

**ILCA Annual Meeting  
Minutes – August 13, 2019**

**Attendance:** Meeting Chair, Todd Wake, Quorum achieved by Proxy.

President Wake called the meeting to order at 9:37am.

**Roll Call of Fleets:** 6, 12, 34, 36, 50, 62, 90, 126, 154, 187, 194, 226, 228, 266, 274, 283, 301, 329, 509 and 511. With proxies from Fleets 5, 26, 27, 79, 112, 192, 198, 257, 488, 501, 506, 512 quorums achieved.

**Meeting Minutes** from Annual Winter Meeting March 2019 were presented, Bill Cabrall made a motion to dispense the reading and approve as submitted, Joe Buczkowski seconded, all approved - motion passed.

**President's Report:** Todd Wake

At the 2019 Worlds, World Masters and Europeans we had 13 countries represented over 2 weeks of sailing. There were great conditions. We lost one day of sailing but were able to sail all scheduled races. We had 3 all-female teams and 14 first time participants at the Worlds. The Greek Revitalization efforts of several years ago are working, they sent a container to the Worlds. Overall, the state of the Class is good. We are seeing a lot of junior and female participation growth and lots of family sailing. The Pan Am Games were just held in Peru and the Peruvian District and all the volunteers that helped to put on the event did a great job.

As Wake's last meeting as President, he thanked all who helped to make the Class as active as possible. It is great to see so much youth participation. We all need to do our part to make sure this continues. Our Class is led by many volunteers. Please consider serving in a leadership role and give back to a Class.

**Chief Measurer's Report** – William Cabrall

There are several measurement issues that came up at the Pan Am Games. These were resolved, but future discussion is possible. These issues were related to the main sheet system and pumping. Bill is interested in different opinions, please talk to Bill if you would like to discuss.

World Sailing is working toward Day Zero Compliance for measurement. At the Pan Am Games David Sprague did a great job pre-measuring to make sure everyone complied. This allowed for measurement gauges and the main sheet system questions to be checked without anyone being penalized.

Measurement at this event (BCC NA's) we had a few measurement issues with boats were weighing light and the angle of dangle measurements. It might be time for a new scale and possibly new measurement instruments. One competitor was late to the North Americans and we made arrangements for them to complete measurement after the deadline.

Cabrall announced Chief Measurer's Office hours on Tuesdays. One goal of the Measurement Committee will be to get younger people involved with the measurement process.

**Treasurer's Report-** Hugh Hutchison via a written report:

The finances of the ILCA remain reasonably stable although the erosion of North American Skipper Dues is an area of concern. As with any mid-year review of finances, many of the entries are subject to substantial revision by year-end and comparisons to prior years are often misleading simply as a matter of timing. Nevertheless, we budget for a break-even annual financial return for the Class and appear to be on track to meet that goal this year.

The Profit and Loss Statement through July shows net ordinary income of \$12,776. This compares favorably to a net ordinary loss at the same time last year of \$815. The dramatic change in the Profit and Loss statement is attributable to several identifiable entries.

Total income for the period is actually up by only \$1,144, an increase of 2.3% as compared to last year. The most obvious component of that change is an increase of \$3,600 (102.6%) in the receipt of sail royalties. The increase is actually more consistent with past trends and suggests that last year's lower number was an anomaly.

A more important entry reflecting the health of the Class is the receipt of dues from the membership. Among those entries, North American Skipper Dues to date show a decrease of \$3,390 (13.3%), or approximately 60 skippers. Some of that decrease may simply be a matter of timing as renewals are now on an annual basis and may not match up with dues payments from last year for any specific skipper. The significance of the year over year variance will not be known until year-end numbers are available, but it is an entry that bears continuing attention. We have instituted a program of reaching out to the organizing authority in advance of each District Championship to remind them that all participants in the event must be ILCA members. That program has shown initial positive results.

Skipper Dues from South America show a healthy increase and although European Skipper Dues are lower than last year, we expect another payment of Skipper Dues from Europe shortly which should bring that entry into line with last year. The financial statements show a modest increase in the payment of fleet dues and we will continue to reach out to delinquent fleets to increase this category further.

