

WILLIAM PATERSON UNIVERSITY

OVERLOOK NORTH & SOUTH

**300 POMPTON ROAD
WAYNE, NJ 07470**

FACILITY ENERGY REPORT

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I. HISTORIC ENERGY CONSUMPTION/COST

The energy usage for the facility has been tabulated and plotted in graph form as depicted within this section. Each energy source has been identified and monthly consumption and cost noted per the information provided by the Owner.

Electric Utility Provider:	Public Service Electric & Gas
Electric Utility Rate Structure:	General Lighting & Power (GLP)
Third Party Supplier:	Hess

Natural Gas Utility Provider:	Public Service Electric & Gas
Utility Rate Structure:	General Service Gas (GSG)
Third Party Supplier:	Hess

The electric usage profile represents the actual electrical usage for the facility. The electric utility measures consumption in kilowatt-hours (KWH) and maximum demand in kilowatts (KW). One KWH usage is equivalent to 1000 watts running for one hour. One KW of electric demand is equivalent to 1000 watts running at any given time. The basic usage charges are shown as generation service and delivery charges along with several non-utility generation charges. Rates used in this report reflect the historical data received for the facility.

The gas usage profile within each facility report shows the actual natural gas energy usage for the facility. The gas utility measures consumption in cubic feet x 100 (CCF), and converts the quantity into Therms of energy. One Therm is equivalent to 100,000 BTUs of energy.

Table 1
Electricity Billing Data

ELECTRIC USAGE SUMMARY			
Utility Provider: PSE&G Rate: GLP (General Power and Lighting Service) Meter No: 278005298 Customer ID No: 42-001-822-03 (Account #) Third Party Utility Provider: TPS Meter / Acct No:			
MONTH OF USE	CONSUMPTION KWH	DEMAND	TOTAL BILL
May-11	177,600	404.0	\$25,792
Jun-11	82,800	284.0	\$14,867
Jul-11	66,400	152.0	\$11,125
Aug-11	68,800	356.0	\$12,979
Sep-11	238,400	468.0	\$35,027
Oct-11	182,800	528.0	\$24,561
Nov-11	169,600	484.0	\$22,848
Dec-11	185,600	308.0	\$24,234
Jan-12	136,400	288.0	\$18,177
Feb-12	178,400	300.0	\$23,795
Mar-12	160,400	292.0	\$21,387
Apr-12	154,800	476.0	\$21,331
Totals	1,802,000	528.0 Max	\$256,122
AVERAGE DEMAND 361.7 KW average AVERAGE RATE \$0.142 \$/kWh			

Figure 1
Electricity Usage Profile

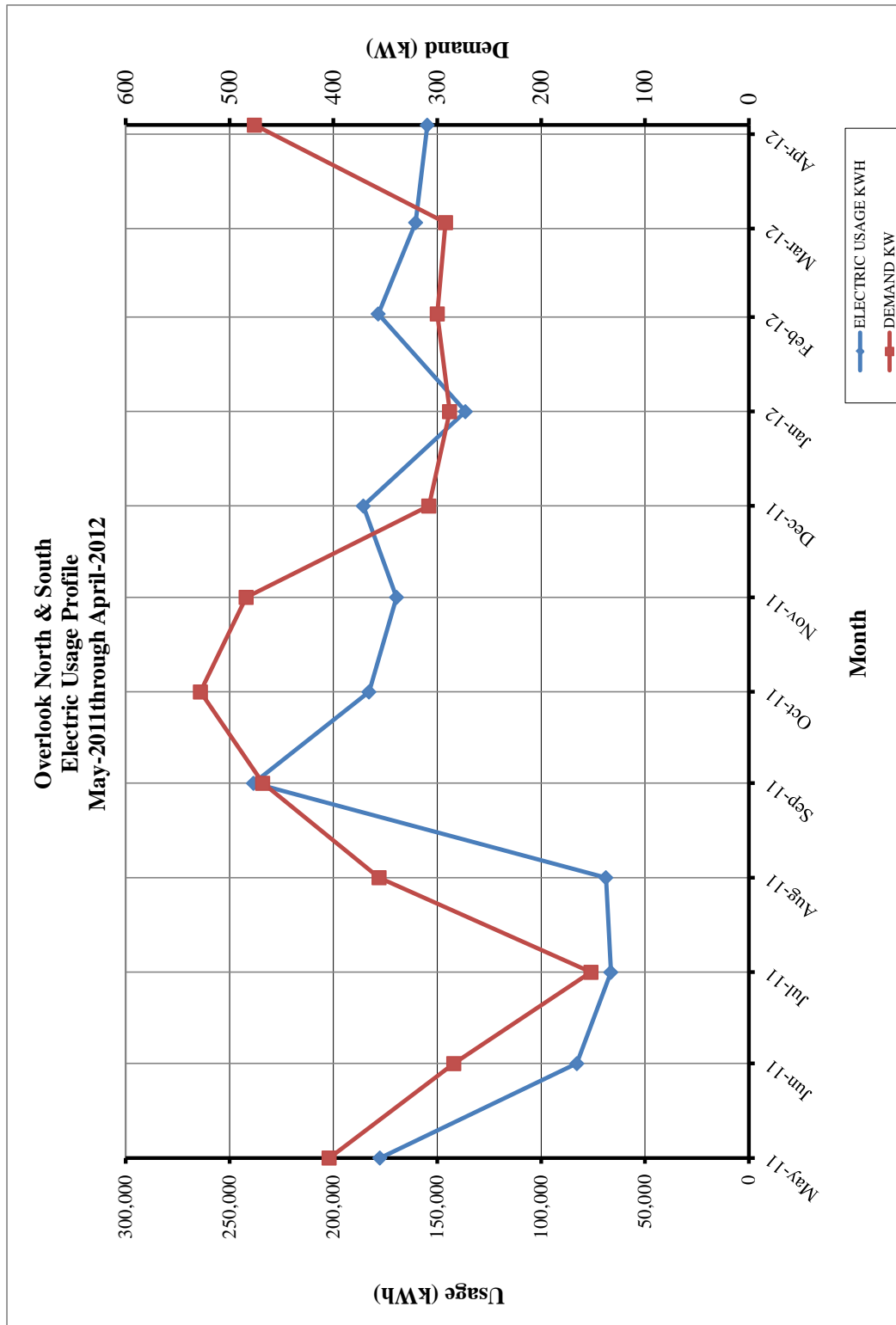
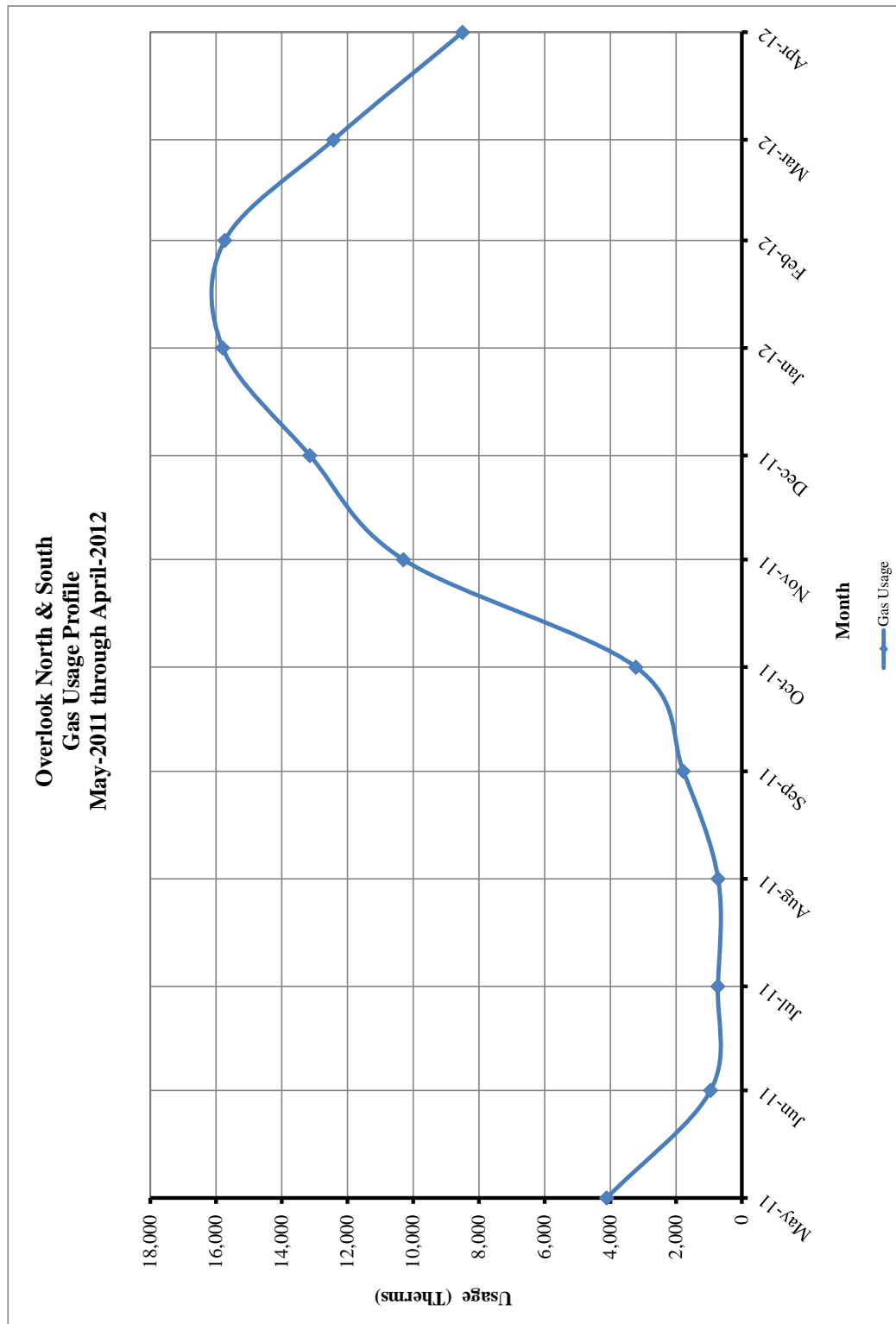


Table 2
Natural Gas Billing Data

NATURAL GAS USAGE SUMMARY		
Utility Provider: PSE&G Rate: GSG (General Service Gas) Meter No: 3164347 Point of Delivery ID: 42-001-822-03 (ACC. #) Third Party Utility Provider: TPS Meter No:		
MONTH OF USE	CONSUMPTION (THERMS)	TOTAL BILL
May-11	4,108.08	\$3,778.96
Jun-11	948.52	\$979.19
Jul-11	728.54	\$774.81
Aug-11	719.82	\$770.59
Sep-11	1,780.12	\$1,724.16
Oct-11	3,219.16	\$3,000.93
Nov-11	10,295.19	\$12,917.64
Dec-11	13,141.05	\$15,679.53
Jan-12	15,796.26	\$18,244.99
Feb-12	15,733.52	\$17,518.72
Mar-12	12,427.23	\$14,004.77
Mar-12	8,496.06	\$7,649.03
TOTALS	87,393.56	\$97,043.32
AVERAGE RATE: \$1.11 \$/THERM		

Figure 2
Natural Gas Usage Profile



II. FACILITY DESCRIPTION

The Overlook North & South Facility is located on Mills Drive in Wayne Township, New Jersey. The 151,415 SF Facility was built in 1982 with no renovations. The North and South towers are twins of one another and are connected together via the Pavillion building which also houses the central heating and cooling plant. The building is five story facility comprised of dormitory space for students, office space, mechanical room, and Laundry spaces.

Occupancy Profile

The typical hours of operation for this facility are continuous throughout the academic year September to May for residents. During the summer the facility is occupied minimally with staff utilizing office space on the first level, that are typically there from 9:00 AM to 5:00 PM.

Building Envelope

Exterior walls for the Dormitory are brick faced with a concrete block construction. The amount of insulation within the walls is approximately ¾" foam insulation. The windows throughout the Dormitory are in good condition and appear to be maintained. Typical windows throughout the Facility are single and double panels, operable, ¼" clear glass with aluminum frames. The roof is a flat, built up rubber roof where some HVAC equipment resides. The amount of insulation below the roofing ranges from 2" to 5" depending on the location of the roof.

HVAC Systems

The Facility central systems consists of six (6) hot water boilers, two (2) Water Chiller units with a Cooling Tower and two (2) makeup air units located on the roof. The dormitories are conditioned by two-pipe console type fan coil units located on the outside wall. These units either receive hot or chilled water based on the systems mode of operation.

The boilers are gas-fired condensing hot water boiler, with an input of 2,000 MBH and an output of 1,706 MBH. Manufactured by Aerco and having a boiler efficiency of 85.3%. These boilers provide heating hot water to both towers and domestic hot water via two heat exchangers. Hot water is distributed via six pumps, two dedicated to the North Tower and two to the South Tower, one to the Pavillion, and one spare.

The chiller is a Carrier model 19XRV Series rated at 350 tons located in Level 1 MER and was installed in 2010. The BAC cooling tower is located on the roof of the Pavillion and was not replaced with the chiller. Chilled water is distributed by two pumps rated at 25 horsepower, with one dedicated to each tower. Condenser water is pumped by two 20 horsepower pumps. All the pumps are under constant flow; therefore, it is highly recommended to install VFD to control the flow of the fluid.

