

THE NEWARK PUBLIC SCHOOLS

Group 3 Buildings

AMERICAN HISTORY HIGH SCHOOL

74 Montgomery St, Newark, NJ 07103

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM
FOR
NEW JERSEY
BOARD OF PUBLIC UTILITIES**

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CHA PROJECT NO. 27999

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REPORT DISCLAIMER

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within $\pm 20\%$, and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for Newark Public Schools (NPS), in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost are also identified during the study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
American History	74 Montgomery St, Newark, NJ 07103	117,509	1910

The annual energy and cost savings for the recommended energy conservation measures (ECM) identified in the survey are shown below:

Building Name	Electric Savings (kWh)	NG Savings (therms)	Water Savings (kGal)	Total Savings (\$)	Payback (years)
American History High School	179,441	17,429	846	49,772	10.3

Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 6.0.

Each measure recommended by CHA typically has a stand-alone simple payback period of 15 years or less. However, if the owner chooses to pursue an Energy Savings Improvement Plan (ESIP), high payback measures could be bundled with lower payback measures which ultimately can result in a payback which is favorable for an ESIP project to proceed. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment due to its age, such as a boiler for example.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

Summary of Energy Conservation Measures

ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
1	Replace Door Sweeps and Seals	6,914	1,467	4.7	0	4.7	Y
2A	Replace Steam to Hot Water Heat Exchanger w/ Dedicated Hot Water Boilers	91,326	1,111	82.2	2,100	80.3	Y
2B**	Convert Steam Heating System to Hydronic Heat w/ High Efficiency Condensing Boilers	1,789,988	4,446	402.6	2,100	402.2	N
3	Install Premium Efficiency Motors on Hot Water Pump Motors	1,949	294	6.6	0	6.6	Y
4	Install Window A/C Controllers	5,000	4,867	1.0	0	1.0	Y
5	Install VFDs on HV Fans	17,063	924	18.5	0	18.5	Y
6A	Install Basic Controls	21,309	13,710	1.6	0	1.6	Y
6B**	Install DDC Controls	937,615	18,419	50.9	0	50.9	N
7	Domestic Hot Water System Improvements	17,099	444	38.5	50	38.4	Y
8	Install Low Flow Plumbing Fixtures	124,143	6,389	19.4	0	19.4	Y
L1**	Lighting Replacements / Upgrades	203,450	18,585	10.9	4,200	10.7	N
L2**	Install Lighting Controls (Add Occupancy Sensors)	23,220	4,023	5.8	3,010	5.0	N
L3	Lighting Replacements with Controls (Occupancy Sensors)	226,670	20,565	11.0	7,210	10.7	Y
Total**		511,472	49,772	10.3	9,360	10.1	
Total (Recommended)		511,472	49,772	10.3	9,360	10.1	

* Incentive shown is per the New Jersey SmartStart Program.

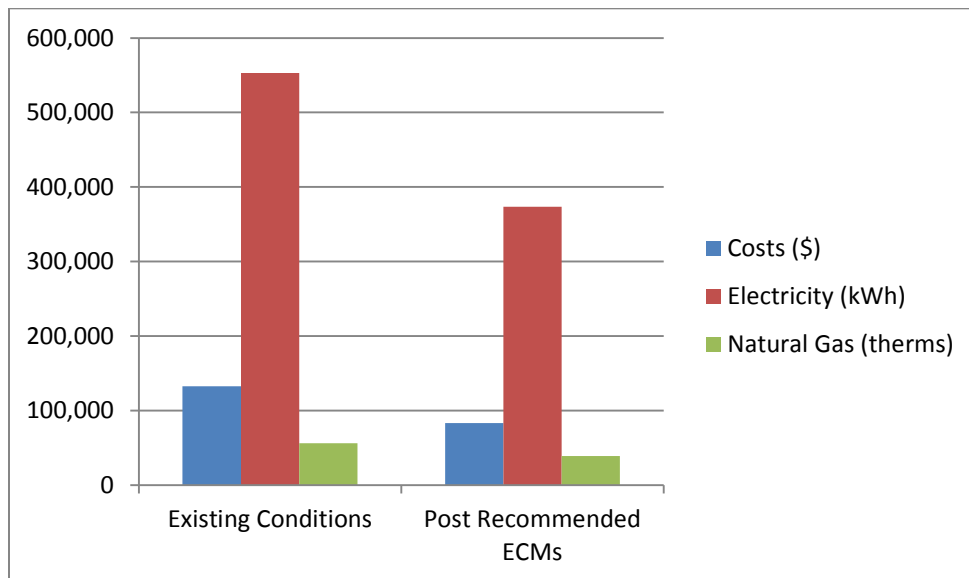
** These ECMs are not included in the Total, as they are alternate measures not recommended.

The following alternative energy measures are also recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 170 kW System

If NPS implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	132,697	82,925	38%
Electricity (kWh)	553,050	373,609	32%
Natural Gas (therms)	56,160	38,730	31%
Site EUI (kbtu/SF/Yr)	63.9	43.8	



2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHAs site visit. See Appendix B for detailed information on mechanical equipment, including capacities, model numbers and age. See Appendix F for some representative photos of some of the existing conditions observed while onsite.

Building Name: American History High School (Index No. 4)

Address: 74 Montgomery Street, Newark NJ 07103

Gross Floor Area: 117,509 Square Feet

Number of Floors: 4

Year Built: 1910

Additions: 1964



Description of Spaces: Classrooms, offices, cafeteria, kitchen, multi-purpose room, gymnasium, weight room, media center (library), computer lab, storage rooms, toilet rooms and a mechanical room.

Description of Occupancy: The school serves 340 students from 9th to 12th grade. There are 30 school faculty and staff members.

Number of Computers: The school has approximately 60 desktop and laptop computers.

Building Usage: Hours of operation are 8:00 AM – 3:00 PM Monday through Friday, with various after-school activities until 6:00 PM. Custodians are in the building until 11:00 each night. In general the occupied hours are considered 80 hours per week, 10 months per year.

Construction Materials: The building is constructed of brick with steel framing and no insulation. The interior walls are a mixture of brick and plaster.

Facade: Brick and limestone

Roof: The roof is flat with black rubber membrane and rolled asphalt shingles, assumed minimal insulation if any.

Windows: The windows throughout the building are double hung single pane aluminum framed windows. The windows are in good condition; there are no ECs associated with the windows.

Exterior Doors: Exterior doors throughout the school are FRP with double pane safety glass. The door seals and sweeps appear to have deteriorated since they were installed; an ECM is included which evaluates replacement of the door sweeps and seals.

Heating Ventilation & Air Conditioning (HVAC) Systems

Heating: The heating in this building consists of 75% steam with 25% hot water (HW) generated by steam in a shell and tube heat exchanger. Steam is generated by two (2) natural gas fired Easco 8,857 MBH boilers which were installed in 2003 and have a nameplate efficiency of 75%. Each boiler has a John Zink burner controller with full modulation capability. Only one boiler is needed to maintain the building load on a normal basis. Steam is distributed throughout the building to steam radiators, unit ventilators (UV), and heating and ventilation (HV) units with steam coils. Steam condensate is returned to a 200 gallon tank where it mixes with make-up water before it is returned to the boilers. The HW is pumped by two (2) 7.5 HP, 84% efficient pumps which operate in lead/lag fashion and is distributed to UVs and perimeter fin tube radiators around the main office of the school.

Steam heating is fairly inefficient as compared to that of hot water heating when using high efficiency condensing boilers, plus although the boilers are relatively new, the steam distribution system has exceeded its useful life. Two ECMs have been included to address the heating system. The first ECM evaluates the addition of hot water boilers to replace the steam to hot water heat exchanger while the second ECM addresses the complete replacement of the steam system with a high efficiency hot water heating system.

An additional ECM has been included which evaluates replacing the existing hot water pump motors with premium efficiency motors.

Cooling: Only about 10% of the building is cooled by use of 26 window air conditioning units which vary in capacity, but average about 18,000 btu/h. The remainder of the building has no cooling. The window A/Cs are manually operated and are assumed to be operating when no occupants are present. A window A/C controller ECM is included.

Ventilation: The only rooms which have mechanical ventilation include the cafeteria, gymnasium, auto-shop, bakery and kitchen. The cafeteria, gymnasium and auto-shop utilize HV units which contain steam coils. The temperature in each space is controlled by a thermostat located on the wall in the space. Each unit appeared to be ducted for both outdoor ventilation air as well as some amount of return air. The bakery and kitchen have dedicated gas fired make-up air units, however the bakery is no longer used and therefore the makeup air unit does not operate. An ECM has been included which evaluates installing VFDs on the HV supply fans which have an estimated

The remainder of the school is ventilated by opening windows in classrooms and corridors.

Exhaust: The restrooms throughout the school have small fractional horsepower exhaust fans located on the roof. The kitchen and bakery (no longer used) also have dedicated exhaust fans connected to kitchen hoods. Kitchen staff indicated that the kitchen hood exhaust is not used. There are no ECMs associated with the exhaust systems.

Controls Systems

The steam boilers used to be controlled by a Johnson Metasys System although facility personnel indicated that the system is no longer functioning properly; therefore the boilers are manually controlled on/off by the certified custodian on staff. Hot water and steam radiators do

not have any manual controls and operate anytime the boilers are operational. Heat in the building is regulated by teachers opening and closing windows throughout the day. The boilers are typically turned on in October and off in April. Fans in the UVs can be manually controlled but in general the knob is not accessible by teachers. A Basic Controls ECM is included to address the boiler/ steam valve operation. An alternate ECM is also included that evaluates the energy savings potential of adding a full DDC controls system.

Domestic Hot Water Systems

Domestic hot water (DHW) is generated by two (2) residential type natural gas fired DHW heaters located in the boiler room. One (1) DHW heater is a 65 gal Ruud unit with 360,000 btu/h input; while the other is an 85 gal AO Smith unit with 365,000 btu/h input. DHW is used in the building for restroom sinks, mop sinks and kitchen scullery sinks. ECM is included to evaluate the replacement of these two water heaters with a smaller capacity condensing gas domestic water heater.

Kitchen Equipment

The kitchen is only used to reheat food (cooking is performed elsewhere). Kitchen equipment includes one (1) steam pressure cooker with two doors, one (1) kettle and one (1) convection oven with two doors. There are two (2) reach-in coolers and one (1) reach-in freezer. There are two (2) kitchen hoods both of which are 3' x 6' with the exhaust fan controlled by a switch on the wall. There is no dishwasher, and therefore no dishwasher booster heater in the school. The cooking and refrigeration equipment appears to be new and therefore no kitchen equipment upgrades are being considered.

Plug Load

This school has computers, copiers, smart boards, residential appliances (microwave, refrigerator), printers and portable electric heaters (personal) which contribute to the plug load in the building. There are no ECMs associated with reducing the plug load in the building.

Plumbing Systems

In general there is one gang-style boy's restroom and one gang-style girl's restroom as well as two faculty restrooms on each of the first and 2nd floor; and one of each on the third and fourth floor. The plumbing fixtures appear to be high flow and lavatory faucets have metering type faucet valves. Older ceramic drinking fountains are present in corridors in the original construction, while modern stainless steel drinking fountains are present in the newer wing. An ECM is included to evaluate the water savings potential of installing low- flow water closet and urinals.

Lighting Systems

Lighting in this building consists primarily of 32W T8 fluorescent lamps in a variety of different fixture types including recessed, surface mount, pendant or wraparound type fixtures which have dimensions 1'x4' or 2'x4'. The gymnasium has several 400W metal halide (MH) lamps. Interior lighting is manually controlled by wall mounted switches or breakers (corridors).

There did not appear to be any exterior lighting for this building as all sides of it face public streets. It is assumed that utility owned light fixtures illuminate the building well enough at night that no additional lighting is necessary. Three lighting ECMs have been included which include adding occupancy sensors to the existing lighting, replacement of the T-8 lighting with LED lighting and a third ECM that evaluates the effect of occupancy sensors used with the LED lighting upgrades.

3.0 UTILITIES

Utilities used by the building are delivered and supplied by the following utility companies:

	Electric	Natural Gas
Deliverer	PSEG	PSEG
Supplier	Nextera Energy Services	PSEG

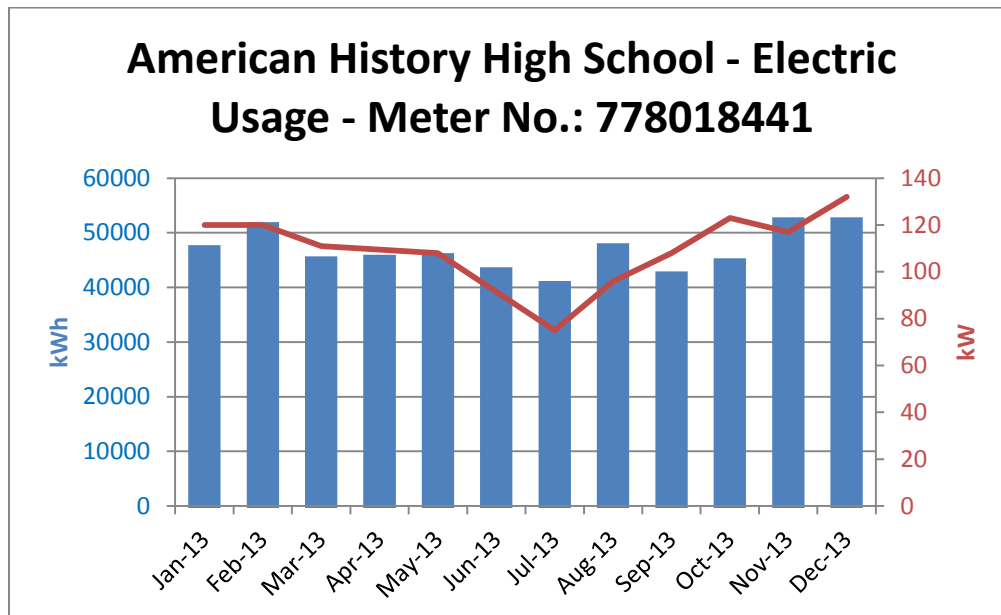
For the 12-month period ending in December 2013, the utilities usages and costs for the building were as follows:

Electric		
Annual Consumption	553,050	kWh
Annual Cost	78,943	\$
Blended Unit Rate	0.14	\$/kWh
Supply Rate	0.13	\$/kWh
Demand Rate	3.54	\$/kW
Peak Demand	132	kW
Natural Gas		
Annual Consumption	56,160	Therms
Annual Cost	53,754	\$
Unit Rate	0.96	\$/therm

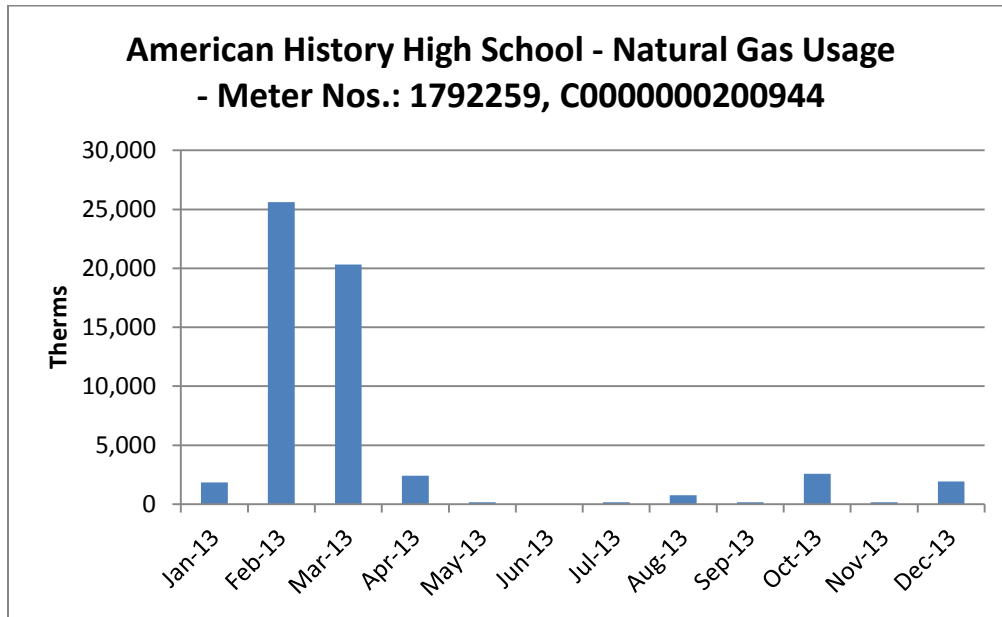
Blended Rate: Average rate charged determined by the annual cost / annual usage

Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)

Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)



Following this chart it can be seen that the electricity used by this school remains fairly constant all year round with a drop in electrical demand in July presumably because the school is not in session. The rise in electrical demand and usage in the winter months could be from personal electric heaters.



Natural gas is used the most during the heating months although is somewhat skewed by February and March 2013. The baseline usage in the summer months is dedicated to DHW Usage. We believe that the utility data provided may be incorrect as this low usage is not indicative of a school of this size.

In addition, domestic water and sewer services are provided by City of Newark Division of Water at \$7.55/1000 gal.

See Appendix A for utility analysis.

Under New Jersey's energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*				Recommended to Shop for Third Party Supplier?
Utility	Units	School Average Rate	NJ Average Rate	
Electricity	\$/kWh	\$0.134	\$0.128	Y
Natural Gas	\$/Therm	\$0.957	\$0.955	Y

* Per U.S. Energy Information Administration (Annual 2013 data – Electricity and Natural Gas)

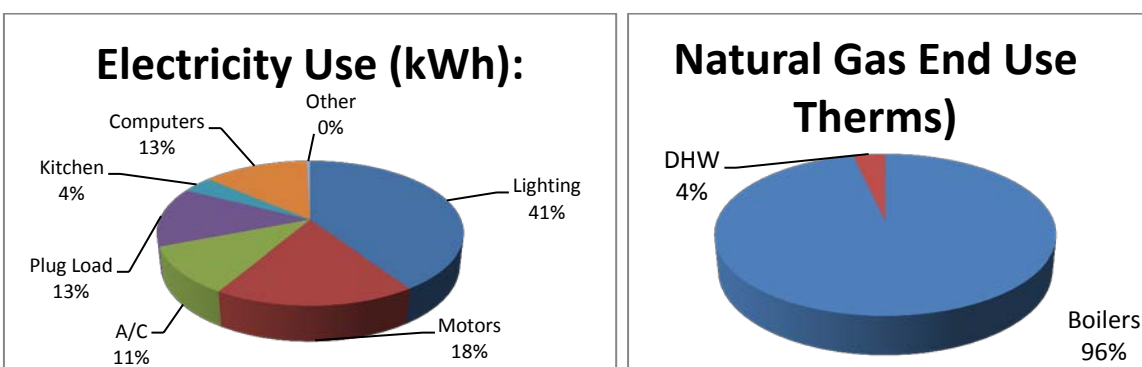
Additional information on selecting a third party energy supplier is available here:

<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building's service area.

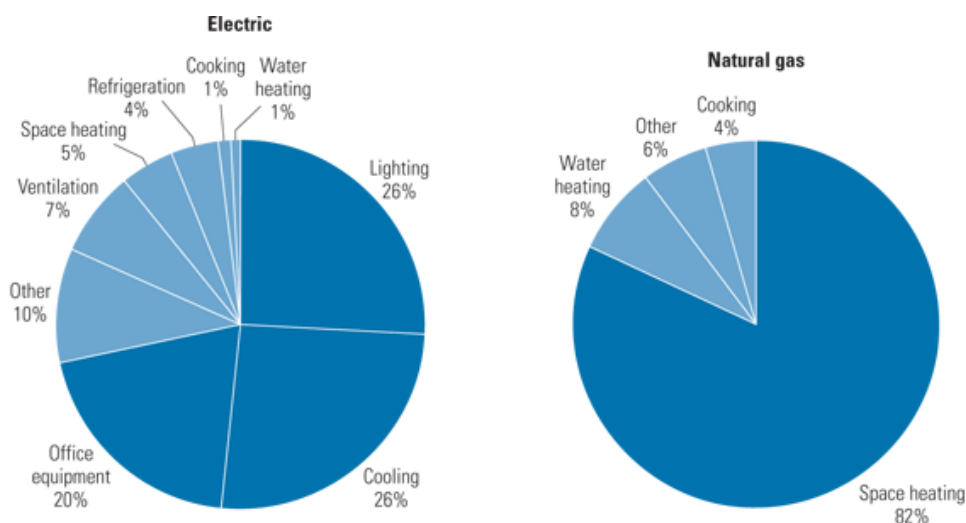
The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

Site End-Use Utility Profile



Most of the electricity consumed by educational facilities is used to for lighting, cooling, and plug loads such as computers and copiers; most of the natural gas is used for space heating. Each school's energy profile is different, and the following charts represent typical utility profiles for K-12 schools per U.S. Department of Energy.

Typical End-Use Utility Profile for Educational Facilities



Courtesy: E SOURCE; from Commercial Building Energy Consumption Survey, 1999 data

4.0 BENCHMARKING

TRC has previously benchmarked this building, the results of which have been provided to NPS. The results are summarized below. Copies of the benchmarking report are available in Appendix G.

The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft²/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase.

The site EUI is the amount of heat and electricity consumed by a building as reflected in utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity, such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site, which provide an equivalent measure for various types of buildings with differing energy sources. The results of the benchmarking are contained in the table below.

Site EUI kBtu/ft ² /yr	Energy Star Rating (1-100)
63.9*	20**

* Calculated by CHA using Utility Data provided by NPS

** Provided by TRC

The school has a below average Energy Star Rating Score (50 being the median score), and as such by implementing the measures discussed in this report, it is expected that the EUI can be further reduced and the Energy Star Rating further increased.

5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low- or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- electrical usage (kWh=Kilowatt-hour),
- electrical demand (kW=kilowatts),
- natural gas (therms=100,000 Btu),
- propane gas (gallons=91,650 Btu),
- fuel oil (gallons =138,700 Btu), and
- water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI, which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment's future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.

5.1 ECM-1 Replace Door Sweeps and Seals

Exterior doors throughout the school have door sweeps and seals which have deteriorated over time. Presently, gaps exist which allow for infiltration of outdoor air or exfiltration of indoor air, wasting steam heat generated by the boiler system and therefore natural gas.

This measure calls for the replacement of all exterior door seals. Replacement of these seals will result in a reduction of the buildings heating and cooling loads, therefore providing natural gas and electricity savings. The linear footage of gap and wind speed is used to estimate the infiltration rate, which is then multiplied by the BIN weather data and the equipment efficiencies to determine the annual energy savings.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-1 Replace Door Sweeps and Seals

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
6,914	-	-	1,528	1,467	1.1	-	4.7	4.7

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.2.1 ECM-2A Separate Hot Water System from Steam

Presently, 25% of the building is heated by hot water which is generated through a heat exchanger supplied with steam from the boilers. This is an inefficient process which could be improved by installing dedicated hot water boilers which would generate hot water directly for the system rather than using steam.

New modulating condensing gas boilers are available that minimally operate at 88%, and can operate as high as 96%. To implement this ECM, the heat exchanger and associated piping will be removed and the new hot water boilers, distribution piping and primary pumps put in their place. Some piping and wiring modifications will be needed. New dedicated boiler venting would also need to be installed either through the roof or sidewall. Asbestos abatement may need to be performed prior to any work and the cost for this is not included in the payback analysis.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-2A Separate Hot Water System from Steam

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
91,326	-	-	1,158	1,111	(0.6)	2,100	82.2	80.3

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.2.2 ECM-2B Convert Steam System to Hot Water & Install High Efficiency Condensing Boilers

The heating system consists of two (2) natural gas fired steam boilers. The boilers have a nameplate efficiency of 75%.

Steam heating systems are inherently inefficient and high maintenance as compared to re-circulated hot water heating systems or other modern heating systems. As steam systems age, the steam traps fail which then requires more untreated cold make-up water. This in turn requires more chemical treatment and increases the risk of boiler thermal shock. Steam piping becomes fouled with scale and corrosion over time resulting in poor heat transfer and ultimately pipe failure. Steam heating systems use boilers that only operate up to 84% combustion efficiency and have even lower thermal efficiency. Multiple condensate pumps and boiler feed water pumps consume electricity that would not be needed in other modern heating systems.

