



Michigan Association of Professional Landmen

A Nonprofit Organization
Dedicated to Continuing Education

December 16, 2014

A Message from the President

As we look back on 2014 and the successes of the MAPL it is important to pause and give thanks:

Thanks to our Sponsors for their ongoing support of the MAPL! Over the past year, our Sponsors contributions have provided our members the opportunity to attend numerous educational and social events at greatly discounted rates.

Thanks to our Members for their commitment to the MAPL. 2014 was a tough year to be a landman in Michigan. Yet our membership numbers continued to be strong and the attendance at MAPL events remained steady.

Thanks to the AAPL for continuing to bring seminars to our members that address the larger issues affecting the land service industry.

Thanks to our partner organizations within the energy industry for their continued support of the MAPL and its members – such items as the Independent Contractor legislation that was passed in 2014 would not have been possible without the guidance and influence of the Michigan Oil and Gas Association.

And lastly, thanks to all of the past and current MAPL Board members for creating the strong foundation that makes the MAPL what it is today!

Happy Holidays to all!

Steve Rapanos | MAPL President

From the Treasurer



Members, I would like to take this opportunity to remind you of the updated website, and the resources contained therein. Everything from prior newsletters to different resources that is available. I urge every member to utilize these resources and if you believe a resource is not listed, please inform myself or a board member and we'll update the website accordingly.

Spring General Membership update:

The State Lease Auction, spring edition, is being held on Monday, May 4, 2015 at the Lansing Center once again. MAPL typically would host a spring meeting on the eve of the State Lease Auction and doubt many of the members would attend an MAPL event on a Sunday. MAPL will instead, hold the General Membership meeting on Monday evening, May 4, 2015. We are looking forward to seeing everyone there!

Merry Christmas and Happy New Year!

Matt Maritz | MAPL Treasurer

2015 Winter Seminar

The 20th Annual Winter Seminar is to be held on February 19, 2015 at the Comfort Inn & Suites in Mt. Pleasant, MI

Mark your calendars for **February 19, 2015** and join us for another outstanding lineup of speakers. This will be our 20th Annual Winter Seminar with a full schedule covering some great topics, including the following:

Sara Cunningham | *Loomis, Ewert, Parsley, Davis & Gotting P.C.* | Ms. Cunningham handles oil & gas matters, including regulatory matters and title work, as well as diverse litigation practice in oil & gas, construction law, labor and employment law and business & commercial law. She will be updating the membership on the impact of the new legislation that was passed in 2014 for the purpose of clarifying and protecting the Independent Contractor status of Oil & Gas Landmen.

David Skinner | *K Carpenter & Associates* | Mr. Skinner is the CEO of K Carpenter & Associates, a market leading consulting firm specializing in Energy & Technology. He will be speaking on the topic of "Making Uncertainty Valuable Not Risky." We all make decisions each and every day that deal with risk and uncertainty, and the questions we all want to know is what can be done to gain confidence in risky decisions and how can we use uncertainty to gain a competitive

advantage – David will share his experience in how he has helped past clients achieve these answers.

Ryan Ullman | *Independent Petroleum Association of America (IPAA)* | Mr. Ullman is the Director of Government Relations & Political Affairs for IPAA, which means he covers all industry related issues within IPAA's government relations division. With the November 2014 election behind us, Ryan is going to provide an update on the political climate in DC as well as what issues we will be facing as an industry over the next 12 – 18 months.

Closing out the day will be **Brian Bakker** | *Adamy Valuation Advisors* | Mr. Bakker joined Adamy Valuation in 2012 and has provided services such as business valuation, litigation support, and forensic accounting to attorneys and clients for numerous purposes. His experience covers a diverse range of industries including oil and gas exploration among others. Brian will speak on the topic of "Valuation of E&P's: Beyond the Reserve Report." His presentation will provide an overview on how to value privately held oil and gas producers in Michigan.

AAPL Awards

Don't forget to get your nominations in for AAPL's 2014 Awards. The AAPL Awards recognize AAPL members and local associations who have achieved the highest standards of excellence in the land profession.

The MAPL Board Members will review all suggestions and then prepare and submit the nominations on behalf of our Membership. All individuals suggested for nomination or submission for an award must be a member of AAPL. Self-nominations will not be accepted for individual awards. The descriptions for these categories are below. The AAPL Award Committee will be given a copy of "The Description of Categories" and will disqualify an entry if it does not meet the guidelines established. Please read the description of each category closely to make sure your entry suggestion belongs in that category. If you are submitting a suggestion, please attach a one page write up as to why you feel this person/newsletter/communication is deserving of the award. The 2014 AAPL Awards will be presented at the Annual Meeting to be held in Nashville next June 2015. The **deadline** for all entries to AAPL is January 15, 2015 so please get your suggestions in before December 31, 2014.

AWARD CATEGORIES

LIFETIME ACHIEVEMENT AWARD

To be presented to an AAPL member who has honored and distinguished the land profession through demonstrated leadership, integrity, and his/her contribution to the industry, the community and the profession for his/her entire land career. (Current AAPL Officers are excluded from nomination.)

