

WILLIAM PATTERSON UNIVERSITY

MATELSON HALL

300 Pompton Road, Wayne NJ 07470

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM
FOR
NEW JERSEY
BOARD OF PUBLIC UTILITIES**

July 2014

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CHA PROJECT NO. 28661

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REPORT DISCLAIMER

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within $\pm 20\%$, and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for William Patterson University (WPU) in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost are also identified during the study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
Matelson Hall	300 Pompton Road, Wayne NJ 07470	34,000	1964

The potential total annual energy and cost savings for the recommended energy conservation measures (ECM) identified in the survey are shown below:

Building Name	Electric Savings (kWh)	NG Savings (therms)	Total Savings (\$)	Payback (years)
Matelson Hall	69,310	2,884	12,481	18.9

Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 6.0.

Each measure recommended by CHA typically has a stand-alone simple payback period of 15 years or less. However, if the owner chooses to pursue an Energy Savings Improvement Plan (ESIP), high payback measures could be bundled with lower payback measures which ultimately can result in a payback which is favorable for an ESIP project to proceed. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment due to its age, such as a boiler for example.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

Summary of Energy Conservation Measures

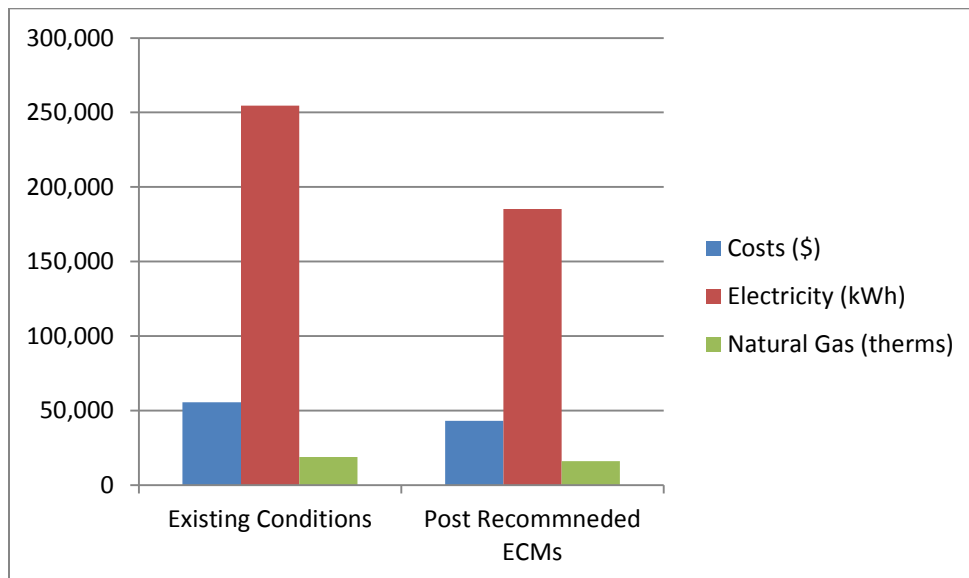
ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
ECM-1	Install Occupancy Sensors/Thermostats for Fan Coil Units	185,778	7,149	26.0	0	26.0	Y
ECM-2	Replace Electric DHW Heater with Gas Fired Condensing Heater	28,361	3,177	8.9	300	8.8	Y
ECM-3	Install Vending Misers	560	629	0.9	0	0.9	Y
ECM-4	Replace High Flow Plumbing Fixtures with Low Flow Plumbing Fixtures	283,238	1,725	164.2	0	164.2	N
ECM-L1**	Lighting Replacements / Upgrades	19,847	1,402	14.2	4,815	10.7	N
ECM-L2**	Install Lighting Controls (Add Occupancy Sensors)	1,350	233	4.6	175	5.0	N
ECM-L3	Lighting Replacements with Controls (Occupancy Sensors)	21,197	1,526	13.9	4,990	10.6	Y
Total**		519,133	14,206	36.5	5,290	36.2	
Total (Recommended)		235,896	12,481	18.9	5,290	18.5	

* Incentive shown is per the New Jersey SmartStart Program.

** These ECMs are not included in the Total, as they are alternate measures not recommended.

If WPU implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	55,576	43,095	22%
Electricity (kWh)	254,600	185,290	27%
Natural Gas (therms)	18,843	15,959	15%
Site EUI (kbtu/SF/Yr)	81.0	65.5	



2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHAs site visit. See appendix B for detailed information on mechanical equipment, including capacities, model numbers and age. See appendix F for some representative photos of some of the existing conditions observed while onsite.

Building Name: Matelson Hall

Address: 300 Pompton Road, Wayne NJ 07470

Gross Floor Area: 34,000

Number of Floors: 4

Year Built: 1961



Building Envelope

Description of Spaces: The building serves as a residence building and classrooms. It includes classrooms, offices, lounges, meeting rooms, laundry rooms, dormitory rooms, rest rooms and mechanical rooms

Description of Occupancy: The building serves as a residence building for about 60 students. There are about 6 office staff and housekeeping staff.

Number of Computers: The building has approximately 70 desktop and laptop computers.

Building Usage: The building operates 24/7 during the school year which is approximately 34 weeks per year. Occasionally, it is also used for temporary student residency during summer and winter semester sections.

Construction Materials: The building is constructed of structural steel framing, concrete masonry units (CMU) with brick façade.

Roof: The roof of this building is a pitched roof covered with green corrugated metal roof sheets. The roof appears to be in good condition.

Windows: The windows in this building are double pane windows with window mesh screens. The windows are in good condition.

Exterior Doors: Exterior doors throughout the school are aluminum frame with double pane safety glass. Sweeps on exterior doors are still in good condition.

No ECMs are evaluated related to the building envelop.

Heating Ventilation & Air Conditioning (HVAC) Systems

Heating: The majority of the building is heated by a two-pipe heating/cooling system. Control valves in the primary loops change the piping connection from the chiller to the boilers during the heating season. Two Aerco Benchmark 2.0 boilers are used to provide the heating hot water (HHW) for the heating loop. Each of the boilers has a rated energy input of 2,000 MBH and efficiency ranging from 87% to 98% depending on the return water temperature. The HHW/CHW loop is circulated by two 7.5HP lead/lag pumps. Each room has fan coil units or cabinet units to provide heating/cooling.

Cooling: The chilled water loop share the same pumping system as the HHW system. White Hall shares the same chiller with White Hall. The shared 190 ton York pad mounted air cooled chiller located on the ground outside provides chilled water for both White Hall and Matelson Hall. The chiller appears to be in poor condition and therefore an ECM related to replace chiller is evaluated in the White Hall report.

Ventilation: Each fan coil unit has an air intake grill to the outdoor and ventilates the offices and student rooms. These fan coil units provide minimum ventilation. No ECM is evaluated for ventilation system.

Exhaust: This building has multiple fractional HP exhaust fans for restrooms and general exhaust. The exhaust fans are located on the pitched roof and not accessible. Therefore, the capacities of fan motors are unknown. However, discussing with the school staff, it was noted that the exhaust fans are working well; therefore, no ECMs were evaluated for the exhaust fans.

Controls Systems

The building does not have a central control system and most of the HVAC system is manually controlled after discussing with the staff. An ECM related to connect the fan coil units to the DDC system is evaluated.

Domestic Hot Water Systems

The DHW is provided by a State electric DHW heater which as a rated heating capacity of 6 kW. An ECM related to replace the electric DHW heater with a high efficiency condensing heater is evaluated.

Kitchen Equipment

There is no kitchen in this building and therefore no ECM related to kitchen equipment is evaluated.

Plug Load

This building has computers, monitors TVs, residential appliances (microwave, refrigerator) and vending machines which contribute to the plug load in the building. The installation of vending machine occupancy sensors has been evaluated in an effort to reduce the plug load in the building.

Plumbing Systems

The restrooms contain older style toilets that utilize a higher volume of water per flush (3.5 GPF) than currently available new units. The sink faucets are double handle type and do not appear to have low-flow type aerators, dispensing at 2.5 GPM. An ECM is included to evaluate the water savings potential of installing low- flow plumbing fixtures.

Lighting Systems

The building has a mixture of 32W/25W T-8 fluorescent and compact fluorescent lights. The majority of lighting fixtures in the common areas are 32W T-8 fluorescent fixtures. The dormitory rooms are identical after discussion with the school staff and therefore 10% of the rooms were surveyed. The bedroom has a wall mounted CFL and the students may have desk lights or floor lights which are not counted in this study. All of the lights in this building are controlled by manual switches. There are eight wall mounted induction lights fixtures used as exterior lights. We have provided three alternatives for lighting that include adding occupancy sensors to the existing lights, replacing the lights with LED lights and a third ECM that evaluates adding occupancy sensors to the proposed LED lights.

3.0 UTILITIES

Natural gas and electricity are metered into this building under Account # 67-516-814-02. Utilities used by the building are delivered and supplied by the following utility companies:

	Electric	Natural Gas
Deliverer	PSE&G	PSE&G
Supplier	Direct Energy	HESS

For the 12-month period ending in January 2014, the utilities usages and costs for the building were as follows:

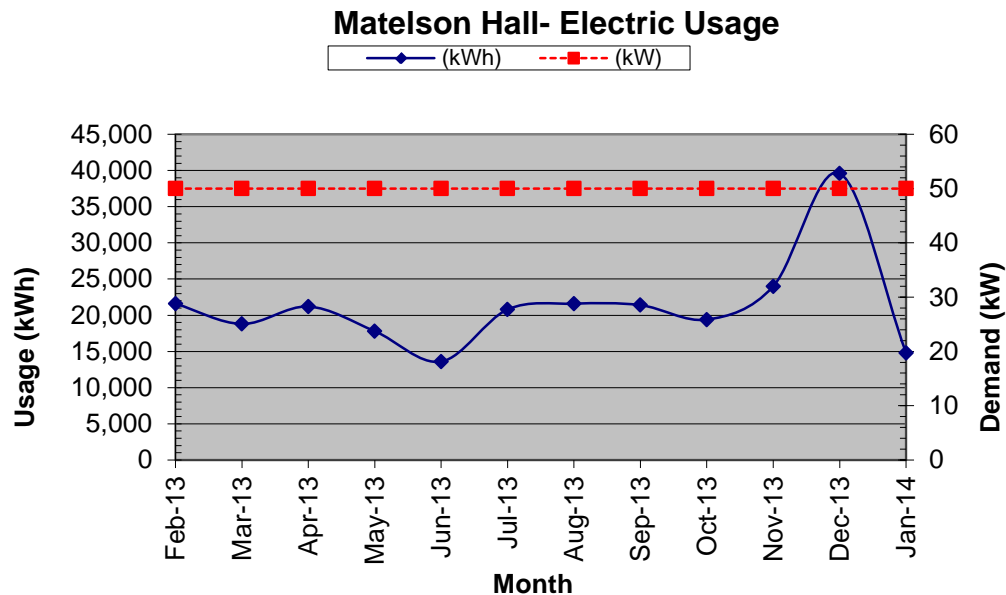
Electric		
Annual Consumption	254,600	kWh
Annual Cost	34,406	\$
Blended Unit Rate	0.14	\$/kWh
Supply Rate	0.11	\$/kWh
Demand Rate	11.93	\$/kW
Peak Demand	50.0	kW
Natural Gas		
Annual Consumption	18,843	Therms
Annual Cost	21,170	\$
Unit Rate	1.12	\$/therm

Blended Rate: Average rate charged determined by the annual cost / annual usage

Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)

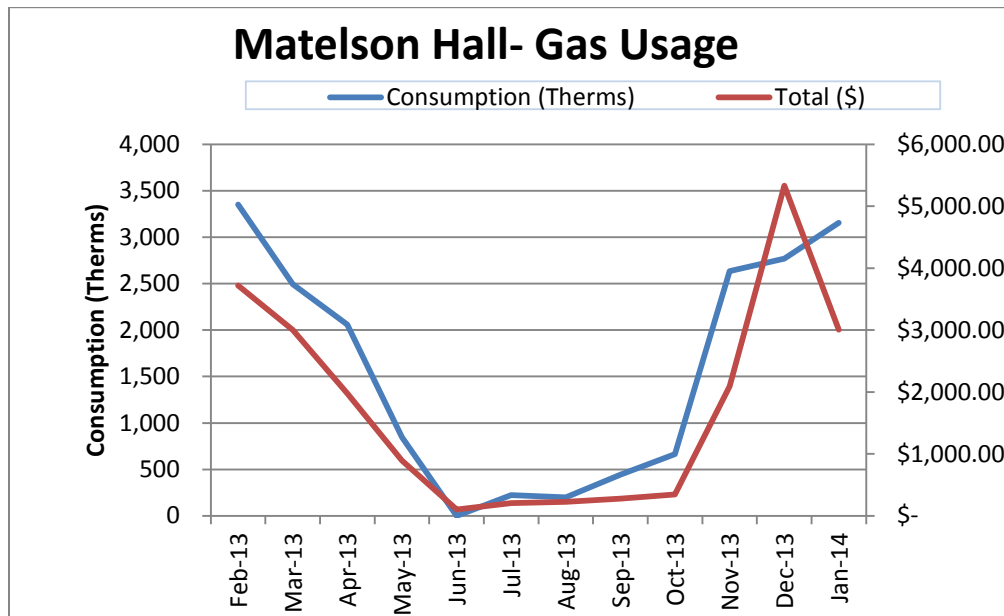
Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)

*The missing demand usage and kWh usage in some months are estimated and highlighted in the utility spreadsheet



The building has pretty consistent electric usage throughout the year except June and December. It is believed that the usage fluctuation is correlated to building occupancy and activity level. The electric usage of the chiller shared with White Hall is likely not

metered by the meter of this building. Therefore, the electric usage is consistent throughout the year.