In lieu of replacing the boilers in kind, this ECM evaluates replacing the steam system in its entirety with a more efficient hot water system. New modulating condensing gas boilers are available that minimally operate at 88%, and can operate as high as 96%. To implement this ECM, the old steam boilers, distribution piping, venting and terminal units would be removed and the new hot water boilers, distribution piping and primary pumps put in their place. Significant piping and wiring modifications would be needed. New dedicated boiler venting would also need to be installed either through the roof or sidewall. Asbestos abatement may need to be performed prior to any work and the cost for this is not included in the payback analysis.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-2B Convert Steam System to Hot Water & Install High Efficiency Condensing Boilers

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
1,789,988	-	-	4,631	4,446	(0.9)	2,100	402.6	402.2

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended due to the high capital cost as well as long payback period, however this ECM should be considered based on the life cycle cost savings as the current boilers and heating system are well beyond their useful life.

5.3 ECM-3 Install Premium Efficiency Motors on HHW Pumps

The HHW in the HHW system is currently circulated by two (2) 7.5 HP pump motors with 84% efficiency that operate in lead/lag. Presently, premium efficiency 7.5 HP motors are offered at 91.0% efficiency ratings.

The savings of this measure are calculated from the motor efficiency improvement for the motors operating at full load.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-3 Install Premium Efficiency Motors on HHW Pumps

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
1,949	0.8	1,954	-	294	1.9	-	6.6	6.6

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.4 ECM-4 Install Window A/C Controller

There are approximately 26 window air conditioners located throughout the school in classrooms and offices.

This ECM evaluates the installation of programmable “smart” timers that interrupt the electrical supply to the window air conditioners when cooling is not needed due to the room being unoccupied. The timers are configurable to operate as a standalone timer or they can be wirelessly interconnected to provide remote temperature control using software.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-4 Install Window A/C Controller

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
5,000	-	34,033	-	4,867	13.6	-	1.0	1.0

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.5 ECM-5 Install VFDs on HV Fan Motors

The heating and ventilating units serving the larger areas have premium efficiency motors but operate at constant speed regardless of occupancy demands. It is proposed that these fans can be controlled by variable frequency drives (VFD) which will allow the fan speed to decrease if less air is needed. The heating demand will remain the same; therefore there will be no heating savings. Savings are derived from better control of the HV fans. Savings are calculated by allowing the existing HV supply fan motors to operate at reduced operating speed.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-5 Install VFDs on HV Fan Motors

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
17,063	10.4	3,614	-	924	(0.2)	-	18.5	18.5

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.6.1 ECM-6A Install Basic Controls

The building uses steam boilers that are currently controlled manually by the building operators. Steam pressure is maintained at 3-5 psi most of the day with no regard to space temperature. Classrooms are overheated as a result and the teachers open the windows in an attempt to cool the rooms down. No night temperature set-back is implemented, unless the operator remembers to turn the boilers off before their shift ends. This highly inefficient method of operation consumes excessive fuel (natural gas).

A Basic Control (system will provide automatic control of the boiler(s) to produce only enough steam (or hot water) needed to heat the building, based on a single or multiple averaging space thermostats and outdoor air temperatures. This system will not provide for independent room temperature control, but could be expanded in the future to

provide this function, if desired using thermostatic radiator control valves. This system could also provide basic boiler and space temperature monitoring, trending and remote notification of boiler failure.

ECM-6A Install Basic Controls

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
21,309	-	-	14,281	13,710	5.4	-	1.6	1.6

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.6.2 ECM-6B Install Full DDC Controls

A Full Direct Digital Control (DDC) building automation system consists of automatic control of individual space heating and ventilation equipment, and provides monitoring, trending and alarms which notify an operator when a piece of equipment fails or operates outside a given set-point. This system allows for the implementation of energy efficient strategies, such as: time of day (TOD) optimization, set point optimization, staggered start, night setback, temporary daytime setback, economizer (free cooling), demand control ventilation, exhaust fan shut down, and holiday TOD optimization. It also allows for remote access and control of the building's systems. This ECM is recommended only if the building HVAC system is to be fully renovated to include new boilers, pumps and ventilation equipment as it will optimize the energy savings potential of the new systems.

Energy savings are generated from temperature reduction during the day and night as well as other controls sequences mentioned above, as applicable to the proposed HVAC system improvements. The savings is estimated at 10% overall energy reduction based on past experience with similar sized school buildings having fully functioning digital controls.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-6B Install Full DDC Controls

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
937,615	-	-	19,186	18,419	(0.8)	-	50.9	50.9

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM-6A and due to the high cost of implementation and long payback period.

5.7 ECM-7 Domestic Hot Water System Improvements

The existing domestic hot water heating system consists of two (2) natural gas fired DHW heaters with a combined capacity of 150 gallons. The DHW heaters have a thermal efficiency of 80%. The amount of stored water is oversized for this type of school which only uses hot water at hand sinks.

Implementation of this ECM will entail replacing the existing DHW heater with a high efficiency condensing water heaters. The tank size of the existing system will be reduced to which will result in a combined savings from reducing the storage losses as well as reducing the overall fuel consumption. The proposed DHW heaters include one (1) high efficiency condensing heater with 50 gallon capacity.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-7 Domestic Hot Water System Improvements

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)	
	Electricity		Natural Gas					Total
\$	kW	kWh	Therms	\$	\$	Years	Years	
17,099	-	-	463	444	(0.5)	50	38.5	38.4

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.8 ECM-8 Install Low Flow Plumbing Fixtures

The plumbing fixtures in this building are older high flow fixtures. The water savings associated from replacing existing high flow fixtures with low-flow fixtures was calculated by taking the difference of the annual water usage for the proposed and base case. The basis of this calculation is the estimate usage of each fixture, gallons per use, and number of fixtures. Replacing the existing fixtures in the restrooms with 1.28 Gals/flush toilets, 1.0 gal/flush urinals, and 0.5 gpm faucets will conserve water which will result in lower annual water and sewer charges. Faucets with low-flow push valves were not considered for replacement.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-8 Install Low Flow Plumbing Fixtures

Budgetary Cost	Annual Utility Savings					ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Water	Total				
\$	kW	kWh	Therms	kGal	\$		\$	Years	Years
124,143	-	-	-	846	6,389	0.5	-	19.4	19.4

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.9.1 ECM-L1 Lighting Replacement / Upgrades

The existing lighting system consists of mostly T8 linear fluorescent fixtures which until recently represented the most efficient lighting technology available. The gymnasium utilizes 400W MH lamps which are large energy users and produce a great deal of heat. Recent technological improvements in light emitting diode (LED) technologies have driven down the initial costs making it a viable option for installation.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

ECM-L1 Lighting Replacement / Upgrades

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
203,450	43.0	125,059	-	18,585	(0.0)	4,200	10.9	10.7

* LED retrofits must go through the "custom" measures incentive option under New Jersey SmartStart Program. There are no "prescriptive" incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for "custom" incentives. See section 6.0 for other incentive opportunities

This measure is not recommended in lieu of ECM L3.

5.9.2 ECM-L2 Install Lighting Controls (Occupancy Sensors)

Presently, all interior lighting fixtures are controlled by wall mounted switches. Review of the comprehensive lighting survey determined that lighting in some areas could benefit from installation of occupancy sensors to turn off lights when they are unoccupied.

This measure recommends installing occupancy sensors for the current lighting system. Using a process similar to that utilized in Section 5.9.1, the energy savings for this measure was calculated by applying the known fixture wattages in the space to the estimated existing and proposed times of operation for each fixture.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L2 Install Lighting Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
23,220	0.0	30,020	-	4,023	0.8	3,010	5.8	5.0

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

5.9.3 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

This measure is a combination of ECM-L1 and ECM-L2; recommending replace/upgrade the current lighting fixtures to more efficient ones and installing occupancy sensors on the new lights. Interactive effects of the higher efficiency lights and occupancy sensors lead the energy and cost savings for this measure to not be cumulative or equivalent to the sum of replacing the lighting fixtures alone and installing occupancy sensors without the lighting upgrade. The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
226,670	43.0	139,840	-	20,565	(0.0)	7,210	11.0	10.7

* LED retrofits must go through the “custom” measures incentive option under New Jersey SmartStart Program. There are no “prescriptive” incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for “custom” incentives. See section 6.0 for other incentive opportunities

This measure is recommended.

5.10 Additional O&M Opportunities

This list of operations and maintenance (O&M) - type measures represent low-cost or no-cost opportunities, which if implemented will have a positive impact on the overall building operations, comfort and/or energy consumption. The recommended O&M measures for this building are as follows:

- Install Covers on Window Air Conditioners

- Clean Window AC filters before each season
- Replace Unit Ventilator filters at least twice a year
- Clear surface above unit ventilators of materials, plants, or books
- Set computers monitors to turn off and computers to sleep mode when not in use
- Look for the ENERGY STAR® label when purchasing Window AC units or Kitchen Appliances
- Disconnect unnecessary or unused small appliances and electronics when not in use to reduce phantom loads
- Train custodians to turn off lights and set HVAC temperatures to minimum levels when rooms are unoccupied
- Develop an Energy Master Plan to measure and track energy performance
- Educate students and staff about how their behavior affects energy use. Create student energy patrols to monitor and inform administration when energy is being wasted.
- During the winter, Custodians should ensure all windows are closed as part of cleaning routine

6.0 PROJECT INCENTIVES

6.1 Incentives Overview

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the School District wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to Appendix D for more information on the Smart Start program.

6.1.1 New Jersey Smart Start Program

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the owner.

Refer to Appendix D for more information on the Smart Start program.

6.1.2 Direct Install Program

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to the Owner upon successful replacement and payment of the equipment.

The building qualifies for this program because its electrical demand is less than the maximum peak electrical demand of 200 kW for the last 12 month period.

Refer to Appendix D for more information on this program.

6.1.3 New Jersey Pay For Performance Program (P4P)

This building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 100 kW. This demand minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations and *is not applicable to public schools*. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% IRR for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C, with more detailed program information in Appendix D.

6.1.4 Energy Savings Improvement Plan

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. ESIP loans have a maximum loan term of 15 year. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding

bonds or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The "Local Finance Notice" outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to Appendix D for more information on this program.

6.1.5 Renewable Energy Incentive Program

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

7.0 ALTERNATIVE ENERGY SCREENING EVALUATION

7.1 Solar

7.1.1 Photovoltaic Rooftop Solar Power Generation

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. Present technology incorporates the use of solar cell arrays that produce direct current (DC) electricity. This DC current is converted to alternating current (AC) with the use of an electrical device known as an inverter. The amount of available roof area determines how large of a solar array can be installed on any given roof. The table below summarizes the approximate roof area available on the building and the associated solar array size that can be installed.

Available Roof Area (Ft ²)	Potential PV Array Size (kW)
21,541	170

The PVWATTS solar power generation model was utilized to calculate PV power generation; this model is provided in Appendix E.

Installation of (PV) arrays in the state New Jersey will allow the owner to participate in the New Jersey Solar Renewable Energy Certificates Program (SREC). This is a program that has been set up to allow entities with large amounts of environmentally unfriendly emissions to purchase credits from zero emission (PV) solar-producers. An alternative compliance penalty (ACP) is paid for by the high emission producers and is set each year on a declining scale of 3% per year. One SREC credit is equivalent to 1000 kilowatt hours of PV electrical production; these credits can be traded for period of 15 years from the date of installation. Payments that will be received by the PV producer (school) will change from year to year dependent upon supply and demand. There is no definitive way to calculate an exact price that will be received by the PV producer for SREC credits over the next 15 years. Renewable Energy Consultants estimates an average of \$155/SREC for 2014 and this number was utilized in the cash flow for this report.

The system costs for PV installations were derived from recent solar contractor budgetary pricing in the state of New Jersey and include the total cost of the system installation (PV panels, inverters, wiring, ballast, controls). The cost of installation is currently about \$4.00 per watt or \$4,000 per kW of installed system, for a typical system. There are other considerations that have not been included in this pricing, such as the condition of the roof and need for structural reinforcement. Photovoltaic systems can be ground mounted if the roof is not suitable, however, this installation requires a substantial amount of open property (not wooded) and underground wiring, which adds more cost. PV panels have an approximate 20 year life span; however, the inverter device that converts DC electricity to AC has a life span of 10 to 12 years and will most likely need to be replaced during the useful life of the PV system.

The implementation cost and savings related to this ECM are presented in Appendix E and summarized as follows:

Photovoltaic (PV) Rooftop Solar Power Generation – 170 kW System

Budgetary Cost	Annual Utility Savings			Total Savings	New Jersey Renewable SREC	Payback (without SREC)	Payback (with SREC)	Recommended
	Electricity		Natural Gas					
\$	kW	kWh	Therms	\$	\$	Years	Years	Y/N
680,000	170	212,324	0	29,725	32,910	22.9	10.9	

Note: CHA typically recommends a more detailed evaluation be conducted for the installation of PV Solar arrays when the screening evaluation shows a payback of less than 20 years. Therefore, this ECM is recommended for further study. Before implementation is pursued, the school district should consult with a certified solar PV contractor.

7.1.2 Solar Thermal Hot Water Generation

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

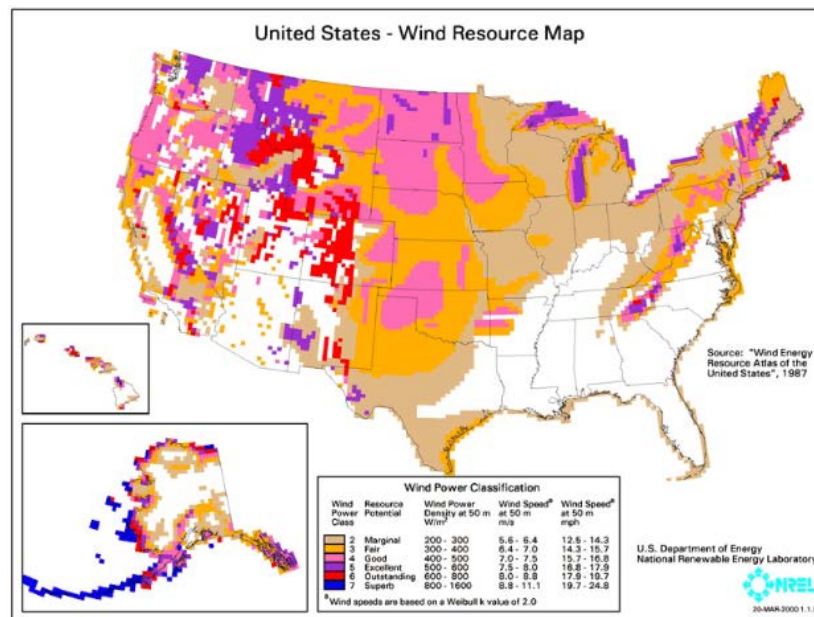
Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this school is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the school.

This measure is not recommended due to the relatively low domestic hot water usage.

7.2 Wind Powered Turbines

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind

turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended due the location of the school.

7.3 Combined Heat and Power Plant

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around 300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. The building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal

usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building's limited summer thermal demand.

This measure is not recommended due to the lack of sufficient year round thermal load need to make a CHP system financially viable.

7.4 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From January 2013 through December 2013 the following table summarizes the electricity load profile for the building.

Building Electric Load Profile

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
132	75	109	Y	N

This measure is not recommended because the building does not have adequate load to meet the required minimum load reduction.

8.0 CONCLUSIONS & RECOMMENDATIONS

The LGEA energy audit conducted by CHA for the building identified potential annual savings of \$49,772/yr with an overall payback of 10.3 years, if the recommended ECMs are implemented.

The potential annual energy, cost savings and payback for the recommended ECMs are shown in the following table.

Electric Savings (kWh)	Natural Gas Savings (therms)	Water Savings (kGal)	Total Savings (\$)	Payback (years)
179,441	17,429	846	49,772	10.3

The following projects should be considered for implementation:

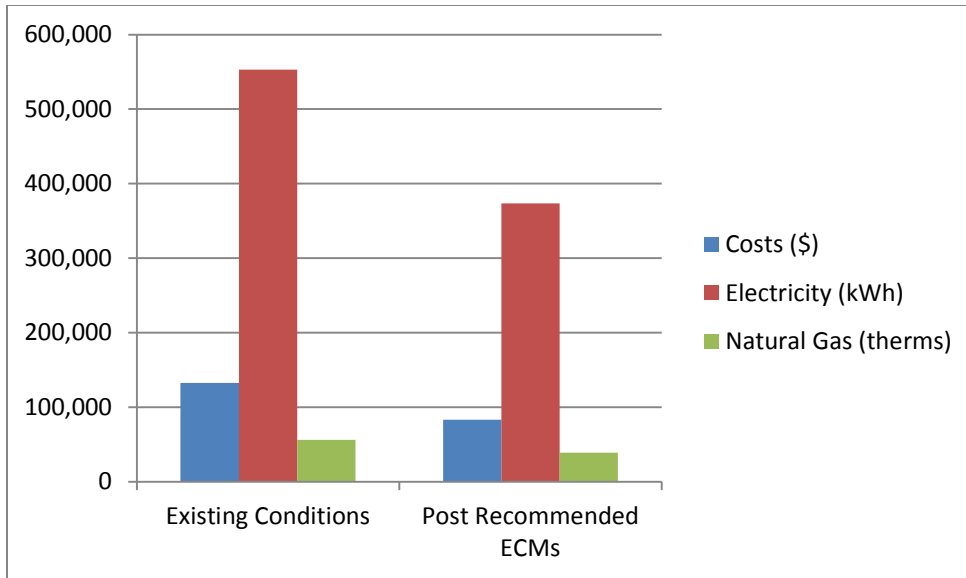
- Replace Door Sweeps and Seals
- Replace Steam to Hot Water Heat Exchanger w/ Dedicated Hot Water Boilers
- Install Premium Efficiency Motors on Hot Water Pumps
- Install Window A/C Controller
- Install VFDs on HV Fan Motors
- Install Basic Controls
- Domestic Hot Water System Improvements
- Install Low Flow Plumbing Fixtures
- Lighting Replacements with Controls (Occupancy Sensors)

The following alternative energy measures are recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 170 kW System

If NPS implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	132,697	82,925	38%
Electricity (kWh)	553,050	373,609	32%
Natural Gas (therms)	56,160	38,730	31%
Site EUI (kbtu/SF/Yr)	63.9	43.8	



Next Steps: This energy audit has identified several areas of potential energy savings. Newark Public Schools can use this information to pursue incentives offered by the NJBPU's NJ Clean Energy Program. Additional meetings will be scheduled with NPS staff members to review possible options.

APPENDIX A

Utility Usage Analysis and Alternate Utility Suppliers

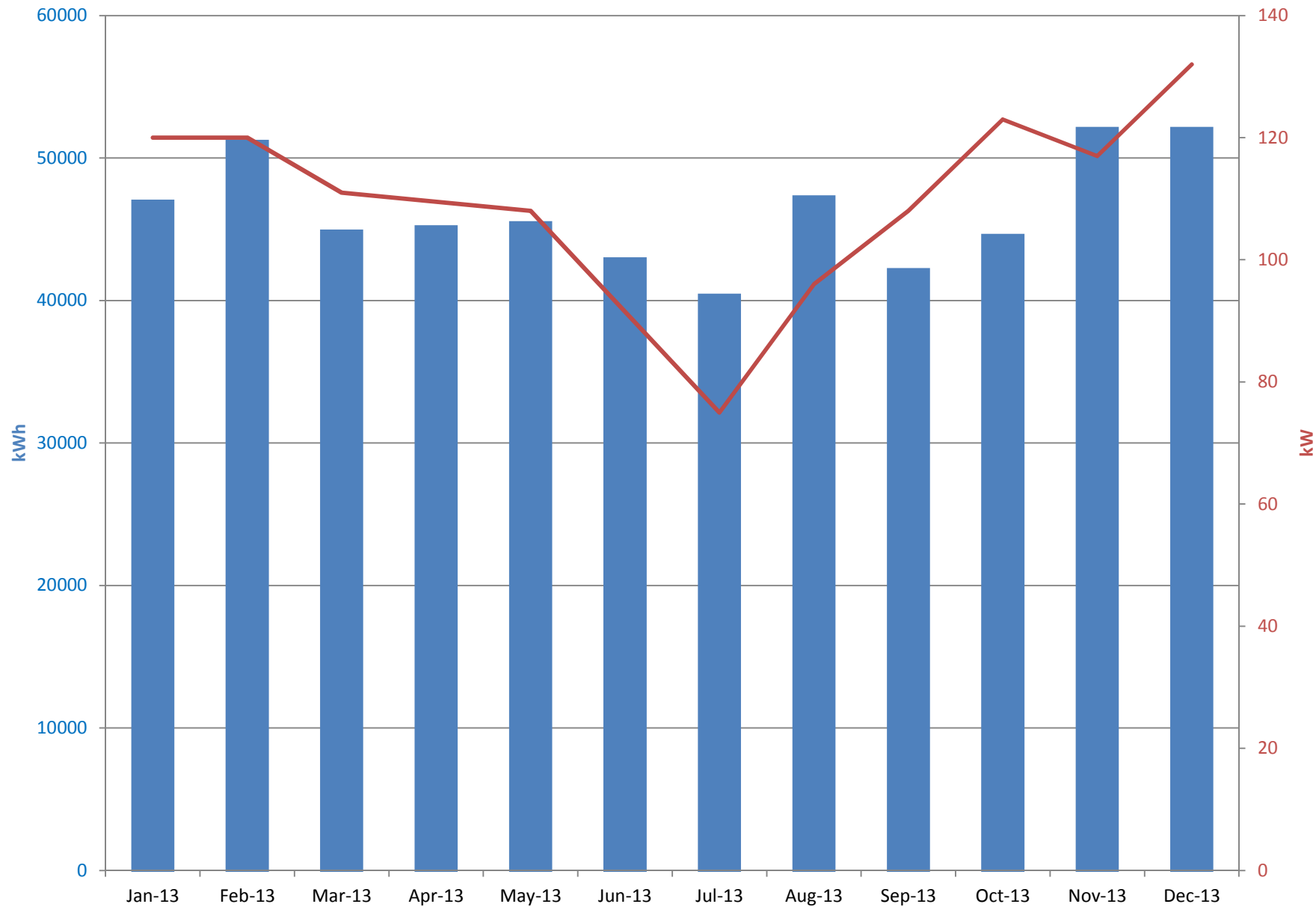
American History High School - Electric Usage

Start Date	End Date	kWh	Demand Usage (KW)	Total Charge	Supply Charge	Delivery Charge	Demand Charge	Consumption (\$)	Blended	Consumpt	Demand	
									Rate	ion Rate	Rate	
1/5/2012	2/2/2012	50700	105	7,860.00		0	1,808.08	366.09	7493.91	0.16	0.15	3.49
2/3/2012	3/5/2012	52800	102	8,185.00		0	1,867.04	355.63	7829.37	0.16	0.15	3.49
3/6/2012	4/3/2012	47700	102	7,395.00		0	1,723.84	355.63	7039.37	0.16	0.15	3.49
4/4/2012	5/3/2012	45000	90	6,975.00		0	1,648.05	313.79	6661.21	0.16	0.15	3.49
5/4/2012	6/4/2012	44700	99	6,945.00		0	2,460.81	345.18	6599.82	0.16	0.15	3.49
6/5/2012	7/3/2012	41100	90	6,385.47	3,727.10		2,344.58	313.79	6071.68	0.16	0.15	3.49
7/4/2012	8/31/2012	78300	66	11,809.25	7,163.60		4,185.41	460.24	11349.01	0.15	0.14	6.97
9/1/2012	10/31/2012	90300	114	12,188.19	7,965.13		3,438.58	784.48	11403.71	0.13	0.13	6.88
11/1/2012	12/3/2012	48900	111	6,397.69	4,194.02		1,816.66	387.01	6010.68	0.13	0.12	3.49
12/4/2012	1/3/2013	44400	108	5,975.97	3,911.10		1,687.72	377.15	5598.82	0.13	0.13	3.49
1/4/2013	2/1/2013	46800	120	6,280.08	4,074.18		1,780.57	425.33	5854.75	0.13	0.13	3.54
2/2/2013	3/5/2013	51000	120	6,673.28	4,437.25		1,810.70	425.33	6247.95	0.13	0.12	3.54
3/6/2013	4/4/2013	44700	111	6,069.23	4,042.51		1,633.29	393.43	5675.8	0.14	0.13	3.54
4/7/2013	5/4/2013	45000	110	6618.47	4126.945		2103.41	388.1	6230.4	0.15	0.14	3.54
5/9/2013	6/4/2013	45300	108	7,167.71	4,211.38		2,573.53	382.8	6784.91	0.16	0.15	3.54
6/5/2013	7/4/2013	42750	92	6660.87	3939.865		2396.69	324.3	6336.6	0.16	0.15	3.54
7/4/2013	8/2/2013	40200	75	6,154.03	3,668.35		2,219.85	265.83	5888.2	0.15	0.15	3.54
8/3/2013	9/3/2013	47100	96	7,198.52	4,253.13		2,605.13	340.26	6858.26	0.15	0.15	3.54
9/4/2013	10/2/2013	42000	108	5,817.49	3,792.60		1,642.09	382.8	5434.69	0.14	0.13	3.54
10/3/2013	10/31/2013	44400	123	6,164.03	4,009.32		1,718.75	435.96	5728.07	0.14	0.13	3.54
11/1/2013	12/3/2013	51900	117	7,047.07	4,686.57		1,945.81	414.69	6632.38	0.14	0.13	3.54
12/4/2013	1/3/2014	51900	132	7,092.08	4,686.57		1,937.65	467.86	6624.22	0.14	0.13	3.54

