

**MILLBURN TOWNSHIP PUBLIC SCHOOLS**

**EDUCATION CENTER**

434 Millburn Ave., Millburn, NJ 07041

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM  
FOR  
NEW JERSEY  
BOARD OF PUBLIC UTILITIES**

May 2014

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**CHA PROJECT NO. 28330**

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## **REPORT DISCLAIMER**

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within  $\pm 20\%$ , and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

## List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

## 1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for Millburn Township Public Schools, in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost are also identified during the study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
<b>Education Center</b>	434 Millburn Ave., NJ 07041	14,375	1968

The potential total annual energy and cost savings for the energy conservation measures (ECM) identified in the survey are shown below:

Building Name	Electric Savings (kWh)	NG Savings (therms)	Total Savings (\$)	Payback (years)
<b>Education Center</b>	118,757	4,852	19,942	15.9

Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 5.0.

Each measure recommended by CHA typically has a simple payback period of 15 years or less to be consistent with the requirements of the Energy Savings Improvement Plan (ESIP) which has a maximum payback period of 15 years. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment due to its age, such as a boiler for example.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

## Summary of Energy Conservation Measures

ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
3	Replace Roof and Insulate	192,400	1,698	113.3	0	113.3	N
7	Replace Boiler	28,772	2,297	12.5	1,826	11.7	Y
9	Install VFDs on Hot Water Pumps	8,530	446	19.1	0	19.1	Y
12	Install Full DDC Controls	214,779	13,299	16.1	0	16.1	Y
13	Replace DHW Heater with Condensing	7,881	97	81.6	300	78.5	Y
18	Low Flow Plumbing Fixtures	25,079	1,672	15.0	0	15.0	Y
L1	Lighting Replacements	29,766	2,013	14.8	1,275	14.2	N
L2	Lighting Controls	1,796	267	6.7	280	5.7	N
L3	Lighting Replacements w/ Controls	31,562	2,131	14.8	1,555	14.1	Y
<b>Total</b>		<b>510,799</b>	<b>21,907</b>	<b>23.3</b>	<b>3,681</b>	<b>23.1</b>	
<b>Total (Recommended)</b>		<b>316,603</b>	<b>19,942</b>	<b>15.9</b>	<b>3,681</b>	<b>15.7</b>	

\* Incentive shown is per the New Jersey SmartStart Program.

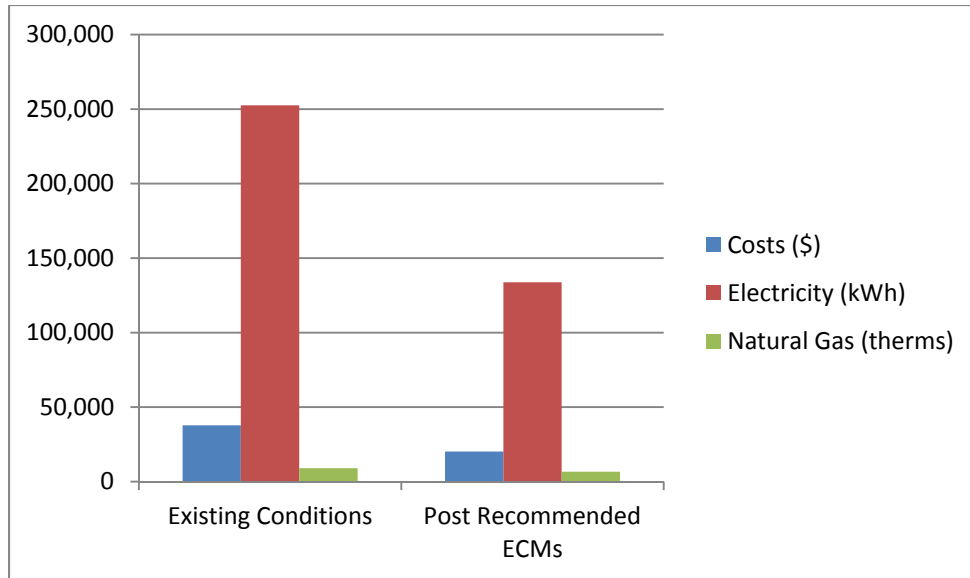
\*\* These ECMs are not included in the Total, as they are alternate measures not recommended.

The following alternative energy measures are also recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 60 kW System

If Millburn Township Public Schools implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	37,790	17,848	53%
Electricity (kWh)	252,505	133,748	47%
Natural Gas (therms)	9,051	4,199	54%
Site EUI (kbtu/SF/Yr)	122.9	61.0	





## 2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHAs site visit. See appendix B for detailed information on mechanical equipment, including capacities, model numbers and age.

**Building Name:** Education Center

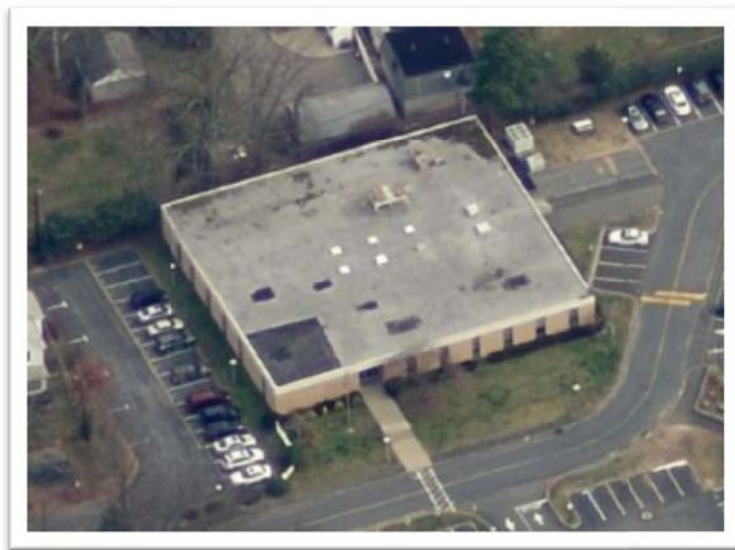
**Address:** 434 Millburn Ave., Millburn, NJ 07041

**Gross Floor Area:** 14,375 sq.ft.

**Number of Floors:** 1

**Year Built:** 1968

**Additions:** none



**Description of Spaces:** Offices, conference rooms, lounge, I.M.C., storage rooms, toilet rooms and mechanical rooms.

**Description of Occupancy:** The Education Center contains staffing that runs the Millburn Public School System. There are approximately 35 staff members in the building.

**Number of Computers:** The Education Center has approximately 40 desktop and laptop computers.

**Building Usage:** Hours of operation are 8:30 AM to 4:30 PM Monday through Friday. Custodial staff are on-site from 4:00 PM to 8:00 PM.

**Construction Materials:** Structural steel framing with concrete masonry unit exterior walls, insulation unknown but assumed minimal. Interior walls sheetrock. Interior and exterior walls are in fair to good condition.

**Façade:** Concrete masonry units and brick.

**Roof:** The roof is flat, appears to be covered with stone ballast, and is in need of replacement. An ECM addressing this is included.

**Windows:** Double hung double pane windows with aluminum frames. Windows are in good condition and no ECMs associated with window replacement were evaluated.

**Exterior Doors:** Most exterior doors are steel jacketed without windows. Main entrance doors are steel framed storefront style. Sweeps and seals are generally in good condition, and no ECMs addressing this are included.

### **Heating Ventilation & Air Conditioning (HVAC) Systems**

**Heating:** One H.B. Smith gas-fired hot water boiler, manufactured in 1968 and rated for 1.82 million BTUhs, provides heat for the building. An ECM that addresses replacement of the H.B. Smith boiler is included. Two (2) Armstrong pumps circulate the heating water around the building. These pumps are powered by 3.0 HP Baldor motors which have a NEMA nominal efficiency of 85.5% and operate in a lead/lag manner. Neither of the pumps are controlled by VFDs, and an ECM for this is considered. The building utilizes a two-pipe hydronic piping system that circulates hot water in the winter months, and chilled water in the summer months. Terminal units include unit ventilators, floor mounted fan coils, cabinet heaters, air handling units, unit heaters, and finned radiation. The air handling units provide heated conditioned air to interior office spaces and corridors. Most of the perimeter rooms and offices are heated by floor mounted fan coils and unit ventilators in conjunction with hydronic finned radiation. In addition to the ECM for a replacement boiler, an ECM for pump VFDs is also evaluated.

**Cooling:** The building has a centralized mechanical cooling system, which consists of an indoor Trane chiller bundle and an outdoor Trane cooling tower, with a capacity of 60 tons. The building utilizes a two-pipe hydronic piping system that circulates hot water in the winter months, and chilled water in the summer months; motorized valves control chilled water flow to specific zones in the summer months. In general, cooling equipment is in good condition and no associated ECMs are included.

**Ventilation:** The air handling units provide ventilation to the interior office spaces and corridors but due to a re-configuration of space usage, there are some hot/cold issues in the building. Unit ventilators bring in outside air providing ventilation to many of the perimeter rooms. In general, building ventilation is adequate and no associated ECMs are included.

**Exhaust:** Exhaust fans are used to ventilate toilet rooms and storage rooms. A propeller type through-wall fan provides general Boiler room exhaust. Centrifugal exhaust fans, installed on the roof, provide exhaust for toilet rooms. General building pressure relief is achieved via action of the return air fan in combination with the relief air damper on the air handling unit. In general building exhaust is adequate and no associated ECMs are included.

### **Controls Systems**

The Education Center is not on the Township's school-wide DDC based controls system. Nor is it pneumatically controlled, although there is a 2007 Speedaire pneumatic compressor model # 4XA64 located in the Boiler mechanical room. This unit is no longer utilized to provide compressed air for the pneumatic end control devices (such as valve and damper actuators) on the existing HVAC equipment throughout the building. Currently the equipment in the building is controlled through manual on/off switches. Schedules are maintained manually by building personnel. An ECM addressing installation of full DDC controls is evaluated.

### **Domestic Hot Water Systems**

One State Select gas fired water heater, with 50 gallons of capacity and 40 gallons per hour recovery, provides the domestic hot water for the Education Center. This tank was manufactured in 2003. The domestic hot water is pumped around the building to restrooms and

sinks by a fractional horsepower B&G circulator pump. An ECM addressing replacement of existing with a condensing DHW heater is evaluated.

### **Kitchen Equipment**

The building does not have a kitchen, and it does not contain any cooking or dishwashing equipment.

### **Plumbing Systems**

The building contains two (2) toilet rooms, and fixtures are of the high flow variety (greater than 2.5 GPM for lavatories, greater than 1.6 GPF for toilets and greater than 1.0 GPF for urinals). Water usage is primarily toilet rooms and lavatories. All fixtures appear to be in good condition. An ECM is included to evaluate the water savings potential of installing low-flow lavatories, water closets and urinals.

### **Plug Load**

This building has computers, copiers, smart boards, residential appliances (microwave, refrigerator), printers and portable electric heaters (personal) which contribute to the plug load in the building. No ECMS evaluating plug loads was evaluated.

### **Lighting Systems**

Most of the lighting within this building consists of 4' T8 linear fluorescent fixtures with electronic ballasts, and typically the number of lamps per fixture is one, two, or three. Exterior lighting consists of 150W metal halide wall-pack lamps. Lights in all of the areas are operated by manual switches or breakers. At the time of the site visit, one of the exterior lights over the loading dock was on during the middle of the day. Three lighting ECMs have been included which include adding occupancy sensors to the existing lighting, replacement of the T-8 lighting with LED lighting and a third ECM that evaluates the effect of occupancy sensors used with the LED lighting upgrades.

### 3.0 UTILITIES

Utilities used by the building are delivered and supplied by the following utility companies:

	<b>Electric</b>	<b>Natural Gas</b>
Deliverer	New Jersey Power & Light	PSEG
Supplier	New Jersey Power & Light	Compass

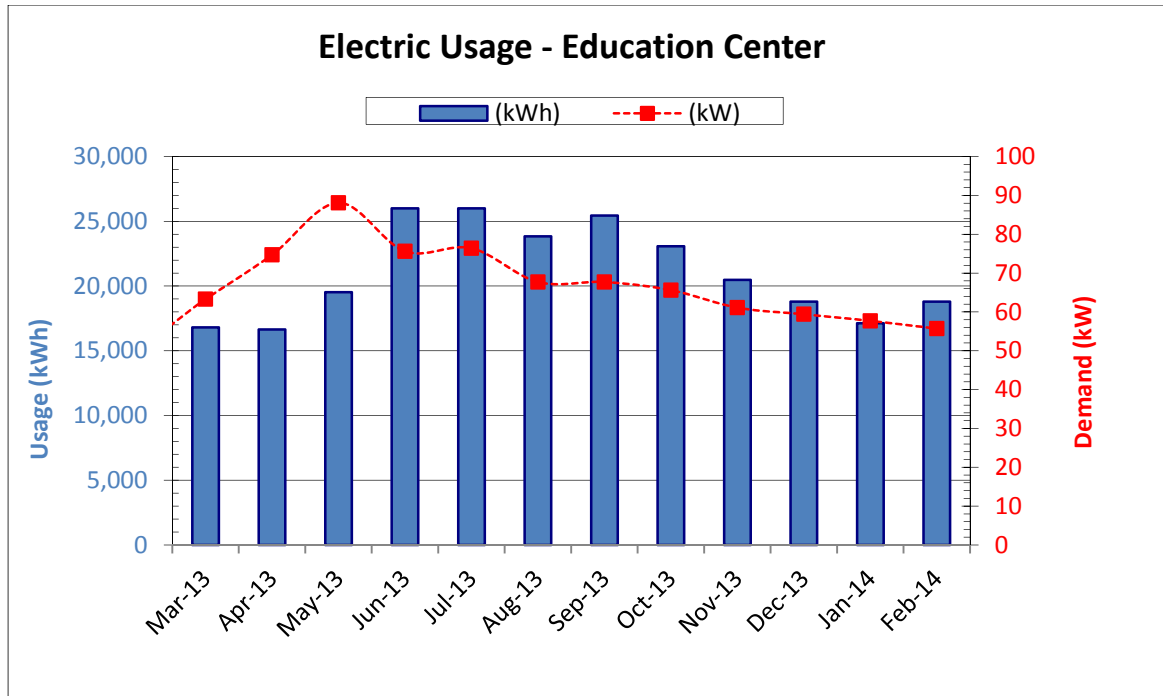
For the 12-month period ending in March 2014, the utilities usages and costs for the building were as follows:

<b>Electric</b>		
Annual Consumption	252,505	kWh
Annual Cost	\$29,201	\$
Blended Unit Rate	\$0.116	\$/kWh
Supply Rate	\$0.097	\$/kWh
Demand Rate	\$5.67	\$/kW
Peak Demand	88.1	kW
<b>Natural Gas</b>		
Annual Consumption	9,051	Therms
Annual Cost	\$8,589	\$
Unit Rate	\$0.95	\$/therm
<b>Water</b>		
Annual Usage	803,000	Gallons/yr
Annual Cost	6,190	\$
Rate	0.008	\$/gallon

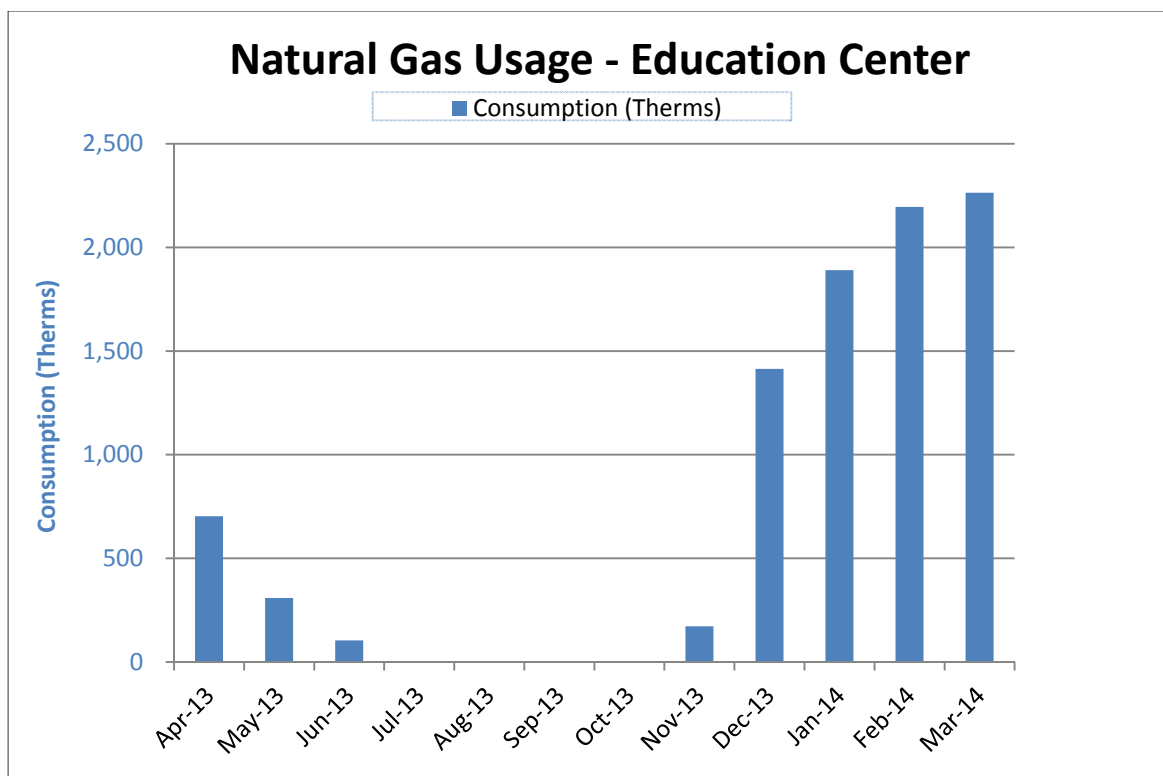
Blended Rate: Average rate charged determined by the annual cost / annual usage

Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)

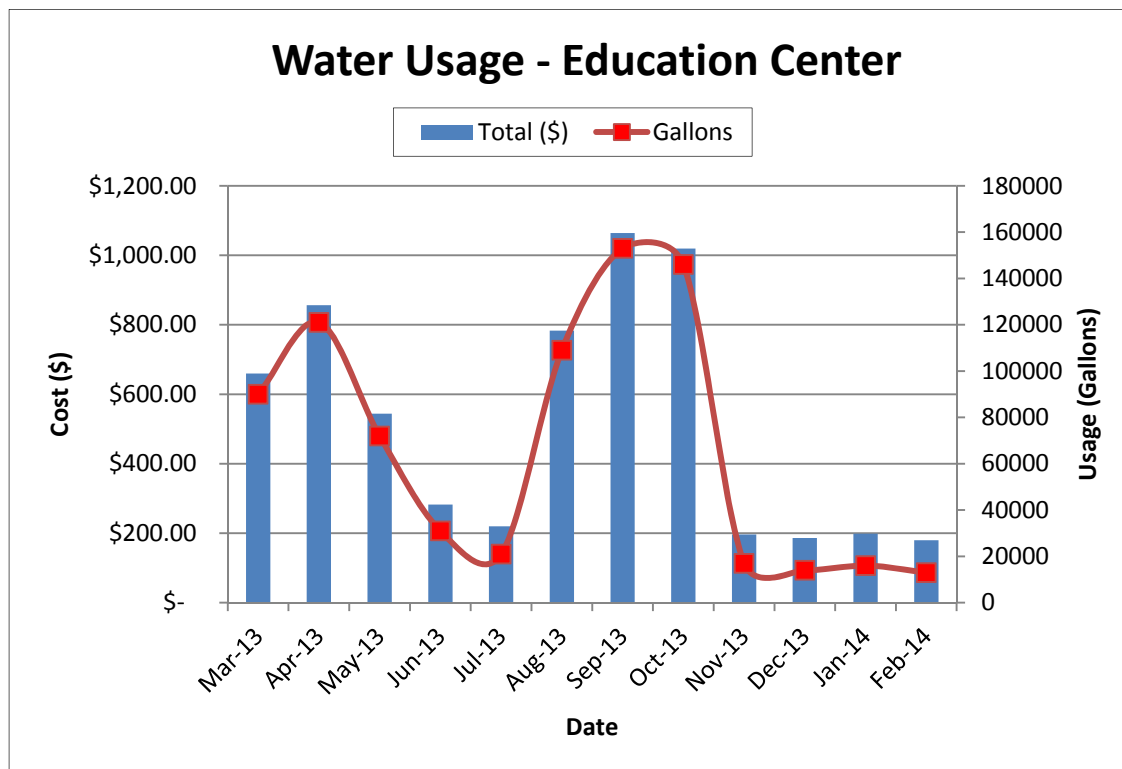
Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)



It can be seen from the chart above that electricity usage in the Education Center peaks in the summer months, which is not unexpected, as this is the season when the electric chiller is running at its greatest capacity. Other major contributors to electricity usage are lighting and electrical motors.



