



SCAN CODE FOR
DIGITAL VERSION

BACK OF HOUSE SOLUTIONS

Offer consumers popular
yogurt, dairy, creamer
and plant-based
brands



Call the Danone Away From Home Team to learn more:
(888) 620-9910 or visit DanoneAwayFromHome.com



All kinds of better™

CRAFT DELICIOUS RECIPES

Dannon, Oikos, Silk, and Land O' Lakes provide solutions for varied operator needs. Try making pre-made parfaits or allow consumers to create-their-own parfait on the breakfast bar. You can also add yogurt, plant-based beverages, and half & half to recipes as a swap for butter, sour cream, mayo, or oil.

GREEK YOGURT



Higher Protein is the **#1** product attribute Consumers are seeking in their Yogurt¹

OIKOS
GREEK YOGURT

#1
brand in FoodService for Greek bulk yogurt²

TRADITIONAL YOGURT



49%
of consumers say affordable quality and value matters most when choosing food/beverages, and is even more important post COVID⁴

DANNON[®]

89%
brand awareness – strongest in the Danone portfolio⁵

HALF & HALF



add to recipes for a delicious taste & creamy texture

LAND O LAKES[®]

+125%
Sales vs. Prior Year²

PLANT-BASED BEVERAGES



28%
of consumers are willing to pay more for plant-based items on menus!⁴

Silk

#1
Plant-based beverage brand²

RECOMMENDED PRODUCTS

BULK YOGURT

GREEK

1



DANN OIKOS VANILLA 32OZ 0% #57736

Alternate:
DANN OIKOS PRO BAG VANILLA 2X6LBS #96400

2



DANN OIKOS PLAIN 32OZ 0% #57735

Alternate:
DANN OIKOS PRO BAG IN A BOX PLAIN 2X6LBS #96399

TRADITIONAL

1



DANN LOWFAT VANILLA 32OZ #5796

Alternate:
DANN PRO BAG IN A BOX VANILLA 4X6 LBS #96397

2



DANN NONFAT VANILLA 32OZ #167517

Alternate:
DANN NONFAT STRAW 32OZ #167516

HALF & HALF

1



HALF-HALF 32OZ 12CT #136961

PLANT-BASED FOOD & BEVERAGE

1



ALMOND ESL UNSWEET 64OZ 6CT #136459

Alternate:
ALMOND ASEP ORIGINAL 32OZ 6CT #136462

2



OAT ORIGINAL ESL 64 OZ 6 CT #141872

3



SOY ESL ORIGINAL 64OZ 6CT #136926

Alternate:
SOY ASEP ORIGINAL 32OZ 12CT #136918

USAGE: YOGURT PARFAITS / SWEET & SAVORY RECIPES

USAGE: SWEET & SAVORY RECIPES

*Currently has limited distribution

PROVIDE MEAL INCLUSION SOLUTIONS

Whether you are looking for solutions for meals to go, catering, or for a patient tray, Danone offers a variety of single serve beverages, yogurt, and portion control creamers to meet your needs.

PLANT-BASED BEVERAGES



60%

of people agree their food & beverage habits are increasingly shifting to plant-based¹

Silk

#1

Plant-based beverage brand²

DAIRY



Organic Dairy Market
+11%
from 2020³



#1

Organic dairy brand²

CREAMER



60%

of hot and cold coffee drinkers add cream to their daily cup⁴



#1

Creamer brand in foodservice²

YOGURT



67%

of consumers say they will purchase pre-packaged, fresh foods like yogurt the same or more than prior to COVID⁵

