



# Memphis Investors Group – 2018

The 2018 MIG Board met together in December 2017 to create the following schedule for 2018. **Please note:** this schedule is *tentative* and any aspect is subject to change with regards to topics, speakers, locations and fees. **Main**

**Meetings (Thursdays) Members attend for FREE;** Visitors must pay an entry fee. There is a fee for members and Visitors for all **Super Saturday Sessions;** Members receive a discount on all Saturday Events. An “Early Registration” discount is generally offered for all Saturday Sessions please visit the event page for specific prices and discounts.

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## January 2018

**Thursday, January 11, 2018** – Embassy Suites Hotel Ballroom (6:00pm – 9:00pm)

- **Lifeonaire** – Getting your LIFE together for the new year
- **Early Bird Special #1** – Getting Started Right – Joe Kirkland
- **Early Bird Special # 2** – House Hacking – Multi Family – Erik Nowacki

**Saturday, January 13, 2018** – Embassy Suites Hotel (8:30am – 1:00pm) (Extra Fee Required)

- **Super Saturday Session** – From Applications to Evictions – Arnold Dormer

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## February 2018

**Thursday, February 8, 2018** – Embassy Suites Hotel Ballroom (6:00pm – 9:00pm)

- **Rooms for Rent** – Boarding houses & room renting for profit NOW – Paul Brown
- **Early Bird Special #1** – Membership Benefits – Pablo Pereyra
- **Early Bird Special # 2** – Investing with your IRAs – Jim Trimble

**Saturday, February 15-17, 2018** – Embassy Suites Hotel (8:30am – 5:00pm) (Extra Fee Required)

- **3-Day Getaway** – Lifeonaire’s 3-day Getaway Life-Changing Event!

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## March 2018

**Thursday, March 8, 2018** – Embassy Suites Hotel Ballroom (6:00pm – 9:00pm)

- **Equity Trust** – Using Self-Directed IRAs to grow your wealth
- **Early Bird Special #1** – Getting Started Right – Janne Zaccagnino
- **Early Bird Special # 2** – E-Score – TVA – saving on your utilities

**Saturday, March 10, 2018** – Doubletree Hotel (Sanderlin) (8:30am – 5:00pm)

- **Super Saturday Session** – Equity Trust – In-Depth education about using your Self-Directed IRA

## April 2018

**Thursday, April 12, 2018** – Embassy Suites Hotel Ballroom (6:00pm – 9:00pm)

- **Landlording vs Tenants and other Red Flags** – Kevin & Terron Perk
- **Early Bird Special #1** - Membership Benefits – Mark Emmert
- **Early Bird Special # 2** – Creative Deal Financing – Sarah Shepherd & Pedro Machado

**Saturday, April 14, 2018** – Embassy Suites Hotel (8:30am – 1:00pm)

- **Super Saturday Session** – Deals Tour – Pablo Pereyra
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## May 2018

**Thursday, May 10, 2018** – Embassy Suites Hotel Ballroom (6:00pm – 9:00pm)

- **The Fabulous State of Memphis** – Larry Jensen
- **Early Bird Special #1** – Getting Started Right – Jim Trimble
- **Early Bird Special # 2** – Wise Insurance for Savvy Investors – Lynn McDonald

**Saturday, May 12, 2018** – Embassy Suites Hotel (8:30am – 1:00pm)

- **Super Saturday Session** – Managing your Investment BOOKS – Clay Isom CPA
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## June 2018

**Thursday, June 14, 2018** – Embassy Suites Hotel Ballroom (6:00pm – 9:00pm)

- **Landlords vs MLGW** – What we can do to help curb power theft – Josh Davis
- **Early Bird Special #1** – Member Benefits – Joe Kirkland
- **Early Bird Special # 2** – Air BNB Laws – Wis Laughlin

**Saturday, June 16, 2018** – Embassy Suites Hotel (8:30am – 1:00pm)

- **Super Saturday Session** – LEGAL – Contracts to Closings – Joe Kirkland
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**MIG MOVED!**

**MID-AMERICA BAPTIST THEOLOGICAL SEMINARY (MABTS)**

**2095 APPLING RD. CORDOVA, TN 38018**

**(SW CORNER OF APPLING @ I-40 - EXIT 15)**

**AVOID LONG LINES BY REGISTERING ONLINE FOR MEETINGS**

## July 2018

**Thursday, July 12, 2018** – Mid-America Baptist Theological Seminary (MABTS)

2095 Appling Rd. Cordova, TN 38016

**Register ONLINE** at [www.MemphisInvestorsGroup.com](http://www.MemphisInvestorsGroup.com)

Registration 5:45 pm (Meeting - 6:00pm – 9:00pm)

**The Cost of Rehab** – Pablo Pereyra

- **Early Bird Special #1** – Getting Started Right – Janne Zaccagnino
- **Early Bird Special # 2** – When is a Deal a DEAL?! – Richard Scarbrough