The natural gas usage in this building is for heating hot water heating only. The gas usage during the heating season is correlated to winter weather conditions.

See Appendix A for utility analysis.

Under New Jersey's energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*				Recommended to Shop for Third Party Supplier?
Utility	Units	School Average Rate	NJ Average Rate	
Electricity	\$/kWh	\$0.14	\$0.13	Y
Natural Gas	\$/Therm	\$1.12	\$0.96	Y

* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)

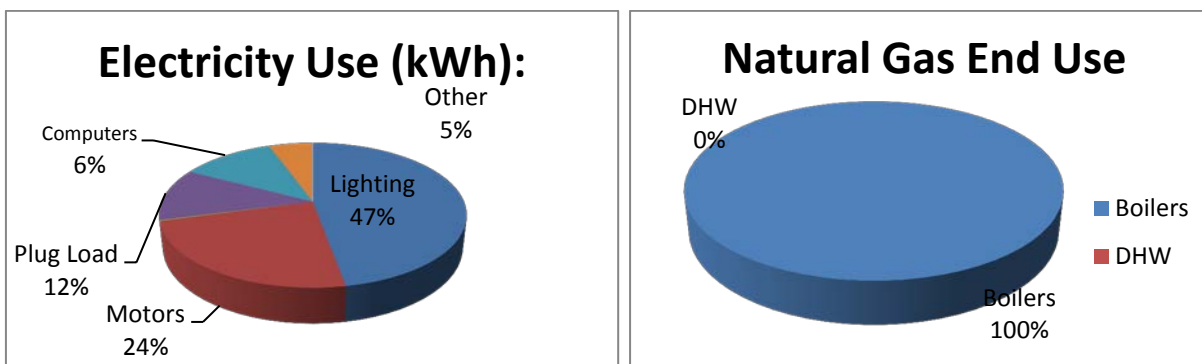
Additional information on selecting a third party energy supplier is available here:

<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building's service area.

The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

Site End-Use Utility Profile



*it appears that the chiller electric usage is on a different meter which was not found during this study. Therefore, it is believed that the electric usage analyzed here did not include the chiller electric usage.

4.0 BENCHMARKING

The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft²/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase. However, the EPA does not have score for all types of buildings. The buildings that do not have energy rating now are compared with national median EUI.

The site EUI is the amount of heat and electricity consumed by a building as reflected in utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity, such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site, which provide an equivalent measure for various types of buildings with differing energy sources. The results of the benchmarking are contained in the table below.

Site EUI kBtu/ft ² /yr	Source EUI (kBtu/ft ² /yr)	Energy Star Rating (1-100)
81	138.4	N/A

The building has lower EUIs than the national median EUIs (national median site EUI is 153.6 kBtu/ft² and national median source EUI is 262.6 kBtu/ft²), and is considered an energy efficient building.

5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low- or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- electrical usage (kWh=Kilowatt-hour),
- electrical demand (kW=kilowatts),
- natural gas (therms=100,000 Btu),
- propane gas (gallons=91,650 Btu),
- fuel oil (gallons =138,700 Btu), and
- water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI, which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment's future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.

5.1 ECM-1 Install Occupancy Sensors/DDC to Control Individual Fan Coil Units

Each living room and bedroom in this building has a fan coil (FC) unit which is currently controlled by a manually adjusted controller. The temperature in each room is not accurately controlled and the fan coil units are running all the time regardless of the rooms are occupied or not. During the site visit, it was found that the dorms are not occupied, however, some of the fan coil units were left on. Occupancy sensors that control the FC units would help reduce the energy usage in the building. It should be noted that the occupancy sensors could be shared with the lighting to reduce the first cost. The occupancy sensors would be connected to the DDC system and set the rooms to unoccupied mode when the room is not occupied for 15 minutes and return to the occupied mode once they sense occupancy.

To implement this ECM, occupancy sensors, thermostats and a DDC system would be installed and connected to operate the fan coil units and reset the room temperature during unoccupied hours.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-1 Install Occupancy Sensors/DDC to Control Individual Fan Coil Units

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
185,778	0	18,739	4,113	7,149	0.2	0	26.0	26.0

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended because this technology is being recommended for the other dorms.

5.2 ECM-2 Replace the Electric DHW Heater with a Condensing Gas Fired Heater

The DHW is provided by a State electric DHW heater which as a rated heating capacity of 6 kW. Using electricity to produce hot water is not cost effective. It is suggested to replace this heater with a gas fired condensing heater. Energy savings could be realized by replacing the 6 kW electric heater with one high efficiency condensing gas fired heater, which can operate at efficiencies up to 96% and have less standby energy loss from the storage tank.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-2 Replace the Electric DHW Heater with a Condensing Gas Fired Heater

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$	%	\$	Years	Years

28,361	6	34,557	-1,229	3,177	1.9	300	8.9	8.8
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* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.3 ECM-3 Install Vending Misers

Cold drink and snack vending machines are typically operating 24/7 regardless of occupancy. A Vending miser uses a passive infrared occupancy sensor technology to detect potential customers and cycles the compressors during unoccupied times to maintain desired product temperatures. This measure considered installing vending misers to save energy on (1) refrigerated machines and (1) dry product machines in the cafeteria.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-3 Install Vending Misers

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
560	0	4,662	0	629	21.5	0	0.9	0.9

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.4 ECM-4 Install Low Flow Plumbing Fixtures

The plumbing fixtures in this building are older high flow fixtures. The water savings associated from replacing existing high flow fixtures with low-flow fixtures was calculated by taking the difference of the annual water usage for the proposed and base case. The basis of this calculation is the estimate usage of each fixture, gallons per use, and number of fixtures. Replacing the existing fixtures in the restrooms with 1.28 Gals/flush toilets and 0.5 gpm faucets will conserve water which will result in lower annual water and sewer charges. Facets with low-flow push valves were not considered for replacement.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-4 Install Low Flow Plumbing Fixtures

Budgetary Cost	Annual Utility Savings					ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Water	Total				
\$	kW	kWh	Therms	kGal	\$		\$	Years	Years
283,238	0	2,889	0	1,725	178	(0.9)	0	164.2	164.2

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

These measures are not recommended due to the long paybacks.

5.5.1 ECM-L1 Lighting Replacement / Upgrades

The existing lighting system consists of mostly T8 linear fluorescent fixtures which until recently represented the most efficient lighting technology available. Recent technological improvements in light emitting diode (LED) technologies have driven down the initial costs making it a viable option for installation.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

ECM-L1 Lighting Replacement / Upgrades

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
19,847	2	10,195	0	1,402	(0.1)	4,815	14.2	10.7

* LED retrofits must go through the "custom" measures incentive option under New Jersey SmartStart Program. There are no "prescriptive" incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for "custom" incentives. See section 6.0 for other incentive opportunities

This measure is not recommended in lieu of ECM L3.

5.5.2 ECM-L2 Install Lighting Controls (Occupancy Sensors)

Presently, all interior lighting fixtures are controlled by wall mounted switches. Review of the comprehensive lighting survey determined that lighting in some areas could benefit from installation of occupancy sensors to turn off lights when they are unoccupied.

This measure recommends installing occupancy sensors for the current lighting system. Using a process similar to that utilized in Section L1, the energy savings for this measure was calculated by applying the known fixture wattages in the space to the estimated existing and proposed times of operation for each fixture.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L2 Install Lighting Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
1,350	0	2,176	0	233	2.3	175	5.8	5.0

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

5.5.3 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

This measure is a combination of ECM-L1 and ECM-L2; recommending replace/upgrade the current lighting fixtures to more efficient ones and installing occupancy sensors on the new lights. Interactive effects of the higher efficiency lights and occupancy sensors lead the energy and cost savings for this measure to not be cumulative or equivalent to the sum of replacing the lighting fixtures alone and installing occupancy sensors without the lighting upgrade. The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
21,197	2	11,352	0	1,526	(0.1)	4,990	13.9	10.6

* LED retrofits must go through the "custom" measures incentive option under New Jersey SmartStart Program. There are no "prescriptive" incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for "custom" incentives. See section 6.0 for other incentive opportunities

This measure is recommended.

5.6 Additional O&M Opportunities

This list of operations and maintenance (O&M) - type measures represent low-cost or no-cost opportunities, which if implemented will have a positive impact on the overall building operations, comfort and/or energy consumption. The recommended O&M measures for this building are as follows:

- O&M-1 Replace air filters in all Fan Coil Units

6.0 PROJECT INCENTIVES

6.1 Incentives Overview

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the School District wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to Appendix D for more information on the Smart Start program.

6.1.1 New Jersey Smart Start Program

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the owner.

Refer to Appendix D for more information on the Smart Start program.

6.1.2 Direct Install Program

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to the Owner upon successful replacement and payment of the equipment.

The building qualifies for this program because its electrical demand is less than the maximum peak electrical demand of 200 kW for the last 12 month period.

Refer to Appendix D for more information on this program.

6.1.3 New Jersey Pay For Performance Program (P4P)

This building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 100 kW. This demand minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations and *is not applicable to public schools*. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C, with more detailed program information in Appendix D.

6.1.4 Energy Savings Improvement Plan

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. ESIP loans have a maximum loan term of 15 year. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding

bonds or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The "Local Finance Notice" outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to Appendix D for more information on this program.

6.1.5 Renewable Energy Incentive Program

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

7.0 | ALTERNATIVE ENERGY SCREENING EVALUATION

7.1 Solar

7.1.1 Photovoltaic Rooftop Solar Power Generation

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. Present technology incorporates the use of solar cell arrays that produce direct current (DC) electricity. This DC current is converted to alternating current (AC) with the use of an electrical device known as an inverter. The amount of available roof area determines how large of a solar array can be installed on any given roof.

Due to the peaked roof on this building that is not south facing, a solar PV system was determined to not be feasible.

7.1.2 Solar Thermal Hot Water Generation

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

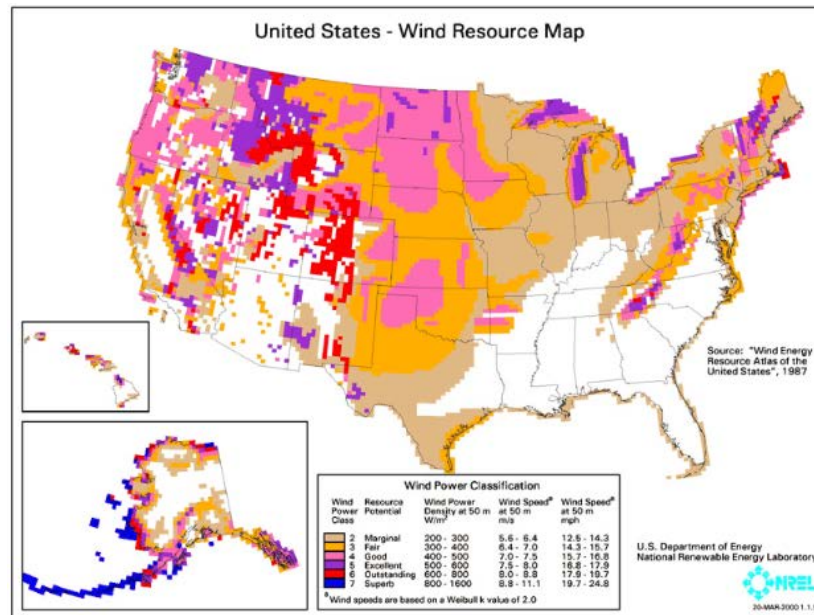
Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this school is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the school.

This measure is not recommended due to the relatively low domestic hot water usage.

7.2 Wind Powered Turbines

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind turbine consists of rotor and blades connected to a gearbox and generator that are

mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended due to the location of the school.

7.3 Combined Heat and Power Plant and Fuel Cell

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around 300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. The building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal usage during the summer months does not exist. Thermal energy produced by the CHP

plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building's limited summer thermal demand.