The rooftop units (AHU-1 & 2) are the main source for fresh air distribution and appear to be well past there ASHRAE life expectancy but in operable condition. These units have hot and chilled water coils and typically operate only September to May when the building is occupied.

Exhaust System

Air is exhausted from the toilet rooms in each dorm through risers that go to a total of twenty-four (24) mushroom type fans on each tower.

HVAC System Controls

The main heating and cooling plant has electronic controls that operated based on the main building management system located at the Facilities Management Buildings. The remaining systems are controlled by pneumatic operators that are not tied into a BMS system. The fan coil system has on board controls that allow for cool/heat and a fan speed setting.

Domestic Hot Water

Domestic hot water for the Facility is provided by two (2) Heat Exchanger hot water heaters. The DHWHs are located in the MER (lower level). The Heat Exchangers manufactured by Old Dominion Fabricators and are connected to a large storage tank.

Lighting

Refer to the Investment Grade lighting Audit Appendix for a detailed list of the lighting throughout the facility and estimated operating hours per space.

III. MAJOR EQUIPMENT LIST

The equipment list contains major energy consuming equipment that through implementation of energy conservation measures could yield substantial energy savings. The list shows the major equipment in the facility and all pertinent information utilized in energy savings calculations. An approximate age was assigned to the equipment in some cases if a manufactures date was not shown on the equipment's nameplate. The ASHRAE service life for the equipment along with the remaining useful life is also shown in the Appendix.

Refer to the **Major Equipment List Appendix** for this facility.

IV. ENERGY CONSERVATION MEASURES

Energy Conservation Measures are developed specifically for this facility. The energy savings and calculations are highly dependent on the information received from the site survey and interviews with operations personnel. The assumptions and calculations should be reviewed by the owner to ensure accurate representation of this facility. The following ECMs were analyzed:

Table 1
ECM Financial Summary

ENERGY CONSERVATION MEASURES (ECM's)					
ECM NO.	DESCRIPTION	NET INSTALLATION COST^A	ANNUAL SAVINGS^B	SIMPLE PAYBACK (Yrs)	SIMPLE LIFETIME ROI
ECM #1	NEMA Premium Efficiency Motor	\$71,716	\$8,263	8.7	107.4%
ECM #2	Vending Miser Controls	\$600	\$458	1.3	662.9%
ECM #3	VFD HW Pumps	\$60,000	\$4,913	12.2	22.8%
ECM #4	VFD CHW Pumps	\$47,000	\$9,739	4.8	210.8%
ECM #5	Cooling Tower VFD	\$22,800	\$6,884	3.3	352.9%
ECM #6	Intelligent Thermostats	\$348,000	\$35,916	9.7	54.8%
ECM #7	Energy Recovery Units	\$450,000	\$28,934	15.6	28.6%
ECM #8	Lighting Upgrade	\$45,243	\$6,344	7.1	110.3%
ECM #9	Lighting Controls	\$6,025	\$1,500	4.0	273.4%
Notes:					
A. Cost takes into consideration applicable NJ Smart Start TM incentives.					
B. Savings takes into consideration applicable maintenance savings.					

Table 2
ECM Energy Summary

ENERGY CONSERVATION MEASURES (ECM's)				
ECM NO.	DESCRIPTION	ANNUAL UTILITY REDUCTION		
		ELECTRIC DEMAND (KW)	ELECTRIC CONSUMPTION (KWH)	NATURAL GAS (THERMS)
ECM #1	NEMA Premium Efficiency Motor	16.0	58,191	0
ECM #2	Vending Miser Controls	0.0	3,224	0
ECM #3	VFD HW Pumps	0.0	17,301	0
ECM #4	VFD CHW Pumps	0.0	68,583	0
ECM #5	Cooling Tower VFD	0.0	48,481	0
ECM #6	Intelligent Thermostats	0.0	95,726	17,094
ECM #7	Energy Recovery Units	0.0	31,590	22,025
ECM #8	Lighting Upgrade	7.3	44,672	0
ECM #9	Lighting Controls	0.0	10,568	0

Table 3
Facility Project Summary

ENERGY SAVINGS IMPROVEMENT PROGRAM - POTENTIAL PROJECT					
ENERGY CONSERVATION MEASURES	ANNUAL ENERGY SAVINGS (\$)	PROJECT COST (\$)	SMART START INCENTIVES	CUSTOMER COST	SIMPLE PAYBACK
NEMA Premium Efficiency Motor	\$8,263	\$73,546	\$1,830	\$71,716	8.7
Vending Miser Controls	\$458	\$600	\$0	\$600	1.3
VFD HW Pumps	\$4,913	\$60,000	\$0	\$60,000	12.2
VFD CHW Pumps	\$9,739	\$50,000	\$3,000	\$47,000	4.8
Cooling Tower VFD	\$6,884	\$24,600	\$1,800	\$22,800	3.3
Intelligent Thermostats	\$35,916	\$348,000	\$0	\$348,000	9.7
Energy Recovery Units	\$28,934	\$450,000	\$0	\$450,000	15.6
Lighting Upgrade	\$6,344	\$51,013	\$5,770	\$45,243	7.1
Lighting Controls	\$1,500	\$6,500	\$475	\$6,025	4.0
<i>Design / Construction Extras (15%)</i>				<i>\$159,639</i>	
Total Project	\$102,951	\$1,064,259	\$6,630	\$1,211,023	11.8

Design / Construction Extras is shown as an additional cost for the facility project summary. This cost is included to estimate the costs associated with construction management fees for a larger combined project.

ECM #1: Install NEMA Premium® Efficiency Motors

Description:

The two air handlers, and eleven chilled and hot water pumps have below NEMA Premium Efficiency Motors. Therefore, these units have motors that can be replaced with improved efficiency of the NEMA Premium® efficient motors due to better designs with use of better materials to reduce losses. Surprisingly, the electricity used to power a motor represents 95 % of its total lifetime operating cost. Because many motors operate continuously 24 hours a day, even small increases in efficiency can yield substantial energy and dollar savings.

This energy conservation measure replaces existing inefficient electric motors with NEMA Premium® efficiency motors of 20 HP or greater. NEMA Premium® is the most efficient motor designation in the marketplace today.

IMPLEMENTATION SUMMARY					
EQMT ID	FUNCTION	MOTOR HP	HOURS OF OPERATION	EXISTING EFFICIENCY	NEMA PREMIUM EFFICIENCY
AHU-1	Supply Fan	50	6,000	84.0%	94.5%
AHU-2	Supply Fan	50	6,000	85.5%	94.5%
P-1	Chiller Water Pump	25	3,000	87.5%	93.6%
P-2	Chiller Water Pump	25	3,000	87.5%	93.6%
P-3	Chiller Water Pump	25	500	87.5%	93.6%
P-4	Condenser Pumps	20	1,500	87.5%	93.0%
P-5	Condenser Pumps	20	1,500	87.5%	93.0%
P-6	South Wing Pump	20	2,000	87.5%	93.0%
P-7	South Wing Pump	20	2,000	87.5%	93.0%
P-8	Central PAV Pump	20	2,000	87.5%	93.0%
P-9	North Wing Pump	20	2,000	87.5%	93.0%
P-10	North Wing Pump	20	2,000	87.5%	93.0%
P-11	Standby Pump	20	500	87.5%	93.0%

Energy Savings Calculations:

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$$\text{Electric usage, kWh} = \frac{\text{HP} \times \text{LF} \times 0.746 \times \text{Hours of Operation}}{\text{Motor Efficiency}}$$

where, HP = Motor Nameplate Horsepower Rating

LF = Load Factor

Motor Efficiency = Motor Nameplate Efficiency

$$\text{Electric Usage Savings, kWh} = \text{Electric Usage}_{\text{Existing}} - \text{Electric Usage}_{\text{Proposed}}$$

Electric Usage Savings, kWh = Electric Usage_{Existing} – Electric Usage_{Proposed}

Electric cost savings = Electric Usage Savings \times Electric Rate $\left(\frac{\$}{\text{kWh}} \right)$

The calculations were carried out and the results are tabulated in the table below:

PREMIUM EFFICIENCY MOTOR CALCULATIONS							
EQMT ID	MOTOR HP	LOAD FACTOR	EXISTING EFFICIENCY	NEMA PREMIUM EFFICIENCY	POWER SAVINGS kW	ENERGY SAVINGS kWh	COST SAVINGS
AHU-1	50	75%	84.0%	94.5%	3.70	22,321	\$3,170
AHU-2	50	75%	85.5%	94.5%	3.12	18,797	\$2,669
P-1	25	75%	87.5%	93.6%	1.04	3,142	\$446
P-2	25	75%	87.5%	93.6%	1.04	3,142	\$446
P-3	25	75%	87.5%	93.6%	1.04	524	\$74
P-4	20	75%	87.5%	93.0%	0.76	1,141	\$162
P-5	20	75%	87.5%	93.0%	0.76	1,141	\$162
P-6	20	75%	87.5%	93.0%	0.76	1,521	\$216
P-7	20	75%	87.5%	93.0%	0.76	1,521	\$216
P-8	20	75%	87.5%	93.0%	0.76	1,521	\$216
P-9	20	75%	87.5%	93.0%	0.76	1,521	\$216
P-10	20	75%	87.5%	93.0%	0.76	1,521	\$216
P-11	20	75%	87.5%	93.0%	0.76	380	\$54
TOTAL					16.0	58,191	\$8,263

Energy Savings Summary:

ECM #1 - ENERGY SAVINGS SUMMARY	
Installation Cost (\$):	\$73,546
NJ Smart Start Equipment Incentive (\$):	\$1,830
Net Installation Cost (\$):	\$71,716
Maintenance Savings (\$/Yr):	\$0
Energy Savings (\$/Yr):	\$8,263
Total Yearly Savings (\$/Yr):	\$8,263
Estimated ECM Lifetime (Yr):	18
Simple Payback	8.7
Simple Lifetime ROI	107.4%
Simple Lifetime Maintenance Savings	\$0
Simple Lifetime Savings	\$148,734
Internal Rate of Return (IRR)	9%
Net Present Value (NPV)	\$41,929.28

ECM #2: Vending Miser Controls

Description:

The Overlook Towers currently has snack and cold beverage vending machines in reception areas for the North and South Towers which are typically in use for a minimal period during the day. The installation of the Vending Miser system will help reduce the operating hours of vending machines.

Cold beverage machines regularly operate inefficiently trying to maintain a constant cool temperature within the machine and snack machines with no cooling usually have lights that operate 24/7. The VendingMiser® system incorporates innovative energy-saving technology into a small plug-and-play device that in conjunction with a passive infrared sensor regulate the operation of the cold beverage and snack machines based on occupancy and room temperature. This ECM approximates the installation of four (4) of these control systems, two (2) for the snack machines and two (2) for the cold beverage machines.

Energy Savings Calculations:

See **Vending Miser Appendix** for calculation methods and analysis.

Energy Savings Summary:

ECM #2 - ENERGY SAVINGS SUMMARY	
Installation Cost (\$):	\$600
NJ Smart Start Equipment Incentive (\$):	\$0
Net Installation Cost (\$):	\$600
Maintenance Savings (\$/Yr):	\$0
Energy Savings (\$/Yr):	\$458
Total Yearly Savings (\$/Yr):	\$458
Estimated ECM Lifetime (Yr):	10
Simple Payback	1.3
Simple Lifetime ROI	662.9%
Simple Lifetime Maintenance Savings	\$0
Simple Lifetime Savings	\$4,578
Internal Rate of Return (IRR)	76%
Net Present Value (NPV)	\$3,304.79

ECM #3: Install VFD on Hot Water Pumps

Description:

The North and South Tower currently have 20 horsepower hot water pumps to distribute heating water to the fan coil units and make-up air units on the roof. The existing pumps operate at constant flow and ride the pump curve only.

This ECM includes the installation of Variable Frequency Drives on the four (4) 20 horsepower existing hot water pumps. The VFD control is based on a differential pressure sensor in the water loop to measure demand for water. This ECM also includes replacement of the existing pump motors with inverter duty motors that meet NEMA Premium Efficiency Standard, which also helps to reduce energy consumption.