American History High School (Montgomery St)	Start Date	End Date	Months
74 Montgomery St. , 07103	1/5/2012	1/3/2014	23
Account Number	2147483647		
Meter Number	778018441		

ELECTRIC USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING:			1/3/2014
Total Usage	553,050	kwh	
Total Charges	\$78,943		
Blended Rate	\$0.14	\$/kWh	Interpolated value
Consumption Rate	\$0.13	\$/kWh	
Demand Rate	\$3.54	\$/kW	
Max Demand	132	kW	
Min Demand	75	kW	
Avg Demand	109	kW	

American History High School - Electric Usage - Meter No.: 778018441



American History High School - Natural Gas Usage

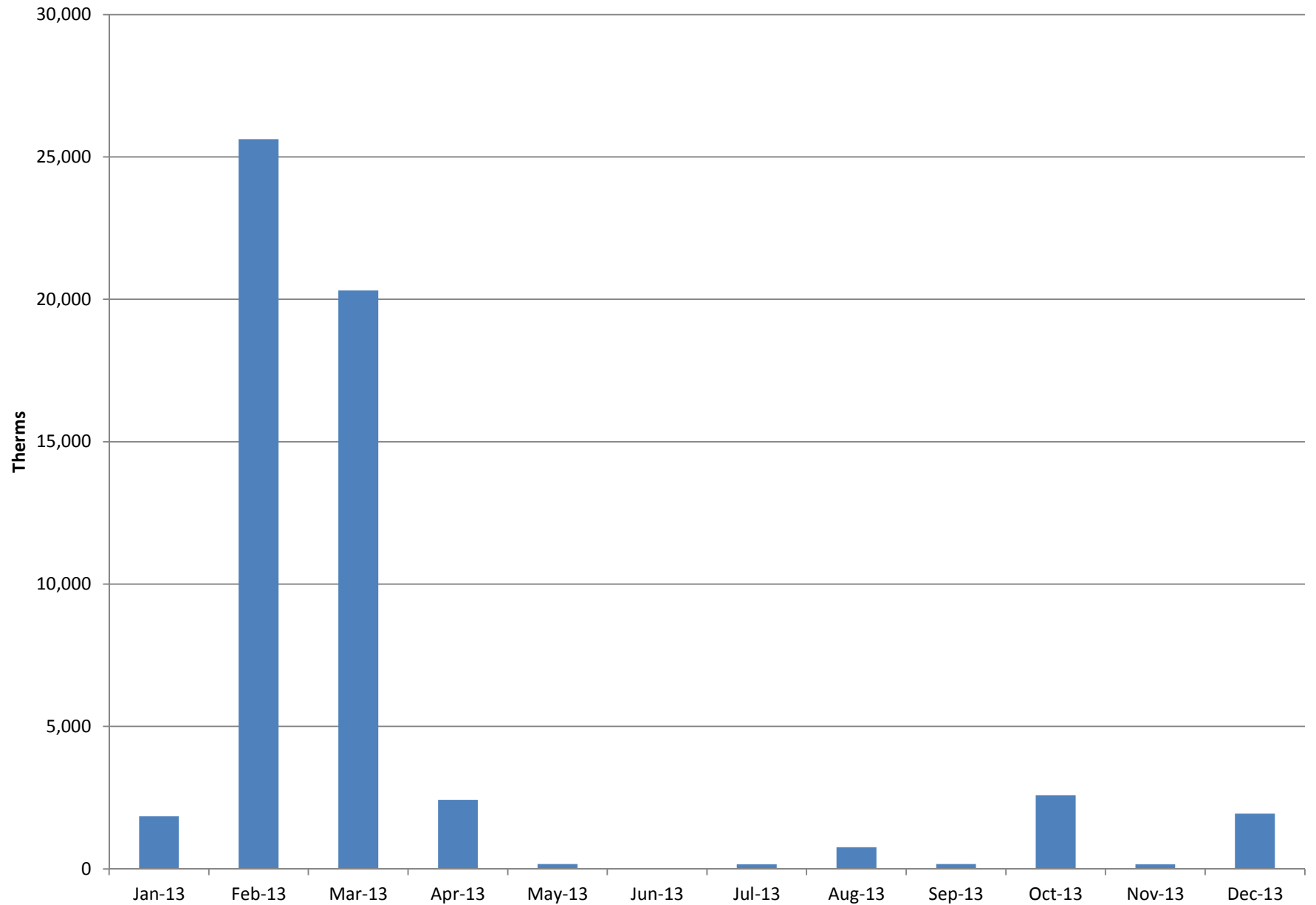
Index No	Current Name	Acct	Meter	Start Date	End Date	Therms	Total Charge	\$/therm
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	2/3/2012	3/5/2012	2,005.88	1,449.16	0.72
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	3/6/2012	4/2/2012	3,414.21	2,589.08	0.76
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	4/3/2012	5/3/2012	3,940.46	2,910.95	0.74
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	5/4/2012	6/4/2012	2,895.20	2,019.42	0.70
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	6/5/2012	7/3/2012	1,767.32	1,242.79	0.70
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	7/4/2012	8/30/2012	3,503.87	2,612.19	0.75
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	8/31/2012	10/2/2012	1,972.26	1,410.88	0.72
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	10/3/2012	10/31/2012	1,668.93	1,250.04	0.75
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	11/1/2012	12/3/2012	2,203.64	1,795.14	0.81
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	12/4/2012	1/3/2013	1,933.05	1,570.86	0.81
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	1/4/2013	2/1/2013	1,845.53	1,837.96	1.00
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	2/2/2013	3/5/2013	25,627.22	23,739.77	0.93
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	3/6/2013	4/4/2013	20,313.78	14,367.03	0.71
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	4/5/2013	5/3/2013	2,418.48	1,967.53	0.81
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	5/4/2013	6/4/2013	169.61	282.83	1.67
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	7/4/2013	8/2/2013	163.64	268.85	1.64
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	8/3/2013	9/4/2013	761.21	802.67	1.05
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	9/5/2013	10/2/2013	170.34	270.9	1.59
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	10/3/2013	10/31/2013	2,588.95	5,252.66	2.03
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	11/1/2013	12/3/2013	164.08	157.69	0.96
4	American History High School (Montgomery Street)		4200860600 1792259, C0000000200944	12/4/2013	1/3/2014	1,936.75	4,805.78	2.48

American History High School (Montgomery Street)		Start Date	End Date	# Months
Account Number	4200860600	2/3/2012	1/3/2014	23
Meter Number	1792259, C0000000200944			

NATURAL GAS USAGE - MOST RECENT 12 MONTHS, PERIOD ENDING: 1/3/2014

Annual Usage	56,160	Therms
Annual Cost	\$53,754	
Rate	\$0.96	\$/Therm

American History High School - Natural Gas Usage - Meter Nos.: 1792259, C0000000200944



PSE&G ELECTRIC SERVICE TERRITORY
Last Updated: 10/24/12

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ConEdison Solutions Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955 www.conedsolutions.com	C/I ACTIVE
Constellation NewEnergy, Inc. 900A Lake Street, Suite 2 Ramsey, NJ 07446	(866) 237-7693 www.constellation.com	R/C/I ACTIVE
Constellation Energy 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995 www.constellation.com	R ACTIVE
Credit Suisse, (USA) Inc. 700 College Road East Princeton, NJ 08450	(212) 538-3124 www.creditsuisse.com	C ACTIVE
Direct Energy Business, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115 www.directenergybusiness.com	C/I ACTIVE
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Discount Energy Group, LLC 811 Church Road, Suite 149 Cherry Hill, New Jersey 08002	(800) 282-3331 www.discountenergygroup.com	R/C ACTIVE
Dominion Retail, Inc. d/b/a Dominion Energy Solutions 395 Route #70 West Suite 125 Lakewood, NJ 08701	(866) 275-4240 www.dom.com/products	R/C ACTIVE

DTE Energy Supply, Inc. One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450 www.dtesupply.com	C/I ACTIVE
Energy.me Midwest LLC 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270 www.energy.me	R/C/I ACTIVE
Energy Plus Holdings LLC 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193 www.energypluscompany.com	R/C ACTIVE
Ethical Electric Benefit Co. d/b/a Ethical Electric 100 Overlook Center, 2 nd Fl. Princeton, NJ 08540	(888) 444-9452 www.ethicalelectric.com	R/C ACTIVE
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GDF SUEZ Energy Resources NA, Inc. 333 Thornall Street Sixth Floor Edison, NJ 08837	(866) 999-8374 www.gdfsuezenergyresources.com	C/I ACTIVE
Glacial Energy of New Jersey, Inc. 75 Route 15 Building E Lafayette, NJ 07848	(888) 452-2425 www.glacialenergy.com	C/I ACTIVE
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Green Mountain Energy Company 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 www.greenmountain.com/commercial-home	C/I ACTIVE

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Viridian Energy 2001 Route 46, Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508 www.viridian.com	R/C/I ACTIVE
Xoom Energy New Jersey, LLC 744 Broad Street Newark, NJ 07102	(888) 997-8979 www.xoomenergy.com	R/C/I ACTIVE
YEP Energy 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736 www.yepenergyNJ.com	R/C/I ACTIVE
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Last Updated: 10/24/12

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Consolidated Edison Solutions, Inc. Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955 www.conedsolutions.com	C/I ACTIVE
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Direct Energy Services, LLP 120 Wood Avenue, Suite 611 Iselin, NJ 08830	866-348-4193 www.directenergy.com	R ACTIVE
Gateway Energy Services Corp. 44 Whispering Pines Lane Lakewood, NJ 08701	800-805-8586 www.gesc.com	R/C/I ACTIVE
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Hess Energy, Inc. One Hess Plaza Woodbridge, NJ 07095	800-437-7872 www.hess.com	C/I ACTIVE
Hess Small Business Services, LLC One Hess Plaza Woodbridge, NJ 07095	888-494-4377 www.hessenergy.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	R/C ACTIVE

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IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	877-887-6866 www.idtenergy.com	R/C ACTIVE
IntegrYS Energy Services – Natural Gas, LLC 99 Wood Avenue South Suite #802 Iselin, NJ 08830	800-536-0151 www.integrysenergy.com	C/I ACTIVE
Intelligent Energy 2050 Center Avenue, Suite 500 Fort Lee, NJ 07024	800-927-9794 www.intelligentenergy.org	R/C/I ACTIVE
Keil & Sons, Inc. d/b/a Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	1-877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Major Energy Services, LLC 10 Regency CT Lakewood, NJ 08701	888-625-6760 www.majorenergy.com	R/C/I ACTIVE
Marathon Power LLC 302 Main Street Paterson, NJ 07505	888-779-7255 www.mecny.com	R/C/I ACTIVE
Metromedia Energy, Inc. 6 Industrial Way Eatontown, NJ 07724	800-828-9427 www.metromediaenergy.com	C ACTIVE
Metro Energy Group, LLC 14 Washington Place Hackensack, NJ 07601	888-53-Metro www.metroenergy.com	R/C ACTIVE
MxEnergy, Inc. 900 Lake Street Ramsey, NJ 07446	800-758-4374 www.mxenergy.com	R/C/I ACTIVE
NATGASCO (Mitchell Supreme) 532 Freeman Street Orange, NJ 07050	800-840-4GAS www.natgasco.com	C ACTIVE
New Energy Services LLC 101 Neptune Avenue Deal, New Jersey 07723	800-660-3643 www.newenergyservicesllc.com	R/C/I ACTIVE

New Jersey Gas & Electric 1 Bridge Plaza, Fl. 2 Fort Lee, NJ 07024	866-568-0290 www.NJGandE.com	R/C ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th fl. Woodbridge, NJ 07095	877-273-6772 www.noblesolutions.com	C/I ACTIVE
North American Power & Gas, LLC d/b/a North American Power 197 Route 18 South Ste. 3000 East Brunswick, NJ 08816	(888) 313-9086 www.napower.com	R/C/I ACTIVE
Palmco Energy NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	877-726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Pepco Energy Services, Inc. 112 Main Street Lebanon, NJ 08833	800-363-7499 www.pepco-services.com	C/I ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	855-32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE
PPL EnergyPlus, LLC 811 Church Road - Office 105 Cherry Hill, NJ 08002	800-281-2000 www.pplenergyplus.com	C/I ACTIVE
Respond Power LLC 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 www.respondpower.com	R/C/I ACTIVE
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	800-266-6020 www.southjerseyenergy.com	C/I ACTIVE
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, NJ 08007	800-695-0666 www.sjnaturalgas.com	R/C ACTIVE
Spark Energy Gas, L.P. 2105 CityWest Blvd, Ste 100 Houston, Texas 77042	800-411-7514 www.sparkenergy.com	R/C/I ACTIVE
Sprague Energy Corp. 12 Ridge Road Chatham Township, NJ 07928	855-466-2842 www.spragueenergy.com	C/I ACTIVE

Stuyvesant Energy LLC 10 West Ivy Lane, Suite 4 Englewood, NJ 07631	800-640-6457 www.stuyfuel.com	C ACTIVE
Stream Energy New Jersey, LLC 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(973) 494-8097 www.streamenergy.net	R/C ACTIVE
Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Woodruff Energy 73 Water Street Bridgeton, NJ 08302	800-557-1121 www.woodruffenergy.com	R/C/I ACTIVE
Woodruff Energy US LLC 73 Water Street, P.O. Box 777 Bridgeton, NJ 08302	856-455-1111 800-557-1121 www.woodruffenergy.com	C/I ACTIVE
Xoom Energy New Jersey, LLC 744 Broad Street Newark, NJ 07102	888-997-8979 www.xoomenergy.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

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APPENDIX B

Equipment Inventory

Newark Schools
CHA Project# 27999
American History High School

Description	QTY	Manufacturer Name	Model No.	Serial No.	Equipment Type / Utility	Capacity/Size /Efficiency	Location	Areas/Equipment Served	Actual	Remaining Useful Life (years)	Other Info.
									Estimated Date Installed		
Boiler-1 2 Boiler-	2	Easco	PLW 265 SP	11932	Steam Boiler, Natural Gas	Input: 11807 MBH /Output: 8857 MBH (75%)	Boiler Room	Steam Heating System	2003	19	4 psi
HV-1	1	McQuay	CAH021FHAC	FB0U0330700821	Steam Heating & Ventilation Unit	Supply Fan: 10 HP (89.5%)	Fan Room	Auto Shop	1998	4	Auto shop not used
HV-2	1	McQuay	CAH021FHAC	FB0U030700822	Steam Heating & Ventilation Unit	Supply Fan: 10 HP (89.5%)	Fan Room	Cafeteria	1998	4	
Heat Exchanger	1	No Tag	No Tag	No Tag	Shell and Tube Steam to HW HX	Unknown	Boiler Room	HW Loop	2003	7	25% HW
Reach-In Cooler	2	No Tag	No Tag	No Tag	Electric reach-in cooler	Unknown	Kitchen	Kitchen	2005	6	
Reach-In Freezer	1	No Tag	No Tag	No Tag	Electric reach-in freezer	Unknown	Kitchen	Kitchen	2005	6	
Kitchen Hood	2	No Tag	No Tag	No Tag	2' x 6"	Unknown	Kitchen	Kitchen	2005	6	
DHW Heater	1	Ruud	RD65-360	0994G03535	Domestic Hot Water Heater, Natural Gas	Input: 360,000 btu/h 65 Gal	Boiler Room	DHW System	1999	5	
DHW Heater	1	AO Smith	BTR 365A 118	C07M008200	Domestic Hot Water Heater, Natural Gas	Input: 365,000 btu/h 85 Gal	Boiler Room	DHW System	2007	13	
Generator	1	Kohler	30RZG	0763626	Backup Electricity Generator, Natural Gas	35 kW	Boiler Room	Emergency Electrical System	2003	9	
HW Pump Motor	2	Marathon Electric	AVC 213TTDW7048AB	Unknown	Electric Motor	7.5 HP, 84.0%	Boiler Room	HW Loop	2003	4	
MUA	1	Reznor	No Tag	No Tag	Electric Make-up Air Unit	No Tag	Fan Room	Bakery (Classroom)	1998	2	Not used
HV-3	1	McQuay	LHD122DH	38J00066-04	Steam Heating & Ventilation Unit	Supply Fan: 10 HP (89.5%)	Gymnasium Fan Room	Gymnasium	1998	2	
Window AC	26	Various	Various	Various	Window Air Conditioning Unit	12,000 - 24,000 btu/h	Classrooms and Offices	Classrooms and Offices	2005	6	

APPENDIX C

ECM Calculations

Newark Puclic School District
CHA Project Number: 27999

Rate of Discount (used for NPV) 3.0%

Utility Costs	Yearly Usage	Electricity Demand (kW)	Building Area	Annual Utility Cost		
\$ 0.143 \$/kWh blended	0.000420205		117,509	Electric	Natural Gas	Fuel Oil
\$ 0.134 \$/kWh supply	553,050	0.000420205		\$ 78,943	\$ 53,754	\$ -
\$ 3.54 \$/kW	132.0	0				
\$ 0.06 \$/Therm	56,160	0.00533471				
\$ 7.55 \$/kgals	1,095	0				
\$ - \$/Gal	-					

Recommend?		Y or N	Item	Savings						Cost	Simple Payback	Life Expectancy	Equivalent CO ₂ (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings					ROI	NPV	IRR		
				kW	kWh	therms	No. 2 Oil gal	Water kgal	\$								kW	kWh	therms	kgal/yr	\$					
			ECM-1	Replace Door Sweeps and Seals	0.0	0	1,528	0	0	1,467	\$ 6,914	4.7	10		8.2											
		Y	ECM-2A	Replace Steam to Hot Water Heat Exchanger w/ Dedicated Hot Water Boilers	0.0	0	1,158	0	0	1,111	\$ 91,326	82.2	30		6.2	\$ 2,100	N	80.3	0.0	0	34,732	0	\$ 33,343	(0.6)	(\$67,441)	-5.5%
		Y	ECM-2B	Convert Steam Heating System to Hydronic Heat w/ High Efficiency Condensing Boilers	0.0	0	4,631	0	0	4,446	\$ 1,789,988	402.6	30		24.7	\$ 2,100	N	402.2	0.0	0	138,927	0	\$133,370	(0.9)	(\$1,700,750)	-12.2%
		N	ECM-3	Install Premium Efficiency Motors on Hot Water Pump Motors	0.8	1,954	0	0	0	294	\$ 1,949	6.6	18		0.8		N	6.6	13.6	35,178	0	0	\$ 5,610	1.9	\$2,096	13.6%
		Y	ECM-4	Install Window A/C Controllers	0.0	34,033	0	0	0	4,867	\$ 5,000	1.0	15		14.3		N	1.0	0.0	510,489	0	0	\$ 73,000	13.6	\$53,098	97.3%
		Y	ECM-5	Install VFDs on HV Fans	10.4	3,614	0	0	0	924	\$ 17,063	18.5	15		1.5		N	18.5	155.3	54,216	0	0	\$ 14,349	(0.2)	(\$6,032)	-2.5%
		Y	ECM-6A	Install Basic Controls	0.0	0	14,281	0	0	13,710	\$ 21,309	1.6	10		76.2		N	1.6	0.0	0	142,813	0	\$137,101	5.4	\$95,640	63.9%
		N	ECM-6B	Install DDC Controls	0.0	0	19,186	0	0	18,419	\$ 937,615	50.9	10		102.4		N	50.9	0.0	0	191,860	0	\$184,185	(0.8)	(\$780,501)	-22.2%
		Y	ECM-7	Domestic Hot Water System Improvements	0.0	0	463	0	0	444	\$ 17,099	38.5	20		2.5	\$ 50	N	38.4	0.0	0	9,252	0	\$ 8,882	(0.5)	(\$10,442)	-5.5%
		Y	ECM-8	Install Low Flow Plumbing Fixtures	0.0	0	0	0	846	6,389	\$ 124,143	19.4	30		0.0		N	19.4	0.0	0	0	25,388	\$191,678	0.5	\$1,090	3.1%
		N	ECM-L1	Lighting Replacements / Upgrades	43.0	125,059	0	0	0	18,585	\$ 203,450	10.9	10		52.6	\$ 4,200	N	10.7	430.0	1,250,590	0	0	\$197,101	(0.0)	(\$40,720)	-1.2%
		N	ECM-L2	Install Lighting Controls (Add Occupancy Sensors)	0.0	30,020	0	0	0	4,023	\$ 23,220	5.8	10		12.6	\$ 3,010	N	5.0	0.0	300,200	0	0	\$ 42,929	0.8	\$14,104	15.0%
		Y	ECM-L3	Lighting Replacements with Controls (Occupancy Sensors)	43.0	139,840	0	0	0	20,565	\$ 226,670	11.0	10		58.8	\$ 7,210	N	10.7	430.0	1,398,400	0	0	\$218,236	(0.0)	(\$44,035)	-1.2%
Total (Not Including [B] Option ECMs or L1, L2)					54.1	179,441	17,429	0	846	\$ 49,772	\$ 511,472	10.3	17.6		168	\$ 9,360		10.1	599	1,998,283	202,076	25,388	\$696,867	0.4	\$153,186	6.5%
Recommended Measures (highlighted green above)					54.1	179,441	17,429	0	846	\$ 49,772	\$ 511,472	10.3	17.6		168	\$ 9,360	0	10.1	599	1,998,283	202,076	25,388	\$696,867	0.4	\$153,186	6.5%
% of Existing					41%	32%	31%	0%	77%																	

City:		Newark, NJ				
Occupied Hours/Week		70	70	70	70	50
Temp	Enthalpy	Building	Auditorium	Gymnasium	Library	Classrooms
	h (Btu/lb)	Operating Hours	Operating Hours	Operating Hours	Operating Hours	Operating Hours
102.5						
97.5	35.4	6	3	3	3	2
92.5	37.4	31	13	13	13	9
87.5	35.0	131	55	55	55	39
82.5	33.0	500	208	208	208	149
77.5	31.5	620	258	258	258	185
72.5	29.9	664	277	277	277	198
67.5	27.2	854	356	356	356	254
62.5	24.0	927	386	386	386	276
57.5	20.3	600	250	250	250	179
52.5	18.2	730	304	304	304	217
47.5	16.0	491	205	205	205	146
42.5	14.5	656	273	273	273	195
37.5	12.5	1,023	426	426	426	304
32.5	10.5	734	306	306	306	218
27.5	8.7	334	139	139	139	99
22.5	7.0	252	105	105	105	75
17.5	5.4	125	52	52	52	37
12.5	3.7	47	20	20	20	14
7.5	2.1	34	14	14	14	10
2.5	1.3	1	0	0	0	0
-2.5						
-7.5						

Multipliers	
Material	1.027
Labor	1.246
Equipment	1.124

Heating System Efficiency	80%
Cooling Eff (kW/ton)	1.2

Heating	
Hours	4,427 Hrs
Weighted Avg	40 F
Avg	28 F

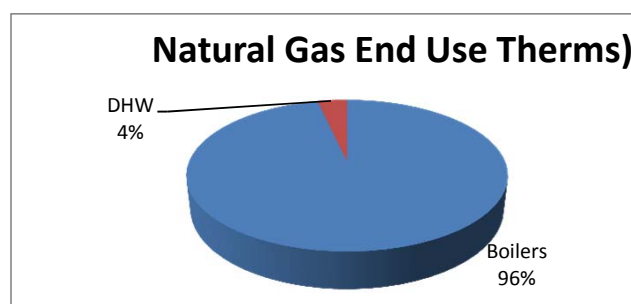
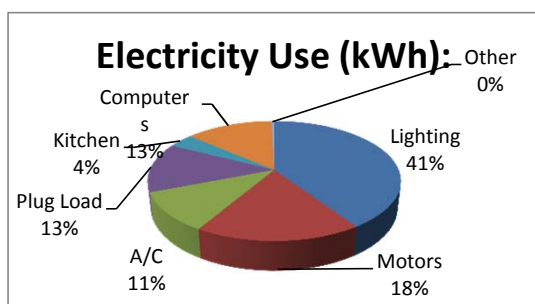
Cooling	
Hours	4,333 Hrs
Weighted Avg	68 F
Avg	78 F

Newark Public School District
 CHA Project Number: 27999
 American History High School

Utility End Use Analysis		
Electricity Use (kWh):		Notes/Comments:
553,050	Total	Based on utility analysis
224,473	Lighting	From Lighting Calculations
99,220	Motors	Estimated
58,443	A/C	See Window AC Calculation
74,031	Plug Load	Estimated
21,000	Kitchen	Estimated
73,500	Computers	Estimated
2,384	Other	Remaining
Natural Gas Use (Therms):		Notes/Comments:
56,160	Total	Based on utility analysis
54,160	Boilers	Therms/SF x Square Feet Served
2,000	DHW	Based on utility analysis

41%
 18%
 11%
 13%
 4%
 13%
 0%

96%
 4%



Newark Puclic School District
CHA Project Number: 27999
American History High School

ECM-1: Install Door Seals

Description: This ECM evaluates the thermal and electrical savings associate with adding door seals and sweeps to prevent infiltration of cold (hot) outdoor air.

