

Builder

An orange silhouette of the United States map, including Alaska and Hawaii, serves as a background for the title. The text "2019 LOCAL LEADERS" is centered within the map in a white, sans-serif font.

2019 LOCAL LEADERS

A complete listing of the country's 50 largest new-home markets. The list includes the total number of closings and the top 10 builders in each market, ranked by their 2018 closings and market share.

LOCAL LEADERS

1	Dallas/Fort Worth/Arlington, Texas	Total closings: 32,161	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	5,825	18.1%
2	Lennar Corp.	2,188	6.8%
3	Highland Homes	1,743	5.4%
4	Bloomfield Homes	1,346	4.2%
5	First Texas Homes	1,306	4.1%
6	PulteGroup	1,295	4.0%
7	LGI Homes	1,000	3.1%
8	American Legend Homes	767	2.4%
9	David Weekley Homes	753	2.3%
10	Beazer Homes	736	2.3%
Top 10 Total Market Share		16,959	52.7%

2	Houston/The Woodlands/Sugar Land, Texas	Total closings: 27,368	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	3,022	11.0%
2	Lennar Corp.	2,671	9.8%
3	Perry Homes	1,574	5.8%
4	Long Lake Ltd.	1,172	4.3%
5	KB Home	1,131	4.1%
6	PulteGroup	1,073	3.9%
7	Hovnanian Enterprises	1,065	3.9%
8	LGI Homes	1,056	3.9%
9	Taylor Morrison	987	3.6%
10	David Weekley Homes	948	3.5%
Top 10 Total Market Share		14,699	53.7%

3	Atlanta/Sandy Springs/Roswell, Ga.	Total closings: 21,683	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	3,300	15.3%
2	Century Communities	1,702	7.9%
3	Lennar Corp.	1,404	6.5%
4	PulteGroup	1,092	5.0%
5	Ashton Woods Homes	785	3.6%
6	Smith Douglas Homes	741	3.4%
7	Rocklyn Homes	690	3.2%
8	Taylor Morrison	670	3.1%
9	Kerley Family Homes	497	2.3%
10	Meritage Homes	468	2.2%
Top 10 Total Market Share		11,349	52.4%

4	Phoenix/Mesa/Scottsdale, Ariz.	Total closings: 17,777	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	2,216	12.5%
2	Lennar Corp.	2,048	11.5%
3	Taylor Morrison/AV Homes	1,518	8.5%
4	PulteGroup	1,316	7.4%
5	Meritage Homes	1,223	6.9%
6	Shea Homes	844	4.7%
7	KB Home	765	4.3%
8	Fulton Homes	685	3.9%
9	M.D.C. Holdings	637	3.6%
10	Mattamy Homes	550	3.1%
Top 10 Total Market Share		11,802	66.4%

5	Austin/Round Rock, Texas	Total closings: 15,899	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	2,410	15.2%
2	Lennar Corp.	1,482	9.3%
3	KB Home	1,058	6.7%
4	PulteGroup	1,013	6.4%
5	Meritage Homes	783	4.9%
6	Milestone Community Builders	766	4.8%
7	Gehan Homes	547	3.4%
8	Taylor Morrison	531	3.3%
9	William Lyon Homes	487	3.1%
10	Pacesetter Homes	422	2.7%
Top 10 Total Market Share		9,499	59.7%

6	Orlando/Kissimmee/Sanford, Fla.	Total closings: 13,145	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	2,573	19.6%
2	D.R. Horton	1,152	8.8%
3	Taylor Morrison/AV Homes	1,111	8.5%
4	PulteGroup	952	7.2%
5	Meritage Homes	785	6.0%
6	Mattamy Homes	753	5.7%
7	Ashton Woods Homes	605	4.6%
8	M/I Homes	517	3.9%
9	KB Home	484	3.7%
10	Park Square Homes	299	2.3%
Top 10 Total Market Share		9,231	70.2%

7	Washington/Arlington/Alexandria, D.C./Va./Md./W.Va.	Total closings: 12,614	
Rank	Parent Company/Company	Closings	Mkt. Share
1	NVR	3,701	29.3%
2	Stanley Martin Homes	919	7.3%
3	Toll Brothers	859	6.8%
4	Lennar Corp.	677	5.4%
5	Van Metre Cos.	637	5.0%
6	TRI Pointe Homes	465	3.7%
7	PulteGroup	455	3.6%
8	Hovnanian Enterprises	386	3.1%
9	D.R. Horton	337	2.7%
10	Miller & Smith	334	2.6%
Top 10 Total Market Share		8,770	69.5%

