

THE NEWARK PUBLIC SCHOOLS

Group 3 Buildings

NJ Regional Day School

334 Lyons Avenue, Newark, NJ 07112

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM
FOR
NEW JERSEY
BOARD OF PUBLIC UTILITIES**

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CHA PROJECT NO. 27999

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REPORT DISCLAIMER

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within $\pm 20\%$, and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for Newark Public Schools (NPS), in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost are also identified during the study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
NJ Regional Day School	334 Lyons Ave, Newark, NJ 07112	21,714	1983

The annual energy and cost savings for the recommended energy conservation measures (ECM) recommended in the survey are shown below:

Building Name	Electric Savings (kWh)	NG Savings (therms)	Total Savings (\$)	Payback (years)
NJ Regional Day School	159,683	-	24,249	9.3

Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 6.0.

Each measure recommended by CHA typically has a stand-alone simple payback period of 15 years or less. However, if the owner chooses to pursue an Energy Savings Improvement Plan (ESIP), high payback measures could be bundled with lower payback measures which ultimately can result in a payback which is favorable for an ESIP project to proceed. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment due to its age, such as a boiler for example.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

Summary of Energy Conservation Measures

ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
1	Replace Door Sweeps & Seals	1,383	215	6.4	0	6.4	Y
2	PTAC Replacement with Packaged Terminal Heat Pumps	84,000	12,627	6.7	2,847	6.4	Y
3	Replace Existing DX Cooled Split Systems	45,800	134	342.0	1,472	331.0	Y
4	Install Basic Controls	21,309	2,229	9.6	0	9.6	Y
5	Install Vending Machine Controls	560	898	0.6	0	0.6	Y
L1**	Lighting Replacements / Upgrades	58,539	7,506	7.8	10,520	6.4	N
L2**	Install Lighting Controls (Occupancy Sensors)	19,440	1,924	10.1	2,520	8.8	N
L3	Lighting Replacements with Controls	77,979	8,145	9.6	13,040	8.0	Y
Total**		224,821	24,249	9.3	6,934	9.0	
Total (Recommended)		224,821	24,249	9.3	6,934	9.0	

* Incentive shown is per the New Jersey SmartStart Program.

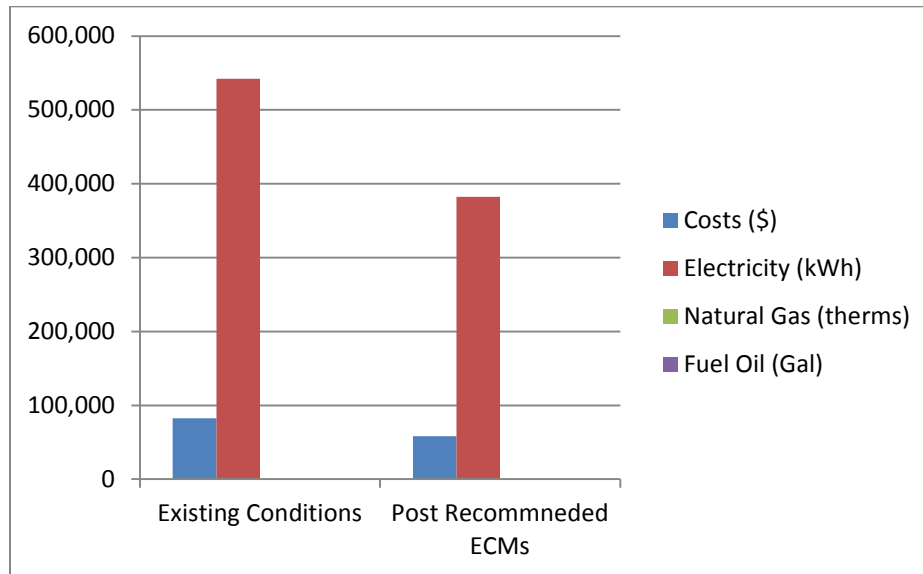
** These ECMs are not included in the Total, as they are alternate measures not recommended.

The following alternative energy measures are also recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 140.0 kW System

If NPS implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	82,453	58,205	29%
Electricity (kWh)	541,980	382,296	29%
Site EUI (kbtu/SF/Yr)	85.2	60.1	



**building is all electric

2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHAs site visit. See appendix B for detailed information on mechanical equipment, including capacities, model numbers and age. See appendix F for some representative photos of some of the existing conditions observed while onsite.

Building Name: NJ Regional Day School
Address: 334 Lyons Ave Newark NJ 07112
Gross Floor Area: 21,714
Number of Floors: 1
Year Built: 1983



Description of Spaces: Classrooms, offices, cafeteria, storage rooms, toilet rooms and a mechanical room.

Description of Occupancy: The school's function is special needs students up to 21 years old. The school serves 131 students. There are about 80 school faculty and staff members.

Number of Computers: The school has approximately 30 desktop computers.

Building Usage: School hours are 8:00 AM – 3:00 PM Monday through Friday, with various after-school activities from 3:00 PM to 4:30 PM. The office hours are from 8:00 AM to 4:30 PM. The two-shift custodian hours are from 6:30 AM to 11:00 PM.

Construction Materials: The exterior walls are concrete masonry blocks and the interior walls are painted CMU. It is presumed that insulation is present due to the building age.

Façade: Concrete masonry blocks

Roof: The building has flat tar roofing. The roof is in good condition and therefore additional insulation ECMs were not considered.

Windows: The building has double pane windows. Seals were intact and the condition of the windows was found to be good. Additional ECMs were not considered for window replacement as a result.

Exterior Doors: The school has steel doors with small windows all around the building. The seals were in poor condition. CHA has provided an ECM to replace the door sweeps and seals for the corresponding doors.

Heating Ventilation & Air Conditioning (HVAC) Systems

Heating: This building is supplied with electric power only, therefore, no gas fired equipment was observed in the building. The building is heated by electric reheat coils in the packaged HVAC units, air handle units, and electric fan coil units in the office. Each EDPAC HVAC unit has two reheat units: reheat#1 coil has a rated heating capacity of 4 kW and reheat#2 has rated heating capacity of 8 kW. The main office air handling unit (AHU) has a 3 kW electric reheat above the drop ceiling. The AHU in the gymnasium were not accessible during site visit. Each fan coil unit has a rated capacity of 750 W. The thermostats were set to be around 78 °F during the site visit. The EDPAC units are existing to the building and are inefficient and past their useful life. CHA has provided an ECM to replace these units in the classrooms and faculty lounge.

Cooling: The majority of the building is cooled with packaged HVAC unit, air handling units and split AC units. The main office has a small air handling unit above the drop ceiling and the gymnasium has an AHU under the ceiling. Each AHU has a split cooling unit and the condensing units are located on the roof. The office AHU has about 3 ton cooling capacity and the gymnasium AHU has about 10 ton cooling capacity. There is also another about 3 ton cooling capacity condenser located on the roof; however, it is not clear which room this AHU serves. Each classroom and facility room has its own packaged EDPAC HVAC unit which has about 3-ton cooling capacity. These classroom units are past their useful life. An analysis was done to replace these units with new packaged terminal heat pumps. Besides the AHUs and packaged HVAC units, there are two split AC units serve the ADL Storage room and Room 22. The condensers of these two units are also located on the roof and each one has a rated ¾ ton cooling capacity.

Ventilation: The building is ventilated by using the packaged HVACs and AHUs. Each one has an opening on the side wall to bring the outdoor air and exhaust the indoor air. The percentage of the outdoor air is unknown due to missing data. Each EDPAC unit has a 1/3 HP fan for the room air circulation and ¾ HP fan for the condenser. As aforementioned these EDPAC units are analyzed in the section 5 of this report.

Exhaust: The gymnasium, classrooms and office use the AHUs and packaged HVAC units to exhaust air and circulate the air in these rooms. There are also two exhaust fans for the kitchen storage area and the restrooms. The fan motors are enclosed in the ductwork and not accessible during the visit. The staff didn't report any issues with the exhaust system and there were no additional ECMs considered for the exhaust system.

Controls Systems

Each room has a thermostat to control the room temperature. The classroom thermostats are located inside the EDPAC HVAC unit and typically set at occupied mode and 78 °F all the time. There is no room temperature reset program during unoccupied hours. The units can utilize night setback by switching the control from occupied to auto.

The office rooms have Honeywell thermostats and are also set to be around 78 °F all the time. The lack of a basic control over the HVAC systems was a concern. CHA analyzed adding basic controls to utilize night time setback of the HVAC units in classrooms, the split systems in the office, gymnasium and faculty lounge.

Domestic Hot Water Systems

The building is served by three electric Rheem Rudd domestic hot water heater located in the custodian office. Each heater has a rated 27kW heating capacity and 119 gallon storage tank. These heaters were installed in 2004. These heaters were in good condition and no additional ECMs were considered for the domestic Hot water system.

Kitchen Equipment

The kitchen has one Toastmaster electric oven, two True refrigerators and one True freezer. There are also vending machines in the cafeteria. These machines have no control and run continuously. Adding controls to the vending machine will provide an energy savings and is analyzed in the next section. The kitchen equipment appears to be in good condition and therefore no kitchen equipment ECMs are considered.

Plumbing Systems

The restrooms contain older style toilets and urinals that utilize a higher volume of water per flush than currently available new units. Similarly, the sinks do not have low-flow aerators installed on the faucets and, therefore, use more water than would be discharged using newer technology.

Lighting Systems

The building has a mixture of T-8 fluorescent lighting and metal halides. The majority lighting fixtures in the building are T8 fluorescent recessed fixtures. The gymnasium has nine high bay metal halides. All the lights in this building are controlled by manual switches or key switches. After discussion with facility staff, it was noted that the classroom lights are typically turned off after the janitor cleaning the rooms and the hallway lights are on 24/7. We have provided three alternatives for lighting that include adding occupancy sensors to the existing lights, replacing the lights with LED lights and a third ECM that evaluates adding occupancy sensors to the proposed LED lights.

3.0 UTILITIES

Utilities used by the building are delivered and supplied by the following utility companies:

	Electric
Deliverer	PSEG
Supplier	Nextera Energy Services

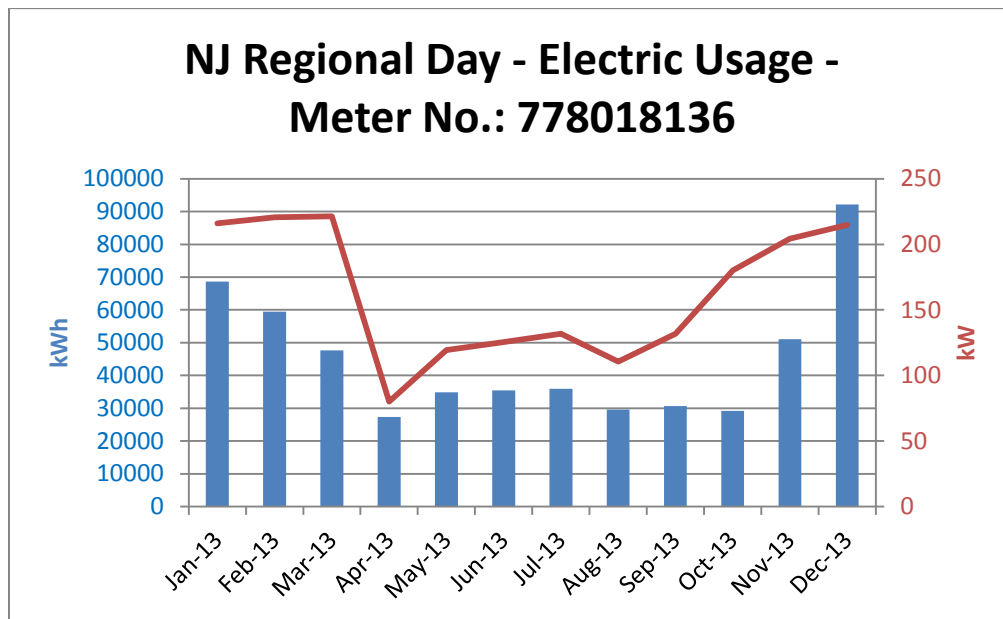
For the 12-month period ending in December 2013, the utilities usages and costs for the building were as follows:

Electric		
Annual Consumption	541,980	kWh
Annual Cost	\$82,453	\$
Blended Unit Rate	\$0.15	\$/kWh
Supply Rate	\$0.14	\$/kWh
Demand Rate	\$3.54	\$/kW
Peak Demand	222	kW

Blended Rate: Average rate charged determined by the annual cost / annual usage

Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)

Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)



In addition, domestic water and sewer services are provided by City of Newark Division of Water at \$7.55/1000 gal.

See Appendix A for a utility analysis.

Under New Jersey's energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*				Recommended to Shop for Third Party Supplier?
Utility	Units	School Average Rate	NJ Average Rate	
Electricity	\$/kWh	\$0.14	\$0.12	Y

* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)

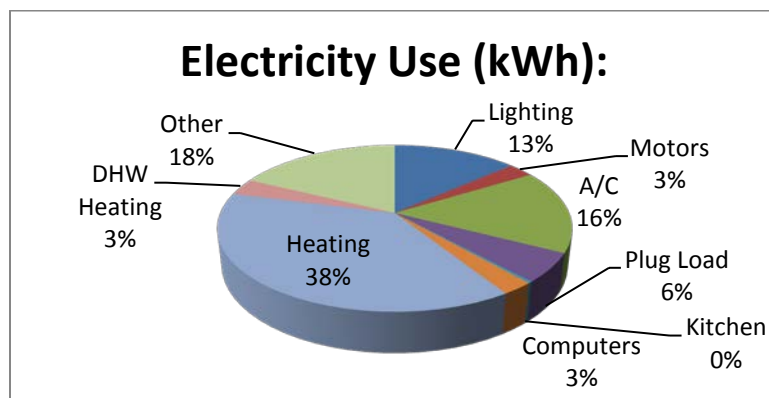
Additional information on selecting a third party energy supplier is available here:

<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building's service area.

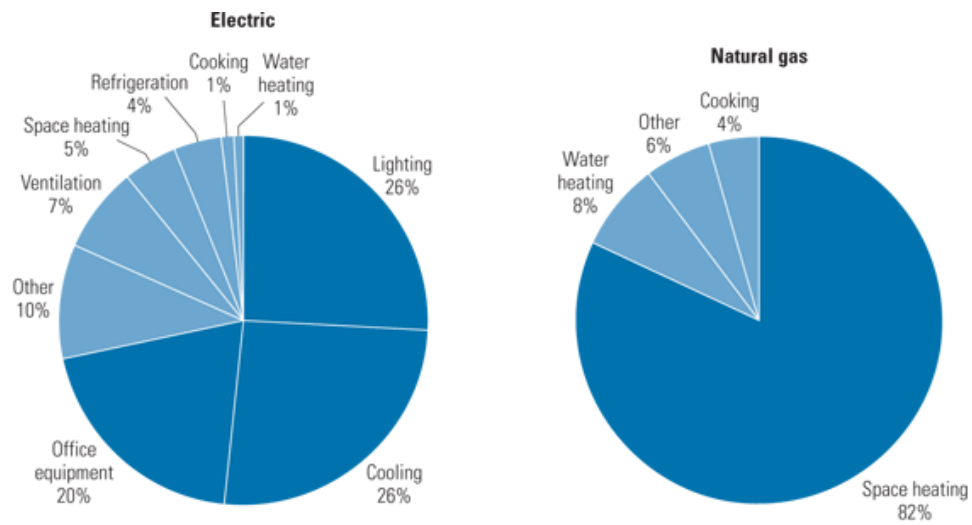
The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

Site End-Use Utility Profile



Most of the electricity consumed by educational facilities is used to for lighting, cooling, and plug loads such as computers and copiers; most of the natural gas is used for space heating. Each school's energy profile is different, and the following charts represent typical utility profiles for K-12 schools per U.S. Department of Energy.

Typical End-Use Utility Profile for Educational Facilities



Courtesy: E source; from Commercial Building Energy Consumption Survey, 1999 data

4.0 BENCHMARKING

TRC has previously benchmarked this building, the results of which have been provided to NPS. The results are summarized below. Copies of the benchmarking report are included in this Appendix G.

The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft²/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase.

The site EUI is the amount of heat and electricity consumed by a building as reflected in utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity, such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site, which provide an equivalent measure for various types of buildings with differing energy sources. The results of the Portfolio Manager benchmarking are contained in the table below.

Site EUI kBtu/ft ² /yr	Energy Star Rating (1-100)
85.2*	22*

* Calculated by CHA

** Provided by TRC

5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low- or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- electrical usage (kWh=Kilowatt-hour),
- electrical demand (kW=kilowatts),
- natural gas (therms=100,000 Btu),
- propane gas (gallons=91,650 Btu),
- fuel oil (gallons =138,700 Btu), and
- water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI, which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment's future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.

5.1 ECM-1 Replace Door Sweeps and Seals

Exterior doors throughout the school have door sweeps and seals which have deteriorated over time. Presently, gaps exist which allow for infiltration of outdoor air during the winter months, wasting steam heat generated by the boiler system and therefore natural gas.

This measure calls for the replacement of all exterior door seals. Replacement of these seals will result in a reduction of the buildings heating and cooling loads, therefore providing natural gas and electricity savings. The linear footage of gap and wind speed is used to estimate the infiltration rate, which is then multiplied by the BIN weather data and the equipment efficiencies to determine the annual energy savings.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-1 Replace Door Sweeps and Seals

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
1,383	0	1,415	0	215	1.3	0	6.4	6.4

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.2 ECM-2 PTAC Replacement with Packaged Terminal Heat Pumps

Each classroom has a packaged HVAC unit which keeps the classroom at the same temperature throughout the year regardless if the classroom is occupied or not. These units are existing to the building and are past their useful life. It is recommended that these units be replaced with packaged terminal heat pumps. The existing units are two staged with electric heat.

A heat pump will not need the second stage of the heat (4 kW) between the outside air temperatures from 35 °F – 60 °F. Electrical savings will be seen from heating and a higher EER value for cooling.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-2 PTAC Replacement with Packaged Terminal Heat Pumps

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
84,000	0.0	82,997	0	12,627	1.3	2,847	6.7	6.4

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.3 ECM-3 Replace Existing DX Cooled Split Systems

The school has several split system air conditioning systems that provide heating / cooling to main office and support spaces. There are (2) 3-ton units and (1) 10-ton unit. These units also have varying efficiencies but an average of 10.3 EER can be assumed. The units use R-22 refrigerant, which is currently being phased out of production and costs are anticipated to increase significantly. The replacement units are the same capacity, use environmentally friendly 410A refrigerant and have higher efficiencies. It is recommended that the split systems or condensing units be replaced with heat pumps through attrition with higher energy efficiency ratio (EER) models. This ECM looks at replacing each size of split system and gives the energy savings opportunity.

The assumption of this calculation is that the operating hours and capacity remain the same. The energy savings is the result of operating a higher efficiency unit.

