

THE NEWARK PUBLIC SCHOOLS

Group 2 Buildings

ALEXANDER STREET SCHOOL

43 Alexander Street, Newark, NJ 07106

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM
FOR
NEW JERSEY
BOARD OF PUBLIC UTILITIES**

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CHA PROJECT NO. 27998

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REPORT DISCLAIMER

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within $\pm 20\%$, and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for Newark Public Schools (NPS), in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost are also identified during the study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
Alexander Street School	43 Alexander St., Newark NJ 07106	74,849	1896

The annual energy and cost savings for the recommended energy conservation measures (ECM) identified in the survey are shown below:

Building Name	Electric Savings (kWh)	NG Savings (therms)	Fuel Oil Savings (Gallons)	Total Savings (\$)	Payback (years)
Alexander Street School	70,861	(21,776)	29,456	80,653	2.7

Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 6.0.

Each measure recommended by CHA typically has a stand-alone simple payback period of 15 years or less. However, if the owner chooses to pursue an Energy Savings Improvement Plan (ESIP), high payback measures could be bundled with lower payback measures which ultimately can result in a payback which is favorable for an ESIP project to proceed. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment due to its age, such as a boiler for example.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

Summary of Energy Conservation Measures

ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
1	Install Attic Insulation	19,727	2,838	7.0	0	7.0	Y
2	Install Door Seals/Sweeps	1,383	558	2.5	0	2.5	Y
3A	Heating Fuel Conversion (Fuel Switch)	48,557	52,142	0.9	0	0.9	Y
3B**	Convert Steam Heating System to Hot Water	2,870,974	55,117	52.1	16,000	51.8	N
4	Install Window A/C Controllers	1,000	822	1.2	0	1.2	Y
5A	Install Basic Controls	21,309	14,313	1.5	0	1.5	Y
5B**	Full DDC Control	575,496	18,766	30.7	0	30.7	N
6	Domestic Hot Water System Improvements	17,937	302	59.3	50	59.2	Y
7	Install Low Flow Plumbing Fixtures	160,788	796	202.1	0	202.1	N
L1**	Lighting Replacements / Upgrades	94,098	8,601	10.9	0	10.9	N
L2**	Install Lighting Controls (Occupancy Sensors)	9,990	2,301	4.3	1,295	3.8	N
L3	Lighting Replacements with Controls	104,088	9,678	10.8	1,295	10.6	Y
Total**		374,790	81,448	4.6	1,345	4.6	
Total (Recommended)		214,001	80,653	2.7	1,345	2.6	

* Incentive shown is per the New Jersey SmartStart Program.

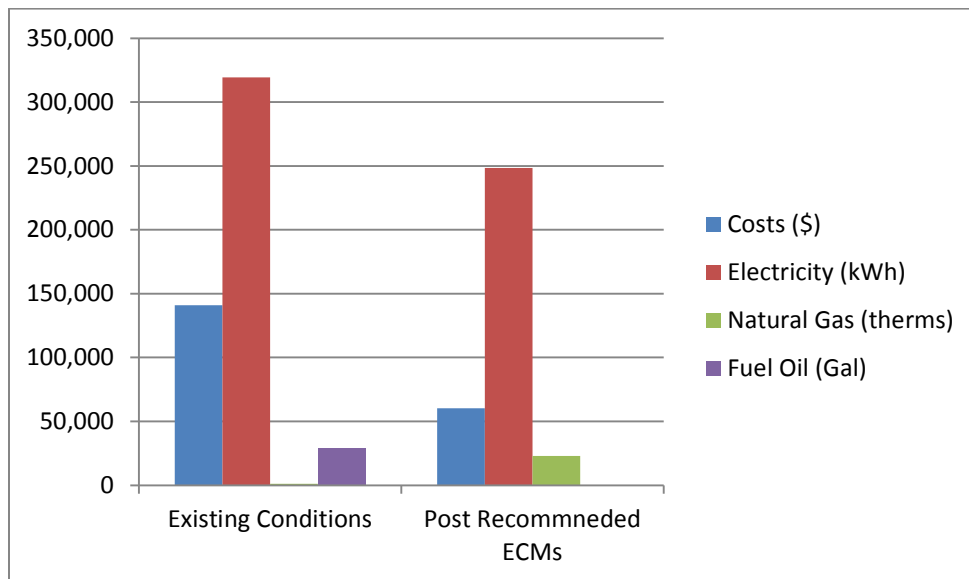
** These ECMs are not included in the Total, as they are alternate measures not recommended.

The following alternative energy measures are also recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 10 kW System

If NPS implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	140,953	60,302	57%
Electricity (kWh)	319,200	248,339	22%
Natural Gas (therms)	1,148	22,924	-1897%
Fuel Oil (Gal)	29,456	0	100%
Site EUI (kbtu/SF/Yr)	71.2	41.9	



2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHAs site visit. See Appendix B for detailed information on mechanical equipment, including capacities, model numbers and age. See Appendix F for some representative photos of some of the existing conditions observed while onsite.

Building Name: Alexander Street School (Index No. 2)

Address: 43 Alexander Street, Newark NJ 07106

Gross Floor Area: 74,849 Square Feet

Number of Floors: 4

Year Built: 1896

Additions: 1903, 1911, 1920



Description of Spaces: Classrooms, offices, cafeteria, kitchen, multi-purpose room, computer lab, storage rooms, toilet rooms and a mechanical room.

Description of Occupancy: The school serves 343 students from Pre-K to 5th grade. There are 30 school faculty and staff members.

Number of Computers: The school has approximately 45 desktop and laptop computers.

Building Usage: Hours of operation are 8:15 AM – 3:00 PM Monday through Friday, with various after-school activities until 6:00 PM. Custodians are in the building until 11:00 each night. In general the occupied hours are considered 80 hours per week, 10 months per year

Construction Materials: Structural steel framing with no insulation. The interior walls are a combination of brick and plaster atop terracotta block. The 1896 construction has wood flooring

Façade: Brick and concrete

Roof: The majority of the roof is pitched with asphalt shingles that is framed out of wood with no insulation. There are two construction vintages with flat roofs including the 1922 and 1920 buildings. The roof on these buildings is a built up system with asphalt shingles. An ECM has been included to install insulation in the attic of the pitched roof.

Windows: Windows are double hung double pane windows with aluminum frames. Some windows in the original construction are single pane windows with wooden frames. The windows are in good condition. There are no ECMs associated with the windows.

Exterior Doors: Exterior doors throughout the school have been upgraded to FRP and have double pane safety glass. The doors appear to be like-new, however the seals and sweeps around some of the doors can be replaced. An ECM has been included to replace door seals.

Heating Ventilation & Air Conditioning (HVAC) Systems

Heating: The heating in Alexander School consists of two (2) No. 2 oil fired Superior Steam boilers with an individual capacity of 8,088 lbs/hr. The burner firing rate is allowed to modulate with a minimum rate of 18.8 gallon per hour (GPH) and a maximum of 56.5 GPH. The boilers were installed in 1974. The steam pressure on average is 3 psi in the system, but can reach a maximum of 5 psi before the boilers shut down. Steam is distributed throughout the school to steam radiators. Condensate is collected by steam traps and piped back to the boiler room where it enters a holding tank. Make-up water is added to the tank and the mixture is fed back to the boilers as feed water. The condensate pumps operate in lead/lag.

Oil is more expensive than natural gas on a per-btu basis; replacing the boiler burners with equivalent natural gas fired burners could save utility cost. This ECM is included.

Additionally the boilers and steam distribution system has surpassed their useful life plus steam heating is fairly inefficient compared to that of hot water heating when using high efficiency condensing hot water boilers. A calculation for converting the steam system to hot water and installing high efficiency condensing hot water boilers has also been evaluated.

Note: The existing steam boilers have surpassed their useful service life according to ASHRAE. CHA has included an ECM to replace the entire heating system with hot water which is shown in Section 5; however if the district does not wish to pursue this ECM and rather replace the boilers in kind (Steam to Steam), the estimated ballpark cost would be \$300,000.

Cooling: Only about 5% of the school is cooled by window air conditioning units which vary in size from 12,000 btu/h to 18,000 btu/h. The window A/Cs are manually operated and are assumed to be operating when no occupants are present. A window A/C controller ECM is included.

Ventilation: There is no mechanical ventilation in the school. The only ventilation occurs through the opening of windows around the school. The auditorium and gymnasium used to have mechanical heating and ventilation units but have not been used for some time.

Exhaust: There are mechanical exhaust systems for the toilet rooms throughout the school as well as for the kitchen hood. The exact horsepower of the exhaust fans are not known. The toilet room exhaust fan motors are likely fractional horsepower and the kitchen hood is likely 1 HP. The kitchen hood fan is manually operated by kitchen staff while cooking equipment is in use. Normally a kitchen exhaust controller would be recommended anytime a kitchen has an exhaust system; however the kitchen staff seemed to do a good job manually operating the fan and therefore would be no savings from installing a controller.

Controls Systems

The school has a Johnson Metasys system in place which automatically controls the boilers when the temperature is above 28F outside. Anytime the temperature is below 28F, the district requires custodians to perform a building temperature check during unoccupied hours (starting

at 3am) to ensure the building will be warm enough by the time school starts on that day. In general heat in the building is regulated by teachers opening and closing windows throughout the day. A Basic Controls ECM is included to address the boiler/ steam valve operation. An alternate ECM is also included that evaluates the energy savings potential of adding a full DDC controls system.

Domestic Hot Water Systems

Domestic hot water (DHW) is generated by one (1) AO Smith natural gas fired 250,000 btu/h DHW heater with a 100 gallon capacity and recovery rate of 242.42 gal/hr. The DHW heater was installed in 2006. DHW is distributed throughout the school to toilet room faucets, custodial mop sinks and kitchen scullery sinks.

An ECM is included to evaluate the replacement of this water heater with a smaller capacity condensing gas domestic water heater.

Kitchen Equipment

The kitchen equipment includes one (1) electric stove with an electric oven underneath, one (1) electric double door convection oven, one (1) double door steam oven, two (2) reach-in coolers and two (2) reach-in freezers. There is one (1) 4' x 8' kitchen hood located above the cooking equipment. There is no dishwasher in the school and therefore no dishwasher booster heater. All pots and pans are cleaned in the kitchen scullery sinks. The cooking and refrigeration equipment appears to be new and therefore no kitchen equipment upgrades are being considered.

Plumbing Systems

The plumbing fixtures throughout the school are high flow, with the toilets having 3.5 GPF (or greater) and faucets having 2.2 GPM (or more). The faucets are meter-type. Ceramic drinking fountains are present in corridors. An ECM is included to evaluate the water savings potential of installing low- flow water closet and urinals.

Plug Load

This school has computers, copiers, smart boards, residential appliances (microwave, refrigerator), printers and portable electric heaters (personal) which contribute to the plug load in the building. There are no ECMs associated with reducing the plug load.

Lighting Systems

Lighting throughout the building consists of linear fluorescent 32W T8 type lamps in a variety of fixtures including 2' and 4' troffer, strip and wrap style fixtures. The gymnasium has six (6) lamp T5 shatterproof fixtures. The auditorium is illuminated with CFL recessed can lighting fixtures. Interior lighting is manually controlled by wall mounted switches.

Exterior lighting consists of 70W metal halide (MH) wall pack style fixtures and 250W MH area lights (in the playground). The exterior lighting is manually controlled by breaker.

Three lighting ECMs have been included which include adding occupancy sensors to the existing lighting, replacement of the T-8 lighting with LED lighting and a third ECM that evaluates the effect of occupancy sensors used with the LED lighting upgrades.

3.0 UTILITIES

Utilities used by the building are delivered and supplied by the following utility companies:

	Electric	Natural Gas	Fuel Oil
Deliverer	PSEG	PSEG	Varies
Supplier	PSEG	PSEG	Varies

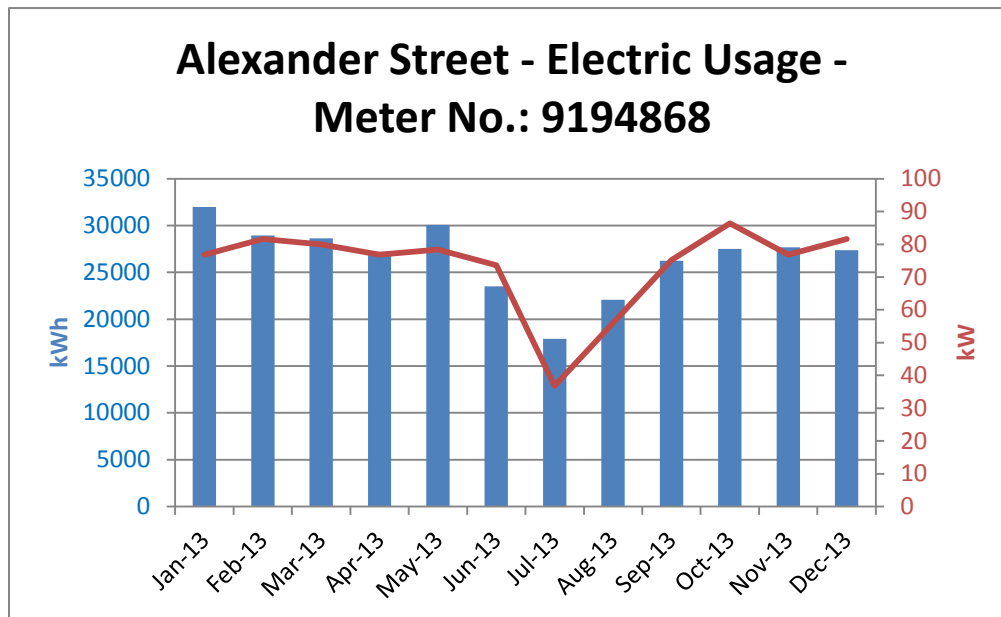
For the 12-month period ending in December 2013, the utilities usages and costs for the building were as follows:

Electric		
Annual Consumption	319,200	kWh
Annual Cost	46,128	\$
Blended Unit Rate	0.15	\$/kWh
Supply Rate	0.13	\$/kWh
Demand Rate	4.28	\$/kW
Peak Demand	86.4	kW
Natural Gas		
Annual Consumption	1,148	Therms
Annual Cost	1,160	\$
Unit Rate	1.08	\$/therm
Fuel Oil		
Annual Consumption	29,456	Gallons
Annual Cost	93,665	\$
Unit Rate	3.18	\$/gal

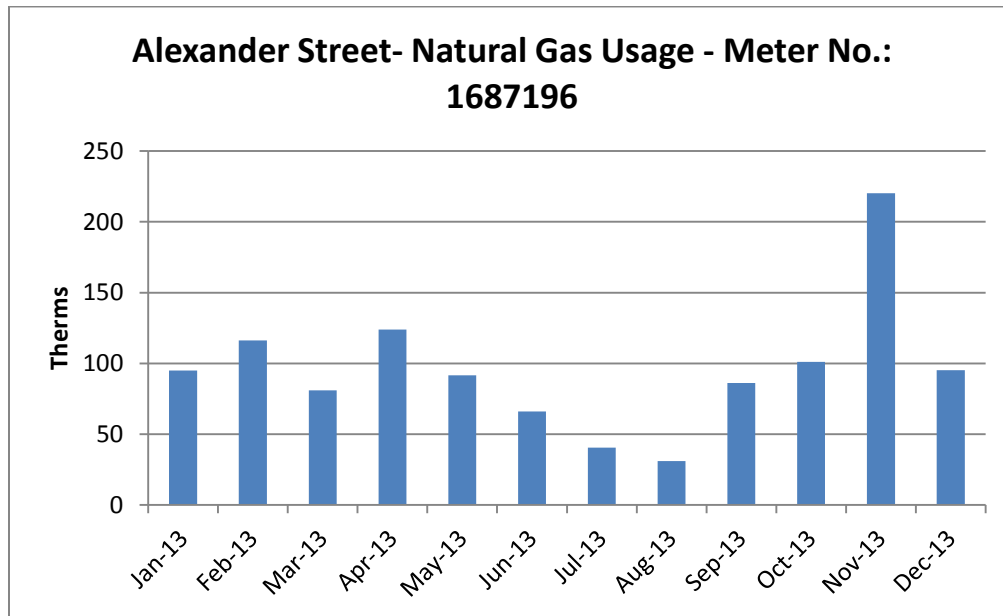
Blended Rate: Average rate charged determined by the annual cost / annual usage

Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)

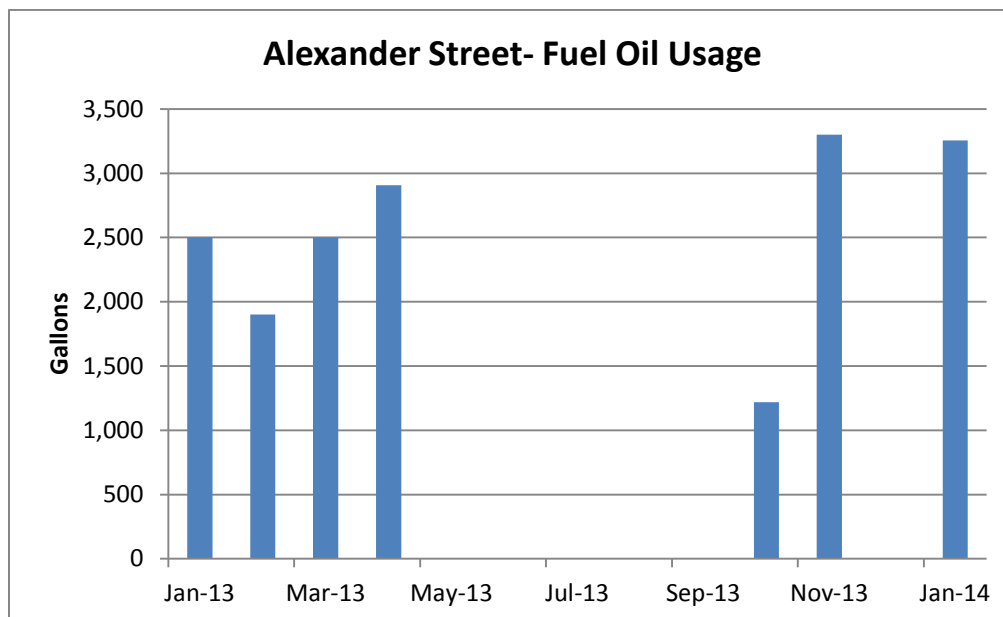
Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)



The electrical consumption profile follows a trend which would be expected for this type of school. The electricity consumption remains fairly constant all year long but drops during the summer time while the school is mostly unoccupied. There is no peak in the summer due to cooling because cooling is minimal in the building.



Natural gas in this building is consumed by the domestic hot water heater as well as the kitchen. The natural gas usage shows this pretty clearly because the monthly usage is fairly small. The peak in November is likely due to larger than average domestic hot water usage.



Fuel oil is purchased bi-monthly for space heat. This graph fails to show the exact monthly usage but does show that fuel oil is purchased pretty frequently during the heating months.

In addition, domestic water and sewer services are provided by City of Newark Division of Water at \$7.55/1000 gal.

See Appendix A for a utility analysis.

Under New Jersey's energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*				Recommended to Shop for Third Party Supplier?
Utility	Units	School Average Rate	NJ Average Rate	
Electricity	\$/kWh	\$0.15	\$0.12	Y
Natural Gas	\$/Therm	\$1.08	\$0.95	Y
Fuel Oil	\$/Gal	\$3.18	\$3.62	N

* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)

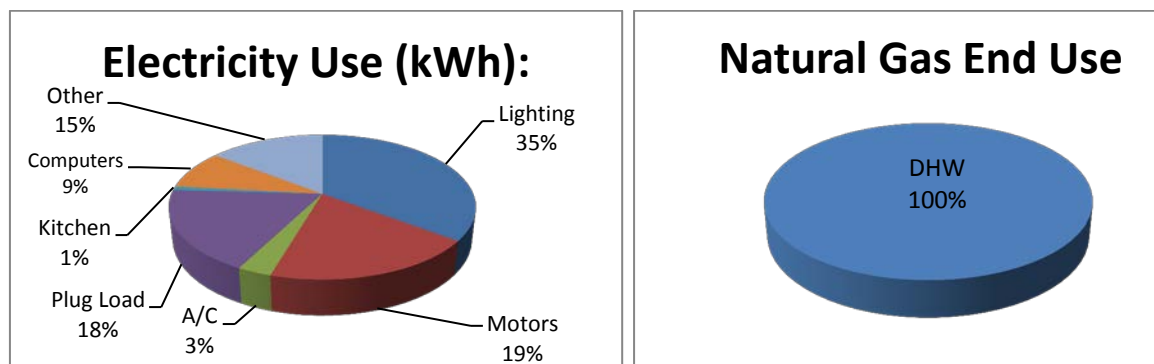
Additional information on selecting a third party energy supplier is available here:

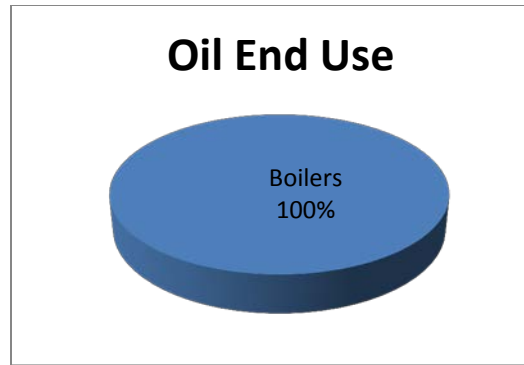
<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building's service area.

The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

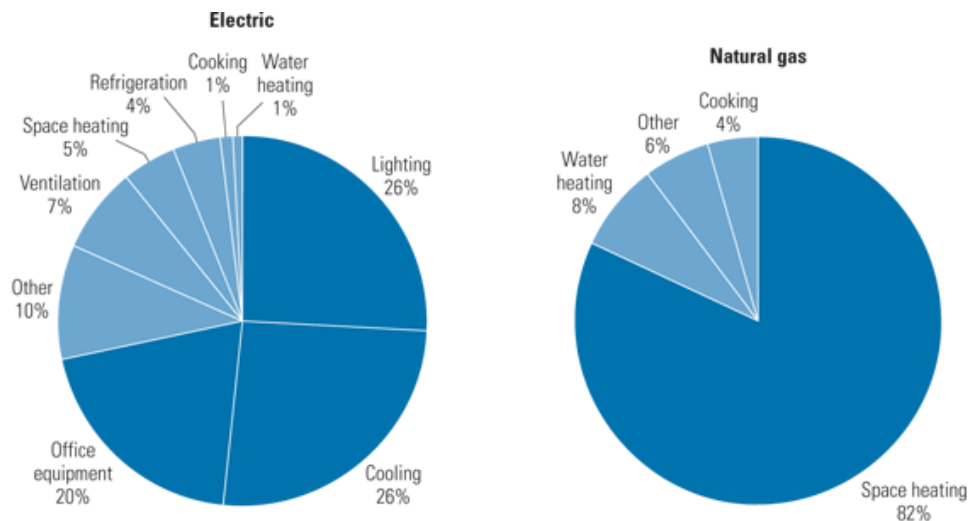
Site End-Use Utility Profile





Most of the electricity consumed by educational facilities is used to for lighting, cooling, and plug loads such as computers and copiers; most of the natural gas is used for space heating. Each school's energy profile is different, and the following charts represent typical utility profiles for K-12 schools per U.S. Department of Energy.

Typical End-Use Utility Profile for Educational Facilities



Courtesy: E SOURCE; from Commercial Building Energy Consumption Survey, 1999 data

4.0 BENCHMARKING

TRC has previously benchmarked this building, the results of which have been provided to NPS. The results are summarized below. Copies of the benchmarking report are available in Appendix G.

The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft²/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase.

The site EUI is the amount of heat and electricity consumed by a building as reflected in utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity, such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site, which provide an equivalent measure for various types of buildings with differing energy sources. The results of the benchmarking are contained in the table below.

Site EUI kBtu/ft ² /yr	Energy Star Rating (1-100)
71.2*	59**

* Calculated by CHA using Utility Data provided by NPS

** Provided by TRC

The school has an above average Energy Star Rating Score (50 being the median score), and is considered an energy efficient building.

5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low- or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- electrical usage (kWh=Kilowatt-hour),
- electrical demand (kW=kilowatts),
- natural gas (therms=100,000 Btu),
- propane gas (gallons=91,650 Btu),
- fuel oil (gallons =138,700 Btu), and
- water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI, which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment’s future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.

5.1 ECM-1 Install Blown-In Insulation in Attic Space

Presently there is no insulation within attic of the pitched roof section which allows for a larger heat loss throughout the building than if insulation were present. The addition of insulation throughout the building attic will reduce heating costs by allowing building to maintain the internal temperature for longer.

The savings for this ECM is calculated by estimating the internal heat load of the building using 12-months of utility data and establishing a typical R-value of an existing attic; this is compared to a new R-value for the proposed scenario. The difference in R-values results in a difference of energy lost through the walls and ceiling. The difference multiplied by the annual hours is the energy savings.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-1 Install Blown-In Insulation in Attic Space

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Nat Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
19,727	0	0	2,628	2,838	1.2	0	7.0	7.0

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.2 ECM-2 Replace Door Sweeps and Seals

Exterior doors throughout the school are newer FRP doors however the sweeps and seals appear to have deteriorated since they were installed. Presently, gaps exist which allow for infiltration of outdoor air or exfiltration of indoor air, wasting steam heat generated by the boiler system and therefore fuel oil.

The seals around exterior doors fail over time. This leads to infiltration of unconditioned outside air or exfiltration of conditioned air resulting in increased heating energy usage. This measure calls for the replacement of all exterior door seals. Replacement of these seals will result in a reduction of the buildings heating and cooling loads, therefore providing natural gas and electricity savings. The linear footage of gap and wind speed is used to estimate the infiltration rate, which is then multiplied by the BIN weather data and the equipment efficiencies to determine the annual energy savings.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-2 Replace Door Sweeps and Seals

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Nat Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
1,383	0	0	516	558	3.0	0	2.5	2.5

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.3.1 ECM-3A Heating Fuel Conversion (Fuel Switch)

The existing boilers are steam and have high-low-high No. 2 fuel oil burners with estimated combustion efficiencies in the 78-80% range. Modulating natural gas burners are available that should increase the combustion efficiency to as high as 85%. For the purpose of this calculation, 85% efficiency is used. Although No. 2 fuel oil has a higher BTU content it is also significantly more expensive than natural gas on a per-btu basis. This ECM assesses the replacement of the existing No. 2 oil burners with new modulating natural gas fired burners.