8	Charlotte/Concord/Gastonia, N.C./S.C.	Total closings: 11,090	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	1,969	17.8%
2	D.R. Horton	1,392	12.6%
3	True Homes	887	8.0%
4	NVR	809	7.3%
5	Taylor Morrison/AV Homes	711	6.4%
6	PulteGroup	684	6.2%
7	Century Communities/Wade Jurney Homes	545	4.9%
8	LGI Homes	417	3.8%
9	Meritage Homes	381	3.4%
10	Eastwood Homes	379	3.4%
Top 10 Total Market Share		8,174	73.7%

Markets are ranked by total closings from 2018. Market share represents percentage of total local market closings. Source: Metrostudy, a Hanley Wood company

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9	San Antonio/New Braunfels, Texas	Total closings: 10,841	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	1,709	15.8%
2	Lennar Corp.	1,276	11.8%
3	KB Home	1,086	10.0%
4	PulteGroup	743	6.9%
5	Meritage Homes	591	5.5%
6	LGI Homes	504	4.6%
7	Perry Homes	393	3.6%
8	Legend Homes	392	3.6%
9	Chesmar Homes	310	2.9%
10	M/I Homes	289	2.7%
Top 10 Total Market Share		7,293	67.3%

10	Denver/Aurora/Lakewood, Colo.	Total closings: 10,686	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	1,627	15.2%
2	M.D.C. Holdings	1,513	14.2%
3	KB Home	619	5.8%
4	Clayton Properties Group/Oakwood Homes	585	5.5%
5	Century Communities	582	5.4%
6	D.R. Horton	545	5.1%
7	Meritage Homes	473	4.4%
8	Shea Homes	448	4.2%
9	William Lyon Homes	440	4.1%
10	Toll Brothers	297	2.8%
Top 10 Total Market Share		7,129	66.7%

11	Tampa/St. Petersburg/Clearwater, Fla.	Total closings: 10,594	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	3,315	31.3%
2	D.R. Horton	1,267	12.0%
3	M/I Homes	645	6.1%
4	Taylor Morrison	639	6.0%
5	PulteGroup	598	5.6%
6	Homes by WestBay	554	5.2%
7	NVR	440	4.2%
8	Mattamy Homes	330	3.1%
9	David Weekley Homes	306	2.9%
10	GL Homes	270	2.5%
Top 10 Total Market Share		8,364	79.0%

12	Miami/Fort Lauderdale/West Palm Beach, Fla.	Total closings: 10,518	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	2,688	25.6%
2	Related Group	2,125	20.2%
3	D.R. Horton	761	7.2%
4	Melo Group	589	5.6%
5	GL Homes	541	5.1%
6	PulteGroup	470	4.5%
7	13th Floor Homes	401	3.8%
8	Minto Builders	233	2.2%
9	Key International	208	2.0%
10	Newgard Development Group	203	1.9%
Top 10 Total Market Share		8,219	78.1%

13	Las Vegas/Henderson/Paradise, Nev.	Total closings: 9,869	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	1,722	17.4%
2	KB Home	1,221	12.4%
3	D.R. Horton	1,180	12.0%
4	M.D.C. Holdings	1,000	10.1%
5	American West Homes	814	8.2%
6	PulteGroup	700	7.1%
7	Century Communities	680	6.9%
8	TRI Pointe Homes	584	5.9%
9	Woodside Homes	442	4.5%
10	Beazer Homes	381	3.9%
Top 10 Total Market Share		8,724	88.4%

14	Nashville/Davidson/Murfreesboro/Franklin, Tenn.	Total closings: 9,160	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Ole South Properties	708	7.7%
2	Clayton Properties Group/Goodall Homes	586	6.4%
3	NVR	556	6.1%
4	PulteGroup	382	4.2%
5	Regent Homes	307	3.4%
6	Beazer Homes	260	2.8%
7	LGI Homes	246	2.7%
8	Lennar Corp.	245	2.7%
9	Jones Co. of Tennessee	230	2.5%
10	Meritage Homes	200	2.2%
Top 10 Total Market Share		3,720	40.6%