Energy Savings Calculations:

$$\text{Pump Power HP} = \frac{\text{Flow}_{\text{GPM}} \times \text{Head}_{\text{ft-hd.}}}{3650 \times \eta_{\text{pump}} \times \eta_{\text{motor}}}$$

$$\text{Energy Consumption (kWh)} = \text{Motor HP} \times 0.746 \frac{\text{kW}}{\text{HP}} \times \text{Hours of operation (Hr)} \times \frac{1}{\eta_{\text{motor}}}$$

$$\text{Total Energy Consumption (kWh)} = \sum \text{Energy Consumption of Each Motor}$$

$$\text{Energy Cost (\$)} = \text{Total Consumption (kWh)} \times \text{Average Cost of Electric} \left(\frac{\$}{\text{kWh}} \right)$$

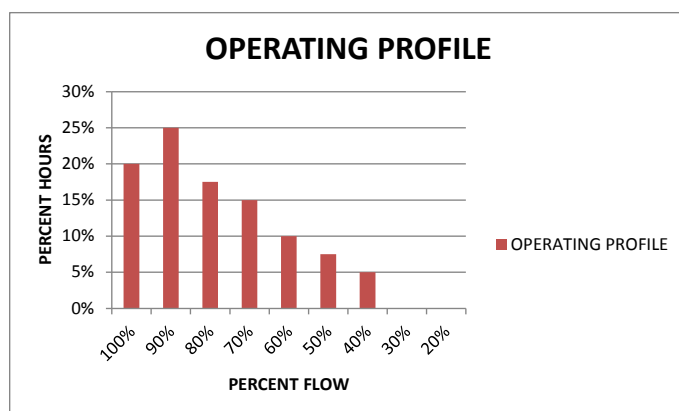
Affinity Laws are used in order to calculate energy savings by calculating the reduced power consumption requirement based a reduction in flow. Affinity laws, are as following:

Q = Flow, n = RPM, p = total pressure

$$\frac{Q_2}{Q_1} = \frac{n_2}{n_1} \quad \frac{p_2}{p_1} = \left(\frac{n_2}{n_1} \right)^2 \quad \frac{HP_2}{HP_1} = \left(\frac{n_2}{n_1} \right)^3$$

HW PUMPS VFD CALCULATION			
ECM INPUTS	EXISTING	PROPOSED	SAVINGS
ECM INPUTS	CV Pumps	VFD Pumps	
Flow Control	Throttle	VFD	-
Motor Nameplate HP	20.0	20.0	
Flow* (GPM)	330	330	-
Head* (Ft)	125	125	-
Pump Efficiency (%)	75.0%	75.0%	-
Motor Efficiency (%)	89.5%	91.5%	2.0%
Operating Hrs	4500	4500	-
Estimated Power (HP)	15.5	15.2	0.34
Elec Cost (\$/kWh)	0.142	0.142	-
ENERGY SAVINGS CALCULATIONS			
ECM RESULTS	EXISTING	PROPOSED	SAVINGS
Electric Energy (kWh)	58,207	40,906	17,301
Electric Energy Cost (\$)	\$8,265	\$5,809	\$2,457
COMMENTS:	Estimated Flow and Head Pressure, Savings for One Pump, assumed two operate.		

Estimated Operating Profile with VFD



Energy Savings Summary:

ECM #3 - ENERGY SAVINGS SUMMARY	
Installation Cost (\$):	\$60,000
NJ Smart Start Equipment Incentive (\$):	\$0
Net Installation Cost (\$):	\$60,000
Maintenance Savings (\$/Yr):	\$0
Energy Savings (\$/Yr):	\$4,913
Total Yearly Savings (\$/Yr):	\$4,913
Estimated ECM Lifetime (Yr):	15
Simple Payback	12.2
Simple Lifetime ROI	22.8%
Simple Lifetime Maintenance Savings	\$0
Simple Lifetime Savings	\$73,695
Internal Rate of Return (IRR)	3%
Net Present Value (NPV)	(\$1,348.92)

ECM #4: Install VFD on Chilled Water Pumps

Description:

The chilled water pumps for Overlook North and South currently operate as a constant flow system. The existing system feeds two air handlers located on the tower roofs and 2-pipe fan coils in the dorm rooms. The fan-coils and air handlers are fitted with 2-way controls valves.

This ECM includes the installation of Variable Frequency Drives on the two (2) 25 horsepower existing chilled water pumps. The VFD control is based on a differential pressure sensor in the water loop to measure demand for water. This ECM also includes replacement of the existing pump motors with inverter duty motors that meet NEMA Premium Efficiency Standard, which also helps to reduce energy consumption.

Energy Savings Calculations:

$$\text{Pump Power HP} = \frac{\text{Flow}_{\text{GPM}} \times \text{Head}_{\text{ft-hd.}}}{3650 \times \eta_{\text{pump}} \times \eta_{\text{motor}}}$$

$$\text{Energy Consumption (kWh)} = \text{Motor HP} \times 0.746 \frac{\text{kW}}{\text{HP}} \times \text{Hours of operation (Hr)} \times \frac{1}{\eta_{\text{motor}}}$$

$$\text{Total Energy Consumption (kWh)} = \sum \text{Energy Consumption of Each Motor}$$

$$\text{Energy Cost (\$)} = \text{Total Consumption (kWh)} \times \text{Average Cost of Electric} \left(\frac{\$}{\text{kWh}} \right)$$

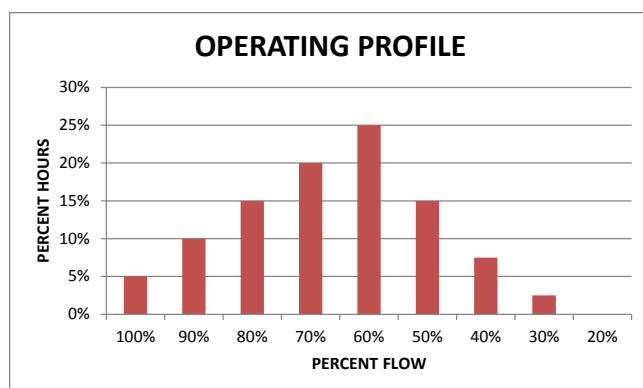
Affinity Laws are used in order to calculate energy savings by calculating the reduced power consumption requirement based a reduction in flow. Affinity laws, are as following:

Q = Flow, n = RPM, p = total pressure

$$\frac{Q_2}{Q_1} = \frac{n_2}{n_1} \quad \frac{p_2}{p_1} = \left(\frac{n_2}{n_1} \right)^2 \quad \frac{HP_2}{HP_1} = \left(\frac{n_2}{n_1} \right)^3$$

CHILLER PUMPS VFD CALULATION			
ECM INPUTS	EXISTING	PROPOSED	SAVINGS
ECM INPUTS	CV Pumps	VFD Pumps	
Flow Control	Throttle	VFD	-
Motor Nameplate HP	25.0	25.0	
Flow* (GPM)	827	827	-
Head* (Ft)	75	75	-
Pump Efficiency (%)	75.0%	75.0%	-
Motor Efficiency (%)	91.0%	91.0%	0.0%
Operating Hrs	2928	2928	-
Estimated Power (HP)	22.9	22.9	0.00
Elec Cost (\$/kWh)	0.142	0.142	-
ENERGY SAVINGS CALCULATIONS			
ECM RESULTS	EXISTING	PROPOSED	SAVINGS
Electric Energy (kWh)	55,086	20,794	34,291
Electric Energy Cost (\$)	\$7,822	\$2,953	\$4,869
COMMENTS:	Savings for 1 Pump, it is assumed two operate.		

Estimated Operating Profile with VFD



Energy Savings Summary:

ECM #4 - ENERGY SAVINGS SUMMARY	
Installation Cost (\$):	\$50,000
NJ Smart Start Equipment Incentive (\$):	\$3,000
Net Installation Cost (\$):	\$47,000
Maintenance Savings (\$/Yr):	\$0
Energy Savings (\$/Yr):	\$9,739
Total Yearly Savings (\$/Yr):	\$9,739
Estimated ECM Lifetime (Yr):	15
Simple Payback	4.8
Simple Lifetime ROI	210.8%
Simple Lifetime Maintenance Savings	\$0
Simple Lifetime Savings	\$146,085
Internal Rate of Return (IRR)	19%
Net Present Value (NPV)	\$69,263.55

ECM #5: Install VFD on Cooling Tower Fan

Description:

The Cooling Tower for the North and South Tower Chiller is an older BAC Tower with constant volume fans. The tower is a two cell which allows for a reduced flow setting by shutting off one of the cells. The installation of a VFD will allow the tower fan to modulate based on the required amount airflow needed to maintain the necessary condenser water temperature for the chiller.

This ECM includes the installation of a variable frequency drive and inverter duty premium efficiency motor on each tower fan along with the required tower controls to modulate the fan speed. It should be noted that the tower is past its useful life and while retrofitting the tower is more cost effective then replacing the entire tower, the University should consider replacement of the tower as an alternative option. A new tower should greatly reduce make up water consumption and improve chiller performance.

Energy Savings Calculations:

Load Factor = 75% (without VFD)

$$\text{Energy Consumption (kWh)} = \text{Motor HP} \times 0.746 \frac{\text{kW}}{\text{HP}} \times \text{Hours of operation (Hr)} \times \frac{1}{\eta_{\text{motor}}}$$

$$\text{Total Energy Consumption (kWh)} = \sum \text{Energy Consumption of Each Motor}$$

$$\text{Energy Cost (\$)} = \text{Total Consumption(kWh)} \times \text{Average Cost of Electric} \left(\frac{\$}{\text{kWh}} \right)$$

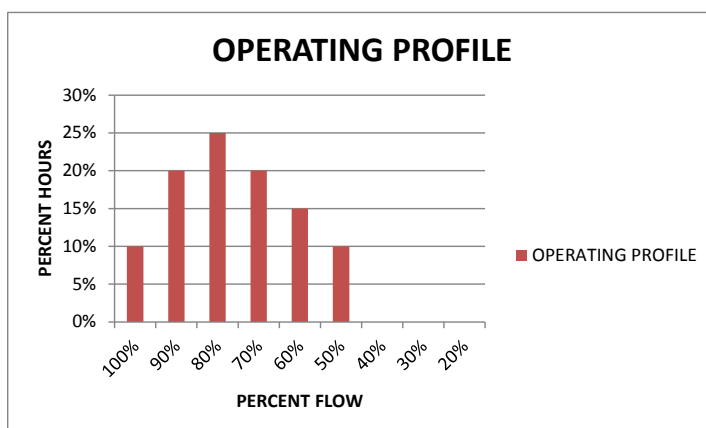
Affinity Laws are used in order to calculate energy savings by calculating the reduced power consumption requirement based a reduction in flow. Affinity laws, are as following:

Q = Flow, n = RPM, p = total pressure

$$\frac{Q_2}{Q_1} = \frac{n_2}{n_1} \quad \frac{p_2}{p_1} = \left(\frac{n_2}{n_1} \right)^2 \quad \frac{HP_2}{HP_1} = \left(\frac{n_2}{n_1} \right)^3$$

COOLING TOWER FAN VFD CALULATION			
ECM INPUTS	EXISTING	PROPOSED	SAVINGS
ECM INPUTS	Constant Fan	VFD Fan	
Control	On/Off	VFD	-
Quantiy of Fans	2	2	
Motor Nameplate HP	15.0	15.0	-
Motor Efficiency (%)	89.5%	92.4%	2.9%
Operating Hrs	3672	3672	-
Load Factor	75.0%	75.0%	
Elec Cost (\$/kWh)	0.142	0.142	-
ENERGY SAVINGS CALCULATIONS			
ECM RESULTS	EXISTING	PROPOSED	SAVINGS
Electric Energy (kWh)	91,821	43,340	48,481
Electric Energy Cost (\$)	\$13,039	\$6,154	\$6,884
COMMENTS:			

Estimated Operating Profile with VFD



Energy Savings Summary:

ECM #5 - ENERGY SAVINGS SUMMARY	
Installation Cost (\$):	\$24,600
NJ Smart Start Equipment Incentive (\$):	\$1,800
Net Installation Cost (\$):	\$22,800
Maintenance Savings (\$/Yr):	\$0
Energy Savings (\$/Yr):	\$6,884
Total Yearly Savings (\$/Yr):	\$6,884
Estimated ECM Lifetime (Yr):	15
Simple Payback	3.3
Simple Lifetime ROI	352.9%
Simple Lifetime Maintenance Savings	\$0
Simple Lifetime Savings	\$103,260
Internal Rate of Return (IRR)	30%
Net Present Value (NPV)	\$59,380.75

ECM #6: Intelligent Thermostats

Description:

The fan coils in the dorm rooms currently have very limited control capability allowing for cool/heat with no real specific temperature set point or setback capability. The installation of INNCOM intelligent thermostats with occupancy controls could significantly reduce the heating, cooling, and fan power due to increase setback time and improved temperature control. The system will automatically detect whether or not an occupant is in the room resulting in the determination of an occupied or unoccupied temperature setting.

This ECM would install a battery powered wall mounted INNCOM thermostat standalone system with door switch and sensor eye to control the existing dorm room fan coil unit. The University should also consider installing a window switch sensor on rooms with operable windows to ensure the thermostat shuts the heating/chilled water valve if the window is open.

Energy Savings Calculations:

Savings calculations are based on Degree Days and existing heating and cooling system information. See **Appendix Intelligent Thermostat Analysis** for detailed calculations.

Energy Savings Summary:

ECM #6 - ENERGY SAVINGS SUMMARY	
Installation Cost (\$):	\$348,000
NJ Smart Start Equipment Incentive (\$):	\$0
Net Installation Cost (\$):	\$348,000
Maintenance Savings (\$/Yr):	\$0
Energy Savings (\$/Yr):	\$35,916
Total Yearly Savings (\$/Yr):	\$35,916
Estimated ECM Lifetime (Yr):	15
Simple Payback	9.7
Simple Lifetime ROI	54.8%
Simple Lifetime Maintenance Savings	0
Simple Lifetime Savings	\$538,740
Internal Rate of Return (IRR)	6%
Net Present Value (NPV)	\$80,762.88

ECM #7: Energy Recovery Unit Retrofit

Description:

The Overlook North and South Tower currently have two rooftop units that serve as dedicated outside air units for the dorm rooms. These units are rated at approximately 15,000 CFM each and have chilled and hot water coils to condition the air. The installation of air to air energy recovery wheels will greatly reduce the cost to condition fresh air.

