



Ski Zell am See, Austria plus Vienna February 1 – 12, 2019

\$2425 per person, sharing DOUBLE room

plus airport taxes of approx. \$188

Single supplement \$660 (\$475/Zell am See + \$185/Vienna) - Deduct \$584 (airfare and fuel surcharge) from package price for LAND ONLY

***Please join Lorrie Tatum on her farewell tour with the club
as she returns to one of her favorite European ski resorts!***

The picturesque town of **Zell am See** (www.zellamsee-kaprun.com) is nestled on the shore of Lake Zell at the foot of the Schmittenhöhe Mountain. In one direction, we'll see a beautiful frozen lake – in the other, snow covered mountains and ski runs. The Zell am See-Kaprun ski region alone has 82 miles of ski runs. The Kitzsteinhorn Glacier ski area, above Kaprun, offers year-round skiing, with modern lifts and spectacular views. If we ski from the top of glacier to the valley floor, we'll log a stunning 7448 feet of vertical, one of the largest vertical descents in the Alps. The Salzburg Super Ski Card (www.superskicard.com) will give us access to this entire area plus the nearby resorts of Kitzbühel and Saalbach-Hinterglemm and more! Cross country skiers will enjoy over 125 miles of prepared tracks, including a scenic course high on the glacier. On-mountain dining options range from rustic huts to umbrella bars to modern restaurants. Après-ski and nightlife abound in the traffic-free, pedestrian area which is lined with charming buildings, interesting shops, and lively bars. If you want to sightsee, consider a scenic train ride to Salzburg (1 hour) or Innsbruck or Munich (approx. 1.5 hours).

Our home for the week is the **4-star Hotel Heitzmann**, centrally located near the pedestrian area, just a few minutes' walk to the town lift and couple of blocks from the train station. The hotel has a bar, dining room, sauna, and steam bath. Daily meals include a hot buffet breakfast and four-course dinner.

We'll end our adventure with three nights in **Vienna**, staying at the well-located **4-star superior Hotel Savoyen**. A private three-hour guided bus tour of the city is included.

Package Includes:

- * Round-trip air on Lufthansa/Austrian/United Airlines from Seattle to Munich and return from Vienna
- * Private motor coach transfers throughout tour and bus driver tips
- * 7 nights lodging in Zell am See at 4-star Hotel Heitzmann, (www.zellamsee-hotel.at)
- * 3 nights lodging in Vienna at 4-star superior Hotel Savoyen, (www.austria-trend.at/en/hotels/savoyen)
- * Buffet breakfast and 4-course dinner daily in Zell am See
- * Buffet breakfast daily in Vienna
- * Welcome drink and orientation hosted by Zell am See hotel
- * A three-hour private guided bus tour of Vienna
- * Current fuel surcharge
- * All local taxes

Lift tickets are NOT included. 6-day Adult Salzburg Superskicard costs approx. \$340.

**For more information and to reserve your spot, contact:
Lorrie Tatum (tatumresources@msn.com, 425-753-3933)**

Monica Voltz, Snow Tours (monicavoltz@yahoo.com, 509-936-0157 or 800-222-1170, ext 221)

Credit card payment is available – advertised price reflects cash discount. Club/Vendor(s) Cancellation Policies apply. Trip insurance is strongly advised. Insurance should be purchased within 14 days of first deposit for full benefits. IMPORTANT! Airline fuel surcharge and taxes are subject to change and the exchange rate is not guaranteed. Please read complete Terms and Conditions for all details. (Snow Tours WST#600173050).



IMPORTANT TOUR DETAILS AND TERMS AND CONDITIONS

DEPOSIT AND FINAL PAYMENTS

A \$400 per person deposit is required to request a space on this tour. A second deposit of \$600 is due to Snow Tours no later than October 5, 2018. A third deposit of \$900 per person is due to Snow Tours no later than November 22, 2018. Final payment is due no later than December 14, 2018. Your space may be cancelled if final payment is not received on time. Trip insurance is strongly recommended. See Trip Protection Insurance section below.

PRICING – IMPORTANT!