15	Raleigh, N.C.	Total closings: 9,018	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	1,470	16.3%
2	Dan Ryan Builders	623	6.9%
3	PulteGroup	478	5.3%
4	D.R. Horton	441	4.9%
5	Taylor Morrison/AV Homes	364	4.0%
6	Mattamy Homes	321	3.6%
7	M/I Homes	278	3.1%
8	Beazer Homes	237	2.6%
8	Mungo Cos.	237	2.6%
10	Terramor Homes	219	2.4%
Top 10 Total Market Share		4,668	51.8%

16	Riverside/San Bernardino/Ontario, Calif.	Total closings: 8,971	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	2,301	25.6%
2	D.R. Horton	1,029	11.5%
3	KB Home	946	10.5%
4	William Lyon Homes	693	7.7%
5	TRI Pointe Homes	658	7.3%
6	PulteGroup	528	5.9%
7	Brookfield Homes	483	5.4%
8	M.D.C. Holdings	319	3.6%
9	Frontier Communities	279	3.1%
10	Woodside Homes	271	3.0%
Top 10 Total Market Share		7,507	83.7%

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17	Los Angeles/Long Beach/Anaheim, Calif.	Total closings: 8,535	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	1,267	14.8%
2	Toll Brothers	787	9.2%
3	TRI Pointe Homes	679	8.0%
4	Irvine Pacific Homes	481	5.6%
5	Shea Homes	437	5.1%
6	KB Home	386	4.5%
7	The Olson Co.	342	4.0%
8	M.D.C. Holdings	307	3.6%
9	City Ventures	275	3.2%
10	California Pacific Homes	271	3.2%
Top 10 Total Market Share		5,232	61.3%

18	New York/Newark/Jersey City, N.Y./N.J./Pa.	Total closings: 7,722	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Toll Brothers	947	12.3%
2	Hovnanian Enterprises	527	6.8%
3	PulteGroup	326	4.2%
4	Lennar Corp.	159	2.1%
5	Hallmark Homes	155	2.0%
6	D.R. Horton	141	1.8%
6	NVR	141	1.8%
8	Imperial Properties & Development	123	1.6%
9	Sky View Parc II	120	1.6%
10	Adam America & Naveh Shuster Group	98	1.3%
Top 10 Total Market Share		2,737	35.4%

19	Seattle/Tacoma/Bellevue, Wash.	Total closings: 7,512	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	1,183	15.7%
2	Lennar Corp.	570	7.6%
3	William Lyon Homes	433	5.8%
4	PulteGroup	341	4.5%
5	Toll Brothers	333	4.4%
6	TRI Pointe Homes	289	3.8%
7	LGI Homes	236	3.1%
8	M.D.C. Holdings	231	3.1%
9	MainVue Homes	196	2.6%
10	Soundbuilt Homes	149	2.0%
Top 10 Total Market Share		3,961	52.7%

20	Jacksonville, Fla.	Total closings: 7,358	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	1,754	23.8%
2	Lennar Corp.	1,080	14.7%
3	Dream Finders Homes	872	11.9%
4	KB Home	750	10.2%
5	Mattamy Homes	458	6.2%
6	PulteGroup	371	5.0%
7	M.D.C. Holdings	292	4.0%
8	David Weekley Homes	277	3.8%
9	ICI Homes	226	3.1%
10	Toll Brothers	185	2.5%
Top 10 Total Market Share		6,265	85.1%

21	Philadelphia/Camden/Wilmington, Pa./N.J./Del./Md.	Total closings: 6,399	
Rank	Parent Company/Company	Closings	Mkt. Share
1	NVR	1,359	21.2%
2	Toll Brothers	960	15.0%
3	Lennar Corp.	674	10.5%
4	PulteGroup	206	3.2%
5	Blenheim Homes	193	3.0%
6	Streamline Solutions	138	2.2%
7	D.R. Horton	125	2.0%
8	V2 Properties	117	1.8%
9	W.B. Homes	113	1.8%
10	Rockwell Development Group	92	1.4%
Top 10 Total Market Share		3,977	62.2%

