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*June 28, 2010*

**Local Government Energy Program  
Energy Audit Final Report**

***Borough of Park Ridge  
Road Department Garage  
18 Sulak Lane  
Park Ridge, NJ 07656***

***Project Number: LGEA62***



## TABLE OF CONTENTS

|                                                                    |    |
|--------------------------------------------------------------------|----|
| EXECUTIVE SUMMARY .....                                            | 3  |
| INTRODUCTION .....                                                 | 4  |
| HISTORICAL ENERGY CONSUMPTION.....                                 | 6  |
| EXISTING FACILITY AND SYSTEMS DESCRIPTION.....                     | 12 |
| RENEWABLE AND DISTRIBUTED ENERGY MEASURES.....                     | 23 |
| PROPOSED ENERGY CONSERVATION MEASURES .....                        | 25 |
| PROPOSED FURTHER RECOMMENDATIONS.....                              | 31 |
| APPENDIX A: EQUIPMENT LIST .....                                   | 33 |
| APPENDIX B: LIGHTING STUDY .....                                   | 35 |
| APPENDIX C: THIRD PARTY ENERGY SUPPLIERS .....                     | 37 |
| APPENDIX D: GLOSSARY AND METHOD OF CALCULATIONS .....              | 39 |
| APPENDIX E: STATEMENT OF ENERGY PERFORMANCE FROM ENERGY STAR®..... | 43 |
| APPENDIX F: INCENTIVE PROGRAMS.....                                | 44 |
| APPENDIX G: ENERGY CONSERVATION MEASURES .....                     | 46 |
| APPENDIX H: METHOD OF ANALYSIS.....                                | 48 |

## EXECUTIVE SUMMARY

The Borough of Park Ridge Road Department Garage is a single-story building comprising a total conditioned floor area of 13,500 square feet. The original structure was built in the 1940's with additions in 1978. The following chart provides an overview of current energy usage in the building based on the analysis period of January 2009 through January 2010:

**Table 1: State of Building—Energy Usage**

|           | Electric Usage, kWh/yr | Gas Usage, therms/yr | Current Annual Cost of Energy, \$ | Site Energy Use Intensity, kBtu/sq ft yr | Joint Energy Consumption, MMBtu/yr |
|-----------|------------------------|----------------------|-----------------------------------|------------------------------------------|------------------------------------|
| Current   | 60,809                 | 7,149                | \$33,367                          | 61.0                                     | 1,190                              |
| Proposed  | 31,145                 | 4,254                | \$25,783                          | 33.1                                     | 532                                |
| Savings   | 29,664                 | 2,895                | 7,584                             | 27.9                                     | 658                                |
| % Savings | 49%                    | 40.5%                | 23%                               | 46%                                      | 55%                                |

There may be energy procurement opportunities for the Borough of Park Ridge Road Department Garage to reduce annual utility costs although they are on par with NJ average utility rates.

SWA has also entered energy information about the Road Department Garage in the U.S. Environmental Protection Agency's (EPA) *ENERGY STAR® Portfolio Manager* energy benchmarking system. This Repair/Vehicle Repair building is comprised of non-eligible ("Other") space type. The resulting score is 61.0 kBtu/sqft-yr, which is better than the average comparable building with a score of 77.0 kBtu/sqft-yr.

Based on the current state of the building and its energy use, SWA recommends implementing various energy conservation measures from the savings detailed in Table 1. The measures are categorized by payback period in Table 2 below:

**Table 2: Energy Conservation Measure Recommendations**

| ECMs      | First Year Savings (\$) | Simple Payback Period (years) | Initial Investment, \$ | CO2 Savings, lbs/yr |
|-----------|-------------------------|-------------------------------|------------------------|---------------------|
| 0-5 Year  | 3,651                   | 2.7                           | 9,826                  | 36,313              |
| 5-10 Year | 14,599                  | 6.8                           | 99,218                 | 47,099              |
| >10 year  | 142                     | 12.8                          | 1,816                  | 1,608               |
| Total     | 18,392                  | 6.0                           | 110,860                | 85,020              |

SWA estimates that implementing the recommended ECMs is equivalent to removing approximately 7 cars from the roads each year or avoiding the need of 207 trees to absorb the annual CO<sub>2</sub> generated.

Other recommendations to increase building efficiency pertaining to operations and maintenance and capital improvements are listed below:

**Further Recommendations:** SWA recommends that the Road Department Garage further explore the following:

- Capital Improvements
  - Install NEMA premium motors when replacements are required
  - Add insulation, at least R-13, above drop ceiling and tightly pack existing insulation.
  - SWA recommends that the interior crack in the cement block be inspected by a licensed professional.
  - Replace sagging acoustic tiles
  - Replace shingle roof installed in 1978. Based on similar projects, roof replacement typically has a payback in excess of 20 years
  - Replace all single-glazed windows with a low-E, double glazed type.
  - Replace photo luminescent exit Signs with LED type
  - Install AirMation or similar air cleaning systems
    - Or replace exhaust fans at end of useful life with high efficiency type
- Operations and Maintenance
  - Lower Vehicle Repair ventilation system heater temperature set point to 45°F
  - Replace damaged/missing finishes on exterior stucco walls and siding
  - Replace missing eave vent panels
  - Install pan or strip flashing and drip edge detail at exterior window sills
  - Replace damaged rear garage door frame
  - Maintain roofs and downspouts and cap flashing
  - Provide weather-stripping/air-sealing
  - Repair/seal wall cracks and penetrations
  - Provide water-efficient fixtures and controls
  - Purchase the most energy-efficient ENERGY STAR® labeled appliances
  - Use smart power electric strips
  - Create an energy educational program

### **Financial Incentives and Other Program Opportunities**

There are various incentive programs that the Borough of Park Ridge could apply for that could also help lower the cost of installing the ECMS.

Although the Borough of Park Ridge is their own electric provider and does not pay a societal benefit charge, as of April 1, 2010, the Borough's buildings are eligible for NJ Clean Energy Program incentives. The funds for this change are provided by the American Recovery and Reinvestment Act, ARRA. Therefore, applicants are subject to federal ARRA terms and conditions. The Borough of Park Ridge should investigate the procedure to obtain NJ Clean Energy incentives such as Direct Install and Pay for Performance under ARRA conditions. For more information including other programs that are available because the Borough is a regulated gas customer, call 866-NJSMART or visit [NJCleanEnergy.com](http://NJCleanEnergy.com).

SWA could work with the Borough of Park Ridge, as already done with other clients, to provide all required data and applications for incentives such as Pay for Performance and other programs, as a continuation to this audit. Please refer to Appendix F for details.

## INTRODUCTION

Launched in 2008, the Local Government Energy Audit (LGEA) Program provides subsidized energy audits for municipal and local government-owned facilities, including offices, courtrooms, town halls, police and fire stations, sanitation buildings, transportation structures, schools and community centers. The Program can subsidize up to 100% of the cost of the audit with the expectation that 25% of the audit cost will be spent on recommended energy conservation measures within a year of receiving the final energy audit report. The Board of Public Utilities (BPUs) Office of Clean Energy has assigned TRC Energy Services to administer the Program.

Steven Winter Associates, Inc. (SWA) is a 38-year-old architectural/engineering research and consulting firm, with specialized expertise in green technologies and procedures that improve the safety, performance, and cost effectiveness of buildings. SWA has a long-standing commitment to creating energy-efficient, cost-saving and resource-conserving buildings. As consultants on the built environment, SWA works closely with architects, developers, builders, and local, state, and federal agencies to develop and apply sustainable, 'whole building' strategies in a wide variety of building types: commercial, residential, educational and institutional.

SWA performed an energy audit and assessment for the Road Department Garage at 18 Sulak Lane, Park Ridge, NJ. The process of the audit included facility visits on March 10, 2010 and March 24, 2010, benchmarking and energy bills analysis, assessment of existing conditions, energy modeling, energy conservation measures and other recommendations for improvements. The scope of work includes providing a summary of current building conditions, current operating costs, potential savings, and investment costs to achieve these savings. The facility description includes energy usage, occupancy profiles and current building systems along with a detailed inventory of building energy systems, recommendations for improvement and recommendations for energy purchasing and procurement strategies.

The goal of this Local Government Energy Audit is to provide sufficient information to the Borough of Park Ridge to make decisions regarding the implementation of the most appropriate and most cost-effective energy conservation measures for the Road Department Garage.

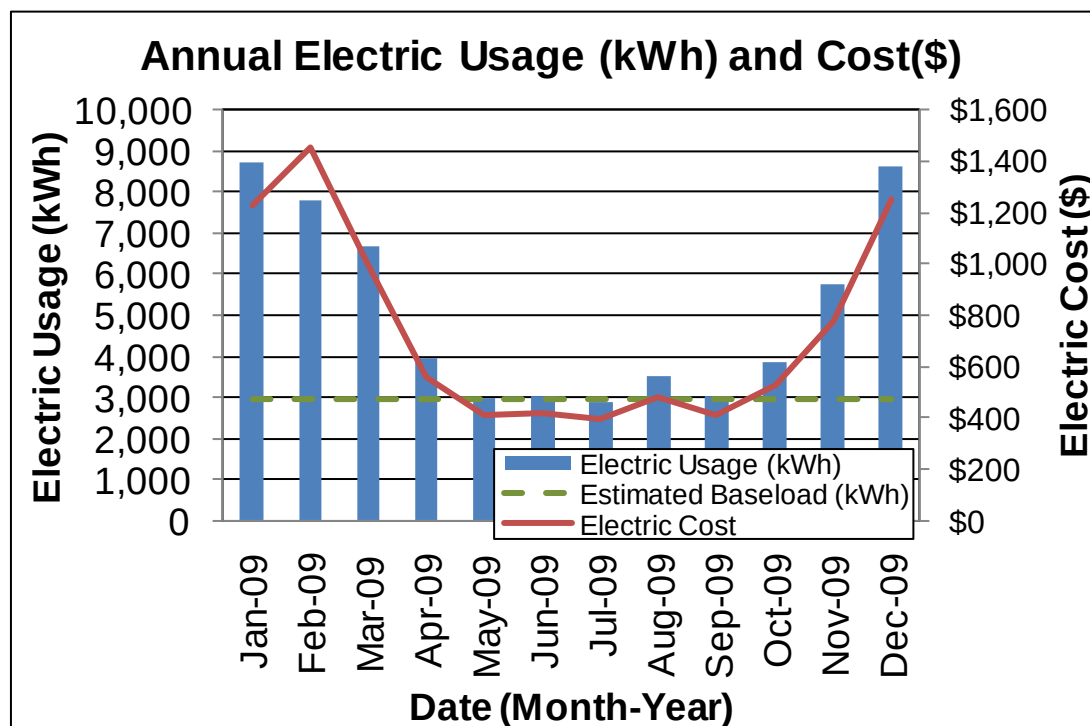
## HISTORICAL ENERGY CONSUMPTION

### Energy usage, load profile and cost analysis

SWA reviewed utility bills from January 2008 through January 2010 that were received from the utility companies supplying the Road Department Garage with electric and natural gas. A 12 month period of analysis from January 2009 through January 2010 was used for all calculations and for purposes of benchmarking the building.

Electricity - The Road Department Garage is currently served by four electric meters. The Road Department Garage currently buys electricity from Park Ridge Electric at **an average aggregated rate of \$0.146/kWh**. The Road Department Garage purchased **approximately 60,809 kWh, or \$8,895 worth of electricity**, in the previous year. The average monthly demand was 52.0 kW and the annual peak demand was 99.0 kW.

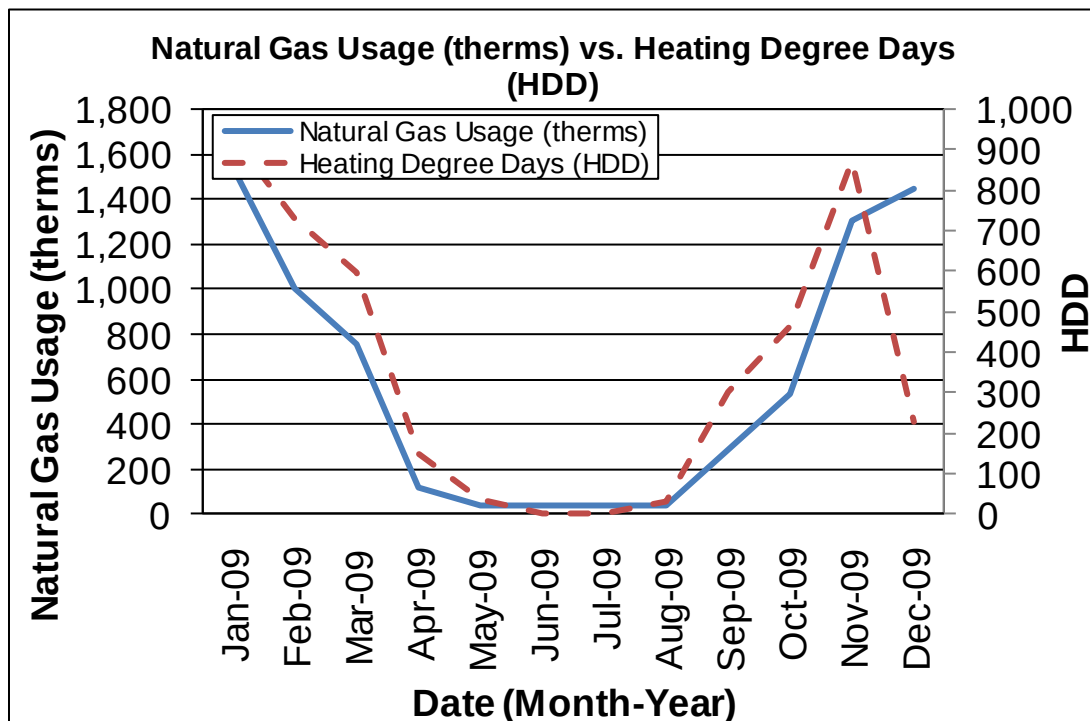
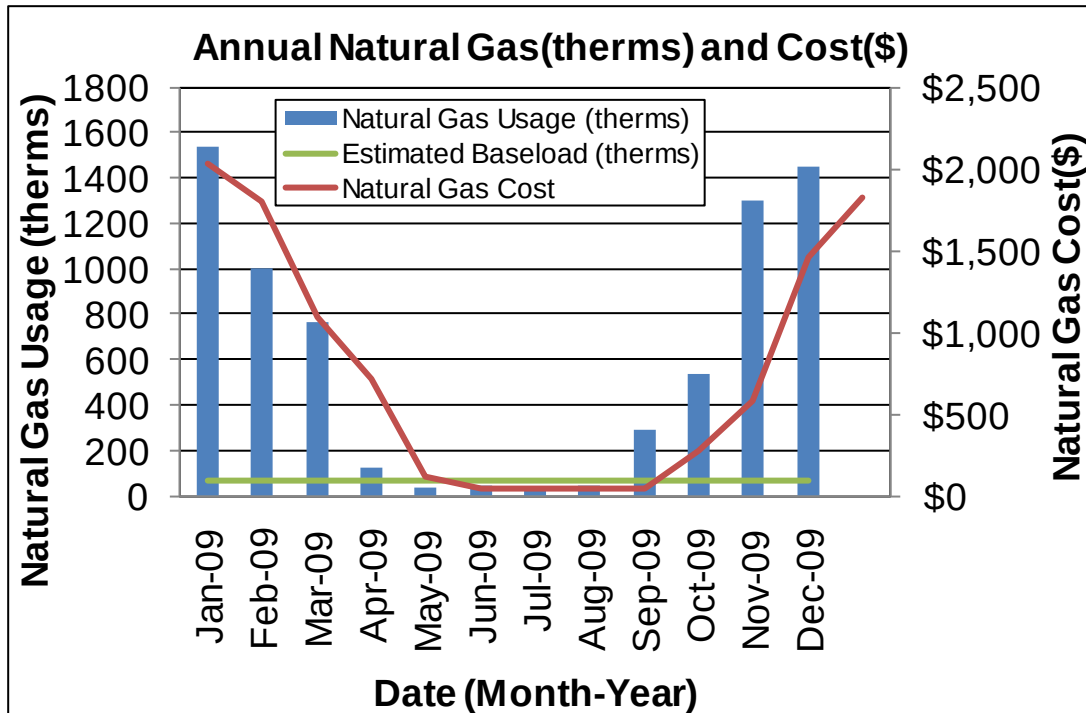
The chart below shows the monthly electric usage and costs. The dashed green line represents the approximate baseload or minimum electric usage required to operate the Road Department Garage. Since the majority of the building is only heated and some of the heating equipment is electric powered, the electric costs are lowest in the summer months.



