

**THE NEWARK PUBLIC SCHOOLS**

**Group 3 Buildings**

**DR. WILLIAM H. HORTON SCHOOL**

291 N. 7th Street, Newark, NJ 07107

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM  
FOR  
NEW JERSEY  
BOARD OF PUBLIC UTILITIES**

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**CHA PROJECT NO. 27999**

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## **REPORT DISCLAIMER**

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within  $\pm 20\%$ , and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

## List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

## 1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for Newark Public Schools (NPS), in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost are also identified during the study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
<b>Dr. William H. Horton School</b>	291 N. 7th St. Newark, NJ 07107	104,088	1894, 1914, 1969, 1976

The potential total annual energy and cost savings for the energy conservation measures (ECM) identified in the survey are shown below:

Building Name	Electric Savings (kWh)	NG Savings (therms)	Total Savings (\$)	Payback (years)
<b>Dr. William H. Horton School</b>	111,901	10,094	26,016	9.1

Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 5.0.

Each measure recommended by CHA typically has a simple payback period of 15 years or less to be consistent with the requirements of the Energy Savings Improvement Plan (ESIP) which has a maximum payback period of 15 years. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment due to its age, such as a boiler for example.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

## Summary of Energy Conservation Measures

ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
1	Replace Door Sweeps & Seals	3,226	204	15.8	0	15.8	Y
2	Install Insulation in Academy Walkway	5,472	151	36.2	0	36.2	Y
3	Boiler Replacement	292,733	5,510	53.1	4,200	52.4	N
4	Basic Controls	21,309	9,667	2.2	0	2.2	Y
5	Walk-In Cooler/Freezer Controls Motor Retrofits	15,000	447	33.6	50	33.4	Y
6	Low Flow Plumbing Fixtures	328,600	12,352	26.6	0	26.6	N
L1**	Lighting Replacements	183,788	14,085	13.0	2,420	12.9	N
L2**	Lighting Controls	7,378	3,059	2.4	1,115	2.0	N
L3	Lighting Replacements w/ Controls	191,166	15,546	12.3	3,535	12.1	Y
<b>Total**</b>		<b>857,506</b>	<b>43,878</b>	<b>19.5</b>	<b>7,785</b>	<b>19.4</b>	
<b>Total (Recommended)</b>		<b>236,173</b>	<b>26,016</b>	<b>9.1</b>	<b>3,585</b>	<b>8.9</b>	

\* Incentive shown is per the New Jersey SmartStart Program.

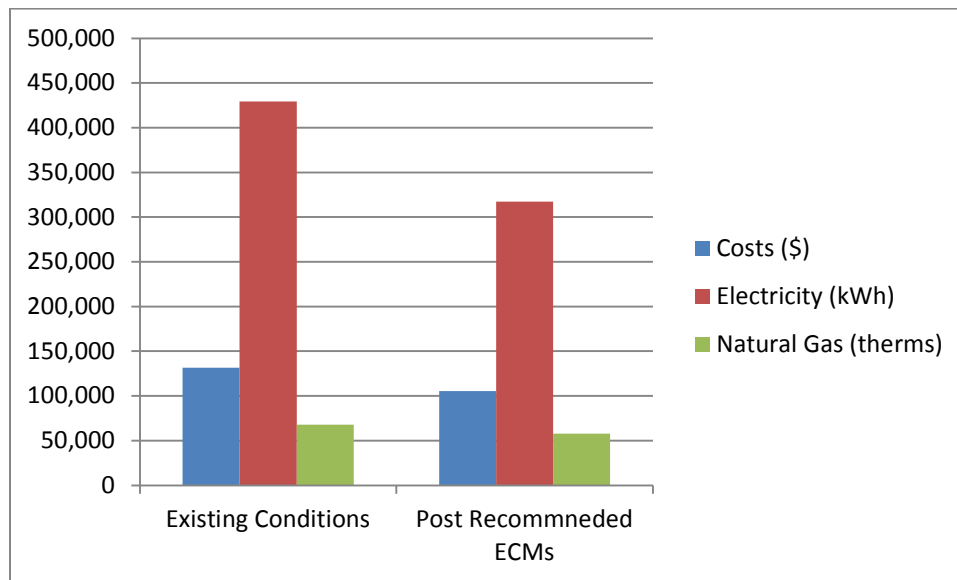
\*\* These ECMs are not included in the Total, as they are alternate measures not recommended.

The following alternative energy measures are also recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 60 kW system

If NPS implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	131,419	105,403	20%
Electricity (kWh)	429,169	317,268	26%
Natural Gas (therms)	67,798	57,704	15%
Site EUI (kbtu/SF/Yr)	121.38	101.05	

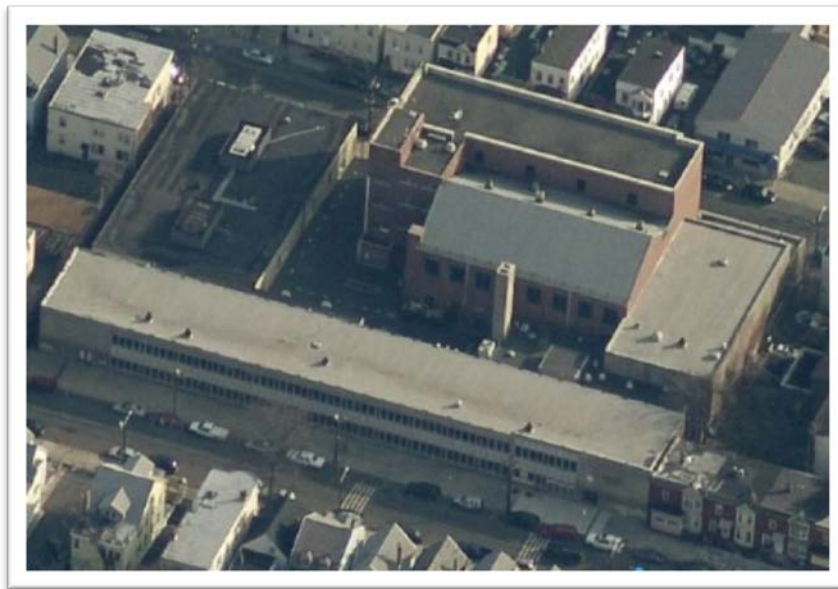




## 2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHAs site visit. See appendix B for detailed information on mechanical equipment, including capacities, model numbers and age.

**Building Name:** Dr. William H. Horton School  
**Address:** 291 North 7<sup>th</sup> St., Newark, NJ 07107  
**Gross Floor Area:** 104,088 sq.ft.  
**Number of Floors:** 3  
**Year Built:** 1894  
**Additions:** 1914, 1969, 1976



**Description of Spaces:** Classrooms, offices, cafeteria, auditorium, stage, gymnasium, library, computer lab, storage rooms, toilet rooms and mechanical rooms.

**Description of Occupancy:** The school serves 788 students from Kindergarten to 8<sup>th</sup> grade. There are 80 school faculty and staff members.

**Number of Computers:** The school has approximately 110 desktop and laptop computers.

**Building Usage:** Hours of operation are 8:00 AM – 2:45 PM Monday through Friday, with various after-school activities. The building is occasionally open on weekends. Custodial staff work in two shifts, 6:30 AM to 3:00 PM and 2:00 to 11:00 PM, 80 hours per week, 10 months per year.

**Construction Materials:** Structural steel framing with concrete masonry unit exterior walls, insulation unknown but assumed minimal. Interior walls plaster and lathe in many areas; concrete block in others. Interior and exterior walls are in fair to good condition.

**Façade:** Brick veneer on most sections; aluminum framed panels on the 1976 addition.

**Roof:** Most of the roofs are flat and appear to be covered with an adhered rubber membrane, insulation unknown. Roof color is dark gray. The gymnasium has a pitched roof and is covered with slate shingles.

**Windows:** Double hung double pane windows with aluminum frames. Windows are in good condition and no ECMs associated with window replacement were evaluated.

**Exterior Doors:** Doors are steel framed double and quadruple doors with small upper windows. Door sweeps and seals are in poor condition. An ECM is included to address this issue.

### **Heating Ventilation & Air Conditioning (HVAC) Systems**

**Heating:** Two (2) Titusville natural gas firetube hot water boilers, manufactured in 1958, provide heat for most of the school. The natural gas burners for these boilers are rated at a maximum of 8,400 MBH. Heating hot water is delivered around the building by eleven (11) inline zone pumps, typically 1.0 HP each, which form secondary zones off a primary zone of three (3) 5.0 HP base mounted B&G primary pumps. Heating zones include the auditorium, classrooms, offices, main office, cafeteria, etc. Terminal units consist of classroom unit ventilators, cabinet heaters in entranceways, and finned tube in offices, toilet rooms, and storage spaces. Pre-heated combustion air for the boilers is provided by a gas-fired air handling unit hung from the Boiler Room ceiling. A Trane Odyssey air handling unit, also located in the Boiler Room and manufactured in 2000, is outfitted with an electric resistance heater and provides heat to basement classrooms and offices. Classrooms in the north wing of the school, known as the 'Academy,' are heated by two (2) Reznor rooftop units located on the roof directly above. The Reznor units (AC-1, AC-2), manufactured in 1984, are gas-fired, multi-zone, and deliver heat via ducted ceiling mounted diffusers. Return air is ducted back to the rooftop and mixed with a percentage of outside air within the unit. Filters within this unit appeared to be relatively clean. Many areas of the building, including the Academy, are prone to uneven heating, with some spaces being over-heated while others are under-heated. The corridor that connects the Academy classrooms with the rest of the building is significantly under-heated by three small cabinet heaters, and at minimum could benefit from fiberglass batt insulation installed above the drop ceiling. An ECM has been included to replace the existing hot water boilers with new condensing type boilers

**Cooling:** Approximately 20% of the school is air conditioned by centralized mechanical cooling systems. The Reznor multi-zone rooftop units AC-1 & 2 serving the Academy wing are equipped with 15 HP compressors and DX refrigerant coils that use R-22 refrigerant. At the time of the site visit, the compressor on AC-1 was down for repairs. The Trane Odyssey air handling unit which serves the basement spaces is also equipped with DX refrigerant coil (R-22). Several split system DX condensing units were noted on the roof, including a large Trane air-cooled unit which serves the cafeteria-- but these pieces of equipment were inaccessible and nameplate data was not obtained. The remaining majority of the building is not cooled. See Appendix B for more detailed equipment information.

**Ventilation:** Most classrooms are ventilated by Herman Nelson unit ventilators which bring outside air into the building through louvers installed in the exterior wall. By design these unit ventilators are capable of economizer operation; however due to their advanced age (~40 years) and rough condition it is considered likely that the damper operation is limited. The Reznor multi-zone rooftop units do provide ventilation for the classrooms below and are capable of economizer operation, as well as demand control ventilation. The kitchen contains two (2) exhaust hoods, one located above the range/oven approximately 8'x4' in size, and another 4'x3' in size. Both are ducted and exhausted out the exterior wall. A make-up air unit supplies ventilation air to the kitchen, but it was unclear if this unit is operational.

**Exhaust:** Classrooms are ventilated with roof mounted exhaust fans. This system provides basic pressure relief for the building. A 8'x4' kitchen range hood and associated ductwork that connects to a small utility set fan removes smoke and cooking vapors from the kitchen range. A smaller 4'x3' hood and associated ductwork provides general kitchen exhaust. Toilet rooms throughout the building are exhausted via centrifugal fans installed on the roof.

### **Controls Systems**

The building is equipped with an air compressor formerly used with a pneumatic controls system, but it is not operational. Although there are many wall-mounted thermostats located throughout the building, it was not clear at the time of the site visit if any of these are actually functional. Maintenance personnel indicated that in the Academy, for example, if a temperature complaint was logged by a member of the faculty, someone from the maintenance staff had to go up on the roof and manually adjust the output zone temperature at the rooftop unit itself. Much of the heating and cooling equipment within the school has the capacity to be connected into a building management controls system. Provided that the proper sensors are installed and the HVAC equipment serviced, units are capable economizer operation, demand control ventilation, unoccupied setback, scheduling, etc. The school is not equipped with a proper 'head-end' to tie in all the points to be controlled. A Basic controls system ECM is included.

### **Domestic Hot Water Systems**

Domestic hot water (DHW) is generated by two systems: 1) one natural gas fired AO Smith water boiler, model # HW-420-100 and manufactured in 2006, serves the kitchen; and (2) hot water storage tanks of approximately 500 gallons, heated by a steam coil bundle, serves the DHW needs for the balance of the building. This domestic hot water is pumped around the school to restrooms, sinks and the kitchen by two (2) fractional horsepower B&G circulator pumps. No ECMs were included for the domestic hot water system because any unit replacement would require a system redesign.

### **Kitchen Equipment**

For the most part, kitchen cooking equipment is by Market Force Industries and is natural gas fired. There is also a Metro HM2000 heated holding cabinet. Dishes are washed by hand in a conventional stainless steel triple sink. One (1) large walk-in cooler, with temperature set to 28°F, provides long term cold food storage. An ECM is included to increase the efficiency of the walk-in coolers/ freezers.

### **Plumbing Systems**

This building contains older style high flow water closets (3.5 GPF), urinals (2.0 GPF), and high flow faucets (2.2 GPM). The building uses a greater quantity of city water due to the fact that it is heated by an aging steam system, notorious for high water usage. An ECM to address plumbing fixture replacement is included.

### **Plug Load**

This school has computers, copiers, smart boards, residential appliances (microwave, refrigerator), printers and portable electric heaters (personal) which contribute to the plug load in the building.

### **Lighting Systems**

The majority of lighting within this school in classrooms, corridors, offices, mechanical rooms, and toilet rooms is single lamp 4' T8 linear fluorescent fixtures with electronic ballasts. The gymnasium is lit by metal halide lamps of 400 watts each. The auditorium is lit by 2-lamp CFLs and 2-lamp 2-foot T8 fixtures. Exit signs are LED. Several different incandescent lighting fixtures are installed over the stage. The building does not contain occupancy sensors—all lights are operated by manual switches.

### 3.0 UTILITIES

Utilities used by the building are delivered and supplied by the following utility companies:

	<b>Electric</b>	<b>Natural Gas</b>
Deliverer	PSE&G	PSE&G
Supplier	Nextera Energy Services	PSE&G

For the 12-month period ending in February 2014, the utilities usages and costs for the building were as follows:

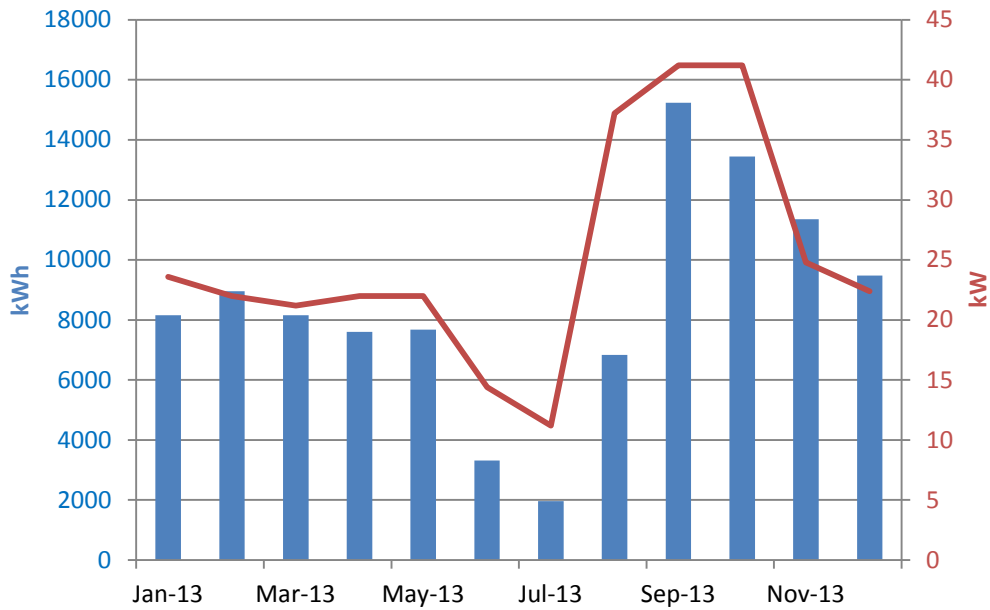
<b>Electric</b>		
Annual Consumption	429,169	kWh
Annual Cost	64,451	\$
Blended Unit Rate	0.153	\$/kWh
Supply Rate	0.129	\$/kWh
Demand Rate	3.95	\$/kW
Peak Demand	93.6	kW
<b>Natural Gas</b>		
Annual Consumption	67,798	Therms
Annual Cost	66,968	\$
Unit Rate	0.99	\$/therm

Blended Rate: Average rate charged determined by the annual cost / annual usage

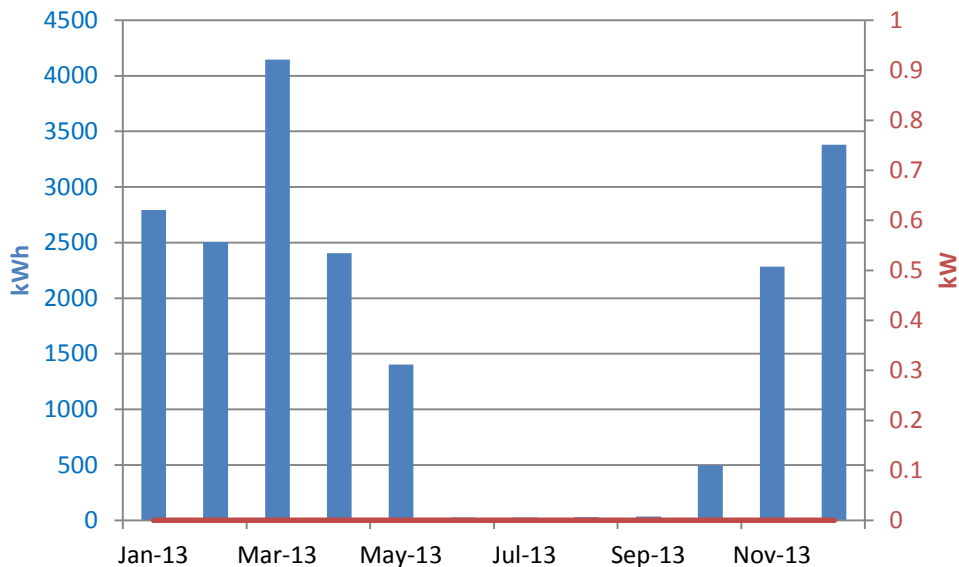
Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)

Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)

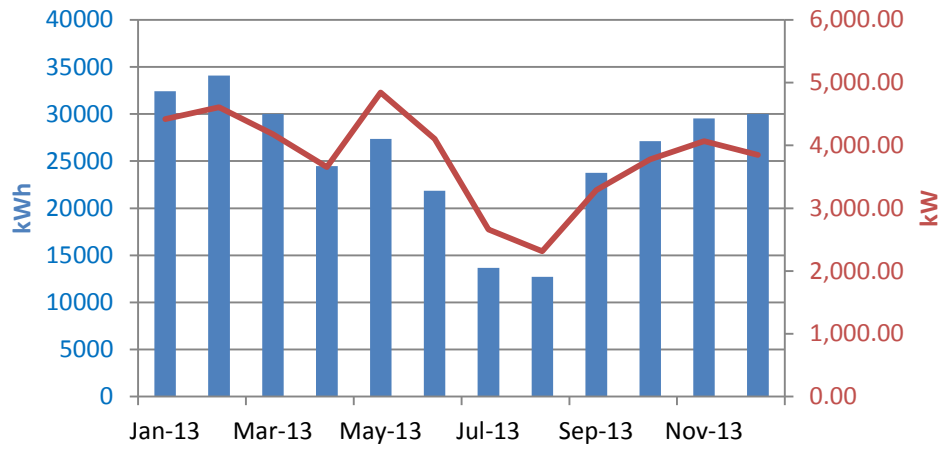
### Dr. William H. Horton - Electric Usage - Meter No.: 9195449



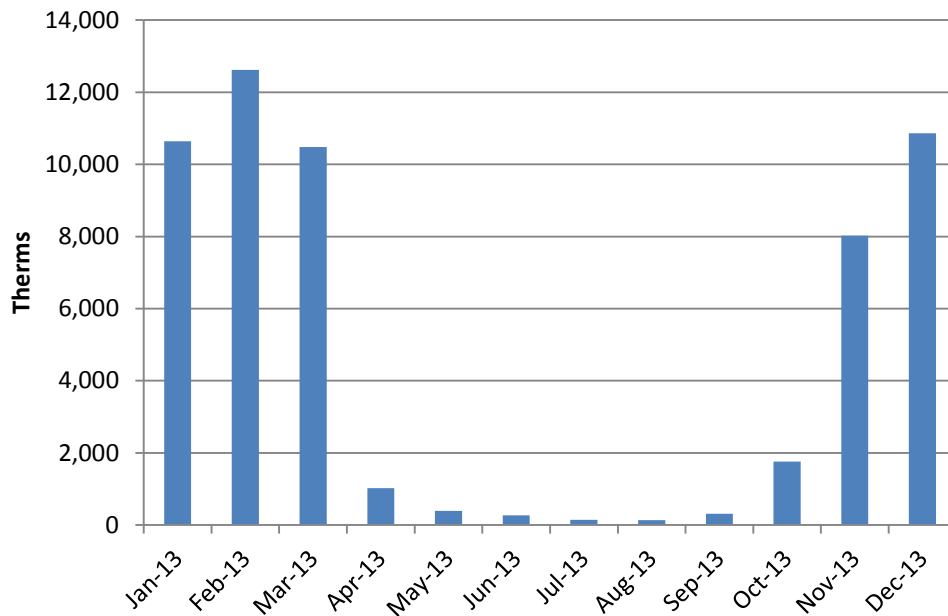
### Dr. William H. Horton - Electric Usage - Meter No.: 16426364

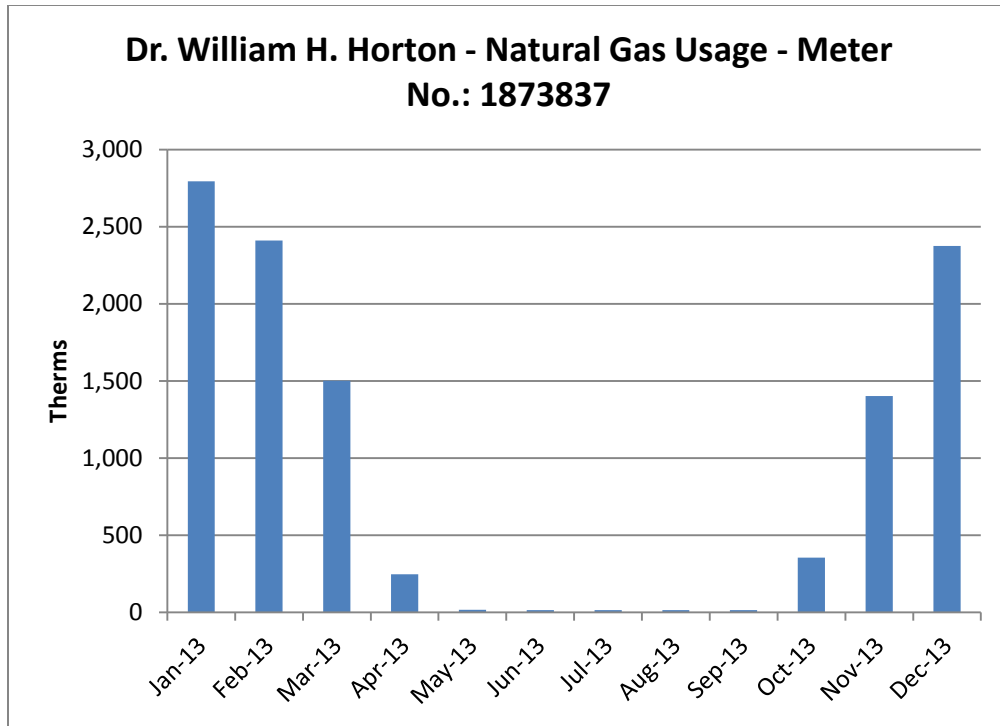


### Dr. William H. Horton - Electric Usage - Meter No.: 9195450



### Dr. William H. Horton - Natural Gas Usage - Meter Nos.: 2599533, 2600263





In addition, domestic water and sewer services are provided by 7.55 at \$/1000 gal.

This building has a fairly typical electrical consumption profile, with a dip during the summer when classes are not in session. Natural gas consumption is mainly for heating and follows a typical usage profile for an elementary school.

See Appendix A for a detailed utility analysis.

Under New Jersey's energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*			
Utility	Units	School Average Rate	NJ Average Rate
Electricity	\$/kWh	\$0.15	\$0.12
Natural Gas	\$/Therm	\$0.99	\$0.95

\* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)

This school on average has a higher rate for their electricity and natural gas than the average commercial building in New Jersey. It is recommended that this school shop for a third party utility supplier for both electric and natural gas.

Additional information on selecting a third party energy supplier is available [here](#):

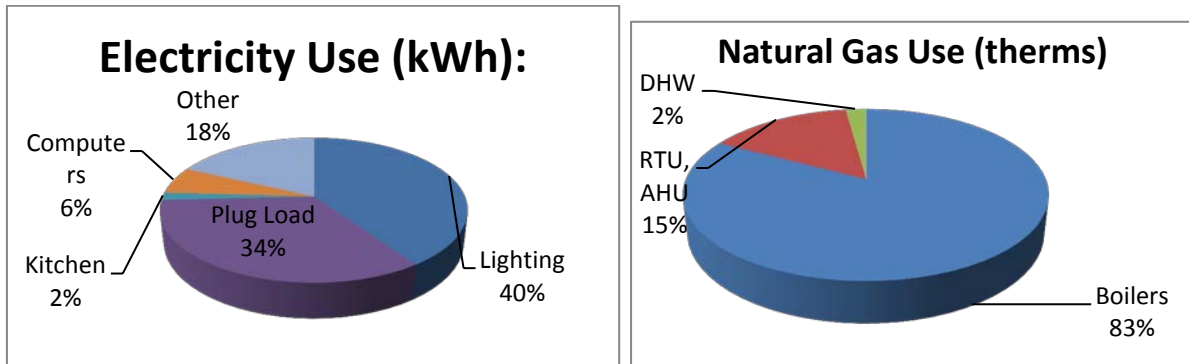


<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building's service area.