This ECM includes replacement of the existing rooftop units with new Energy Recovery Rooftop Units with recovery wheels. The existing roof exhaust fans will be removed and the exhaust air will ducted across the roof to the new ERU.

It is recommended to perform airflow measurements of the existing equipment to verify the O.A. quantities prior to implementation of this ECM. It is also recommended to have a professional engineer provide further review of the equipment selection and load analysis prior to implementing this ECM. The energy savings calculations are based on the follow input data:

AHU Nominal Outside Airflow (CFM)	30,000
Energy Recovery Efficiency	65%

Energy Savings Calculations:

Heating Energy Savings:

Total heating capacity is calculated with the equation below.

$$\text{Heating Load, } \frac{\text{BTU}}{\text{Hr}} = 1.08 \times \text{Airflow (CFM)} \times \text{O. A. \%} \times (\text{Indoor } ^\circ\text{F} - \text{Outdoor } ^\circ\text{F})$$

$$\begin{aligned} \text{Occ Ventilation Heating Energy} \\ &= \frac{\text{Occ Heating Load}}{\Delta T \times \text{Eff} \times V} (\text{Occ. HDD}_{68^\circ\text{F}} \times \text{NonSetback Hrs}) \times (1 \\ &\quad - \text{Energy Rec. Eff. \%}) \end{aligned}$$

$$\begin{aligned} \text{Unocc Ventilation Heating Energy} \\ &= \frac{\text{Unocc Heating Load}}{\Delta T \times \text{Eff} \times V} (\text{Unocc. HDD}_{60^\circ\text{F}} \times \text{Setback Hrs}) \times (1 \\ &\quad - \text{Energy Rec. Eff. \%}) \end{aligned}$$

Where:

HDD = number of Heating Degree Days as Specified Base Temperature
 ΔT = Design temperature difference, $^\circ\text{F}$
 Eff = Efficiency of Energy Utilization
 V = Heating value of fuel

$$\text{Heating Cost Savings} = \text{Energy Savings (Therms)} \times \text{Cost of Gas} \left(\frac{\$}{\text{Therm}} \right)$$

Energy savings calculations are summarized in the table below.

ENERGY RECOVERY HEATING ENERGY CALCULATIONS			
ECM INPUTS	EXISTING	PROPOSED	SAVINGS
ECM INPUTS	No O.A. Preconditioning	Total O.A. Energy Recovery Wheel	
Total AHU Airflow (CFM)	30,000	30,000	
Occ. O.A. Percentage (%)	100.0%	100.0%	
Unocc. O.A. Percentage (%)	0%	0%	
Occ. Temp Diff (°F)	55	55	
Unocc. Temp Diff (°F)	65	65	
Heating Degree Days (68°F)	4,750	4,750	
Heating Degree Days (60°F)	3,704	3,704	
Hours of setback per day (ave)	0	0	
Heating System Efficiency (%)	85%	85%	
Heating Fuel Value	100,000	100,000	
Energy Recovery Sys Efficiency	0%	65%	65%
Occ O.A. Heating Load (Btu/Hr)	1,782,000	623,700	1,158,300
Unocc O.A. Heating Load (Btu/Hr)	0	0	
Occ O.A. Heating Energy (Therms)	33,885	11,860	22,025
Unocc O.A. Heating Energy (Therms)	0	0	
Gas Cost (\$/Therm)	\$1.11	\$1.11	
ENERGY SAVINGS CALCULATIONS			
ECM RESULTS	EXISTING	PROPOSED	SAVINGS
O.A. Heating Energy (Therms)	33,885	11,860	22,025
Heating Energy Cost (\$)	\$37,612	\$13,164	\$24,448
COMMENTS:	Degree Days based on Newark, NJ.		

Cooling Energy Savings:

Cooling Energy savings are based on the energy required to condition outside air during occupied hours only. The cooling energy required for minimal outside air at unoccupied hours are negligible and therefore not included in this calculation. Enthalpy difference is based on design cooling day (95°F DB, 78°F WB), and average room conditions (75°F, 50% RH).

$$\text{Cooling Load } \frac{\text{BTU}}{\text{Hr}} = 4.5 \times \text{Airflow (CFM)} \times \text{O.A. \%} \times \text{Enthalpy Diff}$$

Cooling Energy kWh

$$= \text{Cooling Capacity, } \frac{\text{BTU}}{\text{Hr}} \times \left(\frac{1}{\text{EER}} \right) \times \frac{\text{Full Load Hrs}}{1000 \frac{\text{W}}{\text{kWh}}} \times (1 - \text{Energy Rec. Eff. \%})$$

$$\text{Cooling Cost Savings} = \text{Energy Savings, kWh} \times \text{Cost of Electricity} \left(\frac{\$}{\text{kWh}} \right)$$

ENERGY RECOVERY COOLING ENERGY CALCULATIONS			
ECM INPUTS	EXISTING	PROPOSED	SAVINGS
ECM INPUTS	No O.A. Preconditioning	Total O.A. Energy Recovery Wheel	
Total AHU Airflow (CFM)	30,000	30,000	
Occ. O.A. Percentage (%)	100%	100%	
Occ. Enthalpy Diff (°F)	14	14	
Unocc. Enthalpy Diff (°F)	0	0	
Full Load Cooling Hrs	400	400	
Cooling System Efficiency (EER)	15.0	15.0	
Energy Recovery Sys Efficiency	0%	65%	
O.A. Cooling Load (Btu/Hr)	1,822,500	637,875	
Elec Cost (\$/kWh)	\$0.142	\$0.142	
ENERGY SAVINGS CALCULATIONS			
ECM RESULTS	EXISTING	PROPOSED	SAVINGS
O.A. Cooling Energy (kWh)	48,600	17,010	31,590
Cooling Energy Cost (\$)	\$6,901	\$2,415	\$4,486
COMMENTS:			

Energy Savings Summary:

ECM #7 - ENERGY SAVINGS SUMMARY	
Installation Cost (\$):	\$450,000
NJ Smart Start Equipment Incentive (\$):	\$0
Net Installation Cost (\$):	\$450,000
Maintenance Savings (\$/Yr):	\$0
Energy Savings (\$/Yr):	\$28,934
Total Yearly Savings (\$/Yr):	\$28,934
Estimated ECM Lifetime (Yr):	20
Simple Payback	15.6
Simple Lifetime ROI	28.6%
Simple Lifetime Maintenance Savings	\$0
Simple Lifetime Savings	\$578,680
Internal Rate of Return (IRR)	3%
Net Present Value (NPV)	(\$19,535.14)

ECM #8: Lighting Upgrade

Description:

The majority of the interior lighting throughout Overlook North and South is provided with fluorescent fixtures with older generation, 700 series 32W T8 lamps and electronic ballasts. Although 700 series T8 lamps are considered fairly efficient, further energy savings can be achieved by replacing the existing T8 lamps with new generation, 800 series 28W T8 lamps without compromising light output. CEG recommends, re-lamping all of the fixtures with 28W T8 lamps and re-ballasting them with High Efficiency Electronic Ballasts.

This ECM includes re-lamping and re-ballasting of the existing fluorescent fixtures with 800 series, 28W T8 lamps.

Energy Savings Calculations:

The **Investment Grade Lighting Audit Appendix** outlines the hours of operation, proposed retrofits, costs, savings, and payback periods for each set of fixtures in the each building.

Energy Savings Summary:

ECM #8 - ENERGY SAVINGS SUMMARY	
Installation Cost (\$):	\$51,013
NJ Smart Start Equipment Incentive (\$):	\$5,770
Net Installation Cost (\$):	\$45,243
Maintenance Savings (\$/Yr):	\$0
Energy Savings (\$/Yr):	\$6,344
Total Yearly Savings (\$/Yr):	\$6,344
Estimated ECM Lifetime (Yr):	15
Simple Payback	7.1
Simple Lifetime ROI	110.3%
Simple Lifetime Maintenance Savings	\$0
Simple Lifetime Savings	\$95,160
Internal Rate of Return (IRR)	11%
Net Present Value (NPV)	\$30,491.26

ECM #9: Lighting Controls

Description:

Most if not all of the lighting throughout Overlook North and South is controlled via lights switches. In many cases the lights are left on because of the inconvenience to manually switch lights off when a room is left or on when a room is first occupied. This is common in rooms that are occupied for only short periods and only a few times per day. In some instances lights are left on due to the misconception that it is better to keep the lights on rather than to continuously switch lights on and off. Although increased switching reduces lamp life, the energy savings outweigh the lamp replacement costs. The payback timeframe for when to turn the lights off is approximately two minutes. If the lights are expected to be off for at least a two minute interval, then it pays to shut them off.

Lighting controls come in many forms. Sometimes an additional switch is adequate to provide reduced lighting levels when full light output is not needed. Occupancy sensors detect motion and will switch the lights on when the room is occupied. Occupancy sensors can either be mounted in place of a current wall switch, or on the ceiling to cover large areas.

The U.S. Department of Energy sponsored a study to analyze energy savings achieved through various types of building system controls. The referenced savings is based on the “Advanced Sensors and Controls for Building Applications: Market Assessment and Potential R&D Pathways,” document posted for public use April 2005. The study has found that commercial buildings have the potential to achieve significant energy savings through the use of building controls. The average energy savings are as follows based on the report:

- Occupancy Sensors for Lighting Control 20% - 28% energy savings.

Savings resulting from the implementation of this ECM for energy management controls are estimated to be 20% of the total light energy controlled by occupancy sensors and daylight sensors.

This ECM includes installation of ceiling or switch mount sensors for many of the common spaces on each floor that are used intermittently. Sensors shall be manufactured by Sensorswitch, Watt Stopper or equivalent. The **Investment Grade Lighting Audit Appendix** of this report includes the summary of lighting controls implemented in this ECM and outlines the proposed controls, costs, savings, and payback periods. The calculations adjust the lighting power usage by the applicable percent savings for each area that includes lighting controls.

Energy Savings Calculations:

$$\text{Energy Savings} = (\% \text{ Savings} \times \text{Controlled Light Energy (kWh/Yr)})$$

$$\text{Savings.} = \text{Energy Savings (kWh)} \times \text{Ave Elec Cost} \left(\frac{\$}{\text{kWh}} \right)$$

Energy Savings Summary:

ECM #9 - ENERGY SAVINGS SUMMARY	
Installation Cost (\$):	\$6,500
NJ Smart Start Equipment Incentive (\$):	\$475
Net Installation Cost (\$):	\$6,025
Maintenance Savings (\$/Yr):	\$0
Energy Savings (\$/Yr):	\$1,500
Total Yearly Savings (\$/Yr):	\$1,500
Estimated ECM Lifetime (Yr):	15
Simple Payback	4.0
Simple Lifetime ROI	273.4%
Simple Lifetime Maintenance Savings	\$0
Simple Lifetime Savings	\$22,500
Internal Rate of Return (IRR)	24%
Net Present Value (NPV)	\$11,881.90

V. ADDITIONAL RECOMMENDATIONS

The following recommendations include no cost/low cost measures, Operation & Maintenance (O&M) items, and water conservation measures with attractive paybacks. These measures are not eligible for the Smart Start Buildings incentives from the office of Clean Energy but save energy none the less.

- A. A significant portion of the dormitory load is likely due to plug loads from the students such as microwaves, mini-fridges, lamps, and computers. In order to reduce the effect of these loads we recommend providing students with idle power draw killing power strips to reduce off time power draw, educating students on dormitory energy usage, and regulating appliances by providing them in rooms.
- B. Chemically clean the condenser and evaporator coils periodically to optimize efficiency. Poorly maintained heat transfer surfaces can reduce efficiency 5-10%.
- C. Maintain all weather stripping on windows and doors.
- D. Clean all light fixtures to maximize light output.
- E. Provide more frequent air filter changes to decrease overall system power usage and maintain better IAQ.