This measure is not recommended due to the absence of year-round thermal loads which are needed for efficiency CHP operation. However, a mini-size CHP could be an option for the school to consider. The sizing and energy savings of the mini-size CHP require further study.

A fuel cell system with recovery and productive use of waste heat is another alternative energy option viable in the market. A full analysis of all campus buildings would need to be completed to determine the economic viability. The several buildings included in the scope of work are not good candidates for CHP or Fuel cell technology based on their utility usage and geographic locations on their own relative to the main campus.

7.4 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From February 2013 through January 2014 the following table summarizes the electricity load profile for the building.

Building Electric Load Profile

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
50	50	50	N	N

*the utility data provided by the applicant did not include demand and chiller electric usage. Therefore, the actual demand may be higher than 50W.

This measure is not recommended due to the function of this building.

8.0 CONCLUSIONS & RECOMMENDATIONS

The following section summarizes the LGEA energy audit conducted by CHA for the Campus Police building at William Patterson University.

The following projects should be considered for implementation:

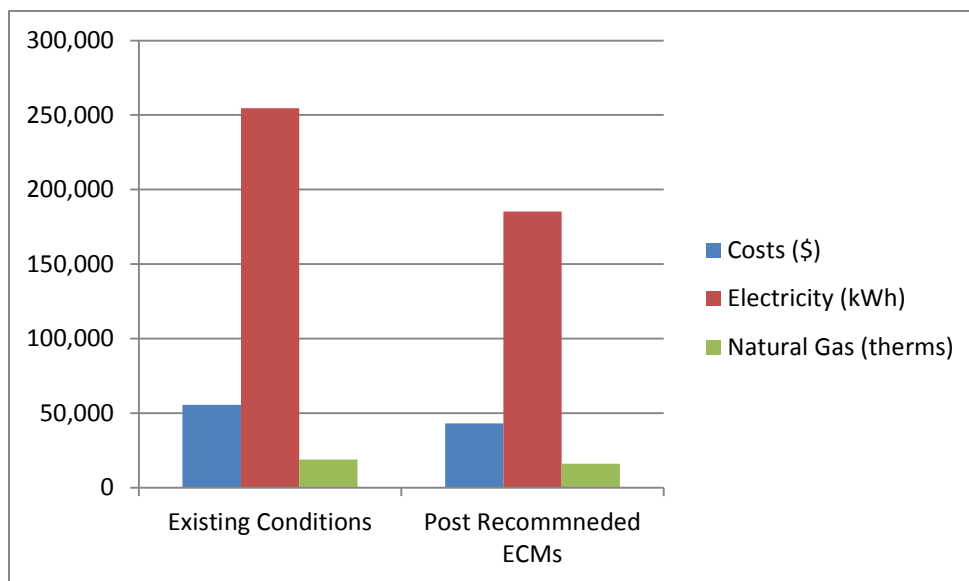
- Install Occupancy Sensors/Thermostats for Fan Coil Units
- Replace Electric DHW Heater with Gas Fired Condensing Heater
- Install Vending Misers
- Lighting Replacements with Controls (Occupancy Sensors)

The potential annual energy and cost savings for the recommended ECMs are shown in the following table.

Electric Savings (kWh)	Natural Gas Savings (therms)	Total Savings (\$)	Payback (years)
69,310	2,884	12,481	18.9

If WPU implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	55,576	43,095	22%
Electricity (kWh)	254,600	185,290	27%
Natural Gas (therms)	18,843	15,959	15%
Site EUI (kbtu/SF/Yr)	81.0	65.5	



Next Steps: This energy audit has identified several areas of potential energy savings. William Paterson University can use this information to pursue incentives offered by the NJBPU's NJ Clean Energy Program. Additional meetings will be scheduled with WPU staff members to review possible options.

APPENDIX A

Utility Usage Analysis and Alternate Utility Suppliers

William Patterson University LGEA
Matelson Hall- Electric Usage

Annual Utilities
12-month Summary

Electric		
Annual Usage	254,600	kWh/yr
Annual Cost	34,406	\$
Blended Rate	0.135	\$/kWh
Consumption Rate	0.107	\$/kWh
Demand Rate	11.93	\$/kW
Peak Demand	50.0	kW
Min. Demand	50.0	kW
Avg. Demand	50.0	kW
Natural Gas		
Annual Usage	18,843	therms/yr
Annual Cost	21,170	\$
Rate	1.123	\$/therm

William Patterson University LGEA
Matelson Hall

Utility Bills: Account Numbers

<u>Account Number</u>	<u>Building Name</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
67-516-814-02	Matelson Hall	300 Pompton Road, Wayne NJ 07470	Electricity	
67-516-814-02	Matelson Hall	300 Pompton Road, Wayne NJ 07470	Natural Gas	

William Patterson University LGEA
Matelson Hall- Electric Usage

For Service at:

Account No.:67-516-814-02

Meter No.:728010503

Electric Service

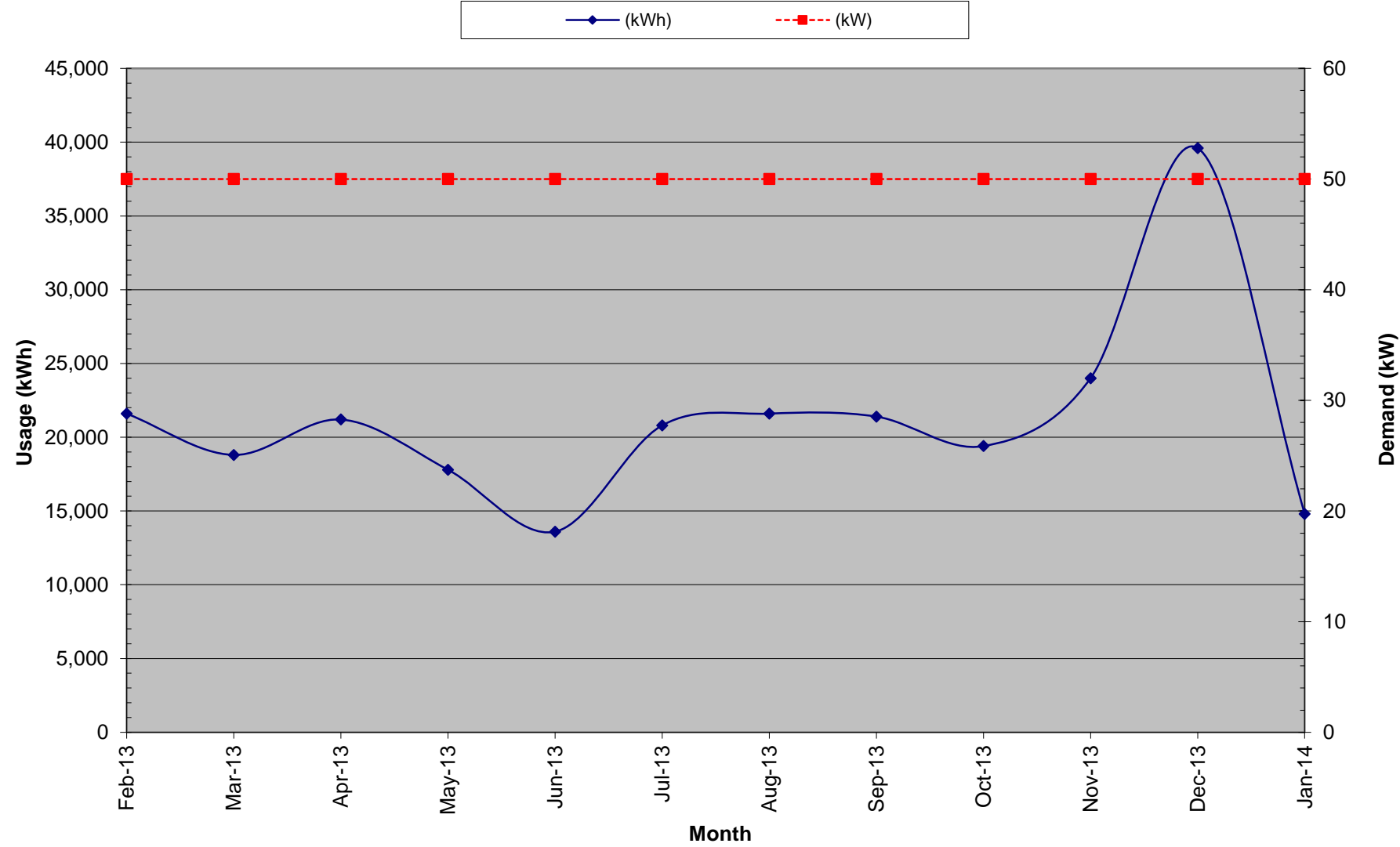
Delivery -PSE&G

Supplier -Direct Energy

Month	Consumption (kWh)	Demand (kW)	Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
			Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
February-13	21,600	50.00	2,130.93	943.41	3,074.34	2,477.84	596.50	0.14	0.11	11.93
March-13	18,800	50.00	1,854.70	838.33	2,693.03	2,096.53	596.50	0.14	0.11	11.93
April-13	21,200	50.00	2,091.46	910.04	3,001.50	2,405.00	596.50	0.14	0.11	11.93
May-13	17,800	50.00	1,756.04	963.71	2,719.75	2,123.25	596.50	0.15	0.12	11.93
June-13	13,600	50.00	1,341.69	1,047.72	2,389.41	1,792.91	596.50	0.18	0.13	11.93
July-13	20,800	50.00	2,052.00	1,354.43	3,406.43	2,809.93	596.50	0.16	0.14	11.93
August-13	21,600	50.00	2,130.93	1,408.24	3,539.17	2,942.67	596.50	0.16	0.14	11.93
September-13	21,400	50.00	2,111.20	1,449.78	3,560.98	2,964.48	596.50	0.17	0.14	11.93
October-13	19,400	50.00	970.00	128.31	1,098.31	501.81	596.50	0.06	0.03	11.93
November-13	24,000	50.00	2,367.70	953.68	3,321.38	2,724.88	596.50	0.14	0.11	11.93
December-13	39,600	50.00	1,980.00	1,546.02	3,526.02	2,929.52	596.50	0.09	0.07	11.93
January-14	14,800	50.00	1,460.08	615.91	2,075.99	1,479.49	596.50	0.14	0.10	11.93
Total (All)	254,600	50.00	\$22,246.72	\$12,159.59	\$34,406.31	\$27,248.31	\$7,158.00	\$0.14	\$0.11	\$11.93
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
- 2.) Number of kW of power measured
- 3.) Electric charges from Delivery provider
- 4.) Electric charges from Supply provider
- 5.) Total charges (Delivery + Supplier)
- 6.) Charges based on the number of kWh of electric energy used
- 7.) Charges based on the number of kW of power measured
- 8.) Total Charges (\$) / Consumption (kWh)
- 9.) Consumption Charges (\$) / Consumption (kWh)
- 10.) Demand Charges (\$) / Demand (kW)
- Estimated

Matelson Hall- Electric Usage



William Patterson University LGEA
Matelson Hall- Gas Usage

For Service at:

Account No.: 67-583-442-07

Meter No: 2917175

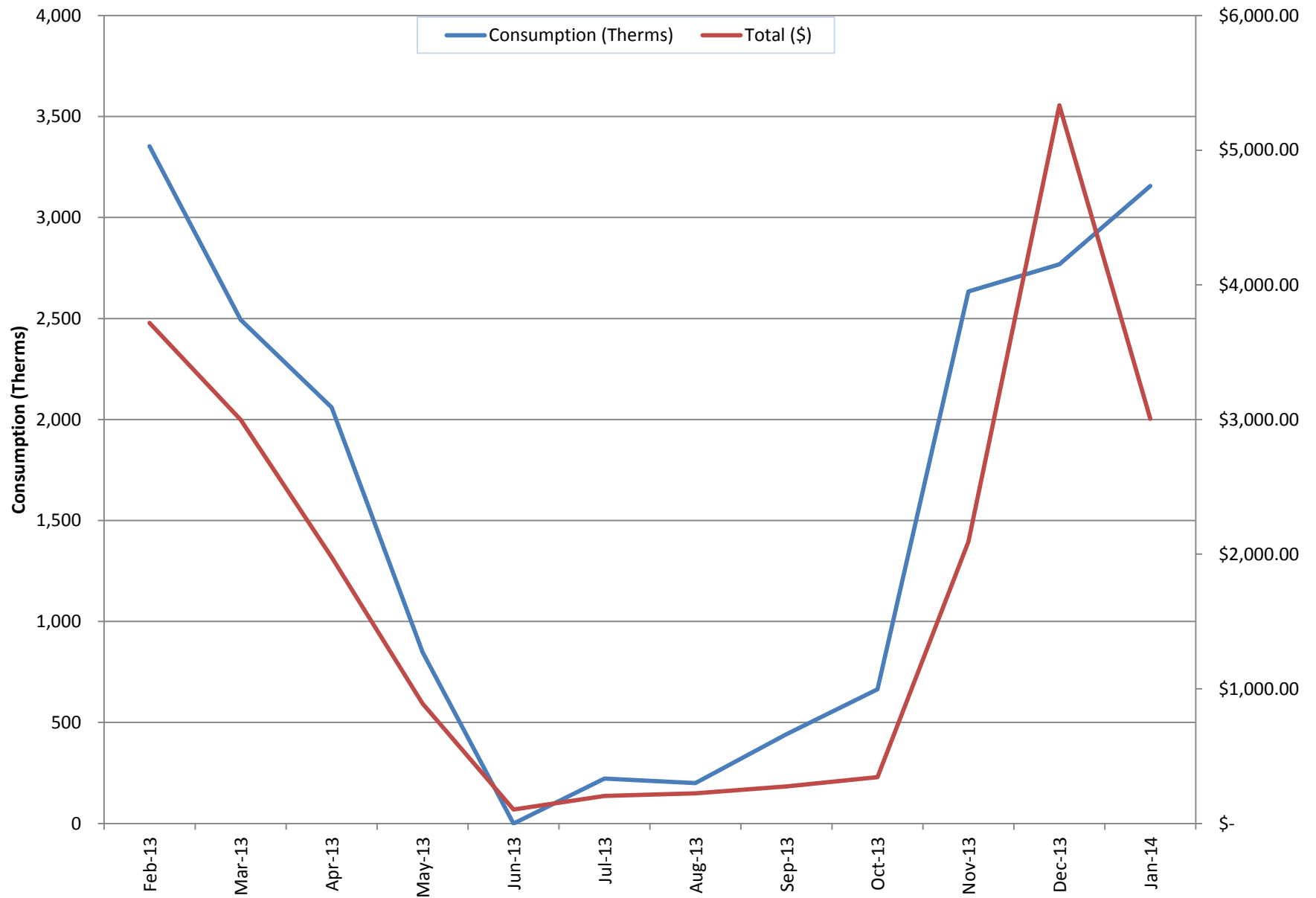
Natural Gas Service

Delivery - PSE&G

Supplier - HESS

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
February-13	3,353	\$ 1,845.55	\$ 1,871.69	\$ 3,717.24	\$ 0.550	\$ 0.558	\$ 1.109
March-13	2,494	\$ 1,606.32	\$ 1,392.32	\$ 2,998.64	\$ 0.644	\$ 0.558	\$ 1.202
April-13	2,060	\$ 828.29	\$ 1,150.23	\$ 1,978.52	\$ 0.402	\$ 0.558	\$ 0.960
May-13	848	\$ 416.97	\$ 473.34	\$ 890.31	\$ 0.492	\$ 0.558	\$ 1.050
June-13	0	\$ 104.24	\$ -	\$ 104.24	\$ -	\$ -	\$ -
July-13	223	\$ 79.39	\$ 124.38	\$ 203.77	\$ 0.356	\$ 0.558	\$ 0.915
August-13	200	\$ 112.61	\$ 111.57	\$ 224.18	\$ 0.564	\$ 0.558	\$ 1.122
September-13	442	\$ 28.88	\$ 246.79	\$ 275.67	\$ 0.065	\$ 0.558	\$ 0.624
October-13	665	\$ 344.23	\$ -	\$ 344.23	\$ 0.518	\$ -	\$ 0.518
November-13	2,634	\$ 622.93	\$ 1,470.60	\$ 2,093.53	\$ 0.236	\$ 0.558	\$ 0.795
December-13	2,769	\$ 3,787.83	\$ 1,545.79	\$ 5,333.62	\$ 1.368	\$ 0.558	\$ 1.926
January-14	3,156	\$ 1,243.51	\$ 1,762.05	\$ 3,005.56	\$ 0.394	\$ 0.558	\$ 0.952
Total	18,843.00			\$ 21,169.51			\$ 1.123

Matelson Hall- Gas Usage



PSE&G ELECTRIC SERVICE TERRITORY
Last Updated: 10/24/12

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
AEP Energy, Inc. 309 Fellowship Road, Fl. 2 Mount Laurel, NJ 08054	(866) 258-3782 www.aepenergy.com	C/I ACTIVE
Alpha Gas and Electric, LLC 641 5 th Street Lakewood, NJ 08701	(855) 553-6374 www.alphagasandelectric.com	R/C ACTIVE
Ambit Northeast, LLC 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877)-30-AMBIT (877) 302-6248 www.ambitenergy.com	R/C ACTIVE
American Powernet Management, LP 437 North Grove St. Berlin, NJ 08009	(877) 977-2636 www.americanpowernet.com	C ACTIVE
Amerigreen Energy, Inc. 1463 Lamberton Road Trenton, NJ 08611	888-423-8357 www.amerigreen.com	R/C ACTIVE
AP Gas & Electric, LLC 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895 www.apge.com	R/C/I ACTIVE
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	(201) 384-5552 www.astralenergylc.com	R/C/I ACTIVE
Barclays Capital Services, Inc. 70 Hudson Street Jersey City, NJ 07302-4585	(888) 978-9974 www.group.barclays.com	C ACTIVE
BBPC, LLC d/b/a Great Eastern Energy 116 Village Blvd. Suite 200 Princeton, NJ 08540	(888) 651-4121 www.greateasternenergy.com	C/I ACTIVE
Champion Energy Services, LLC 72 Avenue L Newark, NJ 07105	(877) 653-5090 www.championenergyservices.com	R/C/I ACTIVE

Choice Energy, LLC 4257 US Highway 9, Suite 6C Freehold, NJ 07728	888-565-4490 www.4choiceenergy.com	R/C ACTIVE
Clearview Electric, Inc. 505 Park Drive Woodbury, NJ 08096	(888) CLR-VIEW (800) 746-4702 www.clearviewenergy.com	R/C/I ACTIVE
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674 www.commerceenergy.com	R ACTIVE
ConEdison Solutions Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955 www.conedsolutions.com	C/I ACTIVE
Constellation NewEnergy, Inc. 900A Lake Street, Suite 2 Ramsey, NJ 07446	(866) 237-7693 www.constellation.com	R/C/I ACTIVE
Constellation Energy 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995 www.constellation.com	R ACTIVE
Credit Suisse, (USA) Inc. 700 College Road East Princeton, NJ 08450	(212) 538-3124 www.creditsuisse.com	C ACTIVE
Direct Energy Business, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115 www.directenergybusiness.com	C/I ACTIVE
Direct Energy Services, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(866) 348-4193 www.directenergy.com	R ACTIVE
Discount Energy Group, LLC 811 Church Road, Suite 149 Cherry Hill, New Jersey 08002	(800) 282-3331 www.discountenergygroup.com	R/C ACTIVE
Dominion Retail, Inc. d/b/a Dominion Energy Solutions 395 Route #70 West Suite 125 Lakewood, NJ 08701	(866) 275-4240 www.dom.com/products	R/C ACTIVE

DTE Energy Supply, Inc. One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450 www.dtesupply.com	C/I ACTIVE
Energy.me Midwest LLC 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270 www.energy.me	R/C/I ACTIVE
Energy Plus Holdings LLC 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193 www.energypluscompany.com	R/C ACTIVE
Ethical Electric Benefit Co. d/b/a Ethical Electric 100 Overlook Center, 2 nd Fl. Princeton, NJ 08540	(888) 444-9452 www.ethicalelectric.com	R/C ACTIVE
FirstEnergy Solutions 300 Madison Avenue Morristown, NJ 07962	(800) 977-0500 www.fes.com	C/I ACTIVE
Gateway Energy Services Corp. 44 Whispering Pines Lane Lakewood, NJ 08701	(800) 805-8586 www.gesc.com	R/C/I ACTIVE
GDF SUEZ Energy Resources NA, Inc. 333 Thornall Street Sixth Floor Edison, NJ 08837	(866) 999-8374 www.gdfsuezenergyresources.com	C/I ACTIVE
Glacial Energy of New Jersey, Inc. 75 Route 15 Building E Lafayette, NJ 07848	(888) 452-2425 www.glacialenergy.com	C/I ACTIVE
Global Energy Marketing LLC 129 Wentz Avenue Springfield, NJ 07081	(800) 542-0778 www.globalp.com	C/I ACTIVE
Green Mountain Energy Company 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 www.greenmountain.com/commercial-home	C/I ACTIVE

Hess Corporation 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 www.hess.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	R/C ACTIVE
HOP Energy, LLC d/b/a Metro Energy, HOP Fleet Fueling, HOP Energy Fleet Fueling 1011 Hudson Avenue Ridgefield, NJ 07657	(877) 390-7155 www.hopenergy.com	R/C/I ACTIVE
Hudson Energy Services, LLC 7 Cedar Street Ramsey, New Jersey 07446	(877) Hudson 9 www.hudsonenergyservices.com	C ACTIVE
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	(877) 887-6866 www.idtenergy.com	R/C ACTIVE
Independence Energy Group, LLC 3711 Market Street, 10 th Fl. Philadelphia, PA 19104	(877) 235-6708 www.chooseindependence.com	R/C ACTIVE
Integrus Energy Services, Inc. 99 Wood Ave, South, Suite 802 Iselin, NJ 08830	(877) 763-9977 www.integrusenergy.com	C/I ACTIVE
Keil & Sons, Inc. d/b/a Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	(877) 797-8786 www.systrumenergy.com	R/C/I ACTIVE
Liberty Power Delaware, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	C/I ACTIVE
Liberty Power Holdings, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	C/I ACTIVE

Linde Energy Services 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644 www.linde.com	C/I ACTIVE
Marathon Power LLC 302 Main Street Paterson, NJ 07505	(888) 779-7255 www.mecny.com	R/C/I ACTIVE
MXenergy Electric Inc. 900 Lake Street Ramsey, NJ 07446	(800) 785-4374 www.mxenergy.com	R/C/I ACTIVE
NATGASCO, Inc. 532 Freeman St. Orange, NJ 07050	(973) 678-1800 x. 251 www.supremeenergyinc.com	R/C ACTIVE
NextEra Energy Services New Jersey, LLC 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential www.nexteraenergyservices.com	R/C/I ACTIVE
New Jersey Gas & Electric 1 Bridge Plaza fl. 2 Fort Lee, NJ 07024	(866) 568-0290 www.NJGandE.com	R/C ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772 www.noblesolutions.com	C/I ACTIVE
North American Power and Gas, LLC 222 Ridgedale Avenue Cedar Knolls, NJ 07927	(888) 313-9086 www.napower.com	R/C/I ACTIVE
Palmco Power NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Pepco Energy Services, Inc. 112 Main St. Lebanon, NJ 08833	(800) ENERGY-9 (363-7499) www.pepco-services.com	C/I ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE

PPL Energy Plus, LLC 811 Church Road Cherry Hill, NJ 08002	(800) 281-2000 www.pplenergyplus.com	C/I ACTIVE
Public Power & Utility of New Jersey, LLC 39 Old Ridgebury Rd. Suite 14 Danbury, CT 06810	(888) 354-4415 www.ppandu.com	R/C/I ACTIVE
Reliant Energy 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 www.reliant.com/pjm	R/C/I ACTIVE
ResCom Energy LLC 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041 http://rescomenergy.com	R/C/I ACTIVE
Respond Power LLC 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 www.respondpower.com	R/C/I ACTIVE
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	(800) 266-6020 www.southjerseyenergy.com	C/I ACTIVE
Sperian Energy Corp. 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082	R/C/I ACTIVE
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, N.J. 08007	(800) 695-0666 www.sjnaturalgas.com	R/C ACTIVE
Spark Energy, L.P. 2105 CityWest Blvd., Ste 100 Houston, Texas 77042	(800) 441-7514 www.sparkenergy.com	R/C/I ACTIVE
Sprague Energy Corp. 12 Ridge Road Chatham Township, NJ 07928	(800) 225-1560 www.spragueenergy.com	C/I ACTIVE
Starion Energy PA Inc. 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040 www.starionenergy.com	R/C/I ACTIVE
Stream Energy 309 Fellowship Rd., Suite 200 Mt. Laurel, NJ 08054	(877) 39-8150 www.streamenergy.net	R ACTIVE

UGI Energy Services, Inc. d/b/a GASMARK 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(856) 273-9995 www.ugienergyservices.com	C/I ACTIVE
Verde Energy USA, Inc. 50 East Palisades Avenue Englewood, NJ 07631	(800) 388-3862 www.lowcostpower.com	R/C/I ACTIVE
Viridian Energy 2001 Route 46, Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508 www.viridian.com	R/C/I ACTIVE
Xoom Energy New Jersey, LLC 744 Broad Street Newark, NJ 07102	(888) 997-8979 www.xoomenergy.com	R/C/I ACTIVE
YEP Energy 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736 www.yepenergyNJ.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

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PSE&G GAS SERVICE TERRITORY
Last Updated: 10/24/12