To implement this ECM, the old burners would be removed and replaced with new burners. Piping and wiring modifications would be needed.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-3A Heating Fuel Conversion (Fuel Switch)

Budgetary Cost	Annual Utility Savings					ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Fuel Oil	Total				
\$	kW	kWh	Therms	Gal	\$		\$	Years	Years
48,557	0	0	(38,452)	29,456	52,142	31.2	0	0.9	0.9

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended only because natural gas is currently available in the school

5.3.2 ECM-3B Convert Steam System to Hot Water

This ECM evaluates the conversion of the existing natural gas fired steam boilers to high efficiency condensing hot water boilers which will also enable additional savings through hot water temperature reset based on outdoor air temperature.

Steam heating systems are inherently inefficient and high maintenance as compared to re-circulated hot water heating systems or other modern heating systems. As steam systems age, the steam traps fail which then requires more untreated cold make-up water. This in turn requires more chemical treatment and increases the risk of boiler thermal shock. Steam piping becomes fouled with scale and corrosion over time resulting in poor heat transfer and ultimately pipe failure. Steam heating systems use

boilers that only operate up to 84% combustion efficiency and have even lower thermal efficiency. Multiple condensate pumps and boiler feed water pumps consume electricity that would not be needed in other modern heating systems.

In lieu of replacing the boilers in kind, this ECM evaluates replacing the steam system in its entirety with a more efficient hot water system. New modulating condensing gas boilers are available that minimally operate at 88%, and can operate as high as 96%. To implement this ECM, the old steam boilers, distribution piping, venting and terminal units would be removed and the new hot water boilers, distribution piping and primary pumps put in their place. Significant piping and wiring modifications would be needed. New dedicated boiler venting would also need to be installed either through the roof or sidewall. Asbestos abatement may need to be performed prior to any work and the cost for this is not included in the payback analysis.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-3B Convert Steam System to Hot Water

Budgetary Cost	Annual Utility Savings					ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Fuel Oil	Total				
\$	kW	kWh	Therms	Gallons	\$		\$	Years	Years
2,870,974	0	0	(35,697)	29,456	55,117	(0.4)	16,000	52.1	51.8

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended due to the high capital cost as well as long payback period, however this ECM should be considered based on the life cycle cost savings as the current boilers and heating system are well beyond their useful life.

5.4 ECM-4 Install Window A/C Controller

There are approximately five (5) window a/c units in the building which can be occasionally left on by occupants when they leave the room.

This ECM evaluates the installation of programmable “smart” timers that interrupt the electrical supply to the window air conditioners when cooling is not needed due to the room being unoccupied. The timers are configurable to operate as a standalone timer or they can be wirelessly interconnected to provide remote temperature control using software.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-4 Install Window A/C Controller

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Fuel Oil				
\$	kW	kWh	Gallons	\$	\$	Years	Years
1,000	0	5,672	0	822	11.3	0	1.2

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.5.1 ECM-5A Install Basic Controls

The building uses steam boilers that are currently controlled manually by the building operators. Steam pressure is maintained most of the day with no regard to space temperature. Classrooms are overheated as a result and the teachers open the windows in an attempt to cool the rooms down. No night temperature set-back is implemented, unless the operator remembers to turn the boilers off before their shift ends. This highly inefficient method of operation consumes excessive fuel.

A Basic Control (system will provide automatic control of the boiler(s) to produce only enough steam (or hot water) needed to heat the building, based on a single or multiple averaging space thermostats and outdoor air temperatures. This system will not provide for independent room temperature control, but could be expanded in the future to provide this function, if desired using thermostatic radiator control valves. This system could also provide basic boiler and space temperature monitoring, trending and remote notification of boiler failure.

ECM-5A Install Basic Controls

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Nat Gas				
\$	kW	kWh	Therms	\$	\$	Years	Years
21,309	0	0	13,253	14,313	9.1	0	1.5

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.5.2 ECM-5B Install Full DDC Controls

A Full Direct Digital Control (DDC) building automation system consists of automatic control of individual space heating and ventilation equipment, and provides monitoring, trending and alarms which notify an operator when a piece of equipment fails or operates outside a given set-point. This system allows for the implementation of energy efficient strategies, such as: time of day (TOD) optimization, set point optimization, staggered start, night setback, temporary daytime setback, economizer (free cooling), demand control ventilation, exhaust fan shut down, and holiday TOD optimization. It also allows for remote access and control of the building's systems. This ECM is recommended only if the building HVAC system is to be fully renovated to include new

boilers, pumps and ventilation equipment as it will optimize the energy savings potential of the new systems.

Energy savings are generated from temperature reduction during the day and night as well as other controls sequences mentioned above, as applicable to the proposed HVAC system improvements. The savings is estimated at 10% overall energy reduction based on past experience with similar sized school buildings having fully functioning digital controls.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-5B Install Full DDC Controls

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Nat Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
575,496	0	0	17,376	18,766	(0.5)	0	30.7	30.7

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM-5A and due to the high cost of implementation. If this ECM were to be pursued, the steam system will also need to be replaced by a hydronic system which will benefit more by a DDC system than the existing steam system.

5.6 ECM-6 Domestic Hot Water System Improvements

The existing domestic hot water heating system consists of one (1) natural gas fired 100 gallon DHW heater. The DHW heater has a thermal efficiency of 80%. The amount of stored water is oversized for this type of school which only uses hot water at hand sinks.

Implementation of this ECM will entail replacing the existing DHW heater with a high efficiency condensing water heaters. The tank size of the existing system will be reduced which will result in a combined savings from reducing the storage losses as well as reducing the overall fuel consumption. The proposed DHW heater includes one (1) high efficiency condensing heater with a 50 gallon capacity.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-6 Domestic Hot Water System Improvements

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
17,937	0	0	280	302	(0.7)	50	59.3	59.2

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.7 ECM-7 Install Low Flow Plumbing Fixtures

The plumbing fixtures in this building are older high flow fixtures. The water savings associated from replacing existing high flow fixtures with low-flow fixtures was calculated by taking the difference of the annual water usage for the proposed and base case. The basis of this calculation is the estimate usage of each fixture, gallons per use, and number of fixtures. Replacing the existing fixtures in the restrooms with 1.28 Gals/flush toilets, 1.0 gal/flush urinals, and 0.5 gpm faucets will conserve water which will result in lower annual water and sewer charges. Faucets with low-flow push valves were not considered for replacement.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-7 Install Low Flow Plumbing Fixtures

Budgetary Cost	Annual Utility Savings					ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Fuel Oil	Water	Total				
\$	kW	kWh	Gallons	kGal	\$		\$	Years	Years
160,788	0	0	0	121	796	(0.9)	0	202.1	202.1

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is not recommended due to the long payback period.

5.8.1 ECM-L1 Lighting Replacement / Upgrades

The existing lighting system consists of mostly T8 linear fluorescent fixtures which until recently represented the most efficient lighting technology available. Exterior lighting includes 250W wall mounted area light fixture and 70W wall packs. Recent technological improvements in light emitting diode (LED) technologies have driven down the initial costs making it a viable option for installation.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

ECM-L1 Lighting Replacement / Upgrades

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Fuel Oil				
\$	kW	kWh	Gallons	\$	\$	Years	Years
94,098	19.6	57,103	0	8,601	0.0	0	10.9

* LED retrofits must go through the “custom” measures incentive option under New Jersey SmartStart Program. There are no “prescriptive” incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for “custom” incentives. See section 6.0 for other incentive opportunities

This measure is not recommended in lieu of ECM L3.

5.8.2 ECM-L2 Install Lighting Controls (Occupancy Sensors)

Presently, all interior lighting fixtures are controlled by wall mounted switches. Review of the comprehensive lighting survey determined that lighting in some areas could benefit from installation of occupancy sensors to turn off lights when they are unoccupied.

This measure recommends installing occupancy sensors for the current lighting system. Using a process similar to that utilized in Section 5.8.1, the energy savings for this measure was calculated by applying the known fixture wattages in the space to the estimated existing and proposed times of operation for each fixture.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L2 Install Lighting Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Fuel Oil	Total				
\$	kW	kWh	Gallons	\$		\$	Years	Years
9,990	0	17,302	0	2,301	1.5	1,295	4.3	3.8

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

5.8.3 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

This measure is a combination of ECM-L1 and ECM-L2; recommending replace/upgrade the current lighting fixtures to more efficient ones and installing occupancy sensors on the new lights. Interactive effects of the higher efficiency lights and occupancy sensors lead the energy and cost savings for this measure to not be cumulative or equivalent to the sum of replacing the lighting fixtures alone and installing occupancy sensors without the lighting upgrade. The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Fuel Oil				
\$	kW	kWh	Gallons	\$	\$	Years	Years
104,088	19.6	65,189	0	9,678	0.0	1,295	10.8
						10.6	

* LED retrofits must go through the “custom” measures incentive option under New Jersey SmartStart Program. There are no “prescriptive” incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for “custom” incentives. See section 6.0 for other incentive opportunities

This measure is recommended.

5.9 Additional O&M Opportunities

This list of operations and maintenance (O&M) - type measures represent low-cost or no-cost opportunities, which if implemented will have a positive impact on the overall building operations, comfort and/or energy consumption. The recommended O&M measures for this building are as follows:

- Install Covers on Window Air Conditioners
- Clean Window AC filters before each season
- Perform a steam trap assessment yearly to ensure steam traps are functioning properly.
- Set computers monitors to turn off and computers to sleep mode when not in use
- Look for the ENERGY STAR® label when purchasing Window AC units or Kitchen Appliances
- Disconnect unnecessary or unused small appliances and electronics when not in use to reduce phantom loads
- Train custodians to turn off lights and when rooms are unoccupied
- Develop an Energy Master Plan to measure and track energy performance
- Educate students and staff about how their behavior affects energy use. Create student energy patrols to monitor and inform administration when energy is being wasted.
- During the winter, Custodians should ensure all windows are closed as part of cleaning routine

6.0 PROJECT INCENTIVES

6.1 Incentives Overview

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the School District wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to Appendix D for more information on the Smart Start program.

6.1.1 New Jersey Smart Start Program

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the owner.

Refer to Appendix D for more information on the Smart Start program.

6.1.2 Direct Install Program

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to the Owner upon successful replacement and payment of the equipment.

The building qualifies for this program because its electrical demand is less than the maximum peak electrical demand of 200 kW for the last 12 month period.

Refer to Appendix D for more information on this program.

6.1.3 New Jersey Pay For Performance Program (P4P)

This building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 100 kW. This demand minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations and *is not applicable to public schools*. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C, with more detailed program information in Appendix D.

6.1.4 Energy Savings Improvement Plan

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. ESIP loans have a maximum loan term of 15 year. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding

bonds or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The "Local Finance Notice" outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to Appendix D for more information on this program.

6.1.5 Renewable Energy Incentive Program

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

7.0 ALTERNATIVE ENERGY SCREENING EVALUATION

7.1 Solar

7.1.1 Photovoltaic Rooftop Solar Power Generation

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. Present technology incorporates the use of solar cell arrays that produce direct current (DC) electricity. This DC current is converted to alternating current (AC) with the use of an electrical device known as an inverter. The amount of available roof area determines how large of a solar array can be installed on any given roof. The table below summarizes the approximate roof area available on the building and the associated solar array size that can be installed.

Available Roof Area (Ft ²)	Potential PV Array Size (kW)
2,311	10

The PVWATTS solar power generation model was utilized to calculate PV power generation; this model is provided in Appendix E.

Installation of (PV) arrays in the state New Jersey will allow the owner to participate in the New Jersey Solar Renewable Energy Certificates Program (SREC). This is a program that has been set up to allow entities with large amounts of environmentally unfriendly emissions to purchase credits from zero emission (PV) solar-producers. An alternative compliance penalty (ACP) is paid for by the high emission producers and is set each year on a declining scale of 3% per year. One SREC credit is equivalent to 1000 kilowatt hours of PV electrical production; these credits can be traded for period of 15 years from the date of installation. Payments that will be received by the PV producer (school) will change from year to year dependent upon supply and demand. There is no definitive way to calculate an exact price that will be received by the PV producer for SREC credits over the next 15 years. Renewable Energy Consultants estimates an average of \$155/SREC for 2014 and this number was utilized in the cash flow for this report.

The system costs for PV installations were derived from recent solar contractor budgetary pricing in the state of New Jersey and include the total cost of the system installation (PV panels, inverters, wiring, ballast, controls). The cost of installation is currently about \$4.00 per watt or \$4,000 per kW of installed system, for a typical system. There are other considerations that have not been included in this pricing, such as the condition of the roof and need for structural reinforcement. Photovoltaic systems can be ground mounted if the roof is not suitable, however, this installation requires a substantial amount of open property (not wooded) and underground wiring, which adds more cost. PV panels have an approximate 20 year life span; however, the inverter device that converts DC electricity to AC has a life span of 10 to 12 years and will most likely need to be replaced during the useful life of the PV system.

The implementation cost and savings related to this ECM are presented in Appendix E and summarized as follows:

Photovoltaic (PV) Rooftop Solar Power Generation – 10 kW System

Budgetary Cost	Annual Utility Savings			Total Savings	New Jersey Renewable SREC	Payback (without SREC)	Payback (with SREC)	Recommended
	Electricity		Natural Gas					
\$	kW	kWh	Therms	\$	\$	Years	Years	
40,000	10.0	12,490	0	1,749	1,936	22.9	10.9	FS

Note: CHA typically recommends a more detailed evaluation be conducted for the installation of PV Solar arrays when the screening evaluation shows a payback of less than 20 years. Therefore, this ECM is recommended for further study. Before implementation is pursued, the school district should consult with a certified solar PV contractor.

7.1.2 Solar Thermal Hot Water Generation

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

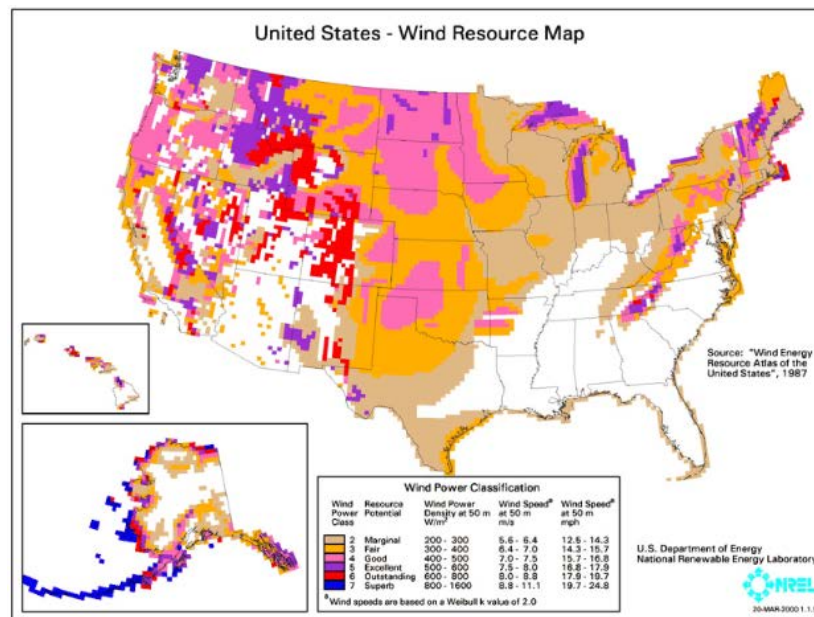
Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this school is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the school.

This measure is not recommended due to the relatively low domestic hot water usage.

7.2 Wind Powered Turbines

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind

turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended due to the location of the school.

7.3 Combined Heat and Power Plant

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around 300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. The building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal

usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building's limited summer thermal demand.

This measure is not recommended due to the absence of year-round thermal loads which are needed for efficiency CHP operation.

7.4 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From January 2013 through December 2013 the following table summarizes the electricity load profile for the building.

Building Electric Load Profile

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
86.4	36.8	73.3	Y	N

This measure is not recommended because the building does not have adequate load to meet the required minimum load reduction.

8.0 CONCLUSIONS & RECOMMENDATIONS

The LGEA energy audit conducted by CHA for the building identified potential annual savings of \$80,653/yr with an overall payback of 2.7 years, if the recommended ECMs are implemented.

The potential annual energy and cost savings for recommended measures are shown in the following table.

Electric Savings (kWh)	Natural Gas Savings (therms)	Fuel Oil Savings (Gallons)	Total Savings (\$)	Payback (years)
70,861	(21,776)	29,456	80,653	2.7

Note: This table does not include natural gas and fuel oil savings associate with fuel conversion (only cost savings)

The following projects should be considered for implementation:

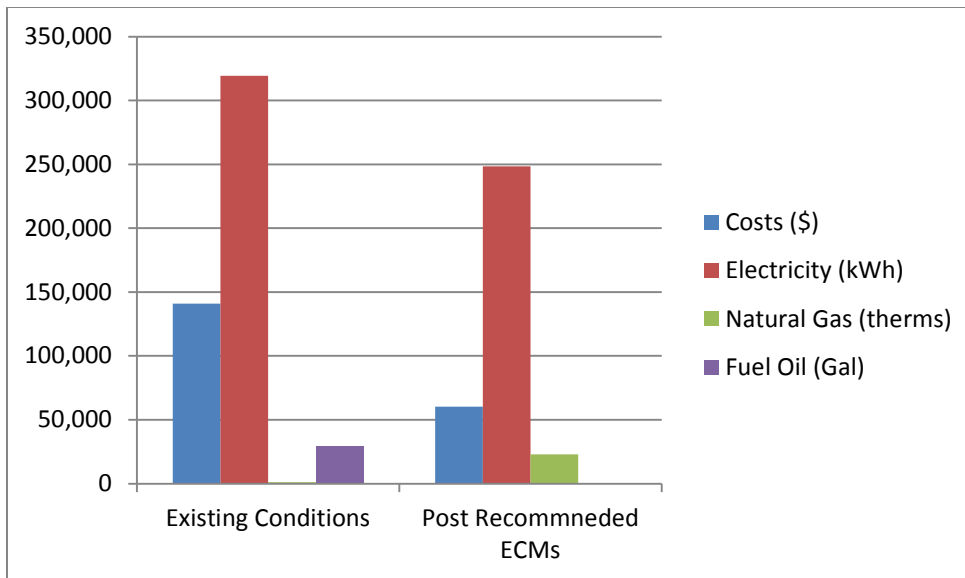
- Install Attic Insulation
- Install Door Sweeps / Seals
- Heating Fuel Conversion
- Install Window A/C Controllers
- Install Basic DDC Controls
- Domestic Hot Water System Improvements
- Lighting Replacements with Controls (Occupancy Sensors)

The following alternative energy measures are recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 10 kW System

If NPS implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	140,953	60,300	57%
Electricity (kWh)	319,200	248,339	22%
Natural Gas (therms)	1,148	22,924	-1897%
Fuel Oil (Gal)	29,456	0	100%
Site EUI (kbtu/SF/Yr)	71.2	41.9	



Next Steps: This energy audit has identified several areas of potential energy savings. Newark Public Schools can use this information to pursue incentives offered by the NJBPU's NJ Clean Energy Program. Additional meetings will be scheduled with NPS staff members to review possible options.

APPENDIX A

Utility Usage Analysis and Alternate Utility Suppliers

Alexander Street - Electric Usage

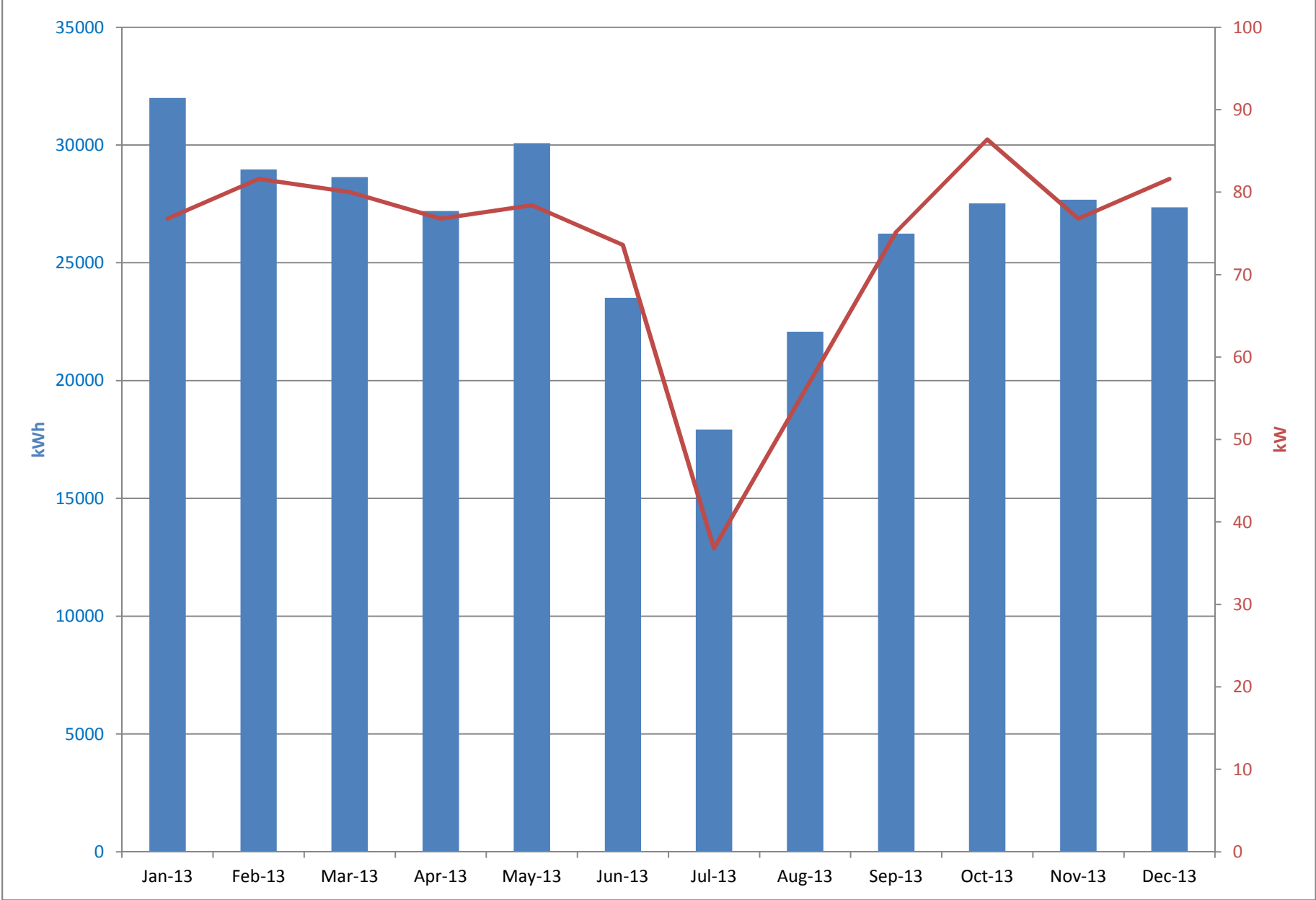
Start Date	End Date	kWh	Demand Usage (KW)	Total Charge	Supply Charge	Delivery Charge	Demand Charge	Consumption (\$)	Blended Rate (\$/kWh)	Consumption Rate (\$/kWh)	Demand Rate (\$/kW)
1/5/2012	2/2/2012	30560	92.8	5,265.00		0	984.2	393.15	4,871.85	\$ 0.17	\$ 4.24
2/3/2012	3/5/2012	32480	89.6	5,600.00		0	1,045.75	379.59	5220.41	\$ 0.17	\$ 4.24
3/6/2012	4/3/2012	29280	91.2	5,045.00		0	943.15	386.37	4658.63	\$ 0.17	\$ 4.24
4/4/2012	5/3/2012	29120	97.6	5,020.00		0	938.02	413.48	4606.52	\$ 0.17	\$ 4.24
5/4/2012	6/4/2012	29760	86.4	5,130.00		0	1,829.92	366.03	4763.97	\$ 0.17	\$ 4.24
6/5/2012	7/3/2012	25120	83.2	4,328.96	2,314.26		1,662.22	352.48	3976.48	\$ 0.17	\$ 4.24
7/4/2012	8/1/2012	17120	36.8	2,916.11	1,780.72		979.49	155.9	2,760.21	\$ 0.17	\$ 4.24
8/2/2012	8/30/2012	21280	51.2	3,515.49	2,037.98		1,260.60	216.91	3298.58	\$ 0.17	\$ 4.24
8/31/2012	12/3/2012	82560	83.2	11,170.24	7,350.50		2,775.87	1,043.87	10126.37	\$ 0.14	\$ 12.55
12/4/2012	1/3/2013	28640	81.6	3,819.07	2,513.70		959.33	346.04	3473.03	\$ 0.13	\$ 4.24
1/4/2013	2/4/2013	32000	76.8	4,185.00	2,772.11		1,084.15	328.74	3856.26	\$ 0.13	\$ 4.28
2/5/2013	3/5/2013	28960	81.6	3,896.16	2,615.27		931.6	349.29	3546.87	\$ 0.13	\$ 4.28
3/6/2013	4/4/2013	28640	80	3,866.31	2,602.52		921.35	342.44	3523.87	\$ 0.13	\$ 4.28
4/5/2013	5/3/2013	27200	76.8	3,752.16	2,548.18		875.24	328.74	3423.42	\$ 0.14	\$ 4.28
5/4/2013	6/5/2013	30080	78.4	4,935.47	2,804.16		1,795.72	335.59	4599.88	\$ 0.16	\$ 4.28
6/6/2013	7/3/2013	23520	73.6	4,177.53	2,319.74		1,542.75	315.04	3862.49	\$ 0.18	\$ 4.28
7/4/2013	8/2/2013	17920	36.8	3,068.64	1,887.80		1,023.32	157.52	2911.12	\$ 0.17	\$ 4.28
8/3/2013	9/3/2013	22080	56	3,328.75	2,128.64		960.41	239.705	3089.05	\$ 0.15	\$ 4.28
9/4/2013	10/2/2013	26240	75.2	3,588.86	2,369.47		897.5	321.89	3266.97	\$ 0.14	\$ 4.28
10/3/2013	11/1/2013	27520	86.4	3,798.60	2,485.06		943.7	369.84	3428.76	\$ 0.14	\$ 4.28
11/1/2013	12/2/2013	27680	76.8	3,777.39	2,499.50		949.15	328.74	3448.65	\$ 0.14	\$ 4.28
12/4/2013	1/3/2014	27360	81.6	3,753.35	2,470.61		933.45	349.29	3404.06	\$ 0.14	\$ 4.28