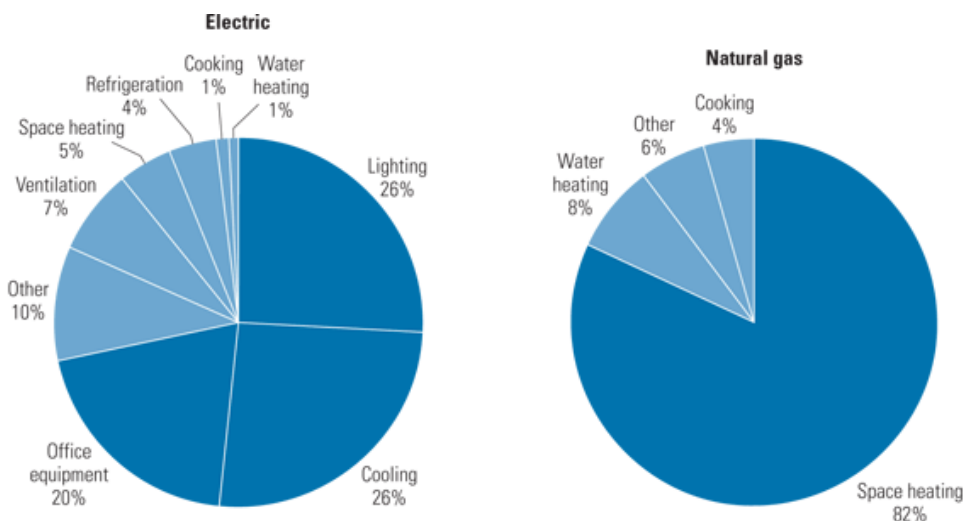
The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

### **Site End-Use Utility Profile**



Most of the electricity consumed by educational facilities is used to for lighting, cooling, and plug loads such as computers and copiers; most of the natural gas is used for space heating. Each school's energy profile is different, and the following charts represent typical utility profiles for K-12 schools per U.S. Department of Energy.

### **Typical End-Use Utility Profile for Educational Facilities**



Courtesy: E source; from Commercial Building Energy Consumption Survey, 1999 data

## 4.0 BENCHMARKING

TRC has previously benchmarked this building, the results of which have been provided to NPS. The results are summarized below. Copies of the benchmarking report are included in Appendix G.

The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft<sup>2</sup>/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase.

The site EUI is the amount of heat and electricity consumed by a building as reflected in utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity, such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site, which provide an equivalent measure for various types of buildings with differing energy sources. The results of the Portfolio Manager benchmarking are contained in the table below.

Site EUI kBtu/ft <sup>2</sup> /yr	Energy Star Rating (1-100)
79.2*	38**

\* Calculated by CHA using Utility Data provided by NPS

\*\* Provided by TRC

The school has a below average Energy Star Rating Score (50 being the median score), and as such by implementing the measures discussed in this report, it is expected that the EUI can be further reduced and the Energy Star Rating further increased.

## 5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low- or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- electrical usage (kWh=Kilowatt-hour),
- electrical demand (kW=kilowatts),
- natural gas (therms=100,000 Btu),
- propane gas (gallons=91,650 Btu),
- fuel oil (gallons =138,700 Btu), and
- water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI, which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment's future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.

## 5.1 ECM-1 Replace Door Sweeps and Seals

It was noted during the site visit that the seals and sweeps were showing wear on the nearly all of the exterior doors, and daylight was visible between the door and frame.

This leads to infiltration of unconditioned outside air or exfiltration of conditioned air resulting in increased heating energy usage. This measure calls for the replacement of all exterior door seals. Replacement of these seals will result in a reduction of the buildings heating and cooling loads, therefore providing natural gas and electricity savings. The linear footage of gap and wind speed is used to estimate the infiltration rate, which is then multiplied by the BIN weather data and the equipment efficiencies to determine the annual energy savings.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-1 Replace Door Sweeps and Seals

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
3,226	-	192	176	204	(0.7)	-	15.8	15.8

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

## 5.2 ECM-2 Install Insulation in Academy Walkway

The hallway between the front building and the Academy is minimally insulated. The ceiling is 10 feet tall, and spans an area of 1,075 square feet. This measure involves adding a layer of insulation above the drop ceiling. The objective is to reduce the infiltration of this area.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-2 Install Insulation in Academy Walkway

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
5,472	-	-	153	151	(0.7)	-	36.2	36.2

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended as a corrective action to improve occupant thermal comfort.

### 5.3 ECM-3 Boiler Replacement

Two (2) Titusville natural gas firetube hot water boilers, manufactured in 1958, provide heat for most of the school. The #2 boiler was down for repairs at the time of the site visit. Both boilers are 56 years old.

The existing boilers are of the non-condensing type and have maximum thermal efficiencies in the 80-83% range. Boiler #2 has been the most problematic boiler in recent months, and replacement with a new condensing boiler may be a feasible option. New modulating condensing gas boilers are available that minimally operate at 88%, and can operate as high as 96%. This ECM assesses the replacement of both boilers with equally sized modulating condensing gas boilers.

To implement this ECM, Boiler #2 would be removed and the new boiler and primary pumps put in its place. Piping and wiring modifications would be needed. The supply and return water temperatures might need to be lowered in order to generate the highest energy savings. Dedicated boiler venting would also need to be installed either through the roof or sidewall.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

#### ECM-3 Boiler Replacement

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
292,733	-	-	5,566	5,510	(0.5)	4,200	53.1	52.4

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended due to the high capital cost and long payback period; however the district should evaluate the yearly maintenance cost to determine if boiler replacement is necessary.

### 5.4 ECM-4 Basic Controls

The building uses hot water boilers that are currently controlled manually by the building operators, since the existing controls system is no longer functional. No night temperature set-back is implemented, unless the operator remembers to turn the boilers off before their shift ends. Classroom unit ventilators are not providing economizer cooling during the shoulder months. Rooftop units have to be manually adjusted in response to comfort complaints. This highly inefficient method of operation consumes excessive fuel (natural gas).

A Basic Control (system will provide automatic control of the boiler(s) to produce only enough steam (or hot water) needed to heat the building, based on a single or multiple

averaging space thermostats and outdoor air temperatures. This system will not provide for independent room temperature control, but could be expanded in the future to provide this function, if desired using thermostatic radiator control valves. This system could also provide basic boiler and space temperature monitoring, trending and remote notification of boiler failure.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

#### ECM-4 Basic Controls

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
21,309	-	-	9,765	9,667	5.8	-	2.2	2.2

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

#### 5.5 ECM-5 Install Walk-in Cooler / Freezer Controls

In the kitchen one (1) large walk-in cooler, with temperature set to 28°F, provides long term cold food storage.

Installing a walk-in cooler/ freezer control system was assessed. The system will monitor both dry and wet bulb temperature within the walk-in unit and allow evaporators and compressors to modulate up and down based on enthalpy set points rather than by dry bulb temperature alone. Savings is a result of reduced run time of evaporator fans, compressors and door heaters.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized as follows:

#### ECM-5 Install Walk-in Cooler / Freezer Controls

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
15,000	-	2,922	-	447	(0.6)	50	33.6	33.4

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

#### 5.6 ECM-6 Install Low Flow Plumbing Fixtures

This building contains older style high flow water closets (3.5 GPF), urinals (2.0 GPF), and high flow faucets (2.2 GPM).

The water savings associated from replacing existing high flow fixtures with low-flow fixtures was calculated by taking the difference of the annual water usage for the proposed and base case. The basis of this calculation is the estimate usage of each fixture, gallons per use, and number of fixtures. Replacing the existing fixtures in the restrooms with 1.28 Gals/flush toilets, 1.0 gal/flush urinals, and 0.5 gpm faucets will conserve water which will result in lower annual water and sewer charges. Faucets with low-flow push valves were not considered for replacement.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

#### ECM-6 Install Low Flow Plumbing Fixtures

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Water	Natural Gas	Total				
\$	kGal	Therms	\$		\$	Years	Years
328,600	666	7,394	12,352	0.1	0	26.6	26.6

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is not recommended due to the long payback.

### 5.7 ECM-L1 Lighting Replacements / Upgrades

The majority of lighting within this school in classrooms, corridors, offices, mechanical rooms, and toilet rooms is single lamp 4' T8 linear fluorescent fixtures with electronic ballasts. The gymnasium is lit by metal halide lamps of 400 watts each. The auditorium is lit by 2-lamp CFLs and 2-lamp 2-foot T8 fixtures. Exit signs are LED. Several different incandescent lighting fixtures are installed over the stage.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

#### ECM-L1 Lighting Replacements / Upgrades

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
183,788	32	97,457	0	14,085	(0.1)	2,420	13.0	12.9

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

### 5.8 ECM-L2 Install Lighting Controls (Occupancy Sensors)

The lighting within this building is only controlled through wall switches.

Review of the comprehensive lighting survey determined that lighting in these areas could benefit from installation of occupancy sensors to turn off lights when the areas are unoccupied.

This measure recommends installing occupancy sensors for the current lighting system. Using a process similar to that utilized in Section 5.7.1, the energy savings for this measure was calculated by applying the known fixture wattages in the space to the estimated existing and proposed times of operation for each fixture.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

#### ECM-L2 Install Lighting Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
7,378	0	23,710	0	3,059	3.9	1,115	2.4	2.0

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

### 5.9 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

This measure is a combination of ECM-L1 and ECM-L2; recommending replace/upgrade the current lighting fixtures to more efficient ones and installing occupancy sensors on the new lights. Interactive effects of the higher efficiency lights and occupancy sensors lead the energy and cost savings for this measure to not be cumulative or equivalent to the sum of replacing the lighting fixtures alone and installing occupancy sensors without the lighting upgrade. The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

#### ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
191,166	32	108,787	0	15,546	(0.1)	3,535	12.3	12.1

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.



## **5.10 Additional O&M Opportunities**

This list of operations and maintenance (O&M) - type measures represent low-cost or no-cost opportunities, which if implemented will have a positive impact on the overall building operations, comfort and/or energy consumption. The recommended O&M measures for this building are as follows:

- Install Covers on Window Air Conditioners
- Clean Window AC filters before each season
- Replace Unit Ventilator filters at least twice a year
- Clear surface above unit ventilators of materials, plants, or books
- Bare hot water pipe or runs with deteriorated insulation should have their insulation replaced in order to conserve fuel used to generate said hot water
- Set computers monitors to turn off and computers to sleep mode when not in use
- Look for the ENERGY STAR® label when purchasing Window AC units or Kitchen Appliances
- Disconnect unnecessary or unused small appliances and electronics when not in use to reduce phantom loads
- Train custodians to turn off lights and set HVAC temperatures to minimum levels when rooms are unoccupied
- Install pipe insulation on exposed hot water piping.
- Develop an Energy Master Plan to measure and track energy performance
- Educate students and staff about how their behavior affects energy use. Create student energy patrols to monitor and inform administration when energy is being wasted.
- During the winter, Custodians should ensure all windows are closed as part of cleaning routine

## **6.0 PROJECT INCENTIVES**

### **6.1 Incentives Overview**

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the School District wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to Appendix D for more information on the Smart Start program.

#### **6.1.1 New Jersey Smart Start Program**

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the owner.

Refer to Appendix D for more information on the Smart Start program.

#### **6.1.2 Direct Install Program**

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to Newark Public Schools BOE upon successful replacement and payment of the equipment.

The building qualifies for this program because its electrical demand is less than the maximum peak electrical demand of 200 kW for the last 12 month period.

Refer to Appendix D for more information on this program.

### **6.1.3 New Jersey Pay For Performance Program (P4P)**

The Dr. William H. Horton school may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 100 kW. This demand minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations and *is not applicable to public schools*. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

#### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

#### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

#### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

#### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C, along with more detailed program information provided in Appendix D.

### **6.1.4 Energy Savings Improvement Plan**

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. This can be done over a maximum term of 15 years. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as

refunding bonds or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The "Local Finance Notice" outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to Appendix D for more information on this program.

#### **6.1.5 Renewable Energy Incentive Program**

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

## 7.0 ALTERNATIVE ENERGY SCREENING EVALUATION

### 7.1 Solar

#### 7.1.1 Photovoltaic Rooftop Solar Power Generation

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. Present technology incorporates the use of solar cell arrays that produce direct current (DC) electricity. This DC current is converted to alternating current (AC) with the use of an electrical device known as an inverter. The amount of available roof area determines how large of a solar array can be installed on any given roof. The table below summarizes the approximate roof area available on the building and the associated solar array size that can be installed.

Available Roof Area (Ft <sup>2</sup> )	Potential PV Array Size (kW)
29,156	60

The PVWATTS solar power generation model was utilized to calculate PV power generation; this model is provided in Appendix E.

Installation of (PV) arrays in the state New Jersey will allow the owner to participate in the New Jersey Solar Renewable Energy Certificates Program (SREC). This is a program that has been set up to allow entities with large amounts of environmentally unfriendly emissions to purchase credits from zero emission (PV) solar-producers. An alternative compliance penalty (ACP) is paid for by the high emission producers and is set each year on a declining scale of 3% per year. One SREC credit is equivalent to 1000 kilowatt hours of PV electrical production; these credits can be traded for period of 15 years from the date of installation. Payments that will be received by the PV producer (school) will change from year to year dependent upon supply and demand. There is no definitive way to calculate an exact price that will be received by the PV producer for SREC credits over the next 15 years. Renewable Energy Consultants estimates an average of \$170/SREC for 2014 and this number was utilized in the cash flow for this report.

The system costs for PV installations were derived from recent solar contractor budgetary pricing in the state of New Jersey and include the total cost of the system installation (PV panels, inverters, wiring, ballast, controls). The cost of installation is currently about \$4.00 per watt or \$4,000 per kW of installed system, for a typical system. There are other considerations that have not been included in this pricing, such as the condition of the roof and need for structural reinforcement. Photovoltaic systems can be ground mounted if the roof is not suitable, however, this installation requires a substantial amount of open property (not wooded) and underground wiring, which adds more cost. PV panels have an approximate 20 year life span; however, the inverter device that converts DC electricity to AC has a life span of 10 to 12 years and will most likely need to be replaced during the useful life of the PV system.

The implementation cost and savings related to this ECM are presented in Appendix E and summarized as follows:

**Photovoltaic (PV) Rooftop Solar Power Generation – 60 kW System**

Budgetary Cost	Annual Utility Savings			Total Savings	New Jersey Renewable SREC	Payback (without SREC)	Payback (with SREC)	Recommended
	Electricity		Natural Gas					
\$	kW	kWh	Therms	\$	\$	Years	Years	
240,000	60	74,938	0	10,424	12,739	23.0	10.4	FS

**Note:** CHA typically recommends a more detailed evaluation be conducted for the installation of PV Solar arrays when the screening evaluation shows a payback of less than 20 years. Therefore, this ECM is recommended for further study. Before implementation is pursued, the school district should consult with a certified solar PV contractor.

**7.1.2 Solar Thermal Hot Water Generation**

Active solar thermal systems use solar collectors to gather the sun's energy to heat water, another fluid, or air. An absorber in the collector converts the sun's energy into heat. The heat is then transferred by circulating water, antifreeze, or sometimes air to another location for immediate use or storage for later utilization. Applications for active solar thermal energy include providing hot water, heating swimming pools, space heating, and preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted around the site's latitude, to maximize the amount of radiation collected on a yearly basis.

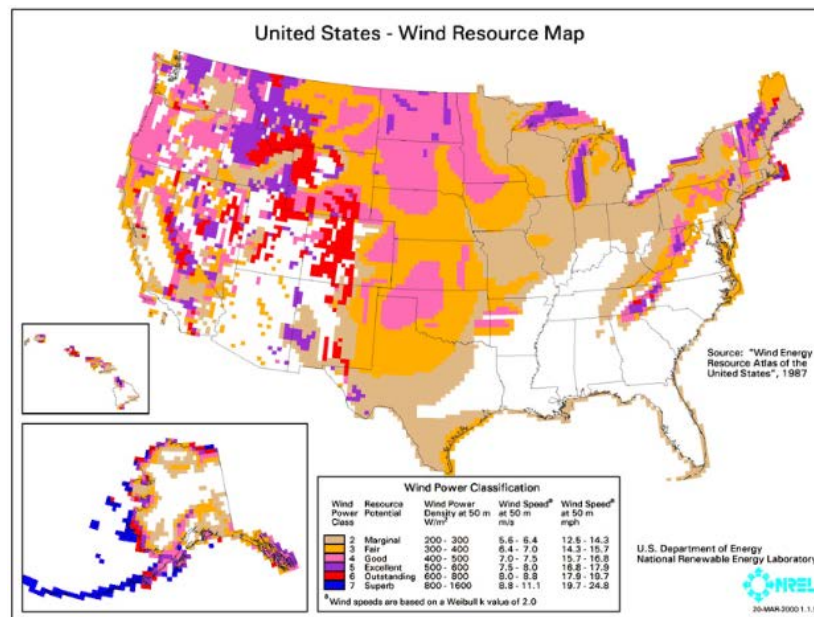
Several options exist for using active solar thermal systems for space heating. The most common method involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system). The most practical system would transfer the heat from the panels to thermal storage tanks and transfer solar produced thermal energy to use for domestic hot water production. DHW is presently produced by gas-fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this school is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the school.

This measure is not recommended due to the low demand for domestic hot water.

**7.1 Wind Powered Turbines**

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind

turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended because Newark, NJ is a class 1 area.

## 7.2 Combined Heat and Power Plant

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around 300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. The building has sufficient need for electrical generation and



the ability to use most of the thermal byproduct during the winter; however thermal usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building's limited summer thermal demand.

This measure is not recommended due to the building's limited summer thermal demand.

### 7.3 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From February 2013 through January 2014 the following table summarizes the electricity load profile for the building.

**Building Electric Load Profile**

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
93.6	33.6	78.0	N	N

Implementation for this measure will require a load shedding sequence to be established by using a demand control system. If the building has onsite electricity generation available, some load can be supplemented by running that unit.

This measure is not recommended because the building does not have adequate load to meet the required minimum load reduction.

## 8.0 CONCLUSIONS & RECOMMENDATIONS

The LGEA energy audit conducted by CHA for the building identified potential annual savings of \$26,016/yr with an overall payback of 9.1 years, if the recommended ECMs are implemented.

The potential annual energy and cost savings are shown in the following table.

<b>Electric Savings (kWh)</b>	<b>Natural Gas Savings (therms)</b>	<b>Total Savings (\$)</b>	<b>Payback (years)</b>
111,901	10,094	26,016	9.1

The following projects should be considered for implementation:

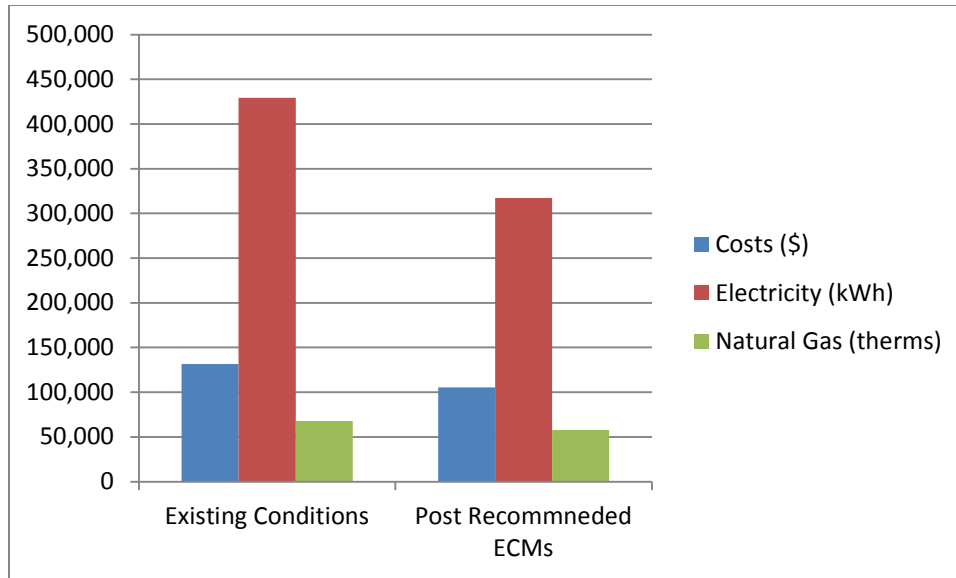
- Replace Door Sweeps and Seals
- Install Insulation in Academy Walkway
- Basic Controls
- Walk-in Cooler & Freezer EC Motor Retrofits
- Lighting Replacements with Controls (Occupancy Sensors)

The following alternative energy measures are recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 60 kW System

If NPS implements the recommended ECMs, energy savings would be as follows:

	<b>Existing Conditions</b>	<b>Post Recommended ECMs</b>	<b>Percent Savings</b>
Costs (\$)	131,419	105,403	20%
Electricity (kWh)	429,169	317,268	26%
Natural Gas (therms)	67,798	57,704	15%
Site EUI (kbtu/SF/Yr)	121.38	101.05	



Next Steps: This energy audit has identified several areas of potential energy savings. Newark Public Schools can use this information to pursue incentives offered by the NJBPU's NJ Clean Energy Program. Additional meetings will be scheduled with NPS staff members to review possible options.

## **APPENDIX A**

### **Utility Usage Analysis and Alternate Utility Suppliers**

## Dr. William H. Horton - Electric Usage (1)

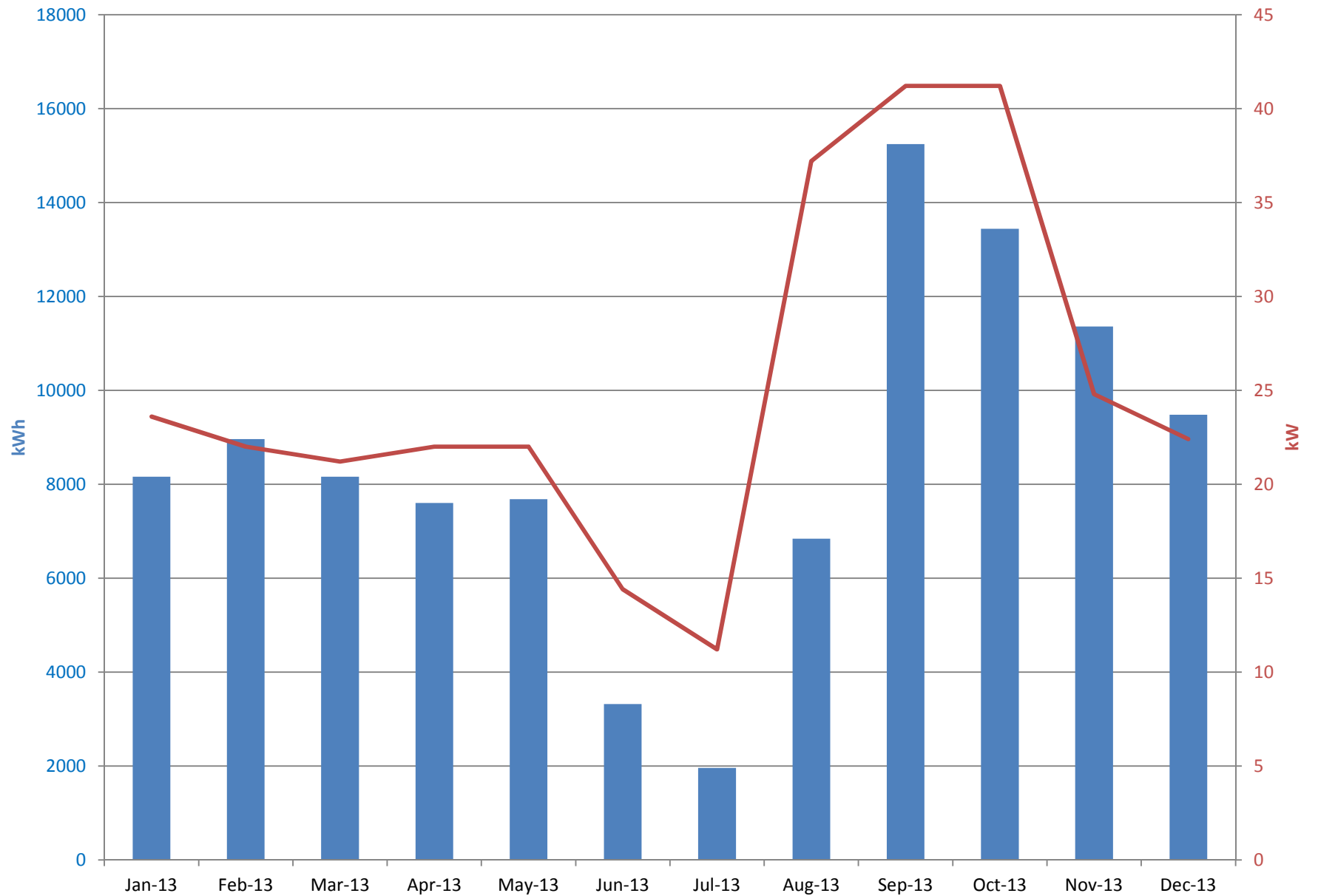
Start Date	End Date	kWh	Demand Usage (KW)	Total Charge	Supply Charge	Delivery Charge	Demand Charge	Consumption (\$)	Blended Rate (\$/kWh)	Consumption Rate (\$/kWh)	Demand Rate (\$/kW)
1/5/2012	2/2/2012	8240	23.2	1,485.00	0	268.58	98.29	1,386.71	\$ 0.18	\$ 0.17	\$ 4.24
2/3/2012	3/5/2012	9680	23.6	1,740.00		314.74	99.99	1640.01	\$ 0.18	\$ 0.17	\$ 4.24
3/6/2012	4/3/2012	8760	22.8	1,575.00	0	285.23	96.59	1478.41	\$ 0.18	\$ 0.17	\$ 4.24
4/4/2012	5/4/2012	10400	38	1,875.00	0	337.82	160.99	1714.01	\$ 0.18	\$ 0.16	\$ 4.24
5/5/2012	6/4/2012	10560	41.2	1,900.00	0	735.04	174.54	1725.46	\$ 0.18	\$ 0.16	\$ 4.24
6/5/2012	7/3/2012	7240	26.4	1,356.39	743.34	501.21	111.84	1244.55	\$ 0.19	\$ 0.17	\$ 4.24
7/4/2012	8/30/2012	12240	23.6	2,132.08	1,327.44	697.88	106.76	2,025.32	\$ 0.17	\$ 0.17	\$ 4.52
8/31/2012	12/3/2012	30320	45.2	4,337.64	2,824.69	1,028.29	484.66	3852.98	\$ 0.14	\$ 0.13	\$ 10.72
12/4/2012	1/3/2013	8240	22.4	1,173.56	799.47	279.1	94.99	1078.57	\$ 0.14	\$ 0.13	\$ 4.24
1/4/2013	2/1/2013	8160	23.6	1,172.93	790.89	281.02	101.02	1071.91	\$ 0.14	\$ 0.13	\$ 4.28
2/2/2013	3/5/2013	8960	22	1,258.21	872.86	291.18	94.17	1164.04	\$ 0.14	\$ 0.13	\$ 4.28
3/6/2013	4/4/2013	8160	21.2	1,175.47	819.15	265.57	90.75	1084.72	\$ 0.14	\$ 0.13	\$ 4.28
4/5/2013	5/3/2013	7600	22	1,134.50	792.7	247.63	94.17	1040.33	\$ 0.15	\$ 0.14	\$ 4.28
5/4/2013	6/5/2013	7680	22	1,379.60	807.99	477.44	94.17	1285.43	\$ 0.18	\$ 0.17	\$ 4.28
6/6/2013	7/3/2013	3320	14.4	790.65	475.72	253.29	61.64	729.01	\$ 0.24	\$ 0.22	\$ 4.28
7/4/2013	8/2/2013	1960	11.2	594.57	373.91	172.72	47.94	546.63	\$ 0.30	\$ 0.28	\$ 4.28
8/3/2013	9/3/2013	6840	37.2	1,354.05	617.65	577.16	159.24	1194.81	\$ 0.20	\$ 0.17	\$ 4.28
9/4/2013	10/2/2013	15240	41.2	2,075.56	1,376.17	523.04	176.35	1899.21	\$ 0.14	\$ 0.12	\$ 4.28
10/3/2013	10/31/2013	13440	41.2	1,853.06	1,213.63	463.07	176.36	1676.7	\$ 0.14	\$ 0.12	\$ 4.28
11/1/2013	12/3/2013	11360	24.8	1,524.02	1,025.81	392.05	106.16	1417.86	\$ 0.13	\$ 0.12	\$ 4.28
12/4/2013	1/3/2014	9480	22.4	1,278.17	856.04	326.25	95.88	1182.29	\$ 0.13	\$ 0.12	\$ 4.28