Package prices are based on Economy Class airfare on Lufthansa/United/Austrian Airlines and a minimum group size of 20 participants. Should the group size fall between 15 and 19 people, the package price will increase by \$70 per person. Should group size be 25 or more paying participants, the price will decrease by \$40 per person. Package prices are subject to change due to fuel surcharges, airport tax increases, currency fluctuation, general tariff increases, or for any reason beyond the control of the tour operator. Tour is priced on current exchange rates. Tour price includes reasonable charges for administration and planning of tour. All prices reflect a discount for cash/check payment. Visa/MasterCard/American Express rates are 4% higher than cash discount rates.

SINGLE SUPPLEMENT

Add \$660 for a DOUBLE ROOM FOR SINGLE OCCUPANCY in both Zell am See and Vienna (\$\$475/Zell am See + \$185/Vienna). A limited number of single rooms are available.

ZELL AM SEE ROOM UPGRADES

The hotel has a total of six suites and four junior suites. Based on availability at the time of request, it may be possible for some people in the group to upgrade. To upgrade to a JUNIOR SUITE, the supplement is \$300 per person for the week. To upgrade to a SUITE, the supplement is \$400 per person for the week. These supplements are based on double occupancy in the rooms. Please visit the hotel website for photos and detailed descriptions of these room types.

LAND ONLY

Deduct \$584 (airfare credit including \$250 fuel surcharge) from the package price. The air taxes of \$188 will also be deducted from your invoice. Total airfare cost (\$584/airfare and fuel surcharge plus \$188/taxes) is \$772. You are welcome to make your own air arrangements or use frequent flyer miles. It is your responsibility to coordinate your flight times with the rest of the group, so that you can join the transfers to and from the hotels. There are no refunds for unused transfers. If you miss a transfer, you will be responsible for your own transportation and costs.

S'NO JOKE MEMBERSHIP

If you are not a member of S'no Joke Ski Club, you are welcome to join this tour for a temporary membership fee of \$40 per person. Ask for membership details.

EXCHANGE RATE INFORMATION – IMPORTANT!

Package price was calculated based on an exchange rate between the U.S. Dollar (USD) and the Euro (EUR). The rate used for calculations was USD \$1.26 = Euro 1.00. This exchange rate is not guaranteed and final package price may change if the USD strengthens or weakens.

AIRLINE FUEL SURCHARGES AND TAXES – IMPORTANT!

The package price includes a fuel surcharge imposed by the airlines of \$250 per person. Air taxes are NOT included in the airfare and are quoted separately. They are currently \$188 per person. Fuel surcharges and taxes are subject to change until tickets are issued approximately one month before departure. Your final invoice will reflect the current fuel surcharge and taxes.

AIR ITINERARY

Group space in Economy Class is being held for your group as follows:

01FEB	LH491	Depart Seattle	2:15 p.m.	Arrive Frankfurt	9:30 a.m. (+1)
02FEB	LH104	Depart Frankfurt	12:15 p.m.	Arrive Munich	1:10 p.m.
12FEB	OS065	Depart Vienna	10:10 a.m.	Arrive Chicago	1:45 p.m.
12FEB	UA1641	Depart Chicago	4:05 p.m.	Arrive Seattle	6:40 p.m.

Flight numbers and times are subject to change. You will be advised if the airline makes any changes to this itinerary.

DEVIATIONS AND EXTENSIONS

Prior to November 22, 2018, a maximum of 30% of the group may deviate on the outbound or return at the applicable fare. The airline does not charge a deviation fee. The percentage of passengers who may deviate is based on the total number of seats held by the group.

CANCELLATIONS/REFUNDS

Cancellations must be received in writing. This policy takes in to consideration the policies of the club, the airlines and hotels. Prior to October 30, 2018, forfeit \$100 per person (\$50 to club/\$50 to Snow Tours). From October 30 to December 19, forfeit \$1000 per person (\$50 to club/\$50 to Snow Tours/\$100 to airline/\$800 to hotel). From December 20 -28, 2018, forfeit \$1672 per person (\$50 to club/\$50 to Snow Tours/\$772 to airline/\$800 to hotel). From December 29 to arrival, forfeit 100% of trip costs. Depending on the date of cancellation, there will be additional cancellation fees up to the total cost of the trip. Trip cancellation and accident insurance is strongly recommended.