Alexander Street	Start Date	End Date	Months
43 Alexander St., 07106	1/5/2012	1/3/2014	23
Account Number 2.147E+09			
Meter Number 9194868			

ELECTRIC USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING: 1/3/2014

Total Usage	319,200	kwh
Total Charges	\$46,128	
Blended Rate	\$0.14	\$/kWh
Consumption Rate	\$0.13	\$/kWh
Demand Rate	\$4.28	\$/kW
Max Demand	86.4	kW
Min Demand	36.8	kW
Avg Demand	73.3	kW

Alexander Street - Electric Usage - Meter No.: 9194868



Alexander Street - Natural Gas Usage

Index No	Current Name	Acct	Meter	Start Date	End Date	Therms	Total Charge	\$/therm
2	Alexander Street	6931437518	1687196	1/5/2012	2/2/2012	169.41	176.53	1.04
2	Alexander Street	6931437518	1687196	2/3/2012	3/5/2012	234.76	227.08	0.97
2	Alexander Street	6931437518	1687196	3/6/2012	4/3/2012	265.02	228.68	0.86
2	Alexander Street	6931437518	1687196	4/4/2012	5/3/2012	110.71	99.11	0.90
2	Alexander Street	6931437518	1687196	5/4/2012	6/4/2012	128.58	112.05	0.87
2	Alexander Street	6931437518	1687196	6/5/2012	7/3/2012	85.64	81.86	0.96
2	Alexander Street	6931437518	1687196	7/4/2012	8/1/2012	15.76	24.41	1.55
2	Alexander Street	6931437518	1687196	8/2/2012	8/30/2012	49.32	54.7	1.11
2	Alexander Street	6931437518	1687196	8/31/2012	12/3/2012	444.54	471.97	1.06
2	Alexander Street	6931437518	1687196	12/4/2012	1/3/2013	95.09	103.42	1.09
2	Alexander Street	6931437518	1687196	1/4/2013	2/1/2013	94.91	100.68	1.06
2	Alexander Street	6931437518	1687196	2/2/2013	3/5/2013	116.11	122.67	1.06
2	Alexander Street	6931437518	1687196	3/6/2013	4/4/2013	81.04	86.67	1.07
2	Alexander Street	6931437518	1687196	4/5/2013	5/3/2013	123.95	131.35	1.06
2	Alexander Street	6931437518	1687196	5/4/2013	6/5/2013	91.65	101.7	1.11
3	Alexander Street	6931437518	1687196	6/6/2013	7/3/2013	66.02	75.4	1.14
2	Alexander Street	6931437518	1687196	7/4/2013	8/2/2013	40.38	49.1	1.22
2	Alexander Street	6931437518	1687196	8/3/2013	9/3/2013	30.87	39.14	1.27
2	Alexander Street	6931437518	1687196	9/4/2013	10/2/2013	86.24	89.94	1.04
2	Alexander Street	6931437518	1687196	10/3/2013	11/1/2013	101.14	107.47	1.06
2	Alexander Street	6931437518	1687196	11/2/2013	12/3/2013	220.18	226.4	1.03
2	Alexander Street	6931437518	1687196	12/4/2013	1/3/2014	95.27	104.47	1.10

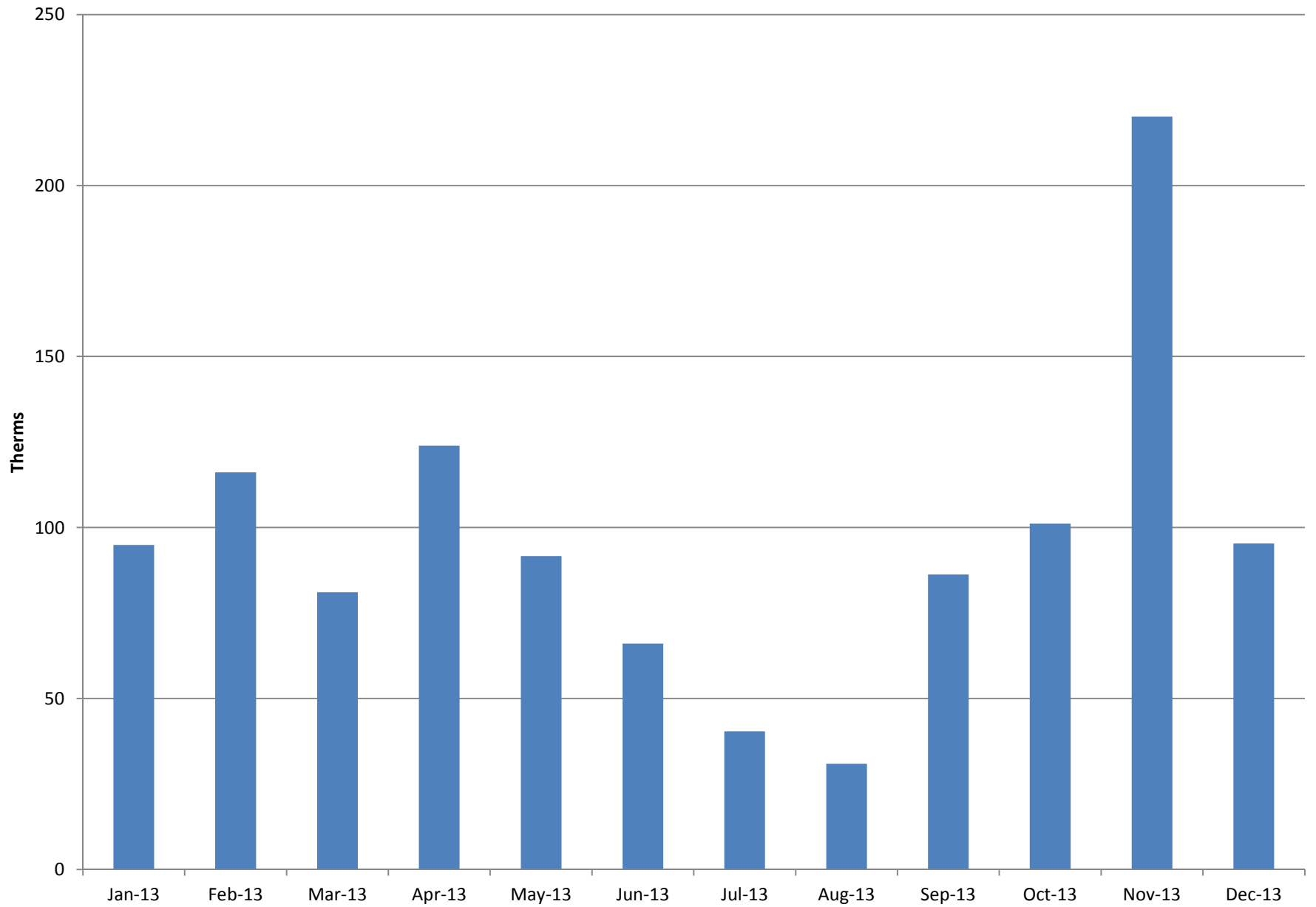
Alexander Street		Start Date	End Date	# Months
Account Number	6931437518	1/5/2012	1/3/2014	23
Meter Number	1687196			

NATURAL GAS USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING:

1/3/2014

Annual Usage	1,148	Therms
Annual Cost	\$1,235	
Rate	\$1.08	\$/Therm

Alexander Street- Natural Gas Usage - Meter No.: 1687196



Alexander Street - Fuel Oil Usage

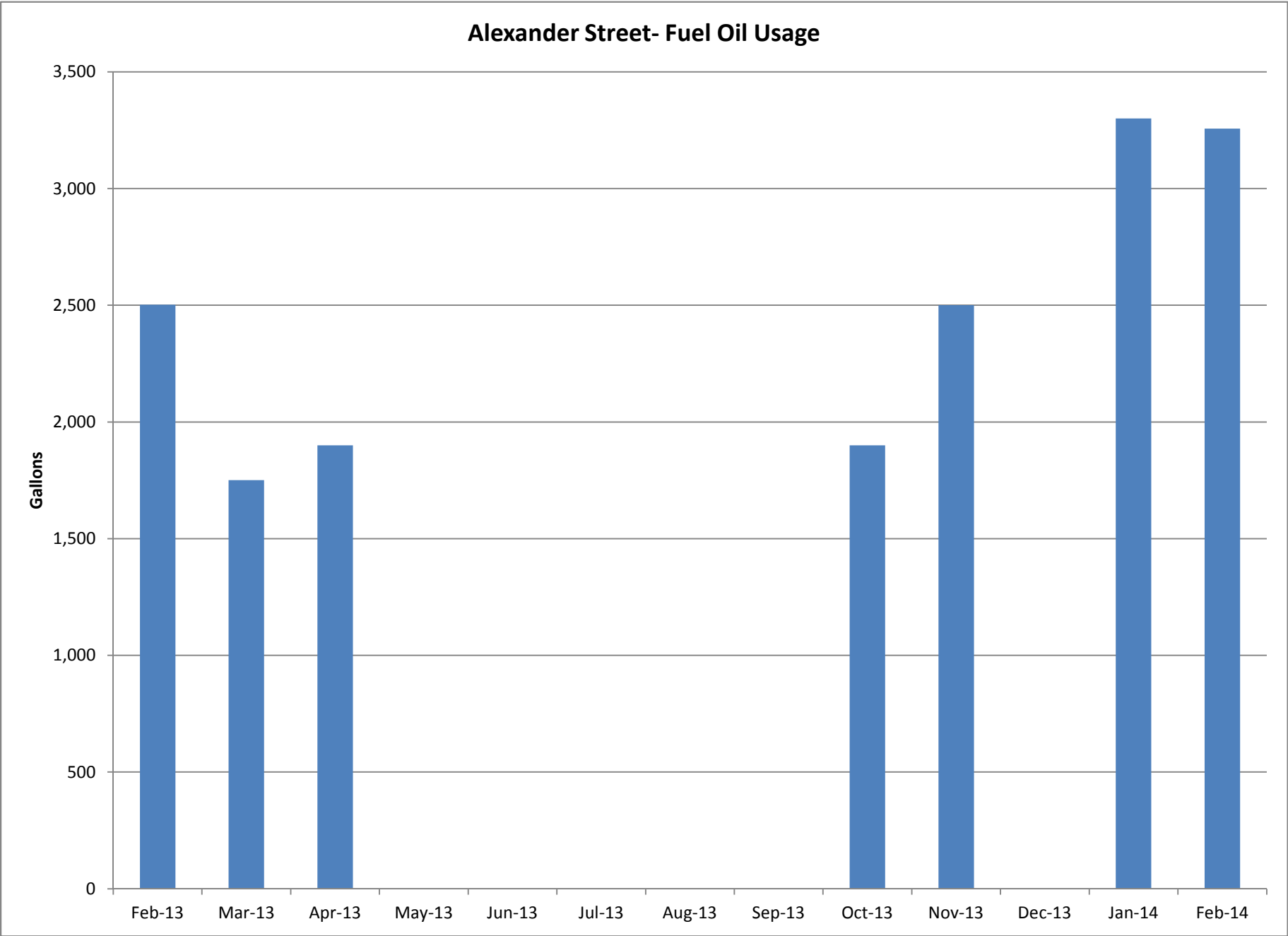
Index No	Current Name	Address NJIT PSS	Ticket Number	Delivery Date	Gallons	Delivery \$	\$/Gallon
2	Alexander Street	43 Alexander St., 07106	74759926	11/22/2011	1,860.00	5,759.00	3.10
2	Alexander Street	43 Alexander St., 07106	74762092	12/2/2011	1,000.00	3,072.00	3.07
2	Alexander Street	43 Alexander St., 07106	74762768	12/9/2011	800	2,423.00	3.03
2	Alexander Street	43 Alexander St., 07106	74764074	12/23/2011	1,500.00	4,511.00	3.01
2	Alexander Street	43 Alexander St., 07106	74765168	1/6/2012	34	110	3.24
2	Alexander Street	43 Alexander St., 07106	74766802	1/13/2012	2,905.00	9,295.00	3.20
2	Alexander Street	43 Alexander St., 07106	74767561	1/23/2012	1,800.00	5,699.00	3.17
2	Alexander Street	43 Alexander St., 07106	74768434	1/30/2012	597	1,927.00	3.23
2	Alexander Street	43 Alexander St., 07106	74769039	2/3/2012	1,000.00	3,204.00	3.20
2	Alexander Street	43 Alexander St., 07106	74769975	2/14/2012	1,435.00	4,779.00	3.33
2	Alexander Street	43 Alexander St., 07106	74770934	2/21/2012	1,000.00	3,334.00	3.33
2	Alexander Street	43 Alexander St., 07106	74772142	2/28/2012	850	2,912.00	3.43
2	Alexander Street	43 Alexander St., 07106	74773347	3/27/2012	887	2,965.00	3.34
2	Alexander Street	43 Alexander St., 07106	74775956	10/16/2012	2,455.00	8,411.00	3.43
2	Alexander Street	43 Alexander St., 07106	74790090	11/20/2012	1,700.00	5,915.00	3.48
2	Alexander Street	43 Alexander St., 07106	74790793	12/5/2012	1,600.00	5,169.00	3.23
2	Alexander Street	43 Alexander St., 07106	74792868	12/18/2012	1,500.00	4,777.00	3.18
2	Alexander Street	43 Alexander St., 07106	74794439	1/2/2013	2,590.00	8,203.00	3.17
2	Alexander Street	43 Alexander St., 07106	74796017	1/15/2013	2,517.00	8,481.00	3.37
2	Alexander Street	43 Alexander St., 07106	74796917	1/23/2013	2,200.00	7,403.00	3.37
2	Alexander Street	43 Alexander St., 07106	74799033	2/5/2013	1,575.00	5,486.00	3.48
2	Alexander Street	43 Alexander St., 07106	74800054	2/12/2013	3,517.00	12,437.00	3.54
2	Alexander Street	43 Alexander St., 07106	74800903	2/19/2013	2,502.00	8,769.00	3.50
2	Alexander Street	43 Alexander St., 07106	74802606	3/6/2013	1,751.00	5,721.00	3.27
2	Alexander Street	43 Alexander St., 07106	74803540	3/19/2013	1,001.00	3,222.00	3.22
2	Alexander Street	43 Alexander St., 07106	74805199	3/26/2013	1,000.00	3,150.00	3.15
2	Alexander Street	43 Alexander St., 07106	74805996	4/3/2013	1,201.00	3,909.00	3.25
2	Alexander Street	43 Alexander St., 07106	74807501	4/23/2013	1,900.00	5,577.00	2.94
2	Alexander Street	43 Alexander St., 07106	74816954	10/29/2013	1,900.00	5,788.00	3.05
2	Alexander Street	43 Alexander St., 07106	74820343	11/13/2013	1,600.00	4,729.00	2.96
2	Alexander Street	43 Alexander St., 07106	74821827	11/26/2013	2,500.00	7,876.00	3.15
2	Alexander Street	43 Alexander St., 07106	74825673	1/7/2014	2,907.00	9,029.00	3.11
2	Alexander Street	43 Alexander St., 07106	74826940	1/7/2014	2,800.00	8,699.00	3.11
2	Alexander Street	43 Alexander St., 07106	74827682	1/15/2014	1,218.00	3,785.00	3.11
2	Alexander Street	43 Alexander St., 07106	74828584	1/28/2014	3,300.00	10,993.00	3.33
2	Alexander Street	43 Alexander St., 07106	74830812	2/5/2014	3,121.00	10,478.00	3.36
2	Alexander Street	43 Alexander St., 07106	74833459	2/18/2014	3,257.00	10,709.00	3.29

Alexander Street Address	43 Alexander St., 07106	Start Date 11/22/2011	End Date 2/18/2014	# Months 26
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FUEL OIL USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING:

2/18/2014

Annual Usage	29,456	Gallons
Annual Cost	\$93,665	
Rate	\$3.18	\$/Gallon



PSE&G ELECTRIC SERVICE TERRITORY

Last Updated: 10/24/12

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
AEP Energy, Inc. 309 Fellowship Road, Fl. 2 Mount Laurel, NJ 08054	(866) 258-3782 www.aepenergy.com	C/I ACTIVE
Alpha Gas and Electric, LLC 641 5 th Street Lakewood, NJ 08701	(855) 553-6374 www.alphagasandelectric.com	R/C ACTIVE
Ambit Northeast, LLC 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877)-30-AMBIT (877) 302-6248 www.ambitenergy.com	R/C ACTIVE
American Powernet Management, LP 437 North Grove St. Berlin, NJ 08009	(877) 977-2636 www.americanpowernet.com	C ACTIVE
Amerigreen Energy, Inc. 1463 Lamberton Road Trenton, NJ 08611	888-423-8357 www.amerigreen.com	R/C ACTIVE
AP Gas & Electric, LLC 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895 www.apge.com	R/C/I ACTIVE
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	(201) 384-5552 www.astralenergylc.com	R/C/I ACTIVE
Barclays Capital Services, Inc. 70 Hudson Street Jersey City, NJ 07302-4585	(888) 978-9974 www.group.barclays.com	C ACTIVE
BBPC, LLC d/b/a Great Eastern Energy 116 Village Blvd. Suite 200 Princeton, NJ 08540	(888) 651-4121 www.greateasternenergy.com	C/I ACTIVE
Champion Energy Services, LLC 72 Avenue L Newark, NJ 07105	(877) 653-5090 www.championenergyservices.com	R/C/I ACTIVE

Choice Energy, LLC 4257 US Highway 9, Suite 6C Freehold, NJ 07728	888-565-4490 www.4choiceenergy.com	R/C ACTIVE
Clearview Electric, Inc. 505 Park Drive Woodbury, NJ 08096	(888) CLR-VIEW (800) 746-4702 www.clearviewenergy.com	R/C/I ACTIVE
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674 www.commerceenergy.com	R ACTIVE
ConEdison Solutions Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955 www.conedsolutions.com	C/I ACTIVE
Constellation NewEnergy, Inc. 900A Lake Street, Suite 2 Ramsey, NJ 07446	(866) 237-7693 www.constellation.com	R/C/I ACTIVE
Constellation Energy 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995 www.constellation.com	R ACTIVE
Credit Suisse, (USA) Inc. 700 College Road East Princeton, NJ 08450	(212) 538-3124 www.creditsuisse.com	C ACTIVE
Direct Energy Business, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115 www.directenergybusiness.com	C/I ACTIVE
Direct Energy Services, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(866) 348-4193 www.directenergy.com	R ACTIVE
Discount Energy Group, LLC 811 Church Road, Suite 149 Cherry Hill, New Jersey 08002	(800) 282-3331 www.discountenergygroup.com	R/C ACTIVE
Dominion Retail, Inc. d/b/a Dominion Energy Solutions 395 Route #70 West Suite 125 Lakewood, NJ 08701	(866) 275-4240 www.dom.com/products	R/C ACTIVE

DTE Energy Supply, Inc. One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450 www.dtesupply.com	C/I ACTIVE
Energy.me Midwest LLC 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270 www.energy.me	R/C/I ACTIVE
Energy Plus Holdings LLC 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193 www.energypluscompany.com	R/C ACTIVE
Ethical Electric Benefit Co. d/b/a Ethical Electric 100 Overlook Center, 2 nd Fl. Princeton, NJ 08540	(888) 444-9452 www.ethicalelectric.com	R/C ACTIVE
FirstEnergy Solutions 300 Madison Avenue Morristown, NJ 07962	(800) 977-0500 www.fes.com	C/I ACTIVE
Gateway Energy Services Corp. 44 Whispering Pines Lane Lakewood, NJ 08701	(800) 805-8586 www.gesc.com	R/C/I ACTIVE
GDF SUEZ Energy Resources NA, Inc. 333 Thornall Street Sixth Floor Edison, NJ 08837	(866) 999-8374 www.gdfsuezenergyresources.com	C/I ACTIVE
Glacial Energy of New Jersey, Inc. 75 Route 15 Building E Lafayette, NJ 07848	(888) 452-2425 www.glacialenergy.com	C/I ACTIVE
Global Energy Marketing LLC 129 Wentz Avenue Springfield, NJ 07081	(800) 542-0778 www.globalp.com	C/I ACTIVE
Green Mountain Energy Company 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 www.greenmountain.com/commercial-home	C/I ACTIVE

Hess Corporation 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 www.hess.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	R/C ACTIVE
HOP Energy, LLC d/b/a Metro Energy, HOP Fleet Fueling, HOP Energy Fleet Fueling 1011 Hudson Avenue Ridgefield, NJ 07657	(877) 390-7155 www.hopenergy.com	R/C/I ACTIVE
Hudson Energy Services, LLC 7 Cedar Street Ramsey, New Jersey 07446	(877) Hudson 9 www.hudsonenergyservices.com	C ACTIVE
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	(877) 887-6866 www.idtenergy.com	R/C ACTIVE
Independence Energy Group, LLC 3711 Market Street, 10 th Fl. Philadelphia, PA 19104	(877) 235-6708 www.chooseindependence.com	R/C ACTIVE
Integrus Energy Services, Inc. 99 Wood Ave, South, Suite 802 Iselin, NJ 08830	(877) 763-9977 www.integrusenergy.com	C/I ACTIVE
Keil & Sons, Inc. d/b/a Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	(877) 797-8786 www.systrumenergy.com	R/C/I ACTIVE
Liberty Power Delaware, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	C/I ACTIVE
Liberty Power Holdings, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	C/I ACTIVE

Linde Energy Services 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644 www.linde.com	C/I ACTIVE
Marathon Power LLC 302 Main Street Paterson, NJ 07505	(888) 779-7255 www.mecny.com	R/C/I ACTIVE
MXenergy Electric Inc. 900 Lake Street Ramsey, NJ 07446	(800) 785-4374 www.mxenergy.com	R/C/I ACTIVE
NATGASCO, Inc. 532 Freeman St. Orange, NJ 07050	(973) 678-1800 x. 251 www.supremeenergyinc.com	R/C ACTIVE
NextEra Energy Services New Jersey, LLC 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential www.nexteraenergyservices.com	R/C/I ACTIVE
New Jersey Gas & Electric 1 Bridge Plaza fl. 2 Fort Lee, NJ 07024	(866) 568-0290 www.NJGandE.com	R/C ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772 www.noblesolutions.com	C/I ACTIVE
North American Power and Gas, LLC 222 Ridgedale Avenue Cedar Knolls, NJ 07927	(888) 313-9086 www.napower.com	R/C/I ACTIVE
Palmco Power NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Pepco Energy Services, Inc. 112 Main St. Lebanon, NJ 08833	(800) ENERGY-9 (363-7499) www.pepco-services.com	C/I ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE

PPL Energy Plus, LLC 811 Church Road Cherry Hill, NJ 08002	(800) 281-2000 www.pplenergyplus.com	C/I ACTIVE
Public Power & Utility of New Jersey, LLC 39 Old Ridgebury Rd. Suite 14 Danbury, CT 06810	(888) 354-4415 www.ppandu.com	R/C/I ACTIVE
Reliant Energy 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 www.reliant.com/pjm	R/C/I ACTIVE
ResCom Energy LLC 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041 http://rescomenergy.com	R/C/I ACTIVE
Respond Power LLC 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 www.respondpower.com	R/C/I ACTIVE
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	(800) 266-6020 www.southjerseyenergy.com	C/I ACTIVE
Sperian Energy Corp. 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082	R/C/I ACTIVE
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, N.J. 08007	(800) 695-0666 www.sjnaturalgas.com	R/C ACTIVE
Spark Energy, L.P. 2105 CityWest Blvd., Ste 100 Houston, Texas 77042	(800) 441-7514 www.sparkenergy.com	R/C/I ACTIVE
Sprague Energy Corp. 12 Ridge Road Chatham Township, NJ 07928	(800) 225-1560 www.spragueenergy.com	C/I ACTIVE
Starion Energy PA Inc. 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040 www.starionenergy.com	R/C/I ACTIVE
Stream Energy 309 Fellowship Rd., Suite 200 Mt. Laurel, NJ 08054	(877) 39-8150 www.streamenergy.net	R ACTIVE

UGI Energy Services, Inc. d/b/a GASMARK 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(856) 273-9995 www.ugienergyservices.com	C/I ACTIVE
Verde Energy USA, Inc. 50 East Palisades Avenue Englewood, NJ 07631	(800) 388-3862 www.lowcostpower.com	R/C/I ACTIVE
Viridian Energy 2001 Route 46, Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508 www.viridian.com	R/C/I ACTIVE
Xoom Energy New Jersey, LLC 744 Broad Street Newark, NJ 07102	(888) 997-8979 www.xoomenergy.com	R/C/I ACTIVE
YEP Energy 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736 www.yepenergyNJ.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

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PSE&G GAS SERVICE TERRITORY
Last Updated: 10/24/12