Natural gas - The Road Department Garage is currently served by one meter for natural gas. The Road Department Garage currently buys natural gas from PSE&G at **an average aggregated rate of \$1.124/therm**. The Road Department Garage purchased **approximately 7,149 therms, or \$8,039 worth of natural gas**, in the previous year.

The chart below shows the monthly natural gas usage and costs. The green line represents the approximate baseload or minimum natural gas usage required to operate the Road Department

Garage. Most of the heating equipment is fueled by natural gas, so the usage is very low in the summer, only providing gas for domestic hot water.

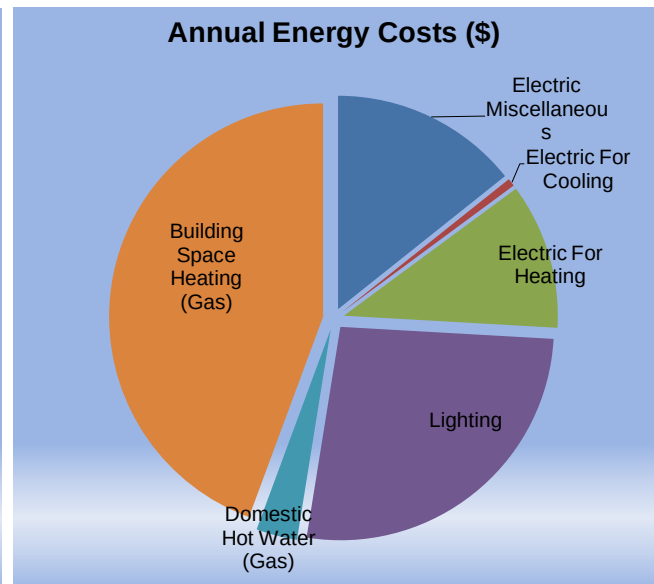
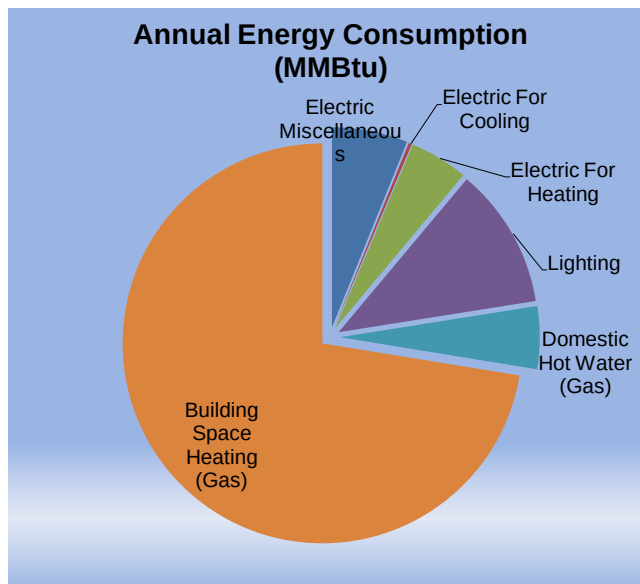


The chart above shows the monthly natural gas usage along with the heating degree days or HDD. Heating degree days is the difference of the average daily temperature and a base temperature, on a particular day. The heating degree days are zero for the days when the

average temperature exceeds the base temperature. SWA's analysis used a base temperature of 65 degrees Fahrenheit.

The following graphs, pie charts, and table show energy use for the Road Department Garage based on utility bills for the 12 month period. Note: electrical cost at \$43/MMBtu of energy is four times as expensive as natural gas at \$11/MMBtu

| Annual Energy Consumption / Costs |       |         |          |      |          |
|-----------------------------------|-------|---------|----------|------|----------|
|                                   | MMBtu | % MMBtu | \$       | % \$ | \$/MMBtu |
| Electric Miscellaneous            | 56    | 6%      | \$2,419  | 14%  | 43       |
| Electric For Cooling              | 2     | 0%      | \$100    | 1%   | 43       |
| Electric For Heating              | 44    | 5%      | \$1,867  | 11%  | 43       |
| Lighting                          | 105   | 11%     | \$4,509  | 27%  | 43       |
| Domestic Hot Water (Gas)          | 47    | 5%      | \$527    | 3%   | 11       |
| Building Space Heating (Gas)      | 668   | 72%     | \$7,512  | 44%  | 11       |
| <b>Totals</b>                     | 922   | 100%    | \$16,934 | 100% |          |
|                                   |       |         |          |      |          |
| <b>Total Electric Usage</b>       | 207   | 22%     | \$8,895  | 53%  | 43       |
| <b>Total Gas Usage</b>            | 715   | 78%     | \$8,039  | 47%  | 11       |
| <b>Totals</b>                     | 922   | 100%    | \$16,934 | 100% |          |

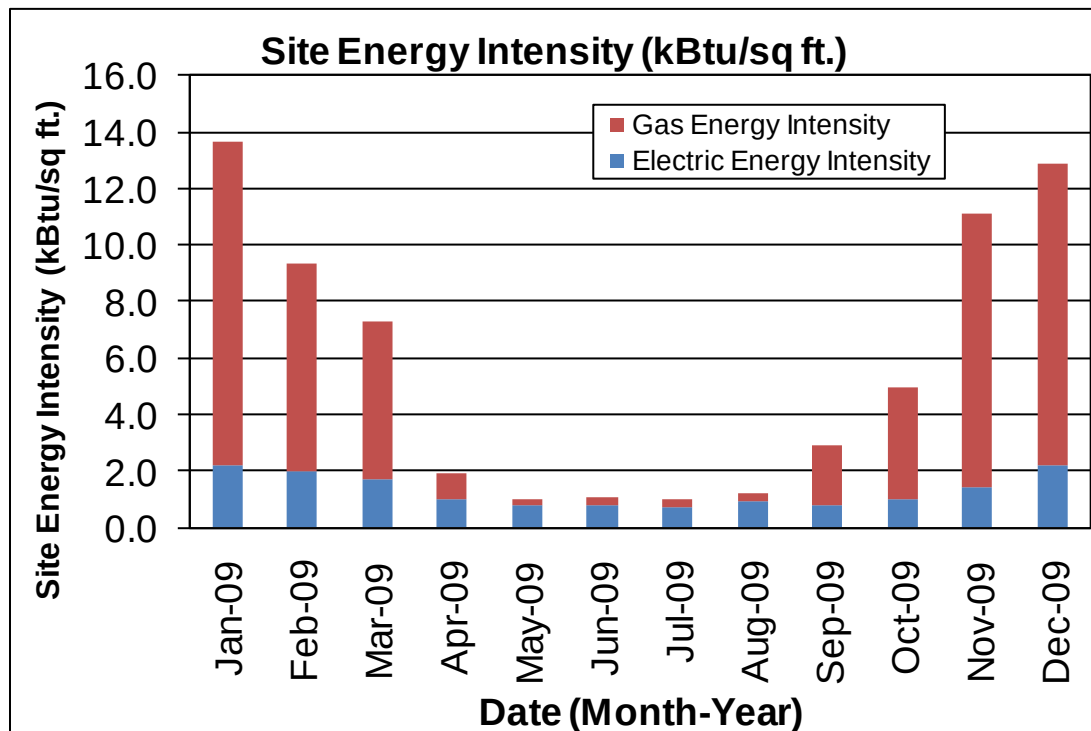




## Energy benchmarking

SWA has entered energy information about the Road Department Garage in the U.S. Environmental Protection Agency's (EPA) *ENERGY STAR® Portfolio Manager* energy benchmarking system. This Service/Vehicle Repair facility is categorized as a non-eligible ("Other") space type. Because it is an "Other" space type, there is no rating available. Consequently, the Road Department Garage is not eligible to receive a national energy performance rating at this time. The Site Energy Use Intensity is 61.0 kBtu/ft<sup>2</sup>-yr compared to the national average of a Service/Vehicle Repair building consuming 77.0 kBtu/ft<sup>2</sup>-yr. See ECM section for guidance on how to improve the building's rating.

Due to the nature of its calculation based upon a survey of existing buildings of varying usage, the national average for "Other" space types is very subjective, and is not an absolute bellwether for gauging performance. Additionally, should the Borough of Park Ridge desire to reach this average there are other large scale and financially less advantageous improvements that can be made, such as envelope window, door and insulation upgrades that would help the building reach this goal.



Per the LGEA program requirements, SWA has assisted the Borough of Park Ridge to create an *ENERGY STAR® Portfolio Manager* account and share the Road Department Garage facilities information to allow future data to be added and tracked using the benchmarking tool. SWA has shared this Portfolio Manager account information with the Borough of Park Ridge (user name of "parkridgeboro" with a password of "1parkridge1") and TRC Energy Services (user name of "TRC-LGEA").

## **Tariff analysis**

As part of the utility bill analysis, SWA evaluated the current utility rates and tariffs. Tariffs are typically assigned to buildings based on size and building type.

Tariff analysis is performed to determine if the rate that a municipality is contracted to pay with each utility provider is the best rate possible resulting in the lowest costs for electric and gas provision. Typically, the natural gas prices increase during the heating months when natural gas is used by the hot water boiler units. Some high gas price per therm fluctuations in the summer may be due to high energy costs that recently occurred and low use caps for the non-heating months.

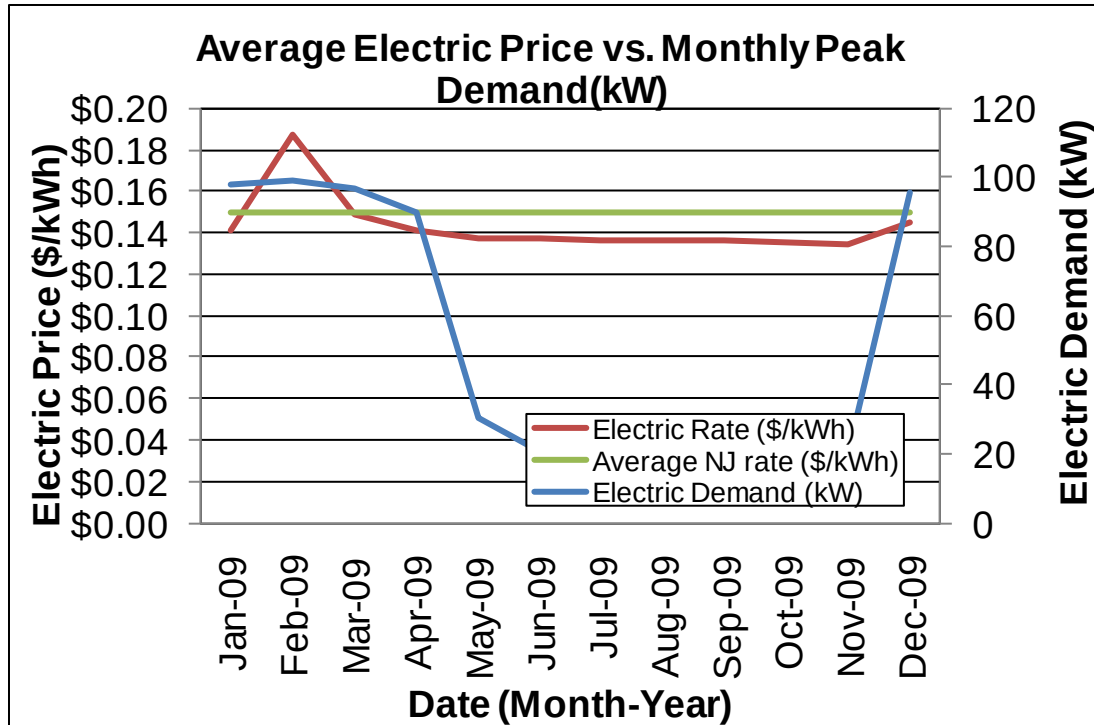
The supplier charges a market-rate price based on use, and the billing does not break down demand costs for all periods because usage and demand are included in the rate. Currently, the Borough of Park Ridge is paying a general service rate for natural gas. Demand cost is not broken out in the bill. Thus the building pays for fixed costs such as meter reading charges during the summer months. The building is direct metered and currently purchases electricity at a general service rate for usage with an additional charge for electrical demand factored into each monthly bill. The general service rate for electric charges are market-rate based on use. Demand prices are reflected in the utility bills and can be verified by observing the price fluctuations throughout the year.