Natural gas usage (shown above) is greatest during the winter heating months and is least during the cooling months. This type of load profile is typical when natural gas is used primarily for heating from the boiler and is used only minimally by the domestic hot water heater.



The Education Center has relatively high water bills for a building this size, and perhaps it is because this bill is coupled with field watering for the High School.

See Appendix A for a utility analysis.

Under New Jersey's energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*			
Utility	Units	School Average Rate	NJ Average Rate
Electricity	\$/kWh	\$0.12	\$0.12
Natural Gas	\$/Therm	\$0.95	\$0.95
Fuel Oil	\$/Gal	N/A	\$3.62

\* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)

This school on average pays about the same rate for their electricity and a lower rate for natural gas than the average commercial building in New Jersey. It is not recommended that this school shop for a third party utility supplier for both electric and natural gas.

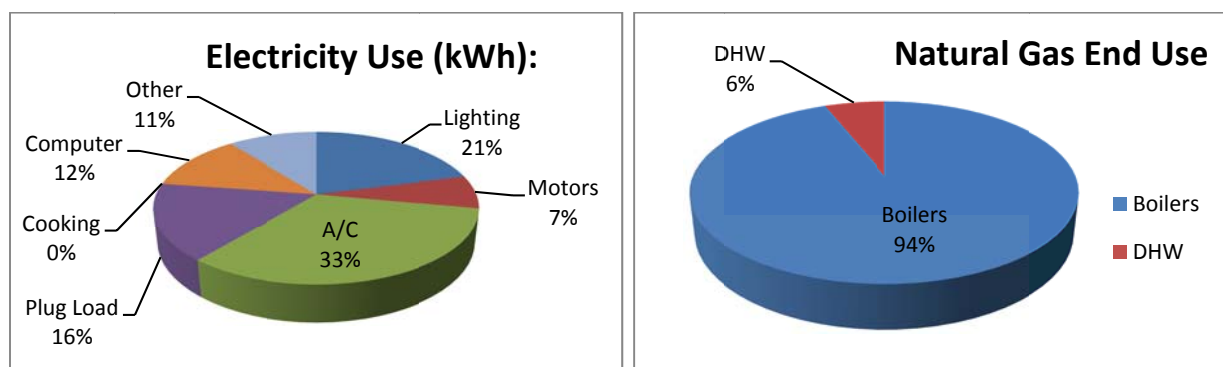
Additional information on selecting a third party energy supplier is available here:

<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building's service area.

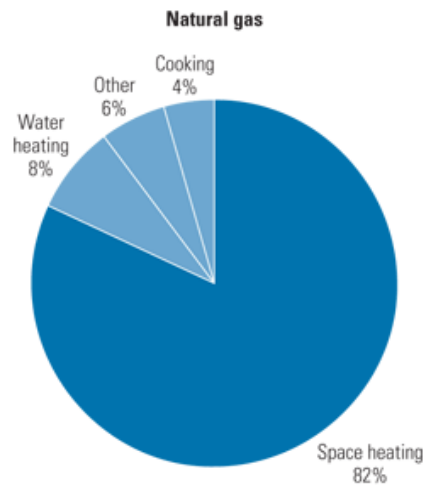
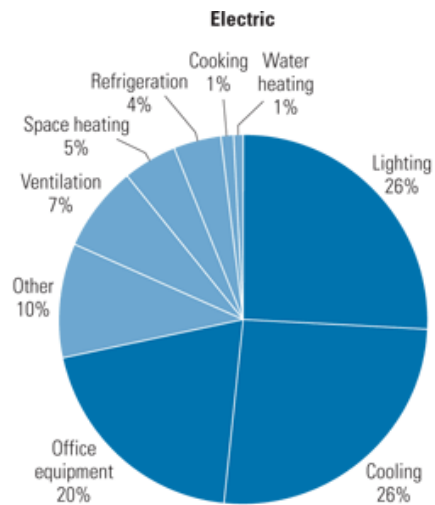
The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

### **Site End-Use Utility Profile**



Most of the electricity consumed by educational facilities is used to for lighting, cooling, and plug loads such as computers and copiers; most of the natural gas is used for space heating. Each school's energy profile is different, and the following charts represent typical utility profiles for K-12 schools per U.S. Department of Energy.

### **Typical End-Use Utility Profile for Educational Facilities**



Courtesy: E source; from Commercial Building Energy Consumption Survey, 1999 data



The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft<sup>2</sup>/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase.

Building	Site EUI kBtu/ft <sup>2</sup> /yr	Source EUI Btu/ft <sup>2</sup> /yr	Energy Star Rating (1-100)
Education Center	107.1	237.8	40

The Portfolio Manager account can be accessed by entering the username and password shown below at the login screen of the Portfolio Manager website (<https://www.energystar.gov/istar/pmpam/>).

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## 5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low- or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- electrical usage (kWh=Kilowatt-hour),
- electrical demand (kW=kilowatts),
- natural gas (therms=100,000 Btu),
- propane gas (gallons=91,650 Btu),
- fuel oil (gallons =138,700 Btu), and
- water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI, which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment’s future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.

## 5.1 ECM-3 Replace Roof and Insulate

The roof on the Education Center is constructed of metal roof decking, insulation, and rolled asphalt membrane system. This roof has reached the end of its useful life and should be replaced. This ECM addresses replacing the roof to minimize heating and cooling energy losses.

To calculate the savings, the heat losses through the roof assembly of the school was found using the existing roof's R-value of 13.0 and bin weather data for nearby Newark, NJ. The values were totaled to determine the existing annual energy losses. Heating and cooling energy loss values were then determined with a thermal resistance which included the replacement roof R-value of 30.0. The annual energy savings of replacing the roof is detailed in the summary table below.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-3 Replace Roof and Insulate

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
192,400	0	1,691	1,583	1,698	(0.8)	0	113.3	113.3

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is not recommended due to the long payback period.

## 5.2 ECM-7 Replace Boiler

The heating system consists of one (1) natural gas fired hot water boiler. The boiler has a nameplate efficiency of 80%, but due to its approximate age, it is estimated that the current efficiency is closer to 65%.

The existing natural gas fired boiler is approximately 46 years old and has exceeded its useful life. It is recommended that instead of replacing the boiler with a standard efficiency model, it be replaced with a high efficiency condensing hot water boiler. New modulating condensing gas boilers are available that operate at a minimal efficiency of 88%, and can operate as high as 96%, depending upon the outdoor air temperature. The footprint of a new condensing boiler with the same BTUH output capacity is significantly smaller than the footprint of the existing H.B. Smith cast iron boilers- an important consideration for this boiler room.

To implement this ECM, the old boiler and venting would be removed and the new hot water boiler installed in its place. Some localized piping and wiring would be needed. New dedicated boiler venting would also need to be installed either through the roof or sidewall. It is possible that asbestos abatement may need to be performed prior to any work and the cost for this is not included in the payback analysis.

A new high efficiency condensing replacement boiler has a higher installed cost than a standard efficiency boiler. The implementation cost and savings analysis compares the

payback on the additional cost for the high efficiency model vs. the standard efficiency model. These are presented in Appendix C and summarized below:

#### ECM-7 Replace Boiler

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
28,772	0	0	2,420	2,297	1.4	1,826	12.5	11.7

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

### 5.3 ECM-9 Install VFDs on Hot Water Pumps

The existing 3.0 HP base mounted Armstrong hot water pumps serving the school are not controlled by variable frequency drives (VFDs). Ideally pumps are perfectly selected to match the needs of a system operating a maximum capacity. Most times 1) pumps are over-sized somewhat for safety, and 2) the system is operating at less than full heating capacity. VFDs allow pumps to run at slower RPMs to better meet the needs of the system and in the process, energy is saved.

To implement this ECM, the existing motors would be removed and new motors and VFDs installed in their place. Piping and wiring modifications would be needed.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

#### ECM-9 Install VFDs on Hot Water Pumps

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
8,530	3.1	2,411	0	446	(0.4)	0	19.1	19.1

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended.

### 5.4 ECM-12 Install Full DDC Temperature Controls

Currently the HVAC equipment in the building is controlled through manual on/off switches. Schedules are maintained manually by building personnel and night-time temperature set-back is not implemented on an automatic basis. This highly inefficient method of operation consumes excessive fuel (natural gas) and electricity.

A Full Direct Digital Control (DDC) building automation system consists of automatic control of individual space heating and ventilation equipment, and provides monitoring, trending and alarms which notify an operator when a piece of equipment fails or operates outside a given set-point. This system allows for the implementation of energy efficient strategies, such as: time of day (TOD) optimization, set point optimization, staggered start, night setback, economizer (free cooling), demand control ventilation, exhaust fan TOD optimization, and holiday TOD optimization. It also allows for remote access and control of the building's systems.

Energy savings are seen from temperature reduction during both the day and night as well as other controls sequences mentioned above.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

#### ECM-12 Install Full DDC Temperature Controls

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
214,779	0	99,319	1,874	13,299	(0.1)	0	16.1	16.1

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

### 5.6 ECM-13 Replace DHW Heater with Condensing

The existing domestic hot water heating system consists of one (1) natural gas fired 50 gallon tank type water heater, which has a thermal efficiency of approximately 78%. At eleven (11) years old this tank is approaching the end of its useful life as defined by ASHRAE. New water heaters are currently available that can operate with thermal efficiencies as high as 96%.

Implementation of this ECM will entail replacing the existing DHW heater with a high efficiency condensing instantaneous water heater in its place. The tank size of the existing system will be reduced which will result in a combined savings from reducing the storage losses as well as reducing the overall fuel consumption.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

#### ECM-13 Replace DHW Heater with Condensing

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
7,881	0	0	102	97	(0.8)	300	81.6	78.5

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

## 5.7 ECM-18 Install Low Flow Plumbing Fixtures

The building contains two (2) toilet rooms, and fixtures are of the high flow variety (greater than 2.5 GPM for lavatories, greater than 1.6 GPF for toilets and greater than 1.0 GPF for urinals). Water usage is primarily toilet rooms and lavatories. All fixtures appear to be in good condition.

The water savings associated from replacing existing high flow fixtures with low-flow fixtures was calculated by taking the difference of the annual water usage for the proposed and base case. The basis of this calculation is the estimate usage of each fixture, gallons per use, and number of fixtures. Replacing the existing fixtures in the restrooms with 1.28 Gals/flush toilets, 1.0 gal/flush urinals, and 0.5 gpm faucets will conserve water which will result in lower annual water and sewer charges. Facets with low-flow push valves were not considered for replacement.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-18 Install Low Flow Plumbing Fixtures

Budgetary Cost	Annual Utility Savings					ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Water	Total				
\$	kW	kWh	Therms	kGal	\$		\$	Years	Years
25,079	0	0	456	161	1,672	1.0	0	15.0	15.0

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

## 5.8 ECM-L1 Lighting Replacement / Upgrades

Most of the lighting within this building consists of 4' T8 linear fluorescent fixtures with electronic ballasts, and typically the number of lamps per fixture is one, two, or three. Exterior lighting consists of 150W metal halide wall-pack lamps.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

#### **ECM-L1 Lighting Replacement / Upgrades**

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
29,766	7.1	15,805	0	2,013	(0.2)	1,275	14.8	14.2

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

### **5.9 ECM-L2 Install Lighting Controls (Occupancy Sensors)**

Lights in all of the areas are operated by manual switches.

Review of the comprehensive lighting survey determined that lighting in these areas could benefit from installation of occupancy sensors to turn off lights when the areas are unoccupied.

This measure recommends installing occupancy sensors for the current lighting system. Using a process similar to that utilized in Section 5.7.1, the energy savings for this measure was calculated by applying the known fixture wattages in the space to the estimated existing and proposed times of operation for each fixture.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

#### **ECM-L2 Install Lighting Controls (Occupancy Sensors)**

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
1,796	0	2,752	0	267	0.8	280	6.7	5.7

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

### **5.10 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)**

This measure is a combination of ECM-L1 and ECM-L2; recommending replace/upgrade the current lighting fixtures to more efficient ones and installing occupancy sensors on the new lights. Interactive effects of the higher efficiency lights and occupancy sensors lead the energy and cost savings for this measure to not be cumulative or equivalent to the sum of replacing the lighting fixtures alone and installing occupancy sensors without the lighting upgrade. The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)**

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
31,562	7.1	17,027	0	2,131	(0.2)	1,555	14.8	14.1

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

**5.11 Additional O&M Opportunities**

This list of operations and maintenance (O&M) - type measures represent low-cost or no-cost opportunities, which if implemented will have a positive impact on the overall building operations, comfort and/or energy consumption. The recommended O&M measures for this building are as follows:

- Set computers monitors to turn off and computers to sleep mode when not in use
- Disconnect unnecessary or unused small appliances and electronics when not in use to reduce phantom loads
- Train custodians to turn off lights and set HVAC temperatures to minimum levels when rooms are unoccupied
- Develop an Energy Master Plan to measure and track energy performance
- Educate staff about how their behavior affects energy use.
- During the winter, Custodians should ensure all windows are closed as part of cleaning routine



## **6.0 PROJECT INCENTIVES**

### **6.1 Incentives Overview**

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the School District wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to Appendix D for more information on the Smart Start program.

#### **6.1.1 New Jersey Smart Start Program**

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the owner.

Refer to Appendix D for more information on the Smart Start program.

#### **6.1.2 Direct Install Program**

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in

a previous energy assessment, such as this energy audit. The incentive is reimbursed to the owner upon successful replacement and payment of the equipment.

The building qualifies for this program because its electrical demand is less than the maximum peak electrical demand of 200 kW for the last 12 month period.

Refer to Appendix D for more information on this program.

### **6.1.3 New Jersey Pay For Performance Program (P4P)**

The building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 100 kW. This demand minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations and *is not applicable to public schools*. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

#### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

#### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.

- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

#### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

#### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C, along with more detailed program information in Appendix D.

### **6.1.4 Energy Savings Improvement Plan**

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. This can be done over a maximum term of 15 years. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding bonds or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The “Local Finance Notice” outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be

prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to Appendix D for more information on this program.

#### **6.1.5 Renewable Energy Incentive Program**

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

## 7.0 ALTERNATIVE ENERGY SCREENING EVALUATION

### 7.1 Solar

#### 7.1.1 ECM-S1 Photovoltaic Rooftop Solar Power Generation

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. Present technology incorporates the use of solar cell arrays that produce direct current (DC) electricity. This DC current is converted to alternating current (AC) with the use of an electrical device known as an inverter. The amount of available roof area determines how large of a solar array can be installed on any given roof. The table below summarizes the approximate roof area available on the building and the associated solar array size that can be installed.

Available Roof Area (Ft <sup>2</sup> )	Potential PV Array Size (kW)
7,779	60

The PVWATTS solar power generation model was utilized to calculate PV power generation; this model is provided in Appendix E.

Installation of (PV) arrays in the state New Jersey will allow the owner to participate in the New Jersey Solar Renewable Energy Certificates Program (SREC). This is a program that has been set up to allow entities with large amounts of environmentally unfriendly emissions to purchase credits from zero emission (PV) solar-producers. An alternative compliance penalty (ACP) is paid for by the high emission producers and is set each year on a declining scale of 3% per year. One SREC credit is equivalent to 1000 kilowatt hours of PV electrical production; these credits can be traded for period of 15 years from the date of installation. Payments that will be received by the PV producer (school) will change from year to year dependent upon supply and demand. There is no definitive way to calculate an exact price that will be received by the PV producer for SREC credits over the next 15 years. Renewable Energy Consultants estimates an average of \$155/SREC for 2014 and this number was utilized in the cash flow for this report.

The system costs for PV installations were derived from recent solar contractor budgetary pricing in the state of New Jersey and include the total cost of the system installation (PV panels, inverters, wiring, ballast, controls). The cost of installation is currently about \$4.00 per watt or \$4,000 per kW of installed system, for a typical system. There are other considerations that have not been included in this pricing, such as the condition of the roof and need for structural reinforcement. Photovoltaic systems can be ground mounted if the roof is not suitable, however, this installation requires a substantial amount of open property (not wooded) and underground wiring, which adds more cost. PV panels have an approximate 20 year life span; however, the inverter device that converts DC electricity to AC has a life span of 10 to 12 years and will most likely need to be replaced during the useful life of the PV system.

The implementation cost and savings related to this ECM are presented in Appendix E and summarized as follows:

#### **Photovoltaic (PV) Rooftop Solar Power Generation – 10 kW System**

Budgetary Cost	Annual Utility Savings			Total Savings	New Jersey Renewable SREC	Payback (without SREC)	Payback (with SREC)	Recommended
	Electricity		Natural Gas					
\$	kW	kWh	Therms	\$	\$	Years	Years	Y/N
240,000	60.0	78,200	0	9,044	13,685	26.5	10.6	FS

**Note:** CHA typically recommends a more detailed evaluation be conducted for the installation of PV Solar arrays when the screening evaluation shows a payback of less than 20 years. Therefore, this ECM is recommended for further study. Before implementation is pursued, the school district should consult with a certified solar PV contractor, and replace the roof.

### 7.1.1 ECM-S2 Solar Thermal Hot Water Generation

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this school is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the school.

This measure is not recommended.

## 7.2 Combined Heat and Power Plant

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around

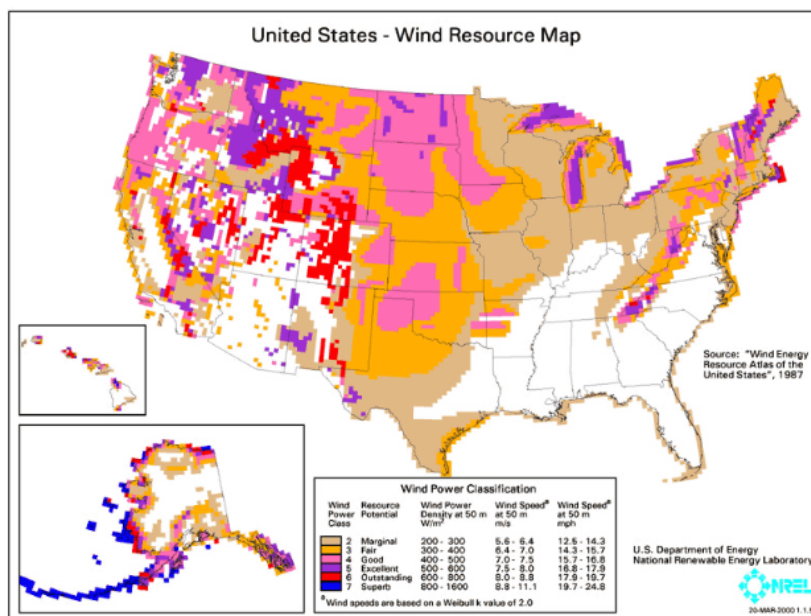
300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. The building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building's limited summer thermal demand.