ECM-3 Replace Existing DX Cooled Split Systems

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
45,800	0.0	880	0	134	(0.9)	1,472	342.0	331.0

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.4 ECM-4 Install Basic Controls

The building is cooled with packaged HVAC units, air handling units and split AC units. The main office has a small air handling unit above the drop ceiling and the gymnasium has an AHU under the ceiling. Each AHU has a split cooling unit and the condensing units are located on the roof. Each classroom and facility room has its own packaged EDPAC HVAC unit. These units are controlled by thermostats

A Basic Control (system will provide automatic control of the boiler(s) to produce only enough steam (or hot water) needed to heat the building, based on a single or multiple averaging space thermostats and outdoor air temperatures. This system will not provide for independent room temperature control, but could be expanded in the future to provide this function, if desired using thermostatic radiator control valves. This system could also provide basic boiler and space temperature monitoring, trending and remote notification of boiler failure.

ECM-4 Install Basic Controls

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
21,309	0	14,654	0	2,229	0.6	0	9.6	9.6

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.5 ECM-5 Install Vending Misers

The school has vending machines in cafeteria. These vending machines operate continuously 24 hours per day, seven (7) days a week. Installing controls such as timers or occupancy sensors allow the machines to turn on only when a customer is present or when the compressor must run to maintain the product at the desired temperature. By implementing this measure electrical energy savings could be realized.

The calculation uses electrical consumption and annual electrical cost as the baseline, vs. the reduced electrical consumption and cost for the proposed case. The difference between the two values is the energy savings.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-5 Install Vending Misers

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
560	0.0	5,906	0	898	23.1	0	0.6	0.6

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.6 ECM-L1 Lighting Replacement / Upgrades

The existing lighting system consists of mostly T8 linear fluorescent fixtures which until recently represented the most efficient lighting technology available. Recent technological improvements in light emitting diode (LED) technologies have driven down the initial costs making it a viable option for installation.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for

a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

ECM-L1 Lighting Replacement / Upgrades

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
58,539	16.9	49,202	0	7,506	1.1	10,520	7.8	6.4

* LED retrofits must go through the "custom" measures incentive option under New Jersey SmartStart Program. There are no "prescriptive" incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for "custom" incentives. See section 6.0 for other incentive opportunities

This measure is not recommended in lieu of ECM L3.

5.7 ECM-L2 Install Lighting Controls (Occupancy Sensors)

Presently, all interior lighting fixtures are controlled by wall mounted switches. Review of the comprehensive lighting survey determined that lighting in some areas could benefit from installation of occupancy sensors to turn off lights when they are unoccupied.

This measure recommends installing occupancy sensors for the current lighting system. Using a process similar to that utilized in ECM-L1, the energy savings for this measure was calculated by applying the known fixture wattages in the space to the estimated existing and proposed times of operation for each fixture.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L2 Install Lighting Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years
19,440	0.0	13,947	0	1,924	0.6	2,520	10.1	8.8

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

5.8 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

This measure is a combination of ECM-L1 and ECM-L2; recommending replace/upgrade the current lighting fixtures to more efficient ones and installing occupancy sensors on the new lights. Interactive effects of the higher efficiency lights and occupancy sensors

lead the energy and cost savings for this measure to not be cumulative or equivalent to the sum of replacing the lighting fixtures alone and installing occupancy sensors without the lighting upgrade. The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
77,979	16.9	53,831	0	8,145	0.7	13,040	9.6	8.0

* LED retrofits must go through the “custom” measures incentive option under New Jersey SmartStart Program. There are no “prescriptive” incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for “custom” incentives. See section 6.0 for other incentive opportunities

This measure is recommended.

5.9 Additional O&M Opportunities

This list of operations and maintenance (O&M) - type measures represent low-cost or no-cost opportunities, which if implemented will have a positive impact on the overall building operations, comfort and/or energy consumption. The recommended O&M measures for this building are as follows:

- Install Covers on Window Air Conditioners
- Set HVAC Units in Classrooms to auto
- Clean Window AC filters before each season
- Perform a steam trap assessment yearly to ensure steam traps are functioning properly.
- Replace Unit Ventilator filters at least twice a year
- Clear surface above unit ventilators of materials, plants, or books
- Set computers monitors to turn off and computers to sleep mode when not in use
- Look for the ENERGY STAR® label when purchasing Window AC units or Kitchen Appliances
- Disconnect unnecessary or unused small appliances and electronics when not in use to reduce phantom loads
- Train custodians to turn off lights and set HVAC temperatures to minimum levels when rooms are unoccupied
- Develop an Energy Master Plan to measure and track energy performance
- Educate students and staff about how their behavior affects energy use. Create student energy patrols to monitor and inform administration when energy is being wasted.
- During the winter, Custodians should ensure all windows are closed as part of cleaning routine

6.0 PROJECT INCENTIVES

6.1 Incentives Overview

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the School District wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to Appendix D for more information on the Smart Start program.

6.1.1 New Jersey Smart Start Program

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the owner.

Refer to Appendix D for more information on the Smart Start program.

6.1.2 Direct Install Program

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install

participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to the Owner upon successful replacement and payment of the equipment.

The building qualifies for this program because its electrical demand is less than the maximum peak electrical demand of 200 kW for the last 12 month period.

Refer to Appendix D for more information on this program.

6.1.3 New Jersey Pay For Performance Program (P4P)

This building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 100 kW. This demand minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations and *is not applicable to public schools*. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.

- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C, with more detailed program information in Appendix D.

6.1.4 Energy Savings Improvement Plan

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. ESIP loans have a maximum loan term of 15 year. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding bonds or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The "Local Finance notice" outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to Appendix D for more information on this program.

6.1.1 Renewable Energy Incentive Program

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

7.0 ALTERNATIVE ENERGY SCREENING EVALUATION

7.1 Solar

7.1.1 Photovoltaic Rooftop Solar Power Generation

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. Present technology incorporates the use of solar cell arrays that produce direct current (DC) electricity. This DC current is converted to alternating current (AC) with the use of an electrical device known as an inverter. The amount of available roof area determines how large of a solar array can be installed on any given roof. The table below summarizes the approximate roof area available on the building and the associated solar array size that can be installed.

Available Roof Area (Ft ²)	Potential PV Array Size (kW)
18,675	140.0

The PVWATTS solar power generation model was utilized to calculate PV power generation; this model is provided in Appendix E.

Installation of (PV) arrays in the state New Jersey will allow the owner to participate in the New Jersey Solar Renewable Energy Certificates Program (SREC). This is a program that has been set up to allow entities with large amounts of environmentally unfriendly emissions to purchase credits from zero emission (PV) solar-producers. An alternative compliance penalty (ACP) is paid for by the high emission producers and is set each year on a declining scale of 3% per year. One SREC credit is equivalent to 1000 kilowatt hours of PV electrical production; these credits can be traded for period of 15 years from the date of installation. Payments that will be received by the PV producer (school) will change from year to year dependent upon supply and demand. There is no definitive way to calculate an exact price that will be received by the PV producer for SREC credits over the next 15 years. Renewable Energy Consultants estimates an average of \$155/SREC for 2013 and this number was utilized in the cash flow for this report.

The system costs for PV installations were derived from recent solar contractor budgetary pricing in the state of New Jersey and include the total cost of the system installation (PV panels, inverters, wiring, ballast, controls). The cost of installation is currently about \$4.00 per watt or \$4,000 per kW of installed system, for a typical system. There are other considerations that have not been included in this pricing, such as the condition of the roof and need for structural reinforcement. Photovoltaic systems can be ground mounted if the roof is not suitable, however, this installation requires a substantial amount of open property (not wooded) and underground wiring, which adds more cost. PV panels have an approximate 20 year life span; however, the inverter device that converts DC electricity to AC has a life span of 10 to 12 years and will most likely need to be replaced during the useful life of the PV system.

The implementation cost and savings related to this ECM are presented in Appendix E and summarized as follows:

Photovoltaic (PV) Rooftop Solar Power Generation – 140 kW System

Budgetary Cost	Annual Utility Savings			Total Savings	New Jersey Renewable SREC	Payback (without SREC)	Payback (with SREC)	Recommended
	Electricity		Natural Gas					
\$	kW	kWh	Therms	\$	\$	Years	Years	Y/N
560,000	140.0	182,467	0	27,299	28,280	20.5	10.1	FS

Note: CHA typically recommends a more detailed evaluation be conducted for the installation of PV Solar arrays when the screening evaluation shows a payback of less than 20 years. Therefore, this ECM is recommended for further study. Before implementation is pursued, the school district should consult with a certified solar PV contractor.

7.1.2 Solar Thermal Hot Water Generation

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

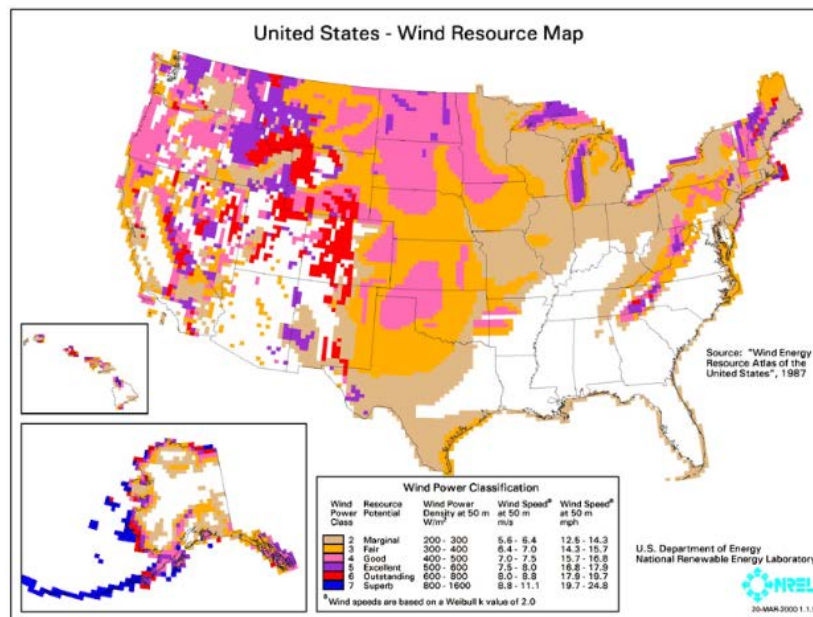
Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this school is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the school.

This measure is not recommended due to the relatively low domestic hot water usage.

7.2 Wind Powered Turbines

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50

kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended due to the location of the school.

7.3 Combined Heat and Power Plant

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around 300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. The building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building's limited summer thermal demand.

This measure is not recommended due to the absence of year-round thermal loads which are needed for efficiency CHP operation.

7.4 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From January 2013 through December 2013 the following table summarizes the electricity load profile for the building.

Building Electric Load Profile

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
222.0	80.0	163.0	N	N

This measure is not recommended because the building does not have adequate load to meet the required minimum load reduction.

8.0 CONCLUSIONS & RECOMMENDATIONS

The LGEA energy audit conducted by CHA for the building identified potential annual savings of \$24,249/yr with an overall payback of 9.3 years, if the recommended ECMs are implemented.

The potential annual energy and cost savings are shown in the following table.

Electric Savings (kWh)	Natural Gas Savings (therms)	Total Savings (\$)	Payback (years)
159,683	0	24,249	9.3

The following projects should be considered for implementation:

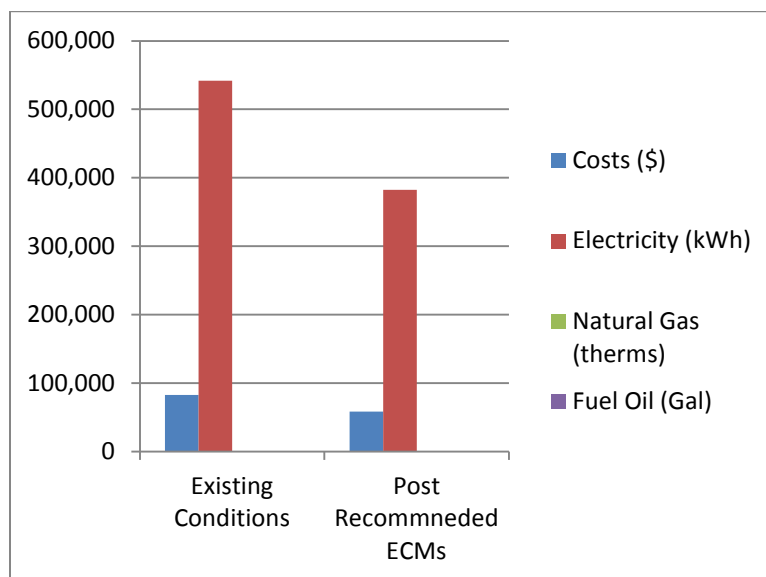
- Replace Door Sweeps
- PTAC Replacement with Packaged Terminal Heat Pumps
- Replace Existing DX Cooled Split Systems
- Install Basic DDC Controls
- Install Vending Machine Controls
- Lighting Replacements with Controls (Occupancy Sensors)

The following alternative energy measures are recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 140 kW System

If NPS implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	82,453	58,205	29%
Electricity (kWh)	541,980	382,296	29%
Site EUI (kbtu/SF/Yr)	85.2	60.1	



APPENDIX A

Utility Usage Analysis and Alternate Utility Suppliers

NJ Regional Day - Electric Usage

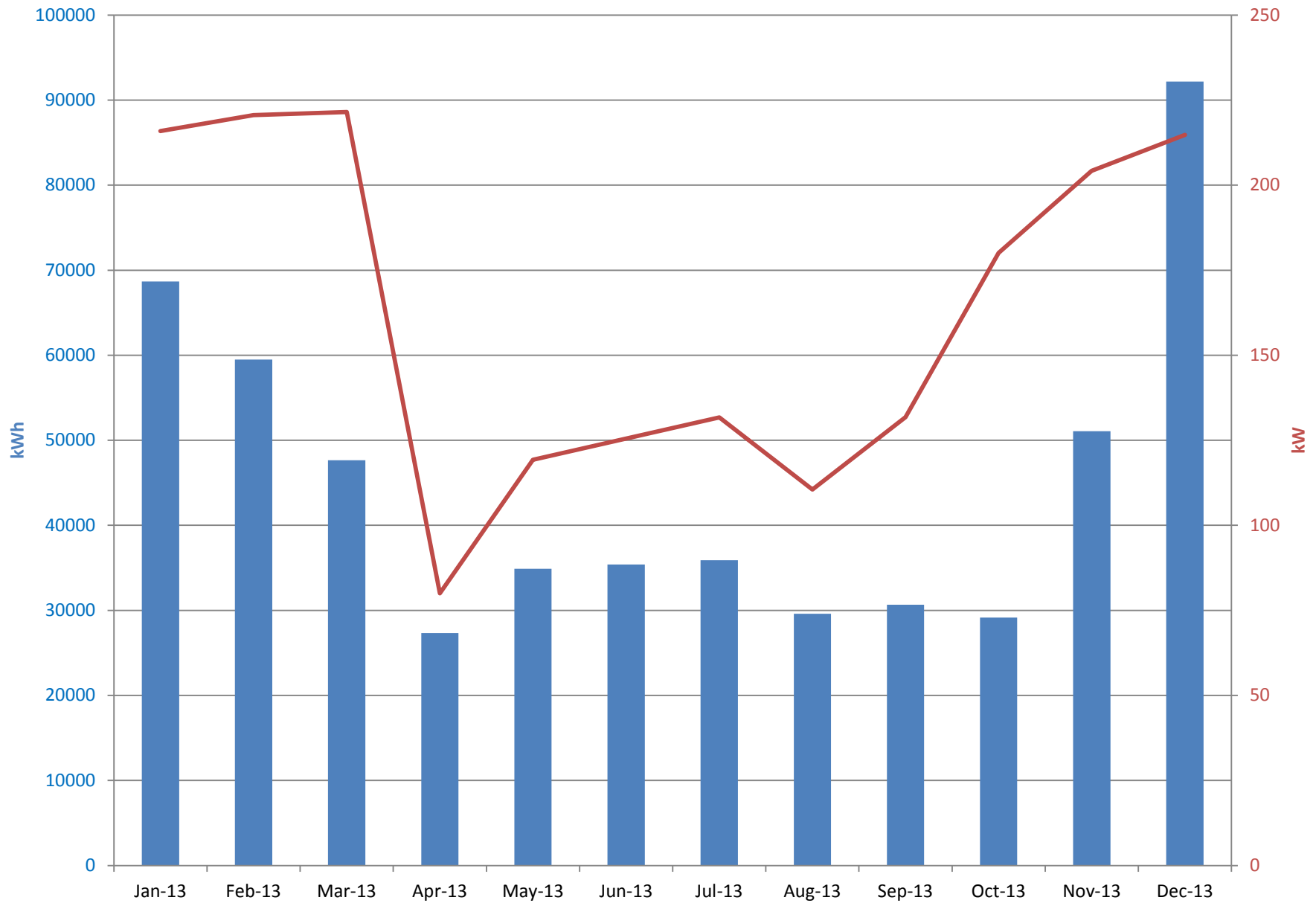
										Blended			Demand
										Rate	Consumption	Rate	
Start Date	End Date	kWh	Demand Usage (KW)	Total Charge	Supply Charge	Delivery Charge	Demand Charge	Consumption (\$)	(\$/kWh)	Rate (\$/kWh)	(\$/kW)		
1/8/2012	2/6/2012	60052	218.2	11,770.00		0	2,070.64	760.77	11009.23	\$ 0.20	\$ 0.18	\$ 3.49	
2/7/2012	3/7/2012	50242	222	9,845.00		0	1,795.22	774.02	9070.98	\$ 0.20	\$ 0.18	\$ 3.49	
3/8/2012	4/5/2012	32711	185.9	6,410.00		0	1,303.01	648.16	5761.84	\$ 0.20	\$ 0.18	\$ 3.49	
4/6/2012	5/7/2012	32213	158	6,315.00		0	1,289.03	550.88	5764.12	\$ 0.20	\$ 0.18	\$ 3.49	
5/8/2012	6/6/2012	32734	129	6,444.39	3,620.93	2,373.69	449.77	5994.62	\$ 0.20	\$ 0.18	\$ 3.49		
6/7/2012	7/6/2012	39592	130.8	7,086.22	3,988.12	2,642.05	456.05	6630.17	\$ 0.18	\$ 0.17	\$ 3.49		
7/7/2012	8/6/2012	45464	130	7,722.40	4,459.23	2,809.91	453.26	7269.14	\$ 0.17	\$ 0.16	\$ 3.49		
8/7/2012	9/5/2012	36029	125.9	6,583.94	3,646.85	2,498.13	438.96	6144.98	\$ 0.18	\$ 0.17	\$ 3.49		
9/6/2012	12/5/2012	107955	204.4	16,692.69	10,895.71	4,331.56	1,465.42	15227.27	\$ 0.15	\$ 0.14	\$ 7.17		
12/6/2012	1/7/2013	55056	240.7	7,685.10	4,835.23	2,007.69	842.18	6842.92	\$ 0.14	\$ 0.12	\$ 3.50		
1/8/2013	2/5/2013	68673	215.9	8,924.47	5,742.06	2,417.17	765.24	8159.23	\$ 0.13	\$ 0.12	\$ 3.54		
2/6/2013	3/7/2013	59478	220.6	8,119.85	5,288.51	2,049.45	781.89	7337.96	\$ 0.14	\$ 0.12	\$ 3.54		
3/8/2013	4/8/2013	47659	221.5	7,037.82	4,536.12	1,716.62	785.08	6252.74	\$ 0.15	\$ 0.13	\$ 3.54		
4/9/2013	5/7/2013	27342	80	4,583.01	3,154.99	1,144.47	283.55	4299.46	\$ 0.17	\$ 0.16	\$ 3.54		
5/8/2013	6/6/2013	34901	119.3	6,564.57	3,762.64	2,379.08	422.85	6141.72	\$ 0.19	\$ 0.18	\$ 3.54		
6/7/2013	7/8/2013	35399	125.5	6663.81	3745.40	2473.59	444.83	6218.99	\$ 0.19	\$ 0.18	\$ 3.54		
7/9/2013	8/6/2013	35896	131.7	6763.05	3728.16	2568.09	466.80	6296.25	\$ 0.19	\$ 0.18	\$ 3.54		
8/7/2013	9/5/2013	29599	110.5	5,263.79	2,672.79	2,199.34	391.66	4872.13	\$ 0.18	\$ 0.16	\$ 3.54		
9/6/2013	10/4/2013	30659	131.8	4,535.74	2,768.51	1,300.08	467.15	4068.59	\$ 0.15	\$ 0.13	\$ 3.54		
10/5/2013	11/4/2013	29143	180.1	4,526.83	2,631.65	1,256.83	638.35	3888.48	\$ 0.16	\$ 0.13	\$ 3.54		
11/5/2013	12/5/2013	51059	204.2	7,254.72	4,610.60	1,920.35	723.77	6530.95	\$ 0.14	\$ 0.13	\$ 3.54		
12/6/2013	1/7/2014	92172	214.8	12,215.55	8,323.08	3,131.13	761.34	11454.21	\$ 0.13	\$ 0.12	\$ 3.54		

