

CITY OF EAST ORANGE

HEALTH SERVICE DEPARTMENT

143 New Street, East Orange NJ 07017

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM
FOR
NEW JERSEY
BOARD OF PUBLIC UTILITIES**

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REPORT DISCLAIMER

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within $\pm 20\%$, and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for City of East Orange in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost energy conservation measures (ECMs) have also been identified in this study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
Health Service Department	143 New Street, East Orange NJ 07017	12,642	1928

The potential total annual energy and cost savings for the recommended energy conservation measures (ECM) identified in the survey are shown below:

City Hall	Electric Savings (kWh)	NG Savings (therms)	Total Savings (\$)	Payback (years)
Health Service Department	36,584	842	7,268	9.6

Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for lighting ECM savings; only one option can be chosen. The incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/applicable and are further discussed in Section 6.0.

Each measure recommended by CHA typically has a stand-alone simple payback period of 15 years or less. However, if the owner chooses to pursue an Energy Savings Improvement Plan (ESIP), high payback measures could be bundled with lower payback measures which ultimately can result in a payback which is favorable for an ESIP project to proceed. Occasionally, we will recommend an ECM that has a longer payback period. This decision is generally based on the need to replace the piece(s) of equipment due to its age, such as a boiler.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

Summary of Energy Conservation Measures

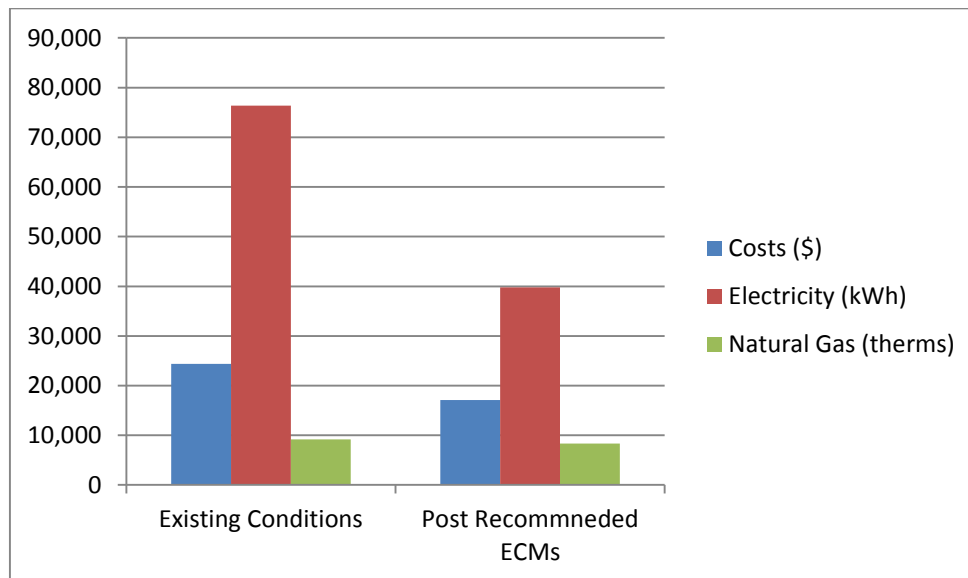
ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
ECM-1	Install thermostat control valves on steam radiators	8,660	676	12.8	0	12.8	Y
ECM-2	Install Window AC Controller	9,200	875	10.5	0	10.5	Y
ECM-3	Replace old plumbing fixtures with low flow plumbing fixtures	111,685	806	138.6	0	138.6	N
ECM-L1	Lighting Replacements with Controls (Occupancy Sensors)	52,160	5,717	9.1	800	9.0	Y
Total**		181,705	8,074	22.5	800	22.4	
Total(Recommended)		70,020	7,268	9.6	800	9.5	

* Incentive shown is per the New Jersey SmartStart Program.

By implementing the recommended ECMs, the building could result in a total of 20 metric tons of LIFETIME greenhouse gas (GHG) reduction.

If the City of East Orange implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	24,353	17,085	30%
Electricity (kWh)	76,365	39,781	48%
Natural Gas (therms)	9,177	8,335	9%
Site EUI (kbtu/SF/Yr)	93.2	76.7	



2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of the building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHA's site visit. See appendix B for detailed information on mechanical equipment, including capacities, model numbers and age. See appendix F for representative photos of some of the existing conditions observed while onsite.

Building Name: Health Service Center
Address: 143 New Street, East Orange NJ 07017
Gross Floor Area: 12,642
Number of Floors: Two floors and one basement
Year Built: 1928



General

Description of Spaces: This is a historic building. The building houses the health service department offices and clinics.

Description of Occupancy: The facility has approximately 45 permanent employees working during the office hours.

Number of Computers: The building has approximately 40 computers.

Building Usage: The regular hours are typically 8:00AM to 5:00PM Monday through Friday during the year.

Construction Materials: Stone, concrete block, and structure steel with stone facade. It is believed that the exterior wall has code compliant insulation when the building was constructed.

Roof: The building has a flat roof which is covered with white rubber membranes. It is believed to be well insulated based on the discussions with facility staff. The roof is in good condition and therefore no ECMs associated with roof improvements are evaluated.

Windows: The windows in the building were upgraded to double pane glass with aluminum frames and appear to be in good condition. Therefore, no ECMs associated with window replacement are evaluated.

Exterior Doors: Exterior doors are bronze doors and in good condition except that the door seals have worn out. Door seals are recommended to be replaced as part of the operations and maintenance (O&M) work.

Heating Ventilation & Air Conditioning (HVAC) Systems

Heating: The building is heated by two Johnston steam boilers located in an underground boiler plant as mentioned in City Hall report. These two boilers were about 40 years old and the burners were replaced in 2010. This boiler plant serves City Hall, Health Service Department and the old Police Department which is abandoned now. Each of these boilers has an output of 6,500MBH and 80% efficiency based on the discussions with facility staff. The burners are controlled by MPC Platinum boiler controller which turns on the boiler when the steam pressure is less than 5 psig and turns off the boiler when the steam pressure reaching 10 psig. These two boilers are running at alternative mode to provide steam through steam tunnels to the steam coils in the AHUs and steam radiators throughout the City Hall and Health Service Center. Condensate is returned to the steam boilers by a condensate tank driven by two condensate pumps located in the boiler room. A steam trap survey was completed when the burners were upgraded. However, steam trap surveys were not completed since then. Therefore, survey and repair steam traps regularly were included in the O&M.

Cooling: The building does not have a central cooling system. The dental clinic office has a Daikin climatrol packaged cooling air hand unit which has a cooling unit above the drop ceiling. The area was not accessible during the site visit due to the patient policy. In discussions with facility staff, it is believed that this unit has a cooling capacity of about 5 ton. Besides these three AHUs and the split AC units, there are about 30 window AC units in City Hall to cool the building. Each of the window AC unit has a typical cooling capacity of 1 ton.

ECMs related to installing window AC control was evaluated.

Ventilation: The air handling unit serving the dental clinic provide minimum ventilation quantities to the room and only operates during the office hours based on the discussions with facility staff. The rest of the building is ventilated by opening windows by the staff. Therefore, there is no ECMs are associated with ventilation system.

Exhaust: This building has multiple fractional HP exhaust fans serving restrooms and general building exhaust, all located on the roof. The exhaust fans appear to be in good condition and therefore no ECMs associated with exhaust system were evaluated.

Controls Systems

The dental clinic office has a programmable thermostat to control the room temperature. The cooling season occupied temperature is typically set at 68°F and the unoccupied temperature is set at 80°F. The heating season occupied temperature is typically set between 73°F and the

unoccupied temperature is set at 65°F. According to the facility staff, the rest of the building is manually controlled. The staff turn on or off the steam radiator, window AC units and open windows to maintain room comfort level. Therefore an ECM related to installing thermostats on the steam radiators is included.

Domestic Hot Water Systems

Two gas fired DHW heater located in the central boiler plant are used to provide DHW for both City Hall and Health Service Center. Each of the heater has a rated 199.9 MBH heating input and an efficiency of 80%. The DHW is circulated by a circulation pump driven by a ¾ HP motor. We have included an ECM that evaluates the potential savings associated with replacing the heaters with high efficiency condensing heaters.

Kitchen Equipment

The building does not have a commercial kitchen but has pantry equipped with microwaves and household refrigerators for the staff to store and heat up lunches.

Plug Load

This building has computers, residential appliances (microwaves, refrigerators, etc.), and printers which contribute to the plug load. The computer monitors go into sleep mode when they are not used as do the copiers. As the plug load is a relatively small portion of the total electrical load, no ECMs are recommended; however, we have included an O & M measure to replace the small appliances with Energy Star rated appliances when the old ones reach the end of their useful life span.

Plumbing Systems

The plumbing fixtures are old and appear to be in poor condition. Therefore an ECM associated with upgrading the plumbing fixtures with low flow plumbing fixtures is recommended.

Lighting Systems

This building has 40W T-12 fluorescent lighting, CFLs lamps and incandescent lights. The majority of lighting fixtures are 40 watt T-12 fluorescent linear fixtures. Incandescent lights are used in storage rooms and restrooms. All of the interior lights are controlled by manual switches. An ECM is included for replacing all of the lighting with LED equivalent and controlled by occupancy sensors was evaluated.

3.0 UTILITIES

Natural gas, electricity and water are separately metered into this building. Utilities used by the building are delivered and supplied by the following utility companies:

	Electric	Natural Gas
Deliverer	PSE&G	PSE&G
Supplier	PSE&G	PSE&G

For the 12-month period ending in February 2016, the utilities usages and costs for the building were as follows:

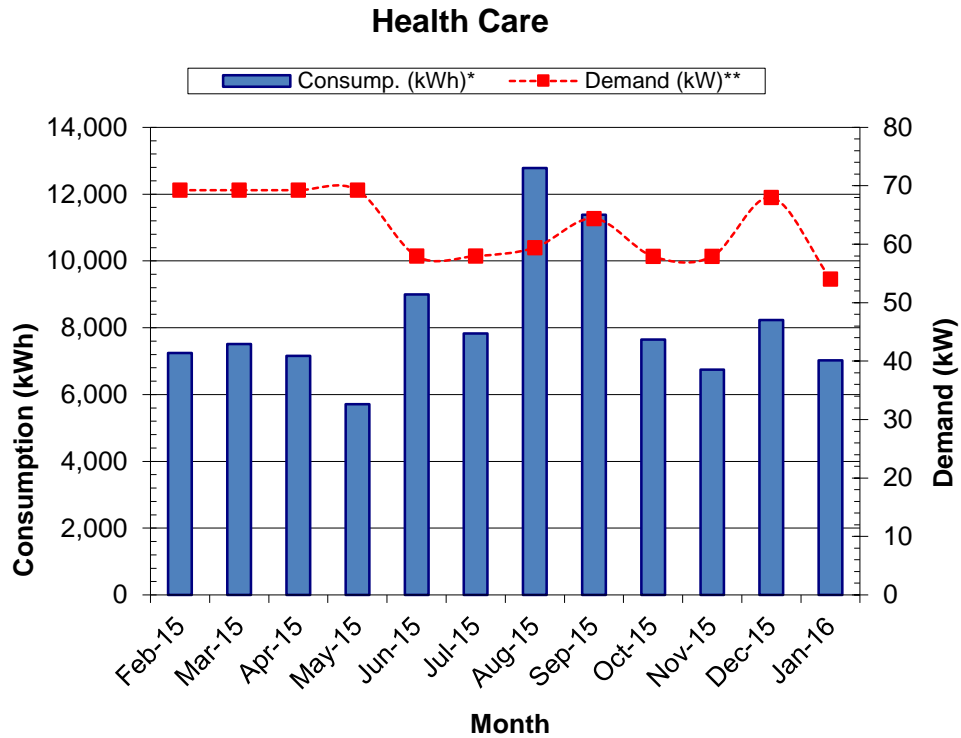
Electric		
Annual Usage	76,365	kWh/yr
Annual Cost	16,982	\$
Blended Rate	0.222	\$/kWh
Peak Demand	69.3	kW
Min. Demand	54.0	kW
Avg. Demand	62.9	kW
Natural Gas		
Annual Usage	9,177	Therms/yr
Annual Cost	7,371	\$
Rate	0.803	\$/therm
Energy Summary		
Building Area	12,642	SF
Energy Usage Intensity (EUI)	93	KBtu/SF/yr
Energy Cost Index (ECI)	1.69	\$/SF/yr
Total Annual Utility Costs	21,384	\$