## **Energy Procurement strategies**

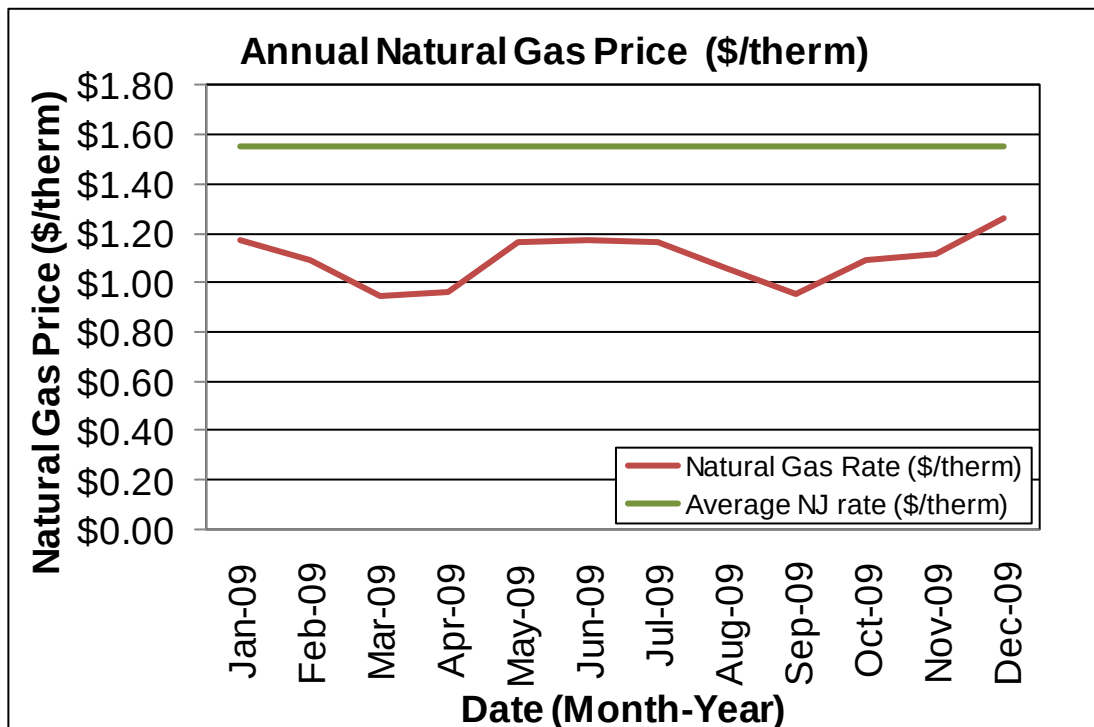
Billing analysis is conducted using an average aggregated rate that is estimated based on the total cost divided by the total energy usage per utility per 12 month period. Average aggregated rates do not separate demand charges from usage, and instead provide a metric of inclusive cost per unit of energy. Average aggregated rates are used in order to equitably compare building utility rates to average utility rates throughout the state of New Jersey.

The average estimated NJ commercial utility rates for electric are \$0.150/kWh, which is higher than with the overall electric rate for the Road Department Garage of \$0.146/kWh. Electric bill analysis shows fluctuations up to 28% over the most recent 12 month period.

The drop in electric demand during the summer in the chart below is due to a sharp electric demand decrease for the Vehicle Ventilation System during the summer months. This is expected since maintenance trucks are more active during winter months for storm related issues and the large 77 kW electric duct heater for the system is active only in the winter.



The average estimated NJ commercial utility rates for gas are \$1.550/therm, while Road Department Garage pays a highly competitive rate of \$1.124/therm. Natural gas bill analysis shows fluctuations up to 28% over the most recent 12 month period.



Utility rate fluctuations may have been caused by adjustments between estimated and actual meter readings; others may be due to unusual high and recent escalating energy costs.

## EXISTING FACILITY AND SYSTEMS DESCRIPTION

This section gives an overview of the current state of the facility and systems. Please refer to the Proposed Further Recommendations section for recommendations for improvement.

Based on visits from SWA on March 10, 2010 and March 24, 2010, the following data was collected and analyzed.

### Building Characteristics

The single-story, (slab on grade), 13,500 square feet Park Ridge DPW Building was originally constructed in the 1940's with additions completed in 1978. It houses four main areas: Vehicle Repair, Reserve Space, Landscape and Road Garage in addition to a break room and several offices and utility areas.



Front Façade



Rear Façade



North Façade

### Building Occupancy Profiles

Its occupancy is approximately 5 to 10 staff daily from 6:30am to 3:30 pm, with staff out of the building for many hours of the day.

## Building Envelope

Due to unfavorable weather conditions (min. 18 deg. F delta-T in/outside and no/low wind), no exterior envelope infrared (IR) images were taken during the field audit.

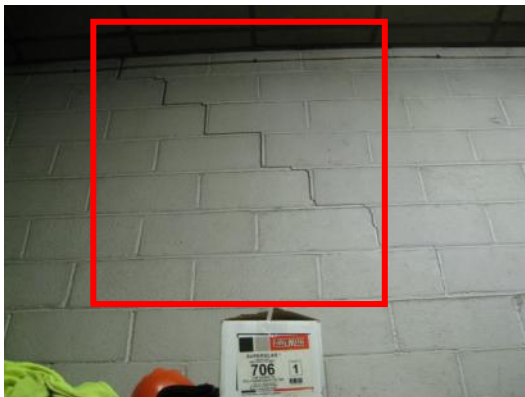
### Exterior Walls

The exterior wall envelope is mostly constructed of stucco and some brick veneer accents, over concrete block with an unconfirmed level of insulation. The attic exterior walls are constructed of fiber cement clapboard siding. The interior is mostly painted CMU (Concrete Masonry Unit).

Note: Wall insulation levels could not be verified in the field or on construction plans, and are based upon similar wall types and time of construction.

Exterior and interior wall surfaces were inspected during the field audit. They were found to be in overall acceptable, age-appropriate condition with some signs of uncontrolled moisture, air-leakage and other energy-compromising issues detected on all facades.

The following specific exterior wall problem spots and areas were identified:



Cracks between cement blocks on interior wall indicating potential structural damage



Cracks between cement blocks on interior wall indicating potential structural damage



Missing/deteriorating siding on garage door header



Cracked stucco showing signs of water or moisture damage



Damaged exterior wall finishes

## Roof

The building's roof is predominantly a medium-pitch gable type over a wood structure, with an asphalt shingle finish. It was constructed in 1978. Eight inches of fiberglass batt attic/ceiling insulation, and no detectable roof insulation were recorded.

Note: Roof insulation levels could visually be verified in the field by non-destructive methods.

Roofs, related flashing, gutters and downspouts were inspected during the field audit. They were reported to be in overall acceptable condition, with some signs of uncontrolled moisture, air-leakage and other energy-compromising issues located mostly on the interior.

The following specific roof problem spots were identified:



Missing panels on eave



Sagging/damaged ceiling tiles in many areas



Missing gypsum wallboard visible in the interior



Uninsulated attic above drop ceiling open to occupied space due to missing gypsum wallboard and damaged ceiling tiles

## Base

The building's base is composed of a slab-on-grade floor with a perimeter foundation and no detectable slab edge/perimeter insulation.

Slab/perimeter insulation levels could not be verified in the field or on construction plans, and are based upon similar wall types and time of construction.

The building's base and its perimeter were inspected for signs of uncontrolled moisture or water presence and other energy-compromising issues. Overall the base was reported to be in good condition with no signs of uncontrolled moisture, air-leakage and/ or other energy-compromising issues.

## Windows

The building contains several different types of windows.

1. Most double-hung type windows with a non-insulated aluminum frame, clear double glazing and no interior or exterior shading devices. The windows are located throughout the building and are original.
2. A few hopper type windows with a non-insulated aluminum frame, clear single glazing and no interior or exterior shading devices. The windows are located on the rear of the building and are original.
3. Office areas have double-hung type windows with a non-insulated aluminum frame, clear double glazing and interior roller blinds.

Windows, shading devices, sills, related flashing and caulking were inspected as far as accessibility allowed for signs of moisture, air-leakage and other energy compromising issues. Overall, the windows were found to be in acceptable condition with only a few signs of uncontrolled moisture, air-leakage and/ or other energy-compromising issues.

The following specific window problem spots were identified:





Exterior mold/water damage signs on areas around windows



Single-glazed window with ineffective frame

## Exterior doors

The building contains two different types of exterior doors:

1. Most metal type exterior doors. They are located throughout the building.
2. Seven metal with light glass type exterior doors for truck garage bays.

All exterior doors, thresholds, related flashing, caulking and weather-stripping were inspected for signs of moisture, air-leakage and other energy-compromising issues. Overall, the doors were found to be in good condition with only a few signs of uncontrolled moisture, air-leakage and/ or other energy-compromising issues.

The following specific door problem spots were identified:



Damaged/aged door frame on rear truck garage door



## **Building air-tightness**

Overall the field auditors found the building to be reasonably air-tight with only a few areas of suggested improvements, as described in more detail earlier in this chapter.

The air tightness of buildings helps maximize all other implemented energy measures and investments, and minimizes potentially costly long-term maintenance, repair and replacement expenses.

## **Mechanical Systems**

### **Heating Ventilation Air Conditioning**

The majority of the Road Department Garage is only provided heating and ventilation. The Vehicle Repair shop, offices and break room have heating, cooling and ventilation. There were no major comfort issues in the space.

### **Equipment**

The garage can be divided into five main areas separated by interior walls: The Break Room, Main Road Garage, Landscape Area, Reserve Area and Vehicle Repair. These areas are all heated with ceiling hung natural gas heaters of various manufacturers. Each heater has a furnace section which produces heat by the combustion of natural gas with a small fan to disperse the heat to the garages. Most of these unit heaters are beyond their useful life. The generator room has a small 2.2kW electric unit heater.



Typical Natural Gas Unit Heater with flue piped to roof

The Vehicle Repair garage has a donated Carrier Weatherman rooftop unit installed outside on the ground level. Based on visual inspection, the unit appears to be beyond its useful operating life. The rooftop unit is only used for cooling the Vehicle Repair garage and therefore during the winter the air intake louver is blocked since cold air enters through the duct penetration.



Vehicle Repair Garage RTU for cooling (left) and boarded up air intake (right)

There are two Fredrick AC units in the break room and a Hunter exhaust fan, all manually operated, which exhaust into the garage space to cool the room. It is generally not good practice to exhaust air into occupied space even if it is a garage area. There is also a Cozy direct vented natural gas furnace for heating in the break room.



Break Room AC units and exhaust fan (left), Furnace (right)

There are several exhaust fans installed for ventilation in the garage areas. The Main Road Garage has three exhaust fans through the wall with a damper. During the field visit it was noted that when the exhaust fan was off, as wind passes, the damper lifts open. The Landscape Area and Reserve Area combined have three rooftop exhaust fans.



Rooftop Exhaust fans visible from outside (left);  
Typical through the wall garage exhaust fan (right)

The Vehicle Repair Garage has a robust ventilation system which was installed in 2000. The system consists of a Warren 100% outside air supply fan with a 77kW electric heater and a separate exhaust fan mounted through the wall. Since there is a separate electric meter for this system, it is clear from the utility bill demand readings that the unit operates the most during winter months when the garage is used more often and the garage doors are closed to keep out the cold.



Outside Air Ventilation System exhaust fan (left);  
Outside air supply ducts (right)

## Distribution Systems

Since the HVAC equipment is all stand alone heating units, the only distribution is the small fans for unit heaters which disperse heat to the surrounding areas.

## Controls

The unit heaters in the garage areas each have manual dial thermostats which activate the heaters until the desired air temperature is reached.

The ventilation system for the Vehicle Repair Garage is controlled by CO sensor. When the sensor reading exceeds 35 PPM of CO, the outside air fan draws in outside air which passes through the electric heater and enters the space, while the exhaust fan at the far end of the garage also activates to purge the air outside. The electric duct heater operates to maintain a supply air temperature in the space. Based on electric meter readings for this system, the duct heater is used consistently during winter months and generates significant electric usage.



Carbon Monoxide Controller for Ventilation System

The original wall mounted exhaust fan for the Vehicle Repair Garage is still powered and is manually controlled. Most of the other exhaust fans are all controlled by dial manual timers so that they do not operate more than an hour and then automatically shut off.

## Domestic Hot Water

The main domestic hot water heater for the garages is a Bradford White natural gas heater with 40,000 Btu/hr heating capacity and 40 gallons storage. The vehicle repair garage has a small Bradford White 5 Gallon electric heater. Both heaters have 50% remaining useful life.



Bradford White Domestic Hot Heaters



## Electrical systems

### Lighting

See attached lighting schedule in Appendix B for a complete inventory of lighting throughout the building including estimated power consumption and proposed lighting recommendations.

*Interior Lighting* - The Road Department Garage currently contains mostly recessed T12 fixtures with various arrangements as seen in the photos below. Based on measurements of lighting levels for each space, there are no vastly over-illuminated areas.



*Exit Lights* - Exit signs were found to be photo luminescent type, as seen below, which does not require an energy input.



*Exterior Lighting* - The exterior lighting surveyed during the building audit was found to be a mix of Metal Halide lamps, halogens and CFL fixtures. Exterior lighting is controlled by automatic timers.

### Appliances and process

SWA has conducted a general survey of larger, installed equipment. Appliances and other miscellaneous equipment account for a significant portion of electrical usage within the building. Typically, appliances are referred to as “plug-load” equipment, since they are not inherent to the building’s systems, but rather plug into an electrical outlet. Equipment such as process motors, computers, computer servers, radio and dispatch equipment, refrigerators, vending machines, printers, etc. all create an electrical load on the building

that is hard to separate out from the rest of the building's energy usage based on utility analysis.

## **Elevators**

The Road Department Garage does not have an installed elevator.