APPENDIX A

ECM COST & SAVINGS BREAKDOWN

CONCORD ENGINEERING GROUP

WPU - Overlook North and South

ECM ENERGY AND FINANCIAL COSTS AND SAVINGS SUMMARY															
ECM NO.	DESCRIPTION	INSTALLATION COST				YEARLY SAVINGS			ECM LIFETIME	LIFETIME ENERGY SAVINGS	LIFETIME MAINTENANCE SAVINGS	LIFETIME ROI	SIMPLE PAYBACK	INTERNAL RATE OF RETURN	NET PRESENT VALUE (NPV)
		MATERIAL	LABOR	REBATES, INCENTIVES	NET INSTALLATION COST	ENERGY	MAINT. / SREC	TOTAL		(Yearly Saving * ECM Lifetime)	(Yearly Maint Saving * ECM Lifetime)	(Lifetime Savings - Net Cost) / (Net Cost)	(Net cost / Yearly Savings)	$\sum_{n=0}^N \frac{C_n}{(1 + IRR)^n}$	$\sum_{n=0}^N \frac{C_n}{(1 + DR)^n}$
		(\$)	(\$)	(\$)	(\$)	(\$/Yr)	(\$/Yr)	(\$/Yr)		(\$)	(\$)	(%)	(Yr)	(\$)	(\$)
ECM #1	NEMA Premium Efficiency Motor	\$37,636	\$35,910	\$1,830	\$71,716	\$8,263	\$0	\$8,263	18	\$148,734	\$0	107.4%	8.7	9.13%	\$41,929.28
ECM #2	Vending Miser Controls	\$600	\$0	\$0	\$600	\$458	\$0	\$458	10	\$4,578	\$0	662.9%	1.3	76.03%	\$3,304.79
ECM #3	VFD HW Pumps	\$35,000	\$25,000	\$0	\$60,000	\$4,913	\$0	\$4,913	15	\$73,695	\$0	22.8%	12.2	2.69%	(\$1,348.92)
ECM #4	VFD CHW Pumps	\$30,000	\$20,000	\$3,000	\$47,000	\$9,739	\$0	\$9,739	15	\$146,085	\$0	210.8%	4.8	19.24%	\$69,263.55
ECM #5	Cooling Tower VFD	\$16,000	\$8,600	\$1,800	\$22,800	\$6,884	\$0	\$6,884	15	\$103,260	\$0	352.9%	3.3	29.57%	\$59,380.75
ECM #6	Intelligent Thermostats	\$192,000	\$156,000	\$0	\$348,000	\$35,916	\$0	\$35,916	15	\$538,740	\$0	54.8%	9.7	6.04%	\$80,762.88
ECM #7	Energy Recovery Units	\$200,000	\$250,000	\$0	\$450,000	\$28,934	\$0	\$28,934	20	\$578,680	\$0	28.6%	15.6	2.52%	(\$19,535.14)
ECM #8	Lighting Upgrade	\$19,563	\$31,450	\$5,770	\$45,243	\$6,344	\$0	\$6,344	15	\$95,160	\$0	110.3%	7.1	11.15%	\$30,491.26
ECM #9	Lighting Controls	\$5,100	\$1,400	\$475	\$6,025	\$1,500	\$0	\$1,500	15	\$22,500	\$0	273.4%	4.0	23.90%	\$11,881.90

Notes: 1) The variable Cn in the formulas for Internal Rate of Return and Net Present Value stands for the cash flow during each period.
2) The variable DR in the NPV equation stands for Discount Rate
3) For NPV and IRR calculations: From n=0 to N periods where N is the lifetime of ECM and Cn is the cash flow during each period.

APPENDIX B

Concord Engineering Group, Inc.

520 BURNT MILL ROAD
VOORHEES, NEW JERSEY 08043
PHONE: (856) 427-0200
FAX: (856) 427-6508



SmartStart Building Incentives

The NJ SmartStart Buildings Program offers financial incentives on a wide variety of building system equipment. The incentives were developed to help offset the initial cost of energy-efficient equipment. The following tables show the current available incentives as of February 15, 2011:

Electric Chillers

Water-Cooled Chillers	\$12 - \$170 per ton
Air-Cooled Chillers	\$8 - \$52 per ton

Energy Efficiency must comply with ASHRAE 90.1-2007

Gas Cooling

Gas Absorption Chillers	\$185 - \$400 per ton
Gas Engine-Driven Chillers	Calculated through custom measure path)

Desiccant Systems

\$1.00 per cfm – gas or electric

Electric Unitary HVAC

Unitary AC and Split Systems	\$73 - \$92 per ton
Air-to-Air Heat Pumps	\$73 - \$92 per ton
Water-Source Heat Pumps	\$81 per ton
Packaged Terminal AC & HP	\$65 per ton
Central DX AC Systems	\$40- \$72 per ton
Dual Enthalpy Economizer Controls	\$250
Occupancy Controlled Thermostat (Hospitality & Institutional Facility)	\$75 per thermostat

Energy Efficiency must comply with ASHRAE 90.1-2007

Gas Heating

Gas Fired Boilers < 300 MBH	\$300 per unit
Gas Fired Boilers ≥ 300 - 1500 MBH	\$1.75 per MBH
Gas Fired Boilers ≥1500 - ≤ 4000 MBH	\$1.00 per MBH
Gas Fired Boilers > 4000 MBH	(Calculated through Custom Measure Path)
Gas Furnaces	\$300 - \$400 per unit, AFUE ≥ 92%

Ground Source Heat Pumps

Closed Loop	\$450 per ton, EER \geq 16 \$600 per ton, EER \geq 18 \$750 per ton, EER \geq 20
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Energy Efficiency must comply with ASHRAE 90.1-2007

Variable Frequency Drives

Variable Air Volume	\$65 - \$155 per hp
Chilled-Water Pumps	\$60 per VFD rated hp
Compressors	\$5,250 to \$12,500 per drive
Cooling Towers \geq 10 hp	\$60 per VFD rated hp

Natural Gas Water Heating

Gas Water Heaters \leq 50 gallons, 0.67 energy factor or better	\$50 per unit
Gas-Fired Water Heaters $>$ 50 gallons	\$1.00 - \$2.00 per MBH
Gas-Fired Booster Water Heaters	\$17 - \$35 per MBH
Gas Fired Tankless Water Heaters	\$300 per unit

Prescriptive Lighting

Retro fit of T12 to T-5 or T-8 Lamps w/Electronic Ballast in Existing Facilities	\$10 per fixture (1-4 lamps)
Replacement of T12 with new T-5 or T-8 Lamps w/Electronic Ballast in Existing Facilities	\$25 per fixture (1-4 lamps)
Replacement of incandescent with screw-in PAR 38 or PAR 30 (CFL) bulb	\$7 per bulb
T-8 reduced Wattage (28w/25w 4', 1-4 lamps) Lamp & ballast replacement	\$10 per fixture
Hard-Wired Compact Fluorescent	\$25 - \$30 per fixture
Metal Halide w/Pulse Start Including Parking Lot	\$25 per fixture
T-5 and T-8 High Bay Fixtures	\$16 - \$200 per fixture
HID \geq 100w Retrofit with induction lamp, power coupler and generator (must be 30% less watts/fixture than HID system)	\$50 per fixture
HID \geq 100w Replacement with new HID \geq 100w	\$70 per fixture

Prescriptive Lighting - LED

LED New Exit Sign Fixture Existing Facility < 75 kw Existing Facility > 75 kw	\$20 per fixture \$10 per fixture
LED Display Case Lighting	\$30 per display case
LED Shelf-Mtd. Display & Task Lights	\$15 per linear foot
LED Portable Desk Lamp	\$20 per fixture
LED Wall-wash Lights	\$30 per fixture
LED Recessed Down Lights	\$35 per fixture
LED Outdoor Pole/Arm-Mounted Area and Roadway Luminaries	\$175 per fixture
LED Outdoor Pole/Arm-Mounted Decorative Luminaries	\$175 per fixture
LED Outdoor Wall-Mounted Area Luminaries	\$100 per fixture
LED Parking Garage Luminaries	\$100 per fixture
LED Track or Mono-Point Directional Lighting Fixtures	\$50 per fixture
LED High-Bay and Low-Bay Fixtures for Commercial & Industrial Bldgs.	\$150 per fixture
LED High-Bay-Aisle Lighting	\$150 per fixture
LED Bollard Fixtures	\$50 per fixture
LED Linear Panels (2x2 Troffers only)	\$100 per fixture
LED Fuel Pump Canopy	\$100 per fixture
LED Refrigerator/Freezer case lighting replacement of fluorescent in medium and low temperature display case	\$42 per 5 foot \$65 per 6 foot

Lighting Controls – Occupancy Sensors

Wall Mounted	\$20 per control
Remote Mounted	\$35 per control
Daylight Dimmers	\$25 per fixture
Occupancy Controlled hi-low Fluorescent Controls	\$25 per fixture controlled

Lighting Controls – HID or Fluorescent Hi-Bay Controls

Occupancy hi-low	\$75 per fixture controlled
Daylight Dimming	\$75 per fixture controlled
Daylight Dimming - office	\$50 per fixture controlled

Premium Motors

Three-Phase Motors	\$45 - \$700 per motor
Fractional HP Motors Electronic Communicated Motors (replacing shaded pole motors in refrigerator/freezer cases)	\$40 per electronic communicated motor

Other Equipment Incentives

Performance Lighting	\$1.00 per watt per SF below program incentive threshold, currently 5% more energy efficient than ASHRAE 90.1- 2007 for New Construction and Complete Renovation
Custom Electric and Gas Equipment Incentives	not prescriptive
Custom Measures	\$0.16 KWh and \$1.60/Therm of 1st year savings, or a buy down to a 1 year payback on estimated savings. Minimum required savings of 75,000 KWh or 1,500 Therms and a IRR of at least 10%.
Multi Measures Bonus	15%

APPENDIX C



STATEMENT OF ENERGY PERFORMANCE

Overlook North & South

Building ID: 3254905
For 12-month Period Ending: April 30, 2012¹
Date SEP becomes ineligible: N/A

Date SEP Generated: September 18, 2012

Facility

Overlook North & South
 300 Pompton Road
 Wayne, NJ 07470

Facility Owner

William Paterson University
 300 Pompton Road
 Wayne, NJ 07470

Primary Contact for this Facility

N/A

Year Built: 1982

Gross Floor Area (ft²): 151,415

Energy Performance Rating² (1-100) N/A

Site Energy Use Summary³

Electricity - Grid Purchase(kBtu)	6,148,424
Natural Gas (kBtu) ⁴	8,739,355
Total Energy (kBtu)	14,887,779

Energy Intensity⁴

Site (kBtu/ft ² /yr)	98
Source (kBtu/ft ² /yr)	196

Emissions (based on site energy use)

Greenhouse Gas Emissions (MtCO ₂ e/year)	1,336
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Electric Distribution Utility

Public Service Electric & Gas Co

National Median Comparison

National Median Site EUI	104
National Median Source EUI	244
% Difference from National Median Source EUI	-20%
Building Type	College/University (Campus-Level)

Stamp of Certifying Professional

Based on the conditions observed at the time of my visit to this building, I certify that the information contained within this statement is accurate.

Meets Industry Standards⁵ for Indoor Environmental Conditions:

Ventilation for Acceptable Indoor Air Quality	N/A
Acceptable Thermal Environmental Conditions	N/A
Adequate Illumination	N/A

Certifying Professional

N/A

Notes:

1. Application for the ENERGY STAR must be submitted to EPA within 4 months of the Period Ending date. Award of the ENERGY STAR is not final until approval is received from EPA.
2. The EPA Energy Performance Rating is based on total source energy. A rating of 75 is the minimum to be eligible for the ENERGY STAR.
3. Values represent energy consumption, annualized to a 12-month period.
4. Values represent energy intensity, annualized to a 12-month period.
5. Based on Meeting ASHRAE Standard 62 for ventilation for acceptable indoor air quality, ASHRAE Standard 55 for thermal comfort, and IESNA Lighting Handbook for lighting quality.

ENERGY STAR® Data Checklist for Commercial Buildings

In order for a building to qualify for the ENERGY STAR, a Professional Engineer (PE) or a Registered Architect (RA) must validate the accuracy of the data underlying the building's energy performance rating. This checklist is designed to provide an at-a-glance summary of a property's physical and operating characteristics, as well as its total energy consumption, to assist the PE or RA in double-checking the information that the building owner or operator has entered into Portfolio Manager.

Please complete and sign this checklist and include it with the stamped, signed Statement of Energy Performance.

NOTE: You must check each box to indicate that each value is correct, OR include a note.

CRITERION	VALUE AS ENTERED IN PORTFOLIO MANAGER	VERIFICATION QUESTIONS	NOTES	<input checked="" type="checkbox"/>
Building Name	Overlook North & South	Is this the official building name to be displayed in the ENERGY STAR Registry of Labeled Buildings?		<input type="checkbox"/>
Type	College/University (Campus-Level)	Is this an accurate description of the space in question?		<input type="checkbox"/>
Location	300 Pompton Road, Wayne, NJ 07470	Is this address accurate and complete? Correct weather normalization requires an accurate zip code.		<input type="checkbox"/>
Single Structure	Single Facility	Does this SEP represent a single structure? SEPs cannot be submitted for multiple-building campuses (with the exception of a hospital, k-12 school, hotel and senior care facility) nor can they be submitted as representing only a portion of a building.		<input type="checkbox"/>
Overlook North & South (Other)				
CRITERION	VALUE AS ENTERED IN PORTFOLIO MANAGER	VERIFICATION QUESTIONS	NOTES	<input checked="" type="checkbox"/>
Gross Floor Area	151,415 Sq. Ft.	Does this square footage include all supporting functions such as kitchens and break rooms used by staff, storage areas, administrative areas, elevators, stairwells, atria, vent shafts, etc. Also note that existing atriums should only include the base floor area that it occupies. Interstitial (plenum) space between floors should not be included in the total. Finally gross floor area is not the same as leasable space. Leasable space is a subset of gross floor area.		<input type="checkbox"/>
Number of PCs	N/A(Optional)	Is this the number of personal computers in the space?		<input type="checkbox"/>
Weekly operating hours	N/A(Optional)	Is this the total number of hours per week that the space is 75% occupied? This number should exclude hours when the facility is occupied only by maintenance, security, or other support personnel. For facilities with a schedule that varies during the year, "operating hours/week" refers to the total weekly hours for the schedule most often followed.		<input type="checkbox"/>
Workers on Main Shift	N/A(Optional)	Is this the number of employees present during the main shift? Note this is not the total number of employees or visitors who are in a building during an entire 24 hour period. For example, if there are two daily 8 hour shifts of 100 workers each, the Workers on Main Shift value is 100.		<input type="checkbox"/>