Blended Rate: Average rate charged determined by the annual cost / annual usage

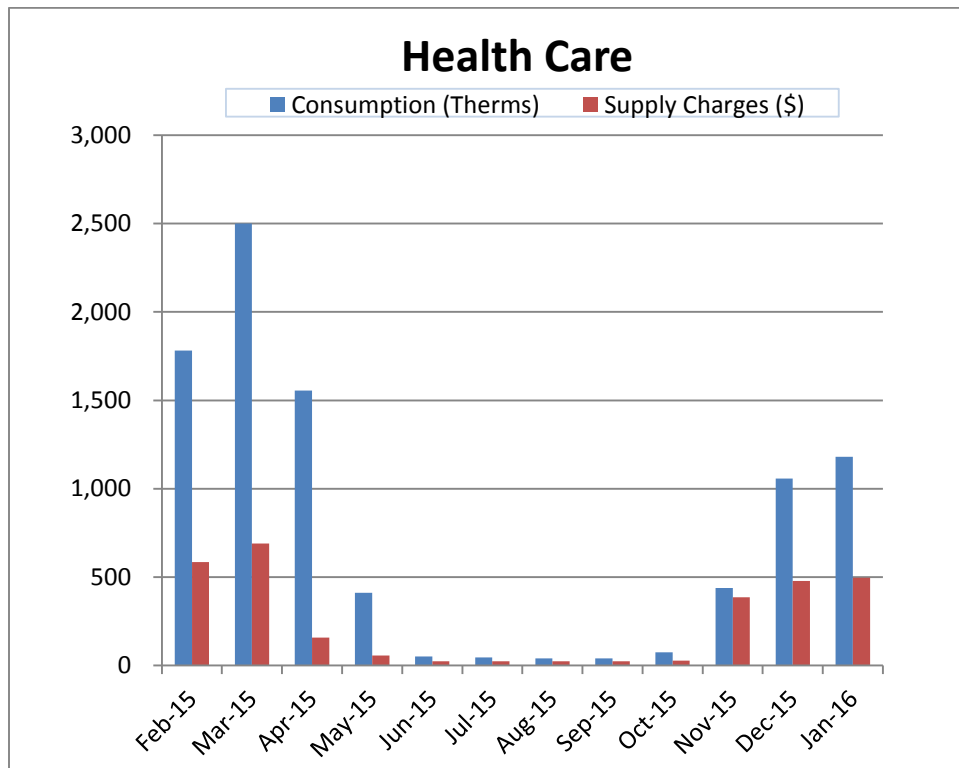
Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)

Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)

*Some months that do not have utility data and the missing demand usage are estimated and highlighted in the utility spreadsheet



The electric usage is higher in summer months due to the air conditioning energy usage, and lower in winter months, except March, which has an unexpected high usage.



The natural gas usage in this building is used for heating and DHW production. The gas usage during the heating season is correlated to winter weather conditions and summer usage is for domestic hot water only. The hot water heating usage is relatively small.

See Appendix A for utility analysis.

Under New Jersey's energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/electric supplies through their wires and pipes and respond to emergencies, should they arise regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*				Recommended to Shop for Third Party Supplier?
Utility	Units	Average Rate	NJ Average Rate	
Electricity	\$/kWh	\$0.222	\$0.13	Y
Natural Gas	\$/Therm	\$0.803	\$0.96	N

* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)

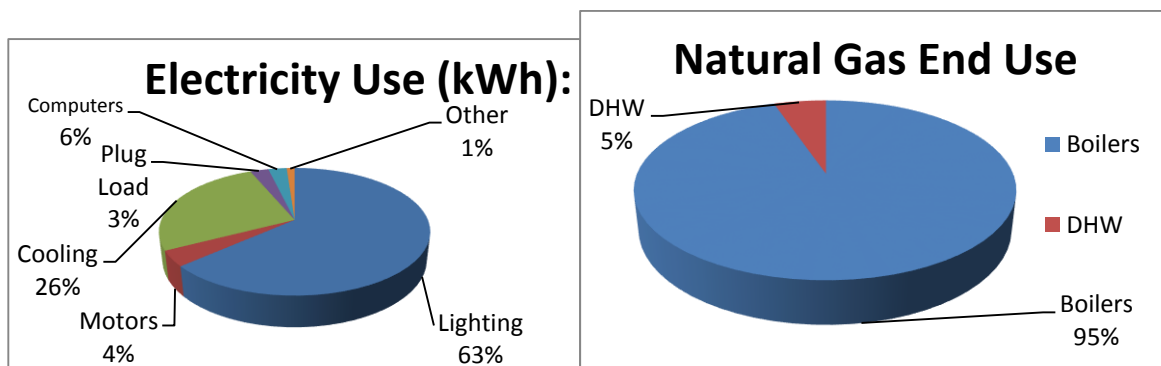
Additional information on selecting a third party energy supplier is available here:

<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building's service area.

The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

Site End-Use Utility Profile



4.0 BENCHMARKING

The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as, an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft²/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100; with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase. However, the EPA does not have scores for all buildings types. The buildings that do not have energy ratings now are compared with national median EUI.

The sites EUI is the amount of heat and electricity consumed by a building as reflected in its utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity; such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site; which provides an equivalent measure for various types of buildings with differing energy sources. The results of the benchmarking is contained in the table below. Copies of the benchmarking report are available in Appendix F.

Site EUI kBtu/ft ² /yr	Source EUI (kBtu/ft ² /yr)	Energy Star Rating (1-100)
99.1	159.5	51

The national median site EUI is 100.5 kBtu/ft²/yr and source EUI is 161.7 kBtu/ft²/yr. The building has 1% lower source EUI than the national median source EUI with Energy Star Rating of 51. It is believed that the relative new AC units on only part of the building contribute to the better score. It is expected that the EUI will be reduced by implementing the measures discussed in this report and the building be qualified for energy star certification.

[REDACTED]

5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however, for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low-cost or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- Electrical usage (kWh=Kilowatt-hour),
- Electrical demand (kW=kilowatts),
- Natural gas (therms=100,000 Btu),
- Propane gas (gallons=91,650 Btu),
- Fuel oil (gallons =138,700 Btu), and
- Water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment (ROI), which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment’s future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.

5.1 ECM-1 Install Thermostat Control Valves on Steam Radiators

The existing steam radiators in the building are controlled by manual thermostats which are broken and/or not functioning properly or running all the time without control. It is suggested that digital programmable thermostats be installed to control the unit heaters and implement a night set-back temperature during unoccupied hours. Savings result from the reduced steam boiler operation.

The cost of implementing this measure includes installing the control valves on the steam radiators and thermostats, wiring and disconnecting the old thermostats, and the labor cost on doing temperature settings on these new thermostats.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-1 Install Thermostat Control Valves on Steam Radiators

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
8,660	0	0	842	676	0.2	0	12.8	12.8

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.2 ECM-2 Install Window A/C Units Controller

There are about 176 window A/C units in the building which typically, are left on by the occupants when they leave the room.

This ECM evaluates the installation of programmable “smart” timers that interrupt the electrical supply to the window air conditioners when the room is unoccupied. The timers are configurable to operate as a standalone timer or they can be wirelessly interconnected to provide remote temperature control using software.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-2 Install Window A/C Units Controller

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
9,200	0	3,940	0	875	0.4	0	10.5	10.5

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.3 ECM-3 Upgrade the Plumbing Fixtures with Low Flow Fixtures

This building contains older style high flow water toilets (3.5 GPF), urinals (1.5 GPF), and high flow faucets (2.0 GPM). Waterless urinals and low-flow toilets/faucets are recommended to replace the existing plumbing fixtures.

The water savings associated from replacing existing high flow fixtures with low-flow/no-flow fixtures was calculated by taking the difference of the annual water usage for the proposed and base case. The basis of this calculation is the estimate usage of each fixture, gallons per use, and number of fixtures. Replacing the existing fixtures in the restrooms with 1.28 Gals/flush toilets, waterless urinals, and 0.5 gpm faucets will conserve water which will result in lower annual water and sewer charges. Faucets with low-flow push valves were not considered for replacement.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-3 Upgrade the Plumbing Fixtures with Low Flow Fixtures

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Water	Natural Gas	Total				
\$	kGal	Therms	\$		\$	Years	Years
111,685	64	604	806	(0.9)	0	138.6	138.6

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is not recommended due to long payback period.

5.4 ECM-L1 Lighting Replacements with Controls (Occupancy Sensors)

This building has 32W T-8 fluorescent lighting, metal halide fixtures, CFLs lamps and incandescent lights. The majority of lighting fixtures are 32 watt T-8 fluorescent linear fixtures. There are eight exterior metal halides on the roof. Each of them is believed to be about 400W. The roof tower has five 100W incandescent lights. The rest of the exterior lights are wall mounted 175W metal halides. All of the interior lights are controlled by manual switches. The review of the comprehensive lighting survey determined that lighting in some areas could benefit from installation of occupancy sensors to turn off lights when they are unoccupied. This measure looks at replacing the lights with LED and installing occupancy sensors.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

ECM-L1 Lighting Replacements with Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
52,160	7	32,644	0	5,717	0.5	800	9.1	9.0

* LED new fixtures are still qualified for prescribed incentives, however, LED retrofits must go through the custom incentive which is not calculated in LGEA study therefore, the potential incentive shown in the table is the possible prescribed incentive.

This measure is recommended.

5.5 Additional O&M Opportunities

This list of operations and maintenance (O&M) type measures represent low-cost or no-cost opportunities; which if implemented will have a positive impact on the overall building operations, comfort, and/or energy consumption. The recommended O&M measures for this building are as follows:

- Purchase ENERGY STAR® appliances when needed
- Survey and repair steam traps
- Cover window AC in winter season
- Repair Door seals

6.0 PROJECT INCENTIVES

6.1 Incentives Overview

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the facility wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs.

Web URL: <http://www.njcleanenergy.com/commercial-industrial/home/home/>

6.1.1 New Jersey Smart Start Program

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable Frequency Drives/Motors
- Refrigeration
- Prescriptive and Performance Lighting and Lighting Controls

The equipment is procured using a typical bid-build method. It is then installed, paid for and then the incentives are reimbursed to the owner.

6.1.2 Direct Install Program

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install was funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to the owner upon successful replacement and payment of the equipment.

The building does qualify for this program.

6.1.3 New Jersey Pay For Performance Program (P4P)

This building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 200 kW. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C.

The electric demand of this building does not meet the 200kW requirement for P4P program.

6.1.4 Energy Savings Improvement Plan

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. ESIP loans have a maximum loan term of 15 year. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding bonds or leases. Savings generated from the installation of energy conservation measures pay

the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The "Local Finance Notice" outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs.

6.1.5 Renewable Energy Incentive Program

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

7.0 ALTERNATIVE ENERGY SCREENING EVALUATION

7.1 Solar

7.1.1 Photovoltaic Rooftop Solar Power Generation

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. Present technology incorporates the use of solar cell arrays that produce direct current (DC) electricity. This DC current is converted to alternating current (AC) with the use of an electrical device known as an inverter. The amount of available roof area determines how large of a solar array can be installed on any given roof. The table below summarizes the approximate roof area available on the building and the associated solar array size that can be installed.

Available Roof Area (Ft ²)	Potential PV Array Size (kW)
3,810	53

The PVWATTS solar power generation model was utilized to calculate PV power generation; this model is provided in Appendix D.

Installation of (PV) arrays in the state New Jersey will allow the owner to participate in the New Jersey Solar Renewable Energy Certificates Program (SREC). This is a program that has been set up to allow entities with large amounts of environmentally unfriendly emissions to purchase credits from zero emission (PV) solar-producers. An alternative compliance penalty (ACP) is paid for by the high emission producers and is set each year on a declining scale of 3% per year. One SREC credit is equivalent to 1000 kilowatt hours of PV electrical production; these credits can be traded for period of 15 years from the date of installation. Payments that will be received by the PV producer will change from year to year dependent upon supply and demand. There is no definitive way to calculate an exact price that will be received by the PV producer for SREC credits over the next 15 years. Renewable Energy Consultants estimates an average of \$250/SREC for January 2016 and this number was utilized in the cash flow for this report.

The system costs for PV installations were derived from recent solar contractor budgetary pricing in the state of New Jersey and include the total cost of the system installation (PV panels, inverters, wiring, ballast, controls). The cost of installation is currently about \$4.00 per watt or \$4,000 per kW of installed system, for a typical system. There are other considerations that have not been included in this pricing, such as the condition of the roof and need for structural reinforcement. Photovoltaic systems can be ground mounted if the roof is not suitable, however, this installation requires a substantial amount of open property (not wooded) and underground wiring, which adds more cost. PV panels have an approximate 20 year life span; however, the inverter device that converts DC electricity to AC has a life span of 10 to 12 years and will most likely need to be replaced during the useful life of the PV system.

The implementation cost and savings related to this ECM are presented in Appendix D and summarized as follows:

Photovoltaic (PV) Rooftop Solar Power Generation –59 kW System

Budgetary Cost	Annual Utility Savings			Total Savings	New Jersey Renewable SREC	Payback (without SREC)	Payback (with SREC)	Recommended
	Electricity		Natural Gas					
\$	kW	kWh	Therms	\$	\$	Years	Years	
\$212,800	53.2	64,452	0	\$8,443	\$16,113	25.2	8.7	

Note: CHA typically recommends a more detailed evaluation be conducted for the installation of PV Solar arrays when the screening evaluation shows a payback of less than 20 years. Therefore, this ECM is recommended for further study. Before implementation is pursued, the township should consult with a certified solar PV contractor.

