



## 2018 Cadillac XTS Luxury



Exterior Color: Radiant Silver Metallic  
Mileage: 26,381

Stock #: P1901  
VIN: 2G61M5S30J9161987

Engine: V6 Cylinder Engine  
Transmission: 6-Speed A/T  
Drive Train: Front Wheel Drive

### Equipment:

- Leather Seats
- Heated Rear Seat
- Premium Sound System
- Onboard Communications System
- Dual Zone A/C
- MP3 Player
- Child Safety Locks
- Heated Mirrors
- Navigation
- Cooled Driver Seat
- Satellite Radio
- Aluminum Wheels
- WiFi Hotspot
- Remote Trunk Release
- Steering Wheel Controls
- Bucket Seats
- Heated Driver Seat
- Back-Up Camera
- iPod/MP3 Input
- Remote Engine Start
- Smart Device Integration
- Keyless Entry
- Electronic Stability Control
- Electrochromic rearview mirror

### Vehicle History Highlights:



- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

PRICE DROP FROM \$29,101, PRICED TO MOVE \$4,700 below Kelley Blue Book!, EPA 28 MPG Hwy/19 MPG City! CARFAX 1-Owner, Excellent Condition, Cadillac Certified. Navigation, Heated/Cooled Leather Seats, Back-Up Camera, Aluminum Wheels AND MORE!=====KEY FEATURES ...

### CADILLAC CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 6 years/ 100,000-mile of Limited Warranty
- Courtesy Transportation
- XM-equipped vehicles receive 3 trial months of the XM Everything Package
- 24-Hour Roadside Assistance
- Digitally equipped vehicles are eligible for 3 trial months of OnStar Directions and Connections
- 172-Point Vehicle Inspection and Reconditioning process

Discount Price \$27,601

### 360° Pricing Analysis

(AS OF 2/19/2019)

YOUR PRICE IS:



Market Average Internet Price \$35,227

**\$7,626**  
Below Market Average Internet Price



Typical Listing Price \$32,346

**\$4,745**  
Below Typical Listing Price

### Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2018 Cadillac XTS Luxury	Gray	10,320		\$38,750	You save \$11,149
Recent Arrival! **CERTIFIED BY CARFAX ONE OWNER AND NO ACCIDENTS!, **OUTSTANDING CONDITION!, **OIL JUST CHANGED!, Like new tires, Good brakes, **AWD -					
2018 Cadillac XTS Luxury	Black	19,727		\$34,735	You save \$7,134

Used 2018 Cadillac XTS Luxury Black Raven Near Springfield IL at Green Hyundai - Call us now at 217-953-0028 for more information about this 2018 Cadi					
2018 Cadillac XTS Luxury	Black	23,771		\$33,995	You save \$6,394
BALANCE OF THE FACTORY 4 YEAR OR 50000 MILE WARRANTY from the date of first use!BALANCE OF THE FACTORY 6 YEAR OR 70000 MILE POWER TRAIN WARRANTY from					
2018 Cadillac XTS Luxury	Black	17,342	✓	\$33,300	You save \$5,699
No ad preview found.					
2018 Cadillac XTS Luxury	Black	10,713		\$33,000	You save \$5,399
+ No Hidden Fees of Any Kind, Leather Seats, Navigation System, Bluetooth, Hands-Free, Remote Start, Heated Seats, A/C Seats/ Cooled Seats, Automatic T					
2018 Cadillac XTS Luxury	Black	16,405		\$32,996	You save \$5,395
** NAVIGATION SYSTEM, ** REAR BACK UP CAMERA, ** LEATHER SEATS, ALL WHEEL DRIVE, HEATED AND COOLED SEATS.					
2018 Cadillac XTS Luxury	Blue	12,478	✓	\$32,995	You save \$5,394
CARFAX 1-Owner, Cadillac Certified, GREAT MILES 12,478! Nav System, Heated/Cooled Leather Seats, All Wheel Drive, Aluminum Wheels, Heated Rear Seat, E					
2018 Cadillac XTS Luxury	Silver	21,122	✓	\$32,990	You save \$5,389
CARFAX One-Owner. Clean CARFAX. Silver 2018 Cadillac XTS Luxury FWD 6-Speed Automatic Electronic 3.6L V6 DGI DOHC VVT					
2018 Cadillac XTS Luxury	Silver	15,114	✓	\$32,990	You save \$5,389
Recent Arrival! 2018 Cadillac XTS Luxury AWD with ONE OWNER, NAVIGATION, REAR VIEW CAMERA, Cadillac Certified, Auto tilt-away steering wheel, Auto-dim					
2018 Cadillac XTS Luxury	Black	28,916		\$32,900	You save \$5,299
Auto Check vehicle history reports available free on all of Concord Cars Inventory at concordcars.com.Come see why we were named Indianas Quality Deal					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2018 Cadillac XTS Luxury with 26,381 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - IL , for and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Typical Listing Price*

Actual valuations for 2018 Cadillac XTS Luxury with 26,381 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, zipcode - 61266 , and the Kelley Blue Book Edition, IL. 02/15/2019 - 02/21/2019 Edition. Kelley Blue Book vehicle valuations may vary from vehicle to vehicle. While the Kelley Blue Book does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Typical Listing Price.

*Edmunds True Market Value (TMV)*

Actual valuations for 2018 Cadillac XTS Luxury with 26,381 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2018 Cadillac XTS Luxury with 26,381 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 61266. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 61266. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2018 Cadillac XTS Luxury with 26,381 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2018 Cadillac XTS Luxury and 250 miles radius from dealership, based on your dealer's zipcode (61266), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 250 miles radius from dealership, based on your dealer's zipcode (61266), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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