ENERGY STAR® Data Checklist for Commercial Buildings

Energy Consumption

Power Generation Plant or Distribution Utility: Public Service Electric & Gas Co

Fuel Type: Electricity		
Meter: Electric #4200182203 (kWh (thousand Watt-hours)) Space(s): Entire Facility Generation Method: Grid Purchase		
Start Date	End Date	Energy Use (kWh (thousand Watt-hours))
04/01/2012	04/30/2012	154,800.00
03/01/2012	03/31/2012	160,400.00
02/01/2012	02/29/2012	178,400.00
01/01/2012	01/31/2012	136,400.00
12/01/2011	12/31/2011	185,600.00
11/01/2011	11/30/2011	169,600.00
10/01/2011	10/31/2011	182,800.00
09/01/2011	09/30/2011	238,400.00
08/01/2011	08/31/2011	68,800.00
07/01/2011	07/31/2011	66,400.00
06/01/2011	06/30/2011	82,800.00
05/01/2011	05/31/2011	177,600.00
Electric #4200182203 Consumption (kWh (thousand Watt-hours))		1,802,000.00
Electric #4200182203 Consumption (kBtu (thousand Btu))		6,148,424.00
Total Electricity (Grid Purchase) Consumption (kBtu (thousand Btu))		6,148,424.00
Is this the total Electricity (Grid Purchase) consumption at this building including all Electricity meters?		<input type="checkbox"/>
Fuel Type: Natural Gas		
Meter: Gas #4200182203 (therms) Space(s): Entire Facility		
Start Date	End Date	Energy Use (therms)
04/01/2012	04/30/2012	8,496.06
03/01/2012	03/31/2012	12,427.23
02/01/2012	02/29/2012	15,733.52
01/01/2012	01/31/2012	15,796.26
12/01/2011	12/31/2011	13,141.05
11/01/2011	11/30/2011	10,295.19
10/01/2011	10/31/2011	3,219.16
09/01/2011	09/30/2011	1,780.12
08/01/2011	08/31/2011	719.82
07/01/2011	07/31/2011	728.54

06/01/2011	06/30/2011	948.52
05/01/2011	05/31/2011	4,108.08
Gas #4200182203 Consumption (therms)		87,393.55
Gas #4200182203 Consumption (kBtu (thousand Btu))		8,739,355.00
Total Natural Gas Consumption (kBtu (thousand Btu))		8,739,355.00
Is this the total Natural Gas consumption at this building including all Natural Gas meters?		<input type="checkbox"/>

Additional Fuels

Do the fuel consumption totals shown above represent the total energy use of this building?
Please confirm there are no additional fuels (district energy, generator fuel oil) used in this facility.

☐

On-Site Solar and Wind Energy

Do the fuel consumption totals shown above include all on-site solar and/or wind power located at your facility? Please confirm that no on-site solar or wind installations have been omitted from this list. All on-site systems must be reported.

☐

Certifying Professional

(When applying for the ENERGY STAR, the Certifying Professional must be the same PE or RA that signed and stamped the SEP.)

Name: _____ Date: _____

Signature: _____

Signature is required when applying for the ENERGY STAR.

FOR YOUR RECORDS ONLY. DO NOT SUBMIT TO EPA.

Please keep this Facility Summary for your own records; do not submit it to EPA. Only the Statement of Energy Performance (SEP), Data Checklist and Letter of Agreement need to be submitted to EPA when applying for the ENERGY STAR.

Facility

Overlook North & South
300 Pompton Road
Wayne, NJ 07470

Facility Owner

William Paterson University
300 Pompton Road
Wayne, NJ 07470

Primary Contact for this Facility

N/A

General Information

Overlook North & South	
Gross Floor Area Excluding Parking: (ft ²)	151,415
Year Built	1982
For 12-month Evaluation Period Ending Date:	April 30, 2012

Facility Space Use Summary

Overlook North & South	
Space Type	Other - College/University (Campus-Level)
Gross Floor Area (ft ²)	151,415
Number of PCs °	N/A
Weekly operating hours °	N/A
Workers on Main Shift °	N/A

Energy Performance Comparison

Performance Metrics	Evaluation Periods		Comparisons		
	Current (Ending Date 04/30/2012)	Baseline (Ending Date 04/30/2012)	Rating of 75	Target	National Median
Energy Performance Rating	N/A	N/A	75	N/A	N/A
Energy Intensity					
Site (kBtu/ft ²)	98	98	0	N/A	104
Source (kBtu/ft ²)	196	196	0	N/A	244
Energy Cost					
\$/year	\$ 353,166.32	\$ 353,166.32	N/A	N/A	\$ 373,568.93
\$/ft ² /year	\$ 2.33	\$ 2.33	N/A	N/A	\$ 2.46
Greenhouse Gas Emissions					
MtCO ₂ e/year	1,336	1,336	0	N/A	1,413
kgCO ₂ e/ft ² /year	9	9	0	N/A	10

More than 50% of your building is defined as College/University (Campus-Level). This building is currently ineligible for a rating. Please note the National Median column represents the CBECS national median data for College/University (Campus-Level). This building uses 20% less energy per square foot than the CBECS national median for College/University (Campus-Level).

Notes:

o - This attribute is optional.

d - A default value has been supplied by Portfolio Manager.

APPENDIX D

MAJOR EQUIPMENT LIST

Concord Engineering Group

Overlook North & South

AHUs

Tag	AHU-1	AHU-2	
Unit Type	Modular / Custom Style AHU	Modular / Custom Style AHU	
Qty	1	1	
Location	Overlook North Roof	Overlook South Roof	
Area Served	Dormitories	Dormitories	
Manufacturer	-	-	
Model #	-	-	
Serial #	-	-	
Cooling Type	Chilled Water Coil	Chilled Water Coil	
Cooling Capacity (Tons)	-	-	
Cooling Efficiency (SEER/EER)	N/A	N/A	
Heating Type	Hot Water Coil	Hot Water Coil	
Heating Input (MBH)	-	-	
Efficiency	N/A	N/A	
Fuel	N/A	N/A	
Approx Age	30	30	
ASHRAE Service Life	15	15	
Remaining Life	(15)	(15)	
Comments	OA Unit	OA Unit	

Note:

"N/A" = Not Applicable.

"-" = Info Not Available

MAJOR EQUIPMENT LIST

Concord Engineering Group

Overlook North & South

Boilers

Tag	B-1- to 6		
Unit Type	Gas Fired Hot Water Boiler		
Qty	6		
Location	Level 1 MER		
Area Served	HWR Loop		
Manufacturer	Aerco		
Model #	BMK 2.0		
Serial #	G-05- 0455/56/57/58/59/60		
Input Capacity (Btu/Hr)	2,000,000		
Rated Output Capacity (Btu/Hr)	1,706,000		
Approx. Efficiency %	85.3%		
Fuel	Natural Gas		
Approx Age	7		
ASHRAE Service Life	24		
Remaining Life	17		
Comments	Provide DHW too		

Note:

"N/A" = Not Applicable.

"-" = Info Not Available

MAJOR EQUIPMENT LIST

Concord Engineering Group

Overlook North & South

Chiller

Tag	CH-1	CH-2	
Unit Type	Centrifugal	Centrifugal	
Qty	1	1	
Location	Level 1 MER	Level 1 MER	
Area Served	CHW Loop	CHW Loop	
Manufacturer	Carrier	York	
Model #	19XRV3637265BHH6 4	HTC3C1-BBB	
Serial #	18550	-	
Refrigerant	R-134A	11	
Cooling Capacity (Tons)	350	-	
Cooling Efficiency (KW/Ton)	0.5 KW/TON	-	
Volts / Phase / Hz	460/3/60	460/3/60	
Fuel	Electrical	-	
Chilled Water GPM / ΔT	CHW IN 41.8 F, CHW OUT 39.4 F	-	
Condenser Water GPM / ΔT	CDW IN 67.4 F, CDW OUT 69.1 F	-	
Approx Age	2	30	
ASHRAE Service Life	20	20	
Remaining Life	18	(10)	
Comments	COMPRESSOR MODEL H, O2XR-265BHH64, S/N 16550	Abandoned in Place No Longer in Use	

Note:

"N/A" = Not Applicable.

"-" = Info Not Available

MAJOR EQUIPMENT LIST

Concord Engineering Group

Overlook North & South

Cooling Tower

Tag	CT-1 & 2		
Unit Type	Cell Units		
Qty	2		
Location	Pavillon Roof		
Area Served	CHW System		
Manufacturer	BAC		
Model #	1-33269-2		
Serial #	97422371		
Rated Flow GPM	530		
EWI / LWT	85/75		
Motor HP	15		
Electrical	460/3/60		
Approx Age	30		
ASHRAE Service Life	20		
Remaining Life	(10)		
Comments			

Note:

"N/A" = Not Applicable.

"-" = Info Not Available

MAJOR EQUIPMENT LIST

Concord Engineering Group

Overlook North & South

Pumps

Tag	P-1 to 3	P-4 & 5	P-6
Unit Type	Base Mtd. End Suction	Base Mtd. End Suction	Base Mtd. End Suction
Qty	3	2	1
Location	Level 1 MER	Level 1 MER	Level 1 MER
Area Served	Primary Chilled Water	Condenser Water	South Wing
Manufacturer	Weinmans	Weinmans	Weinmans
Model #	-	4L2	-
Serial #	-	-	-
Horse Power	25	20	20
Flow	827	530	-
Motor Info	Dayton M 3N664	-	-
Electrical Power	460/3/60	460/3/60	460/3/60
RPM	1750	1750	1750
Motor Efficiency %	-	-	-
Approx Age	30	30	30
ASHRAE Service Life	20	20	20
Remaining Life	(10)	(10)	(10)
Comments	Constant Flow, P3 is dual purpose backup	Constant Flow	Constant Flow

Note:

"N/A" = Not Applicable.

"-" = Info Not Available

Pumps

Tag	P-7	P-8	P-9
Unit Type	Base Mtd. End Suction	Base Mtd. End Suction	Base Mtd. End Suction
Qty	1	1	1
Location	Level 1 MER	Level 1 MER	Level 1 MER
Area Served	South Wing	Central PAV	North Wing
Manufacturer	Weinmans	Weinmans	Weinmans
Model #	-	-	-
Serial #	-	-	-
Horse Power	20	20	20
Flow	-	-	-
Motor Info	-	-	-
Electrical Power	460/3/60	460/3/60	460/3/60
RPM	1750	1746	1745
Motor Efficiency %	-	-	-
Approx Age	30	30	30
ASHRAE Service Life	20	20	20
Remaining Life	(10)	(10)	(10)
Comments	Constant Flow	Constant Flow	Constant Flow

Note:

"N/A" = Not Applicable.

"-" = Info Not Available

Pumps

Tag	P-10	P-11	
Unit Type	Base Mtd. End Suction	Base Mtd. End Suction	
Qty	1	1	
Location	Level 1 MER	Level 1 MER	
Area Served	North Wing	Stand By for P_6 to P-10	
Manufacturer	Weinmans	Weinmans	
Model #	-	-	
Serial #	-	-	
Horse Power	20	25	
Flow	-	-	
Motor Info	-	-	
Electrical Power	460/3/60	460/3/60	
RPM	1750	1780	
Motor Efficiency %	-	93.6%	
Approx Age	30	30	
ASHRAE Service Life	20	20	
Remaining Life	(10)	(10)	
Comments	Constant Flow	Constant Flow	

Note:

"N/A" = Not Applicable.

"-" = Info Not Available

MAJOR EQUIPMENT LIST

Concord Engineering Group

Overlook North & South

Domestic Water Heaters

Tag	HX-1 & 2		
Unit Type	Heat Exchangers		
Qty	2		
Location	Level 1 MER		
Area Served	Domestic Hot Water		
Manufacturer	Old Dominion fabricators		
Model #	-		
Serial #	P5993-U-1		
Size (Gallons)	-		
Input Capacity (MBH/KW)	-		
Recovery (Gal/Hr)	-		
Efficiency %	N/A		
Fuel	N/A		
Approx Age	30		
ASHRAE Service Life	12		
Remaining Life	(18)		
Comments	Domestic Demand Satisfied by main boilers		

Note:

"N/A" = Not Applicable.