7.1.2 Solar Thermal Hot Water Generation

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

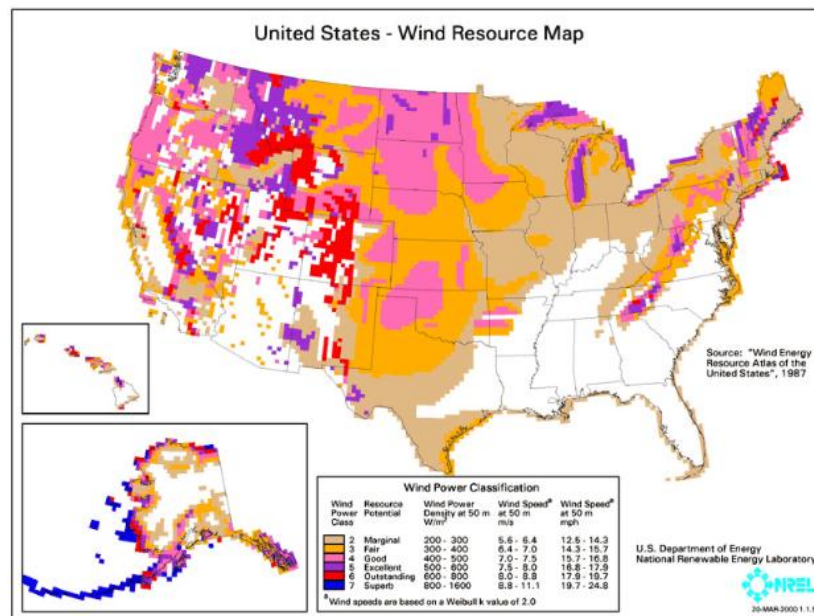
Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this building is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the building.

This measure is not recommended due to the relatively low domestic hot water usage.

7.2 Wind Powered Turbines

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and

then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended due to the location of the building.

7.3 Combined Heat and Power Plant

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around 300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. This building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building's limited summer thermal demand.

This measure is not recommended due to the absence of year-round thermal loads which are needed for efficiency CHP operation. However, a mini-size CHP could be an option for the facility to consider. The sizing and energy savings of the mini-size CHP require further study.

7.4 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and the utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From March 2015 through February 2016 the following table summarizes the electricity load profile for the building.

Building Electric Load Profile

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
69.3	54.0	62.9	N	N

*the demand is estimated from one month bill

This measure is not recommended due to the lack of enough onsite generation.

8.0 CONCLUSIONS & RECOMMENDATIONS

The following section summarizes the LGEA energy audit conducted by CHA for City of East Orange.

The following projects should be considered for implementation:

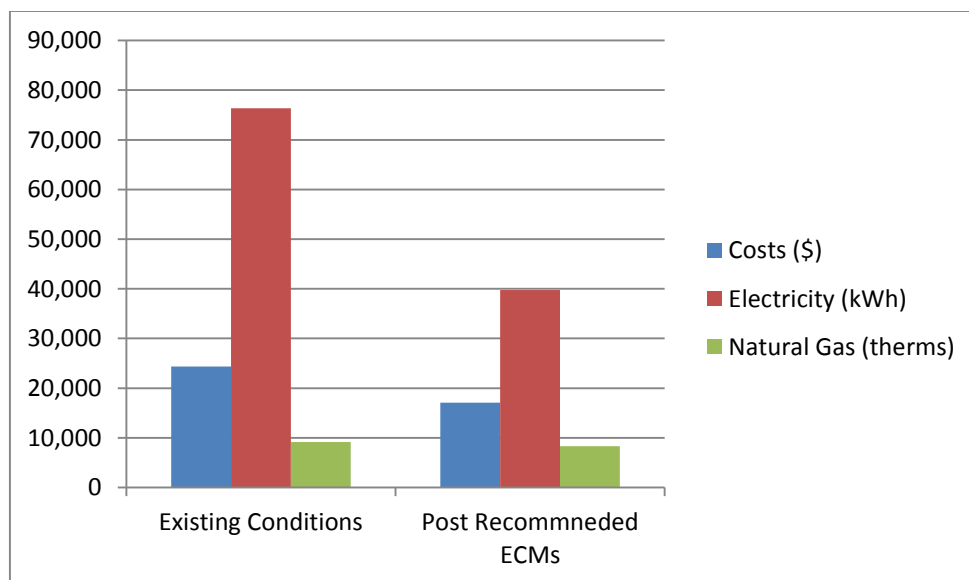
- Install thermostat control valves on steam radiators
- Install Window AC Controller
- Lighting Replacements with LED and add Controls (Occupancy Sensors)

The potential annual energy and cost savings for the recommended ECMs are shown in the following table.

Electric Savings (kWh)	Natural Gas Savings (therms)	Total Savings (\$)	Payback (years)
36,584	842	7,268	9.6

If the City implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	24,353	17,085	30%
Electricity (kWh)	76,365	39,781	48%
Natural Gas (therms)	9,177	8,335	9%
Site EUI (kbtu/SF/Yr)	93.2	76.7	



Next Steps: This energy audit has identified several areas of potential energy savings. City of East Orange can use this information to pursue incentives offered by the NJBPU's NJ Clean Energy Program. Additional meetings will be scheduled with city staff members to review possible options.

APPENDIX A

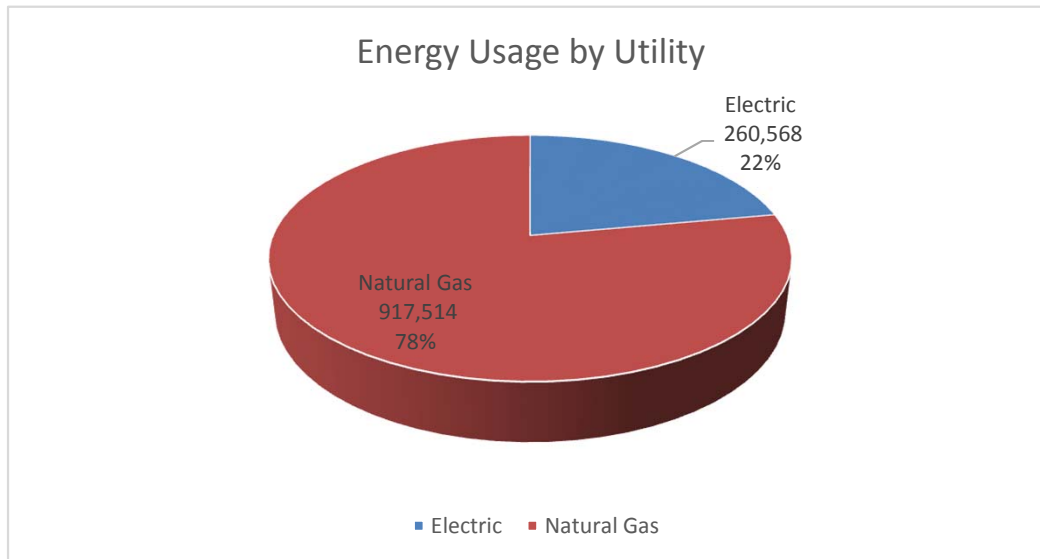
Utility Usage Analysis and Alternate Utility Suppliers

East Orange NJBPU LGEA Health Care

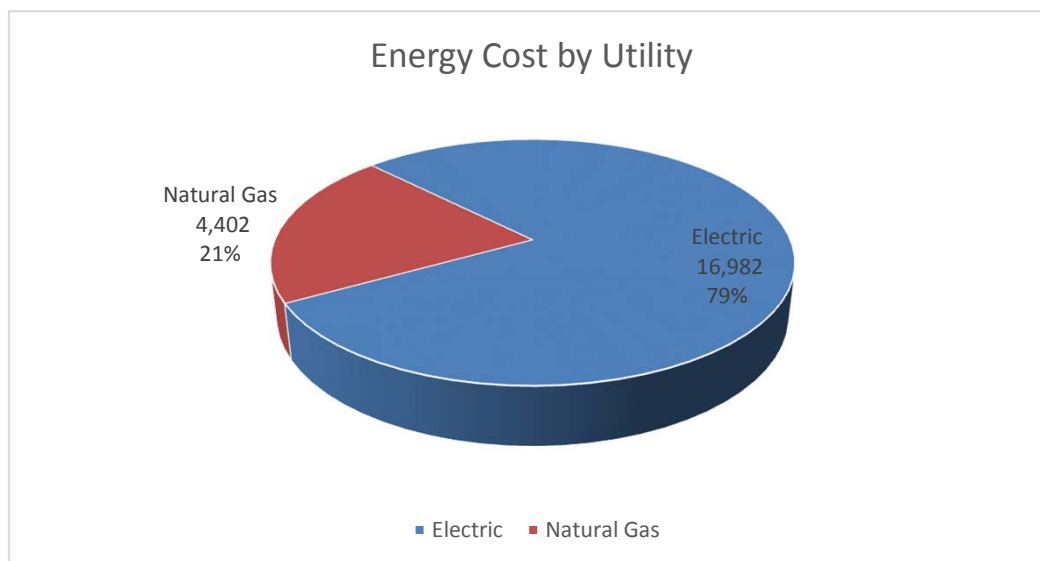
Annual Utilities 12-month Summary

Electric		
Annual Usage	76,365	kWh/yr
Annual Cost	16,982	\$
Blended Rate	0.222	\$/kWh
Peak Demand	69.3	kW
Min. Demand	54.0	kW
Avg. Demand	62.9	kW
Natural Gas		
Annual Usage	9,177	Therms/yr
Annual Cost	4,402	\$
Rate	0.803	\$/therm
Energy Summary		
Building Area	12,642	SF
Energy Usage Intensity (EUI)	93	KBtu/SF/yr
Energy Cost Index (ECI)	1.69	\$/SF/yr
Total Annual Utility Costs	21,384	\$

Utility	KBtu	%
Electric	260,568	22%
Natural Gas	917,514	78%
	1,178,082	100%



Utility	\$	%
Electric	16,982	79%
Natural Gas	4,402	21%
	21,384	100%



East Orange NJBPU LGEA
Health Care

Electric Service

Account No.: 67 322 773 08
Meter No.: 278004585

Delivery: PSE&G
Supply:

Month	Consump. Demand (kWh)* (kW)**		Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs				
			Delivery (\$)*	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Delivery (\$/kWh)	Supplier (\$/kWh)	Consumption Rate (\$/kWh)	Demand (\$/kW)	Blended Rate (\$/kWh)
February-15	7,245	69	383	1,083.73	1,466.34	1133.36	332.98	0.053	0.150	0.156	4.808	0.202
March-15	7,515	69	377	1,150.14	1,527.13	1214.96	312.17	0.050	0.153	0.162	4.508	0.203
April-15	7,155	69	347	1,191.50	1,538.17	1220.80	317.37	0.048	0.167	0.171	4.583	0.215
May-15	5,715	69	299	1,116.77	1,415.87	1098.50	317.37	0.052	0.195	0.192	4.583	0.248
June-15	9,000	58	1,000	1,300.30	2,300.05	2034.38	265.67	0.111	0.144	0.226	4.583	0.256
July-15	7,830	58	1,045	1,228.53	2,273.93	1893.68	380	0.134	0.157	0.242	6.559	0.290
August-15	12,780	59	1,191	1,576.51	2,767.90	1696.84	1071.06	0.093	0.123	0.133	18.031	0.217
September-15	11,385	64	1,170	1,488.15	2,658.18	1587.12	1071.06	0.103	0.131	0.139	16.631	0.233
October-15	7,650	58	404	1,137.77	1,541.28	574.36	966.92	0.053	0.149	0.075	16.700	0.201
November-15	6,750	58	323	1,088.62	1,412.10	262.85	1149.25	0.048	0.161	0.039	19.849	0.209
December-15	8,235	68	340	860.20	1,200.57	834.10	366.47	0.041	0.104	0.101	5.389	0.146
January-16	7,020	54	263	1,149.37	1,412.34	1077.28	335.06	0.037	0.164	0.153	6.203	0.201
Total (All)	98,280	69.25	\$7,142.27	\$14,371.59	\$21,513.86	\$14,628.22	\$6,885.63	\$0.07	\$0.15	\$0.15	\$9.13	\$0.22
Notes	1	2	3	4	5			6	7			8

1.) Number of kWh of electric energy used per month

2.) Number of kW of power measured

3.) Electric charges from Delivery provider

4.) Electric charges from Supply provider - note, includes 8.875% tax

5.) Total charges (Delivery + Supplier)