Regatta Income shows a substantial increase, but this is most likely a matter of timing and the fact that this year included a World Championship.

The mid-year numbers show a substantial decrease in expenses. The largest of these decreases is the expenditure for Website Operations. Last year saw an inflated expenditure in this category as we incurred extraordinary costs for data entry and other expenses related to the transition to the new website. This inflated expense is a non-recurring event.

Among the other expenses, it is noteworthy that the Class gave a modest increase in the compensation of our Executive Secretary. The increase in her compensation is not reflected in the current Profit and Loss statement but that is a matter of timing.

There was also a substantial reduction in the expense for Store Merchandise as a function of the fact that remaining inventory levels are adequate.

The financial reports on specific funds will be provided by representatives of those funds but the overall picture of ILCA finances remains healthy.

We continue to encourage everyone who participates in Class activities to provide financial support for the Class through the timely payment of dues and/or a contribution to the Class operating fund or one of our other supporting funds. The health of the Class depends on it.

#### **VP and Committee Reports:**

##### **Youth World Championship** - Debbie Probst

The 2020 Championship will be held in Sheboygan, WI USA in June. The Junior NAs held last week were the US and CAN qualifiers. We are expecting 20-24 teams.

##### **World Championship** – John Sawyer (host committee chair)

The organizing committee is excited to host, and plans are well under way and are going well. The Tiki Barge will be back! We are looking towards US World Master participants to help charter their boats for the Worlds.

##### **North American Championships** –

The 2020 NAs will be held at the Edgewater Yacht Club in Cleveland, OH in our classic format. Tim Scanlon represented the organizing committee and stated Edgewater YC is looking forward to having you next summer. Please plan to come.

The Women's, Junior and Masters' will be held at Pymatuning Yacht Club in PA. Leslie Cook represented the organizing committee. She announced Bertie Werley is the regatta chair. Housing will be a challenge, book early. There are good hotels 15 minutes away. August typically brings lighter winds, plan to come for a fun time!

Todd Wake announced we are taking bids for the 2021 – August WJM's venues and Fall NAC venues. The Executive Committee is forming a committee to review the NAC format. We are looking for a diverse group. If you want to be involved, please let us know. We want to avoid passing temporary amendments for specific NA events.

### **Atlantic Coast Championship - Brian Hayes**

Susquehanna Yacht Club did a great job hosting the ACC's in PA July 13-14. We had 30 boats and 17 were 1<sup>st</sup> time ACC participants. Don Brush from Burlington, VT was this year's winner. In 2020 the event is scheduled to be held in the NE Area. Years ago, this regatta brought in 50-60 boats. It might be time to put out a survey to gauge interest in this event.

### **Lightning Labs - Gary & Joan Hurban**

In 2019 Lightning Labs were held at the Southern Circuit through the Mentor Program and in Northern Greece where we have new activity. Other plans for this year include Colombia in possibly October and the South American Championships in November and possibly the Sanford Regatta in December. Also confirmed is David Starck to do a Friday land based tuning clinic before the Wild Oyster Regatta in Charleston.

### **Legacy Program - Matt Fisher - Written Report (Jeffers read the report at the Meeting)**

The legacy program has had some significant learnings in the last 12 months. The goal of the program is to attract quality used boats that are donated to the class so that skippers and crew who cannot afford a 10 year old or less boat can join the Lightning class and compete in regional regattas and fleet races. The class would "lease to buy" these boats over a 3-year time period.

With the first boat through the program we had a good sailor who wanted to get involved and sail a Lightning. Unfortunately, we had quality issues with the boat that proved too much to maintain. After multiple trips to two different shops we mutually agreed to terminate the contract.

We understand that there are many boats that are unused and can likely be put in race condition with some maintenance. If we aggressively advertise to donate your unused boat as a "Legacy" to the Lightning Class, we may be overwhelmed with boats that we really don't want. Obviously we don't know which boats need what amount of repair and we have learned that there needs to be some type of more formal assessment through a builder or experienced boat shop that is complete and would provide a realistic estimate of what, if anything needs to be done to the boat to get it ready to sail. That would mean that before someone donates their Lightning, we would assess the quality of the boat before accepting. That could get awkward. The Legacy program is still evolving.