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I - INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
Ambit Northeast, LLC 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877)-30-AMBIT (877) 302-6248 www.ambitenergy.com	R/C ACTIVE
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	888-850-1872 www.astralenergyllc.com	R/C/I ACTIVE
BBPC, LLC Great Eastern Energy 116 Village Blvd. Suite 200 Princeton, NJ 08540	888-651-4121 www.greateasternenergy.com	C/I ACTIVE
Clearview Electric Inc. d/b/a Clearview Gas 1744 Lexington Ave. Pennsauken, NJ 08110	800-746-4720 www.clearviewenergy.com	R/C ACTIVE
Colonial Energy, Inc. 83 Harding Road Wyckoff, NJ 07481	845-429-3229 www.colonialgroupinc.com	C/I ACTIVE
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07746	(888) 817-8572 www.commerceenergy.com	R ACTIVE
Compass Energy Services, Inc. 1085 Morris Avenue, Suite 150 Union, NJ 07083	866-867-8328 908-638-6605 www.compassenergy.net	C/I ACTIVE
ConocoPhillips Company 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-646-4427 www.conocophillips.com	C/I ACTIVE
Consolidated Edison Energy, Inc. d/b/a Con Edison Solutions 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-686-1383 x2130 www.conedenergy.com	

Consolidated Edison Solutions, Inc. Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955 www.conedsolutions.com	C/I ACTIVE
Constellation NewEnergy-Gas Division, LLC 900A Lake Street, Suite 2 Ramsey, NJ 07466	(800) 900-1982 www.constellation.com	C/I ACTIVE
Direct Energy Business, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	888-925-9115 www.directenergy.com	C/I ACTIVE
Direct Energy Services, LLP 120 Wood Avenue, Suite 611 Iselin, NJ 08830	866-348-4193 www.directenergy.com	R ACTIVE
Gateway Energy Services Corp. 44 Whispering Pines Lane Lakewood, NJ 08701	800-805-8586 www.gesc.com	R/C/I ACTIVE
UGI Energy Services, Inc. d/b/a GASMARK 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	856-273-9995 www.ugienergyservices.com	C/I ACTIVE
Global Energy Marketing, LLC 129 Wentz Avenue Springfield, NJ 07081	800-542-0778 www.globalp.com	C/I ACTIVE
Great Eastern Energy 116 Village Blvd., Suite 200 Princeton, NJ 08540	888-651-4121 www.greateastern.com	C/I ACTIVE
Greenlight Energy 330 Hudson Street, Suite 4 Hoboken, NJ 07030	718-204-7467 www.greenlightenergy.us	C ACTIVE
Hess Energy, Inc. One Hess Plaza Woodbridge, NJ 07095	800-437-7872 www.hess.com	C/I ACTIVE
Hess Small Business Services, LLC One Hess Plaza Woodbridge, NJ 07095	888-494-4377 www.hessenergy.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	R/C ACTIVE

Hudson Energy Services, LLC 7 Cedar Street Ramsey, NJ 07446	877- Hudson 9 www.hudsonenergyservices.com	C ACTIVE
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	877-887-6866 www.idtenergy.com	R/C ACTIVE
Integrus Energy Services – Natural Gas, LLC 99 Wood Avenue South Suite #802 Iselin, NJ 08830	800-536-0151 www.integrusenergy.com	C/I ACTIVE
Intelligent Energy 2050 Center Avenue, Suite 500 Fort Lee, NJ 07024	800-927-9794 www.intelligentenergy.org	R/C/I ACTIVE
Keil & Sons, Inc. d/b/a Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	1-877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Major Energy Services, LLC 10 Regency CT Lakewood, NJ 08701	888-625-6760 www.majorenergy.com	R/C/I ACTIVE
Marathon Power LLC 302 Main Street Paterson, NJ 07505	888-779-7255 www.mecny.com	R/C/I ACTIVE
Metromedia Energy, Inc. 6 Industrial Way Eatontown, NJ 07724	800-828-9427 www.metromediaenergy.com	C ACTIVE
Metro Energy Group, LLC 14 Washington Place Hackensack, NJ 07601	888-53-Metro www.metroenergy.com	R/C ACTIVE
MxEnergy, Inc. 900 Lake Street Ramsey, NJ 07446	800-758-4374 www.mxenergy.com	R/C/I ACTIVE
NATGASCO (Mitchell Supreme) 532 Freeman Street Orange, NJ 07050	800-840-4GAS www.natgasco.com	C ACTIVE
New Energy Services LLC 101 Neptune Avenue Deal, New Jersey 07723	800-660-3643 www.newenergyservicesllc.com	R/C/I ACTIVE

New Jersey Gas & Electric 1 Bridge Plaza, Fl. 2 Fort Lee, NJ 07024	866-568-0290 www.NJGandE.com	R/C ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th fl. Woodbridge, NJ 07095	877-273-6772 www.noblesolutions.com	C/I ACTIVE
North American Power & Gas, LLC d/b/a North American Power 197 Route 18 South Ste. 3000 East Brunswick, NJ 08816	(888) 313-9086 www.napower.com	R/C/I ACTIVE
Palmco Energy NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	877-726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Pepco Energy Services, Inc. 112 Main Street Lebanon, NJ 08833	800-363-7499 www.pepco-services.com	C/I ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	855-32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE
PPL EnergyPlus, LLC 811 Church Road - Office 105 Cherry Hill, NJ 08002	800-281-2000 www.pplenergyplus.com	C/I ACTIVE
Respond Power LLC 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 www.respondpower.com	R/C/I ACTIVE
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	800-266-6020 www.southjerseyenergy.com	C/I ACTIVE
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, NJ 08007	800-695-0666 www.sjnaturalgas.com	R/C ACTIVE
Spark Energy Gas, L.P. 2105 CityWest Blvd, Ste 100 Houston, Texas 77042	800-411-7514 www.sparkenergy.com	R/C/I ACTIVE
Sprague Energy Corp. 12 Ridge Road Chatham Township, NJ 07928	855-466-2842 www.spragueenergy.com	C/I ACTIVE

Stuyvesant Energy LLC 10 West Ivy Lane, Suite 4 Englewood, NJ 07631	800-640-6457 www.stuyfuel.com	C ACTIVE
Stream Energy New Jersey, LLC 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(973) 494-8097 www.streamenergy.net	R/C ACTIVE
Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Woodruff Energy 73 Water Street Bridgeton, NJ 08302	800-557-1121 www.woodruffenergy.com	R/C/I ACTIVE
Woodruff Energy US LLC 73 Water Street, P.O. Box 777 Bridgeton, NJ 08302	856-455-1111 800-557-1121 www.woodruffenergy.com	C/I ACTIVE
Xoom Energy New Jersey, LLC 744 Broad Street Newark, NJ 07102	888-997-8979 www.xoomenergy.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

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APPENDIX B

Equipment Inventory

Newark Schools
CHA Project# 27998
Alexander Street School

Description	QTY	Manufacturer Name	Model No.	Serial No.	Equipment Type / Utility	Capacity/Size /Efficiency	Location	Areas/Equipment Served	Date Installed	Remaining Useful Life (years)
Boilers	2	Superior	N4AA5200A	7543-12730	Steam Boiler / Oil	8088 lbs/hr, 80%	Boiler Room	Building	1974	0
DHW Heater	1	AO Smith	BTR 250A 118	9280993000	DHW Heater / Gas	100 Gallon, 250 MBH Input, 78%	Boiler Room	TR Sinks	2006	7
Window A/C	5	Various	Various	Various	Window A/C	12,000 - 18,000 Btu, 10.7 EER	Offices, Computer room, teachers lounge	Offices, Computer room, teachers lounge	Various	N/A

	EXISTING CONDITIONS										Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
50LED	Boiler Room	Boiler Room	8	W 32 W F 2 (ELE)	F42LL	60	0.48	SW	1600	768	NONE	
183LED	Cafeteria	Cafeteria	19	2T 17 R F 4	F24ILL	61	1.16	SW	2000	2,318	NONE	
18LED	Kitchen	Cafeteria	13	B 32 R F 4 (ELE)	F44ILL	112	1.46	SW	2000	2,912	NONE	
105LED	Pantry	Cafeteria	3	W 32 W F 1	F41LL	32	0.10	SW	2000	192	NONE	
105LED	Café Hallway	Hallways	5	W 32 W F 1	F41LL	32	0.16	SW	6240	998	NONE	
105LED	Custodian Office	Offices	5	W 32 W F 1	F41LL	32	0.16	SW	2400	384	NONE	
50LED	Maintenance Supplies	Storage	4	W 32 W F 2 (ELE)	F42LL	60	0.24	SW	1200	288	NONE	
65	Maintenance Supply Closet	Storage	1	I 100	I100/1	100	0.10	SW	1200	120	NONE	
50LED	Maintenance Supply Closet	Storage	1	W 32 W F 2 (ELE)	F42LL	60	0.06	SW	1200	72	NONE	
50LED	Custodian Restroom	Restroom	1	W 32 W F 2 (ELE)	F42LL	60	0.06	SW	4300	258	NONE	
105LED	Custodian Locker Room	Storage	1	W 32 W F 1	F41LL	32	0.03	SW	1200	38	NONE	
50LED	Stairwell	Hallways	6	W 32 W F 2 (ELE)	F42LL	60	0.36	SW	6240	2,246	NONE	
18LED	Main Office	Offices	7	B 32 R F 4 (ELE)	F44ILL	112	0.78	SW	2400	1,882	NONE	
18LED	Principal Office	Offices	4	B 32 R F 4 (ELE)	F44ILL	112	0.45	SW	2400	1,075	C-OCC	
18LED	1st Floor Hallway	Hallways	3	B 32 R F 4 (ELE)	F44ILL	112	0.34	SW	6240	2,097	NONE	
105LED	Stairwell	Hallways	6	W 32 W F 1	F41LL	32	0.19	SW	6240	1,198	NONE	
50LED	302	Classrooms	15	W 32 W F 2 (ELE)	F42LL	60	0.90	SW	2400	2,160	C-OCC	
105LED	302 Storage	Classrooms	12	W 32 W F 1	F41LL	32	0.38	SW	2400	922	C-OCC	
105LED	201	Classrooms	18	W 32 W F 1	F41LL	32	0.58	SW	2400	1,382	C-OCC	
105LED	202	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	203	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	204	Classrooms	18	W 32 W F 1	F41LL	32	0.58	SW	2400	1,382	C-OCC	
18LED	Teachers Lounge	Offices	3	B 32 R F 4 (ELE)	F44ILL	112	0.34	SW	2400	806	C-OCC	
50LED	Teachers Lounge Restroom	Restroom	1	W 32 W F 2 (ELE)	F42LL	60	0.06	SW	4300	258	NONE	
50LED	2nd Floor Hallway	Hallways	20	W 32 W F 2 (ELE)	F42LL	60	1.20	SW	6240	7,488	NONE	
105LED	Girls Room	Restroom	8	W 32 W F 1	F41LL	32	0.26	SW	4300	1,101	NONE	
105LED	Boys Room	Restroom	8	W 32 W F 1	F41LL	32	0.26	SW	4300	1,101	NONE	
105LED	212	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	211	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	210	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	209	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	Stairwell	Hallways	6	W 32 W F 1	F41LL	32	0.19	SW	6240	1,198	NONE	
105LED	209	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	Boys Room	Restroom	8	W 32 W F 1	F41LL	32	0.26	SW	4300	1,101	NONE	
105LED	Girls Room	Restroom	8	W 32 W F 1	F41LL	32	0.26	SW	4300	1,101	NONE	
105LED	310	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	311	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	312	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
18LED	3rd Floor Hallway	Hallways	8	B 32 R F 4 (ELE)	F44ILL	112	0.90	SW	6240	5,591	NONE	
50LED	SAE	Classrooms	2	W 32 W F 2 (ELE)	F42LL	60	0.12	SW	2400	288	NONE	
50LED	Auditorium	Auditorium	16	W 32 W F 2 (ELE)	F42LL	60	0.96	SW	1600	1,536	NONE	
71	Custodial Closet	Storage	1	I 60	I60/1	60	0.06	SW	1200	72	NONE	
105LED	101	Classrooms	18	W 32 W F 1	F41LL	32	0.58	SW	2400	1,382	C-OCC	
105LED	102	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	Parent Liason	Offices	5	W 32 W F 1	F41LL	32	0.16	SW	2400	384	C-OCC	
50LED	1st Floor Hallway	Hallways	27	W 32 W F 2 (ELE)	F42LL	60	1.62	SW	6240	10,109	NONE	
105LED	106	Classrooms	18	W 32 W F 1	F41LL	32	0.58	SW	2400	1,382	C-OCC	
105LED	105	Classrooms	18	W 32 W F 1	F41LL	32	0.58	SW	2400	1,382	C-OCC	
105LED	Womens Room	Restroom	1	W 32 W F 1	F41LL	32	0.03	SW	4300	138	NONE	
105LED	Mens Room	Restroom	1	W 32 W F 1	F41LL	32	0.03	SW	4300	138	NONE	
105LED	104	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	103	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	206	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	205	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	207	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	208	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
18LED	Teachers Lounge	Offices	2	B 32 R F 4 (ELE)	F44ILL	112	0.22	SW	2400	538	C-OCC	
105LED	Teachers Lounge Restroom	Restroom	1	W 32 W F 1	F41LL	32	0.03	SW	4300	138	NONE	
105LED	Stairwell	Hallways	6	W 32 W F 1	F41LL	32	0.19	SW	6240	1,198	NONE	
254LED	Auditorium	Auditorium	3	CFQ26/2	CFQ26/2	66	0.20	SW	1600	317	NONE	
50LED	Stage Left	Auditorium	1	W 32 W F 2 (ELE)	F42LL	60	0.06	SW	1600	96	NONE	
50LED	Stage Right	Auditorium	1	W 32 W F 2 (ELE)	F42LL	60	0.06	SW	1600	96	NONE	
105LED	Boys Room	Restroom	8	W 32 W F 1	F41LL	32	0.26	SW	4300	1,101	NONE	
105LED	Girls Room	Restroom	8	W 32 W F 1	F41LL	32	0.26	SW	4300	1,101	NONE	
105LED	112	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	111	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	110	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	109	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	Room 1	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	Room 2	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
105LED	Room 3	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	

Cost of Electricity:

\$0.133	\$/kWh
\$4.28	\$/kW

EXISTING CONDITIONS												Retrofit Control
Field Code	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
105LED	Room 4	Classrooms	21	W 32 W F 1	F41LL	32	0.67	SW	2400	1,613	C-OCC	
18LED	Gym Bleachers	Gymnasium	7	B 32 R F 4 (ELE)	F44ILL	112	0.78	SW	1600	1,254	NONE	
252	Gymnasium	Gymnasium	8	T 54 W F 6 (ELE) (T-5)	F46GHL	351	2.81	SW	1600	4,493	NONE	
105LED	Gym Storage	Gymnasium	2	W 32 W F 1	F41LL	32	0.06	SW	1600	102	NONE	
50LED	Gym Office	Offices	2	W 32 W F 2 (ELE)	F42LL	60	0.12	SW	2400	288	NONE	
50LED	Gym Office Restroom	Restroom	1	W 32 W F 2 (ELE)	F42LL	60	0.06	SW	4300	258	NONE	
105LED	Gym Storage	Storage	2	W 32 W F 1	F41LL	32	0.06	SW	1200	77	NONE	
105LED	Main Office Copy Room	Offices	2	W 32 W F 1	F41LL	32	0.06	SW	2400	154	NONE	
18LED	Health Office	Offices	6	B 32 R F 4 (ELE)	F44ILL	112	0.67	SW	2400	1,613	C-OCC	
105LED	Health Office Waiting Room	Offices	2	W 32 W F 1	F41LL	32	0.06	SW	2400	154	NONE	
	Total		914				39.76			112,545		

APPENDIX C

ECM Calculations

Newark Board of Education - NJBPU
CHA Project Number: 27998

Utility Costs		Yearly Usage	Base Unit Cost Double Estimate	Building Area	Annual Utility Cost		
\$ 0.145	\$/kWh blended		0.000420205	74,849	Electric	Natural Gas	Fuel Oil
\$ 0.133	\$/kWh supply	319,200	0.000420205		\$ 46,128	\$ 1,160	\$ 93,665
\$ 4.28	\$/kW	86.4	0				
\$ 1.08	\$/Therm	1,148	0.00533471				
\$ 6.55	\$/gals	1,000	0				
\$ 3.18	\$/Gal	29,456	0.008				

Rate of Discount (used for NPV) 3.0%

Alexander Street

Recommend? Y or N		Item	Savings						Cost		Simple Payback	Life Expectancy	Equivalent CO (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Projected						ROI	NPV
			kW	kWh	therms	No. 2 Oil gal	Water kcal	\$	kW	kWh							therms	No. 2 Oil	kcal/yr	\$				
Y	ECM-1	Install Attic Insulation	0.0	0	2,628	0	0	2,838	\$ 19,727	7.0	15	14.0	\$ -	N	7.0	0.0	0	39,413	0	0	\$ 42,566	1.2	\$14,149	
Y	ECM-2	Install Door Seals/Sweeps	0.0	0	516	0	0	558	\$ 1,383	2.5	10	2.8	\$ -	N	2.5	0.0	0	5,165	0	0	\$ 5,578	3.0	\$3,375	
Y	ECM-3A	Heating Fuel Conversion (Fuel Switch)	0.0	0	(38,452)	29,456	0	52,142	\$ 48,557	0.9	30	30.5	\$ -	N	0.9	0.0	0	(1,153,566)	883,680	0	\$ 1,564,251	31.2	\$973,443	
N	ECM-3B	Convert Steam Heating System to Hot Water	0.0	0	(35,697)	29,456	0	55,117	\$ 2,870,974	52.1	30.0	45.2	\$ 16,000	N	51.8	0.0	0	(1,070,914)	883,680	0	\$ 1,653,315	(0.4)	(\$1,774,653)	
Y	ECM-4	Install Window A/C Controllers	0.0	5,672	0	0	822	\$ 1,000		1.2	15.0	2.4	\$ -	N	1.2	0.0	85,081	0	0	\$ 12,337	11.3	\$6,818		
Y	ECM-5A	Install Basic Controls	0.0	0	13,253	0	0	14,313	\$ 21,309	1.5	15.0	70.7	\$ -	N	1.5	0.0	0	198,788	0	0	\$ 214,691	9.1	\$149,555	
N	ECM-5B	Full DDC Control	0.0	0	17,376	0	0	18,766	\$ 575,496	30.7	15.0	92.7	\$ -	N	30.7	0.0	0	260,645	0	0	\$ 281,497	(0.5)	(\$351,464)	
Y	ECM-6	Domestic Hot Water System Improvements	0.0	0	280	0	0	302	\$ 17,937	59.3	15.0	1.5	\$ 50	N	59.2	0.0	0	4,198	0	0	\$ 4,534	(0.7)	(\$14,278)	
N	ECM-7	Install Low Flow Plumbing Fixtures	0.0	0	0	0	121	796	\$ 160,788	202.1	30.0	0.0	\$ -	N	202.1	0.0	0	0	3,645	0	\$ 23,873	(0.9)	(\$145,191)	
N	ECM-L1	Lighting Replacements / Upgrades	19.6	57,103	0	0	0	8,601	\$ 94,098	10.9	10.0	24.0	\$ -	N	10.9	196.0	571,030	0	0	\$ 92,866	(0.0)	(\$20,727)		
N	ECM-L2	Install Lighting Controls (Add Occupancy Sensors)	0.0	17,302	0	0	0	2,301	\$ 9,990	4.3	10.0	7.3	\$ 1,295	N	3.8	0.0	173,020	0	0	\$ 25,088	1.5	\$10,934		
Y	ECM-L3	Lighting Replacements with Controls (Occupancy Sensors)	19.6	65,189	0	0	0	9,678	\$ 104,088	10.8	10.0	27.4	\$ 1,295	N	10.6	196.0	651,890	0	0	\$ 104,591	0.0	(\$20,238)		
Total (Does Not Include Alternate ECMs)			19.6	70,861	(21,776)	29,456	121	\$ 81,448	\$ 374,790	4.6	17.5	149	\$ 1,345		4.6	196	736,971	(906,003)	883,680	3,645	\$ 1,972,419	4.3	\$ 698,914	
Recommended Measures (highlighted green above)			19.6	70,861	(21,776)	29,456	0	\$ 80,653	\$ 214,001	2.7	15.7	149	\$ 1,345	0	2.6	196	736,971	(906,003)	883,680	-	\$ 1,948,547	8.1	\$ 750,169	
% of Existing			23%	22%	-1897%	100%	0%																	

City:		Newark, NJ					
Occupied Hours/Week		70	70	70	70	50	
		Building	Auditorium	Gymnasium	Library	Classrooms	
		Operating	Occupied	Occupied	Occupied	Occupied	
Temp	Enthalpy h (Btu/lb)	Bin Hours	Hours	Hours	Hours	Hours	Hours
102.5							
97.5	36.4	6	3	3	3	3	2
92.5	37.4	31	13	13	13	13	9
87.5	35.0	131	55	55	55	55	39
82.5	33.0	500	208	208	208	208	149
77.5	31.5	620	258	258	258	258	185
72.5	29.9	664	277	277	277	277	198
67.5	27.2	854	356	356	356	356	254
62.5	24.0	927	386	386	386	386	276
57.5	20.3	600	250	250	250	250	179
52.5	18.2	730	304	304	304	304	217
47.5	16.0	491	205	205	205	205	146
42.5	14.5	656	273	273	273	273	195
37.5	12.5	1,023	426	426	426	426	304
32.5	10.5	734	306	306	306	306	218
27.5	8.7	334	139	139	139	139	99
22.5	7.0	252	105	105	105	105	75
17.5	5.4	126	52	52	52	52	37
12.5	3.7	47	20	20	20	20	14
7.5	2.1	34	14	14	14	14	10
2.5	1.3	1	0	0	0	0	0
-2.5							
-7.5							

Multipliers	
Material:	1.022
Labor:	1.246
Equipment:	1.124

Heating System Efficiency	80%
Cooling Eff (kW/ton)	1.2

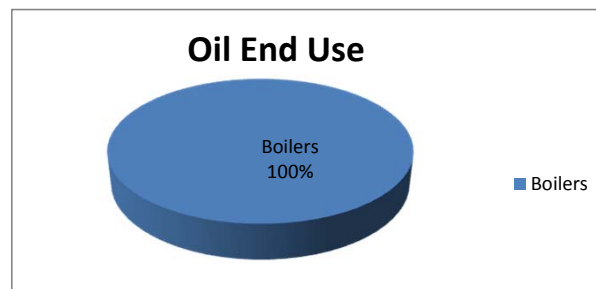
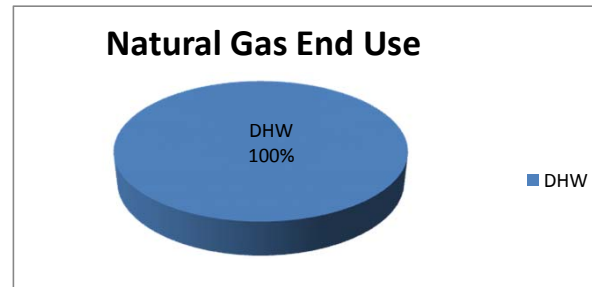
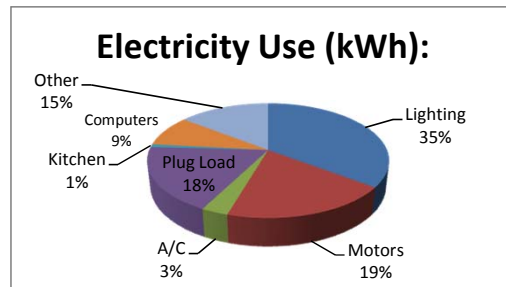
Heating	
Hours	4,427 Hrs
Weighted Avg	40 F
Avg	59 F
Cooling	
Hours	4,333 Hrs
Weighted Avg	58 F
Avg	78 F

Newark Board of Education - NJBPU
 CHA Project Number: 27998
 Alexander Street

Utility End Use Analysis		
Electricity Use (kWh):		Notes/Comments:
319,200	Total	Based on utility analysis
112,545	Lighting	From Lighting Calculations
61,641	Motors	Estimated
9,740	A/C	See Window AC Calculation
58,216	Plug Load	Estimated
2,650	Kitchen	Estimated
28,125	Computers	Estimated
46,283	Other	Remaining
Natural Gas Use (Therms):		Notes/Comments:
1,148	Total	Based on utility analysis
1,148	DHW	Based on utility analysis
Oil Use (Gallons):		Notes/Comments:
29,456	Total	Based on utility analysis
29,456	Boilers	Therms/SF x Square Feet Served

35%
 19%
 3%
 18%
 1%
 9%
 14%

100%



Newark Board of Education - NJBPU

CHA Project Number: 27998

Alexander Street

ECM-1 Install Additional Attic Insulation

Existing: Attic can lead to increased energy consumption due to infiltration/exfiltration and heat gain/loss.

Proposed: Install 9" fiberglass blown-in loose-fill insulation in attic cavity to reduce heat transfer.