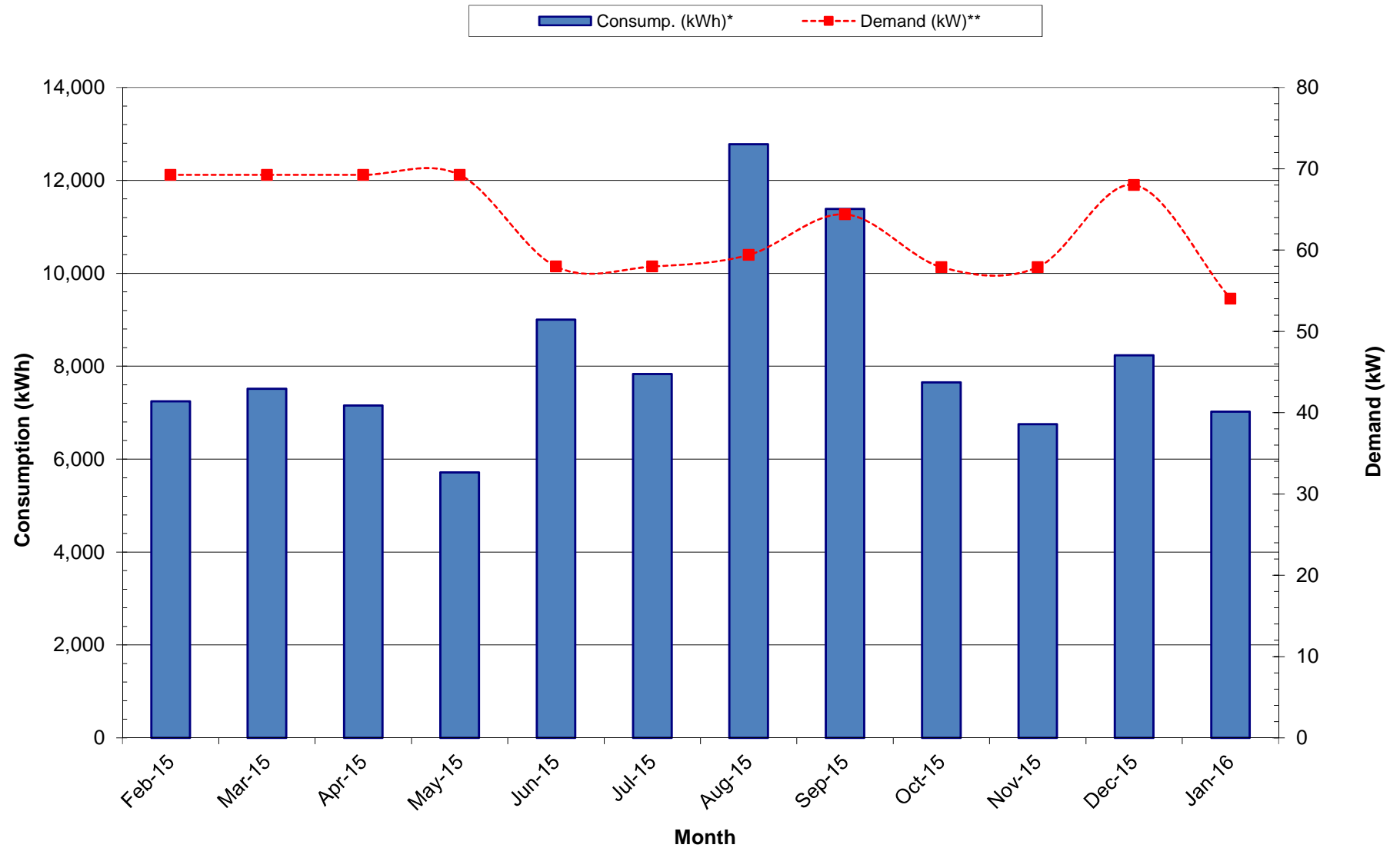
6.) Delivery Charges (\$) / Consumption (kWh)

7.) Supplier Charges (\$) / Consumption (kWh)

8.) Total Charges (\$) / Consumption (kWh)

* Based on combined numbers provided by client

** Addition of two accounts provided by client

Health Care

**East Orange NJBPU LGEA
Health Care**

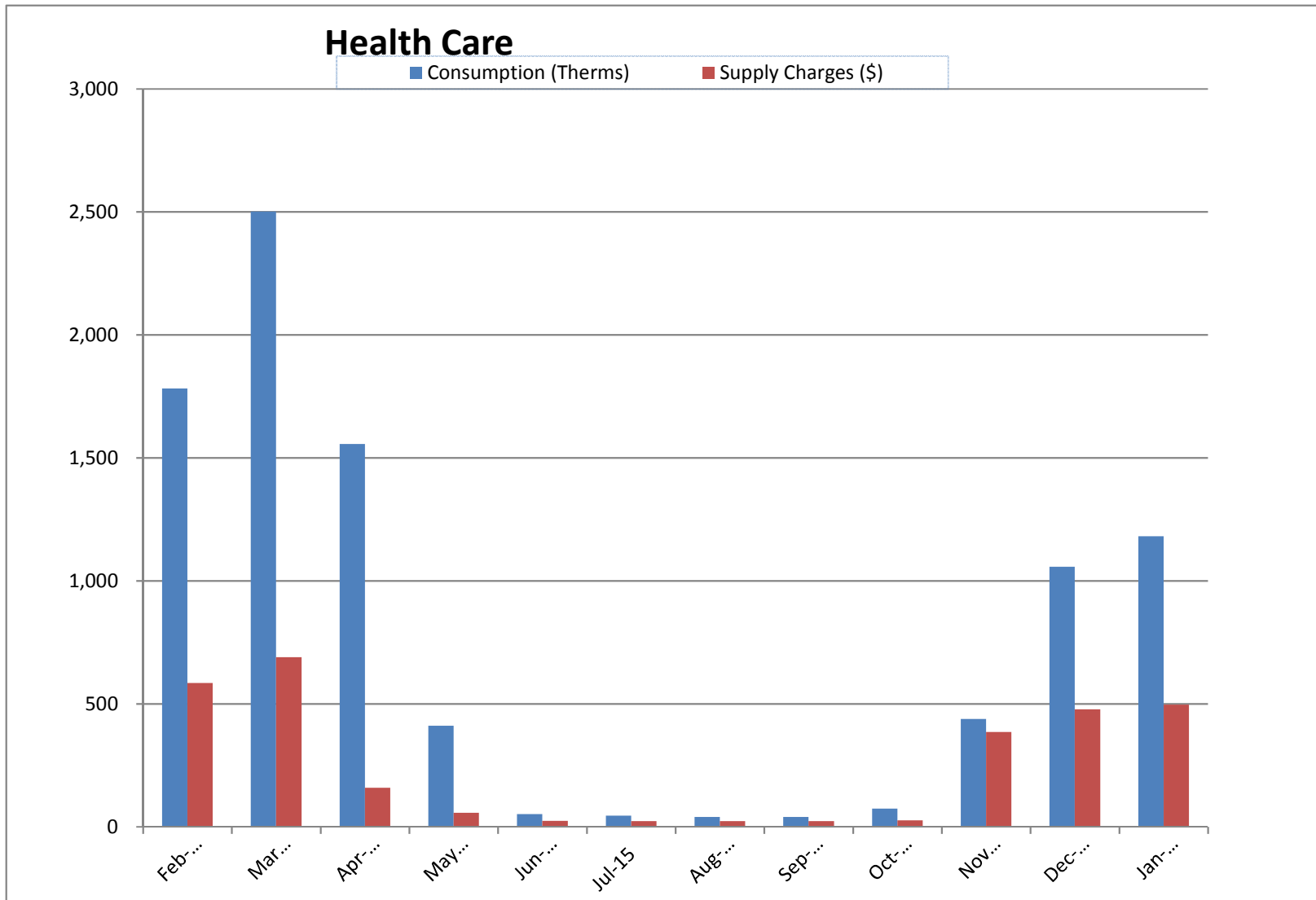
Natural Gas Service

Account No.: 67 322 773 08

Meter No:

Delivery: PSE&G

Month	Consumption (Therms)	Delivery Charges (\$)	Supply Charges (\$)	Total Charges (\$)	Rate (\$/Therm)
February-15	1,782.30	585.14	815.47	1,400.61	0.79
March-15	2,500.95	689.61	1,312.04	2,001.64	0.80
April-15	1,555.80	158.21	771.65	929.86	0.60
May-15	411.02	57.18	190.00	247.18	0.60
June-15	51.60	24.11	23.82	47.93	0.93
July-15	45.15	23.47	21.51	44.98	1.00
August-15	39.68	22.93	18.88	41.81	1.05
September-15	40.54	23.09	19.52	42.61	1.05
October-15	74.23	26.59	33.73	60.32	0.81
November-15	438.18	385.45	190.53	575.98	1.31
December-15	1,056.82	477.63	459.25	936.88	0.89
January-16	1,181.06	496.40	545.23	1,041.63	0.88
Total (12 Months)	9,177	\$ 2,969.80	\$ 4,401.62	\$ 7,371.42	\$ 0.80



PSE&G ELECTRIC SERVICE TERRITORY

Last Updated: 7/21/15

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
Abest Power & Gas of NJ, LLC 202 Smith Street Perth Amboy, NJ 08861	(888)987-6937 www.AbestPower.com	R/C/I ACTIVE
AEP Energy, Inc. f/k/a BlueStar Energy Services 309 Fellowship Road, Fl. 2 Mount Laurel, NJ 08054	(866) 258-3782 www.aepenergy.com	R/C/I ACTIVE
Agera Energy, LLC 115 route 46, Building F Parsippany, NJ 07054	(844) 692-4372 www.ageraenergy.com	R/C/I
Alpha Gas and Electric, LLC 641 5 th Street Lakewood, NJ 08701	(855) 553-6374 www.alphagasandelectric.com	R/C ACTIVE
Ambit Northeast, LLC d/b/a Ambit Energy 103 Carnegie Center Suite 300 Princeton, NJ 08540	877-282-6284 www.ambitenergy.com	R/C ACTIVE
American Power & Gas of NJ, LLC - 10000 Lincoln Drive East – Suite 201 Marlton, NJ 08053	(800) 205-7491 www.GoAPG.com	R/C/I
American Powernet Management, LP 437 North Grove St. Berlin, NJ 08009	(877) 977-2636 www.americanpowernet.com	C/I ACTIVE
Amerigreen Energy, Inc. 333 Sylvan Avenue, Suite 305 Englewood Cliffs, NJ 07632	888-559-4567 www.amerigreen.com	C/I ACTIVE
AP Gas & Electric, (NJ) LLC 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895 www.apgellc.com	R/C/I ACTIVE
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	(888)850-1872 www.AstralEnergyLLC.com	R/C/I ACTIVE

Barclays Capital Services, Inc. 70 Hudson Street Jersey City, NJ 07302-4585	(800) 526-7000 www.barclays.com	C ACTIVE
BBPC, LLC d/b/a Great Eastern Energy 116 Village Blvd. Suite 200 Princeton, NJ 08540	(888) 651-4121 www.greateasternenergy.com	C ACTIVE
Berkshire Energy Partners, LLC 9 Berkshire Road Landenberg, PA 19350 Attn: Dana A. LeSage, P.E.	(610) 255-5070 www.berkshireenergypartners.com	C/I ACTIVE
Blue Pilot Energy, LLC 197 State Rte. 18 South Ste. 3000 East Brunswick, NJ 08816	(800) 451-6356 www.bluepilotenergy.com	R/C ACTIVE
Brick Standard, LLC 235 Hudson Street Suite 1 Hoboken, NJ 07030	(201)706-8101 www.standardalternative.com	C/I ACTIVE
CCES LLC dba Clean Currents Energy Services 566 Terhune Street Teaneck, NJ 07666	(877) 933-2453 www.cleancurrents.com	R/C ACTIVE
Champion Energy Services, LLC 1200 Route 22 Bridgewater, NJ 08807	(888) 653-0093 www.championenergyservices.com	R/C/I ACTIVE
Choice Energy, LLC 4257 US Highway 9, Suite 6C Freehold, NJ 07728	(888) 565-4490 www.4choiceenergy.com	R/C ACTIVE
Clearview Electric, Inc. 1744 Lexington Avenue Pennsauken, NJ 08110	(888) CLR-VIEW (800) 746- 4702 www.clearviewenergy.com	R/C/I ACTIVE
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674 www.commerceenergy.com	R/C ACTIVE
Community Energy Inc. 51 Sandbrook Headquarters Road Stockton, NJ 08559	(866)946-3123 www.communityenergyinc.com	R/C/I ACTIVE

ConEdison Solutions Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955 www.conedsolutions.com	C/I ACTIVE
ConocoPhillips Company 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(800) 646-4427 www.conocophillips.com	C/I ACTIVE
Constellation New Energy, Inc. 900A Lake Street, Suite 2 Ramsey, NJ 07446	(888) 635-0827 www.constellation.com	R/C/I ACTIVE
Constellation Energy 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995 www.constellation.com	R ACTIVE
Constellation Energy Services, Inc. 116 Village Boulevard Suite 200 Princeton, NJ 08540	1 (800) 536-0151 www.integrityenergy.com	R/C/I
Corporate Services Support Corp. 665 Howard Avenue Somerset, NJ 08873	1(800) 761-4000 www.morganstanley.com	C
Credit Suisse, (USA) Inc. 700 College Road East Princeton, NJ 08450	(800) 325-2000 www.creditsuisse.com	C ACTIVE
Direct Energy Business, LLC 1 Hess Plaza Woodbridge	(888) 925-9115 http://www.business.directenergy.com/	C/I ACTIVE
Direct Energy Business Marketing, LLC (fka Hess Energy Marketing) 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 http://www.business.directenergy.com/	C/I ACTIVE
Direct Energy Small Business, LLC (fka Hess Small Business Services, LLC) One Hess Plaza Woodbridge, NJ 07095	(888) 925-9115 http://www.business.directenergy.com/small-business	C/I ACTIVE