N.J. Regional Day 334 Lyons Ave., 07112	Start Date 1/8/2012	End Date 1/7/2014	Months 23
Account Number 2147483647			
Meter Number 778018136			

ELECTRIC USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING: 1/7/2014

Total Usage	541,980	kwh
Total Charges	\$82,453	
Blended Rate	\$0.15	\$/kWh
Consumption Rate	\$0.14	\$/kWh
Demand Rate	\$3.54	\$/kW
Max Demand	222	kW
Min Demand	80.0	kW
Avg Demand	163	kW

NJ Regional Day - Electric Usage - Meter No.: 778018136



PSE&G GAS SERVICE TERRITORY
Last Updated: 10/24/12

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I - INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
Ambit Northeast, LLC 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877)-30-AMBIT (877) 302-6248 www.ambitenergy.com	R/C ACTIVE
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	888-850-1872 www.astralenergyllc.com	R/C/I ACTIVE
BBPC, LLC Great Eastern Energy 116 Village Blvd. Suite 200 Princeton, NJ 08540	888-651-4121 www.greateasternenergy.com	C/I ACTIVE
Clearview Electric Inc. d/b/a Clearview Gas 1744 Lexington Ave. Pennsauken, NJ 08110	800-746-4720 www.clearviewenergy.com	R/C ACTIVE
Colonial Energy, Inc. 83 Harding Road Wyckoff, NJ 07481	845-429-3229 www.colonialgroupinc.com	C/I ACTIVE
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07746	(888) 817-8572 www.commerceenergy.com	R ACTIVE
Compass Energy Services, Inc. 1085 Morris Avenue, Suite 150 Union, NJ 07083	866-867-8328 908-638-6605 www.compassenergy.net	C/I ACTIVE
ConocoPhillips Company 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-646-4427 www.conocophillips.com	C/I ACTIVE
Consolidated Edison Energy, Inc. d/b/a Con Edison Solutions 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-686-1383 x2130 www.conedenergy.com	

Consolidated Edison Solutions, Inc. Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955 www.conedsolutions.com	C/I ACTIVE
Constellation NewEnergy-Gas Division, LLC 900A Lake Street, Suite 2 Ramsey, NJ 07466	(800) 900-1982 www.constellation.com	C/I ACTIVE
Direct Energy Business, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	888-925-9115 www.directenergy.com	C/I ACTIVE
Direct Energy Services, LLP 120 Wood Avenue, Suite 611 Iselin, NJ 08830	866-348-4193 www.directenergy.com	R ACTIVE
Gateway Energy Services Corp. 44 Whispering Pines Lane Lakewood, NJ 08701	800-805-8586 www.gesc.com	R/C/I ACTIVE
UGI Energy Services, Inc. d/b/a GASMARK 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	856-273-9995 www.ugienergyservices.com	C/I ACTIVE
Global Energy Marketing, LLC 129 Wentz Avenue Springfield, NJ 07081	800-542-0778 www.globalp.com	C/I ACTIVE
Great Eastern Energy 116 Village Blvd., Suite 200 Princeton, NJ 08540	888-651-4121 www.greateastern.com	C/I ACTIVE
Greenlight Energy 330 Hudson Street, Suite 4 Hoboken, NJ 07030	718-204-7467 www.greenlightenergy.us	C ACTIVE
Hess Energy, Inc. One Hess Plaza Woodbridge, NJ 07095	800-437-7872 www.hess.com	C/I ACTIVE
Hess Small Business Services, LLC One Hess Plaza Woodbridge, NJ 07095	888-494-4377 www.hessenergy.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	R/C ACTIVE

Hudson Energy Services, LLC 7 Cedar Street Ramsey, NJ 07446	877- Hudson 9 www.hudsonenergyservices.com	C ACTIVE
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	877-887-6866 www.idtenergy.com	R/C ACTIVE
Integrus Energy Services – Natural Gas, LLC 99 Wood Avenue South Suite #802 Iselin, NJ 08830	800-536-0151 www.integrusenergy.com	C/I ACTIVE
Intelligent Energy 2050 Center Avenue, Suite 500 Fort Lee, NJ 07024	800-927-9794 www.intelligentenergy.org	R/C/I ACTIVE
Keil & Sons, Inc. d/b/a Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	1-877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Major Energy Services, LLC 10 Regency CT Lakewood, NJ 08701	888-625-6760 www.majorenergy.com	R/C/I ACTIVE
Marathon Power LLC 302 Main Street Paterson, NJ 07505	888-779-7255 www.mecny.com	R/C/I ACTIVE
Metromedia Energy, Inc. 6 Industrial Way Eatontown, NJ 07724	800-828-9427 www.metromediaenergy.com	C ACTIVE
Metro Energy Group, LLC 14 Washington Place Hackensack, NJ 07601	888-53-Metro www.metroenergy.com	R/C ACTIVE
MxEnergy, Inc. 900 Lake Street Ramsey, NJ 07446	800-758-4374 www.mxenergy.com	R/C/I ACTIVE
NATGASCO (Mitchell Supreme) 532 Freeman Street Orange, NJ 07050	800-840-4GAS www.natgasco.com	C ACTIVE
New Energy Services LLC 101 Neptune Avenue Deal, New Jersey 07723	800-660-3643 www.newenergyservicesllc.com	R/C/I ACTIVE

New Jersey Gas & Electric 1 Bridge Plaza, Fl. 2 Fort Lee, NJ 07024	866-568-0290 www.NJGandE.com	R/C ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th fl. Woodbridge, NJ 07095	877-273-6772 www.noblesolutions.com	C/I ACTIVE
North American Power & Gas, LLC d/b/a North American Power 197 Route 18 South Ste. 3000 East Brunswick, NJ 08816	(888) 313-9086 www.napower.com	R/C/I ACTIVE
Palmco Energy NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	877-726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Pepco Energy Services, Inc. 112 Main Street Lebanon, NJ 08833	800-363-7499 www.pepco-services.com	C/I ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	855-32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE
PPL EnergyPlus, LLC 811 Church Road - Office 105 Cherry Hill, NJ 08002	800-281-2000 www.pplenergyplus.com	C/I ACTIVE
Respond Power LLC 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 www.respondpower.com	R/C/I ACTIVE
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	800-266-6020 www.southjerseyenergy.com	C/I ACTIVE
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, NJ 08007	800-695-0666 www.sjnaturalgas.com	R/C ACTIVE
Spark Energy Gas, L.P. 2105 CityWest Blvd, Ste 100 Houston, Texas 77042	800-411-7514 www.sparkenergy.com	R/C/I ACTIVE
Sprague Energy Corp. 12 Ridge Road Chatham Township, NJ 07928	855-466-2842 www.spragueenergy.com	C/I ACTIVE

Stuyvesant Energy LLC 10 West Ivy Lane, Suite 4 Englewood, NJ 07631	800-640-6457 www.stuyfuel.com	C ACTIVE
Stream Energy New Jersey, LLC 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(973) 494-8097 www.streamenergy.net	R/C ACTIVE
Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Woodruff Energy 73 Water Street Bridgeton, NJ 08302	800-557-1121 www.woodruffenergy.com	R/C/I ACTIVE
Woodruff Energy US LLC 73 Water Street, P.O. Box 777 Bridgeton, NJ 08302	856-455-1111 800-557-1121 www.woodruffenergy.com	C/I ACTIVE
Xoom Energy New Jersey, LLC 744 Broad Street Newark, NJ 07102	888-997-8979 www.xoomenergy.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

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PSE&G ELECTRIC SERVICE TERRITORY
Last Updated: 10/24/12

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
AEP Energy, Inc. 309 Fellowship Road, Fl. 2 Mount Laurel, NJ 08054	(866) 258-3782 www.aepenergy.com	C/I ACTIVE
Alpha Gas and Electric, LLC 641 5 th Street Lakewood, NJ 08701	(855) 553-6374 www.alphagasandelectric.com	R/C ACTIVE
Ambit Northeast, LLC 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877)-30-AMBIT (877) 302-6248 www.ambitenergy.com	R/C ACTIVE
American Powernet Management, LP 437 North Grove St. Berlin, NJ 08009	(877) 977-2636 www.americanpowernet.com	C ACTIVE
Amerigreen Energy, Inc. 1463 Lamberton Road Trenton, NJ 08611	888-423-8357 www.amerigreen.com	R/C ACTIVE
AP Gas & Electric, LLC 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895 www.apge.com	R/C/I ACTIVE
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	(201) 384-5552 www.astralenergylld.com	R/C/I ACTIVE
Barclays Capital Services, Inc. 70 Hudson Street Jersey City, NJ 07302-4585	(888) 978-9974 www.group.barclays.com	C ACTIVE
BBPC, LLC d/b/a Great Eastern Energy 116 Village Blvd. Suite 200 Princeton, NJ 08540	(888) 651-4121 www.greateasternenergy.com	C/I ACTIVE
Champion Energy Services, LLC 72 Avenue L Newark, NJ 07105	(877) 653-5090 www.championenergyservices.com	R/C/I ACTIVE

Choice Energy, LLC 4257 US Highway 9, Suite 6C Freehold, NJ 07728	888-565-4490 www.4choiceenergy.com	R/C ACTIVE
Clearview Electric, Inc. 505 Park Drive Woodbury, NJ 08096	(888) CLR-VIEW (800) 746-4702 www.clearviewenergy.com	R/C/I ACTIVE
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674 www.commerceenergy.com	R ACTIVE
ConEdison Solutions Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955 www.conedsolutions.com	C/I ACTIVE
Constellation NewEnergy, Inc. 900A Lake Street, Suite 2 Ramsey, NJ 07446	(866) 237-7693 www.constellation.com	R/C/I ACTIVE
Constellation Energy 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995 www.constellation.com	R ACTIVE
Credit Suisse, (USA) Inc. 700 College Road East Princeton, NJ 08450	(212) 538-3124 www.creditsuisse.com	C ACTIVE
Direct Energy Business, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115 www.directenergybusiness.com	C/I ACTIVE
Direct Energy Services, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(866) 348-4193 www.directenergy.com	R ACTIVE
Discount Energy Group, LLC 811 Church Road, Suite 149 Cherry Hill, New Jersey 08002	(800) 282-3331 www.discountenergygroup.com	R/C ACTIVE
Dominion Retail, Inc. d/b/a Dominion Energy Solutions 395 Route #70 West Suite 125 Lakewood, NJ 08701	(866) 275-4240 www.dom.com/products	R/C ACTIVE

DTE Energy Supply, Inc. One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450 www.dtesupply.com	C/I ACTIVE
Energy.me Midwest LLC 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270 www.energy.me	R/C/I ACTIVE
Energy Plus Holdings LLC 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193 www.energypluscompany.com	R/C ACTIVE
Ethical Electric Benefit Co. d/b/a Ethical Electric 100 Overlook Center, 2 nd Fl. Princeton, NJ 08540	(888) 444-9452 www.ethicalelectric.com	R/C ACTIVE
FirstEnergy Solutions 300 Madison Avenue Morristown, NJ 07962	(800) 977-0500 www.fes.com	C/I ACTIVE
Gateway Energy Services Corp. 44 Whispering Pines Lane Lakewood, NJ 08701	(800) 805-8586 www.gesc.com	R/C/I ACTIVE
GDF SUEZ Energy Resources NA, Inc. 333 Thornall Street Sixth Floor Edison, NJ 08837	(866) 999-8374 www.gdfsuezenergyresources.com	C/I ACTIVE
Glacial Energy of New Jersey, Inc. 75 Route 15 Building E Lafayette, NJ 07848	(888) 452-2425 www.glacialenergy.com	C/I ACTIVE
Global Energy Marketing LLC 129 Wentz Avenue Springfield, NJ 07081	(800) 542-0778 www.globalp.com	C/I ACTIVE
Green Mountain Energy Company 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 www.greenmountain.com/commercial-home	C/I ACTIVE

Hess Corporation 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 www.hess.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	R/C ACTIVE
HOP Energy, LLC d/b/a Metro Energy, HOP Fleet Fueling, HOP Energy Fleet Fueling 1011 Hudson Avenue Ridgefield, NJ 07657	(877) 390-7155 www.hopenergy.com	R/C/I ACTIVE
Hudson Energy Services, LLC 7 Cedar Street Ramsey, New Jersey 07446	(877) Hudson 9 www.hudsonenergyservices.com	C ACTIVE
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	(877) 887-6866 www.idtenergy.com	R/C ACTIVE
Independence Energy Group, LLC 3711 Market Street, 10 th Fl. Philadelphia, PA 19104	(877) 235-6708 www.chooseindependence.com	R/C ACTIVE
Integrus Energy Services, Inc. 99 Wood Ave, South, Suite 802 Iselin, NJ 08830	(877) 763-9977 www.integrusenergy.com	C/I ACTIVE
Keil & Sons, Inc. d/b/a Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	(877) 797-8786 www.systrumenergy.com	R/C/I ACTIVE
Liberty Power Delaware, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	C/I ACTIVE
Liberty Power Holdings, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	C/I ACTIVE

Linde Energy Services 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644 www.linde.com	C/I ACTIVE
Marathon Power LLC 302 Main Street Paterson, NJ 07505	(888) 779-7255 www.mecny.com	R/C/I ACTIVE
MXenergy Electric Inc. 900 Lake Street Ramsey, NJ 07446	(800) 785-4374 www.mxenergy.com	R/C/I ACTIVE
NATGASCO, Inc. 532 Freeman St. Orange, NJ 07050	(973) 678-1800 x. 251 www.supremeenergyinc.com	R/C ACTIVE
NextEra Energy Services New Jersey, LLC 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential www.nexteraenergyservices.com	R/C/I ACTIVE
New Jersey Gas & Electric 1 Bridge Plaza fl. 2 Fort Lee, NJ 07024	(866) 568-0290 www.NJGandE.com	R/C ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772 www.noblesolutions.com	C/I ACTIVE
North American Power and Gas, LLC 222 Ridgedale Avenue Cedar Knolls, NJ 07927	(888) 313-9086 www.napower.com	R/C/I ACTIVE
Palmco Power NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Pepco Energy Services, Inc. 112 Main St. Lebanon, NJ 08833	(800) ENERGY-9 (363-7499) www.pepco-services.com	C/I ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE

PPL Energy Plus, LLC 811 Church Road Cherry Hill, NJ 08002	(800) 281-2000 www.pplenergyplus.com	C/I ACTIVE
Public Power & Utility of New Jersey, LLC 39 Old Ridgebury Rd. Suite 14 Danbury, CT 06810	(888) 354-4415 www.ppandu.com	R/C/I ACTIVE
Reliant Energy 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 www.reliant.com/pjm	R/C/I ACTIVE
ResCom Energy LLC 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041 http://rescomenergy.com	R/C/I ACTIVE
Respond Power LLC 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 www.respondpower.com	R/C/I ACTIVE
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	(800) 266-6020 www.southjerseyenergy.com	C/I ACTIVE
Sperian Energy Corp. 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082	R/C/I ACTIVE
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, N.J. 08007	(800) 695-0666 www.sjnaturalgas.com	R/C ACTIVE
Spark Energy, L.P. 2105 CityWest Blvd., Ste 100 Houston, Texas 77042	(800) 441-7514 www.sparkenergy.com	R/C/I ACTIVE
Sprague Energy Corp. 12 Ridge Road Chatham Township, NJ 07928	(800) 225-1560 www.spragueenergy.com	C/I ACTIVE
Starion Energy PA Inc. 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040 www.starionenergy.com	R/C/I ACTIVE
Stream Energy 309 Fellowship Rd., Suite 200 Mt. Laurel, NJ 08054	(877) 39-8150 www.streamenergy.net	R ACTIVE

UGI Energy Services, Inc. d/b/a GASMARK 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(856) 273-9995 www.ugienergyservices.com	C/I ACTIVE
Verde Energy USA, Inc. 50 East Palisades Avenue Englewood, NJ 07631	(800) 388-3862 www.lowcostpower.com	R/C/I ACTIVE
Viridian Energy 2001 Route 46, Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508 www.viridian.com	R/C/I ACTIVE
Xoom Energy New Jersey, LLC 744 Broad Street Newark, NJ 07102	(888) 997-8979 www.xoomenergy.com	R/C/I ACTIVE
YEP Energy 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736 www.yepenergyNJ.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

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APPENDIX B

Equipment Inventory

Newark Regional School District
CHA Project# 27999
NJ Regional Day Elementary School

[illegible]

Cost of Electricity:

