

**CITY OF EAST ORANGE**

**ROWLEY PARK**

91 N Arlington Ave, East Orange, NJ 07017

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM  
FOR  
NEW JERSEY  
BOARD OF PUBLIC UTILITIES**

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**CHA PROJECT NO. 30993**

## TABLE OF CONTENTS

1.0 EXECUTIVE SUMMARY .....	1
2.0 BUILDING INFORMATION AND EXISTING CONDITIONS .....	4
3.0 UTILITIES .....	7
4.0 BENCHMARKING.....	10
5.0 ENERGY CONSERVATION MEASURES.....	11
5.1 ECM-1 Motor Replacement .....	12
5.2 ECM-L1 Lighting Replacements with Controls (Occupancy Sensors).....	12
5.3 Additional O&M Opportunities.....	13
6.0 PROJECT INCENTIVES .....	14
6.1 Incentives Overview .....	14
6.1.1 New Jersey Smart Start Program .....	14
6.1.2 Direct Install Program .....	14
6.1.3 New Jersey Pay For Performance Program (P4P) .....	15
6.1.4 Energy Savings Improvement Plan .....	16
6.1.5 Renewable Energy Incentive Program.....	17
7.0 ALTERNATIVE ENERGY SCREENING EVALUATION .....	18
7.1 Solar .....	18
7.1.1 Photovoltaic Rooftop Solar Power Generation .....	18
7.1.2 Solar Thermal Hot Water Generation.....	18
7.2 Wind Powered Turbines .....	18
7.3 Combined Heat and Power Plant.....	19
7.4 Demand Response Curtailment .....	20
8.0 CONCLUSIONS & RECOMMENDATIONS.....	21

## **APPENDICES**

- A Utility Usage Analysis and List of Third Party Energy Suppliers
- B Equipment Inventory
- C ECM Calculations and Cost Estimates
- D Photovoltaic (PV) Solar Power Generation Analysis
- E Photos
- F EPA Benchmarking Report

## REPORT DISCLAIMER

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within  $\pm 20\%$ , and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

## List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

## 1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for City of East Orange in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost energy conservation measures (ECMs) have also been identified in this study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
Rowley Park	91 N Arlington Ave, East Orange, NJ 07017	3,000	1990,2009

The potential total annual energy and cost savings for the recommended energy conservation measures (ECM) identified in the survey are shown below:

City Hall	Electric Savings (kWh)	NG Savings (therms)	Total Savings (\$)	Payback (years)
Rowley Park	14,002	0	2,047	11.1

Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for lighting ECM savings; only one option can be chosen. The incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/applicable and are further discussed in Section 6.0.

Each measure recommended by CHA typically has a stand-alone simple payback period of 15 years or less. However, if the owner chooses to pursue an Energy Savings Improvement Plan (ESIP), high payback measures could be bundled with lower payback measures which ultimately can result in a payback which is favorable for an ESIP project to proceed. Occasionally, we will recommend an ECM that has a longer payback period. This decision is generally based on the need to replace the piece(s) of equipment due to its age, such as a boiler.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

### Summary of Energy Conservation Measures

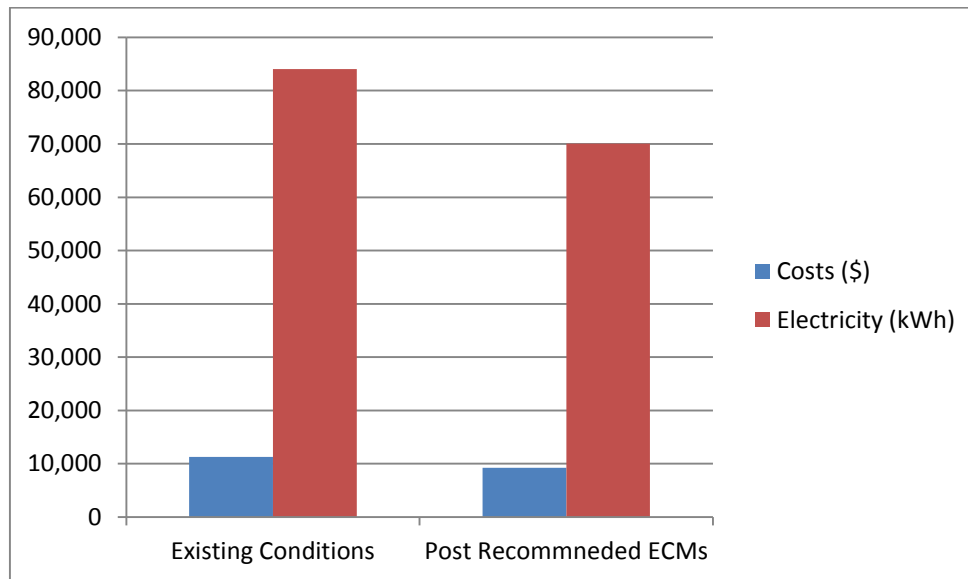
ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
<b>ECM-1</b>	Motor Replacement	1,192	80	14.9	0	14.9	Y
<b>ECM-L1</b>	Lighting Replacements with Controls (Occupancy Sensors)	21,446	1,967	10.9	1,610	10.1	Y
<b>Total**</b>		<b>22,638</b>	<b>2,047</b>	<b>11.1</b>	<b>1,610</b>	<b>10.3</b>	
<b>Total(Recommended)</b>		<b>22,638</b>	<b>2,047</b>	<b>11.1</b>	<b>1,610</b>	<b>10.3</b>	

\* Incentive shown is per the New Jersey SmartStart Program.

By implementing the recommended ECMs, a LIFETIME greenhouse gas (GHG) reduction of 6 metric tons of could be possible.

If the City of East Orange implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	11,246	9,199	18%
Electricity (kWh)	84,080	70,078	17%
Site EUI (kbtu/SF/Yr)	95.6	79.7	





## 2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of the building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHA's site visit. See appendix B for detailed information on mechanical equipment, including capacities, model numbers and age. See appendix F for representative photos of some of the existing conditions observed while onsite.

**Building Name:** Rowley Park

**Address:** 91 N Arlington Ave, East Orange, NJ 07017

**Gross Floor Area:** 3,000

**Number of Floors:** One Floor

**Year Built:** 1990 and renovated in 2009



### **General**

**Description of Spaces:** The building houses the gathering room, offices, restrooms and mechanical room for Rowley Park, which has a Spray Park.

**Description of Occupancy:** The facility has 1 staff working during the office hours.

**Number of Computers:** The building has no computer.

**Building Usage:** The regular hours are typically 10 hours per week.

**Construction Materials:** Structural steel framing with concrete.

**Roof:** The building has a steel pitched roof which appears to be in good condition, therefore no ECMs associated with roof improvements are evaluated.

**Windows:** The windows are all double pane aluminum framed windows and appear to be in good condition. No ECMs associated with window replacements are recommended.

**Exterior Doors:** Exterior doors are steel frame doors. Most of the sweeps on exterior doors are still in good condition. No ECMs associated with exterior doors improvements are evaluated.

### **Heating Ventilation & Air Conditioning (HVAC) Systems**

**Heating & Cooling:** This building is heated by a variable frequency refrigerant (VRF) heat pump. This Mitsubishi VRF unit has a rated maximum heating capacity of 96MBH. Electric baseboard heaters and unit heaters are also used as the supplement heating for the building. The building is all electricity and has no gas or fuel oil usage. The cooling of the building is provided by the same VRF heat pump which has a rated maximum cooling capacity of 8 ton and EER of 13.6. Apart from the VRF heat pump, there are also three Mitsubishi heat pumps which have 18MBH cooling capacity and 20MBH heating capacity serve the three offices. The HVAC equipment are high efficiency equipment and appear to be in very good condition. No ECMs associated with the HVAC system were evaluated.

**Ventilation:** The building does not have mechanical ventilation system. The building is ventilated by natural convection from staff opening windows. No ECMs are associated with ventilation system are recommended.

**Exhaust:** This building has a couple of fractional HP exhaust fan on the roof and side wall serving restrooms and general exhaust. The exhaust fans appear to be in good condition and therefore no ECMs associated with exhaust system were evaluated.

### **Controls Systems**

The Mitsubishi VRF heat pump has its own programmable thermostat that was observed to be set at 73 °F all the time, although the building is only used occasionally. A O&M measure to re-program the thermostat to provide unoccupied temperatures is recommended.

### **Domestic Hot Water Systems**

An electric A O Smith DHW heater located in the mechanical room is used to provide DHW for the entire building. The heater has a rated 1.5kW heating capacity and storage capacity of 19 gallons. There is no natural gas or fuel oil available to this building. It was noted that the DHW pipes in the mechanical room was not insulated and an O&M is recommended to insulate these pipes to reduce energy loss of the DHW system.

### **Water Spray Park Equipment**

There are two water circulation pumps to provide water for the water spray park. One pump is driven by a 5HP motor and the other is driven by a 2HP motor. During the site visit, it was noted that these two pump motors are not premium efficiency motors and therefore, an ECM related to replace these motors with premium efficiency motors.

### **Kitchen Equipment**

The building does not have a kitchen.

### **Plug Load**

This building has occasionally some cell phone charging and laptop charging contribute to the plug load. As the plug load is a relatively small portion of the total electrical load, no ECMs are recommend.

### **Plumbing Systems**

The building was renovated in 2009 and the plumbing fixtures comply with the plumbing code at that time. These plumbing fixtures appear to be low flow fixtures and appear to be in good condition, therefore no ECMs associated with water conservation are evaluated.

### **Lighting Systems**

This building has 32W T-8 fluorescent lighting. There are eight outdoor pool lights which are believed to be 1,000 watt metal halides. There are also six wall mounted metal halide/ Each of them is believed to be about 400W and two smaller ones which is believed to be 175W metal halides. All of the interior lights are controlled by manual switches and outdoor lights are on timer. An ECM is included for replacing all for the lighting with LED equivalent and controlled by occupancy sensors was evaluated.

### 3.0 UTILITIES

Natural gas, electricity and water are separately metered into this building. Utilities used by the building are delivered and supplied by the following utility companies:

	<b>Electric</b>
Deliverer	PSE&G
Supplier	PSE&G

For the 12-month period ending in August 2014, the utilities usages and costs for the building were as follows:

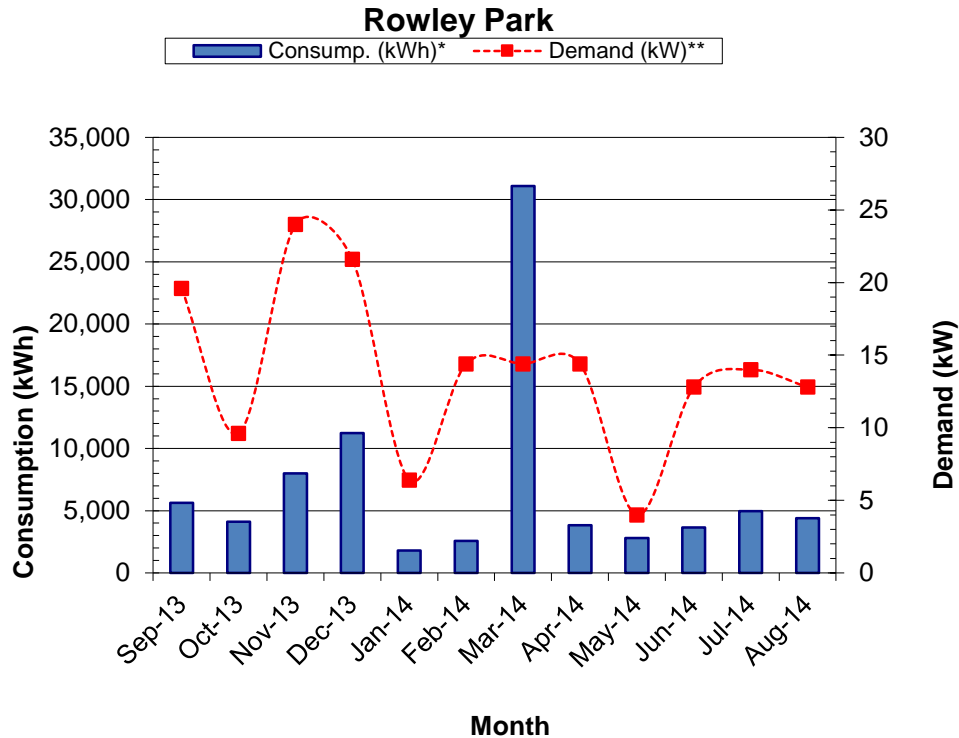
<b>Electric</b>		
Annual Usage	84,080	kWh/yr
Annual Cost	11,246	\$
Blended Rate	0.134	\$/kWh
Peak Demand	24.0	kW
Min. Demand	4.0	kW
Avg. Demand	14.0	kW
<b>Energy Summary</b>		
Building Area	3,000	SF
Energy Usage Intensity (EUI)	96	KBtu/SF/yr
Energy Cost Index (ECI)	3.75	\$/SF/yr
Total Annual Utility Costs	11,246	\$

Blended Rate: Average rate charged determined by the annual cost / annual usage

Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)

Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)

\*Some months that do not have utility data and the missing demand usage are estimated and highlighted in the utility spreadsheet



The electric usage is consistent throughout the year except March 2014 which has an extremely high usage compared with the rest of the months. It is believed that there are some events that requires long operating hours of the equipment which results in a large amount of electricity usage.