22	Minneapolis/St. Paul/Bloomington, Minn./Wis.	Total closings: 6,303	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	1,419	22.5%
2	D.R. Horton	599	9.5%
3	PulteGroup	510	8.1%
4	M/I Homes	478	7.6%
5	Capstone Homes	240	3.8%
6	Robert Thomas Homes	215	3.4%
7	Hanson Builders	169	2.7%
8	Creative Homes	138	2.2%
9	R Home	120	1.9%
10	Loomis Homes	108	1.7%
Top 10 Total Market Share		3,996	63.4%

23	Chicago/Naperville/Elgin, Ill./Ind./Wis.	Total closings: 5,814	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	773	13.3%
2	D.R. Horton	720	12.4%
3	M/I Homes	442	7.6%
4	PulteGroup	422	7.3%
5	Olthof Homes	325	5.6%
6	Hovnanian Enterprises	205	3.5%
7	Providence Real Estate Development	197	3.4%
8	NVR	153	2.6%
9	Hartz Construction Co.	117	2.0%
10	Taylor Morrison	115	2.0%
Top 10 Total Market Share		3,469	59.7%

24	Indianapolis/Carmel/Anderson, Ind.	Total closings: 5,718	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Arbor Homes	1,109	19.4%
2	Lennar Corp.	895	15.7%
3	PulteGroup	793	13.9%
4	The Fischer Group	416	7.3%
5	Westport Homes	386	6.8%
6	M/I Homes	346	6.1%
7	NVR	221	3.9%
8	Beazer Homes	184	3.2%
9	Pyatt Builders	156	2.7%
10	Davis Building Group	151	2.6%
Top 10 Total Market Share		4,657	81.4%

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25	Sacramento/Roseville/Arden-Arcade, Calif.	Total closings: 5,651	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	1,369	24.2%
2	Taylor Morrison	469	8.3%
3	Hovnanian Enterprises	409	7.2%
4	JMC Homes	399	7.1%
5	KB Home	350	6.2%
6	D.R. Horton	340	6.0%
7	Woodside Homes	333	5.9%
8	Beazer Homes	228	4.0%
9	New Home Co.	191	3.4%
10	Elliott Homes	158	2.8%
Top 10 Total Market Share		4,246	75.1%

26	North Port/Sarasota/Bradenton, Fla.	Total closings: 5,649	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	1,207	21.4%
2	D.R. Horton	883	15.6%
3	Neal Communities of Southwest Florida	870	15.4%
4	PulteGroup	794	14.1%
5	Taylor Morrison	469	8.3%
6	Mattamy Homes	318	5.6%
7	Medallion Home	146	2.6%
8	Maronda Homes	110	1.9%
9	Meritage Homes	95	1.7%
10	M/I Homes	89	1.6%
Top 10 Total Market Share		4,981	88.2%

27	San Francisco/Oakland/Hayward, Calif.	Total closings: 5,185	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	477	9.2%
2	KB Home	432	8.3%
3	Toll Brothers	351	6.8%
4	Shea Homes	275	5.3%
5	TruMark Cos.	273	5.3%
6	TRI Pointe Homes	270	5.2%
7	CIM Group	267	5.1%
8	A.D. Seeno Construction Co.	259	5.0%
9	William Lyon Homes	234	4.5%
10	PulteGroup	210	4.1%
Top 10 Total Market Share		3,048	58.8%

28	Portland/Vancouver/Hillsboro, Ore./Wash.	Total closings: 4,933	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	738	15.0%
2	William Lyon Homes	585	11.9%
3	Lennar Corp.	421	8.5%
4	Pacific Lifestyle Homes	210	4.3%
5	New Tradition Homes	178	3.6%
6	Pahlisch Homes	156	3.2%
7	Stone Bridge Homes Northwest	150	3.0%
8	Manor Homes	109	2.2%
9	Aho Construction	94	1.9%
10	Hoyt Street Properties	86	1.7%
Top 10 Total Market Share		2,727	55.3%

29	Boise City, Idaho	Total closings: 4,806	
Rank	Parent Company/Company	Closings	Mkt. Share
1	CBH Homes	1,348	28.0%
2	Toll Brothers	497	10.3%
3	Hubble Homes	362	7.5%
4	Hayden Homes	298	6.2%
5	Brighton Corp.	214	4.5%
6	Blackrock Homes	165	3.4%
7	Boise Hunter Homes	123	2.6%
8	Todd Campbell Construction	118	2.5%
9	Tresidio Homes	102	2.1%
10	Alturas Construction	83	1.7%
Top 10 Total Market Share		3,310	68.9%

