

Pricing Guidelines for Sellers

Use your own judgment with pricing. These suggested guidelines will help you to price your items competitively. If an item is "like new" or in the original box, items can be priced at 50% of purchase price, if it's slightly worn or used, then 25% may be more appropriate. Please be aware when pricing items, that a lot of items may be purchased with a great discount on the Internet, so if you want your items to sell quickly, please mark accordingly.

Also, please ensure that any items you might be selling are free of tears and stains. The sale managers will be doing quality checks prior to the sale (along with during the sale), and will pull anything that doesn't meet their expectations for quality. We want to make sure people keep coming back knowing they will get quality items.

<u>CLOTHING</u>		<u>TOYS</u>	
Dresses/Skirts	\$1.00 - \$8.00	Games (complete only)	\$.25 - \$2.00
Blouses/Shirts	\$1.00 - \$4.00	Dolls	\$.25 - \$2.00
Sweaters	\$1.50 - \$7.50	Stuffed Animals	\$.25 - \$2.00
Jackets	\$3.00 - \$15.00	Trucks	\$.25 - \$3.00
Boys Dress Outfits	\$2.00 - \$10.00	Books	\$.25 - \$1.00
Sweat suits	\$2.00 - \$5.00		
2 Piece Pants/ Short Sets	\$1.50 - \$4.00	<u>LARGER ITEMS</u>	
Overalls	\$1.00 - \$5.00	Little Tikes /Step 2 activity centers	\$2.00 - \$20.00
Pants/shorts	\$.50 - \$4.00	Ride on toys/Bikes	\$3.00 - \$25.00
Playsuits/rompers	\$.50 - \$2.00		
Sun suits/Swimsuits	\$.50 - \$3.00	<u>EQUIPMENT</u>	
Nightgowns or 2-piece PJ's	\$1.00 - \$3.00	Bassinets	\$10.00 - \$20.00
Robes	\$1.00 - \$4.00	Port-a-crib	\$10.00 - \$25.00
Underpants/Socks	\$.25 - \$.50	Strollers	\$5.00 - \$150.00
Tights	\$.25 - \$1.00	*please use the 25-50% rule	
Terry Stretch Sleepers	\$.25 - \$1.00	Car Seats	\$10.00 - \$35.00
Blanket Sleepers	\$1.00 - \$3.00	Walkers/entertainment toys	\$4.00 - \$15.00
Infant Gowns	\$.75 - \$2.00	Playpens	\$10.00 - \$35.00
Layette Items	\$.25 - \$1.50	Highchairs	\$10.00 - \$50.00
Rubber Pants	\$.25 - \$.74	Tot-Lock/Booster Chairs	\$1.00 - \$10.00
Cloth Diapers (per doz.)	\$1.50 - \$3.00	Potty Chairs	\$3.00 - \$8.00
Bibs	\$.10 - \$1.00	Gates	\$4.00 - \$10.00
Hats/Mittens	\$.25 - \$1.00	Doorway Jumpers	\$3.00 - \$7.00
Shoes	\$.50 - \$5.00	Swings	\$10.00 - \$20.00
<u>BEDDING</u>		<u>MISC.</u>	
Blankets/Quilts	\$1.00 - \$5.00	Bathtubs	\$1.00 - \$4.00
Crib Sheets	\$.50 - \$1.00	Front/Back carriers	\$5.00 - \$20.00
Mattress Pads	\$.50 - \$1.00	Mobiles	\$3.00 - \$10.00
Bumper Pads	\$1.00 - \$5.00	Diaper Bag	\$2.00 - \$12.00
Crib Sets (quilts, sheets, bumpers)	\$5.00 - \$25.00		
<u>FURNITURE</u>			
Dresser/Changing Table	\$10.00 - \$50.00		
Rocking Chairs	\$5.00 - \$25.00		
Lamps (children's)	\$5.00 - \$15.00		