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I - INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
Ambit Northeast, LLC 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877)-30-AMBIT (877) 302-6248 www.ambitenergy.com	R/C ACTIVE
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	888-850-1872 www.astralenergyllc.com	R/C/I ACTIVE
BBPC, LLC Great Eastern Energy 116 Village Blvd. Suite 200 Princeton, NJ 08540	888-651-4121 www.greateasternenergy.com	C/I ACTIVE
Clearview Electric Inc. d/b/a Clearview Gas 1744 Lexington Ave. Pennsauken, NJ 08110	800-746-4720 www.clearviewenergy.com	R/C ACTIVE
Colonial Energy, Inc. 83 Harding Road Wyckoff, NJ 07481	845-429-3229 www.colonialgroupinc.com	C/I ACTIVE
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07746	(888) 817-8572 www.commerceenergy.com	R ACTIVE
Compass Energy Services, Inc. 1085 Morris Avenue, Suite 150 Union, NJ 07083	866-867-8328 908-638-6605 www.compassenergy.net	C/I ACTIVE
ConocoPhillips Company 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-646-4427 www.conocophillips.com	C/I ACTIVE
Consolidated Edison Energy, Inc. d/b/a Con Edison Solutions 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-686-1383 x2130 www.conedenergy.com	

Consolidated Edison Solutions, Inc. Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955 www.conedsolutions.com	C/I ACTIVE
Constellation NewEnergy-Gas Division, LLC 900A Lake Street, Suite 2 Ramsey, NJ 07466	(800) 900-1982 www.constellation.com	C/I ACTIVE
Direct Energy Business, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	888-925-9115 www.directenergy.com	C/I ACTIVE
Direct Energy Services, LLP 120 Wood Avenue, Suite 611 Iselin, NJ 08830	866-348-4193 www.directenergy.com	R ACTIVE
Gateway Energy Services Corp. 44 Whispering Pines Lane Lakewood, NJ 08701	800-805-8586 www.gesc.com	R/C/I ACTIVE
UGI Energy Services, Inc. d/b/a GASMARK 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	856-273-9995 www.ugienergyservices.com	C/I ACTIVE
Global Energy Marketing, LLC 129 Wentz Avenue Springfield, NJ 07081	800-542-0778 www.globalp.com	C/I ACTIVE
Great Eastern Energy 116 Village Blvd., Suite 200 Princeton, NJ 08540	888-651-4121 www.greateastern.com	C/I ACTIVE
Greenlight Energy 330 Hudson Street, Suite 4 Hoboken, NJ 07030	718-204-7467 www.greenlightenergy.us	C ACTIVE
Hess Energy, Inc. One Hess Plaza Woodbridge, NJ 07095	800-437-7872 www.hess.com	C/I ACTIVE
Hess Small Business Services, LLC One Hess Plaza Woodbridge, NJ 07095	888-494-4377 www.hessenergy.com	C/I ACTIVE
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	R/C ACTIVE

Hudson Energy Services, LLC 7 Cedar Street Ramsey, NJ 07446	877- Hudson 9 www.hudsonenergyservices.com	C ACTIVE
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	877-887-6866 www.idtenergy.com	R/C ACTIVE
Integrus Energy Services – Natural Gas, LLC 99 Wood Avenue South Suite #802 Iselin, NJ 08830	800-536-0151 www.integrusenergy.com	C/I ACTIVE
Intelligent Energy 2050 Center Avenue, Suite 500 Fort Lee, NJ 07024	800-927-9794 www.intelligentenergy.org	R/C/I ACTIVE
Keil & Sons, Inc. d/b/a Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	1-877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Major Energy Services, LLC 10 Regency CT Lakewood, NJ 08701	888-625-6760 www.majorenergy.com	R/C/I ACTIVE
Marathon Power LLC 302 Main Street Paterson, NJ 07505	888-779-7255 www.mecny.com	R/C/I ACTIVE
Metromedia Energy, Inc. 6 Industrial Way Eatontown, NJ 07724	800-828-9427 www.metromediaenergy.com	C ACTIVE
Metro Energy Group, LLC 14 Washington Place Hackensack, NJ 07601	888-53-Metro www.metroenergy.com	R/C ACTIVE
MxEnergy, Inc. 900 Lake Street Ramsey, NJ 07446	800-758-4374 www.mxenergy.com	R/C/I ACTIVE
NATGASCO (Mitchell Supreme) 532 Freeman Street Orange, NJ 07050	800-840-4GAS www.natgasco.com	C ACTIVE
New Energy Services LLC 101 Neptune Avenue Deal, New Jersey 07723	800-660-3643 www.newenergyservicesllc.com	R/C/I ACTIVE

New Jersey Gas & Electric 1 Bridge Plaza, Fl. 2 Fort Lee, NJ 07024	866-568-0290 www.NJGandE.com	R/C ACTIVE
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th fl. Woodbridge, NJ 07095	877-273-6772 www.noblesolutions.com	C/I ACTIVE
North American Power & Gas, LLC d/b/a North American Power 197 Route 18 South Ste. 3000 East Brunswick, NJ 08816	(888) 313-9086 www.napower.com	R/C/I ACTIVE
Palmco Energy NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	877-726-5862 www.PalmcoEnergy.com	R/C/I ACTIVE
Pepco Energy Services, Inc. 112 Main Street Lebanon, NJ 08833	800-363-7499 www.pepco-services.com	C/I ACTIVE
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	855-32-POWER (76937) www.plymouthenergy.com	R/C/I ACTIVE
PPL EnergyPlus, LLC 811 Church Road - Office 105 Cherry Hill, NJ 08002	800-281-2000 www.pplenergyplus.com	C/I ACTIVE
Respond Power LLC 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 www.respondpower.com	R/C/I ACTIVE
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	800-266-6020 www.southjerseyenergy.com	C/I ACTIVE
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, NJ 08007	800-695-0666 www.sjnaturalgas.com	R/C ACTIVE
Spark Energy Gas, L.P. 2105 CityWest Blvd, Ste 100 Houston, Texas 77042	800-411-7514 www.sparkenergy.com	R/C/I ACTIVE
Sprague Energy Corp. 12 Ridge Road Chatham Township, NJ 07928	855-466-2842 www.spragueenergy.com	C/I ACTIVE

Stuyvesant Energy LLC 10 West Ivy Lane, Suite 4 Englewood, NJ 07631	800-640-6457 www.stuyfuel.com	C ACTIVE
Stream Energy New Jersey, LLC 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(973) 494-8097 www.streamenergy.net	R/C ACTIVE
Systrum Energy 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786 www.systrumenergy.com	R/C/I ACTIVE
Woodruff Energy 73 Water Street Bridgeton, NJ 08302	800-557-1121 www.woodruffenergy.com	R/C/I ACTIVE
Woodruff Energy US LLC 73 Water Street, P.O. Box 777 Bridgeton, NJ 08302	856-455-1111 800-557-1121 www.woodruffenergy.com	C/I ACTIVE
Xoom Energy New Jersey, LLC 744 Broad Street Newark, NJ 07102	888-997-8979 www.xoomenergy.com	R/C/I ACTIVE
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	R/C/I ACTIVE

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APPENDIX B

Equipment Inventory

CHA Project # 28661
Matelson Hall
William Paterson University

Description	QTY	Manufacturer Name	Model No.	Serial No.	Equipment Type / Utility	Capacity/Size /Efficiency	Efficiency	Location	Areas/Equipment Served	Date Installed	Remaining Useful Life (years)	Other Info.
Boiler	2	AERCO	Benchmark2.0	N/A	HHW Boiler	2000 MBH input, 1740-1900 MBH output	87%-98% Eff.	Mechanical RM	HHW Loop for HHW Coils and HHW Heaters	1997	8	
DHW Boiler	1	State	CMSF-9	22092	Electric DHW Heater	6kW	100%	Mechanical RM	DHW	1997	8	
HHW/CHW Pump Motor	2	US Electrical Motors	R34GB	N/A	HHW,CHW Pump/Motor	7.5HP	89.50%	Mechanical RM	HHW/CHW Coils	1997	3	
Chiller (Shared with White Hall)	1	York	YCAJ88NH8-17PA	RGFM5919AA	Electric Air Cooled Chiller	~190 tons	N/A	Outside Ground	White Hall and Matelson Hall	1990	-4	
Fan Coil Units	many	International Enviromental Corporation	MSY04 AYY C2 A1	96-925472	FCU	1/20HP Fan Comtor and HHW/CHW Coil	N/A	Student Rooms, Offices, Lounges	Student Rooms	1996	2	

Cost of Electricity:

\$0.107	\$/kWh
\$11.93	\$/kW

			EXISTING CONDITIONS								Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
55LED	Lounge 1023	Staff Lounge	27	2T 17 R F 3 (ELE)	F23ILL	47	1.27	SW	4368	5,543	C-OCC	
55LED	Kitchen/Vending 1025	Staff Lounge	2	2T 17 R F 3 (ELE)	F23ILL	47	0.09	SW	4368	411	C-OCC	
55LED	Security Office1003	Offices	2	2T 17 R F 3 (ELE)	F23ILL	47	0.09	SW	4368	411	NONE	
55LED	Lobby 1002	Hallways	3	2T 17 R F 3 (ELE)	F23ILL	47	0.14	SW	8736	1,232	NONE	
55LED	Restroom 1016	Restroom	4	2T 17 R F 3 (ELE)	F23ILL	47	0.19	SW	4368	821	NONE	
15LED	Pump Room	Mechanical Room	2	S 32 C F 2 (ELE)	F42LL	60	0.12	SW	8736	1,048	NONE	
20LED	Stairwell	Hallways	2	S 28 P F 1 (ELE)	F41ILL	31	0.06	SW	8736	542	NONE	
25	Bedroom 1011	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Bedroom 1013	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Bedroom 1031	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Bedroom 1032	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom 1033	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Bedroom 1034	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Bedroom 1035	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom 1036	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Bedroom 1037	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Bedroom 1038	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom 1039	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Bedroom 1040	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Bedroom 1041	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom 1042	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
55LED	Lounge 228	Staff Lounge	8	2T 17 R F 3 (ELE)	F23ILL	47	0.38	SW	4368	1,642	C-OCC	
25	Room 202	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 204	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 202&204	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 203	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 205	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 203&205	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 206	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 208	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 206&208	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 207	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 209	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 207&209	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 210	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 212	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 210&212	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 211	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 213	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 211&213	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 214	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 216	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 214&216	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 215	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 217	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 215&217	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 218	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 220	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 218&220	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 219	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 221	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 219&221	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 222	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 224	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 222&224	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 223	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 225	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 223&225	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 227	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 229	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 229&227	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 226A	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	Locked
55LED	Lounge 328	Staff Lounge	8	2T 17 R F 3 (ELE)	F23ILL	47	0.38	SW	4368	1,642	C-OCC	
25	Room 302	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 304	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom for 302&304	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 303	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 305	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 306	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 308	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	

Cost of Electricity:

\$0.107	\$/kWh
\$11.93	\$/kW

			EXISTING CONDITIONS								Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 307	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 309	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 310	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 312	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 311	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room313	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 314	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 316	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 315	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 317	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 318	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 320	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 319	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 321	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 322	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 324	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 323	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 325	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 327	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 329	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 326A	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
55LED	Lounge 428	Staff Lounge	8	2T 17 R F 3 (ELE)	F23ILL	47	0.38	SW	4368	1,642	C-OCC	
25	Room 402	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 404	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 403	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 405	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 406	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 408	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 407	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 409	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 410	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 412	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 411	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 413	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 414	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 416	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 415	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 417	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 418	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 420	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 419	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 421	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 422	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 424	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 423	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 425	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 427	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
25	Room 429	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	

Cost of Electricity:

\$0.107	\$/kWh
\$11.93	\$/kW

EXISTING CONDITIONS												Retrofit Control
Field Code	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
20LED	Restroom	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.03	SW	4368	135	NONE	
25	Room 426A	Dorm	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.03	SW	2856	80	NONE	
300	Outdoor	Outdoor Lighting	8	QL165	QL165/1	165	1.32	Breaker	4368	5,766	NONE	
	Total		208				8.30			33,800		

APPENDIX C

ECM Calculations

William Paterson University - Matelson Hall
CHA Project Numer: 28661

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Metric Ton Carbon Dioxide Equivalent	Building Area	Annual Utility Cost		
\$	0.135	\$/kWh blended	0.000420205	34,000	Electric	Natural Gas	Fuel Oil
\$	0.107	\$/kWh supply	254,600		\$	34,406	\$
\$	11.93	\$/kW	50.0				
\$	1.12	\$/Therm	18,843	0.00533471			
\$	7.50	\$/kgals		0			
		\$/Gal					