\$0.138	\$/kWh
\$3.54	\$/kW

EXISTING CONDITIONS												Retrofit Control
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	Usage Describe Usage Type using Operating Hours	No. of Fixtures No. of fixtures before the retrofit	Standard Fixture Code Lighting Fixture Code	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control Pre-inst. control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/space) * (Annual Hours)	Retrofit control device	Notes
20LED	Custodian Office	Offices	2	S 32 C F 1 (ELE)	F41LL	32	0.06	SW	2400	154	C-OCC	
40LED	Custodian Office	Offices	2	T 32 R F 2 (ELE)	F42LL	60	0.12	SW	2400	288	C-OCC	
7LED	Vest	Hallways	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.06	SW	6240	374	NONE	
35LED	Kitchen	Kitchen	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.27	SW	3000	810	C-OCC	
7LED	Kitchen	Kitchen	2	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.12	SW	3000	360	C-OCC	
146LED	Gym	Gymnasium	9	High Bay MH 400	MH400/1	458	4.12	SW	2912	12,003	NONE	
20LED	Storage	Storage Areas	2	S 32 C F 1 (ELE)	F41LL	32	0.06	SW	1000	64	C-OCC	
40LED	Girls Locker Room	Locker	2	T 32 R F 2 (ELE)	F42LL	60	0.12	SW	2400	288	C-OCC	
40LED	Vest	Hallways	2	T 32 R F 2 (ELE)	F42LL	60	0.12	SW	6240	749	NONE	
40LED	Boys Locker Room	Locker	2	T 32 R F 2 (ELE)	F42LL	60	0.12	SW	2400	288	C-OCC	
35LED	Faculty Room	Break/Lunch Rooms	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.35	SW	2400	3,240	C-OCC	
35LED	13A Office	Offices	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.18	SW	2400	432	C-OCC	
7LED	Nurse	Offices	4	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.24	SW	2400	576	C-OCC	
20LED	Exam Room	Offices	2	S 32 C F 1 (ELE)	F41LL	32	0.06	SW	2400	154	C-OCC	
20LED	Storage	Storage Areas	1	S 32 C F 1 (ELE)	F41LL	32	0.03	SW	1000	32	C-OCC	
7LED	Corridor	Hallways	7	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.42	SW	6240	2,621	NONE	
35LED	Main Office	Offices	9	T 32 R F 3 (ELE)	F43ILL/2	90	0.81	SW	2400	1,944	C-OCC	
35LED	Principal Office	Offices	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.54	SW	2400	1,296	C-OCC	
7LED	Storage	Storage Areas	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.06	SW	1000	60	C-OCC	
35LED	Storage	Storage Areas	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.09	SW	1000	90	C-OCC	
34LED	Curriculum Library	Classrooms	6	1T 32 C F 4 (ELE)	F44ILL	112	0.67	SW	2400	1,613	C-OCC	
7LED	Curriculum Library	Classrooms	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.06	SW	2400	144	C-OCC	
34LED	A117 Classroom	Classrooms	8	1T 32 C F 4 (ELE)	F44ILL	112	0.90	SW	2400	2,150	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	
34LED	Office	Offices	1	1T 32 C F 4 (ELE)	F44ILL	112	0.11	SW	2400	269	C-OCC	
34LED	A118 Classroom	Classrooms	8	1T 32 C F 4 (ELE)	F44ILL	112	0.90	SW	2400	2,150	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	
20LED	Vest	Hallways	4	S 32 C F 1 (ELE)	F41LL	32	0.13	SW	6240	799	NONE	
34LED	Vest	Hallways	2	1T 32 C F 4 (ELE)	F44ILL	112	0.22	SW	6240	1,398	NONE	
34LED	Office	Offices	1	1T 32 C F 4 (ELE)	F44ILL	112	0.11	SW	2400	269	C-OCC	
34LED	A116 Classroom	Classrooms	8	1T 32 C F 4 (ELE)	F44ILL	112	0.90	SW	2400	2,150	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	
34LED	Room4	Classrooms	11	1T 32 C F 4 (ELE)	F44ILL	112	1.23	SW	2400	2,957	C-OCC	
34LED	Office	Offices	2	1T 32 C F 4 (ELE)	F44ILL	112	0.22	SW	2400	538	C-OCC	
20LED	Storage	Storage Areas	1	S 32 C F 1 (ELE)	F41LL	32	0.03	SW	1000	32	C-OCC	
34LED	B120 Classroom	Classrooms	7	1T 32 C F 4 (ELE)	F44ILL	112	0.78	SW	2400	1,882	C-OCC	
7LED	B120 Classroom	Classrooms	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.06	SW	2400	144	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	
34LED	Office	Offices	1	1T 32 C F 4 (ELE)	F44ILL	112	0.11	SW	2400	269	C-OCC	
20LED	Vest	Hallways	4	S 32 C F 1 (ELE)	F41LL	32	0.13	SW	6240	799	NONE	
34LED	Vest	Hallways	2	1T 32 C F 4 (ELE)	F44ILL	112	0.22	SW	6240	1,398	NONE	
34LED	Office	Offices	1	1T 32 C F 4 (ELE)	F44ILL	112	0.11	SW	2400	269	C-OCC	
34LED	B119 Classroom	Classrooms	8	1T 32 C F 4 (ELE)	F44ILL	112	0.90	SW	2400	2,150	C-OCC	
7LED	B119 Classroom	Classrooms	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.06	SW	2400	144	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	
34LED	Room 7 Classroom	Classrooms	7	1T 32 C F 4 (ELE)	F44ILL	112	0.78	SW	2400	1,882	C-OCC	
7LED	Room 7 Classroom	Classrooms	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.06	SW	2400	144	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	
35LED	Family Living	Classrooms	9	T 32 R F 3 (ELE)	F43ILL/2	90	0.81	SW	2400	1,944	C-OCC	
34LED	TR	Restroom	1	1T 32 C F 4 (ELE)	F44ILL	112	0.11	SW	1000	112	NONE	
34LED	Band	Classrooms	2	1T 32 C F 4 (ELE)	F44ILL	112	0.22	SW	2400	538	C-OCC	
34LED	Storage	Storage Areas	1	1T 32 C F 4 (ELE)	F44ILL	112	0.11	SW	1000	112	C-OCC	
34LED	124 Classroom	Classrooms	7	1T 32 C F 4 (ELE)	F44ILL	112	0.78	SW	2400	1,882	C-OCC	
7LED	124 Classroom	Classrooms	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.06	SW	2400	144	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	
20LED	Vest	Hallways	4	S 32 C F 1 (ELE)	F41LL	32	0.13	SW	6240	799	NONE	
34LED	Vest	Hallways	2	1T 32 C F 4 (ELE)	F44ILL	112	0.22	SW	6240	1,398	NONE	
34LED	Office	Offices	1	1T 32 C F 4 (ELE)	F44ILL	112	0.11	SW	2400	269	C-OCC	
34LED	125 Classroom	Classrooms	7	1T 32 C F 4 (ELE)	F44ILL	112	0.78	SW	2400	1,882	C-OCC	
7LED	125 Classroom	Classrooms	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.06	SW	2400	144	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	
34LED	126 Classroom	Classrooms	7	1T 32 C F 4 (ELE)	F44ILL	112	0.78	SW	2400	1,882	C-OCC	
7LED	126 Classroom	Classrooms	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.06	SW	2400	144	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	
34LED	Office	Offices	1	1T 32 C F 4 (ELE)	F44ILL	112	0.11	SW	2400	269	C-OCC	
34LED	C127 Classroom	Classrooms	7	1T 32 C F 4 (ELE)	F44ILL	112	0.78	SW	2400	1,882	C-OCC	
7LED	C127 Classroom	Classrooms	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.06	SW	2400	144	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	
7LED	Corridor	Hallways	23	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	1.38	SW	6240	8,611	NONE	
34LED	Office	Offices	2	1T 32 C F 4 (ELE)	F44ILL	112	0.22	SW	2400	538	C-OCC	
39	TR	Restroom	1	2' 17 W F 2 (ELE)	F22ILL	33	0.03	SW	1000	33	NONE	

Cost of Electricity:

\$0.138	\$/kWh
\$3.54	\$/kW

EXISTING CONDITIONS												Retrofit Control
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	Usage Describe Usage Type using Operating Hours	No. of Fixtures No. of fixtures before the retrofit	Standard Fixture Code Lighting Fixture Code	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control Pre-inst. control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/space) * (Annual Hours)	Retrofit control device	Notes
20LED	Janitor Closet	Janitor	1	S 32 C F 1 (ELE)	F41LL	32	0.03	SW	3000	96	C-OCC	
35LED	Door Vest	Hallways	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.09	SW	6240	562	NONE	
	Total		252				24.97			73,082		

APPENDIX C

ECM Calculations

Newark Board of Education - NJBPU
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Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Metric Ton Carbon Dioxide Equivalent	Building Area	Annual Utility Cost		
\$	0.152	\$/kWh blended	0.000420205	21,714	Electric	Natural Gas	Fuel Oil
\$	0.138	\$/kWh supply	541,980		\$ 82,453		
\$	3.54	\$/kW	222.0				
\$	-	\$/Therm	-	0.00533471			
\$	7.55	\$/kgals		0			
		\$/Gal					

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Recommend?		Item	Savings					Cost	Simple Payback	Life Expectancy	Equivalent CO ₂ (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings					ROI	NPV	IRR	
Y or N			kW	kWh	therms	No. 2 Oil gal	Water kgal								\$	kW	kWh	therms	kgal/vr				\$
Y	ECM-1	Replace Door Sweeps and Seals	0.0	1,415	0	0	0	215	\$ 1,383	6.4	15	0.6	\$ -	N	6.4	0.0	21,232	0	0	\$ 3,230	1.3	\$1,188	13.1%
Y	ECM-2	PTAC Replacement with Packaged Terminal Heat Pumps	0.0	82,997	0	0	0	12,627	\$ 84,000	6.7	15	34.9	\$ 2,847	N	6.4	0.0	1,244,962	0	0	\$ 189,400	1.3	\$69,584	13.1%
Y	ECM-3	Replace Existing DX Cooled Split Systems	0.0	880	0	0	0	134	\$ 45,800	342.0	20	0.4	\$ 1,472	N	331.0	0.0	17,607	0	0	\$ 2,679	(0.9)	(\$42,335)	-18.7%
Y	ECM-4	Install Basic Control	0.0	14,654	0	0	0	2,229	\$ 21,309	9.6	15	6.2	\$ -	N	9.6	0.0	219,806	0	0	\$ 33,440	0.6	\$5,304	6.2%
Y	ECM-5	Install Vending Machine Controls	0.0	5,906	0	0	0	898	\$ 560	0.6	15	2.5	\$ -	N	0.6	0.0	88,583	0	0	\$ 13,476	23.1	\$10,165	160.4%
N	ECM-L1	Lighting Replacements / Upgrades	16.9	49,202	0	0	0	7,506	\$ 58,539	7.8	15.0	20.7	\$ 900	N	7.7	253.8	738,024	0	0	\$ 123,059	1.1	\$31,971	9.8%
N	ECM-L2	Install Lighting Controls (Add Occupancy Sensors)	0.0	13,947	0	0	0	1,924	\$ 13,230	6.9	15.0	5.9	\$ 1,715	N	6.0	0.0	209,202	0	0	\$ 31,827	1.4	\$11,454	14.5%
Y	ECM-L3	Lighting Replacements with Controls (Occupany Sensors)	16.9	53,831	0	0	0	8,145	\$ 71,769	8.8	15.0	22.6	\$ 2,615	N	8.5	253.8	807,463	0	0	\$ 133,623	0.9	\$28,080	8.1%
Total (Does Not Include ECM-L1 & ECM-L2)			16.9	159,683	0	0	0	\$ 24,249	\$ 224,821	9.3	15.8	67	\$ 6,934		9.0	254	2,399,654	-	-	\$ 375,849	0.7	71591.773	7.2%
Recommended Measures (highlighted green above)			16.9	159,683	0	0	0	\$ 24,249	\$ 224,821	9.3	15.8	67	\$ 6,934	0	9.0	254	2,399,654	-	-	\$ 375,849	0.7	71591.773	7.2%
% of Existing			8%	29%	#DIV/0!	#DIV/0!	#DIV/0!																

City:		Newark, NJ					
Occupied Hours/Week		70	70	70	70	50	
		Building	Auditorium	Gymnasium	Library	Classrooms	
		Operating Hours	Operating Hours	Occupied Hours	Occupied Hours	Occupied Hours	
Temp	Enthalpy h (Btu/lb)	Bin Hours					
102.5							
97.5	35.4	6	3	3	3	3	2
92.5	37.4	31	13	13	13	13	9
87.5	35.0	131	55	55	55	55	39
82.5	33.0	500	208	208	208	208	149
77.5	31.5	620	258	258	258	258	185
72.5	29.9	664	277	277	277	277	198
67.5	27.2	854	356	356	356	356	254
62.5	24.0	927	386	386	386	386	276
57.5	20.3	600	250	250	250	250	179
52.5	18.2	730	304	304	304	304	217
47.5	16.0	491	205	205	205	205	146
42.5	14.5	656	273	273	273	273	195
37.5	12.5	1,023	426	426	426	426	304
32.5	10.5	734	306	306	306	306	218
27.5	8.7	334	139	139	139	139	99
22.5	7.0	252	105	105	105	105	75
17.5	5.4	125	52	52	52	52	37
12.5	3.7	47	20	20	20	20	14
7.5	2.1	34	14	14	14	14	10
2.5	1.3	1	0	0	0	0	0
-2.5							
-7.5							

Multipliers	
Material:	1.027
Labor:	1.246
Equipment:	1.124

Heating System Efficiency	80%
Cooling Eff (kW/ton)	1.2

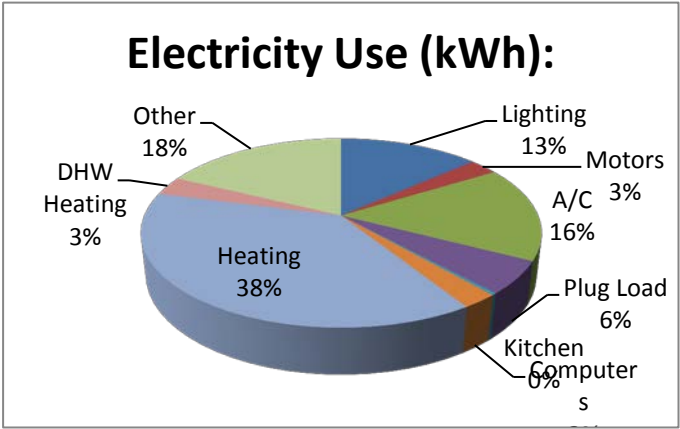
Heating	
Hours	4,427 Hrs
Weighted Avg	40 F
Avg	28 F

Cooling	
Hours	4,333 Hrs
Weighted Avg	68 F
Avg	78 F

Utility End Use Analysis		
Electricity Use (kWh):		Notes/Comments:
541,980	Total	Based on utility analysis
73,082	Lighting	From Lighting Calculations
15,000	Motors	Estimated
88,413	A/C	Estimated
30,400	Plug Load	Estimated
1,750	Kitchen	Estimated
13,500	Computers	Estimated
205,952	Heating	
17,509	DHW Heating	
96,373	Other	Remaining

0.13484293
0.027676324
0.163130434
0.056089944
0.003228904
0.024908691

0.177817548



135928.4586

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ECM-1: Install Door Sweeps & Seals

Description: This ECM evaluates the thermal and electrical savings associate with adding door seals and sweeps to prevent infiltration of cold (hot) outdoor air.

Heating System Efficiency	100%	Ex Occupied Cing Temp.	72 °F	Ex Occupied Htg Temp.	80 °F
Cooling System Efficiency	1.20 kW/ton	Ex Unoccupied Cing Temp.	72 °F	Ex Unoccupied Htg Temp.	80 °F
Linear Feet of Door Edge	18 LF	Cooling Occ Enthalpy Setpoint	27.5 Btu/lb	Electricity (Cooling)	\$ 0.15 \$/kWh
Existing Infiltration Factor*	1.5 cfm/LF	Cooling Unocc Enthalpy Setpoint	27.5 Btu/lb	Electricity (Heating)	\$ 0.15 \$/kWh
Proposed Infiltration Factor*	0.45 cfm/LF				

*Infiltration Factor per Carrier Handbook of Air Conditioning System Design
based on average door seal gap calculated below.

					EXISTING LOADS		PROPOSED LOADS		COOLING ENERGY		HEATING ENERGY	
					Occupied	Unoccupied	Occupied	Unoccupied				
Avg Outdoor Air Temp. Bins °F	Avg Outdoor Air Enthalpy	Existing Equipment Bin Hours	Occupied Equipment Bin Hours	Unoccupied Equipment Bin Hours	Door Infiltration Load BTUH	Door Infiltration Load BTUH	Door Infiltration Load BTUH	Door Infiltration Load BTUH	Existing Cooling Energy kWh	Proposed Cooling Energy kWh	Existing Cooling Energy kWh	Proposed Cooling Energy kWh
A		B	C	D	E	F	G	H	I	J	K	L
102.5	0.0	0	0	0	3,341	3,341	1,002	1,002	0	0	0	0
97.5	35.4	6	3	4	-961	-961	-288	-288	1	0	0	0
92.5	37.4	31	13	18	-1,203	-1,203	-361	-361	4	1	0	0
87.5	35.0	131	55	76	-909	-909	-273	-273	12	4	0	0
82.5	33.0	500	208	292	-674	-674	-202	-202	34	10	0	0
77.5	31.5	620	258	362	-492	-492	-148	-148	30	9	0	0
72.5	29.9	664	277	387	-292	-292	-88	-88	19	6	0	0
67.5	27.2	854	356	498	365	365	109	109	0	0	91	27
62.5	24.0	927	386	541	510	510	153	153	0	0	139	42
57.5	20.3	600	250	350	656	656	197	197	0	0	115	35
52.5	18.2	730	304	426	802	802	241	241	0	0	172	51
47.5	16.0	491	205	286	948	948	284	284	0	0	136	41
42.5	14.5	656	273	383	1,094	1,094	328	328	0	0	210	63
37.5	12.5	1,023	426	597	1,239	1,239	372	372	0	0	372	111
32.5	10.5	734	306	428	1,385	1,385	416	416	0	0	298	89
27.5	8.7	334	139	195	1,531	1,531	459	459	0	0	150	45
22.5	7.0	252	105	147	1,677	1,677	503	503	0	0	124	37
17.5	5.4	125	52	73	1,823	1,823	547	547	0	0	67	20
12.5	3.7	47	20	27	1,968	1,968	590	590	0	0	27	8
7.5	2.1	34	14	20	2,114	2,114	634	634	0	0	21	6
2.5	1.3	1	0	1	2,260	2,260	678	678	0	0	1	0
-2.5	0.0	0	0	0	2,406	2,406	722	722	0	0	0	0
-7.5	0.0	0	0	0	2,552	2,552	765	765	0	0	0	0
TOTALS		8,760	3,650	5,110					100	30	1,922	577

Existing Door Infiltration	27 cfm	Savings	1,346 kWh	\$ 205
Existing Unoccupied Door Infiltration	27 cfm		70 kWh	\$ 11
Proposed Door Infiltration	8 cfm			\$ 215
Proposed Unoccupied Door Infiltration	8 cfm			

Door	Width (ft)	Height (ft)	Linear Feet (LF)	gap (in)	gap location	LF of gap	% door w/ gap	Average gap for door (in)
1	3	7	20	0.25	bottom/seam	3	15%	0.0375
2	3	7	20	0.25	bottom/seam	3	15%	0.0375
3	3	7	20	0.25	bottom/seam	3	15%	0.0375
4	3	7	20	0.25	bottom/seam	3	15%	0.0375
5	3	7	20	0.125	bottom/seam	3	15%	0.01875
6	3	7	20	0.125	bottom/seam	3	15%	0.01875
Total	18	42	120	0.208		18	15%	0.031

Note: Doors labeled 'a', 'b', etc. are a part of the same door assembly.

