

MILLBURN TOWNSHIP PUBLIC SCHOOLS

SOUTH MOUNTAIN ELEMENTARY SCHOOL

2 Southern Slope Road, Millburn, NJ 07041

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM
FOR
NEW JERSEY
BOARD OF PUBLIC UTILITIES**

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CHA PROJECT NO. 28330

TABLE OF CONTENTS

1.0 EXECUTIVE SUMMARY	1
2.0 BUILDING INFORMATION AND EXISTING CONDITIONS.....	4
3.0 UTILITIES	7
4.0 Benchmarking.....	11
5.0 ENERGY CONSERVATION MEASURES.....	12
5.1 ECM-2 Add Attic Insulation	13
5.2 ECM-7 Replace one Row of Boilers with one (1) High Efficiency Condensing Boiler.....	13
5.3 ECM-9 Install VFDs and Premium Efficiency Motors on Hot Water Pumps	14
5.4 ECM-12 Retro-commission Temperature Controls.....	14
5.5 ECM-6 Install Low Flow Plumbing Fixtures	15
5.6 ECM-L1 Lighting Replacement / Upgrades	16
5.7 ECM-L2 Install Lighting Controls (Occupancy Sensors).....	17
5.8 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors).....	17
5.9 Additional O&M Opportunities.....	18
6.0 PROJECT INCENTIVES	19
6.1 Incentives Overview.....	19
6.1.1 New Jersey Smart Start Program.....	19
6.1.2 Direct Install Program	19
6.1.3 New Jersey Pay For Performance Program (P4P).....	20
6.1.4 Energy Savings Improvement Plan	21
6.1.5 Renewable Energy Incentive Program.....	22
7.0 ALTERNATIVE ENERGY SCREENING EVALUATION	23
7.1 Solar	23
7.1.1 ECM-S1 Photovoltaic Rooftop Solar Power Generation	23
7.1.1 ECM-S2 Solar Thermal Hot Water Generation	24
7.2 Combined Heat and Power Plant.....	24
7.3 Wind Powered Turbines.....	25
7.4 Demand Response Curtailment	26

8.0 CONCLUSIONS & RECOMMENDATIONS.....	27
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APPENDICES

A	Utility Usage Analysis and List of Third Party Energy Suppliers
B	Equipment Inventory
C	ECM Calculations and Cost Estimates
D	New Jersey BPU Incentive Programs
	i. Smart Start
	ii. Direct Install
	iii. Pay For Performance Incentive Program (P4P)
	iv. Energy Savings Improvement Plan (ESIP)
E	Photovoltaic (PV) Solar Power Generation Analysis
F	Photos
G	EPA Portfolio Manager

REPORT DISCLAIMER

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within $\pm 20\%$, and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for Millburn Township Public Schools, in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost are also identified during the study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
South Mountain Elementary School	2 Southern Slope Road, Millburn, NJ 07107	49,358	1935

The potential total annual energy and cost savings for the energy conservation measures (ECM) identified in the survey are shown below:

Building Name	Electric Savings (kWh)	NG Savings (therms)	Total Savings (\$)	Payback (years)
South Mountain Elementary School	93,757	9,818	\$20,304	13.9

Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 5.0.

Each measure recommended by CHA typically has a simple payback period of 15 years or less to be consistent with the requirements of the Energy Savings Improvement Plan (ESIP) which has a maximum payback period of 15 years. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment due to its age, such as a boiler for example.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

Summary of Energy Conservation Measures

ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
2	Add Attic Insulation	40,900	3,017	13.6	0	13.6	Y
7	Replace Boilers	74,576	2,096	35.6	1,969	34.6	Y
9	Install VFDs on Hot Water Pumps	8,987	611	14.7	775	14.7	Y
12	Retro-Commission Temperature Controls	17,108	4,861	3.5	0	3.5	Y
18	Low Flow Plumbing Fixtures	69,680	769	90.6	0	90.6	N
L1**	Lighting Replacements	132,346	9,341	14.2	2,400	13.9	N
L2**	Lighting Controls	8,735	863	10.1	1,355	8.6	N
L3	Lighting Replacements w/ Controls	141,080	9,719	14.5	3,755	14.1	Y
Total		352,331	21,073	17	6,499	16	
Total (Recommended)		282,650	20,304	14	6,499	14	

* Incentive shown is per the New Jersey SmartStart Program.

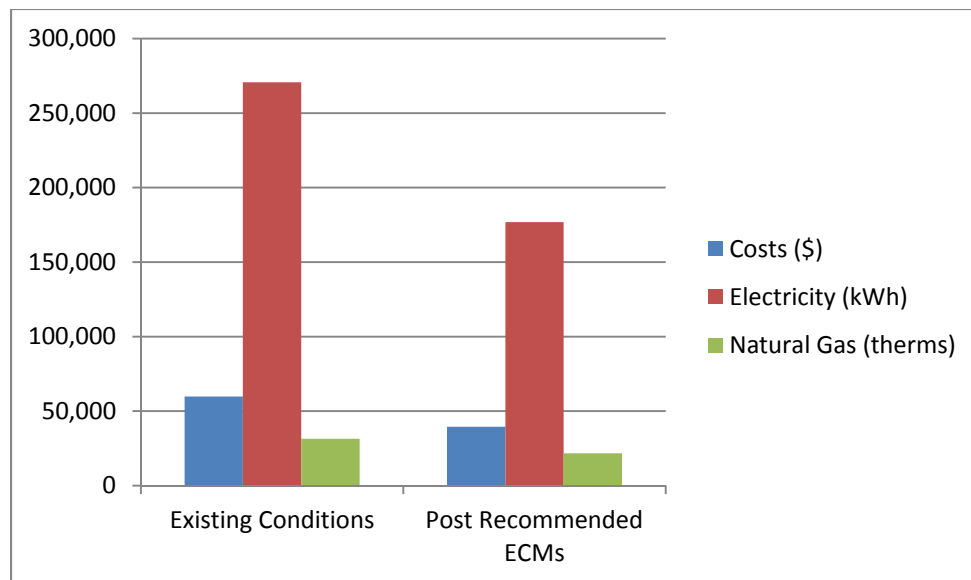
** These ECMs are not included in the Total, as they are alternate measures not recommended.

The following alternative energy measures are also recommended for further study:

Photovoltaic (PV) Rooftop Solar Power Generation – 10 kW System

If Millburn Township Public Schools implements the recommended ECMs, energy savings would be as follows:

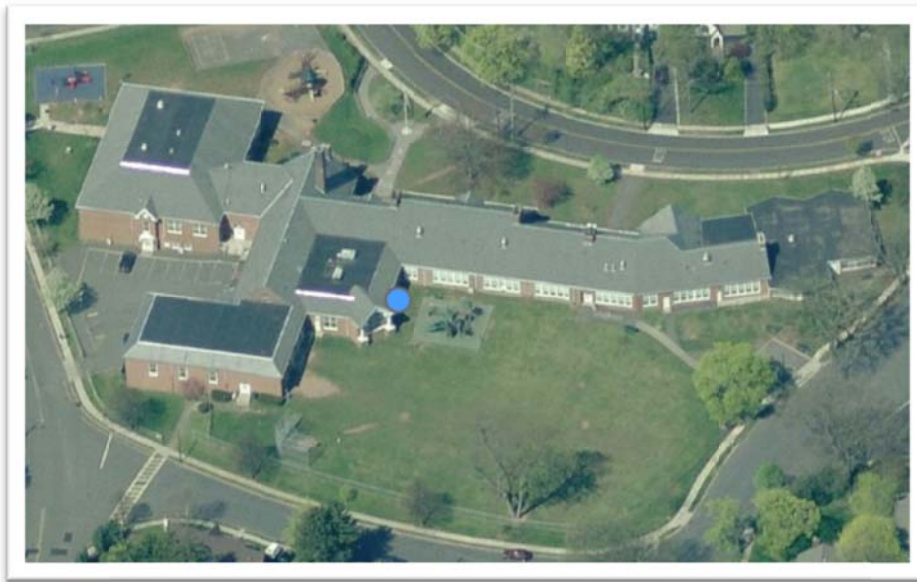
	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	59,808	39,504	34%
Electricity (kWh)	270,651	176,894	35%
Natural Gas (therms)	31,493	21,675	31%
Site EUI (kbtu/SF/Yr)	82.5	56.1	



2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHAs site visit. See appendix B for detailed information on mechanical equipment, including capacities, model numbers and age.

Building Name: South Mountain Elementary School
Address: 2 Southern Slope Road, Millburn, NJ 07041
Gross Floor Area: 49,358 sq.ft.
Number of Floors: 1 and lower level
Year Built: 1935
Additions: none



Description of Spaces: Classrooms, offices, cafeteria, multi-purpose room, stage, gymnasium, media center, storage rooms, toilet rooms and mechanical rooms.

Description of Occupancy: The school serves 347 students from pre-K to 5th grade. There are 55 school faculty and staff members.

Number of Computers: The school has approximately 65 desktop and laptop computers.

Building Usage: Hours of operation are 8:25 AM to 3:30 PM Monday through Friday, with various after-school activities. Custodial staff are on site in two shifts, from 6:30 AM to 4:35 PM, 10 months per year.

Construction Materials: Structural steel framing with concrete masonry unit exterior walls, insulation unknown but assumed minimal. Interior walls plaster and lathe. Interior and exterior walls are in fair to good condition.

Façade: Concrete masonry units and brick

Roof: Portions over the media center, the kindergarten wing, and the gymnasium are flat; but the majority of the roof is pitched. Flat portions appear to be covered with either an adhered membrane or stone ballast, insulation unknown. Pitched sections are covered with asphalt shingles, and attic spaces underneath provide opportunities for additional insulation.

Windows: Double hung double pane windows with aluminum frames. Windows are in good condition and no ECMs associated with window replacement were evaluated.

Exterior Doors: Most exterior doors are steel jacketed without windows. Main entrance doors are steel framed storefront style. Sweeps and seals are in fair to good condition, and no ECMs associated with replacing sweeps and seals were evaluated.

Heating Ventilation & Air Conditioning (HVAC) Systems

Heating: Twelve (12) natural gas fired Caravan Slant Fin cast iron sectional hot water modular boilers provide heat for the school. The boilers are piped up in two (2) rows of six (6) boiler modules, with each row providing 1,824 MBH output. They are sixteen (16) years old and operate at a combustion efficiency of approximately 81%. An ECM for the replacement of six (6) of these boilers was evaluated. The heating hot water is pumped around the building by two (2) vertical inline pumps powered by 5.0 HP (U.S. Motors) motors. Significant scale and corrosion has formed along the base of one pump, and it appears to be caused by leakage. An ECM for the addition of pump motor VFDs was evaluated. Terminal heating units include AAF classroom unit ventilators, air handlers, cabinet heaters, and finned radiation. A 2013 Daikin/McQuay air handling unit, hung from the Stage ceiling and outfitted with a hot water heating coil, provides heated air for the multi-purpose room. The media center is heated by two (2) gas fired packaged Trane rooftop units, manufactured in 1998. Classrooms in the lower level are heated by hydronic vertical Airedale unit ventilators.

Cooling: The building has air conditioning in some areas. The multi-purpose room is cooled by the 2013 Daikin/McQuay 15 ton air handling unit, outfitted with a DX cooling coil. The media center is cooled by the two Trane RTUs, one of which is an eight (8) ton unit, the other a six (6). Many offices and some classrooms are cooled by DX split Fujitsu AC units, which have an indoor wall mounted fan coil coupled to an outdoor condensing unit. For the most part, existing split AC units are relatively new and in good condition; and window AC units are not utilized at this school.

Ventilation: Classroom AAF and Airedale unit ventilators provide outside air into classrooms. Two Trane rooftop units provide conditioned outside air into the Media center. The Daikin/McQuay air handling unit pulls outdoor air through a wall mounted louver, conditions this air, and sends it into the multi-purpose room. One air handling unit, inaccessible at the time of the site visit, pulls outside ventilation air in from exterior louvers, conditions it, and delivers it to the Gym.

Exhaust: Approximately 15 exhaust fans located on the roof of the school serve restrooms, storage rooms, the library, corridors, and the kitchen. They are all fractional horsepower fans. These centrifugal roof-mounted fans remove exhaust air from the building, and provide general pressure relief. In general building exhaust is adequate and no associated ECMs are included.

Controls Systems

Boiler operation is under the control of a Caravan microprocessor based controller, designed to manage energy usage. The system automatically fires up boiler modules to meet building demands, shutting them off again when not needed. Boiler water loop temperature is controlled as a function of the outdoor air temperature; and the system allows for night-time temperature setback. The remainder of South Mountain HVAC equipment is managed by a centralized Siemens controls system. Access to the system is limited to one or two individuals, who can control setpoints on individual pieces of equipment from a head end at the Education Center or

from a remote laptop. An ECM for retro-commissioning of the controls systems is included that will address the cost and savings for these issues.

Domestic Hot Water Systems

One Bradford White gas fired water heater, with 100 gallons of capacity and 82.4 gallons per hour recovery, provides the domestic hot water for this facility. This tank was manufactured in 2008. The domestic hot water is pumped around the school to restrooms and sinks by a 1/6 horsepower B&G circulator pump. No domestic hot water related ECMs are included.

Kitchen Equipment

The kitchen contains one residential sized lavatory sink and refrigerator, one coffin type freezer, a microwave oven, and is used primarily as a serving area. Food that is provided to the students is brought in to the school from an outside vendor—cooking is not typically done at South Mountain.

Plumbing Systems

The building contains low flow lavatories with metering type faucets. However most toilets and urinals are of the high flow flush volume variety (greater than 1.6 GPF for toilets and greater than 1.0 GPF for urinals). Water usage is primarily toilet rooms, janitorial sinks and lavatories. All fixtures appear to be in good condition. An ECM is included to evaluate the water savings potential of installing low- flow water closet and urinals.

Plug Load

This school has computers, copiers, smart boards, residential appliances (microwave, refrigerator), printers and portable electric heaters (personal) which contribute to the plug load in the building. No ECMs evaluating plug loads was included.

Lighting Systems

About 75% of the lighting within this school consists of T8 linear fluorescent fixtures with electronic ballasts, and in most cases the number of lamps per fixture is one or two. About 20% consists of T12 fluorescent fixtures (the multi-purpose room is lit entirely by T12s). A few fluorescent CFLs and 60 watt incandescent bulbs were also noted. Exterior lighting consists of 150W metal halide wall-pack lamps. Classrooms in the south end classrooms have occupancy sensors; the remainder appear to be operated by manual switches. Three lighting ECMs have been included which include adding occupancy sensors to the existing lighting, replacement of the T-8 lighting with LED lighting and a third ECM that evaluates the effect of occupancy sensors used with the LED lighting upgrades.

3.0 UTILITIES

Utilities used by the building are delivered and supplied by the following utility companies:

	Electric	Natural Gas
Deliverer	New Jersey Power & Light	PSEG
Supplier	New Jersey Power & Light	Compass Energy

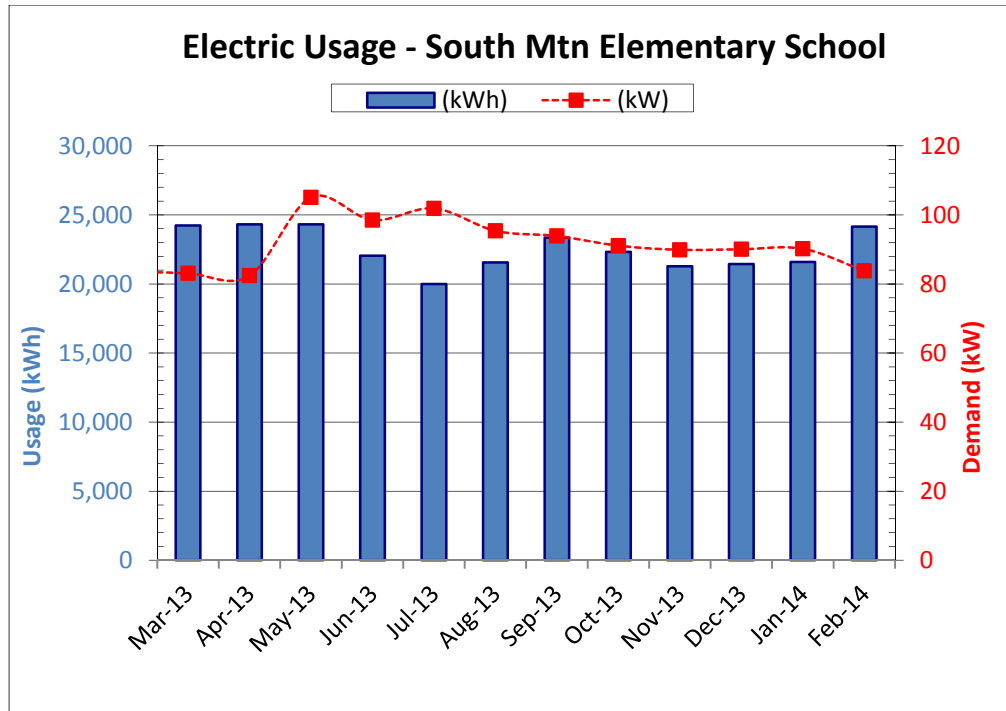
For the 12-month period ending in March 2014, the utilities usages and costs for the building were as follows:

Electric		
Annual Consumption	270,651	kWh
Annual Cost	\$32,491	\$
Blended Unit Rate	\$0.12	\$/kWh
Supply Rate	\$0.097	\$/kWh
Demand Rate	\$5.79	\$/kW
Peak Demand	105.1	kW
Natural Gas		
Annual Consumption	31,493	Therms
Annual Cost	\$27,317	\$
Unit Rate	\$0.87	\$/therm
Water		
Annual Usage	360,00	Gallons/yr
Annual Cost	5,206	\$
Rate	0.014	\$/gallon

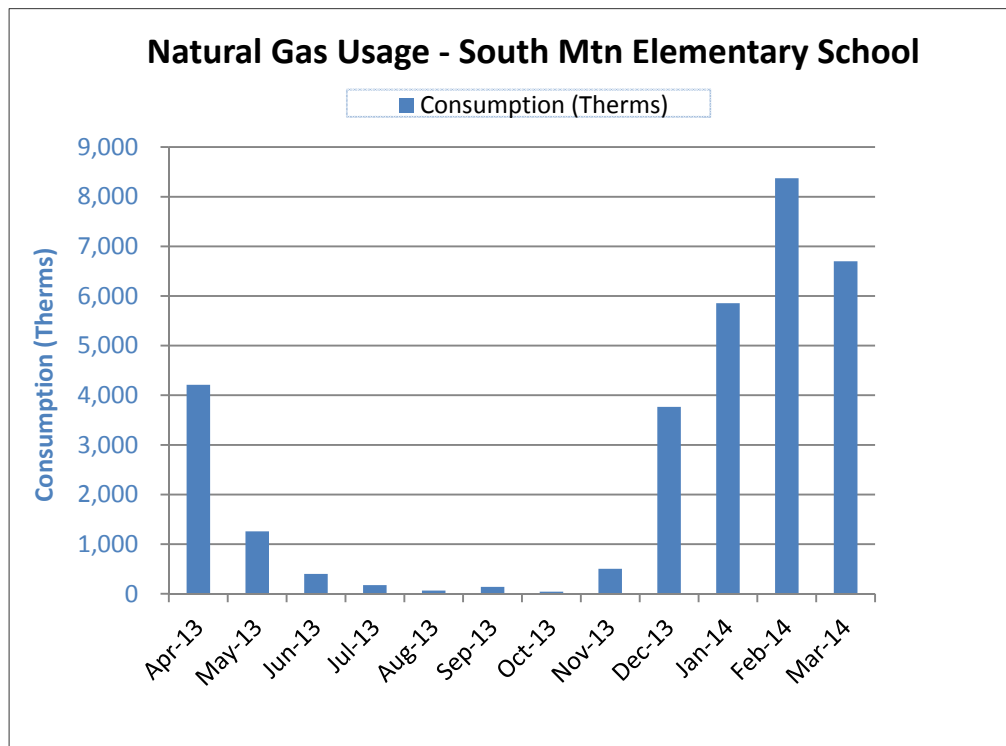
Blended Rate: Average rate charged determined by the annual cost / annual usage

Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)

Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)

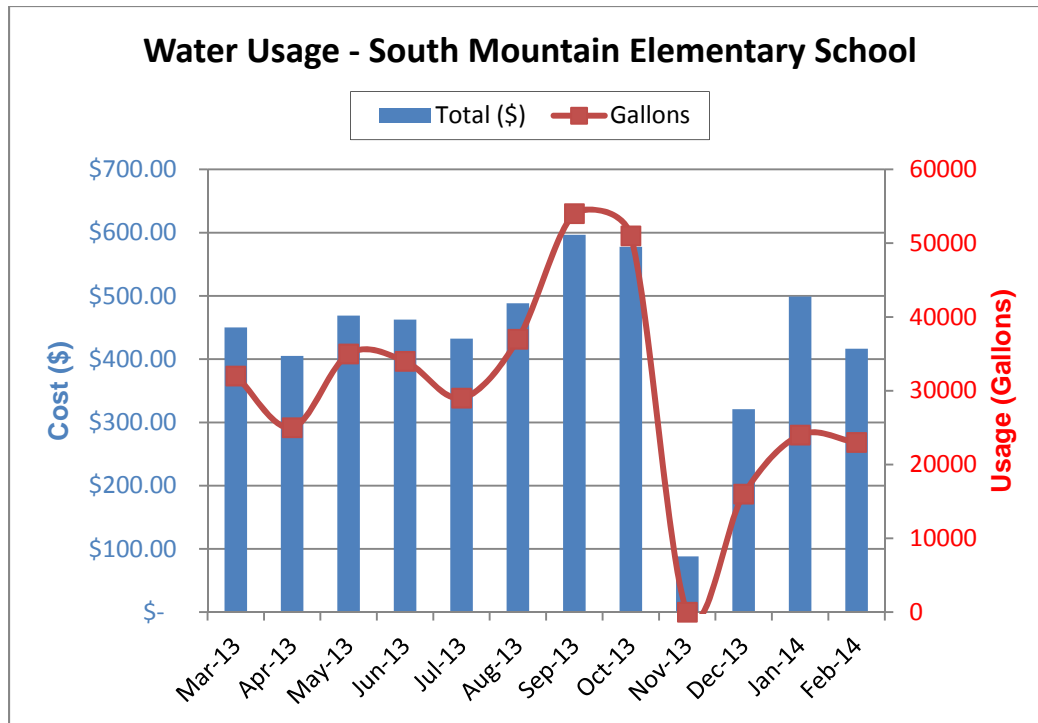


It can be seen from the chart above that electricity usage at South Mountain tends to remain relatively constant throughout the year. The slight dip in the summer months correlates with a period of lower building occupancy.