Heating System Efficiency	80%	Ex Occupied Clng Temp.	0 °F	Ex Occupied Htg Temp.	80 °F
Cooling System Efficiency	0.00 kW/ton	Ex Unoccupied Clng Temp.	0 °F	Ex Unoccupied Htg Temp.	80 °F
Linear Feet of Door Edge	355 LF	Cooling Occ Enthalpy Setpoint	27.5 Btu/lb	Electricity	\$ 0.14 /kWh
Existing Infiltration Factor*	1.5 cfm/LF	Cooling Unocc Enthalpy Setpoint	27.5 Btu/lb	Natural Gas	\$ 0.96 /therm
Proposed Infiltration Factor*	0.45 cfm/LF				

*Infiltration Factor per Carrier Handbook of Air Conditioning System Design based on average door seal gap calculated below.

					No Significant Cooling in Building							
					EXISTING LOADS		PROPOSED LOADS		COOLING ENERGY		HEATING ENERGY	
					Occupied	Unoccupied	Occupied	Unoccupied	Existing Cooling Energy kWh	Proposed Cooling Energy kWh	Existing Heating Energy therms	Proposed Heating Energy therms
Avg Outdoor Air Temp. Bins °F	Avg Outdoor Air Enthalpy	Existing Equipment Bin Hours	Occupied Equipment Bin Hours	Unoccupied Equipment Bin Hours	Door Infiltration Load BTUH	Door Infiltration Load BTUH	Door Infiltration Load BTUH	Door Infiltration Load BTUH	I	J	K	L
A		B	C	D	E	F	G	H				
102.5	0.0	0	0	0	65,897	65,897	19,769	19,769	0	0	0	0
97.5	35.4	6	3	4	-18,948	-18,948	-5,684	-5,684	0	0	0	0
92.5	37.4	31	13	18	-23,728	-23,728	-7,118	-7,118	0	0	0	0
87.5	35.0	131	55	76	-17,935	-17,935	-5,381	-5,381	0	0	0	0
82.5	33.0	500	208	292	-13,292	-13,292	-3,988	-3,988	0	0	0	0
77.5	31.5	620	258	362	-9,700	-9,700	-2,910	-2,910	0	0	0	0
72.5	29.9	664	277	387	-5,765	-5,765	-1,730	-1,730	0	0	0	0
67.5	27.2	854	356	498	755	755	226	226	0	0	8	2
62.5	24.0	927	386	541	8,402	8,402	2,521	2,521	0	0	97	29
57.5	20.3	600	250	350	17,372	17,372	5,212	5,212	0	0	130	39
52.5	18.2	730	304	426	22,263	22,263	6,679	6,679	0	0	203	61
47.5	16.0	491	205	286	27,578	27,578	8,273	8,273	0	0	169	51
42.5	14.5	656	273	383	31,134	31,134	9,340	9,340	0	0	255	77
37.5	12.5	1,023	426	597	35,919	35,919	10,776	10,776	0	0	459	138
32.5	10.5	734	306	428	40,740	40,740	12,222	12,222	0	0	374	112
27.5	8.7	334	139	195	45,132	45,132	13,540	13,540	0	0	188	57
22.5	7.0	252	105	147	49,197	49,197	14,759	14,759	0	0	155	46
17.5	5.4	125	52	73	52,863	52,863	15,859	15,859	0	0	83	25
12.5	3.7	47	20	27	56,967	56,967	17,090	17,090	0	0	33	10
7.5	2.1	34	14	20	60,901	60,901	18,270	18,270	0	0	26	8
2.5	1.3	1	0	1	62,755	62,755	18,826	18,826	0	0	1	0
-2.5	0.0	0	0	0	47,446	47,446	14,234	14,234	0	0	0	0
-7.5	0.0	0	0	0	50,321	50,321	15,096	15,096	0	0	0	0
TOTALS		8,760	3,650	5,110					0	0	2,183	655

Existing Door Infiltration	533 cfm	Savings	1,528 therms	\$ 1,467
Existing Unoccupied Door Infiltration	533 cfm		0 kWh	\$ -
Proposed Door Infiltration	160 cfm			\$ 1,467
Proposed Unoccupied Door Infiltration	160 cfm			

Door	Width (ft)	Height (ft)	Linear Feet (LF)	gap (in)	gap location	LF of gap	% door w/ gap	Average gap for door (in)
1a	3	7	20	0.125	all sides	13	65%	0.08125
1b	3	7	20	0.125	all sides	13	65%	0.08125
1c	3	7	20	0.125	all sides	13	65%	0.08125
2a	3	7	20	0.125	all sides	13	65%	0.08125
2b	3	7	20	0.125	all sides	13	65%	0.08125
2c	3	7	20	0.125	all sides	13	65%	0.08125
3a	3	7	20	0.125	all sides	13	65%	0.08125
3b	3	7	20	0.125	all sides	13	65%	0.08125
4a	3	7	20	0.125	all sides	13	65%	0.08125
4b	3	7	20	0.125	all sides	13	65%	0.08125
5a	3	7	20	0.125	all sides	13	65%	0.08125
5b	3	7	20	0.125	all sides	13	65%	0.08125
6	3	7	20	0.125	all sides	13	65%	0.08125
7	3	7	20	0.125	all sides	13	65%	0.08125
8a	3	7	20	0.125	all sides	13	65%	0.08125
8b	3	7	20	0.125	all sides	13	65%	0.08125
8c	3	7	20	0.125	all sides	13	65%	0.08125
9	3	7	20	0.125	bottom/seam	6	30%	0.0375
10a	3	7	20	0.125	bottom/seam	6	30%	0.0375
10b	3	7	20	0.125	bottom/seam	6	30%	0.0375
11a	3	7	20	0.125	bottom/seam	6	30%	0.0375
11b	3	7	20	0.125	bottom/seam	6	30%	0.0375
12a	3	7	20	0.125	all sides	13	65%	0.08125
12b	3	7	20	0.125	all sides	13	65%	0.08125
12c	3	7	20	0.125	all sides	13	65%	0.08125
13a	3	7	20	0.125	all sides	13	65%	0.08125
13b	3	7	20	0.125	all sides	13	65%	0.08125
13c	3	7	20	0.125	all sides	13	65%	0.08125
14a	3	7	20	0.125	all sides	13	65%	0.08125
14b	3	7	20	0.125	all sides	13	65%	0.08125
Total	90	210	600	0.125		355	59%	0.074

Note: Doors labeled 'a', 'b', etc. are a part of the same door assembly.

Newark Puclic School District
CHA Project Number: 27999
American History High School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-1: Install Door Seals - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Door Weatherization Seals & Sweeps	30	EA	\$ 40	\$ 115	\$ -	\$ 1,232	\$ 4,299	\$ -	\$ 5,531	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 5,531	Subtotal
\$ 1,383	25% Contingency
\$ 6,914	Total

Newark Puclic School District
CHA Project Number: 27999
American History High School

ECM-2A: Replace Steam to Hot Water Heat Exchanger w/ Dedicated Hot Water Boilers

Description: This ECM evaluates the replacement of an existing steam boiler with high efficiency condensing gas boiler. The existing boiler efficiency is 80% (per NJBPU protocols) and the proposed boiler efficiency is 90% (average seasonal efficiency). Electrical power consumption due to pumps is considered to be the same for both the proposed system and the baseline system.

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 0.96	/ Therm	Natural Gas
FORMULA CONSTANTS			
Oversize Factor	0.8		
Hours per Day	24		
Design Outdoor Temp	14	F	
Infrared Conversion Factor	1.0		1.0 if Boiler, 0.8 if Infrared Heater
EXISTING			
Capacity	1,170,000	btu/hr	25% of Total System Capacity
Heating Combustion Efficiency	80%		
Heating Degree-Day	2,783	Degree-day	
Design Temperature Difference	75	F	
Fuel Conversion	100,000	btu/therm	
PROPOSED			
Capacity	1,170,000	btu/hr	
Efficiency	90%		
SAVINGS			
Fuel Savings	1,158	Therms	NJ Protocols Calculation
Fuel Cost Savings	\$ 1,111		

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

Algorithms

Gas Savings (Therms)

$$= \frac{OF \times ((CAPY_{Bl} \times EFF_Q) - (CAPY_{Qi} \times EFF_B \times ICF)) \times HDD_{mod} \times 24}{\Delta T \times HC_{fuel} \times EFF_B \times ICF \times EFF_Q}$$

Definition of Variables

OF = Oversize factor of standard boiler or furnace (OF=0.8)

CAPY_{Bi} = Total input capacity of the baseline furnace, boiler or heater in Btu/hour

CAPY_{Qi} = Total input capacity of the qualifying furnace, boiler or heater in Btu/hour

HDD_{mod} = HDD by zone and building type

24 = Hours/Day

ΔT = design temperature difference

HC_{fuel} = Conversion from Btu to therms of gas or gallons of oil or propane (100,000 btu/therm; 138,700 btu/gal of #2 oil; 92,000 btu/gal of propane)

EFF_Q = Efficiency of qualifying heater(s) (AFUE %)

EFF_B = Efficiency of baseline heaters (AFUE %)

ICF = Infrared Compensation Factor (ICF = 0.8 for IR Heaters, 1.0 for furnaces/boilers)²

Furnaces and Boilers

Component	Type	Value	Source
$AFUE_q$	Variable		Application
$AFUE_b$	Fixed	Furnaces: 78% Boilers: 80% Infrared: 78%	EPACT Standard for furnaces and boilers
$CAPY_{in}$	Variable		Application
ΔT	Variable	See Table Below	1
HDD_{mod}	Fixed	See Table Below	1

Sources:

1. KEMA, *Smartstart Program Protocol Review*. 2009.
2. http://www.spaceray.com/1_space-ray_faqs.php

Adjusted Heating Degree Days by Building Type

Building Type	Heating Energy Density (kBtu/sf)	Degree Day Adjustment Factor	Atlantic City (HDD)	Newark (HDD)	Philadelphia (HDD)	Monticello (HDD)
Education	29.5	0.55	2792	2783	2655	3886
Food Sales	35.6	0.66	3369	3359	3204	4689
Food Service	39.0	0.73	3691	3680	3510	5137
Health Care	53.6	1.00	5073	5057	4824	7060
Lodging	15.0	0.28	1420	1415	1350	1976
Retail	29.3	0.55	2773	2764	2637	3859
Office	28.1	0.52	2660	2651	2529	3701
Public Assembly	33.8	0.63	3199	3189	3042	4452
Public Order/Safety	24.1	0.45	2281	2274	2169	3174
Religious Worship	29.1	0.54	2754	2745	2619	3833
Service	47.8	0.89	4524	4510	4302	6296
Warehouse/Storage	20.2	0.38	1912	1906	1818	2661

Heating Degree Days and Outdoor Design Temperature by Zone

Weather Station	HDD	Outdoor Design Temperature (F)
Atlantic City	5073	13
Newark	5057	14
Philadelphia, PA	4824	15
Monticello, NY	7060	8

Newark Puclic School District
 CHA Project Number: 27999
 American History High School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-2A: Replace Steam to Hot Water Heat Exchanger w/ Dedicated Hot Water Boilers - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Aerco MLX-606 w/ boiler pump, circuit setter and condensate neutralizer	2	EA	\$ 16,500	\$ 3,800		\$ 33,891	\$ 9,470	\$ -	\$ 43,361	Vendor Estimate
Flue Installation	100	LF	\$ 150.0	\$ 25.00		\$ 15,405	\$ 3,115	\$ -	\$ 18,520	Vendor Estimate
Miscellaneous Electrical	1	LS	\$ 500	\$ 1,500		\$ 514	\$ 1,869	\$ -	\$ 2,383	RS Means 2012
Miscellaneous HW Piping	1	LS	\$ 2,500	\$ 5,000		\$ 2,568	\$ 6,230	\$ -	\$ 8,798	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 73,061	Subtotal
\$ 18,265	25% Contingency
\$ 91,326	Total

Newark Public School District
CHA Project Number: 27999
American History High School

ECM-2B: Convert Steam Heating System to Hydronic Heat w/ High Efficiency Condensing Boilers

Description: This ECM evaluates the replacement of an existing steam boiler with high efficiency condensing gas boiler. The existing boiler efficiency is 80% (per NJBPU protocols) and the proposed boiler efficiency is 90% (average seasonal efficiency). Electrical power consumption due to pumps is considered to be the same for both the proposed system and the baseline system.

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 0.96	/ Therm	Natural Gas
Baseline Fuel Cost		/ Gal	No. 2 Oil
FORMULA CONSTANTS			
Oversize Factor	0.8		
Hours per Day	24		
Design Outdoor Temp	14	F	
Infrared Conversion Factor	1.0		1.0 if Boiler, 0.8 if Infrared Heater
EXISTING			
Capacity	4,680,000	btu/hr	
Heating Combustion Efficiency	80%		
Heating Degree-Day	2,783	Degree-day	
Design Temperature Difference	75	F	
Fuel Conversion	100,000	btu/therm	
PROPOSED			
Capacity	4,680,000	btu/hr	
Efficiency	90%		
SAVINGS			
Fuel Savings	4,631	Therms	NJ Protocols Calculation
Fuel Cost Savings	\$ 4,446		

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

Algorithms

Gas Savings (Therms)

$$= \frac{OF \times ((CAPY_{Bl} \times EFF_Q) - (CAPY_{Ql} \times EFF_B \times ICF)) \times HDD_{mod} \times 24}{\Delta T \times HC_{fuel} \times EFF_B \times ICF \times EFF_Q}$$

Definition of Variables

OF = Oversize factor of standard boiler or furnace (OF=0.8)

CAPY_{Bi} = Total input capacity of the baseline furnace, boiler or heater in Btu/hour

CAPY_{Qi} = Total input capacity of the qualifying furnace, boiler or heater in Btu/hour

HDD_{mod} = HDD by zone and building type

24 = Hours/Day

ΔT = design temperature difference

HC_{fuel} = Conversion from Btu to therms of gas or gallons of oil or propane (100,000 btu/therm; 138,700 btu/gal of #2 oil; 92,000 btu/gal of propane)

EFF_Q = Efficiency of qualifying heater(s) (AFUE %)

EFF_B = Efficiency of baseline heaters (AFUE %)

ICF = Infrared Compensation Factor (ICF = 0.8 for IR Heaters, 1.0 for furnaces/boilers)²

Furnaces and Boilers

Component	Type	Value	Source
AFUE _q	Variable		Application
AFUE _b	Fixed	Furnaces: 78% Boilers: 80% Infrared: 78%	EPACT Standard for furnaces and boilers
CAPY _{in}	Variable		Application
ΔT	Variable	See Table Below	1
HDD _{mod}	Fixed	See Table Below	1

Sources:

1. KEMA, *Smartstart Program Protocol Review*. 2009.
2. http://www.spaceray.com/1_space-ray_faqs.php

Adjusted Heating Degree Days by Building Type

Building Type	Heating Energy Density (kBtu/sf)	Degree Day Adjustment Factor	Atlantic City (HDD)	Newark (HDD)	Philadelphia (HDD)	Monticello (HDD)
Education	29.5	0.55	2792	2783	2655	3886
Food Sales	35.6	0.66	3369	3359	3204	4689
Food Service	39.0	0.73	3691	3680	3510	5137
Health Care	53.6	1.00	5073	5057	4824	7060
Lodging	15.0	0.28	1420	1415	1350	1976
Retail	29.3	0.55	2773	2764	2637	3859
Office	28.1	0.52	2660	2651	2529	3701
Public Assembly	33.8	0.63	3199	3189	3042	4452
Public Order/Safety	24.1	0.45	2281	2274	2169	3174
Religious Worship	29.1	0.54	2754	2745	2619	3833
Service	47.8	0.89	4524	4510	4302	6296
Warehouse/Storage	20.2	0.38	1912	1906	1818	2661

Heating Degree Days and Outdoor Design Temperature by Zone

Weather Station	HDD	Outdoor Design Temperature (F)
Atlantic City	5073	13
Newark	5057	14
Philadelphia, PA	4824	15
Monticello, NY	7060	8

Newark Puclic School District
 CHA Project Number: 27999
 American History High School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-2B: Convert Steam Heating System to Hydronic Heat w/ High Efficiency Condensing Boilers - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Hydronic Heating System (boiler, piping, radiator & UVs)	45,000	SF	\$ 14	\$ 14		\$ 647,010	\$ 784,980	\$ -	\$ 1,431,990	2012 RS Means Square Foot Construction Costs

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 1,431,990	Subtotal
\$ 357,998	25% Contingency
\$ 1,789,988	Total

Newark Puclic School District
CHA Project Number: 27999
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ECM-3: Install Premium Efficiency Motors

Description: This ECM evaluates the electrical savings associated with replacing less efficient electric motors with NEMA standard MG-1 rated motors

Savings Analysis

#	Description	Location	Existing HP	Load Factor	Coincidence Factor	IF _{vars} Y/N	Factor	Existing Efficiency _a	New Efficiency _a	ΔkW	Demand Savings	Demand Savings \$	Annual Hours	kWh Savings	\$ kWh Savings	Total \$ Savings	Estimated Cost	Payback Years
1	HHW Pump (Lead)	Boiler Room	7.5	0.75	0.74	N	1.0	0.840	0.910	0.5	0.379	\$ 16	3,391	1,303	\$ 175	\$ 191	\$ 974	5.1
2	HHW Pump (Lag)	Boiler Room	7.5	0.75	0.74	N	1.0	0.840	0.910	0.5	0.379	\$ 16	3,606	851	\$ 80	\$ 103	\$ 974	9.4
Total			15							1.0	0.76	\$ 32		1,954	\$ 252	\$ 294	\$ 1,948	

Demand Cost \$/kW-month
\$ 0.54

Energy/ Cost \$/kWh
\$ 0.13

Multipliers		
Material	Labor	Equipment
1.03	1.25	1.12

Cost Estimates

Unit Costs			Subtotal Costs			Total Cost	Remarks
Materials	Labor	Equipment	Materials	Labor	Equipment		
\$ 621	\$ 270	\$ -	\$ 638	\$ 336	\$ -	\$ 974	
\$ 621	\$ 270	\$ -	\$ 638	\$ 336	\$ -	\$ 974	

- Notes
- a Existing and new efficiencies should be entered if known. If not known, use provided curve fit based on "DOE Survey Installed Average" and NEMA Premium values, respectively.
- b Same as existing HP unless resized to better match load

Newark Puclic School District
CHA Project Number: 27999
American History High School

EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY (btu/h)
Window AC 26	Classrooms and Offices	468,000

Total btu/h of all window A/C Units: 468,000 btu/h

ECM-4: Window A/C Controller

ECM Description : Window A/C units are currently controlled manually by the occupants and are not turned off when the room is unoccupied. This ECM evaluates implementation of a digital timer device that will automatically turn the window A/C unit off at a preset time .

ASSUMPTIONS		Comments
Electric Cost	\$0.143 / kWh	
Average run hours per Week	80 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	65 deg F	Setpoint.
BTU/Hr Rating of existing DX equipment	468,000 Btu / Hr	Total BTU/hr of Window A/C units
Average EER	10.7	
Existing Annual Electric Usage	58,443 kWh	

Item	Value	Units	Comments
Proposed Annual Electric Usage	24,410	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	34,033 kWh
Annual Cost Savings	\$4,867
Total Project Cost	\$5,000
Simple Payback	1 years

OAT - DB Bin Temp F	Annual Hours	Existing Hours of Operation	Proposed % of time of operation	Proposed hrs of Operation
102.5	0	0	100%	0
97.5	6	3	89%	3
92.5	31	15	79%	12
87.5	131	62	68%	43
82.5	500	238	58%	138
77.5	620	295	47%	140
72.5	664	316	37%	116
67.5	854	407	26%	107
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0

Total	8,760	1,336	42%	558
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Newark Puclic School District
CHA Project Number: 27999
American History High School

ECM-4: Window A/C Controller - Cost

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						0	\$ -	\$ -	\$ -	
Window AC Controller	26	EA	\$ 150	\$ -	\$ -	4005	\$ -	\$ -	\$ 4,005	Estimated
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 4,005	Subtotal
\$ 1,001	25% Contingency
\$ 5,000	Total

MOTOR SCHEDULE										Savings Factor		Existing Motor Energy		Proposed Motor Energy		Energy Savings	
Motor ID	Motor Type	Qty	HP	Total HP	Upgrade Motor	Load Factor	Existing Motor Eff.	New Motor Eff.	Annual Hours	Demand	Energy	Demand	Electrical	Demand	Electrical	Peak Demand Savings (kW)	Annual Energy Savings (kWh)
										Savings Factor	Savings Factor	Energy (kW)	Energy (kWh)	Energy (kW)	Energy (kWh)		
HV-1 SF	AF/BI	1	10.0	10.0	N	0.75	89.5%	89.5%	3,391	0.448	0.475	6.3	21,196	2.8	19,991	3.5	1,205
HV-2 SF	AF/BI	1	10.0	10.0	Y	0.75	89.5%	89.5%	3,391	0.448	0.475	6.3	21,196	2.8	19,991	3.5	1,205
HV-3 SF	AF/BI	1	10.0	10.0	Y	0.75	89.5%	89.5%	3,391	0.448	0.475	6.3	21,196	2.8	19,991	3.5	1,205
Total:																10.4	3,614
																\$ 440	\$ 484
																	\$ 924

Newark Public School District
 CHA Project Number: 27999
 American History High School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-5: Install Variable Speed Drives - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
VFD	3		\$ 2,021	\$ 509		\$ 6,227	\$ 1,903	\$ -	\$ 8,129	RS Means 2012
Electrical - misc.	3		\$ 300	\$ 200		INC	\$ 748	\$ -	\$ 748	RS Means 2012
T-stat installation	3		\$ 200	\$ 200		\$ 616	\$ 748	\$ -	\$ 1,364	RS Means 2012
Sheetmetal modification (per box)	3		\$ 500	\$ 500		\$ 1,541	\$ 1,869	\$ -	\$ 3,410	RS Means 2012

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 13,650	Subtotal
\$ 3,413	25% Contingency
\$ 17,063	Total

Newark Puclic School District
CHA Project Number: 27999
American History High School

ECM-6A: Basic Controls

Description: This ECM evaluates adding automatic temperature controls that will turn the boilers on/off based on outdoor air and indoor air temperatures.