Area of attic	15,175 SF	Cooling System Efficiency	0 kW/ton	Heating System Efficiency	80%
Existing Infiltration Factor	0.05 cfm/SF	Ex Occupied Cng Temp.	72 °F	Heating On Point	55 °F
Proposed Infiltration Factor	0.02 cfm/SF	Ex Unoccupied Cng Temp.	85 °F	Ex Occupied Htg Temp.	80 °F
Existing U Value	0.076 Btuh/SF°F	Cooling Occ Enthalpy Setpoint	27.5 Btu/lb	Ex Unoccupied Htg Temp.	80 °F
Proposed U Value	0.033 Btuh/SF°F	Cooling Unocc Enthalpy Setpoint	27.5 Btu/lb	Cooling Electricity	\$ 0.145 \$/kWh
				Heating Oil Cost	\$ 3.18 \$/gallons

No significant cooling in building

					EXISTING LOADS		PROPOSED LOADS		COOLING ENERGY		HEATING ENERGY	
					Occupied	Unoccupied	Occupied	Unoccupied				
Avg Outdoor Air Temp. Bins °F	Avg Outdoor Air Enthalpy	Existing Equipment Bin Hours	Occupied Equipment Bin Hours	Unoccupied Equipment Bin Hours	Wall Infiltration & Heat Load BTUH	Wall Infiltration & Heat Load BTUH	Wall Infiltration & Heat Load BTUH	Wall Infiltration & Heat Load BTUH	Existing Cooling Energy kWh	Proposed Cooling Energy kWh	Existing Heating Energy Therms	Proposed Heating Energy Therms
A		B	C	D	E	F	G	H	I	J	K	L
97.5	35.4	6	3	4	-56,407	-41,415	-23,698	-17,122	0	0	0	0
92.5	37.4	31	13	18	-57,452	-42,459	-23,893	-17,317	0	0	0	0
87.5	35.0	131	55	76	-43,432	-28,439	-18,063	-11,487	0	0	0	0
82.5	33.0	500	208	292	-31,049	0	-12,887	0	0	0	0	0
77.5	31.5	620	258	362	-20,164	0	-8,310	0	0	0	0	0
72.5	29.9	664	277	387	-8,791	0	-3,539	0	0	0	0	0
67.5	27.2	854	356	498	0	0	0	0	0	0	0	0
62.5	24.0	927	386	541	0	0	0	0	0	0	0	0
57.5	20.3	600	250	350	0	0	0	0	0	0	0	0
52.5	18.2	730	304	426	54,251	54,251	22,924	22,924	0	0	495	209
47.5	16.0	491	205	286	64,114	64,114	27,092	27,092	0	0	394	166
42.5	14.5	656	273	383	73,978	73,978	31,261	31,261	0	0	607	256
37.5	12.5	1,023	426	597	83,842	83,842	35,429	35,429	0	0	1,072	453
32.5	10.5	734	306	428	93,706	93,706	39,597	39,597	0	0	860	363
27.5	8.7	334	139	195	103,569	103,569	43,765	43,765	0	0	432	183
22.5	7.0	252	105	147	113,433	113,433	47,933	47,933	0	0	357	151
17.5	5.4	125	52	73	123,297	123,297	52,101	52,101	0	0	193	81
12.5	3.7	47	20	27	133,161	133,161	56,269	56,269	0	0	78	33
7.5	2.1	34	14	20	143,024	143,024	60,437	60,437	0	0	61	26
2.5	1.3	1	0	1	152,888	152,888	64,605	64,605	0	0	2	1
TOTALS		8,760	3,650	5,110					0	0	4,550	1,923

Existing Ceiling Infiltration	759 cfm
Existing Ceiling Heat Transfer	1,153 Btuh/°F
Proposed Ceiling Infiltration	304 cfm
Proposed Ceiling Heat Transfer	506 Btuh/°F

Savings	2,628 therms	\$ 8,356
	0 kWh	\$ -
		\$ 8,356

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-1 Install Additional Attic Insulation - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Blown-In Attic Insulation (9" thick)	15,175	SF	\$ 0.470	\$ 0.330	\$ 0.130	\$ 7,325	\$ 6,240	\$ 2,217	\$ 15,782	RS Means
						\$ -	\$ -	\$ -	\$ -	

Note: Cost estimates are for energy savings calculations only, do not use for procurement

\$ 15,782	Subtotal
\$ 3,945	25% Contingency
\$ 19,727	Total

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

ECM-2: Install Door Seals

Description: This ECM evaluates the thermal and electrical savings associate with adding door seals and sweeps to prevent infiltration of cold (hot) outdoor air.

Heating System Efficiency	80%	Ex Occupied Cing Temp.	°F	Ex Occupied Htg Temp.	80 °F
Cooling System Efficiency	0.00 kW/ton	Ex Unoccupied Cing Temp.	°F	Ex Unoccupied Htg Temp.	75 °F
Linear Feet of Door Edge	120 LF	Cooling Occ Enthalpy Setpoint	27.5 Btu/lb	Electricity	\$ 0.15 \$/kWh
Existing Infiltration Factor*	1.5 cfm/LF	Cooling Unocc Enthalpy Setpoint	27.5 Btu/lb	Fuel Oil	\$ 3.18 \$/gal
Proposed Infiltration Factor*	0.45 cfm/LF				

*Infiltration Factor per Carrier Handbook of Air Conditioning System Design
based on average door seal gap calculated below.

No significant cooling in building												
					EXISTING LOADS		PROPOSED LOADS		COOLING ENERGY		HEATING ENERGY	
					Occupied	Unoccupied	Occupied	Unoccupied				
Avg Outdoor Air Temp. Bins °F	Avg Outdoor Air Enthalpy	Existing Equipment Bin	Occupied Equipment Bin	Unoccupied Equipment Bin	Door Infiltration		Door Infiltration		Existing Cooling Energy kWh	Proposed Cooling Energy kWh	Existing Heating Energy Therms	Proposed Heating Energy Therms
		Hours	Hours	Hours	Load BTUH	Load BTUH	Load BTUH	Load BTUH				
A		B	C	D	E	F	G	H	I	J	K	L
102.5	0.0	0	0	0	22,275	22,275	6,683	6,683	0	0	0	0
97.5	35.4	6	3	4	-6,405	-6,405	-1,921	-1,921	0	0	0	0
92.5	37.4	31	13	18	-8,021	-8,021	-2,406	-2,406	0	0	0	0
87.5	35.0	131	55	76	-6,063	-6,063	-1,819	-1,819	0	0	0	0
82.5	33.0	500	208	292	-4,493	-4,493	-1,348	-1,348	0	0	0	0
77.5	31.5	620	258	362	-3,279	-3,279	-984	-984	0	0	0	0
72.5	29.9	664	277	387	-1,949	-1,949	-585	-585	0	0	0	0
67.5	27.2	854	356	498	255	255	77	77	0	0	3	1
62.5	24.0	927	386	541	2,840	2,840	852	852	0	0	33	10
57.5	20.3	600	250	350	5,872	5,872	1,762	1,762	0	0	44	13
52.5	18.2	730	304	426	7,525	7,525	2,258	2,258	0	0	69	21
47.5	16.0	491	205	286	9,322	9,322	2,797	2,797	0	0	57	17
42.5	14.5	656	273	383	10,524	10,524	3,157	3,157	0	0	86	26
37.5	12.5	1,023	426	597	12,142	12,142	3,642	3,642	0	0	155	47
32.5	10.5	734	306	428	13,771	13,771	4,131	4,131	0	0	126	38
27.5	8.7	334	139	195	15,256	15,256	4,577	4,577	0	0	64	19
22.5	7.0	252	105	147	16,630	16,630	4,989	4,989	0	0	52	16
17.5	5.4	125	52	73	17,869	17,869	5,361	5,361	0	0	28	8
12.5	3.7	47	20	27	19,256	19,256	5,777	5,777	0	0	11	3
7.5	2.1	34	14	20	20,586	20,586	6,176	6,176	0	0	9	3
2.5	1.3	1	0	1	21,213	21,213	6,364	6,364	0	0	0	0
-2.5	0.0	0	0	0	16,038	15,066	4,811	4,520	0	0	0	0
-7.5	0.0	0	0	0	17,010	16,038	5,103	4,811	0	0	0	0
TOTALS		8,760	3,650	5,110					0	0	738	221

Existing Door Infiltration	180 cfm	Savings	516 therms	\$ 1,642
Existing Unoccupied Door Infiltration	180 cfm		0 kWh	\$ -
Proposed Door Infiltration	54 cfm			\$ 1,642
Proposed Unoccupied Door Infiltration	54 cfm			

Door	Width (ft)	Height (ft)	Linear Feet (LF)	gap (in)	gap location	LF of gap	% door w/ gap	Average gap for door (in)
1	3	7	20	0.25	all sides	13	65%	0.1625
2	3	7	20	0.25	all sides	13	65%	0.1625
3	3	7	20	0.25	all sides	13	65%	0.1625
4	3	7	20	0.25	all sides	13	65%	0.1625
5	3	7	20	0.25	all sides	13	65%	0.1625
6	3	7	20	0.25	all sides	13	65%	0.1625
Total	18	42	120	0.250		78	65%	0.163

Note: Doors labeled 'a', 'b', etc. are a part of the same door assembly.

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-2: Install Door Seals - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Door Weatherization Seals & Sweeps	6	EA	\$ 40	\$ 115	\$ -	\$ 246	\$ 860	\$ -	\$ 1,106	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 1,106	Subtotal
\$ 277	25% Contingency
\$ 1,383	Total

Site Name - NJBPU
CHA Project #27999
Lafayette Street School

ECM-3a: Heating Fuel Conversion

Existing Fuel

#2 Oil ▼

Proposed Fuel

Nat.Gas ▼

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 3.18	/ Gal #2	Based on Utility Analysis
Proposed Fuel Cost	\$ 1.08	/ Therm	Based on Utility Analysis
Baseline Fuel Use	29,456	Gals #2	Based on historical utility data
Existing Boiler Plant Efficiency	80%		Estimated or Measured
Baseline Boiler Load	3,268,438	Mbtu/yr	Baseline Fuel Use x Existing Efficiency x 138.7 Mbtu/Gals #2
Baseline Fuel Cost	\$ 93,670		
Proposed Boiler Plant Efficiency	85%		New Burner Efficiency
Proposed Fuel Use	38,452	Therms	Baseline Boiler Load / Proposed Efficiency / 100 Mbtu/Therms
Proposed Fuel Cost	\$ 41,528		
Calculated Gas Penalty	(38,452)	Therms	
Estimated Annual Savings	29,456	Gals #2	

Newark Board of Education - NJBPU

CHA Project Number: 27998

Alexander Street

ECM-3a: Heating Fuel Conversion - Cost

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
8,000 MBH Replacement NG Burner	2	EA	\$ 10,000	\$ 1,400		\$ 20,540	\$ 3,489	\$ -	\$ 24,029	RS Means 2012
Boiler Controllers	1	EA	\$ 5,500	\$ 1,000		\$ 5,649	\$ 1,246	\$ -	\$ 6,895	RS Means 2012
Reprogram DDC system	1	EA	\$ 100.0	\$ 350.00		\$ 103	\$ 436	\$ -	\$ 539	RS Means 2012
Miscellaneous Electrical	1	LS	\$ 500	\$ 250		\$ 514	\$ 312	\$ -	\$ 825	RS Means 2012
Natural Gas Piping	150	LF	\$ 32.5	\$ 6.5	\$ 2.0	\$ 5,007	\$ 1,215	\$ 337	\$ 6,559	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Note: Cost estimates are for energy savings calculations only, do not use for procurement

\$ 38,846	Subtotal
\$ 9,711	25% Contingency
\$ 48,557	Total

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

ECM-3b: Convert Steam Heating System to Hydronic Heating

Description: This ECM evaluates the replacement of an existing steam boiler system with high efficiency condensing gas boiler and hydronic heating system. The existing boiler efficiency is 80% (per NJBPU protocols) and the proposed boiler efficiency is 90% (average seasonal efficiency).

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 1.08	/ Therm	Natural Gas
Baseline Fuel Cost		/ Gal	No. 2 Oil
FORMULA CONSTANTS			
Oversize Factor	0.8		
Hours per Day	24		
Infrared Conversion Factor	1.0		1.0 if Boiler, 0.8 if Infrared Heater
EXISTING			
Capacity	5,600,000	btu/hr	
Heating Combustion Efficiency	80%		
Heating Degree-Day	2,783	Degree-day	
Design Temperature Difference	75	F	
Fuel Conversion	100,000	btu/therm	
PROPOSED			
Capacity	5,600,000	btu/hr	
Efficiency	90%		
SAVINGS			
Fuel Savings	5,541	therms	NJ Protocols Calculation
Fuel Savings	29,456	Gal	
New Fuel Usage	(35,697)	therms	
Fuel Cost Savings	\$ 5,985		

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

Algorithms

Gas Savings (Therms)

$$= \frac{OF \times ((CAPY_{Bi} \times EFF_Q) - (CAPY_{Qi} \times EFF_B \times ICF)) \times HDD_{mod} \times 24}{\Delta T \times HC_{fuel} \times EFF_B \times ICF \times EFF_Q}$$

Definition of Variables

OF = Oversize factor of standard boiler or furnace (OF=0.8)

CAPY_{Bi} = Total input capacity of the baseline furnace, boiler or heater in Btu/hour

CAPY_{Qi} = Total input capacity of the qualifying furnace, boiler or heater in Btu/hour

HDD_{mod} = HDD by zone and building type

24 = Hours/Day

ΔT = design temperature difference

HC_{fuel} = Conversion from Btu to therms of gas or gallons of oil or propane (100,000 btu/therm; 138,700 btu/gal of #2 oil; 92,000 btu/gal of propane)

EFF_Q = Efficiency of qualifying heater(s) (AFUE %)

EFF_B = Efficiency of baseline heaters (AFUE %)

ICF = Infrared Compensation Factor (ICF = 0.8 for IR Heaters, 1.0 for furnaces/boilers)²

Furnaces and Boilers

Component	Type	Value	Source
$AFUE_q$	Variable		Application
$AFUE_b$	Fixed	Furnaces: 78% Boilers: 80% Infrared: 78%	EPACT Standard for furnaces and boilers
$CAPY_{in}$	Variable		Application
ΔT	Variable	See Table Below	1
HDD_{mod}	Fixed	See Table Below	1

Sources:

1. KEMA, *Smartstart Program Protocol Review*. 2009.
2. http://www.spaceray.com/1_space-ray_faqs.php

Adjusted Heating Degree Days by Building Type

Building Type	Heating Energy Density (kBtu/sf)	Degree Day Adjustment Factor	Atlantic City (HDD)	Newark (HDD)	Philadelphia (HDD)	Monticello (HDD)
Education	29.5	0.55	2792	2783	2655	3886
Food Sales	35.6	0.66	3369	3359	3204	4689
Food Service	39.0	0.73	3691	3680	3510	5137
Health Care	53.6	1.00	5073	5057	4824	7060
Lodging	15.0	0.28	1420	1415	1350	1976
Retail	29.3	0.55	2773	2764	2637	3859
Office	28.1	0.52	2660	2651	2529	3701
Public Assembly	33.8	0.63	3199	3189	3042	4452
Public Order/Safety	24.1	0.45	2281	2274	2169	3174
Religious Worship	29.1	0.54	2754	2745	2619	3833
Service	47.8	0.89	4524	4510	4302	6296
Warehouse/Storage	20.2	0.38	1912	1906	1818	2661

Heating Degree Days and Outdoor Design Temperature by Zone

Weather Station	HDD	Outdoor Design Temperature (F)
Atlantic City	5073	13
Newark	5057	14
Philadelphia, PA	4824	15
Monticello, NY	7060	8

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

ECM-3b: Convert Steam Heating System to Hydronic Heating - Cost

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Hydronic Heating System (Boiler, piping, radiator & UVs)	74,849	SF	\$ 14	\$ 14		\$ 1,037,744	\$ 1,259,035	\$ -	\$ 2,296,779	2012 RS Means Square Foot Construction Costs
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 2,296,779	Subtotal
\$ 574,195	25% Contingency
\$ 2,870,974	Total

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY (btu/h)
Window AC 18,000 3x	Computer Rm, Office	54,000
Window AC 12,000 2x	Computer Rm, Lounge	24,000
Total btu/h of all window A/C Units:		78,000 btu/h

ECM-4: Window A/C Controller

ECM Description : Window A/C units are currently controlled manually by the occupants and are not turned off when the room is unoccupied. This ECM evaluates implementation of a digital timer device that will automatically turn the window A/C unit off at a preset time .

ASSUMPTIONS		Comments
Electric Cost	\$0.145 / kWh	
Average run hours per Week	80 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	65 deg F	Setpoint.
BTU/Hr Rating of existing DX equipment	78,000 Btu / Hr	Total BTU/hr of A/C units
Average EER	10.7	
Existing Annual Electric Usage	9,740 kWh	

Item	Value	Units	Comments
Proposed Annual Electric Usage	4,068	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS		
Annual Electrical Usage Savings	5,672	kWh
Annual Cost Savings	\$822	
Total Project Cost	\$1,000	
Simple Payback	1	years

OAT - DB Bin Temp F	Annual Hours	Existing Hours of Operation	Proposed % of time of operation	Proposed hrs of Operation
102.5	0	0	100%	0
97.5	6	3	89%	3
92.5	31	15	79%	12
87.5	131	62	68%	43
82.5	500	238	58%	138
77.5	620	295	47%	140
72.5	664	316	37%	116
67.5	854	407	26%	107
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0
Total	8,760	1,336	42%	558

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-4: Window A/C Controller - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						0	\$ -	\$ -	\$ -	
Window AC Controller	5	EA	\$ 150	\$ -	\$ -	770.25	\$ -	\$ -	\$ 770	Estimated
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 770	Subtotal
\$ 193	25% Contingency
\$ 1,000	Total

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

ECM-5a: Basic Controls

Description: This ECM evaluates adding automatic temperature controls that will turn the boilers on/off based on outdoor air and indoor air temperatures.

Day Setback				Nighttime Setback			
EXISTING CONDITIONS				EXISTING CONDITIONS			
Heating				Heating			
Heating Season Facility Temp	80	F	Th	Heating Season Facility Temp	80	F	
Weekly Occupied Hours	70	hrs	H	Weekly Occupied Hours	70	hrs	
Heating Season Setback Temp	74	F	Sh	Heating Season Setback Temp	68	F	
Heating Season % Savings per	3%		Ph	Heating Season % Savings per	3%		
Annual Boiler Capacity		Mbtu/yr		Annual Boiler Capacity		Mbtu/yr	
Connected Heating Load	5,600,000	Btu/hr	Caph	Connected Heating Load Capacity	5,600,000	Btu/hr	
Equivalent Full Load Heating	900	hrs	EFLHh	Equivalent Full Load Heating Hours	500	hrs	
Heating Equipment Efficiency	80%		AFUEh	Heating Equipment Efficiency	80%		
Cooling				Cooling			
Cooling Season Facility Temp	-	F	Tc	Cooling Season Facility Temp	-	F	
Weekly Occupied Hours	-	hrs	H	Weekly Occupied Hours	-	hrs	
Cooling Season Setback Temp	-	F	Sc	Cooling Season Setback Temp	-	F	
Cooling Season % Savings per	-		Pc	Cooling Season % Savings per	-		
Connected Cooling Load	-	Tons	Capc	Connected Cooling Load Capacity	-	Tons	
Equivalent Full Load Cooling	-	hrs	EFLHc	Equivalent Full Load Cooling Hours	-	hrs	
Cooling Equipment EER	-		AFUEc	Cooling Equipment EER	-		
No Significant Cooling in Bldg				No Significant Cooling in Bldg			
SAVINGS				SAVINGS			
Natural Gas Savings	6,278	therms		Natural Gas Savings	6,975	therms	
Cooling Electricity Savings	0	kWh		Cooling Electricity Savings	0	kWh	

\$0.15 \$/kWh Blended
\$3.18 \$/Gallon

COMBINED SAVINGS		
Fuel Oil Savings	13,253	therms
Cooling Electricity Savings	0	kWh
Total Cost Savings	\$ 42,143	
Estimated Total Project Cost	\$ 21,309	
Simple Payback	0.5	Yrs

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

Algorithms

Cooling Energy Savings (kWh) = $((T_c * (H+5) + S_c * (168 - (H+5))) / 168) * T_c * (P_c * Cap_{hp} * 12 * EFLH_c / EER_{hp})$

Heating Energy Savings (kWh) = $((T_h * (H+5) + S_h * (168 - (H+5))) / 168) * T_h * (P_h * Cap_{hp} * 12 * EFLH_h / EER_{hp})$

Heating Energy Savings (Therms) = $(T_h - (T_h * (H+5) + S_h * (168 - (H+5))) / 168) * (P_h * Cap_{hp} * EFLH_h / AFUE_h / 100,000)$

Definition of Variables

T_h = Heating Season Facility Temp. (°F)

T_c = Cooling Season Facility Temp. (°F)

S_h = Heating Season Setback Temp. (°F)

S_c = Cooling Season Setup Temp. (°F)

H = Weekly Occupied Hours

Cap_{hp} = Connected load capacity of heat pump/AC (Tons) – Provided on Application.

Cap_h = Connected heating load capacity (Btu/hr) – Provided on Application.

$EFLH_c$ = Equivalent full load cooling hours

$EFLH_h$ = Equivalent full load heating hours

P_h = Heating season percent savings per degree setback

P_c = Cooling season percent savings per degree setup

$AFUE_h$ = Heating equipment efficiency – Provided on Application.

EER_{hp} = Heat pump/AC equipment efficiency – Provided on Application

Occupancy Controlled Thermostats

Component	Type	Value	Source
T_h	Variable		Application
T_c	Variable		Application
S_h	Fixed	$T_h - 5^\circ$	
S_c	Fixed	$T_c + 5^\circ$	
H	Variable		Application; Default of 56 hrs/week
Cap_{hp}	Variable		Application
Cap_h	Variable		Application
$EFLH_c$	Fixed	381	1
$EFLH_h$	Fixed	900	PSE&G
P_h	Fixed	3%	2
P_c	Fixed	6%	2
$AFUE_h$	Variable		Application
EER_{hp}	Variable		Application

Sources:

1. JCP&L metered data from 1995-1999
2. ENERGY STAR Products website

Newark Board of Education - NJBPU

CHA Project Number: 27998

Alexander Street

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

ECM-5a: Basic Controls - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Boiler Controller	1	ea	\$ 7,500	\$ 7,500		\$ 7,703	\$ 9,345	\$ -	\$ 17,048	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 17,048	Subtotal
\$ 4,262	25% Contingency
\$ 21,309	Total

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

ECM-5B: Install Full DDC Controls

Description: This ECM evaluates the energy savings associated with implementing a full wireless direct digital control system that enable remote automatic control, monitoring and alarming of all HVAC equipment. Specific energy savings sequences would include optimum Start/ Stop, night setback, temporary occupied set back, economizer control of UVs and AHU's. This energy savings percentage is based on past performance of similar buildings which have a fully functioning DDC control system.

Building Information:

74,849	Sq Footage	\$0.15	\$/kWh Blended
N	Cooling	\$3.18	\$/Gallon
Y	Heating		

FULL DDC - TEMPERATURE SETBACK SAVINGS CALCULATION

EXISTING CONDITIONS		
Heating		
Heating Season Facility Temp	80	F
Weekly Occupied Hours	70	hrs
Heating Season Setback Temp	74	F
Heating Season % Savings per Degree Setback	3%	
Annual Boiler Capacity	-	Mbtu/yr
Connected Heating Load Capacity	5,600,000	Btu/hr
Equivalent Full Load Heating Hours	900	hrs
Heating System Efficiency	80%	
Cooling		
Cooling Season Facility Temp		F
Weekly Occupied Hours		hrs
Cooling Season Setback Temp		F
Cooling Season % Savings per Degree Setback		
Connected Cooling Load Capacity		Tons
Equivalent Full Load Cooling Hours		hrs
Cooling Equipment EER	-	
No Significant Cooling		
SAVINGS		
Natural Gas Savings	6,278	therms
Cooling Electricity Savings	0	kWh

FULL DDC - ADDITIONAL CONTROLS SAVINGS CALCULATION

EXISTING CONDITIONS		
Existing Facility Total Electric usage	319,200	kWh
Existing Facility Total Oil usage	29,456	gallons
Existing Facility Cooling Electric usage	-	kWh ¹
Existing Facility Heating equivalent Therms usage	41,238	therms
PROPOSED CONDITIONS		
Proposed Facility Cooling Electric Savings	0	kWh
Proposed Facility Natural Gas Savings	4,124	therms
SAVINGS		
Electric Savings	0	kWh
Natural Gas Savings	4,124	Therms

Assumptions

- 0% of facility total electricity dedicated to Cooling; based on utility information
- 100% of facility total oil dedicated to Heating; based on utility information
- 10% Typical Savings associated with installation of DDC controls

Nighttime Setback

EXISTING CONDITIONS		
Heating		
Heating Season Facility Temp	80	F
Weekly Occupied Hours	70	hrs
Heating Season Setback Temp	68	F
Heating Season % Savings per Degree Setback	3%	
Annual Boiler Capacity	-	Mbtu/yr
Connected Heating Load Capacity	5,600,000	Btu/hr
Equivalent Full Load Heating Hours	500	hrs
Heating Equipment Efficiency	80%	
Cooling		
Cooling Season Facility Temp	-	F
Weekly Occupied Hours	-	hrs
Cooling Season Setback Temp	-	F
Cooling Season % Savings per Degree Setback	-	
Connected Cooling Load Capacity	-	Tons
Equivalent Full Load Cooling Hours	-	hrs
Cooling Equipment EER	-	
No Significant Cooling in Bldg		
SAVINGS		
Natural Gas Savings	6,975	therms
Cooling Electricity Savings	0	kWh

COMBINED SAVINGS

Fuel Oil Savings	17,376	Therms
Cooling Electricity Savings	0	kWh
Total Cost Savings	\$ 55,257	
Estimated Total Project Cost	\$575,498	
Simple Payback	10.4	Yrs

Savings calculation formulas for setback are taken from NJ Protocols document for Occupancy Controlled Thermostats
Savings calculations for additional controls are estimated based on the level of control to be added and prior experience

Newark Board of Education - NJBPU
 CHA Project Number: 27998
 Alexander Street

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

ECM-5B: Install Full DDC Controls - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Radiator Control (Group of 4)	75	ea		\$ 4,500		\$ -	\$ 420,525	\$ -	\$ 420,525	Vendor Quote
Head End Controller & Programming	1	ls		\$ 32,000		\$ -	\$ 39,872	\$ -	\$ 39,872	Vendor Quote
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 460,397	Subtotal
\$ 115,099	25% Contingency
\$ 575,496	Total

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

ECM-6: Replace Gas-Fired DHW Heater w/ Tankless Condensing Gas-Fired DHW Heater

Description: This ECM evaluates the energy savings associated with replacing a gas fired tank type water heater with an equivalent capacity instantaneous water heater.