Direct Energy Services, LLC 1 Hess Plaza Woodbridge, NJ 07095	1 (866) 348-4193 www.directenergy.com	C/I INACTIVE
Discount Energy Group, LLC 811 Church Road, Suite 149 Cherry Hill, New Jersey 08002	(800) 282-3331 www.discountenergygroup.com	R/C ACTIVE
DTE Energy Supply, Inc. One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450 www.dtesupply.com	C/I ACTIVE
EDF Energy Services, LLC 1 Meadowlands Plaza Suite 200, Office No. 246 East Rutherford, NJ 07073	1 (877) 432-4530 www.edfenergyservices.com	C/I
Energy.me Midwest LLC 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270 www.energy.me	R/C/I ACTIVE
Energy Plus Holdings LLC 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193 www.energypluscompany.com	R/C ACTIVE
EnerPenn d/b/a YEP Energy 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736 www.yepenergyNJ.com	R/C/I ACTIVE
Ethical Electric Benefit Co. d/b/a Ethical Electric/d/b/a Clean Energy Option 100 Overlook Center, 2 nd Fl. Princeton, NJ 08540	(888) 444-9452 www.ethicalelectric.com	R/C ACTIVE
Energy Service Providers, Inc., d/b/a New Jersey Gas & Electric 1 Bridge Plaza fl. 2 Fort Lee, NJ 07024	(866) 568-0290 www.njgande.com	R/C ACTIVE
Everyday Energy, LLC One International Blvd., Suite 400 Mahwah, NJ 07495-0400	844-684-5506 www.energyrewards.comcast.com	R/I

FirstEnergy Solutions 150 West State Street Trenton, NJ 08608	(888) 254-63590- www.fes.com	C/I ACTIVE
First Point Power, LLC 90 Washington Valley Road Bedminster, NJ 07921	(888) 875-1711 www.firstpointpower.com	R/C/I
Frontier Utilities Northeast, LLC 199 New Road, Suite 61-187 Linwood, NJ 08221	(877) 437-6930 www.frontierutilities.com	R/C/I
Gateway Energy Services Corporation 1 Hess Plaza Woodbridge, NJ 07095	(800) 805-8586 www.gesc.com	R/C ACTIVE
GDF SUEZ Energy Resources NA, Inc. 333 Thornall Street Sixth Floor Edison, NJ 08837	(866) 999-8374 www.gdfsuezenergyresources.com	C/I ACTIVE
GDF Suez Retail Energy Solutions LLC d/b/a THINK ENERGY 333 Thornall St. Sixth Floor Edison, NJ 08819	1-866-252-0078 www.mythinkenergy.com	R/C/I ACTIVE
Glacial Energy of New Jersey, Inc. 21 Pine Street, Suite 237 Rockaway, NJ 07866	(888) 452-2425 www.glacialenergy.com	C/I ACTIVE
Global Energy Marketing LLC 129 Wentz Avenue Springfield, NJ 07081	(800) 542-0778 www.globalp.com	R/C/I ACTIVE
Greenlight Energy, Inc. 2608 25th Road Astoria, NY 11102	(888) 453-4427 www.greenlightenergy.us	R
Green Mountain Energy Company 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 www.greenmountain.com/commercial-home	C/I ACTIVE

Harborside Energy LLC 101 Hudson Street Suite 2100 Jersey City, NJ 07302	(877) 940-3835 www.harborsideenergynj.com	R/C ACTIVE
Hess Corporation 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 www.hess.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	R/C/I ACTIVE
Holcim (US) Inc. 595 Morgan Boulevard Camden, NJ 08104	(800) 831-9507 ext. 4354 www.holcim.us	I
Hudson Energy Services, LLC 7 Cedar Street Ramsey, New Jersey 07466	(877) Hudson 9 www.hudsonenergyservices.com	C ACTIVE
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	(877) 887-6866 www.idtenergy.com	R/C ACTIVE
Independence Energy Group, LLC 211 Carnegie Center Princeton, NJ 08540	(877) 235-6708 www.chooseindependence.com	R/C ACTIVE
Inspire Energy Holdings LLC 923 Haddonfield Road 3rd Fl. Building B2 Cherry Hill, NJ 08002	(866) 403-2620 www.inspireenergy.com	R/C/I
Integrus Energy Services, Inc. 33 Wood Ave, South, Suite 610 Iselin, NJ 08830	(800) 536-0151 www.integrusenergy.com	C/I ACTIVE
Jsynergy, LLC 445 Central Ave. Suite 204 Cedarhurst, NY 11516	(516) 331-2020 Jsynergylc.com	R/C/I ACTIVE
Kuehne Chemical Company, Inc. 86 North Hackensack Avenue South Kearney, NJ 07032	(973) 589-0700 kuehnechemical@comcast.net	I

Liberty Power Delaware, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	C/I ACTIVE
Liberty Power Holdings, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	R/C/I ACTIVE
Linde Energy Services 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644 www.linde.com	C/I ACTIVE
Marathon Power LLC 302 Main Street Paterson, NJ 07505	(888) 779-7255 www.mecny.com	R/C/I ACTIVE
MP2 Energy NJ, LLC 111 River Street, Suite 1204 Hoboken, NJ 07030	(877) 238-5343 www.mp2energy.com	R/C/I ACTIVE
Natures Current, LLC 95 Fairmount Avenue Philadelphia, Pennsylvania 19123	(215) 464-6000 www.naturescurrent.com	R/C/I ACTIVE
MPower Energy NJ LLC One University Plaza, Suite 507 Hackensack, NJ 07601	(877) 286-7693 www.mpowerenergy.com	R/C/I ACTIVE
NATGASCO, Inc. (Supreme Energy, Inc.) 532 Freeman St. Orange, NJ 07050	(800) 840-4427 www.supremeenergyinc.com	R/C/I ACTIVE
New Jersey Gas & Electric 10 North Park Place Suite 420 Morristown, NJ 07960	(866) 568-0290 www.njgande.com	R/C/ ACTIVE
NextEra Energy Services New Jersey, LLC 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential www.nexteraenergyservices.com	R/C/I ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772 www.noblesolutions.com	C/I ACTIVE

Nordic Energy Services, LLC 50 Tice Boulevard, Suite 340 Woodcliff Lake, NJ 07677	(877) 808-1027 www.nordiceenergy.us.com	R/C/I ACTIVE
North American Power and Gas, LLC 222 Ridgedale Avenue Cedar Knolls, NJ 07927	(888) 313-9086 www.napower.com	R/C/I ACTIVE
North Eastern States, Inc. d/b/a Entrust Energy 90 Washington Valley Road Bedminster, NJ 07921	(888) 521-5861 www.entrustenergy.com	R/C/I ACTIVE
Oasis Power, LLC d/b/a Oasis Energy 11152 Westheimer, Suite 901 Houston, TX 77042	(800)324-3046 www.oasisenergy.com	R/C ACTIVE
Palmco Power NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Park Power, LLC 1200 South Church St. Suite 23 Mount Laurel, NJ 08054	(856) 778-0079 www.parkpower.com	R/C/I ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE
Power Management Co., LLC b/b/a PMC Lightsavers Limited Liability Company 1600 Moseley Road Victor, NY 14564	(585) 249-1360 www.powermanagementco.com	C/I ACTIVE
PPL Energy Plus, LLC Shrewsbury Executive Offices 788 Shrewsbury Ave., Suite 2178 Tinton Falls, NJ 07724	(800) 281-2000 www.pplenergyplus.com	C /I ACTIVE
Progressive Energy Consulting, LLC PO Box 4582 Wayne, New Jersey 07474	(917) 837-7400 Progressivenrg@optionline.net	R/C/I ACTIVE

Prospect Resources, Inc. 208 W. State Street Trenton, NJ 08608-1002	(847) 673-1959 www.prospectresources.com	C ACTIVE
Public Power & Utility of New Jersey, LLC One International Blvd, Suite 400 Mahwah, NJ 07495	(888) 354-4415 www.ppandu.com	R/C/I ACTIVE
Reliant Energy 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 www.reliant.com	R/C/I ACTIVE
ResCom Energy LLC 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041 http://rescom-energy.com	R/C/I ACTIVE
Residents Energy, LLC 550 Broad Street Newark, NJ 07102	(888) 828-7374 www.residentsenergy.com	R/C
Respond Power LLC 1001 East Lawn Drive Teaneck, NJ 07666	(888) 625-6760 www.majorenergy.com	R/C/I ACTIVE
Save on Energy, LLC 1101 Red Ventures Drive Fort Mill, SC 29707	1 (877)-658-3183 www.saveonenergy.com	R/C
SFE Energy One Gateway Center Suite 2600 Newark, NJ 07012	1 (877) 316-6344 www.sfeenergy.com	R/C/I ACTIVE
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, NJ 08007	(800) 695-0666 www.sjnaturalgas.com	C ACTIVE
SmartEnergy Holdings, LLC 100 Overlook Center 2nd Floor Princeton, NJ NJ 08540 United States of America	(800) 443-4440 www.smartenergy.com	R/C/I ACTIVE
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	(800) 266-6020 www.southjerseyenergy.com	R/C/I ACTIVE
Spark Energy Gas, LP/ Spark Energy	(713)600-2600	R/C/I

2105 City West Blvd. Suite 100 Houston, TX 77042	www.sparkenergy.com	ACTIVE
Sperian Energy Corp. 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082 www.sperianenergy.com	R/C/I ACTIVE
Sprague Energy Corp. 12 Ridge Road Chatham Township, NJ 07928	855-466-2842 www.spragueenergy.com	C/I ACTIVE
Starion Energy PA Inc. 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040 www.starionenergy.com	R/C/I ACTIVE
Stream Energy New Jersey, LLC 309 Fellowship Rd., Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150 www.streamenergy.net	R/C ACTIVE
Summit Energy Services, Inc. 10350 Ormsby Park Place Suite 400 Louisville, KY 40223	1 (800) 90-SUMMIT www.summitenergy.com	C/I ACTIVE
Talen Energy Marketing, LLC 788 Shrewsbury Avenue, Suite 2178 Tinton Falls, NJ 07724	(888) 289-7693 www.pplenergyplus.com/*	R/C
Texas Retail Energy LLC Park 80 West Plaza II, Suite 200 Saddle Brook, NJ 07663 Attn: Chris Hendrix	(866) 532-0761 Texasretailenergy.com	C/I ACTIVE
TransCanada Power Marketing Ltd. 190 Middlesex Essex Turnpike, Suite 200 Iselin, NJ 08830	(877) MEGAWAT www.transcanada.com/powermarketing	C/I ACTIVE
TriEagle Energy, LP 90 Washington Valley Rd Bedminster, NJ 07921	(877) 933-2453 www.trieagleenergy.com	R/C/I ACTIVE

UGI Energy Services, Inc. dba UGI Energy Link 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(800) 427-8545 www.ugienergylink.com	C/I ACTIVE
Verde Energy USA, Inc. 2001 Route 46 Waterview Plaza Suite 301 Parsippany, NJ 07054	(800) 388-3862 www.lowcostpower.com	R/C ACTIVE
Viridian Energy 2001 Route 46, Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508 www.viridian.com	R/C/I ACTIVE
XOOM Energy New Jersey, LLC 744 Broad Street. 16 th Floor Newark, NJ 07102	(888) 997-8979 www.xoomenergy.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

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PSE&G GAS SERVICE TERRITORY
Last Updated 7/21/15

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I - INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
Agera Energy, LLC 115 route 46, Building F Parsippany, NJ 07054	(844) 692-4372 www.ageraenergy.com	R/C/I
Ambit Northeast, LLC d/b/a Ambit Energy 103 Carnegie Center Suite 300 Princeton, NJ 08540	877-282-6284 www.ambitenergy.com	R/C ACTIVE
American Power & Gas of NJ, LLC 10000 Lincoln Drive East – Suite 201 Marlton, NJ 08053	(800) 2057491 www.GoAPG.com	R/C/I
Amerigreen Energy, Inc. 333 Sylvan Avenue Suite 305 Englewood Cliffs, NJ 07632	(888)559-4567 www.amerigreen.com	C/I ACTIVE
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	888-850-1872 www.AstralEnergyLLC.com	R/C/I ACTIVE
BBPC, LLC Great Eastern Energy 116 Village Blvd. Suite 200 Princeton, NJ 08540	888-651-4121 www.greateasternenergy.com	C ACTIVE
Choice Energy, LLC 4257 US Highway 9, Suite 6C Freehold, NJ 07728	(888) 565-4490 www.4choiceenergy.com	R/C/I
Clearview Electric Inc. d/b/a Clearview Gas 1744 Lexington Ave. Pennsauken, NJ 08110	800-746-4720 www.clearviewenergy.com	R/C ACTIVE