Day Setback				Nighttime Setback			
EXISTING CONDITIONS				EXISTING CONDITIONS			
Heating				Heating			
Heating Season Facility Temp	80	F	Th	Heating Season Facility Temp	80	F	
Weekly Occupied Hours	70	hrs	H	Weekly Occupied Hours	70	hrs	
Heating Season Setback Temp	72	F	Sh	Heating Season Setback Temp	65	F	
Heating Season % Savings per	3%		Ph	Heating Season % Savings per	3%		
Annual Boiler Capacity		Mbtu/yr		Annual Boiler Capacity		Mbtu/yr	
Connected Heating Load	4,680,000	Btu/hr	Caph	Connected Heating Load Capacity	4,680,000	Btu/hr	
Equivalent Full Load Heating	900	hrs	EFLHh	Equivalent Full Load Heating Hours	500	hrs	
Heating Equipment Efficiency	80%		AFUEh	Heating Equipment Efficiency	80%		
Cooling				Cooling			
Cooling Season Facility Temp	-	F	Tc	Cooling Season Facility Temp	-	F	
Weekly Occupied Hours	-	hrs	H	Weekly Occupied Hours	-	hrs	
Cooling Season Setback Temp	-	F	Sc	Cooling Season Setback Temp	-	F	
Cooling Season % Savings per	-		Pc	Cooling Season % Savings per	-		
Connected Cooling Load	-	Tons	Capc	Connected Cooling Load Capacity	-	Tons	
Equivalent Full Load Cooling	-	hrs	EFLHc	Equivalent Full Load Cooling Hours	-	hrs	
Cooling Equipment EER	-		AFUEc	Cooling Equipment EER	-		
No Significant Cooling in Bldg				No Significant Cooling in Bldg			
SAVINGS				SAVINGS			
Natural Gas Savings	6,995	Therms ³		Natural Gas Savings	7,286	Therms ³	
Cooling Electricity Savings	0	kWh		Cooling Electricity Savings	0	kWh	

\$0.14 \$/kWh Blended \$0.96 \$/Therm	COMBINED SAVINGS		
	Natural Gas Savings	14,281	Therms
	Cooling Electricity Savings	0	kWh
	Total Cost Savings	\$ 13,710	

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

Algorithms

Cooling Energy Savings (kWh) = $((T_c \cdot (H+5) + S_c \cdot (168 - (H+5))) / 168) \cdot T_c \cdot (P_c \cdot \text{Cap}_{hp} \cdot 12 \cdot \text{EFLH}_c / \text{EER}_{hp})$

Heating Energy Savings (kWh) = $((T_h \cdot (H+5) + S_h \cdot (168 - (H+5))) / 168) \cdot T_h \cdot (P_h \cdot \text{Cap}_{hp} \cdot 12 \cdot \text{EFLH}_h / \text{EER}_{hp})$

Heating Energy Savings (Therms) = $(T_h - (T_h \cdot (H+5) + S_h \cdot (168 - (H+5))) / 168) \cdot (P_h \cdot \text{Cap}_{hp} \cdot \text{EFLH}_h / \text{AFUE}_h / 100,000)$

Definition of Variables

T_h = Heating Season Facility Temp. (°F)

T_c = Cooling Season Facility Temp. (°F)

S_h = Heating Season Setback Temp. (°F)

S_c = Cooling Season Setup Temp. (°F)

H = Weekly Occupied Hours

Cap_{hp} = Connected load capacity of heat pump/AC (Tons) – Provided on Application.

Cap_h = Connected heating load capacity (Btu/hr) – Provided on Application.

EFLH_c = Equivalent full load cooling hours

EFLH_h = Equivalent full load heating hours

P_h = Heating season percent savings per degree setback

P_c = Cooling season percent savings per degree setup

AFUE_h = Heating equipment efficiency – Provided on Application.

EER_{hp} = Heat pump/AC equipment efficiency – Provided on Application

Occupancy Controlled Thermostats

Component	Type	Value	Source
T_h	Variable		Application
T_c	Variable		Application
S_h	Fixed	$T_h - 5^\circ$	
S_c	Fixed	$T_c + 5^\circ$	
H	Variable		Application; Default of 56 hrs/week
Cap_{hp}	Variable		Application
Cap_h	Variable		Application
EFLH_c	Fixed	381	1
EFLH_h	Fixed	900	PSE&G
P_h	Fixed	3%	2
P_c	Fixed	6%	2
AFUE_h	Variable		Application
EER_{hp}	Variable		Application

Sources:

1. JCP&L metered data from 1995-1999
2. ENERGY STAR Products website

Newark Puclic School District
 CHA Project Number: 27999
 American History High School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

ECM-6A: Basic Controls - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Boiler Controller	1	ea	\$ 7,500	\$ 7,500		\$ 7,703	\$ 9,345	\$ -	\$ 17,048	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 17,048	Subtotal
\$ 4,262	25% Contingency
\$ 21,309	Total

Newark Public School District
CHA Project Number: 27999
American History High School

ECM-6B: Install Full DDC Controls

Description: This ECM evaluates the energy savings associated with implementing a full wireless direct digital control system that enable remote automatic control, monitoring and alarming of all HVAC equipment. Specific energy savings sequences would include optimum Start/ Stop, night setback, temporary occupied set back, economizer control of UVs and AHU's. This energy savings percentage is based on past performance of similar buildings which have a fully functioning DDC control system.

Building Information:

117,509	Sq Footage	\$0.14	\$/kWh Blended
N	Cooling	\$0.96	\$/Therm
Y	Heating		

FULL DDC - TEMPERATURE SETBACK SAVINGS CALCULATION

EXISTING CONDITIONS		
Heating		
Heating Season Facility Temp	80	F
Weekly Occupied Hours	80	hrs
Heating Season Setback Temp	75	F
Heating Season % Savings per Degree Setback	3%	
Annual Boiler Capacity	-	Mbtu/yr
Connected Heating Load Capacity	4,680,000	Btu/hr
Equivalent Full Load Heating Hours	900	hrs
Heating System Efficiency	65%	
Cooling		
Cooling Season Facility Temp		F
Weekly Occupied Hours		hrs
Cooling Season Setback Temp		F
Cooling Season % Savings per Degree Setback		
Connected Cooling Load Capacity		Tons
Equivalent Full Load Cooling Hours		hrs
Cooling Equipment EER	-	
No Significant Cooling		
SAVINGS		
Natural Gas Savings	4,802	Therms
Cooling Electricity Savings	0	kWh

FULL DDC - ADDITIONAL CONTROLS SAVINGS CALCULATION

EXISTING CONDITIONS		
Existing Facility Total Electric usage	553,050	kWh
Existing Facility Total Gas usage	56,160	Therms
Existing Facility Cooling Electric usage	-	kWh ¹
Existing Facility Heating Natural Gas usage	54,160	Therms ²
PROPOSED CONDITIONS		
Proposed Facility Cooling Electric Savings	0	kWh
Proposed Facility Natural Gas Savings	5,416	Therms
SAVINGS		
Electric Savings	0	kWh
Natural Gas Savings	5,416	Therms

Assumptions

- 0% of facility total electricity dedicated to Cooling; based on utility information
- 96% of facility total natural gas dedicated to Heating; based on utility information
- 10% Typical Savings associated with installation of DDC controls

Nighttime Setback

EXISTING CONDITIONS		
Heating		
Heating Season Facility Temp	80	F
Weekly Occupied Hours	70	hrs
Heating Season Setback Temp	65	F
Heating Season % Savings per Degree Setback	3%	
Annual Boiler Capacity	-	Mbtu/yr
Connected Heating Load Capacity	4,680,000	Btu/hr
Equivalent Full Load Heating Hours	500	hrs
Heating Equipment Efficiency	65%	
Cooling		
Cooling Season Facility Temp	-	F
Weekly Occupied Hours	-	hrs
Cooling Season Setback Temp	-	F
Cooling Season % Savings per Degree Setback	-	
Connected Cooling Load Capacity	-	Tons
Equivalent Full Load Cooling Hours	-	hrs
Cooling Equipment EER	-	
No Significant Cooling in Bldg		
SAVINGS		
Natural Gas Savings	8,968	Therms ³
Cooling Electricity Savings	0	kWh

COMBINED SAVINGS

Natural Gas Savings	19,186	Therms
Cooling Electricity Savings	0	kWh
Total Cost Savings	\$ 18,419	
Estimated total Project Cost	\$937,615	
Simple Payback	50.9	Yrs

Savings calculation formulas for setback are taken from NJ Protocols document for Occupancy Controlled Thermostats
Savings calculations for additional controls are estimated based on the level of control to be added and prior experience

Newark Puclic School District
 CHA Project Number: 27999
 American History High School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.00

ECM-6B: Install Full DDC Controls - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Unit Ventilator Controls	99	ea		\$ 4,000		\$ -	\$ 493,416	\$ -	\$ 493,416	Vendor Quote
Radiator Control (Group of 4)	35	ea		\$ 4,500		\$ -	\$ 196,245	\$ -	\$ 196,245	Vendor Quote
Exhaust Fan Control (Group of 4)	5	ea		\$ 3,300		\$ -	\$ 20,559	\$ -	\$ 20,559	Vendor Quote
Head End Controller & Programming	1	ls		\$ 32,000		\$ -	\$ 39,872	\$ -	\$ 39,872	Vendor Quote
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 750,092	Subtotal
\$ 187,523	25% Contingency
\$ 937,615	Total

Newark Public School District
CHA Project Number: 27999
American History High School

ECM-7: Replace Gas-Fired DHW Heater w/ High Efficiency Condensing Gas-Fired DHW Heater

Description: This ECM evaluates the energy savings associated with replacing a gas fired tank type water heater with an equivalent capacity instantaneous water heater.

The existing DHW system includes two (2) residential DHW heaters with a combined capacity of 150 gallons which are proposed to be replaced by one (1) 50 gallon DHW heater with a near-instantaneous recovery rate

Item	Value	Units	Formula/Comments
Avg. Monthly Utility Demand by Water Heater	167	Therms/month	Calculated from utility bill
Total Annual Utility Demand by Water Heater	200,000	MBTU/yr	1therm = 100 MBTU
Existing DHW Heater Efficiency	80%		Per manufacturer nameplate
Total Annual Hot Water Demand (w/ standby losses)	160,000	MBTU/yr	
Existing Tank Size	150	Gallons	Per manufacturer nameplate
Hot Water Piping System Capacity	5	Gallons	Estimated Per existing system (includes HWR piping)
Hot Water Temperature	140	°F	Per building personnel
Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		(2.5% of stored capacity per hour, per U.S. Department of Energy)
Standby Losses (Heat Loss)	2.2	MBH	
Annual Standby Hot Water Load	19,236	MBTU/yr	
New Tank Size	50	Gallons	
Hot Water Piping System Capacity	5	Gallons	Estimated Per existing system (includes HWR piping)
Hot Water Temperature	140	°F	
Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		(2.5% of stored capacity per hour, per U.S. Department of Energy)
Standby Losses (Heat Loss)	0.8	MBH	
Annual Standby Hot Water Load	6,826	MBTU/yr	
Total Annual Hot Water Demand	147,590	MBTU/yr	
Proposed Avg. Hot water heater efficiency	96%		
Proposed Fuel Use	1,537	Therms	Standby Losses and inefficient DHW heater eliminated
Utility Cost	\$0.96	\$/Therm	
Existing Operating Cost of DHW	\$1,920	\$/yr	
Proposed Operating Cost of DHW	\$1,476	\$/yr	

Savings Summary:

Utility	Energy Savings	Cost Savings
Therms/yr	463	\$444

Newark Puclic School District
 CHA Project Number: 27999
 American History High School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-7: Replace Gas-Fired DHW Heater w/ High Efficiency Condensing Gas-Fired DHW Heater - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Gas-Fired DHW Heater Removal	2	LS		\$ 50		\$ -	\$ 125	\$ -	\$ 125	RS Means 2012
High Efficiency Gas-Fired DHW Heater	1	EA	\$ 5,500	\$ 4,500		\$ 5,649	\$ 5,607	\$ -	\$ 11,256	RS Means 2012
Miscellaneous Electrical	1	LS	\$ 500	\$ 500		\$ 514	INC	\$ -	\$ 514	RS Means 2012
Venting Kit	1	EA	\$ 450	\$ 650		\$ 462	\$ 810	\$ -	\$ 1,272	RS Means 2012
Miscellaneous Piping and Valves	1	LS	\$ 500	\$ 1,500		\$ 514	INC	\$ -	\$ 514	RS Means 2012

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 13,679	Subtotal
\$ 3,420	25% Contingency
\$ 17,099	Total

Newark Puclic School District
CHA Project Number: 27999
American History High School

ECM-8: Replace urinals and flush valves with low flow

Description: This ECM evaluates the water savings associated with replacing/ upgrading urinals with 0.125 GPF urinals and or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.55	\$ / kGal
Urinals in Building to be replaced	13	
Total Flushes / Urinal (per Day)	26	
Average Gallons / Flush	2.5	Gal

PROPOSED CONDITIONS		
Proposed Urinals to be Replaced	13	
Proposed Gallons / Flush	0.125	Gal
Total cost of new urinals & valves		

SAVINGS		
Current Urinal Water Use	310.80	kGal / year
Proposed Urinal Water Use	15.54	kGal / year
Water Savings	295.26	kGal / year
Cost Savings	\$2,229	/ year

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

Newark Public School District
CHA Project Number: 27999
American History High School

ECM-8: Replace toilets and flush valves with low flow

Description: This ECM evaluates the water savings associated with replacing/upgrading toilets to 1.28 GPF fixtures and/or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.55	\$ / kGal
Toilets in Building	25	
Total Flushes / Toilet (per Day)	27	
Average Gallons / Flush	3.5	Gal

PROPOSED CONDITIONS		
Proposed Toilets to be Replaced	25	
Proposed Gallons / Flush	1.28	Gal

SAVINGS		
Current Toilet Water Use	868.70	kGal / year
Proposed Toilet Water Use	317.70	kGal / year
Water Savings	551.00	kGal / year
Cost Savings	\$4,160	/ year

Newark Puclic School District
 CHA Project Number: 27999
 American History High School

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-8: Replace Plumbing Fixtures with Low-Flow Equivalents - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Low-Flow Urinal	13	EA	\$ 1,200	\$ 1,000	\$ -	\$ 16,021	\$ 16,198	\$ -	\$ 32,219	Vendor Estimate
Low-Flow Toilet	25	EA	\$ 1,400	\$ 1,000	\$ -	\$ 35,945	\$ 31,150	\$ -	\$ 67,095	Vendor Estimate
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 99,314	Subtotal
\$ 24,829	25% Contingency
\$ 124,143	Total

Newark Public School District
CHA Project Number: 27999
American History High School

New Jersey Pay For Performance Incentive Program

Note: The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations.

At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- Scope includes more than one measure
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

Total Building Area (Square Feet)	117,509
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.05	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$0	\$78,943
Existing Usage (from utility)	553,050	56,160
Proposed Savings	179,441	17,429
Existing Total MMBtus	7,504	
Proposed Savings MMBtus	2,355	
% Energy Reduction	31.4%	
Proposed Annual Savings	\$49,772	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.25
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.25

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$5,875
Incentive #2	\$19,739	\$21,787	\$41,525
Incentive #3	\$19,739	\$21,787	\$41,525
Total All Incentives	\$39,477	\$43,574	\$88,926

Total Project Cost	\$511,472
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	Allowable Incentive	
% Incentives #1 of Utility Cost*	7.4%	\$5,875
% Incentives #2 of Project Cost**	8.1%	\$41,525
% Incentives #3 of Project Cost**	8.1%	\$41,525
Total Eligible Incentives***	\$88,926	
Project Cost w/ Incentives	\$422,546	

Project Payback (years)	
w/o Incentives	w/ Incentives
10.3	8.5

* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

** Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

*** Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project

Cost of Electricity:

\$0.134 \$/kWh

\$3.54 \$/kW

			EXISTING CONDITIONS								Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
105LED	UN-39	Offices	3	W 32 F 1	F41LL	32	0.10	SW	2600	250	C-OCC	
105LED	UN-40	Offices	3	W 32 F 1	F41LL	32	0.10	SW	2600	250	C-OCC	
105LED	UN-41	Offices	1	W 32 F 1	F41LL	32	0.03	SW	2600	83	C-OCC	
105LED	UN-42	Offices	1	W 32 F 1	F41LL	32	0.03	SW	2600	83	C-OCC	
105LED	UN-43	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2600	166	C-OCC	
105LED	UN-44	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2600	166	C-OCC	
105LED	UN-45	Offices	1	W 32 F 1	F41LL	32	0.03	SW	2600	83	C-OCC	
105LED	UN-46	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2600	166	C-OCC	
105LED	UN-47	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2600	166	C-OCC	
105LED	UN-48	Offices	1	W 32 F 1	F41LL	32	0.03	SW	2600	83	C-OCC	
105LED	UN-49	Offices	1	W 32 F 1	F41LL	32	0.03	SW	2600	83	C-OCC	
105LED	UN-50	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2600	166	C-OCC	
105LED	UN-51	Offices	4	W 32 F 1	F41LL	32	0.13	SW	2600	333	C-OCC	
105LED	UN-52	Offices	1	W 32 F 1	F41LL	32	0.03	SW	2600	83	C-OCC	
105LED	UN-53	Offices	6	W 32 F 1	F41LL	32	0.19	SW	2600	499	C-OCC	
105LED	Kitchen	Kitchen	36	W 32 F 1	F41LL	32	1.15	SW	3000	3,456	NONE	
105LED	UN-22	Storage	3	W 32 F 1	F41LL	32	0.10	SW	520	50	NONE	
105LED	UN-18	Storage	3	W 32 F 1	F41LL	32	0.10	SW	520	50	NONE	
105LED	UN-27	Storage	1	W 32 F 1	F41LL	32	0.03	SW	520	17	NONE	
105LED	UN-28	Storage	2	W 32 F 1	F41LL	32	0.06	SW	520	33	NONE	
105LED	UN-29	Storage	2	W 32 F 1	F41LL	32	0.06	SW	520	33	NONE	
146LED	Gymnasium	Gymnasium	22	High Bay MH 400	MH400/1	458	10.08	SW	2600	26,198	NONE	
15LED	Men's Locker Room	Locker	2	S 32 C F 2 (ELE)	F42LL	60	0.12	SW	2600	312	C-OCC	
15LED	Men's Locker Room Restroom	Restroom	1	S 32 C F 2 (ELE)	F42LL	60	0.06	SW	1560	94	C-OCC	
15LED	Women's Locker Room	Locker	2	S 32 C F 2 (ELE)	F42LL	60	0.12	SW	2600	312	C-OCC	
15LED	Women's Locker Room Restroom	Restroom	1	S 32 C F 2 (ELE)	F42LL	60	0.06	SW	1560	94	C-OCC	
18LED	Office	Offices	2	T 32 R F 4 (ELE)	F44ILL	112	0.22	SW	2600	582	C-OCC	
5LED	Corridor	Hallways	2	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.12	SW	6240	749	NONE	
20LED	106	Classrooms	24	S 28 P F 1 (ELE)	F41SSILL	26	0.62	SW	2600	1,622	C-OCC	
20LED	107	Classrooms	24	S 28 P F 1 (ELE)	F41SSILL	26	0.62	SW	2600	1,622	C-OCC	
20LED	107 Side Room	Storage	4	S 28 P F 1 (ELE)	F41SSILL	26	0.10	SW	520	54	NONE	
20LED	108	Classrooms	33	S 28 P F 1 (ELE)	F41SSILL	26	0.86	SW	2600	2,231	C-OCC	
32LED	Boys Restroom	Restroom	2	1T 32 R F 2 (ELE)	F42LL	60	0.12	SW	1560	187	C-OCC	
32LED	Girls Restroom	Restroom	2	1T 32 R F 2 (ELE)	F42LL	60	0.12	SW	1560	187	C-OCC	
20LED	110	Classrooms	24	S 28 P F 1 (ELE)	F41SSILL	26	0.62	SW	2600	1,622	C-OCC	
20LED	109	Classrooms	24	S 28 P F 1 (ELE)	F41SSILL	26	0.62	SW	2600	1,622	C-OCC	
20LED	Teachers Lounge	Staff Lounge	4	S 28 P F 1 (ELE)	F41SSILL	26	0.10	SW	2600	270	C-OCC	
20LED	Teachers Lounge Restroom	Restroom	1	S 28 P F 1 (ELE)	F41SSILL	26	0.03	SW	1560	41	NONE	
20LED	112	Classrooms	20	S 28 P F 1 (ELE)	F41SSILL	26	0.52	SW	2600	1,352	C-OCC	
20LED	1111	Classrooms	15	S 28 P F 1 (ELE)	F41SSILL	26	0.39	SW	2600	1,014	C-OCC	
20LED	114	Classrooms	15	S 28 P F 1 (ELE)	F41SSILL	26	0.39	SW	2600	1,014	C-OCC	
20LED	Student Lounge	Staff Lounge	15	S 28 P F 1 (ELE)	F41SSILL	26	0.39	SW	2600	1,014	C-OCC	
20LED	Security	Offices	15	S 28 P F 1 (ELE)	F41SSILL	26	0.39	SW	2600	1,014	NONE	
20LED	116	Classrooms	33	S 28 P F 1 (ELE)	F41SSILL	26	0.86	SW	2600	2,231	NONE	
40LED	Corridor	Hallways	18	T 28 R F 2 (ELE)	F42SSILL	48	0.86	SW	6240	5,391	NONE	
34LED	Stairwell	Stairway	3	1T 32 C F 2 (ELE)	F42ILL	59	0.18	SW	6240	1,104	NONE	
146LED	Auditorium	Auditorium	20	High Bay MH 400	MH400/1	458	9.16	SW	2600	23,816	NONE	
105LED	UN-16	Storage	3	W 32 F 1	F41LL	32	0.10	SW	520	50	NONE	
15LED	Bakery Classroom	Storage	24	S 32 C F 2 (ELE)	F42LL	60	1.44	SW	520	749	NONE	
105LED	UN-21	Storage	1	W 32 F 1	F41LL	32	0.03	SW	520	17	NONE	
65	UN-19	Storage	1	I 100	I100/1	100	0.10	SW	520	52	NONE	
15LED	100 (Maintenance Storage)	Storage	11	S 32 C F 2 (ELE)	F42LL	60	0.66	SW	520	343	NONE	
105LED	UN-9 (Instructional Storage)	Storage	5	W 32 F 1	F41LL	32	0.16	SW	520	83	NONE	
105LED	UN-6 (Fan Room)	Mechanical Room	6	W 32 F 1	F41LL	32	0.19	SW	2080	399	NONE	
65	UN-7 Storage	Storage	1	I 100	I100/1	100	0.10	SW	520	52	NONE	
18LED	UN-5 (Boiler Room)	Mechanical Room	12	T 32 R F 4 (ELE)	F44ILL	112	1.34	SW	2080	2,796	NONE	
15LED	Stairwell	Stairway	6	S 32 C F 2 (ELE)	F42LL	60	0.36	SW	6240	2,246	NONE	
15LED	Corridor	Hallways	13	S 32 C F 2 (ELE)	F42LL	60	0.78	SW	6240	4,867	NONE	
18LED	Corridor	Hallways	2	T 32 R F 4 (ELE)	F44ILL	112	0.22	SW	6240	1,398	NONE	
15LED	Stairwell	Stairway	2	S 32 C F 2 (ELE)	F42LL	60	0.12	SW	6240	749	NONE	
15LED	Boys Restroom	Restroom	3	S 32 C F 2 (ELE)	F42LL	60	0.18	SW	1560	281	C-OCC	
18LED	Stairwell	Stairway	2	T 32 R F 4 (ELE)	F44ILL	112	0.22	SW	6240	1,398	NONE	
18LED	UN-66	Storage	1	T 32 R F 4 (ELE)	F44ILL	112	0.11	SW	520	58	NONE	
105LED	Music Room	Classrooms	14	W 32 F 1	F41LL	32	0.45	SW	2600	1,165	C-OCC	
105LED	UN-68 Office	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2600	166	NONE	
105LED	201	Classrooms	14	W 32 F 1	F41LL	32	0.45	SW	2600	1,165	C-OCC	
105LED	202	Classrooms	16	W 32 F 1	F41LL	32	0.51	SW	2600	1,331	C-OCC	
105LED	200B	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2600	166	C-OCC	
105LED	200A	Offices	3	W 32 F 1	F41LL	32	0.10	SW	2600	250	C-OCC	
105LED	203	Classrooms	14	W 32 F 1	F41LL	32	0.45	SW	2600	1,165	C-OCC	
105LED	204	Classrooms	14	W 32 F 1	F41LL	32	0.45	SW	2600	1,165	C-OCC	

Cost of Electricity:

\$0.134	\$/kWh
\$3.54	\$/kW

			EXISTING CONDITIONS								Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
105LED	207	Classrooms	15	W 32 F 1	F41LL	32	0.48	SW	2600	1,248	C-OCC	
105LED	209	Classrooms	15	W 32 F 1	F41LL	32	0.48	SW	2600	1,248	C-OCC	
105LED	210	Classrooms	15	W 32 F 1	F41LL	32	0.48	SW	2600	1,248	C-OCC	
105LED	UN-72 (Office)	Offices	10	W 32 F 1	F41LL	32	0.32	SW	2600	832	C-OCC	
105LED	UN-73 (Office)	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2600	166	C-OCC	
105LED	UN-74 (Office)	Offices	4	W 32 F 1	F41LL	32	0.13	SW	2600	333	C-OCC	
105LED	UN-75 (Office)	Offices	3	W 32 F 1	F41LL	32	0.10	SW	2600	250	C-OCC	
105LED	UN-76 (Office)	Offices	3	W 32 F 1	F41LL	32	0.10	SW	2600	250	C-OCC	
105LED	UN-77 (Office)	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2600	166	C-OCC	
105LED	UN-78 (Fan Room)	Mechanical Room	3	W 32 F 1	F41LL	32	0.10	SW	2080	200	NONE	
105LED	UN-81 (Storage)	Storage	2	W 32 F 1	F41LL	32	0.06	SW	520	33	NONE	
105LED	UN-82 (Storage)	Storage	2	W 32 F 1	F41LL	32	0.06	SW	520	33	NONE	
105LED	211	Classrooms	20	W 32 F 1	F41LL	32	0.64	SW	2600	1,664	C-OCC	
105LED	212 (Media Center)	Classrooms	30	W 32 F 1	F41LL	32	0.96	SW	2600	2,496	C-OCC	
105LED	212 (Media Center) Storage	Storage	1	W 32 F 1	F41LL	32	0.03	SW	520	17	NONE	
105LED	212 (Media Center) Storage	Storage	2	W 32 F 1	F41LL	32	0.06	SW	520	33	NONE	
105LED	213	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	214	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	UN-86	Storage	2	W 32 F 1	F41LL	32	0.06	SW	520	33	NONE	
105LED	215	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	216	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	217	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	218	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	UN-88	Offices	2	W 32 F 1	F41LL	32	0.06	SW	2600	166	NONE	
65	UN-89	Offices	1	I 100	I100/1	100	0.10	SW	2600	260	NONE	
65	UN-90	Offices	1	I 100	I100/1	100	0.10	SW	2600	260	NONE	
105LED	219	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	220	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	221	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	222	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	223	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	224	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	225	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	226	Classrooms	18	W 32 F 1	F41LL	32	0.58	SW	2600	1,498	C-OCC	
105LED	227	Offices	30	W 32 F 1	F41LL	32	0.96	SW	2600	2,496	C-OCC	
105LED	228	Classrooms	30	W 32 F 1	F41LL	32	0.96	SW	2600	2,496	C-OCC	
15LED	Corridor	Hallways	46	S 32 C F 2 (ELE)	F42LL	60	2.76	SW	6240	17,222	NONE	
18LED	Corridor	Hallways	4	T 32 R F 4 (ELE)	F44ILL	112	0.45	SW	6240	2,796	NONE	
50LED	305	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	304	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	303	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	302	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	301	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
74	Closet	Storage	1	I 50	I50/1	50	0.05	SW	520	26	C-OCC	
50LED	306	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	307	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	308	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
74	Custodial Closet	Linen/Utility/Wet/Janitor/Electrical	1	I 50	I50/1	50	0.05	SW	780	39	NONE	
34LED	Girls Restroom	Restroom	2	1T 32 C F 2 (ELE)	F42ILL	59	0.12	SW	1560	184	C-OCC	
34LED	Boys Restroom	Restroom	2	1T 32 C F 2 (ELE)	F42ILL	59	0.12	SW	1560	184	C-OCC	
40LED	Stairwell	Stairway	7	T 28 R F 2 (ELE)	F42SSILL	48	0.34	SW	6240	2,097	NONE	
18LED	Corridor (3rd Floor)	Hallways	14	T 32 R F 4 (ELE)	F44ILL	112	1.57	SW	6240	9,784	NONE	
74	Custodial Closet	Linen/Utility/Wet/Janitor/Electrical	1	I 50	I50/1	50	0.05	SW	780	39	NONE	
50LED	408	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	407	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	406	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
74	Storage	Storage	1	I 50	I50/1	50	0.05	SW	520	26	NONE	
50LED	405	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	404	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
18LED	Corridor (4th Floor)	Hallways	14	T 32 R F 4 (ELE)	F44ILL	112	1.57	SW	6240	9,784	NONE	
50LED	401	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	402	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
50LED	403	Classrooms	14	W 32 P F 2 (ELE)	F42LL	60	0.84	SW	2600	2,184	C-OCC	
40LED	Stairwell	Stairway	7	T 28 R F 2 (ELE)	F42SSILL	48	0.34	SW	6240	2,097	NONE	
40LED	Stairwell	Stairway	7	T 28 R F 2 (ELE)	F42SSILL	48	0.34	SW	6240	2,097	NONE	
40LED	Stairwell	Stairway	7	T 28 R F 2 (ELE)	F42SSILL	48	0.34	SW	6240	2,097	NONE	
	Total		1,364				74.93			224,473		

EXISTING CONDITIONS											RETROFIT CONDITIONS											COST & SAVINGS ANALYSIS									
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control Pre-inst. control device	Annual Hours Estimated daily hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Number of Fixtures No. of fixtures after the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Number of Fixtures)	Retrofit Control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) (Annual Hours)	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost Cost for renovations to lighting system	NJ Smart Start Lighting Incentive Prescriptive Lighting Measures	Simple Payback With Out Incentive Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered							
																		(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kWh Saved) (\$/kWh)											
105LED	UN-39	3	W 32 F 1	F41LL	32	0.1	SW	2600	250	3	4 R LED Tube	200732x1	15	0.0	SW	2,600	117	133	0.1	\$	19.93	\$	245.03	\$0	12.3	12.3					
105LED	UN-40	3	W 32 F 1	F41LL	32	0.1	SW	2600	250	3	4 R LED Tube	200732x1	15	0.0	SW	2,600	117	133	0.1	\$	19.93	\$	245.03	\$0	12.3	12.3					
105LED	UN-41	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 R LED Tube	200732x1	15	0.0	SW	2,600	39	44	0.0	\$	6.64	\$	81.68	\$0	12.3	12.3					
105LED	UN-42	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 R LED Tube	200732x1	15	0.0	SW	2,600	39	44	0.0	\$	6.64	\$	81.68	\$0	12.3	12.3					
105LED	UN-43	2	W 32 F 1	F41LL	32	0.1	SW	2600	166	2	4 R LED Tube	200732x1	15	0.0	SW	2,600	78	88	0.0	\$	13.29	\$	163.35	\$0	12.3	12.3					
105LED	UN-44	2	W 32 F 1	F41LL	32	0.1	SW	2600	166	2	4 R LED Tube	200732x1	15	0.0	SW	2,600	78	88	0.0	\$	13.29	\$	163.35	\$0	12.3	12.3					
105LED	UN-45	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 R LED Tube	200732x1	15	0.0	SW	2,600	39	44	0.0	\$	6.64	\$	81.68	\$0	12.3	12.3					
105LED	UN-46	2	W 32 F 1	F41LL	32	0.1	SW	2600	166	2	4 R LED Tube	200732x1	15	0.0	SW	2,600	78	88	0.0	\$	13.29	\$	163.35	\$0	12.3	12.3					
105LED	UN-47	2	W 32 F 1	F41LL	32	0.1	SW	2600	166	2	4 R LED Tube	200732x1	15	0.0	SW	2,600	78	88	0.0	\$	13.29	\$	163.35	\$0	12.3	12.3					
105LED	UN-48	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 R LED Tube	200732x1	15	0.0	SW	2,600	39	44	0.0	\$	6.64	\$	81.68	\$0	12.3	12.3					
105LED	UN-49	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 R LED Tube	200732x1	15	0.0	SW	2,600	39	44	0.0	\$	6.64	\$	81.68	\$0	12.3	12.3					
105LED	UN-50	2	W 32 F 1	F41LL	32	0.1	SW	2600	166	2	4 R LED Tube	200732x1	15	0.0	SW	2,600	78	88	0.0	\$	13.29	\$	163.35	\$0	12.3	12.3					
105LED	UN-51	4	W 32 F 1	F41LL	32	0.1	SW	2600	333	4	4 R LED Tube	200732x1	15	0.1	SW	2,600	156	177	0.1	\$	26.58	\$	326.70	\$0	12.3	12.3					
105LED	UN-52	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 R LED Tube	200732x1	15	0.0	SW	2,600	39	44	0.0	\$	6.64	\$	81.68	\$0	12.3	12.3					
105LED	UN-53	6	W 32 F 1	F41LL	32	0.2	SW	2600	498	6	4 R LED Tube	200732x1	15	0.1	SW	2,600	234	265	0.1	\$	39.87	\$	490.05	\$0	12.3	12.3					
105LED	Kitchen	36	W 32 F 1	F41LL	32	1.2	SW	3000	3,456	36	4 R LED Tube	200732x1	15	0.5	SW	3,000	1,620	1,836	0.6	\$	272.02	\$	2,940.30	\$0	10.8	10.8					
105LED	UN-22	3	W 32 F 1	F41LL	32	0.1	SW	520	50	3	4 R LED Tube	200732x1	15	0.0	SW	520	23	27	0.1	\$	5.72	\$	245.03	\$0	42.8	42.8					
105LED	UN-18	3	W 32 F 1	F41LL	32	0.1	SW	520	50	3	4 R LED Tube	200732x1	15	0.0	SW	520	23	27	0.1	\$	5.72	\$	245.03	\$0	42.8	42.8					
105LED	UN-27	1	W 32 F 1	F41LL	32	0.0	SW	520	17	1	4 R LED Tube	200732x1	15	0.0	SW	520	8	9	0.0	\$	1.91	\$	81.68	\$0	42.8	42.8					
105LED	UN-28	2	W 32 F 1	F41LL	32	0.1	SW	520	33	2	4 R LED Tube	200732x1	15	0.0	SW	520	16	18	0.0	\$	3.81	\$	163.35	\$0	42.8	42.8					
105LED	UN-29	2	W 32 F 1	F41LL	32	0.1	SW	520	33	2	4 R LED Tube	200732x1	15	0.0	SW	520	16	18	0.0	\$	3.81	\$	163.35	\$0	42.8	42.8					
146LED	Gymnasium	22	High Bay MH 400	MH400/1	458	10.1	SW	2600	26,198	22	BAYLED78W	BAYLED78W	93	2.0	SW	2,600	5,320	20,878	8.0	\$	3,138.77	\$	18,572.30	\$2,200	5.9	5.2					
15LED	Men's Locker Room	2	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	2600	312	2	4 R LED Tube	200732x2	30	0.1	SW	2,600	156	156	0.1	\$	23.45	\$	326.70	\$0	13.9	13.9					
15LED	Men's Locker Room Restroom	1	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	1560	94	1	4 R LED Tube	200732x2	30	0.0	SW	1,560	47	47	0.0	\$	7.55	\$	163.35	\$0	21.6	21.6					
15LED	Women's Locker Room	2	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	2600	312	2	4 R LED Tube	200732x2	30	0.1	SW	2,600	156	156	0.1	\$	23.45	\$	326.70	\$0	13.9	13.9					
15LED	Women's Locker Room Restroom	1	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	1560	94	1	4 R LED Tube	200732x2	30	0.0	SW	1,560	47	47	0.0	\$	7.55	\$	163.35	\$0	21.6	21.6					
18LED	Office	2	T 32 R F 4 (ELE)	F44LL	112	0.2	SW	2600	582	2	T 74 R LED	RTLED50	50	0.1	SW	2,600	260	322	0.1	\$	48.47	\$	472.50	\$0	9.7	9.7					
5LED	Corridor	2	2T 32 R F 2 (u) (ELE)	RJ2LL	60	0.1	SW	6240	749	2	2T XX R LED	2TJLED	25	0.1	SW	6,240	312	437	0.1	\$	61.50	\$	405.00	\$0	6.6	6.6					
20LED	106	24	S 28 P F 1 (ELE)	F41SSILL	26	0.9	SW	2600	2,321	24	4 R LED Tube	200732x1	15	0.5	SW	2,600	936	103.19	0.3	\$	141.89	\$	1,960.20	\$0	19.0	19.0					
20LED	107	24	S 28 P F 1 (ELE)	F41SSILL	26	0.6	SW	2600	1,622	24	4 R LED Tube	200732x1	15	0.4	SW	2,600	936	686	0.3	\$	103.19	\$	1,960.20	\$0	19.0	19.0					
20LED	107 Side Room	4	S 28 P F 1 (ELE)	F41SSILL	26	0.1	SW	520	54	4	4 R LED Tube	200732x1	15	0.1	SW	520	31	23	0.0	\$	4.94	\$	326.70	\$0	66.2	66.2					
20LED	108	33	S 28 P F 1 (ELE)	F41SSILL	26	0.9	SW	2600	2,231	33	4 R LED Tube	200732x1	15	0.5	SW	2,600	1,287	944	0.4	\$	141.89	\$	2,695.28	\$0	19.0	19.0					
32LED	Boys Restroom	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1560	187	2	4 R LED Tube	200732x2	30	0.1	SW	1,560	94	94	0.1	\$	15.09	\$	326.70	\$0	21.6	21.6					
32LED	Girls Restroom	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1560	187	2	4 R LED Tube	200732x2	30	0.1	SW	1,560	94	94	0.1	\$											

		EXISTING CONDITIONS								RETROFIT CONDITIONS								COST & SAVINGS ANALYSIS						
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of Fixtures before the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control Pre-inst. control device	Annual Hours Estimated daily hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Number of Fixtures No. of fixtures after the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Number of Fixtures)	Retrofit Control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (kWh Saved) * (\$/kWh)	Retrofit Cost Cost for renovations to lighting system	NJ Smart Start Lighting Incentive Prescriptive Lighting Measures	Simple Payback With Out Incentive Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered
18LED	Corridor (3rd Floor)	14	T 32 R F 4 (ELE)	F44ILL	112	1.6	SW	6240	9,784	14	T 74 R LED	RTLED50	50	0.7	SW	6,240	4,368	5,416	0.9	\$ 762.66	\$ 3,307.50	\$0	4.3	4.3
74	Custodial Close	1	I 50	I50/I	50	0.1	SW	780	39	1	CF 26	CFQ26/L-L	27	0.0	SW	780	21	18	0.0	\$ 3.38	\$ 20.25	\$0	6.0	6.0
50LED	408	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	SW	2,600	1,092	1,092	0.4	\$ 164.17	\$ 3,345.30	\$0	20.4	20.4
50LED	407	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	SW	2,600	1,092	1,092	0.4	\$ 164.17	\$ 3,345.30	\$0	20.4	20.4
50LED	406	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	SW	2,600	1,092	1,092	0.4	\$ 164.17	\$ 3,345.30	\$0	20.4	20.4
74	Storage	1	I 50	I50/I	50	0.1	SW	520	26	1	CF 26	CFQ26/L-L	27	0.0	SW	520	14	12	0.0	\$ 2.58	\$ 20.25	\$0	7.8	7.8
50LED	405	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	SW	2,600	1,092	1,092	0.4	\$ 164.17	\$ 3,345.30	\$0	20.4	20.4
50LED	404	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	SW	2,600	1,092	1,092	0.4	\$ 164.17	\$ 3,345.30	\$0	20.4	20.4
18LED	Corridor (4th Floor)	14	T 32 R F 4 (ELE)	F44ILL	112	1.6	SW	6240	9,784	14	T 74 R LED	RTLED50	50	0.7	SW	6,240	4,368	5,416	0.9	\$ 762.66	\$ 3,307.50	\$0	4.3	4.3
50LED	401	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	SW	2,600	1,092	1,092	0.4	\$ 164.17	\$ 3,345.30	\$0	20.4	20.4
50LED	402	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	SW	2,600	1,092	1,092	0.4	\$ 164.17	\$ 3,345.30	\$0	20.4	20.4
50LED	403	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	SW	2,600	1,092	1,092	0.4	\$ 164.17	\$ 3,345.30	\$0	20.4	20.4
40LED	Stairwell	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	SW	6240	2,097	7	T 38 R LED	RTLED38	38	0.3	SW	6,240	1,660	437	0.1	\$ 61.50	\$ 1,653.75	\$0	26.9	26.9
40LED	Stairwell	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	SW	6240	2,097	7	T 38 R LED	RTLED38	38	0.3	SW	6,240	1,660	437	0.1	\$ 61.50	\$ 1,653.75	\$0	26.9	26.9
40LED	Stairwell	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	SW	6240	2,097	7	T 38 R LED	RTLED38	38	0.3	SW	6,240	1,660	437	0.1	\$ 61.50	\$ 1,653.75	\$0	26.9	26.9
Total		1,364				74.9			224,473	1,364			3,192	31.9			99,414	125,059	43.0	\$18,586	\$203,450	\$4,200		
																	Demand Savings		43.0	\$1,829				
																	kWh Savings		125,059	\$16,758				
																	Total savings			\$18,586			10.9	10.7

EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS						
Area Description		No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Standard Fixture Code		Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start	Simple Payback	Simple Payback		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kWh/Space) * (Annual Hours)	No. of fixtures after the retrofit	"Lighting Fixture Code" Example 2T 40 R F(U) = 2x2' Troff 40 w Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kWh/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kW Saved) * (\$/kWh)	Cost for renovations to lighting system	Lighting Incentive	Length of time for renovations cost to be recovered	Simple Payback		
105LED	UN-39	3	W 32 F 1	F41LL	32	0.1	SW	2600	249.6	3	W 32 F 1	F41LL	32	0.1	C-OCC	1200	115.2	134.4	0.0	\$18.01	\$270.00	\$35.00	15.0	13.0		
105LED	UN-40	3	W 32 F 1	F41LL	32	0.1	SW	2600	249.6	3	W 32 F 1	F41LL	32	0.1	C-OCC	1200	115.2	134.4	0.0	\$18.01	\$270.00	\$35.00	15.0	13.0		
105LED	UN-41	1	W 32 F 1	F41LL	32	0.0	SW	2600	83.2	1	W 32 F 1	F41LL	32	0.0	C-OCC	1200	38.4	44.8	0.0	\$6.00	\$270.00	\$35.00	45.0	39.1		
105LED	UN-42	1	W 32 F 1	F41LL	32	0.0	SW	2600	83.2	1	W 32 F 1	F41LL	32	0.0	C-OCC	1200	38.4	44.8	0.0	\$6.00	\$270.00	\$35.00	45.0	39.1		
105LED	UN-43	2	W 32 F 1	F41LL	32	0.1	SW	2600	166.4	2	W 32 F 1	F41LL	32	0.1	C-OCC	1200	76.8	89.6	0.0	\$12.01	\$270.00	\$35.00	22.5	19.6		
105LED	UN-44	2	W 32 F 1	F41LL	32	0.1	SW	2600	166.4	2	W 32 F 1	F41LL	32	0.1	C-OCC	1200	76.8	89.6	0.0	\$12.01	\$270.00	\$35.00	22.5	19.6		
105LED	UN-45	1	W 32 F 1	F41LL	32	0.0	SW	2600	83.2	1	W 32 F 1	F41LL	32	0.0	C-OCC	1200	38.4	44.8	0.0	\$6.00	\$270.00	\$35.00	45.0	39.1		
105LED	UN-46	2	W 32 F 1	F41LL	32	0.1	SW	2600	166.4	2	W 32 F 1	F41LL	32	0.1	C-OCC	1200	76.8	89.6	0.0	\$12.01	\$270.00	\$35.00	22.5	19.6		
105LED	UN-47	2	W 32 F 1	F41LL	32	0.1	SW	2600	166.4	2	W 32 F 1	F41LL	32	0.1	C-OCC	1200	76.8	89.6	0.0	\$12.01	\$270.00	\$35.00	22.5	19.6		
105LED	UN-48	1	W 32 F 1	F41LL	32	0.0	SW	2600	83.2	1	W 32 F 1	F41LL	32	0.0	C-OCC	1200	38.4	44.8	0.0	\$6.00	\$270.00	\$35.00	45.0	39.1		
105LED	UN-49	1	W 32 F 1	F41LL	32	0.0	SW	2600	83.2	1	W 32 F 1	F41LL	32	0.0	C-OCC	1200	38.4	44.8	0.0	\$6.00	\$270.00	\$35.00	45.0	39.1		
105LED	UN-50	2	W 32 F 1	F41LL	32	0.1	SW	2600	166.4	2	W 32 F 1	F41LL	32	0.1	C-OCC	1200	76.8	89.6	0.0	\$12.01	\$270.00	\$35.00	22.5	19.6		
105LED	UN-51	4	W 32 F 1	F41LL	32	0.1	SW	2600	332.8	4	W 32 F 1	F41LL	32	0.1	C-OCC	1200	153.6	179.2	0.0	\$24.01	\$270.00	\$35.00	11.2	9.8		
105LED	UN-52	1	W 32 F 1	F41LL	32	0.0	SW	2600	83.2	1	W 32 F 1	F41LL	32	0.0	C-OCC	1200	38.4	44.8	0.0	\$6.00	\$270.00	\$35.00	45.0	39.1		
105LED	UN-53	6	W 32 F 1	F41LL	32	0.2	SW	2600	499.2	6	W 32 F 1	F41LL	32	0.2	C-OCC	1200	230.4	268.8	0.0	\$36.02	\$270.00	\$35.00	7.5	6.5		
105LED	Kitchen	36	W 32 F 1	F41LL	32	1.2	SW	3000	3,456.0	36	W 32 F 1	F41LL	32	1.2	NONE	3000	3,456.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!			
105LED	UN-22	3	W 32 F 1	F41LL	32	0.1	SW	520	49.9	3	W 32 F 1	F41LL	32	0.1	NONE	520	49.9	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!			
105LED	UN-18	3	W 32 F 1	F41LL	32	0.1	SW	520	49.9	3	W 32 F 1	F41LL	32	0.1	NONE	520	49.9	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!			
105LED	UN-27	3	W 32 F 1	F41LL	32	0.0	SW	520	16.6	1	W 32 F 1	F41LL	32	0.0	NONE	520	16.6	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!			
105LED	UN-28	2	W 32 F 1	F41LL	32	0.1	SW	520	33.3	2	W 32 F 1	F41LL	32	0.1	NONE	520	33.3	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!			
105LED	UN-29	2	W 32 F 1	F41LL	32	0.1	SW	520	33.3	2	W 32 F 1	F41LL	32	0.1	NONE	520	33.3	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!			
146LED	Gymnasium	22	High Bay MH 400	MH400/1	458	10.1	SW	2600	26,197.6	22	High Bay MH 400	MH400/1	458	10.1	NONE	2600	26,197.6	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!			
15LED	Men's Locker Room	2	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	2600	312.0	2	S 32 C F 2 (ELE)	F42LL	60	0.1	C-OCC	2000	240.0	72.0	0.0	\$9.65	\$270.00	\$35.00	28.0	24.4		
15LED	Men's Locker Room Restroom	1	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	1560	93.6	1	S 32 C F 2 (ELE)	F42LL	60	0.1	C-OCC	1092	85.5	28.1	0.0	\$3.76	\$270.00	\$35.00	71.8	62.5		
15LED	Women's Locker Room	2	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	2600	312.0	2	S 32 C F 2 (ELE)	F42LL	60	0.1	C-OCC	2000	240.0	72.0	0.0	\$9.65	\$270.00	\$35.00	28.0	24.4		
15LED	Women's Locker Room Restroom	1	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	1560	93.6	1	S 32 C F 2 (ELE)	F42LL	60	0.1	C-OCC	1092	65.5	28.1	0.0	\$3.76	\$270.00	\$35.00	71.8	62.5		
18LED	Office	2	T 32 R F 4 (ELE)	F44LL	112	0.2	SW	2600	582.4	2	T 32 R F 4 (ELE)	F44LL	112	0.2	C-OCC	1200	268.8	313.6	0.0	\$42.02	\$270.00	\$35.00	6.4	5.6		
5LED	Corridor	2	T 12 R F 2 (u) (ELE)	FU2LL	60	0.1	SW	6240	748.8	2	T 12 R F 2 (u) (ELE)	FU2LL	60	0.1	NONE	6240	748.8	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!			
20LED	106	24	S 28 P F 1 (ELE)	F41SSILL	26	0.6	SW	2600	1,622.4	24	S 28 P F 1 (ELE)	F41SSILL	26	0.6	C-OCC	1820	1,135.7	486.7	0.0	\$65.22	\$270.00	\$35.00	4.1	3.6		
20LED	107	24	S 28 P F 1 (ELE)	F41SSILL	26	0.6	SW	2600	1,622.4	24	S 28 P F 1 (ELE)	F41SSILL	26	0.6	C-OCC	1820	1,135.7	486.7	0.0	\$65.22	\$270.00	\$35.00	4.1	3.6		
20LED	107 Side Room	4	S 28 P F 1 (ELE)	F41SSILL	26	0.1	SW	520	54.1	4	S 28 P F 1 (ELE)	F41SSILL	26	0.1	NONE	520	54.1	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!			
20LED	108	33	S 28 P F 1 (ELE)	F41SSILL	26	0.9	SW	2600	2,230.8	33	S 28 P F 1 (ELE)	F41SSILL	26	0.9	C-OCC	1820	1,561.6	669.2	0.0	\$89.68	\$270.00	\$35.00	3.0	2.6		
32LED	Boys Restroom	2	IT 32 R F 2 (ELE)	F42LL	60	0.1	SW	1560	187.2	2	IT 32 R F 2 (ELE)	F42LL	60	0.1	C-OCC	1092	131.0	56.2	0.0	\$7.53	\$270.00	\$35.00	35.9	31.2		
32LED	Girls Restroom	2	IT 32 R F 2 (ELE)	F42LL	60	0.1	SW	1560	187.2	2	IT 32 R F 2 (ELE)	F42LL	60	0.1	C-OCC	1092	131.0	56.2	0.0	\$7.53	\$270.00	\$35.00	35.9	31.2		
20LED																										