In the meantime, we are in the process of selling one of the donated boats from Joe Disette to 2018 Boat Grant Recipient Ryan Davidson of the Charleston Lightning Fleet. He is here sailing at the NA's.

Jeffers added, the goal is to create lifetime members. We have seen success with the Boat Grant Program, over the past 3 years, 3 Boat Grant Recipients are now official boat owners. But we need another program to further this goal.

### **District Commodore Coordinator – Philip Lange**

Philip introduced himself to the group and asked that if you have any concerns to please reach out to him.

### **Marketing – Doug Wake**

Social media activity has been strong. If you are hosting a major event, please reach out to Doug or Laura for social media log in information. It helps to assign someone local to cover the event. It's best to find someone not sailing. He has a 5-item bullet point list of best practices for social media posting. It's an important guide and talks about how we sell the Class as a brand/image.

Wake continued he enjoys serving on the Governing Board and encourages others to serve. Discussion ensued. Joe Buczkowski pointed out that the class rules state you can not serve unless you are a \$55 Active Skipper/Boat Owner Member. Further discussion might need to happen.

### **FL Winter Series – Bill Mauk**

We have added the King's Day Regatta, Jacksonville, FL in November to the FL Winter Series. In addition to the new November regatta, we will head back to Lake Monroe Sailing Association in Sanford, FL in both December and January. We will then conclude the series at the St Pete NOOD at the St Petersburg YC, St Petersburg, FL in February. We have lots of local college sailors that can fill in as crew. We are looking at adding more hooks – like coaching on Friday's to get people excited about participating.

## **Southern Circuit – David Starck for Ryan Ruhlman**

For 2020 we are scheduled for 4 racing days in St Pete (Sun-Wed Racing) and 2 racing days (Fri-Sat) in Savannah. Savannah YC is very excited to have us back.

### **Charters ratified or revoked:**

None at this time.

### **Ratifications of Executive Committee Rulings**

None at this time

### **Unfinished Business**

None at this time

### **New Business**

#### Youth Sailing: Larry MacDonald

Over the past 14 years the Buffalo Canoe Club has put together a successful youth sailing program and we are eager to share our experiences and ideas with you. This effort works best when the entire fleet accepts the mission.

There was a period of about 10 years where the Fleet stopped sending Juniors to the Junior NAs. Over this time our Fleet wasn't as strong as it is today. In about 2007 we made it a mission to send kids to the Junior NAs again. That started with Connor Godfrey and Joy MacDonald. Since then this mission continues to grow. We have a goal of growing the number of boats by at least 1 new boat per year.

MacDonald challenges everyone to go back to your fleet and get 1 boat to the Junior NAs at Pymatuning. If we all do this, our Fleets, Districts and Class will be stronger. Contact MacDonald if you have any questions about increasing youth sailing activities in your Fleets.

#### Older Fleet Archives: Sterling Bush

As District Commodore for the PNW District and from her experience in the New England District she has found that there are many older fleets that were once active that still might have some boats hiding around with a glimmer of activity. With some encouragement from potential new sailors in those areas there is a chance those Fleets might be able to gain new life. One way for new sailors to realize that there may be Lightning activity in an area is to highlight all archived Fleets as well as active fleets. Discussion ensued. Laura will work with Sterling to see if something on the website could be done.

#### Women's Sailing: Laura Jeffers

Last week at the Women's NAs there were a lot of conversations amongst the group to increase the efforts to get more women sailing. Elaine Parshall from the SE District, Past President Debbie Probst and myself all have some ideas. Look for more communication to come from this group. If anyone has any ideas or is interested in helping with this effort, please let us know.

### **Slate of Officers: Debbie Probst**

On behalf of Victor Lobos and the rest of the nominating committee we thank the Executive Committee and the Governing Board Members for serving. Probst presented the Proposed Slate of Officers 2019-2020 (see list attached). Tom Allen made a motion to dispense with the reading of the proposed officers and approve them as posted/earlier distributed. Joe Buczkowski seconded, all approved - motion passed. Probst added that we are looking to fill a vacancy in the Southern Circuit Co-Chair position. Please see her or Hugh if you are interested in serving.