See Appendix A for utility analysis.

Under New Jersey's energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/electric supplies through their wires and pipes and respond to emergencies, should they arise regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*				Recommended to Shop for Third Party Supplier?
Utility	Units	School Average Rate	NJ Average Rate	
Electricity	\$/kWh	\$0.134	\$0.13	Y
Natural Gas	\$/Therm	N/A	\$0.96	N/A

\* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)

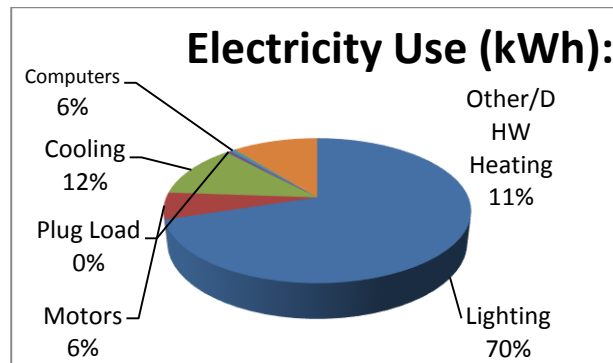
Additional information on selecting a third party energy supplier is available here:

<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building's service area.

The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

### **Site End-Use Utility Profile**



## 4.0 BENCHMARKING

The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as, an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft<sup>2</sup>/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100; with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase. However, the EPA does not have scores for all buildings types. The buildings that do not have energy ratings now are compared with national median EUI.

The sites EUI is the amount of heat and electricity consumed by a building as reflected in its utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity; such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site; which provides an equivalent measure for various types of buildings with differing energy sources. The results of the benchmarking is contained in the table below. Copies of the benchmarking report are available in Appendix F.

Site EUI kBtu/ft <sup>2</sup> /yr	Source EUI (kBtu/ft <sup>2</sup> /yr)	Energy Star Rating (1-100)
95.6	300.3	N/A

There are no suitable property types listed in the EPA benchmarking site for Rowley Park. The EUI seems high and it is believed that the unusual high usage in March cause this issue. In normal condition, the EUI would be much lower. It is expected that the EUI will be reduced by implementing the measures discussed in this report.

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## 5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however, for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low-cost or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- Electrical usage (kWh=Kilowatt-hour),
- Electrical demand (kW=kilowatts),
- Natural gas (therms=100,000 Btu),
- Propane gas (gallons=91,650 Btu),
- Fuel oil (gallons =138,700 Btu), and
- Water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment (ROI), which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment’s future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.



## 5.1 ECM-1 Motor Replacement

The hot water is circulated by two hot water circulation pumps driven by two 5HP motors to the hot water baseboard heaters, heating coils and unit heaters throughout the building. According to ASHRAE guideline, it is recommended that VFDs be installed on the pumps that have 5HP or above motors; therefore, it is recommended that VFDs be installed on the 5HP and 10HP HHW systems. This measure evaluates installing VFDs on the HHW pumps and two-way valves/pressure transducers in the two HHW loops to utilize the energy savings from the VFD pumps.

The savings of this measure are calculated from the motor speed reduction when the HHW system is only partially loaded. The load percentage of the pumps is calculated by estimating the percentage of two-way valves open in each temperature bin. Therefore, partial energy savings in each bin can be calculated as the difference between the energy drawn by the full-load old motors and the energy drawn by the VFD driven motors.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-1 Motor Replacement

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas				
\$	kW	kWh	Therms	\$	\$	Years	Years
1,192	0	488	0	80	0.8	0	14.9

\*Does not have Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

## 5.2 ECM-L1 Lighting Replacements with Controls (Occupancy Sensors)

This building has 32W T-8 fluorescent lighting. There are eight outdoor pool lights which is believed to be 1,000 watt metal halides. There are also six wall mounted metal halide/ Each of them is believed to be about 400W and two smaller ones which is believed to be 175W metal halides. All of the interior lights are controlled by manual switches and outdoor lights are on timer. The review of the comprehensive lighting survey determined that lighting in some areas could benefit from installation of occupancy sensors to turn off lights when they are unoccupied. This measure looks at replacing the lights with LED and installing occupancy sensors.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

#### ECM-L1 Lighting Replacements with Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
21,446	4	13,514	0	1,967	(0.0)	1,610	10.9	10.1

\* LED new fixtures are still qualified for prescribed incentives, however, LED retrofits must go through the custom incentive which is not calculated in LGEA study therefore, the potential incentive shown in the table is the possible prescribed incentive.

This measure is recommended.

### 5.3 Additional O&M Opportunities

This list of operations and maintenance (O&M) type measures represent low-cost or no-cost opportunities; which if implemented will have a positive impact on the overall building operations, comfort, and/or energy consumption. The recommended O&M measures for this building are as follows:

- Insulate the DHW pipes
- Reprogram the VRF control to utilize the temperature setback when the building is unoccupied.

## **6.0 PROJECT INCENTIVES**

### **6.1 Incentives Overview**

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the school district wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs.

Web URL: <http://www.njcleanenergy.com/commercial-industrial/home/home/>

#### **6.1.1 New Jersey Smart Start Program**

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable Frequency Drives/Motors
- Refrigeration
- Prescriptive and Performance Lighting and Lighting Controls

The equipment is procured using a typical bid-build method. It is then installed, paid for and then the incentives are reimbursed to the owner.

#### **6.1.2 Direct Install Program**

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install was funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to the owner upon successful replacement and payment of the equipment.

The building does qualify for this program.

### **6.1.3 New Jersey Pay For Performance Program (P4P)**

This building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 200 kW. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

#### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.

- Maximum incentive: \$0.11/ kWh per projected kWh saved.

#### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

#### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

#### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C.

The electric demand of this building does not meet the 200kW requirement for P4P program.

### **6.1.4 Energy Savings Improvement Plan**

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. ESIP loans have a maximum loan term of 15 year. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding bonds

or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The "Local Finance Notice" outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs.

#### **6.1.5 Renewable Energy Incentive Program**

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

## **7.0 ALTERNATIVE ENERGY SCREENING EVALUATION**

### **7.1 Solar**

#### **7.1.1 Photovoltaic Rooftop Solar Power Generation**

The building was shadowed by the trees around it and does not have sufficient roof or ground space to install PV panels. Therefore, PV solar is not suitable for this building.

#### **7.1.2 Solar Thermal Hot Water Generation**

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

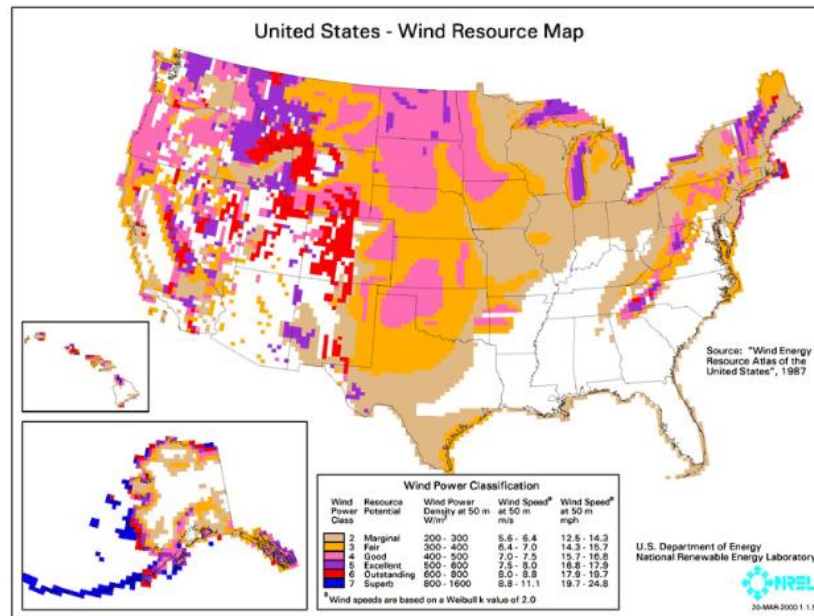
Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this building is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the building.

This measure is not recommended due to the relatively low domestic hot water usage.

### **7.2 Wind Powered Turbines**

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management.

According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended due to the location of the building.

### 7.3 Combined Heat and Power Plant

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around 300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. This building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building's limited summer thermal demand.

This measure is not recommended due to the absence of year-round thermal loads which are needed for efficiency CHP operation. However, a mini-size CHP could be an option



for the facility to consider. The sizing and energy savings of the mini-size CHP require further study.

#### 7.4 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and the utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From October 2014 through September 2014 the following table summarizes the electricity load profile for the building.

**Building Electric Load Profile**

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
24	4	14	N	N

\*the demand is estimated from one month bill

This measure is not recommended due to not meeting the minimum requirement.

## 8.0 CONCLUSIONS & RECOMMENDATIONS

The following section summarizes the LGEA energy audit conducted by CHA for City of East Orange.

The following projects should be considered for implementation:

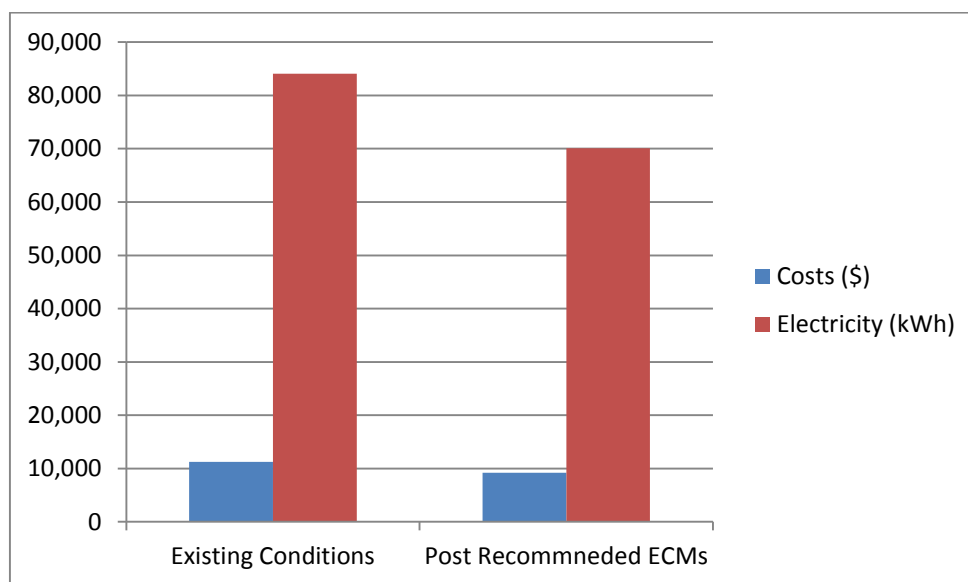
- Replace HHW Pump Motors with VFDs Motors
- Install Window AC Controller
- Replace the DHW Heater with Condensing Heater
- Lighting Replacements with LED and add Controls (Occupancy Sensors)

The potential annual energy and cost savings for the recommended ECMs are shown in the following table.