"-" = Info Not Available

APPENDIX E

CEG Project #: 9C12007
 Facility Name: Overlook Facility North
 Address: MIBs Drive
 City, State, Zip: Wayne, NJ

Fixture Reference #	Location	Average Burn Hours	Existing Fixtures						Work Description	Proposed Fixtures Retrofit						Retrofit Energy Savings			Lighting Retrofit Costs				Simple Payback	Control Ref #	Proposed Lighting Controls				
			Description	Lamps per Fixture	Watts per Fixture	Qty of Fixtures	Total kW	Usage kWh/Yr		Equipment Description	Lamps per Fixture	Watts per Fixture	Qty of Fixtures	Total kW	Usage kWh/Yr	Energy Savings, kW	Energy Savings, kWh	Energy Savings, \$	Material	Total Labor	Total All	Rebate Estimate			Controls Description	Qty of Controls	Hour Reduction %	Energy Savings, kWh	Energy Savings, \$
227.21	Floor F - Corridor	6200	2x2, 2Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	3	0.20	1,209	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/84XP/6/SS/ECO	2	49	3	0.15	911	0.05	298	\$42	\$105.00	\$150.00	\$255.00	\$0.00	6.03	0	No New Controls	0	0.0%	0	\$0
222.21	Corridor	6200	2x4, 2Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	22	1.36	8,457	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	22	1.10	6,820	0.26	1,637	\$232	\$550.00	\$1,100.00	\$1,650.00	\$220.00	6.15	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	372	\$53
221.11	Common Area	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	10	0.62	3,844	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	10	0.50	3,100	0.12	744	\$106	\$340.00	\$500.00	\$840.00	\$100.00	7.00	4	Dual Technology Occupancy Sensor - Remote Mat.	1	20.0%	620	\$88
211.11	Lounge	6200	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	1	33	6	0.20	1,228	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	1	25	6	0.15	930	0.05	298	\$42	\$162.00	\$300.00	\$462.00	\$60.00	9.51	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	186	\$26
227.21	Floor E - Corridor	6200	2x2, 2Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	3	0.20	1,209	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/84XP/6/SS/ECO	2	49	3	0.15	911	0.05	298	\$42	\$105.00	\$150.00	\$255.00	\$0.00	6.03	0	No New Controls	0	0.0%	0	\$0
222.21	Corridor	6200	2x4, 2Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	22	1.36	8,457	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	22	1.10	6,820	0.26	1,637	\$232	\$550.00	\$1,100.00	\$1,650.00	\$220.00	6.15	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	372	\$53
221.11	Common Area	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	10	0.62	3,844	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	10	0.50	3,100	0.12	744	\$106	\$340.00	\$500.00	\$840.00	\$100.00	7.00	4	Dual Technology Occupancy Sensor - Remote Mat.	1	20.0%	620	\$88
211.11	Lounge	6200	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	1	33	6	0.20	1,228	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	1	25	6	0.15	930	0.05	298	\$42	\$162.00	\$300.00	\$462.00	\$60.00	9.51	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	186	\$26
227.21	Floor D - Corridor	6200	2x2, 2Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	3	0.20	1,209	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/84XP/6/SS/ECO	2	49	3	0.15	911	0.05	298	\$42	\$105.00	\$150.00	\$255.00	\$0.00	6.03	0	No New Controls	0	0.0%	0	\$0
222.21	Corridor	6200	2x4, 2Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	22	1.36	8,457	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	22	1.10	6,820	0.26	1,637	\$232	\$550.00	\$1,100.00	\$1,650.00	\$220.00	6.15	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	372	\$53
221.11	Office	2500	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	16	0.99	2,480	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	16	0.80	2,000	0.19	480	\$68	\$544.00	\$800.00	\$1,344.00	\$160.00	17.37	4	Dual Technology Occupancy Sensor - Remote Mat.	1	20.0%	400	\$57
211.11	Lounge	6200	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	1	33	6	0.20	1,228	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	1	25	6	0.15	930	0.05	298	\$42	\$162.00	\$300.00	\$462.00	\$60.00	9.51	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	186	\$26
227.21	Floor C - Corridor	6200	2x2, 2Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	3	0.20	1,209	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/84XP/6/SS/ECO	2	49	3	0.15	911	0.05	298	\$42	\$105.00	\$150.00	\$255.00	\$0.00	6.03	0	No New Controls	0	0.0%	0	\$0
222.21	Corridor	6200	2x4, 2Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	22	1.36	8,457	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	22	1.10	6,820	0.26	1,637	\$232	\$550.00	\$1,100.00	\$1,650.00	\$220.00	6.15	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	372	\$53
221.11	Common Area	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	10	0.62	3,844	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	10	0.50	3,100	0.12	744	\$106	\$340.00	\$500.00	\$840.00	\$100.00	7.00	4	Dual Technology Occupancy Sensor - Remote Mat.	1	20.0%	620	\$88
211.11	Lounge	6200	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	1	33	6	0.20	1,228	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	1	25	6	0.15	930	0.05	298	\$42	\$162.00	\$300.00	\$462.00	\$60.00	9.51	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	186	\$26
227.21	Floor B - Corridor	6200	2x2, 2Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	3	0.20	1,209	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/84XP/6/SS/ECO	2	49	3	0.15	911	0.05	298	\$42	\$105.00	\$150.00	\$255.00	\$0.00	6.03	0	No New Controls	0	0.0%	0	\$0
222.21	Corridor	6200	2x4, 2Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	22	1.36	8,457	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	22	1.10	6,820	0.26	1,637	\$232	\$550.00	\$1,100.00	\$1,650.00	\$220.00	6.15	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect. Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	372	\$53
221.11	Common Area	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	10	0.62	3,844	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	10	0.50	3,100	0.12	744	\$106	\$340.00	\$500.00	\$840.00	\$100.00	7.00	4	Dual Technology Occupancy Sensor - Remote Mat.	1	20.0%	620	\$88
211.11	Lounge	6200	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	1	33	6	0.20	1,228	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	1	25	6	0.15	930	0.05	298	\$42	\$162.00	\$300.00	\$462.00	\$60.00	9.51	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	186	\$26
227.21	Floor B - Corridor	6200	2x2, 2Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	3	0.20	1,209	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/84XP/6/SS/ECO	2	49	3	0.15	911	0.05	298	\$42	\$105.00	\$150.00	\$255.00	\$0.00	6.03	0	No New Controls	0	0.0%	0	\$0
222.21	Corridor	6200	2x4, 2Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	22	1.36	8,457	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	22	1.10	6,820	0.26	1,637	\$232	\$550.00	\$1,100.00	\$1,650.00	\$220.00	6.15	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect. Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	372	\$53
221.11	Common Area	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	10	0.62	3,844	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	2	50	10	0.50	3,100	0.12	744	\$106	\$340.00	\$500.00	\$840.00	\$100.00	7.00	4	Dual Technology Occupancy Sensor - Remote Mat.	1	20.0%	620	\$88
211.11	Lounge	6200	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	1	33	6	0.20	1,228	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/84/SS/ECO	1	25	6	0.15	930	0.05	298	\$42	\$162.00	\$300.00	\$462.00	\$60.00	9.51	5	Dual Technology Occupancy Sensor - Switch Mat.	1	20.0%	186	\$26

Fixture Reference #	Location	Average Burn Hours	Existing Fixtures						Work Description	Proposed Fixtures Retrofit						Retrofit Energy Savings			Lighting Retrofit Costs				Simple Payback	Control Ref #	Proposed Lighting Controls				
			Description	Lamps per Fixture	Watts per Fixture	Qty of Fixtures	Total kW	Usage kWh/Yr		Equipment Description	Lamps per Fixture	Watts per Fixture	Qty of Fixtures	Total kW	Usage kWh/Yr	Energy Savings, kW	Energy Savings, kWh	Energy Savings, \$	Material	Total Labor	Total All	Rebate Estimate			Controls Description	Qty of Controls	Hour Reduction %	Energy Savings, kWh	Energy Savings, \$
227.21	Floor A - Corridor	6200	2x2, 2Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	3	0.20	1,209	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FBO30/841XP/6/SS-ECO	2	49	3	0.15	911	0.05	298	\$42	\$105.00	\$150.00	\$255.00	\$0.00	6.03	0	No New Controls	0	0.0%	0	\$0
222.21	Corridor	6200	2x4, 2Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	22	1.36	8,457	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FO28/841/SS-ECO	2	50	22	1.10	6,820	0.26	1,637	\$232	\$550.00	\$1,100.00	\$1,650.00	\$220.00	6.15	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FO28/841/SS-ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53
221.11	Common Area	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	10	0.62	3,844	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FO28/841/SS-ECO	2	50	10	0.50	3,100	0.12	744	\$106	\$340.00	\$500.00	\$840.00	\$100.00	7.00	4	Dual Technology Occupancy Sensor - Remote Mnt.	1	20.0%	620	\$88
211.11	Lounge	6200	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	1	33	6	0.20	1,228	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FO28/841/SS-ECO	1	25	6	0.15	930	0.05	298	\$42	\$162.00	\$300.00	\$462.00	\$60.00	9.51	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	186	\$26
211.11	Stairwell (3)	8760	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	1	33	12	0.40	3,469	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FO28/841/SS-ECO	1	25	12	0.30	2,628	0.10	841	\$119	\$324.00	\$600.00	\$924.00	\$120.00	6.73	0	No New Controls	0	0.0%	0	\$0
211.11	Compactor Room	1500	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	1	33	2	0.07	99	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FO28/841/SS-ECO	1	25	2	0.05	75	0.02	24	\$3	\$54.00	\$100.00	\$154.00	\$20.00	39.32	0	No New Controls	0	0.0%	0	\$0
221.21	Corridor	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	13	0.81	4,997	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FO28/841/SS-ECO	2	50	13	0.65	4,030	0.16	967	\$137	\$442.00	\$650.00	\$1,092.00	\$130.00	7.00	0	No New Controls	0	0.0%	0	\$0
227.21	Lounge	6200	2x2, 2Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	1	0.07	403	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FBO30/841XP/6/SS-ECO	2	49	1	0.05	304	0.02	99	\$14	\$35.00	\$50.00	\$85.00	\$0.00	6.03	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FO28/841/SS-ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53
227.21	Lobby	6200	2x2, 2Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	8	0.52	3,224	Reballast and Relamp	HE Electronic Ballast & Sylvenia Lamp FBO30/841XP/6/SS-ECO	2	49	8	0.39	2,430	0.13	794	\$113	\$280.00	\$400.00	\$680.00	\$0.00	6.03	0	No New Controls	0	0.0%	0	\$0
TOTAL						330	19	115,397					330	15	91,956	3.87	23,442	\$3,329	\$9,709.00	\$16,500.00	\$26,209.00	\$3,030.00				19	4	7,220	\$1,025

CEG Project #: 9C12007
Facility Name: Overlook Facility South
Address: Mills Drives
City, State, Zip: Wayne, NJ

Fixture Reference #	Location	Average Burn Hours	Existing Fixtures		Proposed Fixtures Retrofit										Retrofit Energy Savings				Lighting Retrofit Costs			Simple Payback	Control Ref #	Proposed Lighting Controls					
			Description	Lamps per Fixture	Watts per Fixture	Qty of Fixtures	Total kW	Usage kWh/Yr	Work Description	Equipment Description	Lamps per Fixture	Watts per Fixture	Qty of Fixtures	Total kW	Usage kWh/Yr	Energy Savings, kW	Energy Savings, kWh	Energy Savings, \$	Material	Total Labor	Total All			Rebate Estimate	Controls Description	Qty of Controls	Hour Reduction %	Energy Savings, kWh	Energy Savings, \$
221.11	Floor G - Common Area	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	10	0.62	3,844	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	10	0.50	3,100	0.12	744	\$106	\$340.00	\$500.00	\$840.00	\$100.00	7.00	0	No New Controls	0	0.0%	0	\$0
221.21	Corridor	6200	1x4, 2 Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	20	1.24	7,688	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	20	1.00	6,200	0.24	1,488	\$211	\$680.00	\$1,000.00	\$1,680.00	\$200.00	7.00	0	No New Controls	0	0.0%	0	\$0
227.21	Corridor	6200	2x2, 2 Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	4	0.26	1,612	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/841XP/6/SS/ECO	2	49	4	0.20	1,215	0.06	397	\$56	\$136.00	\$200.00	\$336.00	\$0.00	5.96	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53
221.11	Floor H - Common Area	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	10	0.62	3,844	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	10	0.50	3,100	0.12	744	\$106	\$340.00	\$500.00	\$840.00	\$100.00	7.00	0	No New Controls	0	0.0%	0	\$0
221.21	Corridor	6200	1x4, 2 Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	20	1.24	7,688	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	20	1.00	6,200	0.24	1,488	\$211	\$680.00	\$1,000.00	\$1,680.00	\$200.00	7.00	0	No New Controls	0	0.0%	0	\$0
227.21	Corridor	6200	2x2, 2 Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	4	0.26	1,612	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/841XP/6/SS/ECO	2	49	4	0.20	1,215	0.06	397	\$56	\$136.00	\$200.00	\$336.00	\$0.00	5.96	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53
221.11	Floor F - Common Area	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	10	0.62	3,844	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	10	0.50	3,100	0.12	744	\$106	\$340.00	\$500.00	\$840.00	\$100.00	7.00	0	No New Controls	0	0.0%	0	\$0
221.21	Corridor	6200	1x4, 2 Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	20	1.24	7,688	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	20	1.00	6,200	0.24	1,488	\$211	\$680.00	\$1,000.00	\$1,680.00	\$200.00	7.00	0	No New Controls	0	0.0%	0	\$0
227.21	Corridor	6200	2x2, 2 Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	4	0.26	1,612	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/841XP/6/SS/ECO	2	49	4	0.20	1,215	0.06	397	\$56	\$136.00	\$200.00	\$336.00	\$0.00	5.96	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53
221.11	Floor E - Common Area	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	10	0.62	3,844	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	10	0.50	3,100	0.12	744	\$106	\$340.00	\$500.00	\$840.00	\$100.00	7.00	0	No New Controls	0	0.0%	0	\$0
221.21	Corridor	6200	1x4, 2 Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	20	1.24	7,688	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	20	1.00	6,200	0.24	1,488	\$211	\$680.00	\$1,000.00	\$1,680.00	\$200.00	7.00	0	No New Controls	0	0.0%	0	\$0
227.21	Corridor	6200	2x2, 2 Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	4	0.26	1,612	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/841XP/6/SS/ECO	2	49	4	0.20	1,215	0.06	397	\$56	\$136.00	\$200.00	\$336.00	\$0.00	5.96	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53
311.43	Floor D - Common Area	6200	1x4, 1 Lamp, 54w TSHO Fixture, Wall Mount	1	60	6	0.36	2,232	Existing to remain	0	1	60	0	0.36	2,232	0.00	0	\$0	\$0.00	\$0.00	\$0.00	-	0	No New Controls	0	0.0%	0	\$0	
221.21	Corridor	6200	1x4, 2 Lamp, 32W, 700 Series, T8, elect. Ballast, Recessed Mnt., prismatic Lens	2	62	20	1.24	7,688	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	20	1.00	6,200	0.24	1,488	\$211	\$680.00	\$1,000.00	\$1,680.00	\$200.00	7.00	0	No New Controls	0	0.0%	0	\$0
227.21	Corridor	6200	2x2, 2 Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	4	0.26	1,612	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/841XP/6/SS/ECO	2	49	4	0.20	1,215	0.06	397	\$56	\$136.00	\$200.00	\$336.00	\$0.00	5.96	0	No New Controls	0	0.0%	0	\$0
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53
221.11	Lounge	6200	1x4, 2 Lamp, 32W, 700 Series, T8, Elect.Ballast, Surface mnt., Prismatic Lens	2	62	6	0.37	2,306	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	6	0.30	1,860	0.07	446	\$63	\$204.00	\$300.00	\$504.00	\$60.00	7.00	5	Dual Technology Occupancy Sensor - Switch Mnt.	1	20.0%	372	\$53