## **Other electrical systems**

There are not currently any other significant energy-impacting electrical systems installed at the Road Department Garage other than a Kohler 313 kVA diesel emergency generator with a GE glycol cooling system using a 10 HP motor. According to building staff, the generator and cooling system are exercised once a month for one hour. The power from the generator is distributed by a manual transfer switch which feeds an emergency panel.



GE cooling system for generator

## **RENEWABLE AND DISTRIBUTED ENERGY MEASURES**

Renewable energy is defined as any power source generated from sources which are naturally replenished, such as sunlight, wind and geothermal. Technology for renewable energy is improving, and the cost of installation is decreasing, due to both demand and the availability of state and federal government-sponsored funding. Renewable energy reduces the need for using either electricity or fossil fuel, therefore lowering costs by reducing the amount of energy purchased from the utility company. Technology such as photovoltaic panels or wind turbines, use natural resources to generate electricity on the site. Geothermal systems offset the thermal loads in a building by using water stored in the ground as either a heat sink or heat source. Solar thermal collectors heat a specified volume of water, reducing the amount of energy required to heat water using building equipment. Cogeneration or CHP allows you to generate electricity locally, while also taking advantage of heat wasted during the generation process.

### **Existing systems**

Currently there are no renewable energy systems installed in the building.

### **Evaluated Systems**

#### **Solar Photovoltaic**

Photovoltaic panels convert light energy received from the sun into a usable form of electricity. Panels can be connected into arrays and mounted directly onto building roofs, as well as installed onto built canopies over areas such as parking lots, building roofs or other open areas. Electricity generated from photovoltaic panels is generally sold back to the utility company through a net meter. Net-metering allows the utility to record the amount of electricity generated in order to pay credits to the consumer that can offset usage and demand costs on the electric bill. In addition to generation credits, there are incentives available called Solar Renewable Energy Credits (SRECs) that are subsidized by the state government. Specifically, the New Jersey State government pays a market-rate SREC to facilities that generate electricity in an effort to meet state-wide renewable energy requirements.

Based on utility analysis and a study of roof conditions, the Road Department Garage is a good candidate for a 15 kW Solar Panel installation. See ECM# 6 for details.

#### **Solar Thermal Collectors**

Solar thermal collectors are not cost-effective for this building and would not be recommended due to the insufficient and intermittent use of domestic hot water throughout the building to justify the expenditure.

#### **Geothermal**

The Road Department Garage is not a good candidate for geothermal installation since it would require replacement of the entire existing HVAC system, of which major components still have between 50% and 90% remaining useful life.

## **Combined Heat and Power**

The Road Department Garage is not a good candidate for CHP installation and would not be cost-effective due to the size and operations of the building. CHP is best suited for buildings with a high electrical baseload to accommodate the electricity generated, and for central heating and cooling plants. The building uses stand alone HVAC systems.



## PROPOSED ENERGY CONSERVATION MEASURES

Energy Conservation Measures (ECMs) are recommendations determined for the building based on improvements over current building conditions. ECMs have been determined for the building based on installed cost, as well as energy and cost-savings opportunities.

### Recommendations: Energy Conservation Measures

| ECM# | Description of Highly Recommended 0-5 Year Payback ECMs            |
|------|--------------------------------------------------------------------|
| 1    | Lighting Upgrades: Replace halogen and incandescent with CFL       |
| 2    | Install Energy Misers on vending equipment                         |
| 3    | Replace one (1) 125,000 Btu/hr Natural Gas Unit Heater             |
| 4    | Replace four (4) 165,000 Btu/hr Natural Gas Unit Heaters           |
|      | Description of Recommended 5-10 Year Payback ECMs                  |
| 5    | Lighting Upgrades: Replace T12 Fixtures with T8                    |
| 6    | Install a 15 kW Solar PV System                                    |
|      | > 10 Year Payback (End of Life )                                   |
| 7    | Replace Break Room AC Units and Furnace with Single Zone Heat Pump |

#### Assumptions:

Discount Rate: 3.2%; Energy Price Escalation Rate: 0%

#### Note:

A 0.0 electrical demand reduction/month indicates that it is very low/negligible

### **ECM#1: Lighting Upgrades: Replace halogen and Incandescent with CFL**

On the days of the site visits, SWA completed a lighting inventory of the Park Ridge Road Department Garage (see Appendix B). The exterior lighting is partially Halogen and Incandescent lights. SWA recommends replacing incandescent and halogen lamps with CFL lamps. Due to these characteristics, energy savings can be realized via one-to-one substitution of lower-wattage systems.

**Installation cost:** Estimated installed cost: \$122 (includes \$75 of labor)

Source of cost estimate: *RS Means; Published and established costs, NJ Clean Energy Program*

| ECM # | est. installed cost, \$ | est. incentives, \$ | net est. ECM cost with incentives, \$ | kWh, 1st yr savings | kW, demand reduction/mo | therms, 1st yr savings | kBtu/sq ft, 1st yr savings | est. operating cost, 1st yr savings, \$ | total 1st yr savings, \$ | life of measure, yrs | est. lifetime energy cost savings, \$ | simple payback, yrs | annual return on investment, % | CO <sub>2</sub> reduced, lbs/yr |
|-------|-------------------------|---------------------|---------------------------------------|---------------------|-------------------------|------------------------|----------------------------|-----------------------------------------|--------------------------|----------------------|---------------------------------------|---------------------|--------------------------------|---------------------------------|
| 1     | 122                     | 0                   | 122                                   | 549                 | 0.11                    | 0                      | 0.1                        | 50                                      | 130                      | 5                    | 650.19                                | 0.9                 | 127                            | 983                             |

**Assumptions:** SWA calculated the savings for this measure using measurements taken the days of the field visits and using the billing analysis. SWA also assumed an aggregated 1.5 hrs/yr to replace aging burnt out lamps vs. newly installed.

**Rebates/financial incentives:** None at this time

Please see Appendix F for more information on Incentive Programs.

### **ECM#2: Install Energy Miser on Beverage Vending Machine**

The Utility Garage building has one beverage vending machine located in the Main Road Garage. Energy vending miser devices are now available for conserving energy with these vending machines and coolers. There is not a need to purchase new machines to reduce operating costs and greenhouse gas emissions. When equipped with the vending miser devices, refrigerated beverage vending machines use less energy and are comparable in daily energy performance to new ENERGY STAR qualified machines. Vending miser devices incorporate innovative energy-saving technology into small plug-and-play devices that installs in minutes, either on the wall or on the vending machine. Vending miser devices use a Passive Infrared Sensor (PIR) to: Power down the machine when the surrounding area is vacant; Monitor the room's temperature; Automatically repower the cooling system at one- to three-hour intervals, independent of sales; Ensure the product stays cold.

**Installation cost:**

Estimated installed cost: \$279

Source of cost estimate: [www.usatech.com](http://www.usatech.com) and established costs

| ECM # | est. installed cost, \$ | est. incentives, \$ | net est. ECM cost with incentives, \$ | kWh, 1st yr savings | kW, demand reduction/mo | therms, 1st yr savings | kBtu/sq ft, 1st yr savings | est. operating cost, 1st yr savings, \$ | total 1st yr savings, \$ | life of measure, yrs | est. lifetime energy cost savings, \$ | simple payback, yrs | annual return on investment, % | CO <sub>2</sub> reduced, lbs/yr |
|-------|-------------------------|---------------------|---------------------------------------|---------------------|-------------------------|------------------------|----------------------------|-----------------------------------------|--------------------------|----------------------|---------------------------------------|---------------------|--------------------------------|---------------------------------|
| 2     | 279                     | 0                   | 279                                   | 2,219               | 0.02                    | 0                      | 0.1                        | 0                                       | 324                      | 15                   | 4,860                                 | 0.9                 | 109                            | 3,973                           |

**Assumptions:** SWA assumes energy savings based 40 hours a day of occupancy and the modeling calculator found at [www.usatech.com](http://www.usatech.com).

**Rebates/financial incentives:** None at this time

### ECM# 3, 4: Replace Unit Heaters with High Efficiency Unit Heaters

The Road Department Garage areas have several natural gas unit heater; four are Reznor 165,000Btu/hr unit heaters with 80% thermal efficiency, and one Modine 125,000 Btu/hr heater with 80% thermal efficiency. These units were estimated to be installed in the 1980's and are approaching the end of their useful life. SWA recommends replacing the five heaters with heaters of similar capacity but increased thermal efficiency such as the Reznor UEAS heaters with a rated thermal efficiency between 91% and 93%, or similar. The Borough of Park Ridge may choose to have their in-house staff purchase and install the equipment for a slightly reduce labor rate.

**Installation cost:** Estimated installed cost: \$9,425, (including \$3,000 for labor)

Source of cost estimate: RS Means; Published and established costs; Similar projects

### Economics (without incentives):

| ECM #                                  | est. installed cost, \$ | est. incentives, \$ | net est. ECM cost with incentives, \$ | kWh, 1st yr savings | kW, demand reduction/mo | therms, 1st yr savings | kBtu/sq ft, 1st yr savings | total 1st yr savings, \$ | life of measure, yrs | est. lifetime energy cost savings, \$ | simple payback, yrs | annual return on investment, % | CO <sub>2</sub> reduced, lbs/yr |
|----------------------------------------|-------------------------|---------------------|---------------------------------------|---------------------|-------------------------|------------------------|----------------------------|--------------------------|----------------------|---------------------------------------|---------------------|--------------------------------|---------------------------------|
| 3: Replace 125,00Btu/hr Heater         | 1,725                   | 300                 | 1,425                                 | 0                   | 0.00                    | 511                    | 3.8                        | 574                      | 20                   | 11,489                                | 2.5                 | 35                             | 5,634                           |
| 4: Replace four 165,000 Btu/hr Heaters | 9,200                   | 1,200               | 8,000                                 | 0                   | 0.00                    | 2334                   | 17.3                       | 2,623                    | 20                   | 52,459                                | 3.1                 | 28                             | 25,723                          |
| <b>Total</b>                           | <b>10,925</b>           | <b>1,500</b>        | <b>9,425</b>                          | <b>0</b>            | <b>0</b>                | <b>2,845</b>           | <b>21</b>                  | <b>3,197</b>             | <b>20</b>            | <b>63,948</b>                         | <b>2.9</b>          |                                |                                 |

**Assumptions:** SWA assumes thermal savings based on heating loads calculated by conducting the billing analysis as well as annual full load hours during cooling and heating seasons for Newark, NJ published by the EPA.

**Rebates/financial incentives:** Furnace 92% Efficiency or Greater - \$300/furnace - \$1500 Total

### ECM#5: Lighting Upgrades: Replace 98 T12's to T8's

On the days of the site visits, SWA completed a lighting inventory of the Utility Garage (see Appendix B). The existing lighting consists of mostly T12 fluorescent fixtures with magnetic ballasts. SWA recommends replacing 98 of the T12 fixtures with T8 lamps and electronic ballasts. The electronic ballast has higher efficiency and the lamps have a longer operating light for fewer replacements. Due to these characteristics, energy savings can be realized via one-to-one substitution of lower-wattage systems, or by taking advantage of higher light output and reducing the number of fixtures required in the space. The labor in all these installations was evaluated using prevailing electrical contractor wages. The Borough of Park Ridge may decide to perform this work with in-house resources from its Maintenance Department on a scheduled, longer timeline than otherwise performed by a contractor.

#### Installation cost:

Estimated installed cost: \$9,218 (includes \$5,000 of labor)

Source of cost estimate: RS Means; Published and established costs, NJ Clean Energy Program

| ECM # | est. installed cost, \$ | est. incentives, \$ | net est. ECM cost with incentives, \$ | kWh, 1st yr savings | kW, demand reduction/mo | therms, 1st yr savings | kBtu/sq ft, 1st yr savings | est. operating cost, 1st yr savings, \$ | total 1st yr savings, \$ | life of measure, yrs | est. lifetime energy cost savings, \$ | simple payback, yrs | annual return on investment, % | CO <sub>2</sub> reduced, lbs/yr |
|-------|-------------------------|---------------------|---------------------------------------|---------------------|-------------------------|------------------------|----------------------------|-----------------------------------------|--------------------------|----------------------|---------------------------------------|---------------------|--------------------------------|---------------------------------|
| 5     | 12,158                  | 2,940               | 9,218                                 | 8,605               | 1.79                    | 0                      | 2.2                        | 558                                     | 1,814                    | 15                   | 27,216                                | 5.1                 | 19                             | 15,407                          |

**Assumptions:** SWA calculated the savings for this measure using measurements taken the days of the field visits and using the billing analysis. SWA also assumed an aggregated 16 hrs/yr to replace aging burnt out lamps vs. newly installed.

#### Rebates/financial incentives:

NJ Clean Energy – T12 to T8 - \$30 - \$2,940 Total

### ECM #6: Install 15 kW Solar PV System

SWA presents below the economics, and recommends at this time that Borough of Park Ridge further review installing a 15 kW PV system to offset electrical demand and reduce the annual net electric consumption for the building, and review guaranteed incentives from NJ rebates to justify the investment. As an electricity supplier, reducing the Borough's electric load allows for more capacity for the town and also serves as an example of energy efficiency for the community.

The size of the system was determined using the amount of roof surface area as a limiting factor, as well as the facilities annual base load. A PV system could be installed on a portion of the sloped roof that faces South or West. A commercial multi-crystalline 123 watt panel (17.2 volts, 7.16 amps) has 10.7 square feet of surface area (11.51 watts per square foot). A 15 kW system needs approximately 122 panels, which would take up 1,300 square feet, nearly 10% of the current roof area.