Electric Savings (kWh)	Natural Gas Savings (therms)	Total Savings (\$)	Payback (years)
14,002	0	2,047	11.1

If the city implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	11,246	9,199	18%
Electricity (kWh)	84,080	70,078	17%
Site EUI (kbtu/SF/Yr)	95.6	79.7	



Next Steps: This energy audit has identified several areas of potential energy savings. City of East Orange can use this information to pursue incentives offered by the NJBPU's NJ Clean Energy Program. Additional meetings will be scheduled with city staff members to review possible options.

## **APPENDIX A**

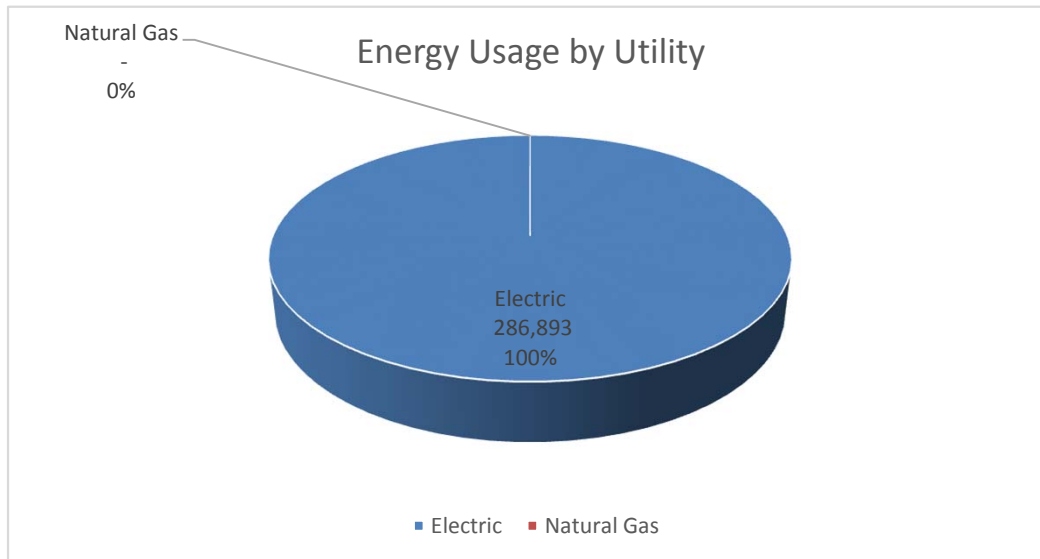
### **Utility Usage Analysis and Alternate Utility Suppliers**

**East Orange NJBPU LGEA  
Rowley Park**

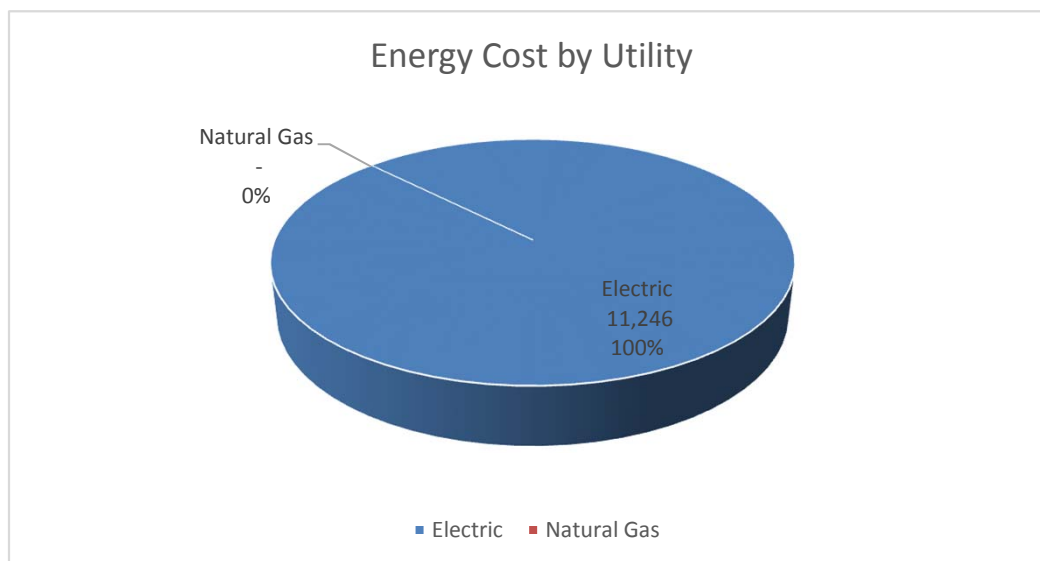
**Annual Utilities**  
12-month Summary

Electric		
Annual Usage	84,080	kWh/yr
Annual Cost	11,246	\$
Blended Rate	0.134	\$/kWh
Peak Demand	24.0	kW
Min. Demand	4.0	kW
Avg. Demand	14.0	kW
Energy Summary		
Building Area	3,000	SF
Energy Usage Intensity (EUI)	96	KBtu/SF/yr
Energy Cost Index (ECI)	3.75	\$/SF/yr
Total Annual Utility Costs	11,246	\$

Utility	KBtu	%
Electric	286,893	100%
Natural Gas	-	0%
	286,893	100%



Utility	\$	%
Electric	11,246	100%
Natural Gas	-	0%
	11,246	100%



East Orange NJBPU LGEA  
Rowley Park

Electric Service

Account No.: 7028381706  
Meter No.: 9199290

Delivery: PSE&G  
Rate GLP

Month	Consump. (kWh)*	Demand (kW)**	Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs				
			Delivery (\$)*	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Delivery (\$/kWh)	Supplier (\$/kWh)	Consumption Rate (\$/kWh)	Demand (\$/kW)	Blended Rate (\$/kWh)
September-13	5,640	20	280	490.72	770.96	614.16	156.80	0.050	0.087	0.109	8.000	0.137
October-13	4,120	10	186	374.82	560.82	484.02	76.80	0.045	0.091	0.117	8.000	0.136
November-13	8,000	24	380	630.25	1,010.34	818.34	192.00	0.048	0.079	0.102	8.000	0.126
December-13	11,240	22	476	847.48	1,323.03	1150.23	172.80	0.042	0.075	0.102	8.000	0.118
January-14	1,800	6	90	235.05	325.00	273.80	51.20	0.050	0.131	0.152	8.000	0.181
February-14	2,560	14	149	301.00	449.78	334.58	115.20	0.058	0.118	0.131	8.000	0.176
March-14	31,080	14	1,072	2,350.98	3,422.55	3307.35	115.20	0.034	0.076	0.106	8.000	0.110
April-14	3,840	14	190	383.93	574.09	458.89	115.20	0.050	0.100	0.120	8.000	0.150
May-14	2,800	4	161	317.47	478.26	446.26	32.00	0.057	0.113	0.159	8.000	0.171
June-14	3,640	13	296	395.86	691.82	589.42	102.40	0.081	0.109	0.162	8.000	0.190
July-14	4,960	14	363	506.45	869.35	757.35	112.00	0.073	0.102	0.153	8.000	0.175
August-14	4,400	13	327	442.69	769.80	667.40	102.40	0.074	0.101	0.152	8.000	0.175
<b>Total (All)</b>	<b>84,080</b>	<b>24.00</b>	<b>\$3,969.10</b>	<b>\$7,276.70</b>	<b>\$11,245.80</b>	<b>\$9,901.80</b>	<b>\$1,344.00</b>	<b>\$0.05</b>	<b>\$0.09</b>	<b>\$0.12</b>	<b>\$8.00</b>	<b>\$0.13</b>
Notes	1	2	3	4	5			6	7			8

1.) Number of kWh of electric energy used per month

2.) Number of kW of power measured

3.) Electric charges from Delivery provider

4.) Electric charges from Supply provider - note, includes 8.875% tax

5.) Total charges (Delivery + Supplier)

6.) Delivery Charges (\$) / Consumption (kWh)

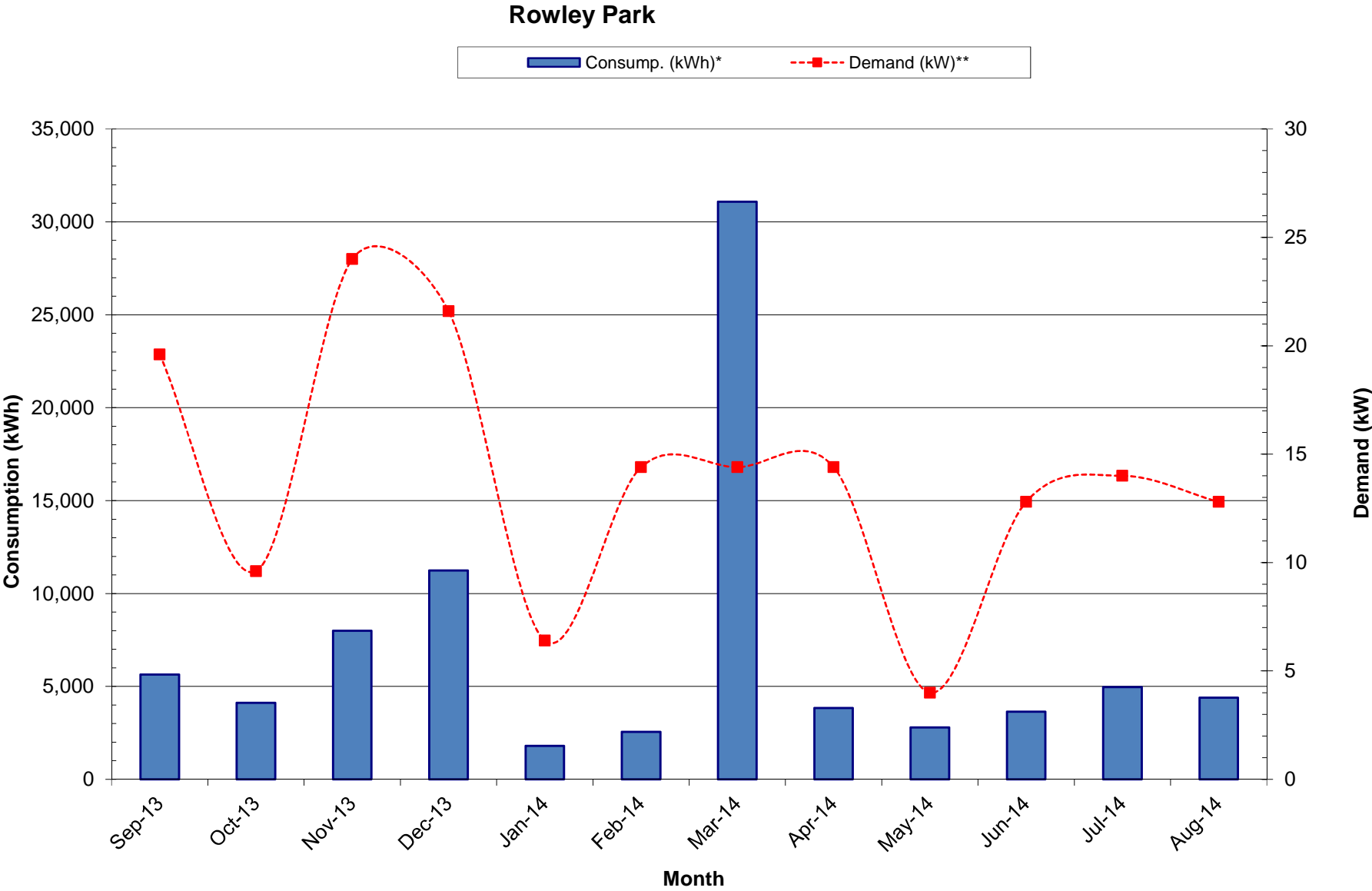
7.) Supplier Charges (\$) / Consumption (kWh)

8.) Total Charges (\$) / Consumption (kWh)