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Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-1: Install Door Sweeps & Seals - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Door Weatherization Seals & Sweeps	6	EA	\$ 40	\$ 115	\$ -	\$ 246	\$ 860	\$ -	\$ 1,106	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 1,106	Subtotal
\$ 277	25% Contingency
\$ 1,383	Total

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EQUIPMENT	AREA SERVED	DX COOLING CAPACITY (btu/h)	DX HEATING CAPACITY (btu/h)	QTY.	TOTAL MBH
ACU	Classrooms	36,000		12	432,000.0
ACU	Faculty Lounge	36,000.0		1	36,000.0
		72,000	0		468,000 MBH

ECM-1: PTAC Replacement with Packaged Terminal Heat Pumps

ECM Description Summary

Classrooms are currently conditioned by packaged terminal air-conditioning units units. These units provide heating and cooling to the space. This ECM evaluates implementation of a heat pump to condition the space.

ASSUMPTIONS			Comments
Electric Cost	\$0.152	/ kWh	
Average run hours per Week	70	Hours	
Space Balance Point	55	F	
Space Temperature Setpoint	65	deg F	Cooling
Cooling BTU/Hr Rating of existing DX equipment	936,000	Btu / Hr	Total BTU/hr of DX equipment to be replaced.
Average EER (cooling)	8.1		Based on unit nameplate data
Existing Annual Electric Usage (Heating)	72,083	kW	Taken from Utility Breakdown * % of building served by units
Existing Annual Electric Usage (Cooling)	72,644		

Item	Value	Units	Comments
Proposed Average EER	13.5		Based on new units
Heating Hours	602	Hrs	2 Staged Heat Pump. Based on heating degree bins between 35-60F , electric heat below 35 F
Percentage of Heating Bin Hours	75%		
Proposed Annual Electric Usage	43,587	kWh	

ANNUAL SAVINGS		
Annual Electrical Usage Savings	29,058	kWh
Annual Electrical Usage Savings (heating)	53,940	kWh
Annual Cost Savings	\$12,627	

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Heating Hrs at Temp Above balance point	Assumed % of time of operation	Cooling hrs of Operation	Electric Heating hrs of Operation	HP hrs of Operation
102.5								
97.5	6	3	100%	0	0%	3	0	0
92.5	31	13	88%	0	0%	11	0	0
87.5	131	55	76%	0	0%	42	0	0
82.5	500	208	65%	0	0%	135	0	0
77.5	620	258	53%	0	0%	137	0	0
72.5	664	277	41%	0	0%	114	0	0
67.5	854	356	29%	0	0%	105	0	0
62.5	927	386	18%	0	0%	68	0	0
57.5	600	250	6%	0	0%	15	0	0
52.5	730	0	0%	730	5%	0	0	35
47.5	491	0	0%	491	14%	0	0	70
42.5	656	0	0%	656	24%	0	0	156
37.5	1,023	0	0%	1023	33%	0	0	341
32.5	734	0	0%	734	43%	0	315	0
27.5	334	0	0%	334	52%	0	175	0
22.5	252	0	0%	252	62%	0	156	0
17.5	125	0	0%	125	71%	0	89	0
12.5	47	0	0%	47	81%	0	38	0
7.5	34	0	0%	34	90%	0	31	0
2.5	1	0	0%	1	100%	0	1	0
-2.5								
-7.5								
Total	8,760	1,805	35%	4,427	18%	629	805	602

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Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-1: PTAC Replacement with Packaged Terminal Heat Pumps - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Existing PTAC demolition	13	EA	\$ 100	\$ 250		\$ 1,335	\$ 4,050	\$ -	\$ 5,385	RS Means 2012
(1) HP, 3.0 Packaged Air Source Heat Pump	13	EA	\$ 3,275	\$ 670		\$ 43,725	\$ 10,853	\$ -	\$ 54,577	RS Means 2012
Electrical - misc.	1	LS	\$ 1,000	\$ 5,000		\$ 1,027	\$ 6,230	\$ -	\$ 7,257	RS Means 2012

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 67,219	Subtotal
\$ 16,805	25% Contingency
\$ 84,000	Total

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EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY (MBH)
CU-1	Gymnasium	120
CU-2	Main Office / Nurse	36
CU-3	School	36

Total Electric DX Cooling: 192 MBH

ECM-3: Replace Existing DX Cooled Split Systems

ECM Description Summary

By replacing older split system DX equipment with higher SEER/EER DX Heat Pumps units, significant electrical energy can be saved. Control schemes can be incorporated that were not possible with the older equipment as well, but the equipment can also operate in same manner as existing (i.e., stand alone, or monitored/sequenced by a BAS). It is recommended these units be replaced by more modern DX split system equipment with high efficiecný fans and compressors.

ASSUMPTIONS		Comments	
Electric Cost	\$0.152 / kWh		
Average run hours per Week	70 Hours		
Space Balance Point	55 F		
Space Temperature Setpoint	72 deg F	Setpoint.	
BTU/Hr Rating of existing DX equipment	192,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.	
Average EER	10.3		
Existing Annual Electric Usage	7,357 kWh		

Item	Value	Units	Comments
Proposed EER	11.7		New ductless mini-splits (per manufacturer)
Proposed Annual Electric Usage	6,477	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	880 kWh
Annual Cost Savings	\$134

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	3	89%	2
92.5	31	13	79%	10
87.5	131	55	68%	37
82.5	500	208	58%	121
77.5	620	258	47%	122
72.5	664	277	37%	102
67.5	854	0	26%	0
62.5	927	0	16%	0
57.5	600	0	5%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0
Total	8,760	813	49%	395

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Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-3: Replace Existing DX Cooled Split Systems - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Existing Split System demolition	3	EA	\$ 100	\$ 250		\$ 308	\$ 935	\$ -	\$ 1,243	RS Means 2012
(1) 10-ton Split System	1	EA	\$ 13,000	\$ 500		\$ 13,351	\$ 623	\$ -	\$ 13,974	RS Means 2012
Piping	1	EA	\$ 250	\$ 500		\$ 257	\$ 623	\$ -	\$ 880	RS Means 2012
(1) 3-ton Split System	2	EA	\$ 5,000	\$ 500		\$ 10,270	\$ 1,246	\$ -	\$ 11,516	RS Means 2012
Piping	2	EA	\$ 250	\$ 500		\$ 514	\$ 1,246	\$ -	\$ 1,760	RS Means 2012
Electrical - misc.	1	LS	\$ 1,000	\$ 5,000		\$ 1,027	\$ 6,230	\$ -	\$ 7,257	RS Means 2012

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 36,629	Subtotal
\$ 9,157	25% Contingency
\$ 45,800	Total

ECM-4: Install Basic Controls

Description: This ECM evaluates installing controls for the packaged HVAC units in classrooms, the split systems in the office, gymnasium and faculty lounge to incorporate a night setback temperature.

Day Setback				Nighttime Setback			
EXISTING CONDITIONS				EXISTING CONDITIONS			
Heating				Heating			
Heating Season Facility Temp	80	F	Th	Heating Season Facility Temp	80	F	
Weekly Occupied Hours	70	hrs	H	Weekly Occupied Hours	70	hrs	
Heating Season Setback Temp	75	F	Sh	Heating Season Setback Temp	65	F	
Heating Season % Savings per	3%		Ph	Heating Season % Savings per	3%		
Annual Boiler Capacity	-	Mbtu/yr		Annual Boiler Capacity		Mbtu/yr	
Connected Heating Load	60,361	Btu/hr	Caph	Connected Heating Load Capacity	60,361	Btu/hr	
Equivalent Full Load Heating	-	hrs	EFLHh	Equivalent Full Load Heating Hours	500	hrs	
Heating Equipment Efficiency	100%		AFUEh	Heating Equipment Efficiency	100%		
				Cooling			
Cooling Season Facility Temp	72	F	Tc	Cooling Season Facility Temp	72	F	
Weekly Occupied Hours	70	hrs	H	Weekly Occupied Hours	70	hrs	
Cooling Season Setback Temp	74	F	Sc	Cooling Season Setback Temp	80	F	
Cooling Season % Savings per	6%		Pc	Cooling Season % Savings per	2%		
Connected Cooling Load	39	Tons	Capc	Connected Cooling Load Capacity	39	Tons	
Equivalent Full Load Cooling	-	hrs	EFLHc	Equivalent Full Load Cooling Hours	200	hrs	
Cooling Equipment EER	9.0		AFUEc	Cooling Equipment EER	9.0		
SAVINGS				SAVINGS			
Heating Electricity Savings	0	kWh		Heating Electricity Savings	2,203	kWh	
Cooling Electricity Savings	0	kWh		Cooling Electricity Savings	12,450	kWh	

Daytime reset not recommended

\$0.15 \$/kWh Blended
\$0.00 \$/Therm

COMBINED SAVINGS		
Heating Electricity Savings	2,203	kWh
Cooling Electricity Savings	12,450	kWh
Total Cost Savings	\$ 2,229	
Estimated Total Project Cost	\$ 21,309	
Simple Payback	9.6	Yrs

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

Algorithms

Cooling Energy Savings (kWh) = (((T_c*(H+5)+S_c*(168-(H+5)))/168)-
T_c)*(P_c*Cap_{hp}*12*EFLH_c/EER_{hp})

Heating Energy Savings (kWh) = (((T_h*(H+5)+S_h*(168-(H+5)))/168)-
T_h)*(P_h*Cap_{hp}*12*EFLH_h/EER_{hp})

Heating Energy Savings (Therms) = (T_h-(T_h*(H+5)+S_h*(168-(H+5)))/168)*
(P_h*Cap_h*EFLH_h/AFUE_h/100,000)

Definition of Variables

T_h = Heating Season Facility Temp. (°F)
T_c = Cooling Season Facility Temp. (°F)
S_h = Heating Season Setback Temp. (°F)
S_c = Cooling Season Setup Temp. (°F)
H = Weekly Occupied Hours
Cap_{hp} = Connected load capacity of heat pump/AC (Tons) – Provided on Application.
Cap_h = Connected heating load capacity (Btu/hr) – Provided on Application.
EFLH_c = Equivalent full load cooling hours
EFLH_h = Equivalent full load heating hours
P_h = Heating season percent savings per degree setback
P_c = Cooling season percent savings per degree setup
AFUE_h = Heating equipment efficiency – Provided on Application.
EER_{hp} = Heat pump/AC equipment efficiency – Provided on Application

Occupancy Controlled Thermostats

Component	Type	Value	Source
T _h	Variable		Application
T _c	Variable		Application
S _h	Fixed	T _h -5°	
S _c	Fixed	T _c +5°	
H	Variable		Application; Default of 56 hrs/week
Cap _{hp}	Variable		Application
Cap _h	Variable		Application
EFLH _c	Fixed	381	1
EFLH _h	Fixed	900	PSE&G
P _h	Fixed	3%	2
P _c	Fixed	6%	2
AFUE _h	Variable		Application
EER _{hp}	Variable		Application

- Sources:
1. JCP&L metered data from 1995-1999
 2. ENERGY STAR Products website

Newark Board of Education - NJBPU
CHA Project Numer: 27999
NJ Regional Day

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

ECM-4: Install Basic Controls - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Boiler Controller	1	ea	\$ 7,500	\$ 7,500		\$ 7,703	\$ 9,345	\$ -	\$ 17,048	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 17,048	Subtotal
\$ 4,262	25% Contingency
\$ 21,309	Total

Newark Board of Education - NJBPU
CHA Project Numer: 27999
NJ Regional Day

ECM-5: Install Vending Machine Controls

Description : Vending machines generally operate 24/7 regardless of the actual usage. This measure proposes installing vending machine controls to reduce the total run time of these units. Cold beverage machines will cycle on for 15 minutes every two hours in order to keep beverages at a desired temperature. The result is a reduction in total electrical energy usage.

Unit Cost: \$0.152 \$/kWh blended

Energy Savings Calculations:

Existing	
Cold Beverage Vending Machine Electric usage	7,008 kWh ^{1,4,7}
Snack Vending Machine Electric usage	- kWh ^{2,5,7}
Dual Vending Machine Electric Usage	- kWh ^{3,6,7}
Total Vending Machine Electric Usage	7,008 kWh

Proposed	
Cold Beverage Vending Machine Electric usage	1,103 kWh ⁸
Snack Vending Machine Electric usage	0 kWh
Dual Vending Machine Electric Usage	0 kWh
Total Vending Machine Electric Usage	1,103 kWh

Vending Machine Controls Usage Savings	5,906 kWh
Total cost savings	\$ 898
Estimated Total Project Cost	\$ 560 ⁹
Simple Payback	1 years

Assumptions

1	2	Number of cold beverage vending machines
2	0	Number of snack vending machines
3	0	Number of dual snack/beverage vending machines
4	400	Average wattage, typical of cold beverage machines based on prior project experience
5	200	Average wattage, typical of snack machines based on prior project experience
6	300	Average wattage, typical of dual snack/beverage machines based on prior project experience
7	8760	Hours per year vending machine plugged in
8	3150	Building Occupied Hours
9	0.50	Vending Machine Traffic Factor (0.75 for High Traffic, 0.5 for Medium, 0.25 for low)

Newark Board of Education - NJBPU
CHA Project Numer: 27999
NJ Regional Day

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-5: Install Vending Machine Controls - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Vending Miser	2	EA	\$ 200	\$ 15	\$ -	\$ 411	\$ 37	\$ -	\$ 448	Vendor Estimation
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 448	Subtotal
\$ 112	25% Contingency
\$ 560	Total

Newark Board of Education - NJBPU
CHA Project Numer: 27999
NJ Regional Day

New Jersey Pay For Performance Incentive Program

Note: The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012
 Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations.

At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- Scope includes more than one measure
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

Incentive #1		
Total Building Area (Square Feet)	21,714	
Is this audit funded by NJ BPU (Y/N)	Yes	

Board of Public Utilities (BPU)

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$82,453	\$0
Existing Usage (from utility)	541,980	0
Proposed Savings	159,683	0
Existing Total MMBtus	1,850	
Proposed Savings MMBtus	545	
% Energy Reduction	29.5%	
Proposed Annual Savings	\$24,249	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.25
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.25

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$1,086
Incentive #2	\$17,565	\$0	\$17,565
Incentive #3	\$17,565	\$0	\$17,565
Total All Incentives	\$35,130	\$0	\$36,216

Total Project Cost	\$224,821
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	Allowable Incentive	
% Incentives #1 of Utility Cost*	1.3%	\$1,086
% Incentives #2 of Project Cost**	7.8%	\$17,565
% Incentives #3 of Project Cost**	7.8%	\$17,565
Total Eligible Incentives***	\$36,216	
Project Cost w/ Incentives	\$188,605	