This measure is not recommended.

### 7.3 Wind Powered Turbines

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended.

## 7.4 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From March 2013 through February 2014 the following table summarizes the electricity load profile for the building.

**Building Electric Load Profile**

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
88.1	55.7	58.5	N	N

This measure is not recommended because the building does not have adequate load to meet the required minimum load reduction.



## 8.0 CONCLUSIONS & RECOMMENDATIONS

The LGEA energy audit conducted by CHA for the building identified potential annual savings of \$3,900 / yr with an overall payback of 16.5 years, if the recommended ECMs are implemented.

The potential annual energy and cost savings are shown in the following table.

<b>Electric Savings (kWh)</b>	<b>Natural Gas Savings (therms)</b>	<b>Total Savings (\$)</b>	<b>Payback (years)</b>
<b>118,757</b>	4,852	19,942	15.9

The following projects should be considered for implementation:

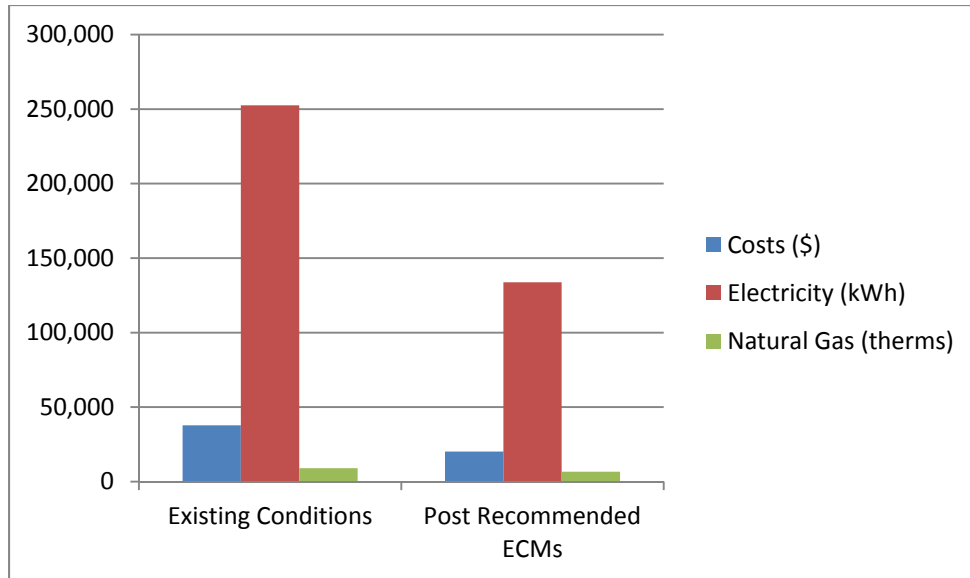
- Install VFDs on Hot Water Pumps
- Install Full DDC Controls
- Replace DHW Heater with Condensing
- Install Low Flow Plumbing Fixtures
- Lighting Replacements with Controls (Occupancy Sensors)

The following alternative energy measures are recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 60 kW System

If NPS implements the recommended ECMs, energy savings would be as follows:

	<b>Existing Conditions</b>	<b>Post Recommended ECMs</b>	<b>Percent Savings</b>
Costs (\$)	37,790	17,848	53%
Electricity (kWh)	252,505	133,748	47%
Natural Gas (therms)	9,051	4,199	54%
Site EUI (kbtu/SF/Yr)	122.9	61.0	



## **APPENDIX A**

### **Utility Usage Analysis and Alternate Utility Suppliers**

**Millburn Township Public Schools**  
**434 Millburn Avenue, Millburn, NJ 07041**

**Annual Utilities**  
**12-month Summary**

Electric		
Annual Usage	252,505	kWh/yr
Annual Cost	29,201	\$
Blended Rate	0.116	\$/kWh
Consumption Rate	0.097	\$/kWh
Demand Rate	5.67	\$/kW
Peak Demand	88.1	kW
Min. Demand	55.7	kW
Avg. Demand	58.5	kW
Natural Gas		
Annual Usage	9,051	therms/yr
Annual Cost	8,589	\$
Rate	0.949	\$/therm
Water		
Annual Usage	803,000	gallons/yr
Annual Cost	6,190	\$
Rate	0.008	\$/gallon

**Millburn Township Public Schools**  
**434 Millburn Avenue, Millburn, NJ 07041**

**Utility Bills: Account Numbers**

<u>Account Number</u>	<u>School Building</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
100 006 068 595	Education Center	434 Millburn Avenue, Millburn, NJ 07041	Electricity	
65 36744705	Education Center	434 Millburn Avenue, Millburn, NJ 07041	Natural Gas	
	Education Center	434 Millburn Avenue, Millburn, NJ 07041	Water	

Millburn Township Public Schools  
434 Millburn Avenue, Millburn, NJ 07041

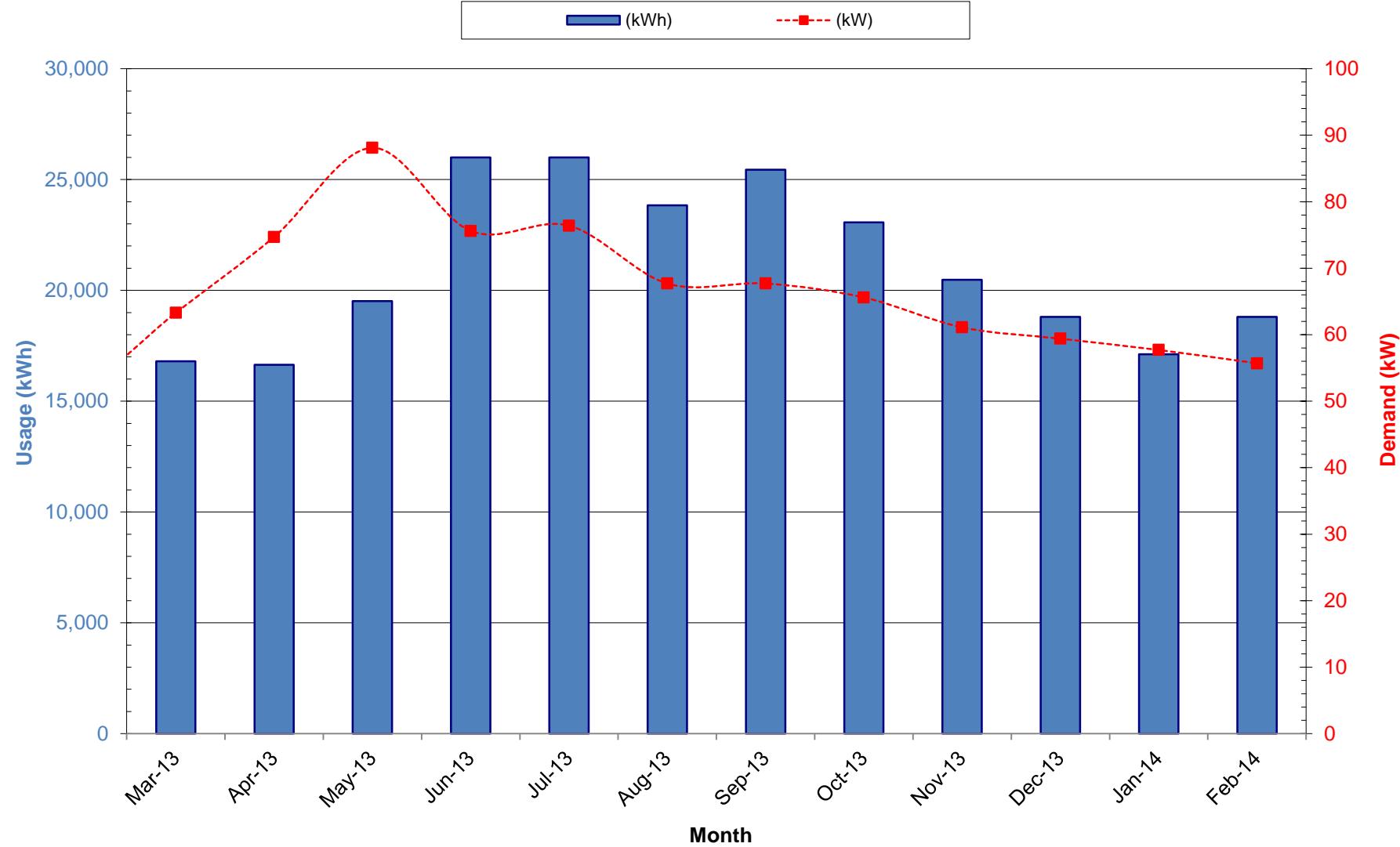
For Service at: Education Center  
Account No.: 100 006 068 595  
Meter No.: S309176769  
Electric Service

Delivery - Jersey Central Power & Light  
Supplier - Jersey Central Power & Light

			Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
Month	Consumption (kWh)	Demand (kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
December-12						0.00		#DIV/0!	#DIV/0!	#DIV/0!
January-13	9200	51.9			1877.67	1,606.58	271.09	0.20	0.17	5.22
February-13	16960	51.9			1763.15	1,492.06	271.09	0.10	0.09	5.22
March-13	16800	63.3			1823.4	1,478.55	344.85	0.11	0.09	5.45
April-13	16640	74.7			1883.71	1,465.10	418.61	0.11	0.09	5.60
May-13	19520	88.1			2492.78	1,950.77	542.01	0.13	0.10	6.15
June-13	26000	75.6			3030.81	2,575.55	455.26	0.12	0.10	6.02
July-13	26000	76.4			3036.37	2,575.55	460.82	0.12	0.10	6.03
August-13	23840	67.7			2675.5	2,275.06	400.44	0.11	0.10	5.91
September-13	25440	67.7			2890.41	2,517.09	373.32	0.11	0.10	5.51
October-13	23065	65.6			2664.3	2,304.80	359.5	0.12	0.10	5.48
November-13	20480	61.1			2371.41	2,040.79	330.62	0.12	0.10	5.41
December-13	18800	59.4			2185.7	1,866.08	319.62	0.12	0.10	5.38
January-14	17120	57.7			2000.03	1,691.41	308.62	0.12	0.10	5.35
February-14	18800	55.7			2146.79	1,851.11	295.68	0.11	0.10	5.31
Total (All)	278,665	88.10	\$0.00	\$0.00	\$32,842.03	\$27,690.50	\$5,151.53	\$0.12	\$0.10	\$5.62
Total (last 12-months)	252,505	88.10	\$0.00	\$0.00	\$29,201.21	\$24,591.86	\$4,609.35	\$0.12	\$0.10	\$5.67
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
- 2.) Number of kW of power measured
- 3.) Electric charges from Delivery provider
- 4.) Electric charges from Supply provider
- 5.) Total charges (Delivery + Supplier)
- 6.) Charges based on the number of kWh of electric energy used
- 7.) Charges based on the number of kW of power measured
- 8.) Total Charges (\$) / Consumption (kWh)
- 9.) Consumption Charges (\$) / Consumption (kWh)
- 10.) Demand Charges (\$) / Demand (kW)
- No data provided, most recent rate used
- No data provided, interpolated value

Electric Usage - Education Center



**Millburn Township Public Schools**  
**434 Millburn Avenue, Millburn, NJ 07041**

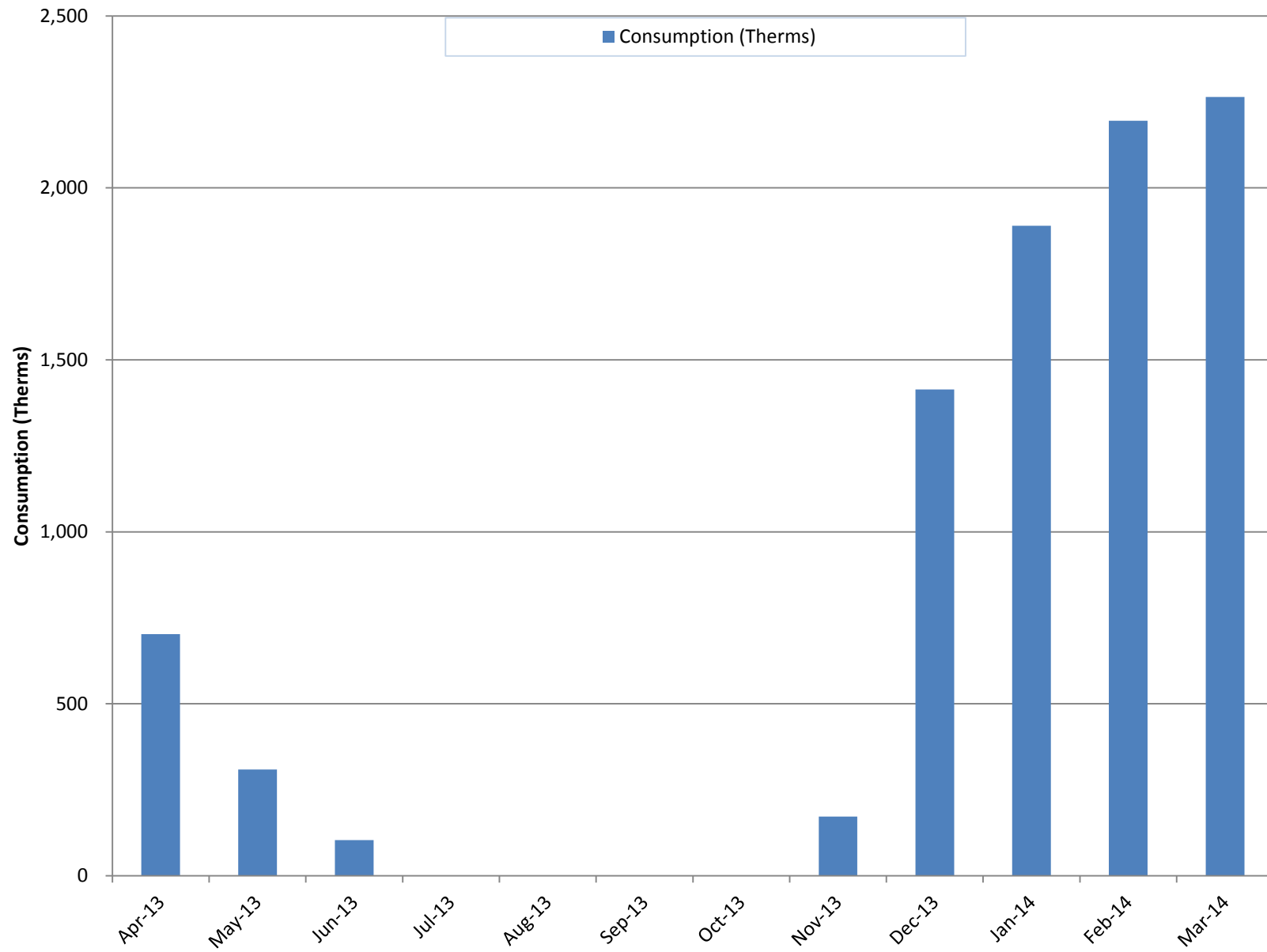
**For Service at:** Education Center  
**Account No.:** 65 36744705  
**Meter No:** 2434937

**Natural Gas Service**                      **Delivery -** PSE&G  
**Supplier -** Compass

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
April-13	703	\$ 249.16	\$ 381.08	\$ 630.24	\$ 0.354	\$ 0.542	\$ 0.897
May-13	309	\$ 116.12	\$ 168.76	\$ 284.88	\$ 0.376	\$ 0.546	\$ 0.922
June-13	104	\$ 46.60	\$ 54.44	\$ 101.04	\$ 0.448	\$ 0.523	\$ 0.972
July-13	0	\$ 11.27	\$ -	\$ 11.27	#DIV/0!	#DIV/0!	#DIV/0!
August-13	0	\$ 11.27		\$ 11.27	#DIV/0!	#DIV/0!	#DIV/0!
September-13	0	\$ 11.27	\$ -	\$ 11.27	#DIV/0!	#DIV/0!	#DIV/0!
October-13	0	\$ 11.27	\$ -	\$ 11.27	#DIV/0!	#DIV/0!	#DIV/0!
November-13	172	\$ 86.50	\$ 76.91	\$ 163.41	\$ 0.503	\$ 0.447	\$ 0.950
December-13	1,414	\$ 640.73	\$ 629.55	\$ 1,270.28	\$ 0.453	\$ 0.445	\$ 0.898
January-14	1,890	\$ 852.23	\$ 882.22	\$ 1,734.45	\$ 0.451	\$ 0.467	\$ 0.918
February-14	2,195	\$ 962.81	\$ 1,107.93	\$ 2,070.74	\$ 0.439	\$ 0.505	\$ 0.943
March-14	2,264	\$ 977.92	\$ 1,310.73	\$ 2,288.65	\$ 0.432	\$ 0.579	\$ 1.011
<b>Total</b>	<b>9,051</b>			<b>\$ 8,588.77</b>			<b>\$ 0.949</b>



## Natural Gas Usage - Education Center

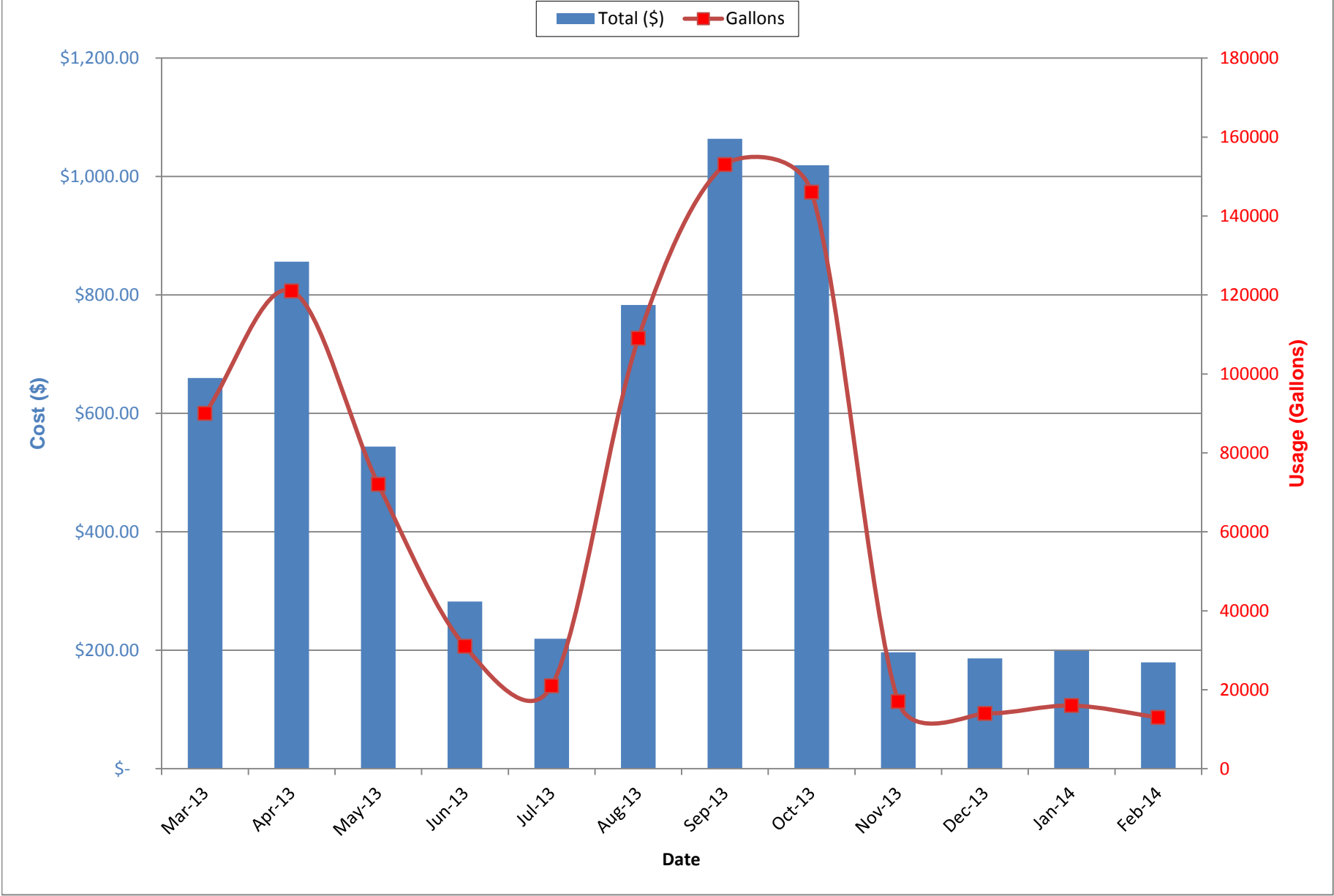


Millburn Township Public Schools  
434 Millburn Avenue, Millburn, NJ 07041

For Service at: Education Center  
Account No.: 1018-210023203715  
Meter No.: 60665632  
Water Service                      Delivery -                      New Jersey American Water  
   Supplier -