**Installation cost:** Estimated installed cost: \$90,000 (includes \$30,000 of labor)

Source of cost estimate: RS Means; Published and established costs, NJ Clean Energy Program

| ECM # | est. installed cost, \$ | est. incentives, \$ | net est. ECM cost with incentives, \$ | kWh, 1st yr savings | kW, demand reduction/mo | therms, 1st yr savings | kBtu/sq ft, 1st yr savings | est. operating cost, 1st yr savings, \$ | total 1st yr savings, \$ | life of measure, yrs | est. lifetime energy cost savings, \$ | simple payback, yrs | annual return on investment, % | CO <sub>2</sub> reduced, lbs/yr |
|-------|-------------------------|---------------------|---------------------------------------|---------------------|-------------------------|------------------------|----------------------------|-----------------------------------------|--------------------------|----------------------|---------------------------------------|---------------------|--------------------------------|---------------------------------|
| 6     | 105,000                 | 15,000              | 90,000                                | 17,700              | 15.00                   | 0                      | 4.5                        | 0                                       | 12,784                   | 25                   | 217,605                               | 7.0                 | 567                            | 31,692                          |

| 25 Year Cash flow Breakdown |         |        |        |        |        |        |        |        |        |        |        |        |        |
|-----------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Year                        | 0       | 1      | 2      | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11     | 12     |
| <b>Sub total</b>            | -90,000 | 12,784 | 12,784 | 12,784 | 12,784 | 12,784 | 12,784 | 12,784 | 12,784 | 12,784 | 12,784 | 12,784 | 12,784 |
| Year                        | 13      | 14     | 15     | 16     | 17     | 18     | 19     | 20     | 21     | 22     | 23     | 24     | 25     |
| <b>Sub total</b>            | 12,784  | 12,784 | 12,784 | 2,584  | 2,584  | 2,584  | 2,584  | 2,584  | 2,584  | 2,584  | 2,584  | 2,584  | 2,584  |

**Assumptions:** SWA estimated the cost and savings of the system based on past PV projects. SWA projected physical dimensions based on a typical Polycrystalline Solar Panel (123 Watts, Model ND-123UJF). PV systems are sized based on 15,000 Watts, and physical dimensions for an array will differ with the efficiency of a given solar panel (W/sq ft).

#### Rebates/financial incentives:

- NJ Clean Energy - Renewable Energy Incentive Program, Incentive based on \$1.00/watt Solar PV application for systems 10 kW or less. Incentive amount for this application is \$15,000 for the Park Ridge Road Department Garage

<http://www.njcleanenergy.com/renewable-energy/programs/renewable-energy-incentive-program>

- *NJ Clean Energy - Solar Renewable Energy Certificate Program. Each time a solar electric system generates 1,000kWh (1MWh) of electricity, a SREC is issued which can then be sold or traded separately from the power. The buildings must also become net-metered in order to earn SRECs as well as sell power back to the electric grid. A total of \$10,200/year, based on \$600/SREC, has been incorporated in the above costs for a period of 15 years; however it requires proof of performance, application approval and negotiations with the utility.*

#### **ECM# 7: Replace Break Room Heating and Cooling Equipment with Heat Pump**

The Road Department Garage Break Room was installed in 1987 and the heating and cooling system was added in stages and is not comprehensive. The room contains two small Frederick window units with approximately 2 Tons cooling capacity and a small Cozy furnace with 125,000 Btu/hr heating capacity. The window units expel heat to the garage area. The window units and furnace are beyond their useful life. SWA recommends removing the window units and furnace and patching the spaces, and installing a single zone heat pump rated at 18.0 SEER and 10 HSPF with 2 tons cooling and 125,000 Btu/hr heating capacity. Although the heating component would be electric powered instead of natural gas, which is a more expensive fuel source, the energy savings still makes it less expensive to operate. Also, this would eliminate purging excess heat to the garage area. The heat pump would have a separate condensing unit outside to expel heat.

**Installation cost:** Estimated installed cost: \$2,000 (including \$500 for labor)

Source of cost estimate: *RS Means; Published and established costs; Similar projects*

#### **Economics (without incentives):**

| ECM # | est. installed cost, \$ | est. incentives, \$ | net est. ECM cost with incentives, \$ | kWh, 1st yr savings | kW, demand reduction/mo | therms, 1st yr savings | kBtu/sq ft, 1st yr savings | est. operating cost, 1st yr savings, \$ | total 1st yr savings, \$ | life of measure, yrs | est. lifetime energy cost savings, \$ | simple payback, yrs | annual return on investment, % | CO <sub>2</sub> reduced, lbs/yr |
|-------|-------------------------|---------------------|---------------------------------------|---------------------|-------------------------|------------------------|----------------------------|-----------------------------------------|--------------------------|----------------------|---------------------------------------|---------------------|--------------------------------|---------------------------------|
| 7     | 2,000                   | 184                 | 1,816                                 | 591                 | 0.00                    | 49.9                   | 0.0                        | 0                                       | 142                      | 20                   | 2,847                                 | 12.8                | 3                              | 1,608                           |

**Assumptions:** SWA assumes thermal savings based on heating loads calculated by conducting the billing analysis as well as annual full load hours during cooling and heating seasons for Newark, NJ published by the EPA.

#### **Rebates/financial incentives:**

- *Heat Pump 14.0 SEER or Greater - \$92/ton- \$184 Total*

## **PROPOSED FURTHER RECOMMENDATIONS**

### **Capital Improvements**

Capital Improvements are recommendations for the building that may not be cost-effective at the current time, but that could yield a significant long-term payback. These recommendations should typically be considered as part of a long-term capital improvement plan. Capital improvements should be considered if additional funds are made available, or if the installed costs can be shared with other improvements, such as major building renovations. SWA recommends the following capital improvements for the Road Department Garage:

- Install premium motors when replacements are required - Select NEMA Premium motors when replacing motors that have reached the end of their useful operating lives.
- Add insulation, at least R-13, above drop ceiling and tightly pack existing insulation. Replace all sagging, damaged, insulated ceiling tiles. Plug all ceiling penetrations. There should be a thermal barrier between the garage space and the attic space.
- SWA recommends that the interior crack in the cement block be inspected by a licensed professional.
- Replace sagging acoustic ceiling insulation.
- Replace shingle roof installed in 1978. Based on similar projects, roof replacement typically has a payback in excess of 20 years.
- Replace all single-glazed windows with a low-E, double glazed type.
- Replace all Exit Signs with LED type once Photo Luminescent exit signs reach the end of their useful life.
- Install AirMation air cleaning system, or similar, in Road Garage, Landscape Garage and Reserve Area and control with a CO sensor. This will reduce the operation of the installed exhaust fans which are approaching the end of their useful life. The exhaust fans purge the air to remove toxins, which wastes the energy used to heat the air. An air cleaning system does not remove air from the space and therefore saves energy.
  - OR replace all exhaust fans that have reached the end of their useful life with highest efficiency available. Economic analysis shows that the replacing fans with fractional horsepower have a payback in excess of 15 years.

### **Operations and Maintenance**

Operations and Maintenance measures consist of low/no cost measures that are within the capability of the current building staff to handle. These measures typically require little investment, and they yield a short payback period. These measures may address equipment settings or staff operations that, when addressed will reduce energy consumption or costs.



- Lower the Vehicle Repair ventilation system heater temperature set point to 45°F; The electric heater is sized for 77kW, and based on electric meter readings, the heater is operating consistently throughout the winter. The air for the ventilation system is rapidly removed from the space and does not need to be heated to space conditions. The drop in space temperature can be made up by the natural gas unit heater in the space.
- Replace damaged/missing finishes on exterior stucco walls and siding.
- Replace missing eave vent panels.
- Install pan or strip flashing and drip edge detail at exterior window sills.
- Replace damaged rear garage door frame.
- Maintain roofs and downspouts and cap flashing - SWA recommends regular maintenance to verify water is draining correctly. SWA recommends round downspout elbows to minimize clogging.
- Provide weather-stripping/air-sealing - Doors and vestibules should be observed annually for deficient weather-stripping and replaced as needed. The perimeter of all window frames should also be regularly inspected, and any missing or deteriorated caulking should be re-caulked to provide an unbroken seal around the window frames. Any other accessible gaps or penetrations in the thermal envelope penetrations should also be sealed with caulk or spray foam.
- Repair/seal wall cracks and penetrations - SWA recommends as part of the maintenance program installing weep holes, installing proper flashing and correct masonry efflorescence, and sealing wall cracks and penetrations wherever necessary in order to keep insulation dry and effective.
- Provide water-efficient fixtures and controls - Adding controlled on/off timers on all lavatory faucets is a cost-effective way to reduce domestic hot water demand and save water. Building staff can also easily install faucet aerators and/or low-flow fixtures to reduce water consumption. There are many retrofit options, which can be installed now or incorporated as equipment is replaced. Routine maintenance practices that identify and quickly address water leaks are a low-cost way to save water and energy. Retrofitting with more efficient water-consumption fixtures/appliances will reduce energy consumption for water heating, while also decreasing water/sewer bills.
- SWA recommends that the building considers purchasing the most energy-efficient equipment, including ENERGY STAR® labeled appliances, when equipment is installed or replaced. More information can be found in the "Products" section of the ENERGY STAR® website at: <http://www.energystar.gov>.
- Use smart power electric strips - in conjunction with occupancy sensors to power down computer equipment when left unattended for extended periods of time.
- Create an energy educational program - that teaches how to minimize energy use. The U.S. Department of Energy offers free information for hosting energy efficiency educational programs and plans. For more information please visit: <http://www1.eere.energy.gov/education/>.

## APPENDIX A: EQUIPMENT LIST

### Inventory

| Building System    | Description                                                                                         | Location                       | Model #                                              | Fuel        | Space Served     | Year Installed | Estimated Remaining Useful Life % |
|--------------------|-----------------------------------------------------------------------------------------------------|--------------------------------|------------------------------------------------------|-------------|------------------|----------------|-----------------------------------|
| Cooling            | Two Window AC Units, exhausting to garage                                                           | Break rm                       | Fredrick                                             | Electric    | Break Rm         | 1980           | 0%                                |
| Cooling            | Cooling RTU, 8.5 Tons, 11.8 EER; Air Intake blocked with cardboard to avoid, infiltration of OA air | Outside Back of Vehicle Repair | Carrier Weathermaker I; 50LJ-009---511ZA; 3993G02300 | Natural Gas | Vehicle Repair   | 1990           | 0%                                |
| Domestic Hot Water | Small DHW heater with 5 gallon storage                                                              | Vehicle Repair                 | Bradford White                                       | Electric    | Vehicle Repair   | 2000           | 50%                               |
| Domestic Hot Water | Domestic Hot Water Heater, 40 Gallon, 40,000 Btu/hr                                                 | Main Road Garage               | Bradford White; M1403T10EN12; TH6364989              | Natural Gas | All Areas        | 2000           | 50%                               |
| Heating            | Unit Heaters, Electric 2.2 kW                                                                       | Generator Rm                   | Dayton Unit Heaters; 2YU58                           | Electric    | Generator Rm     | 2007           | 90%                               |
| Heating            | Two Lennox Unit Heater, 143,750 Btu/hr, 80% Eff.,                                                   | Main Road Garage               | Lennox, LF24-145A-5, 5606408079                      | Natural Gas | Main Road Garage | 2000           | 50%                               |
| Heating            | Vestibule Dial Operated Unit Heaters                                                                | DPW Entrance                   | NA                                                   | Electric    | DPW Vestibule    | 1978           | 0%                                |
| Heating            | Direct Vent Furnace, 25,000 Btu/hr In, 70.5% Eff.                                                   | Break rm                       | Cozy, CDV255B-D; 05104926                            | Natural Gas | Break rm         | 1978           | 0%                                |
| Heating            | Modine Unit Heater, 125,000 Btu/hr, 80% Eff.                                                        | Main Road Garage               | Modine, PD125AA011, 05011021597-4303                 | Natural Gas | Main Road Garage | 1950           | 0%                                |
| Heating            | Reznor Ceiling Hung Unit Heater, 165,000 Btu/hr, 80% Eff., 1/20 HP fan                              | Main Road Garage               | Reznor, F165, A0A66M4H81349                          | Natural Gas | Main Road Garage | 1980           | 0%                                |
| Heating            | Reznor Ceiling Hung Unit Heater, 165,000 Btu/hr, 80% Eff., 1/20 HP fan                              | Landscape Area                 | Reznor, F165, A0A66M4H81349                          | Natural Gas | Landscape Area   | 1980           | 0%                                |
| Heating            | Reznor Ceiling Hung Unit Heater, 165,000 Btu/hr, 80% Eff., 1/20 HP fan                              | Reserve Area                   | Reznor, F165, A0A66M4H81349                          | Natural Gas | Reserve Area     | 1980           | 0%                                |

| Building System      | Description                                                                                                                                                                              | Location               | Model #                                                    | Fuel              | Space Served                         | Year Installed | Estimated Remaining Useful Life % |
|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|------------------------------------------------------------|-------------------|--------------------------------------|----------------|-----------------------------------|
| Heating              | Reznor Ceiling Hung Unit Heater, 165,000 Btu/hr, 80% Eff., 1/20 HP fan                                                                                                                   | Vehicle Repair         | Reznor, F165, A0A66M4H81349                                | Natural Gas       | Vehicle Repair                       | 1980           | 0%                                |
| Ventilation/ Heating | OA intake System with Electric Duct Heater , 77 kW, Activates when CO levels above 35 PPM,                                                                                               | Vehicle Repair Mech Rm | Warren; CBK; 177091-001                                    | Natural Gas       | Vehicle Repair Mech Rm               | 2000           | 50%                               |
| Ventilation          | Exhaust Fan, Manual Control - used intermittently - replaced with new ventilation system                                                                                                 | Vehicle Repair         | NA                                                         | Electric          | Vehicle Repair                       | 1987           | 0%                                |
| Ventilation          | Exhaust Fan, Manual Timer Controlled                                                                                                                                                     | Roof                   | NA                                                         | Electric          | Reserve Area                         | 1980           | 0%                                |
| Ventilation          | Two (2) Exhaust Fans, Manual Timer Controlled                                                                                                                                            | Roof                   | NA                                                         | Electric          | Landscape Area                       | 1980           | 0%                                |
| Ventilation          | Three (3) Exhaust Fans, Manual Timer Controlled, OA damper lifts due to wind when fan is not running                                                                                     | Road Garage            | M-27159, Cat#22159-005                                     | Electric          | Road Garage                          | 1980           | 0%                                |
| Ventilation          | Wall exhaust fan from Break room into Garage Space                                                                                                                                       | Break Rm               | Hunter                                                     | Electric          | Break Rm                             | 1978           | 0%                                |
| Ventilation          | Generator OA Exhaust fan - automatically activates when generator is on                                                                                                                  | Generator Rm           | NA                                                         | Electric          | Generator Rm                         | 2007           | 90%                               |
| Generator            | Emergency Generator, 1800 RPM, 313 kVA, with Cooling System installed outside - 1755 RPM, 10HP Motor, exercised 1 hours per week, OA Damper through wall, opens when generator activates | DPW Generator Rm       | Kohler, 250REOZJD; 2152521/ GE Coolant Motor: 5KEZ15BCZ-5C | Diesel / Electric | DPW & Utility Garage Emergency Power | 2007           | 90%                               |
| Lighting             | T12's                                                                                                                                                                                    | All Area               | See Appendix B                                             | Electric          | All Areas                            |                | na                                |

**Note:** The remaining useful life of a system (in %) is an estimate based on the system date of built and existing conditions derived from visual inspection.