The existing DHW heater includes one (1) 100 gallon heater. The proposed includes one (1) 50 gallon high efficiency condensing DHW heater

Item	Value	Units	Formula/Comments
Avg. Monthly Utility Demand by Water Heater	96	Therms/month	Calculated from utility bill
Total Annual Utility Demand by Water Heater	114,800	MBTU/yr	1therm = 100 MBTU
Existing DHW Heater Efficiency	78%		Per manufacturer nameplate
Total Annual Hot Water Demand (w/ standby losses)	89,544	MBTU/yr	
Existing Tank Size	100	Gallons	Per manufacturer nameplate
Hot Water Piping System Capacity	5	Gallons	Estimated Per existing system (includes HWR piping)
Hot Water Temperature	140	°F	Per building personnel
Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		(2.5% of stored capacity per hour, per U.S. Department of Energy)
Standby Losses (Heat Loss)	1.5	MBH	
Annual Standby Hot Water Load	13,031	MBTU/yr	
New Tank Size	50	Gallons	Based on AO Smith Cyclone condensing DHW Heater
Hot Water Piping System Capacity	5	Gallons	Estimated Per existing system (includes HWR piping)
Hot Water Temperature	140	°F	
Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		(2.5% of stored capacity per hour, per U.S. Department of Energy)
Standby Losses (Heat Loss)	0.8	MBH	
Annual Standby Hot Water Load	6,826	MBTU/yr	
Total Annual Hot Water Demand	83,339	MBTU/yr	
Proposed Avg. Hot water heater efficiency	96%		Based on AO Smith Cyclone condensing DHW Heater
Proposed Fuel Use	868	Therms	Standby Losses and inefficient DHW heater eliminated
Utility Cost	\$1.08	\$/Therm	
Existing Operating Cost of DHW	\$1,240	\$/yr	
Proposed Operating Cost of DHW	\$938	\$/yr	

Savings Summary:

Utility	Energy Savings	Cost Savings
Therms/yr	280	\$302

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Gas-Fired DHW Heater Removal	1	LS		\$ 50		\$ -	\$ 62	\$ -	\$ 62	RS Means 2012
High Efficiency Gas-Fired DHW Heater	1	EA	\$ 5,500	\$ 4,500		\$ 5,649	\$ 5,607	\$ -	\$ 11,256	RS Means 2012
Miscellaneous Electrical	1	LS	\$ 300	\$ 500		\$ 308	\$ 623	\$ -	\$ 931	RS Means 2012
Venting Kit	1	EA	\$ 450	\$ 650		\$ 462	\$ 810	\$ -	\$ 1,272	RS Means 2012
Miscellaneous Piping and Valves	1	LS	\$ 200	\$ 500		\$ 205	\$ 623	\$ -	\$ 828	RS Means 2012

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 14,349	Subtotal
\$ 3,587	25% Contingency
\$ 17,937	Total

Newark Board of Education - NJBPU
CHA Project Number: 27998
Alexander Street

ECM-7: Replace urinals and flush valves with low flow

Description: This ECM evaluates the water savings associated with replacing/ upgrading urinals with 0.125 GPF urinals and or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$6.55	\$ / kGal
Urinals in Building to be replaced	14	
Average Flushes / Urinal / Occupant (per Day)	3	
Average Gallons / Flush	2.5	Gal

PROPOSED CONDITIONS		
Proposed Urinals to be Replaced	14	
Proposed Gallons / Flush	0.125	Gal
Proposed Material Cost of new urinal & valve	\$1,200	RS Means 2012
Proposed Installation Cost of new urinal & valve	\$1,000	RS Means 2012
Total cost of new urinals & valves		

SAVINGS		
Current Urinal Water Use	38.33	kGal / year
Proposed Urinal Water Use	1.92	kGal / year
Water Savings	36.41	kGal / year
Cost Savings	\$238	/ year

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

Newark Board of Education - NJBPU

CHA Project Number: 27998

Alexander Street

ECM-7: Replace toilets and flush valves with low flow

Description: This ECM evaluates the water savings associated with repalcing/
upgrading toilets to 1.28 GPF fixtures and/or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$6.55	\$ / kGal
Toilets in Building	35	
Average Flushes / Toilet / Occupant (per Day)	3	
Average Gallons / Flush	3.5	Gal

PROPOSED CONDITIONS		
Proposed Toilets to be Replaced	35	
Proposed Gallons / Flush	1.28	Gal

SAVINGS		
Current Toilet Water Use	134.14	kGal / year
Proposed Toilet Water Use	49.06	kGal / year
Water Savings	85.08	kGal / year
Cost Savings	\$557	/ year

Newark Board of Education - NJBPU

CHA Project Number: 27998

Alexander Street

Replace Plumbing Fixtures with Low-Flow Equivalents - Cost

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Low-Flow Urinal	14	EA	\$ 1,200	\$ 1,000	\$ -	\$ 17,254	\$ 17,444	\$ -	\$ 34,698	Vendor Estimate
Low-Flow Toilet	35	EA	\$ 1,400	\$ 1,000	\$ -	\$ 50,323	\$ 43,610	\$ -	\$ 93,933	Vendor Estimate
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 128,631	Subtotal
\$ 32,158	25% Contingency
\$ 160,788	Total

Newark Board of Education - NJBPU

CHA Project Number: 27998

Alexander Street

New Jersey Pay For Performance Incentive Program

Note: The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations.

At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- Scope includes more than one measure
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

Incentive #1		
Total Building Area (Square Feet)	46,128	
Is this audit funded by NJ BPU (Y/N)	Yes	

Board of Public Utilities (BPU)

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$46,128	\$1,160
Existing Usage (from utility)	319,200	1,148
Proposed Savings	70,861	280
Existing Total MMBtus	1,204	
Proposed Savings MMBtus	270	
% Energy Reduction	22.4%	
Proposed Annual Savings	\$62,944	

Does not include fuel conversion ECMs

Does not include fuel conversion ECMs

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.25
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.25

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$2,306
Incentive #2	\$7,795	\$350	\$8,145
Incentive #3	\$7,795	\$350	\$8,145
Total All Incentives	\$15,589	\$700	\$18,596

Total Project Cost	\$123,025	Does not include fuel conversion ECMs
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	Allowable Incentive	
% Incentives #1 of Utility Cost*	4.9%	\$2,306
% Incentives #2 of Project Cost**	6.6%	\$8,145
% Incentives #3 of Project Cost**	6.6%	\$8,145
Total Eligible Incentives***	\$18,596	
Project Cost w/ Incentives	\$104,429	

Project Payback (years)	
w/o Incentives	w/ Incentives
2.0	1.7

* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

** Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

*** Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project

EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS									
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist. Control Pre-inst. control device	Annual Hours Estimated daily hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Number of Fixtures after the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Number of Fixtures)	Retrofit Control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) (Annual Hours)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (kWh Saved) (\$/kWh)	Retrofit Cost Cost for renovations to lighting system	NJ Smart Start Lighting Incentive Prescriptive Lighting Measures	Simple Payback With Out Incentive Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered					
50LED	Boiler Room	8	W 32 W F 2 (ELE)	F42LL	60	0.5	SW	1600	768	8	4 R LED Tube	200732x2	30	0.2	SW	1,600	384	384	0.2	\$	63.40	\$	1,306.80	\$0	20.6	20.6			
183LED	Cafeteria	19	2T 17 R F 4	F24ILL	61	1.2	SW	2000	2,318	19	2T 25 R LED	2RTLLED	25	0.5	SW	2,000	950	1,368	0.7	\$	217.07	\$	3,847.50	\$0	17.7	17.7			
18LED	Kitchen	13	B 32 R F 4 (ELE)	F44ILL	112	1.5	SW	2000	2,912	13	T 74 R LED	RTLLED50	50	0.7	SW	2,000	1,300	1,612	0.8	\$	255.79	\$	3,071.25	\$0	12.0	12.0			
105LED	Pantry	3	W 32 W F 1	F41LL	32	0.1	SW	2000	192	3	4 R LED Tube	200732x1	15	0.0	SW	2,000	90	102	0.1	\$	16.19	\$	245.03	\$0	15.1	15.1			
105LED	Cafe Hallway	5	W 32 W F 1	F41LL	32	0.2	SW	6240	998	5	4 R LED Tube	200732x1	15	0.1	SW	6,240	468	530	0.1	\$	74.91	\$	408.38	\$0	5.5	5.5			
105LED	Custodian Office	5	W 32 W F 1	F41LL	32	0.2	SW	2400	384	5	4 R LED Tube	200732x1	15	0.1	SW	2,400	180	204	0.1	\$	31.50	\$	408.38	\$0	13.0	13.0			
50LED	Maintenance Supplier	4	W 32 W F 2 (ELE)	F42LL	60	0.2	SW	1200	288	4	4 R LED Tube	200732x2	30	0.1	SW	1,200	144	144	0.1	\$	25.32	\$	653.40	\$0	25.8	25.8			
65	Maintenance Supply Close	1	I 100	I100F1	100	0.1	SW	1200	120	1	CF 26	CFQ26F1-L	27	0.0	SW	1,200	32	88	0.1	\$	15.40	\$	40.50	\$0	2.6	2.6			
50LED	Maintenance Supply Close	1	W 32 W F 2 (ELE)	F42LL	60	0.1	SW	1200	72	1	4 R LED Tube	200732x2	30	0.0	SW	1,200	36	63	0.0	\$	6.33	\$	163.35	\$0	25.8	25.8			
50LED	Custodian Restroom	1	W 32 W F 2 (ELE)	F42LL	60	0.1	SW	4300	258	1	4 R LED Tube	200732x2	30	0.0	SW	4,300	129	129	0.0	\$	18.70	\$	163.35	\$0	8.7	8.7			
105LED	Custodian Locker Room	1	W 32 W F 1	F41LL	32	0.0	SW	1200	38	1	4 R LED Tube	200732x1	15	0.0	SW	1,200	18	20	0.0	\$	3.59	\$	81.68	\$0	22.8	22.8			
50LED	Stairwell	6	W 32 W F 2 (ELE)	F42LL	60	0.4	SW	6240	2,246	6	4 R LED Tube	200732x2	30	0.2	SW	6,240	1,123	1,123	0.2	\$	158.63	\$	980.10	\$0	6.2	6.2			
18LED	Main Office	7	B 32 R F 4 (ELE)	F44ILL	112	0.8	SW	2400	1,882	7	T 74 R LED	RTLLED50	50	0.4	SW	2,400	840	1,042	0.4	\$	160.82	\$	1,653.75	\$0	10.3	10.3			
18LED	Principal Office	4	B 32 R F 4 (ELE)	F44ILL	112	0.4	SW	2400	1,075	4	T 74 R LED	RTLLED50	50	0.2	SW	2,400	480	595	0.2	\$	91.80	\$	945.00	\$0	10.3	10.3			
18LED	1st Floor Hallway	3	B 32 R F 4 (ELE)	F44ILL	112	0.3	SW	6240	2,097	3	T 74 R LED	RTLLED50	50	0.2	SW	6,240	936	1,161	0.2	\$	163.92	\$	708.75	\$0	4.3	4.3			
105LED	Stairwell	6	W 32 W F 1	F41LL	32	0.2	SW	6240	1,198	6	4 R LED Tube	200732x1	15	0.1	SW	6,240	562	636	0.1	\$	89.89	\$	490.05	\$0	5.5	5.5			
50LED	302	15	W 32 W F 2 (ELE)	F42LL	60	0.9	SW	2400	2,160	15	4 R LED Tube	200732x2	30	0.5	SW	2,400	1,080	1,080	0.5	\$	166.75	\$	2,450.25	\$0	14.7	14.7			
105LED	302 Storage	12	W 32 W F 1	F41LL	32	0.4	SW	2400	922	12	4 R LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	75.59	\$	980.10	\$0	13.0	13.0			
105LED	201	18	W 32 W F 1	F41LL	32	0.6	SW	2400	1,382	18	4 R LED Tube	200732x1	15	0.3	SW	2,400	648	734	0.3	\$	113.39	\$	1,470.15	\$0	13.0	13.0			
105LED	202	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,613	21	4 R LED Tube	200732x1	15	0.3	SW	2,400	756	857	0.4	\$	132.29	\$	1,715.18	\$0	13.0	13.0			
105LED	203	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,613	21	4 R LED Tube	200732x1	15	0.3	SW	2,400	756	857	0.4	\$	132.29	\$	1,715.18	\$0	13.0	13.0			
105LED	204	18	W 32 W F 1	F41LL	32	0.6	SW	2400	1,382	18	4 R LED Tube	200732x1	15	0.3	SW	2,400	648	734	0.3	\$	113.39	\$	1,470.15	\$0	13.0	13.0			
18LED	Teachers Lounge	3	B 32 R F 4 (ELE)	F44ILL	112	0.3	SW	2400	806	3	T 74 R LED	RTLLED50	50	0.2	SW	2,400	360	446	0.2	\$	68.92	\$	708.75	\$0	10.3	10.3			
50LED	Teachers Lounge Restroom	1	W 32 W F 2 (ELE)	F42LL	60	0.1	SW	4300	258	1	4 R LED Tube	200732x2	30	0.0	SW	4,300	129	129	0.0	\$	18.70	\$	163.35	\$0	8.7	8.7			
50LED	2nd Floor Hallway	20	W 32 W F 2 (ELE)	F42LL	60	1.2	SW	6240	7,488	20	4 R LED Tube	200732x2	30	0.6	SW	6,240	3,744	3,744	0.6	\$	528.77	\$	3,267.00	\$0	6.2	6.2			
105LED	Girls Room	8	W 32 W F 1	F41LL	32	0.3	SW	4300	1,101	8	4 R LED Tube	200732x1	15	0.1	SW	4,300	516	585	0.1	\$	84.76	\$	653.40	\$0	7.7	7.7			
105LED	Boys Room	8	W 32 W F 1	F41LL	32	0.3	SW	4300	1,101	8	4 R LED Tube	200732x1	15	0.1	SW	4,300	516	585	0.1	\$	84.76	\$	653.40	\$0	7.7	7.7			
105LED	212	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,613	21	4 R LED Tube	200732x1	15	0.3	SW	2,400	756	857	0.4	\$	132.29	\$	1,715.18	\$0	13.0	13.0			
105LED	211	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,613	21	4 R LED Tube	200732x1	15	0.3	SW	2,400	756	857	0.4	\$	132.29	\$	1,715.18	\$0	13.0	13.0			
105LED	210	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,613	21	4 R LED Tube	200732x1	15	0.3	SW	2,400	756	857	0.4	\$	132.29	\$	1,715.18	\$0	13.0	13.0			
105LED	209	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,613	21	4 R LED Tube	200732x1	15	0.3	SW	2,400	756	857	0.4	\$	132.29	\$	1,715.18	\$0	13.0	13.0			
105LED	Stairwell	6	W 32 W F 1	F41LL	32	0.2	SW	6240	1,198	6	4 R LED Tube	200732x1	15	0.1	SW	6,240	562	636	0.1	\$	89.89	\$	490.05	\$0	5.5	5.5			
105LED	209	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,613	21	4 R LED Tube	200732x1	15	0.3	SW	2,400	756	857	0.4	\$	132.29	\$	1,715.18	\$0	13.0	13.0			
105LED	Boys Room	8	W 32 W F 1	F41LL	32	0.3	SW	4300	1,101	8	4 R LED Tube	200732x1	15	0.1	SW	4,300	516	585	0.1	\$	84.76	\$	653.40	\$0	7.7	7.7			
105LED	Girls Room	8	W 32 W F 1	F41LL	32	0.3	SW	4300	1,101	8	4 R LED Tube	200732x1	15	0.1	SW	4,300	516	585	0.1	\$	84.76	\$	653.40	\$0	7.7	7.7			
105LED	310	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,613	21	4 R LED Tube	200732x1	15	0.3	SW	2,400	756	857	0.4	\$	132.29	\$	1,715.18	\$0	13.0	13.0			
105LED	311	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,613	21	4 R LED Tube	200732x1	15	0.3	SW	2,400	756	857	0.4	\$	132.29	\$	1,715.18	\$0	13.0	13.0			
105LED	312	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,613	21	4 R LED Tube	200732x1	15	0.3	SW	2,400	756	857	0.4	\$	132.29	\$	1,715.18	\$0	13.0	13.0			
18LED	3rd Floor Hallway	8	B 32 R F 4 (ELE)	F44ILL	112	0.9	SW	6240	5,591	8	T 74 R LED	RTLLED50	50	0.4	SW	6,240	2,496	3,095	0.5	\$	437.11	\$	1,890.00	\$0	4.3	4.3			
50LED	SAE	2	W 32 W F 2 (ELE)	F42LL	60	0.1	SW	2400	288	2	4 R LED Tube	200732x2	30	0.1	SW	2,400	144	144	0.1	\$	22.23	\$	326.70	\$0	14.7	14.7			
50LED																													

		EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS						
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	(Watts/Fixt) * (Fixt No.)	Exist Control	Annual Hours	Annual kWh	No. of Fixtures after the retrofit	Standard Fixture Code * Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code	Watts per Fixture	(Watts/Fixt) * (Number of Fixtures)	Retrofit Control device	Annual Hours	Annual kWh	(Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (\$/kWh)	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	Simple Payback				
50LED	Boiler Room	8	W 32 W F 2 (ELE)	F42LL	60	0.5	SW	1600	768.0	8	W 32 W F 2 (ELE)	F42LL	60	0.5	NONE	1600	768.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
183LED	Cafeteria	19	2T 17 R F 4	F24ILL	61	1.2	SW	2000	2,318.0	19	2T 17 R F 4	F24ILL	61	1.2	NONE	2000	2,318.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
18LED	Kitchen	13	B 32 R F 4 (ELE)	F44ILL	112	1.5	SW	2000	2,912.0	13	B 32 R F 4 (ELE)	F44ILL	112	1.5	NONE	2000	2,912.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	Partry	3	W 32 W F 1	F41LL	32	0.1	SW	2000	192.0	3	W 32 W F 1	F41LL	32	0.1	NONE	2000	192.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	Cafe Hallway	5	W 32 W F 1	F41LL	32	0.2	SW	6240	998.4	5	W 32 W F 1	F41LL	32	0.2	NONE	6240	998.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	Custodian Office	5	W 32 W F 1	F41LL	32	0.2	SW	2400	384.0	5	W 32 W F 1	F41LL	32	0.2	NONE	2400	384.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
50LED	Maintenance Supply	4	W 32 W F 2 (ELE)	F42LL	60	0.2	SW	1200	288.0	4	W 32 W F 2 (ELE)	F42LL	60	0.2	NONE	1200	288.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
65	Maintenance Supply Close	1	I 100	I100I	100	0.1	SW	1200	120.0	1	I 100	I100I	100	0.1	NONE	1200	120.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
50LED	Maintenance Supply Close	1	W 32 W F 2 (ELE)	F42LL	60	0.1	SW	1200	72.0	1	W 32 W F 2 (ELE)	F42LL	60	0.1	NONE	1200	72.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
50LED	Custodian Restroom	1	W 32 W F 2 (ELE)	F42LL	60	0.1	SW	4300	258.0	1	W 32 W F 2 (ELE)	F42LL	60	0.1	NONE	4300	258.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	Custodian Locker Room	1	W 32 W F 1	F41LL	32	0.0	SW	1200	38.4	1	W 32 W F 1	F41LL	32	0.0	NONE	1200	38.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
50LED	Stairwell	6	W 32 W F 2 (ELE)	F42LL	60	0.4	SW	6240	2,246.4	6	W 32 W F 2 (ELE)	F42LL	60	0.4	NONE	6240	2,246.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
18LED	Main Office	7	B 32 R F 4 (ELE)	F44ILL	112	0.8	SW	2400	1,881.6	7	B 32 R F 4 (ELE)	F44ILL	112	0.8	NONE	2400	1,881.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
18LED	Principal Office	4	B 32 R F 4 (ELE)	F44ILL	112	0.4	SW	2400	1,075.2	4	B 32 R F 4 (ELE)	F44ILL	112	0.4	C-CCC	1200	537.6	\$37.6	\$71.50	\$270.00	\$35.00		3.8					
18LED	1st Floor Hallway	3	B 32 R F 4 (ELE)	F44ILL	112	0.3	SW	6240	2,096.6	3	B 32 R F 4 (ELE)	F44ILL	112	0.3	NONE	6240	2,096.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	Stairwell	6	W 32 W F 1	F41LL	32	0.2	SW	6240	1,198.1	6	W 32 W F 1	F41LL	32	0.2	NONE	6240	1,198.1	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
50LED	302	15	W 32 W F 2 (ELE)	F42LL	60	0.9	SW	2400	2,160.0	15	W 32 W F 2 (ELE)	F42LL	60	0.9	C-CCC	1680	1,512.0	648.0	0.0	\$86.18	\$270.00	\$35.00	3.1	2.7				
105LED	302 Storage	12	W 32 W F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 W F 1	F41LL	32	0.4	C-CCC	1680	645.1	276.5	0.0	\$36.77	\$270.00	\$35.00	7.3	6.4				
105LED	201	18	W 32 W F 1	F41LL	32	0.6	SW	2400	1,382.4	18	W 32 W F 1	F41LL	32	0.6	C-CCC	1680	967.7	414.7	0.0	\$55.16	\$270.00	\$35.00	4.9	4.3				
105LED	202	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,612.8	21	W 32 W F 1	F41LL	32	0.7	C-CCC	1680	1,129.0	483.8	0.0	\$64.35	\$270.00	\$35.00	4.2	3.7				
105LED	203	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,612.8	21	W 32 W F 1	F41LL	32	0.7	C-CCC	1680	1,129.0	483.8	0.0	\$64.35	\$270.00	\$35.00	4.2	3.7				
105LED	204	18	W 32 W F 1	F41LL	32	0.6	SW	2400	1,382.4	18	W 32 W F 1	F41LL	32	0.6	C-CCC	1680	967.7	414.7	0.0	\$55.16	\$270.00	\$35.00	4.9	4.3				
18LED	Teachers Lounge	3	B 32 R F 4 (ELE)	F44ILL	112	0.3	SW	2400	906.4	3	B 32 R F 4 (ELE)	F44ILL	112	0.3	C-CCC	1200	403.2	\$53.63	\$270.00	\$35.00		5.0						
50LED	Teachers Lounge Restroom	1	W 32 W F 2 (ELE)	F42LL	60	0.1	SW	4300	258.0	1	W 32 W F 2 (ELE)	F42LL	60	0.1	NONE	4300	258.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
50LED	2nd Floor Hallway	20	W 32 W F 2 (ELE)	F42LL	60	1.2	SW	6240	7,488.0	20	W 32 W F 2 (ELE)	F42LL	60	1.2	NONE	6240	7,488.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	Girls Room	8	W 32 W F 1	F41LL	32	0.3	SW	4300	1,100.8	8	W 32 W F 1	F41LL	32	0.3	NONE	4300	1,100.8	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	Boys Room	8	W 32 W F 1	F41LL	32	0.3	SW	4300	1,100.8	8	W 32 W F 1	F41LL	32	0.3	NONE	4300	1,100.8	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	212	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,612.8	21	W 32 W F 1	F41LL	32	0.7	C-CCC	1680	1,129.0	483.8	0.0	\$64.35	\$270.00	\$35.00	4.2	3.7				
105LED	211	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,612.8	21	W 32 W F 1	F41LL	32	0.7	C-CCC	1680	1,129.0	483.8	0.0	\$64.35	\$270.00	\$35.00	4.2	3.7				
105LED	210	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,612.8	21	W 32 W F 1	F41LL	32	0.7	C-CCC	1680	1,129.0	483.8	0.0	\$64.35	\$270.00	\$35.00	4.2	3.7				
105LED	209	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,612.8	21	W 32 W F 1	F41LL	32	0.7	C-CCC	1680	1,129.0	483.8	0.0	\$64.35	\$270.00	\$35.00	4.2	3.7				
105LED	Stairwell	6	W 32 W F 1	F41LL	32	0.2	SW	6240	1,198.1	6	W 32 W F 1	F41LL	32	0.2	NONE	6240	1,198.1	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	209	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,612.8	21	W 32 W F 1	F41LL	32	0.7	C-CCC	1680	1,129.0	483.8	0.0	\$64.35	\$270.00	\$35.00	4.2	3.7				
105LED	Boys Room	8	W 32 W F 1	F41LL	32	0.3	SW	4300	1,100.8	8	W 32 W F 1	F41LL	32	0.3	NONE	4300	1,100.8	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	Girls Room	8	W 32 W F 1	F41LL	32	0.3	SW	4300	1,100.8	8	W 32 W F 1	F41LL	32	0.3	NONE	4300	1,100.8	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
105LED	310	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,612.8	21	W 32 W F 1	F41LL	32	0.7	C-CCC	1680	1,129.0	483.8	0.0	\$64.35	\$270.00	\$35.00	4.2	3.7				
105LED	311	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,612.8	21	W 32 W F 1	F41LL	32	0.7	C-CCC	1680	1,129.0	483.8	0.0	\$64.35	\$270.00	\$35.00	4.2	3.7				
105LED	312	21	W 32 W F 1	F41LL	32	0.7	SW	2400	1,612.8	21	W 32 W F 1	F41LL	32	0.7	C-CCC	1680	1,129.0	483.8	0.0	\$64.35	\$270.00	\$35.00	4.2	3.7				
18LED	3rd Floor Hallway	8	B 32 R F 4 (ELE)	F44ILL	112	0.9	SW	6240	5,591.0	8	B 32 R F 4 (ELE)	F44ILL	112	0.9	NONE	6240	5,591.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
50LED	SAE	2	W 32 W F 2 (ELE)	F42LL	60	0.1	SW	2400	288.0	2	W 32 W F 2 (ELE)	F42LL	60	0.1	NONE	2400	288.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
50LED	Auditorium	16	W 32 W F 2 (ELE)	F42LL	60	1.0	SW	1600	1,536.0	16	W 32 W F 2 (ELE)	F42LL	60	1.0	NONE	1600	1,536.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!				
71	Custodial Close	1	I 60	I60I	60	0.1	SW	1200	72.0	1	I 60	I60I	60	0.1	NONE</													