Dr. William H. Horton 291 N. 7th St., 07107	Start Date 1/5/2012	End Date 1/3/2014	Months 23
Account Number 2147483647			
Meter Number 9195449			

ELECTRIC USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING: 1/3/2014

Total Usage	102,200	kwh
Total Charges	\$15,591	
Blended Rate	\$0.15	\$/kWh
Consumption Rate	\$0.13	\$/kWh
Demand Rate	\$3.95	\$/kW
Max Demand	41.2	kW
Min Demand	11.2	kW
Avg Demand	25.3	kW

## Dr. William H. Horton - Electric Usage - Meter No.: 9195449



## Dr. William H. Horton - Electric Usage (2)

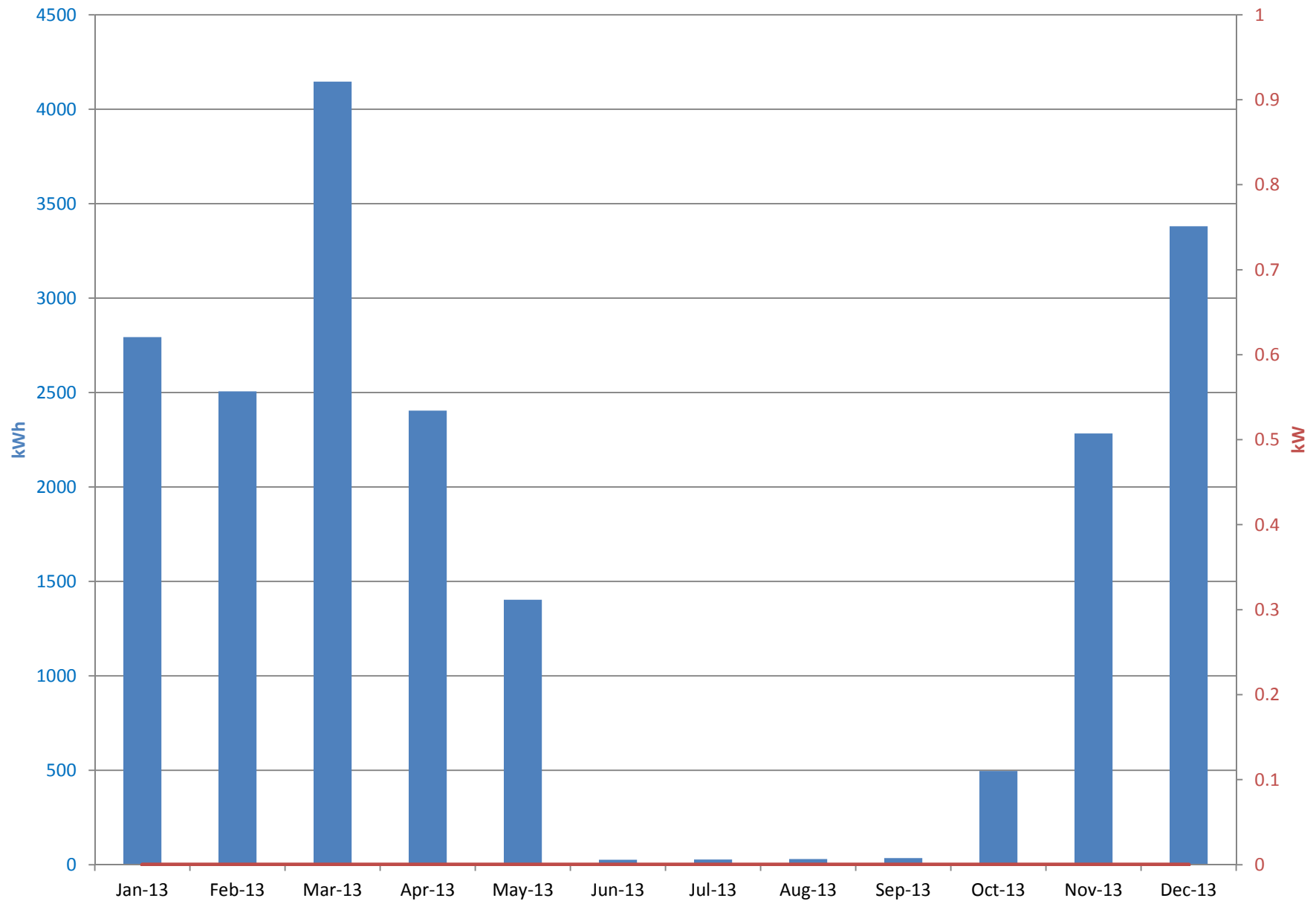
Start Date	End Date	kWh	Demand Usage (KW)	Total Charge	Supply Charge	Delivery Charge	Demand Charge	Consumption (\$)	Blended Rate (\$/kWh)	Consumption Rate (\$/kWh)	Demand Rate (\$/kW)
2/3/2012	3/5/2012	7470	0	1,120.00	0	453.47	0	1,120.00	\$ 0.15	\$ 0.15	#DIV/0!
3/6/2012	4/3/2012	6154	0	925	0	374.19	0	925	\$ 0.15	\$ 0.15	#DIV/0!
4/4/2012	5/4/2012	2595	0	390	0	159.78	0	390	\$ 0.15	\$ 0.15	#DIV/0!
5/5/2012	6/4/2012	0	0	3.44	0	3.44	0	3.44	#DIV/0!	#DIV/0!	#DIV/0!
6/5/2012	7/3/2012	0	0	3.44	0	3.44	0	3.44	#DIV/0!	#DIV/0!	#DIV/0!
7/4/2012	8/30/2012	0	0	6.88	0	6.88	0	6.88	#DIV/0!	#DIV/0!	#DIV/0!
8/31/2012	10/1/2012	0	0	3.44	0	3.44	0	3.44	#DIV/0!	#DIV/0!	#DIV/0!
10/2/2012	11/2/2012	902	0	139.35	80.34	59.01	0	139.35	\$ 0.15	\$ 0.15	#DIV/0!
11/3/2012	12/3/2012	2358	0	358.1	209.75	148.35	0	358.1	\$ 0.15	\$ 0.15	#DIV/0!
12/4/2012	1/3/2013	2703	0	410.15	240.34	169.81	0	410.15	\$ 0.15	\$ 0.15	#DIV/0!
1/4/2013	2/1/2013	2793	0	426.76	249.05	177.71	0	426.76	\$ 0.15	\$ 0.15	#DIV/0!
2/2/2013	3/5/2013	2506	0	381.82	226.8	155.02	0	381.82	\$ 0.15	\$ 0.15	#DIV/0!
3/6/2013	4/4/2013	4146	0	630.95	376.67	254.28	0	630.95	\$ 0.15	\$ 0.15	#DIV/0!
4/5/2013	5/3/2013	2404	0	371.5	222.65	148.85	0	371.5	\$ 0.15	\$ 0.15	#DIV/0!
5/4/2013	6/5/2013	1403	0	298.96	133.38	165.58	0	298.96	\$ 0.21	\$ 0.21	#DIV/0!
6/6/2013	7/3/2013	26	0	9	2.6	6.4	0	9	\$ 0.35	\$ 0.35	#DIV/0!
7/4/2013	8/2/2013	27	0	9.18	2.66	6.52	0	9.18	\$ 0.34	\$ 0.34	#DIV/0!
8/3/2013	9/3/2013	30	0	9.58	2.71	6.87	0	9.58	\$ 0.32	\$ 0.32	#DIV/0!
9/4/2013	10/2/2013	35	0	8.7	3.16	5.54	0	8.7	\$ 0.25	\$ 0.25	#DIV/0!
10/3/2013	10/31/2013	496	0	79.21	44.79	34.42	0	79.21	\$ 0.16	\$ 0.16	#DIV/0!
11/1/2013	12/3/2013	2283	0	352.5	206.15	146.35	0	352.5	\$ 0.15	\$ 0.15	#DIV/0!
12/4/2013	1/3/2014	3380	0	519.7	305.21	214.49	0	519.70	\$ 0.15	\$ 0.15	#DIV/0!

Dr. William H. Horton 291 N. 7th St., 07107	Start Date 2/3/2012	End Date 1/3/2014	Months 23
Account Number 2147483647			
Meter Number 16426364			

ELECTRIC USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING: 1/3/2014

Total Usage	19,529	kwh
Total Charges	\$3,098	
Blended Rate	\$0.16	\$/kWh
Consumption Rate	\$0.14	\$/kWh
Demand Rate	#DIV/0!	\$/kW
Max Demand	0.0	kW
Min Demand	0.0	kW
Avg Demand	0.0	kW

## Dr. William H. Horton - Electric Usage - Meter No.: 16426364





### Dr. William H. Horton - Electric Usage (3)

Start Date	End Date	kWh	Demand Usage (KW)	Total Charge	Supply Charge	Delivery Charge	Demand Charge	Consumption (\$)	Blended Rate (\$/kWh)	Consumption Rate (\$/kWh)	Demand Rate (\$/kW)
1/5/2012	2/2/2012	30720	91.2	4,915.00		0	989.33	386.37	4,528.63	\$ 0.16	\$ 4.24
2/3/2012	3/5/2012	34800	98.4	5,915.00		0	1120.14	416.87	5498.13	\$ 0.17	\$ 4.24
3/6/2012	4/3/2012	26640	93.6	4,665.00		0	858.51	396.54	4268.46	\$ 0.18	\$ 4.24
4/4/2012	5/4/2012	28080	98.4	5,055.00		0	904.68	416.87	4638.13	\$ 0.18	\$ 4.24
5/5/2012	6/4/2012	26880	98.4	4,975.00		0	1813.35	416.87	4,558.13	\$ 0.19	\$ 4.24
6/5/2012	7/3/2012	24000	98.4	4,552.07	2398.07	1737.13	416.87	4,135.20	\$ 0.19	\$ 0.17	\$ 4.24
7/4/2012	8/30/2012	25440	60	5,474.25	3197.21	1839.83	437.21	5037.04	\$ 0.22	\$ 0.20	\$ 7.29
8/31/2012	12/3/2012	91680	103.2	12,822.25	8,491.95	3079.68	1250.62	11,571.63	\$ 0.14	\$ 0.13	\$ 12.12
12/4/2012	1/3/2013	30240	84	4,159.59	2,790.61	1,012.75	356.23	3803.36	\$ 0.14	\$ 0.13	\$ 4.24
1/4/2013	2/1/2013	32400	88.8	4,421.01	2937.62	1103.28	380.11	4040.9	\$ 0.14	\$ 0.12	\$ 4.28
2/2/2013	3/5/2013	34080	88.8	4,608.15	3132.5	1095.54	380.11	4228.04	\$ 0.14	\$ 0.12	\$ 4.28
3/6/2013	4/4/2013	30000	84	4,178.80	2854.34	964.9	359.56	3819.24	\$ 0.14	\$ 0.13	\$ 4.28
4/5/2013	5/3/2013	24480	84	3,652.78	2505.07	788.15	359.56	3293.22	\$ 0.15	\$ 0.13	\$ 4.28
5/4/2013	6/5/2013	27360	84	4,843.84	2749.56	1734.72	359.56	4484.28	\$ 0.18	\$ 0.16	\$ 4.28
6/6/2013	7/3/2013	21840	74.4	4,101.30	2301.86	1480.97	318.47	3782.83	\$ 0.19	\$ 0.17	\$ 4.28
7/4/2013	8/2/2013	13680	33.6	2658.77	1688.99	825.96	143.82	2514.95	\$ 0.19	\$ 0.18	\$ 4.28
8/2/2013	9/3/2013	12720	52.8	2314.17	1148.62	520.1	645.45	1668.72	\$ 0.18	\$ 0.13	\$ 12.22
9/4/2013	10/2/2013	23760	76.8	3,287.35	2145.53	813.08	328.74	2958.61	\$ 0.14	\$ 0.12	\$ 4.28
10/3/2013	10/31/2013	27120	93.6	3,779.63	2,448.94	930.04	400.65	3378.98	\$ 0.14	\$ 0.12	\$ 4.28
11/1/2013	12/3/2013	29520	91.2	4,068.01	2,665.66	1011.97	390.38	3677.63	\$ 0.14	\$ 0.12	\$ 4.28
12/4/2013	1/3/2014	30000	84	3,850.82	2,709.00	813.08	359.57	3491.25	\$ 0.13	\$ 0.12	\$ 4.28
1/3/2014	2/5/2014	32880	88.8	4,417.96	2969.06	1068.79	380.11	4037.85	\$ 0.13	\$ 0.12	\$ 4.28

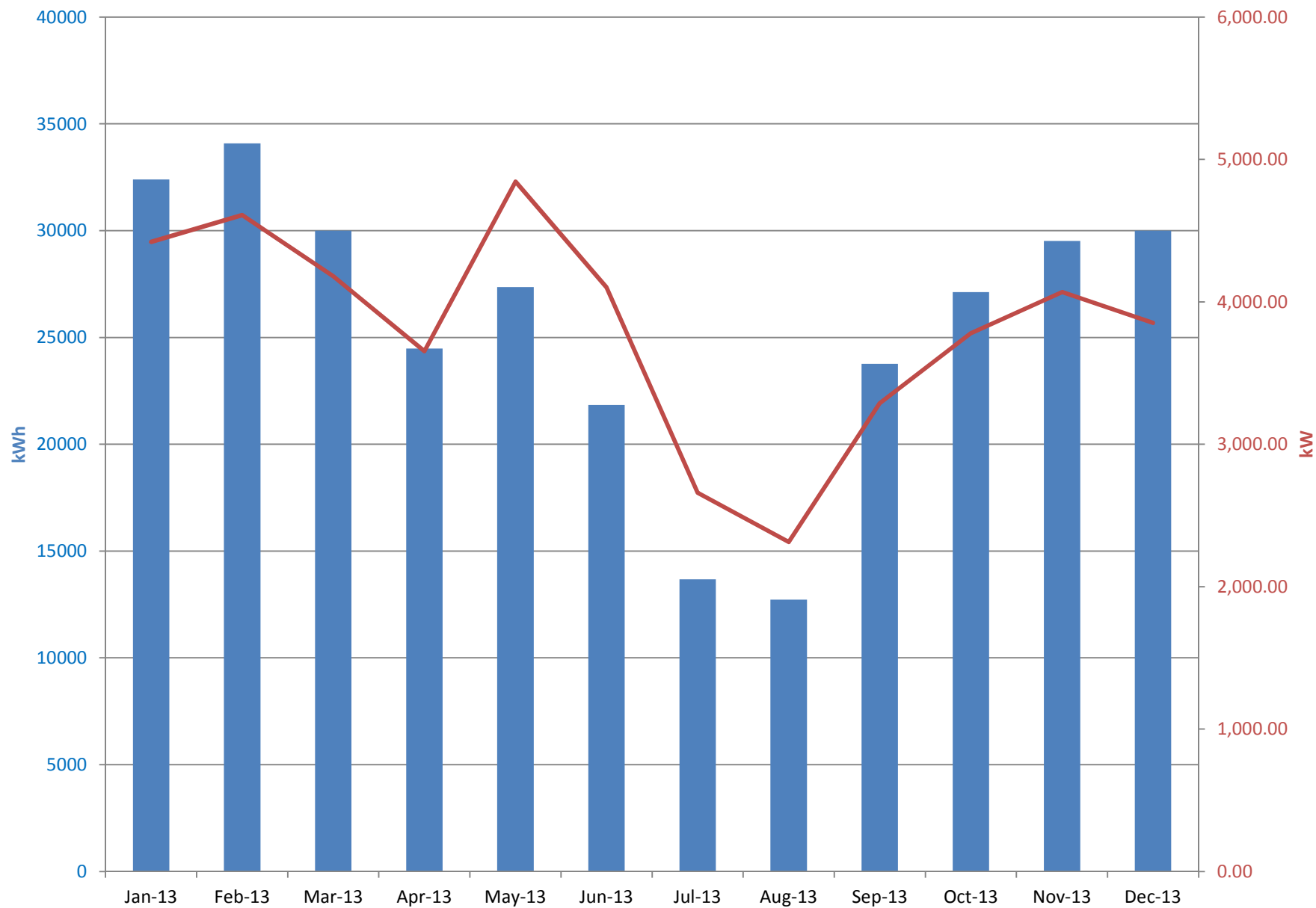
Dr. William H. Horton	Start Date	End Date	Months
291 N. 7th St., 07107	1/5/2012	2/5/2014	25
Account Number 2147483647			
Meter Number 9195450			

#### ELECTRIC USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING:

2/5/2014

Total Usage	306,960	kwh
Total Charges	\$45,765	
Blended Rate	\$0.15	\$/kWh
Consumption Rate	\$0.12	\$/kWh
Demand Rate	\$4.32	\$/kW
Max Demand	93.6	kW
Min Demand	33.6	kW
Avg Demand	78.0	kW

## Dr. William H. Horton - Electric Usage - Meter No.: 9195450



## Dr. William H. Horton - Natural Gas Usage (1)

Index No	Current Name	Acct	Meter	Start Date	End Date	Therms	Total Charge	\$/therm
23	Dr. William H. Horton	6501282500	2599533, 2600263	2/3/2012	3/5/2012	24,672.74	20,471.21	0.83
23	Dr. William H. Horton	6501282500	2599533, 2600263	3/6/2012	4/3/2012	3,176.19	2,096.31	0.66
23	Dr. William H. Horton	6501282500	2599533, 2600263	4/4/2012	5/4/2012	2,678.79	1,751.04	0.65
23	Dr. William H. Horton	6501282500	2599533, 2600263	5/5/2012	6/4/2012	188.69	258.92	1.37
23	Dr. William H. Horton	6501282500	2599533, 2600263	6/5/2012	7/3/2012	373.71	420.46	1.13
23	Dr. William H. Horton	6501282500	2599533, 2600263	7/4/2012	8/31/2012	242.74	432.89	1.78
23	Dr. William H. Horton	6501282500	2599533, 2600263	9/1/2012	12/3/2012	12,820.26	16,852.49	1.31
23	Dr. William H. Horton	6501282500	2599533, 2600263	12/4/2012	1/3/2013	10,825.25	12,118.67	1.12
23	Dr. William H. Horton	6501282500	2599533, 2600263	1/4/2013	2/1/2013	10,643.12	11,656.30	1.10
23	Dr. William H. Horton	6501282500	2599533, 2600263	2/2/2013	3/5/2013	12,619.78	11,888.40	0.94
23	Dr. William H. Horton	6501282500	2599533, 2600263	3/6/2013	4/4/2013	10,476.05	7,516.49	0.72
23	Dr. William H. Horton	6501282500	2599533, 2600263	4/5/2013	5/3/2013	1,020.09	967.81	0.95
23	Dr. William H. Horton	6501282500	2599533, 2600263	5/4/2013	6/5/2013	389.2	499.48	1.28
23	Dr. William H. Horton	6501282500	2599533, 2600263	6/6/2013	7/3/2013	266.95	375.29	1.41
23	Dr. William H. Horton	6501282500	2599533, 2600263	7/4/2013	8/2/2013	144.69	251.1	1.74
23	Dr. William H. Horton	6501282500	2599533, 2600263	8/3/2013	9/3/2013	131.48	234.16	1.78
23	Dr. William H. Horton	6501282500	2599533, 2600263	9/4/2013	10/1/2013	307.08	388.44	1.26
23	Dr. William H. Horton	6501282500	2599533, 2600263	10/2/2013	10/31/2013	1,761.40	3,057.11	1.74
23	Dr. William H. Horton	6501282500	2599533, 2600263	11/1/2013	12/3/2013	8,020.25	7,889.17	0.98
23	Dr. William H. Horton	6501282500	2599533, 2600263	12/4/2013	1/3/2014	10,859.40	10,523.31	0.97

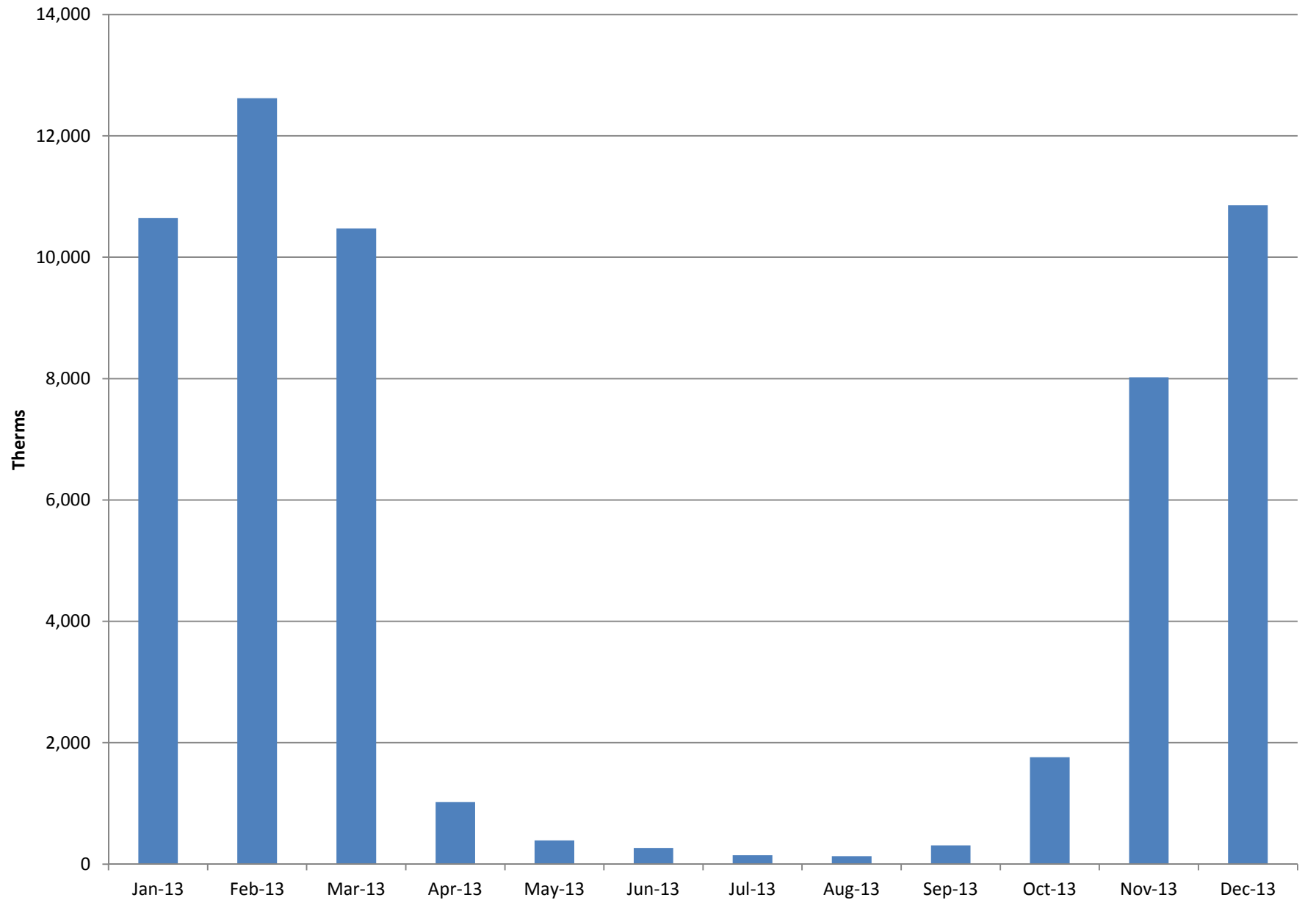
Dr. William H. Horton		Start Date	End Date	# Months
Account Number	6501282500	2/3/2012	1/3/2014	23
Meter Number		2599533, 2600263		