## Appendix B: Lighting Study

| Location                                                                                      |       |                     | Existing Fixture Information |         |           |               |                        |                |          |                           |                           |                 |             | Retrofit Information |          |                 |           |         |          |               |                        |                |                           |                           |               |             | Annual Savings      |                       |                        |                     |       |
|-----------------------------------------------------------------------------------------------|-------|---------------------|------------------------------|---------|-----------|---------------|------------------------|----------------|----------|---------------------------|---------------------------|-----------------|-------------|----------------------|----------|-----------------|-----------|---------|----------|---------------|------------------------|----------------|---------------------------|---------------------------|---------------|-------------|---------------------|-----------------------|------------------------|---------------------|-------|
| Marker                                                                                        | Floor | Room Identification | Fixture Type                 | Ballast | Lamp Type | # of Fixtures | # of Lamps per Fixture | Watts per Lamp | Controls | Operational Hours per Day | Operational Days per Year | Ballast Wattage | Total Watts | Energy Use kWh/year  | Category | Fixture Type    | Lamp Type | Ballast | Controls | # of Fixtures | # of Lamps per Fixture | Watts per Lamp | Operational Hours per Day | Operational Days per Year | Ballast Watts | Total Watts | Energy Use kWh/year | Fixture Savings (kWh) | Controls Savings (kWh) | Total Savings (kWh) |       |
| 1                                                                                             | 1     | Storage Rm (R)      | Recessed                     | M       | 8'T12     | 2             | 1                      | 80             | Sw       | 2                         | 260                       | 20              | 200         | 104                  | T8       | Recessed        | 8'T8      | E       | Sw       | 2             | 1                      | 59             | 2                         | 260                       | 7             | 132         | 69                  | 35                    | 0                      | 35                  |       |
| 2                                                                                             | 1     | Garage              | Recessed                     | M       | 8'T12     | 10            | 2                      | 80             | Sw       | 9                         | 260                       | 20              | 1,800       | 4,212                | T8       | Recessed        | 8'T8      | E       | Sw       | 10            | 2                      | 59             | 9                         | 260                       | 7             | 1250        | 2925                | 1287                  | 0                      | 1287                |       |
| 3                                                                                             | 1     | Garage              | Recessed                     | M       | 4'T12     | 19            | 4                      | 40             | Sw       | 9                         | 260                       | 12              | 3,268       | 7,647                | T8       | Recessed        | 4'T8      | E       | Sw       | 19            | 4                      | 32             | 9                         | 260                       | 5             | 2527        | 5913                | 1734                  | 0                      | 1734                |       |
| 4                                                                                             | 1     | Lunch Rm            | Recessed                     | M       | 4'T12     | 4             | 2                      | 40             | Sw       | 9                         | 260                       | 12              | 368         | 861                  | T8       | Recessed        | 4'T8      | E       | Sw       | 4             | 2                      | 32             | 9                         | 260                       | 5             | 276         | 646                 | 215                   | 0                      | 215                 |       |
| 5                                                                                             | 1     | Office              | Recessed                     | M       | 4'T12     | 1             | 4                      | 40             | Sw       | 9                         | 260                       | 12              | 172         | 402                  | T8       | Recessed        | 4'T8      | E       | Sw       | 1             | 4                      | 32             | 9                         | 260                       | 5             | 133         | 311                 | 91                    | 0                      | 91                  |       |
| 6                                                                                             | 1     | Storage Rm          | Recessed                     | M       | 4'T12     | 1             | 4                      | 40             | Sw       | 2                         | 260                       | 12              | 172         | 89                   | T8       | Recessed        | 4'T8      | E       | Sw       | 1             | 4                      | 32             | 2                         | 260                       | 5             | 133         | 69                  | 20                    | 0                      | 20                  |       |
| 7                                                                                             | 1     | Office              | Recessed                     | M       | 4'T12     | 2             | 4                      | 40             | Sw       | 9                         | 260                       | 12              | 344         | 805                  | T8       | Recessed        | 4'T8      | E       | Sw       | 2             | 4                      | 32             | 9                         | 260                       | 5             | 266         | 622                 | 183                   | 0                      | 183                 |       |
| 8                                                                                             | 1     | Office              | Recessed                     | M       | 4'T12     | 2             | 4                      | 40             | Sw       | 9                         | 260                       | 12              | 344         | 805                  | T8       | Recessed        | 4'T8      | E       | Sw       | 2             | 4                      | 32             | 9                         | 260                       | 5             | 266         | 622                 | 183                   | 0                      | 183                 |       |
| 9                                                                                             | 1     | Landscape Garage    | Recessed                     | M       | 8'T12     | 21            | 1                      | 80             | Sw       | 9                         | 260                       | 20              | 2,100       | 4,914                | T8       | Recessed        | 8'T8      | E       | Sw       | 21            | 1                      | 59             | 9                         | 260                       | 7             | 1386        | 3243                | 1671                  | 0                      | 1671                |       |
| 10                                                                                            | 1     | Vestibule           | Recessed                     | M       | 8'T12     | 9             | 1                      | 80             | Sw       | 9                         | 260                       | 20              | 900         | 2,106                | T8       | Recessed        | 8'T8      | E       | Sw       | 9             | 1                      | 59             | 9                         | 260                       | 7             | 594         | 1390                | 716                   | 0                      | 716                 |       |
| 11                                                                                            | 1     | Vehicle Repair      | Recessed                     | M       | 8'T12     | 14            | 1                      | 80             | Sw       | 9                         | 260                       | 20              | 1,400       | 3,276                | T8       | Recessed        | 8'T8      | E       | Sw       | 14            | 1                      | 59             | 9                         | 260                       | 7             | 924         | 2162                | 1114                  | 0                      | 1114                |       |
| 12                                                                                            | 1     | Vehicle Repair      | Recessed                     | M       | 8'T12     | 10            | 2                      | 80             | Sw       | 9                         | 260                       | 20              | 1,800       | 4,212                | T8       | Recessed        | 8'T8      | E       | Sw       | 10            | 2                      | 59             | 9                         | 260                       | 7             | 1250        | 2925                | 1287                  | 0                      | 1287                |       |
| 13                                                                                            | 1     | Mech Rm             | Recessed                     | M       | 8'T12     | 2             | 2                      | 80             | Sw       | 2                         | 260                       | 20              | 360         | 187                  | T8       | Recessed        | 8'T8      | E       | Sw       | 2             | 2                      | 59             | 2                         | 260                       | 7             | 250         | 130                 | 57                    | 0                      | 57                  |       |
| 14                                                                                            | 1     | Mech Rm             | Recessed                     | M       | 4'T12     | 1             | 2                      | 40             | Sw       | 2                         | 260                       | 12              | 92          | 48                   | T8       | Recessed        | 4'T8      | E       | Sw       | 1             | 2                      | 32             | 2                         | 260                       | 5             | 69          | 36                  | 12                    | 0                      | 12                  |       |
| 15                                                                                            | Ext   | Exterior            | ceiling Mounted              | N       | MH        | 1             | 1                      | 75             | T        | 16                        | 260                       | 21              | 96          | 399                  | NA       | Ceiling Mounted | MH        | N       | T        | 1             | 1                      | 75             | 16                        | 260                       | 21            | 96          | 399                 | 0                     | 0                      | 0                   |       |
| 16                                                                                            | Ext   | Exterior            | ceiling Mounted              | N       | INC       | 1             | 1                      | 60             | T        | 16                        | 260                       | 0               | 60          | 250                  | CFL      | Ceiling Mounted | CFL       | N       | T        | 1             | 1                      | 20             | 16                        | 260                       | 0             | 20          | 83                  | 166                   | 0                      | 166                 |       |
| 17                                                                                            | Ext   | Exterior            | ceiling Mounted              | N       | Hal       | 2             | 1                      | 50             | T        | 16                        | 260                       | 11              | 122         | 508                  | CFL      | Ceiling Mounted | CFL       | N       | T        | 2             | 1                      | 15             | 16                        | 260                       | 0             | 30          | 125                 | 383                   | 0                      | 383                 |       |
| Totals:                                                                                       |       |                     |                              |         |           | 102           | 37                     | 1,025          |          |                           |                           | 256             | 13,598      | 30,826               |          |                 |           |         |          |               | 102                    | 37             |                           |                           |               | 105         | 9,602               | 21,672                | 9,154                  | 0                   | 9,154 |
| Rows Highlighted Yellow Indicate an Energy Conservation Measure is recommended for that space |       |                     |                              |         |           |               |                        |                |          |                           |                           |                 |             |                      |          |                 |           |         |          |               |                        |                |                           |                           |               |             |                     |                       |                        |                     |       |

| Proposed Lighting Summary Table              |  |          |          |
|----------------------------------------------|--|----------|----------|
| Total Surface Area (SF)                      |  | 13,500   |          |
| Average Power Cost (\$/kWh)                  |  | 0.1460   |          |
| Exterior Lighting                            |  | Existing | Proposed |
| Exterior Annual Consumption (kWh)            |  | 1,156    | 607      |
| Exterior Power (watts)                       |  | 278      | 146      |
| Total Interior Lighting                      |  | Existing | Proposed |
| Annual Consumption (kWh)                     |  | 29,669   | 21,064   |
| Lighting Power (watts)                       |  | 13,320   | 9,456    |
| Lighting Power Density (watts/SF)            |  | 0.99     | 0.70     |
| Estimated Cost of Fixture Replacement (\$)   |  | 9,340    |          |
| Estimated Cost of Controls Improvements (\$) |  | 0        |          |
| Total Consumption Cost Savings (\$)          |  | 1,944    |          |

| <b>Legend:</b>                 |  |                                     |  |                        |  |                     |  |                              |  |
|--------------------------------|--|-------------------------------------|--|------------------------|--|---------------------|--|------------------------------|--|
| <u>Fixture Type</u>            |  | <u>Lamp Type</u>                    |  | <u>Control Type</u>    |  | <u>Ballast Type</u> |  | <u>Retrofit Category</u>     |  |
| Exit Sign                      |  | LED                                 |  | N (None)               |  | N/A (None)          |  | N/A (None)                   |  |
| Screw-in                       |  | Inc (Incandescent)                  |  | S (Switch)             |  | E (Electronic)      |  | T8 (Install new T8)          |  |
| Pin                            |  | 1'T5                                |  | OS (Occupancy Sensor)  |  | M (Magnetic)        |  | T5 (Install new T5)          |  |
| Parabolic                      |  | 2'T5                                |  | T (Timer)              |  |                     |  | CFL (Install new CFL)        |  |
| Recessed                       |  | 3'T5                                |  | PC (Photocell)         |  |                     |  | LEDex (Install new LED Exit) |  |
| 2'U-shape                      |  | 4'T5                                |  | D (Dimming)            |  |                     |  | LED (Install new LED)        |  |
| Circiline                      |  | 2'T8                                |  | DL (Daylight Sensor)   |  |                     |  | D (Delamping)                |  |
| Exterior                       |  | 3'T8                                |  | M (Microphonic Sensor) |  |                     |  | C (Controls Only)            |  |
| HID (High Intensity Discharge) |  | 4'T8                                |  |                        |  |                     |  |                              |  |
|                                |  | 6'T8                                |  |                        |  |                     |  |                              |  |
|                                |  | 8'T8                                |  |                        |  |                     |  |                              |  |
|                                |  | 2'T12                               |  |                        |  |                     |  |                              |  |
|                                |  | 3'T12                               |  |                        |  |                     |  |                              |  |
|                                |  | 4'T12                               |  |                        |  |                     |  |                              |  |
|                                |  | 6'T12                               |  |                        |  |                     |  |                              |  |
|                                |  | 8'T12                               |  |                        |  |                     |  |                              |  |
|                                |  | CFL (Compact Fluorescent Lightbulb) |  |                        |  |                     |  |                              |  |
|                                |  | MR16                                |  |                        |  |                     |  |                              |  |
|                                |  | Halogen                             |  |                        |  |                     |  |                              |  |
|                                |  | MV (Mercury Vapor)                  |  |                        |  |                     |  |                              |  |
|                                |  | MH (Metal Halide)                   |  |                        |  |                     |  |                              |  |
|                                |  | HPS (High Pressure Sodium)          |  |                        |  |                     |  |                              |  |
|                                |  | LPS (Low Pressure Sodium)           |  |                        |  |                     |  |                              |  |