Natural gas usage (shown above) is greatest during the winter heating months and is least during the cooling months. This type of load profile is typical when natural gas is

used primarily for heating from the boiler and is used only minimally by the domestic hot water heater.



The South Mountain Elementary water bills seem to correlate with occupancy, with the exception of November 2013, which may be an anomaly.

See Appendix A for a detailed utility analysis.

Under New Jersey's energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*			
Utility	Units	School Average Rate	NJ Average Rate
Electricity	\$/kWh	\$0.12	\$0.12
Natural Gas	\$/Therm	\$0.87	\$0.95
Fuel Oil	\$/Gal	N/A	\$3.62

* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)

This school on average pays about the same rate for their electricity and a lower rate for natural gas than the average commercial building in New Jersey. It is not recommended that this school shop for a third party utility supplier for both electric and natural gas.

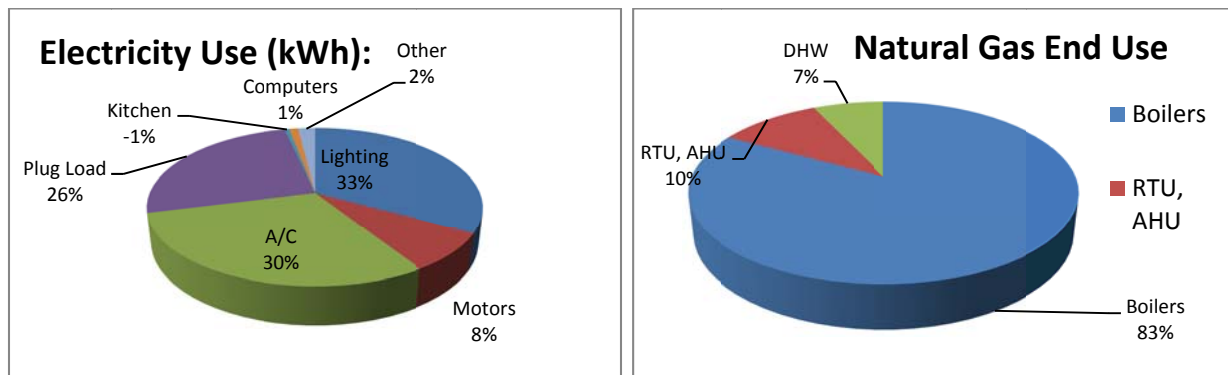
Additional information on selecting a third party energy supplier is available here:

<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building's service area.

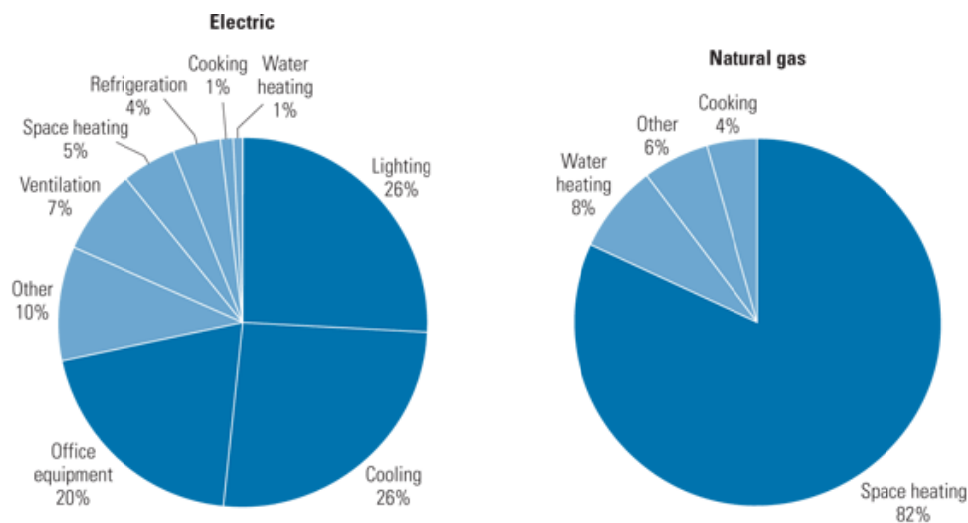
The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

Site End-Use Utility Profile



Most of the electricity consumed by educational facilities is used to for lighting, cooling, and plug loads such as computers and copiers; most of the natural gas is used for space heating. Each school's energy profile is different, and the following charts represent typical utility profiles for K-12 schools per U.S. Department of Energy.

Typical End-Use Utility Profile for Educational Facilities



Courtesy: E source; from Commercial Building Energy Consumption Survey, 1999 data

The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft²/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase.

Building	Site EUI kBtu/ft ² /yr	Source EUI Btu/ft ² /yr	Energy Star Rating (1-100)
South Mtn Elementary	68.9	111.5	28

The Portfolio Manager account can be accessed by entering the username and password shown below at the login screen of the Portfolio Manager website (<https://www.energystar.gov/istar/pmpam/>).

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5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low- or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- electrical usage (kWh=Kilowatt-hour),
- electrical demand (kW=kilowatts),
- natural gas (therms=100,000 Btu),
- propane gas (gallons=91,650 Btu),
- fuel oil (gallons =138,700 Btu), and
- water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI, which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment’s future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.

5.1 ECM-2 Add Attic Insulation

During the site visit it was observed that in areas where there is a pitched roof, much of the existing attic insulation has become compacted and has lost its insulating effectiveness. It is recommended that additional insulation be added in order to reduce the unwanted transfer of thermal energy.

To calculate the savings, the heat losses through the roof assembly of the school was found using the existing roof's R-value of 19.0 and bin weather data for nearby Newark, NJ. The values were totaled to determine the existing annual energy losses. Heating and cooling energy loss values were then determined with a thermal resistance which included the replacement roof R-value of 30.0. The annual energy savings of replacing the roof is detailed in the summary table below.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-2 Add Attic Insulation

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
40,900	0	0	3,480	3,017	1.2	0	13.6	13.6

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.2 ECM-7 Replace one Row of Boilers with one (1) High Efficiency Condensing Boiler

Twelve (12) natural gas fired Caravan Slant Fin cast iron sectional hot water modular boilers provide heat for the school. The boilers are piped up in two (2) rows of six (6) boiler modules, with each row providing 1,824 MBH output. They are sixteen (16) years old and operate at a combustion efficiency of approximately 81%.

It is recommended that one (1) row of six (6) boilers be replaced with one (1) high efficiency natural gas fired condensing hot water boiler. New modulating condensing gas boilers are available that operate at a minimal efficiency of 88%, and can operate as high as 96%, depending upon the outdoor air temperature. The new boiler could then be used as the primary heating boiler, with the existing row of boilers used as a back-up or when additional heat is needed on the coldest days.

To implement this ECM, one row of existing boilers and venting would be removed and the new hot water boiler installed in their place. Some localized piping and wiring would be needed. New dedicated boiler venting would also need to be installed either through the roof or sidewall. It is possible that asbestos abatement may need to be performed prior to any work and the cost for this is not included in the payback analysis.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-7 Replace Boilers with High Efficiency Condensing Boiler

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
74,576	0	0	2,417	2,096	(0.3)	1,969	35.6	34.6

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended due to the high cost and long payback. As long as the boilers are maintained properly they should continue to operate beyond their service life. This ECM should only be pursued if a major portion of the heating system, such as the distribution piping, fails in the future.

5.3 ECM-9 Install VFDs and Premium Efficiency Motors on Hot Water Pumps

The existing 5.0 HP base mounted U.S. Motors hot water pumps serving the school are not controlled by variable frequency drives (VFDs). Ideally pumps are perfectly selected to match the needs of a system operating a maximum capacity. Most times 1) pumps are over-sized somewhat for safety, and 2) the system is operating at less than full heating capacity. VFDs allow pumps to run at slower RPMs to better meet the needs of the system and in the process, energy is saved.

To implement this ECM, the existing pumps would be removed and new pumps and VFDs installed in their place. Piping and wiring modifications would be needed.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-9 Install VFDs and Premium Efficiency Motors on Hot Water Pumps

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
8,987	5.0	2,691	0	611	0.1	775	14.7	13.4

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.4 ECM-12 Retro-commission Temperature Controls

Commissioning is the process of verifying that systems are designed, installed, functionally tested, and capable of being operated and maintained according to the owner's operational needs. Retro-commissioning is the same systematic process applied to existing buildings.

Both controls and components of the heating and cooling systems present saving opportunities during the retro-commissioning process. Over time, temperature sensors or thermostats may drift out of synch. Poorly calibrated sensors can increase heating and cooling loads and lead to occupant discomfort. The following procedure is recommended:

- Calibrate the indoor and outdoor building sensors. Calibration of room thermostats, duct thermostats, humidistats, and pressure and temperature sensors should be in accordance with the original design specifications. Calibrating these controls may require specialized skills or equipment and may require outside expertise.
- Inspect damper and valve controls to verify proper functioning. Check pneumatically controlled dampers for leaks in the compressed-air hoses. Dampers should also be examined for proper opening and closing. Stiff dampers can cause improper modulation of the amount of outside air being used in the supply airstream. In some cases, dampers may be wired in a single position or disconnected, violating minimum outside air requirements.
- Review building operating schedules. HVAC controls must be adjusted to heat and cool the building properly during occupied hours. Occupancy schedules can change frequently over the life of a building, and control schedules should be adjusted accordingly. When the building is unoccupied, the temperature should be set back to save heating or cooling energy; however, minimal heating and cooling may be required when the building is unoccupied. In cold climates, for example, heating may be needed to keep water pipes from freezing.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-12 Retro-Commission Temperature Controls

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
17,108	0	12,179	3,921	4,861	1.8	0	3.5	3.5

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.5 ECM-6 Install Low Flow Plumbing Fixtures

The building contains mostly low flow lavatories (2.2 GPM or less). However a few toilets and urinals are of the high flow flush volume variety (greater than 1.6 GPF for toilets and greater than 1.0 GPF for urinals).

The water savings associated from replacing existing high flow fixtures with low-flow fixtures was calculated by taking the difference of the annual water usage for the proposed and base case. The basis of this calculation is the estimate usage of each fixture, gallons per use, and number of fixtures. Replacing the existing fixtures in the

restrooms with 1.28 Gals/flush toilets, 1.0 gal/flush urinals, and 0.5 gpm faucets will conserve water which will result in lower annual water and sewer charges. Facets with low-flow push valves were not considered for replacement.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-18 Install Low Flow Plumbing Fixtures

Budgetary Cost	Annual Utility Savings					ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Water	Total				
\$	kW	kWh	Therms	kGal	\$		\$	Years	Years
69,680	0	0	0	53	769	(0.7)	0	90.6	90.6

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is not recommended.

5.6 ECM-L1 Lighting Replacement / Upgrades

About 75% of the lighting within this school consists of T8 linear fluorescent fixtures with electronic ballasts, and in most cases the number of lamps per fixture is one or two. About 20% consists of T12 fluorescent fixtures (the multi-purpose room is lit entirely by T12s). A few fluorescent CFLs and 60 watt incandescent bulbs were also noted. Exterior lighting consists of 150W metal halide wall-pack lamps.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

ECM-L1 Lighting Replacement / Upgrades

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
132,346	30	74,991	0	9,341	(0.2)	2,400	14.2	13.9

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

5.7 ECM-L2 Install Lighting Controls (Occupancy Sensors)

Classrooms in the south end classrooms have occupancy sensors; the remainder appear to be operated by manual switches.

Review of the comprehensive lighting survey determined that lighting in these latter areas could benefit from installation of occupancy sensors to turn off lights when the areas are unoccupied.

This measure recommends installing occupancy sensors for the current lighting system. Using a process similar to that utilized in Section 5.7.1, the energy savings for this measure was calculated by applying the known fixture wattages in the space to the estimated existing and proposed times of operation for each fixture.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L2 Install Lighting Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
8,735	0	8,895	0	863	0.2	1,355	10.1	8.6

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

5.8 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

This measure is a combination of ECM-L1 and ECM-L2; recommending replace/upgrade the current lighting fixtures to more efficient ones and installing occupancy sensors on the new lights. Interactive effects of the higher efficiency lights and occupancy sensors lead the energy and cost savings for this measure to not be cumulative or equivalent to the sum of replacing the lighting fixtures alone and installing occupancy sensors without the lighting upgrade. The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)	
	Electricity		Natural Gas					Total
\$	kW	kWh	Therms	\$	%	\$	Years	Years
141,080	30	78,887	0	9,719	(0.2)	3,755	14.5	14.1

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.9 Additional O&M Opportunities

This list of operations and maintenance (O&M) - type measures represent low-cost or no-cost opportunities, which if implemented will have a positive impact on the overall building operations, comfort and/or energy consumption. The recommended O&M measures for this building are as follows:

- Install Covers on Window Air Conditioners
- Clean Window AC filters before each season
- Wrap attic ductwork with high performance grade external insulation
- Set computers monitors to turn off and computers to sleep mode when not in use
- Look for the ENERGY STAR® label when purchasing Window AC units or Kitchen Appliances
- Disconnect unnecessary or unused small appliances and electronics when not in use to reduce phantom loads
- Train custodians to turn off lights and set HVAC temperatures to minimum levels when rooms are unoccupied
- Develop an Energy Master Plan to measure and track energy performance
- Educate students and staff about how their behavior affects energy use. Create student energy patrols to monitor and inform administration when energy is being wasted.
- During the winter, Custodians should ensure all windows are closed as part of cleaning routine

6.0 PROJECT INCENTIVES

6.1 Incentives Overview

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the School District wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to Appendix D for more information on the Smart Start program.

6.1.1 New Jersey Smart Start Program

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the owner.

Refer to Appendix D for more information on the Smart Start program.

6.1.2 Direct Install Program

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in

a previous energy assessment, such as this energy audit. The incentive is reimbursed to the owner upon successful replacement and payment of the equipment.

The building qualifies for this program because its electrical demand is less than the maximum peak electrical demand of 200 kW for the last 12 month period.

Refer to Appendix D for more information on this program.

6.1.3 New Jersey Pay For Performance Program (P4P)

The building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 100 kW. This demand minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations and *is not applicable to public schools*. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.

- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C, along with more detailed program information in appendix D.

6.1.4 Energy Savings Improvement Plan

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. This can be done over a maximum term of 15 years. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding bonds or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The “Local Finance Notice” outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be

prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to Appendix D for more information on this program.

6.1.5 Renewable Energy Incentive Program

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

7.0 ALTERNATIVE ENERGY SCREENING EVALUATION

7.1 Solar

7.1.1 ECM-S1 Photovoltaic Rooftop Solar Power Generation

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. Present technology incorporates the use of solar cell arrays that produce direct current (DC) electricity. This DC current is converted to alternating current (AC) with the use of an electrical device known as an inverter. The amount of available roof area determines how large of a solar array can be installed on any given roof. The table below summarizes the approximate roof area available on the building and the associated solar array size that can be installed.

Available Roof Area (Ft ²)	Potential PV Array Size (kW)
2,387	10

The PVWATTS solar power generation model was utilized to calculate PV power generation; this model is provided in Appendix E.

Installation of (PV) arrays in the state New Jersey will allow the owner to participate in the New Jersey Solar Renewable Energy Certificates Program (SREC). This is a program that has been set up to allow entities with large amounts of environmentally unfriendly emissions to purchase credits from zero emission (PV) solar-producers. An alternative compliance penalty (ACP) is paid for by the high emission producers and is set each year on a declining scale of 3% per year. One SREC credit is equivalent to 1000 kilowatt hours of PV electrical production; these credits can be traded for period of 15 years from the date of installation. Payments that will be received by the PV producer (school) will change from year to year dependent upon supply and demand. There is no definitive way to calculate an exact price that will be received by the PV producer for SREC credits over the next 15 years. Renewable Energy Consultants estimates an average of \$155/SREC for 2013 and this number was utilized in the cash flow for this report.

The system costs for PV installations were derived from recent solar contractor budgetary pricing in the state of New Jersey and include the total cost of the system installation (PV panels, inverters, wiring, ballast, controls). The cost of installation is currently about \$4.00 per watt or \$4,000 per kW of installed system, for a typical system. There are other considerations that have not been included in this pricing, such as the condition of the roof and need for structural reinforcement. Photovoltaic systems can be ground mounted if the roof is not suitable, however, this installation requires a substantial amount of open property (not wooded) and underground wiring, which adds more cost. PV panels have an approximate 20 year life span; however, the inverter device that converts DC electricity to AC has a life span of 10 to 12 years and will most likely need to be replaced during the useful life of the PV system.

The implementation cost and savings related to this ECM are presented in Appendix E and summarized as follows:

Photovoltaic (PV) Rooftop Solar Power Generation – 10 kW System

Budgetary Cost	Annual Utility Savings			Total Savings	New Jersey Renewable SREC	Payback (without SREC)	Payback (with SREC)	Recommended
	Electricity		Natural Gas					
\$	kW	kWh	Therms	\$	\$	Years	Years	
40,000	10.0	13,033	0	1,565	1,281	25.6	10.4	FS

Note: CHA typically recommends a more detailed evaluation be conducted for the installation of PV Solar arrays when the screening evaluations shows a payback of less than 20 years. Therefore, this ECM is recommended for further study. Before implementation is pursued, the school district should consult with a certified solar PV contractor.

7.1.1 ECM-S2 Solar Thermal Hot Water Generation

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this school is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the school.

This measure is not recommended.

7.2 Combined Heat and Power Plant

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around

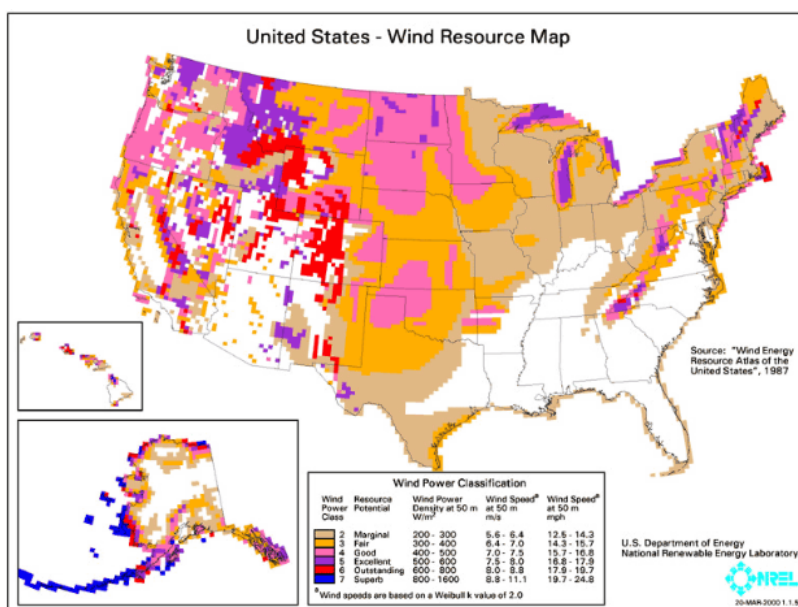
300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. The building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building's limited summer thermal demand.

This measure is not recommended.

7.3 Wind Powered Turbines

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended.

7.4 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From March 2013 through February 2014 the following table summarizes the electricity load profile for the building.

Building Electric Load Profile

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
105.1	83.8	88.5	N	N

This measure is not recommended because the building does not have adequate load to meet the required minimum load reduction.

8.0 CONCLUSIONS & RECOMMENDATIONS

The LGEA energy audit conducted by CHA for the building identified potential annual savings of \$20,304/yr with an overall payback of 14 years, if the recommended ECMs are implemented.

The potential annual energy and cost savings are shown in the following table.