### NATURAL GAS USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING:

1/3/2014

Annual Usage	56,639	Therms
Annual Cost	\$55,247	
Rate	\$0.98	\$/Therm

**Dr. William H. Horton - Natural Gas Usage - Meter Nos.: 2599533, 2600263**



## Dr. William H. Horton - Natural Gas Usage (2)

Index No	Current Name	Acct	Meter	Start Date	End Date	Therms	Total Charge	\$/therm
23	Dr. William H. Horton	6581655805	1873837	1/5/2012	2/2/2012	2,218.96	2,190.78	0.99
23	Dr. William H. Horton	6581655805	1873837	2/3/2012	3/5/2012	1,597.40	1,467.62	0.92
23	Dr. William H. Horton	6581655805	1873837	3/6/2012	4/3/2012	663.59	521.56	0.79
23	Dr. William H. Horton	6581655805	1873837	4/4/2012	5/4/2012	527.41	421.88	0.80
23	Dr. William H. Horton	6581655805	1873837	5/5/2012	6/4/2012	98.27	158.63	1.61
23	Dr. William H. Horton	6581655805	1873837	6/5/2012	7/3/2012	95.04	160.69	1.69
23	Dr. William H. Horton	6581655805	1873837	7/4/2012	8/30/2012	28.35	218.64	7.71
23	Dr. William H. Horton	6581655805	1873837	8/31/2012	12/3/2012	2,041.92	2,426.81	1.19
23	Dr. William H. Horton	6581655805	1873837	12/4/2012	1/3/2013	2,371.91	2,423.48	1.02
23	Dr. William H. Horton	6581655805	1873837	1/4/2013	2/1/2013	2,794.44	2,673.86	0.96
23	Dr. William H. Horton	6581655805	1873837	2/2/2013	3/5/2013	2,410.80	2,385.78	0.99
23	Dr. William H. Horton	6581655805	1873837	3/6/2013	4/4/2013	1,502.94	1,187.40	0.79
23	Dr. William H. Horton	6581655805	1873837	4/5/2013	5/3/2013	246.86	294.45	1.19
23	Dr. William H. Horton	6581655805	1873837	5/4/2013	6/5/2013	15.8	116.7	7.39
23	Dr. William H. Horton	6581655805	1873837	6/6/2013	7/3/2013	14.28	115.18	8.07
23	Dr. William H. Horton	6581655805	1873837	7/4/2013	8/2/2013	12.75	113.65	8.91
23	Dr. William H. Horton	6581655805	1873837	8/3/2013	9/3/2013	13.84	114	8.24
23	Dr. William H. Horton	6581655805	1873837	9/4/2013	10/1/2013	12.79	113.37	8.86
23	Dr. William H. Horton	6581655805	1873837	10/2/2013	10/31/2013	355.03	696.96	1.96
23	Dr. William H. Horton	6581655805	1873837	11/1/2013	12/3/2013	1,402.58	1,529.20	1.09
23	Dr. William H. Horton	6581655805	1873837	12/4/2013	1/3/2014	2,376.45	2,380.09	1.00

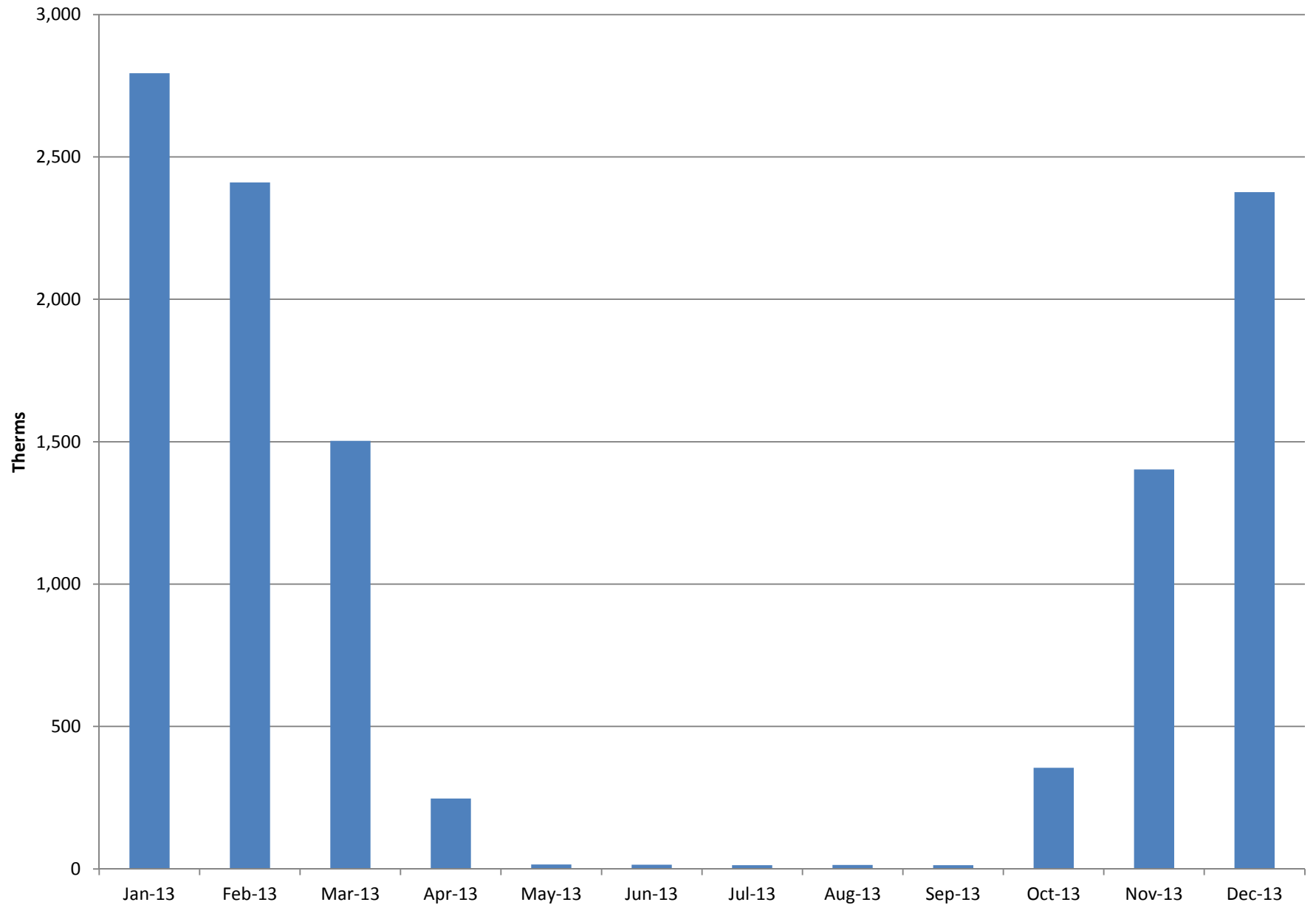
Dr. William H. Horton		Start Date	End Date	# Months
Account Number	6581655805	1/5/2012	1/3/2014	23
Meter Number	1873837			

### NATURAL GAS USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING:

1/3/2014

Annual Usage	11,159	Therms
Annual Cost	\$11,721	
Rate	\$1.05	\$/Therm

**Dr. William H. Horton - Natural Gas Usage - Meter No.: 1873837**



**PSE&G ELECTRIC SERVICE TERRITORY**  
**Last Updated: 10/24/12**

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

<b>Supplier</b>	<b>Telephone &amp; Web Site</b>	<b>*Customer Class</b>
<b>AEP Energy, Inc.</b> 309 Fellowship Road, Fl. 2 Mount Laurel, NJ 08054	(866) 258-3782 <a href="http://www.aepenergy.com">www.aepenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Alpha Gas and Electric, LLC</b> 641 5 <sup>th</sup> Street Lakewood, NJ 08701	(855) 553-6374 <a href="http://www.alphagasandelectric.com">www.alphagasandelectric.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Ambit Northeast, LLC</b> 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877)-30-AMBIT (877) 302-6248 <a href="http://www.ambitenergy.com">www.ambitenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>American Powernet Management, LP</b> 437 North Grove St. Berlin, NJ 08009	(877) 977-2636 <a href="http://www.americanpowernet.com">www.americanpowernet.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>Amerigreen Energy, Inc.</b> 1463 Lamberton Road Trenton, NJ 08611	888-423-8357 <a href="http://www.amerigreen.com">www.amerigreen.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>AP Gas &amp; Electric, LLC</b> 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895 <a href="http://www.apge.com">www.apge.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Astral Energy LLC</b> 16 Tyson Place Bergenfield, NJ 07621	(201) 384-5552 <a href="http://www.astralenergylld.com">www.astralenergylld.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Barclays Capital Services, Inc.</b> 70 Hudson Street Jersey City, NJ 07302-4585	(888) 978-9974 <a href="http://www.group.barclays.com">www.group.barclays.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>BBPC, LLC d/b/a Great Eastern Energy</b> 116 Village Blvd. Suite 200 Princeton, NJ 08540	(888) 651-4121 <a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Champion Energy Services, LLC</b> 72 Avenue L Newark, NJ 07105	(877) 653-5090 <a href="http://www.championenergyservices.com">www.championenergyservices.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

<b>Choice Energy, LLC</b> 4257 US Highway 9, Suite 6C Freehold, NJ 07728	888-565-4490  <a href="http://www.4choiceenergy.com">www.4choiceenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Clearview Electric, Inc.</b> 505 Park Drive Woodbury, NJ 08096	(888) CLR-VIEW (800) 746-4702 <a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Commerce Energy, Inc.</b> 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674  <a href="http://www.commerceenergy.com">www.commerceenergy.com</a>	<b>R</b>  <b>ACTIVE</b>
<b>ConEdison Solutions</b> Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955  <a href="http://www.conedsolutions.com">www.conedsolutions.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Constellation NewEnergy, Inc.</b> 900A Lake Street, Suite 2 Ramsey, NJ 07446	(866) 237-7693  <a href="http://www.constellation.com">www.constellation.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Constellation Energy</b> 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995  <a href="http://www.constellation.com">www.constellation.com</a>	<b>R</b>  <b>ACTIVE</b>
<b>Credit Suisse, (USA) Inc.</b> 700 College Road East Princeton, NJ 08450	(212) 538-3124  <a href="http://www.creditsuisse.com">www.creditsuisse.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>Direct Energy Business, LLC</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115  <a href="http://www.directenergybusiness.com">www.directenergybusiness.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Direct Energy Services, LLC</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(866) 348-4193  <a href="http://www.directenergy.com">www.directenergy.com</a>	<b>R</b>  <b>ACTIVE</b>
<b>Discount Energy Group, LLC</b> 811 Church Road, Suite 149 Cherry Hill, New Jersey 08002	(800) 282-3331  <a href="http://www.discountenergygroup.com">www.discountenergygroup.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Dominion Retail, Inc.</b> <b>d/b/a Dominion Energy Solutions</b> 395 Route #70 West Suite 125 Lakewood, NJ 08701	(866) 275-4240  <a href="http://www.dom.com/products">www.dom.com/products</a>	<b>R/C</b>  <b>ACTIVE</b>



<b>DTE Energy Supply, Inc.</b> One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450  <a href="http://www.dtesupply.com">www.dtesupply.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Energy.me Midwest LLC</b> 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270  <a href="http://www.energy.me">www.energy.me</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Energy Plus Holdings LLC</b> 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193  <a href="http://www.energypluscompany.com">www.energypluscompany.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Ethical Electric Benefit Co.</b> <b>d/b/a Ethical Electric</b> 100 Overlook Center, 2 <sup>nd</sup> Fl. Princeton, NJ 08540	(888) 444-9452  <a href="http://www.ethicalelectric.com">www.ethicalelectric.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>FirstEnergy Solutions</b> 300 Madison Avenue Morristown, NJ 07962	(800) 977-0500  <a href="http://www.fes.com">www.fes.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Gateway Energy Services Corp.</b> 44 Whispering Pines Lane Lakewood, NJ 08701	(800) 805-8586  <a href="http://www.gesc.com">www.gesc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>GDF SUEZ Energy Resources NA, Inc.</b> 333 Thornall Street Sixth Floor Edison, NJ 08837	(866) 999-8374  <a href="http://www.gdfsuezenergyresources.com">www.gdfsuezenergyresources.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Glacial Energy of New Jersey, Inc.</b> 75 Route 15 Building E Lafayette, NJ 07848	(888) 452-2425  <a href="http://www.glacialenergy.com">www.glacialenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Global Energy Marketing LLC</b> 129 Wentz Avenue Springfield, NJ 07081	(800) 542-0778  <a href="http://www.globalp.com">www.globalp.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Green Mountain Energy Company</b> 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818  <a href="http://www.greenmountain.com/commercial-home">www.greenmountain.com/commercial-home</a>	<b>C/I</b>  <b>ACTIVE</b>

<b>Hess Corporation</b> 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872  <a href="http://www.hess.com">www.hess.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>HIKO Energy, LLC</b> 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908  <a href="http://www.hikoenergy.com">www.hikoenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>HOP Energy, LLC d/b/a Metro Energy, HOP Fleet Fueling, HOP Energy Fleet Fueling</b> 1011 Hudson Avenue Ridgefield, NJ 07657	(877) 390-7155  <a href="http://www.hopenergy.com">www.hopenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Hudson Energy Services, LLC</b> 7 Cedar Street Ramsey, New Jersey 07446	(877) Hudson 9  <a href="http://www.hudsonenergyservices.com">www.hudsonenergyservices.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>IDT Energy, Inc.</b> 550 Broad Street Newark, NJ 07102	(877) 887-6866  <a href="http://www.idtenergy.com">www.idtenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Independence Energy Group, LLC</b> 3711 Market Street, 10 <sup>th</sup> Fl. Philadelphia, PA 19104	(877) 235-6708  <a href="http://www.chooseindependence.com">www.chooseindependence.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Integrus Energy Services, Inc.</b> 99 Wood Ave, South, Suite 802 Iselin, NJ 08830	(877) 763-9977  <a href="http://www.integrusenergy.com">www.integrusenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Keil &amp; Sons, Inc. d/b/a Systrum Energy</b> 1 Bergen Blvd. Fairview, NJ 07022	(877) 797-8786  <a href="http://www.systrumenergy.com">www.systrumenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Liberty Power Delaware, LLC</b> 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799  <a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Liberty Power Holdings, LLC</b> 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799  <a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>	<b>C/I</b>  <b>ACTIVE</b>

<b>Linde Energy Services</b> 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644  <a href="http://www.linde.com">www.linde.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Marathon Power LLC</b> 302 Main Street Paterson, NJ 07505	( 888) 779-7255  <a href="http://www.mecny.com">www.mecny.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>MXenergy Electric Inc.</b> 900 Lake Street Ramsey, NJ 07446	(800) 785-4374  <a href="http://www.mxenergy.com">www.mxenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>NATGASCO, Inc.</b> 532 Freeman St. Orange, NJ 07050	(973) 678-1800 x. 251  <a href="http://www.supremeenergyinc.com">www.supremeenergyinc.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>NextEra Energy Services New Jersey, LLC</b> 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential  <a href="http://www.nexteraenergyservices.com">www.nexteraenergyservices.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>New Jersey Gas &amp; Electric</b> 1 Bridge Plaza fl. 2 Fort Lee, NJ 07024	(866) 568-0290  <a href="http://www.NJGandE.com">www.NJGandE.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Noble Americas Energy Solutions</b> The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772  <a href="http://www.noblesolutions.com">www.noblesolutions.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>North American Power and Gas, LLC</b> 222 Ridgedale Avenue Cedar Knolls, NJ 07927	(888) 313-9086  <a href="http://www.napower.com">www.napower.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Palmco Power NJ, LLC</b> One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862  <a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Pepco Energy Services, Inc.</b> 112 Main St. Lebanon, NJ 08833	(800) ENERGY-9 (363-7499)  <a href="http://www.pepco-services.com">www.pepco-services.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Plymouth Rock Energy, LLC</b> 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937)  <a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

<b>PPL Energy Plus, LLC</b> 811 Church Road Cherry Hill, NJ 08002	(800) 281-2000  <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Public Power &amp; Utility of New Jersey, LLC</b> 39 Old Ridgebury Rd. Suite 14 Danbury, CT 06810	(888) 354-4415  <a href="http://www.ppandu.com">www.ppandu.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Reliant Energy</b> 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 <a href="http://www.reliant.com/pjm">www.reliant.com/pjm</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>ResCom Energy LLC</b> 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041  <a href="http://rescomenergy.com">http://rescomenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Respond Power LLC</b> 10 Regency CT Lakewood, NJ 08701	(877) 973-7763  <a href="http://www.respondpower.com">www.respondpower.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>South Jersey Energy Company</b> 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	(800) 266-6020  <a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Sperian Energy Corp.</b> 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082	<b>R/C/I</b>  <b>ACTIVE</b>
<b>S.J. Energy Partners, Inc.</b> 208 White Horse Pike, Suite 4 Barrington, N.J. 08007	(800) 695-0666  <a href="http://www.sjnaturalgas.com">www.sjnaturalgas.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Spark Energy, L.P.</b> 2105 CityWest Blvd., Ste 100 Houston, Texas 77042	(800) 441-7514  <a href="http://www.sparkenergy.com">www.sparkenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Sprague Energy Corp.</b> 12 Ridge Road Chatham Township, NJ 07928	(800) 225-1560  <a href="http://www.spragueenergy.com">www.spragueenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Starion Energy PA Inc.</b> 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040  <a href="http://www.starionenergy.com">www.starionenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Stream Energy</b> 309 Fellowship Rd., Suite 200 Mt. Laurel, NJ 08054	(877) 39-8150  <a href="http://www.streamenergy.net">www.streamenergy.net</a>	<b>R</b>  <b>ACTIVE</b>

<b>UGI Energy Services, Inc.</b> <b>d/b/a GASMARK</b> 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(856) 273-9995  <a href="http://www.ugienergyservices.com">www.ugienergyservices.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Verde Energy USA, Inc.</b> 50 East Palisades Avenue Englewood, NJ 07631	(800) 388-3862  <a href="http://www.lowcostpower.com">www.lowcostpower.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Viridian Energy</b> 2001 Route 46, Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508  <a href="http://www.viridian.com">www.viridian.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Xoom Energy New Jersey, LLC</b> 744 Broad Street Newark, NJ 07102	(888) 997-8979  <a href="http://www.xoomenergy.com">www.xoomenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>YEP Energy</b> 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736  <a href="http://www.yepenergyNJ.com">www.yepenergyNJ.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Your Energy Holdings, LLC</b> One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493  <a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

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**PSE&G GAS SERVICE TERRITORY**  
**Last Updated: 10/24/12**

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I - INDUSTRIAL**

<b>Supplier</b>	<b>Telephone &amp; Web Site</b>	<b>*Customer Class</b>
<b>Ambit Northeast, LLC</b> 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877)-30-AMBIT (877) 302-6248  <a href="http://www.ambitenergy.com">www.ambitenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Astral Energy LLC</b> 16 Tyson Place Bergenfield, NJ 07621	888-850-1872  <a href="http://www.astralenergyllc.com">www.astralenergyllc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>BBPC, LLC Great Eastern Energy</b> 116 Village Blvd. Suite 200 Princeton, NJ 08540	888-651-4121  <a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Clearview Electric Inc.</b> <b>d/b/a Clearview Gas</b> 1744 Lexington Ave. Pennsauken, NJ 08110	800-746-4720  <a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Colonial Energy, Inc.</b> 83 Harding Road Wyckoff, NJ 07481	845-429-3229  <a href="http://www.colonialgroupinc.com">www.colonialgroupinc.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Commerce Energy, Inc.</b> 7 Cedar Terrace Ramsey, NJ 07746	(888) 817-8572  <a href="http://www.commerceenergy.com">www.commerceenergy.com</a>	<b>R</b>  <b>ACTIVE</b>
<b>Compass Energy Services, Inc.</b> 1085 Morris Avenue, Suite 150 Union, NJ 07083	866-867-8328 908-638-6605  <a href="http://www.compassenergy.net">www.compassenergy.net</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>ConocoPhillips Company</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-646-4427  <a href="http://www.conocophillips.com">www.conocophillips.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Consolidated Edison Energy, Inc.</b> <b>d/b/a Con Edison Solutions</b> 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-686-1383 x2130  <a href="http://www.conedenergy.com">www.conedenergy.com</a>	

<b>Consolidated Edison Solutions, Inc.</b> Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955  <a href="http://www.conedsolutions.com">www.conedsolutions.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Constellation NewEnergy-Gas Division, LLC</b> 900A Lake Street, Suite 2 Ramsey, NJ 07466	(800) 900-1982  <a href="http://www.constellation.com">www.constellation.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Direct Energy Business, LLC</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	888-925-9115  <a href="http://www.directenergy.com">www.directenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Direct Energy Services, LLP</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	866-348-4193  <a href="http://www.directenergy.com">www.directenergy.com</a>	<b>R</b>  <b>ACTIVE</b>
<b>Gateway Energy Services Corp.</b> 44 Whispering Pines Lane Lakewood, NJ 08701	800-805-8586  <a href="http://www.gesc.com">www.gesc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>UGI Energy Services, Inc. d/b/a GASMARK</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	856-273-9995  <a href="http://www.ugienergyservices.com">www.ugienergyservices.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Global Energy Marketing, LLC</b> 129 Wentz Avenue Springfield, NJ 07081	800-542-0778  <a href="http://www.globalp.com">www.globalp.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Great Eastern Energy</b> 116 Village Blvd., Suite 200 Princeton, NJ 08540	888-651-4121  <a href="http://www.greateastern.com">www.greateastern.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Greenlight Energy</b> 330 Hudson Street, Suite 4 Hoboken, NJ 07030	718-204-7467  <a href="http://www.greenlightenergy.us">www.greenlightenergy.us</a>	<b>C</b>  <b>ACTIVE</b>
<b>Hess Energy, Inc.</b> One Hess Plaza Woodbridge, NJ 07095	800-437-7872  <a href="http://www.hess.com">www.hess.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Hess Small Business Services, LLC</b> One Hess Plaza Woodbridge, NJ 07095	888-494-4377  <a href="http://www.hessenergy.com">www.hessenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>HIKO Energy, LLC</b> 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908  <a href="http://www.hikoenergy.com">www.hikoenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>

<b>Hudson Energy Services, LLC</b> 7 Cedar Street Ramsey, NJ 07446	877- Hudson 9 <a href="http://www.hudsonenergyservices.com">www.hudsonenergyservices.com</a>	<b>C</b> <b>ACTIVE</b>
<b>IDT Energy, Inc.</b> 550 Broad Street Newark, NJ 07102	877-887-6866 <a href="http://www.idtenergy.com">www.idtenergy.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Integrus Energy Services – Natural Gas, LLC</b> 99 Wood Avenue South Suite #802 Iselin, NJ 08830	800-536-0151 <a href="http://www.integrusenergy.com">www.integrusenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Intelligent Energy</b> 2050 Center Avenue, Suite 500 Fort Lee, NJ 07024	800-927-9794 <a href="http://www.intelligentenergy.org">www.intelligentenergy.org</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Keil &amp; Sons, Inc.</b> <b>d/b/a Systrum Energy</b> 1 Bergen Blvd. Fairview, NJ 07022	1-877-797-8786 <a href="http://www.systrumenergy.com">www.systrumenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Major Energy Services, LLC</b> 10 Regency CT Lakewood, NJ 08701	888-625-6760 <a href="http://www.majorenergy.com">www.majorenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Marathon Power LLC</b> 302 Main Street Paterson, NJ 07505	888-779-7255 <a href="http://www.mecny.com">www.mecny.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Metromedia Energy, Inc.</b> 6 Industrial Way Eatontown, NJ 07724	800-828-9427 <a href="http://www.metromediaenergy.com">www.metromediaenergy.com</a>	<b>C</b> <b>ACTIVE</b>
<b>Metro Energy Group, LLC</b> 14 Washington Place Hackensack, NJ 07601	888-53-Metro <a href="http://www.metroenergy.com">www.metroenergy.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>MxEnergy, Inc.</b> 900 Lake Street Ramsey, NJ 07446	800-758-4374 <a href="http://www.mxenergy.com">www.mxenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>NATGASCO (Mitchell Supreme)</b> 532 Freeman Street Orange, NJ 07050	800-840-4GAS <a href="http://www.natgasco.com">www.natgasco.com</a>	<b>C</b> <b>ACTIVE</b>
<b>New Energy Services LLC</b> 101 Neptune Avenue Deal, New Jersey 07723	800-660-3643 <a href="http://www.newenergyservicesllc.com">www.newenergyservicesllc.com</a>	<b>R/C/I</b> <b>ACTIVE</b>



<b>New Jersey Gas &amp; Electric</b> 1 Bridge Plaza, Fl. 2 Fort Lee, NJ 07024	866-568-0290 <a href="http://www.NJGandE.com">www.NJGandE.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Noble Americas Energy Solutions</b> The Mac-Cali Building 581 Main Street, 8th fl. Woodbridge, NJ 07095	877-273-6772 <a href="http://www.noblesolutions.com">www.noblesolutions.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>North American Power &amp; Gas, LLC d/b/a North American Power</b> 197 Route 18 South Ste. 3000 East Brunswick, NJ 08816	(888) 313-9086 <a href="http://www.napower.com">www.napower.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Palmco Energy NJ, LLC</b> One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	877-726-5862 <a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Pepco Energy Services, Inc.</b> 112 Main Street Lebanon, NJ 08833	800-363-7499 <a href="http://www.pepco-services.com">www.pepco-services.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Plymouth Rock Energy, LLC</b> 338 Maitland Avenue Teaneck, NJ 07666	855-32-POWER (76937) <a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>PPL EnergyPlus, LLC</b> 811 Church Road - Office 105 Cherry Hill, NJ 08002	800-281-2000 <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Respond Power LLC</b> 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 <a href="http://www.respondpower.com">www.respondpower.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>South Jersey Energy Company</b> 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	800-266-6020 <a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>S.J. Energy Partners, Inc.</b> 208 White Horse Pike, Suite 4 Barrington, NJ 08007	800-695-0666 <a href="http://www.sjnaturalgas.com">www.sjnaturalgas.com</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Spark Energy Gas, L.P.</b> 2105 CityWest Blvd, Ste 100 Houston, Texas 77042	800-411-7514 <a href="http://www.sparkenergy.com">www.sparkenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Sprague Energy Corp.</b> 12 Ridge Road Chatham Township, NJ 07928	855-466-2842 <a href="http://www.spragueenergy.com">www.spragueenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>

<b>Stuyvesant Energy LLC</b> 10 West Ivy Lane, Suite 4 Englewood, NJ 07631	800-640-6457 <a href="http://www.stuyfuel.com">www.stuyfuel.com</a>	<b>C</b> <b>ACTIVE</b>
<b>Stream Energy New Jersey, LLC</b> 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(973) 494-8097 <a href="http://www.streamenergy.net">www.streamenergy.net</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Systrum Energy</b> 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786 <a href="http://www.systrumenergy.com">www.systrumenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Woodruff Energy</b> 73 Water Street Bridgeton, NJ 08302	800-557-1121 <a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Woodruff Energy US LLC</b> 73 Water Street, P.O. Box 777 Bridgeton, NJ 08302	856-455-1111 800-557-1121 <a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Xoom Energy New Jersey, LLC</b> 744 Broad Street Newark, NJ 07102	888-997-8979 <a href="http://www.xoomenergy.com">www.xoomenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Your Energy Holdings, LLC</b> One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 <a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>

[Back to main supplier information page](#)

## **APPENDIX B**

### **Equipment Inventory**

**Newark Schools  
CHA Project# 27999  
Dr. William H. Horton**

[illegible]

Cost of Electricity:

\$0.129	\$/kWh
\$3.95	\$/kW

			EXISTING CONDITIONS								Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
105LED	4th Floor Hallway	Hallways	18	W 32 F 1	F41LL	32	0.58	Breaker	4420	2,546	None	
105LED	Classroom 409	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 410	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 411	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 412	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Men's Bathroom	Restrooms	3	W 32 F 1	F41LL	32	0.10	SW	2250	216	None	
105LED	Women's Bathroom	Restrooms	3	W 32 F 1	F41LL	32	0.10	SW	2250	216	None	
105LED	Men's Bathroom	Restrooms	3	W 32 F 1	F41LL	32	0.10	SW	2250	216	None	
105LED	Women's Bathroom	Restrooms	3	W 32 F 1	F41LL	32	0.10	SW	2250	216	None	
105LED	Classroom 308	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 309	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 310	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 311	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 312	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Stairs	Hallways	5	W 32 F 1	F41LL	32	0.16	Breaker	4420	707	None	
105LED	2nd Floor Hallway	Hallways	17	W 32 F 1	F41LL	32	0.54	Breaker	4420	2,404	None	
105LED	Classroom 208	Classrooms	27	W 32 F 1	F41LL	32	0.86	SW	2400	2,074	OCC	
105LED	Classroom 209	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 210	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 211	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 212	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
20LED	Literacy Lab	Classrooms	40	S 32 C F 1 (ELE)	F41LL	32	1.28	SW	2400	3,072	OCC	
50LED	Vice Principal	Private Office	6	W 32 W P 2 (ELE)	F42LL	60	0.36	Breaker	2600	936	OCC	
50LED	Stairs	Hallways	3	W 32 W P 2 (ELE)	F42LL	60	0.18	Breaker	4420	796	None	
105LED	1st Floor Hallway	Hallways	26	W 32 F 1	F41LL	32	0.83	SW	4420	3,677	None	
105LED	Classroom 109	Classrooms	10	W 32 F 1	F41LL	32	0.32	SW	2400	768	OCC	
105LED	Classroom 110	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 111	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom 112	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Health Office	Offices	12	W 32 F 1	F41LL	32	0.38	SW	2000	768	OCC	
105LED	Front Hallway	Hallways	21	W 32 F 1	F41LL	32	0.67	Breaker	4420	2,970	None	
105LED	Classroom 101	Classrooms	24	W 32 F 1	F41LL	32	0.77	SW	2400	1,843	OCC	
105LED	Classroom 102	Classrooms	24	W 32 F 1	F41LL	32	0.77	SW	2400	1,843	OCC	
105LED	Classroom 103	Classrooms	24	W 32 F 1	F41LL	32	0.77	SW	2400	1,843	OCC	
105LED	Classroom 104	Classrooms	24	W 32 F 1	F41LL	32	0.77	SW	2400	1,843	OCC	
50LED	Media Center	Classrooms	29	W 32 W P 2 (ELE)	F42LL	60	1.74	SW	2400	4,176	OCC	
105LED	Main Office	Offices	18	W 32 F 1	F41LL	32	0.58	SW	2000	1,152	C-OCC	
105LED	Academy Walkway	Hallways	4	W 32 F 1	F41LL	32	0.13	Breaker	4420	566	None	
35LED	Academy Walkway	Hallways	9	T 32 R F 3 (ELE)	F43ILL/2	90	0.81	Breaker	4420	3,580	None	
46LED	Academy Hallway	Hallways	13	W 32 C F 2 (ELE)	F42LL	60	0.78	Breaker	4420	3,448	None	
46LED	Classroom A-1	Classrooms	21	W 32 C F 2 (ELE)	F42LL	60	1.26	SW	2400	3,024	OCC	
46LED	Classroom A-2	Classrooms	21	W 32 C F 2 (ELE)	F42LL	60	1.26	SW	2400	3,024	OCC	
46LED	Classroom A-3	Classrooms	21	W 32 C F 2 (ELE)	F42LL	60	1.26	SW	2400	3,024	OCC	
46LED	Classroom A-4	Classrooms	21	W 32 C F 2 (ELE)	F42LL	60	1.26	SW	2400	3,024	OCC	
46LED	Classroom A-5	Classrooms	21	W 32 C F 2 (ELE)	F42LL	60	1.26	SW	2400	3,024	OCC	
46LED	Classroom A-6	Classrooms	21	W 32 C F 2 (ELE)	F42LL	60	1.26	SW	2400	3,024	OCC	
46LED	Classroom A-7	Classrooms	21	W 32 C F 2 (ELE)	F42LL	60	1.26	SW	2400	3,024	OCC	
46LED	Classroom A-8	Classrooms	21	W 32 C F 2 (ELE)	F42LL	60	1.26	SW	2400	3,024	OCC	
105LED	Cafeteria Kitchen	Cafeteria	22	W 32 F 1	F41LL	32	0.70	SW	2000	1,408	None	
50LED	Men's Bathroom	Restrooms	2	W 32 W P 2 (ELE)	F42LL	60	0.12	SW	2250	270	None	
50LED	Women's Bathroom	Restrooms	2	W 32 W P 2 (ELE)	F42LL	60	0.12	SW	2250	270	None	
24	Art Room	Storage Areas	2	1B 32 P F 2 (ELE)	F42LL	60	0.12	SW	1300	156	None	
46LED	Vice Principal	Offices	6	W 32 C F 2 (ELE)	F42LL	60	0.36	SW	2000	720	OCC	
79	Entrance	Hallways	6	SP I 100	I100/1	100	0.60	Breaker	4420	2,652	None	
198LED	Entrance	Hallways	2	2T 17 R F 2 (ELE) REFLECTOR	F22LL	31	0.06	Breaker	4420	274	None	
105LED	Basement Hallway	Hallways	53	W 32 F 1	F41LL	32	1.70	Breaker	4420	7,496	None	
105LED	Classroom LL-2	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom LL-1	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom LL-3	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Classroom LL-4	Classrooms	12	W 32 F 1	F41LL	32	0.38	SW	2400	922	OCC	
105LED	Guidance	Offices	1	W 32 F 1	F41LL	32	0.03	SW	2000	64	None	
105LED	Child Study Team	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2000	128	OCC	
105LED	2nd Floor Hallway	Hallways	22	W 32 F 1	F41LL	32	0.70	SW	4420	3,112	None	
105LED	Stairs	Hallways	5	W 32 F 1	F41LL	32	0.16	Breaker	4420	707	None	
105LED	Classroom 201	Classrooms	24	W 32 F 1	F41LL	32	0.77	SW	2400	1,843	OCC	
105LED	Classroom 202	Classrooms	24	W 32 F 1	F41LL	32	0.77	SW	2400	1,843	OCC	
105LED	Classroom 203	Classrooms	24	W 32 F 1	F41LL	32	0.77	SW	2400	1,843	OCC	
105LED	Classroom 204	Classrooms	24	W 32 F 1	F41LL	32	0.77	SW	2400	1,843	OCC	
105LED	Classroom 205	Classrooms	24	W 32 F 1	F41LL	32	0.77	SW	2400	1,843	OCC	
105LED	Classroom 206	Classrooms	24	W 32 F 1	F41LL	32	0.77	SW	2400	1,843	OCC	
40LED	Boiler Room	Boiler Room	21	T 32 R F 2 (ELE)	F42LL	60	1.26	SW	2800	3,528	None	

Cost of Electricity:

\$0.129	\$/kWh
\$3.95	\$/kW

			EXISTING CONDITIONS								Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
198LED	Boiler Room	Boiler Room	4	2T 17 R F 2 (ELE) REFLECTOR	F22LL	31	0.12	SW	2800	347	None	
9LED	Boiler Room	Boiler Room	2	High Bay MH 200 35 Feet High	MH200/1	232	0.46	SW	2800	1,299	None	
79	Boiler Room	Boiler Room	1	SP I 100	I100/1	100	0.10	SW	2800	280	None	
50LED	Child Study Team-Academy	Offices	3	W 32 W P 2 (ELE)	F42LL	60	0.18	SW	2000	360	OCC	
231LED	Exterior	Outdoor Lighting	17	WP400MH1	MH400/1	458	7.79	Breaker	4368	34,009	None	
262	Exterior	Outdoor Lighting	8	B CF 36 W	CFT36/1	51	0.41	Breaker	4368	1,782	None	
105LED	Cafeteria	Cafeteria	22	W 32 F 1	F41LL	32	0.70	SW	2000	1,408	C-OCC	
105LED	Cafeteria	Cafeteria	25	W 32 F 1	F41LL	32	0.80	SW	2000	1,600	C-OCC	
105LED	Kitchen	Cafeteria	19	W 32 F 1	F41LL	32	0.61	SW	2000	1,216	None	
20LED	Kitchen	Cafeteria	1	S 32 C F 1 (ELE)	F41LL	32	0.03	SW	2000	64	None	
198LED	Cafeteria	Cafeteria	1	2T 17 R F 2 (ELE) REFLECTOR	F22LL	31	0.03	SW	2000	62	None	
217	Auditorium Entrance	Auditorium	13	2B 17 R F 4 (ELE)	F24ILL	61	0.79	SW	2800	2,220	None	
50LED	Auditorium	Auditorium	40	W 32 W P 2 (ELE)	F42LL	60	2.40	SW	2800	6,720	None	
220	Stage	Auditorium	2	S 17 C F 1(ELE)	F21ILL	20	0.04	SW	2800	112	None	
261LED	Gymnasium	Gymnasium	12	PAR 38 SP	H100/1	100	1.20	SW	2400	2,880	C-OCC	
217	Girls Locker Room	Locker Room	3	2B 17 R F 4 (ELE)	F24ILL	61	0.18	SW	2400	439	None	
262	Girls Locker Room	Locker Room	1	B CF 36 W	CFT36/1	51	0.05	SW	2400	122	None	
20LED	Boys Locker Room	Locker Room	2	S 32 C F 1 (ELE)	F41LL	32	0.06	SW	2400	154	None	
262	Boys Locker Room	Locker Room	1	B CF 36 W	CFT36/1	51	0.05	SW	2400	122	None	
18LED	Bleachers	Gymnasium	5	T 32 R F 4 (ELE)	F44ILL	112	0.56	SW	2400	1,344	C-OCC	
	Total		1,246				58.61			172,887		

## **APPENDIX C**

### **ECM Calculations**

Newark Board of Education - NJBPU  
CHA Project #27999

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Metric Ton Carbon Dioxide Equivalent	Building Area	Annual Utility Cost		
\$ 0.153	\$/kWh blended		0.000420205	104,088	Electric	Natural Gas	Fuel Oil
\$ 0.129	\$/kWh supply	429,169	0.000420205		\$ 64,451	\$ 66,968	\$ -
\$ 3.95	\$/kW	93.6	0				
\$ 0.99	\$/Therm	67,798	0.00533471				
\$ 7.55	\$/kgals	1,086	0				

Dr. William H. Horton																				
Recommend?		Item	Savings				Cost	Simple Payback	Life Expectancy	Equivalent CO <sub>2</sub> (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings				ROI	NPV	IRR
Y or N			kW	kWh	therms	Water kgal	\$							kW	kWh	therms	kgal/yr	\$		
Y	ECM-1	Install Door Seals	0.0	192	176	0	204	\$ 3,226	15.8	5	1.0		N	15.8	0.0	962	879	0	\$ 1,018	(0.7) (\$2,294) -29.2%
Y	ECM-2	Install Insulation in Academy Walkway	0.0	0	153	0	151	\$ 5,472	36.2	10	0.8		N	36.2	0.0	0	1,528	0	\$ 1,513	(0.7) (\$4,182) -18.4%
N	ECM-3	Boiler Replacement	0.0	0	5,566	0	5,510	\$ 292,733	53.1	25	29.7	\$ 4,200	N	52.4	0.0	0	139,150	0	\$ 137,759	(0.5) (\$192,580) -5.0%
Y	ECM-4	Basic Control	0.0	0	9,765	0	9,667	\$ 21,309	2.2	15	52.1		N	2.2	0.0	0	146,475	0	\$ 145,010	5.8 \$94,099 45.2%
Y	ECM-5	Walk-in Cooler & Freezer EC Motor Retrofits	0.0	2,922	0	0	447	\$ 15,000	33.6	15	1.2	\$ 50	N	33.4	0.0	43,831	0	0	\$ 6,706	(0.6) (\$9,613) -8.7%
N	ECM-6	Low Flow Plumbing Fixtures	0.0	0	7,394	666	12,352	\$ 328,600	26.6	30	39.4		N	26.6	0.0	0	221,817	19,994	\$ 370,554	0.1 (\$86,499) 0.8%
N	ECM-L1	Lighting Replacements / Upgrades	31.9	97,457	0	0	14,085	\$ 183,788	13.0	10	41.0	\$ 2,420	N	12.9	319.2	974,567	0	0	\$ 164,239	(0.1) (\$61,221) -4.4%
N	ECM-L2	Install Lighting Controls (Add Occupancy Sensors)	0.0	23,710	0	0	3,059	\$ 7,378	2.4	10	10.0	\$ 1,115	N	2.0	0.0	237,105	0	0	\$ 36,277	3.9 \$19,828 47.9%
Y	ECM-L3	Lighting Replacements with Controls (Occupany Sensors)	31.9	108,787	0	0	15,546	\$ 191,166	12.3	10	45.7	\$ 3,535	N	12.1	319.2	1,087,868	0	0	\$ 181,574	(0.1) (\$55,016) -3.3%
Total (Does Not Include ECM-L1 & ECM-L2)			31.9	111,901	23,054	666	\$ 43,878	\$ 857,506	19.5	15.7	170	\$ 7,785		19.4	319	1,132,661	509,850	19,994	\$ 844,133	(0.0) -325909.4 -3.0%
Recommended Measures			31.9	111,901	10,094	0	\$ 26,016	\$ 236,173	9.1	11.0	101	\$ 3,585	0	8.9	319	1,132,661	148,882	-	\$ 335,821	0.4 8125.703 3.6%
% of Existing			34%	26%	34%	61%														

City:		Newark, NJ				
Occupied Hours/Week		70	70	70	70	50
		Building	Auditorium	Gymnasium	Library	Classrooms
		Operating	Occupied	Occupied	Occupied	Occupied
Temp	Enthalpy h (Btu/lb)	Bin Hours	Hours	Hours	Hours	Hours
102.5						
97.5	35.4	6	3	3	3	2
92.5	37.4	31	13	13	13	9
87.5	35.0	131	55	55	55	39
82.5	33.0	500	208	208	208	149
77.5	31.5	620	258	258	258	185
72.5	29.9	664	277	277	277	198
67.5	27.2	854	356	356	356	254
62.5	24.0	927	386	386	386	276
57.5	20.3	600	250	250	250	179
52.5	18.2	730	304	304	304	217
47.5	16.0	491	205	205	205	146
42.5	14.5	656	273	273	273	195
37.5	12.5	1,023	426	426	426	304
32.5	10.5	734	306	306	306	218
27.5	8.7	334	139	139	139	99
22.5	7.0	252	105	105	105	75
17.5	5.4	125	52	52	52	37
12.5	3.7	47	20	20	20	14
7.5	2.1	34	14	14	14	10
2.5	1.3	1	0	0	0	0
-2.5						
-7.5						

8,760

Multipliers	
Material:	1.027
Labor:	1.246
Equipment:	1.124

Heating System Efficiency	80%
Cooling Eff (kW/ton)	1.2

Heating	
Hours	4,427 Hrs
Weighted Avg	40 F
Avg	28 F

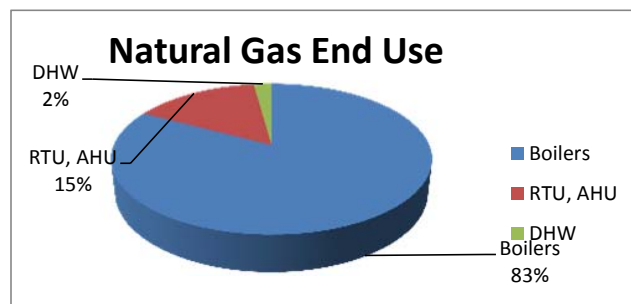
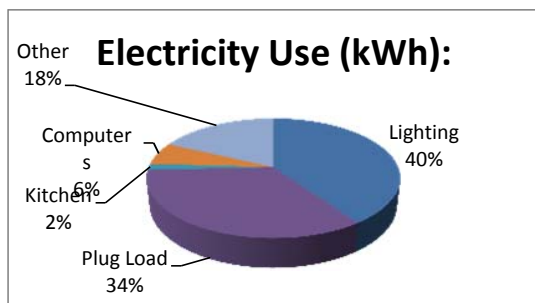
Cooling	
Hours	4,333 Hrs
Weighted Avg	68 F
Avg	78 F



Utility End Use Analysis		
Electricity Use (kWh):		Notes/Comments:
429,169	Total	Based on utility analysis
172,887	Lighting	From Lighting Calculations
	Motors	Estimated
	A/C	See Window AC Calculation
145,723	Plug Load	Estimated
7,200	Kitchen	Estimated
26,000	Computers	Estimated
77,359	Other	Remaining
Natural Gas Use (Therms):		Notes/Comments:
67,798	Total	Based on utility analysis
66,082	Boilers	Therms/SF x Square Feet Served
12,000	RTU, AHU	Based on utility analysis
1,716	DHW	Based on utility analysis

0.402841305  
0  
0  
0.339547358  
0.016776608  
0.060582195  
0.180252535

0.974689519  
0.176996372  
0.025310481



Newark Board of Education - NJBPU  
CHA Project #27999  
Dr. William H. Horton

ECM-1: Install Door Seals

Existing: Lack of door seals result in excessive heat loss and infiltration  
Proposed: Install door seals and/or weather-stripping to reduce air infiltration

Heating System Efficiency	80%	Ex Occupied Cing Temp.	72 °F	Ex Occupied Htg Temp.	80 °F
Cooling System Efficiency	1.20 kW/ton	Ex Unoccupied Cing Temp.	80 °F	Ex Unoccupied Htg Temp.	68 °F
Linear Feet of Door Edge	70 LF	Cooling Occ Enthalpy Setpoint	27.5 Btu/lb	Electricity	\$ 0.15 \$/kWh
Existing Infiltration Factor*	1.5 cfm/LF	Cooling Unocc Enthalpy Setpoint	27.5 Btu/lb	Natural Gas	\$ 0.99 \$/therm
Proposed Infiltration Factor*	0.45 cfm/LF				

\*Infiltration Factor per Carrier Handbook of Air Conditioning System Design  
based on average door seal gap calculated below.

					EXISTING LOADS		PROPOSED LOADS		COOLING ENERGY		HEATING ENERGY	
					Occupied	Unoccupied	Occupied	Unoccupied	Existing Cooling Energy kWh	Proposed Cooling Energy kWh	Existing Heating Energy therms	Proposed Heating Energy therms
Avg Outdoor Air Temp. Bins °F	Avg Outdoor Air Enthalpy	Existing Equipment Bin Hours	Occupied Equipment Bin Hours	Unoccupied Equipment Bin Hours	Door Infiltration Load BTUH	Door Infiltration Load BTUH	Door Infiltration Load BTUH	Door Infiltration Load BTUH	I	J	K	L
102.5	0.0	0	0	0	12,994	12,994	3,898	3,898	0	0	0	0
97.5	35.4	6	3	4	-3,736	-3,736	-1,121	-1,121	2	1	0	0
92.5	37.4	31	13	18	-4,679	-4,679	-1,404	-1,404	15	4	0	0
87.5	35.0	131	55	76	-3,537	-3,537	-1,061	-1,061	46	14	0	0
82.5	33.0	500	208	292	-2,621	-2,621	-786	-786	131	39	0	0
77.5	31.5	620	258	362	-1,913	0	-574	0	49	15	0	0
72.5	29.9	664	277	387	-1,137	0	-341	0	31	9	0	0
67.5	27.2	854	356	498	1,418	57	425	187	0	0	7	2
62.5	24.0	927	386	541	1,985	624	595	187	0	0	14	4
57.5	20.3	600	250	350	2,552	1,191	765	357	0	0	13	4
52.5	18.2	730	304	426	3,119	1,758	936	527	0	0	21	6
47.5	16.0	491	205	286	3,686	2,325	1,106	697	0	0	18	5
42.5	14.5	656	273	383	4,253	2,892	1,276	868	0	0	28	9
37.5	12.5	1,023	426	597	4,820	3,459	1,446	1,038	0	0	51	15
32.5	10.5	734	306	428	5,387	4,026	1,616	1,208	0	0	42	13
27.5	8.7	334	139	195	5,954	4,593	1,786	1,378	0	0	22	6
22.5	7.0	252	105	147	6,521	5,160	1,956	1,548	0	0	18	5
17.5	5.4	125	52	73	7,088	5,727	2,126	1,718	0	0	10	3
12.5	3.7	47	20	27	7,655	6,294	2,296	1,888	0	0	4	1
7.5	2.1	34	14	20	8,222	6,861	2,466	2,058	0	0	3	1
2.5	1.3	1	0	1	8,789	7,428	2,637	2,228	0	0	0	0
-2.5	0.0	0	0	0	9,356	7,995	2,807	2,398	0	0	0	0
-7.5	0.0	0	0	0	9,923	8,562	2,977	2,569	0	0	0	0
TOTALS		8,760	3,650	5,110					275	82	251	75

Existing Door Infiltration	105 cfm	Savings	176 therms	\$ 174
Existing Unoccupied Door Infiltration	105 cfm		192 kWh	\$ 29
Proposed Door Infiltration	32 cfm			\$ 204
Proposed Unoccupied Door Infiltration	32 cfm			

Door	Width (ft)	Height (ft)	Linear Feet (LF)	gap (in)	gap location	LF of gap	% door w/ gap	Average gap for door (in)
1a	3	7	20	0.125	bottom	3	15%	0.01875
1b	3	7	20	0.125	bottom	3	15%	0.01875
1c	3	7	20	0.125	bottom	3	15%	0.01875
1d	3	7	20	0.125	bottom	3	15%	0.01875
2a	3	7	20	0.125	bottom	3	15%	0.01875
2b	3	7	20	0.125	bottom	3	15%	0.01875
3a	3	7	20	0.125	bottom	3	15%	0.01875
3b	3	7	20	0.125	bottom	3	15%	0.01875
4a	3	7	20	0.125	bottom/seam	10	50%	0.0625
4b	3	7	20	0.125	bottom/seam	10	50%	0.0625
4c	3	7	20	0.125	bottom/seam	10	50%	0.0625
4d	3	7	20	0.125	bottom/seam	10	50%	0.0625
5a	3	7	20	0.125	bottom	3	15%	0.01875
5b	3	7	20	0.125	bottom	3	15%	0.01875
Total	42	98	280	0.129		70	25%	#DIV/0!

Note: Doors labeled 'a', 'b', etc. are a part of the same door assembly.