PASSPORTS, NAME ON PASSPORT AND VISAS - IMPORTANT

The name on your air ticket must be EXACTLY as it is on your passport. You are responsible for providing the correct information to Snow Tours no later than November 30, 2018. **Once names have been submitted to the airlines, there are NO corrections or name changes allowed. Any changes will result in complete cancellation of the reservation.** U.S. and Canadian citizens must travel with a valid passport. **A valid passport means that its date of expiration is six months or more past the return date of the trip.** Visas are not required. Non-citizens should consult their consulate.

TSA PRECHECK KNOWN TRAVELER NUMBER

If you are a Nexus, PreCheck, Global Entry, or Senti card holder, please provide your 9-digit Known Traveler card number on the registration form when you sign up. It is your responsibility to include this number when obtaining your **boarding pass** and after receiving your air reservation. The Known Traveler number is the 9-digit Pass ID number from a Nexus, Global Entry, PreCheck, or SENTRI card. For information or to apply for a card, go to: <https://www.dhs.gov/comparison-chart>.

TRIP PROTECTION INSURANCE

Berkshire Hathaway ExactCare Travel Protection is strongly recommended. This comprehensive insurance package includes the following benefits: full reimbursement of all non-refundable invoiced expenses if trip is cancelled for an approved medical reason; \$25,000 medical expense; \$500,000 medical evacuation and repatriation; \$1000 baggage loss; \$200 baggage delay, \$500 missed connection and more. All baggage is carried at passenger's own risk. All claims must be filed directly with the insurance company. **If traveler purchases insurance within 15 days of making initial deposit (based on the date on deposit check or the date of the credit card transaction), the pre-existing conditions exclusion is waived.** Visit www.snowtourswest.com and click on Purchase Travel Insurance for complete coverage details and to purchase a policy. The premium amount currently equals 5 to 11% of total invoiced trip costs, depending on traveler's age. Conditions and exclusions apply. The insurance company reserves the right to change or increase prices at any time. By law, Snow Tours is not allowed to collect payment for trip insurance. For more information about the insurance product, call Berkshire Hathaway Travel Protection at 844-411-BHTP.

BAGGAGE – IMPORTANT!

Please consult www.lufthansa.com for complete, up-to-date baggage information. Currently, international travelers in Economy Class are allowed to check one piece of luggage free of charge. It must weigh 50 pounds or less. **Ski or snowboard equipment – (one set of skis or one snowboard, one set of boots, poles, and helmet in maximum two bags weighing 50 pounds or less in total) may be checked for a fee of \$287 from the U.S. and Euro 250 from Europe.** Baggage rules are subject to change at any time. Snow Tours is not responsible for changes to airline baggage policies. Visit this link for complete information: <https://www.lufthansa.com/us/en/Flat-Rates-for-Sports-Baggage>. Snow Tours is not responsible for changes to the baggage policy.

SEAT ASSIGNMENTS

You may submit specific seat requests to Snow Tours (aisle/window/seatmate preference). These seat requests will be given to the airline's group department. The fulfillment of requests is not guaranteed by the airlines or Snow Tours.

MILEAGE CREDIT

Lufthansa/Austrian/United and their partners reserve the right to adjust their policies for mileage accrual at any time. Snow Tours cannot know in advance the number of miles that will be earned for the group itinerary, nor is Snow Tours responsible for the actual mileage points received by group participants. It is the passenger's sole responsibility to retain ticket copies and boarding card receipts for all flights, in case proof of travel is required upon return to receive mileage credit. If participants submit their frequent flyer numbers to Snow Tours prior to departure, Snow Tours will submit the number to the airline. Passengers must reconfirm that their frequent flyer number is in their reservation record at check-in. Typically, lower fare tickets receive lower mileage credit than higher ones. **In case credit is not given, retain all boarding cards and ticket receipts to show proof of travel.**

LIFT PASSES – IMPORTANT!