Month	Total (\$)	Gallons	\$/Gallon
Mar-13	\$ 659.69	90000	\$ 0.007
Apr-13	\$ 856.45	121000	\$ 0.007
May-13	\$ 543.97	72000	\$ 0.008
Jun-13	\$ 282.50	31000	\$ 0.009
Jul-13	\$ 219.66	21000	\$ 0.010
Aug-13	\$ 783.22	109000	\$ 0.007
Sep-13	\$ 1,063.83	153000	\$ 0.007
Oct-13	\$ 1,019.18	146000	\$ 0.007
Nov-13	\$ 196.52	17000	\$ 0.012
Dec-13	\$ 186.12	14000	\$ 0.013
Jan-14	\$ 198.87	16000	\$ 0.012
Feb-14	\$ 179.74	13000	\$ 0.014
Total	\$ 6,189.75	803000	0.008

# Water Usage - Education Center



## **APPENDIX B**

### **Equipment Inventory**

**Newark Public Schools  
CHA Project# 28330  
Education Center**

[illegible]



**JCP&L SERVICE TERRITORY**

**Last Updated: 10/24/12**

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

<b>Supplier</b>	<b>Telephone &amp; Web Site</b>	<b>*Customer Class</b>
<b>AEP Energy, Inc.</b> 309 Fellowship Road, Fl.2 Mount Laurel, NJ 08054	(866) 258-3782 <a href="http://www.aepenergy.com">www.aepenergy.com</a>	<b>C/I ACTIVE</b>
<b>Alpha Gas and Electric, LLC</b> 641 5th Street Lakewood, NJ 08701	(855) 553-6374 <a href="http://www.alphagasandelectric.com">www.alphagasandelectric.com</a>	<b>R/C ACTIVE</b>
<b>Ambit Northeast, LLC</b> 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877) 30-AMBIT (877) 302-6248 <a href="http://www.ambitenergy.com">www.ambitenergy.com</a>	<b>R/C ACTIVE</b>
<b>AP Gas &amp; Electric, LLC</b> 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895 <a href="http://www.apge.com">www.apge.com</a>	<b>R/C/I ACTIVE</b>
<b>Astral Energy LLC</b> 16 Tyson Place Bergenfield, NJ 07621	(201) 384-5552 <a href="http://www.astralenergyllc.com">www.astralenergyllc.com</a>	<b>R/C/I ACTIVE</b>
<b>BBPC, LLC d/b/a Great Eastern Energy</b> 116 Village Blvd. Suite 200 Princeton, NJ 08540	(888) 651-4121 <a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>	<b>C/I ACTIVE</b>
<b>Champion Energy Services, LLC</b> 72 Avenue L Newark, NJ 07105	(877) 653-5090 <a href="http://www.championenergyservices.com">www.championenergyservices.com</a>	<b>R/C/I ACTIVE</b>
<b>Choice Energy, LLC</b> 4257 US Highway 9, Suite 6C Freehold, NJ 07728	888-565-4490 <a href="http://www.4choiceenergy.com">www.4choiceenergy.com</a>	<b>R/C ACTIVE</b>
<b>Clearview Electric, Inc.</b> 505 Park Drive Woodbury, NJ 08096	(888) CLR-VIEW (800) 746-4702 <a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>	<b>R/C/I ACTIVE</b>
<b>Commerce Energy, Inc.</b> 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674 <a href="http://www.commerceenergy.com">www.commerceenergy.com</a>	<b>R ACTIVE</b>
<b>ConEdison Solutions</b> Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955 <a href="http://www.conedsolutions.com">www.conedsolutions.com</a>	<b>C/I ACTIVE</b>
<b>Constellation NewEnergy, Inc.</b> 900A Lake Street, Suite 2 Ramsey, NJ 07446	(866) 237-7693 <a href="http://www.constellation.com">www.constellation.com</a>	<b>R/C/I ACTIVE</b>
<b>Constellation Energy</b> 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995 <a href="http://www.constellation.com">www.constellation.com</a>	<b>R ACTIVE</b>
<b>Direct Energy Business, LLC</b> 120 Wood Avenue Suite 611 Iselin, NJ 08830	(888) 925-9115 <a href="http://www.directenergybusiness.com">www.directenergybusiness.com</a>	<b>C/I ACTIVE</b>

<b>Direct Energy Services, LLC</b> 120 Wood Avenue Suite 611 Iselin, NJ 08830	(866) 547-2722 <a href="http://www.directenergy.com">www.directenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Discount Energy Group, LLC</b> 811 Church Road, Suite 149 Cherry Hill, NJ 08002	(800) 282-3331 <a href="http://www.discountenergygroup.com">www.discountenergygroup.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Dominion Retail, Inc. d/b/a Dominion Energy Solutions</b> 395 Route 70 West, Suite 125 Lakewood, NJ 08701	(866) 275-4240 <a href="http://www.dom.com/products">www.dom.com/products</a>	<b>R/C</b> <b>ACTIVE</b>
<b>DTE Energy Supply, Inc.</b> One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450 <a href="http://www.dtesupply.com">www.dtesupply.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Energy Plus Holdings LLC</b> 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193 <a href="http://www.energypluscompany.com">www.energypluscompany.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Energy.me Midwest LLC</b> 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270 <a href="http://www.energy.me">www.energy.me</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Ethical Electric Benefit Co. d/b/a Ethical Electric</b> 100 Overlook Center, 2nd Fl. Princeton, NJ 08540	(888) 444-9452 <a href="http://www.ethicalelectric.com">www.ethicalelectric.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>FirstEnergy Solutions Corp.</b> 300 Madison Avenue Morristown, NJ 07962	(800) 977-0500 <a href="http://www.fes.com">www.fes.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Gateway Energy Services Corp.</b> 44 Whispering Pines Lane Lakewood, NJ 08701	(800) 805-8586 <a href="http://www.gesc.com">www.gesc.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>GDF SUEZ Energy Resources NA, Inc.</b> 333 Thornall Street Sixth Floor Edison, NJ 08819	(866) 999-8374 <a href="http://www.gdfsuezenergyresources.com">www.gdfsuezenergyresources.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Glacial Energy of New Jersey, Inc.</b> 75 Route 15 Building E Lafayette, NJ 07848	(888) 452-2425 <a href="http://www.glacialenergy.com">www.glacialenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Green Mountain Energy Company</b> 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 <a href="http://www.greenmountain.com/commercial-home">www.greenmountain.com/commercial-home</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Hess Corporation</b> 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 <a href="http://www.hess.com">www.hess.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>HIKO Energy, LLC</b> 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 <a href="http://www.hikoenergy.com">www.hikoenergy.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>HOP Energy, LLC d/b/a Metro Energy, HOP Fleet Fueling, HOP Energy Fleet Fueling</b> 1011 Hudson Avenue Ridgefield, NJ 07657	(877) 390-7155 <a href="http://www.hopenenergy.com">www.hopenenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>



<b>IDT Energy, Inc.</b> 550 Broad Street Newark, NJ 07102	(973) 438-4380 <a href="http://www.idtenergy.com">www.idtenergy.com</a>	<b>R/C ACTIVE</b>
<b>Independence Energy Group, LLC</b> 211 Carnegie Center Princeton, NJ 08540	(877) 235-6708 <a href="http://www.chooseindependence.com">www.chooseindependence.com</a>	<b>R/C ACTIVE</b>
<b>Integritys Energy Services, Inc.</b> 99 Wood Ave, South, Suite 802 Iselin, NJ 08830	(877) 763-9977 <a href="http://www.integritysenergy.com">www.integritysenergy.com</a>	<b>C/I ACTIVE</b>
<b>Liberty Power Delaware, LLC</b> 3000 Atrium Way Suite 273 Mt. Laurel, NJ 08054	(866) 769-3799 <a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>	<b>R/C/I ACTIVE</b>
<b>Liberty Power Holdings, LLC</b> 3000 Atrium Way Suite 273 Mt. Laurel, NJ 08054	(866) 769-3799 <a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>	<b>R/C/I ACTIVE</b>
<b>Linde Energy Services</b> 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644 <a href="http://www.linde.com">www.linde.com</a>	<b>C/I ACTIVE</b>
<b>Marathon Power LLC</b> 302 Main Street Paterson, NJ 07505	(888) 779-7255 <a href="http://www.mecny.com">www.mecny.com</a>	<b>R/C/I ACTIVE</b>
<b>NATGASCO, Inc.</b> 532 Freeman St. Orange, NJ 07050	(973) 678-1800 x. 251 <a href="http://www.supremeenergyinc.com">www.supremeenergyinc.com</a>	<b>R/C ACTIVE</b>
<b>NextEra Energy Services New Jersey, LLC</b> 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential <a href="http://www.nexteraenergyservices.com">www.nexteraenergyservices.com</a>	<b>R/C/I ACTIVE</b>
<b>NJ Gas &amp; Electric</b> 1 Bridge Plaza fl.2 Fort Lee, NJ 07024	(866) 568-0290 <a href="http://www.NJGandE.com">www.NJGandE.com</a>	<b>R/C/I ACTIVE</b>
<b>Noble Americas Energy Solutions</b> The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772 <a href="http://www.noblesolutions.com">www.noblesolutions.com</a>	<b>C/I ACTIVE</b>
<b>North American Power and Gas, LLC</b> 222 Ridgedale Ave. Cedar Knolls, NJ 07927	(888) 313-9086 <a href="http://www.napower.com">www.napower.com</a>	<b>R/C/I ACTIVE</b>
<b>Palmco Power NJ, LLC</b> One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862 <a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>	<b>R/C/I ACTIVE</b>
<b>Pepco Energy Services, Inc.</b> 112 Main St. Lebanon, NJ 08833	(800) ENERGY-9 (363-7499) <a href="http://www.pepco-services.com">www.pepco-services.com</a>	<b>R/C ACTIVE</b>
<b>Plymouth Rock Energy, LLC</b> 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937) <a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a>	<b>R/C/I ACTIVE</b>
<b>PPL EnergyPlus, LLC</b> 811 Church Road Cherry Hill, NJ 08002	(800) 281-2000 <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	<b>C/I ACTIVE</b>

<b>Public Power &amp; Utility of New Jersey, LLC</b> 39 Old Ridgebury Rd. Suite 14 Danbury, CT 06810	(888) 354-4415 <a href="http://www.ppandu.com">www.ppandu.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Reliant Energy</b> 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 <a href="http://www.reliant.com/pjm">www.reliant.com/pjm</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>ResCom Energy LLC</b> 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041 <a href="http://rescomenergy.com">http://rescomenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Respond Power LLC</b> 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 <a href="http://www.respondpower.com">www.respondpower.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>South Jersey Energy Company</b> 1 South Jersey Plaza Route 54 Folsom, NJ 08037	(800) 800-266-6020 <a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Sperian Energy Corp.</b> 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082	<b>R/C/I</b> <b>ACTIVE</b>
<b>Starion Energy PA Inc.</b> 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040 <a href="http://www.starionenergy.com">www.starionenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Stream Energy</b> 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150 <a href="http://www.streamenergy.net">www.streamenergy.net</a>	<b>R</b> <b>ACTIVE</b>
<b>UGI Energy Services, Inc. d/b/a GASMARK</b> 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(856) 273-9995 <a href="http://www.ugienergyservices.com">www.ugienergyservices.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Verde Energy USA, Inc.</b> 50 East Palisades Avenue Englewood, NJ 07631	(800) 388-3862 <a href="http://www.lowcostpower.com">www.lowcostpower.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Viridian Energy</b> 2001 Route 46 Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508 <a href="http://www.viridian.com">www.viridian.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Xoom Energy New Jersey, LLC</b> 744 Broad Street Newark, NJ 07102	(888)997-8979 <a href="http://www.xoomenergy.com">www.xoomenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>YEP Energy</b> 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736 <a href="http://www.yepenergyNJ.com">www.yepenergyNJ.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Your Energy Holdings, LLC</b> One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 <a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>

**PSE&G GAS SERVICE TERRITORY**  
**Last Updated: 10/24/12**

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I - INDUSTRIAL**

<b>Supplier</b>	<b>Telephone &amp; Web Site</b>	<b>*Customer Class</b>
<b>Ambit Northeast, LLC</b> 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877)-30-AMBIT (877) 302-6248  <a href="http://www.ambitenergy.com">www.ambitenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Astral Energy LLC</b> 16 Tyson Place Bergenfield, NJ 07621	888-850-1872  <a href="http://www.astralenergyllc.com">www.astralenergyllc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>BBPC, LLC Great Eastern Energy</b> 116 Village Blvd. Suite 200 Princeton, NJ 08540	888-651-4121  <a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Clearview Electric Inc.</b> <b>d/b/a Clearview Gas</b> 1744 Lexington Ave. Pennsauken, NJ 08110	800-746-4720  <a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Colonial Energy, Inc.</b> 83 Harding Road Wyckoff, NJ 07481	845-429-3229  <a href="http://www.colonialgroupinc.com">www.colonialgroupinc.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Commerce Energy, Inc.</b> 7 Cedar Terrace Ramsey, NJ 07746	(888) 817-8572  <a href="http://www.commerceenergy.com">www.commerceenergy.com</a>	<b>R</b>  <b>ACTIVE</b>
<b>Compass Energy Services, Inc.</b> 1085 Morris Avenue, Suite 150 Union, NJ 07083	866-867-8328 908-638-6605  <a href="http://www.compassenergy.net">www.compassenergy.net</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>ConocoPhillips Company</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-646-4427  <a href="http://www.conocophillips.com">www.conocophillips.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Consolidated Edison Energy, Inc.</b> <b>d/b/a Con Edison Solutions</b> 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-686-1383 x2130  <a href="http://www.conedenergy.com">www.conedenergy.com</a>	

<b>Consolidated Edison Solutions, Inc.</b> Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955  <a href="http://www.conedsolutions.com">www.conedsolutions.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Constellation NewEnergy-Gas Division, LLC</b> 900A Lake Street, Suite 2 Ramsey, NJ 07466	(800) 900-1982  <a href="http://www.constellation.com">www.constellation.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Direct Energy Business, LLC</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	888-925-9115  <a href="http://www.directenergy.com">www.directenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Direct Energy Services, LLP</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	866-348-4193  <a href="http://www.directenergy.com">www.directenergy.com</a>	<b>R</b>  <b>ACTIVE</b>
<b>Gateway Energy Services Corp.</b> 44 Whispering Pines Lane Lakewood, NJ 08701	800-805-8586  <a href="http://www.gesc.com">www.gesc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>UGI Energy Services, Inc.</b> <b>d/b/a GASMARK</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	856-273-9995  <a href="http://www.ugienergyservices.com">www.ugienergyservices.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Global Energy Marketing, LLC</b> 129 Wentz Avenue Springfield, NJ 07081	800-542-0778  <a href="http://www.globalp.com">www.globalp.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Great Eastern Energy</b> 116 Village Blvd., Suite 200 Princeton, NJ 08540	888-651-4121  <a href="http://www.greateastern.com">www.greateastern.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Greenlight Energy</b> 330 Hudson Street, Suite 4 Hoboken, NJ 07030	718-204-7467  <a href="http://www.greenlightenergy.us">www.greenlightenergy.us</a>	<b>C</b>  <b>ACTIVE</b>
<b>Hess Energy, Inc.</b> One Hess Plaza Woodbridge, NJ 07095	800-437-7872  <a href="http://www.hess.com">www.hess.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Hess Small Business Services, LLC</b> One Hess Plaza Woodbridge, NJ 07095	888-494-4377  <a href="http://www.hessenergy.com">www.hessenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>HIKO Energy, LLC</b> 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908  <a href="http://www.hikoenergy.com">www.hikoenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>

<b>Hudson Energy Services, LLC</b> 7 Cedar Street Ramsey, NJ 07446	877- Hudson 9 <a href="http://www.hudsonenergyservices.com">www.hudsonenergyservices.com</a>	<b>C</b> <b>ACTIVE</b>
<b>IDT Energy, Inc.</b> 550 Broad Street Newark, NJ 07102	877-887-6866 <a href="http://www.idtenergy.com">www.idtenergy.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Integrus Energy Services – Natural Gas, LLC</b> 99 Wood Avenue South Suite #802 Iselin, NJ 08830	800-536-0151 <a href="http://www.integrusenergy.com">www.integrusenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Intelligent Energy</b> 2050 Center Avenue, Suite 500 Fort Lee, NJ 07024	800-927-9794 <a href="http://www.intelligentenergy.org">www.intelligentenergy.org</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Keil &amp; Sons, Inc.</b> <b>d/b/a Systrum Energy</b> 1 Bergen Blvd. Fairview, NJ 07022	1-877-797-8786 <a href="http://www.systrumenergy.com">www.systrumenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Major Energy Services, LLC</b> 10 Regency CT Lakewood, NJ 08701	888-625-6760 <a href="http://www.majorenergy.com">www.majorenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Marathon Power LLC</b> 302 Main Street Paterson, NJ 07505	888-779-7255 <a href="http://www.mecny.com">www.mecny.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Metromedia Energy, Inc.</b> 6 Industrial Way Eatontown, NJ 07724	800-828-9427 <a href="http://www.metromediaenergy.com">www.metromediaenergy.com</a>	<b>C</b> <b>ACTIVE</b>
<b>Metro Energy Group, LLC</b> 14 Washington Place Hackensack, NJ 07601	888-53-Metro <a href="http://www.metroenergy.com">www.metroenergy.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>MxEnergy, Inc.</b> 900 Lake Street Ramsey, NJ 07446	800-758-4374 <a href="http://www.mxenergy.com">www.mxenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>NATGASCO (Mitchell Supreme)</b> 532 Freeman Street Orange, NJ 07050	800-840-4GAS <a href="http://www.natgasco.com">www.natgasco.com</a>	<b>C</b> <b>ACTIVE</b>
<b>New Energy Services LLC</b> 101 Neptune Avenue Deal, New Jersey 07723	800-660-3643 <a href="http://www.newenergyservicesllc.com">www.newenergyservicesllc.com</a>	<b>R/C/I</b> <b>ACTIVE</b>

