



**CLOUD PORTFOLIO**  
A Comprehensive List of participating  
Vendors

Ingram Micro Cloud offers a comprehensive portfolio of cloud services designed to address the business needs of small and midsize businesses worldwide. Our portfolio encompasses both Ingram Micro-branded and hosted cloud offerings and solutions from market-leading providers.

## Top-tier Solutions

Before we add a third-party solution to our portfolio, we perform a substantial vetting process which includes evaluations of product maturity, past successes/issues, vendor history and stability, and more.

### Solution categories include:



**Cloud Management Services:** Includes remote monitoring and management (RMM), remote infrastructure management (RIM), mobile device management (MDM), help desk and other key IT service management solutions you need to run your cloud or MSP business.



**Communications & Collaboration:** Includes hosted email, conferencing, messaging and file sharing, as well as data and voice services such as VoIP and broadband Internet connectivity



**Infrastructure:** Includes data center, network and virtualization services that provide your customers with IaaS (e.g., compute, storage, public and private clouds, disaster recovery, virtual desktop infrastructure (VDI), Web hosting and more).




















**Business Applications:** Includes cloud-based SaaS applications for business automation, business intelligence, business services, document management, human resources management, medical and productivity.













**Security:** Includes network and email protection, Web filtering, log management, single sign-on and much more.

In every category, simplified contracting and channel discounts enable you to earn healthy margins while increasing your ease of doing business.

**Welcome to Ingram Micro Cloud**

Category	Class		
Communication and Collaboration	Portal	 INTERMEDIA	Intermedia hosted SharePoint
		 Microsoft	Microsoft Office 365 OneDrive
		 Microsoft	Microsoft Office 365 Sharepoint
	Exchange	 Microsoft	Microsoft Office 365 Exchange Online
		 INTERMEDIA	Intermedia Hosted Exchange
	Secure File Sync and Share	 nomadesk Business File Sharing & Synchronization	Nomadesk
	Messaging	 Microsoft	Microsoft Office 365 Lync Online
			Cirius Office 365 encryption
		 INTERMEDIA	Intermedia hosted Lync
		 Microsoft	Azure Cloud Storage
	Backup Recovery	 INTERMEDIA	Intermedia PC Backup
		 Microsoft	Microsoft Azure Cloud BackUp
	Managed Hosting	 INTERMEDIA	Intermedia Cloud Servers
 Microsoft		Microsoft Azure Virtual Machines	
 vmware		VMware vCloud Hybrid Service (vCHS)	
Infrastructure	 vmware	VMware Disaster Recovery as a Service (DRaaS)	
	 Microsoft	Microsoft Azure Web Hosting	

	Backup and Data Protection		Acronis BackUp cloud
<b>Security</b>	Single-SignOn		Microsoft Azure Active Directory
	Email		Intermedia Email Archiving
<b>Cloud Management Services</b>	Remote Monitoring and Management (RMM)		LabTech MDM
<b>Business Applications</b>	Office Suite		Microsoft Office 365
			SkyKick Migration Suite for Office 365
	Productivity		Microsoft Azure Data and Analytics
			Microsoft Dynamics CRM
	Business Automation		ConnectWise IT Business Automation
			Microsoft Azure Application Development Platform

## Start Today

To learn more about how you can build a monthly recurring revenue stream by delivering cloud solutions to your clients, contact our Cloud-dedicated team today at [nz-imcloud@ingrammicro.com](mailto:nz-imcloud@ingrammicro.com)