			Existing Fixtures						Proposed Fixtures Retrofit										Retrofit Energy Savings				Lighting Retrofit Costs					Proposed Lighting Controls					
Fixture Reference #	Location	Average Burn Hours	Description	Lamps per Fixture	Watts per Fixture	Qty of Fixtures	Total kW	Usage kWh/Yr	Work Description	Equipment Description	Lamps per Fixture	Watts per Fixture	Qty of Fixtures	Total kW	Usage kWh/Yr	Energy Savings, kW	Energy Savings, kWh	Energy Savings, \$	Material	Total Labor	Total All	Rebate Estimate	Simple Payback	Control Ref #	Controls Description	Qty of Controls	Hour Reduction %	Energy Savings, kWh	Energy Savings, \$				
211.41	Stairwells (3)	8760	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	0	34	36	1.22	10,722	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	1	25	36	0.90	7,884	0.32	2,838	\$403	\$972.00	\$1,800.00	\$2,772.00	\$360.00	5.98	0	No New Controls	0	0.0%	0	\$0				
211.14	Basement	4000	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	0	34	12	0.41	1,632	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	1	25	12	0.30	1,200	0.11	432	\$61	\$324.00	\$600.00	\$924.00	\$120.00	13.11	0	No New Controls	0	0.0%	0	\$0				
211.14	Boiler Room	4000	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	0	34	4	0.14	544	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	1	25	4	0.10	400	0.04	144	\$20	\$108.00	\$200.00	\$308.00	\$40.00	13.11	0	No New Controls	0	0.0%	0	\$0				
221.34	Boiler Room	4000	1x4, 2Lamp, 32W, T8, elect. Ballast, Pendant Mnt., No Lens	2	58	15	0.87	3,480	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	15	0.75	3,000	0.12	480	\$68	\$510.00	\$750.00	\$1,260.00	\$150.00	16.29	0	No New Controls	0	0.0%	0	\$0				
128.34	Boiler Room	4000	8' Channel, 2Lamp, 75W, T12, Mag. Ballast, Pendant Mnt., No Lens	2	142	2	0.28	1,136	Reballast and Relamp	(2) 8' Lamps to (4) 4' Lamps, 28W, T8, Elect. Ballast, retrofit	4	100	2	0.20	800	0.08	336	\$48	\$196.00	\$150.00	\$346.00	\$0.00	7.25	0	No New Controls	0	0.0%	0	\$0				
651	Storage	1200	"Industrial" Reflector, 26w CFL	1	26	4	0.10	125	Existing to remain	0	1	26	0	0.10	125	0.00	0	\$0	\$0.00	\$0.00	\$0.00	\$0.00	-	0	No New Controls	0	0.0%	0	\$0				
221.34	Storage	1200	1x4, 2Lamp, 32W, T8, elect. Ballast, Pendant Mnt., No Lens	2	58	3	0.17	209	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	3	0.15	180	0.02	29	\$4	\$102.00	\$150.00	\$252.00	\$30.00	54.28	0	No New Controls	0	0.0%	0	\$0				
221.34	Switch Gear	4000	1x4, 2Lamp, 32W, T8, elect. Ballast, Pendant Mnt., No Lens	2	58	4	0.23	928	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	2	50	4	0.20	800	0.03	128	\$18	\$136.00	\$200.00	\$336.00	\$40.00	16.29	0	No New Controls	0	0.0%	0	\$0				
242.21	Server Room	4000	2x2, 2Lamp, 32W, 700 Series, T8, Elect. Ballast, Recessed Mnt., Prismatic Lens	2	65	2	0.13	520	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FBO30/841/XP/6/SS/ECO	2	49	2	0.10	392	0.03	128	\$18	\$68.00	\$100.00	\$168.00	\$0.00	9.24	0	No New Controls	0	0.0%	0	\$0				
211.11	Laundry	6200	1x4, 1Lamp, 32W, 700 Series, T8, elect. Ballast, Surface Mnt., Prismatic Lens	1	33	6	0.20	1,228	Reballast and Relamp	HE Electronic Ballast & Sylvania Lamp FO28/841/SS/ECO	1	25	6	0.15	930	0.05	298	\$42	\$162.00	\$300.00	\$462.00	\$60.00	9.51	0	No New Controls	0	0.0%	0	\$0				
TOTAL						308	17	105,389					298	13.99	84,159	3.46	21,230	\$3,015	\$9,854.00	\$14,950.00	\$24,804.00	\$2,740.00				9		3,348	\$475				

APPENDIX F

Cold Drink and Snack Vending Machine Energy Conservation Project

Energy Analysis Prepared For:

Overlook North & South

Input Variables	
Energy Costs (\$0.000 per kwh)	\$0.142
Facility Occupied Hours per Week	100
Number of Cold Drink Vending Machines	2
Number of Uncooled Snack Machines	2
Power Requirements of Cold Drink Machine (avg watts)	427
Power Requirements of Snack Machine (avg watts)	100
VendingMiser Sale Price (for cold drink machines)	\$200.00
OfficeMiser Sale Price (for snack machines)	\$100.00

Savings Analysis

	Before	After	
Cold Drink Machines	\$1,063.04	\$705.70	Cost of Operation
	7,486	4,970	kWh
		34%	% Energy Savings

	Before	After	
Snack Machines	\$248.10	\$147.68	Cost of Operation
	1,747	1,040	kWh
		40%	% Energy Savings

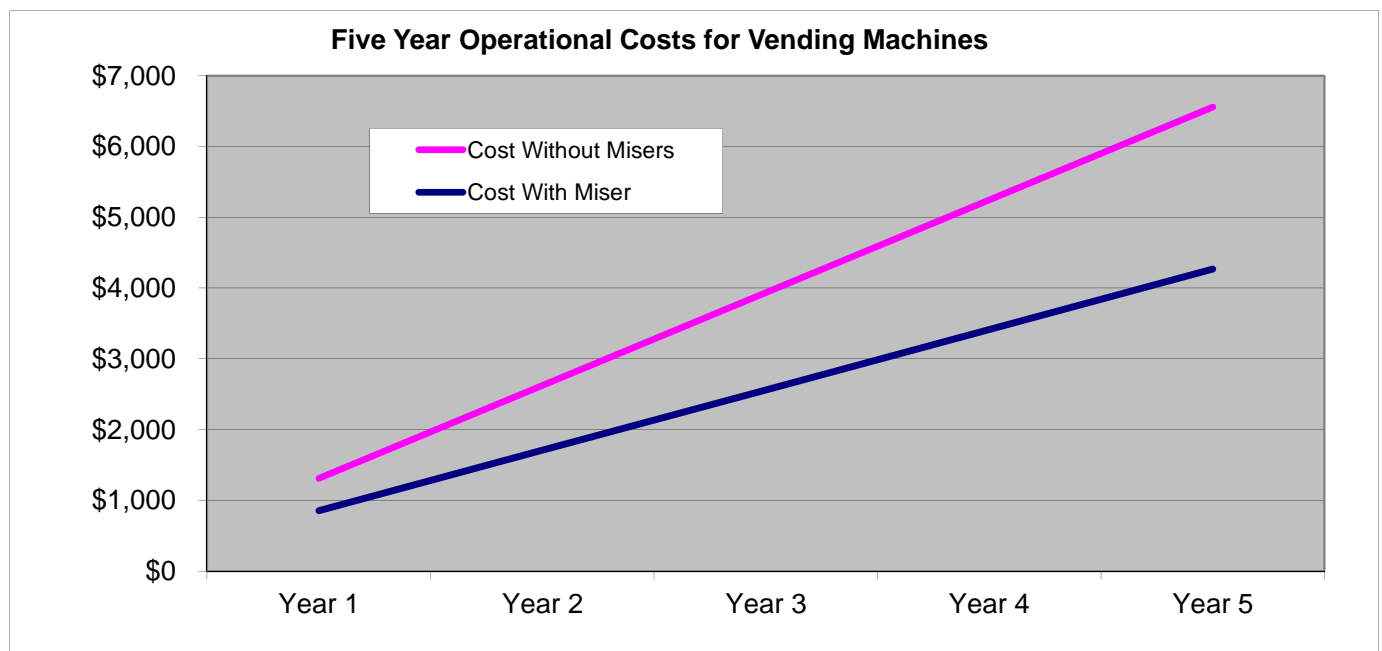
Project Summary

Present kWh	Projected kWh	kWh Savings per Year
9,233	6,010	3,224

Present Cost	Projected Costs	Annual Savings	Per Cent Savings	Total Project Cost	Break Even (Months)
\$1,311.14	\$853.38	\$457.76	35%	\$600.00	15.7

Five Year Savings on 4 Machines = \$2,288.79

Five Year Return on Investment = 281%



APPENDIX G

INNCOM Intelligent Dormitory Thermostat Controls

Degree Day Data 5 yr Average													
Newark, New Jersey	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Heating	1002	874	666	358						250	510	863	4523
Cooling	0	0	0	0	111	134	213.5	176.5	186	0	0	0	821
					Reduction	50%	50%	50%					5344
						268	427	353					

CONSTANTS

Heat gain per degree difference outside/inside	160.00	Btuh/deg	0.05	kWh/deg	170.6	Btuh/deg							
Cost of energy heating (Thermal Plant)	\$13.06	\$/Mmbtu	\$0.0131	\$/MBTU									
Cost of energy cooling	\$0.089	\$/ton-hr	\$0.0075	\$/MBTU									
Heating	1,000,000	Btuh		\$0.0205			0.630	kW/ton	\$0.09	\$/tonh			
Cooling	12,000	Btuh											
Electric Rate	\$0.142	\$/kWh											
Natural Gas Rate	\$1.110	\$/therm											

ASSUMPTIONS

Room occupancy hours per day	12	Hours
Hotel Occupancy annual average	100%	Occ Rate
Setback Rented Unoccupied Degree F	5	Degrees
Deep Setback Unrented	0	Degrees
Setback Night Rented Occupied	3	Degrees
Night Setback Hours	6	Hours
Temperature Overshoot, mechanical thermostat	2	Degrees
Temperature overshoot hours until corrected	3	Hours
Average time difference checkout to checkin	0	Hours
Average stay	7	Day

COMPUTED ENERGY COSTS

Heating Cost per degree-day w/o demand	\$0.0501
Cooling Cost per degree-day w/o demand	\$0.0305
Estimated other room energy consumption	\$0.00
Cost per room	\$251.88
Weighted Average cost per degree-day	\$0.0471

SAVINGS CALCULATIONS

	DAY	MONTH	YEAR				
Rented Unoccupied Room Setback Savings	\$0.118	\$3.53	\$43.01				
Rented Unoccupied Room Setback MBTU Sav.	9.698	290.93	3,539.66	MBTU			
Deep Setback Savings-extended non-occupancy	\$0.000	\$0.00	\$0.00				
Deep Setback MBTU Sav.-extended non-occ.	0.00	0.00	0.00	MBTU			
Rented Night Setback Savings	\$0.035	\$1.06	\$31.81				
Rented Night Setback MBTU Sav.	7.76	232.75	6,982.35	MBTU			
DDC Precise Temperature Control	\$0.000	\$0.00	\$0.00				
DDC Precise Temperature Control MBTU Sav.	0.00	0.00	0.00	MBTU			
Estimated HVAC Savings for Standalone System	\$0.153	\$4.595	\$74.824	30%	63.33	4,849	48.494996 therms
Est. HVAC MBTU Sav. for Standalone System	17	524	10,522	MBTU	11.50	128	80.952303 kWh

Standalone Estimated Project Cost

Equipment	\$400.00	Per Room
Estimated Labor	\$250.00	Per Room
PM/Commissioning	<u>\$75.00</u>	Per Room
Sub-Total	\$725.00	Per Room

Project Summary (Standalone System)		
Total Rooms	480	rooms
Total Project Cost	\$348,000	
Total Est. Savings	\$35,916	
Simple Payback	9.69	years