<b>New Jersey Gas &amp; Electric</b> 1 Bridge Plaza, Fl. 2 Fort Lee, NJ 07024	866-568-0290 <a href="http://www.NJGandE.com">www.NJGandE.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Noble Americas Energy Solutions</b> The Mac-Cali Building 581 Main Street, 8th fl. Woodbridge, NJ 07095	877-273-6772 <a href="http://www.noblesolutions.com">www.noblesolutions.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>North American Power &amp; Gas, LLC d/b/a North American Power</b> 197 Route 18 South Ste. 3000 East Brunswick, NJ 08816	(888) 313-9086 <a href="http://www.napower.com">www.napower.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Palmco Energy NJ, LLC</b> One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	877-726-5862 <a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Pepco Energy Services, Inc.</b> 112 Main Street Lebanon, NJ 08833	800-363-7499 <a href="http://www.pepco-services.com">www.pepco-services.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Plymouth Rock Energy, LLC</b> 338 Maitland Avenue Teaneck, NJ 07666	855-32-POWER (76937) <a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>PPL EnergyPlus, LLC</b> 811 Church Road - Office 105 Cherry Hill, NJ 08002	800-281-2000 <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Respond Power LLC</b> 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 <a href="http://www.respondpower.com">www.respondpower.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>South Jersey Energy Company</b> 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	800-266-6020 <a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>S.J. Energy Partners, Inc.</b> 208 White Horse Pike, Suite 4 Barrington, NJ 08007	800-695-0666 <a href="http://www.sjnaturalgas.com">www.sjnaturalgas.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Spark Energy Gas, L.P.</b> 2105 CityWest Blvd, Ste 100 Houston, Texas 77042	800-411-7514 <a href="http://www.sparkenergy.com">www.sparkenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Sprague Energy Corp.</b> 12 Ridge Road Chatham Township, NJ 07928	855-466-2842 <a href="http://www.spragueenergy.com">www.spragueenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>

<b>Stuyvesant Energy LLC</b> 10 West Ivy Lane, Suite 4 Englewood, NJ 07631	800-640-6457 <a href="http://www.stuyfuel.com">www.stuyfuel.com</a>	<b>C</b> <b>ACTIVE</b>
<b>Stream Energy New Jersey, LLC</b> 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(973) 494-8097 <a href="http://www.streamenergy.net">www.streamenergy.net</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Systrum Energy</b> 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786 <a href="http://www.systrumenergy.com">www.systrumenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Woodruff Energy</b> 73 Water Street Bridgeton, NJ 08302	800-557-1121 <a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Woodruff Energy US LLC</b> 73 Water Street, P.O. Box 777 Bridgeton, NJ 08302	856-455-1111 800-557-1121 <a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Xoom Energy New Jersey, LLC</b> 744 Broad Street Newark, NJ 07102	888-997-8979 <a href="http://www.xoomenergy.com">www.xoomenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Your Energy Holdings, LLC</b> One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 <a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>

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## **APPENDIX C**

### **ECM Calculations**



Millburn Township Public Schools  
CHA Project Number: 28330

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Metric Ton Carbon Dioxide Equivalent	Building Area	Annual Utility Cost		
\$	0.116	\$/kWh blended	0.000420205	14,375	Electric	Natural Gas	Fuel Oil
\$	0.097	\$/kWh supply	252,505		\$	29,201	\$ 8,589
\$	5.67	\$/kW	88.1				
\$	0.95	\$/Therm	9,051	0.00533471			
\$	7.71	\$/kgals	803	0			
\$	0.008	\$/Gal	803,000				

		Education Center																						
Recommend?		Item	Savings					Cost	Simple Payback	Life Expectancy	Equivalent CO <sub>2</sub> (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings					ROI	NPV	IRR		
Y or N			kW	kWh	therms	No. 2 Oil gal	Water kgal								\$	kW	kWh	therms	kgal/vr				\$	
N		ECM-3	Replace Roof and Insulate	0.0	1,691	1,583	0	0	1,698	\$ 192,400	113.3	25	9.2		N	113.3	0.0	42,281	39,569	0	\$ 42,455	(0.8)	(\$162,829)	-9.3%
Y		ECM-7	Replace Boiler	0.0	0	2,420	0	0	2,297	\$ 28,772	12.5	30	12.9	\$ 1,826	N	11.7	0.0	0	72,601	0	\$ 68,898	1.4	\$18,068	7.6%
Y		ECM-9	Install VFDs on Hot Water Pumps	3.1	2,411	0	0	0	446	\$ 8,530	19.1	10	1.0		N	19.1	31.2	24,111	0	0	\$ 4,917	(0.4)	(\$4,727)	-10.3%
Y		ECM-12	Install Full DDC Temperature Controls	0.0	99,319	1,874	0	0	13,299	\$ 214,779	16.1	15	51.7		N	16.1	0.0	1,489,778	28,106	0	\$199,487	(0.1)	(\$56,015)	-0.9%
Y		ECM-13	Replace DHW Heater with Condensing	0.0	0	102	0	0	97	\$ 7,881	81.6	15	0.5	\$ 300	N	78.5	0.0	0	1,527	0	\$ 1,449	-0.8161	(\$6,427)	-15.9%
Y		ECM-18	Install Low Flow Plumbing Fixtures	0.0	0	456	0	161	1,672	\$ 25,079	15.0	30	2.4		N	15.0	0.0	0	13,682	4,824	\$ 50,173	1.0	\$7,702	5.2%
N		ECM-L1	Lighting Replacements / Upgrades	7.1	15,805	0	0	0	2,013	\$ 29,766	14.8	10	6.6	\$ 1,275	N	14.2	71.0	158,050	0	0	\$ 23,165	(0.2)	(\$11,320)	-5.9%
N		ECM-L2	Install Lighting Controls (Add Occupancy Sensors)	0.0	2,752	0	0	0	267	\$ 1,796	6.7	10	1.2	\$ 280	N	5.7	0.0	27,520	0	0	\$ 3,192	0.8	\$762	11.9%
Y		ECM-L3	Lighting Replacements with Controls (Occupancy Sensors)	7.1	17,027	0	0	0	2,131	\$ 31,562	14.8	10	7.2	\$ 1,555	N	14.1	71.0	170,270	0	0	\$ 24,582	(0.2)	(\$11,829)	-5.8%
Total (Not Including ECMs #3, #7 or L1, L2)				10.2	118,757	4,852	0	161	\$ 19,942	\$ 316,603	15.9	18.3	76	\$ 3,681		15.7	102	1,684,159	115,916	4,824	\$349,506	0.1	(\$38,654)	1.5%
Recommended Measures (highlighted green above)				10.2	118,757	4,852	0	161	\$ 19,942	\$ 316,603	15.9	18.3	76	\$ 3,681	0	15.7	102	1,684,159	115,916	4,824	\$349,506	0.1	(\$38,654)	1.5%
% of Existing				12%	47%	54%	0	20%																

City:		Newark, NJ				
Occupied Hours/Week		70	70	70	70	50
		Building Operating Hours	Auditorium Occupied Hours	Gymnasium Occupied Hours	Library Occupied Hours	Classrooms Occupied Hours
Temp	Enthalpy h (Btu/lb)	Bin Hours	Hours	Hours	Hours	Hours
102.5						
97.5	35.4	6	3	3	3	2
92.5	37.4	31	13	13	13	9
87.5	35.0	131	55	55	55	39
82.5	33.0	500	208	208	208	149
77.5	31.5	620	258	258	258	185
72.5	29.9	664	277	277	277	198
67.5	27.2	854	356	356	356	254
62.5	24.0	927	386	386	386	276
57.5	20.3	600	250	250	250	179
52.5	18.2	730	304	304	304	217
47.5	16.0	491	205	205	205	146
42.5	14.5	656	273	273	273	195
37.5	12.5	1,023	426	426	426	304
32.5	10.5	734	306	306	306	218
27.5	8.7	334	139	139	139	99
22.5	7.0	252	105	105	105	75
17.5	5.4	125	52	52	52	37
12.5	3.7	47	20	20	20	14
7.5	2.1	34	14	14	14	10
2.5	1.3	1	0	0	0	0
-2.5						
-7.5						

Multipliers	
Material:	1.027
Labor:	1.246
Equipment:	1.124

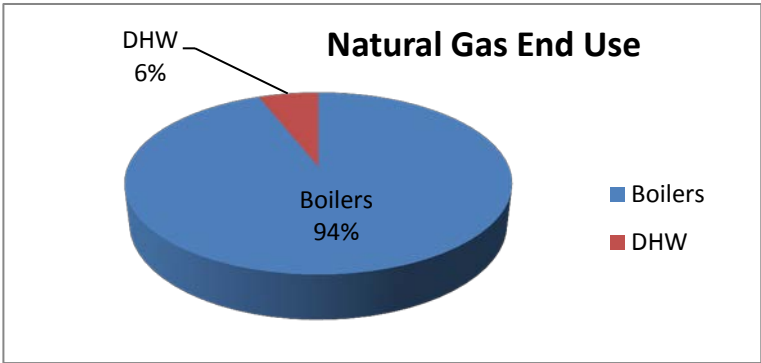
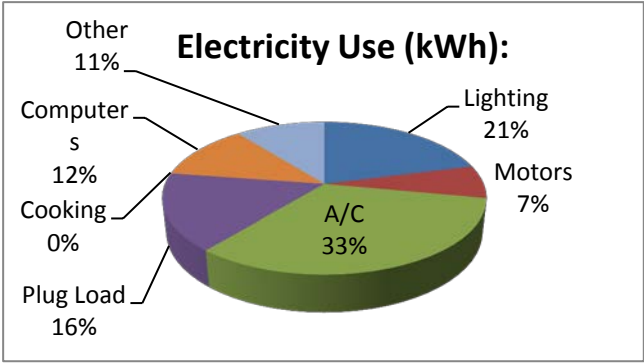
Heating System Efficiency	80%
Cooling Eff (kW/ton)	1.2

Heating	
Hours	4,427 Hrs
Weighted Avg	40 F
Avg	28 F

Cooling	
Hours	4,333 Hrs
Weighted Avg	68 F
Avg	78 F

Utility End Use Analysis		
Electricity Use (kWh):		Notes/Comments:
252,505	Total	Based on utility analysis
53,026	Lighting	From Lighting Calculations
17,675	Motors	Estimated
83,327	A/C	See Window AC Calculation
41,256	Plug Load	Estimated
-	Cooking	Estimated
30,301	Computers	Estimated
26,920	Other	Remaining
Natural Gas Use (Therms):		Notes/Comments:
9,051	Total	Based on utility analysis
8,508	Boilers	Therms/SF x Square Feet Served
543	DHW	Based on utility analysis

0.210  
0.070  
0.330  
0.163  
0.000  
0.120  
0.107  
  
  
  
  
  
  
0.94  
0.06



Millburn Township Public Schools  
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Education Center

ECM-3 Replace Roof and Insulate

Area of Roof	14,375 SF	Cooling System Efficiency	1.2 kW/ton	Heating System Efficiency	80%
Existing Infiltration F	0.05 cfm/SF	Ex Occupied Cng Temp.	74 °F	Heating On Point	55 °F
Proposed Infiltration	0.02 cfm/SF	Ex Unoccupied Cng Temp.	85 °F	Ex Occupied Htg Temp.	72 °F
Existing U Value	0.077 Btuh/SF/°F	Cooling Occ Enthalpy Setpoi	26.5 Btu/lb	Ex Unoccupied Htg Temp.	60 °F
Proposed U Value	0.033 Btuh/SF/°F	Cooling Unocc Enthalpy Setp	26.5 Btu/lb	Electricity	\$ 0.122 \$/kWh
				Natural Gas	\$ 0.87 \$/Therm

					EXISTING LOADS		PROPOSED LOADS		COOLING ENERGY		HEATING ENERGY	
					Occupied	Unoccupied	Occupied	Unoccupied				
Avg Outdoor Air Temp. Bins °F	Avg Outdoor Air Enthalpy	Existing Equipment Bin Hours	Occupied Equipment Bin Hours	Unoccupied Equipment Bin Hours	Roof Infiltration & Heat Load BTUH	Roof Infiltration & Heat Load BTUH	Roof Infiltration & Heat Load BTUH	Roof Infiltration & Heat Load BTUH	Existing Cooling Energy kWh	Proposed Cooling Energy kWh	Existing Heating Energy therms	Proposed Heating Energy therms
A		B	C	D	E	F	G	H	I	J	K	L
97.5	55.7	9	3	6	-120,429	-108,266	-49,038	-43,767	101	41	0	0
92.5	49.1	69	25	44	-93,554	-81,390	-38,103	-32,833	592	240	0	0
87.5	42.5	132	47	85	-66,678	-54,514	-27,169	-21,898	777	314	0	0
82.5	39.5	344	123	221	-51,446	0	-20,892	0	632	257	0	0
77.5	36.6	566	202	364	-36,537	0	-14,744	0	739	298	0	0
72.5	34.0	755	270	485	0	0	0	0	0	0	0	0
67.5	31.6	780	279	501	0	0	0	0	0	0	0	0
62.5	29.2	889	318	572	0	0	0	0	0	0	0	0
57.5	27.0	742	265	477	0	0	0	0	0	0	0	0
52.5	24.5	627	224	403	36,699	14,115	15,399	5,923	0	0	174	73
47.5	21.4	725	259	466	46,109	23,525	19,347	9,871	0	0	286	120
42.5	18.7	795	284	511	55,520	32,935	23,295	13,819	0	0	407	171
37.5	16.2	784	280	504	64,930	42,345	27,244	17,768	0	0	494	207
32.5	14.4	682	244	438	74,340	51,756	31,192	21,716	0	0	510	214
27.5	12.6	345	123	222	83,750	61,166	35,140	25,664	0	0	299	125
22.5	10.7	229	82	147	93,160	70,576	39,089	29,613	0	0	225	94
17.5	8.6	189	68	122	102,570	79,986	43,037	33,561	0	0	208	87
12.5	6.8	70	25	45	111,980	89,396	46,985	37,509	0	0	85	36
7.5	5.5	20	7	13	121,390	98,806	50,934	41,458	0	0	27	11
2.5	4.1	8	3	5	130,800	108,216	54,882	45,406	0	0	12	5
TOTALS		8,760	3,129	5,631					2840	1149	2,727	1,144

Existing Ceiling Infiltration	719 cfm	Savings	1,583	Therms	\$ 1,377
Existing Ceiling Heat Transfer	1,106 Btuh/°F		1,691	kWh	\$ 206
Proposed Ceiling Infiltration	288 cfm				\$ 1,583
Proposed Ceiling Heat Transfer	479 Btuh/°F				

Millburn Township Public Schools  
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ECM-3 Replace Roof & Insulate - Cost

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

Description	Sq. FT	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Replace roof and insulate	14,375	sq. ft.	\$ 8.00	\$ 2.00		\$ 118,105	\$ 35,794	\$ -	\$ 153,899	Engineering Estimate
						\$ -	\$ -	\$ -	\$ -	

Note : Cost estimates are for energy calculations only- do not use for procurement

\$ 153,899	Subtotal
\$ 38,475	25% Contingency
\$ 192,400	Total

Millburn Township Public Schools  
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ECM-7: Boiler Replacement

Description: This ECM evaluates the replacement of an existing aging hot water boiler with high efficiency condensing gas boiler. The existing boiler efficiency is 80% (per NJBPU protocols) and the proposed boiler efficiency is 90% (average seasonal efficiency). Electrical power consumption due to pumps is considered to be the same for both the proposed system and the baseline system.

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 0.95	/ Therm	Natural Gas
Baseline Fuel Cost		/ Gal	No. 2 Oil
FORMULA CONSTANTS			
Oversize Factor	0.8		
Hours per Day	24		
Design Outdoor Temp	14	F	
Infrared Conversion Factor	1.0		1.0 if Boiler, 0.8 if Infrared Heater
EXISTING			
Capacity	1,826,100	btu/hr	
Heating Combustion Efficiency	80%		
Heating Degree-Day	2,783	Degree-day	
Design Temperature Difference	56	F	
Fuel Conversion	100,000	btu/therm	
PROPOSED			
Capacity	1,826,100	btu/hr	
Efficiency	90%		
SAVINGS			
Fuel Savings	2,420	Therms	NJ Protocols Calculation
Fuel Cost Savings	\$ 2,297		

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

## Algorithms

### *Gas Savings (Therms)*

$$= \frac{OF \times ((CAPY_{Bi} \times EFF_Q) - (CAPY_{Qi} \times EFF_B \times ICF)) \times HDD_{mod} \times 24}{\Delta T \times HC_{fuel} \times EFF_B \times ICF \times EFF_Q}$$

### Definition of Variables

OF = Oversize factor of standard boiler or furnace (OF=0.8)

CAPY<sub>Bi</sub> = Total input capacity of the baseline furnace, boiler or heater in Btu/hour

CAPY<sub>Qi</sub> = Total input capacity of the qualifying furnace, boiler or heater in Btu/hour

HDD<sub>mod</sub> = HDD by zone and building type

24 = Hours/Day

ΔT = design temperature difference

HC<sub>fuel</sub> = Conversion from Btu to therms of gas or gallons of oil or propane (100,000 btu/therm; 138,700 btu/gal of #2 oil; 92,000 btu/gal of propane)

EFF<sub>Q</sub> = Efficiency of qualifying heater(s) (AFUE %)

EFF<sub>B</sub> = Efficiency of baseline heaters (AFUE %)

ICF = Infrared Compensation Factor (ICF = 0.8 for IR Heaters, 1.0 for furnaces/boilers)<sup>2</sup>

### Furnaces and Boilers

Component	Type	Value	Source
AFUE <sub>q</sub>	Variable		Application
AFUE <sub>b</sub>	Fixed	Furnaces: 78% Boilers: 80% Infrared: 78%	EPACT Standard for furnaces and boilers
CAPY <sub>in</sub>	Variable		Application
ΔT	Variable	See Table Below	1
HDD <sub>mod</sub>	Fixed	See Table Below	1

Sources:

1. KEMA, *Smartstart Program Protocol Review*. 2009.
2. [http://www.spaceray.com/1\\_space-ray\\_faqs.php](http://www.spaceray.com/1_space-ray_faqs.php)

### Adjusted Heating Degree Days by Building Type

Building Type	Heating Energy Density (kBtu/sf)	Degree Day Adjustment Factor	Atlantic City (HDD)	Newark (HDD)	Philadelphia (HDD)	Monticello (HDD)
Education	29.5	0.55	2792	2783	2655	3886
Food Sales	35.6	0.66	3369	3359	3204	4689
Food Service	39.0	0.73	3691	3680	3510	5137
Health Care	53.6	1.00	5073	5057	4824	7060
Lodging	15.0	0.28	1420	1415	1350	1976
Retail	29.3	0.55	2773	2764	2637	3859
Office	28.1	0.52	2660	2651	2529	3701
Public Assembly	33.8	0.63	3199	3189	3042	4452
Public Order/Safety	24.1	0.45	2281	2274	2169	3174
Religious Worship	29.1	0.54	2754	2745	2619	3833
Service	47.8	0.89	4524	4510	4302	6296
Warehouse/Storage	20.2	0.38	1912	1906	1818	2661

### Heating Degree Days and Outdoor Design Temperature by Zone

Weather Station	HDD	Outdoor Design Temperature (F)
Atlantic City	5073	13
Newark	5057	14
Philadelphia, PA	4824	15
Monticello, NY	7060	8

**Millburn Township Public Schools**  
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**ECM-7: Boiler Replacement - Cost**

Note: cost is over and above the cost for a standard efficiency model

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Additional cost for high efficiency Aerco BMK2.0 boiler w/ condensate neutralizer	1	EA	\$ 9,600	\$ 6,000		\$ 9,859	\$ 7,476	\$ -	\$ 17,335	Vendor Estimate
Flue Installation	1	LS	\$2,500.0	\$ 2,500.00		\$ 2,568	\$ 3,115	\$ -	\$ 5,683	Vendor Estimate
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 23,018	Subtotal
\$ 5,754	25% Contingency
<b>\$ 28,772</b>	<b>Total</b>



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ECM-9: Upgrade to Premium Efficiency Motors and Install Variable Speed Drives

Description: This ECM evaluates the energy (electrical) savings associated with replacing existing motors with high efficiency motors (based on ASHRAE 2010 NEMA ratings) and adding variable frequency drives to control motor speed based on actual load verses constant volume / constant flow.