\* Based on combined numbers provided by client

\*\* Addition of two accounts provided by client

\$21,660.00





**PSE&G ELECTRIC SERVICE TERRITORY**

**Last Updated: 7/21/15**

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

<b>Supplier</b>	<b>Telephone &amp; Web Site</b>	<b>*Customer Class</b>
<b>Abest Power &amp; Gas of NJ, LLC</b> 202 Smith Street Perth Amboy, NJ 08861	(888)987-6937  <a href="http://www.AbestPower.com">www.AbestPower.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>AEP Energy, Inc. f/k/a BlueStar Energy Services</b> 309 Fellowship Road, Fl. 2 Mount Laurel, NJ 08054	(866) 258-3782  <a href="http://www.aepenergy.com">www.aepenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
Agera Energy, LLC 115 route 46, Building F Parsippany, NJ 07054	(844) 692-4372  <a href="http://www.ageraenergy.com">www.ageraenergy.com</a>	R/C/I
<b>Alpha Gas and Electric, LLC</b> 641 5 <sup>th</sup> Street Lakewood, NJ 08701	(855) 553-6374  <a href="http://www.alphagasandelectric.com">www.alphagasandelectric.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Ambit Northeast, LLC d/b/a Ambit Energy</b> 103 Carnegie Center Suite 300 Princeton, NJ 08540	877-282-6284  <a href="http://www.ambitenergy.com">www.ambitenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>American Power &amp; Gas of NJ, LLC - 10000 Lincoln Drive East – Suite 201</b> Marlton, NJ 08053	(800) 205-7491  <a href="http://www.GoAPG.com">www.GoAPG.com</a>	<b>R/C/I</b>
<b>American Powernet Management, LP</b> 437 North Grove St. Berlin, NJ 08009	(877) 977-2636  <a href="http://www.americanpowernet.com">www.americanpowernet.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Amerigreen Energy, Inc.</b> 333 Sylvan Avenue, Suite 305 Englewood Cliffs, NJ 07632	888-559-4567  <a href="http://www.amerigreen.com">www.amerigreen.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>AP Gas &amp; Electric, (NJ) LLC</b> 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895  <a href="http://www.apgellc.com">www.apgellc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Astral Energy LLC</b> 16 Tyson Place Bergenfield, NJ 07621	(888)850-1872  <a href="http://www.AstralEnergyLLC.com">www.AstralEnergyLLC.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

<b>Barclays Capital Services, Inc.</b> 70 Hudson Street Jersey City, NJ 07302-4585	(800) 526-7000  <a href="http://www.barclays.com">www.barclays.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>BBPC, LLC d/b/a Great Eastern Energy</b> 116 Village Blvd. Suite 200 Princeton, NJ 08540	(888) 651-4121  <a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>Berkshire Energy Partners, LLC</b> 9 Berkshire Road Landenberg, PA 19350 Attn: Dana A. LeSage, P.E.	(610) 255-5070  <a href="http://www.berkshireenergypartners.com">www.berkshireenergypartners.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Blue Pilot Energy, LLC</b> 197 State Rte. 18 South Ste. 3000 East Brunswick, NJ 08816	(800) 451-6356  <a href="http://www.bluepilotenergy.com">www.bluepilotenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Brick Standard, LLC</b> 235 Hudson Street Suite 1 Hoboken, NJ 07030	(201)706-8101  <a href="http://www.standardalternative.com">www.standardalternative.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>CCES LLC dba Clean Currents Energy Services</b> 566 Terhune Street Teaneck, NJ 07666	(877) 933-2453  <a href="http://www.cleancurrents.com">www.cleancurrents.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Champion Energy Services, LLC</b> 1200 Route 22 Bridgewater, NJ 08807	(888) 653-0093  <a href="http://www.championenergyservices.com">www.championenergyservices.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Choice Energy, LLC</b> 4257 US Highway 9, Suite 6C Freehold, NJ 07728	(888) 565-4490  <a href="http://www.4choiceenergy.com">www.4choiceenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Clearview Electric, Inc.</b> 1744 Lexington Avenue Pennsauken, NJ 08110	(888) CLR-VIEW (800) 746- 4702 <a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Commerce Energy, Inc.</b> 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674  <a href="http://www.commerceenergy.com">www.commerceenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Community Energy Inc.</b> 51 Sandbrook Headquarters Road Stockton, NJ 08559	(866)946-3123  <a href="http://www.communityenergyinc.com">www.communityenergyinc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

<b>ConEdison Solutions</b> Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955  <a href="http://www.conedsolutions.com">www.conedsolutions.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>ConocoPhillips Company</b> 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(800) 646-4427  <a href="http://www.conocophillips.com">www.conocophillips.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Constellation New Energy, Inc.</b> 900A Lake Street, Suite 2 Ramsey, NJ 07446	(888) 635-0827  <a href="http://www.constellation.com">www.constellation.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Constellation Energy</b> 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995  <a href="http://www.constellation.com">www.constellation.com</a>	<b>R</b>  <b>ACTIVE</b>
<b>Constellation Energy Services, Inc.</b> <b>116 Village Boulevard</b> <b>Suite 200</b> <b>Princeton, NJ 08540</b>	1 (800) 536-0151  <a href="http://www.integrityenergy.com">www.integrityenergy.com</a>	<b>R/C/I</b>
<b>Corporate Services Support Corp.</b> <b>665 Howard Avenue</b> <b>Somerset, NJ 08873</b>	1(800) 761-4000  <a href="http://www.morganstanley.com">www.morganstanley.com</a>	<b>C</b>
<b>Credit Suisse, (USA) Inc.</b> 700 College Road East Princeton, NJ 08450	(800) 325-2000  <a href="http://www.creditsuisse.com">www.creditsuisse.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>Direct Energy Business, LLC</b> 1 Hess Plaza Woodbridge	(888) 925-9115  <a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Direct Energy Business Marketing, LLC (fka Hess Energy Marketing)</b> 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872  <a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Direct Energy Small Business, LLC (fka Hess Small Business Services, LLC)</b> One Hess Plaza Woodbridge, NJ 07095	(888) 925-9115  <a href="http://www.business.directenergy.com/small-business">http://www.business.directenergy.com/small-business</a>	<b>C/I</b>  <b>ACTIVE</b>

<b>Direct Energy Services, LLC</b> <b>1 Hess Plaza</b> <b>Woodbridge, NJ 07095</b>	1 (866) 348-4193  <a href="http://www.directenergy.com">www.directenergy.com</a>	<b>C/I</b>  <b>INACTIVE</b>
<b>Discount Energy Group, LLC</b> 811 Church Road, Suite 149 Cherry Hill, New Jersey 08002	(800) 282-3331  <a href="http://www.discountenergygroup.com">www.discountenergygroup.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>DTE Energy Supply, Inc.</b> One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450  <a href="http://www.dtesupply.com">www.dtesupply.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>EDF Energy Services, LLC</b> 1 Meadowlands Plaza Suite 200, Office No. 246 East Rutherford, NJ 07073	1 (877) 432-4530  <a href="http://www.edfenergyservices.com">www.edfenergyservices.com</a>	<b>C/I</b>
<b>Energy.me Midwest LLC</b> 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270  <a href="http://www.energy.me">www.energy.me</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Energy Plus Holdings LLC</b> 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193  <a href="http://www.energypluscompany.com">www.energypluscompany.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>EnerPenn d/b/a YEP Energy</b> 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736  <a href="http://www.yepenergyNJ.com">www.yepenergyNJ.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Ethical Electric Benefit Co. d/b/a Ethical Electric/d/b/a Clean Energy Option</b> 100 Overlook Center, 2 <sup>nd</sup> Fl. Princeton, NJ 08540	(888) 444-9452  <a href="http://www.ethicalelectric.com">www.ethicalelectric.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Energy Service Providers, Inc., d/b/a New Jersey Gas &amp; Electric</b> 1 Bridge Plaza fl. 2 Fort Lee, NJ 07024	(866) 568-0290  <a href="http://www.njgande.com">www.njgande.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Everyday Energy, LLC</b> <b>One International Blvd., Suite 400</b> <b>Mahwah, NJ 07495-0400</b>	844-684-5506  <a href="http://www.energyrewards.comcast.com">www.energyrewards.comcast.com</a>	<b>R/I</b>

<b>FirstEnergy Solutions</b> 150 West State Street Trenton, NJ 08608	(888) 254-63590-  <a href="http://www.fes.com">www.fes.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>First Point Power, LLC</b> 90 Washington Valley Road Bedminster, NJ 07921	(888) 875-1711  <a href="http://www.firstpointpower.com">www.firstpointpower.com</a>	<b>R/C/I</b>
<b>Frontier Utilities Northeast, LLC</b> 199 New Road, Suite 61-187 Linwood, NJ 08221	(877) 437-6930  <a href="http://www.frontierutilities.com">www.frontierutilities.com</a>	<b>R/C/I</b>
<b>Gateway Energy Services Corporation</b> <b>1 Hess Plaza</b> <b>Woodbridge, NJ 07095</b>	(800) 805-8586  <a href="http://www.gesc.com">www.gesc.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>GDF SUEZ Energy Resources NA, Inc.</b> 333 Thornall Street Sixth Floor Edison, NJ 08837	(866) 999-8374  <a href="http://www.gdfsuezenergyresources.com">www.gdfsuezenergyresources.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>GDF Suez Retail Energy Solutions LLC d/b/a THINK ENERGY</b> 333 Thornall St. Sixth Floor Edison, NJ 08819	1-866-252-0078  <a href="http://www.mythinkenergy.com">www.mythinkenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Glacial Energy of New Jersey, Inc.</b> 21 Pine Street, Suite 237 Rockaway, NJ 07866	(888) 452-2425  <a href="http://www.glacialenergy.com">www.glacialenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Global Energy Marketing LLC</b> 129 Wentz Avenue Springfield, NJ 07081	(800) 542-0778  <a href="http://www.globalp.com">www.globalp.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Greenlight Energy, Inc.</b> <b>2608 25<sup>th</sup> Road</b> <b>Astoria, NY 11102</b>	(888) 453-4427  <a href="http://www.greenlightenergy.us">www.greenlightenergy.us</a>	<b>R</b>
<b>Green Mountain Energy Company</b> 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818  <a href="http://www.greenmountain.com/commercial-home">www.greenmountain.com/commercial-home</a>	<b>C/I</b>  <b>ACTIVE</b>

<b>Harborside Energy LLC</b> 101 Hudson Street Suite 2100 Jersey City, NJ 07302	(877) 940-3835  <a href="http://www.harborsideenergynj.com">www.harborsideenergynj.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Hess Corporation</b> 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872  <a href="http://www.hess.com">www.hess.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>HIKO Energy, LLC</b> 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908  <a href="http://www.hikoenergy.com">www.hikoenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
Holcim (US) Inc. 595 Morgan Boulevard Camden, NJ 08104	(800) 831-9507 ext. 4354  <a href="http://www.holcim.us">www.holcim.us</a>	<b>I</b>
<b>Hudson Energy Services, LLC</b> 7 Cedar Street Ramsey, New Jersey 07466	(877) Hudson 9  <a href="http://www.hudsonenergyservices.com">www.hudsonenergyservices.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>IDT Energy, Inc.</b> 550 Broad Street Newark, NJ 07102	(877) 887-6866  <a href="http://www.idtenergy.com">www.idtenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Independence Energy Group, LLC</b> 211 Carnegie Center Princeton, NJ 08540	(877) 235-6708  <a href="http://www.chooseindependence.com">www.chooseindependence.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Inspire Energy Holdings LLC</b> 923 Haddonfield Road 3rd Fl. Building B2 Cherry Hill, NJ 08002	(866) 403-2620  <a href="http://www.inspireenergy.com">www.inspireenergy.com</a>	<b>R/C/I</b>
<b>Integrus Energy Services, Inc.</b> 33 Wood Ave, South, Suite 610 Iselin, NJ 08830	(800) 536-0151  <a href="http://www.integrusenergy.com">www.integrusenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Jsynergy, LLC</b> 445 Central Ave. Suite 204 Cedarhurst, NY 11516	(516) 331-2020  <a href="http://Jsynergylc.com">Jsynergylc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Kuehne Chemical Company, Inc.</b> 86 North Hackensack Avenue South Kearney, NJ 07032	(973) 589-0700  <a href="mailto:kuehnechemical@comcast.net">kuehnechemical@comcast.net</a>	<b>I</b>