		EXISTING CONDITIONS								RETROFIT CONDITIONS								COST & SAVINGS ANALYSIS							
Area Description		No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start With Out Incentive	Simple Payback With Out Incentive	Simple Payback	
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/Space) * (Annual Hours)	No. of fixtures after the retrofit	"Lighting Fixture Code" Example 2T 40 R F(U) Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(kW/Space) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kW/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kW Saved) * (\$/kWh)	Cost for renovations to lighting system		Length of time for renovations cost to be recovered	Length of time for renovations cost to be recovered	
18LED	Corridor (3rd Floor)	14	T 32 R F 4 (ELE)	F44ILL	112	1.6	SW	6240	9,784.3	14	T 32 R F 4 (ELE)	F44ILL	112	1.6	NONE	6240	9,784.3	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!	
74	Custodial Close	1	I 50	I50/I	50	0.1	SW	780	39.0	1	I 50	I50/I	50	0.1	NONE	780	39.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!	
50LED	408	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184.0	14	W 32 P F 2 (ELE)	F42LL	60	0.8	C-OCC	1820	1,528.8	655.2	0.0	\$87.80	\$270.00	\$35.00	3.1	2.7	
50LED	407	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184.0	14	W 32 P F 2 (ELE)	F42LL	60	0.8	C-OCC	1820	1,528.8	655.2	0.0	\$87.80	\$270.00	\$35.00	3.1	2.7	
50LED	406	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184.0	14	W 32 P F 2 (ELE)	F42LL	60	0.8	C-OCC	1820	1,528.8	655.2	0.0	\$87.80	\$270.00	\$35.00	3.1	2.7	
74	Storage	1	I 50	I50/I	50	0.1	SW	520	26.0	1	I 50	I50/I	50	0.1	NONE	520	26.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!	
50LED	405	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184.0	14	W 32 P F 2 (ELE)	F42LL	60	0.8	C-OCC	1820	1,528.8	655.2	0.0	\$87.80	\$270.00	\$35.00	3.1	2.7	
50LED	404	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184.0	14	W 32 P F 2 (ELE)	F42LL	60	0.8	C-OCC	1820	1,528.8	655.2	0.0	\$87.80	\$270.00	\$35.00	3.1	2.7	
18LED	Corridor (4th Floor)	14	T 32 R F 4 (ELE)	F44ILL	112	1.6	SW	6240	9,784.3	14	T 32 R F 4 (ELE)	F44ILL	112	1.6	NONE	6240	9,784.3	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!	
50LED	401	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184.0	14	W 32 P F 2 (ELE)	F42LL	60	0.8	C-OCC	1820	1,528.8	655.2	0.0	\$87.80	\$270.00	\$35.00	3.1	2.7	
50LED	402	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184.0	14	W 32 P F 2 (ELE)	F42LL	60	0.8	C-OCC	1820	1,528.8	655.2	0.0	\$87.80	\$270.00	\$35.00	3.1	2.7	
50LED	403	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184.0	14	W 32 P F 2 (ELE)	F42LL	60	0.8	C-OCC	1820	1,528.8	655.2	0.0	\$87.80	\$270.00	\$35.00	3.1	2.7	
40LED	Stairwell	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	SW	6240	2,096.6	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	NONE	6240	2,096.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!	
40LED	Stairwell	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	SW	6240	2,096.6	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	NONE	6240	2,096.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!	
40LED	Stairwell	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	SW	6240	2,096.6	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	NONE	6240	2,096.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!	
Total		1,364				74.9			224472.6	1364.0				74.9				194452.3	30020.3	0.0	4022.7	23220.0	3010.0		
																		Demand Savings			0.0	\$0			
																		kWh Savings			30,020	\$4,023			
																		Total Savings				\$4,023		5.8	5.0

		EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS						
	Area Description	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Pre-Inst. control device	Annual Hours	Annual kWh	No. of fixtures after the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	Lighting Incentive	Simple Payback					
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)		Estimated daily hours for the usage group	(kW/Space) * (Annual Hours)	No. of fixtures after the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)		Estimated annual hours for the usage group	(kW/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kWh Saved) * (\$/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered				
105LED	UN-39	3	W 32 F 1	F41LL	32	0.1	SW	2600	250	3	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	54	196	0.1	\$ 28.38	\$ 515.03	\$ 35	18.1	16.9				
105LED	UN-40	3	W 32 F 1	F41LL	32	0.1	SW	2600	250	3	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	54	196	0.1	\$ 28.38	\$ 515.03	\$ 35	18.1	16.9				
105LED	UN-41	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	18	65	0.0	\$ 9.46	\$ 351.68	\$ 35	37.2	33.5				
105LED	UN-42	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	18	65	0.0	\$ 9.46	\$ 351.68	\$ 35	37.2	33.5				
105LED	UN-43	2	W 32 F 1	F41LL	32	0.1	SW	2600	166	2	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	36	130	0.0	\$ 18.92	\$ 433.35	\$ 35	22.9	21.1				
105LED	UN-44	2	W 32 F 1	F41LL	32	0.1	SW	2600	166	2	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	36	130	0.0	\$ 18.92	\$ 433.35	\$ 35	22.9	21.1				
105LED	UN-45	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	18	65	0.0	\$ 9.46	\$ 351.68	\$ 35	37.2	33.5				
105LED	UN-46	2	W 32 F 1	F41LL	32	0.1	SW	2600	166	2	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	36	130	0.0	\$ 18.92	\$ 433.35	\$ 35	22.9	21.1				
105LED	UN-47	2	W 32 F 1	F41LL	32	0.1	SW	2600	166	2	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	36	130	0.0	\$ 18.92	\$ 433.35	\$ 35	22.9	21.1				
105LED	UN-48	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	18	65	0.0	\$ 9.46	\$ 351.68	\$ 35	37.2	33.5				
105LED	UN-49	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	18	65	0.0	\$ 9.46	\$ 351.68	\$ 35	37.2	33.5				
105LED	UN-50	2	W 32 F 1	F41LL	32	0.1	SW	2600	166	2	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	36	130	0.0	\$ 18.92	\$ 433.35	\$ 35	22.9	21.1				
105LED	UN-51	4	W 32 F 1	F41LL	32	0.1	SW	2600	333	4	4 ft LED Tube	200732x1	15	0.1	C-OCC	1,200	72	261	0.1	\$ 37.84	\$ 596.70	\$ 35	15.8	14.8				
105LED	UN-52	1	W 32 F 1	F41LL	32	0.0	SW	2600	83	1	4 ft LED Tube	200732x1	15	0.0	C-OCC	1,200	18	65	0.0	\$ 9.46	\$ 351.68	\$ 35	37.2	33.5				
105LED	UN-53	12	W 32 F 1	F41LL	32	0.2	SW	2600	498	12	4 ft LED Tube	200732x1	15	0.1	C-OCC	1,200	108	391	0.1	\$ 56.75	\$ 760.05	\$ 35	13.4	12.8				
105LED	Kitchen	36	W 32 F 1	F41LL	32	1.2	SW	3000	3,456	36	4 ft LED Tube	200732x1	15	0.5	NONE	3,000	1,620	1,836	0.6	\$ 272.02	\$ 2,940.30	-	10.8	10.8				
105LED	UN-22	3	W 32 F 1	F41LL	32	0.1	SW	520	50	3	4 ft LED Tube	200732x1	15	0.0	NONE	520	23	27	0.1	\$ 5.72	\$ 245.03	-	42.8	42.8				
105LED	UN-18	3	W 32 F 1	F41LL	32	0.1	SW	520	50	3	4 ft LED Tube	200732x1	15	0.0	NONE	520	23	27	0.1	\$ 5.72	\$ 245.03	-	42.8	42.8				
105LED	UN-27	1	W 32 F 1	F41LL	32	0.0	SW	520	17	1	4 ft LED Tube	200732x1	15	0.0	NONE	520	8	9	0.0	\$ 1.91	\$ 81.68	-	42.8	42.8				
105LED	UN-28	2	W 32 F 1	F41LL	32	0.1	SW	520	33	2	4 ft LED Tube	200732x1	15	0.0	NONE	520	16	18	0.0	\$ 3.81	\$ 163.35	-	42.8	42.8				
105LED	UN-29	2	W 32 F 1	F41LL	32	0.1	SW	520	33	2	4 ft LED Tube	200732x1	15	0.0	NONE	520	16	18	0.0	\$ 3.81	\$ 163.35	-	42.8	42.8				
146LED	Gymnasium	22	High Bay MH 400	MH400V1	458	10.1	SW	2600	26,198	22	BAYLED78W	BAYLED78W	93	2.0	NONE	2,600	5,320	20,878	8.0	\$ 3,138.77	\$ 18,572.30	\$ 2,000	5.9	5.2				
15LED	Men's Locker Room	2	S 32 C F 2 (ELE)	F42L1	60	0.1	SW	2600	312	2	4 ft LED Tube	200732x2	30	0.1	C-OCC	2,000	120	192	0.1	\$ 28.28	\$ 596.70	\$ 35	21.1	19.9				
15LED	Men's Locker Room Restroom	1	S 32 C F 2 (ELE)	F42L1	60	0.1	SW	1560	94	1	4 ft LED Tube	200732x2	30	0.0	C-OCC	1,092	33	61	0.0	\$ 9.43	\$ 433.35	\$ 35	46.0	42.3				
15LED	Women's Locker Room	2	S 32 C F 2 (ELE)	F42L1	60	0.1	SW	2600	312	2	4 ft LED Tube	200732x2	30	0.1	C-OCC	2,000	120	192	0.1	\$ 28.28	\$ 596.70	\$ 35	21.1	19.9				
15LED	Women's Locker Room Restroom	1	S 32 C F 2 (ELE)	F42L1	60	0.1	SW	1560	94	1	4 ft LED Tube	200732x2	30	0.0	C-OCC	1,092	33	61	0.0	\$ 9.43	\$ 433.35	\$ 35	46.0	42.3				
18LED	Office	2	T 32 R F 4 (ELE)	F44L1L	112	0.2	SW	2600	582	2	T 74 R LED	RTLED50	50	0.1	C-OCC	1,200	120	462	0.1	\$ 67.23	\$ 742.50	\$ 35	11.0	10.5				
5LED	Corridor	2	T 32 R F 2 (u) (ELE)	FJ2L1	60	0.1	SW	6240	749	2	27 XX R LED	27YLED	25	0.1	NONE	6,240	312	437	0.1	\$ 61.50	\$ 405.00	-	6.6	6.6				
20LED	106	24	S 28 P F 1 (ELE)	F41SSILL	26	0.6	SW	2600	1,622	24	4 ft LED Tube	200732x1	15	0.4	C-OCC	1,820	655	967	0.3	\$ 140.82	\$ 2,230.20	\$ 35	15.8	15.6				
20LED	107	24	S 28 P F 1 (ELE)	F41SSILL	26	0.6	SW	2600	1,622	24	4 ft LED Tube	200732x1	15	0.4	C-OCC	1,820	655	967	0.3	\$ 140.82	\$ 2,230.20	\$ 35	15.8	15.6				
20LED	107 Side Room	4	S 28 P F 1 (ELE)	F41SSILL	26	0.1	SW	520	54	4	4 ft LED Tube	200732x1	15	0.1	NONE	520	31	23	0.0	\$ 4.94	\$ 326.70	-	66.2	66.2				
20LED	108	33	S 28 P F 1 (ELE)	F41SSILL	26	0.9	SW	2600	2,231	33	4 ft LED Tube	200732x1	15	0.5	C-OCC	1,820	901	1,330	0.4	\$ 193.63	\$ 2,965.28	\$ 35	15.3	15.1				
32LED	Boys Restroom	2	IT 32 R F 2 (ELE)	F42L1	60	0.1	SW	1560	187	2	4 ft LED Tube	200732x2	30	0.1	C-OCC	1,092	66	122	0.1	\$ 18.85	\$ 596.70	\$ 35	31.6	29.8				
34LED	Girls Restroom	2	IT 32 R F 2 (ELE)	F42L1	60	0.1	SW	1560	187	2	4 ft LED Tube	200732x2	30	0.1	C-OCC	1,092	66	122	0.1	\$ 18.85	\$ 596.70	\$ 35	31.6	29.8				
20LED	110	24	S 28 P F 1 (ELE)	F41																								

		EXISTING CONDITIONS									RETROFIT CONDITIONS									COST & SAVINGS ANALYSIS						
	Area Description	No. of Fixtures before the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback			
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)			Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated daily hours for the usage group	(kW/Space) * (Annual Hours)	No. of fixtures after the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kW/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kWh Saved) * (\$/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Simple Payback		
18LED	Corridor (3rd Floor)	14	T 32 R F 4 (ELE)	F44ILL	112	1.6	SW	6240	9,784	14	T 74 R LED	RTLED50	50	0.7	NONE	6,240	4,368	5,416	0.9	\$ 762.66	\$ 3,307.50	\$ -	4.3	4.3		
74	Custodial Close	1	I 50	I50/L	50	0.1	SW	780	39	1	CF 26	CFQ26/L-L	27	0.0	NONE	780	21	18	0.0	\$ 3.38	\$ 20.25	\$ -	6.0	6.0		
50LED	408	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	C-OCC	1,820	764	1,420	0.4	\$ 208.07	\$ 3,615.30	\$ 35	17.4	17.2		
50LED	407	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	C-OCC	1,820	764	1,420	0.4	\$ 208.07	\$ 3,615.30	\$ 35	17.4	17.2		
50LED	406	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	C-OCC	1,820	764	1,420	0.4	\$ 208.07	\$ 3,615.30	\$ 35	17.4	17.2		
74	Storage	1	I 50	I50/L	50	0.1	SW	520	26	1	CF 26	CFQ26/L-L	27	0.0	NONE	520	14	12	0.0	\$ 2.58	\$ 20.25	\$ -	7.8	7.8		
50LED	405	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	C-OCC	1,820	764	1,420	0.4	\$ 208.07	\$ 3,615.30	\$ 35	17.4	17.2		
50LED	404	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	C-OCC	1,820	764	1,420	0.4	\$ 208.07	\$ 3,615.30	\$ 35	17.4	17.2		
18LED	Corridor (4th Floor)	14	T 32 R F 4 (ELE)	F44ILL	112	1.6	SW	6240	9,784	14	T 74 R LED	RTLED50	50	0.7	NONE	6,240	4,368	5,416	0.9	\$ 762.66	\$ 3,307.50	\$ -	4.3	4.3		
50LED	401	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	C-OCC	1,820	764	1,420	0.4	\$ 208.07	\$ 3,615.30	\$ 35	17.4	17.2		
50LED	402	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	C-OCC	1,820	764	1,420	0.4	\$ 208.07	\$ 3,615.30	\$ 35	17.4	17.2		
50LED	403	14	W 32 P F 2 (ELE)	F42LL	60	0.8	SW	2600	2,184	14	4 ft LED Tube	200732x2	30	0.4	C-OCC	1,820	764	1,420	0.4	\$ 208.07	\$ 3,615.30	\$ 35	17.4	17.2		
40LED	Stairwell	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	SW	6240	2,097	7	T 38 R LED	RTLED38	38	0.3	NONE	6,240	1,660	437	0.1	\$ 61.50	\$ 1,653.75	\$ -	26.9	26.9		
40LED	Stairwell	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	SW	6240	2,097	7	T 38 R LED	RTLED38	38	0.3	NONE	6,240	1,660	437	0.1	\$ 61.50	\$ 1,653.75	\$ -	26.9	26.9		
40LED	Stairwell	7	T 28 R F 2 (ELE)	F42SSILL	48	0.3	SW	6240	2,097	7	T 38 R LED	RTLED38	38	0.3	NONE	6,240	1,660	437	0.1	\$ 61.50	\$ 1,653.75	\$ -	26.9	26.9		
S	Total	1,364				74.9			224,473	1,364			31.9				84,633		43.0	20,567	226,670	\$7,210				
S																		Demand Savings								
S																		kWh Savings			139,840	\$18,739				
S																		Total Savings			\$20,567		11.0	10.7		

APPENDIX D

New Jersey Board of Public Utilities Incentives

- i. Smart Start**
 - ii. Direct Install**
 - iii. Pay for Performance (P4P)**
 - iv. Energy Savings Improvement Plan (ESIP)**
-

I. SMART START



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NJ SmartStart Buildings

Program Overview

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SBC CREDIT PROGRAM



With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commercial or industrial project from the ground up, renovating existing space, or upgrading equipment, there are unique opportunities to upgrade the energy efficiency of the project.

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — for substantial energy savings, both now and for the future. Learn more about:

[Project Categories](#)

[Custom Measures](#)

[Incentives for Qualifying Equipment and Projects](#)

[Program Terms and Conditions](#)

[Find a Trade Ally](#)

Please note: pre-approval is required for almost all energy efficiency incentives. To receive an incentive, you must submit an application form (and applicable worksheets) and receive an approval letter from the program before any equipment is installed (click here for complete Terms and Conditions). Upon receipt of an approval letter, you may proceed to install the equipment listed on your approved application. Equipment installed prior to the date of the approval letter is not eligible for an incentive. **Any customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

Getting Started

Submit your project application form as soon as you know you will be doing a construction project or replacing/adding equipment.

PAST PROGRAMS**TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US**

Apply for pre-approval by submitting an application for the type of equipment you have or plan to install. The application should be accompanied by a related worksheet, where applicable, manufacturer's specification sheet (refer to the specific program requirements on the background application for specs needed for your project) for the equipment you are planning to install. (Program representatives will review your application package and approve it, reject it, or advise you of upgrades in equipment that will save energy costs and/or increase your in

Support for Custom Energy-Efficiency Measures

Custom measures allows program participants the opportunity to receive an incentive for energy-efficiency measures that are not on the prescriptive equipment Incentive list, but are project/facility specific.

Incentives for Qualifying Equipment and Projects

Financial incentives are available for large and small projects. These incentives offset some or maybe even all! — of the added cost to purchase qualifying energy-efficient equipment, and provides significant long-term energy savings. Ranges of incentives are available for qualifying equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives

For specific details on equipment requirements and financial incentives, including incentives for equipment not listed here, contact a program representative. Fiscal year financial incentives will be limited to a maximum of \$500,000 per customer utility account and are available as long as permits are obtained.

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Equipment Incentives

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

More reasons for a smart start on your next project!

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the **online application forms**.

Please note that almost all equipment incentives require pre-approval before equipment is installed. (click for exceptions) To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specific details needed for your project) and a current utility bill(s).

In order to be eligible to receive financial incentives under this Program, Applicants must receive electric and/or gas service from one of the regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.



Electric Chillers

Water-cooled chillers (\$12 - \$170 per ton)
Air-cooled chillers (\$8 - \$52 per ton)

Gas Cooling

Gas absorption chillers (\$185-\$450 per ton)
Gas Engine-Driven Chillers (Calculated through Custom Measure F)

PAST PROGRAMS**TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US****Desiccant Systems** (\$1.00 per cfm - gas or electric)**Electric Unitary HVAC**

Unitary AC and split systems (\$73 - \$92 per ton)
 Air-to-air heat pumps (\$73 - \$92 per ton)
 Water-source heat pumps (\$81 per ton)
 Packaged terminal AC & HP (\$65 per ton)
 Central DX AC Systems (\$40 - \$72 per ton)
 Dual Enthalpy Economizer Controls (\$250)
 Occupancy Controlled Thermostats (\$75 each)
 A/C Economizing Controls (\$85 - \$170 each)

Ground Source Heat Pumps

Closed Loop (\$450-750 per ton)

Gas Heating

Gas-fired boilers < 300 MBH (\$300 per unit)
 Gas-fired boilers ≥ 300 MBH - 1500 MBH (\$1.75 per MBH)
 Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH (\$1.00 per MBH)
 Gas-fired boilers > 4000 MBH (Calculated through Custom Measure)
 Gas furnaces (\$300-\$400 per unit)
 Gas infrared heaters - indoor only (\$300 - \$500 per unit)
 Boiler economizing controls (\$1,200 - \$2,700 per unit)

Variable Frequency Drives

Variable air volume (\$65 - \$155 per hp)
 Chilled-water pumps (\$60 per hp)
 Compressors (\$5,250 to \$12,500 per drive)

Natural Gas Water Heating

Gas water heaters ≤ 50 gallons (\$50 per unit)
 Gas-fired water heaters > 50 gallons (\$1.00 - \$2.00 per MBH)
 Tankless water heaters replacing a free standing water heater > 82 energy factor (\$300 per heater)
 Gas-fired booster water heaters (\$17 - \$35 per MBH)

Premium Motors

Three-phase motors (\$45 - \$700 per motor) (**Incentive was discontinued effective March 1, 2013 except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe from the program commitment date to complete the installation.**)

Refrigerator/Freezer Case Premium Efficiency Motors (ECM)

Fractional (< 1 HP) Electronic Commutated Motors (ECM) (\$40 per for replacement of existing shaded-pole motor in refrigerated/freezer case)

Prescriptive Lighting

New Linear Fluorescent

T-12, HID and Incandescent to T-5 and T-8 (\$25 - \$200 per fixture) (**Note: T12 replacements are only available for buildings impacted by Hurricane Sandy**)

New Induction (\$70 per replaced HID fixture)

New LED

Screw-in/Plug-in (\$10 - \$20 per lamp)

Refrigerator/Freezer Case (\$30 - \$65 per fixture)

Outdoor pole/arm/wall-mounted luminaires (\$100 - \$175 per fixture)

Display case (\$30 per case)

Shelf-mounted display and task (\$15 per linear foot)

Wall-wash, desk, recessed (\$20 - \$35 per fixture)

Parking garage luminaires (\$100 per fixture)

Track or Mono-Point directional (\$50 per fixture)

Stairwell and Passageway luminaires (\$40 per fixture)

High-Bay, Low-Bay (\$150 per fixture)

Bollard (\$50 per fixture)

Luminaires for Ambient Lighting of Interior Commercial Space
Linear panels (\$50 per fixture)

Fuel pump canopy (\$100 per fixture)

LED retrofit kits (custom measures)

New Pulse-Start Metal Halide (\$25 per fixture)

Linear Fluorescent Retrofit (\$10 - \$20 per fixture)

Induction Retrofit (\$50 per retrofitted HID fixture)

New Construction/Complete Renovation (performance-based)

Note: Incentives for T-12 to T-5 and T-8 lamps with electronic ballast in facilities (\$10 per fixture, 1-4 lamps) and T-5/T-8 high bay fixtures (\$16 - per fixture) were discontinued effective March 1, 2013 for T-12 retrofits replacements except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe of one year from the project commitment date to complete the installation

Lighting Controls

Occupancy Sensors

Wall mounted (\$20 per control)

Remote mounted (\$35 per control)

Daylight dimmers (\$25 per fixture controlled, \$50 per fixture for office applications only)

Occupancy controlled hi-low fluorescent controls (\$25 per fixture controlled)

HID or Fluorescent Hi-Bay Controls

Occupancy hi-low (\$35 per fixture controlled)

Daylight dimming (\$45 per fixture controlled)

Refrigeration

Covers and Doors

Energy-Efficient doors for open refrigerated doors/covers (\$100 per door)

Aluminum Night Curtains for open refrigerated cases (\$3.50 per linear foot)

Controls

Door Heater Control (\$50 per control)

Electric Defrost Control (\$50 per control)

Evaporator Fan Control (\$75 per control)

Novelty Cooler Shutoff (\$50 per control)

Food Service Equipment

Cooking

Combination Electric Oven/Steamer (\$1,000 per oven)
 Combination Gas Oven/Steamer (\$750 per oven)
 Electric Convection Oven (\$350 per oven)
 Gas Convection Oven (\$500 per oven)
 Gas Rack Oven (\$1,000 single, \$2,000 double)
 Gas Conveyor Oven (\$500 small deck, \$750 large deck)
 Electric Fryer (\$200 per vat)
 Gas Fryer (\$749 per vat)
 Electric Large Vat Fryer (\$200 per vat)
 Gas Large Vat Fryer (\$500 per vat)
 Electric Griddle (\$300 per griddle)
 Gas Griddle (\$125 per griddle)
 Electric Steam Cooker (\$1,250 per steamer)
 Gas Steam Cooker (\$2,000 per steamer)

Holding

Full Size Insulated Cabinets (\$300 per cabinet)
 Three Quarter Size Insulated Cabinets (\$250 per cabinet)
 Half Size Insulated Cabinets (\$200 per cabinet)

Cooling

Glass Door Refrigerators (\$75 - \$150 per unit)
 Solid Door Refrigerators (\$50 - \$200 per unit)
 Glass Door Freezers (\$200 - \$1,000 per unit)
 Solid Door Freezers (\$100 - \$600 per unit)
 Ice Machines (\$50 - \$500 per unit)

Cleaning

Dishwashers (\$400 - \$1,500 per unit)

Other Equipment Incentives*

Performance Lighting (\$1.00 per watt per square foot below program incentive threshold, currently 5% more energy efficient than ASHRAE 2007 for New Construction only.)

