

2016 Cadillac CTS Sedan Luxury Collection AWD



Exterior Color: Moonstone Metallic
Mileage: 50,585

Stock #: P1967
VIN: 1G6AX5SX8G0104174

Engine: 4 Cylinder Engine
Transmission: 8-Speed A/T
Drive Train: All Wheel Drive

Equipment:

- Leather Seats
- Panoramic Roof
- Cooled Driver Seat
- Satellite Radio
- Remote Engine Start
- Cross-Traffic Alert
- Smart Device Integration
- Remote Trunk Release
- Navigation
- All Wheel Drive
- Back-Up Camera
- iPod/MP3 Input
- Dual Zone A/C
- Lane Keeping Assist
- MP3 Player
- Child Safety Locks
- Sunroof
- Heated Driver Seat
- Premium Sound System
- Onboard Communications System
- Blind Spot Monitor
- WiFi Hotspot
- Keyless Entry
- Steering Wheel Controls

JDPower.com Ratings:

- Automotive Performance, Execution and Layout (APEAL) Overall Rating



Vehicle History Highlights:



- CARFAX 1-Owner
- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported
- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported

Ad Preview:

CARFAX 1-Owner, Cadillac Certified, Excellent Condition. \$4,700 below Kelley Blue Book!, EPA 29 MPG Hwy/21 MPG City! Heated Leather Seats, Sunroof, NAV, Panoramic Roof, All Wheel Drive, ENGINE, 2.0L TURBO, I4, DI, DOHC, VVT... SEE MORE!=====KEY FEATURES ...

CADILLAC CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 6 years/ 100,000-mile of Limited Warranty
- 24-Hour Roadside Assistance
- Courtesy Transportation
- Digitally equipped vehicles are eligible for 3 trial months of OnStar Directions and Connections
- XM-equipped vehicles receive 3 trial months of the XM Everything Package
- 172-Point Vehicle Inspection and Reconditioning process

Discount Price \$22,701

360° Pricing Analysis

(AS OF 4/10/2019)

YOUR PRICE IS:



Market Average Internet Price

\$26,586

\$3,885

Below Market Average Internet Price



Typical Listing Price

\$27,458

\$4,757

Below Typical Listing Price

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
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2016 Cadillac CTS Sedan Luxury Collection AWD	Red	47,639		\$26,495	You save \$3,794
Look at this 2016 Cadillac CTS Sedan Luxury Collection AWD. Its Automatic transmission and Gas/Ethanol V6 3.6L/220 engine will keep you going. This Ca					
2016 Cadillac CTS Sedan Luxury Collection AWD		45,187		\$25,966	You save \$3,265
No ad preview found.					
2016 Cadillac CTS Sedan Luxury Collection AWD	Brown	42,489		\$25,569	You save \$2,868
No ad preview found.					
2016 Cadillac CTS Sedan Luxury Collection AWD	Blue	40,688	✓	\$25,490	You save \$2,789
Recent Arrival! 2016 Cadillac CTS 2.0L Turbo Luxury AWD with BRAND NEW TIRES, ONE OWNER, NAVIGATION, REAR VIEW CAMERA, *BOUGHT & SERVICED AT CREST CAD					
2016 Cadillac CTS Sedan Luxury Collection AWD	White	43,178		\$25,245	You save \$2,544
2016 Cadillac CTS 2.0L Turbo Luxury AWD Crystal White 8-Speed Automatic 2.0L Turbo I4 DI DOHC VVT AWD.					
2016 Cadillac CTS Sedan Luxury Collection AWD	Black	42,365		\$24,980	You save \$2,279
No ad preview found.					
2016 Cadillac CTS Sedan Luxury Collection AWD	Black	48,495		\$24,101	You save \$1,400
2016 Cadillac CTS 2.0L Turbo Luxury Black Raven **ONE OWNER, ** BACK-UP CAMERA, ** SUNROOF/MOONROOF, **NAVIGATION, **LEATHER INTERIOR, AWD. Priced bel					
2016 Cadillac CTS Sedan Luxury Collection AWD	Gray	44,587		\$23,999	You save \$1,298
AWD. 2016 Cadillac CTS McMahon Ford is now Schicker Ford. Same owners, just a new name.					
2016 Cadillac CTS Sedan Luxury Collection AWD	White	54,924	✓	\$23,990	You save \$1,289
2016 Cadillac CTS 3.6L Luxury AWD with ONE OWNER, NAVIGATION, REAR VIEW CAMERA, Cadillac Certified, Auto-dimming door mirrors, Bose Centerpoint Surrou					
2016 Cadillac CTS Sedan Luxury Collection AWD	Red	40,761		\$23,900	You save \$1,199
No ad preview found.					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2016 Cadillac CTS Sedan Luxury Collection AWD with 50,585 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - IL , for and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Typical Listing Price

Actual valuations for 2016 Cadillac CTS Sedan Luxury Collection AWD with 50,585 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, zipcode - 61266 , and the Kelley Blue Book Edition, IL. 04/05/2019 - 04/11/2019 Edition. Kelley Blue Book vehicle valuations may vary from vehicle to vehicle. While the Kelley Blue Book does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Typical Listing Price.

Edmunds True Market Value (TMV)

Actual valuations for 2016 Cadillac CTS Sedan Luxury Collection AWD with 50,585 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2016 Cadillac CTS Sedan Luxury Collection AWD with 50,585 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 61266. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 61266. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2016 Cadillac CTS Sedan Luxury Collection AWD with 50,585 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2016 Cadillac CTS Sedan Luxury Collection AWD and 250 miles radius from dealership, based on your dealer's zipcode (61266), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 250 miles radius from dealership, based on your dealer's zipcode (61266), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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