Electric Savings (kWh)	Natural Gas Savings (therms)	Total Savings (\$)	Payback (years)
93,757	9,818	20,304	13.9

The following projects should be considered for implementation:

- Replace Boilers
- Replace HVAC Rooftop Units
- Install VFDs on Hot Water Pumps
- Repair Existing Boiler Controls
- Retro-Commission Temperature Controls
- Install Low Flow Plumbing Fixtures
- Lighting Replacements with Controls (Occupancy Sensors)

The following alternative energy measures are recommended for further study:

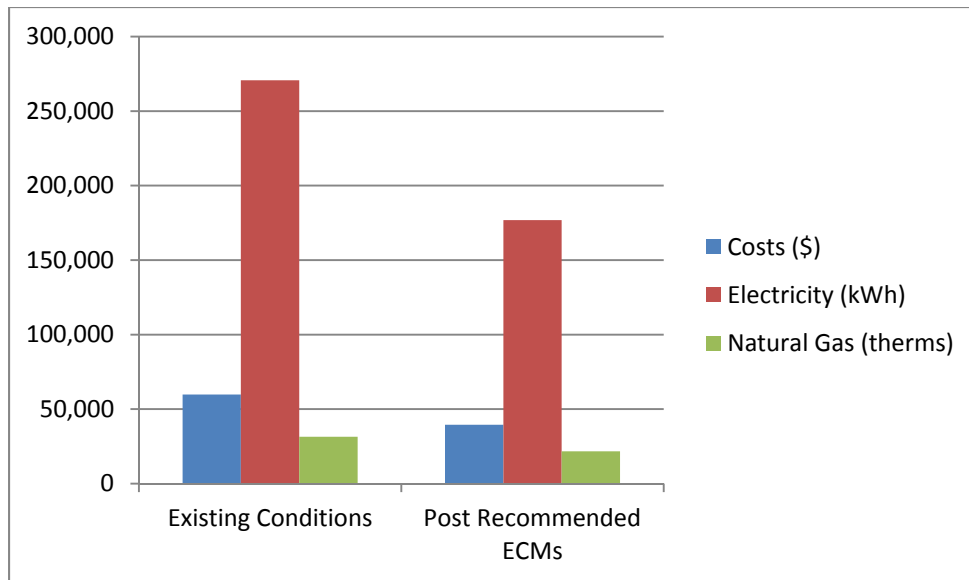
- Photovoltaic (PV) Rooftop Solar Power Generation – 10 kW System

The following alternative energy measures are recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 70 kW System

If NPS implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	59,808	39,504	34%
Electricity (kWh)	270,651	176,894	35%
Natural Gas (therms)	31,493	21,675	31%
Site EUI (kbtu/SF/Yr)	82.5	56.1	



APPENDIX A

Utility Usage Analysis and Alternate Utility Suppliers

Millburn Township Public Schools
2 Southern Slope Road, Millburn, NJ 07041

Annual Utilities

12-month Summary

Electric		
Annual Usage	270,651	kWh/yr
Annual Cost	32,491	\$
Blended Rate	0.120	\$/kWh
Consumption Rate	0.097	\$/kWh
Demand Rate	5.74	\$/kW
Peak Demand	105.1	kW
Min. Demand	83.8	kW
Avg. Demand	88.5	kW
Natural Gas		
Annual Usage	31,493	therms/yr
Annual Cost	27,317	\$
Rate	0.867	\$/therm
Water		
Annual Usage	360,000	gallons/yr
Annual Cost	5,206	\$
Rate	0.014	\$/gallon

Millburn Township Public Schools
2 Southern Slope Road, Millburn, NJ 07041

Utility Bills: Account Numbers

<u>Account Number</u>	<u>School Building</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
100 006 558 314	South Mountain School	2 Southern Slope Road, Millburn, NJ 07041	Electricity	
66 661 467 00	South Mountain School	2 Southern Slope Road, Millburn, NJ 07041	Natural Gas	
	South Mountain School	2 Southern Slope Road, Millburn, NJ 07041	Water	

Millburn Township Public Schools
2 Southern Slope Road, Millburn, NJ 07041

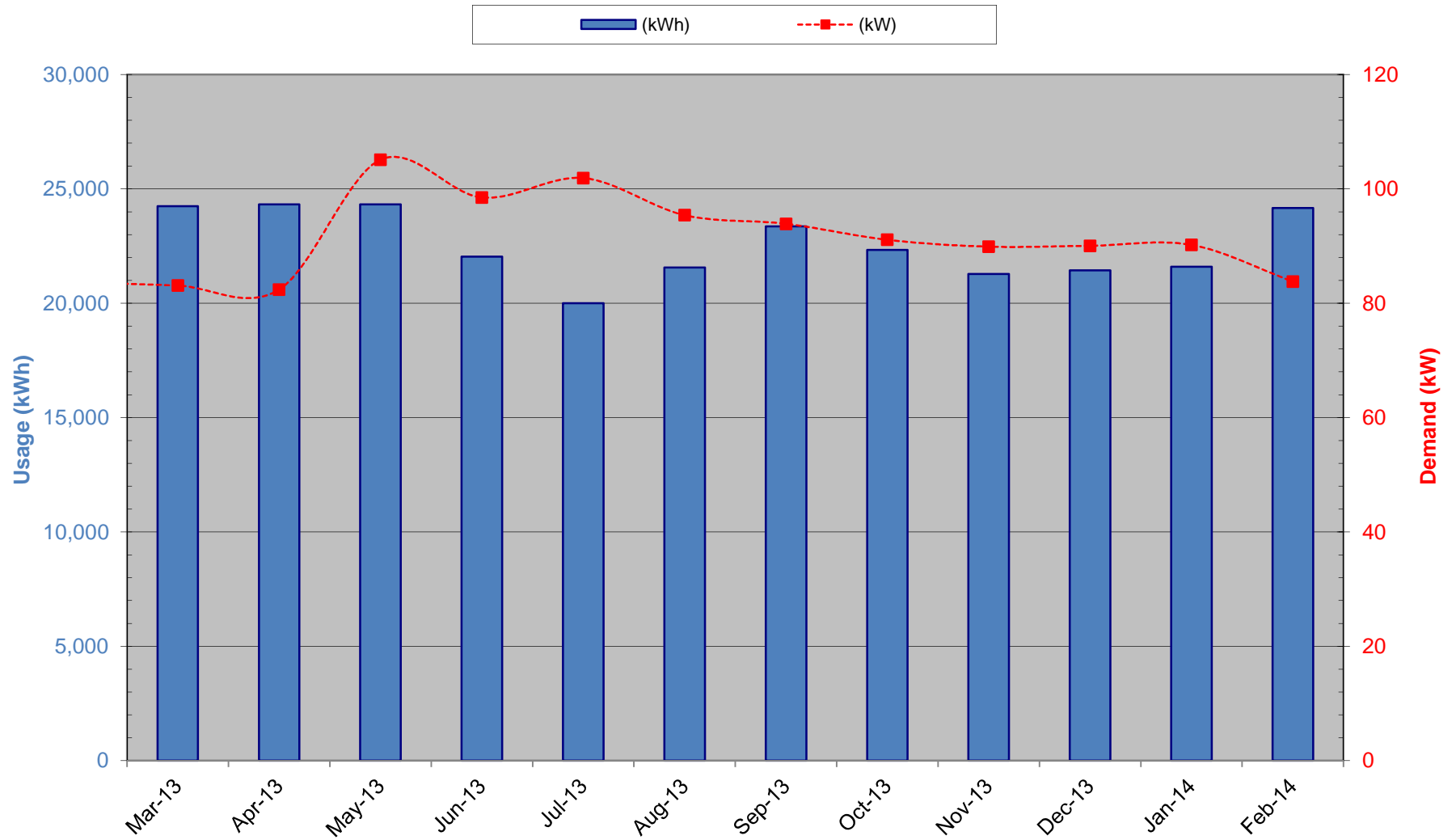
For Service at: South Mountain School
Account No.: 100 006 558 314
Meter No.: S07028174
Electric Service

Delivery - Jersey Central Power & Light
Supplier - Jersey Central Power & Light

			Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
Month	Consumption (kWh)	Demand (kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
December-12						0.00		#DIV/0!	#DIV/0!	#DIV/0!
January-13	28160	85.4			2922.92	2,435.08	487.84	0.10	0.09	5.71
February-13	24160	83.8			2575.78	2,098.29	477.49	0.11	0.09	5.70
March-13	24240	83.1			2578	2,105.04	472.96	0.11	0.09	5.69
April-13	24320	82.4			2580.19	2,111.76	468.43	0.11	0.09	5.68
May-13	24320	105.1			3030.55	2,413.58	616.97	0.12	0.10	5.87
June-13	22042	98.5			2802.4	2,188.75	613.65	0.13	0.10	6.23
July-13	20000	101.9			2608.46	1,997.05	611.41	0.13	0.10	6.00
August-13	21560	95.4			2703.66	2,116.54	587.12	0.13	0.10	6.15
September-13	23360	93.9			2859.46	2,316.63	542.83	0.12	0.10	5.78
October-13	22329	91.1			2728.83	2,197.64	531.19	0.12	0.10	5.83
November-13	21280	89.9			2634.96	2,118.01	516.95	0.12	0.10	5.75
December-13	21440	90.05			2587	2,112.32	474.68	0.12	0.10	5.27
January-14	21600	90.2			2538.99	2,106.58	432.41	0.12	0.10	4.79
February-14	24160	83.8			2838.11	2,360.62	477.49	0.12	0.10	5.70
Total (All)	322,971	105.10	\$0.00	\$0.00	\$37,989.31	\$30,677.89	\$7,311.42	\$0.12	\$0.09	\$5.74
Total (last 12-months)	270,651	105.10	\$0.00	\$0.00	\$32,490.61	\$26,144.52	\$6,346.09	\$0.12	\$0.10	\$5.74
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
- 2.) Number of kW of power measured
- 3.) Electric charges from Delivery provider
- 4.) Electric charges from Supply provider
- 5.) Total charges (Delivery + Supplier)
- 6.) Charges based on the number of kWh of electric energy used
- 7.) Charges based on the number of kW of power measured
- 8.) Total Charges (\$) / Consumption (kWh)
- 9.) Consumption Charges (\$) / Consumption (kWh)
- 10.) Demand Charges (\$) / Demand (kW)
- No data provided, most recent rate used
- No data provided, interpolated value

Electric Usage - South Mountain Elementary School



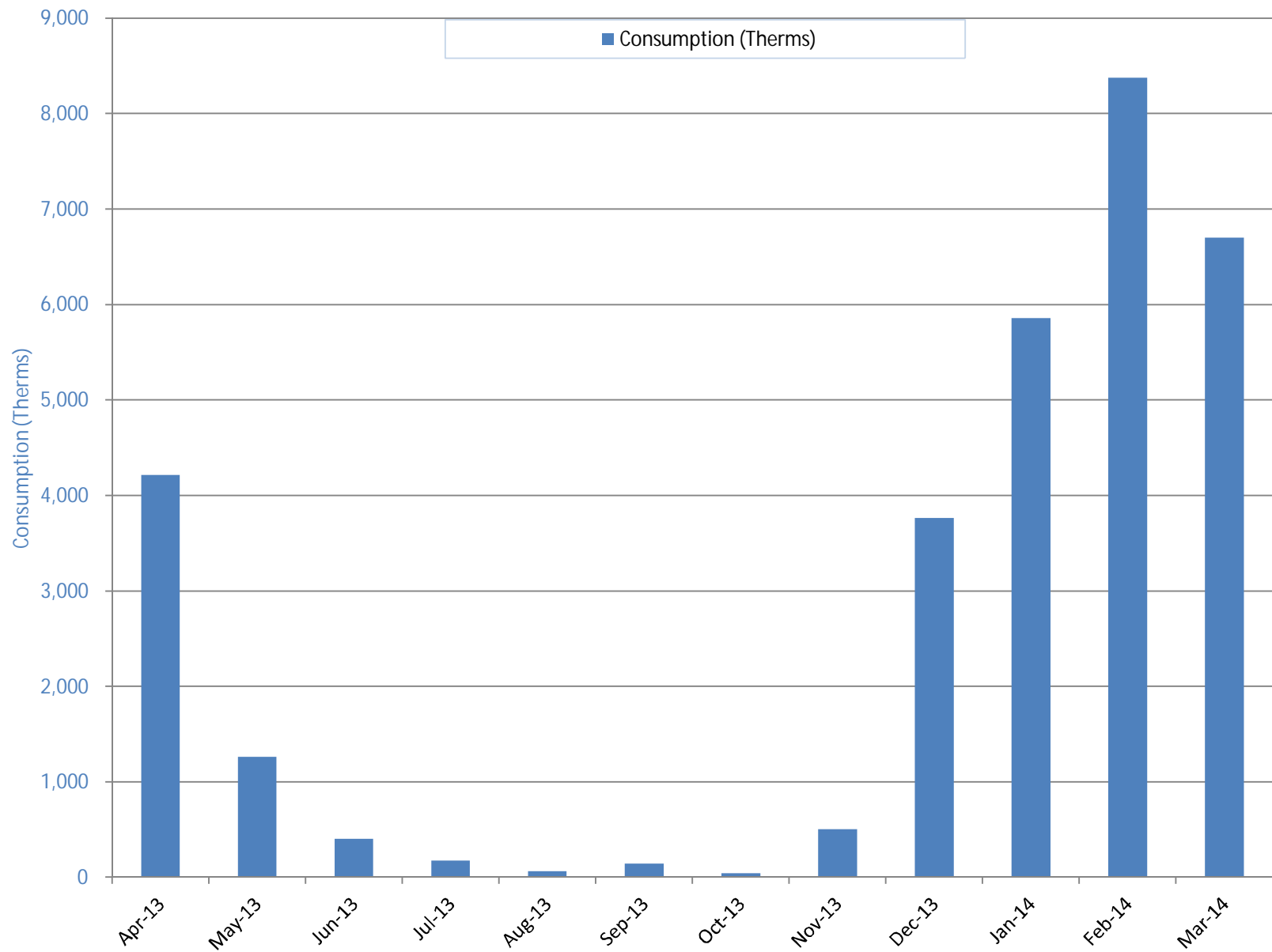
Millburn Township Public Schools
2 Southern Slope Road, Millburn, NJ 07041

For Service at: South Mountain School
Account No.: 66 661 467 00
Meter No: 2415392

Natural Gas Service **Delivery -** PSE&G
Supplier - Compass

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
April-13	4,212	\$ 586.64	\$ 2,302.83	\$ 2,889.47	\$ 0.139	\$ 0.547	\$ 0.686
May-13	1,259	\$ 272.19	\$ 691.39	\$ 963.58	\$ 0.216	\$ 0.549	\$ 0.765
June-13	402	\$ 160.83	\$ 217.77	\$ 378.60	\$ 0.400	\$ 0.542	\$ 0.942
July-13	174	\$ 129.33	\$ 92.54	\$ 221.87	\$ 0.743	\$ 0.532	\$ 1.275
August-13	65	\$ 113.59		\$ 113.59	\$ 1.748	\$ -	\$ 1.748
September-13	141	\$ 124.54	\$ 35.66	\$ 160.20	\$ 0.883	\$ 0.253	\$ 1.136
October-13	42	\$ 214.57	\$ 10.36	\$ 224.93	\$ 5.109	\$ 0.247	\$ 5.355
November-13	503	\$ 954.74	\$ 224.27	\$ 1,179.01	\$ 1.898	\$ 0.446	\$ 2.344
December-13	3,766	\$ 1,669.96	\$ 1,676.84	\$ 3,346.80	\$ 0.443	\$ 0.445	\$ 0.889
January-14	5,855	\$ 2,127.94	\$ 2,732.13	\$ 4,860.07	\$ 0.363	\$ 0.467	\$ 0.830
February-14	8,373	\$ 2,617.48	\$ 4,225.43	\$ 6,842.91	\$ 0.313	\$ 0.505	\$ 0.817
March-14	6,701	\$ 2,256.17	\$ 3,879.39	\$ 6,135.56	\$ 0.337	\$ 0.579	\$ 0.916
Total	31,493			\$ 27,316.59			\$ 0.867

Natural Gas Usage - South Mountain Elementary School



Millburn Township Public Schools
2 Southern Slope Road, Millburn, NJ 07041

For Service at: South Mountain Elementary School

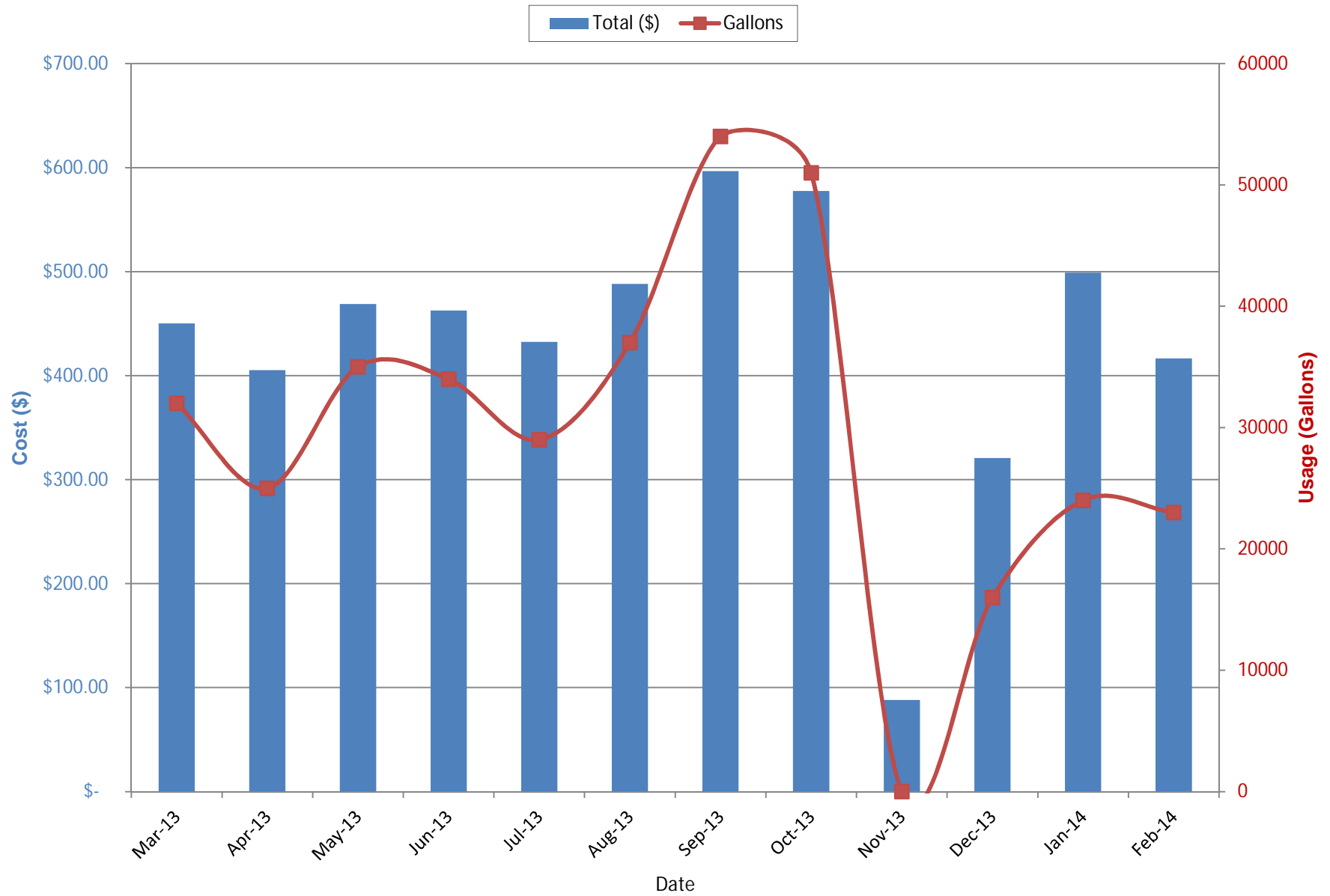
Account No.: 1018-210023276706

Meter No.: 60685014

Water & Sewer Service **Delivery - New Jersey American Water**
Supplier -

Month	Total (\$)	Gallons	\$/Gallon
Mar-13	\$ 450.12	32000	\$ 0.014
Apr-13	\$ 405.15	25000	\$ 0.016
May-13	\$ 468.93	35000	\$ 0.013
Jun-13	\$ 462.56	34000	\$ 0.014
Jul-13	\$ 432.54	29000	\$ 0.015
Aug-13	\$ 488.28	37000	\$ 0.013
Sep-13	\$ 596.70	54000	\$ 0.011
Oct-13	\$ 577.56	51000	\$ 0.011
Nov-13	\$ 88.10	0	#DIV/0!
Dec-13	\$ 320.80	16000	\$ 0.020
Jan-14	\$ 498.95	24000	\$ 0.021
Feb-14	\$ 416.46	23000	\$ 0.018
Total	\$ 5,206.15	360000	0.014

Water Usage - South Mountain Elementary School



JCP&L SERVICE TERRITORY

Last Updated: 10/24/12

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
AEP Energy, Inc. 309 Fellowship Road, Fl.2 Mount Laurel, NJ 08054	(866) 258-3782 www.aepenergy.com	C/I ACTIVE
Alpha Gas and Electric, LLC 641 5th Street Lakewood, NJ 08701	(855) 553-6374 www.alphagasandelectric.com	R/C ACTIVE
Ambit Northeast, LLC 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877) 30-AMBIT (877) 302-6248 www.ambitenergy.com	R/C ACTIVE
AP Gas & Electric, LLC 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895 www.apge.com	R/C/I ACTIVE
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	(201) 384-5552 www.astralenergyllc.com	R/C/I ACTIVE
BBPC, LLC d/b/a Great Eastern Energy 116 Village Blvd. Suite 200 Princeton, NJ 08540	(888) 651-4121 www.greateasternenergy.com	C/I ACTIVE
Champion Energy Services, LLC 72 Avenue L Newark, NJ 07105	(877) 653-5090 www.championenergyservices.com	R/C/I ACTIVE
Choice Energy, LLC 4257 US Highway 9, Suite 6C Freehold, NJ 07728	888-565-4490 www.4choiceenergy.com	R/C ACTIVE
Clearview Electric, Inc. 505 Park Drive Woodbury, NJ 08096	(888) CLR-VIEW (800) 746-4702 www.clearviewenergy.com	R/C/I ACTIVE
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674 www.commerceenergy.com	R ACTIVE
ConEdison Solutions Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955 www.conedsolutions.com	C/I ACTIVE
Constellation NewEnergy, Inc. 900A Lake Street, Suite 2 Ramsey, NJ 07446	(866) 237-7693 www.constellation.com	R/C/I ACTIVE
Constellation Energy 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995 www.constellation.com	R ACTIVE
Direct Energy Business, LLC 120 Wood Avenue Suite 611 Iselin, NJ 08830	(888) 925-9115 www.directenergybusiness.com	C/I ACTIVE

Direct Energy Services, LLC 120 Wood Avenue Suite 611 Iselin, NJ 08830	(866) 547-2722 www.directenergy.com	C/I ACTIVE
Discount Energy Group, LLC 811 Church Road, Suite 149 Cherry Hill, NJ 08002	(800) 282-3331 www.discountenergygroup.com	R/C ACTIVE
Dominion Retail, Inc. d/b/a Dominion Energy Solutions 395 Route 70 West, Suite 125 Lakewood, NJ 08701	(866) 275-4240 www.dom.com/products	R/C ACTIVE
DTE Energy Supply, Inc. One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450 www.dtesupply.com	C/I ACTIVE
Energy Plus Holdings LLC 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193 www.energypluscompany.com	R/C ACTIVE
Energy.me Midwest LLC 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270 www.energy.me	R/C/I ACTIVE
Ethical Electric Benefit Co. d/b/a Ethical Electric 100 Overlook Center, 2nd Fl. Princeton, NJ 08540	(888) 444-9452 www.ethicalelectric.com	R/C ACTIVE
FirstEnergy Solutions Corp. 300 Madison Avenue Morristown, NJ 07962	(800) 977-0500 www.fes.com	C/I ACTIVE
Gateway Energy Services Corp. 44 Whispering Pines Lane Lakewood, NJ 08701	(800) 805-8586 www.gesc.com	R/C/I ACTIVE
GDF SUEZ Energy Resources NA, Inc. 333 Thornall Street Sixth Floor Edison, NJ 08819	(866) 999-8374 www.gdfsuezenergyresources.com	C/I ACTIVE
Glacial Energy of New Jersey, Inc. 75 Route 15 Building E Lafayette, NJ 07848	(888) 452-2425 www.glacialenergy.com	C/I ACTIVE
Green Mountain Energy Company 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 www.greenmountain.com/commercial-home	C/I ACTIVE
Hess Corporation 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 www.hess.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	R/C ACTIVE
HOP Energy, LLC d/b/a Metro Energy, HOP Fleet Fueling, HOP Energy Fleet Fueling 1011 Hudson Avenue Ridgefield, NJ 07657	(877) 390-7155 www.hopenenergy.com	R/C/I ACTIVE

IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	(973) 438-4380 www.idtenergy.com	R/C ACTIVE
Independence Energy Group, LLC 211 Carnegie Center Princeton, NJ 08540	(877) 235-6708 www.chooseindependence.com	R/C ACTIVE
Integritys Energy Services, Inc. 99 Wood Ave, South, Suite 802 Iselin, NJ 08830	(877) 763-9977 www.integritysenergy.com	C/I ACTIVE
Liberty Power Delaware, LLC 3000 Atrium Way Suite 273 Mt. Laurel, NJ 08054	(866) 769-3799 www.libertypowercorp.com	R/C/I ACTIVE
Liberty Power Holdings, LLC 3000 Atrium Way Suite 273 Mt. Laurel, NJ 08054	(866) 769-3799 www.libertypowercorp.com	R/C/I ACTIVE
Linde Energy Services 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644 www.linde.com	C/I ACTIVE
Marathon Power LLC 302 Main Street Paterson, NJ 07505	(888) 779-7255 www.mecny.com	R/C/I ACTIVE
NATGASCO, Inc. 532 Freeman St. Orange, NJ 07050	(973) 678-1800 x. 251 www.supremeenergyinc.com	R/C ACTIVE
NextEra Energy Services New Jersey, LLC 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential www.nexteraenergyservices.com	R/C/I ACTIVE
NJ Gas & Electric 1 Bridge Plaza fl.2 Fort Lee, NJ 07024	(866) 568-0290 www.NJGandE.com	R/C/I ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772 www.noblesolutions.com	C/I ACTIVE
North American Power and Gas, LLC 222 Ridgedale Ave. Cedar Knolls, NJ 07927	(888) 313-9086 www.napower.com	R/C/I ACTIVE
Palmco Power NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Pepco Energy Services, Inc. 112 Main St. Lebanon, NJ 08833	(800) ENERGY-9 (363-7499) www.pepco-services.com	R/C ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE
PPL EnergyPlus, LLC 811 Church Road Cherry Hill, NJ 08002	(800) 281-2000 www.pplenergyplus.com	C/I ACTIVE

Public Power & Utility of New Jersey, LLC 39 Old Ridgebury Rd. Suite 14 Danbury, CT 06810	(888) 354-4415 www.ppandu.com	R/C/I ACTIVE
Reliant Energy 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 www.reliant.com/pjm	R/C/I ACTIVE
ResCom Energy LLC 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041 http://rescomenergy.com	R/C/I ACTIVE
Respond Power LLC 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 www.respondpower.com	R/C/I ACTIVE
South Jersey Energy Company 1 South Jersey Plaza Route 54 Folsom, NJ 08037	(800) 800-266-6020 www.southjerseyenergy.com	C/I ACTIVE
Sperian Energy Corp. 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082	R/C/I ACTIVE
Starion Energy PA Inc. 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040 www.starionenergy.com	R/C/I ACTIVE
Stream Energy 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150 www.streamenergy.net	R ACTIVE
UGI Energy Services, Inc. d/b/a GASMARK 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(856) 273-9995 www.ugienergyservices.com	C/I ACTIVE
Verde Energy USA, Inc. 50 East Palisades Avenue Englewood, NJ 07631	(800) 388-3862 www.lowcostpower.com	R/C/I ACTIVE
Viridian Energy 2001 Route 46 Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508 www.viridian.com	R/C/I ACTIVE
Xoom Energy New Jersey, LLC 744 Broad Street Newark, NJ 07102	(888)997-8979 www.xoomenergy.com	R/C/I ACTIVE
YEP Energy 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736 www.yepenergyNJ.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

PSE&G GAS SERVICE TERRITORY
Last Updated: 10/24/12

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I - INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
Ambit Northeast, LLC 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877)-30-AMBIT (877) 302-6248 www.ambitenergy.com	R/C ACTIVE
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	888-850-1872 www.astralenergyllc.com	R/C/I ACTIVE
BBPC, LLC Great Eastern Energy 116 Village Blvd. Suite 200 Princeton, NJ 08540	888-651-4121 www.greateasternenergy.com	C/I ACTIVE
Clearview Electric Inc. d/b/a Clearview Gas 1744 Lexington Ave. Pennsauken, NJ 08110	800-746-4720 www.clearviewenergy.com	R/C ACTIVE
Colonial Energy, Inc. 83 Harding Road Wyckoff, NJ 07481	845-429-3229 www.colonialgroupinc.com	C/I ACTIVE
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07746	(888) 817-8572 www.commerceenergy.com	R ACTIVE
Compass Energy Services, Inc. 1085 Morris Avenue, Suite 150 Union, NJ 07083	866-867-8328 908-638-6605 www.compassenergy.net	C/I ACTIVE
ConocoPhillips Company 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-646-4427 www.conocophillips.com	C/I ACTIVE
Consolidated Edison Energy, Inc. d/b/a Con Edison Solutions 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-686-1383 x2130 www.conedenergy.com	

Consolidated Edison Solutions, Inc. Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955 www.conedsolutions.com	C/I ACTIVE
Constellation NewEnergy-Gas Division, LLC 900A Lake Street, Suite 2 Ramsey, NJ 07466	(800) 900-1982 www.constellation.com	C/I ACTIVE
Direct Energy Business, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	888-925-9115 www.directenergy.com	C/I ACTIVE
Direct Energy Services, LLP 120 Wood Avenue, Suite 611 Iselin, NJ 08830	866-348-4193 www.directenergy.com	R ACTIVE
Gateway Energy Services Corp. 44 Whispering Pines Lane Lakewood, NJ 08701	800-805-8586 www.gesc.com	R/C/I ACTIVE
UGI Energy Services, Inc. d/b/a GASMARK 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	856-273-9995 www.ugienergyservices.com	C/I ACTIVE
Global Energy Marketing, LLC 129 Wentz Avenue Springfield, NJ 07081	800-542-0778 www.globalp.com	C/I ACTIVE
Great Eastern Energy 116 Village Blvd., Suite 200 Princeton, NJ 08540	888-651-4121 www.greateastern.com	C/I ACTIVE
Greenlight Energy 330 Hudson Street, Suite 4 Hoboken, NJ 07030	718-204-7467 www.greenlightenergy.us	C ACTIVE
Hess Energy, Inc. One Hess Plaza Woodbridge, NJ 07095	800-437-7872 www.hess.com	C/I ACTIVE
Hess Small Business Services, LLC One Hess Plaza Woodbridge, NJ 07095	888-494-4377 www.hessenergy.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	R/C ACTIVE

Hudson Energy Services, LLC 7 Cedar Street Ramsey, NJ 07446	877- Hudson 9 www.hudsonenergyservices.com	C ACTIVE
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	877-887-6866 www.idtenergy.com	R/C ACTIVE
Integrus Energy Services – Natural Gas, LLC 99 Wood Avenue South Suite #802 Iselin, NJ 08830	800-536-0151 www.integrusenergy.com	C/I ACTIVE
Intelligent Energy 2050 Center Avenue, Suite 500 Fort Lee, NJ 07024	800-927-9794 www.intelligentenergy.org	R/C/I ACTIVE
Keil & Sons, Inc. d/b/a Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	1-877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Major Energy Services, LLC 10 Regency CT Lakewood, NJ 08701	888-625-6760 www.majorenergy.com	R/C/I ACTIVE
Marathon Power LLC 302 Main Street Paterson, NJ 07505	888-779-7255 www.mecny.com	R/C/I ACTIVE
Metromedia Energy, Inc. 6 Industrial Way Eatontown, NJ 07724	800-828-9427 www.metromediaenergy.com	C ACTIVE
Metro Energy Group, LLC 14 Washington Place Hackensack, NJ 07601	888-53-Metro www.metroenergy.com	R/C ACTIVE
MxEnergy, Inc. 900 Lake Street Ramsey, NJ 07446	800-758-4374 www.mxenergy.com	R/C/I ACTIVE
NATGASCO (Mitchell Supreme) 532 Freeman Street Orange, NJ 07050	800-840-4GAS www.natgasco.com	C ACTIVE
New Energy Services LLC 101 Neptune Avenue Deal, New Jersey 07723	800-660-3643 www.newenergyservicesllc.com	R/C/I ACTIVE

New Jersey Gas & Electric 1 Bridge Plaza, Fl. 2 Fort Lee, NJ 07024	866-568-0290 www.NJGandE.com	R/C ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th fl. Woodbridge, NJ 07095	877-273-6772 www.noblesolutions.com	C/I ACTIVE
North American Power & Gas, LLC d/b/a North American Power 197 Route 18 South Ste. 3000 East Brunswick, NJ 08816	(888) 313-9086 www.napower.com	R/C/I ACTIVE
Palmco Energy NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	877-726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Pepco Energy Services, Inc. 112 Main Street Lebanon, NJ 08833	800-363-7499 www.pepco-services.com	C/I ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	855-32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE
PPL EnergyPlus, LLC 811 Church Road - Office 105 Cherry Hill, NJ 08002	800-281-2000 www.pplenergyplus.com	C/I ACTIVE
Respond Power LLC 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 www.respondpower.com	R/C/I ACTIVE
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	800-266-6020 www.southjerseyenergy.com	C/I ACTIVE
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, NJ 08007	800-695-0666 www.sjnaturalgas.com	R/C ACTIVE
Spark Energy Gas, L.P. 2105 CityWest Blvd, Ste 100 Houston, Texas 77042	800-411-7514 www.sparkenergy.com	R/C/I ACTIVE
Sprague Energy Corp. 12 Ridge Road Chatham Township, NJ 07928	855-466-2842 www.spragueenergy.com	C/I ACTIVE

Stuyvesant Energy LLC 10 West Ivy Lane, Suite 4 Englewood, NJ 07631	800-640-6457 www.stuyfuel.com	C ACTIVE
Stream Energy New Jersey, LLC 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(973) 494-8097 www.streamenergy.net	R/C ACTIVE
Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Woodruff Energy 73 Water Street Bridgeton, NJ 08302	800-557-1121 www.woodruffenergy.com	R/C/I ACTIVE
Woodruff Energy US LLC 73 Water Street, P.O. Box 777 Bridgeton, NJ 08302	856-455-1111 800-557-1121 www.woodruffenergy.com	C/I ACTIVE
Xoom Energy New Jersey, LLC 744 Broad Street Newark, NJ 07102	888-997-8979 www.xoomenergy.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

[Back to main supplier information page](#)

APPENDIX B

Equipment Inventory

**Newark Public Schools
CHA Project# 28330
South Mtn Elementary School**

[illegible]

Cost of Electricity:

\$0.097	\$/kWh
\$5.79	\$/kW

EXISTING CONDITIONS												Retrofit Control
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	Usage Describe Usage Type using Operating Hours	No. of Fixtures No. of fixtures before the retrofit	Standard Fixture Code Lighting Fixture Code	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control Pre-inst. control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/space) * (Annual Hours)	Retrofit control device	Notes
24LED	SGI 1	Classrooms	4	1B 32 P F 2 (ELE)	F42LL	60	0.24	SW	2400	576	C-OCC	
35LED	Corridor	Hallways	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.27	Breaker	2280	616	none	
24LED	Classroom 101	Classrooms	23	1B 32 P F 2 (ELE)	F42LL	60	1.38	SW	2400	3,312	occ	
24LED	Storage	Storage/Janitor	1	1B 32 P F 2 (ELE)	F42LL	60	0.06	SW	500	30	occ	
24LED	Classroom 102	Classrooms	21	1B 32 P F 2 (ELE)	F42LL	60	1.26	SW	2400	3,024	occ	
24LED	Classroom 103	Classrooms	21	1B 32 P F 2 (ELE)	F42LL	60	1.26	SW	2400	3,024	occ	
35LED	Corridor	Hallways	7	T 32 R F 3 (ELE)	F43ILL/2	90	0.63	Breaker	2280	1,436	none	
35LED	SGI 2	Classrooms	4	T 32 R F 3 (ELE)	F43ILL/2	90	0.36	SW	2400	864	occ	
35LED	Kindergarten 104	Classrooms	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.35	SW	2400	3,240	occ	
35LED	" "	Classrooms	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.09	SW	2400	216	occ	
35LED	Kindergarten 105	Classrooms	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.35	SW	2400	3,240	occ	
35LED	" "	Classrooms	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.09	SW	2400	216	occ	
35LED	Kindergarten 106	Classrooms	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.35	SW	2400	3,240	occ	
35LED	" "	Classrooms	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.09	SW	2400	216	occ	
24LED	Boys Room	Restroom w/ OCC	2	1B 32 P F 2 (ELE)	F42LL	60	0.12	SW	1000	120	occ	
35LED	Corridor	Hallways	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.54	Breaker	2280	1,231	none	
35LED	Girls Room	Restroom w/ OCC	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.18	SW	1000	180	occ	
35LED	Corridor	Hallways	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.27	Breaker	2280	616	none	
35LED	Nurse Office	Offices	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.27	SW	2400	648	occ	
35LED	" "	Offices	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.27	SW	2400	648	occ	
35LED	Toilet Room	Restroom w/ OCC	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.09	SW	1000	90	occ	
35LED	Classroom 108	Classrooms	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.35	SW	2400	3,240	occ	
35LED	Conference Rm	Conference	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.27	SW	1200	324	occ	
35LED	Classroom 107	Classrooms	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	2400	2,592	occ	
35LED	Toilet Room	Restroom w/ OCC	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.18	SW	1000	180	occ	
35LED	Toilet Room	Restroom w/ OCC	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.18	SW	1000	180	occ	
35LED	Corridor	Hallways	7	T 32 R F 3 (ELE)	F43ILL/2	90	0.63	Breaker	2280	1,436	none	
35LED	Faculty Lunch Rm	Staff Lounge	9	T 32 R F 3 (ELE)	F43ILL/2	90	0.81	SW	5000	4,050	occ	
35LED	Office	Offices	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.54	SW	2400	1,296	occ	
35LED	Main Office	Offices	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.54	SW	2400	1,296	occ	
35LED	Computer Rm	Classrooms	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.35	SW	2400	3,240	occ	
24LED	Library	Classrooms	33	1B 32 P F 2 (ELE)	F42LL	60	1.98	SW	2400	4,752	occ	
1	Library	Classrooms	11	SQ 13 W CF 2 (MAG)	CFQ13/2	31	0.34	SW	2400	818	occ	
35LED	Offices	Offices	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.27	SW	2400	648	occ	
7LED	Offices	Offices	2	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.12	SW	2400	288	occ	
35LED	Corridor	Hallways	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.27	Breaker	2280	616	none	
35LED	Corridor	Hallways	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	Breaker	2280	2,462	none	
35LED	Classroom	Classrooms	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.35	SW	2400	3,240	occ	
1	Music Room	Classrooms	6	SQ 13 W CF 2 (MAG)	CFQ13/2	31	0.19	SW	2400	446	occ	
234	Music Room	Classrooms	2	R 75 C 1 1		75	0.15	SW	2400	360	occ	
185LED	Multi-Purpose Rm	Classrooms	11	T 40 R F 4 (ELE)	F44SE	172	1.89	SW	2400	4,541	occ	
35LED	Corridor	Hallways	5	T 32 R F 3 (ELE)	F43ILL/2	90	0.45	Breaker	2280	1,026	none	
35LED	Small Group Rm	Classrooms	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.54	SW	2400	1,296	occ	
35LED	Corridor	Hallways	5	T 32 R F 3 (ELE)	F43ILL/2	90	0.45	Breaker	2280	1,026	none	
41LED	Janitor	Storage/Janitor	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	500	94	occ	
35LED	Classroom	Classrooms	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	2400	2,592	occ	
1	Corridor	Hallways	4	SQ 13 W CF 2 (MAG)	CFQ13/2	31	0.12	Breaker	2280	283	none	
35LED	Corridor	Hallways	7	T 32 R F 3 (ELE)	F43ILL/2	90	0.63	Breaker	2280	1,436	none	
35LED	Classroom	Classrooms	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	2400	2,592	occ	
35LED	Classroom	Classrooms	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	2400	2,592	occ	
41LED	Stairwell	Stairway	4	1B 40 R F 2 (MAG)	F42SS	94	0.38	Breaker	3200	1,203	none	
35LED	Boys Room	Restroom w/ OCC	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.18	SW	1000	180	occ	
35LED	Girls Room	Restroom w/ OCC	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.18	SW	1000	180	occ	
35LED	Classroom 109	Classrooms	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	2400	2,592	occ	
35LED	Classroom 110	Classrooms	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	2400	2,592	occ	
35LED	Classroom 114	Classrooms	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	2400	2,592	occ	
35LED	Classroom 115	Classrooms	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	2400	2,592	occ	
1	Corridor	Hallways	8	SQ 13 W CF 2 (MAG)	CFQ13/2	31	0.25	Breaker	2280	565	none	
41LED	Corridor	Hallways	6	1B 40 R F 2 (MAG)	F42SS	94	0.56	Breaker	2280	1,286	none	
35LED	Corridor	Hallways	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.09	Breaker	2280	205	none	
41LED	Boys Room	Restroom w/ OCC	1	1B 40 R F 2 (MAG)	F42SS	94	0.09	SW	1000	94	occ	
233	Gymnasium	Gymnasium	9	R 100 C 1 1		100	0.90	SW	2000	1,800	occ	
41LED	Closet	Storage/Janitor	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	500	94	occ	
35LED	Classroom	Classrooms	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	2400	2,592	occ	
4LED	Boiler Room	Boiler Room	8	2B 34 R F 2 (u) (MAG)	FU2EE	72	0.58	SW	1820	1,048	occ	
206	2nd Mechanical Rm	Boiler Room	1	S 96 P F 2 (MAG) 8" T-8 (ONE PIN)	F82EHE	207	0.21	SW	1820	377	occ	
24LED	Corridor	Hallways	9	1B 32 P F 2 (ELE)	F42LL	60	0.54	Breaker	2280	1,231	none	
24LED	Corridor	Hallways	7	1B 32 P F 2 (ELE)	F42LL	60	0.42	Breaker	2280	958	none	
24LED	Boys Room	Restroom w/ OCC	2	1B 32 P F 2 (ELE)	F42LL	60	0.12	SW	1000	120	occ	
24LED	Girls Room	Restroom w/ OCC	2	1B 32 P F 2 (ELE)	F42LL	60	0.12	SW	1000	120	occ	
35LED	Office 004A	Offices	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.18	SW	2400	432	occ	

Cost of Electricity:

\$0.097 \$/kWh

\$5.79 \$/kW

			EXISTING CONDITIONS								Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
35LED	Classroom 004	Classrooms	10	T 32 R F 3 (ELE)	F43ILL/2	90	0.90	SW	2400	2,160	occ	
24LED	Toilet Room	Restroom w/ OCC	1	1B 32 P F 2 (ELE)	F42LL	60	0.06	SW	1000	60	occ	
35LED	Office 007A	Offices	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.18	SW	2400	432	occ	
35LED	Office 007B	Offices	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.18	SW	2400	432	occ	
35LED	Classroom 006	Classrooms	10	T 32 R F 3 (ELE)	F43ILL/2	90	0.90	SW	2400	2,160	occ	
35LED	Classroom 007	Classrooms	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.54	SW	2400	1,296	occ	
35LED	Classroom 005	Classrooms	11	T 32 R F 3 (ELE)	F43ILL/2	90	0.99	SW	2400	2,376	occ	
24LED	" "	Classrooms	1	1B 32 P F 2 (ELE)	F42LL	60	0.06	SW	2400	144	occ	
35LED	Office	Offices	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.18	SW	2400	432	occ	
35LED	Office	Offices	4	T 32 R F 3 (ELE)	F43ILL/2	90	0.36	SW	2400	864	occ	
35LED	Classroom 002	Classrooms	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.35	SW	2400	3,240	occ	
35LED	" "	Classrooms	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.08	SW	2400	2,592	occ	
35LED	Principal	Offices	4	T 32 R F 3 (ELE)	F43ILL/2	90	0.36	SW	2400	864	occ	
227LED	Exterior	Exterior	16	70 W MH Wall Pack	MH70/1	95	1.52	Breaker	5000	7,600	none	
142LED	Exterior	Exterior	8	MH 100	MH100/1	128	1.02	Breaker	5000	5,120	none	
	Total		622				51.78			128,352		

APPENDIX C

ECM Calculations

Millburn Township Public Schools
CHA Project Number: 28330

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Metric Ton Carbon Dioxide Equivalent	Building Area	Annual Utility Cost		
\$	0.120	\$/kWh blended	0.000420205	49,358	Electric	Natural Gas	Fuel Oil
\$	0.097	\$/kWh supply	270.651		\$ 32,491	\$ 27,317	
\$	5.79	\$/kW	105.1				
\$	0.87	\$/Therm	31,493				
\$	14.46	\$/kgals	360				
\$	0.014	\$/Gal	360,000				