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Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

**ECM-1: Install Door Seals - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Door Weatherization Seals & Sweeps	14	EA	\$ 40	\$ 115	\$ -	\$ 575	\$ 2,006	\$ -	\$ 2,581	RS means
						\$ -	\$ -	\$ -	\$ -	

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 2,581	Subtotal
\$ 645	25% Contingency
<b>\$ 3,226</b>	<b>Total</b>

## ECM-2 Install Insulation in Academy Walkway

Existing Heat Transfer Rate <sup>6</sup>	7,329	Btu/h <sup>1,4,5</sup>
Existing Annual Energy Loss <sup>7</sup>	28,319,256	Btu/year <sup>1,3,4,5</sup>
Proposed Heat Transfer Rate <sup>6</sup>	2,700	Btu/h <sup>1,4,5</sup>
Proposed Annual Energy Loss <sup>7</sup>	13,041,000	Btu/year <sup>1,3,4,5</sup>
Total Energy Savings	15,278,256	Btu/year
Total Energy Savings	153	Therms/year
Total Cost Savings	\$ 151.25	
Total Project Cost	\$ 5,472.00	
Simple Payback	36	years

### Assumptions

1	7	Resistance Value of Existing Insulation, 3.5" insulation
2	19	Resistance Value of Proposed Insulation, 9.5" insulation
3	2,783	Heating Degree Days for Newark, NJ
4	3,420	ft <sup>2</sup> , total area of hallway
5	15°F	Average heating temperature delta
6		Heat transfer Rate
7		$\dot{Q} = UA\Delta T \quad \frac{Btu}{year} = \dot{Q} * Degree\ Days * 24$
8	\$ 1.60	cost per square foot (vendor estimate)

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**ECM-2: Boiler Replacement**

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 0.99	/ Therm	Natural Gas
Baseline Fuel Cost		/ Gal	No. 6 Oil
FORMULA CONSTANTS			
Oversize Factor	0.8		
Hours per Day	24		
Infrared Conversion Factor	1.0		1.0 if Boiler, 0.8 if Infrared Heater
EXISTING			
Capacity	4,200,000	btu/hr	Estimated
Heating Combustion Efficiency	80%		
Heating Degree-Day	2,783	Degree-day	
Design Temperature Difference	56	F	
Fuel Conversion	100,000	btu/therm	
PROPOSED			
Capacity	4,200,000	btu/hr	
Efficiency	90%		
SAVINGS			
Fuel Savings	5,566		NJ Protocols Calculation
Fuel Cost Savings	\$ 5,510		

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

## Algorithms

### *Gas Savings (Therms)*

$$= \frac{OF \times ((CAPY_{Bi} \times EFF_Q) - (CAPY_{Qi} \times EFF_B \times ICF)) \times HDD_{mod} \times 24}{\Delta T \times HC_{fuel} \times EFF_B \times ICF \times EFF_Q}$$

### Definition of Variables

OF = Oversize factor of standard boiler or furnace (OF=0.8)

CAPY<sub>Bi</sub> = Total input capacity of the baseline furnace, boiler or heater in Btu/hour

CAPY<sub>Qi</sub> = Total input capacity of the qualifying furnace, boiler or heater in Btu/hour

HDD<sub>mod</sub> = HDD by zone and building type

24 = Hours/Day

ΔT = design temperature difference

HC<sub>fuel</sub> = Conversion from Btu to therms of gas or gallons of oil or propane (100,000 btu/therm; 138,700 btu/gal of #2 oil; 92,000 btu/gal of propane)

EFF<sub>Q</sub> = Efficiency of qualifying heater(s) (AFUE %)

EFF<sub>B</sub> = Efficiency of baseline heaters (AFUE %)

ICF = Infrared Compensation Factor (ICF = 0.8 for IR Heaters, 1.0 for furnaces/boilers)<sup>2</sup>

### Furnaces and Boilers

Component	Type	Value	Source
AFUE <sub>q</sub>	Variable		Application
AFUE <sub>b</sub>	Fixed	Furnaces: 78% Boilers: 80% Infrared: 78%	EPACT Standard for furnaces and boilers
CAPY <sub>in</sub>	Variable		Application
ΔT	Variable	See Table Below	1
HDD <sub>mod</sub>	Fixed	See Table Below	1

Sources:

1. KEMA, *Smartstart Program Protocol Review*. 2009.
2. [http://www.spaceray.com/1\\_space-ray\\_faqs.php](http://www.spaceray.com/1_space-ray_faqs.php)

### Adjusted Heating Degree Days by Building Type

Building Type	Heating Energy Density (kBtu/sf)	Degree Day Adjustment Factor	Atlantic City (HDD)	Newark (HDD)	Philadelphia (HDD)	Monticello (HDD)
Education	29.5	0.55	2792	2783	2655	3886
Food Sales	35.6	0.66	3369	3359	3204	4689
Food Service	39.0	0.73	3691	3680	3510	5137
Health Care	53.6	1.00	5073	5057	4824	7060
Lodging	15.0	0.28	1420	1415	1350	1976
Retail	29.3	0.55	2773	2764	2637	3859
Office	28.1	0.52	2660	2651	2529	3701
Public Assembly	33.8	0.63	3199	3189	3042	4452
Public Order/Safety	24.1	0.45	2281	2274	2169	3174
Religious Worship	29.1	0.54	2754	2745	2619	3833
Service	47.8	0.89	4524	4510	4302	6296
Warehouse/Storage	20.2	0.38	1912	1906	1818	2661

### Heating Degree Days and Outdoor Design Temperature by Zone

Weather Station	HDD	Outdoor Design Temperature (F)
Atlantic City	5073	13
Newark	5057	14
Philadelphia, PA	4824	15
Monticello, NY	7060	8

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**ECM-2: Boiler Replacement - Cost**

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
6,000 MBH NG Condensing Boiler	2	EA	\$ 87,700	\$ 13,100		\$ 180,136	\$ 32,645	\$ -	\$ 212,781	RS Means 2012
Flue Installation	50	LF	\$ 75.0	\$ 15.00		\$ 3,851	\$ 935	\$ -	\$ 4,786	RS Means 2012
Reprogram DDC system	2	EA	\$ 100.0	\$ 350.00		\$ 205	\$ 872	\$ -	\$ 1,078	RS Means 2012
Miscellaneous Electrical	2	LS	\$ 500	\$ 250		\$ 1,027	\$ 623	\$ -	\$ 1,650	RS Means 2012
Miscellaneous HW Piping	2	LS	\$ 2,000	\$ 1,000		\$ 4,108	\$ 2,492	\$ -	\$ 6,600	RS Means 2012
IRI Approval for 150 psi BMK6000	1	EA	\$ 1,600			\$ 1,643	\$ -	\$ -	\$ 1,643	RS Means 2012
ACS Boiler Controller (if more than one)	1	EA	\$ 3,000			\$ 3,081	\$ -	\$ -	\$ 3,081	RS Means 2012
Boiler Valve Controller (if more than one)	1	EA	\$ 2,500			\$ 2,568	\$ -	\$ -	\$ 2,568	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 234,186	Subtotal
\$ 58,547	25% Contingency
<b>\$ 292,733</b>	<b>Total</b>



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ECM-4: Basic DDC Controls

Day Setback			
EXISTING CONDITIONS			
Heating			
Heating Season Facility Temp	80	F	Th
Weekly Occupied Hours	85	hrs	H
Heating Season Setback Temp	72	F	Sh
Heating Season % Savings per	3%		Ph
Annual Boiler Capacity		Mbtu/yr	
Connected Heating Load	4,200,000	Btu/hr	Caph
Equivalent Full Load Heating	900	hrs	EFLHh
Heating Equipment Efficiency	80%		AFUEh
Cooling			
Cooling Season Facility Temp	-	F	Tc
Weekly Occupied Hours	-	hrs	H
Cooling Season Setback Temp	-	F	Sc
Cooling Season % Savings per			Pc
Connected Cooling Load	100	Tons	Capc
Equivalent Full Load Cooling	-	hrs	EFLHc
Cooling Equipment EER	14.0		AFUEc
No Significant Cooling in Bldg			
SAVINGS			
Natural Gas Savings	5,265	Therms <sup>d</sup>	
Cooling Electricity Savings	0	kWh	

Nighttime Setback			
EXISTING CONDITIONS			
Heating			
Heating Season Facility Temp	80	F	
Weekly Occupied Hours	83	hrs	
Heating Season Setback Temp	68	F	
Heating Season % Savings per	3%		
Annual Boiler Capacity		Mbtu/yr	
Connected Heating Load Capacity	4,200,000	Btu/hr	
Equivalent Full Load Heating Hours	500	hrs	
Heating Equipment Efficiency	80%		
Cooling			
Cooling Season Facility Temp	-	F	
Weekly Occupied Hours	-	hrs	
Cooling Season Setback Temp	80	F	
Cooling Season % Savings per			
Connected Cooling Load Capacity	100	Tons	
Equivalent Full Load Cooling Hours	-	hrs	
Cooling Equipment EER	14.0		
No Significant Cooling in Bldg			
SAVINGS			
Natural Gas Savings	4,500	Therms <sup>d</sup>	
Cooling Electricity Savings	0	kWh	

\$0.15 \$/kWh Blended  
\$0.99 \$/Therm

COMBINED SAVINGS		
Natural Gas Savings	9,765	Therms
Cooling Electricity Savings	0	kWh
Total Cost Savings	\$ 9,667	
Estimated Total Project Cost	\$ 21,309	
Simple Payback	2.2	Yrs

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

## Algorithms

Cooling Energy Savings (kWh) =  $((T_c \cdot (H+5) + S_c \cdot (168 - (H+5))) / 168) \cdot T_c \cdot (P_c \cdot \text{Cap}_{hp} \cdot 12 \cdot \text{EFLH}_c / \text{EER}_{hp})$

Heating Energy Savings (kWh) =  $((T_h \cdot (H+5) + S_h \cdot (168 - (H+5))) / 168) \cdot T_h \cdot (P_h \cdot \text{Cap}_{hp} \cdot 12 \cdot \text{EFLH}_h / \text{EER}_{hp})$

Heating Energy Savings (Therms) =  $(T_h \cdot (T_h \cdot (H+5) + S_h \cdot (168 - (H+5))) / 168) \cdot (P_h \cdot \text{Cap}_{hp} \cdot \text{EFLH}_h / \text{AFUE}_h / 100,000)$

## Definition of Variables

$T_h$  = Heating Season Facility Temp. (°F)

$T_c$  = Cooling Season Facility Temp. (°F)

$S_h$  = Heating Season Setback Temp. (°F)

$S_c$  = Cooling Season Setup Temp. (°F)

$H$  = Weekly Occupied Hours

$\text{Cap}_{hp}$  = Connected load capacity of heat pump/AC (Tons) – Provided on Application.

$\text{Cap}_h$  = Connected heating load capacity (Btu/hr) – Provided on Application.

$\text{EFLH}_c$  = Equivalent full load cooling hours

$\text{EFLH}_h$  = Equivalent full load heating hours

$P_h$  = Heating season percent savings per degree setback

$P_c$  = Cooling season percent savings per degree setup

$\text{AFUE}_h$  = Heating equipment efficiency – Provided on Application.

$\text{EER}_{hp}$  = Heat pump/AC equipment efficiency – Provided on Application

## Occupancy Controlled Thermostats

Component	Type	Value	Source
$T_h$	Variable		Application
$T_c$	Variable		Application
$S_h$	Fixed	$T_h - 5^\circ$	
$S_c$	Fixed	$T_c + 5^\circ$	
$H$	Variable		Application; Default of 56 hrs/week
$\text{Cap}_{hp}$	Variable		Application
$\text{Cap}_h$	Variable		Application
$\text{EFLH}_c$	Fixed	381	1
$\text{EFLH}_h$	Fixed	900	PSE&G
$P_h$	Fixed	3%	2
$P_c$	Fixed	6%	2
$\text{AFUE}_h$	Variable		Application
$\text{EER}_{hp}$	Variable		Application

## Sources:

1. JCP&L metered data from 1995-1999
2. ENERGY STAR Products website

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Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

ECM-4: Basic DDC Controls - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Boiler Controller	1	ea	\$ 7,500	\$ 7,500		\$ 7,703	\$ 9,345	\$ -	\$ 17,048	Vendor Estimate
						\$ -	\$ -	\$ -	\$ -	

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 17,048	Subtotal
\$ 4,262	25% Contingency
\$ 21,309	Total

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**ECM-5: Walk-in Cooler & Freezer EC Motor Retrofits**

**ECM Description Summary**

For kitchens that contain walk-in coolers and freezers, CoolTrol is a controller that reduces energy consumption by controlling off of dewpoint temperature. Compressor cycling is reduced and the evaporator fans run 25% to 80% less. Door and frame heaters are also installed and controlled by store dew point temperature; this can reduce run time by up to 95% in coolers and 60% in freezers. The evaporator fan motors are also replaced with hi-efficiency fan motors saving 40% to 70% in energy. The proposed system comprises of an anti-sweat door controller, evaporator fan motor replacement and CoolTrol Cooler Control System.

**Utility Cost**

\$0.15 \$/kWh Blended

EXISTING CONDITIONS			
Walk-In Freezer(s)			
Existing Freezer Controls?	N		
Quantity of Walk-In Freezers	0		
Nameplate Amps of Freezer Evaporator Fan	3		AmpsEF
Nameplate Volts of Freezer Evaporator Fan	280		VoltsEF
Phase of Evaporator Fan	1		PhaseEF
Power Factor of Evaporator Fan	0.55		PFEF
Operating Hours	8,760	hrs	
Load Reduction	65%		LR
Electricity Savings (Evaporator Fan)	-	kWh	kWhEF
Electricity Savings (Evaporator Fan Reduced Heat)	-	kWh	kWhRH
Total Walk-In Freezer(s) Electricity Savings	-	kWh	
Walk-In Cooler(s)			
Existing Cooler Controls?	y		
Quantity of Walk-In Coolers	1		
Nameplate Amps of Cooler Evaporator Fan	4		
Nameplate Volts of Cooler Evaporator Fan	280		
Phase of Evaporator Fan	1		
Power Factor of Evaporator Fan	0.55		
Operating Hours	5,600	hrs	
Load Reduction	65%		
Electricity Savings (Evaporator Fan)	2,018	kWh	
Electricity Savings (Evaporator Fan Reduced Heat)	904	kWh	
Total Walk-In Cooler(s) Electricity Savings	2,922	kWh	
SAVINGS			
Total Electricity Savings	2,922	kWh	
Total Cost Savings	\$ 447		
Estimated Cost	\$ 15,000		
Simple Payback	33.6	years	

Assumptions

1 \$ 15,000 Based on (2) "Cooltrol" walk-in controls systems (Vendor estimate)

Savings calculation formulas are taken from NJ Protocols document for Walk-in Controller

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

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**ECM-6: Replace urinals and flush valves with low flow**

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.55	\$ / kGal
Urinals in Building to be replaced	19	
Average Flushes / Urinal (per Day)	10	
Average Gallons / Flush	3.0	Gal

PROPOSED CONDITIONS		
Proposed Urinals to be Replaced	19	
Proposed Gallons / Flush	0.125	Gal
Proposed Material Cost of new urinal & valve	\$1,200	RS Means 2012
Proposed Installation Cost of new urinal & valve	\$1,000	RS Means 2012
Total cost of new urinals & valves	\$41,800	

SAVINGS		
Current Urinal Water Use	208.05	kGal / year
Proposed Urinal Water Use	8.67	kGal / year
Water Savings	199.38	kGal / year
Cost Savings	\$1,505	/ year
Simple Payback	27.8	years

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

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**ECM-6: Replace toilets and flush valves with low flow**

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.55	\$ / kGal
Toilets in Building	82	
Average Flushes / Toilet (per Day)	7	
Average Gallons / Flush	3.5	Gal

PROPOSED CONDITIONS		
Proposed Toilets to be Replaced	82	
Proposed Gallons / Flush	1.28	Gal
Proposed Material Cost of new toilet & valve	\$1,400	RS Means 2012
Proposed Installation cost of new toilet & valve	\$1,000	RS Means 2012
Total cost of new toilets & valves	\$196,800	

SAVINGS		
Current Toilet Water Use	733.29	kGal / year
Proposed Toilet Water Use	268.17	kGal / year
Water Savings	465.11	kGal / year
Cost Savings	\$3,512	/ year
Simple Payback	56.0	years

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

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**ECM-6: Replace faucets with low flow**

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.55	\$ / kGal
Faucets in Building	90	
Average Uses / Faucet (per day)	5	# Uses
Average Time of Use	0.5	seconds
Average Flowrate	2.5	gpm

PROPOSED CONDITIONS		
Proposed Faucets to be Replaced	90	
Proposed Flowrate	0.5	gpm
Proposed Material Cost of new Faucets	\$700	RS Means 2012
Proposed Installation cost of new Faucets	\$300	RS Means 2012
Total cost of new faucets	\$90,000	

HEATING SAVINGS		
Fuel Cost	\$ 0.99	/Therm
Number of Faucets	90	
Hours per Day of Usage	0.5	hrs
Days per Year of Facility Usage	263	days
Average Flowrate	2.5	gpm
Proposed Flowrate	0.5	gpm
Heat Content of Water	8.33	Btu/gal/F
Temperature Difference (Intake and Output)	50	F
Water Heating Equipment Efficiency	80%	
Conversion Factor	100,000	Btu/Therm
SAVINGS		
Current Faucet Water Use	2.47	kGal / year
Proposed Faucet Water Use	0.49	kGal / year
Water Savings	1.97	kGal / year
Heating Savings	7,394	Therms
Cost Savings	\$7,335	/ year
Simple Payback	12.3	years

Savings calculation formulas are taken from NJ Protocols document for Faucet

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

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**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012  
 Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations.

At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- Scope includes more than one measure
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

Incentive #1		
Total Building Area (Square Feet)	104,088	
Is this audit funded by NJ BPU (Y/N)	Yes	

Board of Public Utilities (BPU)

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$64,451	\$66,968
Existing Usage (from utility)	429,169	67,798
Proposed Savings	111,901	10,094
Existing Total MMBtus	8,245	
Proposed Savings MMBtus	1,391	
% Energy Reduction	16.9%	
Proposed Annual Savings	\$26,016	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.10	\$0.99
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.10	\$0.99

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$5,204
Incentive #2	\$11,120	\$10,031	\$21,151
Incentive #3	\$11,120	\$10,031	\$21,151
Total All Incentives	\$22,241	\$20,061	\$47,506

Total Project Cost	\$236,173
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	Allowable Incentive	
% Incentives #1 of Utility Cost*	4.0%	\$5,204
% Incentives #2 of Project Cost**	9.0%	\$21,151
% Incentives #3 of Project Cost**	9.0%	\$21,151
Total Eligible Incentives***	\$47,506	
Project Cost w/ Incentives	\$188,667	

Project Payback (years)	
w/o Incentives	w/ Incentives
9.1	7.3

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

\*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project



EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS									
Field Code	Area Description	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exisit Control	Annual Hours	Annual kWh	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback	Simple Payback					
	Unique description of the location - Room number/Room name: Floor number (if applicable)	before the retrofit	*Lighting Fixture Code* Example 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	(Pre-inst. control device	Estimated daily hours for the usage group	(kWh/Space) * (Annual Hours)	No. of fixtures after the retrofit	*Lighting Fixture Code* Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kWh/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kWh Saved) * (\$/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Simple Payback With Out Incentive	Simple Payback Length of time for renovations cost to be recovered				
105LED	4th Floor Hallway	18	W 32 F 1	F41LL	32	0.6	Breaker	4420	2,546	18	4 f LED Tube	200732x1	15	0.3	Breaker	4,420	1,193	1,353	0.3	\$	188.98	\$	2,109.80	\$0	11.2	11.2			
105LED	Classroom 409	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 410	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 411	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 412	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Men's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216	3	4 f LED Tube	200732x1	15	0.0	SW	2,250	101	115	0.1	\$	17.22	\$	351.60	\$0	20.4	20.4			
105LED	Women's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216	3	4 f LED Tube	200732x1	15	0.0	SW	2,250	101	115	0.1	\$	17.22	\$	351.60	\$0	20.4	20.4			
105LED	Men's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216	3	4 f LED Tube	200732x1	15	0.0	SW	2,250	101	115	0.1	\$	17.22	\$	351.60	\$0	20.4	20.4			
105LED	Women's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216	3	4 f LED Tube	200732x1	15	0.0	SW	2,250	101	115	0.1	\$	17.22	\$	351.60	\$0	20.4	20.4			
105LED	Classroom 308	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 309	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 310	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 311	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 312	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Stairs	5	W 32 F 1	F41LL	32	0.2	Breaker	4420	707	5	4 f LED Tube	200732x1	15	0.1	Breaker	4,420	332	376	0.1	\$	52.49	\$	586.00	\$0	11.2	11.2			
105LED	2nd Floor Hallway	17	W 32 F 1	F41LL	32	0.5	Breaker	4420	2,404	17	4 f LED Tube	200732x1	15	0.3	Breaker	4,420	1,127	1,277	0.3	\$	178.48	\$	1,992.40	\$0	11.2	11.2			
105LED	Classroom 208	27	W 32 F 1	F41LL	32	0.9	SW	2400	2,074	27	4 f LED Tube	200732x1	15	0.4	SW	2,400	972	1,102	0.5	\$	163.86	\$	3,164.40	\$0	19.3	19.3			
105LED	Classroom 209	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 210	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 211	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 212	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
20LED	Literacy Lab	40	S 32 C F 1 (ELE)	F41LL	32	1.3	SW	2400	3,072	40	4 f LED Tube	200732x1	15	0.6	SW	2,400	1,440	1,632	0.7	\$	242.76	\$	4,688.00	\$0	19.3	19.3			
50LED	Vice Principal	6	W 32 W P 2 (ELE)	F42LL	60	0.4	Breaker	2600	936	6	4 f LED Tube	200732x2	30	0.2	Breaker	2,600	468	468	0.2	\$	68.90	\$	1,066.20	\$0	15.5	15.5			
50LED	Stairs	3	W 32 W P 2 (ELE)	F42LL	60	0.2	Breaker	4420	796	3	4 f LED Tube	200732x2	30	0.1	Breaker	4,420	398	558	0.1	\$	55.58	\$	533.10	\$0	9.6	9.6			
105LED	1st Floor Hallway	26	W 32 F 1	F41LL	32	0.8	SW	4420	3,677	26	4 f LED Tube	200732x1	15	0.4	SW	4,420	1,724	1,954	0.4	\$	272.97	\$	3,047.20	\$0	11.2	11.2			
105LED	Classroom 109	10	W 32 F 1	F41LL	32	0.3	SW	2400	768	10	4 f LED Tube	200732x1	15	0.2	SW	2,400	360	408	0.2	\$	60.69	\$	1,172.00	\$0	19.3	19.3			
105LED	Classroom 110	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 111	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Classroom 112	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 f LED Tube	200732x1	15	0.2	SW	2,400	432	490	0.2	\$	72.83	\$	1,406.40	\$0	19.3	19.3			
105LED	Health Office	12	W 32 F 1	F41LL	32	0.4	SW	2000	768	12	4 f LED Tube	200732x1	15	0.2	SW	2,000	360	408	0.2	\$	62.30	\$	1,406.40	\$0	22.6	22.6			
105LED	Front Hallway	21	W 32 F 1	F41LL	32	0.7	Breaker	4420	2,970	21	4 f LED Tube	200732x1	15	0.3	Breaker	4,420	1,392	1,576	0.4	\$	220.48	\$	2,461.20	\$0	11.2	11.2			
105LED	Classroom 101	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843	24	4 f LED Tube	200732x1	15	0.4	SW	2,400	864	979	0.4	\$	145.66	\$	2,812.80	\$0	19.3	19.3			
105LED	Classroom 102	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843	24	4 f LED Tube	200732x1	15	0.4	SW	2,400	864	979	0.4	\$	145.66	\$	2,812.80	\$0	19.3	19.3			
105LED	Classroom 103	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843	24	4 f LED Tube	200732x1	15	0.4	SW	2,400	864	979	0.4	\$	145.66	\$	2,812.80	\$0	19.3	19.3			
105LED	Classroom 104	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843	24	4 f LED Tube	200732x1	15	0.4	SW	2,400	864	979	0.4	\$	145.66	\$	2,812.80	\$0	19.3	19.3			
50LED	Media Center	29	W 32 W P 2 (ELE)	F42LL	60	1.7	SW	2400	4,176	29	4 f LED Tube	200732x2	30	0.9	SW	2,400	2,088												



		EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS									
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code Lighting Fixture Code	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-Inst. control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Number of Fixtures after the retrofit	Standard Fixture Code Example 21 40 R F(U) Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit Control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (kW Saved) * (\$/kWh)	Retrofit Cost Cost for renovations to lighting system	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered							
105LED	4th Floor Hallway	18	W 32 F 1	F41LL	32	0.6	Breaker	4420	2,545.9	18	W 32 F 1	F41LL	32	0.6	None	4420	2,545.9	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105LED	Classroom 409	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 410	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 411	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Men's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216.0	3	W 32 F 1	F41LL	32	0.1	None	2250	216.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105LED	Women's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216.0	3	W 32 F 1	F41LL	32	0.1	None	2250	216.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105LED	Men's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216.0	3	W 32 F 1	F41LL	32	0.1	None	2250	216.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105LED	Women's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216.0	3	W 32 F 1	F41LL	32	0.1	None	2250	216.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105LED	Classroom 308	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 309	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 310	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 311	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 312	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Stairs	5	W 32 F 1	F41LL	32	0.2	Breaker	4420	707.2	5	W 32 F 1	F41LL	32	0.2	None	4420	707.2	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105LED	2nd Floor Hallway	17	W 32 F 1	F41LL	32	0.5	Breaker	4420	2,404.5	17	W 32 F 1	F41LL	32	0.5	None	4420	2,404.5	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105LED	Classroom 208	27	W 32 F 1	F41LL	32	0.9	SW	2400	2,073.6	27	W 32 F 1	F41LL	32	0.9	OCC	1680	1,451.5	622.1	0.0	\$80.25	\$128.25	\$20.00	1.6	1.3							
105LED	Classroom 209	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 210	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 211	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 212	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
20LED	Literacy Lab	40	S 32 C F 1 (ELE)	F41LL	32	1.3	SW	2400	3,072.0	40	S 32 C F 1 (ELE)	F41LL	32	1.3	OCC	1680	2,150.4	921.6	0.0	\$118.89	\$128.25	\$20.00	1.1	0.9							
50LED	Vice Principal	6	W 32 W P 2 (ELE)	F42LL	60	0.4	Breaker	2600	936.0	6	W 32 W P 2 (ELE)	F42LL	60	0.4	OCC	1950	702.0	234.0	0.0	\$30.19	\$128.25	\$20.00	4.2	3.6							
50LED	Stairs	3	W 32 W P 2 (ELE)	F42LL	60	0.2	Breaker	4420	795.6	3	W 32 W P 2 (ELE)	F42LL	60	0.2	None	4420	795.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105LED	1st Floor Hallway	26	W 32 F 1	F41LL	32	0.8	SW	2400	3,677.4	26	W 32 F 1	F41LL	32	0.8	None	4420	3,677.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105LED	Classroom 109	10	W 32 F 1	F41LL	32	0.3	SW	2400	768.0	10	W 32 F 1	F41LL	32	0.3	OCC	1680	537.6	230.4	0.0	\$29.72	\$128.25	\$20.00	4.3	3.6							
105LED	Classroom 110	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 111	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Classroom 112	12	W 32 F 1	F41LL	32	0.4	SW	2400	921.6	12	W 32 F 1	F41LL	32	0.4	OCC	1680	645.1	276.5	0.0	\$35.67	\$128.25	\$20.00	3.6	3.0							
105LED	Health Office	12	W 32 F 1	F41LL	32	0.4	SW	2000	768.0	12	W 32 F 1	F41LL	32	0.4	OCC	1600	614.4	153.6	0.0	\$19.81	\$128.25	\$20.00	6.5	5.5							
105LED	Front Hallway	21	W 32 F 1	F41LL	32	0.7	Breaker	4420	2,970.2	21	W 32 F 1	F41LL	32	0.7	None	4420	2,970.2	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105LED	Classroom 101	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843.2	24	W 32 F 1	F41LL	32	0.8	OCC	1680	1,290.2	553.0	0.0	\$71.33	\$128.25	\$20.00	1.8	1.5							
105LED	Classroom 102	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843.2	24	W 32 F 1	F41LL	32	0.8	OCC	1680	1,290.2	553.0	0.0	\$71.33	\$128.25	\$20.00	1.8	1.5							
105LED	Classroom 103	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843.2	24	W 32 F 1	F41LL	32	0.8	OCC	1680	1,290.2	553.0	0.0	\$71.33	\$128.25	\$20.00	1.8	1.5							
50LED	Media Center	29	W 32 W P 2 (ELE)	F42LL	60	1.7	SW	2400	4,176.0	29	W 32 W P 2 (ELE)	F42LL	60	1.7	OCC	1680	2,923.2	1,252.8	0.0	\$161.61	\$128.25	\$20.00	0.8	0.7							
105LED	Main Office	18	W 32 F 1	F41LL	32	0.6	SW	2000	1,152.0	18	W 32 F 1	F41LL	32	0.6	C-OCC	1600	921.6	230.4	0.0	\$29.72	\$270.00	\$35.00	9.1	7.9							
105LED	Academy Walkway	4	W 32 F 1	F41LL	32	0.1	Breaker	4420	565.8	4	W 32 F 1	F41LL	32	0.1	None	4420	565.8	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
35LED	Academy Walkway	9	T 32 R F 3 (ELE)	F43LL/2	80	0.8	Breaker	4420	3,580.2	9	T 32 R F 3 (ELE)	F43LL/2	80	0.8	None	4420	3,580.2	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
46LED	Academy Hallway	13	W 32 C F 2 (ELE)	F42LL	60	0.8	Breaker	4420	3,447.6	13	W 32 C F 2 (ELE)	F42LL	60	0.8	None	4420	3,447.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
46LED	Classroom A-1	21	W 32 C F 2 (ELE)	F42LL	60	1.3	SW	2400	3,024.0	21	W 32 C F 2 (ELE)	F42LL	60	1.3	OCC	1680	2,116.8	907.2	0.0	\$117.03	\$128.25	\$20.00	1.1	0.9							
46LED</																															



		EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS						
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	No. of fixtures after the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit control device	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Incentive	Simple Payback	Simple Payback				
			Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	(Pre-inst. control device	Estimated daily hours for the usage group	(kWh/Space) * (Annual Hours)	No. of fixtures after the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kWh/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kWh Saved) * (\$/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Length of time for renovations cost to be recovered				
105LED	4th Floor Hallway	18	W 32 F 1	F41LL	32	0.6	Breaker	4420	2,546	18	4 fL LED Tube	200732x1	15	0.3	None	4,420	1,193	1,353	0.3	\$ 188.98	\$ 2,109.60	\$ -	11.2	11.2				
105LED	Classroom 409	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 410	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 411	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 412	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Men's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216	3	4 fL LED Tube	200732x1	15	0.0	None	2,250	101	115	0.1	\$ 17.22	\$ 351.60	\$ -	20.4	20.4				
105LED	Women's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216	3	4 fL LED Tube	200732x1	15	0.0	None	2,250	101	115	0.1	\$ 17.22	\$ 351.60	\$ -	20.4	20.4				
105LED	Men's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216	3	4 fL LED Tube	200732x1	15	0.0	None	2,250	101	115	0.1	\$ 17.22	\$ 351.60	\$ -	20.4	20.4				
105LED	Women's Bathroom	3	W 32 F 1	F41LL	32	0.1	SW	2250	216	3	4 fL LED Tube	200732x1	15	0.0	None	2,250	101	115	0.1	\$ 17.22	\$ 351.60	\$ -	20.4	20.4				
105LED	Classroom 308	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 309	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 310	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 311	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 312	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Stairs	5	W 32 F 1	F41LL	32	0.2	Breaker	4420	707	5	4 fL LED Tube	200732x1	15	0.1	None	4,420	332	376	0.1	\$ 52.49	\$ 586.00	\$ -	11.2	11.2				
105LED	2nd Floor Hallway	17	W 32 F 1	F41LL	32	0.5	Breaker	4420	2,404	17	4 fL LED Tube	200732x1	15	0.3	None	4,420	1,127	1,277	0.3	\$ 178.48	\$ 1,992.40	\$ -	11.2	11.2				
105LED	Classroom 208	27	W 32 F 1	F41LL	32	0.9	SW	2400	2,074	27	4 fL LED Tube	200732x1	15	0.4	OCC	1,680	680	1,393	0.5	\$ 201.48	\$ 3,292.65	\$ 20	16.3	16.2				
105LED	Classroom 209	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 210	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 211	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 212	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
20LED	Literacy Lab	40	S 32 C F 1 (ELE)	F41LL	32	1.3	SW	2400	3,072	40	4 fL LED Tube	200732x1	15	0.6	OCC	1,680	1,008	2,064	0.7	\$ 298.49	\$ 4,816.25	\$ 20	16.1	16.1				
50LED	Vice Principal	6	W 32 W P 2 (ELE)	F42LL	60	0.4	Breaker	2600	936	6	4 fL LED Tube	200732x2	30	0.2	OCC	1,950	351	585	0.2	\$ 84.00	\$ 1,194.45	\$ 20	14.2	14.0				
50LED	Stairs	3	W 32 W P 2 (ELE)	F42LL	60	0.2	Breaker	4420	796	3	4 fL LED Tube	200732x2	30	0.1	None	4,420	398	398	0.1	\$ 55.58	\$ 533.10	\$ -	9.6	9.6				
105LED	1st Floor Hallway	26	W 32 F 1	F41LL	32	0.8	SW	4420	3,677	26	4 fL LED Tube	200732x1	15	0.4	None	4,420	1,724	1,954	0.4	\$ 272.97	\$ 3,047.20	\$ -	11.2	11.2				
105LED	Classroom 109	10	W 32 F 1	F41LL	32	0.3	SW	2400	768	10	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	252	516	0.2	\$ 74.62	\$ 1,300.25	\$ 20	17.4	17.2				
105LED	Classroom 110	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 111	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Classroom 112	12	W 32 F 1	F41LL	32	0.4	SW	2400	922	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,680	302	619	0.2	\$ 89.55	\$ 1,534.65	\$ 20	17.1	16.9				
105LED	Health Office	12	W 32 F 1	F41LL	32	0.4	SW	2000	768	12	4 fL LED Tube	200732x1	15	0.2	OCC	1,600	288	480	0.2	\$ 71.59	\$ 1,534.65	\$ 20	21.4	21.2				
105LED	Front Hallway	21	W 32 F 1	F41LL	32	0.7	Breaker	4420	2,970	21	4 fL LED Tube	200732x1	15	0.3	None	4,420	1,392	1,578	0.4	\$ 220.48	\$ 2,461.20	\$ -	11.2	11.2				
105LED	Classroom 101	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843	24	4 fL LED Tube	200732x1	15	0.4	OCC	1,680	605	1,238	0.4	\$ 179.09	\$ 2,941.05	\$ 20	16.4	16.3				
105LED	Classroom 102	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843	24	4 fL LED Tube	200732x1	15	0.4	OCC	1,680	605	1,238	0.4	\$ 179.09	\$ 2,941.05	\$ 20	16.4	16.3				
105LED	Classroom 103	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843	24	4 fL LED Tube	200732x1	15	0.4	OCC	1,680	605	1,238	0.4	\$ 179.09	\$ 2,941.05	\$ 20	16.4	16.3				
105LED	Classroom 104	24	W 32 F 1	F41LL	32	0.8	SW	2400	1,843	24	4 fL LED Tube	200732x1	15	0.4	OCC	1,680	605	1,238	0.4	\$ 179.09	\$ 2,941.05	\$ 20	16.4	16.3				
50LED	Media Center	29	W 32 W P 2 (ELE)																									

## **APPENDIX D**

### **New Jersey Board of Public Utilities Incentives**

- i. Smart Start**
  - ii. Direct Install**
  - iii. Pay for Performance (P4P)**
  - iv. Energy Savings Improvement Plan (ESIP)**
-

## I. SMART START



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## NJ SmartStart Buildings

### Program Overview

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PROGRAM

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ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL  
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM



#### With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commercial or industrial project from the ground up, renovating existing space, or upgrading equipment, there are unique opportunities to upgrade the energy efficiency of the project.

#### Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

**Visit the Sandy web page for details and important links.**

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — for substantial energy savings, both now and for the future. Learn more about:

[Project Categories](#)

[Custom Measures](#)

[Incentives for Qualifying Equipment and Projects](#)

[Program Terms and Conditions](#)

[Find a Trade Ally](#)

**Please note: pre-approval is required for almost all energy efficiency incentives.** To receive an incentive, you must submit an application form (and applicable worksheets) and receive an approval letter from the program before any equipment is installed (click here for complete Terms and Conditions). Upon receipt of an approval letter, you may proceed to install the equipment listed on your approved application. Equipment installed prior to the date of the approval letter is not eligible for an incentive. **Any customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

#### Getting Started

Submit your project application form as soon as you know you will be doing a construction project or replacing/adding equipment.



**PAST PROGRAMS****TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US**

Apply for pre-approval by submitting an application for the type of equipment you have or plan to install. The application should be accompanied by a related worksheet, where applicable, manufacturer's specification sheet (refer to the specific program requirements on the background application for specs needed for your project) for the equipment you are planning to install. (Program representatives will review your application package and approve it, reject it, or advise you of upgrades in equipment that will save energy costs and/or increase your incentive.)

**Support for Custom Energy-Efficiency Measures**

Custom measures allows program participants the opportunity to receive an incentive for energy-efficiency measures that are not on the prescriptive equipment Incentive list, but are project/facility specific.

**Incentives for Qualifying Equipment and Projects**

Financial incentives are available for large and small projects. These incentives offset some or maybe even all! — of the added cost to purchase qualifying energy-efficient equipment, and provides significant long-term energy savings. Ranges of incentives are available for qualifying equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives

**For specific details** on equipment requirements and financial incentives, including incentives for equipment not listed here, contact a program representative. Fiscal year financial incentives will be limited to a maximum of \$500,000 per customer utility account and are available as long as permits are obtained.

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## Equipment Incentives

### Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

**Visit the Sandy web page for details and important links.**

### More reasons for a smart start on your next project!

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the **online application forms**.

**Please note that almost all equipment incentives require pre-approval before equipment is installed. (click for exceptions)** To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specific details needed for your project) and a current utility bill(s).

In order to be eligible to receive financial incentives under this Program, Applicants must receive electric and/or gas service from one of the regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.



#### Electric Chillers

Water-cooled chillers (\$12 - \$170 per ton)  
Air-cooled chillers (\$8 - \$52 per ton)

#### Gas Cooling

Gas absorption chillers (\$185-\$450 per ton)  
Gas Engine-Driven Chillers (Calculated through Custom Measure F)



**PAST PROGRAMS****TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US****Desiccant Systems** (\$1.00 per cfm - gas or electric)**Electric Unitary HVAC**

Unitary AC and split systems (\$73 - \$92 per ton)  
 Air-to-air heat pumps (\$73 - \$92 per ton)  
 Water-source heat pumps (\$81 per ton)  
 Packaged terminal AC & HP (\$65 per ton)  
 Central DX AC Systems (\$40 - \$72 per ton)  
 Dual Enthalpy Economizer Controls (\$250)  
 Occupancy Controlled Thermostats (\$75 each)  
 A/C Economizing Controls (\$85 - \$170 each)

**Ground Source Heat Pumps**

Closed Loop (\$450-750 per ton)

**Gas Heating**

Gas-fired boilers < 300 MBH (\$300 per unit)  
 Gas-fired boilers ≥ 300 MBH - 1500 MBH (\$1.75 per MBH)  
 Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH (\$1.00 per MBH)  
 Gas-fired boilers > 4000 MBH (Calculated through Custom Measure)  
 Gas furnaces (\$300-\$400 per unit)  
 Gas infrared heaters - indoor only (\$300 - \$500 per unit)  
 Boiler economizing controls (\$1,200 - \$2,700 per unit)

**Variable Frequency Drives**

Variable air volume (\$65 - \$155 per hp)  
 Chilled-water pumps (\$60 per hp)  
 Compressors (\$5,250 to \$12,500 per drive)

**Natural Gas Water Heating**

Gas water heaters ≤ 50 gallons (\$50 per unit)  
 Gas-fired water heaters > 50 gallons (\$1.00 - \$2.00 per MBH)  
 Tankless water heaters replacing a free standing water heater > 82 energy factor (\$300 per heater)  
 Gas-fired booster water heaters (\$17 - \$35 per MBH)

**Premium Motors**

Three-phase motors (\$45 - \$700 per motor) (**Incentive was discontinued effective March 1, 2013 except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe from the program commitment date to complete the installation.**)

**Refrigerator/Freezer Case Premium Efficiency Motors (ECM)**

Fractional (< 1 HP) Electronic Commutated Motors (ECM) (\$40 per for replacement of existing shaded-pole motor in refrigerated/freezer case)

**Prescriptive Lighting**

New Linear Fluorescent

T-12, HID and Incandescent to T-5 and T-8 (\$25 - \$200 per fixture) (**Note: T12 replacements are only available for buildings impacted by Hurricane Sandy**)

New Induction (\$70 per replaced HID fixture)

New LED

Screw-in/Plug-in (\$10 - \$20 per lamp)

Refrigerator/Freezer Case (\$30 - \$65 per fixture)

Outdoor pole/arm/wall-mounted luminaires (\$100 - \$175 per fixture)

Display case (\$30 per case)

Shelf-mounted display and task (\$15 per linear foot)

Wall-wash, desk, recessed (\$20 - \$35 per fixture)

Parking garage luminaires (\$100 per fixture)

Track or Mono-Point directional (\$50 per fixture)

Stairwell and Passageway luminaires (\$40 per fixture)

High-Bay, Low-Bay (\$150 per fixture)

Bollard (\$50 per fixture)

Luminaires for Ambient Lighting of Interior Commercial Space  
Linear panels (\$50 per fixture)

Fuel pump canopy (\$100 per fixture)

LED retrofit kits (custom measures)

New Pulse-Start Metal Halide (\$25 per fixture)

Linear Fluorescent Retrofit (\$10 - \$20 per fixture)

Induction Retrofit (\$50 per retrofitted HID fixture)

New Construction/Complete Renovation (performance-based)

**Note: Incentives for T-12 to T-5 and T-8 lamps with electronic ballast in facilities (\$10 per fixture, 1-4 lamps) and T-5/T-8 high bay fixtures (\$16 - per fixture) were discontinued effective March 1, 2013 for T-12 retrofits replacements except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe of one year from the project commitment date to complete the installation**

### Lighting Controls

#### Occupancy Sensors

Wall mounted (\$20 per control)

Remote mounted (\$35 per control)

Daylight dimmers (\$25 per fixture controlled, \$50 per fixture for office applications only)

Occupancy controlled hi-low fluorescent controls (\$25 per fixture controlled)

#### HID or Fluorescent Hi-Bay Controls

Occupancy hi-low (\$35 per fixture controlled)

Daylight dimming (\$45 per fixture controlled)

### Refrigeration

#### Covers and Doors

Energy-Efficient doors for open refrigerated doors/covers (\$100 per door)

Aluminum Night Curtains for open refrigerated cases (\$3.50 per linear foot)

#### Controls

Door Heater Control (\$50 per control)

Electric Defrost Control (\$50 per control)

Evaporator Fan Control (\$75 per control)

Novelty Cooler Shutoff (\$50 per control)

## Food Service Equipment

### Cooking

Combination Electric Oven/Steamer (\$1,000 per oven)  
 Combination Gas Oven/Steamer (\$750 per oven)  
 Electric Convection Oven (\$350 per oven)  
 Gas Convection Oven (\$500 per oven)  
 Gas Rack Oven (\$1,000 single, \$2,000 double)  
 Gas Conveyor Oven (\$500 small deck, \$750 large deck)  
 Electric Fryer (\$200 per vat)  
 Gas Fryer (\$749 per vat)  
 Electric Large Vat Fryer (\$200 per vat)  
 Gas Large Vat Fryer (\$500 per vat)  
 Electric Griddle (\$300 per griddle)  
 Gas Griddle (\$125 per griddle)  
 Electric Steam Cooker (\$1,250 per steamer)  
 Gas Steam Cooker (\$2,000 per steamer)

### Holding

Full Size Insulated Cabinets (\$300 per cabinet)  
 Three Quarter Size Insulated Cabinets (\$250 per cabinet)  
 Half Size Insulated Cabinets (\$200 per cabinet)

### Cooling

Glass Door Refrigerators (\$75 - \$150 per unit)  
 Solid Door Refrigerators (\$50 - \$200 per unit)  
 Glass Door Freezers (\$200 - \$1,000 per unit)  
 Solid Door Freezers (\$100 - \$600 per unit)  
 Ice Machines (\$50 - \$500 per unit)

### Cleaning

Dishwashers (\$400 - \$1,500 per unit)

## Other Equipment Incentives\*

Performance Lighting (\$1.00 per watt per square foot below program incentive threshold, currently 5% more energy efficient than ASHRAE 2007 for New Construction only.)

Custom electric and gas equipment incentives (not prescriptive)

\*Equipment incentives are calculated based on type, efficiency, size, and application and are evaluated on a case-by-case basis. Contact us for details.

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## II. DIRECT INSTALL



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NEW JERSEY'S CLEAN ENERGY PROGRAM

### DIRECT Install

#### Let us pay up to 70% of your energy efficiency upgrade.

Sometimes, the biggest challenge to improving energy efficiency is knowing where to and how to get through the process. Created specifically for existing small to medium facilities, Direct Install is a turnkey solution that makes it easy and affordable to upgrade high efficiency equipment. Direct Install is designed to cut your facility's energy costs replacing lighting, HVAC and other outdated operational equipment with energy efficient alternatives. The program pays up to 70% of retrofit costs, dramatically improving your payback on the project. There is a \$125,000 incentive cap on each project.

#### ELIGIBILITY



Existing small to mid-sized commercial and industrial facilities with a peak electric demand that did not exceed 200 kW in any of the preceding 12 months are eligible to participate in Direct Install. Applicants will submit the last 12 months of electric utility bills indicating that they are below the demand threshold and have occupied the building during that time. Buildings must be located in New Jersey and served by the state's public, regulated electric or natural gas utility companies.

#### SYSTEMS & EQUIPMENT ADDRESSED BY THE PROGRAM

Lighting  
Heating, Cooling & Ventilation (HVAC)  
Refrigeration  
Motors  
Natural Gas  
Variable Frequency Drives



Measures eligible for Direct Install are limited to specific equipment categories, types and capacities. Boilers may not exceed 500,000 Btuh and furnaces may not exceed 140,

### III. PAY FOR PERFORMANCE (P4P)



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HOME

RESIDENTIAL

COMMERCIAL, INDUSTRIAL  
AND LOCAL GOVERNMENT

### COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

#### PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

EXISTING BUILDINGS

PARTICIPATION STEPS

APPLICATIONS AND  
FORMS

APPROVED PARTNERS

NEW CONSTRUCTION

FAQS

BECOME A PARTNER

COMBINED HEAT & POWER AND  
FUEL CELLSLOCAL GOVERNMENT ENERGY  
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT  
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

[Home](#) » [Commercial & Industrial](#) » [Programs](#) » [Pay for Performance](#)

## Pay for Performance - Existing Buildings

Download program applications and incentive forms.

### The Greater the Savings, the Greater Your Incentives

Take a comprehensive, whole-building approach to saving energy in your existing facility. Earn incentives that are directly linked to your savings. Pay for Performance relies on a



program partners who provide technical services under direct contract to you. Acting as your energy expert, your partner will develop a whole-building energy reduction plan for each project with a whole-building technical component of a traditional energy audit, a financial plan for full implementation of energy efficient measures and a construction schedule for installation.

#### Eligibility

Existing commercial, industrial and institutional buildings with a peak demand over 100 kW for any of the preceding twelve months are eligible to participate including hotels and casinos, large office buildings, family buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Buildings that fall into the following customer classes are not required to meet the 100 kW demand threshold to participate in the program: hospitals, public colleges and universities, 501(c)(3) non-profit organizations, affordable multifamily housing, and local governmental entities. Your energy reduction plan will define a comprehensive package of measures capable of reducing the existing energy consumption of your building by 15% or more.

Exceptions to the 15% threshold requirement may be made for certain industrial, manufacturing, water treatment and datacenter building types whose annual energy consumption is heavily weighted on process loads. Details are available in the high energy intensity section of this page.

### ENERGY STAR Portfolio Manager

Pay for Performance takes advantage of the ENERGY STAR Program with Portfolio Manager, EPA's interactive tool that allows facility managers to track and evaluate energy and water consumption across all of their buildings. The tool provides the opportunity to load in the characteristics and energy usage of your buildings and determine an energy performance benchmark score. You can then assess energy management goals over time, identify strategic opportunities for savings, and receive EPA recognition for superior energy performance.



This rating system assesses building performance by tracking and scoring energy use in your facilities and comparing it to similar buildings. That can be a big help in locating opportunities for cost-justified energy efficiency upgrades. And, based on our findings, you may be invited to participate in the Building Performance with ENERGY STAR initiative and receive special recognition as an industry leader in energy efficiency.

#### Incentives

**OIL, PROPANE & MUNICIPAL  
ELECTRIC CUSTOMERS**

Pay for Performance incentives are awarded upon the satisfactory completion of three p milestones:

**EDA PROGRAMS**

Incentive #1 - Submittal of complete energy reduction plan prepared by an app program partner - Contingent on moving forward, incentives will be between \$5 \$50,000 based on approximately \$.10 per square foot, not to exceed 50% of th annual energy expense.

**SBC CREDIT PROGRAM**

Incentive #2 - Installation of recommended measures - Incentives are based on the projected level of electricity and natural gas savings resulting from the installation of comprehensive energy-efficiency measures.

**PAST PROGRAMS**

**TOOLS AND RESOURCES**

Incentive #3 - Completion of Post-Construction Benchmarking Report - A completed report verifying energy reductions based on one year of post-

**PROGRAM UPDATES**

implementation results. Incentives for electricity and natural gas savings will be based on actual savings, provided that the minimum performance threshold of savings has been achieved.

**CONTACT US**



**A detailed Incentive Structure document is available on the applications and form**

### **Steps to Participation**

[Click here](#) for a step-by-step description of the program.

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# PAY FOR PERFORMANCE APPLICATION FORM

**July 1, 2013 - June 30, 2014**

**Utility Serving Applicant:**

<input type="checkbox"/> New Jersey Natural Gas	<input type="checkbox"/> Atlantic City Electric	<input type="checkbox"/> Jersey Central Power & Light	<input type="checkbox"/> PSE&G
<input type="checkbox"/> Other Electric Service Provider (please specify): _____	<input type="checkbox"/> Elizabethtown Gas	<input type="checkbox"/> Rockland Electric Co.	<input type="checkbox"/> South Jersey Gas
<input type="checkbox"/> Other Fuel Provider: _____	<input type="checkbox"/> Oil: _____	<input type="checkbox"/> Other (Please specify): _____	

## Instructions

1. Read the program material to determine project qualification.
2. Read the Participation Agreement and sign where indicated.
3. Fill out all applicable spaces on this form.
4. Provide a copy of the customer's company W-9 form.
5. Provide the most recent consecutive 12 month period of utility bills for the project.

6. Provide brief description of facility.
7. Partner must submit the application package via e-mail, mail or fax **DIRECTLY** to the Market Manager – see back of this form.

**Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.**

## Customer/Owner Information (payment will be made to entity entered here)

Company Name		Project Contact/Title	
Company Address		City	State      Zip
Phone/Fax	E-mail	Federal ID/SSN	

## Partner Information

Company Name		Project Contact/Title	
Company Address		City	State      Zip
Phone	Fax	E-mail	

## Project Information

Project Name			
Building Address		City	State      Zip
Utility Account Number(s): Electric		Gas	
* Note: Please use the back of this page for additional utility accounts if quantity exceeds space allotment.			
Annual Peak kW Demand	Building Type		Number of Buildings
Size of Building(s) (gross sq/ft)		Direct, Master or Sub Metered	

## Funding

☐ Check the box if an Energy Savings Improvement Program (ESIP) will be a source of funding. ESIP allows government agencies to pay for energy related improvements using the value of the resulting energy savings.

Do you expect to receive funding under any other efficiency programs? ☐ No ☐ Yes If Yes, please specify below:

Utility Program #1 – Utility: _____	Program Name: _____
Utility Program #2 – Utility: _____	Program Name: _____
Federal Program #1 – Organization: _____	Program Name: _____
Federal Program #2 – Organization: _____	Program Name: _____
Other Program – Organization: _____	Program Name: _____

## Additional Project information

Additional Utility Account(s)

Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number

## Additional Comments:

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Complete this application form and send it directly to the Commercial/Industrial Market Manager by e-mail, mail or fax.

New Jersey's Clean Energy Program  
c/o TRC Energy Services-P4P  
900 Route 9 North, Suite 404 • Woodbridge, NJ 07095

Phone: 866-657-6278 • Fax: 732-855-0422  
E-mail: P4P@NJCleanEnergy.com

**Visit our website: [NJCleanEnergy.com/P4P](http://NJCleanEnergy.com/P4P)**

New Jersey SmartStart Buildings<sup>®</sup> is a registered trademark. Use of the mark without the permission of the New Jersey Board of Public Utilities, Office of Clean Energy is prohibited.

\*Incentives/Requirements subject to change.



002-FY14-04/14

# Pay For Performance-Existing Buildings

## Participation Agreement

### Definitions:

**Design Incentives** – Incentives that may be offered to design professionals by the Program.

**Design Services** – Services that may be offered to design professionals under the Program.

**Energy-Efficient Measures** – Any device eligible to receive a Program Incentive payment through the NJ Clean Energy Commercial and Industrial Program (New Jersey SmartStart Buildings).

**New Jersey Utilities** – The regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

**Administrator** – New Jersey Board of Public Utilities, Office of Clean Energy

**Participating Customers** – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

**Product Installation or Equipment Installation** – Installation of the Energy-Efficient Measures.

Projects with a contract threshold of \$14,187 (increasing to \$15,444 effective July 1, 2014) are required to pay no less than prevailing wage rate to workers employed in the performance of any construction undertaken in connection with Board of Public Utilities financial assistance, or undertaken to fulfill any condition of receiving Board of Public Utilities financial assistance, including the performance of any contract to construct, renovate or otherwise prepare a facility, the operations of which are necessary for the receipt of Board of Public Utilities financial assistance. By submitting an application, or accepting program incentives, applicant agrees to adhere to New Jersey Prevailing Wage requirements, as applicable.

**Program** – The Commercial and Industrial Energy-Efficient Construction Program (New Jersey SmartStart Buildings) offered herein by the New Jersey Board of Public Utilities, Office of Clean Energy pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

**Program Incentives** – Refers to the amount or level of incentive that the Program provides to Participating Customers pursuant to the Program offered herein (see description under "Incentive Amount" heading).

**Program Offer** – Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities identified above.

**Program Manager** – TRC Energy Services.

**Application and Eligibility Process** – The Program pays incentives after the installation of qualified energy-efficient

measures that were pre-approved (for exceptions to this condition, please refer to "Exceptions for Approval".) In order to be eligible for Program Incentives, a Customer, or an agent (contractor/vendor) authorized by a Customer, must submit a properly completed application package. The package must include an application signed by the customer; a complete (current) utility bill; and technology worksheet and manufacturer's cut sheets (where appropriate). This information must be submitted to the Program Manager before equipment is installed. Applications for measures that are self installed by customers must be submitted by the customer and not the sales vendor of the measure, however, the customer may elect to assign payment of the incentive to the sales vendor. This application package must be received by the Program Manager on or before June 30, 2014 in order to be eligible for the fiscal year July 1, 2013-June 30, 2014 incentives. The Program Manager will review the application package to determine if the project is eligible for a Program Incentive. If eligible, the Customer will receive an approval letter with the estimated authorized incentive amount and the date by which the equipment must be installed in order for the approval to remain in effect. Upon receipt of an approval letter, the Customer may then proceed to install the equipment listed on the approved application. Equipment installed prior to the date of the Program Manager's approval letter is not eligible for an incentive. The Program Manager reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the approval letter. All equipment must be purchased within 12 months of date of application. **Any Customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

**Exceptions for Approval** – The Application and Eligibility Process pertains to all projects except for those involving either Gas Heating, Unitary HVAC or Motors having an incentive amount less than \$5,000 that were installed within 12 months of receipt of the application. These measures, at this incentive level, may be installed without prior approval. In addition, but at the sole discretion of the Program Manager, emergency replacement of equipment may not require a prior approval determination and letter. **In such cases, please notify the Program Manager of such emergencies as early as possible, that an application will soon be sent in that was not pre-approved.**

**Post-Installation Approval** – After installation is completed, the Customer, or an agent authorized by the Customer, must finalize and submit an invoice for the purchase of the equipment (material cost must be broken out from labor costs), and any other required documentation as specified on the equipment application or in the Program Manager's initial approval letter.