EXISTING CONDITIONS											RETROFIT CONDITIONS											COST & SAVINGS ANALYSIS						
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code	Fixture Code	Value from Table of Standard Fixture Wattages	Watts per Fixture	kW/Space (Watts/Fixt No.)	Pre-Inst. control device	Annual Hours	Annual kWh (kW/Space) * (Annual Hours)	No. of fixtures after the retrofit	Standard Fixture Code	Fixture Code	Value from Table of Standard Fixture Wattages	Watts per Fixture	kW/Space (Watts/Fixt) * (Number of Fixtures)	Retrofit Control device	Annual Hours	Annual kWh (kW/Space) * (Annual Hours)	Original Annual kWh (Retrofit Annual kWh)	Original Annual kW (Retrofit Annual kW)	Annual \$ Saved (kWh Saved) * (\$/kWh)	Retrofit Cost	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Simple Payback	
50LED	Boiler Room	8	W 32 W F 2 (ELE)	F42LL		60	0.5	SW	1600	768	8	4 ft LED Tube	200732x2		30	0.2	NONE	1,600	384	384	0.2	\$	63.40	\$	1,306.80	\$	-	20.6
183LED	Cafeteria	19	2T 17 R F 4	F24ILL		61	1.2	SW	2000	2,318	19	2T 25 R LED	2RTLED		25	0.5	NONE	2,000	950	1,368	0.7	\$	217.07	\$	3,847.50	\$	-	17.7
18LED	Kitchen	13	B 32 R F 4 (ELE)	F44ILL		112	1.5	SW	2000	2,912	13	T 74 R LED	RTLED50		50	0.7	NONE	2,000	1,300	1,612	0.8	\$	255.79	\$	3,071.25	\$	-	12.0
106LED	Partry	3	W 32 W F 1	F41LL		32	0.1	SW	2000	192	3	4 ft LED Tube	200732x1		15	0.0	NONE	2,000	90	102	0.1	\$	16.19	\$	245.03	\$	-	15.1
105LED	Cafe Hallway	5	W 32 W F 1	F41LL		32	0.2	SW	6240	998	5	4 ft LED Tube	200732x1		15	0.1	NONE	6,240	468	530	0.1	\$	74.91	\$	408.38	\$	-	5.5
105LED	Custodian Office	5	W 32 W F 1	F41LL		32	0.2	SW	2400	384	5	4 ft LED Tube	200732x1		15	0.1	NONE	2,400	180	204	0.1	\$	31.50	\$	408.38	\$	-	13.0
50LED	Maintenance Supplier	4	W 32 W F 2 (ELE)	F42LL		60	0.2	SW	1200	288	4	4 ft LED Tube	200732x2		30	0.1	NONE	1,200	144	144	0.1	\$	25.32	\$	653.40	\$	-	25.8
65	Maintenance Supply Close	1	I 100	I100T		100	0.1	SW	1200	120	1	CF 26	CFQ261-L		27	0.0	NONE	1,200	32	88	0.1	\$	15.40	\$	40.50	\$	-	2.6
50LED	Maintenance Supply Close	1	W 32 W F 2 (ELE)	F42LL		60	0.1	SW	1200	72	1	4 ft LED Tube	200732x2		30	0.0	NONE	1,200	36	63	0.0	\$	6.33	\$	163.35	\$	-	25.8
50LED	Custodian Restroom	1	W 32 W F 2 (ELE)	F42LL		60	0.1	SW	4300	258	1	4 ft LED Tube	200732x2		30	0.0	NONE	4,300	129	129	0.0	\$	18.70	\$	163.35	\$	-	8.7
105LED	Custodian Locker Room	1	W 32 W F 1	F41LL		32	0.0	SW	1200	38	1	4 ft LED Tube	200732x1		15	0.0	NONE	1,200	18	20	0.0	\$	3.59	\$	81.68	\$	-	22.8
50LED	Stairwell	6	W 32 W F 2 (ELE)	F42LL		60	0.4	SW	6240	2,246	6	4 ft LED Tube	200732x2		30	0.2	NONE	6,240	1,123	1,123	0.2	\$	158.63	\$	980.10	\$	-	6.2
18LED	Main Office	7	B 32 R F 4 (ELE)	F44ILL		112	0.8	SW	2400	1,882	7	T 74 R LED	RTLED50		50	0.4	NONE	2,400	840	1,042	0.4	\$	160.82	\$	1,653.75	\$	-	10.3
18LED	Principal Office	4	B 32 R F 4 (ELE)	F44ILL		112	0.4	SW	2400	1,075	4	T 74 R LED	RTLED50		50	0.2	C-CCC	1,200	240	835	0.2	\$	123.82	\$	1,215.00	\$	35	9.8
18LED	1st Floor Hallway	3	B 32 R F 4 (ELE)	F44ILL		112	0.3	SW	6240	2,097	3	T 74 R LED	RTLED50		50	0.2	NONE	6,240	936	1,161	0.2	\$	163.92	\$	708.75	\$	-	4.3
105LED	Stairwell	6	W 32 W F 1	F41LL		32	0.2	SW	6240	1,198	6	4 ft LED Tube	200732x1		15	0.1	NONE	6,240	562	636	0.1	\$	89.89	\$	490.05	\$	-	5.5
50LED	302	15	W 32 W F 2 (ELE)	F42LL		60	0.9	SW	2400	2,160	15	4 ft LED Tube	200732x2		30	0.5	C-CCC	1,680	756	1,404	0.5	\$	209.84	\$	2,720.25	\$	35	13.0
105LED	302 Storage	12	W 32 W F 1	F41LL		32	0.4	SW	2400	922	12	4 ft LED Tube	200732x1		15	0.2	C-CCC	1,680	302	619	0.2	\$	92.83	\$	1,250.10	\$	35	13.5
105LED	201	18	W 32 W F 1	F41LL		32	0.6	SW	2400	1,382	18	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	454	929	0.3	\$	139.25	\$	1,740.15	\$	35	12.5
105LED	202	21	W 32 W F 1	F41LL		32	0.7	SW	2400	1,613	21	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	529	1,084	0.4	\$	162.45	\$	1,985.18	\$	35	12.2
105LED	203	21	W 32 W F 1	F41LL		32	0.7	SW	2400	1,613	21	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	529	1,084	0.4	\$	162.45	\$	1,985.18	\$	35	12.2
105LED	204	18	W 32 W F 1	F41LL		32	0.6	SW	2400	1,382	18	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	454	929	0.3	\$	139.25	\$	1,740.15	\$	35	12.5
18LED	Teachers Lounge	3	B 32 R F 4 (ELE)	F44ILL		112	0.3	SW	2400	806	3	T 74 R LED	RTLED50		50	0.2	C-CCC	1,200	180	626	0.2	\$	92.86	\$	978.75	\$	35	10.5
50LED	Teachers Lounge Restroom	1	W 32 W F 2 (ELE)	F42LL		60	0.1	SW	4300	258	1	4 ft LED Tube	200732x2		30	0.0	NONE	4,300	129	129	0.0	\$	18.70	\$	163.35	\$	-	8.7
50LED	2nd Floor Hallway	20	W 32 W F 2 (ELE)	F42LL		60	1.2	SW	6240	7,488	20	4 ft LED Tube	200732x2		30	0.6	NONE	6,240	3,744	3,744	0.6	\$	528.77	\$	3,267.00	\$	-	6.2
105LED	Girls Room	8	W 32 W F 1	F41LL		32	0.3	SW	4300	1,101	8	4 ft LED Tube	200732x1		15	0.1	NONE	4,300	516	585	0.1	\$	84.76	\$	653.40	\$	-	7.7
105LED	Boys Room	8	W 32 W F 1	F41LL		32	0.3	SW	4300	1,101	8	4 ft LED Tube	200732x1		15	0.1	NONE	4,300	516	585	0.1	\$	84.76	\$	653.40	\$	-	7.7
105LED	212	21	W 32 W F 1	F41LL		32	0.7	SW	2400	1,613	21	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	529	1,084	0.4	\$	162.45	\$	1,985.18	\$	35	12.2
105LED	211	21	W 32 W F 1	F41LL		32	0.7	SW	2400	1,613	21	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	529	1,084	0.4	\$	162.45	\$	1,985.18	\$	35	12.2
105LED	210	21	W 32 W F 1	F41LL		32	0.7	SW	2400	1,613	21	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	529	1,084	0.4	\$	162.45	\$	1,985.18	\$	35	12.2
105LED	209	21	W 32 W F 1	F41LL		32	0.7	SW	2400	1,613	21	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	529	1,084	0.4	\$	162.45	\$	1,985.18	\$	35	12.2
105LED	Stairwell	6	W 32 W F 1	F41LL		32	0.2	SW	6240	1,198	6	4 ft LED Tube	200732x1		15	0.1	NONE	6,240	562	636	0.1	\$	89.89	\$	490.05	\$	-	5.5
105LED	209	21	W 32 W F 1	F41LL		32	0.7	SW	2400	1,613	21	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	529	1,084	0.4	\$	162.45	\$	1,985.18	\$	35	12.2
105LED	Boys Room	8	W 32 W F 1	F41LL		32	0.3	SW	4300	1,101	8	4 ft LED Tube	200732x1		15	0.1	NONE	4,300	516	585	0.1	\$	84.76	\$	653.40	\$	-	7.7
105LED	Girls Room	8	W 32 W F 1	F41LL		32	0.3	SW	4300	1,101	8	4 ft LED Tube	200732x1		15	0.1	NONE	4,300	516	585	0.1	\$	84.76	\$	653.40	\$	-	7.7
105LED	310	21	W 32 W F 1	F41LL		32	0.7	SW	2400	1,613	21	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	529	1,084	0.4	\$	162.45	\$	1,985.18	\$	35	12.2
105LED	311	21	W 32 W F 1	F41LL		32	0.7	SW	2400	1,613	21	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	529	1,084	0.4	\$	162.45	\$	1,985.18	\$	35	12.2
105LED	312	21	W 32 W F 1	F41LL		32	0.7	SW	2400	1,613	21	4 ft LED Tube	200732x1		15	0.3	C-CCC	1,680	529	1,084	0.4	\$	162.45	\$	1,985.18	\$	35	12.2
18LED	3rd Floor Hallway	8	B 32 R F 4 (ELE)	F44ILL		112	0.9	SW	6240	5,591	8	T 74 R LED	RTLED50		50	0.4	NONE	6,240	2,496	3,095	0.5	\$	437.11	\$	1,890.00	\$	-	4.3
50LED	SAE	2	W 32 W F 2 (ELE)	F42LL		60	0.1	SW	2400	288	2	4 ft LED Tube	200732x2		30	0.1	NONE	2,40										

APPENDIX D

New Jersey Board of Public Utilities Incentives

- i. Smart Start**
 - ii. Direct Install**
 - iii. Pay for Performance (P4P)**
 - iv. Energy Savings Improvement Plan (ESIP)**
-

I. SMART START



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With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commercial or industrial project from the ground up, renovating existing space, or upgrading equipment, there are unique opportunities to upgrade the energy efficiency of the project.

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — for substantial energy savings, both now and for the future. Learn more about:

[Project Categories](#)

[Custom Measures](#)

[Incentives for Qualifying Equipment and Projects](#)

[Program Terms and Conditions](#)

[Find a Trade Ally](#)

Please note: pre-approval is required for almost all energy efficiency incentives. To receive an incentive, you must submit an application form (and applicable worksheets) and receive an approval letter from the program before any equipment is installed (click here for complete Terms and Conditions). Upon receipt of an approval letter, you may proceed to install the equipment listed on your approved application. Equipment installed prior to the date of the approval letter is not eligible for an incentive. **Any customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

Getting Started

Submit your project application form as soon as you know you will be doing a construction project or replacing/adding equipment.

PAST PROGRAMS**TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US**

Apply for pre-approval by submitting an application for the type of equipment you have or plan to install. The application should be accompanied by a related worksheet, where applicable, manufacturer's specification sheet (refer to the specific program requirements on the background application for specs needed for your project) for the equipment you are planning to install. (Program representatives will review your application package and approve it, reject it, or advise you of upgrades in equipment that will save energy costs and/or increase your incentive.)

Support for Custom Energy-Efficiency Measures

Custom measures allows program participants the opportunity to receive an incentive for energy-efficiency measures that are not on the prescriptive equipment Incentive list, but are project/facility specific.

Incentives for Qualifying Equipment and Projects

Financial incentives are available for large and small projects. These incentives offset some or maybe even all! — of the added cost to purchase qualifying energy-efficient equipment, and provides significant long-term energy savings. Ranges of incentives are available for qualifying equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives

For specific details on equipment requirements and financial incentives, including incentives for equipment not listed here, contact a program representative. Fiscal year financial incentives will be limited to a maximum of \$500,000 per customer utility account and are available as long as permits are obtained.

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Equipment Incentives

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

More reasons for a smart start on your next project!

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the **online application forms**.

Please note that almost all equipment incentives require pre-approval before equipment is installed. (click for exceptions) To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specific information needed for your project) and a current utility bill(s).

In order to be eligible to receive financial incentives under this Program, Applicants must receive electric and/or gas service from one of the regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.



Electric Chillers

Water-cooled chillers (\$12 - \$170 per ton)
Air-cooled chillers (\$8 - \$52 per ton)

Gas Cooling

Gas absorption chillers (\$185-\$450 per ton)
Gas Engine-Driven Chillers (Calculated through Custom Measure F

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Desiccant Systems (\$1.00 per cfm - gas or electric)**Electric Unitary HVAC**

Unitary AC and split systems (\$73 - \$92 per ton)
 Air-to-air heat pumps (\$73 - \$92 per ton)
 Water-source heat pumps (\$81 per ton)
 Packaged terminal AC & HP (\$65 per ton)
 Central DX AC Systems (\$40 - \$72 per ton)
 Dual Enthalpy Economizer Controls (\$250)
 Occupancy Controlled Thermostats (\$75 each)
 A/C Economizing Controls (\$85 - \$170 each)

Ground Source Heat Pumps

Closed Loop (\$450-750 per ton)

Gas Heating

Gas-fired boilers < 300 MBH (\$300 per unit)
 Gas-fired boilers ≥ 300 MBH - 1500 MBH (\$1.75 per MBH)
 Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH (\$1.00 per MBH)
 Gas-fired boilers > 4000 MBH (Calculated through Custom Measure)
 Gas furnaces (\$300-\$400 per unit)
 Gas infrared heaters - indoor only (\$300 - \$500 per unit)
 Boiler economizing controls (\$1,200 - \$2,700 per unit)

Variable Frequency Drives

Variable air volume (\$65 - \$155 per hp)
 Chilled-water pumps (\$60 per hp)
 Compressors (\$5,250 to \$12,500 per drive)

Natural Gas Water Heating

Gas water heaters ≤ 50 gallons (\$50 per unit)
 Gas-fired water heaters > 50 gallons (\$1.00 - \$2.00 per MBH)
 Tankless water heaters replacing a free standing water heater > 82 energy factor (\$300 per heater)
 Gas-fired booster water heaters (\$17 - \$35 per MBH)

Premium Motors

Three-phase motors (\$45 - \$700 per motor) (**Incentive was discontinued effective March 1, 2013 except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe from the program commitment date to complete the installation.**)

Refrigerator/Freezer Case Premium Efficiency Motors (ECM)

Fractional (< 1 HP) Electronic Commutated Motors (ECM) (\$40 per for replacement of existing shaded-pole motor in refrigerated/freezer case)

Prescriptive Lighting

New Linear Fluorescent

T-12, HID and Incandescent to T-5 and T-8 (\$25 - \$200 per fixture) **(Note: T12 replacements are only available for buildings impacted by Hurricane Sandy)**

New Induction (\$70 per replaced HID fixture)

New LED

Screw-in/Plug-in (\$10 - \$20 per lamp)

Refrigerator/Freezer Case (\$30 - \$65 per fixture)

Outdoor pole/arm/wall-mounted luminaires (\$100 - \$175 per fixture)

Display case (\$30 per case)

Shelf-mounted display and task (\$15 per linear foot)

Wall-wash, desk, recessed (\$20 - \$35 per fixture)

Parking garage luminaires (\$100 per fixture)

Track or Mono-Point directional (\$50 per fixture)

Stairwell and Passageway luminaires (\$40 per fixture)

High-Bay, Low-Bay (\$150 per fixture)

Bollard (\$50 per fixture)

luminaires for Ambient Lighting of Interior Commercial Space
Linear panels (\$50 per fixture)

Fuel pump canopy (\$100 per fixture)

LED retrofit kits (custom measures)

New Pulse-Start Metal Halide (\$25 per fixture)

Linear Fluorescent Retrofit (\$10 - \$20 per fixture)

Induction Retrofit (\$50 per retrofitted HID fixture)

New Construction/Complete Renovation (performance-based)

Note: Incentives for T-12 to T-5 and T-8 lamps with electronic ballast in facilities (\$10 per fixture, 1-4 lamps) and T-5/T-8 high bay fixtures (\$16 - per fixture) were discontinued effective March 1, 2013 for T-12 retrofits replacements except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe of one year from the project commitment date to complete the installation

Lighting Controls

Occupancy Sensors

Wall mounted (\$20 per control)

Remote mounted (\$35 per control)

Daylight dimmers (\$25 per fixture controlled, \$50 per fixture for office applications only)

Occupancy controlled hi-low fluorescent controls (\$25 per fixture controlled)

HID or Fluorescent Hi-Bay Controls

Occupancy hi-low (\$35 per fixture controlled)

Daylight dimming (\$45 per fixture controlled)

Refrigeration

Covers and Doors

Energy-Efficient doors for open refrigerated doors/covers (\$100 per door)

Aluminum Night Curtains for open refrigerated cases (\$3.50 per linear foot)

Controls

Door Heater Control (\$50 per control)

Electric Defrost Control (\$50 per control)

Evaporator Fan Control (\$75 per control)

Novelty Cooler Shutoff (\$50 per control)

Food Service Equipment

Cooking

Combination Electric Oven/Steamer (\$1,000 per oven)
 Combination Gas Oven/Steamer (\$750 per oven)
 Electric Convection Oven (\$350 per oven)
 Gas Convection Oven (\$500 per oven)
 Gas Rack Oven (\$1,000 single, \$2,000 double)
 Gas Conveyor Oven (\$500 small deck, \$750 large deck)
 Electric Fryer (\$200 per vat)
 Gas Fryer (\$749 per vat)
 Electric Large Vat Fryer (\$200 per vat)
 Gas Large Vat Fryer (\$500 per vat)
 Electric Griddle (\$300 per griddle)
 Gas Griddle (\$125 per griddle)
 Electric Steam Cooker (\$1,250 per steamer)
 Gas Steam Cooker (\$2,000 per steamer)

Holding

Full Size Insulated Cabinets (\$300 per cabinet)
 Three Quarter Size Insulated Cabinets (\$250 per cabinet)
 Half Size Insulated Cabinets (\$200 per cabinet)

Cooling

Glass Door Refrigerators (\$75 - \$150 per unit)
 Solid Door Refrigerators (\$50 - \$200 per unit)
 Glass Door Freezers (\$200 - \$1,000 per unit)
 Solid Door Freezers (\$100 - \$600 per unit)
 Ice Machines (\$50 - \$500 per unit)

Cleaning

Dishwashers (\$400 - \$1,500 per unit)

Other Equipment Incentives*

Performance Lighting (\$1.00 per watt per square foot below program incentive threshold, currently 5% more energy efficient than ASHRAE 2007 for New Construction only.)

Custom electric and gas equipment incentives (not prescriptive)

*Equipment incentives are calculated based on type, efficiency, size, and application and are evaluated on a case-by-case basis. Contact us for details.

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II. DIRECT INSTALL



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NEW JERSEY'S CLEAN ENERGY PROGRAM

DIRECT Install

Let us pay up to 70% of your energy efficiency upgrade.

Sometimes, the biggest challenge to improving energy efficiency is knowing where to and how to get through the process. Created specifically for existing small to medium facilities, Direct Install is a turnkey solution that makes it easy and affordable to upgrade high efficiency equipment. Direct Install is designed to cut your facility's energy costs replacing lighting, HVAC and other outdated operational equipment with energy efficient alternatives. The program pays up to 70% of retrofit costs, dramatically improving your payback on the project. There is a \$125,000 incentive cap on each project.

ELIGIBILITY



Existing small to mid-sized commercial and industrial facilities with a peak electric demand that did not exceed 200 kW in any of the preceding 12 months are eligible to participate in Direct Install. Applicants will submit the last 12 months of electric utility bills indicating that they are below the demand threshold and have occupied the building during that time. Buildings must be located in New Jersey and served by the state's public, regulated electric or natural gas utility companies.

SYSTEMS & EQUIPMENT ADDRESSED BY THE PROGRAM

Lighting
Heating, Cooling & Ventilation (HVAC)
Refrigeration
Motors
Natural Gas
Variable Frequency Drives



Measures eligible for Direct Install are limited to specific equipment categories, types and capacities. Boilers may not exceed 500,000 Btuh and furnaces may not exceed 140,000 Btuh.

III. PAY FOR PERFORMANCE (P4P)



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Pay for Performance - Existing Buildings

Download program applications and incentive forms.

The Greater the Savings, the Greater Your Incentives

Take a comprehensive, whole-building approach to saving energy in your existing facility. Earn incentives that are directly linked to your savings. Pay for Performance relies on a



program partners who provide technical services under direct contract to you. Acting as your energy expert, your partner will develop a whole-building energy reduction plan for each project with a whole-building technical component of a traditional energy audit, a financial plan for full implementation of energy efficient measures and a construction schedule for installation.

Eligibility

Existing commercial, industrial and institutional buildings with a peak demand over 100 kW for any of the preceding twelve months are eligible to participate including hotels and casinos, large office buildings, family buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Buildings that fall into the following customer classes are not required to meet the 100 kW demand threshold to participate in the program: hospitals, public colleges and universities, 501(c)(3) non-profit organizations, affordable multifamily housing, and local governmental entities. Your energy reduction plan must define a comprehensive package of measures capable of reducing the existing energy consumption of your building by 15% or more.

Exceptions to the 15% threshold requirement may be made for certain industrial, manufacturing, water treatment and datacenter building types whose annual energy consumption is heavily weighted on process loads. Details are available in the high energy intensity section of this page.

ENERGY STAR Portfolio Manager

Pay for Performance takes advantage of the ENERGY STAR Program with Portfolio Manager, EPA's interactive tool that allows facility managers to track and evaluate energy and water consumption across all of their buildings. The tool provides the opportunity to load in the characteristics and energy usage of your buildings and determine an energy performance benchmark score. You can then assess energy management goals over time, identify strategic opportunities for savings, and receive EPA recognition for superior energy performance.



This rating system assesses building performance by tracking and scoring energy use in your facilities and comparing it to similar buildings. That can be a big help in locating opportunities for cost-justified energy efficiency upgrades. And, based on our findings, you may be invited to participate in the Building Performance with ENERGY STAR initiative and receive special recognition as an industry leader in energy efficiency.

Incentives

**OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS**

Pay for Performance incentives are awarded upon the satisfactory completion of three p milestones:

EDA PROGRAMS

Incentive #1 - Submittal of complete energy reduction plan prepared by an app program partner - Contingent on moving forward, incentives will be between \$5 \$50,000 based on approximately \$.10 per square foot, not to exceed 50% of th annual energy expense.

SBC CREDIT PROGRAM

Incentive #2 - Installation of recommended measures - Incentives are based on the projected level of electricity and natural gas savings resulting from the installation of comprehensive energy-efficiency measures.

PAST PROGRAMS

TOOLS AND RESOURCES

Incentive #3 - Completion of Post-Construction Benchmarking Report - A completed report verifying energy reductions based on one year of post-

PROGRAM UPDATES

implementation results. Incentives for electricity and natural gas savings will be based on actual savings, provided that the minimum performance threshold of savings has been achieved.

CONTACT US



A detailed Incentive Structure document is available on the applications and form

Steps to Participation

[Click here](#) for a step-by-step description of the program.

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PAY FOR PERFORMANCE APPLICATION FORM

July 1, 2013 - June 30, 2014

Utility Serving Applicant: ☐ Atlantic City Electric ☐ Jersey Central Power & Light ☐ PSE&G
☐ New Jersey Natural Gas ☐ Elizabethtown Gas ☐ Rockland Electric Co. ☐ South Jersey Gas
☐ Other Electric Service Provider (please specify): _____
☐ Other Fuel Provider: _____ ☐ Oil: _____ ☐ Other (Please specify): _____

Instructions

1. Read the program material to determine project qualification.
2. Read the Participation Agreement and sign where indicated.
3. Fill out all applicable spaces on this form.
4. Provide a copy of the customer's company W-9 form.
5. Provide the most recent consecutive 12 month period of utility bills for the project.

6. Provide brief description of facility.
7. Partner must submit the application package via e-mail, mail or fax **DIRECTLY** to the Market Manager – see back of this form.

Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.

Customer/Owner Information (payment will be made to entity entered here)

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone/Fax	E-mail	Federal ID/SSN	

Partner Information

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone	Fax	E-mail	

Project Information

Project Name			
Building Address		City	State Zip
Utility Account Number(s): Electric		Gas	
° Note: Please use the back of this page for additional utility accounts if quantity exceeds space allotment.			
Annual Peak kW Demand	Building Type		Number of Buildings
Size of Building(s) (gross sq/ft)		Direct, Master or Sub Metered	

Funding

☐ Check the box if an Energy Savings Improvement Program (ESIP) will be a source of funding. ESIP allows government agencies to pay for energy related improvements using the value of the resulting energy savings.

Do you expect to receive funding under any other efficiency programs? ☐ No ☐ Yes If Yes, please specify below:

Utility Program #1 – Utility: _____	Program Name: _____
Utility Program #2 – Utility: _____	Program Name: _____
Federal Program #1 – Organization: _____	Program Name: _____
Federal Program #2 – Organization: _____	Program Name: _____
Other Program – Organization: _____	Program Name: _____

Additional Project information

Additional Utility Account(s)

Account type	Account number
Account type	Account number
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Account type	Account number
Account type	Account number
Account type	Account number

Additional Comments:

Complete this application form and send it directly to the Commercial/Industrial Market Manager by e-mail, mail or fax.

New Jersey's Clean Energy Program
c/o TRC Energy Services-P4P
900 Route 9 North, Suite 404 • Woodbridge, NJ 07095

Phone: 866-657-6278 • Fax: 732-855-0422
E-mail: P4P@NJCleanEnergy.com

Visit our website: NJCleanEnergy.com/P4P

New Jersey SmartStart Buildings[®] is a registered trademark. Use of the mark without the permission of the New Jersey Board of Public Utilities, Office of Clean Energy is prohibited.

*Incentives/Requirements subject to change.



002-FY14-04/14

Pay For Performance-Existing Buildings

Participation Agreement

Definitions:

Design Incentives – Incentives that may be offered to design professionals by the Program.