South Mountain Elementary School																							
Recommend?		Item	Savings					Cost	Simple Payback	Life Expectancy	Equivalent CO ₂ (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings					ROI	NPV	IRR	
Y or N			kW	kWh	therms	No. 2 Oil gal	Water kgal	\$							kW	kWh	therms	kgal/yr	\$				
Y	ECM-2	Add Attic Insulation	0.0	0	3,480	0	0	3,017	\$ 40,900	13.6	30	18.6		N	13.6	0.0	0	104,395	0	\$ 90,510	1.2	\$18,235	6.1%
Y	ECM-7	Replace Boilers with High Efficiency Condensing Hot Water Boiler	0.0	0	2,417	0	0	2,096	\$ 74,576	35.6	25	12.9	\$ 1,969	N	34.6	0.0	0	60,431	0	\$ 52,394	(0.3)	(\$36,113)	-2.4%
Y	ECM-9	Install VFDs on Hot Water Pumps	5.0	2,691	0	0	0	611	\$ 8,987	14.7	15	1.1	\$ 775	N	13.4	75.6	40,362	0	0	\$ 10,100	0.1	(\$913)	1.4%
Y	ECM-12	Retro-Commission Temperature Controls	0.0	12,179	3,921	0	0	4,861	\$ 17,108	3.5	10	26.0		N	3.5	0.0	121,793	39,209	0	\$ 48,609	1.8	\$24,357	25.5%
N	ECM-18	Install Low Flow Plumbing Fixtures	0.0	0	0	0	53	769	\$ 69,680	90.6	30	0.0		N	90.6	0.0	0	0	1,596	\$ 23,081	(0.7)	(\$54,600)	-6.0%
N	ECM-L1	Lighting Replacements / Upgrades	29.7	74,991	0	0	0	9,341	\$ 132,346	14.2	10	31.5	\$ 2,400	N	13.9	297.0	749,910	0	0	\$ 110,625	(0.2)	(\$50,265)	-5.6%
N	ECM-L2	Install Lighting Controls (Add Occupancy Sensors)	0.0	8,895	0	0	0	863	\$ 8,735	10.1	10	3.7	\$ 1,355	N	8.6	0.0	88,950	0	0	\$ 10,674	0.2	(\$18)	3.0%
Y	ECM-L3	Lighting Replacements with Controls (Occupancy Sensors)	29.7	78,887	0	0	0	9,719	\$ 141,080	14.5	10	33.1	\$ 3,755	N	14.1	297.0	788,870	0	0	\$ 115,300	(0.2)	(\$54,420)	-5.8%
Total (Not Including ECM #2, #18, L1, L2)			34.7	93,757	9,818	0	0	\$ 20,304	\$ 282,650	13.9	18.0	92	\$ 6,499		13.6	373	951,025	204,034	-	\$ 316,912	0.1	\$3,101	3.1%
Recommended Measures (highlighted green above)			34.7	93,757	9,818	0	0	\$ 20,304	\$ 282,650	13.9	18.0	92	\$ 6,499	0	13.6	373	951,025	204,034	-	\$ 316,912	0.1	\$3,101	3.1%
% of Existing			33%	35%	31%	0	0%																

City:		Newark, NJ					
Occupied Hours/Week		70	70	70	70	50	
		Building Operating Hours	Auditorium Occupied Hours	Gymnasium Occupied Hours	Library Occupied Hours	Classrooms Occupied Hours	
Temp	Enthalpy h (Btu/lb)	Bin Hours	Hours	Hours	Hours	Hours	Hours
102.5							
97.5	35.4	6	3	3	3	3	2
92.5	37.4	31	13	13	13	13	9
87.5	35.0	131	55	55	55	55	39
82.5	33.0	500	208	208	208	208	149
77.5	31.5	620	258	258	258	258	185
72.5	29.9	664	277	277	277	277	198
67.5	27.2	854	356	356	356	356	254
62.5	24.0	927	386	386	386	386	276
57.5	20.3	600	250	250	250	250	179
52.5	18.2	730	304	304	304	304	217
47.5	16.0	491	205	205	205	205	146
42.5	14.5	656	273	273	273	273	195
37.5	12.5	1,023	426	426	426	426	304
32.5	10.5	734	306	306	306	306	218
27.5	8.7	334	139	139	139	139	99
22.5	7.0	252	105	105	105	105	75
17.5	5.4	125	52	52	52	52	37
12.5	3.7	47	20	20	20	20	14
7.5	2.1	34	14	14	14	14	10
2.5	1.3	1	0	0	0	0	0
-2.5							
-7.5							

Multipliers	
Material:	1.027
Labor:	1.246
Equipment:	1.124

Heating System Efficiency	81%
Cooling Eff (kW/ton)	1.2

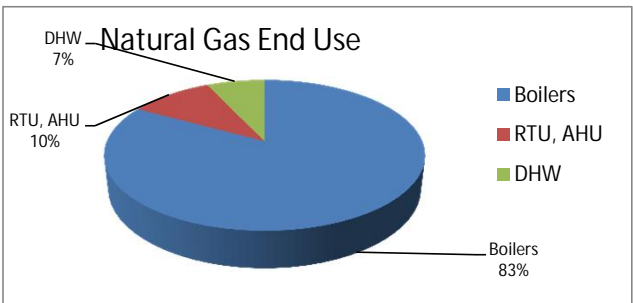
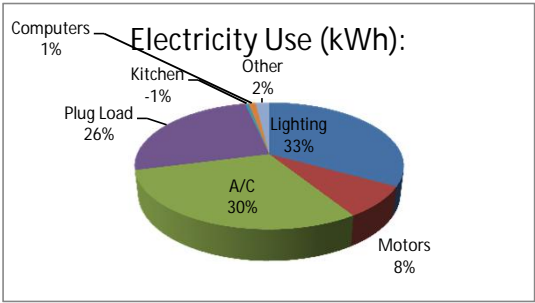
Heating	
Hours	4,427 Hrs
Weighted Avg	40 F
Avg	28 F

Cooling	
Hours	4,333 Hrs
Weighted Avg	68 F
Avg	78 F

Utility End Use Analysis		
Electricity Use (kWh):		Notes/Comments:
270,651	Total	Based on utility analysis
89,315	Lighting	From Lighting Calculations
21,652	Motors	Estimated
81,195	A/C	See Window AC Calculation
69,101	Plug Load	Estimated
1,353	Kitchen	Estimated
2,707	Computers	Estimated
5,328	Other	Remaining
Natural Gas Use (Therms):		Notes/Comments:
31,493	Total	Based on utility analysis
26,139	Boilers	Therms/SF x Square Feet Served
3,149	RTU, AHU	Based on utility analysis
2,205	DHW	Based on utility analysis

0.330
 0.080
 0.300
 0.255
 0.005
 0.010
 0.020

 0.83
 0.1
 0.07



ECM-2 Add Attic Insulation

Area of Attic	32,000 SF	Cooling System Efficiency	0 kW/ton	Heating System Efficiency	81%
Existing Infiltration Factor	0.05 cfm/SF	Ex Occupied Cing Temp.	74 °F	Heating On Point	55 °F
Proposed Infiltration Factor	0.02 cfm/SF	Ex Unoccupied Cing Temp.	85 °F	Ex Occupied Htg Temp.	72 °F
Existing U Value	0.077 Btuh/SF/°F	Cooling Occ Enthalpy Setpoint	26.5 Btu/lb	Ex Unoccupied Htg Temp.	60 °F
Proposed U Value	0.033 Btuh/SF/°F	Cooling Unocc Enthalpy Setpoint	26.5 Btu/lb	Electricity	\$ 0.122 \$/kWh
				Natural Gas	\$ 0.87 \$/Therm

					EXISTING LOADS		PROPOSED LOADS		COOLING ENERGY		HEATING ENERGY	
					Occupied		Unoccupied					
					Roof Infiltration & Heat Load BTUH		Roof Infiltration & Heat Load BTUH		Existing Cooling Energy kWh		Existing Heating Energy therms	
					Roof Infiltration & Heat Load BTUH		Roof Infiltration & Heat Load BTUH		Proposed Cooling Energy kWh		Proposed Heating Energy therms	
Avg Outdoor Air Temp. Bins °F	Avg Outdoor Air Enthalpy	Existing Equipment Bin Hours	Occupied Equipment Bin Hours	Unoccupied Equipment Bin Hours	Roof Infiltration & Heat Load BTUH	Roof Infiltration & Heat Load BTUH	Roof Infiltration & Heat Load BTUH	Roof Infiltration & Heat Load BTUH	Existing Cooling Energy kWh	Proposed Cooling Energy kWh	Existing Heating Energy therms	Proposed Heating Energy therms
A		B	C	D	E	F	G	H	I	J	K	L
97.5	55.7	9	3	6	-268,086	-241,009	-109,163	-97,429	0	0	0	0
92.5	49.1	69	25	44	-208,258	-181,182	-84,821	-73,088	0	0	0	0
87.5	42.5	132	47	85	-148,431	-121,354	-60,480	-48,747	0	0	0	0
82.5	39.5	344	123	221	-114,523	0	-46,507	0	0	0	0	0
77.5	36.6	566	202	364	-81,335	0	-32,821	0	0	0	0	0
72.5	34.0	755	270	485	0	0	0	0	0	0	0	0
67.5	31.6	780	279	501	0	0	0	0	0	0	0	0
62.5	29.2	889	318	572	0	0	0	0	0	0	0	0
57.5	27.0	742	265	477	0	0	0	0	0	0	0	0
52.5	24.5	627	224	403	81,696	31,422	34,278	13,184	0	0	382	160
47.5	21.4	725	259	466	102,644	52,369	43,068	21,973	0	0	629	264
42.5	18.7	795	284	511	123,591	73,317	51,857	30,763	0	0	896	376
37.5	16.2	784	280	504	144,539	94,265	60,646	39,552	0	0	1,086	456
32.5	14.4	682	244	438	165,487	115,212	69,436	48,341	0	0	1,121	470
27.5	12.6	345	123	222	186,434	136,160	78,225	57,131	0	0	656	275
22.5	10.7	229	82	147	207,382	157,108	87,014	65,920	0	0	495	208
17.5	8.6	189	68	122	228,330	178,055	95,804	74,709	0	0	457	192
12.5	6.8	70	25	45	249,278	199,003	104,593	83,499	0	0	187	79
7.5	5.5	20	7	13	270,225	219,951	113,382	92,288	0	0	59	25
2.5	4.1	8	3	5	291,173	240,898	122,172	101,077	0	0	26	11
TOTALS		8,760	3,129	5,631					0	0	5,995	2,516

Existing Ceiling Infiltration	1,600 cfm	Savings	3,480 Therms	\$ 3,027
Existing Ceiling Heat Transfer	2,462 Btuh/°F		0 kWh	\$ -
Proposed Ceiling Infiltration	640 cfm			\$ 3,027
Proposed Ceiling Heat Transfer	1,067 Btuh/°F			

Millburn Township Public Schools
CHA Project Number: 28330
South Mountain Elementary School

ECM-2 Attic Insulation - Cost

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

Description	Sq. FT	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Blown-In Attic Insulation (9" thick)	32,000	sq. ft.	\$ 0.47	\$ 0.33	\$ 0.13	\$ 15,446	\$ 13,147	\$ 4,160	\$ 32,753	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Note : Cost estimates are for energy calculations only- do not use for procurement

\$ 32,753	Subtotal
\$ 8,188	25% Contingency
\$ 40,900	Total

Millburn Township Public Schools
CHA Project Number: 28330
South Mountain Elementary School

ECM-7: Boiler Replacement

Description: This ECM evaluates the replacement of an existing hot water boilers (6) with one (1) high efficiency condensing gas boiler. The existing boiler efficiency is 80% (per NJBPU protocols) and the proposed boiler efficiency is 90% (average seasonal efficiency). Electrical power consumption due to pumps is considered to be the same for both the proposed system and the baseline system.

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 0.87	/ Therm	Natural Gas
Baseline Fuel Cost		/ Gal	No. 2 Oil
FORMULA CONSTANTS			
Oversize Factor	0.8		
Hours per Day	24		
Design Outdoor Temp	14	F	
Infrared Conversion Factor	1.0		1.0 if Boiler, 0.8 if Infrared Heater
EXISTING			
Capacity	1,824,000	btu/hr	
Heating Combustion Efficiency	80%		
Heating Degree-Day	2,783	Degree-day	
Design Temperature Difference	56	F	
Fuel Conversion	100,000	btu/therm	
PROPOSED			
Capacity	1,824,000	btu/hr	
Efficiency	90%		
SAVINGS			
Fuel Savings	2,417	Therms	NJ Protocols Calculation
Fuel Cost Savings	\$ 2,096		

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

Algorithms

Gas Savings (Therms)

$$= \frac{OF \times ((CAPY_{Bl} \times EFF_Q) - (CAPY_{Qi} \times EFF_B \times ICF)) \times HDD_{mod} \times 24}{\Delta T \times HC_{fuel} \times EFF_B \times ICF \times EFF_Q}$$

Definition of Variables

OF = Oversize factor of standard boiler or furnace (OF=0.8)

CAPY_{Bi} = Total input capacity of the baseline furnace, boiler or heater in Btu/hour

CAPY_{Qi} = Total input capacity of the qualifying furnace, boiler or heater in Btu/hour

HDD_{mod} = HDD by zone and building type

24 = Hours/Day

ΔT = design temperature difference

HC_{fuel} = Conversion from Btu to therms of gas or gallons of oil or propane (100,000 btu/therm; 138,700 btu/gal of #2 oil; 92,000 btu/gal of propane)

EFF_Q = Efficiency of qualifying heater(s) (AFUE %)

EFF_B = Efficiency of baseline heaters (AFUE %)

ICF = Infrared Compensation Factor (ICF = 0.8 for IR Heaters, 1.0 for furnaces/boilers)²

Furnaces and Boilers

Component	Type	Value	Source
AFUE _q	Variable		Application
AFUE _b	Fixed	Furnaces: 78% Boilers: 80% Infrared: 78%	EPACT Standard for furnaces and boilers
CAPY _{in}	Variable		Application
ΔT	Variable	See Table Below	1
HDD _{mod}	Fixed	See Table Below	1

Sources:

1. KEMA, *Smartstart Program Protocol Review*. 2009.
2. http://www.spaceray.com/1_space-ray_faqs.php

Adjusted Heating Degree Days by Building Type

Building Type	Heating Energy Density (kBtu/sf)	Degree Day Adjustment Factor	Atlantic City (HDD)	Newark (HDD)	Philadelphia (HDD)	Monticello (HDD)
Education	29.5	0.55	2792	2783	2655	3886
Food Sales	35.6	0.66	3369	3359	3204	4689
Food Service	39.0	0.73	3691	3680	3510	5137
Health Care	53.6	1.00	5073	5057	4824	7060
Lodging	15.0	0.28	1420	1415	1350	1976
Retail	29.3	0.55	2773	2764	2637	3859
Office	28.1	0.52	2660	2651	2529	3701
Public Assembly	33.8	0.63	3199	3189	3042	4452
Public Order/Safety	24.1	0.45	2281	2274	2169	3174
Religious Worship	29.1	0.54	2754	2745	2619	3833
Service	47.8	0.89	4524	4510	4302	6296
Warehouse/Storage	20.2	0.38	1912	1906	1818	2661

Heating Degree Days and Outdoor Design Temperature by Zone

Weather Station	HDD	Outdoor Design Temperature (F)
Atlantic City	5073	13
Newark	5057	14
Philadelphia, PA	4824	15
Monticello, NY	7060	8

Millburn Township Public Schools
CHA Project Number: 28330
South Mountain Elementary School

ECM-7: Boiler Replacement - Cost

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Aerco BMK2.0 w/ condensate	1	EA	\$ 32,000	\$ 6,000		\$ 32,864	\$ 7,476	\$ -	\$ 40,340	Vendor Estimate
Flue Installation	1	LS	\$1,000.0	\$1,000.00		\$ 1,027	\$ 1,246	\$ -	\$ 2,273	Vendor Estimate
Controls	1	EA	\$1,000.0	\$ 500.00		\$ 1,027	\$ 623	\$ -	\$ 1,650	RS Means 2012
Miscellaneous Electrical	1	LS	\$ 500	\$ 1,500		\$ 514	\$ 1,869	\$ -	\$ 2,383	RS Means 2012
Miscellaneous HW Piping	1	LS	\$ 2,000	\$ 1,000		\$ 2,054	\$ 1,246	\$ -	\$ 3,300	RS Means 2012
Demo Boilers	1	LS		\$ 1,500		\$ -	\$ 1,869	\$ -	\$ 1,869	
Gas piping	1	LS	\$ 500	\$ 1,500		\$ 514	\$ 1,869	\$ -	\$ 2,383	
Pump	1	LS	\$ 3,500	\$ 1,500		\$ 3,595	\$ 1,869	\$ -	\$ 5,464	
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 59,661	Subtotal
\$ 14,915	25% Contingency
\$ 74,576	Total

Millburn Township Public Schools
CHA Project Number: 28330
South Mountain Elementary School

ECM-9: Upgrade to Premium Efficiency Motors and Install Variable Speed Drives

Description: This ECM evaluates the energy (electrical) savings associated with replacing existing motors with high efficiency motors (based on ASHRAE 2010 NEMA ratings) and adding variable frequency drives to control motor speed based on actual load verses constant volume / constant flow.

Variable Inputs

Electric Rate \$0.12 \$/kWh
Demand Rate \$0.10 \$/kW

MOTOR SCHEDULE										Savings Factor		Existing Motor Energy		Proposed Motor Energy		Energy Savings	
Motor ID	Motor Type	Qty	HP	Total HP	Upgrade Motor	Load Factor	Existing Motor Eff.	New Motor Eff.	Annual Hours	Demand Savings Factor	Energy Savings Factor	Demand Energy (kW)	Electrical Energy (kWh)	Demand Energy (kW)	Electrical Energy (kWh)	Peak Demand Savings (kW)	Annual Energy Savings (kWh)
	CHW/HW	2	5.0	10.0	Y	0.75	87.5%	89.5%	3,504	0.216	0.240	6.4	22,403	1.4	19,712	5.0	2,691
Total:																5.0	2,690.8
																\$ 6	\$ 323
																	\$ 329

Savings calculation formulas are taken from NJ Protocols document for VFDs

Millburn Township Public Schools
 CHA Project Number: 28330
 South Mountain Elementary School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

ECM-9: Upgrade to Premium Efficiency Motors and Install Variable Speed Drives - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
VFD	2	ea	\$ 1,706	\$ 431		\$ 3,505	\$ 1,073	\$ -	\$ 4,577	RS Means 2012
Motor	2	ea	\$ 373	\$ 79		\$ 766	\$ 196	\$ -	\$ 962	RS Means 2012
Electrical - misc.	2	ls	\$ 500	\$ 250		\$ 1,027	\$ 623	\$ -	\$ 1,650	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

\$ 7,189	Subtotal
\$ 1,797	25% Contingency
\$ 8,987	Total

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

Millburn Township Public Schools
CHA Project Number: 28330
South Mountain Elementary School

ECM-12: Re-Commission Building Controls System

Summary: The controls for the building are a combination of both DDC and stand-alone, with major pieces of equipment tied in to the Siemens BAS head end, but smaller pieces of equipment not connected to the BAS and thus individually controlled. Retro-commissioning should address such issues as simultaneous heating and cooling, damper operation and leakage, and equipment scheduling.

Building Information:

49,358 Sq Footage	\$0.12 \$/kWh Blended
	\$0.87 \$/Therm

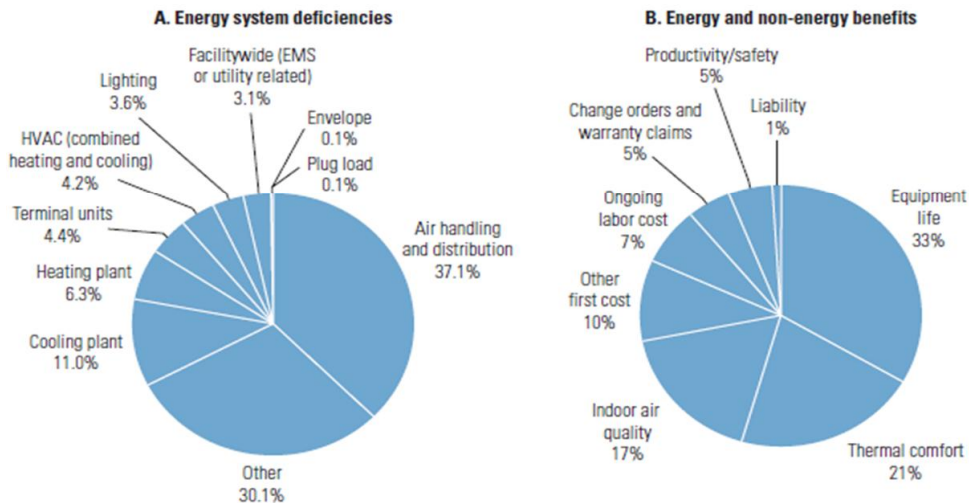
EXISTING CONDITIONS		
Existing Facility Total Electric usage	270,651	kWh
Existing Facility Total Gas usage	31,493	Therms
Existing Facility Cooling Electric usage	81,195	kWh ¹
Existing Facility Heating Natural Gas usage	26139.19	Therms ²
PROPOSED CONDITIONS		
Proposed Facility Cooling Electric Savings	12,179	kWh
Proposed Facility Natural Gas Savings	3920.8785	Therms
SAVINGS		
Retro-Commissioning Electric Savings	12,179	kWh
Retro-Commissioning Natural Gas Savings	3,921	Therms
Total cost savings	\$ 4,860.92	

Assumptions

- 30% of facility total electricity dedicated to Cooling based on Building Utility Analysis
- 83% of facility total natural gas dedicated to Heating based on Building Utility Analysis
- 15% Typical Savings associated with Retro-Commissioning of controls based on EPA Energy Star Report (CH 5 - Retrocommissioning)

Figure 5.2: Retrocommissioning results

Building energy system deficiencies: A recent study of retrocommissioning revealed a wide variety of problems—those related to the overall HVAC system were the most common type (A). **Energy and non-energy benefits:** Retrocommissioning provided both energy and non-energy benefits—the most common of these, noted in one-third of the buildings surveyed, was the extension of equipment life (B).



Note: EMS = energy management system.