Project Payback (years)	
w/o Incentives	w/ Incentives
9.3	7.8

* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

** Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

*** Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project

		EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS									
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control [Pre-inst. control device	Annual Hours Estimated daily hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Number of Fixtures after the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Number of Fixtures)	Retrofit Control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual \$ Saved (kWh Saved) * (\$/kWh)	Retrofit Cost Cost for renovations to lighting system	NJ Smart Start Lighting Incentive Prescriptive Lighting Measures	Simple Payback With Out Incentive Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered							
20LED	Custodian Office	2	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	2400	154	2	4 ft LED Tube	200732x1	15	0.0	SW	2,400	72	82	0.0	\$	12.70	\$	437.40	\$0	34.4	34.4					
40LED	Custodian Office	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	2400	288	2	T 59 R LED	RTLED38	38	0.1	SW	2,400	182	106	0.0	\$	16.44	\$	472.50	\$0	28.7	28.7					
7LED	Vest	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	6240	374	1	2T 46 R LED	2RTLED	25	0.0	SW	6,240	156	218	0.0	\$	31.62	\$	202.50	\$0	6.4	6.4					
35LED	Kitchen	3	T 32 R F 3 (ELE)	F43LL/2	90	0.3	SW	3000	810	3	T 59 R LED	RTLED38	38	0.1	SW	3,000	342	468	0.2	\$	71.19	\$	708.75	\$0	10.0	10.0					
7LED	Kitchen	2	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	3000	360	2	2T 46 R LED	2RTLED	25	0.1	SW	3,000	150	210	0.1	\$	31.94	\$	405.00	\$0	12.7	12.7					
146LED	Gym	9	High Bay MH 400	MH400/1	458	4.1	SW	2912	12,003	9	BAYLED78W	BAYLED78W	83	0.8	SW	2,912	2,437	9,566	3.3	\$	1,459.18	\$	7,597.76	\$900	5.2	4.6					
20LED	Storage	2	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	1000	64	2	4 ft LED Tube	200732x1	15	0.0	SW	1,000	30	34	0.0	\$	6.13	\$	437.40	\$0	71.3	71.3					
40LED	Girls Locker Room	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	2400	288	2	T 59 R LED	RTLED38	38	0.1	SW	2,400	182	106	0.0	\$	16.44	\$	472.50	\$0	28.7	28.7					
40LED	Vest	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	6240	749	2	T 59 R LED	RTLED38	38	0.1	SW	6,240	474	275	0.0	\$	39.75	\$	472.50	\$0	11.9	11.9					
40LED	Boys Locker Room	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	2400	288	2	T 59 R LED	RTLED38	38	0.1	SW	2,400	182	106	0.0	\$	16.44	\$	472.50	\$0	28.7	28.7					
35LED	Faculty Room	15	T 32 R F 3 (ELE)	F43LL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTLED38	38	0.6	SW	2,400	1,368	1,872	0.8	\$	291.38	\$	3,543.75	\$0	12.2	12.2					
35LED	13A Office	2	T 32 R F 3 (ELE)	F43LL/2	90	0.2	SW	2400	432	2	T 59 R LED	RTLED38	38	0.1	SW	2,400	182	250	0.1	\$	38.85	\$	472.50	\$0	12.2	12.2					
7LED	Nurse	4	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.2	SW	2400	576	4	2T 46 R LED	2RTLED	25	0.1	SW	2,400	240	336	0.1	\$	52.30	\$	810.00	\$0	15.5	15.5					
20LED	Exam Room	2	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	2400	154	2	4 ft LED Tube	200732x1	15	0.0	SW	2,400	72	82	0.0	\$	12.70	\$	437.40	\$0	34.4	34.4					
20LED	Storage	1	S 32 C F 1 (ELE)	F41LL	32	0.0	SW	1000	32	1	4 ft LED Tube	200732x1	15	0.0	SW	1,000	15	17	0.0	\$	3.07	\$	218.70	\$0	71.3	71.3					
7LED	Corridor	7	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.4	SW	6240	2,621	7	2T 46 R LED	2RTLED	25	0.2	SW	6,240	1,092	1,529	0.2	\$	221.31	\$	1,417.50	\$0	6.4	6.4					
35LED	Main Office	9	T 32 R F 3 (ELE)	F43LL/2	90	0.8	SW	2400	1,944	9	T 59 R LED	RTLED38	38	0.3	SW	2,400	821	1,123	0.5	\$	174.83	\$	2,126.25	\$0	12.2	12.2					
35LED	Principal Office	6	T 32 R F 3 (ELE)	F43LL/2	90	0.5	SW	2400	1,296	6	T 59 R LED	RTLED38	38	0.2	SW	2,400	547	749	0.3	\$	116.55	\$	1,417.50	\$0	12.2	12.2					
7LED	Storage	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	1000	60	1	2T 46 R LED	2RTLED	25	0.0	SW	1,000	25	35	0.0	\$	6.31	\$	202.50	\$0	32.1	32.1					
35LED	Storage	1	T 32 R F 3 (ELE)	F43LL/2	90	0.1	SW	1000	90	1	T 59 R LED	RTLED38	38	0.0	SW	1,000	38	52	0.1	\$	9.38	\$	236.25	\$0	25.2	25.2					
34LED	Curriculum Library	6	1T 32 C F 4 (ELE)	F44LL	112	0.7	SW	2400	1,613	6	4 ft LED Tube	200732x2	30	0.2	SW	2,400	432	1,181	0.5	\$	183.79	\$	1,312.20	\$0	7.1	7.1					
7LED	Curriculum Library	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	2400	144	1	2T 46 R LED	2RTLED	25	0.0	SW	2,400	60	84	0.0	\$	13.07	\$	202.50	\$0	15.5	15.5					
34LED	A117 Classroom	8	1T 32 C F 4 (ELE)	F44LL	112	0.9	SW	2400	2,150	8	4 ft LED Tube	200732x2	30	0.2	SW	2,400	576	1,574	0.7	\$	245.06	\$	1,749.60	\$0	7.1	7.1					
39	TR	1	2' 17 W F 2 (ELE)	F22LL	33	0.0	SW	1000	33	1	2' 17 W F 2 (ELE)	F22LL	33	0.0	SW	1,000	33	-	0.0	\$	-	\$	-	\$0		#DIV/0!					
34LED	Office	1	1T 32 C F 4 (ELE)	F44LL	112	0.1	SW	2400	269	1	4 ft LED Tube	200732x2	30	0.0	SW	2,400	72	197	0.1	\$	30.63	\$	218.70	\$0	7.1	7.1					
34LED	Office	1	1T 32 C F 4 (ELE)	F44LL	112	0.1	SW	2400	269	1	4 ft LED Tube	200732x2	30	0.0	SW	2,400	72	197	0.1	\$	30.63	\$	218.70	\$0	7.1	7.1					
34LED	A116 Classroom	8	1T 32 C F 4 (ELE)	F44LL	112	0.9	SW	2400	2,150	8	4 ft LED Tube	200732x2	30	0.2	SW	2,400	576	1,574	0.7	\$	245.06	\$	1,749.60	\$0	7.1	7.1					
39	TR	1	2' 17 W F 2 (ELE)	F22LL	33	0.0	SW	1000	33	1	2' 17 W F 2 (ELE)	F22LL	33	0.0	SW	1,000	33	-	0.0	\$	-	\$	-	\$0		#DIV/0!					
20LED	Vest	4	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	6240	799	4	4 ft LED Tube	200732x1	15	0.1	SW	6,240	374	424	0.1	\$	61.42	\$	874.80	\$0	14.2	14.2					
34LED	Vest	2	1T 32 C F 4 (ELE)	F44LL	112	0.2	SW	6240	1,398	2	4 ft LED Tube	200732x2	30	0.1	SW	6,240	374	1,023	0.2	\$	148.14	\$	437.40	\$0	3.0	3.0					
34LED	Office	1	1T 32 C F 4 (ELE)	F44LL	112	0.1	SW	2400	269	1	4 ft LED Tube	200732x2	30	0.0	SW	2,400	72	197	0.1	\$	30.63	\$	218.70	\$0	7.1	7.1					
34LED	A116 Classroom	8	1T 32 C F 4 (ELE)	F44LL	112	0.9	SW	2400	2,150	8	4 ft LED Tube	200732x2	30	0.2	SW	2,400	576	1,574	0.7	\$	245.06	\$	1,749.60	\$0	7.1	7.1					
39	TR	1	2' 17 W F 2 (ELE)	F22LL	33	0.0	SW	1000	33	1	2' 17 W F 2 (ELE)	F22LL	33	0.0	SW	1,000	33	-	0.0	\$	-	\$	-	\$0		#DIV/0!					
34LED	Roomf	11	1T 32 C F 4 (ELE)	F44LL	112	1.2	SW	2400	2,957	11	4 ft LED Tube	200732x2	30	0.3	SW	2,400	792	2,165	0.9	\$	336.95	\$	2,405.70	\$0	7.1	7.1					
34LED	Office	2	1T 32 C F 4 (ELE)	F44LL	112	0.2	SW	2400	538	2	4 ft LED Tube	200732x2	30	0.1	SW	2,400	144	394	0.2	\$	61.26	\$	437.40	\$0	7.1	7.1					
20LED	Storage	7	S 32 C F 1 (ELE)	F41LL	32	0.0	SW	1000	32	1	4 ft LED Tube	200732x1	15	0.0	SW	1,000	15	17	0.0	\$	3.07	\$	218.70	\$0	71.3	71.3					
34LED	B120 Classroom	7	1T 32 C F 4 (ELE)	F44LL	112	0.8	SW	2400	1,882	7	4 ft LED Tube	200732x2	30	0.2	SW	2,400	504	1,378	0.6	\$	214.43	\$	1,530.90	\$0	7.1	7.1					
7LED	B120 Classroom	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	2400	144	1	2T 46 R LED	2RTLED	25	0.0	SW	2,400	60	84	0.0	\$	13.07	\$	202.50	\$0	15.5	15.5					
39	TR	1	2' 17 W F 2 (ELE)	F22LL	33	0.0	SW	1000	33	1	2' 17 W F 2 (ELE)	F22LL	33	0.0	SW	1,000	33	-	0.0	\$	-	\$	-	\$0		#DIV/0!					
34LED	Office	1	1T 32 C F 4 (ELE)	F44LL	112	0.1	SW	2400	269	1	4 ft LED Tube	200732x2	30	0.0	SW	2,400	72	197	0.1	\$	30.63	\$	218.70	\$0	7.1	7.1					
20LED	Vest	4	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	6240	799	4	4 ft LED Tube	200732x1	15	0.1	SW	6,240	374	424</													

		EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS									
	Area Description - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	No. of Fixtures after the retrofit	Standard Fixture Code* Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control device	Annual Hours	Annual kWh	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (\$/kWh)	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	Simple Payback Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered						
20LED	Custodian Office	2	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	2400	153.6	2	S 32 C F 1 (ELE)	F41LL	32	0.1	C-OCC	1400	89.6	64.0	0.0	\$8.83	\$270.00	\$35.00			30.6	26.6					
40LED	Custodian Office	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	2400	288.0	2	T 32 R F 2 (ELE)	F42LL	60	0.1	C-OCC	1400	168.0	120.0	0.0	\$16.55	\$270.00	\$35.00			16.3	14.2					
7LED	Vest	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	6240	374.4	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	NONE	6240	374.4	0.0	\$0.00	\$0.00	\$0.00			4.8	#DIV/0!						
35LED	Kitchen	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.3	SW	3000	810.0	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.3	C-OCC	1500	405.0	405.0	0.0	\$55.87	\$270.00	\$35.00			4.2	2.9					
7LED	Kitchen	2	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	3000	360.0	2	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	C-OCC	1500	180.0	180.0	0.0	\$24.83	\$270.00	\$35.00			10.9	9.5					
146LED	Gym	9	High Bay MH 400	MH400/1	458	4.1	SW	2912	12,003.3	9	High Bay MH 400	MH400/1	458	4.1	NONE	2912	12,003.3	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
20LED	Storage	2	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	1000	64.0	2	S 32 C F 1 (ELE)	F41LL	32	0.1	C-OCC	250	16.0	48.0	0.0	\$6.62	\$270.00	\$35.00			40.8	35.5					
40LED	Girls Locker Room	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	2400	288.0	2	T 32 R F 2 (ELE)	F42LL	60	0.1	C-OCC	1400	168.0	120.0	0.0	\$16.55	\$270.00	\$35.00			16.3	14.2					
40LED	Vest	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	6240	748.8	2	T 32 R F 2 (ELE)	F42LL	60	0.1	NONE	6240	748.8	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
40LED	Boys Locker Room	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	2400	288.0	2	T 32 R F 2 (ELE)	F42LL	60	0.1	C-OCC	1400	168.0	120.0	0.0	\$16.55	\$270.00	\$35.00			16.3	14.2					
35LED	Faculty Room	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.4	SW	2400	3,240.0	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.4	C-OCC	1500	2,025.0	1,215.0	0.0	\$167.61	\$270.00	\$35.00			1.6	1.4					
35LED	13A Office	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.2	SW	2400	432.0	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.2	C-OCC	1400	252.0	180.0	0.0	\$24.83	\$270.00	\$35.00			10.9	9.5					
7LED	Nurse	4	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.2	SW	2400	576.0	4	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.2	C-OCC	1400	336.0	240.0	0.0	\$33.11	\$270.00	\$35.00			8.2	7.1					
20LED	Exam Room	2	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	2400	153.6	2	S 32 C F 1 (ELE)	F41LL	32	0.1	C-OCC	1400	89.6	64.0	0.0	\$8.83	\$270.00	\$35.00			30.6	26.6					
20LED	Storage	1	S 32 C F 1 (ELE)	F41LL	32	0.0	SW	1000	32.0	1	S 32 C F 1 (ELE)	F41LL	32	0.0	C-OCC	250	8.0	24.0	0.0	\$3.31	\$270.00	\$35.00			81.5	71.0					
7LED	Corridor	7	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.4	SW	6240	2,620.8	7	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.4	NONE	6240	2,620.8	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
35LED	Main Office	9	T 32 R F 3 (ELE)	F43ILL/2	90	0.8	SW	2400	1,944.0	9	T 32 R F 3 (ELE)	F43ILL/2	90	0.8	C-OCC	1400	1,134.0	810.0	0.0	\$111.74	\$270.00	\$35.00			2.4	2.1					
35LED	Principal Office	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.5	SW	2400	1,296.0	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.5	C-OCC	1400	756.0	540.0	0.0	\$74.50	\$270.00	\$35.00			3.6	3.2					
7LED	Storage	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	1000	60.0	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	C-OCC	250	15.0	45.0	0.0	\$6.21	\$270.00	\$35.00			43.5	37.9					
35LED	Storage	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.1	SW	1000	90.0	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.1	C-OCC	250	22.5	67.5	0.0	\$9.31	\$270.00	\$35.00			29.0	25.2					
34LED	Curriculum Library	6	1T 32 C F 4 (ELE)	F44ILL	112	0.7	SW	2400	1,612.8	6	1T 32 C F 4 (ELE)	F44ILL	112	0.7	C-OCC	1680	1,129.0	483.8	0.0	\$66.75	\$270.00	\$35.00			4.0	3.5					
7LED	Curriculum Library	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	2400	144.0	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	C-OCC	1680	100.8	43.2	0.0	\$5.96	\$270.00	\$35.00			45.3	39.4					
34LED	A117 Classroom	8	1T 32 C F 4 (ELE)	F44ILL	112	0.9	SW	2400	2,150.4	8	1T 32 C F 4 (ELE)	F44ILL	112	0.9	C-OCC	1680	1,505.3	645.1	0.0	\$89.00	\$270.00	\$35.00			3.0	2.6					
39	TR	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	SW	1000	33.0	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	NONE	1000	33.0	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
34LED	Office	1	1T 32 C F 4 (ELE)	F44ILL	112	0.2	SW	2400	537.6	1	1T 32 C F 4 (ELE)	F44ILL	112	0.2	C-OCC	1400	313.6	224.0	0.0	\$33.11	\$270.00	\$35.00			17.5	15.2					
34LED	Office	1	1T 32 C F 4 (ELE)	F44ILL	112	0.9	SW	2400	2,150.4	8	1T 32 C F 4 (ELE)	F44ILL	112	0.9	C-OCC	1680	1,505.3	645.1	0.0	\$89.00	\$270.00	\$35.00			3.0	2.6					
39	TR	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	SW	1000	33.0	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	NONE	1000	33.0	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
20LED	Vest	4	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	6240	798.7	4	S 32 C F 1 (ELE)	F41LL	32	0.1	NONE	6240	798.7	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
34LED	Vest	2	1T 32 C F 4 (ELE)	F44ILL	112	0.2	SW	6240	1,397.8	2	1T 32 C F 4 (ELE)	F44ILL	112	0.2	NONE	6240	1,397.8	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
34LED	Office	1	1T 32 C F 4 (ELE)	F44ILL	112	0.1	SW	2400	268.8	1	1T 32 C F 4 (ELE)	F44ILL	112	0.1	C-OCC	1400	156.8	112.0	0.0	\$15.45	\$270.00	\$35.00			17.5	15.2					
34LED	A116 Classroom	8	1T 32 C F 4 (ELE)	F44ILL	112	0.9	SW	2400	2,150.4	8	1T 32 C F 4 (ELE)	F44ILL	112	0.9	C-OCC	1680	1,505.3	645.1	0.0	\$89.00	\$270.00	\$35.00			3.0	2.6					
39	TR	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	SW	1000	33.0	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	NONE	1000	33.0	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
34LED	Room#	11	1T 32 C F 4 (ELE)	F44ILL	112	1.2	SW	2400	2,956.8	11	1T 32 C F 4 (ELE)	F44ILL	112	1.2	C-OCC	1680	2,068.8	887.0	0.0	\$122.37	\$270.00	\$35.00			2.2	1.9					
34LED	Office	2	1T 32 C F 4 (ELE)	F44ILL	112	0.2	SW	2400	537.6	2	1T 32 C F 4 (ELE)	F44ILL	112	0.2	C-OCC	1400	313.6	224.0	0.0	\$33.11	\$270.00	\$35.00			8.7	7.6					
20LED	Storage	2	S 32 C F 1 (ELE)	F41LL	32	0.0	SW	1000	32.0	1	S 32 C F 1 (ELE)	F41LL	32	0.0	C-OCC	250	8.0	24.0	0.0	\$3.31	\$270.00	\$35.00			81.5	71.0					
34LED	B120 Classroom	7	1T 32 C F 4 (ELE)	F44ILL	112	0.8	SW	2400	1,881.6	7	1T 32 C F 4 (ELE)	F44ILL	112	0.8	C-OCC	1680	1,317.1	564.5	0.0	\$77.87	\$270.00	\$35.00			3.5	3.0					
7LED	B120 Classroom	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	2400	144.0	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	C-OCC	1680	100.8	43.2	0.0	\$5.96	\$270.00	\$35.00			45.3	39.4					
39	TR	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	SW	1000	33.0	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	NONE	1000	33.0	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
34LED	Office	1	1T 32 C F 4 (ELE)	F44ILL	112	0.1	SW	2400	268.8	1	1T 32 C F 4 (ELE)	F44ILL	112	0.1	C-OCC	1400	156.8	112.0	0.0	\$15.45	\$270.00	\$35.00			17.5	15.2					
20LED	Vest	4	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	6240	798.7	4	S 32 C F 1 (ELE)	F41LL	32	0.1	NONE	6240	798.7	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
34LED	Vest	2	1T 32 C F 4 (ELE)	F44ILL	112	0.2	SW	6240	1,397.8	2	1T 32 C F 4 (ELE)	F44ILL	112	0.2	NONE	6240	1,397.8	0.0	\$0.00	\$0.00	\$0.00			#DIV/0!							
34LED	Office	1	1T 32 C F 4 (ELE)	F44ILL	112	0.1	SW	2400	268.8	1	1T 32 C F 4 (ELE)	F																			

		EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS						
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-Inst. control device	Annual Hours Estimated daily hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	No. of fixtures after the retrofit	Standard Fixture Code Lighting Fixture Code	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit Control Retrofit control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (kWh Saved) * (\$/kWh)	Retrofit Cost Cost for renovations to lighting system	Lighting Incentive Prescriptive Lighting Measures	NJ Smart Start With Out Incentive Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered				
20LED	Custodian Office	2	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	2400	154	2	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,400	42	112	0.0	\$ 16.84	\$ 707.40	\$ 35	42.0	38.9				
40LED	Custodian Office	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	2400	288	2	T 59 R LED	RTLED38	38	0.1	C-OCC	1,400	106	182	0.0	\$ 26.92	\$ 742.50	\$ 35	27.6	26.3				
7LED	Vest	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	6240	374	1	2T 46 R LED	2RTLED	25	0.0	NONE	6,240	156	218	0.0	\$ 31.62	\$ 202.50	\$ -	6.4	6.4				
35LED	Kitchen	3	T 32 R F 3 (ELE)	F43ILL/2	90	0.3	SW	3000	810	3	T 59 R LED	RTLED38	38	0.1	C-OCC	1,500	171	639	0.2	\$ 94.78	\$ 978.75	\$ 35	10.3	10.0				
7LED	Kitchen	2	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	3000	360	2	2T 46 R LED	2RTLED	25	0.1	C-OCC	1,500	75	285	0.1	\$ 42.29	\$ 675.00	\$ 35	16.0	15.1				
146LED	Gym	9	High Bay MH 400	MH400/1	458	4.1	SW	2912	12,003	9	BAYLED78W	BAYLED78W	93	0.8	NONE	2,912	2,437	9,566	3.3	\$ 1,459.18	\$ 7,597.76	\$ 900	5.2	4.6				
20LED	Storage	2	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	1000	64	2	4 ft LED Tube	200732x1	15	0.0	C-OCC	250	8	57	0.0	\$ 9.24	\$ 707.40	\$ 35	76.6	72.8				
40LED	Girls Locker Room	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	2400	288	2	T 59 R LED	RTLED38	38	0.1	C-OCC	1,400	106	182	0.0	\$ 26.92	\$ 742.50	\$ 35	27.6	26.3				
40LED	Vest	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	6240	748	2	T 59 R LED	RTLED38	38	0.1	NONE	6,240	474	275	0.0	\$ 38.75	\$ 472.50	\$ -	11.9	11.9				
40LED	Boys Locker Room	2	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	2400	288	2	T 59 R LED	RTLED38	38	0.1	C-OCC	1,400	106	182	0.0	\$ 26.92	\$ 742.50	\$ 35	27.6	26.3				
35LED	Faculty Room	15	T 32 R F 3 (ELE)	F43ILL/2	90	1.4	SW	2400	3,240	15	T 59 R LED	RTLED38	38	0.6	C-OCC	1,500	855	2,385	0.8	\$ 362.15	\$ 3,813.75	\$ 35	10.5	10.4				
35LED	13A Office	2	T 32 R F 3 (ELE)	F43ILL/2	90	0.2	SW	2400	432	2	T 59 R LED	RTLED38	38	0.1	C-OCC	1,400	106	326	0.1	\$ 49.34	\$ 742.50	\$ 35	15.1	14.3				
7LED	Nurse	4	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.2	SW	2400	576	4	2T 46 R LED	2RTLED	25	0.1	C-OCC	1,400	140	436	0.1	\$ 66.09	\$ 1,080.00	\$ 35	16.3	15.8				
20LED	Exam Room	2	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	2400	154	2	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,400	42	112	0.0	\$ 16.84	\$ 707.40	\$ 35	42.0	38.9				
20LED	Storage	1	S 32 C F 1 (ELE)	F41LL	32	0.0	SW	1000	32	1	4 ft LED Tube	200732x1	15	0.0	C-OCC	250	4	28	0.0	\$ 4.62	\$ 488.70	\$ 35	105.8	98.2				
7LED	Corridor	7	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.4	SW	6240	2,621	7	2T 46 R LED	2RTLED	25	0.2	NONE	6,240	1,092	1,529	0.2	\$ 221.31	\$ 1,417.50	\$ -	6.4	6.4				
35LED	Main Office	9	T 32 R F 3 (ELE)	F43ILL/2	90	0.8	SW	2400	1,944	9	T 59 R LED	RTLED38	38	0.3	C-OCC	1,400	479	1,465	0.5	\$ 222.01	\$ 2,396.25	\$ 35	10.8	10.6				
35LED	Principal Office	6	T 32 R F 3 (ELE)	F43ILL/2	90	0.5	SW	2400	1,296	6	T 59 R LED	RTLED38	38	0.2	C-OCC	1,400	319	977	0.3	\$ 148.01	\$ 1,687.50	\$ 35	11.4	11.2				
7LED	Storage	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	1000	60	1	2T 46 R LED	2RTLED	25	0.0	C-OCC	250	6	54	0.0	\$ 8.90	\$ 472.50	\$ 35	53.1	49.1				
35LED	Storage	1	T 32 R F 3 (ELE)	F43ILL/2	90	0.1	SW	1000	90	1	T 59 R LED	RTLED38	38	0.0	C-OCC	250	10	81	0.1	\$ 13.31	\$ 506.25	\$ 35	38.0	35.4				
34LED	Curriculum Library	6	1T 32 C F 4 (ELE)	F44ILL	112	0.7	SW	2400	1,613	6	4 ft LED Tube	200732x2	30	0.2	C-OCC	1,680	302	1,310	0.5	\$ 201.67	\$ 1,582.20	\$ 35	7.8	7.7				
7LED	Curriculum Library	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	2400	144	1	2T 46 R LED	2RTLED	25	0.0	C-OCC	1,680	42	102	0.0	\$ 15.56	\$ 472.50	\$ 35	30.4	28.1				
34LED	A117 Classroom	8	1T 32 C F 4 (ELE)	F44ILL	112	0.9	SW	2400	2,150	8	4 ft LED Tube	200732x2	30	0.2	C-OCC	1,680	403	1,747	0.7	\$ 268.90	\$ 2,019.60	\$ 35	7.5	7.4				
39	TR	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	SW	1000	33	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	NONE	1,000	33	-	0.0	\$ -	\$ -	\$ -	-	-				
34LED	Office	1	1T 32 C F 4 (ELE)	F44ILL	112	0.1	SW	2400	269	1	4 ft LED Tube	200732x2	30	0.0	C-OCC	1,400	42	227	0.1	\$ 34.77	\$ 488.70	\$ 35	14.1	13.0				
34LED	A118 Classroom	8	1T 32 C F 4 (ELE)	F44ILL	112	0.9	SW	2400	2,150	8	4 ft LED Tube	200732x2	30	0.2	C-OCC	1,680	403	1,747	0.7	\$ 268.90	\$ 2,019.60	\$ 35	7.5	7.4				
39	TR	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	SW	1000	33	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	NONE	1,000	33	-	0.0	\$ -	\$ -	\$ -	-	-				
20LED	Vest	4	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	6240	799	4	4 ft LED Tube	200732x1	15	0.1	NONE	6,240	374	424	0.1	\$ 61.42	\$ 874.80	\$ -	14.2	14.2				
34LED	Vest	2	1T 32 C F 4 (ELE)	F44ILL	112	0.2	SW	6240	1,398	2	4 ft LED Tube	200732x2	30	0.1	NONE	6,240	374	1,023	0.2	\$ 148.14	\$ 437.40	\$ -	3.0	3.0				
34LED	Office	1	1T 32 C F 4 (ELE)	F44ILL	112	0.1	SW	2400	269	1	4 ft LED Tube	200732x2	30	0.0	C-OCC	1,400	42	227	0.1	\$ 34.77	\$ 488.70	\$ 35	14.1	13.0				
34LED	A116 Classroom	8	1T 32 C F 4 (ELE)	F44ILL	112	0.9	SW	2400	2,150	8	4 ft LED Tube	200732x2	30	0.2	C-OCC	1,680	403	1,747	0.7	\$ 268.90	\$ 2,019.60	\$ 35	7.5	7.4				
39	TR	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	SW	1000	33	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	NONE	1,000	33	-	0.0	\$ -	\$ -	\$ -	-	-				
34LED	Roomf	11	1T 32 C F 4 (ELE)	F44ILL	112	1.2	SW	2400	2,957	11	4 ft LED Tube	200732x2	30	0.3	C-OCC	1,680	554	2,402	0.9	\$ 369.73	\$ 2,675.70	\$ 35	7.2	7.1				
34LED	Office	2	1T 32 C F 4 (ELE)	F44ILL	112	0.2	SW	2400	538	2	4 ft LED Tube	200732x2	30	0.1	C-OCC	1,400	84	69	0.2	\$ 69.54	\$ 707.40	\$ 35	10.2	9.7				
20LED	Storage	1	S 32 C F 1 (ELE)	F41LL	32	0.0	SW	1000	32	1	4 ft LED Tube	200732x1	15	0.0	C-OCC	250	4	28	0.0	\$ 4.62	\$ 488.70	\$ 35	105.8	98.2				
34LED	B120 Classroom	7	1T 32 C F 4 (ELE)	F44ILL	112	0.8	SW	2400	1,882	7	4 ft LED Tube	200732x2	30	0.2	C-OCC	1,680	353	1,529	0.6	\$ 235.28	\$ 1,800.90	\$ 35	7.7	7.5				
7LED	B120 Classroom	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	2400	144	1	2T 46 R LED	2RTLED	25	0.0	C-OCC	1,680	42	102	0.0	\$ 15.56	\$ 472.50	\$ 35	30.4	28.1				
39	TR	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	SW	1000	33	1	2' 17 W F 2 (ELE)	F22ILL	33	0.0	NONE	1,000	33	-	0.0	\$ -	\$ -	\$ -	-	-				
34LED	Office	1	1T 32 C F 4 (ELE)	F44ILL	112	0.1	SW	2400	269	1	4 ft LED Tube	200732x2	30	0.0	C-OCC	1,400	42	227	0.1	\$ 34.77	\$ 488.70	\$ 35	14.1	13.0				
20LED	Vest	4	S 32 C F 1 (ELE)	F41LL	32	0.1	SW	6240	799	4	4 ft LED Tube	200732x1	15	0.1	NONE	6,240	374	424	0.1	\$ 61.42	\$ 874.80	\$ -	14.2	14.2				
34LED	Vest	2	1T 32 C F 4 (ELE)	F44ILL	112	0.2	SW	6240	1,398	2	4 ft LED Tube	200732x2	30	0.1	NONE	6,240	374	1,023	0.2	\$ 148.14	\$ 437.40	\$ -	3.0	3.0				
34LED	Office	1	1T 32 C F 4 (ELE)	F44ILL	112	0.1	SW	2400	269	1	4 ft LED Tube	200732x2	30	0.0	C-OCC	1,400	42	227	0.1	\$ 34.77	\$ 488.70	\$ 35	14.1	13.0				
34LED	B119 Classroom	8	1T 32 C F 4 (ELE)	F44ILL	112	0.9	SW	2400	2,150	8	4 ft LED Tube	200732x2	30	0.2	C-OCC	1,680	403	1,747	0.7	\$ 268.90	\$ 2,019.60	\$ 35	7.5	7.4				
7LED	B119 Classroom	1</																										

APPENDIX D

New Jersey Board of Public Utilities Incentives

- i. Smart Start**
- ii. Direct Install**
- iii. Pay for Performance (P4P)**
- iv. Energy Savings Improvement Plan (ESIP)**

I. SMART START



Your Power to Save

At Home, for Business, and for the Future

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RESIDENTIAL

COMMERCIAL, INDUSTRIAL
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NJ SmartStart Buildings

Program Overview

COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

EQUIPMENT INCENTIVES

FOOD SERVICE EQUIPMENT

APPLICATION FORMS

TOOLS AND RESOURCES

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND
FUEL CELLS

LOCAL GOVERNMENT ENERGY
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM



With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commercial or industrial project from the ground up, renovating existing space, or upgrading equipment, there are unique opportunities to upgrade the energy efficiency of the project.

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — for substantial energy savings, both now and for the future. Learn more about:

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[Custom Measures](#)

[Incentives for Qualifying Equipment and Projects](#)

[Program Terms and Conditions](#)

[Find a Trade Ally](#)

Please note: pre-approval is required for almost all energy efficiency incentives. To receive an incentive, you must submit an application form (and applicable worksheets) and receive an approval letter from the program before any equipment is installed (click here for complete Terms and Conditions). Upon receipt of an approval letter, you may proceed to install the equipment listed on your approved application. Equipment installed prior to the date of the approval letter is not eligible for an incentive. **Any customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

Getting Started

Submit your project application form as soon as you know you will be doing a construction project or replacing/adding equipment.

PAST PROGRAMS**TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US**

Apply for pre-approval by submitting an application for the type of equipment you have or plan to install. The application should be accompanied by a related worksheet, where applicable, manufacturer's specification sheet (refer to the specific program requirements on the background application for specs needed for your project) for the equipment you are planning to install. (Program representatives will review your application package and approve it, reject it, or advise you of upgrades in equipment that will save energy costs and/or increase your incentive.)

Support for Custom Energy-Efficiency Measures

Custom measures allows program participants the opportunity to receive an incentive for energy-efficiency measures that are not on the prescriptive equipment Incentive list, but are project/facility specific.

Incentives for Qualifying Equipment and Projects

Financial incentives are available for large and small projects. These incentives offset some or maybe even all! — of the added cost to purchase qualifying energy-efficient equipment, and provides significant long-term energy savings. Ranges of incentives are available for qualifying equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives

For specific details on equipment requirements and financial incentives, including incentives for equipment not listed here, contact a program representative. Fiscal year financial incentives will be limited to a maximum of \$500,000 per customer utility account and are available as long as permits are obtained.

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Equipment Incentives

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

More reasons for a smart start on your next project!

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the **online application forms**.

Please note that almost all equipment incentives require pre-approval before equipment is installed. (click for exceptions) To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specific information needed for your project) and a current utility bill(s).

In order to be eligible to receive financial incentives under this Program, Applicants must receive electric and/or gas service from one of the regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.



Electric Chillers

Water-cooled chillers (\$12 - \$170 per ton)
Air-cooled chillers (\$8 - \$52 per ton)

Gas Cooling

Gas absorption chillers (\$185-\$450 per ton)
Gas Engine-Driven Chillers (Calculated through Custom Measure F)

PAST PROGRAMS**TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US****Desiccant Systems** (\$1.00 per cfm - gas or electric)**Electric Unitary HVAC**

Unitary AC and split systems (\$73 - \$92 per ton)
 Air-to-air heat pumps (\$73 - \$92 per ton)
 Water-source heat pumps (\$81 per ton)
 Packaged terminal AC & HP (\$65 per ton)
 Central DX AC Systems (\$40 - \$72 per ton)
 Dual Enthalpy Economizer Controls (\$250)
 Occupancy Controlled Thermostats (\$75 each)
 A/C Economizing Controls (\$85 - \$170 each)

Ground Source Heat Pumps

Closed Loop (\$450-750 per ton)

Gas Heating

Gas-fired boilers < 300 MBH (\$300 per unit)
 Gas-fired boilers ≥ 300 MBH - 1500 MBH (\$1.75 per MBH)
 Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH (\$1.00 per MBH)
 Gas-fired boilers > 4000 MBH (Calculated through Custom Measure)
 Gas furnaces (\$300-\$400 per unit)
 Gas infrared heaters - indoor only (\$300 - \$500 per unit)
 Boiler economizing controls (\$1,200 - \$2,700 per unit)

Variable Frequency Drives

Variable air volume (\$65 - \$155 per hp)
 Chilled-water pumps (\$60 per hp)
 Compressors (\$5,250 to \$12,500 per drive)

Natural Gas Water Heating

Gas water heaters ≤ 50 gallons (\$50 per unit)
 Gas-fired water heaters > 50 gallons (\$1.00 - \$2.00 per MBH)
 Tankless water heaters replacing a free standing water heater > 82 energy factor (\$300 per heater)
 Gas-fired booster water heaters (\$17 - \$35 per MBH)

Premium Motors

Three-phase motors (\$45 - \$700 per motor) (**Incentive was discontinued effective March 1, 2013 except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe from the program commitment date to complete the installation.**)

Refrigerator/Freezer Case Premium Efficiency Motors (ECM)

Fractional (< 1 HP) Electronic Commutated Motors (ECM) (\$40 per for replacement of existing shaded-pole motor in refrigerated/freezer case)

Prescriptive Lighting

New Linear Fluorescent

T-12, HID and Incandescent to T-5 and T-8 (\$25 - \$200 per fixture) (**Note: T12 replacements are only available for buildings impacted by Hurricane Sandy**)

New Induction (\$70 per replaced HID fixture)

New LED

Screw-in/Plug-in (\$10 - \$20 per lamp)

Refrigerator/Freezer Case (\$30 - \$65 per fixture)

Outdoor pole/arm/wall-mounted luminaires (\$100 - \$175 per fixture)

Display case (\$30 per case)

Shelf-mounted display and task (\$15 per linear foot)

Wall-wash, desk, recessed (\$20 - \$35 per fixture)

Parking garage luminaires (\$100 per fixture)

Track or Mono-Point directional (\$50 per fixture)

Stairwell and Passageway luminaires (\$40 per fixture)

High-Bay, Low-Bay (\$150 per fixture)

Bollard (\$50 per fixture)

Luminaires for Ambient Lighting of Interior Commercial Space
Linear panels (\$50 per fixture)

Fuel pump canopy (\$100 per fixture)

LED retrofit kits (custom measures)

New Pulse-Start Metal Halide (\$25 per fixture)

Linear Fluorescent Retrofit (\$10 - \$20 per fixture)

Induction Retrofit (\$50 per retrofitted HID fixture)

New Construction/Complete Renovation (performance-based)

Note: Incentives for T-12 to T-5 and T-8 lamps with electronic ballast in facilities (\$10 per fixture, 1-4 lamps) and T-5/T-8 high bay fixtures (\$16 - per fixture) were discontinued effective March 1, 2013 for T-12 retrofits replacements except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe of one year from the project commitment date to complete the installation

Lighting Controls

Occupancy Sensors

Wall mounted (\$20 per control)

Remote mounted (\$35 per control)

Daylight dimmers (\$25 per fixture controlled, \$50 per fixture for office applications only)

Occupancy controlled hi-low fluorescent controls (\$25 per fixture controlled)

HID or Fluorescent Hi-Bay Controls

Occupancy hi-low (\$35 per fixture controlled)

Daylight dimming (\$45 per fixture controlled)

Refrigeration

Covers and Doors

Energy-Efficient doors for open refrigerated doors/covers (\$100 per door)

Aluminum Night Curtains for open refrigerated cases (\$3.50 per linear foot)

Controls

Door Heater Control (\$50 per control)

Electric Defrost Control (\$50 per control)

Evaporator Fan Control (\$75 per control)

Novelty Cooler Shutoff (\$50 per control)

Food Service Equipment

Cooking

Combination Electric Oven/Steamer (\$1,000 per oven)
 Combination Gas Oven/Steamer (\$750 per oven)
 Electric Convection Oven (\$350 per oven)
 Gas Convection Oven (\$500 per oven)
 Gas Rack Oven (\$1,000 single, \$2,000 double)
 Gas Conveyor Oven (\$500 small deck, \$750 large deck)
 Electric Fryer (\$200 per vat)
 Gas Fryer (\$749 per vat)
 Electric Large Vat Fryer (\$200 per vat)
 Gas Large Vat Fryer (\$500 per vat)
 Electric Griddle (\$300 per griddle)
 Gas Griddle (\$125 per griddle)
 Electric Steam Cooker (\$1,250 per steamer)
 Gas Steam Cooker (\$2,000 per steamer)

Holding

Full Size Insulated Cabinets (\$300 per cabinet)
 Three Quarter Size Insulated Cabinets (\$250 per cabinet)
 Half Size Insulated Cabinets (\$200 per cabinet)

Cooling

Glass Door Refrigerators (\$75 - \$150 per unit)
 Solid Door Refrigerators (\$50 - \$200 per unit)
 Glass Door Freezers (\$200 - \$1,000 per unit)
 Solid Door Freezers (\$100 - \$600 per unit)
 Ice Machines (\$50 - \$500 per unit)

Cleaning

Dishwashers (\$400 - \$1,500 per unit)

Other Equipment Incentives*

Performance Lighting (\$1.00 per watt per square foot below program incentive threshold, currently 5% more energy efficient than ASHRAE 2007 for New Construction only.)

Custom electric and gas equipment incentives (not prescriptive)

*Equipment incentives are calculated based on type, efficiency, size, and application and are evaluated on a case-by-case basis. Contact us for details.

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II. DIRECT INSTALL



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NEW JERSEY'S CLEAN ENERGY PROGRAM

DIRECT Install

Let us pay up to 70% of your energy efficiency upgrade.

Sometimes, the biggest challenge to improving energy efficiency is knowing where to and how to get through the process. Created specifically for existing small to medium facilities, Direct Install is a turnkey solution that makes it easy and affordable to upgrade high efficiency equipment. Direct Install is designed to cut your facility's energy costs replacing lighting, HVAC and other outdated operational equipment with energy efficient alternatives. The program pays up to 70% of retrofit costs, dramatically improving your payback on the project. There is a \$125,000 incentive cap on each project.

ELIGIBILITY



Existing small to mid-sized commercial and industrial facilities with a peak electric demand that did not exceed 200 kW in any of the preceding 12 months are eligible to participate in Direct Install. Applicants will submit the last 12 months of electric utility bills indicating that they are below the demand threshold and have occupied the building during that time. Buildings must be located in New Jersey and served by the state's public, regulated electric or natural gas utility companies.

SYSTEMS & EQUIPMENT ADDRESSED BY THE PROGRAM

Lighting
Heating, Cooling & Ventilation (HVAC)
Refrigeration
Motors
Natural Gas
Variable Frequency Drives



Measures eligible for Direct Install are limited to specific equipment categories, types and capacities. Boilers may not exceed 500,000 Btuh and furnaces may not exceed 140,000 Btuh.

III. PAY FOR PERFORMANCE (P4P)



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Pay for Performance - Existing Buildings

Download program applications and incentive forms.

The Greater the Savings, the Greater Your Incentives

Take a comprehensive, whole-building approach to saving energy in your existing facility. Earn incentives that are directly linked to your savings. Pay for Performance relies on a



program partners who provide technical services under direct contract to you. Acting as your energy expert, your partner will develop a whole-building energy reduction plan for each project with a whole-building technical component of a traditional energy audit, a financial plan for full implementation of energy efficient measures and a construction schedule for installation.