Estimated

		Matelson Hall																					
Recommend?		Item	Savings					Cost	Simple Payback	Life Expectancy	Equivalent CO ₂ (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings					ROI	NPV	IRR	
Y or N			kW	kWh	therms	No. 2 Oil gal	Water kgal								\$	kW	kWh	therms	kgal/yr				\$
Y	ECM-1	Install Occupancy Sensors/Thermostats for Fan Coil Units	0.0	18,739	4,113	0	0	7,149	\$ 185,778	26.0	15	29.8	\$ -	N	26.0	0.0	281,088	61,695	0	\$ 107,230	(0.4)	(\$100,437)	-6.2%
Y	ECM-2	Replace Electric DHW Heater with Gas Fired Condensing Heater	6.0	34,557	(1,229)	0	0	3,177	\$ 28,361	8.9	10	8.0	\$ 300	N	8.8	60.0	345,570	(12,286)	0	\$ 41,445	0.5	(\$961)	2.3%
Y	ECM-3	Install Vending Misers	0.0	4,662	0	0	0	629	\$ 560	0.9	18	2.0	\$ -	N	0.9	0.0	83,916	0	0	\$ 11,329	19.2	\$8,096	112.3%
N	ECM-4	Replace High Flow Plumbing Fixtures with Low Flow Plumbing Fixtures	0.0	2,889	0	0	178	1,725	\$ 283,238	164.2	20	1.2	\$ -	N	164.2	0.0	57,782	0	3,560	\$ 34,498	(0.9)	(\$257,575)	-15.0%
N	ECM-L1	Lighting Replacements / Upgrades	2.2	10,195	0	0	0	1,402	\$ 19,847	14.2	15	4.3	\$ 4,815	N	10.7	32.6	152,925	0	0	\$ 25,318	0.3	\$1,710	4.5%
N	ECM-L2	Install Lighting Controls (Add Occupancy Sensors)	0.0	2,176	0	0	0	233	\$ 1,350	5.8	15	0.9	\$ 175	N	5.0	0.0	32,640	0	0	\$ 4,407	2.3	\$1,605	18.2%
Y	ECM-L3	Lighting Replacements with Controls (Occupancy Sensors)	2.2	11,352	0	0	0	1,526	\$ 21,197	13.9	15	4.8	\$ 4,990	N	10.6	32.6	170,280	0	0	\$ 27,661	0.3	\$2,013	4.7%
Total (Does Not Include ECM-L1 & ECM-L2)			8.2	72,199	2,884	0	178	\$ 14,206	\$ 519,133	36.5	15.6	45.7	\$ 5,290		36.2	93	938,636	49,409	3,560	\$ 222,163	(0.6)	-344252.54	-9.4%
Recommended Measures (highlighted green above)			8.2	69,310	2,884	0	0	\$ 12,481	\$ 235,896	18.9	14.5	44.5	\$ 5,290	0	18.5	93	880,854	49,409	-	\$ 187,664	(0.2)	-89618.059	-3.5%
% of Existing			16%	27%	15%	0	0																

City:		Newark, NJ				
Occupied Hours/Week		48				
		Building	Auditorium	Gymnasium	Library	Classrooms
		Operating	Occupied	Occupied	Occupied	Occupied
Temp	Enthalpy h (Btu/lb)	Bin Hours	Hours	Hours	Hours	Hours
102.5						
97.5	35.4	6	2	0	0	0
92.5	37.4	31	9	0	0	0
87.5	35.0	131	37	0	0	0
82.5	33.0	500	143	0	0	0
77.5	31.5	620	177	0	0	0
72.5	29.9	664	190	0	0	0
67.5	27.2	854	244	0	0	0
62.5	24.0	927	265	0	0	0
57.5	20.3	600	171	0	0	0
52.5	18.2	730	209	0	0	0
47.5	16.0	491	140	0	0	0
42.5	14.5	656	187	0	0	0
37.5	12.5	1,023	292	0	0	0
32.5	10.5	734	210	0	0	0
27.5	8.7	334	95	0	0	0
22.5	7.0	252	72	0	0	0
17.5	5.4	125	36	0	0	0
12.5	3.7	47	13	0	0	0
7.5	2.1	34	10	0	0	0
2.5	1.3	1	0	0	0	0
-2.5						
-7.5						

Multipliers	
Material:	1.027
Labor:	1.246
Equipment:	1.124

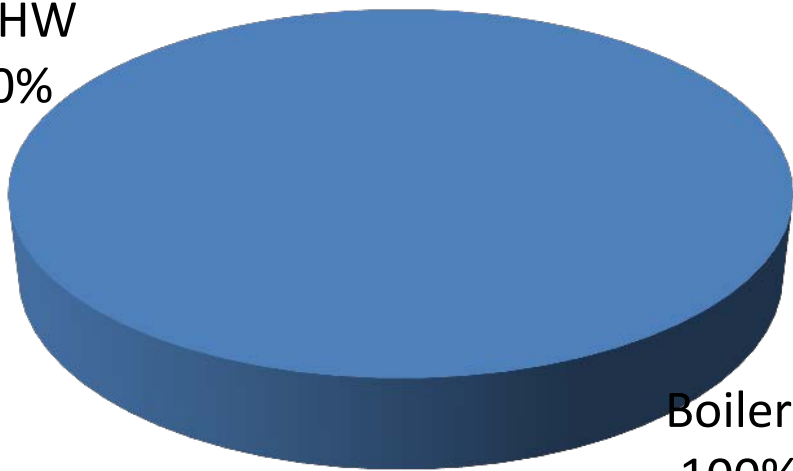
Heating System Efficiency	80%
Cooling Eff (kW/ton)	1.2

Heating	
Hours	4,427 Hrs
Weighted Avg	40 F
Avg	28 F

Cooling	
Hours	4,333 Hrs
Weighted Avg	68 F
Avg	78 F

Natural Gas End Use

DHW
0%



Boilers
100%

■ Boilers
■ DHW

ECM-1 Install Occupancy Sensors/Thermostats for Fan Coil Units

Description: This ECM evaluates the energy savings associated with installing an occupancy sensor to control the space temperature 2 F higher (cooling)or 2 F lower(heating) during regularly occupied times when there are no occupants in the room.

Equipment Tag	Equipment Description	General Type	Total Cooling Capacity (ton)	Total Heating Capacity (MBH)	
	Fan Coil Units	HVAC	80	1,200	<Estimated

Item	Value	Units	Formula/Comments
Gas Rate	\$ 1.12	/threm	
Electricity Rate	\$ 0.14	/kWh	
FORMULA CONSTANTS			
Load "on" Factor	60%		NJ Protocols
Cooling Occupied %	80%		Estimated
Heating Occupied %	90%		Estimated
HEATING - FCUs			
Heating Capacity	1,200	MBH	Estimated
Baseline Heating Efficiency	88%		
Existing Run Hours	3,016	hrs	Estimated
Proposed Run Hours	2,715	hrs	Estimated Based on School Hours
Heating Savings	4,113	therm	
COOLING - FCUs			
Cooling Capacity	80	ton	Estimated
Existing Run Hours	1,171	hrs	Estimated
Proposed Run Hours	937	hrs	Estimated Based on School Hours
Chiller Efficiency	1.0	kW/ton	Estimated
Cooling Savings	18,739	kWh	
SAVINGS			
Gas Savings	4,113	therm	
Electric Savings	18,739	kWh	
Cost Savings	\$ 7,149		

Savings calculation formulas are taken from NJ Protocols document for Electric HVAC Equipment

William Paterson University - Matelson Hall
CHA Project Numer: 28661
Matelson Hall

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-1 Install Occupancy Sensors/Thermostats for Fan Coil Units - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Thermostat with Occupancy Sensors	120	EA	\$ 460	\$ 200	\$ -	\$ 56,690	\$ 29,904	\$ -	\$ 86,594	Internet Price
Connect to DDC system	120	EA	\$ 200	\$ 250		\$ 24,648	\$ 37,380	\$ -	\$ 62,028	Estimated
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 148,622	Subtotal
\$ 37,156	25% Contingency
\$ 185,778	Total

William Paterson University - Matelson Hall
CHA Project Numer: 28661
Matelson Hall

ECM-2 Replace Electric DHW Heater with Gas Fired Condensing Heater

Description: This ECM evaluates the energy savings associated with replacing one electric tank type water heaters with high efficiency natural gas fired water heaters.

Item	Value	Units	Formula/Comments
Occupied days per week	7	days/wk	
Occupied weeks per year	34	week/yr	
Water supply Temperature	55	°F	Termperature of water coming into building
Hot Water Temperature	140	°F	
Hot Water Usage per day	626	gal/day	Calculated from usage below
Annual Hot Water Energy Demand	105,533	MBTU/yr	Energy required to heat annual quantity of hot water to setpoint
Existing Tank Size	100	Gallons	Per manufacturer nameplate
Hot Water Temperature	140	°F	Per building personnel
Average Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		(2.5% of stored capacity per hour, per U.S. Department of Energy)
Standby Losses (Heat Loss)	1.4	MBH	
Annual Standby Hot Water Load	12,410	MBTU/yr	
Total Annual Hot Water Demand (w/ standby losses)	117,943	Mbtu/yr	Building demand plus standby losses
Existing Water Heater Efficiency	100%		Per Manufacturer
Total Annual Energy Required	117,943	Mbtu/yr	
Total Annual Electric Required	34,557	kWh/yr	Electrical Savings
Average Annual Electric Demand	3.94	kW	
Peak Electric Demand	6.00	kW	Demand Savings
New Tank Size	100	Gallons	
Hot Water Temperature	140	°F	
Average Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		(2.5% of stored capacity per hour, per U.S. Department of Energy)
Standby Losses (Heat Loss)	1.4	MBH	
Annual Standby Hot Water Load	12,410	MBTU/yr	
Prop Annual Hot Water Demand (w/ standby losses)	117,943	MBTU/yr	
Proposed Avg. Hot water heater efficiency	96%		Based on Navien CR180 instantaneous, condensing DHW Heater
Proposed Total Annual Energy Required	122,857	MBTU/yr	
Proposed Fuel Use	1,229	Therms/yr	Standby Losses and inefficient DHW heater eliminated
Elec Utility Demand Unit Cost	\$11.93	\$/kW	
Elec Utility Supply Unit Cost	\$0.11	\$/kWh	
NG Utility Unit Cost	\$1.12	\$/Therm	
Existing Operating Cost of DHW	\$4,557	\$/yr	
Proposed Operating Cost of DHW	\$1,380	\$/yr	
Annual Utility Cost Savings	\$3,177	\$/yr	

Daily Hot Water Demand									
FIXTURE	*BASE WATER USE GPM	DURATION OF USE (MIN)	#USES PER DAY		FULL TIME OCCUPANTS**		TOTAL GAL/DAY	% HOT WATER	TOTAL HW GAL/DAY
			MALE	FEMALE	MALE	FEMALE			
LAVATORY	2.5	0.25	3	3	30	30	113	50%	56
SHOWER	2.5	5	1	1	30	30	750	75%	563
KITCHEN SINK	2.5	0.5	0	3	0	0	0	75%	0
MOP SINK	2.5	2	1	1	1	1	10	75%	8
Dishwasher (gal per use)	10	1	0	0	0	0	0	100%	0
						TOTAL	873		626

*GPM is per standard fixtures, adjust as necessary if actual GPM is known.

**These are the occupanct that use the fixtures. If fixture does not exist change to (0).

William Paterson University - Matelson Hall
CHA Project Numer: 28661
Matelson Hall

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-2 Replace Electric DHW Heater with Gas Fired Condensing Heater - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
DHW Heater Removal	1	LS		\$ 50		\$ -	\$ 62	\$ -	\$ 62	RS Means 2012
100 gallon High Efficiency Gas-Fired DHW Heater	1	EA	\$ 10,000	\$ 5,000		\$ 10,270	\$ 6,230	\$ -	\$ 16,500	From Internet Price/ Estimated Labor Cost*
Miscellaneous Electrical	1	LS	\$ 300			\$ 308	\$ -	\$ -	\$ 308	RS Means 2012
Venting Kit	1	EA	\$ 450	\$ 650		\$ 462	\$ 810	\$ -	\$ 1,272	RS Means 2012
Miscellaneous Piping and Valves	1	LS	\$ 2,000	\$ 2,000		\$ 2,054	\$ 2,492	\$ -	\$ 4,546	Estimated

* Rheem SPIDefire
**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 22,688	Subtotal
\$ 5,672	25% Contingency
\$ 28,361	Total

William Paterson University - Matelson Hall
CHA Project Numer: 28661
Matelson Hall

ECM-3 Install Vending Misers

Description : Vending machines generally operate 24/7 regardless of the actual usage. This measure proposes installing vending machine controls to reduce the total run time of these units. Cold beverage machines will cycle on for 15 minutes every two hours in order to keep beverages at a desired temperature. The result is a reduction in total electrical energy usage.