Colonial Energy, Inc. 83 Harding Road Wyckoff, NJ 07481	845-429-3229 www.colonialgroupinc.com	C/I ACTIVE
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07746	888 817-8572 www.commerceenergy.com	R ACTIVE
Compass Energy Services, Inc. 33 Wood Avenue South, 610 Iselin, NJ 08830	866-867-8328 www.compassenergy.net	C/I ACTIVE
Compass Energy Gas Services, LLC 33 Wood Avenue South Suite 610 Iselin, NJ 08830	866-867-8328 www.compassenergy.net	C/I ACTIVE
ConocoPhillips Company 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-646-4427 www.conocophillips.com	C/I ACTIVE
Consolidated Edison Energy, Inc. d/b/a Con Edison Solutions 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-686-1383 x2130 www.conedenergy.com	
Consolidated Edison Solutions, Inc. Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955 www.conedsolutions.com	C/I ACTIVE
Constellation NewEnergy-Gas Division, LLC 116 Village Boulevard, Suite 200 Princeton, NJ 08540	800-785-4373 www.constellation.com	C/I ACTIVE
Constellation Energy Gas Choice, Inc. 116 Village Blvd., Suite 200 Princeton, NJ 08540	800-785-4373 www.constellation.com	R/C/I ACTIVE
Constellation Energy Services Natural Gas, LLC 116 Village Boulevard	1 (800) 536-0151	C/I

Suite 200 Princeton, NJ 08540	www.integrysenergy.com	
Direct Energy Business, LLC 1 Hess Plaza Woodbridge, NJ 07095	888-925-9115 http://www.business.directenergy.com/	C/I ACTIVE
Direct Energy Business Marketing, LLC (fka Hess Energy Marketing) One Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 http://www.business.directenergy.com/	C/I ACTIVE
Direct Energy Small Business, LLC (fka Hess Small Business Services, LLC) One Hess Plaza Woodbridge, NJ 07095	(888) 925-9115 http://www.business.directenergy.com/small-business	C/I ACTIVE
Direct Energy Services, LLC 1 Hess Plaza Woodbridge, NJ 07095	1 (866) 348-4193 www.directenergy.com	C/I INACTIVE
Dominion Retail, Inc. d/b/a Dominion Energy Solutions 395 Route #70 West, Suite 125 Lakewood, NJ 08701	(866)237-4765 www.dominionenergy.com	R/C
Everyday Energy, LLC One International Blvd., Suite 400 Mahwah, NJ 07495-0400	844-684-5506 www.energyrewards.comcast.com	R/I
Frontier Utilities Northeast, LLC 199 New Road, Suite 61-187 Linwood, NJ 08221	(877) 437-6930 www.frontierutilities.com	R/C/I
Glacial Energy of New Jersey, Inc. 21 Pine Street, Suite 237 Rockaway, NJ 07866	888-452-2425 www.glacialenergy.com	C/I ACTIVE
Gateway Energy Services Corporation 1 Hess Plaza Woodbridge, NJ 07095	(800) 805-8586 www.gesc.com	R/C ACTIVE

Global Energy Marketing, LLC 129 Wentz Avenue Springfield, NJ 07081	800-542-0778 www.globalp.com	C/I ACTIVE
Great Eastern Energy 116 Village Blvd., Suite 200 Princeton, NJ 08540	888-651-4121 www.greateastern.com	C/I ACTIVE
Greenlight Energy 2608 25 th Road Astoria, NY 11102	(888) 453-4427 www.greenlightenergy.us	R ACTIVE
Harborside Energy LLC 101 Hudson Street, Suite 2100 Jersey City, NJ 07302	877-940-3835 www.harborsideenergynj.com	R/C ACTIVE
Hess Energy, Inc. One Hess Plaza Woodbridge, NJ 07095	800-437-7872 www.hess.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	888 264-4908 www.hikoenergy.com	R/C/I ACTIVE
Hudson Energy Services, LLC 7 Cedar Street Ramsey, NJ 07466	877- Hudson 9 www.hudsonenergyservices.com	C ACTIVE
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	877-887-6866 www.idtenergy.com	R/C ACTIVE
Infinite Energy dba Intelligent Energy 1200 Route 22 East Suite 2000 Bridgewater, NJ 08807-2943	(800) 927-9794 www.InfiniteEnergy.com	R/C/I ACTIVE
Integrlys Energy Services-Natural Gas, LLC 101 Eisenhower Parkway Suite 300 Roseland, NJ 07068	(800) 536-0151 www.integrlysenergy.com	C/I ACTIVE
Jsynergy LLC 445 Cental Ave. Suite 204 Cedarhurst, NY 11516	(516) 331-2020 www.Jsnergylc.com	R/C/I ACTIVE
Major Energy Services, LLC 1001 East Lawn Drive Teaneck NJ 07666	888-625-6760 www.majorenergy.com	R/C/I ACTIVE

Marathon Power LLC 302 Main Street Paterson, NJ 07505	888-779-7255 www.mecny.com	R/C/I ACTIVE
Metromedia Energy, Inc. 6 Industrial Way Eatontown, NJ 07724	1-877-750-7046 www.metromediaenergy.com	C/I ACTIVE
Metro Energy Group, LLC 14 Washington Place Hackensack, NJ 07601	888-53-Metro www.metroenergy.com	R/C ACTIVE
MPower Energy NJ LLC One University Plaza, Suite 507 Hackensack, NJ 07601	877-286-7693 www.mpowerenergy.com	R/C/I ACTIVE
NATGASCO (Supreme Energy, Inc.) 532 Freeman Street Orange, NJ 07050	800-840-4427 www.supremeenergyinc.com	R/C/I ACTIVE
New Energy Services LLC 101 Neptune Avenue Deal, New Jersey 07723	800-660-3643 www.newenergyservicesllc.com	R/C/I ACTIVE
New Jersey Gas & Electric 10 North Park Place Suite 420 Morristown, NJ 07960	866-568-0290 www.njgande.com	R/C ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th fl. Woodbridge, NJ 07095	877-273-6772 www.noblesolutions.com	C/I ACTIVE
North American Power & Gas, LLC d/b/a North American Power 197 Route 18 South Ste. 300 New Brunswick, NJ 08816	888- 313-8086 www.napower.com	R/C/I ACTIVE
North Eastern States, Inc. d/b/a Entrust Energy 90 Washington Valley Road Bedminster, NJ 07921	(888) 521-5861 www.entrustenergy.com	R/C/I ACTIVE
Oasis Power, LLC d/b/a Oasis Energy 11152 Westheimer, Suite 901 Houston, TX 77042	(800)324-3046 www.oasisenergy.com	R/C ACTIVE

Palmco Energy NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	877-726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	855-32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE
PPL EnergyPlus, LLC Shrewsbury Executive Offices 788 Shrewsbury Avenue Suite 2200 Tinton Falls, NJ 07724	(732) 741-0505 www.pplenergyplus.com	C/I ACTIVE
Public Power & Utility of New Jersey, LLC One International Blvd, Suite 400 Mahwah, NJ 07495	(888) 354-4415 www.ppandu.com	R/C/I ACTIVE
Residents Energy, LLC 550 Broad Street Newark, NJ 07102	(888) 828-7374 www.residentsenergy.com	R/C
Respond Power LLC 1001 East Lawn Drive Teaneck, NJ 07666	(877) 973-7763 www.respondpower.com	R/C/I ACTIVE
Save on Energy, LLC 1101 Red Ventures Drive Fort Mill, SC 29707	1 (877) 658-3183 www.saveonenergy.com	R/C ACTIVE
SFE Energy One Gateway Center Suite 2600 Newark, NJ 07012	1 (877) 316-6344 www.sfeenergy.com	R/C/I ACTIVE
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, NJ 08007	(800) 695-0666 www.sjnaturalgas.com	C ACTIVE
Star Energy Partners, LLC CEO Corporate Center 1812 Front Street Scotch Plains, NJ 07076	(855) 427-7827 www.starenergypartners.com	R/C/I
South Jersey Energy Company 1 South Jersey Plaza, Route 54	800-266-6020 www.southjerseyenergy.com	R/C/I ACTIVE

Folsom, NJ 08037		
SouthStar Energy d/b/a New Jersey Energy 1085 Morris Avenue, Suite 155 Union, NJ 07083	(866) 477-8823 www.newjerseyenergy.com	R/C ACTIVE
Spark Energy Gas, LP/ Spark Energy 2105 City West Blvd. Suite 100 Houston, TX 77042	(713)600-2600 www.sparkenergy.com	R/C/I ACTIVE
Sperian Energy Corp. Bridgewater Center 1200 Route 22 East Bridgewater, NJ 08807	888-682-8082 www.sperianenergy.com	R/C/I ACTIVE
Sprague Energy Corp. 12 Ridge Road Chatham Township, NJ 07928	855-466-2842 www.spragueenergy.com	C/I ACTIVE
Stuyvesant Energy LLC 10 West Ivy Lane, Suite 4 Englewood, NJ 07631	800-640-6457 www.stuyfuel.com	C ACTIVE
Stream Energy New Jersey, LLC 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150 www.streamenergy.net	R/C ACTIVE
Summit Energy Services, Inc. 10350 Ormsby Park Place Suite 400 Louisville, KY 40223	1 (800) 90-SUMMIT www.summitenergy.com	C/I ACTIVE
Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Talen Energy Marketing, LLC 788 Shrewsbury Avenue, Suite 2178 Tinton Falls, NJ 07724	(888) 289-7693 www.pplenergyplus.com/*	R/C
Tiger Natural Gas, Inc. dba Tiger, Inc. 234 20th Avenue Brick, NJ 008724	888-875-6122 www.tignaturalgas.com	R/C/I ACTIVE

UGI Energy Services, Inc. dba UGI Energy Link 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-427-8545 www.ugienergylink.com	C/I ACTIVE
UGI Energy Services, Inc. d/b/a GASMAR 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	856-273-9995 www.ugienergylink.com	C/I ACTIVE
Verde Energy USA, Inc. 2001 Route 46 Waterview Plaza, Suite 301 Parsippany, NJ 07054	800-388-3862 www.lowcostpower.com	R/C ACTIVE
Viridian Energy PA LLC 2001 Route 46, Waterview Plaza Suite 230 Parsippany, NJ 07054	866-663-2508 www.viridian.com	R/C ACTIVE
Vista Energy Marketing, L.P. 197 State Route 18 South, Suite 3000 South Wing East Brunswick, NJ 08816	888-508-4782 www.vistaenergymarketing.com	R/C/I ACTIVE
Woodruff Energy 73 Water Street PO Box 777 Bridgeton, NJ 08302	800-557-1121 www.woodruffenergy.com	R/C/I ACTIVE
Woodruff Energy US LLC 73 Water Street P.O. Box 777 Bridgeton, NJ 08302	800-457-1121 www.woodruffenergy.com	C/I ACTIVE
XOOM Energy New Jersey, LLC 744 Broad Street. 16th Floor Newark, NJ 07102	888-997-8979 www.xoomenergy.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	855-732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

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APPENDIX B

Equipment Inventory

CHA Project # 30993
City of East Orange
Health Service

Description	QTY	Manufacturer Name	Model No.	Serial No.	Equipment Type / Utility	Capacity/Size /Efficiency	Efficiency	Location	Areas/Equipment Served	Date Installed	Remaining Useful Life (years)	Other Info.
Boiler	2	Johnston	N/A	N/A	Steam Boiler	6,500MBH Energy Output	~80% Efficiency	Underground Boiler Plant	City Hall Court Chamber and Health Services	1980	-11	Burner replaced in 2010
DHW Heater	2	Rheem	G100-200	URNG0109G00539	DHW Heater	199.9MBH heating input,	~80% Efficiency	Underground Boiler Plant	City Hall Court Chamber and Health Services	2007	11	
AHU-Dental	1	N/A	N/A	N/A	AHU with steam coil and DX cooling coil	~5 ton	N/A	Packaged AHU	Dental office	2000	4	
Window AC Units	30	Sunbeam	SBRAC12KEW/G	N/A	Window AC units	1 ton cooling capacity	N/A	offices	offices	2005	9	

Cost of Electricity:

\$0.150	\$/kWh
\$9.13	\$/kW

			EXISTING CONDITIONS								Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
41LED	1st Floor Office Room 100	Offices	6	1B 40 R F 2 (MAG)	F42SS	94	0.56	SW	3360	1,895	C-OCC	
41LED	Room 100	Offices	4	1B 40 R F 2 (MAG)	F42SS	94	0.38	SW	3360	1,263	C-OCC	
71LED	Restroom	Restroom	1	I 60	I60/1	60	0.06	SW	3360	202	C-OCC	
41LED	Main Office	Offices	6	1B 40 R F 2 (MAG)	F42SS	94	0.56	SW	3360	1,895	C-OCC	
25	Main Office	Offices	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	3360	94	C-OCC	
71LED	Main Office	Offices	1	I 60	I60/1	60	0.06	SW	3360	202	C-OCC	
41LED	Room 102	Offices	5	1B 40 R F 2 (MAG)	F42SS	94	0.47	SW	3360	1,579	C-OCC	
30	Womens	Restroom	1	1 B 96 C F 2 (MAG)	F82EHS	227	0.23	SW	3360	763	C-OCC	
30	Mens	Restroom	1	1 B 96 C F 2 (MAG)	F82EHS	227	0.23	SW	3360	763	C-OCC	
41LED	101	Offices	4	1B 40 R F 2 (MAG)	F42SS	94	0.38	SW	3360	1,263	C-OCC	
41LED	101	Offices	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	3360	632	C-OCC	
30	hallway	Offices	5	1 B 96 C F 2 (MAG)	F82EHS	227	1.14	SW	3360	3,814	C-OCC	
41LED	2nd Floor Room 200	Offices	5	1B 40 R F 2 (MAG)	F42SS	94	0.47	SW	3360	1,579	C-OCC	
71LED	Restroom	Restroom	1	I 60	I60/1	60	0.06	SW	3360	202	C-OCC	
41LED	Storage	Storage Areas	1	1B 40 R F 2 (MAG)	F42SS	94	0.09	SW	3360	316	C-OCC	
41LED	Office	Offices	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	3360	632	C-OCC	
41LED	HIV room	Offices	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	3360	632	C-OCC	
41LED	Break room	Break/Lunch Rooms	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	3102.5	583	C-OCC	
41LED	HIV room	Offices	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	3360	632	C-OCC	
41LED	HIV room	Offices	5	1B 40 R F 2 (MAG)	F42SS	94	0.47	SW	3360	1,579	C-OCC	
41LED	Nutrition	Offices	11	1B 40 R F 2 (MAG)	F42SS	94	1.03	SW	3360	3,474	C-OCC	
41LED	Conference Room	Conference	4	1B 40 R F 2 (MAG)	F42SS	94	0.38	SW	2688	1,011	C-OCC	
41LED	Restroom	Restroom	1	1B 40 R F 2 (MAG)	F42SS	94	0.09	SW	3360	316	C-OCC	
71LED	Storage	Storage Areas	1	I 60	I60/1	60	0.06	SW	3360	202	C-OCC	
41LED	hallway	Hallways	5	1B 40 R F 2 (MAG)	F42SS	94	0.47	SW	8736	4,106	C-OCC	
41LED	Stair	Hallways	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	8736	1,642	C-OCC	
41LED	Basement Baby Clinic	Offices	6	1B 40 R F 2 (MAG)	F42SS	94	0.56	SW	3360	1,895	C-OCC	
71LED	Restroom	Restroom	1	I 60	I60/1	60	0.06	SW	3360	202	C-OCC	
41LED	Nurse Office	Offices	14	1B 40 R F 2 (MAG)	F42SS	94	1.32	SW	3360	4,422	C-OCC	
71LED	Restroom	Restroom	1	I 60	I60/1	60	0.06	SW	3360	202	C-OCC	
247LED	Break room	Break/Lunch Rooms	1	T 40 R F 3 (MAG)	F43SE	136	0.14	SW	3102.5	422	C-OCC	
247LED	Dental	Offices	1	T 40 R F 3 (MAG)	F43SE	136	0.14	SW	3360	457	C-OCC	R22 is inaccessible
41LED	Dental	Offices	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	3360	632	C-OCC	
41LED	Dental	Offices	8	1B 40 R F 2 (MAG)	F42SS	94	0.75	SW	3360	2,527	NONE	
41LED	Dental	Offices	1	1B 40 R F 2 (MAG)	F42SS	94	0.09	SW	3360	316	NONE	Light facing up and invisible
41LED	Dental	Offices	4	1B 40 R F 2 (MAG)	F42SS	94	0.38	SW	3360	1,263	NONE	
41LED	Exam	Offices	4	1B 40 R F 2 (MAG)	F42SS	94	0.38	SW	3360	1,263	C-OCC	
41LED	Exam	Offices	1	1B 40 R F 2 (MAG)	F42SS	94	0.09	SW	3360	316	C-OCC	
41LED	Entrance	Hallways	1	1B 40 R F 2 (MAG)	F42SS	94	0.09	SW	8736	821	NONE	
41LED	hallway	Hallways	3	1B 40 R F 2 (MAG)	F42SS	94	0.28	SW	8736	2,464	NONE	
	Total		129				12.87			48,469		

APPENDIX C

ECM Calculations

City of East Orange
CHA Project Number: 30993

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Metric Ton Carbon Dioxide Equivalent	Building Area	Annual Utility Cost		
\$	0.222	\$/kWh blended	0.000420205		Electric	Natural Gas	Fuel Oil
\$	0.150	\$/kWh supply	76,365		\$ 16,982	\$ 7,371	
\$	9.13	\$/kW	69.3				
\$	0.80	\$/Therm	9,177				
\$	5.00	\$/kgals					
		\$/Gal					

water

Health Service Department																							
Recommend?		Item	Savings					Cost	Simple Payback	Life Expectancy	GHG Reduction (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings					ROI	NPV	IRR	
Y or N			kW	kWh	therms	No. 2 Oil gal	Water kgal	\$							kW	kWh	therms	kgal/yr	\$				
Y	ECM-1	Install thermostat control valves on steam radiators	0.0	0	842	0	0	676	\$ 8,660	12.8	15	4.5	\$ -	N	12.8	0.0	0	12,630	0	\$ 10,141	0.2	(\$589)	2.0%
Y	ECM-2	Install Window AC Controller	0.0	3,940	0	0	0	875	\$ 9,200	10.5	15	1.7	\$ -	N	10.5	0.0	59,100	0	\$ 13,120	0.4	\$1,242	4.8%	
N	ECM-3	Replace old plumbing fixtures with low flow plumbing fixtures	0.0	0	604	0	64	806	\$ 111,685	138.6	10	3.2	\$ -	N	138.6	0.0	0	6,035	642	\$ 8,058	(0.9)	(\$104,811)	-31.6%
Y	ECM-L1	Lighting Replacements with Controls (Occupancy Sensors)	7.5	32,644	0	0	0	5,717	52,160	9.1	10	13.7	\$ 800	N	9.0	74.9	326,440	0	\$ 80,676	0.5	(\$2,591)	2.0%	
Total			7.5	36,584	1,445	0	64	\$ 8,074	\$ 181,705	22.5	12.5	23	\$ 800		22.4	75	385,540	18,665	642	\$ 111,995	(0.4)	(106,749)	-8.5%
Recommended Measures (highlighted green above)			7.5	36,584	842	0	0	\$ 7,268	\$ 70,020	9.6	13.3	20	\$ 800	0	9.5	75	385,540	12,630	-	\$ 103,937	0.5	(1,938)	4.8%
% of Existing			11%	48%	9%	0	0																

City:			Newark, NJ				
Occupied Hours/Week			60				
			Building	Auditorium	Gymnasium	Library	Classrooms
Temp	Enthalpy h (Btu/lb)	Bin Hours	Operating Hours	Occupied Hours	Occupied Hours	Occupied Hours	Occupied Hours
102.5							
97.5	35.4	6	2	0	0	0	0
92.5	37.4	31	11	0	0	0	0
87.5	35.0	131	47	0	0	0	0
82.5	33.0	500	179	0	0	0	0
77.5	31.5	620	221	0	0	0	0
72.5	29.9	664	237	0	0	0	0
67.5	27.2	854	305	0	0	0	0
62.5	24.0	927	331	0	0	0	0
57.5	20.3	600	214	0	0	0	0
52.5	18.2	730	261	0	0	0	0
47.5	16.0	491	175	0	0	0	0
42.5	14.5	656	234	0	0	0	0
37.5	12.5	1,023	365	0	0	0	0
32.5	10.5	734	262	0	0	0	0
27.5	8.7	334	119	0	0	0	0
22.5	7.0	252	90	0	0	0	0
17.5	5.4	125	45	0	0	0	0
12.5	3.7	47	17	0	0	0	0
7.5	2.1	34	12	0	0	0	0
2.5	1.3	1	0	0	0	0	0
-2.5							
-7.5							

Multipliers	
Material:	1.027
Labor:	1.246
Equipment:	1.124

Heating System Efficiency	78%
Cooling Eff (kW/ton)	1.2

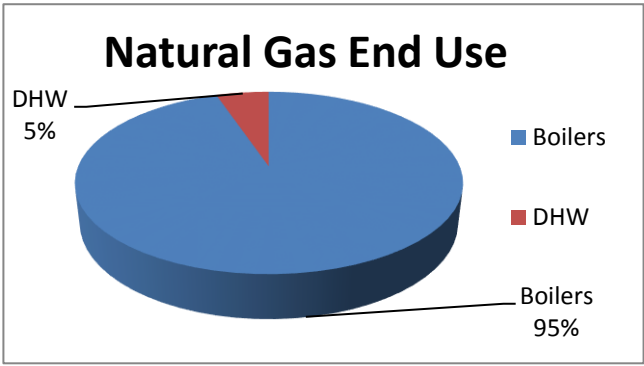
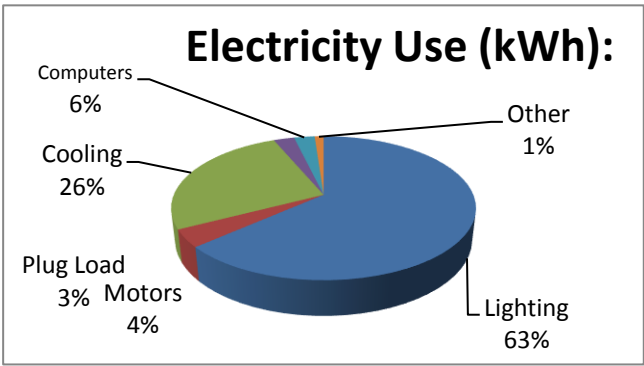
Heating	
Hours	9,454 Hrs
Weighted Avg	2 F
Avg	25 F

Cooling	
Hours	4,333 Hrs
Weighted Avg	68 F
Avg	78 F

Utility End Use Analysis		
Electricity Use (kWh):		Notes/Comments:
76,365	Total	Based on utility analysis
48,500	Lighting	From Lighting Calculations
3,000	Motors	Estimated
20,000	Cooling	Calculated from Cooling Capacity
2,000	Plug Load	Estimated
2,000	Computers	Estimated
865	Other	Remaining
Natural Gas Use (Therms):		Notes/Comments:
9,177	Total	Based on utility analysis
8,697	Boilers	
480	DHW	From City Hall

64%
 4%
 26%
 3%
 3%
 1%

95%
 5%



ECM-1 Install thermostat control valves on steam radiators

Description: This ECM evaluates installing thermostat control valves on the steam radiators throughout the building to have more accurate control on the room temperature (temeprature setback at night) and reduce energy usage

Day Setback				Nighttime Setback			
EXISTING CONDITIONS				EXISTING CONDITIONS			
Heating				Heating			
Heating Season Facility Temp	80	F	Th	Heating Season Facility Temp	80	F	
Weekly Occupied Hours	60	hrs	H	Weekly Occupied Hours	60	hrs	
Heating Season Setback Temp	72	F	Sh	Heating Season Setback Temp	65	F	
Heating Season % Savings per	1%		Ph	Heating Season % Savings per	3%		
Annual Boiler Capacity	869,700	Mbtu/yr		Annual Boiler Capacity	869,700	Mbtu/yr	
Connected Heating Load	360,666	Btu/hr	Caph	Connected Heating Load Capacity	360,666	Btu/hr	
Equivalent Full Load Heating	900	hrs	EFLHh	Equivalent Full Load Heating Hours	500	hrs	
Heating Equipment Efficiency	78%		AFUEh	Heating Equipment Efficiency	78%		
SAVINGS				SAVINGS			
Natural Gas Savings	204	Therms ³		Natural Gas Savings	638	Therms ³	
Cooling Electricity Savings	0	kWh		Cooling Electricity Savings	0	kWh	

\$0.22 \$/kWh Blended
\$0.80 \$/Therm

COMBINED SAVINGS		
Natural Gas Savings	842	Therms
Cooling Electricity Savings	0	kWh
Total Cost Savings	\$ 676	
Estimated Total Project Cost	\$ 8,660	
Simple Payback	12.8	Yrs

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

Algorithms

Cooling Energy Savings (kWh) = (((T_c*(H+5)+S_c*(168-(H+5)))/168)
T_c)*(P_c*Cap_{hp}*12*EFLH_c/EER_{hp})

Heating Energy Savings (kWh) = (((T_h*(H+5)+S_h*(168-(H+5)))/168)-
T_h)*(P_h*Cap_{hp}*12*EFLH_h/EER_{hp})

Heating Energy Savings (Therms) = (T_h-(T_h*(H+5)+S_h*(168-
(H+5)))/168)*(P_h*Cap_h*EFLH_h/AFUE_h/100,000)

Definition of Variables

T_h = Heating Season Facility Temp. (°F)
T_c = Cooling Season Facility Temp. (°F)
S_h = Heating Season Setback Temp. (°F)
S_c = Cooling Season Setup Temp. (°F)
H = Weekly Occupied Hours
Cap_{hp} = Connected load capacity of heat pump/AC (Tons) – Provided on Application.
Cap_h = Connected heating load capacity (Btu/hr) – Provided on Application.
EFLH_c = Equivalent full load cooling hours
EFLH_h = Equivalent full load heating hours
P_h = Heating season percent savings per degree setback
P_c = Cooling season percent savings per degree setup
AFUE_h = Heating equipment efficiency – Provided on Application.
EER_{hp} = Heat pump/AC equipment efficiency – Provided on Application

Occupancy Controlled Thermostats

Component	Type	Value	Source
T _h	Variable		Application
T _c	Variable		Application
S _h	Fixed	T _h -5°	
S _c	Fixed	T _c +5°	
H	Variable		Application; Default of 56 hrs/week
Cap _{hp}	Variable		Application
Cap _h	Variable		Application
EFLH _c	Fixed	381	1
EFLH _h	Fixed	900	PSE&G
P _h	Fixed	3%	2
P _c	Fixed	6%	2
AFUE _h	Variable		Application
EER _{hp}	Variable		Application

- Sources:
- JCP&L metered data from 1995-1999
 - ENERGY STAR Products website

City of East Orange
CHA Project Number: 30993
Health Service Department

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

ECM-1 Install thermostat control valves on steam radiators - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Boiler Controller	1	ea	\$ 2,000	\$ 3,500		\$ 2,054	\$ 4,361	\$ -	\$ 6,415	Estimated
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 6,415	Subtotal
\$ 2,245	35% Contingency
\$ 8,660	Total

EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY (btu/h)		
Window AC	Office	360,000	12,000	30 units

Total btu/h of all window A/C Units: 360,000 btu/h 30 unitss

ECM-2 Install Window AC Controller

ECM Description : Window A/C units are currently controlled manually by the occupants and are not turned off when the room is unoccupied. This ECM evaluates implementation of a digital timer device that will automatically turn the window A/C unit off at a preset time .