LANDMAN OF THE YEAR AWARD

To be presented to an AAPL member who honored and distinguished the land profession through demonstrated leadership, integrity, and his/her contribution to the industry, the community and the profession during calendar year 2014. (Current AAPL Officers are excluded from nomination.)

SPECIAL AWARDS – Multiple awards in this category may be awarded based on merit

To be presented to the member(s) or group(s) who/which has made an extraordinary contribution to AAPL, the land profession, the industry, or the community. May include but is not limited to:

Education – may be presented to a member who has achieved a level of unusual distinction in AAPL's continuing education program as demonstrated by his/her contribution of time and service to the betterment of land professionals.

AAPL Committee Member Award – may be presented to an AAPL Committee member who has greatly exceeded expectations.

Community Service – may be presented to a member who has contributed greatly toward civic improvement in his/her local community.

Other – may be presented to a member who has achieved unusual distinction or contributed

significantly to the betterment of land professionals in any other way deemed worthy

Job Postings on the AAPL Website

If you have a job opening, please submit the job description to one of the MAPL Board Members or the AAPL Director – Michigan and it will get forwarded to AAPL for posting on their website. If you're looking for land work, don't forget to check the Job Bank link on the AAPL website under the Resources tab! Go to:

http://aapl.energyjobsnetwork.com/home/home.cfm?site_id=12984

MAPL Recognizes Jack Stoliker

John "Jack" Stoliker has been recognized for his for **50 years of continuous AAPL**

of recognition.

Membership. (For those of you who receive the AAPL Landman Magazine, turn to page 49 of the July – August 2014 issue.) MAPL would also like to recognize Jack for his **55 years of continuous MAPL Membership.** Jack was given the MAPL Distinguished Landman Award back in 1987 for his contribution to our field. The MAPL Board has unanimously voted to bestow upon Jack the MAPL Special Recognition Award for 2014. Please join the MAPL Board in congratulating and thanking John "Jack" Stoliker for his many, many years of outstanding service!



2015 Calendar of Events

February 19, 2015 | Winter Seminar

Comfort Inn & Suites | Mt Pleasant, MI

April 3, 2015 | AAPL Negotiations Workshop

Traverse City, MI

May 4, 2015 | Spring General Membership Meeting

Lansing Center | Lansing, MI

May 12, 2015 | AAPL Oil & Gas Review

Traverse City, MI

July 9, 2015 | Ethics 360

Grand Rapids, MI

August 7, 2015 | MAPL Golf Outing

Tullymore Golf Resort | Standwood, MI

September 17, 2015 | MAPL 38th Annual Fall Seminar

TBD

Thank you to our 2014-2015 Sponsors

GOLD SPONSORS

Clayton Energy Company

Core Energy, LLC

Coughlin Land Services, LLC

CountryMark Energy Resources, LLC

Dakotah Oil Land Services Land Services, Inc

Linn Operating, Inc

Loomis, Ewert, Parsley, Davis & Gotting, PC

Meridian Energy Corporation

Mika, Meyers, Beckett & Jones, PLC

Miller Energy Company

Muskegon Development Corporation

Trendwell Energy Corporation

Western Land Services, Inc

Wolverine Gas and Oil Corporation

Worman & Dixon, PLC

SILVER SPONSORS

B.D. Deans, LLC

Bob Chronister

Dart Oil and Gas Corporation

Dell Land Services, Inc

Elexco Land Services, Inc

Energy Quest, Inc

J. Donel Moore, Attorney-at-Law

Martec Land Services, Inc

O.I.L. Energy Corporation

PCA Minerals

BRONZE SPONSORS

Chevron Michigan, LLC

Gourdie-Fraser, Inc

Hardy & Hardy Consulting, LLC

Kosco Energy Group, LLC

Leibenguth, Boos & Associates, PC

Maritz Land Company, LLC

Smetzer Land Services, Inc

Stelzer Consulting, LLC

Zirnhelt, Bowron & Wiggins, PLC

From the Membership Chairman



We had a great General Membership Meeting at Boones in November. I would like to thank all of those in attendance. The meal was great as always, and we had a couple of good speakers as well as a surprise guest. The board has decided to honor Jack Stolicker with the "Distinguished Landman" award. His continued membership in both MAPL and AAPL over the years is truly a great achievement. He offered words of encouragement to MAPL members as we face many dynamic changes both economically, and professionally. His message was reassuring and it was a pleasure to have both he and his wife in attendance.

We also heard from Kevin Schumacher on past and current issues regarding local control. Kevin gave us a very concise history regarding the transfer of rights from federal to state governments and illustrated how and why regulation at the state level is necessary for a complex industry such as ours. And finally Ron Carr, from Bay Geophysical spoke on the parallel issues between seismic permit agents and landmen. Overall it was a great meeting and I would like to thank all of the speakers, guests, and MAPL member who made the trip to Boones.

Greg Vadnais Jr. | Membership Chair