ACTIVIA



DANNON

ONLY

major probiotic yogurt brand in foodservice²

#1

Smart Calories yogurt brand in foodservice²

+45%

Sales vs Prior Year²

RECOMMENDED PRODUCTS

PLANT-BASED

1

SILK ALMOND ASEP VANILLA 8OZ 18CT #136461
Alternate:
SILK ALMOND ASEP DK CHOC 8OZ 18CT #136460



2

SILK SOY ASEP VERY VANILLA 8OZ 18CT #136466
Alternate:
SILK SOY ASEP CHOCOLATE 8OZ 18CT #136465



ORGANIC DAIRY

1

HO ORG ASEP CHOC MILK 1% 8OZ 18CT CLB #136917



2

HO ORG ASEP PLAIN MILK 1% 8OZ 18CT CLB #136980



PORTION CONTROL CREAMER

1



OR



ORIGINAL 384CT #136958

Half & Half 384ct #136469

Alternate:
H&H 384ct #136469

2



VANILLA 288CT #136951

3



HAZELNUT 288CT #136955

PACKABLE MEAL YOGURT

1



LT N FIT STR/PCH 4OZ AFH #11934
Alternate:
LT N FIT STR/BLUE/RASP 12X4OZ #11776

2



ACTIVIA STR/PCH 4OZ AFH SS 24CT #16532
Alternate:
ACTIVIA LT BLUE/STR/PCH 24X4OZ CLUB #78305

3



DANN CREAMY STRAW/VANILLA 48X4OZ #104658
Alternate:
DANN CREAMY CHERRY/RASP 48X4OZ #104657

USAGE: CATERING, PACKABLE MEALS, PATIENT TRAY, CONCIERGE LOUNGE

1. Kantar, Plant-Based Food Category Trends in the face of Covid-19. 2. NPQ Supply Track 12M ending Aug 2022. Statista, Organic Dairy Market Size 2020-2027, June 2022.

4. Dataessential Buzz, 2021. 5. Dataessential COVID-19 Report 20: Health at Home 5.22.20.

RECOMMENDED PRODUCTS

DANONE CODE	DISTRIBUTOR CODE	PRODUCT DESCRIPTION	PACK CONFIG
CUP YOGURT			
11934		LT N FIT STR/PCH	6X4X4OZ
11776		LT N FIT STR/BLUE/RASP	12X4OZ
16532		ACTIVIA STR/PCH	24X4OZ
78305		ACTIVIA LT BLUE/STR/PCH	24X4OZ
104658		DANN CREAMY STRAW/VANILLA	48X4OZ
104657		DANN CREAMY CHERRY/RASP	48X4OZ
BULK YOGURT			
5796		DANN VANILLA 32OZ	6X32OZ
96397		DANN PRO BAG IN A BOX VANILLA	4X6LBS
96400		DANN OIKOS PRO BAG IN VANILLA	2X6LBS
57736		DANN OIKOS VANILLA 32OZ 0%	6X32OZ
57735		DANN OIKOS PLAIN 32OZ 0%	6X32OZ
96399		DANN OIKOS PRO BAG IN A BOX PLAIN	2X6LBS
66542		DANN OIKOS PLAIN 32OZ 4%	6X32OZ
SINGLE SERVE PLANT-BASED BEVERAGES			
136461		SILK ALMOND ASEP VANILLA	18X8OZ
136460		SILK ALMOND ASEP DK CHOC	18X8OZ
136466		SILK SOY ASEP VERY VANILLA	18X8OZ
136465		SILK SOY ASEP CHOCOLATE	18X8OZ
SINGLE SERVE ORGANIC DAIRY			
136917		HO ORG ASEP CHOC MILK 1%	18X8OZ
136980		HO ORG ASEP PLAIN MILK 1%	18X8OZ
MULTI-SERVE PLANT-BASED BEVERAGES			
136459		SILK ALMOND ESL UNSWEET	6X64OZ
136462		SILK ALMOND ASEP ORIGINAL	6X32OZ
141872		SILK OAT ESL ORIGINAL	6X64OZ
136926		SILK SOY ESL ORIGINAL	6X64OZ
136918		SILK SOY ASEP ORIGINAL	12X64OZ
PORTION CONTROL CREAMER			
136469		INT DELIGHT ASEP HALF-HALF	384X0.3OZ
136958		INT DELIGHT ASEP ORIGINAL	384X0.3OZ
136951		INT DELIGHT ASEP FR VAN	288X0.44OZ
136955		INT DELIGHT ASEP HAZEL	288X0.44OZ

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