30	Salt Lake City, Utah	Total closings: 4,498	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Edge Homes	730	16.2%
2	Ivory Homes	442	9.8%
3	Holmes Homes	271	6.0%
4	D.R. Horton	260	5.8%
5	Lennar Corp.	187	4.2%
6	David Weekley Homes	169	3.8%
7	Fieldstone Homes	149	3.3%
8	Garbett Homes	134	3.0%
9	Clayton Properties Group/Oakwood Homes	133	3.0%
10	Destination Homes (UT)	121	2.7%
Top 10 Total Market Share		2,596	57.7%

31	Provo/Orem, Utah	Total closings: 4,365	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	503	11.5%
2	Edge Homes	429	9.8%
3	Ivory Homes	403	9.2%
4	Flagship Homes	365	8.4%
5	Arive Homes	216	4.9%
6	Salisbury Homes	200	4.6%
7	Woodside Homes	196	4.5%
8	Fieldstone Homes	187	4.3%
9	Clayton Properties Group/Oakwood Homes	154	3.5%
10	M.D.C. Holdings	122	2.8%
Top 10 Total Market Share		2,775	63.6%

32	Myrtle Beach/Conway/North Myrtle Beach, S.C.-N.C.	Total closings: 4,331	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	989	22.8%
2	Lennar Corp.	360	8.3%
3	PulteGroup	259	6.0%
3	Beazer Homes	259	6.0%
5	Beverly Homes	191	4.4%
6	Century Communities/Wade Journey Homes	147	3.4%
7	Bill Clark Homes	145	3.3%
8	H & H Homes	138	3.2%
9	Realstar Homes	129	3.0%
10	RS Parker Homes	116	2.7%
Top 10 Total Market Share		2,733	63.1%

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33	Charleston/North Charleston, S.C.	Total closings: 4,285	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar	850	19.8%
2	D.R. Horton	640	14.9%
3	PulteGroup	477	11.1%
4	Crescent Homes	330	7.7%
5	Beazer Homes	180	4.2%
6	Dan Ryan Builders	178	4.2%
7	Ashton Woods Homes	177	4.1%
8	Mungo Cos.	161	3.8%
9	Eastwood Homes	147	3.4%
10	Sabal Homes	114	2.7%
Top 10 Total Market Share		3,254	75.9%

34	Baltimore/Columbia/Towson, Md.	Total closings: 4,198	
Rank	Parent Company/Company	Closings	Mkt. Share
1	NVR	1,368	32.6%
2	Lennar Corp.	892	21.2%
3	Beazer Homes	410	9.8%
4	Toll Brothers	148	3.5%
5	Bob Ward Cos.	125	3.0%
6	Hovnanian Enterprises	119	2.8%
7	Dan Ryan Builders	104	2.5%
8	PulteGroup	98	2.3%
9	M.D.C. Holdings	92	2.2%
10	D.R. Horton	83	2.0%
Top 10 Total Market Share		3,439	81.9%

35	Cape Coral/Fort Myers, Fla.	Total closings: 4,156	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	1,224	29.5%
2	D.R. Horton	852	20.5%
3	PulteGroup	584	14.1%
4	GL Homes	283	6.8%
5	JHS Builders	168	4.0%
6	Neal Communities of Southwest Florida	159	3.8%
7	LGI Homes	157	3.8%
8	Century Communities/Wade Jurney Homes	153	3.7%
9	Taylor Morrison	94	2.3%
10	Adams Homes	82	2.0%
Top 10 Total Market Share		3,756	90.4%

36	Oklahoma City, Okla.	Total closings: 3,863	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Rausch Coleman Homes	495	12.8%
2	Home Creations	374	9.7%
3	Ideal Homes of Oklahoma	361	9.3%
4	Homes by Taber	354	9.2%
5	D.R. Horton	142	3.7%
6	4 Corners Construction	131	3.4%
7	Authentic Custom Homes	70	1.8%
8	Blue Ribbon Construction	66	1.7%
9	R & R Homes	63	1.6%
10	Habitat for Humanity	49	1.3%
Top 10 Total Market Share		2,105	54.5%