## APPENDIX C: THIRD PARTY ENERGY SUPPLIERS

<http://www.state.nj.us/bpu/commercial/shopping.html>

| Third Party Gas Suppliers for PSEG Service Territory                                      | Telephone & Web Site                                                                             |
|-------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
| <b>Cooperative Industries</b><br>412-420 Washington Avenue<br>Belleville, NJ 07109        | (800) 628-9427<br><a href="http://www.cooperativenet.com">www.cooperativenet.com</a>             |
| <b>Direct Energy Services, LLC</b><br>120 Wood Avenue, Suite 611<br>Iselin, NJ 08830      | (866) 547-2722<br><a href="http://www.directenergy.com">www.directenergy.com</a>                 |
| <b>Dominion Retail, Inc.</b><br>395 Highway 170, Suite 125<br>Lakewood, NJ 08701          | (866) 275-4240<br><a href="http://www.retail.dom.com">www.retail.dom.com</a>                     |
| <b>Gateway Energy Services Corp.</b><br>44 Whispering Pines Lane<br>Lakewood, NJ 08701    | (800) 805-8586<br><a href="http://www.gesc.com">www.gesc.com</a>                                 |
| <b>UGI Energy Services, Inc.</b><br>704 East Main Street, Suite 1<br>Moorestown, NJ 08057 | (856) 273-9995<br><a href="http://www.ugienergyservices.com">www.ugienergyservices.com</a>       |
| <b>Great Eastern Energy</b><br>116 Village Riva, Suite 200<br>Princeton, NJ 08540         | (888) 651-4121<br><a href="http://www.greateastern.com">www.greateastern.com</a>                 |
| <b>Hess Corporation</b><br>1 Hess Plaza<br>Woodbridge, NJ 07095                           | (800) 437-7872<br><a href="http://www.hess.com">www.hess.com</a>                                 |
| <b>Hudson Energy Services, LLC</b><br>545 Route 17 South<br>Ridgewood, NJ 07450           | (877) 483-7669<br><a href="http://www.hudsonenergyservices.com">www.hudsonenergyservices.com</a> |
| <b>Intelligent Energy</b><br>2050 Center Avenue, Suite 500<br>Fort Lee, NJ 07024          | (800) 724-1880<br><a href="http://www.intelligentenergy.org">www.intelligentenergy.org</a>       |
| <b>Keil &amp; Sons</b><br>1 Bergen Blvd.<br>Fairview, NJ 07002                            | (877) 797-8786<br><a href="http://www.systrumenergy.com">www.systrumenergy.com</a>               |
| <b>Metro Energy Group, LLC</b><br>14 Washington Place<br>Hackensack, NJ 07601             | (888) 536-3876<br><a href="http://www.metroenergy.com">www.metroenergy.com</a>                   |
| <b>MxEnergy, Inc.</b><br>510 Thornall Street, Suite 270<br>Edison, NJ 08837               | (800) 375-1277<br><a href="http://www.mxenergy.com">www.mxenergy.com</a>                         |
| <b>NATGASCO (Mitchell Supreme)</b><br>532 Freeman Street<br>Orange, NJ 07050              | (800) 840-4427<br><a href="http://www.natgasco.com">www.natgasco.com</a>                         |
| <b>Pepco Energy Services, Inc.</b><br>112 Main Street<br>Lebanon, NJ 08833                | (800) 363-7499<br><a href="http://www.pepco-services.com">www.pepco-services.com</a>             |

| Third Party Gas Suppliers for PSEG Service Territory                                       | Telephone & Web Site                                                                       |
|--------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| <b>PPL EnergyPlus, LLC</b><br>811 Church Road<br>Cherry Hill, NJ 08002                     | (800) 281-2000<br><a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>         |
| <b>Sempra Energy Solutions</b><br>581 Main Street, 8th Floor<br>Woodbridge, NJ 07095       | (877) 273-6772<br><a href="http://www.semprasolutions.com">www.semprasolutions.com</a>     |
| <b>South Jersey Energy Company</b><br>One South Jersey Plaza, Route 54<br>Folsom, NJ 08037 | (800) 756-3749<br><a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a> |
| <b>Sprague Energy Corp.</b><br>12 Ridge Road<br>Chatham Township, NJ 07928                 | (800) 225-1560<br><a href="http://www.spragueenergy.com">www.spragueenergy.com</a>         |
| <b>Stuyvesant Energy LLC</b><br>10 West Ivy Lane, Suite 4<br>Englewood, NJ 07631           | (800) 646-6457<br><a href="http://www.stuyfuel.com">www.stuyfuel.com</a>                   |
| <b>Woodruff Energy</b><br>73 Water Street<br>Bridgeton, NJ 08302                           | (800) 557-1121<br><a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>       |

## APPENDIX D: GLOSSARY AND METHOD OF CALCULATIONS

**Net ECM Cost:** The net ECM cost is the cost experienced by the customer, which is typically the total cost (materials + labor) of installing the measure minus any available incentives. Both the total cost and the incentive amounts are expressed in the summary for each ECM.

**Annual Energy Cost Savings (AECS):** This value is determined by the audit firm based on the calculated energy savings (kWh or Therm) of each ECM and the calculated energy costs of the building.

**Lifetime Energy Cost Savings (LECS):** This measure estimates the energy cost savings over the lifetime of the ECM. It can be a simple estimation based on fixed energy costs. If desired, this value can factor in an annual increase in energy costs as long as the source is provided.

**Simple Payback:** This is a simple measure that displays how long the ECM will take to break-even based on the annual energy and maintenance savings of the measure.

**ECM Lifetime:** This is included with each ECM so that the owner can see how long the ECM will be in place and whether or not it will exceed the simple payback period. Additional guidance for calculating ECM lifetimes can be found below. This value can come from manufacturer's rated lifetime or warranty, the ASHRAE rated lifetime, or any other valid source.

**Operating Cost Savings (OCS):** This calculation is an annual operating savings for the ECM. It is the difference in the operating, maintenance, and / or equipment replacement costs of the existing case versus the ECM. In the case where an ECM lifetime will be longer than the existing measure (such as LED lighting versus fluorescent) the operating savings will factor in the cost of replacing the units to match the lifetime of the ECM. In this case or in one where one-time repairs are made, the total replacement / repair sum is averaged over the lifetime of the ECM.

**Return on Investment (ROI):** The ROI is expressed as the percentage return of the investment based on the lifetime cost savings of the ECM. This value can be included as an annual or lifetime value, or both.

**Net Present Value (NPV):** The NPV calculates the present value of an investment's future cash flows based on the time value of money, which is accounted for by a discount rate (assumes bond rate of 3.2%).

**Internal Rate of Return (IRR):** The IRR expresses an annual rate that results in a break-even point for the investment. If the owner is currently experiencing a lower return on their capital than the IRR, the project is financially advantageous. This measure also allows the owner to compare ECMs against each other to determine the most appealing choices.

**Gas Rate and Electric Rate (\$/therm and \$/kWh):** The gas rate and electric rate used in the financial analysis is the total annual energy cost divided by the total annual energy usage for the 12 month billing period studied. The graphs of the monthly gas and electric rates reflect the total monthly energy costs divided by the monthly usage, and display how the average rate fluctuates throughout the year. The average annual rate is the only rate used in energy savings calculations.



### Calculation References

| Term           | Definition                                                                 |
|----------------|----------------------------------------------------------------------------|
| ECM            | Energy Conservation Measure                                                |
| AOCS           | Annual Operating Cost Savings                                              |
| AECS           | Annual Energy Cost Savings                                                 |
| LOCS*          | Lifetime Operating Cost Savings                                            |
| LECS           | Lifetime Energy Cost Savings                                               |
| LCS            | Lifetime Cost Savings                                                      |
| NPV            | Net Present Value                                                          |
| IRR            | Internal Rate of Return                                                    |
| DR             | Discount Rate                                                              |
| Net ECM Cost   | Total ECM Cost – Incentive                                                 |
| LECS           | AECS X ECM Lifetime                                                        |
| AOCS           | LOCS / ECM Lifetime                                                        |
| LCS            | LOCS+LECS                                                                  |
| Simple Payback | Net ECM Cost / (AECS + AOCS)                                               |
| Lifetime ROI   | (LECS + LOCS – Net ECM Cost) / Net ECM Cost                                |
| Annual ROI     | (Lifetime ROI / Lifetime) = [(AECS + OCS) / Net ECM Cost – (1 / Lifetime)] |

\* The lifetime operating cost savings are all avoided operating, maintenance, and/or component replacement costs over the lifetime of the ECM. This can be the sum of any annual operating savings, recurring or bulk (i.e. one-time repairs) maintenance savings, or the savings that comes from avoiding equipment replacement needed for the existing measure to meet the lifetime of the ECM (e.g. lighting change outs).

### Excel NPV and IRR Calculation

In Excel, function =IRR (values) and =NPV(rate, values) are used to quickly calculate the IRR and NPV of a series of annual cash flows. The investment cost will typically be a negative cash flow at year 0 (total cost - incentive) with years 1 through the lifetime receiving a positive cash flow from the annual energy cost savings and annual maintenance savings. The calculations in the example below are for an ECM that saves \$850 annually in energy and maintenance costs (over a 10 year lifetime) and takes \$5,000 to purchase and install after incentives:

|    | A | B | C | D | E    | F             | G | H | I                                                |
|----|---|---|---|---|------|---------------|---|---|--------------------------------------------------|
| 1  |   |   |   |   |      |               |   |   |                                                  |
| 2  |   |   |   |   |      |               |   |   |                                                  |
| 3  |   |   |   |   |      |               |   |   |                                                  |
| 4  |   |   |   |   | Year | Cash Flow     |   |   |                                                  |
| 5  |   |   |   |   | 0    | \$ (5,000.00) |   |   | Investment Cost                                  |
| 6  |   |   |   |   | 1    | \$ 850.00     |   |   |                                                  |
| 7  |   |   |   |   | 2    | \$ 850.00     |   |   |                                                  |
| 8  |   |   |   |   | 3    | \$ 850.00     |   |   |                                                  |
| 9  |   |   |   |   | 4    | \$ 850.00     |   |   |                                                  |
| 10 |   |   |   |   | 5    | \$ 850.00     |   |   |                                                  |
| 11 |   |   |   |   | 6    | \$ 850.00     |   |   |                                                  |
| 12 |   |   |   |   | 7    | \$ 850.00     |   |   |                                                  |
| 13 |   |   |   |   | 8    | \$ 850.00     |   |   |                                                  |
| 14 |   |   |   |   | 9    | \$ 850.00     |   |   |                                                  |
| 15 |   |   |   |   | 10   | \$ 850.00     |   |   |                                                  |
| 16 |   |   |   |   | IRR  | 11.03%        |   |   | Formula:<br>=IRR(F4:F14)<br>=NPV(0.03,F5:F14)+F4 |
| 17 |   |   |   |   | NPV  | \$2,250.67    |   |   |                                                  |

## Solar PV ECM Calculation

There are several components to the calculation:

|                 |                                                                                                                                                                                                                                                                                                                        |
|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Costs:          | Material of PV system including panels, mounting and net-metering + Labor                                                                                                                                                                                                                                              |
| Energy Savings: | Reduction of kWh electric cost for life of panel, 25 years                                                                                                                                                                                                                                                             |
| Incentive 1:    | NJ Renewable Energy Incentive Program (REIP), for systems of size 50kW or less, \$1/Watt incentive subtracted from installation cost                                                                                                                                                                                   |
| Incentive 2:    | Solar Renewable Energy Credits (SRECs) – Market-rate incentive. Calculations assume \$600/Megawatt hour consumed per year for a maximum of 15 years; added to annual energy cost savings for a period of 15 years. (Megawatt hour used is rounded to nearest 1,000 kWh)                                                |
| Assumptions:    | A Solar Pathfinder device is used to analyze site shading for the building and determine maximum amount of full load operation based on available sunlight. When the Solar Pathfinder device is not implemented, amount of full load operation based on available sunlight is assumed to be 1,180 hours in New Jersey. |

Total lifetime PV energy cost savings =  
kWh produced by panel \* [\$/kWh cost \* 25 years + \$600/Megawatt hour /1000 \* 15 years]

## ECM and Equipment Lifetimes

Determining a lifetime for equipment and ECM's can sometimes be difficult. The following table contains a list of lifetimes that the NJCEP uses in its commercial and industrial programs. Other valid sources are also used to determine lifetimes, such as the DOE, ASHRAE, or the manufacturer's warranty.

Lighting is typically the most difficult lifetime to calculate because the fixture, ballast, and bulb can all have different lifetimes. Essentially the ECM analysis will have different operating cost savings (avoided equipment replacement) depending on which lifetime is used.

When the bulb lifetime is used (rated burn hours / annual burn hours), the operating cost savings is just reflecting the theoretical cost of replacing the existing case bulb and ballast over the life of the recommended bulb. Dividing by the bulb lifetime will give an annual operating cost savings.

When a fixture lifetime is used (e.g. 15 years) the operating cost savings reflects the avoided bulb and ballast replacement cost of the existing case over 15 years minus the projected bulb and ballast replacement cost of the proposed case over 15 years. This will give the difference of the equipment replacement costs between the proposed and existing cases and when divided by 15 years will give the annual operating cost savings.

### New Jersey Clean Energy Program Commercial & Industrial Lifetimes

| Measure                                                       | Life Span |
|---------------------------------------------------------------|-----------|
| Commercial Lighting — New                                     | 15        |
| Commercial Lighting — Remodel/Replacement                     | 15        |
| Commercial Custom — New                                       | 18        |
| Commercial Chiller Optimization                               | 18        |
| Commercial Unitary HVAC — New - Tier 1                        | 15        |
| Commercial Unitary HVAC — Replacement - Tier 1                | 15        |
| Commercial Unitary HVAC — New - Tier 2                        | 15        |
| Commercial Unitary HVAC — Replacement Tier 2                  | 15        |
| Commercial Chillers — New                                     | 25        |
| Commercial Chillers — Replacement                             | 25        |
| Commercial Small Motors (1-10 HP) — New or Replacement        | 20        |
| Commercial Medium Motors (11-75 HP) — New or Replacement      | 20        |
| Commercial Large Motors (76-200 HP) — New or Replacement      | 20        |
| Commercial VSDs — New                                         | 15        |
| Commercial VSDs — Retrofit                                    | 15        |
| Commercial Comprehensive New Construction Design              | 18        |
| Commercial Custom — Replacement                               | 18        |
| Industrial Lighting — New                                     | 15        |
| Industrial Lighting — Remodel/Replacement                     | 15        |
| Industrial Unitary HVAC — New - Tier 1                        | 15        |
| Industrial Unitary HVAC — Replacement - Tier 1                | 15        |
| Industrial Unitary HVAC — New - Tier 2                        | 15        |
| Industrial Unitary HVAC — Replacement Tier 2                  | 15        |
| Industrial Chillers — New                                     | 25        |
| Industrial Chillers — Replacement                             | 25        |
| Industrial Small Motors (1-10 HP) — New or Replacement        | 20        |
| Industrial Medium Motors (11-75 HP) — New or Replacement      | 20        |
| Industrial Large Motors (76-200 HP) — New or Replacement      | 20        |
| Industrial VSDs — New                                         | 15        |
| Industrial VSDs — Retrofit                                    | 15        |
| Industrial Custom — Non-Process                               | 18        |
| Industrial Custom — Process                                   | 10        |
| Small Commercial Gas Furnace — New or Replacement             | 20        |
| Small Commercial Gas Boiler — New or Replacement              | 20        |
| Small Commercial Gas DHW — New or Replacement                 | 10        |
| C&I Gas Absorption Chiller — New or Replacement               | 25        |
| C&I Gas Custom — New or Replacement (Engine Driven Chiller)   | 25        |
| C&I Gas Custom — New or Replacement (Gas Efficiency Measures) | 18        |
| O&M savings                                                   | 3         |
| Compressed Air (GWh participant)                              | 8         |