Variable Inputs

Electric Rate \$0.12 \$/kWh  
Demand Rate \$0.10 \$/kW

MOTOR SCHEDULE										Savings Factor		Existing Motor Energy		Proposed Motor Energy		Energy Savings	
Motor ID	Motor Type	Qty	HP	Total HP	Upgrade Motor	Load Factor	Existing Motor Eff.	New Motor Eff.	Annual Hours	Demand Savings Factor	Energy Savings Factor	Demand Energy (kW)	Electrical Energy (kWh)	Demand Energy (kW)	Electrical Energy (kWh)	Peak Demand Savings (kW)	Annual Energy Savings (kWh)
	CHW/HW	2	3.0	6.0	Y	0.75	85.5%	89.5%	4,380	0.216	0.240	3.9	17,195	0.8	14,784	3.1	2,411
Total:																3.1	2,411.1
																\$ 4	\$ 280
																	\$ 283

Savings calculation formulas are taken from NJ Protocols document for VFDs

Millburn Township Public Schools  
CHA Project Number: 28330  
Education Center

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

ECM-9: Upgrade to Premium Efficiency Motors and Install Variable Speed Drives - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
VFD	2	ea	\$ 1,575	\$ 431		\$ 3,235	\$ 1,074	\$ -	\$ 4,309	RS Means 2012
Motor	2	ea	\$ 326	\$ 79		\$ 669	\$ 196	\$ -	\$ 865	RS Means 2012
Electrical - misc.	2	ls	\$ 500	\$ 250		\$ 1,027	\$ 623	\$ -	\$ 1,650	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

\$ 6,824	Subtotal
\$ 1,706	25% Contingency
\$ 8,530	Total

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

Millburn Township Public Schools  
CHA Project Number: 28330  
Education Center

ECM-18: Install Full DDC Controls

Description: This ECM evaluates the energy savings associated with implementing a full wireless direct digital control system that enable remote automatic control, monitoring and alarming of all HVAC equipment. Specific energy savings sequences would include optimum Start/ Stop, night setback, temporary occupied set back, economizer control of UVs and AHU's. This energy savings percentage is based on past performance of similar buildings which have a fully functioning DDC control system.

Building Information:

14,375	Sq Footage	\$0.12	\$/kWh Blended
Y	Cooling	\$0.95	\$/Therm
Y	Heating		

FULL DDC - TEMPERATURE SETBACK SAVINGS CALCULATION

EXISTING CONDITIONS		
Heating		
Heating Season Facility Temp	80	F
Weekly Occupied Hours	80	hrs
Heating Season Setback Temp	75	F
Heating Season % Savings per Degree Setback	3%	
Annual Boiler Capacity	-	Mbtu/yr
Connected Heating Load Capacity	1,826,100	Btu/hr
Equivalent Full Load Heating Hours	900	hrs
Heating System Efficiency	65%	
Cooling		
Cooling Season Facility Temp	74	F
Weekly Occupied Hours	80	hrs
Cooling Season Setback Temp	79	F
Cooling Season % Savings per Degree Setback	6%	
Connected Cooling Load Capacity	60	Tons
Equivalent Full Load Cooling Hours	381	hrs
Cooling Equipment EER	12.0	
SAVINGS		
Natural Gas Savings	1,874	Therms
Cooling Electricity Savings	99,319	kWh

FULL DDC - ADDITIONAL CONTROLS SAVINGS CALCULATION

EXISTING CONDITIONS		
Existing Facility Total Electric usage	252,505	kWh
Existing Facility Total Gas usage	9,051	Therms
Existing Facility Cooling Electric usage	239,879.8	kWh <sup>1</sup>
Existing Facility Heating Natural Gas usage	8,598	Therms <sup>2</sup>
PROPOSED CONDITIONS		
Proposed Facility Cooling Electric Savings	23,988	kWh
Proposed Facility Natural Gas Savings	860	Therms
SAVINGS		
Electric Savings	23,988	kWh
Natural Gas Savings	860	Therms

Assumptions

- 1 95% of facility total electricity dedicated to Cooling; based on utility information
- 2 95% of facility total natural gas dedicated to Heating; based on utility information
- 3 10% Typical Savings associated with installation of DDC controls

Nighttime Setback

EXISTING CONDITIONS		
Heating		
Heating Season Facility Temp	80	F
Weekly Occupied Hours	70	hrs
Heating Season Setback Temp	65	F
Heating Season % Savings per Degree Setback	3%	
Annual Boiler Capacity		Mbtu/yr
Connected Heating Load Capacity	1,826,100	Btu/hr
Equivalent Full Load Heating Hours	500	hrs
Heating Equipment Efficiency	65%	
Cooling		
Cooling Season Facility Temp	74	F
Weekly Occupied Hours	70	hrs
Cooling Season Setback Temp	80	F
Cooling Season % Savings per Degree Setback	6%	
Connected Cooling Load Capacity	60	Tons
Equivalent Full Load Cooling Hours	381	hrs
Cooling Equipment EER	14.0	
SAVINGS		
Natural Gas Savings	3,499	Therms <sup>3</sup>
Cooling Electricity Savings	73,772	kWh

COMBINED SAVINGS

Natural Gas Savings	6,233	Therms
Cooling Electricity Savings	197,079	kWh
Total Cost Savings	\$ 28,776	
Estimated Total Project Cost	\$214,779	
Simple Payback	7.5	Yrs

Savings calculation formulas for setback are taken from NJ Protocols document for Occupancy Controlled Thermostats  
Savings calculations for additional controls are estimated based on the level of control to be added and prior experience

Millburn Township Public Schools  
CHA Project Number: 28330  
Education Center

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

ECM-18 Full DDC Controls Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Unit Ventilator & AHU Controls	15	ea		\$ 4,000		\$ -	\$ 74,760	\$ -	\$ 74,760	Vendor Quote
Radiator Control (Group of 4)	8	ea		\$ 4,500		\$ -	\$ 44,856	\$ -	\$ 44,856	Vendor Quote
Exhaust Fan Control (Group of 4)	3	ea		\$ 3,300		\$ -	\$ 12,335	\$ -	\$ 12,335	Vendor Quote
Head End Controller & Programming	1	ls		\$ 32,000		\$ -	\$ 39,872	\$ -	\$ 39,872	Vendor Quote
						\$ -	\$ -	\$ -	\$ -	

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 171,823	Subtotal
\$ 42,956	25% Contingency
\$ 214,779	Total

**Millburn Township Public Schools**  
**CHA Project Number: 28330**  
**Education Center**

**ECM-13: Replace Gas-Fired DHW Heater w/ Tankless Condensing Gas-Fired DHW Heater**

Description: This ECM evaluates the energy savings associated with replacing a gas fired tank type water heater with an equivalent capacity instantaneous water heater.



Item	Value	Units	Formula/Comments
Avg. Monthly Utility Demand by Water Heater	45	Therms/month	Calculated from utility bill
Total Annual Utility Demand by Water Heater	54,300	MBTU/yr	1therm = 100 MBTU
Existing DHW Heater Efficiency	78%		Per manufacturer nameplate
Total Annual Hot Water Demand (w/ standby losses)	42,354	MBTU/yr	
Existing Tank Size	50	Gallons	Per manufacturer nameplate
Hot Water Piping System Capacity	5	Gallons	Estimated Per existing system (includes HWR piping)
Hot Water Temperature	140	°F	Per building personnel
Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		( 2.5% of stored capacity per hour, per U.S. Department of Energy )
Standby Losses (Heat Loss)	0.8	MBH	
Annual Standby Hot Water Load	6,826	MBTU/yr	
New Tank Size	50	Gallons	Based on Takagi Flash T-H1 instantaneous, condensing DHW Heater
Hot Water Piping System Capacity	5	Gallons	Estimated Per existing system (includes HWR piping)
Hot Water Temperature	140	°F	
Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		( 2.5% of stored capacity per hour, per U.S. Department of Energy )
Standby Losses (Heat Loss)	0.8	MBH	
Annual Standby Hot Water Load	6,826	MBTU/yr	
Total Annual Hot Water Demand	42,354	MBTU/yr	
Proposed Avg. Hot water heater efficiency	96%		Based on Takagi Flash T-H1 instantaneous, condensing DHW Heater
Proposed Fuel Use	441	Therns	Standby Losses and inefficient DHW heater eliminated
Utility Cost	\$0.95	\$/Therm	
Existing Operating Cost of DHW	\$515	\$/yr	
Proposed Operating Cost of DHW	\$419	\$/yr	

**Savings Summary:**

Utility	Energy Savings	Cost Savings
Therms/yr	102	\$97

Millburn Township Public Schools  
CHA Project Number: 28330  
Education Center

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-13: Replace Gas-Fired DHW Heater w/ Tankless Condensing Gas-Fired DHW Heater - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Gas-Fired DHW Heater Removal	1	LS		\$ 50		\$ -	\$ 62	\$ -	\$ 62	RS Means 2012
High Efficiency Gas-Fired DHW Heater	1	EA	\$ 4,000	\$ 280		\$ 4,108	\$ 349	\$ -	\$ 4,457	RS Means 2012
Miscellaneous Electrical	1	LS	\$ 300			\$ 308	\$ -	\$ -	\$ 308	RS Means 2012
Venting Kit	1	EA	\$ 450	\$ 650		\$ 462	\$ 810	\$ -	\$ 1,272	RS Means 2012
Miscellaneous Piping and Valves	1	LS	\$ 200			\$ 205	\$ -	\$ -	\$ 205	RS Means 2012

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 6,305	Subtotal
\$ 1,576	25% Contingency
\$ 7,881	Total

**Millburn Township Public Schools**  
**CHA Project Number: 28330**  
**Education Center**

**ECM-18: Replace urinals and flush valves with low flow**

Description: This ECM evaluates the water savings associated with replacing/ upgrading urinals with 0.125 GPF urinals and or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.71	\$ / kGal
Urinals in Building to be replaced	2	
Average Flushes / Urinal (per Day)	18	
Average Gallons / Flush	2.5	Gal

PROPOSED CONDITIONS		
Proposed Urinals to be Replaced	2	
Proposed Gallons / Flush	0.125	Gal
Proposed Material Cost of new urinal & valve	\$1,200	RS Means 2012
Proposed Installation Cost of new urinal & valve	\$1,000	RS Means 2012
Total cost of new urinals & valves		

SAVINGS		
Current Urinal Water Use	31.94	kGal / year
Proposed Urinal Water Use	1.60	kGal / year
Water Savings	30.34	kGal / year
Cost Savings	\$234	/ year

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

Millburn Township Public Schools  
CHA Project Number: 28330  
Education Center

ECM-18: Replace toilets and flush valves with low flow

Description: This ECM evaluates the water savings associated with repalcing/  
upgrading toilets to 1.28 GPF fixtures and/or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.71	\$ / kGal
Toilets in Building	4	
Average Flushes / Toilet (per Day)	35	
Average Gallons / Flush	3.5	Gal

PROPOSED CONDITIONS		
Proposed Toilets to be Replaced	4	
Proposed Gallons / Flush	1.28	Gal

SAVINGS		
Current Toilet Water Use	178.85	kGal / year
Proposed Toilet Water Use	65.41	kGal / year
Water Savings	113.44	kGal / year
Cost Savings	\$874	/ year

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement



**Millburn Township Public Schools**  
**CHA Project Number: 28330**  
**Education Center**

**ECM-18: Replace faucets with low flow**

Description; This ECM evaluates the water savings resulting from replacing/upgrading faucets to 0.5 gallon per minute flow

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.71	\$ / kGal
Faucets in Building	4	
Average Uses / Faucet (per day)	35	# Uses
Average Time of Use	10.0	seconds
Average Flowrate	2.5	gpm

PROPOSED CONDITIONS		
Proposed Faucets to be Replaced	4	
Proposed Flowrate	0.5	gpm

HEATING SAVINGS		
Fuel Cost	\$ 0.95	/Therm
Number of Faucets	4	
Hours per Day of Usage	0.5	hrs
Days per Year of Facility Usage	365	days
Average Flowrate	2.5	gpm
Proposed Flowrate	0.5	gpm
Heat Content of Water	8.33	Btu/gal/F
Temperature Difference (Intake and Output)	50	F
Water Heating Equipment Efficiency	80%	
Conversion Factor	100,000	Btu/Therm
SAVINGS		
Current Faucet Water Use	21.29	kGal / year
Proposed Faucet Water Use	4.26	kGal / year
Water Savings	17.03	kGal / year
Heating Savings	456	Therms
Cost Savings	\$564	/ year

Savings calculation formulas are taken from NJ Protocols document for Faucet

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

Millburn Township Public Schools  
CHA Project Number: 28330  
Education Center

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Replace Plumbing Fixtures with Low-Flow Equivalents - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Low-Flow Urinal	2	EA	\$ 1,200	\$ 1,000	\$ -	\$ 2,465	\$ 2,492	\$ -	\$ 4,957	Vendor Estimate
Low-Flow Toilet	4	EA	\$ 1,400	\$ 1,000	\$ -	\$ 5,751	\$ 4,984	\$ -	\$ 10,735	Vendor Estimate
Low-Flow Faucet	4	EA	\$ 700	\$ 300	\$ -	\$ 2,876	\$ 1,495	\$ -	\$ 4,371	Vendor Estimate
						\$ -	\$ -	\$ -	\$ -	

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 20,063	Subtotal
\$ 5,016	25% Contingency
\$ 25,079	Total

Millburn Township Public Schools  
 CHA Project Number: 28330  
 Education Center

New Jersey Pay For Performance Incentive Program

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations. Values used in this calculation are for ALL identified measures except for alternate ECMs, regardless of payback or IRR. P4P estimated incentives represent a best case scenario, and will likely be lower depending on which measures are included. The savings displayed here are not guaranteed to qualify for P4P incentives if IRR or payback requirements are not met.

Total Building Area (Square Feet)		14,375																																	
Is this audit funded by NJ BPU (Y/N)		Yes																																	
Board of Public Utilites (BPU)																																			
		<table><tr><td colspan="3">Incentive #1</td></tr><tr><td>Audit is funded by NJ BPU</td><td>\$0.10</td><td>\$/sqft</td></tr></table>		Incentive #1			Audit is funded by NJ BPU	\$0.10	\$/sqft																										
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		<table><tr><td colspan="2">Annual Utilities</td></tr><tr><td>kWh</td><td>Therms</td></tr><tr><td>Existing Cost (from utility)</td><td>\$29,201</td></tr><tr><td>Existing Usage (from utility)</td><td>252,505</td></tr><tr><td>Proposed Savings</td><td>118,757</td></tr><tr><td>Existing Total MMBtus</td><td>1,767</td></tr><tr><td>Proposed Savings MMBtus</td><td>890</td></tr><tr><td>% Energy Reduction</td><td>50.4%</td></tr><tr><td>Proposed Annual Savings</td><td>\$19,942</td></tr></table>		Annual Utilities		kWh	Therms	Existing Cost (from utility)	\$29,201	Existing Usage (from utility)	252,505	Proposed Savings	118,757	Existing Total MMBtus	1,767	Proposed Savings MMBtus	890	% Energy Reduction	50.4%	Proposed Annual Savings	\$19,942														
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Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive																													
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		<table><tr><td colspan="3">Incentives \$</td></tr><tr><td></td><td>Elec</td><td>Gas</td></tr><tr><td>Incentive #1</td><td>\$0</td><td>\$0</td></tr><tr><td>Incentive #2</td><td>\$13,063</td><td>\$6,065</td></tr><tr><td>Incentive #3</td><td>\$13,063</td><td>\$6,065</td></tr><tr><td>Total All Incentives</td><td>\$26,126</td><td>\$12,129</td></tr></table>		Incentives \$				Elec	Gas	Incentive #1	\$0	\$0	Incentive #2	\$13,063	\$6,065	Incentive #3	\$13,063	\$6,065	Total All Incentives	\$26,126	\$12,129														
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15.9	13.7																																		

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.  
 \*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.  
 Maximum allowable amount of Incentive #3 is 25% of total project cost.  
 \*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.  
 Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project







		EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS						
Area Description		No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive					
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated daily hours for the usage group	(kW/Space) * (Annual Hours)	No. of fixtures after the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kW/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kWh Saved) * (\$/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered				
18LED	Copy Room	3	T 32 R F 4 (ELE)	F44ILL	112	0.3	SW	2400	806	3	T 50 R LED	RTLED50	50	0.2	occ	2,000	300	506	0.2	\$ 61.78	\$ 837.00	\$ 20	13.5	13.2				
18LED	Conference Room	4	T 32 R F 4 (ELE)	F44ILL	112	0.4	SW	1200	538	4	T 50 R LED	RTLED50	50	0.2	none	1,200	240	298	0.2	\$ 45.74	\$ 945.00	\$ -	20.7	20.7				
18LED	Human Resources	4	T 32 R F 4 (ELE)	F44ILL	112	0.4	SW	2400	1,075	4	T 50 R LED	RTLED50	50	0.2	occ	2,000	400	675	0.2	\$ 82.37	\$ 1,073.25	\$ 20	13.0	12.8				
18LED	HR Manager #1	4	T 32 R F 4 (ELE)	F44ILL	112	0.4	SW	2400	1,075	4	T 50 R LED	RTLED50	50	0.2	occ	2,000	400	675	0.2	\$ 82.37	\$ 1,073.25	\$ 20	13.0	12.8				
18LED	HR Manager #2	4	T 32 R F 4 (ELE)	F44ILL	112	0.4	SW	2400	1,075	4	T 50 R LED	RTLED50	50	0.2	occ	2,000	400	675	0.2	\$ 82.37	\$ 1,073.25	\$ 20	13.0	12.8				
18LED	IT Corridor	1	T 32 R F 4 (ELE)	F44ILL	112	0.1	SW	2000	224	1	T 50 R LED	RTLED50	50	0.1	none	2,000	100	124	0.1	\$ 16.25	\$ 236.25	\$ -	14.5	14.5				
7LED	IT Corridor	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	2000	120	1	2T 25 R LED	2RTLLED	25	0.0	none	2,000	50	70	0.0	\$ 9.17	\$ 202.50	\$ -	22.1	22.1				
18LED	Teen Instruction Teacher	4	T 32 R F 4 (ELE)	F44ILL	112	0.4	SW	2400	1,075	4	T 50 R LED	RTLED50	50	0.2	occ	2,000	400	675	0.2	\$ 82.37	\$ 1,073.25	\$ 20	13.0	12.8				
18LED	Office	4	T 32 R F 4 (ELE)	F44ILL	112	0.4	SW	2400	1,075	4	T 50 R LED	RTLED50	50	0.2	occ	2,000	400	675	0.2	\$ 82.37	\$ 1,073.25	\$ 20	13.0	12.8				
18LED	Office	4	T 32 R F 4 (ELE)	F44ILL	112	0.4	SW	2400	1,075	4	T 50 R LED	RTLED50	50	0.2	occ	2,000	400	675	0.2	\$ 82.37	\$ 1,073.25	\$ 20	13.0	12.8				
4LED	Server Rm	4	2B 34 R F 2 (u) (MAG)	FU2EE	72	0.3	SW	1000	288	4	2T 25 R LED	2RTLLED	25	0.1	none	1,000	100	188	0.2	\$ 31.03	\$ 810.00	\$ -	26.1	26.1				
4LED	Boiler Rm	4	2B 34 R F 2 (u) (MAG)	FU2EE	72	0.3	SW	1820	524	4	2T 25 R LED	2RTLLED	25	0.1	none	1,820	182	342	0.2	\$ 45.98	\$ 810.00	\$ -	17.6	17.6				
4LED	Electrical Rm	4	2B 34 R F 2 (u) (MAG)	FU2EE	72	0.3	SW	1000	288	4	2T 25 R LED	2RTLLED	25	0.1	none	1,000	100	188	0.2	\$ 31.03	\$ 810.00	\$ -	26.1	26.1				
18LED	IT Dept Cubicles	7	T 32 R F 4 (ELE)	F44ILL	112	0.8	SW	2400	1,882	7	T 50 R LED	RTLED50	50	0.4	occ	2,000	700	1,182	0.4	\$ 144.14	\$ 1,782.00	\$ 20	12.4	12.2				
18LED	Board Rm right	15	T 32 R F 4 (ELE)	F44ILL	112	1.7	SW	1200	2,016	15	T 50 R LED	RTLED50	50	0.8	none	1,200	900	1,116	0.9	\$ 171.53	\$ 3,543.75	\$ -	20.7	20.7				
18LED	Board Rm left	8	T 32 R F 4 (ELE)	F44ILL	112	0.9	SW	1200	1,075	8	T 50 R LED	RTLED50	50	0.4	none	1,200	480	595	0.5	\$ 91.48	\$ 1,890.00	\$ -	20.7	20.7				
234	Board Rm closet	1	R 75 C 1 1	i75/1	75	0.1	SW	500	38	1	CF 26	CFQ26/1-L	27	0.0	none	500	14	24	0.0	\$ 5.99	\$ 20.25	\$ -	3.6	3.6				
18LED	A.V. Office	8	T 32 R F 4 (ELE)	F44ILL	112	0.9	SW	2400	2,150	8	T 50 R LED	RTLED50	50	0.4	occ	2,000	800	1,350	0.5	\$ 164.74	\$ 2,018.25	\$ 20	12.3	12.1				
18LED	Director Bldg & Grounds	4	T 32 R F 4 (ELE)	F44ILL	112	0.4	SW	2400	1,075	4	T 50 R LED	RTLED50	50	0.2	occ	2,000	400	675	0.2	\$ 82.37	\$ 1,073.25	\$ 20	13.0	12.8				
35LED	Office	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.2	SW	2400	432	2	T 38 R LED	RTLED38	38	0.1	occ	2,000	152	280	0.1	\$ 34.24	\$ 600.75	\$ 20	17.5	17.0				
35LED	Secretary	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.2	SW	2400	432	2	T 38 R LED	RTLED38	38	0.1	occ	2,000	152	280	0.1	\$ 34.24	\$ 600.75	\$ 20	17.5	17.0				
35LED	Steve's office	4	T 32 R F 3 (ELE)	F43ILL/2	90	0.4	SW	2400	864	4	T 38 R LED	RTLED38	38	0.2	occ	2,000	304	560	0.2	\$ 68.47	\$ 1,073.25	\$ 20	15.7	15.4				
18LED	Office next to Steve's office	9	T 32 R F 4 (ELE)	F44ILL	112	1.0	SW	2400	2,419	9	T 50 R LED	RTLED50	50	0.5	occ	2,000	900	1,519	0.6	\$ 185.33	\$ 2,254.50	\$ 20	12.2	12.1				
143LED	Exterior pole light	5	HPS 100 POLE	HPS100/1	138	0.7	SW	4368	3,014	5	ALED52	ALED52	60	0.3	none	4,368	1,310	1,704	0.4	\$ 191.78	\$ 3,861.00	\$ 875	20.1	15.6				
227LED	Exterior wall-packs	4	70 W MH Wall Pack	MH70/1	95	0.4	SW	4368	1,660	4	FXLED18	FXLED18/1	18	0.1	none	4,368	314	1,345	0.3	\$ 151.45	\$ 1,692.90	\$ 400	11.2	8.5				
234	Loading dock	3	R 75 C 1 1	i75/1	75	0.2	SW	4368	983	3	CF 26	CFQ26/1-L	27	0.1	none	4,368	354	629	0.1	\$ 70.81	\$ 60.75	\$ -	0.9	0.9				
															0	#N/A							#VALUE!					
															0	#N/A							#VALUE!					
															0	#N/A							#VALUE!					
S	Total	117				12.3			27,279	117				5.3			10,252		7.1	2,131	\$1,562	\$1,555						
S																		Demand Savings		7.1	\$480							
S																		kWh Savings		17,027	\$1,652							
S																		Total Savings			\$2,131		14.8	14.1				

## **APPENDIX D**

### **New Jersey Board of Public Utilities Incentives**

- i. Smart Start**
  - ii. Direct Install**
  - iii. Pay for Performance (P4P)**
  - iv. Energy Savings Improvement Plan (ESIP)**
-

## I. SMART START





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## NJ SmartStart Buildings

### Program Overview

### COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

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AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT  
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL  
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM



#### With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commercial or industrial project from the ground up, renovating existing space, or upgrading equipment, there are unique opportunities to upgrade the energy efficiency of the project.

#### Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

**Visit the Sandy web page for details and important links.**

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — for substantial energy savings, both now and for the future. Learn more about:

[Project Categories](#)

[Custom Measures](#)

[Incentives for Qualifying Equipment and Projects](#)

[Program Terms and Conditions](#)

[Find a Trade Ally](#)

**Please note: pre-approval is required for almost all energy efficiency incentives.** To receive an incentive, you must submit an application form (and applicable worksheets) and receive an approval letter from the program before any equipment is installed (click here for complete Terms and Conditions). Upon receipt of an approval letter, you may proceed to install the equipment listed on your approved application. Equipment installed prior to the date of the approval letter is not eligible for an incentive. **Any customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

#### Getting Started

Submit your project application form as soon as you know you will be doing a construction project or replacing/adding equipment.

**PAST PROGRAMS****TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US**

Apply for pre-approval by submitting an application for the type of equipment you have or plan to install. The application should be accompanied by a related worksheet, where applicable, manufacturer's specification sheet (refer to the specific program requirements on the background application for specs needed for your project) for the equipment you are planning to install. (Program representatives will review your application package and approve it, reject it, or advise you of upgrades in equipment that will save energy costs and/or increase your incentive.)

**Support for Custom Energy-Efficiency Measures**

Custom measures allows program participants the opportunity to receive an incentive for energy-efficiency measures that are not on the prescriptive equipment Incentive list, but are project/facility specific.

**Incentives for Qualifying Equipment and Projects**

Financial incentives are available for large and small projects. These incentives offset some or maybe even all! — of the added cost to purchase qualifying energy-efficient equipment, and provides significant long-term energy savings. Ranges of incentives are available for qualifying equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives

**For specific details** on equipment requirements and financial incentives, including incentives for equipment not listed here, contact a program representative. Fiscal year financial incentives will be limited to a maximum of \$500,000 per customer utility account and are available as long as permits are obtained.

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LOCAL GOVERNMENT ENERGY  
AUDIT

LARGE ENERGY USERS PROGRAM

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## Equipment Incentives

### Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

**Visit the Sandy web page for details and important links.**

### More reasons for a smart start on your next project!

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the **online application forms**.

**Please note that almost all equipment incentives require pre-approval before equipment is installed. (click for exceptions)** To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specific information needed for your project) and a current utility bill(s).

In order to be eligible to receive financial incentives under this Program, Applicants must receive electric and/or gas service from one of the regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.



#### Electric Chillers

Water-cooled chillers (\$12 - \$170 per ton)  
Air-cooled chillers (\$8 - \$52 per ton)

#### Gas Cooling

Gas absorption chillers (\$185-\$450 per ton)  
Gas Engine-Driven Chillers (Calculated through Custom Measure F

**PAST PROGRAMS****TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US****Desiccant Systems** (\$1.00 per cfm - gas or electric)**Electric Unitary HVAC**

Unitary AC and split systems (\$73 - \$92 per ton)  
 Air-to-air heat pumps (\$73 - \$92 per ton)  
 Water-source heat pumps (\$81 per ton)  
 Packaged terminal AC & HP (\$65 per ton)  
 Central DX AC Systems (\$40 - \$72 per ton)  
 Dual Enthalpy Economizer Controls (\$250)  
 Occupancy Controlled Thermostats (\$75 each)  
 A/C Economizing Controls (\$85 - \$170 each)

**Ground Source Heat Pumps**

Closed Loop (\$450-750 per ton)

**Gas Heating**

Gas-fired boilers < 300 MBH (\$300 per unit)  
 Gas-fired boilers ≥ 300 MBH - 1500 MBH (\$1.75 per MBH)  
 Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH (\$1.00 per MBH)  
 Gas-fired boilers > 4000 MBH (Calculated through Custom Measure)  
 Gas furnaces (\$300-\$400 per unit)  
 Gas infrared heaters - indoor only (\$300 - \$500 per unit)  
 Boiler economizing controls (\$1,200 - \$2,700 per unit)

**Variable Frequency Drives**

Variable air volume (\$65 - \$155 per hp)  
 Chilled-water pumps (\$60 per hp)  
 Compressors (\$5,250 to \$12,500 per drive)

**Natural Gas Water Heating**

Gas water heaters ≤ 50 gallons (\$50 per unit)  
 Gas-fired water heaters > 50 gallons (\$1.00 - \$2.00 per MBH)  
 Tankless water heaters replacing a free standing water heater > 82 energy factor (\$300 per heater)  
 Gas-fired booster water heaters (\$17 - \$35 per MBH)

**Premium Motors**

Three-phase motors (\$45 - \$700 per motor) (**Incentive was discontinued effective March 1, 2013 except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe from the program commitment date to complete the installation.**)

**Refrigerator/Freezer Case Premium Efficiency Motors (ECM)**

Fractional (< 1 HP) Electronic Commutated Motors (ECM) (\$40 per for replacement of existing shaded-pole motor in refrigerated/freezer case)

**Prescriptive Lighting**

New Linear Fluorescent

T-12, HID and Incandescent to T-5 and T-8 (\$25 - \$200 per fixture) **(Note: T12 replacements are only available for buildings impacted by Hurricane Sandy)**

New Induction (\$70 per replaced HID fixture)

New LED

Screw-in/Plug-in (\$10 - \$20 per lamp)

Refrigerator/Freezer Case (\$30 - \$65 per fixture)

Outdoor pole/arm/wall-mounted luminaires (\$100 - \$175 per fixture)

Display case (\$30 per case)

Shelf-mounted display and task (\$15 per linear foot)

Wall-wash, desk, recessed (\$20 - \$35 per fixture)

Parking garage luminaires (\$100 per fixture)

Track or Mono-Point directional (\$50 per fixture)

Stairwell and Passageway luminaires (\$40 per fixture)

High-Bay, Low-Bay (\$150 per fixture)

Bollard (\$50 per fixture)

Luminaires for Ambient Lighting of Interior Commercial Space  
Linear panels (\$50 per fixture)

Fuel pump canopy (\$100 per fixture)

LED retrofit kits (custom measures)

New Pulse-Start Metal Halide (\$25 per fixture)

Linear Fluorescent Retrofit (\$10 - \$20 per fixture)

Induction Retrofit (\$50 per retrofitted HID fixture)

New Construction/Complete Renovation (performance-based)

**Note: Incentives for T-12 to T-5 and T-8 lamps with electronic ballast in facilities (\$10 per fixture, 1-4 lamps) and T-5/T-8 high bay fixtures (\$16 - per fixture) were discontinued effective March 1, 2013 for T-12 retrofits replacements except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe of one year from the project commitment date to complete the installation**

### Lighting Controls

#### Occupancy Sensors

Wall mounted (\$20 per control)

Remote mounted (\$35 per control)

Daylight dimmers (\$25 per fixture controlled, \$50 per fixture for office applications only)

Occupancy controlled hi-low fluorescent controls (\$25 per fixture controlled)

#### HID or Fluorescent Hi-Bay Controls

Occupancy hi-low (\$35 per fixture controlled)

Daylight dimming (\$45 per fixture controlled)

### Refrigeration

#### Covers and Doors

Energy-Efficient doors for open refrigerated doors/covers (\$100 per door)

Aluminum Night Curtains for open refrigerated cases (\$3.50 per linear foot)

#### Controls

Door Heater Control (\$50 per control)

Electric Defrost Control (\$50 per control)

Evaporator Fan Control (\$75 per control)

Novelty Cooler Shutoff (\$50 per control)

## Food Service Equipment

### Cooking

Combination Electric Oven/Steamer (\$1,000 per oven)  
 Combination Gas Oven/Steamer (\$750 per oven)  
 Electric Convection Oven (\$350 per oven)  
 Gas Convection Oven (\$500 per oven)  
 Gas Rack Oven (\$1,000 single, \$2,000 double)  
 Gas Conveyor Oven (\$500 small deck, \$750 large deck)  
 Electric Fryer (\$200 per vat)  
 Gas Fryer (\$749 per vat)  
 Electric Large Vat Fryer (\$200 per vat)  
 Gas Large Vat Fryer (\$500 per vat)  
 Electric Griddle (\$300 per griddle)  
 Gas Griddle (\$125 per griddle)  
 Electric Steam Cooker (\$1,250 per steamer)  
 Gas Steam Cooker (\$2,000 per steamer)

### Holding

Full Size Insulated Cabinets (\$300 per cabinet)  
 Three Quarter Size Insulated Cabinets (\$250 per cabinet)  
 Half Size Insulated Cabinets (\$200 per cabinet)

### Cooling

Glass Door Refrigerators (\$75 - \$150 per unit)  
 Solid Door Refrigerators (\$50 - \$200 per unit)  
 Glass Door Freezers (\$200 - \$1,000 per unit)  
 Solid Door Freezers (\$100 - \$600 per unit)  
 Ice Machines (\$50 - \$500 per unit)

### Cleaning

Dishwashers (\$400 - \$1,500 per unit)

## Other Equipment Incentives\*

Performance Lighting (\$1.00 per watt per square foot below program incentive threshold, currently 5% more energy efficient than ASHRAE 2007 for New Construction only.)

Custom electric and gas equipment incentives (not prescriptive)

\*Equipment incentives are calculated based on type, efficiency, size, and application and are evaluated on a case-by-case basis. Contact us for details.

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## II. DIRECT INSTALL



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### Direct Install

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ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

NEW JERSEY'S CLEAN ENERGY PROGRAM

### DIRECT Install

#### Let us pay up to 70% of your energy efficiency upgrade.

Sometimes, the biggest challenge to improving energy efficiency is knowing where to and how to get through the process. Created specifically for existing small to medium facilities, Direct Install is a turnkey solution that makes it easy and affordable to upgrade high efficiency equipment. Direct Install is designed to cut your facility's energy costs replacing lighting, HVAC and other outdated operational equipment with energy efficient alternatives. The program pays up to 70% of retrofit costs, dramatically improving your payback on the project. There is a \$125,000 incentive cap on each project.

#### ELIGIBILITY



Existing small to mid-sized commercial and industrial facilities with a peak electric demand that did not exceed 200 kW in any of the preceding 12 months are eligible to participate in Direct Install. Applicants will submit the last 12 months of electric utility bills indicating that they are below the demand threshold and have occupied the building during that time. Buildings must be located in New Jersey and served by the state's public, regulated electric or natural gas utility companies.

#### SYSTEMS & EQUIPMENT ADDRESSED BY THE PROGRAM

Lighting  
Heating, Cooling & Ventilation (HVAC)  
Refrigeration  
Motors  
Natural Gas  
Variable Frequency Drives



Measures eligible for Direct Install are limited to specific equipment categories, types and capacities. Boilers may not exceed 500,000 Btuh and furnaces may not exceed 140,000 Btuh.



### III. PAY FOR PERFORMANCE (P4P)



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BECOME A PARTNER

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## Pay for Performance - Existing Buildings

Download program applications and incentive forms.

### The Greater the Savings, the Greater Your Incentives

Take a comprehensive, whole-building approach to saving energy in your existing facility. Earn incentives that are directly linked to your savings. Pay for Performance relies on a



program partners who provide technical services under direct contract to you. Acting as your energy expert, your partner will develop a whole-building energy reduction plan for each project with a whole-building technical component of a traditional energy audit, a financial plan for full implementation of energy efficient measures and a construction schedule for installation.

#### Eligibility

Existing commercial, industrial and institutional buildings with demand over 100 kW for any of the preceding twelve months to participate including hotels and casinos, large office buildings, family buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Buildings that fall into the following customer classes are not required to meet the 100 kW demand threshold to participate in the program: hospitals, public colleges and universities, 501(c)(3) non-profit organizations, affordable multifamily housing, and local governmental entities. Your energy reduction plan will define a comprehensive package of measures capable of reducing the existing energy consumption of your building by 15% or more.

Exceptions to the 15% threshold requirement may be made for certain industrial, manufacturing, water treatment and datacenter building types whose annual energy consumption is heavily weighted on process loads. Details are available in the high energy intensity section of this page.

### ENERGY STAR Portfolio Manager

Pay for Performance takes advantage of the ENERGY STAR Program with Portfolio Manager, EPA's interactive tool that allows facility managers to track and evaluate energy and water consumption across all of their buildings. The tool provides the opportunity to load in the characteristics and energy usage of your buildings and determine an energy performance benchmark score. You can then assess energy management goals over time, identify strategic opportunities for savings, and receive EPA recognition for superior energy performance.



This rating system assesses building performance by tracking and scoring energy use in your facilities and comparing it to similar buildings. That can be a big help in locating opportunities for cost-justified energy efficiency upgrades. And, based on our findings, you may be invited to participate in the Building Performance with ENERGY STAR initiative and receive special recognition as an industry leader in energy efficiency.

#### Incentives

**OIL, PROPANE & MUNICIPAL  
ELECTRIC CUSTOMERS**

Pay for Performance incentives are awarded upon the satisfactory completion of three p milestones:

**EDA PROGRAMS**

Incentive #1 - Submittal of complete energy reduction plan prepared by an app program partner - Contingent on moving forward, incentives will be between \$5 \$50,000 based on approximately \$.10 per square foot, not to exceed 50% of th annual energy expense.

**SBC CREDIT PROGRAM**

Incentive #2 - Installation of recommended measures - Incentives are based on the projected level of electricity and natural gas savings resulting from the installation of comprehensive energy-efficiency measures.

**PAST PROGRAMS**

**TOOLS AND RESOURCES**

Incentive #3 - Completion of Post-Construction Benchmarking Report - A completed report verifying energy reductions based on one year of post-

**PROGRAM UPDATES**

implementation results. Incentives for electricity and natural gas savings will be based on actual savings, provided that the minimum performance threshold of savings has been achieved.

**CONTACT US**



**A detailed Incentive Structure document is available on the applications and form**

### **Steps to Participation**

[Click here](#) for a step-by-step description of the program.