Eligibility

Existing commercial, industrial and institutional buildings with a peak demand over 100 kW for any of the preceding twelve months are eligible to participate including hotels and casinos, large office buildings, family buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Buildings that fall into the following customer classes are not required to meet the 100 kW demand threshold to participate in the program: hospitals, public colleges and universities, 501(c)(3) non-profit organizations, affordable multifamily housing, and local governmental entities. Your energy reduction plan will define a comprehensive package of measures capable of reducing the existing energy consumption of your building by 15% or more.

Exceptions to the 15% threshold requirement may be made for certain industrial, manufacturing, water treatment and datacenter building types whose annual energy consumption is heavily weighted on process loads. Details are available in the high energy intensity section of this page.

ENERGY STAR Portfolio Manager

Pay for Performance takes advantage of the ENERGY STAR Program with Portfolio Manager, EPA's interactive tool that allows facility managers to track and evaluate energy and water consumption across all of their buildings. The tool provides the opportunity to load in the characteristics and energy usage of your buildings and determine an energy performance benchmark score. You can then assess energy management goals over time, identify strategic opportunities for savings, and receive EPA recognition for superior energy performance.



This rating system assesses building performance by tracking and scoring energy use in your facilities and comparing it to similar buildings. That can be a big help in locating opportunities for cost-justified energy efficiency upgrades. And, based on our findings, you may be invited to participate in the Building Performance with ENERGY STAR initiative and receive special recognition as an industry leader in energy efficiency.

Incentives

**OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS**

Pay for Performance incentives are awarded upon the satisfactory completion of three p milestones:

EDA PROGRAMS

Incentive #1 - Submittal of complete energy reduction plan prepared by an app program partner - Contingent on moving forward, incentives will be between \$5 \$50,000 based on approximately \$.10 per square foot, not to exceed 50% of th annual energy expense.

SBC CREDIT PROGRAM

Incentive #2 - Installation of recommended measures - Incentives are based on the projected level of electricity and natural gas savings resulting from the installation of comprehensive energy-efficiency measures.

PAST PROGRAMS

TOOLS AND RESOURCES

Incentive #3 - Completion of Post-Construction Benchmarking Report - A completed report verifying energy reductions based on one year of post-

PROGRAM UPDATES

implementation results. Incentives for electricity and natural gas savings will be based on actual savings, provided that the minimum performance threshold of savings has been achieved.

CONTACT US



A detailed Incentive Structure document is available on the applications and form

Steps to Participation

[Click here](#) for a step-by-step description of the program.

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PAY FOR PERFORMANCE APPLICATION FORM

July 1, 2013 - June 30, 2014

Utility Serving Applicant: ☐ Atlantic City Electric ☐ Jersey Central Power & Light ☐ PSE&G
☐ New Jersey Natural Gas ☐ Elizabethtown Gas ☐ Rockland Electric Co. ☐ South Jersey Gas
☐ Other Electric Service Provider (please specify): _____
☐ Other Fuel Provider: _____ ☐ Oil: _____ ☐ Other (Please specify): _____

Instructions

1. Read the program material to determine project qualification.
2. Read the Participation Agreement and sign where indicated.
3. Fill out all applicable spaces on this form.
4. Provide a copy of the customer's company W-9 form.
5. Provide the most recent consecutive 12 month period of utility bills for the project.

6. Provide brief description of facility.
7. Partner must submit the application package via e-mail, mail or fax DIRECTLY to the Market Manager – see back of this form.

Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.

Customer/Owner Information (payment will be made to entity entered here)

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone/Fax	E-mail	Federal ID/SSN	

Partner Information

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone	Fax	E-mail	

Project Information

Project Name			
Building Address		City	State Zip
Utility Account Number(s): Electric		Gas	
° Note: Please use the back of this page for additional utility accounts if quantity exceeds space allotment.			
Annual Peak kW Demand	Building Type		Number of Buildings
Size of Building(s) (gross sq/ft)		Direct, Master or Sub Metered	

Funding

☐ Check the box if an Energy Savings Improvement Program (ESIP) will be a source of funding. ESIP allows government agencies to pay for energy related improvements using the value of the resulting energy savings.

Do you expect to receive funding under any other efficiency programs? ☐ No ☐ Yes If Yes, please specify below:

Utility Program #1 – Utility: _____	Program Name: _____
Utility Program #2 – Utility: _____	Program Name: _____
Federal Program #1 – Organization: _____	Program Name: _____
Federal Program #2 – Organization: _____	Program Name: _____
Other Program – Organization: _____	Program Name: _____

Additional Project information

Additional Utility Account(s)

Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number

Additional Comments:

Complete this application form and send it directly to the Commercial/Industrial Market Manager by e-mail, mail or fax.

New Jersey's Clean Energy Program
c/o TRC Energy Services-P4P
900 Route 9 North, Suite 404 • Woodbridge, NJ 07095

Phone: 866-657-6278 • Fax: 732-855-0422
E-mail: P4P@NJCleanEnergy.com

Visit our website: NJCleanEnergy.com/P4P

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*Incentives/Requirements subject to change.



002-FY14-04/14

Pay For Performance-Existing Buildings

Participation Agreement

Definitions:

Design Incentives – Incentives that may be offered to design professionals by the Program.

Design Services – Services that may be offered to design professionals under the Program.

Energy-Efficient Measures – Any device eligible to receive a Program Incentive payment through the NJ Clean Energy Commercial and Industrial Program (New Jersey SmartStart Buildings).

New Jersey Utilities – The regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

Administrator – New Jersey Board of Public Utilities, Office of Clean Energy

Participating Customers – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

Product Installation or Equipment Installation – Installation of the Energy-Efficient Measures.

Projects with a contract threshold of \$14,187 (increasing to \$15,444 effective July 1, 2014) are required to pay no less than prevailing wage rate to workers employed in the performance of any construction undertaken in connection with Board of Public Utilities financial assistance, or undertaken to fulfill any condition of receiving Board of Public Utilities financial assistance, including the performance of any contract to construct, renovate or otherwise prepare a facility, the operations of which are necessary for the receipt of Board of Public Utilities financial assistance. By submitting an application, or accepting program incentives, applicant agrees to adhere to New Jersey Prevailing Wage requirements, as applicable.

Program – The Commercial and Industrial Energy-Efficient Construction Program (New Jersey SmartStart Buildings) offered herein by the New Jersey Board of Public Utilities, Office of Clean Energy pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

Program Incentives – Refers to the amount or level of incentive that the Program provides to Participating Customers pursuant to the Program offered herein (see description under "Incentive Amount" heading).

Program Offer – Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities identified above.

Program Manager – TRC Energy Services.

Application and Eligibility Process – The Program pays incentives after the installation of qualified energy-efficient

measures that were pre-approved (for exceptions to this condition, please refer to "Exceptions for Approval".) In order to be eligible for Program Incentives, a Customer, or an agent (contractor/vendor) authorized by a Customer, must submit a properly completed application package. The package must include an application signed by the customer; a complete (current) utility bill; and technology worksheet and manufacturer's cut sheets (where appropriate). This information must be submitted to the Program Manager before equipment is installed. Applications for measures that are self installed by customers must be submitted by the customer and not the sales vendor of the measure, however, the customer may elect to assign payment of the incentive to the sales vendor. This application package must be received by the Program Manager on or before June 30, 2014 in order to be eligible for the fiscal year July 1, 2013-June 30, 2014 incentives. The Program Manager will review the application package to determine if the project is eligible for a Program Incentive. If eligible, the Customer will receive an approval letter with the estimated authorized incentive amount and the date by which the equipment must be installed in order for the approval to remain in effect. Upon receipt of an approval letter, the Customer may then proceed to install the equipment listed on the approved application. Equipment installed prior to the date of the Program Manager's approval letter is not eligible for an incentive. The Program Manager reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the approval letter. All equipment must be purchased within 12 months of date of application. **Any Customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

Exceptions for Approval – The Application and Eligibility Process pertains to all projects except for those involving either Gas Heating, Unitary HVAC or Motors having an incentive amount less than \$5,000 that were installed within 12 months of receipt of the application. These measures, at this incentive level, may be installed without prior approval. In addition, but at the sole discretion of the Program Manager, emergency replacement of equipment may not require a prior approval determination and letter. **In such cases, please notify the Program Manager of such emergencies as early as possible, that an application will soon be sent in that was not pre-approved.**

Post-Installation Approval – After installation is completed, the Customer, or an agent authorized by the Customer, must finalize and submit an invoice for the purchase of the equipment (material cost must be broken out from labor costs), and any other required documentation as specified on the equipment application or in the Program Manager's initial approval letter.

Please refer to the program guide on the NJCleanEnergy.com/ssb website for the complete Application and Eligibility Process.

The Program Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing product or equipment (if applicable) and the Energy-Efficient Measures

installed under this Program, either prior to issuing incentives or at a later time.

Energy-Efficient Measures must be installed in buildings located within a New Jersey Utilities' service territory and designated on the Participating Customer's incentive application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program materials and incentive applications. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease. Design Incentives are available to design professionals as described in the Program materials and applications. A different and separate agreement must be executed by participating design professionals to be eligible for this type of incentive. The design professional does not need to be based in New Jersey.

Equipment procured by Participating Customers through another program offered by New Jersey's Clean Energy Program or the New Jersey Utilities, as applicable, is not eligible for incentives through this program. Customers who have not contributed to the Societal Benefits Charge of the applicable New Jersey Utility are not be eligible for incentives offered through this program.

Incentive Amount – Program Incentives will equal either: a) the approved Program Incentive amount, or b) the actual equipment cost of the Energy-Efficient Measure, whichever is less, as determined by the Program Manager. Products offered at no direct cost to the customer are ineligible. Incomplete application submissions, applications requiring inspections and unanticipated high volume of activities may cause processing delays. Program Incentives are limited to \$500,000 per utility account in a calendar year. Contact the Program Manager regarding any questions.

Tax Liability – The Program Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number to the Program Manager on the application form in order to receive a Program Incentive. In addition, Participating Customers must also provide a Tax Clearance Form (entitled "Business Assistance or Incentive Clearance Certificate") that is dated within 90 days of equipment installation.

Endorsement – The Program Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

Warranties – THE PROGRAM MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITLY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.

Limitation of Liability – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against the Program Manager or the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Program Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Program Manager, its representatives, or subcontractors, or the Administrator, be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Program Manager under this Program shall be individual, and not joint and/or several.

Assignment – The Participating Customer may assign Program Incentive payments to a specified vendor.

Participating Customer's Certification – Participating Customer certifies that he/she purchased and installed the equipment listed in their application at their defined New Jersey location. Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements listed in the application.

Termination – The New Jersey Board of Public Utilities reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

Acknowledgement – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Program Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the NJ SmartStart Buildings Program. Additionally, I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program.

CUSTOMER'S SIGNATURE
PARTNER SIGNATURE
By signing, I certify that I have read, understand and agree to the Participation Agreement listed above.

IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)



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LARGE ENERGY USERS PROGRAM

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PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

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Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. The program provides all government agencies in New Jersey with a flexible tool to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements.

This Local Finance Notice outlines how local governments can develop and implement an ESIP for their facilities. Below are two sample RFPs:

Local Government
School Districts (K-12)

All RFPs must be submitted to the Board for approval at ESIP@bpu.state.nj.us.

The Board also adopted protocols to measure energy savings:

Measuring Energy Savings
Procedures for Implementation

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Local units considering an ESIP should carefully review the Local Finance Notice, the law, and consult with qualified professionals to determine how they should approach the task.

The NJ Board of Public Utilities sponsored Sustainable Jersey in the creation of an ESIP Guidebook that explains how to implement the program. The guidebook also includes a list of successful projects and a list of helpful resources.

FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit as prescribed in P.L.2012 c.55.

ENERGY REDUCTION PLANS

If you have an ESIP plan that needs to be submitted to the Board of Public Utilities, please email it to ESIP@bpu.state.nj.us. Please limit the file size to 3MB (or break it into smaller files).

Frankford Township School District
Northern Hunterdon-Voorhees Regional High School
Manalapan Township (**180 MB** - Right Click, Save As)

ESIP PROGRAM

Final version 42413

BPU RULES

1. Public Entity must decide if they will use an ESCO or DIY method or Hybrid thereof prior to issuing the RFP and the RFP must state the intended method. A change in the project procurement model after the RFP closing date will be cause for immediate rejection and disqualification of potential Clean Energy program incentives.
2. RFP procedures shall be adhered to as per the legislation, including the use of BPU approved forms. Any alteration of the forms, without prior approval from the BPU shall be grounds for rejection.
3. RFP must include copy of an audit (ASHRAE Level II w/Level III for lighting) and audit must be prepared by a firm classified by DPMC in the 036 discipline.
4. All firms, including professional services, whether using ESCO or DIY model, must be DPMC classified.
5. If an Architect is engaged by the public entity, the architectural fees are the responsibility of the public entity and must be paid directly to the firm. These fees may be included in the energy cost savings analysis and payback.

ESCO's may contract directly with an architectural firm, in which case the architectural firm serves as a subcontractor to the ESCO and the project related service costs may be included within the project's economic model.

6. Public entity shall conduct pre-bid meetings and site visits per existing statutes.

In the interest of open public bidding transparency, it is a requirement of the BPU that all proposers must attend the pre-proposal bid meeting.

7. There shall be no negative cash flow in any year of the program.
section 7 (1)(a)
"the energy savings resulting from the program will be sufficient to cover the cost of the program's energy conservation measures."
8. SREC values are not permitted to be used in the energy cost savings calculations.
9. Capital cost avoidance values are not to be used in the energy savings calculations.
10. Operational and Maintenance (O&M) cost savings may be permitted in the cost savings calculations, but only with supporting documentation.
11. Blended utility rates shall not be permitted. Use the actual utility tariff or local contracted rates if there is a third party supplier.

For the RFP proposals, the public entity shall define the utility rates in the RFP

12. Contracted third party utility rates may only be used for the term of the contract (5 yr. maximum)
Subsequent years are to be projected at the utility tariff rates plus the annual BPU escalation rates.
13. Public entity shall conduct M&V (measurement and verification) at the one (1) year operational date and shall provide a copy of the M&V report to the Board of Public Utilities.

For the RFP proposals, the ESCO shall provide the cost for the one (1) year M&V only. For comparative purposes, the one year M&V pricing shall be indicated on the proposal Form VI, under the “Annual Service Costs” column. Additional M&V costs are at the discretion of the local unit and are not to be included in the proposal.

14. The decisions made by BPU staff regarding compliance or other issues that arise in connection with the RFP procurement process shall be considered a final decision of the BPU. Any appeal will need to be through the New Jersey Superior Court, Appellate Division.
15. For the RFP proposals only, Demand Response (DR) revenues claimed by ESCO’s can only be projected for a maximum period of three (3) years. DR revenue projections beyond three years will not be permitted. DR revenues must be included and presented under the “Energy Rebates/Incentives” column of FORM VI.
16. ESCO “fees” proposed during the RFP phase of the project cannot increase post-award. ESCO’s are required to maintain the fee percentages through final contract negotiations and construction of the Board approved Energy Savings Plan
17. Public Bid openings shall be held on the due date of the proposal submissions. The public entity shall announce the name of the bidder and the total dollar amount. After award of a contract, all proposals received will be made available by the owner for public inspection
18. Rejection of bids by the public entity shall be conducted in accordance with the appropriate sections of the applicable legislation, as stated in Title 40A:11-13.2. Additionally all proposals must be returned to the respective ESCO’s upon rejection.
19. Field changes that exceed 5% of the project cost require BPU approval.
20. Energy Savings Plans (ESP) that is dependent upon incentives from the Clean Energy Program must review the current program requirements, at the time of application, for each incentive to insure eligibility. If any program incentive is denied, resubmission of all ESIP related forms will be necessary to remain ESIP qualified.

APPENDIX E

Photovoltaic Analysis

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Newark Public Schools
NJ Regional Day

Cost of Electricity	\$0.15	/kWh
Electricity Usage	506,581	kWh/yr
System Unit Cost	\$4,000	/kW

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Budgetary	Annual Utility Savings				Estimated	Total		New Jersey	Payback	Payback
Cost					Maintenance	Savings	Federal Tax	Renewable	(without	(with
					Savings		Credit	** SREC	incentive)	incentive)
\$	kW	kWh	therms	\$	\$	\$	\$	\$	Years	Years
\$560,000	140.0	182,467	0	\$27,299	0	\$27,299	\$0	\$28,282	20.5	10.1

** Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$155 /1000kwh

Area Output*

2,041 m2
21,970 ft2

Perimeter Output*

257 m
ft

Available Roof Space for PV:

(Area Output - 10 ft x Perimeter) x 85%
18,675 ft2

Approximate System Size:

Is the roof flat? (Yes/No)

Yes

8 watt/ft2
149,398 DC watts
140 kW

Enter into PV Watts

PV Watts Inputs***

Array Tilt Angle 20 Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)
Array Azimuth 180 Enter into PV Watts (default)
Zip Code 07112 Enter into PV Watts
DC/AC Derate Factor 0.83 Enter into PV Watts

PV Watts Output

182,467 annual kWh calculated in PV Watts program

% Offset Calc

Usage 506,581 (from utilities)
PV Generation 182,467 (generated using PV Watts)
% offset 36%



* <http://www.freemaptools.com/area-calculator.htm>
** <http://www.flettexchange.com>
*** http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html

[illegible]

Please send questions and comments to [Webmaster](#)
[Disclaimer and copyright notice.](#)

APPENDIX F

Photos



1: Existing Split System above Office w/ Electric Heat



2: Electric Water Heaters



3: Existing Condensing Unit for Office Unit. Located on Roof



4: Existing HVAC Unit in Classroom. Picture shown is nameplate information.



5: Existing Gym Unit. Existing Metal Halides in Gym also.



6: Existing Vending Machine in Cafeteria.

APPENDIX G

EPA Benchmarking Report



ENERGY STAR® Statement of Energy Performance

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ENERGY STAR®
Score¹

New Jersey Regional Day

Primary Property Function: K-12 School
Gross Floor Area (ft²): 21,714
Built: 1984

For Year Ending: May 31, 2013
Date Generated: May 30, 2014

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address
New Jersey Regional Day
334 Lyons Ave.
Newark, New Jersey 07112

Property Owner
Newark Public Schools
2 Cedar Street
Newark, NJ 07102
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Primary Contact
Newark Public Schools
2 Cedar Street
Newark, NJ 07102
9737337334
webmaster@nps.k12.nj.us

Property ID: 3877120

Energy Consumption and Energy Use Intensity (EUI)

Site EUI	Annual Energy by Fuel	National Median Comparison	
82 kBtu/ft²	Electric - Grid (kBtu) 1,781,572 (100%)	National Median Site EUI (kBtu/ft²)	63.5
		National Median Source EUI (kBtu/ft²)	199.5
		% Diff from National Median Source EUI	29%
Source EUI	Annual Emissions		
257.6 kBtu/ft²	Greenhouse Gas Emissions (Metric Tons CO2e/year)	226	

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

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() -



Professional Engineer Stamp
(if applicable)