<b>Liberty Power Delaware, LLC</b> 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799  <a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Liberty Power Holdings, LLC</b> 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799  <a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Linde Energy Services</b> 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644  <a href="http://www.linde.com">www.linde.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Marathon Power LLC</b> 302 Main Street Paterson, NJ 07505	( 888) 779-7255  <a href="http://www.mecny.com">www.mecny.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>MP2 Energy NJ, LLC</b> 111 River Street, Suite 1204 Hoboken, NJ 07030	(877) 238-5343  <a href="http://www.mp2energy.com">www.mp2energy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Natures Current, LLC</b> 95 Fairmount Avenue Philadelphia, Pennsylvania 19123	(215) 464-6000  <a href="http://www.naturescurrent.com">www.naturescurrent.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>MPower Energy NJ LLC</b> One University Plaza, Suite 507 Hackensack, NJ 07601	(877) 286-7693  <a href="http://www.mpowerenergy.com">www.mpowerenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>NATGASCO, Inc. (Supreme Energy, Inc.)</b> 532 Freeman St. Orange, NJ 07050	(800) 840-4427  <a href="http://www.supremeenergyinc.com">www.supremeenergyinc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>New Jersey Gas &amp; Electric</b> 10 North Park Place Suite 420 Morristown, NJ 07960	(866) 568-0290  <a href="http://www.njgande.com">www.njgande.com</a>	<b>R/C/</b>  <b>ACTIVE</b>
<b>NextEra Energy Services New Jersey, LLC</b> 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential  <a href="http://www.nexteraenergyservices.com">www.nexteraenergyservices.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Noble Americas Energy Solutions</b> The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772  <a href="http://www.noblesolutions.com">www.noblesolutions.com</a>	<b>C/I</b>  <b>ACTIVE</b>

<b>Nordic Energy Services, LLC</b> 50 Tice Boulevard, Suite 340 Woodcliff Lake, NJ 07677	(877) 808-1027  <a href="http://www.nordiceenergy.us.com">www.nordiceenergy.us.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>North American Power and Gas, LLC</b> 222 Ridgedale Avenue Cedar Knolls, NJ 07927	(888) 313-9086  <a href="http://www.napower.com">www.napower.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>North Eastern States, Inc. d/b/a Entrust Energy</b> 90 Washington Valley Road Bedminster, NJ 07921	(888) 521-5861  <a href="http://www.entrustenergy.com">www.entrustenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Oasis Power, LLC d/b/a Oasis Energy</b> 11152 Westheimer, Suite 901 Houston, TX 77042	(800)324-3046  <a href="http://www.oasisenergy.com">www.oasisenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Palmco Power NJ, LLC</b> One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862  <a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Park Power, LLC</b> 1200 South Church St. Suite 23 Mount Laurel, NJ 08054	(856) 778-0079  <a href="http://www.parkpower.com">www.parkpower.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Plymouth Rock Energy, LLC</b> 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937)  <a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Power Management Co., LLC b/b/a PMC Lightsavers</b> Limited Liability Company 1600 Moseley Road Victor, NY 14564	(585) 249-1360  <a href="http://www.powermanagementco.com">www.powermanagementco.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>PPL Energy Plus, LLC</b> Shrewsbury Executive Offices 788 Shrewsbury Ave., Suite 2178 Tinton Falls, NJ 07724	(800) 281-2000  <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	<b>C</b>  <b>/I</b>  <b>ACTIVE</b>
<b>Progressive Energy Consulting, LLC</b> PO Box 4582 Wayne, New Jersey 07474	(917) 837-7400  <a href="mailto:Progressivenrg@optionline.net">Progressivenrg@optionline.net</a>	<b>R/C/I</b>  <b>ACTIVE</b>



<b>Prospect Resources, Inc.</b> 208 W. State Street Trenton, NJ 08608-1002	(847) 673-1959 <a href="http://www.prospectresources.com">www.prospectresources.com</a>	<b>C</b> <b>ACTIVE</b>
<b>Public Power &amp; Utility of New Jersey, LLC</b> One International Blvd, Suite 400 Mahwah, NJ 07495	(888) 354-4415 <a href="http://www.ppandu.com">www.ppandu.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Reliant Energy</b> 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 <a href="http://www.reliant.com">www.reliant.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>ResCom Energy LLC</b> 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041 <a href="http://rescom-energy.com">http://rescom-energy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Residents Energy, LLC</b> 550 Broad Street Newark, NJ 07102	(888) 828-7374 <a href="http://www.residentsenergy.com">www.residentsenergy.com</a>	<b>R/C</b>
<b>Respond Power LLC</b> 1001 East Lawn Drive Teaneck, NJ 07666	(888) 625-6760 <a href="http://www.majorenergy.com">www.majorenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Save on Energy, LLC</b> 1101 Red Ventures Drive Fort Mill, SC 29707	1 (877)-658-3183 <a href="http://www.saveonenergy.com">www.saveonenergy.com</a>	<b>R/C</b>
<b>SFE Energy</b> One Gateway Center Suite 2600 Newark, NJ 07012	1 (877) 316-6344 <a href="http://www.sfeenergy.com">www.sfeenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>S.J. Energy Partners, Inc.</b> 208 White Horse Pike, Suite 4 Barrington, NJ 08007	(800) 695-0666 <a href="http://www.sjnaturalgas.com">www.sjnaturalgas.com</a>	<b>C</b> <b>ACTIVE</b>
<b>SmartEnergy Holdings, LLC</b> 100 Overlook Center 2nd Floor Princeton, NJ NJ 08540 United States of America	(800) 443-4440 <a href="http://www.smartenergy.com">www.smartenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>South Jersey Energy Company</b> 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	(800) 266-6020 <a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Spark Energy Gas, LP/ Spark Energy</b>	(713)600-2600	<b>R/C/I</b>

2105 City West Blvd. Suite 100 Houston, TX 77042	<a href="http://www.sparkenergy.com">www.sparkenergy.com</a>	<b>ACTIVE</b>
<b>Sperian Energy Corp.</b> 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082  <a href="http://www.sperianenergy.com">www.sperianenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Sprague Energy Corp.</b> 12 Ridge Road Chatham Township, NJ 07928	855-466-2842  <a href="http://www.spragueenergy.com">www.spragueenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Starion Energy PA Inc.</b> 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040  <a href="http://www.starionenergy.com">www.starionenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Stream Energy New Jersey, LLC</b> 309 Fellowship Rd., Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150  <a href="http://www.streamenergy.net">www.streamenergy.net</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Summit Energy Services, Inc.</b> 10350 Ormsby Park Place Suite 400 Louisville, KY 40223	1 (800) 90-SUMMIT  <a href="http://www.summitenergy.com">www.summitenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Talen Energy Marketing, LLC</b> <b>788 Shrewsbury Avenue,</b> <b>Suite 2178 Tinton Falls, NJ</b> <b>07724</b>	(888) 289-7693  <a href="http://www.pplenergyplus.com/*">www.pplenergyplus.com/*</a>	<b>R/C</b>
<b>Texas Retail Energy LLC</b> Park 80 West Plaza II, Suite 200 Saddle Brook, NJ 07663 Attn: Chris Hendrix	(866) 532-0761  Texasretailenergy.com	<b>C/I</b>  <b>ACTIVE</b>
<b>TransCanada Power Marketing Ltd.</b> 190 Middlesex Essex Turnpike, Suite 200 Iselin, NJ 08830	(877) MEGAWAT  <a href="http://www.transcanada.com/powermarketing">www.transcanada.com/powermarketing</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>TriEagle Energy, LP</b> 90 Washington Valley Rd Bedminster, NJ 07921	(877) 933-2453  <a href="http://www.trieagleenergy.com">www.trieagleenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

<b>UGI Energy Services, Inc. dba UGI Energy Link</b> 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(800) 427-8545  <a href="http://www.ugienergylink.com">www.ugienergylink.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Verde Energy USA, Inc.</b> 2001 Route 46 Waterview Plaza Suite 301 Parsippany, NJ 07054	(800) 388-3862  <a href="http://www.lowcostpower.com">www.lowcostpower.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Viridian Energy</b> 2001 Route 46, Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508  <a href="http://www.viridian.com">www.viridian.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>XOOM Energy New Jersey, LLC</b> 744 Broad Street. 16 <sup>th</sup> Floor Newark, NJ 07102	(888) 997-8979  <a href="http://www.xoomenergy.com">www.xoomenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Your Energy Holdings, LLC</b> One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493  <a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

[Back to the main supplier page](#)

**PSE&G GAS SERVICE TERRITORY**  
**Last Updated 7/21/15**

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I - INDUSTRIAL**

<b>Supplier</b>	<b>Telephone &amp; Web Site</b>	<b>*Customer Class</b>
<b>Agera Energy, LLC</b> <b>115 route 46, Building F</b> <b>Parsippany, NJ 07054</b>	(844) 692-4372  <a href="http://www.ageraenergy.com">www.ageraenergy.com</a>	<b>R/C/I</b>
<b>Ambit Northeast, LLC d/b/a</b> <b>Ambit Energy</b> 103 Carnegie Center Suite 300 Princeton, NJ 08540	877-282-6284  <a href="http://www.ambitenergy.com">www.ambitenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>American Power &amp; Gas of</b> <b>NJ, LLC</b> 10000 Lincoln Drive East – Suite 201 Marlton, NJ 08053	(800) 2057491  <a href="http://www.GoAPG.com">www.GoAPG.com</a>	<b>R/C/I</b>
<b>Amerigreen Energy, Inc.</b> 333 Sylvan Avenue Suite 305 Englewood Cliffs, NJ 07632	(888)559-4567  <a href="http://www.amerigreen.com">www.amerigreen.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Astral Energy LLC</b> 16 Tyson Place Bergenfield, NJ 07621	888-850-1872  <a href="http://www.AstralEnergyLLC.com">www.AstralEnergyLLC.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>BBPC, LLC Great Eastern</b> <b>Energy</b> 116 Village Blvd. Suite 200 Princeton, NJ 08540	888-651-4121  <a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>Choice Energy, LLC</b> <b>4257 US Highway 9, Suite 6C</b> <b>Freehold, NJ 07728</b>	(888) 565-4490  <a href="http://www.4choiceenergy.com">www.4choiceenergy.com</a>	<b>R/C/I</b>
<b>Clearview Electric Inc.</b> <b>d/b/a Clearview Gas</b> 1744 Lexington Ave. Pennsauken, NJ 08110	800-746-4720  <a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>

<b>Colonial Energy, Inc.</b> 83 Harding Road Wyckoff, NJ 07481	845-429-3229  <a href="http://www.colonialgroupinc.com">www.colonialgroupinc.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Commerce Energy, Inc.</b> 7 Cedar Terrace Ramsey, NJ 07746	888 817-8572  <a href="http://www.commerceenergy.com">www.commerceenergy.com</a>	<b>R</b>  <b>ACTIVE</b>
<b>Compass Energy Services, Inc.</b> 33 Wood Avenue South, 610 Iselin, NJ 08830	866-867-8328  <a href="http://www.compassenergy.net">www.compassenergy.net</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Compass Energy Gas Services, LLC</b> 33 Wood Avenue South Suite 610 Iselin, NJ 08830	866-867-8328  <a href="http://www.compassenergy.net">www.compassenergy.net</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>ConocoPhillips Company</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-646-4427  <a href="http://www.conocophillips.com">www.conocophillips.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Consolidated Edison Energy, Inc.</b> <b>d/b/a Con Edison Solutions</b> 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-686-1383 x2130  <a href="http://www.conedenergy.com">www.conedenergy.com</a>	
<b>Consolidated Edison Solutions, Inc.</b> Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955  <a href="http://www.conedsolutions.com">www.conedsolutions.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Constellation NewEnergy-Gas Division, LLC</b> 116 Village Boulevard, Suite 200 Princeton, NJ 08540	800-785-4373  <a href="http://www.constellation.com">www.constellation.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Constellation Energy Gas Choice, Inc.</b> 116 Village Blvd., Suite 200 Princeton, NJ 08540	800-785-4373  <a href="http://www.constellation.com">www.constellation.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Constellation Energy Services Natural Gas, LLC</b> <b>116 Village Boulevard</b>	1 (800) 536-0151	<b>C/I</b>