ASSUMPTIONS		Comments
Electric Cost	\$0.222 / kWh	
Average run hours per Week	60 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
BTU/Hr Rating of existing DX equipment	360,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	11.0	
Existing Annual Electric Usage	11,072 kWh	

Item	Value	Units	Comments
Proposed Annual Electric Usage	7,132	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	3,940 kWh
Annual Cost Savings	\$875
Total Project Cost	\$9,200
Simple Payback	11 years

OAT - DB Bin Temp F	Annual Hours	Existing Hours of Operation	Proposed % of time of operation	Proposed hrs of Operation
102.5	0	0	100%	0
97.5	6	5	100%	5
92.5	31	24	100%	24
87.5	131	90	87%	78
82.5	500	289	73%	212
77.5	620	294	60%	176
72.5	664	245	47%	114
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	5,027	0	0%	0
-7.5	0	0	0%	0
Total	13,787	947	64%	610

City of East Orange
CHA Project Number: 30993
Health Service Department

ECM-2 Install Window AC Controller - Cost

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						0	\$ -	\$ -	\$ -	
Window AC Controller	30	EA	\$ 100	\$ 100	\$ -	3081	\$ 3,738	\$ -	\$ 6,819	Estimated
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 6,819	Subtotal
\$ 2,387	35% Contingency
\$ 9,200	Total

City of East Orange
 CHA Project Number: 30993
 Health Service Department

ECM: Replace urinals and flush valves with low flow

Description: This ECM evaluates the water savings associated with replacing/ upgrading urinals with 0.125 GPF urinals and or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$5.00	\$ / kGal
Urinals in Building to be replaced	9	
Average Flushes / Urinal (per Day)	5	
Average Gallons / Flush	1.5	Gal

PROPOSED CONDITIONS		
Proposed Urinals to be Replaced	9	
Proposed Gallons / Flush	0.125	Gal
Proposed Material Cost of new urinal & valve	\$1,200	RS Means 2012
Proposed Installation Cost of new urinal & valve	\$1,000	RS Means 2012
Total cost of new urinals & valves		

SAVINGS		
Current Urinal Water Use	24.64	kGal / year
Proposed Urinal Water Use	2.05	kGal / year
Water Savings	22.58	kGal / year
Cost Savings	\$113	/ year

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

City of East Orange
CHA Project Number: 30993
Health Service Department

ECM: Replace toilets and flush valves with low flow

Description: This ECM evaluates the water savings associated with repalcing/
upgrading toilets to 1.28 GPF fixtures and/or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$5.00	\$ / kGal
Toilets in Building	16	
Average Flushes / Toilet (per Day)	3	
Average Gallons / Flush	3.5	Gal

PROPOSED CONDITIONS		
Proposed Toilets to be Replaced	16	
Proposed Gallons / Flush	1.28	Gal

SAVINGS		
Current Toilet Water Use	61.32	kGal / year
Proposed Toilet Water Use	22.43	kGal / year
Water Savings	38.89	kGal / year
Cost Savings	\$194	/ year

City of East Orange
CHA Project Number: 30993
Health Service Department

ECM: Replace faucets with low flow

Description; This ECM evaluates the water savings resulting from replacing/ upgrading faucets to 0.5 gallon per minute flow

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$5.00	\$ / kGal
Faucets in Building	16	
Average Uses / Faucet (per day)	3	# Uses
Average Time of Use	10.0	seconds
Average Flowrate	2.0	gpm

PROPOSED CONDITIONS		
Proposed Faucets to be Replaced	16	
Proposed Flowrate	0.5	gpm

HEATING SAVINGS		
Fuel Cost	\$ 0.80	/kWh
Number of Faucets	16	
Hours per Day of Usage	0.5	hrs
Days per Year of Facility Usage	230	days
Average Flowrate	2.0	gpm
Proposed Flowrate	0.5	gpm
Heat Content of Water	8.33	Btu/gal/F
Temperature Difference (Intake and Output)	35	F
Water Heating Equipment Efficiency	80%	
Conversion Factor	100,000	Btu/Therm
SAVINGS		
Current Faucet Water Use	3.68	kGal / year
Proposed Faucet Water Use	0.92	kGal / year
Water Savings	2.76	kGal / year
Heating Savings	604	Therms
Cost Savings	\$498	/ year

Savings calculation formulas are taken from NJ Protocols document for Faucet

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

City of East Orange
CHA Project Number: 30993
Health Service Department

#REF!

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Low-Flow Urinal	9	EA	\$ 1,200	\$ 1,000	\$ -	\$ 11,092	\$ 11,214	\$ -	\$ 22,306	Vendor Estimate
Low-Flow Toilet	16	EA	\$ 1,400	\$ 1,000	\$ -	\$ 23,005	\$ 19,936	\$ -	\$ 42,941	Vendor Estimate
Low-Flow Faucet	16	EA	\$ 700	\$ 300	\$ -	\$ 11,502	\$ 5,981	\$ -	\$ 17,483	Vendor Estimate
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 82,730	Subtotal
\$ 28,955	35% Contingency
\$ 111,685	Total

City of East Orange
CHA Project Number: 30993
Health Service Department

New Jersey Pay For Performance Incentive Program

Note: The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012.
Building must have a minimum average electric demand of 200 kW and minimum area of building is 50,000 ft to be most cost-effective for commercial and industrial buildings. However, multifamily buildings with peak demand over 100kW are still eligible. Market manager has the discretion to approve applications that fall below 200kW minimum.

At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- up to 70% of lighting savings may be considered but performance target will increase by 1% for each percent over 50%
- Scope should includes two or more unique measures
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

Incentive #1		
Audit is funded by NJ BPU	\$0.05	\$/sqft
Total Building Area (Square Feet)	12,642	
Is this audit funded by NJ BPU (Y/N)	Yes	

Board of Public Utilites (BPU)

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$16,982	\$7,371
Existing Usage (from utility)	76,365	9,177
Proposed Savings	36,584	842
Existing Total MMBtus	1,224	
Proposed Savings MMBtus	213	
% Energy Reduction	17.4%	
Proposed Annual Savings	\$7,268	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.10	\$1.02
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.10	\$1.02

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$5,000
Incentive #2	\$3,734	\$859	\$4,594
Incentive #3	\$3,734	\$859	\$4,594
Total All Incentives	\$7,469	\$1,719	\$14,188

Total Project Cost	\$70,020
--------------------	----------

		Allowable Incentive
% Incentives #1 of Utility Cost*	20.5%	\$5,000
% Incentives #2 of Project Cost**	6.6%	\$4,594
% Incentives #3 of Project Cost**	6.6%	\$4,594
Total Eligible Incentives***	\$14,188	
Project Cost w/ Incentives	\$55,833	

Project Payback (years)	
w/o Incentives	w/ Incentives
9.6	7.7

* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if LGEA is funded by NJBPU.
** Maximum allowable amount of Incentive #2 is 50% of total project cost.
**Maximum allowable amount of Incentive #3 is 50% of total project cost.
*** Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.
Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project

APPENDIX D

Photovoltaic Analysis



Caution: Photovoltaic system performance predictions calculated by PVWatts® include many inherent assumptions and uncertainties and do not reflect variations between PV technologies nor site-specific characteristics except as represented by PVWatts® inputs. For example, PV modules with better performance are not differentiated within PVWatts® from lesser performing modules. Both NREL and private companies provide more sophisticated PV modeling tools (such as the System Advisor Model at <http://sam.nrel.gov>) that allow for more precise and complex modeling of PV systems.

The expected range is based on 30 years of actual weather data at the given location and is intended to provide an indication of the variation you might see. For more information, please refer to this NREL report: The Error Report.

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The energy output range is based on analysis of 30 years of historical weather data for nearby , and is intended to provide an indication of the possible interannual variability in generation for a Fixed (open rack) PV system at this location.

RESULTS

64,452 kWh per Year *

System output may range from 61,997 to 67,514kWh per year near this location.

Month	Solar Radiation (kWh / m ² / day)	AC Energy (kWh)	Energy Value (\$)
January	2.39	3,411	252
February	3.16	4,046	299
March	4.07	5,642	416
April	4.83	6,275	463
May	5.70	7,420	548
June	5.94	7,289	538
July	5.77	7,238	534
August	5.38	6,702	495
September	4.65	5,759	425
October	3.61	4,756	351
November	2.35	3,105	229
December	2.01	2,808	207
Annual	4.16	64,451	\$ 4,757

Location and Station Identification

Requested Location	143 New Street East Orange, NJ 07017
Weather Data Source	(TMY2) NEWARK, NJ 3.4 mi
Latitude	40.7° N
Longitude	74.17° W

PV System Specifications *(Commercial)*

DC System Size	53.2 kW
Module Type	Standard
Array Type	Fixed (open rack)
Array Tilt	10°
Array Azimuth	185°
System Losses	14%
Inverter Efficiency	96%
DC to AC Size Ratio	1.1

Initial Economic Comparison

Average Cost of Electricity Purchased from Utility	0.07 \$/kWh
Initial Cost	2.60 \$/Wdc
Cost of Electricity Generated by System	0.14 \$/kWh

These values can be compared to get an idea of the cost-effectiveness of this system. However, system costs, system financing options (including 3rd party ownership) and complex utility rates can significantly change the relative value of the PV system.

Photovoltaic (PV) Solar Power Generation - Screening Assessment

City of East Orange Health Services

Cost of Electricity	\$0.131	/kWh
Electricity Usage	339,360	kWh/yr
System Unit Cost	\$4,000	/kW

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Budgetary	Annual Utility Savings				Estimated	Total	Federal Tax	New Jersey	Payback	Payback
Cost					Maintenance	Savings	Credit	Renewable	(without	(with
					Savings			** SREC	incentive)	incentive)
\$	kW	kWh	therms	\$	\$	\$	\$	\$	Years	Years
\$212,800	53.2	64,452	0	\$8,443	0	\$8,443	\$0	\$16,113	25.2	8.7

** Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$250 /1000kwh

Area Output*

354 m²
3,810 ft²

Perimeter Output*

m
0 ft

Available Roof Space for PV:

(Area Output - 10 ft x Perimeter) x 85%
3,239 ft²

Approximate System Size:

Is the roof flat? (Yes/No) Yes

8 watt/ft²
30,483 DC watts
53 kW From PV Watts

PV Watts Inputs***

Array Tilt Angle 10 Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)
Array Azimuth 185 Enter into PV Watts (default)
Zip Code 07019 Enter into PV Watts
DC/AC Derate Factor 0.83 Enter into PV Watts

PV Watts Output

64,452 annual kWh calculated in PV Watts program

% Offset Calc

Usage 339,360 (from utilities)
PV Generation 64,452 (generated using PV Watts)
% offset 19%

* <http://www.freemaptools.com/area-calculator.htm>

** <http://www.flettexchange.com>

*** http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html

System Capacity: 53.2 kWdc (354 m²)



APPENDIX E

Photos



Existing Manual Valve



Existing Window ACs



Existing DHW Heater

APPENDIX F

EPA Benchmarking Report



ENERGY STAR® Statement of Energy Performance

51

ENERGY STAR®
Score¹

Health Service

Primary Property Type: Medical Office
Gross Floor Area (ft²): 12,642
Built: 1928

For Year Ending: February 29, 2016
Date Generated: April 18, 2016

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address

Health Service
143 New Street
East Orange, New Jersey 07017

Property Owner

,
(____)____-____

Primary Contact

,
(____)____-____

Property ID: 4936685

Energy Consumption and Energy Use Intensity (EUI)

Site EUI

99.1 kBtu/ft²

Annual Energy by Fuel

Electric - Grid (kBtu)	335,331 (27%)
Natural Gas (kBtu)	917,733 (73%)

National Median Comparison

National Median Site EUI (kBtu/ft²)	100.5
National Median Source EUI (kBtu/ft²)	161.7
% Diff from National Median Source EUI	-1%

Source EUI

159.5 kBtu/ft²

Annual Emissions

Greenhouse Gas Emissions (Metric Tons CO2e/year)	94
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Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

,
(____)____-____



Professional Engineer Stamp
(if applicable)