37	Lakeland/Winter Haven, Fla.	Total closings: 3,828	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	933	24.4%
2	Highland Homes	358	9.4%
3	Southern Homes of Polk County	307	8.0%
4	PulteGroup	252	6.6%
5	Taylor Morrison/AV Homes	246	6.4%
6	Lennar Corp.	231	6.0%
7	Maronda Homes	189	4.9%
8	Ashton Woods Homes	176	4.6%
9	LGI Homes	171	4.5%
10	NVR	143	3.7%
Top 10 Total Market Share		3,006	78.5%

38	San Diego/Carlsbad, Calif.	Total closings: 3,773	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	768	20.4%
2	TRI Pointe Homes	430	11.4%
3	Shea Homes	401	10.6%
4	KB Home	299	7.9%
5	D.R. Horton	285	7.6%
6	Brookfield Homes	228	6.0%
7	Beazer Homes	225	6.0%
8	Baldwin & Sons	216	5.7%
9	Cornerstone Communities (CA)	184	4.9%
10	Bosa Development	145	3.8%
Top 10 Total Market Share		3,181	84.3%

39	Kansas City, Mo.-Kan.	Total closings: 3,764	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Clayton Properties Group/Summit Homes	299	7.9%
2	Prieb Homes	272	7.2%
3	Don Julian Builders	116	3.1%
4	Johnnie Adams Homes	114	3.0%
5	James Eagle Custom Homes	113	3.0%
6	Inspired Homes	82	2.2%
7	Rodrick Homes	81	2.2%
8	Robertson Construction	76	2.0%
9	SAB Homes	69	1.8%
10	Hearthside Homes of Kansas City	65	1.7%
Top 10 Total Market Share		1,287	34.2%

40	Boston/Cambridge/Newton, Mass.-N.H.	Total closings: 3,524	
Rank	Parent Company/Company	Closings	Mkt. Share
1	PulteGroup	388	11.0%
2	Toll Brothers	123	3.5%
3	Point Condo	102	2.9%
4	Federal Realty Investment	93	2.6%
5	Div Telford	85	2.4%
6	Brendon Properties	77	2.2%
7	The Fallon Co.	76	2.2%
8	Saracen Properties	62	1.8%
9	National Development	59	1.7%
10	Thorndike Development	57	1.6%
Top 10 Total Market Share		1,122	31.8%

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41	Colorado Springs, Colo.	Total closings: 3,455	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Elite Properties of America	597	17.3%
2	Challenger Homes	451	13.1%
3	Saint Aubyn Homes	442	12.8%
4	Desert View Homes	415	12.0%
5	Clayton Properties Group/Oakwood Homes	285	8.2%
6	Vantage Homes of Colorado	120	3.5%
7	Campbell Homes	106	3.1%
8	Century Communities	86	2.5%
8	Covington Homes	86	2.5%
10	Keller Homes	80	2.3%
Top 10 Total Market Share		2,668	77.2%

42	Columbus, Ohio	Total closings: 3,281	
Rank	Parent Company/Company	Closings	Mkt. Share
1	PulteGroup	732	22.3%
2	M/I Homes	538	16.4%
3	Fischer Group	336	10.2%
4	NVR	250	7.6%
5	Westport Homes	221	6.7%
6	Rockford Homes	209	6.4%
7	Epcon Communities	171	5.2%
8	Maronda Homes	168	5.1%
9	Homewood Homes	81	2.5%
10	D.R. Horton	76	2.3%
Top 10 Total Market Share		2,782	84.8%

43	Detroit/Warren/Dearborn, Mich.	Total closings: 3,223	
Rank	Parent Company/Company	Closings	Mkt. Share
1	PulteGroup	640	19.9%
2	Lombardo Homes	420	13.0%
3	Robertson Brothers Corp.	184	5.7%
4	Allen Edwin Builders	175	5.4%
5	Toll Brothers	158	4.9%
6	MJC Cos.	156	4.8%
7	M/I Homes	145	4.5%
8	Infinity Homes	116	3.6%
9	Clearview Homes	90	2.8%
10	Admiral Homes and Capital Construction Group *	63	2.0%
Top 10 Total Market Share		2,210	68.6%