**Saturday, July 14, 2018** – MABTS (Registration: 8:30am; Meeting 9:00am – 1:00pm)

- **Super Saturday Session** – Deals Analysis & House Tour – Pablo Pereyra

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## August 2018

**Thursday, August 9, 2018** – Mid-America Baptist Theological Seminary (MABTS)

2095 Appling Rd. Cordova, TN 38016

**Register ONLINE** at [www.MemphisInvestorsGroup.com](http://www.MemphisInvestorsGroup.com)

Registration 5:45 pm (Meeting - 6:00pm – 9:00pm)

- **Getting Started in Multi Family** – Terry Kerr, Arnold Dormer & Richard Scarbrough
- **Early Bird Special #1** – Member Benefits – Jim Trimble
- **Early Bird Special # 2** – Cracker-Jack Evictions – Morgan Petigrew

**Saturday, August 11, 2018** – MABTS (Registration: 8:30am; meeting 9:00am – 1:00pm)

- **Super Saturday Session** – Cash Flow – Bill Mann and Richard Scarbrough

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## September 2018

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Registration 5:45 pm (Meeting - 6:00pm – 9:00pm)

- **Building a Legacy for your family and providing Affordable housing to others** – Walter Wofford
- **Early Bird Special #1** – Getting Started Right – Joe Kirkland
- **Early Bird Special # 2** – Hard Money Lending – Bridge Capital

***Saturday, September 15, 2018*** – **MABTS** (Registration: 8:30am Meeting 9:00 am– 5:00pm)

- **Super Saturday Session** – Leaving a Legacy & Affordable Housing (continued) – Walter Wofford

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## October 2018

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Registration 5:45 pm (Meeting - 6:00pm – 9:00pm)

- **THE GOOD NEWS ABOUT MEMPHIS INVESTING** – Larry Jensen
- **Early Bird Special #1** – Member Benefits – Pablo Pereyra
- **Early Bird Special # 2** – Spiders, Snakes & Bellyaches (and all sorts of critters) – Chris Murphy

**Saturday, October 13, 2018** – **MABTS** (Registration: 8:30am; Meeting 9:00 am – 1:00pm)

- **Super Saturday Session** – Deals Analysis & House Tour – Pablo Pereyra

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## November 2018

**Thursday, November 8, 2018** – **Mid-America Baptist Theological Seminary (MABTS)**

2095 Appling Rd. Cordova, TN 38016

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Registration 5:45 pm (Meeting - 6:00pm – 9:00pm)

- **The POWER of ZERO** – Chris McClutchey – National Speaker
- **Early Bird Special #1** – Getting Started Right – Janne Zaccagnino
- **Early Bird Special # 2** – Wholesaling the Profitable way – J.P. Moses

**Saturday, November 10, 2018** – **MABTS** (Registration: 8:30am; Meeting 9:00 – 1:00pm)

- **Super Saturday Session** – Everything you DIDN'T want to learn the hard way about Landlording – Janne Zaccagnino and Jim Trimble

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Registration 5:45 pm (Meeting - 6:00pm – 9:00pm)

- **Annual MIG Party! Food, Networking, Games and Door Prizes!**
- **Early Bird Special #1 – Party** (no scheduled program)
- **Early Bird Special # 2 – Party** (no scheduled program)

**Saturday, December 15, 2018 – MABTS** (Registration: 8:30am; Meeting 9:00 am– 1:00pm)

- **Super Saturday Session – Accounting & Taxes on the Horizon for 2019 – Elaine Robinson, CPA**

### MEMPHIS INVESTORS GROUP

PO Box 3554

Cordova, TN 38088

United States of America

### Monthly Meeting Address

Mid-America Baptist Theological Seminary

2095 Appling Rd. Cordova, TN 38016

### Phone Number

901-300-6577

*The Memphis Investors Group (MIG), is a not for profit organization. Members of MIG treat this organization with the utmost professionalism.*

*The MIG Member is civic minded and operates according to the highest ethical standards. The MIG member should recognize that the interest of the community requires the highest and best use of the land and its buildings. The MIG member recognizes the need for adequate housing and the preservation of a healthful environment. The members of MIG share a common responsibility to maintain and improve housing. The letters M-I-G will be synonymous with competency, fairness, integrity and honor.*

*MIG attempts to introduce and teach ethical topics related to Real Estate Investing, however, the MIG Member or Visitor should be mindful to do their Due-Diligence and research the topic thoroughly, consulting with Legal Counsel, Accountants, Tax Advisors, etc., prior to putting into practice anything learned at a MIG meeting. MIG's goal is to educate and network, however, mistakes can be made and laws change, therefore, it is the MIG Member or Visitor's responsibility to make sure that topics taught, whether live or via transcript/recording are relatable to their own special circumstances prior to practicing concepts learned at a MIG meeting.*

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