<b>Suite 200</b> <b>Princeton, NJ 08540</b>	<a href="http://www.integrysenergy.com">www.integrysenergy.com</a>	
<b>Direct Energy Business, LLC</b> 1 Hess Plaza Woodbridge, NJ 07095	888-925-9115 <a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Direct Energy Business Marketing, LLC (fka Hess Energy Marketing)</b> One Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 <a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Direct Energy Small Business, LLC (fka Hess Small Business Services, LLC)</b> One Hess Plaza Woodbridge, NJ 07095	(888) 925-9115 <a href="http://www.business.directenergy.com/small-business">http://www.business.directenergy.com/small-business</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Direct Energy Services, LLC</b> <b>1 Hess Plaza</b> <b>Woodbridge, NJ 07095</b>	1 (866) 348-4193 <a href="http://www.directenergy.com">www.directenergy.com</a>	<b>C/I</b> <b>INACTIVE</b>
<b>Dominion Retail, Inc. d/b/a Dominion Energy Solutions</b> <b>395 Route #70 West, Suite 125 Lakewood, NJ 08701</b>	(866)237-4765 <a href="http://www.dominionenergy.com">www.dominionenergy.com</a>	<b>R/C</b>
<b>Everyday Energy, LLC</b> <b>One International Blvd., Suite 400</b> <b>Mahwah, NJ 07495-0400</b>	844-684-5506 <a href="http://www.energyrewards.comcast.com">www.energyrewards.comcast.com</a>	<b>R/I</b>
<b>Frontier Utilities Northeast, LLC</b> 199 New Road, Suite 61-187 Linwood, NJ 08221	(877) 437-6930 <a href="http://www.frontierutilities.com">www.frontierutilities.com</a>	<b>R/C/I</b>
<b>Glacial Energy of New Jersey, Inc.</b> 21 Pine Street, Suite 237 Rockaway, NJ 07866	888-452-2425 <a href="http://www.glacialenergy.com">www.glacialenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Gateway Energy Services Corporation</b> 1 Hess Plaza Woodbridge, NJ 07095	(800) 805-8586 <a href="http://www.gesc.com">www.gesc.com</a>	<b>R/C</b> <b>ACTIVE</b>

<b>Global Energy Marketing, LLC</b> 129 Wentz Avenue Springfield, NJ 07081	800-542-0778 <a href="http://www.globalp.com">www.globalp.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Great Eastern Energy</b> 116 Village Blvd., Suite 200 Princeton, NJ 08540	888-651-4121 <a href="http://www.greateastern.com">www.greateastern.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Greenlight Energy</b> 2608 25 <sup>th</sup> Road Astoria, NY 11102	(888) 453-4427 <a href="http://www.greenlightenergy.us">www.greenlightenergy.us</a>	<b>R</b> <b>ACTIVE</b>
<b>Harborside Energy LLC</b> 101 Hudson Street, Suite 2100 Jersey City, NJ 07302	877-940-3835 <a href="http://www.harborsideenergynj.com">www.harborsideenergynj.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Hess Energy, Inc.</b> One Hess Plaza Woodbridge, NJ 07095	800-437-7872 <a href="http://www.hess.com">www.hess.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>HIKO Energy, LLC</b> 655 Suffern Road Teaneck, NJ 07666	888 264-4908 <a href="http://www.hikoenergy.com">www.hikoenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Hudson Energy Services, LLC</b> 7 Cedar Street Ramsey, NJ 07466	877- Hudson 9 <a href="http://www.hudsonenergyservices.com">www.hudsonenergyservices.com</a>	<b>C</b> <b>ACTIVE</b>
<b>IDT Energy, Inc.</b> 550 Broad Street Newark, NJ 07102	877-887-6866 <a href="http://www.idtenergy.com">www.idtenergy.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Infinite Energy dba Intelligent Energy</b> 1200 Route 22 East Suite 2000 Bridgewater, NJ 08807-2943	(800) 927-9794 <a href="http://www.InfiniteEnergy.com">www.InfiniteEnergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Integrlys Energy Services-Natural Gas, LLC</b> 101 Eisenhower Parkway Suite 300 Roseland, NJ 07068	(800) 536-0151 <a href="http://www.integrlysenergy.com">www.integrlysenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Jsynergy LLC</b> 445 Cental Ave. Suite 204 Cedarhurst, NY 11516	(516) 331-2020 <a href="http://www.Jsnergylc.com">www.Jsnergylc.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Major Energy Services, LLC</b> 1001 East Lawn Drive Teaneck NJ 07666	888-625-6760 <a href="http://www.majorenergy.com">www.majorenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>

<b>Marathon Power LLC</b> 302 Main Street Paterson, NJ 07505	888-779-7255  <a href="http://www.mecny.com">www.mecny.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Metromedia Energy, Inc.</b> 6 Industrial Way Eatontown, NJ 07724	1-877-750-7046  <a href="http://www.metromediaenergy.com">www.metromediaenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Metro Energy Group, LLC</b> 14 Washington Place Hackensack, NJ 07601	888-53-Metro  <a href="http://www.metroenergy.com">www.metroenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>MPower Energy NJ LLC</b> One University Plaza, Suite 507 Hackensack, NJ 07601	877-286-7693  <a href="http://www.mpowerenergy.com">www.mpowerenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>NATGASCO (Supreme Energy, Inc.)</b> 532 Freeman Street Orange, NJ 07050	800-840-4427  <a href="http://www.supremeenergyinc.com">www.supremeenergyinc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>New Energy Services LLC</b> 101 Neptune Avenue Deal, New Jersey 07723	800-660-3643  <a href="http://www.newenergyservicesllc.com">www.newenergyservicesllc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>New Jersey Gas &amp; Electric</b> 10 North Park Place Suite 420 Morristown, NJ 07960	866-568-0290  <a href="http://www.njgande.com">www.njgande.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Noble Americas Energy Solutions</b> The Mac-Cali Building 581 Main Street, 8th fl. Woodbridge, NJ 07095	877-273-6772  <a href="http://www.noblesolutions.com">www.noblesolutions.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>North American Power &amp; Gas, LLC d/b/a North American Power</b> 197 Route 18 South Ste. 300 New Brunswick, NJ 08816	888- 313-8086  <a href="http://www.napower.com">www.napower.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>North Eastern States, Inc. d/b/a Entrust Energy</b> 90 Washington Valley Road Bedminster, NJ 07921	(888) 521-5861  <a href="http://www.entrustenergy.com">www.entrustenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Oasis Power, LLC d/b/a Oasis Energy</b> 11152 Westheimer, Suite 901 Houston, TX 77042	(800)324-3046  <a href="http://www.oasisenergy.com">www.oasisenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>



<b>Palmco Energy NJ, LLC</b> One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	877-726-5862  <a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Plymouth Rock Energy, LLC</b> 338 Maitland Avenue Teaneck, NJ 07666	855-32-POWER (76937)  <a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>PPL EnergyPlus, LLC</b> <b>Shrewsbury Executive</b> <b>Offices</b> 788 Shrewsbury Avenue Suite 2200 Tinton Falls, NJ 07724	(732) 741-0505  <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Public Power &amp; Utility of</b> <b>New Jersey, LLC</b> One International Blvd, Suite 400 Mahwah, NJ 07495	(888) 354-4415  <a href="http://www.ppandu.com">www.ppandu.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Residents Energy, LLC</b> 550 Broad Street Newark, NJ 07102	(888) 828-7374  <a href="http://www.residentsenergy.com">www.residentsenergy.com</a>	<b>R/C</b>
<b>Respond Power LLC</b> 1001 East Lawn Drive Teaneck, NJ 07666	(877) 973-7763  <a href="http://www.respondpower.com">www.respondpower.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Save on Energy, LLC</b> 1101 Red Ventures Drive Fort Mill, SC 29707	1 (877) 658-3183  <a href="http://www.saveonenergy.com">www.saveonenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>SFE Energy</b> One Gateway Center Suite 2600 Newark, NJ 07012	1 (877) 316-6344  <a href="http://www.sfeenergy.com">www.sfeenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>S.J. Energy Partners, Inc.</b> 208 White Horse Pike, Suite 4 Barrington, NJ 08007	(800) 695-0666  <a href="http://www.sjnaturalgas.com">www.sjnaturalgas.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>Star Energy Partners, LLC</b> <b>CEO Corporate Center</b> <b>1812 Front Street</b> <b>Scotch Plains, NJ 07076</b>	(855) 427-7827  <a href="http://www.starenergypartners.com">www.starenergypartners.com</a>	<b>R/C/I</b>
<b>South Jersey Energy</b> <b>Company</b> 1 South Jersey Plaza, Route 54	800-266-6020  <a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

Folsom, NJ 08037		
<b>SouthStar Energy d/b/a New Jersey Energy</b> 1085 Morris Avenue, Suite 155 Union, NJ 07083	(866) 477-8823  <a href="http://www.newjerseyenergy.com">www.newjerseyenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Spark Energy Gas, LP/ Spark Energy</b> 2105 City West Blvd. Suite 100 Houston, TX 77042	(713)600-2600  <a href="http://www.sparkenergy.com">www.sparkenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Sperian Energy Corp.</b> Bridgewater Center 1200 Route 22 East Bridgewater, NJ 08807	888-682-8082  <a href="http://www.sperianenergy.com">www.sperianenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Sprague Energy Corp.</b> 12 Ridge Road Chatham Township, NJ 07928	855-466-2842  <a href="http://www.spragueenergy.com">www.spragueenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Stuyvesant Energy LLC</b> 10 West Ivy Lane, Suite 4 Englewood, NJ 07631	800-640-6457  <a href="http://www.stuyfuel.com">www.stuyfuel.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>Stream Energy New Jersey, LLC</b> 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150  <a href="http://www.streamenergy.net">www.streamenergy.net</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Summit Energy Services, Inc.</b> 10350 Ormsby Park Place Suite 400 Louisville, KY 40223	1 (800) 90-SUMMIT  <a href="http://www.summitenergy.com">www.summitenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Systrum Energy</b> 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786  <a href="http://www.systrumenergy.com">www.systrumenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Talen Energy Marketing, LLC</b> <b>788 Shrewsbury Avenue,</b> <b>Suite 2178</b> <b>Tinton Falls, NJ 07724</b>	(888) 289-7693  <a href="http://www.pplenergyplus.com/*">www.pplenergyplus.com/*</a>	<b>R/C</b>
<b>Tiger Natural Gas, Inc. dba Tiger, Inc.</b> 234 20th Avenue Brick, NJ 008724	888-875-6122  <a href="http://www.tignaturalgas.com">www.tignaturalgas.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

<b>UGI Energy Services, Inc. dba UGI Energy Link</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-427-8545  <a href="http://www.ugienergylink.com">www.ugienergylink.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>UGI Energy Services, Inc. d/b/a GASMAR</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	856-273-9995  <a href="http://www.ugienergylink.com">www.ugienergylink.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Verde Energy USA, Inc.</b> 2001 Route 46 Waterview Plaza, Suite 301 Parsippany, NJ 07054	800-388-3862  <a href="http://www.lowcostpower.com">www.lowcostpower.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Viridian Energy PA LLC</b> 2001 Route 46, Waterview Plaza Suite 230 Parsippany, NJ 07054	866-663-2508  <a href="http://www.viridian.com">www.viridian.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Vista Energy Marketing, L.P.</b> 197 State Route 18 South, Suite 3000 South Wing East Brunswick, NJ 08816	888-508-4782  <a href="http://www.vistaenergymarketing.com">www.vistaenergymarketing.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Woodruff Energy</b> 73 Water Street PO Box 777 Bridgeton, NJ 08302	800-557-1121  <a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Woodruff Energy US LLC</b> 73 Water Street P.O. Box 777 Bridgeton, NJ 08302	800-457-1121  <a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>XOOM Energy New Jersey, LLC</b> 744 Broad Street. 16th Floor Newark, NJ 07102	888-997-8979  <a href="http://www.xoomenergy.com">www.xoomenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Your Energy Holdings, LLC</b> One International Boulevard Suite 400 Mahwah, NJ 07495-0400	855-732-2493  <a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

[Back to main supplier information page](#)