Lift passes are NOT included in package prices. A 6-day ADULT Salzburg Super Ski Card costs Euro 272 (approx. \$340). Passes of shorter duration are possible. Senior rates are not offered. Prices are from the 2017/18 season. New rates are not yet available.

SKI AND SNOWBOARD RENTAL INFORMATION

The closest rental shop is SkiPro. It is a one-minute walk from the hotel. The shop offers 10% discount to hotel guests. There may be further discounts by booking online in advance. See the shop's website for further information: <https://www.skiverleih-saalbach.net>.

INTERNET ACCESSIBILITY AT HOTELS

Both hotels offer free WIFI to hotel guests.

TOUR ESCORT

Tour is escorted but not necessarily on all flights. Your escort's primary concern is the welfare of the group. He or she will assist in tour-related and individual problems, but not at the expense of group needs.

NOT INCLUDED

Lift passes, beverages at meals, meals not specified, portorage of bags at airport and hotels, tips to hotel staff and airport taxes of approximately \$188.

TIPPING

If you have received good service, it is customary to tip ski guides, wait staff and chambermaids at the end of your stay. Your tour escort will discuss details. Tips for bus drivers are already included in your package price.

RESPONSIBILITY

Snow Tours the operator and/or their agent, and/or the tour escorts' responsibility is limited. They act only as agent for the passenger in regard to travel, whether by railroad, motor coach, private car, boat or aircraft or any other conveyances and assume no liability for injury, damage, loss, accident, delay or irregularity which may be caused either by reason or defect in any vehicle or through the acts or default of any company or persons engaged in conveying the passenger or carrying out the arrangements of the tour. The tour operator accepts no responsibility for loss or additional expenses due to delay or changes in schedule or other causes. The right is reserved to decide to accept or retain any person as a member of any tour, to make substitutions or change, or withdraw the tour in the interest of the passenger as circumstances warrant it. All rates are based on tariffs and currency exchange in effect at the time that the tour was planned and are subject to change in the event of adjustment thereafter. Airline fuel surcharges and taxes are subject to change at the sole discretion of the airline and are only guaranteed upon ticket issuance. Baggage is carried at the owner's risk. Insurance is recommended. The issuance of tickets and vouchers will be deemed to be consent to the above conditions. Tour operator will not grant refund for the unused portion of the tour. Amenities listed for hotels are based on information supplied by the properties. Snow Tours cannot guarantee that all facilities will be available and operating. WST #600173050. Printed 05/12/18.



**I WANT TO SKI AND SNOWBOARD IN ZELL AM SEE AND VISIT VIENNA, AUSTRIA
with LORRIE TATUM and the S'NO JOKE SKI CLUB - February 1 – 12, 2019**

1st participant name (all names as SHOWN ON PASSPORT) _____ Frequent flyer # (United) _____ Date of birth _____

2nd participant name (all names as SHOWN ON PASSPORT) _____ Frequent flyer # (United) _____ Date of birth _____

***DOUBLE CHECK that the name you have submitted matches your passport exactly.
After November 30, 2018, airline policy states that NO name changes or corrections are allowed.
Any changes will result in a complete cancellation of your reservation.***

TSA PreCheck Known Traveler Number (if you have one) _____

Mailing address _____ City _____ State _____ Zip Code _____

Home phone _____ Cell/Work phone _____ E-mail _____

Sharing room with _____ or I prefer a single room _____

S'no Joke Ski Club member: YES _____ NO _____ (\$40 will be added to your invoice for temporary club membership)

YES, my passport meets validity requirements for this trip: _____

Initials of participants _____
A valid passport means that its date of expiration is SIX months or more past the return date of the trip.

Enclosed is a check for my/our \$400 per person deposit for _____ persons = \$ _____.

Or charge payment to my credit card and add 4%. VISA _____ MasterCard _____ American Express _____

Account number _____ Expires _____ Security code _____

Signature _____



Make checks payable to: SNOW TOURS
Mail to: Snow Tours Attn: Monica Voltz, PO
BOX 1316, Chewelah, WA 99109
or Fax to: 201-348-0545