



# Adobe® EchoSign® & Sunflower Electric Power Corporation

## Cooperatively serving members

Before central electricity was widely available to rural Kansas, farmers banded together and formed electric cooperatives to energize rural areas. In 1957, six of these distribution cooperatives formed Sunflower Electric Power Corporation to provide wholesale generation and transmission services for western Kansas. To this day, Sunflower remains committed to a low-cost, long-term power supply and transmission services for its Member-Owners.

As a cooperative dealing with electricity generation and transmission, Sunflower works closely with various government regulators, submitting about 150 forms every year to government environmental agencies. "We deal with strict deadlines and regulations, but Adobe EchoSign has given us an automated and seamless workflow that makes processing documents easy and takes away the anxiety that comes with the submission process," says Maree Percival, corporate services specialist for Sunflower Electric Power Corporation.

*"MegaSign shows the power of Adobe EchoSign. We had an immediate need for all 400 employees to sign a policy update agreement in less than 20 days. People were on vacation, remote, busy with other things, and still we collected all signatures with zero errors—on time."*

## Increasing productivity between offices

With hundreds of workers working at different stations and out in the field, administrators had difficulty gathering signatures. For example, if the payroll department needed a signature from a remote worker, the signature could be delayed until the worker could come into the office. Using Adobe EchoSign, the payroll department can email a PDF that can be signed in the field using a mobile device. "Adobe EchoSign reaches all of our employees, no matter where they are," says Percival.

Using Adobe EchoSign, Sunflower can reach all of its workers at once, executing HR policy documents within a tight deadline that would have been impossible previously. "MegaSign shows the power of Adobe EchoSign," says Percival. "We had an immediate need for all 400 employees to sign a policy update agreement in less than 20 days. People were on vacation, remote, busy with other things, and still we collected all signatures with zero errors—on time."

As a utility company, Sunflower also works closely with government agencies to comply with various environmental, health and safety regulations. For example, many different people are required to sign forms for environmental permits. The group administrator spent a tremendous amount of time tracking down signatories to meet strict deadlines.

With the seamless workflow from Adobe EchoSign, forms are automatically routed between all signatories. In addition, the reporting and tracking features provide a real-time record of when the document is delivered, viewed, and signed by each stakeholder. "With Adobe EchoSign, we can easily track every step of the process, instantly providing a clear audit trail that is required for virtually all of our regulatory compliance forms," says Percival.

**For more information**  
[www.echosign.adobe.com](http://www.echosign.adobe.com)



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