Courtesy: E SOURCE; data from Lawrence Berkeley National Laboratory, Portland Energy Conservation Inc., and Energy Systems Laboratory, Texas A&M University

Millburn Township Public Schools
CHA Project Number: 28330
South Mountain Elementary School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-12: Re-Commission Building Controls System - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Controls and Sensors Retro-Commissioning	49358	SF	\$ 0.27	INC	INC	\$ 13,686	INC	INC	\$ 13,686	EPA Estimate
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 13,686	Subtotal
\$ 3,422	25% Contingency
\$ 17,108	Total

Millburn Township Public Schools
CHA Project Number: 28330
South Mountain Elementary School

ECM-18: Replace urinals and flush valves with low flow

Description: This ECM evaluates the water savings associated with replacing/ upgrading urinals with 0.125 GPF urinals and or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$14.46	\$ / kGal
Urinals in Building to be replaced	3	
Average Flushes / Urinal (per Day)	3	
Average Gallons / Flush	3.0	Gal

PROPOSED CONDITIONS		
Proposed Urinals to be Replaced	3	
Proposed Gallons / Flush	0.125	Gal
Proposed Material Cost of new urinal & valve	\$1,200	RS Means 2012
Proposed Installation Cost of new urinal & valve	\$1,000	RS Means 2012
Total cost of new urinals & valves		

SAVINGS		
Current Urinal Water Use	9.86	kGal / year
Proposed Urinal Water Use	0.41	kGal / year
Water Savings	9.44	kGal / year
Cost Savings	\$137	/ year

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

Millburn Township Public Schools
CHA Project Number: 28330
South Mountain Elementary School

ECM-18: Replace toilets and flush valves with low flow

Description: This ECM evaluates the water savings associated with repalcing/
upgrading toilets to 1.28 GPF fixtures and/or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$14.46	\$ / kGal
Toilets in Building	18	
Average Flushes / Toilet (per Day)	3	
Average Gallons / Flush	3.5	Gal

PROPOSED CONDITIONS		
Proposed Toilets to be Replaced	18	
Proposed Gallons / Flush	1.28	Gal

SAVINGS		
Current Toilet Water Use	68.99	kGal / year
Proposed Toilet Water Use	25.23	kGal / year
Water Savings	43.76	kGal / year
Cost Savings	\$633	/ year

Millburn Township Public Schools
CHA Project Number: 28330
South Mountain Elementary School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Replace Plumbing Fixtures with Low-Flow Equivalents - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Low-Flow Urinal	3	EA	\$ 1,200	\$ 1,000	\$ -	\$ 3,697	\$ 3,738	\$ -	\$ 7,435	Vendor Estimate
Low-Flow Toilet	18	EA	\$ 1,400	\$ 1,000	\$ -	\$ 25,880	\$ 22,428	\$ -	\$ 48,308	Vendor Estimate
					\$ -	\$ -	\$ -	\$ -	\$ -	Vendor Estimate
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 55,744	Subtotal
\$ 13,936	25% Contingency
\$ 69,680	Total

Millburn Township Public Schools
CHA Project Number: 28330
South Mountain Elementary School

New Jersey Pay For Performance Incentive Program

Note: The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations. Values used in this calculation are for ALL identified measures except for alternate ECMs, regardless of payback or IRR. P4P estimated incentives represent a best case scenario, and will likely be lower depending on which measures are included. The savings displayed here are not guaranteed to qualify for P4P incentives if IRR or payback requirements are not met.

Total Building Area (Square Feet)	49,358
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.10	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$32,491	\$27,317
Existing Usage (from utility)	270,651	31,493
Proposed Savings	93,757	9,818
Existing Total MMBtus	4,073	
Proposed Savings MMBtus	1,302	
% Energy Reduction	32.0%	
Proposed Annual Savings	\$20,304	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.25
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.25

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$5,000
Incentive #2	\$10,313	\$12,272	\$22,586
Incentive #3	\$10,313	\$12,272	\$22,586
Total All Incentives	\$20,627	\$24,545	\$50,171

Total Project Cost	\$282,650
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		Allowable Incentive
% Incentives #1 of Utility Cost*	8.4%	\$5,000
% Incentives #2 of Project Cost**	8.0%	\$22,586
% Incentives #3 of Project Cost**	8.0%	\$22,586
Total Eligible Incentives***	\$50,171	
Project Cost w/ Incentives	\$232,479	

Project Payback (years)	
w/o Incentives	w/ Incentives
13.9	11.4

* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

** Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

*** Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project

EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS									
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	21	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control Pre-inst. control device	Annual Hours Estimated daily hours for the usage group	Annual kWh (kWh/Space) * (Annual Hours)	No. of fixtures after the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 21 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Number of Fixtures)	Retrofit Control Retrofit control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kWh/Space) * (Annual Hours)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (kWh Saved) * (\$/kWh)	Retrofit Cost Cost for renovations to lighting system	NJ Smart Start Lighting Incentive Prescriptive Lighting Measures	Simple Payback Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered				
24LED	SG1 1	4	1B 32 P F 2 (ELE)		F42LL	60	0.2	SW	2400	576	4	4 f LED Tube	2007/32x2	30	0.1	SW	2,400	288	288	0.1	\$	36.27	\$	653.40	\$0	18.0	18.0		
35LED	Corridor	3	T 32 R F 3 (ELE)		F43ILL/2	90	0.3	Breaker	2280	616	3	T 59 R LED	RTL3D38	38	0.1	Breaker	2,280	260	356	0.2	\$	45.34	\$	708.75	\$0	15.6	15.6		
24LED	Classroom 101	23	1B 32 P F 2 (ELE)		F42LL	60	1.4	SW	2400	3,312	23	4 f LED Tube	2007/32x2	30	0.7	SW	2,400	1,656	1,656	0.7	\$	208.57	\$	3,757.05	\$0	18.0	18.0		
24LED	Storage	1	1B 32 P F 2 (ELE)		F42LL	60	0.1	SW	500	30	1	4 f LED Tube	2007/32x2	30	0.0	SW	500	15	15	0.0	\$	3.54	\$	163.35	\$0	46.2	46.2		
24LED	Classroom 102	21	1B 32 P F 2 (ELE)		F42LL	60	1.3	SW	2400	3,024	21	4 f LED Tube	2007/32x2	30	0.6	SW	2,400	1,512	1,512	0.6	\$	190.44	\$	3,430.35	\$0	18.0	18.0		
24LED	Classroom 103	21	1B 32 P F 2 (ELE)		F42LL	60	1.3	SW	2400	3,024	21	4 f LED Tube	2007/32x2	30	0.6	SW	2,400	1,512	1,512	0.6	\$	190.44	\$	3,430.35	\$0	18.0	18.0		
35LED	Corridor	7	T 32 R F 3 (ELE)		F43ILL/2	90	0.6	Breaker	2280	1,436	7	T 59 R LED	RTL3D38	38	0.3	Breaker	2,280	606	830	0.4	\$	105.79	\$	1,653.75	\$0	15.6	15.6		
35LED	SG1 2	4	T 32 R F 3 (ELE)		F43ILL/2	90	0.4	SW	2400	864	4	T 59 R LED	RTL3D38	38	0.2	SW	2,400	365	499	0.2	\$	62.87	\$	945.00	\$0	15.0	15.0		
35LED	Kindergarten 104	15	T 32 R F 3 (ELE)		F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	SW	2,400	1,368	1,872	0.8	\$	235.78	\$	3,543.75	\$0	15.0	15.0		
35LED	Kindergarten 105	15	T 32 R F 3 (ELE)		F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	SW	2,400	1,368	1,872	0.8	\$	235.78	\$	3,543.75	\$0	15.0	15.0		
35LED	-	1	T 32 R F 3 (ELE)		F43ILL/2	90	0.1	SW	2400	216	1	T 59 R LED	RTL3D38	38	0.0	SW	2,400	91	125	0.1	\$	15.72	\$	236.25	\$0	15.0	15.0		
35LED	Kindergarten 106	15	T 32 R F 3 (ELE)		F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	SW	2,400	1,368	1,872	0.8	\$	235.78	\$	3,543.75	\$0	15.0	15.0		
35LED	-	1	T 32 R F 3 (ELE)		F43ILL/2	90	0.1	SW	2400	216	1	T 59 R LED	RTL3D38	38	0.0	SW	2,400	91	125	0.1	\$	15.72	\$	236.25	\$0	15.0	15.0		
24LED	Boys Room	2	1B 32 P F 2 (ELE)		F42LL	60	0.1	SW	1000	120	2	4 f LED Tube	2007/32x2	30	0.1	SW	1,000	60	60	0.1	\$	9.99	\$	326.70	\$0	32.7	32.7		
35LED	Corridor	6	T 32 R F 3 (ELE)		F43ILL/2	90	0.5	Breaker	2280	1,231	6	T 59 R LED	RTL3D38	38	0.2	Breaker	2,280	520	711	0.3	\$	90.68	\$	1,417.50	\$0	15.6	15.6		
35LED	Girls Room	2	T 32 R F 3 (ELE)		F43ILL/2	90	0.2	SW	1000	180	2	T 59 R LED	RTL3D38	38	0.1	SW	1,000	76	104	0.1	\$	17.31	\$	472.50	\$0	27.3	27.3		
35LED	Corridor	3	T 32 R F 3 (ELE)		F43ILL/2	90	0.3	Breaker	2280	616	3	T 59 R LED	RTL3D38	38	0.1	Breaker	2,280	260	356	0.2	\$	45.34	\$	708.75	\$0	15.6	15.6		
35LED	Nurse Office	3	T 32 R F 3 (ELE)		F43ILL/2	90	0.3	SW	2400	648	3	T 59 R LED	RTL3D38	38	0.1	SW	2,400	274	374	0.2	\$	47.16	\$	708.75	\$0	15.0	15.0		
35LED	-	3	T 32 R F 3 (ELE)		F43ILL/2	90	0.3	SW	2400	648	3	T 59 R LED	RTL3D38	38	0.1	SW	2,400	274	374	0.2	\$	47.16	\$	708.75	\$0	15.0	15.0		
35LED	Toilet Room	1	T 32 R F 3 (ELE)		F43ILL/2	90	0.1	SW	1000	90	1	T 59 R LED	RTL3D38	38	0.0	SW	1,000	38	52	0.1	\$	8.66	\$	236.25	\$0	27.3	27.3		
35LED	Classroom 108	15	T 32 R F 3 (ELE)		F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	SW	2,400	1,368	1,872	0.8	\$	235.78	\$	3,543.75	\$0	15.0	15.0		
35LED	Conference Rm	3	T 32 R F 3 (ELE)		F43ILL/2	90	0.3	SW	1200	324	3	T 59 R LED	RTL3D38	38	0.1	SW	1,200	137	187	0.2	\$	29.00	\$	708.75	\$0	24.4	24.4		
35LED	Classroom 107	12	T 32 R F 3 (ELE)		F43ILL/2	90	1.1	SW	2400	2,592	12	T 59 R LED	RTL3D38	38	0.5	SW	2,400	1,094	1,498	0.6	\$	188.62	\$	2,835.00	\$0	15.0	15.0		
35LED	Toilet Room	2	T 32 R F 3 (ELE)		F43ILL/2	90	0.2	SW	1000	180	2	T 59 R LED	RTL3D38	38	0.1	SW	1,000	76	104	0.1	\$	17.31	\$	472.50	\$0	27.3	27.3		
35LED	Toilet Room	2	T 32 R F 3 (ELE)		F43ILL/2	90	0.2	SW	1000	180	2	T 59 R LED	RTL3D38	38	0.1	SW	1,000	76	104	0.1	\$	17.31	\$	472.50	\$0	27.3	27.3		
35LED	Corridor	7	T 32 R F 3 (ELE)		F43ILL/2	90	0.6	Breaker	2280	1,436	7	T 59 R LED	RTL3D38	38	0.3	Breaker	2,280	606	830	0.4	\$	105.79	\$	1,653.75	\$0	15.6	15.6		
35LED	Faculty Lunch Rm	9	T 32 R F 3 (ELE)		F43ILL/2	90	0.8	SW	5000	4,050	9	T 59 R LED	RTL3D38	38	0.3	SW	5,000	1,710	2,340	0.5	\$	259.50	\$	2,126.25	\$0	8.2	8.2		
35LED	Office	6	T 32 R F 3 (ELE)		F43ILL/2	90	0.5	SW	2400	1,296	6	T 59 R LED	RTL3D38	38	0.2	SW	2,400	547	749	0.3	\$	94.31	\$	1,417.50	\$0	15.0	15.0		
35LED	Main Office	6	T 32 R F 3 (ELE)		F43ILL/2	90	0.5	SW	2400	1,296	6	T 59 R LED	RTL3D38	38	0.2	SW	2,400	547	749	0.3	\$	94.31	\$	1,417.50	\$0	15.0	15.0		
35LED	Computer Rm	15	T 32 R F 3 (ELE)		F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	SW	2,400	1,368	1,872	0.8	\$	235.78	\$	3,543.75	\$0	15.0	15.0		
24LED	Library	33	1B 32 P F 2 (ELE)		F42LL	60	2.0	SW	2400	4,752	33	4 f LED Tube	2007/32x2	30	1.0	SW	2,400	2,376	2,376	1.0	\$	299.26	\$	5,390.55	\$0	18.0	18.0		
1	Library	11	SQ 13 W CF 2 (MAG)		CFQ13/2	31	0.3	SW	2400	818	11	SQ 13 W CF 2 (MAG)	CFQ13/2	31	0.3	SW	2,400	818	-	-	\$	-	\$	-	\$0		#DIV/0!		
35LED	Offices	3	T 32 R F 3 (ELE)		F43ILL/2	90	0.3	SW	2400	648	3	T 59 R LED	RTL3D38	38	0.1	SW	2,400	274	374	0.2	\$	47.16	\$	708.75	\$0	15.0	15.0		
7LED	Offices	2	T 32 R F 2 (u) (ELE) Thin Tube		F12/L	60	0.1	SW	2400	288	2	T 48 R LED	GR1LED	40	0.1	SW	2,400	120	176	0.1	\$	21.16	\$	405.00	\$0	19.1	19.1		
35LED	Corridor	3	T 32 R F 3 (ELE)		F43ILL/2	90	0.3	Breaker	2280	616	3	T 59 R LED	RTL3D38	38	0.1	Breaker	2,280	260	356	0.2	\$	45.34	\$	708.75	\$0	15.6	15.6		
35LED	Corridor	12	T 32 R F 3 (ELE)		F43ILL/2	90	1.1	Breaker	2280	2,462	12	T 59 R LED	RTL3D38	38	0.														

			EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS									
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code		Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control (Pre-inst. control device)	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Number of Fixtures after the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 21 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape		Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Number of Fixtures)	Retrofit Control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual \$ Saved (kW Saved) * (\$/kWh)	Retrofit Cost Cost for renovations to lighting system	NJ Smart Start Lighting Incentive	Simple Payback Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered						
			Lighting Fixture Code																													
24LED	SGI 1	4	1B 32 P F 2 (ELE)	F42LL		60	0.2	SW	2400	576.0	4	1B 32 P F 2 (ELE)	F42LL		60	0.2	C-OCC	2200	528.0	48.0	0.0	\$4.66	\$270.00	\$35.00	58.0	50.5						
35LED	Corridor	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	Breaker	2280	615.6	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	none	2280	615.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!						
24LED	Classroom 101	23	1B 32 P F 2 (ELE)	F42LL		60	1.4	SW	2400	3,312.0	23	1B 32 P F 2 (ELE)	F42LL		60	1.4	occ	2200	3,036.0	276.0	0.0	\$26.77	\$128.25	\$20.00	4.8	4.0						
24LED	Storage	1	1B 32 P F 2 (ELE)	F42LL		60	0.1	SW	500	30.0	1	1B 32 P F 2 (ELE)	F42LL		60	0.1	occ	500	30.0	0.0	0.0	\$0.00	\$128.25	\$20.00		#DIV/0!						
24LED	Classroom 102	21	1B 32 P F 2 (ELE)	F42LL		60	1.3	SW	2400	3,024.0	21	1B 32 P F 2 (ELE)	F42LL		60	1.3	occ	2200	2,772.0	252.0	0.0	\$24.44	\$128.25	\$20.00	5.2	4.4						
24LED	Classroom 103	21	1B 32 P F 2 (ELE)	F42LL		60	1.3	SW	2400	3,024.0	21	1B 32 P F 2 (ELE)	F42LL		60	1.3	occ	2200	2,772.0	252.0	0.0	\$24.44	\$128.25	\$20.00	5.2	4.4						
35LED	Corridor	7	T 32 R F 3 (ELE)	F43LL/2		90	0.6	Breaker	2280	1,436.4	7	T 32 R F 3 (ELE)	F43LL/2		90	0.6	none	2280	1,436.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!						
35LED	SGI 2	4	T 32 R F 3 (ELE)	F43LL/2		90	0.4	SW	2400	864.0	4	T 32 R F 3 (ELE)	F43LL/2		90	0.4	occ	2200	792.0	72.0	0.0	\$6.98	\$128.25	\$20.00	18.4	15.5						
35LED	Kindergarten 104	15	T 32 R F 3 (ELE)	F43LL/2		90	1.4	SW	2400	3,240.0	15	T 32 R F 3 (ELE)	F43LL/2		90	1.4	occ	2200	2,970.0	270.0	0.0	\$26.19	\$128.25	\$20.00	4.9	4.1						
35LED	-	1	T 32 R F 3 (ELE)	F43LL/2		90	0.1	SW	2400	216.0	1	T 32 R F 3 (ELE)	F43LL/2		90	0.1	occ	2200	198.0	18.0	0.0	\$1.75	\$128.25	\$20.00	73.5	62.0						
35LED	Kindergarten 105	15	T 32 R F 3 (ELE)	F43LL/2		90	1.4	SW	2400	3,240.0	15	T 32 R F 3 (ELE)	F43LL/2		90	1.4	occ	2200	2,970.0	270.0	0.0	\$26.19	\$128.25	\$20.00	4.9	4.1						
35LED	-	1	T 32 R F 3 (ELE)	F43LL/2		90	0.1	SW	2400	216.0	1	T 32 R F 3 (ELE)	F43LL/2		90	0.1	occ	2200	198.0	18.0	0.0	\$1.75	\$128.25	\$20.00	73.5	62.0						
35LED	Kindergarten 106	15	T 32 R F 3 (ELE)	F43LL/2		90	1.4	SW	2400	3,240.0	15	T 32 R F 3 (ELE)	F43LL/2		90	1.4	occ	2200	2,970.0	270.0	0.0	\$26.19	\$128.25	\$20.00	4.9	4.1						
35LED	-	1	T 32 R F 3 (ELE)	F43LL/2		90	0.1	SW	2400	216.0	1	T 32 R F 3 (ELE)	F43LL/2		90	0.1	occ	2200	198.0	18.0	0.0	\$1.75	\$128.25	\$20.00	73.5	62.0						
24LED	Boys Room	2	1B 32 P F 2 (ELE)	F42LL		60	0.1	SW	1000	120.0	2	1B 32 P F 2 (ELE)	F42LL		60	0.1	occ	1000	120.0	0.0	0.0	\$0.00	\$128.25	\$20.00		#DIV/0!						
35LED	Corridor	6	T 32 R F 3 (ELE)	F43LL/2		90	0.5	Breaker	2280	1,231.2	6	T 32 R F 3 (ELE)	F43LL/2		90	0.5	none	2280	1,231.2	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!						
35LED	Girls Room	2	T 32 R F 3 (ELE)	F43LL/2		90	0.2	SW	1000	180.0	2	T 32 R F 3 (ELE)	F43LL/2		90	0.2	occ	1000	180.0	0.0	0.0	\$0.00	\$128.25	\$20.00		#DIV/0!						
35LED	Corridor	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	Breaker	2280	615.6	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	none	2280	615.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!						
35LED	Nurse Office	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	SW	2400	648.0	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	occ	2000	540.0	108.0	0.0	\$10.48	\$128.25	\$20.00	12.2	10.3						
35LED	-	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	SW	2400	648.0	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	occ	2000	540.0	108.0	0.0	\$10.48	\$128.25	\$20.00	12.2	10.3						
35LED	Toilet Room	1	T 32 R F 3 (ELE)	F43LL/2		90	0.1	SW	1000	90.0	1	T 32 R F 3 (ELE)	F43LL/2		90	0.1	occ	1000	90.0	0.0	0.0	\$0.00	\$128.25	\$20.00		#DIV/0!						
35LED	Classroom 108	15	T 32 R F 3 (ELE)	F43LL/2		90	1.4	SW	2400	3,240.0	15	T 32 R F 3 (ELE)	F43LL/2		90	1.4	occ	2200	2,970.0	270.0	0.0	\$26.19	\$128.25	\$20.00	4.9	4.1						
35LED	Conference Rm	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	SW	1200	324.0	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	occ	1000	270.0	54.0	0.0	\$5.24	\$128.25	\$20.00	24.5	20.7						
35LED	Classroom 107	12	T 32 R F 3 (ELE)	F43LL/2		90	1.1	SW	2400	2,592.0	12	T 32 R F 3 (ELE)	F43LL/2		90	1.1	occ	2200	2,376.0	216.0	0.0	\$20.95	\$128.25	\$20.00	6.1	5.2						
35LED	Toilet Room	2	T 32 R F 3 (ELE)	F43LL/2		90	0.2	SW	1000	180.0	2	T 32 R F 3 (ELE)	F43LL/2		90	0.2	occ	1000	180.0	0.0	0.0	\$0.00	\$128.25	\$20.00		#DIV/0!						
35LED	Toilet Room	2	T 32 R F 3 (ELE)	F43LL/2		90	0.2	SW	1000	180.0	2	T 32 R F 3 (ELE)	F43LL/2		90	0.2	occ	1000	180.0	0.0	0.0	\$0.00	\$128.25	\$20.00		#DIV/0!						
35LED	Corridor	7	T 32 R F 3 (ELE)	F43LL/2		90	0.6	Breaker	2280	1,436.4	7	T 32 R F 3 (ELE)	F43LL/2		90	0.6	none	2280	1,436.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!						
35LED	Faculty Lunch Rm	9	T 32 R F 3 (ELE)	F43LL/2		90	0.8	SW	5000	4,050.0	9	T 32 R F 3 (ELE)	F43LL/2		90	0.8	occ	4500	3,645.0	405.0	0.0	\$38.29	\$128.25	\$20.00	3.3	2.8						
35LED	Office	6	T 32 R F 3 (ELE)	F43LL/2		90	0.5	SW	2400	1,296.0	6	T 32 R F 3 (ELE)	F43LL/2		90	0.5	occ	2000	1,080.0	216.0	0.0	\$20.95	\$128.25	\$20.00	6.1	5.2						
35LED	Main Office	6	T 32 R F 3 (ELE)	F43LL/2		90	0.5	SW	2400	1,296.0	6	T 32 R F 3 (ELE)	F43LL/2		90	0.5	occ	2000	1,080.0	216.0	0.0	\$20.95	\$128.25	\$20.00	6.1	5.2						
35LED	Computer Rm	15	T 32 R F 3 (ELE)	F43LL/2		90	1.4	SW	2400	3,240.0	15	T 32 R F 3 (ELE)	F43LL/2		90	1.4	occ	2200	2,970.0	270.0	0.0	\$26.19	\$128.25	\$20.00	4.9	4.1						
24LED	Library	33	1B 32 P F 2 (ELE)	F42LL		60	2.0	SW	2400	4,752.0	33	1B 32 P F 2 (ELE)	F42LL		60	2.0	occ	2200	4,356.0	396.0	0.0	\$38.41	\$128.25	\$20.00	3.3	2.8						
1	Library	11	SQ 13 W CF 2 (MAG)	CFQ13/2		31	0.3	SW	2400	818.4	11	SQ 13 W CF 2 (MAG)	CFQ13/2		31	0.3	occ	2200	750.2	68.2	0.0	\$6.62	\$128.25	\$20.00	19.4	16.4						
35LED	Offices	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	SW	2400	648.0	3	T 32 R F 3 (ELE)	F43LL/2		90	0.3	occ	2000	540.0	108.0	0.0	\$10.48	\$128.25	\$20.00	12.2	10.3						

		EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS					
	Area Description	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kWh Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Incentive	Simple Payback	Simple Payback			
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated daily hours for the usage group	(kW/Space) * (Annual Hours)	No. of fixtures after the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kW/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kWh) - (Retrofit Annual kWh)	(kWh Saved) * (\$/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Length of time for renovations cost to be recovered			
24LED	SGI 1	4	1B 32 P F 2 (ELE)	F42LL	60	0.2	SW	2400	576	4	4 ft LED Tube	200732x2	30	0.1	C-OCC	2,200	264	312	0.1	\$	38.60	\$	923.40	\$	23.0		
35LED	Corridor	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.3	Breaker	2280	616	3	T 59 R LED	RTL3D38	38	0.1	none	2,280	260	356	0.2	\$	45.34	\$	708.75	\$	15.6		
24LED	Classroom 101	23	1B 32 P F 2 (ELE)	F42LL	60	1.4	SW	2400	3,312	23	4 ft LED Tube	200732x2	30	0.7	occ	2,200	1,518	1,794	0.7	\$	221.96	\$	3,885.30	\$	17.4		
24LED	Storage	1	1B 32 P F 2 (ELE)	F42LL	60	0.1	SW	500	30	1	4 ft LED Tube	200732x2	30	0.0	occ	500	15	15	0.0	\$	3.54	\$	291.60	\$	82.4		
24LED	Classroom 102	21	1B 32 P F 2 (ELE)	F42LL	60	1.3	SW	2400	3,024	21	4 ft LED Tube	200732x2	30	0.6	occ	2,200	1,386	1,638	0.6	\$	202.66	\$	3,558.60	\$	17.6		
24LED	Classroom 103	21	1B 32 P F 2 (ELE)	F42LL	60	1.3	SW	2400	3,024	21	4 ft LED Tube	200732x2	30	0.6	occ	2,200	1,386	1,638	0.6	\$	202.66	\$	3,558.60	\$	17.6		
35LED	Corridor	7	T 32 R F 3 (ELE)	F43ILL/2	90	0.6	Breaker	2280	1,436	7	T 59 R LED	RTL3D38	38	0.3	none	2,280	606	830	0.4	\$	105.79	\$	1,653.75	\$	15.6		
35LED	SGI 2	4	T 32 R F 3 (ELE)	F43ILL/2	90	0.4	SW	2400	864	4	T 59 R LED	RTL3D38	38	0.2	occ	2,200	334	530	0.2	\$	65.82	\$	1,073.25	\$	16.3		
35LED	Kindergarten 104	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	occ	2,200	1,254	1,986	0.8	\$	246.84	\$	3,672.00	\$	14.8		
35LED	-	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.1	SW	2400	216	1	T 59 R LED	RTL3D38	38	0.0	occ	2,200	84	132	0.1	\$	16.46	\$	364.50	\$	20.9		
35LED	Kindergarten 105	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	occ	2,200	1,254	1,986	0.8	\$	246.84	\$	3,672.00	\$	14.8		
35LED	-	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.1	SW	2400	216	1	T 59 R LED	RTL3D38	38	0.0	occ	2,200	84	132	0.1	\$	16.46	\$	364.50	\$	20.9		
35LED	Kindergarten 106	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	occ	2,200	1,254	1,986	0.8	\$	246.84	\$	3,672.00	\$	14.8		
35LED	-	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.1	SW	2400	216	1	T 59 R LED	RTL3D38	38	0.0	occ	2,200	84	132	0.1	\$	16.46	\$	364.50	\$	20.9		
24LED	Boys Room	2	1B 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	120	2	4 ft LED Tube	200732x2	30	0.1	occ	2,200	60	60	0.1	\$	9.99	\$	454.95	\$	45.5		
35LED	Corridor	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.5	Breaker	2280	1,231	6	T 59 R LED	RTL3D38	38	0.2	none	2,280	520	711	0.3	\$	90.68	\$	1,417.50	\$	15.6		
35LED	Girls Room	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.2	SW	1000	180	2	T 59 R LED	RTL3D38	38	0.1	occ	2,200	76	104	0.1	\$	17.31	\$	600.75	\$	34.7		
35LED	Corridor	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.3	Breaker	2280	616	3	T 59 R LED	RTL3D38	38	0.1	none	2,280	260	356	0.2	\$	45.34	\$	708.75	\$	15.6		
35LED	Nurse Office	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.3	SW	2400	648	3	T 59 R LED	RTL3D38	38	0.1	occ	2,200	228	420	0.2	\$	51.58	\$	837.00	\$	15.8		
35LED	-	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.3	SW	2400	648	3	T 59 R LED	RTL3D38	38	0.1	occ	2,200	228	420	0.2	\$	51.58	\$	837.00	\$	16.2		
35LED	Toilet Room	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.1	SW	1000	90	1	T 59 R LED	RTL3D38	38	0.0	occ	2,200	38	52	0.1	\$	8.66	\$	364.50	\$	42.1		
35LED	Classroom 108	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	occ	2,200	1,254	1,986	0.8	\$	246.84	\$	3,672.00	\$	14.9		
35LED	Conference Rm	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.3	SW	1200	324	3	T 59 R LED	RTL3D38	38	0.1	occ	2,200	114	210	0.2	\$	31.21	\$	837.00	\$	26.8		
35LED	Classroom 107	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.1	SW	2400	2,592	12	T 59 R LED	RTL3D38	38	0.5	occ	2,200	1,003	1,589	0.6	\$	197.47	\$	2,963.25	\$	14.9		
35LED	Toilet Room	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.2	SW	1000	180	2	T 59 R LED	RTL3D38	38	0.1	occ	2,200	76	104	0.1	\$	17.31	\$	600.75	\$	34.7		
35LED	Toilet Room	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.2	SW	1000	180	2	T 59 R LED	RTL3D38	38	0.1	occ	2,200	76	104	0.1	\$	17.31	\$	600.75	\$	34.7		
35LED	Corridor	7	T 32 R F 3 (ELE)	F43ILL/2	90	0.6	Breaker	2280	1,436	7	T 59 R LED	RTL3D38	38	0.3	none	2,280	606	830	0.4	\$	105.79	\$	1,653.75	\$	15.6		
35LED	Faculty Lunch Rm	9	T 32 R F 3 (ELE)	F43ILL/2	90	0.8	SW	5000	4,050	9	T 59 R LED	RTL3D38	38	0.3	occ	4,500	1,539	2,511	0.5	\$	276.08	\$	2,254.50	\$	8.2		
35LED	Office	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.5	SW	2400	1,296	6	T 59 R LED	RTL3D38	38	0.2	occ	2,200	456	757	0.3	\$	103.16	\$	1,545.75	\$	14.8		
35LED	Main Office	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.5	SW	2400	1,296	6	T 59 R LED	RTL3D38	38	0.2	occ	2,200	456	757	0.3	\$	103.16	\$	1,545.75	\$	15.0		
35LED	Computer Rm	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	occ	2,200	1,254	1,986	0.8	\$	246.84	\$	3,672.00	\$	14.9		
24LED	Library	33	1B 32 P F 2 (ELE)	F42LL	60	2.0	SW	2400	4,752	33	4 ft LED Tube	200732x2	30	1.0	occ	2,200	2,178	2,574	1.0	\$	318.46	\$	5,518.80	\$	17.3		
1	Library	11	SQ 13 W CF 2 (MAG)	CFQ13/2	31	0.3	SW	2400	818	11	SQ 13 W CF 2 (MAG)	CFQ13/2	31	0.3	occ	2,200	750	68	0.0	\$	6.62	\$	128.25	\$	19.4		
35LED	Offices	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.3	SW	2400	648	3	T 59 R LED	RTL3D38	38	0.1	occ	2,200	228	420	0.2	\$	51.58	\$	837.00	\$	16.2		
7LED	Offices	2	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	2400	288	2	2T 46 R LED	RTL3D38	38	0.1	occ	2,200	100	23	0.1	\$	23.10	\$	533.25	\$	23.1		
35LED	Corridor	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.3	Breaker	2280	616	3	T 59 R LED	RTL3D38	38	0.1	none	2,280	260	356	0.2	\$	45.34	\$	708.75	\$	15.6		
35LED	Corridor	12	T 32 R F 3 (ELE)	F43ILL/2	90	1.1	Breaker	2280	2,462	12	T 59 R LED	RTL3D38	38	0.5	none	2,280	1,040	1,423	0.6	\$	181.36	\$	2,835.00	\$	15.6		
35LED	Classroom	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTL3D38	38	0.6	occ	2,200	1,254	1,986	0.8	\$	246.84	\$	3,672.00	\$	14.8		
1	Music Room	6	SQ 13 W CF 2 (MAG)	CFQ13/2	31	0.2	SW	2400	446	6	SQ 13 W CF 2 (MAG)	CFQ13/2	31	0.2	occ	2,200	409	37	0.0	\$	3.61	\$	128.25	\$	35.5		
234	Music Room	2	R 75 C 1 1	PS1	75	0.2	SW	2400	360	2	CF 26	CFQ26/1-L	27	0.1	occ	2,200	119	30	0.7	\$	168.75	\$	300.75				

APPENDIX D

New Jersey Board of Public Utilities Incentives

- i. Smart Start**
 - ii. Direct Install**
 - iii. Pay for Performance (P4P)**
 - iv. Energy Savings Improvement Plan (ESIP)**
-

I. SMART START



Your Power to Save

At Home, for Business, and for the Future

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HOME

RESIDENTIAL

COMMERCIAL, INDUSTRIAL
AND LOCAL GOVERNMENT



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NJ SmartStart Buildings

Program Overview

COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

EQUIPMENT INCENTIVES

FOOD SERVICE EQUIPMENT

APPLICATION FORMS

TOOLS AND RESOURCES

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND
FUEL CELLS

LOCAL GOVERNMENT ENERGY
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM



With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commercial or industrial project from the ground up, renovating existing space, or upgrading equipment, there are unique opportunities to upgrade the energy efficiency of the project.

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — for substantial energy savings, both now and for the future. Learn more about:

[Project Categories](#)

[Custom Measures](#)

[Incentives for Qualifying Equipment and Projects](#)

[Program Terms and Conditions](#)

[Find a Trade Ally](#)

Please note: pre-approval is required for almost all energy efficiency incentives. To receive an incentive, you must submit an application form (and applicable worksheets) and receive an approval letter from the program before any equipment is installed (click here for complete Terms and Conditions). Upon receipt of an approval letter, you may proceed to install the equipment listed on your approved application. Equipment installed prior to the date of the approval letter is not eligible for an incentive. **Any customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

Getting Started

Submit your project application form as soon as you know you will be doing a construction project or replacing/adding equipment.

PAST PROGRAMS**TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US**

Apply for pre-approval by submitting an application for the type of equipment you have or plan to install. The application should be accompanied by a related worksheet, where applicable, manufacturer's specification sheet (refer to the specific program requirements on the background application for specs needed for your project) for the equipment you are planning to install. (Program representatives will review your application package and approve it, reject it, or advise you of upgrades in equipment that will save energy costs and/or increase your in

Support for Custom Energy-Efficiency Measures

Custom measures allows program participants the opportunity to receive an incentive for energy-efficiency measures that are not on the prescriptive equipment Incentive list, but are project/facility specific.

Incentives for Qualifying Equipment and Projects

Financial incentives are available for large and small projects. These incentives offset some or maybe even all! — of the added cost to purchase qualifying energy-efficient equipment, and provides significant long-term energy savings. Ranges of incentives are available for qualifying equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives

For specific details on equipment requirements and financial incentives, including incentives for equipment not listed here, contact a program representative. Fiscal year financial incentives will be limited to a maximum of \$500,000 per customer utility account and are available as long as permits are obtained.

[Home](#) | [Residential](#) | [Commercial & Industrial](#) | [Renewable Energy](#)
[About Us](#) | [Press Room](#) | [Library](#) | [FAQs](#) | [Calendar](#) | [Newsletters](#) | [Contact Us](#) | [Site](#)



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[About Us](#) | [Press Room](#) | [Library](#)

HOME

RESIDENTIAL

COMMERCIAL, INDUSTRIAL
AND LOCAL GOVERNMENT



COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

EQUIPMENT INCENTIVES

FOOD SERVICE EQUIPMENT

APPLICATION FORMS

TOOLS AND RESOURCES

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND
FUEL CELLS

LOCAL GOVERNMENT ENERGY
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

[Home](#) » [Commercial & Industrial](#) » [Programs](#) » [NJ SmartStart Buildings](#)

Equipment Incentives

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

More reasons for a smart start on your next project!

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the **online application forms**.

Please note that almost all equipment incentives require pre-approval before equipment is installed. (click for exceptions) To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specific information needed for your project) and a current utility bill(s).

In order to be eligible to receive financial incentives under this Program, Applicants must receive electric and/or gas service from one of the regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.



Electric Chillers

Water-cooled chillers (\$12 - \$170 per ton)

Air-cooled chillers (\$8 - \$52 per ton)

Gas Cooling

Gas absorption chillers (\$185-\$450 per ton)

Gas Engine-Driven Chillers (Calculated through Custom Measure F

PAST PROGRAMS**TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US****Desiccant Systems** (\$1.00 per cfm - gas or electric)**Electric Unitary HVAC**

Unitary AC and split systems (\$73 - \$92 per ton)
 Air-to-air heat pumps (\$73 - \$92 per ton)
 Water-source heat pumps (\$81 per ton)
 Packaged terminal AC & HP (\$65 per ton)
 Central DX AC Systems (\$40 - \$72 per ton)
 Dual Enthalpy Economizer Controls (\$250)
 Occupancy Controlled Thermostats (\$75 each)
 A/C Economizing Controls (\$85 - \$170 each)

Ground Source Heat Pumps

Closed Loop (\$450-750 per ton)

Gas Heating

Gas-fired boilers < 300 MBH (\$300 per unit)
 Gas-fired boilers ≥ 300 MBH - 1500 MBH (\$1.75 per MBH)
 Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH (\$1.00 per MBH)
 Gas-fired boilers > 4000 MBH (Calculated through Custom Measure)
 Gas furnaces (\$300-\$400 per unit)
 Gas infrared heaters - indoor only (\$300 - \$500 per unit)
 Boiler economizing controls (\$1,200 - \$2,700 per unit)

Variable Frequency Drives

Variable air volume (\$65 - \$155 per hp)
 Chilled-water pumps (\$60 per hp)
 Compressors (\$5,250 to \$12,500 per drive)

Natural Gas Water Heating

Gas water heaters ≤ 50 gallons (\$50 per unit)
 Gas-fired water heaters > 50 gallons (\$1.00 - \$2.00 per MBH)
 Tankless water heaters replacing a free standing water heater > 82 energy factor (\$300 per heater)
 Gas-fired booster water heaters (\$17 - \$35 per MBH)

Premium Motors

Three-phase motors (\$45 - \$700 per motor) (**Incentive was discontinued effective March 1, 2013 except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe from the program commitment date to complete the installation.**)

Refrigerator/Freezer Case Premium Efficiency Motors (ECM)

Fractional (< 1 HP) Electronic Commutated Motors (ECM) (\$40 per for replacement of existing shaded-pole motor in refrigerated/freezer case)

Prescriptive Lighting

New Linear Fluorescent

T-12, HID and Incandescent to T-5 and T-8 (\$25 - \$200 per fixture) **(Note: T12 replacements are only available for buildings impacted by Hurricane Sandy)**

New Induction (\$70 per replaced HID fixture)

New LED

Screw-in/Plug-in (\$10 - \$20 per lamp)

Refrigerator/Freezer Case (\$30 - \$65 per fixture)

Outdoor pole/arm/wall-mounted luminaires (\$100 - \$175 per fixture)

Display case (\$30 per case)

Shelf-mounted display and task (\$15 per linear foot)

Wall-wash, desk, recessed (\$20 - \$35 per fixture)

Parking garage luminaires (\$100 per fixture)

Track or Mono-Point directional (\$50 per fixture)

Stairwell and Passageway luminaires (\$40 per fixture)

High-Bay, Low-Bay (\$150 per fixture)

Bollard (\$50 per fixture)

Luminaires for Ambient Lighting of Interior Commercial Space
Linear panels (\$50 per fixture)

Fuel pump canopy (\$100 per fixture)

LED retrofit kits (custom measures)

New Pulse-Start Metal Halide (\$25 per fixture)

Linear Fluorescent Retrofit (\$10 - \$20 per fixture)

Induction Retrofit (\$50 per retrofitted HID fixture)

New Construction/Complete Renovation (performance-based)

Note: Incentives for T-12 to T-5 and T-8 lamps with electronic ballast in facilities (\$10 per fixture, 1-4 lamps) and T-5/T-8 high bay fixtures (\$16 - per fixture) were discontinued effective March 1, 2013 for T-12 retrofits replacements except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe of one year from the project commitment date to complete the installation

Lighting Controls

Occupancy Sensors

Wall mounted (\$20 per control)

Remote mounted (\$35 per control)

Daylight dimmers (\$25 per fixture controlled, \$50 per fixture for office applications only)

Occupancy controlled hi-low fluorescent controls (\$25 per fixture controlled)

HID or Fluorescent Hi-Bay Controls

Occupancy hi-low (\$35 per fixture controlled)

Daylight dimming (\$45 per fixture controlled)

Refrigeration

Covers and Doors

Energy-Efficient doors for open refrigerated doors/covers (\$100 per door)

Aluminum Night Curtains for open refrigerated cases (\$3.50 per linear foot)

Controls

Door Heater Control (\$50 per control)

Electric Defrost Control (\$50 per control)

Evaporator Fan Control (\$75 per control)

Novelty Cooler Shutoff (\$50 per control)

Food Service Equipment

Cooking

Combination Electric Oven/Steamer (\$1,000 per oven)
 Combination Gas Oven/Steamer (\$750 per oven)
 Electric Convection Oven (\$350 per oven)
 Gas Convection Oven (\$500 per oven)
 Gas Rack Oven (\$1,000 single, \$2,000 double)
 Gas Conveyor Oven (\$500 small deck, \$750 large deck)
 Electric Fryer (\$200 per vat)
 Gas Fryer (\$749 per vat)
 Electric Large Vat Fryer (\$200 per vat)
 Gas Large Vat Fryer (\$500 per vat)
 Electric Griddle (\$300 per griddle)
 Gas Griddle (\$125 per griddle)
 Electric Steam Cooker (\$1,250 per steamer)
 Gas Steam Cooker (\$2,000 per steamer)

Holding

Full Size Insulated Cabinets (\$300 per cabinet)
 Three Quarter Size Insulated Cabinets (\$250 per cabinet)
 Half Size Insulated Cabinets (\$200 per cabinet)

Cooling

Glass Door Refrigerators (\$75 - \$150 per unit)
 Solid Door Refrigerators (\$50 - \$200 per unit)
 Glass Door Freezers (\$200 - \$1,000 per unit)
 Solid Door Freezers (\$100 - \$600 per unit)
 Ice Machines (\$50 - \$500 per unit)

Cleaning

Dishwashers (\$400 - \$1,500 per unit)

Other Equipment Incentives*

Performance Lighting (\$1.00 per watt per square foot below program incentive threshold, currently 5% more energy efficient than ASHRAE 2007 for New Construction only.)

Custom electric and gas equipment incentives (not prescriptive)

*Equipment incentives are calculated based on type, efficiency, size, and application and are evaluated on a case-by-case basis. Contact us for details.

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II. DIRECT INSTALL



Your Power to Save

At Home, for Business, and for the Future

[About Us](#) | [Press Room](#) | [Library](#)

HOME

RESIDENTIAL

COMMERCIAL, INDUSTRIAL
AND LOCAL GOVERNMENT

Home » Commercial & Industrial » Programs

Direct Install

COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND
FUEL CELLSLOCAL GOVERNMENT ENERGY
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT
PROGRAM

DIRECT INSTALL

PARTICIPATION STEPS

PARTICIPATING
CONTRACTORS

SUSTAINABLE JERSEY

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

NEW JERSEY'S CLEAN ENERGY PROGRAM

DIRECT Install

Let us pay up to 70% of your energy efficiency upgrade.

Sometimes, the biggest challenge to improving energy efficiency is knowing where to and how to get through the process. Created specifically for existing small to medium facilities, Direct Install is a turnkey solution that makes it easy and affordable to upgrade high efficiency equipment. Direct Install is designed to cut your facility's energy costs replacing lighting, HVAC and other outdated operational equipment with energy efficient alternatives. The program pays up to 70% of retrofit costs, dramatically improving your payback on the project. There is a \$125,000 incentive cap on each project.

ELIGIBILITY



Existing small to mid-sized commercial and industrial facilities with a peak electric demand that did not exceed 200 kW in any of the preceding 12 months are eligible to participate in Direct Install. Applicants will submit the last 12 months of electric utility bills indicating that they are below the demand threshold and have occupied the building during that time. Buildings must be located in New Jersey and served by the state's public, regulated electric or natural gas utility companies.

SYSTEMS & EQUIPMENT ADDRESSED BY THE PROGRAM

Lighting
Heating, Cooling & Ventilation (HVAC)
Refrigeration
Motors
Natural Gas
Variable Frequency Drives



Measures eligible for Direct Install are limited to specific equipment categories, types and capacities. Boilers may not exceed 500,000 Btuh and furnaces may not exceed 140,000 Btuh.