Custom electric and gas equipment incentives (not prescriptive)

*Equipment incentives are calculated based on type, efficiency, size, and application and are evaluated on a case-by-case basis. Contact us for details.

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II. DIRECT INSTALL



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NEW JERSEY'S CLEAN ENERGY PROGRAM

DIRECT Install

Let us pay up to 70% of your energy efficiency upgrade.

Sometimes, the biggest challenge to improving energy efficiency is knowing where to and how to get through the process. Created specifically for existing small to medium facilities, Direct Install is a turnkey solution that makes it easy and affordable to upgrade high efficiency equipment. Direct Install is designed to cut your facility's energy costs replacing lighting, HVAC and other outdated operational equipment with energy efficient alternatives. The program pays up to 70% of retrofit costs, dramatically improving your payback on the project. There is a \$125,000 incentive cap on each project.

ELIGIBILITY



Existing small to mid-sized commercial and industrial facilities with a peak electric demand that did not exceed 200 kW in any of the preceding 12 months are eligible to participate in Direct Install. Applicants will submit the last 12 months of electric utility bills indicating that they are below the demand threshold and have occupied the building during that time. Buildings must be located in New Jersey and served by the state's public, regulated electric or natural gas utility companies.

SYSTEMS & EQUIPMENT ADDRESSED BY THE PROGRAM

Lighting
Heating, Cooling & Ventilation (HVAC)
Refrigeration
Motors
Natural Gas
Variable Frequency Drives



Measures eligible for Direct Install are limited to specific equipment categories, types and capacities. Boilers may not exceed 500,000 Btuh and furnaces may not exceed 140,

III. PAY FOR PERFORMANCE (P4P)



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Pay for Performance - Existing Buildings

Download program applications and incentive forms.

The Greater the Savings, the Greater Your Incentives

Take a comprehensive, whole-building approach to saving energy in your existing facility. Earn incentives that are directly linked to your savings. Pay for Performance relies on a



program partners who provide technical services under direct contract to you. Acting as your energy expert, your partner will develop a whole-building energy reduction plan for each project with a whole-building technical component of a traditional energy audit, a financial plan for full implementation of energy efficient measures and a construction schedule for installation.

Eligibility

Existing commercial, industrial and institutional buildings with a peak demand over 100 kW for any of the preceding twelve months are eligible to participate including hotels and casinos, large office buildings, family buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Buildings that fall into the following customer classes are not required to meet the 100 kW demand threshold to participate in the program: hospitals, public colleges and universities, 501(c)(3) non-profit organizations, affordable multifamily housing, and local governmental entities. Your energy reduction plan will define a comprehensive package of measures capable of reducing the existing energy consumption of your building by 15% or more.

Exceptions to the 15% threshold requirement may be made for certain industrial, manufacturing, water treatment and datacenter building types whose annual energy consumption is heavily weighted on process loads. Details are available in the high energy intensity section of this page.

ENERGY STAR Portfolio Manager

Pay for Performance takes advantage of the ENERGY STAR Program with Portfolio Manager, EPA's interactive tool that allows facility managers to track and evaluate energy and water consumption across all of their buildings. The tool provides the opportunity to load in the characteristics and energy usage of your buildings and determine an energy performance benchmark score. You can then assess energy management goals over time, identify strategic opportunities for savings, and receive EPA recognition for superior energy performance.



This rating system assesses building performance by tracking and scoring energy use in your facilities and comparing it to similar buildings. That can be a big help in locating opportunities for cost-justified energy efficiency upgrades. And, based on our findings, you may be invited to participate in the Building Performance with ENERGY STAR initiative and receive special recognition as an industry leader in energy efficiency.

Incentives

**OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS**

Pay for Performance incentives are awarded upon the satisfactory completion of three p milestones:

EDA PROGRAMS

Incentive #1 - Submittal of complete energy reduction plan prepared by an app program partner - Contingent on moving forward, incentives will be between \$5 \$50,000 based on approximately \$.10 per square foot, not to exceed 50% of th annual energy expense.

SBC CREDIT PROGRAM

Incentive #2 - Installation of recommended measures - Incentives are based on the projected level of electricity and natural gas savings resulting from the installation of comprehensive energy-efficiency measures.

PAST PROGRAMS

TOOLS AND RESOURCES

Incentive #3 - Completion of Post-Construction Benchmarking Report - A completed report verifying energy reductions based on one year of post-

PROGRAM UPDATES

implementation results. Incentives for electricity and natural gas savings will be based on actual savings, provided that the minimum performance threshold of savings has been achieved.

CONTACT US



A detailed Incentive Structure document is available on the applications and form

Steps to Participation

[Click here](#) for a step-by-step description of the program.

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PAY FOR PERFORMANCE APPLICATION FORM

July 1, 2013 - June 30, 2014

Utility Serving Applicant: ☐ Atlantic City Electric ☐ Jersey Central Power & Light ☐ PSE&G
☐ New Jersey Natural Gas ☐ Elizabethtown Gas ☐ Rockland Electric Co. ☐ South Jersey Gas
☐ Other Electric Service Provider (please specify): _____
☐ Other Fuel Provider: _____ ☐ Oil: _____ ☐ Other (Please specify): _____

Instructions

1. Read the program material to determine project qualification.
2. Read the Participation Agreement and sign where indicated.
3. Fill out all applicable spaces on this form.
4. Provide a copy of the customer's company W-9 form.
5. Provide the most recent consecutive 12 month period of utility bills for the project.

6. Provide brief description of facility.
7. Partner must submit the application package via e-mail, mail or fax DIRECTLY to the Market Manager – see back of this form.

Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.

Customer/Owner Information (payment will be made to entity entered here)

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone/Fax	E-mail	Federal ID/SSN	

Partner Information

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone	Fax	E-mail	

Project Information

Project Name			
Building Address		City	State Zip
Utility Account Number(s): Electric		Gas	
* Note: Please use the back of this page for additional utility accounts if quantity exceeds space allotment.			
Annual Peak kW Demand	Building Type		Number of Buildings
Size of Building(s) (gross sq/ft)		Direct, Master or Sub Metered	

Funding

☐ Check the box if an Energy Savings Improvement Program (ESIP) will be a source of funding. ESIP allows government agencies to pay for energy related improvements using the value of the resulting energy savings.

Do you expect to receive funding under any other efficiency programs? ☐ No ☐ Yes If Yes, please specify below:

Utility Program #1 – Utility: _____	Program Name: _____
Utility Program #2 – Utility: _____	Program Name: _____
Federal Program #1 – Organization: _____	Program Name: _____
Federal Program #2 – Organization: _____	Program Name: _____
Other Program – Organization: _____	Program Name: _____

Additional Project information

Additional Utility Account(s)

Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number

Additional Comments:

Complete this application form and send it directly to the Commercial/Industrial Market Manager by e-mail, mail or fax.

New Jersey's Clean Energy Program
c/o TRC Energy Services-P4P
900 Route 9 North, Suite 404 • Woodbridge, NJ 07095

Phone: 866-657-6278 • Fax: 732-855-0422
E-mail: P4P@NJCleanEnergy.com

Visit our website: NJCleanEnergy.com/P4P

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*Incentives/Requirements subject to change.



002-FY14-04/14

Pay For Performance-Existing Buildings

Participation Agreement

Definitions:

Design Incentives – Incentives that may be offered to design professionals by the Program.

Design Services – Services that may be offered to design professionals under the Program.

Energy-Efficient Measures – Any device eligible to receive a Program Incentive payment through the NJ Clean Energy Commercial and Industrial Program (New Jersey SmartStart Buildings).

New Jersey Utilities – The regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

Administrator – New Jersey Board of Public Utilities, Office of Clean Energy

Participating Customers – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

Product Installation or Equipment Installation – Installation of the Energy-Efficient Measures.

Projects with a contract threshold of \$14,187 (increasing to \$15,444 effective July 1, 2014) are required to pay no less than prevailing wage rate to workers employed in the performance of any construction undertaken in connection with Board of Public Utilities financial assistance, or undertaken to fulfill any condition of receiving Board of Public Utilities financial assistance, including the performance of any contract to construct, renovate or otherwise prepare a facility, the operations of which are necessary for the receipt of Board of Public Utilities financial assistance. By submitting an application, or accepting program incentives, applicant agrees to adhere to New Jersey Prevailing Wage requirements, as applicable.

Program – The Commercial and Industrial Energy-Efficient Construction Program (New Jersey SmartStart Buildings) offered herein by the New Jersey Board of Public Utilities, Office of Clean Energy pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

Program Incentives – Refers to the amount or level of incentive that the Program provides to Participating Customers pursuant to the Program offered herein (see description under "Incentive Amount" heading).

Program Offer – Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities identified above.

Program Manager – TRC Energy Services.

Application and Eligibility Process – The Program pays incentives after the installation of qualified energy-efficient

measures that were pre-approved (for exceptions to this condition, please refer to "Exceptions for Approval".) In order to be eligible for Program Incentives, a Customer, or an agent (contractor/vendor) authorized by a Customer, must submit a properly completed application package. The package must include an application signed by the customer; a complete (current) utility bill; and technology worksheet and manufacturer's cut sheets (where appropriate). This information must be submitted to the Program Manager before equipment is installed. Applications for measures that are self installed by customers must be submitted by the customer and not the sales vendor of the measure, however, the customer may elect to assign payment of the incentive to the sales vendor. This application package must be received by the Program Manager on or before June 30, 2014 in order to be eligible for the fiscal year July 1, 2013-June 30, 2014 incentives. The Program Manager will review the application package to determine if the project is eligible for a Program Incentive. If eligible, the Customer will receive an approval letter with the estimated authorized incentive amount and the date by which the equipment must be installed in order for the approval to remain in effect. Upon receipt of an approval letter, the Customer may then proceed to install the equipment listed on the approved application. Equipment installed prior to the date of the Program Manager's approval letter is not eligible for an incentive. The Program Manager reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the approval letter. All equipment must be purchased within 12 months of date of application. **Any Customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

Exceptions for Approval – The Application and Eligibility Process pertains to all projects except for those involving either Gas Heating, Unitary HVAC or Motors having an incentive amount less than \$5,000 that were installed within 12 months of receipt of the application. These measures, at this incentive level, may be installed without prior approval. In addition, but at the sole discretion of the Program Manager, emergency replacement of equipment may not require a prior approval determination and letter. **In such cases, please notify the Program Manager of such emergencies as early as possible, that an application will soon be sent in that was not pre-approved.**

Post-Installation Approval – After installation is completed, the Customer, or an agent authorized by the Customer, must finalize and submit an invoice for the purchase of the equipment (material cost must be broken out from labor costs), and any other required documentation as specified on the equipment application or in the Program Manager's initial approval letter.

Please refer to the program guide on the NJCleanEnergy.com/ssb website for the complete Application and Eligibility Process.

The Program Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing product or equipment (if applicable) and the Energy-Efficient Measures

installed under this Program, either prior to issuing incentives or at a later time.

Energy-Efficient Measures must be installed in buildings located within a New Jersey Utilities' service territory and designated on the Participating Customer's incentive application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program materials and incentive applications. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease. Design Incentives are available to design professionals as described in the Program materials and applications. A different and separate agreement must be executed by participating design professionals to be eligible for this type of incentive. The design professional does not need to be based in New Jersey.

Equipment procured by Participating Customers through another program offered by New Jersey's Clean Energy Program or the New Jersey Utilities, as applicable, is not eligible for incentives through this program. Customers who have not contributed to the Societal Benefits Charge of the applicable New Jersey Utility are not be eligible for incentives offered through this program.

Incentive Amount – Program Incentives will equal either: a) the approved Program Incentive amount, or b) the actual equipment cost of the Energy-Efficient Measure, whichever is less, as determined by the Program Manager. Products offered at no direct cost to the customer are ineligible. Incomplete application submissions, applications requiring inspections and unanticipated high volume of activities may cause processing delays. Program Incentives are limited to \$500,000 per utility account in a calendar year. Contact the Program Manager regarding any questions.

Tax Liability – The Program Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number to the Program Manager on the application form in order to receive a Program Incentive. In addition, Participating Customers must also provide a Tax Clearance Form (entitled "Business Assistance or Incentive Clearance Certificate") that is dated within 90 days of equipment installation.

Endorsement – The Program Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

Warranties – THE PROGRAM MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITLY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.

Limitation of Liability – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against the Program Manager or the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Program Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Program Manager, its representatives, or subcontractors, or the Administrator, be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Program Manager under this Program shall be individual, and not joint and/or several.

Assignment – The Participating Customer may assign Program Incentive payments to a specified vendor.

Participating Customer's Certification – Participating Customer certifies that he/she purchased and installed the equipment listed in their application at their defined New Jersey location. Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements listed in the application.

Termination – The New Jersey Board of Public Utilities reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

Acknowledgement – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Program Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the NJ SmartStart Buildings Program. Additionally, I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program.

CUSTOMER'S SIGNATURE
PARTNER SIGNATURE
By signing, I certify that I have read, understand and agree to the Participation Agreement listed above.

IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)



Your Power to Save

At Home, for Business, and for the Future

[About Us](#) | [Press Room](#) | [Library](#)

HOME

RESIDENTIAL

COMMERCIAL, INDUSTRIAL
AND LOCAL GOVERNMENT

COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND
FUEL CELLSLOCAL GOVERNMENT ENERGY
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

PAST PROGRAMS

TOOLS AND RESOURCES

PROGRAM UPDATES

CONTACT US

Home » Commercial & Industrial » Programs

Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. The ESIP provides all government agencies in New Jersey with a flexible tool to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements.

This Local Finance Notice outlines how local governments can develop and implement an ESIP for their facilities. Below are two sample RFPs:

Local Government
School Districts (K-12)

All RFPs must be submitted to the Board for approval at ESIP@bpu.state.nj.us.

The Board also adopted protocols to measure energy savings:

Measuring Energy Savings
Procedures for Implementation

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Local units considering an ESIP should carefully review the Local Finance Notice, the law, and consult with qualified professionals to determine how they should approach the task.

The NJ Board of Public Utilities sponsored Sustainable Jersey in the creation of an ESIP Guidebook that explains how to implement the program. The guidebook also includes a list of successful projects and a list of helpful resources.

FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit as prescribed in P.L.2012 c.55.

ENERGY REDUCTION PLANS

If you have an ESIP plan that needs to be submitted to the Board of Public Utilities, please email it to ESIP@bpu.state.nj.us. Please limit the file size to 3MB (or break it into smaller files).

Frankford Township School District
Northern Hunterdon-Voorhees Regional High School
Manalapan Township (**180 MB** - Right Click, Save As)

ESIP PROGRAM

Final version 42413

BPU RULES

1. Public Entity must decide if they will use an ESCO or DIY method or Hybrid thereof prior to issuing the RFP and the RFP must state the intended method. A change in the project procurement model after the RFP closing date will be cause for immediate rejection and disqualification of potential Clean Energy program incentives.
2. RFP procedures shall be adhered to as per the legislation, including the use of BPU approved forms. Any alteration of the forms, without prior approval from the BPU shall be grounds for rejection.
3. RFP must include copy of an audit (ASHRAE Level II w/Level III for lighting) and audit must be prepared by a firm classified by DPMC in the 036 discipline.
4. All firms, including professional services, whether using ESCO or DIY model, must be DPMC classified.
5. If an Architect is engaged by the public entity, the architectural fees are the responsibility of the public entity and must be paid directly to the firm. These fees may be included in the energy cost savings analysis and payback.

ESCO's may contract directly with an architectural firm, in which case the architectural firm serves as a subcontractor to the ESCO and the project related service costs may be included within the project's economic model.

6. Public entity shall conduct pre-bid meetings and site visits per existing statutes.

In the interest of open public bidding transparency, it is a requirement of the BPU that all proposers must attend the pre-proposal bid meeting.

7. There shall be no negative cash flow in any year of the program.
section 7 (1)(a)
"the energy savings resulting from the program will be sufficient to cover the cost of the program's energy conservation measures."
8. SREC values are not permitted to be used in the energy cost savings calculations.
9. Capital cost avoidance values are not to be used in the energy savings calculations.
10. Operational and Maintenance (O&M) cost savings may be permitted in the cost savings calculations, but only with supporting documentation.
11. Blended utility rates shall not be permitted. Use the actual utility tariff or local contracted rates if there is a third party supplier.

For the RFP proposals, the public entity shall define the utility rates in the RFP

12. Contracted third party utility rates may only be used for the term of the contract (5 yr. maximum)
Subsequent years are to be projected at the utility tariff rates plus the annual BPU escalation rates.
13. Public entity shall conduct M&V (measurement and verification) at the one (1) year operational date and shall provide a copy of the M&V report to the Board of Public Utilities.

For the RFP proposals, the ESCO shall provide the cost for the one (1) year M&V only. For comparative purposes, the one year M&V pricing shall be indicated on the proposal Form VI, under the "Annual Service Costs" column. Additional M&V costs are at the discretion of the local unit and are not to be included in the proposal.

14. The decisions made by BPU staff regarding compliance or other issues that arise in connection with the RFP procurement process shall be considered a final decision of the BPU. Any appeal will need to be through the New Jersey Superior Court, Appellate Division.
15. For the RFP proposals only, Demand Response (DR) revenues claimed by ESCO's can only be projected for a maximum period of three (3) years. DR revenue projections beyond three years will not be permitted. DR revenues must be included and presented under the "Energy Rebates/Incentives" column of FORM VI.
16. ESCO "fees" proposed during the RFP phase of the project cannot increase post-award. ESCO's are required to maintain the fee percentages through final contract negotiations and construction of the Board approved Energy Savings Plan
17. Public Bid openings shall be held on the due date of the proposal submissions. The public entity shall announce the name of the bidder and the total dollar amount. After award of a contract, all proposals received will be made available by the owner for public inspection
18. Rejection of bids by the public entity shall be conducted in accordance with the appropriate sections of the applicable legislation, as stated in Title 40A:11-13.2. Additionally all proposals must be returned to the respective ESCO's upon rejection.
19. Field changes that exceed 5% of the project cost require BPU approval.
20. Energy Savings Plans (ESP) that is dependent upon incentives from the Clean Energy Program must review the current program requirements, at the time of application, for each incentive to insure eligibility. If any program incentive is denied, resubmission of all ESIP related forms will be necessary to remain ESIP qualified.

APPENDIX E

Photovoltaic Analysis

Photovoltaic (PV) Solar Power Generation - Screening Assessment

NEWARK PUBLIC SCHOOL DISTRICT AMERICAN HISTORY HIGH SCHOOL

Cost of Electricity	\$0.14	/kWh
Electricity Usage	465,300	kWh/yr
System Unit Cost	\$4,000	/kW

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Budgetary	Annual Utility Savings				Estimated	Total		New Jersey	Payback	Payback
Cost					Maintenance	Savings	Federal Tax	Renewable	(without	(with
					Savings		Credit	** SREC	SREC	SREC
\$	kW	kWh	therms	\$	\$	\$	\$	\$	Years	Years
\$680,000	170.0	212,324	0	\$29,725	0	\$29,725	\$0	\$32,910	22.9	10.9

** Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$155 /1000kwh

Area Output*

3,735 m²
40,201 ft²

Perimeter Output*

453 m
1,486 ft

Available Roof Space for PV:

(Area Output - 10 ft x Perimeter) x 85%
21,541 ft²

Approximate System Size:

Is the roof flat? (Yes/No) Yes

8 watt/ft²
172,330 DC watts
170 kW Enter into PV Watts

PV Watts Inputs***

Enter into PV Watts (always 20 if flat, if
Array Tilt Angle 20 pitched - enter estimated roof angle)
Array Azimuth 180 Enter into PV Watts (default)
Zip Code 07103 Enter into PV Watts
DC/AC Derate Factor 0.83 Enter into PV Watts



PV Watts Output

212,324 annual kWh calculated in PV Watts program

% Offset Calc

Usage 465,300 (from utilities)
PV Generation 212,324 (generated using PV Watts)
% offset 46%

* <http://www.freemaptools.com/area-calculator.htm>

** <http://www.flettexchange.com>

*** http://gisatnrel.nrel.gov/PVWatts_View/index.html



* * *

AC Energy
&
Cost Savings



Station Identification	
City:	Newark
State:	New_Jersey
Latitude:	40.70° N
Longitude:	74.17° W
Elevation:	9 m
PV System Specifications	
DC Rating:	170.0 kW
DC to AC Derate Factor:	0.830
AC Rating:	141.1 kW
Array Type:	Fixed Tilt
Array Tilt:	20.0°
Array Azimuth:	180.0°
Energy Specifications	
Cost of Electricity:	14.0 ¢/kWh

Results			
Month	Solar Radiation (kWh/m ² /day)	AC Energy (kWh)	Energy Value (\$)
1	2.78	12418	1738.52
2	3.54	14307	2002.98
3	4.35	18941	2651.74
4	4.95	20078	2810.92
5	5.69	23311	3263.54
6	5.86	22548	3156.72
7	5.73	22512	3151.68
8	5.47	21267	2977.38
9	4.91	19052	2667.28
10	3.99	16526	2313.64
11	2.68	11092	1552.88
12	2.35	10272	1438.08
Year	4.36	212324	29725.36

*

[About the Hourly Performance Data](#)
[Saving Text from a Browser](#)

Run [PVWATTS v.1](#) for another US location or an International location
Run [PVWATTS v.2](#) (US only)

Please send questions and comments regarding PVWATTS to [Webmaster](#)

[Disclaimer and copyright notice](#)



Return to RReDC home page (<http://www.nrel.gov/rredc>)

APPENDIX F

Photos



1: Visible gap around door edges



2: Existing hot water heat exchanger



3: Existing steam boilers



4: Hot water pump motors



5: Heating and Ventilation (HV) unit in fan room



6: Johnson Metasys controls system



7: Domestic hot water (DHW) heaters



8: Example lighting fixtures in media center

APPENDIX G

EPA Portfolio Manager



ENERGY STAR® Statement of Energy Performance

20

ENERGY STAR®
Score¹

American History High School

Primary Property Function: K-12 School
Gross Floor Area (ft²): 115,485
Built: 1911

For Year Ending: March 31, 2013
Date Generated: May 06, 2014

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address

American History High School
74 Montgomery St.
Newark, New Jersey 07103

Property Owner

Newark Public Schools
2 Cedar Street
Newark, NJ 07102
() -

Primary Contact

Newark Public Schools
2 Cedar Street
Newark, NJ 07102
9737337334
webmaster@nps.k12.nj.us

Property ID: 3944305

Energy Consumption and Energy Use Intensity (EUI)

Site EUI	Annual Energy by Fuel	National Median Comparison
126.4 kBtu/ft²	Fuel Oil (No. 2) (kBtu) 6,004,932 (41%)	National Median Site EUI (kBtu/ft²) 94.9
	Electric - Grid (kBtu) 1,826,102 (12%)	National Median Source EUI (kBtu/ft²) 122.9
	Natural Gas (kBtu) 6,767,127 (46%)	% Diff from National Median Source EUI 33%
Source EUI	Annual Emissions	
163.7 kBtu/ft²	Greenhouse Gas Emissions (Metric Tons CO2e/year) 1,036	

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

,
() -



Professional Engineer Stamp
(if applicable)