# APPENDIX E: STATEMENT OF ENERGY PERFORMANCE FROM ENERGY STAR®

OMB No. 2060-0347

## STATEMENT OF ENERGY PERFORMANCE Borough of Park Ridge - Roads Department

Building ID: 2253092  
For 12-month Period Ending: December 31, 2009<sup>1</sup>  
Date SEP becomes ineligible: N/A

Date SEP Generated: April 20, 2010

|                                                                                                      |                              |                                                 |
|------------------------------------------------------------------------------------------------------|------------------------------|-------------------------------------------------|
| <b>Facility</b><br>Borough of Park Ridge - Roads Department<br>18 Sulak Lane<br>Park Ridge, NJ 07656 | <b>Facility Owner</b><br>N/A | <b>Primary Contact for this Facility</b><br>N/A |
|------------------------------------------------------------------------------------------------------|------------------------------|-------------------------------------------------|

Year Built: 1940  
Gross Floor Area (ft<sup>2</sup>): 13,500

Energy Performance Rating<sup>2</sup> (1-100) N/A

### Site Energy Use Summary<sup>3</sup>

|                                   |         |
|-----------------------------------|---------|
| Electricity - Grid Purchase(kBtu) | 207,480 |
| Natural Gas (kBtu) <sup>4</sup>   | 616,921 |
| Total Energy (kBtu)               | 824,401 |

### Energy Intensity<sup>5</sup>

|                                   |    |
|-----------------------------------|----|
| Site (kBtu/ft <sup>2</sup> /yr)   | 61 |
| Source (kBtu/ft <sup>2</sup> /yr) | 99 |

### Emissions (based on site energy use)

|                                                     |    |
|-----------------------------------------------------|----|
| Greenhouse Gas Emissions (MtCO <sub>2</sub> e/year) | 64 |
|-----------------------------------------------------|----|

### Electric Distribution Utility

Borough of Park Ridge

### National Average Comparison

|                                               |                                                           |
|-----------------------------------------------|-----------------------------------------------------------|
| National Average Site EUI                     | 77                                                        |
| National Average Source EUI                   | 150                                                       |
| % Difference from National Average Source EUI | -34%                                                      |
| Building Type                                 | Service<br>(Vehicle<br>Repair/Service,<br>Postal Service) |

|                                                                                                                                                        |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                        |
| Stamp of Certifying Professional                                                                                                                       |
| Based on the conditions observed at the time of my visit to this building, I certify that the information contained within this statement is accurate. |

### Meets Industry Standards<sup>6</sup> for Indoor Environmental Conditions:

|                                               |     |
|-----------------------------------------------|-----|
| Ventilation for Acceptable Indoor Air Quality | N/A |
| Acceptable Thermal Environmental Conditions   | N/A |
| Adequate Illumination                         | N/A |

**Certifying Professional**  
N/A

#### Notes:

1. Application for the ENERGY STAR must be submitted to EPA within 4 months of the Period Ending date. Award of the ENERGY STAR is not final until approval is received from EPA.
2. The EPA Energy Performance Rating is based on total source energy. A rating of 75 is the minimum to be eligible for the ENERGY STAR.
3. Values represent energy consumption, annualized to a 12-month period.
4. Natural Gas values in units of volume (e.g. cubic feet) are converted to kBtu with adjustments made for elevation based on Facility zip code.
5. Values represent energy intensity, annualized to a 12-month period.
6. Based on Meeting ASHRAE Standard 62 for ventilation for acceptable indoor air quality, ASHRAE Standard 55 for thermal comfort, and IESNA Lighting Handbook for lighting quality.

The government estimates the average time needed to fill out this form is 6 hours (includes the time for entering energy data, PE facility inspection, and notarizing the SEP) and welcomes suggestions for reducing this level of effort. Send comments (referencing OMB control number) to the Director, Collection Strategies Division, U.S. EPA (2822T), 1200 Pennsylvania Ave., NW, Washington, D.C. 20460.

EPA Form 5900-16

## APPENDIX F: INCENTIVE PROGRAMS

### New Jersey Clean Energy Pay for Performance

The NJ Clean Energy Pay for Performance (P4P) Program relies on a network of Partners who provide technical services to clients. LGEA participating clients who are not receiving Direct Energy Efficiency and Conservation Block Grants are eligible for P4P. SWA is an eligible Partner and can develop an Energy Reduction Plan for each project with a whole-building traditional energy audit, a financial plan for funding the energy measures and an installation construction schedule.

The Energy Reduction Plan must define a comprehensive package of measures capable of reducing a building's energy consumption by 15+%. P4P incentives are awarded upon the satisfactory completion of three program milestones: submittal of an Energy Reduction Plan prepared by an approved Program Partner, installation of the recommended measures and completion of a Post-Construction Benchmarking Report. The incentives for electricity and natural gas savings will be paid based on actual savings, provided that the minimum 15% performance threshold savings has been achieved.

For further information, please see: <http://www.njcleanenergy.com/commercial-industrial/programs/pay-performance/existing-buildings>.

### Direct Install 2010 Program

Direct Install is a division of the New Jersey Clean Energy Programs' Smart Start Buildings. It is a turn-key program for small to mid-sized facilities to aid in upgrading equipment to more efficient types. It is designed to cut overall energy costs by upgrading lighting, HVAC and other equipment with energy efficient alternatives. The program pays **up to 80%** of the retrofit costs, including equipment cost and installation costs.

Eligibility:

- Existing small and mid-sized commercial and industrial facilities with peak electrical demand **below 200 kW** within 12 months of applying
- Must be located in New Jersey
- Must be served by one of the state's public, regulated or natural gas companies
  - Electric: Atlantic City Electric, Jersey Central Power & Light, Orange Rockland Electric, PSE&G
  - Natural Gas: Elizabethtown Gas, New Jersey Natural Gas, PSE&G, South Jersey Gas

For the most up to date information on contractors in New Jersey who participate in this program, go to: <http://www.njcleanenergy.com/commercial-industrial/programs/direct-install>

### Smart Start

New Jersey's SmartStart Building Program is administered by New Jersey's Office of Clean Energy. The program also offers design support for larger projects and technical assistance for smaller projects. If your project specifications do not fit into anything defined by the program, there are even incentives available for custom projects.

There are a number of improvement options for commercial, industrial, institutional, government, and agricultural projects throughout New Jersey. Alternatives are designed to enhance quality while building in energy efficiency to save money. Project categories included in this program are New Construction and Additions, Renovations, Remodeling and Equipment Replacement.

For the most up to date information on how to participate in this program, go to:  
<http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/nj-smartstart-buildings>.

### **Renewable Energy Incentive Program**

The Renewable Energy Incentive Program (REIP) provides incentives that reduce the upfront cost of installing renewable energy systems, including solar, wind, and sustainable biomass. Incentives vary depending upon technology, system size, and building type. Current incentive levels, participation information, and application forms can be found at the website listed below.

Solar Renewable Energy Credits (SRECs) represent all the clean energy benefits of electricity generated from a solar energy system. SRECs can be sold or traded separately from the power, providing owners a source of revenue to help offset the cost of installation. All solar project owners in New Jersey with electric distribution grid-connected systems are eligible to generate SRECs. Each time a system generates 1,000 kWh of electricity an SREC is earned and placed in the customer's account on the web-based SREC tracking system.

For the most up to date information on how to participate in this program, go to:  
<http://www.njcleanenergy.com/renewable-energy/home/home>.

### **Utility Sponsored Programs**

Check with your local utility companies for further opportunities that may be available.

### **Federal and State Sponsored Programs**

Other federal and state sponsored funding opportunities may be available, including BLOCK and R&D grant funding. For more information, please check <http://www.dsireusa.org/>.

## APPENDIX G: ENERGY CONSERVATION MEASURES

|                         | ECM # | ECM description                                                    | est. incentives, \$ | net est. ECM cost with incentives, \$ | kWh, 1st yr savings | kW, demand reduction/mo | therms, 1st yr savings | kBtu/sq ft, 1st yr savings | est. operating cost, 1st yr savings, \$ | total 1st yr savings, \$ | life of measure, yrs | est. lifetime cost savings, \$ | simple payback, yrs | lifetime return on investment, % | annual return on investment, % | internal rate of return, % | net present value, \$ | CO <sub>2</sub> reduced, lbs/yr |
|-------------------------|-------|--------------------------------------------------------------------|---------------------|---------------------------------------|---------------------|-------------------------|------------------------|----------------------------|-----------------------------------------|--------------------------|----------------------|--------------------------------|---------------------|----------------------------------|--------------------------------|----------------------------|-----------------------|---------------------------------|
| <b>0-5 Year Payback</b> | 1     | 3 New CFL fixtures to be installed with incentives                 | 0                   | 122                                   | 549                 | 0.1                     | 0                      | 0.1                        | 50                                      | 130                      | 5.0                  | 650                            | 0.9                 | 635                              | 127                            | 103                        | 470                   | 983                             |
|                         | 2     | Install Energy Miser on Vending Beverage Machine                   | 0                   | 279                                   | 2,219               | 0.0                     | 0                      | 0.1                        | 0                                       | 324                      | 15.0                 | 4,860                          | 0.9                 | 1642                             | 109                            | 116                        | 3,533                 | 3,973                           |
|                         | 3     | Replace one 125,000 Btu/hr Unit Heaters with High Efficiency, 93%  | 300                 | 1,425                                 | 0                   | 0.0                     | 511                    | 3.8                        | 0                                       | 574                      | 20.0                 | 11,489                         | 2.5                 | 706                              | 35                             | 40                         | 6,966                 | 5,634                           |
|                         | 4     | Replace four 165,000 Btu/hr Unit Heaters with High Efficiency, 93% | 1,200               | 8,000                                 | 0                   | 0.0                     | 2,334                  | 17.3                       | 0                                       | 2,623                    | 20.0                 | 52,459                         | 3.1                 | 556                              | 28                             | 32                         | 30,311                | 25,723                          |

|                   | ECM # | ECM description                                                                   | est. incentives, \$ | net est. ECM cost with incentives, \$ | kWh, 1st yr savings | kW, demand reduction/mo | therms, 1st yr savings | kBtu/sq ft, 1st yr savings | est. operating cost, 1st yr savings, \$ | total 1st yr savings, \$ | life of measure, yrs | est. lifetime cost savings, \$ | simple payback, yrs | lifetime return on investment, % | annual return on investment, % | internal rate of return, % | net present value, \$ | CO <sub>2</sub> reduced, lbs/yr |
|-------------------|-------|-----------------------------------------------------------------------------------|---------------------|---------------------------------------|---------------------|-------------------------|------------------------|----------------------------|-----------------------------------------|--------------------------|----------------------|--------------------------------|---------------------|----------------------------------|--------------------------------|----------------------------|-----------------------|---------------------------------|
| 5-10 Year Payback | 5     | 98 New T8 fixtures to be installed with incentives                                | 2,940               | 9,218                                 | 8,605               | 1.8                     | 0.0                    | 2.2                        | 558                                     | 1,814                    | 15.0                 | 27,216                         | 5.1                 | 286                              | 19                             | 17                         | 12,133                | 15,407                          |
|                   | 6     | Install 15 kW Solar Photovoltaic system                                           | 15,000              | 90,000                                | 17,700              | 15.0                    | 0                      | 4.5                        | 0                                       | 12,784                   | 25.0                 | 217,605                        | 7.0                 | 142                              | 567                            | 9                          | 74,036                | 31,692                          |
| <10 Year          | 7     | Replace existing AC Units and Furnace with single zone high performance heat pump | 184                 | 1,816                                 | 591                 | 0.0                     | 50                     | 0.0                        | 0                                       | 142                      | 20.0                 | 2,847                          | 12.8                | 57                               | 3                              | -1                         | 263                   | 1,608                           |

**Assumptions:** Discount Rate: 3.2%; Energy Price Escalation Rate: 0%

**Note:** A 0.0 electrical demand reduction/month indicates that it is very low/negligible



## APPENDIX H: METHOD OF ANALYSIS

### Assumptions and tools

Energy modeling tool: Established/standard industry assumptions  
Cost estimates: RS Means 2009 (Facilities Maintenance & Repair Cost Data)  
RS Means 2009 (Building Construction Cost Data)  
RS Means 2009 (Mechanical Cost Data)  
Published and established specialized equipment material and labor costs  
Cost estimates also based on utility bill analysis and prior experience with similar projects

### Disclaimer

This engineering audit was prepared using the most current and accurate fuel consumption data available for the site. The estimates that it projects are intended to help guide the owner toward best energy choices. The costs and savings are subject to fluctuations in weather, variations in quality of maintenance, changes in prices of fuel, materials, and labor, and other factors. Although we cannot guarantee savings or costs, we suggest that you use this report for economic analysis of the building and as a means to estimate future cash flow.

**THE RECOMMENDATIONS PRESENTED IN THIS REPORT ARE BASED ON THE RESULTS OF ANALYSIS, INSPECTION, AND PERFORMANCE TESTING OF A SAMPLE OF COMPONENTS OF THE Road Department Garage SITE. ALTHOUGH CODE-RELATED ISSUES MAY BE NOTED, SWA STAFF HAVE NOT COMPLETED A COMPREHENSIVE EVALUATION FOR CODE-COMPLIANCE OR HEALTH AND SAFETY ISSUES. THE OWNER(S) AND MANAGER(S) OF THE Road Department Garage(S) CONTAINED IN THIS REPORT ARE REMINDED THAT ANY IMPROVEMENTS SUGGESTED IN THIS SCOPE OF WORK MUST BE PERFORMED IN ACCORDANCE WITH ALL LOCAL, STATE, AND FEDERAL LAWS AND REGULATIONS THAT APPLY TO SAID WORK. PARTICULAR ATTENTION MUST BE PAID TO ANY WORK WHICH INVOLVES HEATING AND AIR MOVEMENT SYSTEMS, AND ANY WORK WHICH WILL INVOLVE THE DISTURBANCE OF PRODUCTS CONTAINING MOLD, ASBESTOS, OR LEAD.**