## **APPENDIX B**

### **Equipment Inventory**

**Cost of Electricity:**

\$0.120	\$/kWh
\$8.00	\$/kW

			EXISTING CONDITIONS								Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/Space) * (Annual Hours)	Retrofit control device	
64LED	Otudoor	Outdoor Lighting	2	175 MH	MH175/1	215	0.43	SW	4368	1,878	NONE	
35LED	Main Room	Multi Purpose	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	780	842	OCC	
32LED	Restroom	Restroom	2	1T 32 R F 2 (ELE)	F42LL	60	0.12	SW	1092	131	OCC	
32LED	Office	Offices	2	1T 32 R F 2 (ELE)	F42LL	60	0.12	SW	1092	131	OCC	
32LED	Office	Offices	2	1T 32 R F 2 (ELE)	F42LL	60	0.12	SW	1092	131	OCC	
32LED	Office	Offices	2	1T 32 R F 2 (ELE)	F42LL	60	0.12	SW	1092	131	OCC	
32LED	Office	Offices	2	1T 32 R F 2 (ELE)	F42LL	60	0.12	SW	1092	131	OCC	
32LED	Hallway	Hallways	1	1T 32 R F 2 (ELE)	F42LL	60	0.06	SW	8736	524	NONE	
32LED	Panel Room	Mechanical Room	5	1T 32 R F 2 (ELE)	F42LL	60	0.30	SW	8736	2,621	NONE	
32LED	Office	Offices	3	1T 32 R F 2 (ELE)	F42LL	60	0.18	SW	1092	197	OCC	
32LED	Women	Restroom	3	1T 32 R F 2 (ELE)	F42LL	60	0.18	SW	1092	197	OCC	
32LED	Utility	Mechanical Room	3	1T 32 R F 2 (ELE)	F42LL	60	0.18	SW	8736	1,572	NONE	
32LED	Men	Restroom	3	1T 32 R F 2 (ELE)	F42LL	60	0.18	SW	1092	197	OCC	
263	Otudoor	Outdoor Lighting	8	Pool MH1000 Fixt	MH1000/1	1080	8.64	SW	4368	37,740	NONE	
231LED	Otudoor	Outdoor Lighting	2	WP400MH1	WP400/1	458	0.92	SW	4368	4,001	NONE	
231LED	Otudoor	Outdoor Lighting	4	WP400MH1	WP400/1	458	1.83	SW	4368	8,002	NONE	
	Total		56				14.58			58,426		

CHA Project # 30993  
City of East Orange  
Rowley Park

Description	QTY	Manufacturer Name	Model No.	Serial No.	Equipment Type/ Utility	Capacity/Size /Efficiency	Efficiency	Location	Areas/Equipment Served	Date Installed	Remaining Useful Life (years)	Other Info.	Current year	Years Old	ASHRAE life expectancy
DHW Heater	1	Bradford White	M120U6SS-1NAL	KC17944843	DHW Heater	1.4kW 19 gallon storage tank	100% efficiency	mechanical room1	the whole building	2009	13		2016	7	20
VRF Units	1	Mitsubishi	PURY-P96TKMU-A	21W00560	variable refrigerant flow outdoor unit	8 ton cooling capacity and 96 MBH heating capacity	EER of 13.6	outdoor ground	the whole building	2009	13		2016	7	20
Electric Baseboard Heater	many	N/A	N/A	N/A	Electric baseboard heater	N/A	100% efficiency	whole building	the whole building	2009	13		2016	7	20
Water Spray Pump Motor	1	Baldor Reliance	JMM3212T	35N8351481	pump motor	5HP	86%	Mechanical Room2	splash park	2009	13		2016	7	20
Water Spray Pump Motor	1	A O Smith	7-196338-24	138103M	pump motor	2HP	N/A	Mechanical Room2	splash park	2009	13		2016	7	20
Electric Unit Heater	2	N/A	N/A	N/A	Electric heater	N/A	100% efficiency	Mechanical Room2	mechanical room	2009	13		2016	7	20
Split Heat Pump	3	Mitsubishi	PKFY-p18nhmu	N/A	Split Heat Pump	18MBH cooling and 20MBH heating	N/A	office	office	2009	13		2016	7	20

## **APPENDIX C**

### **ECM Calculations**

		EXISTING CONDITIONS								RETROFIT CONDITIONS								COST & SAVINGS ANALYSIS						
	Area Description	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated daily hours for the usage group	(kW/Space) * (Annual Hours)	No. of fixtures after the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kW/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kWh Saved) * (\$/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Simple Payback
64LED	Outdoor	2	175 MH	MH175/1	215	0.4	SW	4368	1,878	2	BAYLED78W	BAYLED78W	93	0.2	NONE	4,368	812	1,066	0.2	\$ 151.32	\$ 1,688.39	\$ 200	11.2	9.8
35LED	Main Room	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.1	SW	780	842	12	T 59 R LED	RTLED38	38	0.5	OCC	546	249	593	0.6	\$ 131.11	\$ 2,922.75	\$ 310	22.3	19.9
32LED	Restroom	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
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32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
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32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	62.3
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32LED	Office	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1092	131	2	STLED4	STLED4	40	0.1	OCC	764	61	70	0.0	\$ 12.23	\$ 801.15	\$ 40	65.5	



City of East Orange  
CHA Project Number: 30993

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Metric Ton Carbon Dioxide Equivalent	Building Area	Annual Utility Cost		
\$ 0.130	\$/kWh blended		0.000420205		Electric	Natural Gas	Fuel Oil
\$ 0.120	\$/kWh supply	84,080	0.000420205	3,000	\$ 11,246	\$ -	
\$ 8.00	\$/kW	24.0	0				
\$ -	\$/Therm	-	0.00533471				
\$ 5.00	\$/kgals		0				
	\$/Gal						

water

Rowley Park																						
Recommend? Y or N		Item	Savings					Cost	Simple Payback	Life Expectancy	GHG Reduction (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings					ROI	NPV	IRR
			kW	kWh	therms	No. 2 Oil gal	Water kgal								kW	kWh	therms	kgal/vr	\$			
Y	ECM-I	Motor Replacement	0.2	488	0	0	0	80	\$ 1,192	14.9	25	\$ -	N	14.9	5.5	12,209	0	0	\$ 2,117	0.8	\$197	4.4%
Y	ECM-L1	Lighting Replacements with Controls (Occupancy Sensors)	3.6	13,514	0	0	0	1,967	21,446	10.9	10	\$ 1,610	N	10.1	36.0	135,140	0	0	\$ 21,024	(0.0)	(\$3,055)	-0.1%
Total			3.8	14,002	0	0	0	\$ 2,047	\$ 22,638	11.1	17.5	\$ 1,610		10.3	42	147,349	-	-	\$ 23,141	0.0	(2,857)	6.3%
Recommended Measures (highlighted green above)			3.8	14,002	0	0	0	\$ 2,047	\$ 22,638	11.1	17.5	\$ 1,610	0	10.3	42	147,349	-	-	\$ 23,141	0.0	(2,857)	6.3%
% of Existing			16%	17%	#DIV/0!	0	0															

City:		Newark, NJ					
Occupied Hours/Week		56					
Temp	Enthalpy	Bin Hours	Building	Auditorium	Gymnasium	Library	Classrooms
	h (Btu/lb)		Operating Hours	Occupied Hours	Occupied Hours	Occupied Hours	Occupied Hours
102.5							
97.5	35.4	6	2	0	0	0	0
92.5	37.4	31	10	0	0	0	0
87.5	35.0	131	44	0	0	0	0
82.5	33.0	500	167	0	0	0	0
77.5	31.5	620	207	0	0	0	0
72.5	29.9	664	221	0	0	0	0
67.5	27.2	854	285	0	0	0	0
62.5	24.0	927	309	0	0	0	0
57.5	20.3	600	200	0	0	0	0
52.5	18.2	730	243	0	0	0	0
47.5	16.0	491	164	0	0	0	0
42.5	14.5	656	219	0	0	0	0
37.5	12.5	1,023	341	0	0	0	0
32.5	10.5	734	245	0	0	0	0
27.5	8.7	334	111	0	0	0	0
22.5	7.0	252	84	0	0	0	0
17.5	5.4	125	42	0	0	0	0
12.5	3.7	47	16	0	0	0	0
7.5	2.1	34	11	0	0	0	0
2.5	1.3	1	0	0	0	0	0
-2.5							
-7.5							

Multipliers	
Material:	1.027
Labor:	1.246
Equipment:	1.124

Heating System Efficiency	81%
Cooling Eff (kW/ton)	1.2

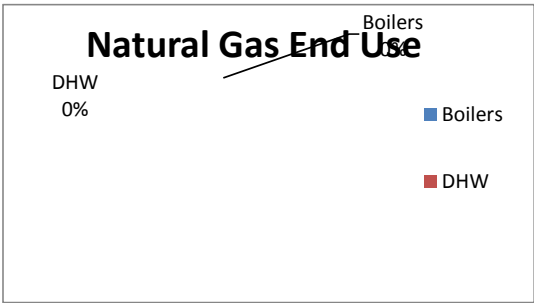
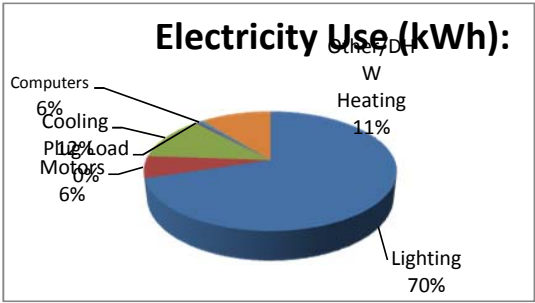
Heating	
Hours	9,454 Hrs
Weighted Avg	2 F
Avg	25 F

Cooling	
Hours	4,333 Hrs
Weighted Avg	68 F
Avg	78 F

Utility End Use Analysis		
Electricity Use (kWh):		Notes/Comments:
84,080	Total	Based on utility analysis
59,000	Lighting	From Lighting Calculations
5,000	Motors	Estimated
10,000	Cooling	Calculated from Cooling Capacity
500	Plug Load	Estimated
500	Computers	Estimated
9,080	Other/DHW Heating	Remaining
Natural Gas Use (Therms):		Notes/Comments:
-	Total	Based on utility analysis
0	Boilers	
0	DHW	Based on utility analysis

70%  
6%  
12%  
1%  
1%  
11%

#DIV/0!  
#DIV/0!



City of East Orange  
CHA Project Number: 30993  
Rowley Park

ECM-1 Motor Replacement

Description: This ECM evaluates the energy (electrical) savings associated with replacing existing motors with high efficiency motors (based on ASHRAE 2010 NEMA ratings) and adding variable frequency drives to control motor speed based on actual load verses constant volume / constant flow.

Variable Inputs

Electric Rate \$0.12 \$/kWh  
Demand Rate \$8.00 \$/kW

MOTOR SCHEDULE											Savings Factor		Existing Motor Energy		Proposed Motor Energy		Energy Savings	
Motor ID	Motor Type	Qty of Savings	HP	Total HP	VFD	Upgrade Motor	VFD Interaction Factor	Existing Motor Eff.	New Motor Eff.	Annual Hours	Coincidence Factor	Load Factor	Demand Savings (kW)	Energy Savings (kWh)	Demand Savings (kW)	Energy Savings (kWh)	Peak Demand Savings (kW)	Annual Energy Savings (kWh)
Water Pump Motor-1	Water Pump	1	5.0	5.0	No	Y	1.00	86.0%	89.5%	2,184	0.740	0.75	3.2	7,103.4	3.1	6,826	0.13	278
Water Pump Motor-2	Water Pump	1	2.0	2.0	No	Y	1.00	80.5%	86.5%	2,184	0.740	0.75	1.4	3,035.5	1.3	2,825	0.10	211
Total:																	0.2	488.3
																	\$ 21	\$ 59
																		\$ 80

Savings calculation formulas are taken from NJ Protocols document for VFDs

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

**ECM-1 Motor Replacement - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
5HP Motor	1		\$ 373	\$ 79		\$ 383	\$ 98	\$ -	\$ 482	
2HP Motor	1		\$ 295	\$ 79		\$ 303	\$ 98	\$ -	\$ 401	
						\$ -	\$ -	\$ -		
						\$ -	\$ -	\$ -		
						\$ -	\$ -	\$ -		
						\$ -	\$ -	\$ -		

\* the contractor quote is a sum cost of replacing the boiler , separating the DHW system and replacing the motors (taking out VFD cost).

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 883	Subtotal
\$ 309	35% Contingency
<b>\$ 1,192</b>	<b>Total</b>

**City of East Orange**  
**CHA Project Number: 30993**  
**Rowley Park**

**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012.

Building must have a minimum average electric demand of 200 kW and minimum area of building is 50,000 ft to be most cost-effective for commercial and industrial buildings. However, multifamily buildings with peak demand over 100kW are still eligible. Market manager has the discretion to approve applications that fall below 200kW minimum.