Design Services – Services that may be offered to design professionals under the Program.

Energy-Efficient Measures – Any device eligible to receive a Program Incentive payment through the NJ Clean Energy Commercial and Industrial Program (New Jersey SmartStart Buildings).

New Jersey Utilities – The regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

Administrator – New Jersey Board of Public Utilities, Office of Clean Energy

Participating Customers – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

Product Installation or Equipment Installation – Installation of the Energy-Efficient Measures.

Projects with a contract threshold of \$14,187 (increasing to \$15,444 effective July 1, 2014) are required to pay no less than prevailing wage rate to workers employed in the performance of any construction undertaken in connection with Board of Public Utilities financial assistance, or undertaken to fulfill any condition of receiving Board of Public Utilities financial assistance, including the performance of any contract to construct, renovate or otherwise prepare a facility, the operations of which are necessary for the receipt of Board of Public Utilities financial assistance. By submitting an application, or accepting program incentives, applicant agrees to adhere to New Jersey Prevailing Wage requirements, as applicable.

Program – The Commercial and Industrial Energy-Efficient Construction Program (New Jersey SmartStart Buildings) offered herein by the New Jersey Board of Public Utilities, Office of Clean Energy pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

Program Incentives – Refers to the amount or level of incentive that the Program provides to Participating Customers pursuant to the Program offered herein (see description under "Incentive Amount" heading).

Program Offer – Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities identified above.

Program Manager – TRC Energy Services.

Application and Eligibility Process – The Program pays incentives after the installation of qualified energy-efficient

measures that were pre-approved (for exceptions to this condition, please refer to "Exceptions for Approval".) In order to be eligible for Program Incentives, a Customer, or an agent (contractor/vendor) authorized by a Customer, must submit a properly completed application package. The package must include an application signed by the customer; a complete (current) utility bill; and technology worksheet and manufacturer's cut sheets (where appropriate). This information must be submitted to the Program Manager before equipment is installed. Applications for measures that are self installed by customers must be submitted by the customer and not the sales vendor of the measure, however, the customer may elect to assign payment of the incentive to the sales vendor. This application package must be received by the Program Manager on or before June 30, 2014 in order to be eligible for the fiscal year July 1, 2013-June 30, 2014 incentives. The Program Manager will review the application package to determine if the project is eligible for a Program Incentive. If eligible, the Customer will receive an approval letter with the estimated authorized incentive amount and the date by which the equipment must be installed in order for the approval to remain in effect. Upon receipt of an approval letter, the Customer may then proceed to install the equipment listed on the approved application. Equipment installed prior to the date of the Program Manager's approval letter is not eligible for an incentive. The Program Manager reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the approval letter. All equipment must be purchased within 12 months of date of application. **Any Customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

Exceptions for Approval – The Application and Eligibility Process pertains to all projects except for those involving either Gas Heating, Unitary HVAC or Motors having an incentive amount less than \$5,000 that were installed within 12 months of receipt of the application. These measures, at this incentive level, may be installed without prior approval. In addition, but at the sole discretion of the Program Manager, emergency replacement of equipment may not require a prior approval determination and letter. **In such cases, please notify the Program Manager of such emergencies as early as possible, that an application will soon be sent in that was not pre-approved.**

Post-Installation Approval – After installation is completed, the Customer, or an agent authorized by the Customer, must finalize and submit an invoice for the purchase of the equipment (material cost must be broken out from labor costs), and any other required documentation as specified on the equipment application or in the Program Manager's initial approval letter.

Please refer to the program guide on the NJCleanEnergy.com/ssb website for the complete Application and Eligibility Process.

The Program Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing product or equipment (if applicable) and the Energy-Efficient Measures

installed under this Program, either prior to issuing incentives or at a later time.

Energy-Efficient Measures must be installed in buildings located within a New Jersey Utilities' service territory and designated on the Participating Customer's incentive application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program materials and incentive applications. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease. Design Incentives are available to design professionals as described in the Program materials and applications. A different and separate agreement must be executed by participating design professionals to be eligible for this type of incentive. The design professional does not need to be based in New Jersey.

Equipment procured by Participating Customers through another program offered by New Jersey's Clean Energy Program or the New Jersey Utilities, as applicable, is not eligible for incentives through this program. Customers who have not contributed to the Societal Benefits Charge of the applicable New Jersey Utility are not be eligible for incentives offered through this program.

Incentive Amount – Program Incentives will equal either: a) the approved Program Incentive amount, or b) the actual equipment cost of the Energy-Efficient Measure, whichever is less, as determined by the Program Manager. Products offered at no direct cost to the customer are ineligible. Incomplete application submissions, applications requiring inspections and unanticipated high volume of activities may cause processing delays. Program Incentives are limited to \$500,000 per utility account in a calendar year. Contact the Program Manager regarding any questions.

Tax Liability – The Program Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number to the Program Manager on the application form in order to receive a Program Incentive. In addition, Participating Customers must also provide a Tax Clearance Form (entitled "Business Assistance or Incentive Clearance Certificate") that is dated within 90 days of equipment installation.

Endorsement – The Program Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

Warranties – THE PROGRAM MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITLY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.

Limitation of Liability – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against the Program Manager or the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Program Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Program Manager, its representatives, or subcontractors, or the Administrator, be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Program Manager under this Program shall be individual, and not joint and/or several.

Assignment – The Participating Customer may assign Program Incentive payments to a specified vendor.

Participating Customer's Certification – Participating Customer certifies that he/she purchased and installed the equipment listed in their application at their defined New Jersey location. Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements listed in the application.

Termination – The New Jersey Board of Public Utilities reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

Acknowledgement – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Program Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the NJ SmartStart Buildings Program. Additionally, I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program.

CUSTOMER'S SIGNATURE
PARTNER SIGNATURE
By signing, I certify that I have read, understand and agree to the Participation Agreement listed above.

IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)



Your Power to Save

At Home, for Business, and for the Future

[About Us](#) | [Press Room](#) | [Library](#)

HOME

RESIDENTIAL

COMMERCIAL, INDUSTRIAL
AND LOCAL GOVERNMENT

COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND
FUEL CELLSLOCAL GOVERNMENT ENERGY
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

PAST PROGRAMS

TOOLS AND RESOURCES

PROGRAM UPDATES

CONTACT US

Home » Commercial & Industrial » Programs

Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. The program also allows agencies to reduce energy usage with minimal expenditure of new financial resources.

This Local Finance Notice outlines how local governments can develop and implement an ESIP at their facilities. Below are two sample RFPs:

Local Government
School Districts (K-12)

All RFPs must be submitted to the Board for approval at ESIP@bpu.state.nj.us.

The Board also adopted protocols to measure energy savings:

Measuring Energy Savings
Procedures for Implementation

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Local units considering an ESIP should carefully review the Local Finance Notice, the law, and consult with qualified professionals to determine how they should approach the task.

The NJ Board of Public Utilities sponsored Sustainable Jersey in the creation of an ESIP Guidebook that explains how to implement the program. The guidebook also includes a list of successful projects and a list of helpful resources.

FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit as prescribed in P.L.2012 c.55.

ENERGY REDUCTION PLANS

If you have an ESIP plan that needs to be submitted to the Board of Public Utilities, please email it to ESIP@bpu.state.nj.us. Please limit the file size to 3MB (or break it into smaller files).

Frankford Township School District
Northern Hunterdon-Voorhees Regional High School
Manalapan Township (**180 MB** - Right Click, Save As)

ESIP PROGRAM

Final version 42413

BPU RULES

1. Public Entity must decide if they will use an ESCO or DIY method or Hybrid thereof prior to issuing the RFP and the RFP must state the intended method. A change in the project procurement model after the RFP closing date will be cause for immediate rejection and disqualification of potential Clean Energy program incentives.
2. RFP procedures shall be adhered to as per the legislation, including the use of BPU approved forms. Any alteration of the forms, without prior approval from the BPU shall be grounds for rejection.
3. RFP must include copy of an audit (ASHRAE Level II w/Level III for lighting) and audit must be prepared by a firm classified by DPMC in the 036 discipline.
4. All firms, including professional services, whether using ESCO or DIY model, must be DPMC classified.
5. If an Architect is engaged by the public entity, the architectural fees are the responsibility of the public entity and must be paid directly to the firm. These fees may be included in the energy cost savings analysis and payback.

ESCO's may contract directly with an architectural firm, in which case the architectural firm serves as a subcontractor to the ESCO and the project related service costs may be included within the project's economic model.

6. Public entity shall conduct pre-bid meetings and site visits per existing statutes.

In the interest of open public bidding transparency, it is a requirement of the BPU that all proposers must attend the pre-proposal bid meeting.

7. There shall be no negative cash flow in any year of the program.
section 7 (1)(a)
"the energy savings resulting from the program will be sufficient to cover the cost of the program's energy conservation measures."
8. SREC values are not permitted to be used in the energy cost savings calculations.
9. Capital cost avoidance values are not to be used in the energy savings calculations.
10. Operational and Maintenance (O&M) cost savings may be permitted in the cost savings calculations, but only with supporting documentation.
11. Blended utility rates shall not be permitted. Use the actual utility tariff or local contracted rates if there is a third party supplier.

For the RFP proposals, the public entity shall define the utility rates in the RFP

12. Contracted third party utility rates may only be used for the term of the contract (5 yr. maximum)
Subsequent years are to be projected at the utility tariff rates plus the annual BPU escalation rates.
13. Public entity shall conduct M&V (measurement and verification) at the one (1) year operational date and shall provide a copy of the M&V report to the Board of Public Utilities.

For the RFP proposals, the ESCO shall provide the cost for the one (1) year M&V only. For comparative purposes, the one year M&V pricing shall be indicated on the proposal Form VI, under the “Annual Service Costs” column. Additional M&V costs are at the discretion of the local unit and are not to be included in the proposal.

14. The decisions made by BPU staff regarding compliance or other issues that arise in connection with the RFP procurement process shall be considered a final decision of the BPU. Any appeal will need to be through the New Jersey Superior Court, Appellate Division.
15. For the RFP proposals only, Demand Response (DR) revenues claimed by ESCO’s can only be projected for a maximum period of three (3) years. DR revenue projections beyond three years will not be permitted. DR revenues must be included and presented under the “Energy Rebates/Incentives” column of FORM VI.
16. ESCO “fees” proposed during the RFP phase of the project cannot increase post-award. ESCO’s are required to maintain the fee percentages through final contract negotiations and construction of the Board approved Energy Savings Plan
17. Public Bid openings shall be held on the due date of the proposal submissions. The public entity shall announce the name of the bidder and the total dollar amount. After award of a contract, all proposals received will be made available by the owner for public inspection
18. Rejection of bids by the public entity shall be conducted in accordance with the appropriate sections of the applicable legislation, as stated in Title 40A:11-13.2. Additionally all proposals must be returned to the respective ESCO’s upon rejection.
19. Field changes that exceed 5% of the project cost require BPU approval.
20. Energy Savings Plans (ESP) that is dependent upon incentives from the Clean Energy Program must review the current program requirements, at the time of application, for each incentive to insure eligibility. If any program incentive is denied, resubmission of all ESIP related forms will be necessary to remain ESIP qualified.

APPENDIX E

Photovoltaic Analysis

Photovoltaic (PV) Solar Power Generation - Screening Assessment

NEWARK PUBLIC SCHOOL DISTRICT ALEXANDER STREET SCHOOL

Cost of Electricity	\$0.14	/kWh
Electricity Usage	319,200	kWh/yr
System Unit Cost	\$4,000	/kW

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Budgetary	Annual Utility Savings				Estimated	Total		New Jersey	Payback	Payback
Cost					Maintenance	Savings	Federal Tax	Renewable	(without	(with
					Savings		Credit	** SREC	SREC	SREC
\$	kW	kWh	therms	\$	\$	\$	\$	\$	Years	Years
\$40,000	10.0	12,490	0	\$1,749	0	\$1,749	\$0	\$1,936	22.9	10.9

** Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$155 /1000kwh

Area Output*

545 m²
5,868 ft²

Perimeter Output*

141 m
463 ft

Available Roof Space for PV:

(Area Output - 5 ft x Perimeter) x 65%
2,311 ft²

Approximate System Size:

Is the roof flat? (Yes/No) Yes

8 watt/ft²
18,487 DC watts
10 kW Enter into PV Watts

PV Watts Inputs***

Enter into PV Watts (always 20 if flat, if
Array Tilt Angle 20 pitched - enter estimated roof angle)
Array Azimuth 180 Enter into PV Watts (default)
Zip Code 07106 Enter into PV Watts
DC/AC Derate Factor 0.83 Enter into PV Watts



PV Watts Output

12,490 annual kWh calculated in PV Watts program

% Offset Calc

Usage 319,200 (from utilities)
PV Generation 12,490 (generated using PV Watts)
% offset 4%

* <http://www.freemaptools.com/area-calculator.htm>

** <http://www.flettexchange.com>

*** http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html



* * *

**AC Energy
&
Cost Savings**



Station Identification	
City:	Newark
State:	New_Jersey
Latitude:	40.70° N
Longitude:	74.17° W
Elevation:	9 m
PV System Specifications	
DC Rating:	10.0 kW
DC to AC Derate Factor:	0.830
AC Rating:	8.3 kW
Array Type:	Fixed Tilt
Array Tilt:	20.0°
Array Azimuth:	180.0°
Energy Specifications	
Cost of Electricity:	14.0 ¢/kWh

Results			
Month	Solar Radiation (kWh/m ² /day)	AC Energy (kWh)	Energy Value (\$)
1	2.78	730	102.20
2	3.54	842	117.88
3	4.35	1114	155.96
4	4.95	1181	165.34
5	5.69	1371	191.94
6	5.86	1326	185.64
7	5.73	1324	185.36
8	5.47	1251	175.14
9	4.91	1121	156.94
10	3.99	972	136.08
11	2.68	652	91.28
12	2.35	604	84.56
Year	4.36	12490	1748.60

*

[About the Hourly Performance Data](#)
[Saving Text from a Browser](#)

Run [PVWATTS v.1](#) for another US location or an International location
 Run [PVWATTS v.2](#) (US only)

Please send questions and comments regarding PVWATTS to [Webmaster](#)

[Disclaimer and copyright notice](#)



Return to RReDC home page (<http://www.nrel.gov/rredc>)

APPENDIX F

Photos



1: FRP doors with bad seals; gaps visible which allow outdoor air infiltration



2: Existing oil fired boilers



3: Johnson Metasys controls system



4: Existing natural gas fired DHW heater



5: Sample lighting – Gymnasium



6: Sample Lighting - Exterior

APPENDIX G

EPA Benchmarking Report



ENERGY STAR® Data Verification Checklist

59

ENERGY STAR®
Score¹

Alexander Street Elementary School

Primary Function: K-12 School
Gross Floor Area (ft²): 74,849
Built: 1900

For Year Ending: 05/31/2013
Date Generated: 04/14/2014

1. The ENERGY STAR score is a 1-to-100 assessment of a building's energy efficiency as compared with similar building nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address

Alexander Street Elementary School
43 Alexander Street
Newark, New Jersey 07106

Property ID: 3900231

Property Owner

Newark Public Schools
2 Cedar Street
Newark, NJ 07102
(____)____-____

Primary Contact

Newark Public Schools
2 Cedar Street
Newark, NJ 07102
9737337334
webmaster@nps.k12.nj.us

1. Review of Whole Property Characteristics

Basic Property Information

1) Property Name: Alexander Street Elementary School

Is this the official name of the property?

☐ Yes ☐ No

If "No", please specify: _____

2) Primary Function: K-12 School

Is this an accurate description of the primary use of this property?

☐ Yes ☐ No

3) Location:

43 Alexander Street
Newark, New Jersey 07106

Is this correct and complete?

☐ Yes ☐ No

4) Gross Floor Area: 74,849 ft²

☐ Yes ☐ No

Does this represent the entire property? (i.e., no part of the building/property was excluded/subtracted from the total) If "no" please specify what space has been excluded.

5) Annual Occupancy: 100

Is this occupancy accurate for the entire 12 month period being assessed?

☐ Yes ☐ No

6) Number of Buildings: 1

Does this number accurately represent all structures?

☐ Yes ☐ No

Notes:

Indoor Environmental Standards

1) Ventilation for Acceptable Indoor Air Quality

Does this property meet the ASHRAE Standard 62 for ventilation for acceptable indoor air quality?

☐ Yes ☐ No

2) Acceptable Thermal Environmental Conditions

Does this property meet the ASHRAE Standard 55 for thermal comfort?

☐ Yes ☐ No

3) Adequate Illumination

Does this property adhere to the IESNA Lighting Handbook for lighting quality?

☐ Yes ☐ No

Notes:

2. Review of Property Use Details

K-12 School: School

1) Gross Floor Area: 74,849 ft²

Is this the total size, as measured between the principal exterior surfaces of the enclosing fixed walls of the building(s)? This includes all areas inside the building(s) such as: occupied tenant areas, common areas, meeting areas, break rooms, restrooms, elevator shafts, mechanical equipment areas, and storage rooms. Gross

☐ Yes ☐ No

Floor Area should not include interstitial plenum space between floors, which may house pipes and ventilation. Gross Floor Area is not the same as rentable, but rather includes all area inside the building(s). Leasable space would be a sub-set of Gross Floor Area. In the case where there is an atrium, you should count the Gross Floor Area at the base level only. Do not increase the size to accommodate open atrium space at higher levels. The Gross Floor Area should not include any exterior spaces such as balconies or exterior loading docks and driveways.

2) Gymnasium Floor Area: 0 ft²

Does the gymnasium floor area include all areas devoted to a gymnasium, including gymnasium/athletic areas, spectator areas, locker rooms, and other associated spaces?

☐ Yes ☐ No

3) High School: No

Is the property a high school (teaching grades 10, 11, and/or 12)? If the property teaches to high school students at all, the user should check 'yes' to 'high school'. For example, if the school teaches to grades K-12 (elementary/middle and high school), the user should check 'yes' to 'high school'.

☐ Yes ☐ No

4) Number of Workers on Main Shift: 57.63

Is this the number of workers present during the main shift? Note that this is not a total count of workers, but rather a count of workers who are present at the same time. For example, if there are two daily eight hour shifts of 100 workers each, the Number of Workers on Main Shift value is 100. Number of Workers on Main Shift may include employees of the property, sub-contractors who are onsite regularly, and volunteers who perform regular onsite tasks. Number of Workers should not include visitors to the buildings such as clients, customers, or patients.

☐ Yes ☐ No

5) Student Seating Capacity: 748.49

Is this the maximum number of students for which the school was designed? This should include the seating capacity of the entire school. If portable classrooms have been added to the school, include the capacity of these classrooms, as they expand the overall capacity of the school.

☐ Yes ☐ No

6) Months in Use: 10

Is this the total number of months that the property is open for standard activities?

☐ Yes ☐ No

7) Weekend Operation: No

Does the property include regular activities on the weekend beyond the scope of maintenance, cleaning, and security personnel? Weekend activity could include any time when the property is used for classes, performances, or other school or community activities. The Yes selection is appropriate for any property that is open on one or both days of the weekend during one or more seasons of the year.

☐ Yes ☐ No

8) Number of Computers: 35

Is this the total number of desktop computers, laptops, and data servers at the property? This number should not include tablet computers, such as iPads, or any other types of office equipment. The count should only reflect computers that are owned by the school. It should not include any computers that are brought onsite by students or staff.

☐ Yes ☐ No

9) Cooking Facilities: 100% Yes

Does the property have a commercial cooking area designed to provide and serve food to occupants and/or visitors? This may include restaurants and cafeterias. If the property contains only employee break room kitchens, this field should be marked No.

☐ Yes ☐ No

10) Number of Walk-in Refrigeration/Freezer Units: 2

Is this the total count of walk-in units at the property? Walk-in Refrigeration/Freezers are typically very large units located in storage areas or commercial kitchens that would not be accessible to all building occupants. This count should only include large storage units that a person actually walks into in order to store or retrieve perishable goods.

☐ Yes ☐ No

11) Percent That Can Be Heated: 100

Is this the total percentage of the property that can be heated by mechanical equipment?

☐ Yes ☐ No

12) Percent That Can Be Cooled: 30

Is this the total percentage of the property that can be cooled by mechanical equipment? This includes all types of cooling from central air to individual window units.

☐ Yes ☐ No

13) School District: Newark - Alexander Street

Is this the administrative school district in which the property is located?

☐ Yes ☐ No

Notes:

3. Review of Energy Consumption

Data Overview

Site Energy Use Summary

Natural Gas (kBtu)	119,801 (2%)
Fuel Oil (No. 2) (kBtu)	4,003,242.1 (77%)
Electric - Grid (kBtu)	1,097,299.2 (21%)
Total Energy (kBtu)	5,220,342.3

Energy Intensity

Site (kBtu/ft ²)	69.7
Source (kBtu/ft ²)	101.7

National Median Comparison

National Median Site EUI (kBtu/ft ²)	76.3
National Median Source EUI (kBtu/ft ²)	111.3
% Diff from National Median Source EUI	-8.63%

Emissions (based on site energy use)

Greenhouse Gas Emissions (MtCO ₂ e)	442.4
--	-------

Power Generation Plant or Distribution Utility:

Public Service Electric & Gas Co

Note: All values are annualized to a 12-month period. Source Energy includes energy used in generation and transmission to enable an equitable assessment.

Summary of All Associated Meters

The following meters are associated with the property, meaning that they are added together to get the total energy use for the property. Please see additional tables in this checklist for the exact meter consumption values.

Meter Name	Fuel Type	Start Date	End Date	Associated With
69-314-375-18 G	Natural Gas	10/01/2011	In Use	Alexander Street Elementary School

Meter Name	Fuel Type	Start Date	End Date	Associated With
Fuel Oil	Fuel Oil No 2	11/01/2011	In Use	Alexander Street Elementary School
69-314-375-18 E	Electric	10/01/2011	In Use	Alexander Street Elementary School

Total Energy Use ☐ Yes ☐ No

Do the meters shown above account for the total energy use of this property during the reporting period of this application?

Additional Fuels ☐ Yes ☐ No

Do the meters above include all fuel *types* at the property? That is, no additional fuels such as district steam, generator fuel oil have been excluded.

On-Site Solar and Wind Energy ☐ Yes ☐ No

Are all on-site solar and wind installations reported in this list (if present)? All on-site systems must be reported.

Notes:

Natural Gas Meter: 69-314-375-18 G (therms)			
Associated With: Alexander Street Elementary School			
Start Date	End Date	Usage	
06/01/2012	06/30/2012	85.64	
07/01/2012	07/31/2012	15.76	
08/01/2012	08/31/2012	49.32	
09/01/2012	09/30/2012	148.18	
10/01/2012	10/31/2012	148.18	
11/01/2012	11/30/2012	148.18	
12/01/2012	12/31/2012	95.09	
01/01/2013	01/31/2013	94.91	
02/01/2013	02/28/2013	116.11	
03/01/2013	03/31/2013	81.04	

Start Date	End Date	Usage
04/01/2013	04/30/2013	123.95
05/01/2013	05/31/2013	91.65
Total Consumption (therms):		1,198.01
Total Consumption (kBtu (thousand Btu)):		119,801

Total Energy Consumption for this Meter ☐ Yes ☐ No

Do the fuel consumption totals shown above include consumption of all energy tracked through this meter that affect energy calculations for the reporting period of this application (i.e., do the entries match the utility bills received by the property)?

Notes:

Fuel Oil No 2 Meter: Fuel Oil (Gallons (US))		
Associated With: Alexander Street Elementary School		
Start Date	End Date	Usage
06/01/2012	06/30/2012	0
07/01/2012	07/31/2012	0
08/01/2012	08/31/2012	0
09/01/2012	09/30/2012	0
10/01/2012	10/31/2012	2,455
11/01/2012	11/30/2012	1,700
12/01/2012	12/31/2012	3,100
01/01/2013	01/31/2013	7,307
02/01/2013	02/28/2013	7,594
03/01/2013	03/31/2013	3,752
04/01/2013	04/30/2013	3,101
05/01/2013	05/31/2013	0
Total Consumption (Gallons (US)):		29,009
Total Consumption (kBtu (thousand Btu)):		4,003,242

Total Energy Consumption for this Meter ☐ Yes ☐ No

Do the fuel consumption totals shown above include consumption of all energy tracked through this meter that affect energy calculations for the reporting period of this application (i.e., do the entries match the utility bills received by the property)?

Notes:

Electric Meter: 69-314-375-18 E (kWh (thousand Watt-hours))

Associated With: Alexander Street Elementary School

Start Date	End Date	Usage	Green Power?
06/01/2012	06/30/2012	25,120	No
07/01/2012	07/31/2012	17,120	No
08/01/2012	08/31/2012	21,280	No
09/01/2012	09/30/2012	27,520	No
10/01/2012	10/31/2012	27,520	No
11/01/2012	11/30/2012	27,520	No
12/01/2012	12/31/2012	28,640	No
01/01/2013	01/31/2013	32,000	No
02/01/2013	02/28/2013	28,960	No
03/01/2013	03/31/2013	28,640	No
04/01/2013	04/30/2013	27,200	No
05/01/2013	05/31/2013	30,080	No
		Total Consumption (kWh (thousand Watt-hours)):	321,600
		Total Consumption (kBtu (thousand Btu)):	1,097,299.2

Total Energy Consumption for this Meter

☐ Yes ☐ No

Do the fuel consumption totals shown above include consumption of all energy tracked through this meter that affect energy calculations for the reporting period of this application (i.e., do the entries match the utility bills received by the property)?

Notes:

4. Signature & Stamp of Verifying Licensed Professional

_____ (Name) visited this site on _____ (Date). Based on the conditions observed at the time of the visit to this property, I verify that the information contained within this application is accurate and in accordance with the Licensed Professional Guide.

Signature: _____ Date: _____

Licensed Professional

Newark Public Schools
2 Cedar Street
Newark, NJ 07102
9737337334
webmaster@nps.k12.nj.us



NOTE: When applying for the ENERGY STAR, the signature of the Verifying Professional must match the stamp.

Professional Engineer Stamp
(if applicable)