

RingCentral offers a flexible solution that helps Connector Team Recruiting stay connected with clients.

Meet Bill O'Malley

Bill O'Malley is the owner of Connector Team Recruiting, an MRInetwork Franchise, located in Salt Lake City, UT. A veteran to the industry, Bill re-entered the search industry last July and chose RingCentral for his phone system. While his team is currently small, he's excited that RingCentral is setup for the inevitable growth of his business. "I love the scalability as we grow", says Bill.

Flawless Setup

Before opening his doors, Bill compared several phone companies including Century Tel and Qwest, his local phone provider before deciding on RingCentral. "The day I opened my office I started with RingCentral. Everything started flawlessly. We were ready to go from day one when we moved into the office." Bill further describes the setup process – "It [set-up] was really easy, the phones were FedExed to my home, I was ready to go quickly".

Lower Operating Costs

Bill recalls that his phone bill made up a significant portion of his overhead costs when he operated his business from 1996 to 2006. He's now happy to say, that upon re-entering the search industry last July, and signing up with RingCentral, his phone bill is a minor portion of his operating expenses. "My phone service is a small piece of my operating budget, regardless of how many calls I make. It's scalable, I can forward calls to my cell phone, and I can make changes on the fly on my ipad or iphone."

Flexible Solution

Bill loves the capability to forward calls to his cell phone or make changes on the fly from his smart phone or ipad. He recently changed his operating hours while out of the office at a conference. He also talks about the flexibility to easily work from home without fear of missing calls in the office. "I definitely expect to have a snow day or two here in Salt Lake, it's reassuring to know I can be completely productive working from home; I don't have to worry about physically getting to the office. "

Stay Connected with Clients

Bill often gives out his direct phone number to clients, but likes that the main phone number he advertises in publications and professional directories provides first time callers with a professional auto-receptionist. After hours calls go directly to his mobile phone.

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Company profile

Connector Team Recruiting
a MRInetwork Franchise

Location
Salt Lake City, UT
– founded in July 2012

RingCentral customer since
July 2012

Favorite features
Make changes on the fly
Work from anywhere

To find out how RingCentral can help your business stay connected contact **Franchise Sales today** at **800-378-8110**