At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- up to 70% of lighting savings may be considered but performance target will increase by 1% for each percent over 50%
- Scope should include two or more unique measures
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

Total Building Area (Square Feet)	3,000
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.05	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$11,246	\$0
Existing Usage (from utility)	84,080	0
Proposed Savings	14,002	0
Existing Total MMBtus	287	
Proposed Savings MMBtus	48	
% Energy Reduction	16.7%	
Proposed Annual Savings	\$2,047	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.10	\$0.98
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.10	\$0.98

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$5,000
Incentive #2	\$1,376	\$0	\$1,376
Incentive #3	\$1,376	\$0	\$1,376
Total All Incentives	\$2,752	\$0	\$7,752

Total Project Cost	\$22,638
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		Allowable Incentive
% Incentives #1 of Utility Cost*	44.5%	\$5,000
% Incentives #2 of Project Cost**	6.1%	\$1,376
% Incentives #3 of Project Cost**	6.1%	\$1,376
Total Eligible Incentives***		\$7,752
Project Cost w/ Incentives		\$14,886

Project Payback (years)	
w/o Incentives	w/ Incentives
11.1	7.3

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if LGEA is funded by NJBPU.

\*\* Maximum allowable amount of Incentive #2 is 50% of total project cost.

\*\*\*Maximum allowable amount of Incentive #3 is 50% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project

City of East Orange  
CHA Project Number: 30993

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Metric Ton Carbon Dioxide Equivalent	Building Area	Annual Utility Cost		
\$ 0.130	\$/kWh blended		0.000420205		Electric	Natural Gas	Fuel Oil
\$ 0.120	\$/kWh supply	84,080	0.000420205	3,000	\$ 11,246	\$ -	
\$ 8.00	\$/kW	24.0	0				
\$ -	\$/Therm	-	0.00533471				
\$ 5.00	\$/kgals		0				
	\$/Gal						

water

Rowley Park																						
Recommend? Y or N		Item	Savings					Cost	Simple Payback	Life Expectancy	GHG Reduction (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings					ROI	NPV	IRR
			kW	kWh	therms	No. 2 Oil gal	Water kgal								kW	kWh	therms	kgal/vr	\$			
Y	ECM-I	Motor Replacement	0.2	488	0	0	0	80	\$ 1,192	14.9	25	\$ -	N	14.9	5.5	12,209	0	0	\$ 2,117	0.8	\$197	4.4%
Y	ECM-L1	Lighting Replacements with Controls (Occupancy Sensors)	3.6	13,514	0	0	0	1,967	21,446	10.9	10	\$ 1,610	N	10.1	36.0	135,140	0	0	\$ 21,024	(0.0)	(\$3,055)	-0.1%
Total			3.8	14,002	0	0	0	\$ 2,047	\$ 22,638	11.1	17.5	\$ 1,610		10.3	42	147,349	-	-	\$ 23,141	0.0	(2,857)	6.3%
Recommended Measures (highlighted green above)			3.8	14,002	0	0	0	\$ 2,047	\$ 22,638	11.1	17.5	\$ 1,610	0	10.3	42	147,349	-	-	\$ 23,141	0.0	(2,857)	6.3%
% of Existing			16%	17%	#DIV/0!	0	0															

City:		Newark, NJ					
Occupied Hours/Week		56					
Temp	Enthalpy	Bin Hours	Building	Auditorium	Gymnasium	Library	Classrooms
	h (Btu/lb)		Operating Hours	Occupied Hours	Occupied Hours	Occupied Hours	Occupied Hours
102.5							
97.5	35.4	6	2	0	0	0	0
92.5	37.4	31	10	0	0	0	0
87.5	35.0	131	44	0	0	0	0
82.5	33.0	500	167	0	0	0	0
77.5	31.5	620	207	0	0	0	0
72.5	29.9	664	221	0	0	0	0
67.5	27.2	854	285	0	0	0	0
62.5	24.0	927	309	0	0	0	0
57.5	20.3	600	200	0	0	0	0
52.5	18.2	730	243	0	0	0	0
47.5	16.0	491	164	0	0	0	0
42.5	14.5	656	219	0	0	0	0
37.5	12.5	1,023	341	0	0	0	0
32.5	10.5	734	245	0	0	0	0
27.5	8.7	334	111	0	0	0	0
22.5	7.0	252	84	0	0	0	0
17.5	5.4	125	42	0	0	0	0
12.5	3.7	47	16	0	0	0	0
7.5	2.1	34	11	0	0	0	0
2.5	1.3	1	0	0	0	0	0
-2.5							
-7.5							

Multipliers	
Material:	1.027
Labor:	1.246
Equipment:	1.124

Heating System Efficiency	81%
Cooling Eff (kW/ton)	1.2

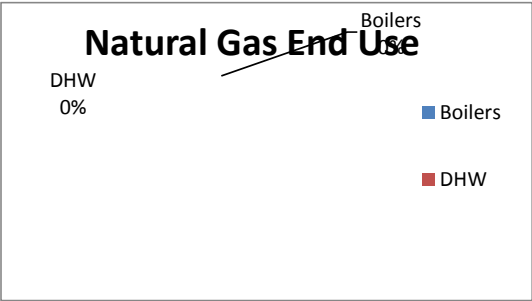
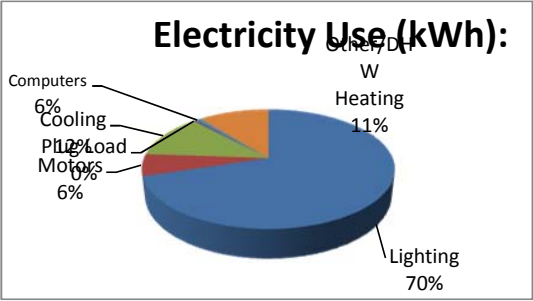
Heating	
Hours	9,454 Hrs
Weighted Avg	2 F
Avg	25 F

Cooling	
Hours	4,333 Hrs
Weighted Avg	68 F
Avg	78 F

Utility End Use Analysis		
Electricity Use (kWh):		Notes/Comments:
84,080	Total	Based on utility analysis
59,000	Lighting	From Lighting Calculations
5,000	Motors	Estimated
10,000	Cooling	Calculated from Cooling Capacity
500	Plug Load	Estimated
500	Computers	Estimated
9,080	Other/DHW Heating	Remaining
Natural Gas Use (Therms):		Notes/Comments:
-	Total	Based on utility analysis
0	Boilers	
0	DHW	Based on utility analysis

70%  
6%  
12%  
1%  
1%  
11%

#DIV/0!  
#DIV/0!



City of East Orange  
CHA Project Number: 30993  
Rowley Park

ECM-1 Motor Replacement

Description: This ECM evaluates the energy (electrical) savings associated with replacing existing motors with high efficiency motors (based on ASHRAE 2010 NEMA ratings) and adding variable frequency drives to control motor speed based on actual load verses constant volume / constant flow.

Variable Inputs

Electric Rate \$0.12 \$/kWh  
Demand Rate \$8.00 \$/kW

MOTOR SCHEDULE											Savings Factor		Existing Motor Energy		Proposed Motor Energy		Energy Savings	
Motor ID	Motor Type	Qty of Savings	HP	Total HP	VFD	Upgrade Motor	VFD Interaction Factor	Existing Motor Eff.	New Motor Eff.	Annual Hours	Coincidence Factor	Load Factor	Demand Savings (kW)	Energy Savings (kWh)	Demand Savings (kW)	Energy Savings (kWh)	Peak Demand Savings (kW)	Annual Energy Savings (kWh)
Water Pump Motor-1	Water Pump	1	5.0	5.0	No	Y	1.00	86.0%	89.5%	2,184	0.740	0.75	3.2	7,103.4	3.1	6,826	0.13	278
Water Pump Motor-2	Water Pump	1	2.0	2.0	No	Y	1.00	80.5%	86.5%	2,184	0.740	0.75	1.4	3,035.5	1.3	2,825	0.10	211
Total:																	0.2	488.3
																	\$ 21	\$ 59
																		\$ 80

Savings calculation formulas are taken from NJ Protocols document for VFDs



Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

**ECM-1 Motor Replacement - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
5HP Motor	1		\$ 373	\$ 79		\$ 383	\$ 98	\$ -	\$ 482	
2HP Motor	1		\$ 295	\$ 79		\$ 303	\$ 98	\$ -	\$ 401	
						\$ -	\$ -	\$ -		
						\$ -	\$ -	\$ -		
						\$ -	\$ -	\$ -		
						\$ -	\$ -	\$ -		

\* the contractor quote is a sum cost of replacing the boiler , separating the DHW system and replacing the motors (taking out VFD cost).

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 883	Subtotal
\$ 309	35% Contingency
<b>\$ 1,192</b>	<b>Total</b>

**City of East Orange**  
**CHA Project Number: 30993**  
**Rowley Park**

**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012.

Building must have a minimum average electric demand of 200 kW and minimum area of building is 50,000 ft to be most cost-effective for commercial and industrial buildings. However, multifamily buildings with peak demand over 100kW are still eligible. Market manager has the discretion to approve applications that fall below 200kW minimum.

At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- up to 70% of lighting savings may be considered but performance target will increase by 1% for each percent over 50%
- Scope should include two or more unique measures
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

Total Building Area (Square Feet)	3,000	<b>Incentive #1</b>	
Is this audit funded by NJ BPU (Y/N)	Yes	Audit is funded by NJ BPU	\$0.05 \$/sqft

Board of Public Utilities (BPU)

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$11,246	\$0
Existing Usage (from utility)	84,080	0
Proposed Savings	14,002	0
Existing Total MMBtus	287	
Proposed Savings MMBtus	48	
% Energy Reduction	16.7%	
Proposed Annual Savings	\$2,047	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.10	\$0.98
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.10	\$0.98

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$5,000
Incentive #2	\$1,376	\$0	\$1,376
Incentive #3	\$1,376	\$0	\$1,376
Total All Incentives	\$2,752	\$0	\$7,752

Total Project Cost	\$22,638
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		Allowable Incentive
% Incentives #1 of Utility Cost*	44.5%	\$5,000
% Incentives #2 of Project Cost**	6.1%	\$1,376
% Incentives #3 of Project Cost**	6.1%	\$1,376
Total Eligible Incentives***		\$7,752
Project Cost w/ Incentives		\$14,886

Project Payback (years)	
w/o Incentives	w/ Incentives
11.1	7.3

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if LGEA is funded by NJBPU.

\*\* Maximum allowable amount of Incentive #2 is 50% of total project cost.

\*\*\*Maximum allowable amount of Incentive #3 is 50% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project

## **APPENDIX E**

### **Photos**



*Existing water spray pumps*



*Existing outdoor lights*

## **APPENDIX F**

### **EPA Benchmarking Report**



# ENERGY STAR® Statement of Energy Performance

# N/A

## Rowley Park

**Primary Property Type:** Parking  
**Gross Floor Area (ft²):** 3,000  
**Built:** 1990

**ENERGY STAR®**  
**Score<sup>1</sup>**

**For Year Ending:** August 31, 2014  
**Date Generated:** April 19, 2016

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**

Rowley Park  
91 N Arlington Ave  
East Orange, New Jersey 07017

**Property Owner**

\_\_\_\_\_  
,  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

**Primary Contact**

\_\_\_\_\_  
,  
(\_\_\_\_)\_\_\_\_-\_\_\_\_  
\_\_\_\_\_

**Property ID:** 4937837

### Energy Consumption and Energy Use Intensity (EUI)

**Site EUI**

95.6 kBtu/ft²

**Annual Energy by Fuel**

Electric - Grid (kBtu) 286,881 (100%)

**National Median Comparison**

National Median Site EUI ( )	N/A
National Median Source EUI ( )	N/A
% Diff from National Median Source EUI	N/A%

**Source EUI**

300.3 kBtu/ft²

**Annual Emissions**

Greenhouse Gas Emissions (Metric Tons CO2e/year)	38
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### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

\_\_\_\_\_  
,  
(\_\_\_\_)\_\_\_\_-\_\_\_\_  
\_\_\_\_\_



**Professional Engineer Stamp**  
(if applicable)