



## Governor DeWine Moves Forward on Responsible RestartOhio

Governor Mike DeWine this week announced the next phase of the Responsible RestartOhio plan as it relates to restaurants, bars, and personal care services.

Governor DeWine reminded Ohioans that COVID-19 is still incredibly dangerous and stressed the importance of continuing to exercise safe health habits as different sectors of the economy begin to reopen.

"Reopening Ohio is a risk, but it's also a risk if you don't move forward. We're on a dangerous road that has never been traveled before in Ohio and the danger is that we relax and stop taking precautions," Governor DeWine said. "All of us collectively control this. I ask you to take calculated risks and make good judgments. Continue social distancing, washing your hands, and wearing face coverings. If you aren't concerned with what happens to you, do it for others."



**Restaurants and bars** in Ohio will be permitted to reopen with outdoor dining on May 15 and dine-in service on May 21.

To ensure that these establishments operate in the safest manner possible, Governor DeWine's Restaurant Advisory Group created a detailed list of guidelines and best practices for restaurant and bar owners to follow. The full list of mandatory and recommended best practices can be found at [Coronavirus.Ohio.Gov](https://www.ohio.gov/coronavirus).

**Personal care services** such as hair salons, barbershops, day spas, nail salons, and tanning facilities may reopen on May 15.

To ensure that these establishments operate in the safest manner possible, Governor DeWine's Personal Services Advisory Group created a detailed list of guidelines and best practices for personal care service providers to follow. The full list of mandatory and recommended best practices can be found at [Coronavirus.Ohio.Gov](https://www.coronavirus.ohio.gov/).

For more information about Responsible RestartOhio, visit [Coronavirus.Ohio.Gov](https://www.coronavirus.ohio.gov/).



## Ohio Manufacturing Alliance Helps Businesses Find PPE

The Ohio Manufacturing Alliance to Fight COVID-19 created the Ohio Emergency PPE Makers' Exchange as an online marketplace where organizations that need personal protective equipment (PPE) and related equipment can find a wide selection offered by Ohio manufacturers. This online is especially well-suited for organizations that may have lower-volume needs.

Note that the Alliance has screened to the best of its ability for only Ohio manufacturers, but it has not vetted each product and vendor.

For more information and to participate in the Exchange, [click here](#).

The Alliance is a public-private partnership led by The Ohio Manufacturers' Association, the Ohio Manufacturing Extension Partnership and its partner organization MAGNET, the Ohio Hospital Association, and JobsOhio, in partnership with the Ohio Development Services Agency, the Ohio Department of Administrative Services, and the Ohio Department of Health.

The Alliance also has created [this list of practical things](#) manufacturers need to be thinking about and do today to prepare for COVID-19.



## We're Helping Businesses Get Assistance

Ohio's small businesses are experiencing significant challenges and frustrations as a result of COVID-19, but the Ohio Development Services Agency has many resources to help business owners make it through the current crisis and prepare for a strong future.

Here are some of the resources, and most of them are offered at no cost to businesses.

- Small Business Development Centers: [SBDC.Development.Ohio.Gov.](https://www.sbdcenter.org/development/ohio)
- Minority Business Assistance Centers: [Minority.Ohio.Gov.](https://www.mba-center.org/ohio)
- Procurement Technical Assistance Centers: [Find.GovContracts.Ohio.Gov.](https://www.ptac.org/ohio)
- Manufacturing Extension Partnership: [MEP.Development.Ohio.Gov.](https://www.mepcenter.org/ohio)
- Export Assistance Network: [ExportAssistance.Development.Ohio.Gov.](https://www.exportassistance.gov/ohio)
- Entrepreneurial Services Provider Program: [ESP.Development.Ohio.Gov.](https://www.espp.org/ohio)



## Ohio Businesses Benefit from Paycheck Protection Program

Following the reopening of the federal Paycheck Protection Program, Ohio businesses were able to secure more assistance to get through the economic downturn caused by the coronavirus.

From April 27 through May 1, the U.S. Small Business Administration approved 58,834 Paycheck Protection Program loans, totaling \$4.7 billion. That comes after Ohio businesses were approved for nearly 60,000 loans, totaling more than \$14 billion in the first round of funding.

Ohio businesses can find a local lender to apply for the program at [SBA.gov/PaycheckProtection](https://www.sba.gov/paycheckprotection).

Meanwhile, the Economic Injury Disaster Loan Program reopened for one sector of the economy this week. The SBA announced that agricultural businesses can now apply during a second round of the disaster loan program. Agricultural business includes those businesses engaged in the production of food and fiber, ranching, raising of livestock, aquaculture, and all other farming and agricultural-related industries. All eligible businesses with 500 or fewer employees can apply at [SBA.Gov/Disaster](https://www.sba.gov/disaster).

The SBA also announced it has resumed processing Economic Injury Disaster Loan applications that were submitted before the agency stopped accepting new applications on April 15. The applications will be processed on a first-come, first-served basis. Agricultural businesses that applied prior to April 15 do not have to reapply.

For more information, visit [SBA.Gov/Disaster](https://www.sba.gov/disaster).



## Webinar Series Focuses on Government Contracts

The Ohio Procurement Technical Assistance Center (PTAC) is continuing its “Managing Through the Crisis” webinar series. Development’s PTACs across the state help businesses bid on and win contracts with federal, state, and local governments.

The series, organized by the Ohio University PTAC, started in March with COVID-19 Procurement Opportunities: COVID-19 procurement resources for government contractors. That was followed by COVID-19 Considerations for Federal Contractors, Ohio Business Certification Programs, and Cyber Security.

Upcoming webinars are:

- **May 14:** Take Your Business Online: Learn why this is important and what platforms are best for your business.
- **May 21:** [Beta.SAM.GOV](https://beta.sam.gov): The General Service Administration is consolidating seven federal legacy systems and is combining them into a single platform. Learn about how this will impact your business.

For more information and to register for upcoming webinars, [click here](#).



## Success Story

### **Knight Consulting Group Pivots to Sourcing PPE**

The Knight Consulting Group LLC focuses on professional and workplace development during normal times, but during the coronavirus pandemic, founder and CEO Rhonda Talford Knight quickly switched gears to help businesses and other organizations find the personal protective equipment (PPE) they need to operate safely.



Knight Consulting, located in Canal Winchester, teamed with Aesthetics by Design to create SuperiorPPE. The new business works to find supplies of PPE and make them available to Ohio organizations. Knight uses her experience in global supply chains to source PPE and get it to customers.

“We are focused on supporting a safe return to work while keeping product costs down and putting a delivery guarantee in place ... because we know exactly how important it is for small businesses to get back to work while being safe in navigating the new normal,” Knight said.

Knight Consulting is certified in Ohio as Minority Business Enterprises and is a client of the Columbus region Minority Business Assistance Center. Aesthetics by Design also is woman- and minority-owned.



## We're Pushing News and Information on Social Media

Development also is using its social media channels to raise awareness of programs and assistance available through the state and federal governments. We also are urging small businesses to reach out to Ohio Small Business Development Centers and Minority Business Assistance Centers around the state for help in applying for federal assistance and to plan for the future.

Follow us on [Facebook](#), [Twitter](#), [Instagram](#), and [LinkedIn](#).



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## For more information

Visit [Coronavirus.Ohio.Gov/BusinessHelp](https://Coronavirus.Ohio.Gov/BusinessHelp) or email [BusinessHelp@Development.Ohio.Gov](mailto:BusinessHelp@Development.Ohio.Gov).



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