

WIN-Networking, Inc.

Membership Criteria

1. WIN-Networking, Inc.(**Winners** in Networking) is a professional organization for small businesses and entrepreneurs. There are multiple chapters within WIN, and business category restrictions may apply based on chapter-specific guidelines. WIN's success is based on having a strong representation of business experts within a wide variety of categories, and in balancing the number of like-businesses within each chapter to achieve greater success for its members. The goal is to focus on collaboration among members and building strong business alliances within each chapter, and the WIN organization as a whole.
2. A completed Membership Application Form is required, including three references to verify ethics, character and business practices. A standard background check is part of the WIN vetting process, and all information is kept confidential. If a business requires licensing, credentials and/or insurance to conduct business in California, that information is also required during application process.
3. Upon membership approval, a “new member orientation” will be scheduled with primary chapter leader or their designate, to provide additional information, learn how to make the most out of your membership, answer any member questions and complete the membership agreement paperwork.
4. There is a non-refundable \$ 60.00 one-time activation fee and first year membership fee of \$ 160.00 due upon membership approval (25% for SSG partner members & non-profit organizations). The activation fee covers the cost for administrative, website, social media setup and magnetized name badge. The date of approval & payment establishes the start of your membership and anniversary date with WIN.
5. An annual non-refundable renewal fee of \$ 160.00 is required in order to maintain a member's active membership status. (25% for SSG partner members & non-profits). The renewal fee is due and payable upon member's anniversary date. Any changes to the information provided on original application form are also required with the renewal fee. A member's renewal is reviewed with chapter leadership to ensure that both the member and WIN are working effectively together in best interests of both parties.
6. Attendance at 9 out of 12 meetings per calendar year is expected by the member to maintain an active role in the group. If unable to attend, sending a substitute fulfills the attendance requirement. Excessive, unexpected and scheduled absences will be resolved between primary chapter leader and member.
7. Members are encouraged to participate in WIN events, volunteer for WIN task assignments and invite guests to attend WIN meetings to support the on-going growth and development of the group. Additionally, members are encouraged to reach out to, and meet informally with other members to get to know them, enhance relationship-building and establish trust among one another.
8. Members make a commitment to WIN's Mission Statement, Code of Conduct & Ethics, and to build meaningful business partnerships with co-members, exchange business referrals and introductions, do business with other members when appropriate, and demonstrate growth and professional development within their own business.
9. If a member chooses to resign from WIN, notification to the primary chapter leadership team is expected. A re-activation fee applies, should the member choose to apply for membership in the future.
10. A member may be terminated from WIN, with both corporate and primary chapter leadership approval for, but not limited to, the following reasons;
 - a. non-compliance with WIN's mission statement, code of ethics, conduct, criteria and guidelines,
 - b. conflicts/complaints from members, visitors or public that cannot be mutually resolved,
 - c. questionable ethics, trust-worthiness, and/or business practices.