III. PAY FOR PERFORMANCE (P4P)



Your Power to Save

At Home, for Business, and for the Future

[About Us](#) | [Press Room](#) | [Library](#)

HOME

RESIDENTIAL

COMMERCIAL, INDUSTRIAL
AND LOCAL GOVERNMENT

COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

EXISTING BUILDINGS

PARTICIPATION STEPS

APPLICATIONS AND
FORMS

APPROVED PARTNERS

NEW CONSTRUCTION

FAQS

BECOME A PARTNER

COMBINED HEAT & POWER AND
FUEL CELLSLOCAL GOVERNMENT ENERGY
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

[Home](#) » [Commercial & Industrial](#) » [Programs](#) » [Pay for Performance](#)

Pay for Performance - Existing Buildings

Download program applications and incentive forms.

The Greater the Savings, the Greater Your Incentives

Take a comprehensive, whole-building approach to saving energy in your existing facility. Earn incentives that are directly linked to your savings. Pay for Performance relies on a



program partners who provide technical services under direct contract to you. Acting as your energy expert, your partner will develop a whole-building energy reduction plan for each project with a whole-building technical component of a traditional energy audit, a financial plan for full implementation of energy efficient measures and a construction schedule for installation.

Eligibility

Existing commercial, industrial and institutional buildings with a peak demand over 100 kW for any of the preceding twelve months are eligible to participate including hotels and casinos, large office buildings, family buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Buildings that fall into the following customer classes are not required to meet the 100 kW demand threshold to participate in the program: hospitals, public colleges and universities, 501(c)(3) non-profit organizations, affordable multifamily housing, and local governmental entities. Your energy reduction plan will define a comprehensive package of measures capable of reducing the existing energy consumption of your building by 15% or more.

Exceptions to the 15% threshold requirement may be made for certain industrial, manufacturing, water treatment and datacenter building types whose annual energy consumption is heavily weighted on process loads. Details are available in the high energy intensity section of this page.

ENERGY STAR Portfolio Manager

Pay for Performance takes advantage of the ENERGY STAR Program with Portfolio Manager, EPA's interactive tool that allows facility managers to track and evaluate energy and water consumption across all of their buildings. The tool provides the opportunity to load in the characteristics and energy usage of your buildings and determine an energy performance benchmark score. You can then assess energy management goals over time, identify strategic opportunities for savings, and receive EPA recognition for superior energy performance.



This rating system assesses building performance by tracking and scoring energy use in your facilities and comparing it to similar buildings. That can be a big help in locating opportunities for cost-justified energy efficiency upgrades. And, based on our findings, you may be invited to participate in the Building Performance with ENERGY STAR initiative and receive special recognition as an industry leader in energy efficiency.

Incentives

**OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS**

Pay for Performance incentives are awarded upon the satisfactory completion of three p milestones:

EDA PROGRAMS

Incentive #1 - Submittal of complete energy reduction plan prepared by an app program partner - Contingent on moving forward, incentives will be between \$5 \$50,000 based on approximately \$.10 per square foot, not to exceed 50% of th annual energy expense.

SBC CREDIT PROGRAM

Incentive #2 - Installation of recommended measures - Incentives are based on the projected level of electricity and natural gas savings resulting from the installation of comprehensive energy-efficiency measures.

PAST PROGRAMS

TOOLS AND RESOURCES

Incentive #3 - Completion of Post-Construction Benchmarking Report - A completed report verifying energy reductions based on one year of post-

PROGRAM UPDATES

implementation results. Incentives for electricity and natural gas savings will be based on actual savings, provided that the minimum performance threshold of savings has been achieved.

CONTACT US



A detailed Incentive Structure document is available on the applications and form

Steps to Participation

[Click here](#) for a step-by-step description of the program.

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[About Us](#) | [Press Room](#) | [Library](#) | [FAQs](#) | [Calendar](#) | [Newsletters](#) | [Contact Us](#) | [Site](#)



PAY FOR PERFORMANCE APPLICATION FORM

July 1, 2013 - June 30, 2014

Utility Serving Applicant:	<input type="checkbox"/> Atlantic City Electric	<input type="checkbox"/> Jersey Central Power & Light	<input type="checkbox"/> PSE&G
<input type="checkbox"/> New Jersey Natural Gas	<input type="checkbox"/> Elizabethtown Gas	<input type="checkbox"/> Rockland Electric Co.	<input type="checkbox"/> South Jersey Gas
<input type="checkbox"/> Other Electric Service Provider (please specify): _____			
<input type="checkbox"/> Other Fuel Provider: _____ <input type="checkbox"/> Oil: _____ <input type="checkbox"/> Other (Please specify): _____			

Instructions

1. Read the program material to determine project qualification.
2. Read the Participation Agreement and sign where indicated.
3. Fill out all applicable spaces on this form.
4. Provide a copy of the customer's company W-9 form.
5. Provide the most recent consecutive 12 month period of utility bills for the project.

6. Provide brief description of facility.
7. Partner must submit the application package via e-mail, mail or fax **DIRECTLY** to the Market Manager – see back of this form.

Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.

Customer/Owner Information (payment will be made to entity entered here)

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone/Fax	E-mail	Federal ID/SSN	

Partner Information

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone	Fax	E-mail	

Project Information

Project Name			
Building Address		City	State Zip
Utility Account Number(s): Electric		Gas	
<small>* Note: Please use the back of this page for additional utility accounts if quantity exceeds space allotment.</small>			
Annual Peak kW Demand	Building Type		Number of Buildings
Size of Building(s) (gross sq/ft)		Direct, Master or Sub Metered	

Funding

☐ Check the box if an Energy Savings Improvement Program (ESIP) will be a source of funding. ESIP allows government agencies to pay for energy related improvements using the value of the resulting energy savings.

Do you expect to receive funding under any other efficiency programs? ☐ No ☐ Yes If Yes, please specify below:

Utility Program #1 – Utility: _____	Program Name: _____
Utility Program #2 – Utility: _____	Program Name: _____
Federal Program #1 – Organization: _____	Program Name: _____
Federal Program #2 – Organization: _____	Program Name: _____
Other Program – Organization: _____	Program Name: _____

Additional Project information

Additional Utility Account(s)

Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number

Additional Comments:

Complete this application form and send it directly to the Commercial/Industrial Market Manager by e-mail, mail or fax.

New Jersey's Clean Energy Program
c/o TRC Energy Services-P4P
900 Route 9 North, Suite 404 • Woodbridge, NJ 07095

Phone: 866-657-6278 • Fax: 732-855-0422
E-mail: P4P@NJCleanEnergy.com

Visit our website: NJCleanEnergy.com/P4P

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*Incentives/Requirements subject to change.



002-FY14-04/14

Pay For Performance-Existing Buildings

Participation Agreement

Definitions:

Design Incentives – Incentives that may be offered to design professionals by the Program.

Design Services – Services that may be offered to design professionals under the Program.

Energy-Efficient Measures – Any device eligible to receive a Program Incentive payment through the NJ Clean Energy Commercial and Industrial Program (New Jersey SmartStart Buildings).

New Jersey Utilities – The regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

Administrator – New Jersey Board of Public Utilities, Office of Clean Energy

Participating Customers – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

Product Installation or Equipment Installation – Installation of the Energy-Efficient Measures.

Projects with a contract threshold of \$14,187 (increasing to \$15,444 effective July 1, 2014) are required to pay no less than prevailing wage rate to workers employed in the performance of any construction undertaken in connection with Board of Public Utilities financial assistance, or undertaken to fulfill any condition of receiving Board of Public Utilities financial assistance, including the performance of any contract to construct, renovate or otherwise prepare a facility, the operations of which are necessary for the receipt of Board of Public Utilities financial assistance. By submitting an application, or accepting program incentives, applicant agrees to adhere to New Jersey Prevailing Wage requirements, as applicable.

Program – The Commercial and Industrial Energy-Efficient Construction Program (New Jersey SmartStart Buildings) offered herein by the New Jersey Board of Public Utilities, Office of Clean Energy pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

Program Incentives – Refers to the amount or level of incentive that the Program provides to Participating Customers pursuant to the Program offered herein (see description under "Incentive Amount" heading).

Program Offer – Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities identified above.

Program Manager – TRC Energy Services.

Application and Eligibility Process – The Program pays incentives after the installation of qualified energy-efficient

measures that were pre-approved (for exceptions to this condition, please refer to "Exceptions for Approval".) In order to be eligible for Program Incentives, a Customer, or an agent (contractor/vendor) authorized by a Customer, must submit a properly completed application package. The package must include an application signed by the customer; a complete (current) utility bill; and technology worksheet and manufacturer's cut sheets (where appropriate). This information must be submitted to the Program Manager before equipment is installed. Applications for measures that are self installed by customers must be submitted by the customer and not the sales vendor of the measure, however, the customer may elect to assign payment of the incentive to the sales vendor. This application package must be received by the Program Manager on or before June 30, 2014 in order to be eligible for the fiscal year July 1, 2013-June 30, 2014 incentives. The Program Manager will review the application package to determine if the project is eligible for a Program Incentive. If eligible, the Customer will receive an approval letter with the estimated authorized incentive amount and the date by which the equipment must be installed in order for the approval to remain in effect. Upon receipt of an approval letter, the Customer may then proceed to install the equipment listed on the approved application. Equipment installed prior to the date of the Program Manager's approval letter is not eligible for an incentive. The Program Manager reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the approval letter. All equipment must be purchased within 12 months of date of application. **Any Customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

Exceptions for Approval – The Application and Eligibility Process pertains to all projects except for those involving either Gas Heating, Unitary HVAC or Motors having an incentive amount less than \$5,000 that were installed within 12 months of receipt of the application. These measures, at this incentive level, may be installed without prior approval. In addition, but at the sole discretion of the Program Manager, emergency replacement of equipment may not require a prior approval determination and letter. **In such cases, please notify the Program Manager of such emergencies as early as possible, that an application will soon be sent in that was not pre-approved.**

Post-Installation Approval – After installation is completed, the Customer, or an agent authorized by the Customer, must finalize and submit an invoice for the purchase of the equipment (material cost must be broken out from labor costs), and any other required documentation as specified on the equipment application or in the Program Manager's initial approval letter.

Please refer to the program guide on the NJCleanEnergy.com/ssb website for the complete Application and Eligibility Process.

The Program Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing product or equipment (if applicable) and the Energy-Efficient Measures

installed under this Program, either prior to issuing incentives or at a later time.

Energy-Efficient Measures must be installed in buildings located within a New Jersey Utilities' service territory and designated on the Participating Customer's incentive application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program materials and incentive applications. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease. Design Incentives are available to design professionals as described in the Program materials and applications. A different and separate agreement must be executed by participating design professionals to be eligible for this type of incentive. The design professional does not need to be based in New Jersey.

Equipment procured by Participating Customers through another program offered by New Jersey's Clean Energy Program or the New Jersey Utilities, as applicable, is not eligible for incentives through this program. Customers who have not contributed to the Societal Benefits Charge of the applicable New Jersey Utility are not be eligible for incentives offered through this program.

Incentive Amount – Program Incentives will equal either: a) the approved Program Incentive amount, or b) the actual equipment cost of the Energy-Efficient Measure, whichever is less, as determined by the Program Manager. Products offered at no direct cost to the customer are ineligible. Incomplete application submissions, applications requiring inspections and unanticipated high volume of activities may cause processing delays. Program Incentives are limited to \$500,000 per utility account in a calendar year. Contact the Program Manager regarding any questions.

Tax Liability – The Program Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number to the Program Manager on the application form in order to receive a Program Incentive. In addition, Participating Customers must also provide a Tax Clearance Form (entitled "Business Assistance or Incentive Clearance Certificate") that is dated within 90 days of equipment installation.

Endorsement – The Program Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

Warranties – THE PROGRAM MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITLY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.

Limitation of Liability – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against the Program Manager or the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Program Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Program Manager, its representatives, or subcontractors, or the Administrator, be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Program Manager under this Program shall be individual, and not joint and/or several.

Assignment – The Participating Customer may assign Program Incentive payments to a specified vendor.

Participating Customer's Certification – Participating Customer certifies that he/she purchased and installed the equipment listed in their application at their defined New Jersey location. Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements listed in the application.

Termination – The New Jersey Board of Public Utilities reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

Acknowledgement – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Program Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the NJ SmartStart Buildings Program. Additionally, I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program.

CUSTOMER'S SIGNATURE
PARTNER SIGNATURE
By signing, I certify that I have read, understand and agree to the Participation Agreement listed above.

IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)



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[About Us](#) | [Press Room](#) | [Library](#)

HOME

RESIDENTIAL

COMMERCIAL, INDUSTRIAL
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LOCAL GOVERNMENT ENERGY
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT
PROGRAM

DIRECT INSTALL

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Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to make improvements and reduce energy usage with minimal expenditure of new financial resources.

This Local Finance Notice outlines how local governments can develop and implement an ESIP at their facilities. Below are two sample RFPs:

Local Government
School Districts (K-12)

All RFPs must be submitted to the Board for approval at ESIP@bpu.state.nj.us.

The Board also adopted protocols to measure energy savings:

Measuring Energy Savings
Procedures for Implementation

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Local units considering an ESIP should carefully review the Local Finance Notice, the law, and consult with qualified professionals to determine how they should approach the task.

The NJ Board of Public Utilities sponsored Sustainable Jersey in the creation of an ESIP Guidebook that explains how to implement the program. The guidebook also includes a list of successful projects and a list of helpful resources.

FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit as prescribed in P.L.2012 c.55.

ENERGY REDUCTION PLANS

If you have an ESIP plan that needs to be submitted to the Board of Public Utilities, please email it to ESIP@bpu.state.nj.us. Please limit the file size to 3MB (or break it into smaller files).

Frankford Township School District
Northern Hunterdon-Voorhees Regional High School
Manalapan Township (**180 MB** - *Right Click, Save As*)

ESIP PROGRAM

Final version 42413

BPU RULES

1. Public Entity must decide if they will use an ESCO or DIY method or Hybrid thereof prior to issuing the RFP and the RFP must state the intended method. A change in the project procurement model after the RFP closing date will be cause for immediate rejection and disqualification of potential Clean Energy program incentives.
2. RFP procedures shall be adhered to as per the legislation, including the use of BPU approved forms. Any alteration of the forms, without prior approval from the BPU shall be grounds for rejection.
3. RFP must include copy of an audit (ASHRAE Level II w/Level III for lighting) and audit must be prepared by a firm classified by DPMC in the 036 discipline.
4. All firms, including professional services, whether using ESCO or DIY model, must be DPMC classified.
5. If an Architect is engaged by the public entity, the architectural fees are the responsibility of the public entity and must be paid directly to the firm. These fees may be included in the energy cost savings analysis and payback.

ESCO's may contract directly with an architectural firm, in which case the architectural firm serves as a subcontractor to the ESCO and the project related service costs may be included within the project's economic model.

6. Public entity shall conduct pre-bid meetings and site visits per existing statutes.

In the interest of open public bidding transparency, it is a requirement of the BPU that all proposers must attend the pre-proposal bid meeting.

7. There shall be no negative cash flow in any year of the program.
section 7 (1)(a)
"the energy savings resulting from the program will be sufficient to cover the cost of the program's energy conservation measures."
8. SREC values are not permitted to be used in the energy cost savings calculations.
9. Capital cost avoidance values are not to be used in the energy savings calculations.
10. Operational and Maintenance (O&M) cost savings may be permitted in the cost savings calculations, but only with supporting documentation.
11. Blended utility rates shall not be permitted. Use the actual utility tariff or local contracted rates if there is a third party supplier.

For the RFP proposals, the public entity shall define the utility rates in the RFP

12. Contracted third party utility rates may only be used for the term of the contract (5 yr. maximum)
Subsequent years are to be projected at the utility tariff rates plus the annual BPU escalation rates.
13. Public entity shall conduct M&V (measurement and verification) at the one (1) year operational date and shall provide a copy of the M&V report to the Board of Public Utilities.

For the RFP proposals, the ESCO shall provide the cost for the one (1) year M&V only. For comparative purposes, the one year M&V pricing shall be indicated on the proposal Form VI, under the “Annual Service Costs” column. Additional M&V costs are at the discretion of the local unit and are not to be included in the proposal.

14. The decisions made by BPU staff regarding compliance or other issues that arise in connection with the RFP procurement process shall be considered a final decision of the BPU. Any appeal will need to be through the New Jersey Superior Court, Appellate Division.
15. For the RFP proposals only, Demand Response (DR) revenues claimed by ESCO’s can only be projected for a maximum period of three (3) years. DR revenue projections beyond three years will not be permitted. DR revenues must be included and presented under the “Energy Rebates/Incentives” column of FORM VI.
16. ESCO “fees” proposed during the RFP phase of the project cannot increase post-award. ESCO’s are required to maintain the fee percentages through final contract negotiations and construction of the Board approved Energy Savings Plan
17. Public Bid openings shall be held on the due date of the proposal submissions. The public entity shall announce the name of the bidder and the total dollar amount. After award of a contract, all proposals received will be made available by the owner for public inspection
18. Rejection of bids by the public entity shall be conducted in accordance with the appropriate sections of the applicable legislation, as stated in Title 40A:11-13.2. Additionally all proposals must be returned to the respective ESCO’s upon rejection.
19. Field changes that exceed 5% of the project cost require BPU approval.
20. Energy Savings Plans (ESP) that is dependent upon incentives from the Clean Energy Program must review the current program requirements, at the time of application, for each incentive to insure eligibility. If any program incentive is denied, resubmission of all ESIP related forms will be necessary to remain ESIP qualified.

APPENDIX E

Photovoltaic Analysis

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Millburn Township Public School District South Mountain Elementary School

Cost of Electricity	\$0.120	/kWh
Electricity Usage	270,651	kWh/yr
System Unit Cost	\$4,000	/kW

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Budgetary	Annual Utility Savings				Estimated	Total		New Jersey	Payback	Payback
Cost					Maintenance	Savings	Federal Tax	Renewable	(without	(with
					Savings		Credit	** SREC	incentive)	incentive)
\$	kW	kWh	therms	\$	\$	\$	\$	\$	Years	Years
\$40,000	10.0	13,033	0	\$1,565	0	\$1,565	\$0	\$2,281	25.6	10.4

** Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$175 /1000kwh

Area Output*

931 m²
10,026 ft²

Perimeter Output*

220 m
722 ft

Available Roof Space for PV:

(Area Output - 10 ft x Perimeter) x 85%
2,387 ft²

Approximate System Size:

Is the roof flat? (Yes/No) Yes

8 watt/ft²
19,092 DC watts
10 kW Enter into PV Watts

PV Watts Inputs***

Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)
Array Tilt Angle 20
Enter into PV Watts (default)
Array Azimuth 180
Enter into PV Watts
Zip Code 07041
Enter into PV Watts
DC/AC Derate Factor 0.83
Enter into PV Watts

PV Watts Output

13,033 annual kWh calculated in PV Watts program

% Offset Calc

Usage 270,651 (from utilities)
PV Generation 13,033 (generated using PV Watts)
% offset 5%

* <http://www.freemaptools.com/area-calculator.htm>

** <http://www.flettexchange.com>

*** http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html





AC Energy & Cost Savings



(Type comments here to appear on printout; maximum 1 row of 90 characters.)

Station Identification		Results			
Cell ID:	0268370	Month	Solar Radiation (kWh/m ² /day)	AC Energy (kWh)	Energy Value (\$)
State:	New Jersey	1	2.65	699	83.88
Latitude:	40.9 ° N	2	3.47	827	99.24
Longitude:	74.2 ° W	3	4.83	1228	147.36
PV System Specifications		4	5.28	1259	151.08
DC Rating:	10.0 kW	5	5.93	1436	172.32
DC to AC Derate Factor:	0.830	6	6.32	1442	173.04
AC Rating:	8.30 kW	7	5.87	1357	162.84
Array Type:	Fixed Tilt	8	5.55	1292	155.04
Array Tilt:	20.0 °	9	5.04	1157	138.84
Array Azimuth:	180.0 °	10	4.14	1017	122.04
Energy Specifications		11	2.82	683	81.96
Cost of Electricity:	12.0 ¢/kWh	12	2.46	637	76.44
		Year	4.54	13033	1563.96
<input type="button" value="Output Hourly Performance Data"/>		<input type="button" value="Output Results as Text"/>			
<i>(Gridded data is monthly, hourly output not available.)</i>		Saving Text from a Browser			
<input type="button" value="Run PVWATTS v.2 for another location"/>		<input type="button" value="Run PVWATTS v.1"/>			

Please send questions and comments to [Webmaster](#)

[Disclaimer and copyright notice.](#)



RReDC home page (<http://rredc.nrel.gov>)

APPENDIX F

Photos



1: South Mountain Elementary exterior exhibiting pitched roofs



2: Existing attic insulation



2: One row of six Caravan Slant Fin hot water boilers



3: New Daikin McQuay AHU for Multi-purpose room

APPENDIX G

EPA Portfolio Manager



LEARN MORE AT
energystar.gov

ENERGY STAR[®] Statement of Energy Performance

28

ENERGY STAR[®]
Score¹

South Mountain School

Primary Property Function: K-12 School
Gross Floor Area (ft²): 49,358
Built: 1935

For Year Ending: February 28, 2014
Date Generated: May 22, 2014

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address

South Mountain School
2 Southern Slope Road
Millburn, New Jersey 07041

Property Owner

Millburn Township Public Schools
434 Millburn Avenue
Millburn, NJ 07041
() -

Primary Contact

,
() -

Property ID: 4057294

Energy Consumption and Energy Use Intensity (EUI)

Site EUI

68.9 kBtu/ft²

Annual Energy by Fuel

Electric - Grid (kBtu)	923,461 (27%)
Natural Gas (kBtu)	2,479,200 (73%)

National Median Comparison

National Median Site EUI (kBtu/ft ²)	56.7
National Median Source EUI (kBtu/ft ²)	91.7
% Diff from National Median Source EUI	22%

Source EUI

111.5 kBtu/ft²

Annual Emissions

Greenhouse Gas Emissions (Metric Tons CO ₂ e/year)	248
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Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

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() -



**Professional Engineer Stamp
(if applicable)**