Please refer to the program guide on the [NJCleanEnergy.com/ssb](http://NJCleanEnergy.com/ssb) website for the complete Application and Eligibility Process.

The Program Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing product or equipment (if applicable) and the Energy-Efficient Measures

installed under this Program, either prior to issuing incentives or at a later time.

Energy-Efficient Measures must be installed in buildings located within a New Jersey Utilities' service territory and designated on the Participating Customer's incentive application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program materials and incentive applications. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease. Design Incentives are available to design professionals as described in the Program materials and applications. A different and separate agreement must be executed by participating design professionals to be eligible for this type of incentive. The design professional does not need to be based in New Jersey.

*Equipment procured by Participating Customers through another program offered by New Jersey's Clean Energy Program or the New Jersey Utilities, as applicable, is not eligible for incentives through this program. Customers who have not contributed to the Societal Benefits Charge of the applicable New Jersey Utility are not eligible for incentives offered through this program.*

**Incentive Amount** – Program Incentives will equal either: a) the approved Program Incentive amount, or b) the actual equipment cost of the Energy-Efficient Measure, whichever is less, as determined by the Program Manager. Products offered at no direct cost to the customer are ineligible. Incomplete application submissions, applications requiring inspections and unanticipated high volume of activities may cause processing delays. Program Incentives are limited to \$500,000 per utility account in a calendar year. Contact the Program Manager regarding any questions.

**Tax Liability** – The Program Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number to the Program Manager on the application form in order to receive a Program Incentive. In addition, Participating Customers must also provide a Tax Clearance Form (entitled "Business Assistance or Incentive Clearance Certificate") that is dated within 90 days of equipment installation.

**Endorsement** – The Program Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

**Warranties** – THE PROGRAM MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITLY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.

**Limitation of Liability** – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against the Program Manager or the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Program Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Program Manager, its representatives, or subcontractors, or the Administrator, be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Program Manager under this Program shall be individual, and not joint and/or several.

**Assignment** – The Participating Customer may assign Program Incentive payments to a specified vendor.

**Participating Customer's Certification** – Participating Customer certifies that he/she purchased and installed the equipment listed in their application at their defined New Jersey location. Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements listed in the application.

**Termination** – The New Jersey Board of Public Utilities reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

**Acknowledgement** – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Program Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the NJ SmartStart Buildings Program. Additionally, I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program.

CUSTOMER'S SIGNATURE
PARTNER SIGNATURE
By signing, I certify that I have read, understand and agree to the Participation Agreement listed above.

#### IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)



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### COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

#### PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND  
FUEL CELLSLOCAL GOVERNMENT ENERGY  
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT  
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL  
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

PAST PROGRAMS

TOOLS AND RESOURCES

PROGRAM UPDATES

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## Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. The program also allows agencies to reduce energy usage with minimal expenditure of new financial resources.

This Local Finance Notice outlines how local governments can develop and implement an ESIP at their facilities. Below are two sample RFPs:

Local Government  
School Districts (K-12)

All RFPs must be submitted to the Board for approval at [ESIP@bpu.state.nj.us](mailto:ESIP@bpu.state.nj.us).

The Board also adopted protocols to measure energy savings:

Measuring Energy Savings  
Procedures for Implementation

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Local units considering an ESIP should carefully review the Local Finance Notice, the law, and consult with qualified professionals to determine how they should approach the task.

The NJ Board of Public Utilities sponsored Sustainable Jersey in the creation of an ESIP Guidebook that explains how to implement the program. The guidebook also includes a list of successful projects and a list of helpful resources.

### FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit as prescribed in P.L.2012 c.55.

### ENERGY REDUCTION PLANS

If you have an ESIP plan that needs to be submitted to the Board of Public Utilities, please email it to [ESIP@bpu.state.nj.us](mailto:ESIP@bpu.state.nj.us). Please limit the file size to 3MB (or break it into smaller files).

Frankford Township School District  
Northern Hunterdon-Voorhees Regional High School  
Manalapan Township (**180 MB** - Right Click, Save As)

## **ESIP PROGRAM**

Final version 42413

### **BPU RULES**

1. Public Entity must decide if they will use an ESCO or DIY method or Hybrid thereof prior to issuing the RFP and the RFP must state the intended method. A change in the project procurement model after the RFP closing date will be cause for immediate rejection and disqualification of potential Clean Energy program incentives.
2. RFP procedures shall be adhered to as per the legislation, including the use of BPU approved forms. Any alteration of the forms, without prior approval from the BPU shall be grounds for rejection.
3. RFP must include copy of an audit (ASHRAE Level II w/Level III for lighting) and audit must be prepared by a firm classified by DPMC in the 036 discipline.
4. All firms, including professional services, whether using ESCO or DIY model, must be DPMC classified.
5. If an Architect is engaged by the public entity, the architectural fees are the responsibility of the public entity and must be paid directly to the firm. These fees may be included in the energy cost savings analysis and payback.

ESCO's may contract directly with an architectural firm, in which case the architectural firm serves as a subcontractor to the ESCO and the project related service costs may be included within the project's economic model.

6. Public entity shall conduct pre-bid meetings and site visits per existing statutes.

In the interest of open public bidding transparency, it is a requirement of the BPU that all proposers must attend the pre-proposal bid meeting.

7. There shall be no negative cash flow in any year of the program.  
section 7 (1)(a)  
"the energy savings resulting from the program will be sufficient to cover the cost of the program's energy conservation measures."
8. SREC values are not permitted to be used in the energy cost savings calculations.
9. Capital cost avoidance values are not to be used in the energy savings calculations.
10. Operational and Maintenance (O&M) cost savings may be permitted in the cost savings calculations, but only with supporting documentation.
11. Blended utility rates shall not be permitted. Use the actual utility tariff or local contracted rates if there is a third party supplier.

For the RFP proposals, the public entity shall define the utility rates in the RFP

12. Contracted third party utility rates may only be used for the term of the contract (5 yr. maximum)  
Subsequent years are to be projected at the utility tariff rates plus the annual BPU escalation rates.
13. Public entity shall conduct M&V (measurement and verification) at the one (1) year operational date and shall provide a copy of the M&V report to the Board of Public Utilities.

For the RFP proposals, the ESCO shall provide the cost for the one (1) year M&V only. For comparative purposes, the one year M&V pricing shall be indicated on the proposal Form VI, under the “Annual Service Costs” column. Additional M&V costs are at the discretion of the local unit and are not to be included in the proposal.

14. The decisions made by BPU staff regarding compliance or other issues that arise in connection with the RFP procurement process shall be considered a final decision of the BPU. Any appeal will need to be through the New Jersey Superior Court, Appellate Division.
15. For the RFP proposals only, Demand Response (DR) revenues claimed by ESCO’s can only be projected for a maximum period of three (3) years. DR revenue projections beyond three years will not be permitted. DR revenues must be included and presented under the “Energy Rebates/Incentives” column of FORM VI.
16. ESCO “fees” proposed during the RFP phase of the project cannot increase post-award. ESCO’s are required to maintain the fee percentages through final contract negotiations and construction of the Board approved Energy Savings Plan
17. Public Bid openings shall be held on the due date of the proposal submissions. The public entity shall announce the name of the bidder and the total dollar amount. After award of a contract, all proposals received will be made available by the owner for public inspection
18. Rejection of bids by the public entity shall be conducted in accordance with the appropriate sections of the applicable legislation, as stated in Title 40A:11-13.2. Additionally all proposals must be returned to the respective ESCO’s upon rejection.
19. Field changes that exceed 5% of the project cost require BPU approval.
20. Energy Savings Plans (ESP) that is dependent upon incentives from the Clean Energy Program must review the current program requirements, at the time of application, for each incentive to insure eligibility. If any program incentive is denied, resubmission of all ESIP related forms will be necessary to remain ESIP qualified.



## **APPENDIX E**

### **Photovoltaic Analysis**

Photovoltaic (PV) Solar Power Generation - Screening Assessment

27999 - Newark Public Schools  
Dr. William H. Horton Elementary

Cost of Electricity	\$0.139	/kWh
Electricity Usage	345,243	kWh/yr
System Unit Cost	\$4,000	/kW

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Budgetary	Annual Utility Savings				Estimated	Total		New Jersey	Payback	Payback
Cost					Maintenance	Savings	Federal Tax	Renewable	(without	(with
					Savings		Credit	** SREC	incentive)	incentive)
\$	kW	kWh	therms	\$	\$	\$	\$	\$	Years	Years
\$240,000	60.0	74,938	0	\$10,424	0	\$10,424	\$0	\$12,739	23.0	10.4

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$170 /1000kwh

Area Output\*  
2,709 m2  
29,156 ft2

Perimeter Output\*  
589 m  
1,933 ft

Available Roof Space for PV:  
(Area Output - 10 ft x Perimeter) x 85%  
8,349 ft2

Approximate System Size: Is the roof flat? (Yes/No) Yes  
8 watt/ft2  
66,791 DC watts  
60 kW Enter into PV Watts

PV Watts Inputs\*\*\*  
Array Tilt Angle 40 Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)  
Array Azimuth 180 Enter into PV Watts (default)  
Zip Code 07107 Enter into PV Watts  
DC/AC Derate Factor 0.83 Enter info PV Watts

PV Watts Output  
74,938 annual kWh calculated in PV Watts program

% Offset Calc  
Usage 345,243 (from utilities)  
PV Generation 74,938 (generated using PV Watts )  
% offset 22%

\* <http://www.freemaptools.com/area-calculator.htm>  
\*\* <http://www.flettexchange.com>  
\*\*\* [http://rredc.nrel.gov/solar/calculators/pvwatts/version1/US/New\\_Jersey/Newark.html](http://rredc.nrel.gov/solar/calculators/pvwatts/version1/US/New_Jersey/Newark.html)





\* \* \*

## AC Energy & Cost Savings



(Type comments here to appear on printout; maximum 1 row of 80 characters.)

Station Identification	
City:	Newark
State:	New_Jersey
Latitude:	40.70° N
Longitude:	74.17° W
Elevation:	9 m
PV System Specifications	
DC Rating:	60.0 kW
DC to AC Derate Factor:	0.830
AC Rating:	49.8 kW
Array Type:	Fixed Tilt
Array Tilt:	20.0°
Array Azimuth:	180.0°
Energy Specifications	
Cost of Electricity:	13.9 ¢/kWh

Results			
Month	Solar Radiation (kWh/m <sup>2</sup> /day)	AC Energy (kWh)	Energy Value (\$)
1	2.78	4383	609.24
2	3.54	5050	701.95
3	4.35	6685	929.21
4	4.95	7086	984.95
5	5.69	8227	1143.55
6	5.86	7958	1106.16
7	5.73	7945	1104.35
8	5.47	7506	1043.33
9	4.91	6724	934.64
10	3.99	5833	810.79
11	2.68	3915	544.18
12	2.35	3625	503.87
Year	4.36	74938	10416.38

Output Hourly Performance Data

\*

Output Results as Text

[About the Hourly Performance Data](#)

[Saving Text from a Browser](#)

Run [PVWATTS v.1](#) for another US location or an International location  
Run [PVWATTS v.2](#) (US only)

Please send questions and comments regarding PVWATTS to [Webmaster](#)

[Disclaimer and copyright notice](#)



Return to RReDC home page (<http://www.nrel.gov/rredc>)

## **APPENDIX F**

### **Photos**



1: Daylight visible beneath exterior door



4: Trane air-cooled condensing unit



2: Titusville firetube boiler should be replaced



5: Curtain wall around AC-2 'Academy' rooftop unit



3: Degraded insulation on existing steam piping



6: Temperature zone controllers for AC-2 RTU

## **APPENDIX G**

### **EPA Portfolio Manager**



# ENERGY STAR® Data Verification Checklist

# 38

ENERGY STAR®  
Score<sup>1</sup>

## Dr. William H. Horton

**Primary Function:** K-12 School  
**Gross Floor Area (ft²):** 109,088  
**Built:** 1935

**For Year Ending:** 08/31/2013  
**Date Generated:** 04/14/2014

1. The ENERGY STAR score is a 1-to-100 assessment of a building's energy efficiency as compared with similar building nationwide, adjusting for climate and business activity.

## Property & Contact Information

### Property Address

Dr. William H. Horton  
291 N. 7th St.  
Newark, New Jersey 07107

**Property ID:** 3862980

### Property Owner

Newark Public Schools  
2 Cedar Street  
Newark, NJ 07102  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

### Primary Contact

Newark Public Schools  
2 Cedar Street  
Newark, NJ 07102  
9737337334  
webmaster@nps.k12.nj.us

## 1. Review of Whole Property Characteristics

### Basic Property Information

**1) Property Name:** Dr. William H. Horton

Is this the official name of the property?

☐ Yes ☐ No

If "No", please specify: \_\_\_\_\_

**2) Primary Function:** K-12 School

Is this an accurate description of the primary use of this property?

☐ Yes ☐ No

**3) Location:**

291 N. 7th St.  
Newark, New Jersey 07107

Is this correct and complete?

☐ Yes ☐ No

**4) Gross Floor Area:** 109,088 ft²

☐ Yes ☐ No

Does this represent the entire property? (i.e., no part of the building/property was excluded/subtracted from the total) If "no" please specify what space has been excluded.

**5) Annual Occupancy: 100**

Is this occupancy accurate for the entire 12 month period being assessed?

☐ Yes ☐ No

**6) Number of Buildings: 1**

Does this number accurately represent all structures?

☐ Yes ☐ No

**Notes:**

## Indoor Environmental Standards

**1) Ventilation for Acceptable Indoor Air Quality**

Does this property meet the ASHRAE Standard 62 for ventilation for acceptable indoor air quality?

☐ Yes ☐ No

**2) Acceptable Thermal Environmental Conditions**

Does this property meet the ASHRAE Standard 55 for thermal comfort?

☐ Yes ☐ No

**3) Adequate Illumination**

Does this property adhere to the IESNA Lighting Handbook for lighting quality?

☐ Yes ☐ No

**Notes:**

## 2. Review of Property Use Details

### K-12 School: School

**1) Gross Floor Area: 109,088 ft<sup>2</sup>**

Is this the total size, as measured between the principal exterior surfaces of the enclosing fixed walls of the building(s)? This includes all areas inside the building(s) such as: occupied tenant areas, common areas, meeting areas, break rooms, restrooms, elevator shafts, mechanical equipment areas, and storage rooms. Gross

☐ Yes ☐ No



Floor Area should not include interstitial plenum space between floors, which may house pipes and ventilation. Gross Floor Area is not the same as rentable, but rather includes all area inside the building(s). Leasable space would be a sub-set of Gross Floor Area. In the case where there is an atrium, you should count the Gross Floor Area at the base level only. Do not increase the size to accommodate open atrium space at higher levels. The Gross Floor Area should not include any exterior spaces such as balconies or exterior loading docks and driveways.

**2) Gymnasium Floor Area: 0 ft<sup>2</sup>**

Does the gymnasium floor area include all areas devoted to a gymnasium, including gymnasium/athletic areas, spectator areas, locker rooms, and other associated spaces?

☐ Yes ☐ No

**3) High School: No**

Is the property a high school (teaching grades 10, 11, and/or 12)? If the property teaches to high school students at all, the user should check 'yes' to 'high school'. For example, if the school teaches to grades K-12 (elementary/middle and high school), the user should check 'yes' to 'high school'.

☐ Yes ☐ No

**4) Number of Workers on Main Shift: 84**

Is this the number of workers present during the main shift? Note that this is not a total count of workers, but rather a count of workers who are present at the same time. For example, if there are two daily eight hour shifts of 100 workers each, the Number of Workers on Main Shift value is 100. Number of Workers on Main Shift may include employees of the property, sub-contractors who are onsite regularly, and volunteers who perform regular onsite tasks. Number of Workers should not include visitors to the buildings such as clients, customers, or patients.

☐ Yes ☐ No

**5) Student Seating Capacity: 1,090.88**

Is this the maximum number of students for which the school was designed? This should include the seating capacity of the entire school. If portable classrooms have been added to the school, include the capacity of these classrooms, as they expand the overall capacity of the school.

☐ Yes ☐ No

**6) Months in Use: 10**

Is this the total number of months that the property is open for standard activities?

☐ Yes ☐ No

**7) Weekend Operation: No**

Does the property include regular activities on the weekend beyond the scope of maintenance, cleaning, and security personnel? Weekend activity could include any time when the property is used for classes, performances, or other school or community activities. The Yes selection is appropriate for any property that is open on one or both days of the weekend during one or more seasons of the year.

☐ Yes ☐ No

**8) Number of Computers: 53**

Is this the total number of desktop computers, laptops, and data servers at the property? This number should not include tablet computers, such as iPads, or any other types of office equipment. The count should only reflect computers that are owned by the school. It should not include any computers that are brought onsite by students or staff.

☐ Yes ☐ No

**9) Cooking Facilities: 100% Yes**

Does the property have a commercial cooking area designed to provide and serve food to occupants and/or visitors? This may include restaurants and cafeterias. If the property contains only employee break room kitchens, this field should be marked No.

☐ Yes ☐ No

**10) Number of Walk-in Refrigeration/Freezer Units: 1**

Is this the total count of walk-in units at the property? Walk-in Refrigeration/Freezers are typically very large units located in storage areas or commercial kitchens that would not be accessible to all building occupants. This count should only include large storage units that a person actually walks into in order to store or retrieve perishable goods.

☐ Yes ☐ No

**11) Percent That Can Be Heated: 100**

Is this the total percentage of the property that can be heated by mechanical equipment?

☐ Yes ☐ No

**12) Percent That Can Be Cooled: 40**

Is this the total percentage of the property that can be cooled by mechanical equipment? This includes all types of cooling from central air to individual window units.

☐ Yes ☐ No

**13) School District: Newark - Dr. William H. Horton**

Is this the administrative school district in which the property is located?

☐ Yes ☐ No

**Notes:**

### 3. Review of Energy Consumption

#### Data Overview

**Site Energy Use Summary**

Natural Gas (kBtu)	7,080,105 (83%)
Electric - Grid (kBtu)	1,463,812.8 (17%)
Total Energy (kBtu)	8,543,917.8

**Energy Intensity**

Site (kBtu/ft <sup>2</sup> )	78.3
Source (kBtu/ft <sup>2</sup> )	110.3

**National Median Comparison**

National Median Site EUI (kBtu/ft <sup>2</sup> )	70.8
National Median Source EUI (kBtu/ft <sup>2</sup> )	99.7
% Diff from National Median Source EUI	10.63%

**Emissions (based on site energy use)**

Greenhouse Gas Emissions (MtCO <sub>2</sub> e)	561.2
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**Power Generation Plant or Distribution Utility:**

Public Service Electric & Gas Co

Note: All values are annualized to a 12-month period. Source Energy includes energy used in generation and transmission to enable an equitable assessment.

#### Summary of All Associated Meters

The following meters are associated with the property, meaning that they are added together to get the total energy use for the property. Please see additional tables in this checklist for the exact meter consumption values.

Meter Name	Fuel Type	Start Date	End Date	Associated With
6571473607 E	Electric	09/01/2012	In Use	Dr. William H. Horton
6581655805 E	Electric	09/01/2012	In Use	Dr. William H. Horton

Meter Name	Fuel Type	Start Date	End Date	Associated With
6501282500 G	Natural Gas	09/01/2012	In Use	Dr. William H. Horton
6581655805 G	Natural Gas	09/01/2012	In Use	Dr. William H. Horton
6501282500 E	Electric	09/01/2012	In Use	Dr. William H. Horton

#### Total Energy Use

☐ Yes ☐ No

Do the meters shown above account for the total energy use of this property during the reporting period of this application?

#### Additional Fuels

☐ Yes ☐ No

Do the meters above include all fuel *types* at the property? That is, no additional fuels such as district steam, generator fuel oil have been excluded.

#### On-Site Solar and Wind Energy

☐ Yes ☐ No

Are all on-site solar and wind installations reported in this list (if present)? All on-site systems must be reported.

#### Notes:

### Electric Meter: 6571473607 E (kWh (thousand Watt-hours))

Associated With: Dr. William H. Horton

Start Date	End Date	Usage	Green Power?
09/01/2012	09/30/2012	0	No
10/01/2012	10/31/2012	902	No
11/01/2012	11/30/2012	2,358	No
12/01/2012	12/31/2012	2,703	No
01/01/2013	01/31/2013	2,793	No
02/01/2013	02/28/2013	2,506	No
03/01/2013	03/31/2013	4,146	No
04/01/2013	04/30/2013	2,404	No
05/01/2013	05/31/2013	1,403	No
06/01/2013	06/30/2013	26	No
07/01/2013	07/31/2013	27	No

Start Date	End Date	Usage	Green Power?
08/01/2013	08/31/2013	30	No
		<b>Total Consumption (kWh (thousand Watt-hours)):</b>	19,298
		<b>Total Consumption (kBtu (thousand Btu)):</b>	65,844.8
<b>Total Energy Consumption for this Meter</b> <input type="checkbox"/> Yes <input type="checkbox"/> No			
Do the fuel consumption totals shown above include consumption of all energy tracked through this meter that affect energy calculations for the reporting period of this application (i.e., do the entries match the utility bills received by the property)?			
<b>Notes:</b>			

Electric Meter: 6581655805 E (kWh (thousand Watt-hours))			
<b>Associated With:</b> Dr. William H. Horton			
Start Date	End Date	Usage	Green Power?
09/01/2012	09/30/2012	10,106.66	No
10/01/2012	10/31/2012	10,106.66	No
11/01/2012	11/30/2012	10,107.67	No
12/01/2012	12/31/2012	8,240	No
01/01/2013	01/31/2013	8,160	No
02/01/2013	02/28/2013	8,960	No
03/01/2013	03/31/2013	8,160	No
04/01/2013	04/30/2013	7,600	No
05/01/2013	05/31/2013	7,680	No
06/01/2013	06/30/2013	3,320	No
07/01/2013	07/31/2013	1,960	No
08/01/2013	08/31/2013	6,840	No
		<b>Total Consumption (kWh (thousand Watt-hours)):</b>	91,240.99
		<b>Total Consumption (kBtu (thousand Btu)):</b>	311,314.3
<b>Total Energy Consumption for this Meter</b> <input type="checkbox"/> Yes <input type="checkbox"/> No			

Do the fuel consumption totals shown above include consumption of all energy tracked through this meter that affect energy calculations for the reporting period of this application (i.e., do the entries match the utility bills received by the property)?

**Notes:**

### Natural Gas Meter: 6501282500 G (therms)

**Associated With:** Dr. William H. Horton

Start Date	End Date	Usage
09/01/2012	09/30/2012	4,273.42
10/01/2012	10/31/2012	4,273.42
11/01/2012	11/30/2012	4,273.42
12/01/2012	12/31/2012	10,825.25
01/01/2013	01/31/2013	10,643.12
02/01/2013	02/28/2013	12,619.78
03/01/2013	03/31/2013	10,476.05
04/01/2013	04/30/2013	1,020.09
05/01/2013	05/31/2013	389.2
06/01/2013	06/30/2013	144.69
07/01/2013	07/31/2013	131.48
08/01/2013	08/31/2013	307.08
<b>Total Consumption (therms):</b>		59,377
<b>Total Consumption (kBtu (thousand Btu)):</b>		5,937,700

**Total Energy Consumption for this Meter**

☐ Yes ☐ No

Do the fuel consumption totals shown above include consumption of all energy tracked through this meter that affect energy calculations for the reporting period of this application (i.e., do the entries match the utility bills received by the property)?

**Notes:**

**Natural Gas Meter: 6581655805 G (therms)****Associated With:** Dr. William H. Horton

Start Date	End Date	Usage
09/01/2012	09/30/2012	680.64
10/01/2012	10/31/2012	680.64
11/01/2012	11/30/2012	680.64
12/01/2012	12/31/2012	2,371.91
01/01/2013	01/31/2013	2,794.44
02/01/2013	02/28/2013	2,410.8
03/01/2013	03/31/2013	1,502.94
04/01/2013	04/30/2013	246.86
05/01/2013	05/31/2013	15.8
06/01/2013	06/30/2013	12.75
07/01/2013	07/31/2013	13.84
08/01/2013	08/31/2013	12.79
<b>Total Consumption (therms):</b>		11,424.05
<b>Total Consumption (kBtu (thousand Btu)):</b>		1,142,405

**Total Energy Consumption for this Meter**☐ Yes ☐ No

Do the fuel consumption totals shown above include consumption of all energy tracked through this meter that affect energy calculations for the reporting period of this application (i.e., do the entries match the utility bills received by the property)?

**Notes:****Electric Meter: 6501282500 E (kWh (thousand Watt-hours))****Associated With:** Dr. William H. Horton

Start Date	End Date	Usage	Green Power?
09/01/2012	09/30/2012	30,560	No
10/01/2012	10/31/2012	30,560	No
11/01/2012	11/30/2012	30,560	No
12/01/2012	12/31/2012	30,240	No
01/01/2013	01/31/2013	32,400	No

Start Date	End Date	Usage	Green Power?
02/01/2013	02/28/2013	34,080	No
03/01/2013	03/31/2013	30,000	No
04/01/2013	04/30/2013	24,480	No
05/01/2013	05/31/2013	27,360	No
06/01/2013	06/30/2013	21,840	No
07/01/2013	07/31/2013	13,680	No
08/01/2013	08/31/2013	12,720	No
		<b>Total Consumption (kWh (thousand Watt-hours)):</b>	318,480
		<b>Total Consumption (kBtu (thousand Btu)):</b>	1,086,653.8

**Total Energy Consumption for this Meter** ☐ Yes ☐ No

Do the fuel consumption totals shown above include consumption of all energy tracked through this meter that affect energy calculations for the reporting period of this application (i.e., do the entries match the utility bills received by the property)?

**Notes:**

#### 4. Signature & Stamp of Verifying Licensed Professional

\_\_\_\_\_ (Name) visited this site on \_\_\_\_\_ (Date). Based on the conditions observed at the time of the visit to this property, I verify that the information contained within this application is accurate and in accordance with the Licensed Professional Guide.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

Newark Public Schools  
2 Cedar Street  
Newark, NJ 07102  
9737337334  
webmaster@nps.k12.nj.us



**NOTE:** When applying for the ENERGY STAR, the signature of the Verifying Professional must match the stamp.

**Professional Engineer Stamp**  
*(if applicable)*