Brian Hayes thanked Todd Wake for his service as President and the room gave him a standing ovation. Wake handed the official gavel over to newly elected President Hugh Hutchison. Hutchison thanked Todd and the rest of the Governing Board and others for serving. The Class relies on volunteers, please consider serving.

### **Adjournment**

Wake called for a motion to adjourn, Tom Allen made the motion, Joe Buczkowski seconded. All in favor. Meeting adjourned 10:41am.

Submitted by Executive Secretary, Laura Jeffers.

**ILCA Governing Board - Proposed Slate of Officers 2019/2020**

<b><u>Office</u></b>	<b><u>Nomination</u></b>	<b><u>District</u></b>
President	Mr. Hugh Hutchison	Central Atlantic
Chief Measurer	Mr. William Cabrall	Dixie
Secretary	Mr. David Starck	Lake Erie
Treasurer	Mr. Bill Bogardus Position Elected by the Governing Board in September	CT/RI
Executive/Committee Member		
VP Assistant Measurer	Mr. Nelson Schmitt	Brazil
VP Assistant Measurer--Emeritus	Mr. Bill Clausen	Central Atlantic
VP Assistant Measurer	Mr. Joe Buczkowski	Dixie
VP Assistant Measurer	Mr. Ryan Ruhlman	Ohio
VP Assistant Measurer	Mr. Jack Mueller	Ohio
VP Classic Boats	Mr. Robert Astrove	Dixie
VP ISAF Liaison	Mr. David Sprague	Lake Erie
VP NA Championships	Mr. Joshua Goldman	CT/RI
VP Rules & Regulations	Mr. Darryl Waskow	Central Atlantic
VP Advisory Committee	Mr. Todd Wake	Midwest
VP Marketing/Promotion	Mr. Doug Wake	Midwest
VP Special Projects	Mr. Julian Calvin	Nigeria
VP- International logistics	Mr. Mark Schneider	Central Atlantic
VP - International Promotion	Mr. Ian F. Edwards	Australia
VP - Technical	Mr. Thomas Allen IV	Lake Erie
VP Special Projects (District Coordinator)	Mr. Philip Lange	Lake Erie
VP Special Projects	Dr. Clarke D. Newman	Texas
VP- Lightning Labs	Mrs. Joan Hurban	Dixie
VP- Lightning Labs	Mr. Gary Hurban	Dixie
VP Special Projects--(Southern Circuit)	Vacant	
VP Special Projects-(Southern Circuit)	Mr. Ryan Ruhlman	Ohio
VP Special Projects-(European Coordinator)	Mr. Lauri Hemming	Finland
VP Special Projects--(ACCs)	Mr. Brian Hayes Sr.	CT/RI
VP Special Projects (Boat Grant)	Mr. Greg Fisher	Southeastern
VP Special Projects (Boat Grant)	Mr. Matthew Schon	CT/RI
VP Special Projects	Mr. Steven H. Davis	US@Large
VP Special Projects (Legacy Program)	Mr. Matt Fisher	Ohio
VP World Championship Regattas	Mr. Robert Ruhlman	Ohio
VP Youth World Championship	Mrs. Debbie Probst	Lake Erie
VP PanAms	Mr. Bill Mauk	Florida
VP Argentina	Mr. Alejandro Cloos	Argentina
VP Brazil	Mr. Thomas Sumner	Brazil
VP Canada	Mr. Richard M Walsh	Central Canada
VP Canada	Mrs. Valerie Holly-Tardif	St Lawrence Valley
VP Chile	Mr. Cristobal Perez	Chile
VP Colombia	Mr. Gustavo Tomayo	Colombia
VP Ecuador	Mr. Justus Klemperer	Ecuador
VP Finland	Mr. Kimmo Aromaa	Finland
VP Greece	Mr. George Andreadis	Greece
VP Italy	Vacant	Italy
VP Switzerland	Mr. Urs Wyler	Switzerland

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