44	Greenville/Anderson/Mauldin, S.C.	Total closings: 3,129	
Rank	Parent Company/Company	Closings	Mkt. Share
1	D.R. Horton	547	17.5%
2	NVR	518	16.6%
3	Meritage Homes	249	8.0%
4	SK Builders	244	7.8%
5	Mungo Cos.	156	5.0%
6	Century Communities/Wade Jurney Homes	154	4.9%
7	Eastwood Homes	139	4.4%
8	Dan Ryan Builders	116	3.7%
9	Great Southern Homes	108	3.5%
10	Rosewood Communities	68	2.2%
Top 10 Total Market Share		2,299	73.5%

45	Cincinnati, Ohio/Ky./Ind.	Total closings: 3,128	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Fischer Group	814	26.0%
2	NVR	638	20.4%
3	Drees Co.	517	16.5%
4	M/I Homes	296	9.5%
5	Arlinghaus Builders	90	2.9%
6	Maronda Homes	67	2.1%
7	Brookstone Homes	58	1.9%
8	Hills Communities	52	1.7%
9	Ashford Homes	48	1.5%
10	Cristo Homes	47	1.5%
Top 10 Total Market Share		2,627	84.0%

46	St. Louis, Mo./Ill.	Total closings: 2,832	
Rank	Parent Company/Company	Closings	Mkt. Share
1	McBride & Son Homes	848	29.9%
2	Payne Family Homes	268	9.5%
3	Lombardo Homes	160	5.6%
4	Fischer & Frichtel	119	4.2%
5	Jones Co. of Tennessee	96	3.4%
6	Rolwes Homes	86	3.0%
7	McKelvey Homes	76	2.7%
8	T.R. Hughes Homes	70	2.5%
9	NT Home Builders (MO)	67	2.4%
10	G'Sell Homes	56	2.0%
Top 10 Total Market Share		1,846	65.2%

47	Richmond, Va.	Total closings: 2,767	
Rank	Parent Company/Company	Closings	Mkt. Share
1	NVR	907	32.8%
2	HHHunt Corp.	405	14.6%
3	Main Street Homes	232	8.4%
4	Stylecraft Homes	195	7.0%
5	Eagle Construction of Va.	183	6.6%
6	R-CI Builders	131	4.7%
7	Stanley Martin Homes	103	3.7%
8	Eastwood homes	92	3.3%
9	Craftmaster Homes	80	2.9%
10	Epcon Communities	55	2.0%
Top 10 Total Market Share		2,383	86.1%

48	Naples/Immokalee/Marco Island, Fla.	Total closings: 2,625	
Rank	Parent Company/Company	Closings	Mkt. Share
1	Lennar Corp.	544	20.7%
2	PulteGroup	349	13.3%
3	Taylor Morrison	289	11.0%
4	D.R. Horton	236	9.0%
5	CC Devco Homes	174	6.6%
6	GL Homes	166	6.3%
7	Minto Builders	117	4.5%
7	Signature Communities	117	4.5%
9	Stock Development	101	3.8%
10	Habitat for Humanity	95	3.6%
Top 10 Total Market Share		2,188	83.4%

* Tied company rankings.

Markets are ranked by total closings from 2018. Market share represents percentage of total local market closings. Source: Metrostudy, a Hanley Wood company

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49	Virginia Beach/Norfolk/Newport News, Va./N.C.	Total closings: 2,543	
Rank	Parent Company/Company	Closings	Mkt. Share
1	NVR	618	24.3%
2	Chesapeake Homes	194	7.6%
3	Dragas Cos.	155	6.1%
4	HHHunt Corp.	154	6.1%
5	Quality Homes of Currituck	97	3.8%
6	Hearndon Construction Corp.	88	3.5%
7	Wetherington Homes	79	3.1%
8	Terry Peterson Residential Cos.	75	2.9%
9	Eagle Construction of Va.	69	2.7%
10	Napolitano Homes	68	2.7%
Top 10 Total Market Share		1,597	62.8%

50	Durham/Chapel Hill, N.C.	Total closings: 2,535	
Rank	Parent Company/Company	Closings	Mkt. Share
1	PulteGroup	358	14.1%
2	David Weekley Homes	156	6.2%
2	Epcon Communities	138	5.4%
4	LennarCorp	133	5.2%
5	M/I Homes	127	5.0%
6	Ashton Woods Homes	114	4.5%
7	Taylor Morrison/AV Homes	112	4.4%
8	Meritage Homes	92	3.6%
9	Level Homes	91	3.6%
10	True Homes	88	3.5%
Top 10 Total Market Share		1,409	55.6%