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# PAY FOR PERFORMANCE APPLICATION FORM

**July 1, 2013 - June 30, 2014**

**Utility Serving Applicant:**

<input type="checkbox"/> New Jersey Natural Gas	<input type="checkbox"/> Atlantic City Electric	<input type="checkbox"/> Jersey Central Power & Light	<input type="checkbox"/> PSE&G
<input type="checkbox"/> Other Electric Service Provider (please specify): _____	<input type="checkbox"/> Elizabethtown Gas	<input type="checkbox"/> Rockland Electric Co.	<input type="checkbox"/> South Jersey Gas
<input type="checkbox"/> Other Fuel Provider: _____	<input type="checkbox"/> Oil: _____	<input type="checkbox"/> Other (Please specify): _____	

## Instructions

1. Read the program material to determine project qualification.
2. Read the Participation Agreement and sign where indicated.
3. Fill out all applicable spaces on this form.
4. Provide a copy of the customer's company W-9 form.
5. Provide the most recent consecutive 12 month period of utility bills for the project.

6. Provide brief description of facility.
7. Partner must submit the application package via e-mail, mail or fax **DIRECTLY** to the Market Manager – see back of this form.

**Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.**

## Customer/Owner Information (payment will be made to entity entered here)

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone/Fax	E-mail	Federal ID/SSN	

## Partner Information

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone	Fax	E-mail	

## Project Information

Project Name			
Building Address		City	State Zip
Utility Account Number(s): Electric		Gas	
* Note: Please use the back of this page for additional utility accounts if quantity exceeds space allotment.			
Annual Peak kW Demand	Building Type		Number of Buildings
Size of Building(s) (gross sq/ft)		Direct, Master or Sub Metered	

## Funding

☐ Check the box if an Energy Savings Improvement Program (ESIP) will be a source of funding. ESIP allows government agencies to pay for energy related improvements using the value of the resulting energy savings.

Do you expect to receive funding under any other efficiency programs? ☐ No ☐ Yes If Yes, please specify below:

Utility Program #1 – Utility: _____	Program Name: _____
Utility Program #2 – Utility: _____	Program Name: _____
Federal Program #1 – Organization: _____	Program Name: _____
Federal Program #2 – Organization: _____	Program Name: _____
Other Program – Organization: _____	Program Name: _____

## Additional Project information

Additional Utility Account(s)

Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number

## Additional Comments:

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Complete this application form and send it directly to the Commercial/Industrial Market Manager by e-mail, mail or fax.

New Jersey's Clean Energy Program  
c/o TRC Energy Services-P4P  
900 Route 9 North, Suite 404 • Woodbridge, NJ 07095

Phone: 866-657-6278 • Fax: 732-855-0422  
E-mail: P4P@NJCleanEnergy.com

**Visit our website: [NJCleanEnergy.com/P4P](http://NJCleanEnergy.com/P4P)**

New Jersey SmartStart Buildings<sup>®</sup> is a registered trademark. Use of the mark without the permission of the New Jersey Board of Public Utilities, Office of Clean Energy is prohibited.

\*Incentives/Requirements subject to change.



002-FY14-04/14

# Pay For Performance-Existing Buildings

## Participation Agreement

### Definitions:

**Design Incentives** – Incentives that may be offered to design professionals by the Program.

**Design Services** – Services that may be offered to design professionals under the Program.

**Energy-Efficient Measures** – Any device eligible to receive a Program Incentive payment through the NJ Clean Energy Commercial and Industrial Program (New Jersey SmartStart Buildings).

**New Jersey Utilities** – The regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

**Administrator** – New Jersey Board of Public Utilities, Office of Clean Energy

**Participating Customers** – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

**Product Installation or Equipment Installation** – Installation of the Energy-Efficient Measures.

Projects with a contract threshold of \$14,187 (increasing to \$15,444 effective July 1, 2014) are required to pay no less than prevailing wage rate to workers employed in the performance of any construction undertaken in connection with Board of Public Utilities financial assistance, or undertaken to fulfill any condition of receiving Board of Public Utilities financial assistance, including the performance of any contract to construct, renovate or otherwise prepare a facility, the operations of which are necessary for the receipt of Board of Public Utilities financial assistance. By submitting an application, or accepting program incentives, applicant agrees to adhere to New Jersey Prevailing Wage requirements, as applicable.

**Program** – The Commercial and Industrial Energy-Efficient Construction Program (New Jersey SmartStart Buildings) offered herein by the New Jersey Board of Public Utilities, Office of Clean Energy pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

**Program Incentives** – Refers to the amount or level of incentive that the Program provides to Participating Customers pursuant to the Program offered herein (see description under "Incentive Amount" heading).

**Program Offer** – Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities identified above.

**Program Manager** – TRC Energy Services.

**Application and Eligibility Process** – The Program pays incentives after the installation of qualified energy-efficient

measures that were pre-approved (for exceptions to this condition, please refer to "Exceptions for Approval".) In order to be eligible for Program Incentives, a Customer, or an agent (contractor/vendor) authorized by a Customer, must submit a properly completed application package. The package must include an application signed by the customer; a complete (current) utility bill; and technology worksheet and manufacturer's cut sheets (where appropriate). This information must be submitted to the Program Manager before equipment is installed. Applications for measures that are self installed by customers must be submitted by the customer and not the sales vendor of the measure, however, the customer may elect to assign payment of the incentive to the sales vendor. This application package must be received by the Program Manager on or before June 30, 2014 in order to be eligible for the fiscal year July 1, 2013-June 30, 2014 incentives. The Program Manager will review the application package to determine if the project is eligible for a Program Incentive. If eligible, the Customer will receive an approval letter with the estimated authorized incentive amount and the date by which the equipment must be installed in order for the approval to remain in effect. Upon receipt of an approval letter, the Customer may then proceed to install the equipment listed on the approved application. Equipment installed prior to the date of the Program Manager's approval letter is not eligible for an incentive. The Program Manager reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the approval letter. All equipment must be purchased within 12 months of date of application. **Any Customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

**Exceptions for Approval** – The Application and Eligibility Process pertains to all projects except for those involving either Gas Heating, Unitary HVAC or Motors having an incentive amount less than \$5,000 that were installed within 12 months of receipt of the application. These measures, at this incentive level, may be installed without prior approval. In addition, but at the sole discretion of the Program Manager, emergency replacement of equipment may not require a prior approval determination and letter. **In such cases, please notify the Program Manager of such emergencies as early as possible, that an application will soon be sent in that was not pre-approved.**

**Post-Installation Approval** – After installation is completed, the Customer, or an agent authorized by the Customer, must finalize and submit an invoice for the purchase of the equipment (material cost must be broken out from labor costs), and any other required documentation as specified on the equipment application or in the Program Manager's initial approval letter.

Please refer to the program guide on the [NJCleanEnergy.com/ssb](http://NJCleanEnergy.com/ssb) website for the complete Application and Eligibility Process.

The Program Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing product or equipment (if applicable) and the Energy-Efficient Measures

installed under this Program, either prior to issuing incentives or at a later time.

Energy-Efficient Measures must be installed in buildings located within a New Jersey Utilities' service territory and designated on the Participating Customer's incentive application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program materials and incentive applications. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease. Design Incentives are available to design professionals as described in the Program materials and applications. A different and separate agreement must be executed by participating design professionals to be eligible for this type of incentive. The design professional does not need to be based in New Jersey.

*Equipment procured by Participating Customers through another program offered by New Jersey's Clean Energy Program or the New Jersey Utilities, as applicable, is not eligible for incentives through this program. Customers who have not contributed to the Societal Benefits Charge of the applicable New Jersey Utility are not eligible for incentives offered through this program.*

**Incentive Amount** – Program Incentives will equal either: a) the approved Program Incentive amount, or b) the actual equipment cost of the Energy-Efficient Measure, whichever is less, as determined by the Program Manager. Products offered at no direct cost to the customer are ineligible. Incomplete application submissions, applications requiring inspections and unanticipated high volume of activities may cause processing delays. Program Incentives are limited to \$500,000 per utility account in a calendar year. Contact the Program Manager regarding any questions.

**Tax Liability** – The Program Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number to the Program Manager on the application form in order to receive a Program Incentive. In addition, Participating Customers must also provide a Tax Clearance Form (entitled "Business Assistance or Incentive Clearance Certificate") that is dated within 90 days of equipment installation.

**Endorsement** – The Program Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

**Warranties** – THE PROGRAM MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITLY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.

**Limitation of Liability** – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against the Program Manager or the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Program Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Program Manager, its representatives, or subcontractors, or the Administrator, be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Program Manager under this Program shall be individual, and not joint and/or several.

**Assignment** – The Participating Customer may assign Program Incentive payments to a specified vendor.

**Participating Customer's Certification** – Participating Customer certifies that he/she purchased and installed the equipment listed in their application at their defined New Jersey location. Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements listed in the application.

**Termination** – The New Jersey Board of Public Utilities reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

**Acknowledgement** – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Program Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the NJ SmartStart Buildings Program. Additionally, I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program.

CUSTOMER'S SIGNATURE
PARTNER SIGNATURE
By signing, I certify that I have read, understand and agree to the Participation Agreement listed above.

#### IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)





## Your Power to Save

At Home, for Business, and for the Future

[About Us](#) | [Press Room](#) | [Library](#)

HOME

RESIDENTIAL

COMMERCIAL, INDUSTRIAL  
AND LOCAL GOVERNMENT



### COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

#### PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND  
FUEL CELLS

LOCAL GOVERNMENT ENERGY  
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT  
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL  
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

PAST PROGRAMS

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PROGRAM UPDATES

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## Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to make improvements and reduce energy usage with minimal expenditure of new financial resources.

This Local Finance Notice outlines how local governments can develop and implement an ESIP at their facilities. Below are two sample RFPs:

Local Government  
School Districts (K-12)

All RFPs must be submitted to the Board for approval at [ESIP@bpu.state.nj.us](mailto:ESIP@bpu.state.nj.us).

The Board also adopted protocols to measure energy savings:

Measuring Energy Savings  
Procedures for Implementation

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Local units considering an ESIP should carefully review the Local Finance Notice, the law, and consult with qualified professionals to determine how they should approach the task.

The NJ Board of Public Utilities sponsored Sustainable Jersey in the creation of an ESIP Guidebook that explains how to implement the program. The guidebook also includes a list of successful projects and a list of helpful resources.

### FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit as prescribed in P.L.2012 c.55.

### ENERGY REDUCTION PLANS

If you have an ESIP plan that needs to be submitted to the Board of Public Utilities, please email it to [ESIP@bpu.state.nj.us](mailto:ESIP@bpu.state.nj.us). Please limit the file size to 3MB (or break it into smaller files).

Frankford Township School District  
Northern Hunterdon-Voorhees Regional High School  
Manalapan Township (**180 MB** - *Right Click, Save As*)

## **ESIP PROGRAM**

Final version 42413

### **BPU RULES**

1. Public Entity must decide if they will use an ESCO or DIY method or Hybrid thereof prior to issuing the RFP and the RFP must state the intended method. A change in the project procurement model after the RFP closing date will be cause for immediate rejection and disqualification of potential Clean Energy program incentives.
2. RFP procedures shall be adhered to as per the legislation, including the use of BPU approved forms. Any alteration of the forms, without prior approval from the BPU shall be grounds for rejection.
3. RFP must include copy of an audit (ASHRAE Level II w/Level III for lighting) and audit must be prepared by a firm classified by DPMC in the 036 discipline.
4. All firms, including professional services, whether using ESCO or DIY model, must be DPMC classified.
5. If an Architect is engaged by the public entity, the architectural fees are the responsibility of the public entity and must be paid directly to the firm. These fees may be included in the energy cost savings analysis and payback.

ESCO's may contract directly with an architectural firm, in which case the architectural firm serves as a subcontractor to the ESCO and the project related service costs may be included within the project's economic model.

6. Public entity shall conduct pre-bid meetings and site visits per existing statutes.

In the interest of open public bidding transparency, it is a requirement of the BPU that all proposers must attend the pre-proposal bid meeting.

7. There shall be no negative cash flow in any year of the program.  
section 7 (1)(a)  
"the energy savings resulting from the program will be sufficient to cover the cost of the program's energy conservation measures."
8. SREC values are not permitted to be used in the energy cost savings calculations.
9. Capital cost avoidance values are not to be used in the energy savings calculations.
10. Operational and Maintenance (O&M) cost savings may be permitted in the cost savings calculations, but only with supporting documentation.
11. Blended utility rates shall not be permitted. Use the actual utility tariff or local contracted rates if there is a third party supplier.

For the RFP proposals, the public entity shall define the utility rates in the RFP

12. Contracted third party utility rates may only be used for the term of the contract (5 yr. maximum)  
Subsequent years are to be projected at the utility tariff rates plus the annual BPU escalation rates.
13. Public entity shall conduct M&V (measurement and verification) at the one (1) year operational date and shall provide a copy of the M&V report to the Board of Public Utilities.

For the RFP proposals, the ESCO shall provide the cost for the one (1) year M&V only. For comparative purposes, the one year M&V pricing shall be indicated on the proposal Form VI, under the “Annual Service Costs” column. Additional M&V costs are at the discretion of the local unit and are not to be included in the proposal.

14. The decisions made by BPU staff regarding compliance or other issues that arise in connection with the RFP procurement process shall be considered a final decision of the BPU. Any appeal will need to be through the New Jersey Superior Court, Appellate Division.
15. For the RFP proposals only, Demand Response (DR) revenues claimed by ESCO’s can only be projected for a maximum period of three (3) years. DR revenue projections beyond three years will not be permitted. DR revenues must be included and presented under the “Energy Rebates/Incentives” column of FORM VI.
16. ESCO “fees” proposed during the RFP phase of the project cannot increase post-award. ESCO’s are required to maintain the fee percentages through final contract negotiations and construction of the Board approved Energy Savings Plan
17. Public Bid openings shall be held on the due date of the proposal submissions. The public entity shall announce the name of the bidder and the total dollar amount. After award of a contract, all proposals received will be made available by the owner for public inspection
18. Rejection of bids by the public entity shall be conducted in accordance with the appropriate sections of the applicable legislation, as stated in Title 40A:11-13.2. Additionally all proposals must be returned to the respective ESCO’s upon rejection.
19. Field changes that exceed 5% of the project cost require BPU approval.
20. Energy Savings Plans (ESP) that is dependent upon incentives from the Clean Energy Program must review the current program requirements, at the time of application, for each incentive to insure eligibility. If any program incentive is denied, resubmission of all ESIP related forms will be necessary to remain ESIP qualified.

## **APPENDIX E**

### **Photovoltaic Analysis**

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Millburn Township Public School District  
Education Center

Cost of Electricity	\$0.116	/kWh
Electricity Usage	252,505	kWh/yr
System Unit Cost	\$4,000	/kW

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Budgetary	Annual Utility Savings				Estimated	Total		New Jersey	Payback	Payback
Cost					Maintenance	Savings	Federal Tax	Renewable	(without	(with
					Savings		Credit	** SREC	incentive)	incentive)
\$	kW	kWh	therms	\$	\$	\$	\$	\$	Years	Years
\$240,000	60.0	78,200	0	\$9,044	0	\$9,044	\$0	\$13,685	26.5	10.6

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$175 /1000kwh

Area Output\*

1,290 m2  
13,884 ft2

Perimeter Output\*

144 m  
473 ft

Available Roof Space for PV:

(Area Output - 10 ft x Perimeter) x 85%  
7,779 ft2

Approximate System Size:

Is the roof flat? (Yes/No)

Yes

8 watt/ft2  
62,228 DC watts  
60 kW

Enter into PV Watts

PV Watts Inputs\*\*\*

Array Tilt Angle 20 Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)  
Array Azimuth 180 Enter into PV Watts (default)  
Zip Code 07041 Enter into PV Watts  
DC/AC Derate Factor 0.83 Enter into PV Watts

PV Watts Output

78,200 annual kWh calculated in PV Watts program

% Offset Calc

Usage 252,505 (from utilities)  
PV Generation 78,200 (generated using PV Watts )  
% offset 31%



\* <http://www.freemaptools.com/area-calculator.htm>  
\*\* <http://www.flettexchange.com>  
\*\*\* [http://gisatnrel.nrel.gov/PVWatts\\_Viewer/index.html](http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html)



\*\*\*\*\*

## AC Energy & Cost Savings

\*\*\*\*\*



(Type comments here to appear on printout; maximum 1 row of 90 characters.)

Station Identification		Results			
Cell ID:	0268370	Month	Solar Radiation (kWh/m <sup>2</sup> /day)	AC Energy (kWh)	Energy Value (\$)
State:	New Jersey				
Latitude:	40.9 ° N				
Longitude:	74.2 ° W				
PV System Specifications		1	2.65	4192	486.27
DC Rating:	60.0 kW	2	3.47	4964	575.82
DC to AC Derate Factor:	0.830	3	4.83	7368	854.69
AC Rating:	49.8 kW	4	5.28	7552	876.03
Array Type:	Fixed Tilt	5	5.93	8616	999.46
Array Tilt:	20.0 °	6	6.32	8651	1003.52
Array Azimuth:	180.0 °	7	5.87	8143	944.59
Energy Specifications		8	5.55	7752	899.23
Cost of Electricity:	11.6 ¢/kWh	9	5.04	6939	804.92
		10	4.14	6102	707.83
		11	2.82	4098	475.37
		12	2.46	3823	443.47
		Year	4.54	78200	9071.20
<div>Output Hourly Performance Data</div> <p>(Gridded data is monthly, hourly output not available.)</p>		<div>Output Results as Text</div> <p><a href="#">Saving Text from a Browser</a></p>			
Run <a href="#">PVWATTS v.2</a> for another location		Run <a href="#">PVWATTS v.1</a>			

Please send questions and comments to [Webmaster](#)

[Disclaimer and copyright notice.](#)



RReDC home page (<http://rredc.nrel.gov>)

## **APPENDIX F**

### **Photos**





1: Education Center roof



2: Exterior of building



2: H.B. Smith 1968 hot water boiler





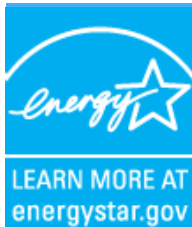
4: Existing domestic hot water heater



5: Base mounted system pumps w/o VFDs

## **APPENDIX G**

### **EPA Portfolio Manager**



# ENERGY STAR® Statement of Energy Performance

# 40

ENERGY STAR®  
Score<sup>1</sup>

## Education Center

**Primary Property Function:** Office  
**Gross Floor Area (ft²):** 14,375  
**Built:** 1968

**For Year Ending:** February 28, 2014  
**Date Generated:** May 22, 2014

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**  
Education Center  
434 Millburn Avenue  
Millburn, New Jersey 07041

**Property Owner**  
Millburn Township Public Schools  
434 Millburn Avenue  
Millburn, NJ 07041  
( ) -

#### Primary Contact

\_\_\_\_\_  
,  
( ) -  
\_\_\_\_\_

**Property ID:** 4057372

### Energy Consumption and Energy Use Intensity (EUI)

Site EUI	Annual Energy by Fuel		National Median Comparison	
107.1 kBtu/ft²	Natural Gas (kBtu)	678,700 (44%)	National Median Site EUI (kBtu/ft²)	97
	Electric - Grid (kBtu)	861,547 (56%)	National Median Source EUI (kBtu/ft²)	215.3
			% Diff from National Median Source EUI	10%
Source EUI	Annual Emissions			
237.8 kBtu/ft²	Greenhouse Gas Emissions (Metric Tons CO2e/year)		145	

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### Licensed Professional

\_\_\_\_\_  
,  
( ) -  
\_\_\_\_\_



Professional Engineer Stamp  
(if applicable)