Unit Cost: \$0.135 \$/kWh blended

Energy Savings Calculations:

Existing	
Cold Beverage Vending Machine Electric usage	3,504 kWh ^{1,4,7}
Snack Vending Machine Electric usage	1,752 kWh ^{2,5,7}
Dual Vending Machine Electric Usage	- kWh ^{3,6,7}
Total Vending Machine Electric Usage	5,256 kWh

Proposed	
Cold Beverage Vending Machine Electric usage	378 kWh ⁸
Snack Vending Machine Electric usage	216 kWh
Dual Vending Machine Electric Usage	0 kWh
Total Vending Machine Electric Usage	594 kWh

Vending Machine Controls Usage Savings	4,662 kWh
Total cost savings	\$ 629
Estimated Total Project Cost	\$ 560 ⁹
Simple Payback	1 years

Assumptions

1	1	Number of cold beverage vending machines
2	1	Number of snack vending machines
3	0	Number of dual snack/beverage vending machines
4	400	Average wattage, typical of cold beverage machines based on prior project experience
5	200	Average wattage, typical of snack machines based on prior project experience
6	300	Average wattage, typical of dual snack/beverage machines based on prior project experience
7	8760	Hours per year vending machine plugged in
8	2160	Building Occupied Hours
9	0.50	Vending Machine Traffic Factor (0.75 for High Traffic, 0.5 for Medium, 0.25 for low)

William Paterson University - Matelson Hall
CHA Project Numer: 28661
Matelson Hall

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-3 Install Vending Misers - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Vending Miser	2	EA	\$ 200	\$ 15	\$ -	\$ 411	\$ 37	\$ -	\$ 448	Vendor Estimation
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 448	Subtotal
\$ 112	25% Contingency
\$ 560	Total

William Paterson University - Matelson Hall
CHA Project Numer: 28661
Matelson Hall

ECM: Replace urinals and flush valves with low flow

Description: This ECM evaluates the water savings associated with replacing/ upgrading urinals with 0.125 GPF urinals and or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.50	\$ / kGal
Urinals in Building to be replaced	0	
Average Flushes / Urinal (per Day)	0	
Average Gallons / Flush	1.5	Gal

PROPOSED CONDITIONS		
Proposed Urinals to be Replaced	0	
Proposed Gallons / Flush	0.125	Gal
Proposed Material Cost of new urinal & valve	\$1,200	RS Means 2012
Proposed Installation Cost of new urinal & valve	\$1,000	RS Means 2012
Total cost of new urinals & valves		

SAVINGS		
Current Urinal Water Use	0.00	kGal / year
Proposed Urinal Water Use	0.00	kGal / year
Water Savings	0.00	kGal / year
Cost Savings	\$0	/ year

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

William Paterson University - Matelson Hall
CHA Project Numer: 28661
Matelson Hall

ECM: Replace toilets and flush valves with low flow

Description: This ECM evaluates the water savings associated with repalcing/
upgrading toilets to 1.28 GPF fixtures and/or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.50	\$ / kGal
Toilets in Building	60	
Average Flushes / Toilet (per Day)	3	
Average Gallons / Flush	3.5	Gal

PROPOSED CONDITIONS		
Proposed Toilets to be Replaced	60	
Proposed Gallons / Flush	1.28	Gal

SAVINGS		
Current Toilet Water Use	229.95	kGal / year
Proposed Toilet Water Use	84.10	kGal / year
Water Savings	145.85	kGal / year
Cost Savings	\$1,094	/ year

William Paterson University - Matelson Hall
CHA Project Numer: 28661
Matelson Hall

ECM: Replace faucets with low flow

Description; This ECM evaluates the water savings resulting from replacing/ upgrading faucets to 0.5 gallon per minute flow

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.50	\$ / kGal
Faucets in Building	60	
Average Uses / Faucet (per day)	3	# Uses
Average Time of Use	30	seconds
Average Flowrate	2.0	gpm

PROPOSED CONDITIONS		
Proposed Faucets to be Replaced	60	
Proposed Flowrate	0.5	gpm

HEATING SAVINGS		
Fuel Cost	\$ 0.14	/kWh
Number of Faucets	60	
Hours per Day of Usage	0.025	hrs
Days per Year of Facility Usage	238	days
Average Flowrate	2.0	gpm
Proposed Flowrate	0.5	gpm
Heat Content of Water	8.33	Btu/gal/F
Temperature Difference (Intake and Output)	35	F
Water Heating Equipment Efficiency	95%	
Conversion Factor	3,413	btu/kWh
SAVINGS		
Current Faucet Water Use	42.84	kGal / year
Proposed Faucet Water Use	10.71	kGal / year
Water Savings	32.13	kGal / year
Heating Savings	2,889	kWh
Cost Savings	\$631	/ year

Savings calculation formulas are taken from NJ Protocols document for Faucet

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

William Paterson University - Matelson Hall
CHA Project Numer: 28661
Matelson Hall

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

ECM-4 Replace High Flow Plumbing Fixtures with Low Flow Plumbing Fixtures - Cost

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Low-Flow Urinal	0	EA	\$ 1,200	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	Vendor Estimate
Low-Flow Toilet	60	EA	\$ 1,400	\$ 1,000	\$ -	\$ 86,268	\$ 74,760	\$ -	\$ 161,028	Vendor Estimate
Low-Flow Faucet	60	EA	\$ 700	\$ 300	\$ -	\$ 43,134	\$ 22,428	\$ -	\$ 65,562	Vendor Estimate
						\$ -	\$ -	\$ -	\$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 226,590	Subtotal
\$ 56,648	25% Contingency
\$ 283,238	Total

William Paterson University - Matelson Hall
CHA Project Numer: 28661
Matelson Hall

New Jersey Pay For Performance Incentive Program

Note: The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations. At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- Scope includes more than one measure
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

Total Building Area (Square Feet)		34,000	
Is this audit funded by NJ BPU (Y/N)		Yes	
Board of Public Utilites (BPU)			
	Annual Utilities		
	kWh	Therms	
Existing Cost (from utility)	\$34,406	\$21,170	
Existing Usage (from utility)	254,600	18,843	
Proposed Savings	69,310	2,884	
Existing Total MMBtus	2,753		
Proposed Savings MMBtus	525		
% Energy Reduction	19.1%		
Proposed Annual Savings	\$12,481		

Incentive #1	
Audit is funded by NJ BPU	\$0.05 \$/sqft

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.10
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.10

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$5,000
Incentive #2	\$7,624	\$3,183	\$10,807
Incentive #3	\$7,624	\$3,183	\$10,807
Total All Incentives	\$15,248	\$6,365	\$26,614

Total Project Cost	\$235,896
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	Allowable Incentive
% Incentives #1 of Utility Cost*	9.0% \$5,000
% Incentives #2 of Project Cost**	4.6% \$10,807
% Incentives #3 of Project Cost**	4.6% \$10,807
Total Eligible Incentives***	\$26,614
Project Cost w/ Incentives	\$209,282

Project Payback (years)	
w/o Incentives	w/ Incentives
18.9	16.8

* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

** Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

*** Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project

EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS									
Area Description		No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures		Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Incentive	Simple Payback					
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	"Lighting Fixture Code" Example 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 Lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated daily hours for the usage group	(kW/Space) * (Annual Hours)	No. of fixtures after the retrofit	"Lighting Fixture Code" Example 21 40 R F(U) Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kW/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(KWh Saved) * (\$/KWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Simple Payback					
55LED	Lounge 1023	27	2T 17 R F 3 (ELE)	F23ILL	47	1.3	SW	4368	5,543	27	2T 25 R LED	2RTLED	25	0.7	SW	4,368	2,948	2,595	0.6	\$	362.66	\$ 5,467.50	\$1,350	15.1	11.4				
55LED	Kitchen/Vending 1025	2	2T 17 R F 3 (ELE)	F23ILL	47	0.1	SW	4368	411	2	2T 25 R LED	2RTLED	25	0.1	SW	4,368	218	192	0.0	\$	26.86	\$ 405.00	\$100	15.1	11.4				
55LED	Security Offic1003	2	2T 17 R F 3 (ELE)	F23ILL	47	0.1	SW	4368	411	2	2T 25 R LED	2RTLED	25	0.1	SW	4,368	218	192	0.0	\$	26.86	\$ 405.00	\$100	15.1	11.4				
55LED	Lobby 1002	3	2T 17 R F 3 (ELE)	F23ILL	47	0.1	SW	8736	1,232	3	2T 25 R LED	2RTLED	25	0.1	SW	8,736	655	577	0.1	\$	71.14	\$ 1,510	8.5	6.4					
55LED	Restroom 1016	4	2T 17 R F 3 (ELE)	F23ILL	47	0.2	SW	4368	821	4	2T 25 R LED	2RTLED	25	0.1	SW	4,368	437	384	0.1	\$	53.73	\$ 810.00	15.1	11.4					
15LED	Pump Room	2	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	8736	1,048	2	4 ft LED Tube	200732x2	30	0.1	SW	8,736	524	524	0.1	\$	64.67	\$ 467.40	\$70	7.2	6.1				
20LED	Stairwell	2	S 28 P F 1 (ELE)	F41LL	31	0.1	SW	8736	542	2	4 ft LED Tube	200732x1	15	0.0	SW	8,736	262	280	0.0	\$	34.49	\$ 290.40	\$70	8.4	6.4				
25	Bedroom 1011	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
25	Bedroom 1013	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
25	Bedroom 1031	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
25	Bedroom 1032	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
20LED	Restroom 1033	1	S 28 P F 1 (ELE)	F41LL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$	9.77	\$ 145.20	\$35	14.9	11.3				
25	Bedroom 1034	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
25	Bedroom 1035	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
20LED	Restroom 1036	1	S 28 P F 1 (ELE)	F41LL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$	9.77	\$ 145.20	\$35	14.9	11.3				
25	Bedroom 1037	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
25	Bedroom 1038	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
20LED	Restroom 1039	1	S 28 P F 1 (ELE)	F41LL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$	9.77	\$ 145.20	\$35	14.9	11.3				
25	Bedroom 1040	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
25	Bedroom 1041	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
20LED	Restroom 1042	1	S 28 P F 1 (ELE)	F41LL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$	9.77	\$ 145.20	\$35	14.9	11.3				
55LED	Lounge 228	8	2T 17 R F 3 (ELE)	F23ILL	47	0.4	SW	4368	1,642	8	2T 25 R LED	2RTLED	25	0.2	SW	4,368	874	769	0.2	\$	107.45	\$ 1,620.00	\$400	15.1	11.4				
25	Room 202	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
25	Room 204	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
20LED	Restroom for 202&204	1	S 28 P F 1 (ELE)	F41LL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$	9.77	\$ 145.20	\$35	14.9	11.3				
25	Room 203	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
25	Room 205	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
20LED	Restroom for 203&205	1	S 28 P F 1 (ELE)	F41LL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$	9.77	\$ 145.20	\$35	14.9	11.3				
25	Room 206	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
25	Room 208	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
20LED	Restroom for 206&208	1	S 28 P F 1 (ELE)	F41LL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$	9.77	\$ 145.20	\$35	14.9	11.3				
25	Room 207	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
25	Room 209	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	0	0.0	\$	-	\$ -	\$0	#DIV/0!					
20LED	Restroom for 207&209	1	S 28 P F 1 (ELE)	F41LL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$	9.77	\$ 145.20	\$35	14.9	11.3				
25																													

		EXISTING CONDITIONS								RETROFIT CONDITIONS								COST & SAVINGS ANALYSIS						
	Area Description	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	"Lighting Fixture Code" Example 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated daily hours for the usage group	(kW/Space) * (Annual Hours)	No. of fixtures after the retrofit	"Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(Annual kWh) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kWh Saved) * (\$/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Simple Payback
25	Room 410	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
25	Room 412	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$ 9.77	\$ 145.20	\$35	14.9	
25	Room 411	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
25	Room 413	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$ 9.77	\$ 145.20	\$35	14.9	
25	Room 414	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
25	Room 416	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$ 9.77	\$ 145.20	\$35	14.9	
25	Room 415	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
25	Room 417	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$ 9.77	\$ 145.20	\$35	14.9	
25	Room 418	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
25	Room 420	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$ 9.77	\$ 145.20	\$35	14.9	
25	Room 419	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
25	Room 421	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$ 9.77	\$ 145.20	\$35	14.9	
25	Room 422	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
25	Room 424	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$ 9.77	\$ 145.20	\$35	14.9	
25	Room 423	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
25	Room 425	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$ 9.77	\$ 145.20	\$35	14.9	
25	Room 427	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
25	Room 429	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	SW	4,368	66	70	0.0	\$ 9.77	\$ 145.20	\$35	14.9	
25	Room 426A	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2,856	80	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
300	Outdoor	8	QL165	QL165/1	165	1.3	Breaker	4368	5,766	8	QL165	QL165/1	165	1.3	Breaker	4,368	5,766	-	0.0	\$ -	\$ -	\$0	#DIV/0!	
Total		206				8.5			34,390	214				3,745	6.3		24,195	10,195	2.2	\$1,402	\$19,847	\$4,815		
																			Demand Savings					
																			kWh Savings					
																			Total savings				14.2	10.7

EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS						
Area Description		No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures after the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kWh Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Incentive	Simple Payback		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-Inst. control device	Estimated annual hours for the usage group	(kWh/Space) * (Annual Hours)		"Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kWh/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kWh) - (Retrofit Annual kWh)	(kW Saved) (\$/kWh)	Cost for renovations to lighting system	Length of time for renovations cost to be recovered	Length of time for renovations cost to be recovered	Simple Payback		
55LED	Lounge 1023	27	2T 17 R F 3 (ELE)	F23ILL	47	1.3	SW	4368	5,543.0	27	2T 17 R F 3 (ELE)	F23ILL	47	1.3	C-0CC	3494.4	4,434.4	1,108.6	0.0	\$118.62	\$270.00	\$35.00	2.3	2.0		
55LED	Kitchen/Vending 1025	2	2T 17 R F 3 (ELE)	F23ILL	47	0.1	SW	4368	410.6	2	2T 17 R F 3 (ELE)	F23ILL	47	0.1	C-0CC	3494.4	328.5	82.1	0.0	\$8.79	\$270.00	\$35.00	30.7	26.7		
55LED	Security Offic1003	2	2T 17 R F 3 (ELE)	F23ILL	47	0.1	SW	4368	410.6	2	2T 17 R F 3 (ELE)	F23ILL	47	0.1	NONE	4368	410.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
55LED	Lobby 1002	3	2T 17 R F 3 (ELE)	F23ILL	47	0.1	SW	8736	1,231.8	3	2T 17 R F 3 (ELE)	F23ILL	47	0.1	NONE	8736	1,231.8	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
55LED	Restroom 1016	4	2T 17 R F 3 (ELE)	F23ILL	47	0.2	SW	4368	821.2	4	2T 17 R F 3 (ELE)	F23ILL	47	0.2	NONE	4368	821.2	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
15LED	Pump Room	2	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	8736	1,048.3	2	S 32 C F 2 (ELE)	F42LL	60	0.1	NONE	8736	1,048.3	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
20LED	Stairwell	2	S 28 P F 1 (ELE)	F41ILL	31	0.1	SW	8736	541.6	2	S 28 P F 1 (ELE)	F41ILL	31	0.1	NONE	8736	541.6	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Bedroom 1011	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Bedroom 1013	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Bedroom 1031	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Bedroom 1032	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
20LED	Restroom 1033	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Bedroom 1034	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Bedroom 1035	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
20LED	Restroom 1036	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Bedroom 1037	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Bedroom 1038	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
20LED	Restroom 1039	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Bedroom 1040	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Bedroom 1041	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
20LED	Restroom 1042	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
55LED	Lounge 228	8	2T 17 R F 3 (ELE)	F23ILL	47	0.4	SW	4368	1,642.4	8	2T 17 R F 3 (ELE)	F23ILL	47	0.4	C-0CC	3494.4	1,131.9	328.5	0.0	\$36.15	\$270.00	\$35.00	7.7	6.7		
25	Room 202	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Room 204	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
20LED	Restroom for 202&204	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Room 203	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Room 205	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
20LED	Restroom for 203&205	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Room 206	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Room 208	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
20LED	Restroom for 206&208	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Room 207	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
25	Room 209	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!		
20LED	Restroom for 207&209	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL														

		EXISTING CONDITIONS								RETROFIT CONDITIONS								COST & SAVINGS ANALYSIS						
Area Description		No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	Simple Payback	
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kWh/Space) * (Annual Hours)	No. of fixtures after the retrofit	"Lighting Fixture Code" Example 2T 40 R F(U) Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kWh/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kWh) - (Retrofit Annual kWh)	(kW Saved) * (\$/kWh)	Cost for renovations to lighting system	Length of time for renovations cost to be recovered	Length of time for renovations cost to be recovered	
25	Room 410	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
20LED	Room 412	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 411	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 413	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 414	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
20LED	Room 416	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 415	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
20LED	Room 417	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 418	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
20LED	Room 420	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 419	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 421	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 422	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
	Room 424	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 423	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
20LED	Room 425	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 427	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
	Room 429	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
20LED	Restroom	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135.4	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	NONE	4368	135.4	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
25	Room 426A	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80.0	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2856	80.0	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
300	Outdoor	8	QL165	QL165/1	165	1.3	Breaker	4368	5,765.8	8	QL165	QL165/1	165	1.3	NONE	4368	5,765.8	0.0	\$0.00	\$0.00	\$0.00	#DIV/0!		
Total		214				8.5			34390.3	214.0				8.5	0	#N/A	#VALUE!	32214.1	2176.1	0.0	232.8	1350.0	175.0	#VALUE!
																			Demand Savings		\$0			
																			kWh Savings		\$233			
																			Total Savings		\$233		5.8	5.0

EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS									
Area Description		No. of Fixtures before the retrofit	Standard Fixture Code		Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures after the retrofit	Standard Fixture Code		Fixture Code	Watts per Fixture	kW/Space	Retrofit Control device	Annual Hours	Annual kWh	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (kWh Saved) * (\$/kWh)	Retrofit Cost	NJ Smart Start Incentive	Simple Payback With Incentive	Simple Payback			
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)		Lighting Fixture Code	Code from Table of Standard Fixture Wattages								Lighting Fixture Code	Code from Table of Standard Fixture Wattages														Lighting Fixture Code	Code from Table of Standard Fixture Wattages	
55LED	Lounge 1023	27	2T 17 R F 3 (ELE)	F23ILL	47	1.3	SW	4368	5,543	27	2T 25 R LED	2RTLLED	25	0.7	C-OC	3,494	2,359	3,184	0.6	\$	425.75	\$	5,737.50	\$	1,385	13.5	10.2		
55LED	Kitchen/Vending 1025	2	2T 17 R F 3 (ELE)	F23ILL	47	0.1	SW	4368	411	2	2T 25 R LED	2RTLLED	25	0.1	C-OC	3,494	175	236	0.0	\$	31.54	\$	675.00	\$	135	21.4	17.1		
55LED	Security Office1003	2	2T 17 R F 3 (ELE)	F23ILL	47	0.1	SW	4368	411	2	2T 25 R LED	2RTLLED	25	0.1	NONE	4,368	218	192	0.0	\$	26.86	\$	405.00	\$	100	15.1	11.4		
55LED	Lobby 1002	3	2T 17 R F 3 (ELE)	F23ILL	47	0.1	SW	8736	1,232	3	2T 25 R LED	2RTLLED	25	0.1	NONE	8,736	655	577	0.1	\$	71.14	\$	607.50	\$	150	8.5	6.4		
55LED	Restroom 1016	4	2T 17 R F 3 (ELE)	F23ILL	47	0.2	SW	4368	821	4	2T 25 R LED	2RTLLED	25	0.2	NONE	4,368	437	384	0.1	\$	53.73	\$	810.00	\$	200	15.1	11.4		
15LED	Pump Room	2	S 32 C F 2 (ELE)	F42LL	60	0.1	SW	8736	1,048	2	4 ft LED Tube	200732x2	30	0.1	NONE	8,736	524	524	0.1	\$	64.67	\$	467.40	\$	70	7.2	6.1		
20LED	Stairwell	2	S 28 P F 1 (ELE)	F41ILL	31	0.1	SW	8736	542	2	4 ft LED Tube	200732x1	15	0.0	NONE	8,736	262	280	0.0	\$	34.49	\$	290.40	\$	70	8.4	6.4		
25	Bedroom 1011	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
25	Bedroom 1013	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
25	Bedroom 1031	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
25	Bedroom 1032	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
20LED	Restroom 1033	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	NONE	4,368	66	70	0.0	\$	9.77	\$	145.20	\$	35	14.9	11.3		
25	Bedroom 1034	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
25	Bedroom 1035	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
20LED	Restroom 1036	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	NONE	4,368	66	70	0.0	\$	9.77	\$	145.20	\$	35	14.9	11.3		
25	Bedroom 1037	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
25	Bedroom 1038	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
20LED	Restroom 1039	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	NONE	4,368	66	70	0.0	\$	9.77	\$	145.20	\$	35	14.9	11.3		
25	Bedroom 1040	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
25	Bedroom 1041	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
20LED	Restroom 1042	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	NONE	4,368	66	70	0.0	\$	9.77	\$	145.20	\$	35	14.9	11.3		
55LED	Lounge 228	8	2T 17 R F 3 (ELE)	F23ILL	47	0.4	SW	4368	1,642	8	2T 25 R LED	2RTLLED	25	0.2	C-OC	3,494	699	943	0.2	\$	126.15	\$	1,890.00	\$	435	15.0	11.5		
25	Room 202	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
25	Room 204	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
20LED	Restroom for 202&204	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	NONE	4,368	66	70	0.0	\$	9.77	\$	145.20	\$	35	14.9	11.3		
25	Room 203	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
25	Room 205	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
20LED	Restroom for 203&205	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	NONE	4,368	66	70	0.0	\$	9.77	\$	145.20	\$	35	14.9	11.3		
25	Room 206	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
25	Room 208	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
20LED	Restroom for 206&208	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	NONE	4,368	66	70	0.0	\$	9.77	\$	145.20	\$	35	14.9	11.3		
25	Room 207	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
25	Room 209	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-	-	
20LED	Restroom for 207&209	1	S 28 P F 1 (ELE)	F41ILL	31	0.0	SW	4368	135	1	4 ft LED Tube	200732x1	15	0.0	NONE	4,368	66	70	0.0	\$	9.77	\$	145.20	\$	35	14.9	11.3		
25	Room 210	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	SW	2856	80	1	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.0	NONE	2,856	80	0	0.0	\$	-	\$	-	\$	-	-	-</		

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APPENDIX D

New Jersey Board of Public Utilities Incentives

- i. Smart Start**
 - ii. Direct Install**
 - iii. Pay for Performance (P4P)**
 - iv. Energy Savings Improvement Plan (ESIP)**
-

I. SMART START



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NJ SmartStart Buildings

Program Overview

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ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM



With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commercial or industrial project from the ground up, renovating existing space, or upgrading equipment, there are unique opportunities to upgrade the energy efficiency of the project.

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — for substantial energy savings, both now and for the future. Learn more about:

[Project Categories](#)

[Custom Measures](#)

[Incentives for Qualifying Equipment and Projects](#)

[Program Terms and Conditions](#)

[Find a Trade Ally](#)

Please note: pre-approval is required for almost all energy efficiency incentives. To receive an incentive, you must submit an application form (and applicable worksheets) and receive an approval letter from the program before any equipment is installed (click here for complete Terms and Conditions). Upon receipt of an approval letter, you may proceed to install the equipment listed on your approved application. Equipment installed prior to the date of the approval letter is not eligible for an incentive. **Any customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

Getting Started

Submit your project application form as soon as you know you will be doing a construction project or replacing/adding equipment.

PAST PROGRAMS**TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US**

Apply for pre-approval by submitting an application for the type of equipment you have or plan to install. The application should be accompanied by a related worksheet, where applicable, manufacturer's specification sheet (refer to the specific program requirements on the background application for specs needed for your project) for the equipment you are planning to install. (Program representatives will review your application package and approve it, reject it, or advise you of upgrades in equipment that will save energy costs and/or increase your incentive.)

Support for Custom Energy-Efficiency Measures

Custom measures allows program participants the opportunity to receive an incentive for energy-efficiency measures that are not on the prescriptive equipment Incentive list, but are project/facility specific.

Incentives for Qualifying Equipment and Projects

Financial incentives are available for large and small projects. These incentives offset some or maybe even all! — of the added cost to purchase qualifying energy-efficient equipment, and provides significant long-term energy savings. Ranges of incentives are available for qualifying equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives

For specific details on equipment requirements and financial incentives, including incentives for equipment not listed here, contact a program representative. Fiscal year financial incentives will be limited to a maximum of \$500,000 per customer utility account and are available as long as permits are obtained.

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Equipment Incentives

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

More reasons for a smart start on your next project!

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the **online application forms**.

Please note that almost all equipment incentives require pre-approval before equipment is installed. (click for exceptions) To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specific details needed for your project) and a current utility bill(s).

In order to be eligible to receive financial incentives under this Program, Applicants must receive electric and/or gas service from one of the regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.



Electric Chillers

Water-cooled chillers (\$12 - \$170 per ton)

Air-cooled chillers (\$8 - \$52 per ton)

Gas Cooling

Gas absorption chillers (\$185-\$450 per ton)

Gas Engine-Driven Chillers (Calculated through Custom Measure F)

PAST PROGRAMS**TOOLS AND RESOURCES****PROGRAM UPDATES****CONTACT US****Desiccant Systems** (\$1.00 per cfm - gas or electric)**Electric Unitary HVAC**

Unitary AC and split systems (\$73 - \$92 per ton)
 Air-to-air heat pumps (\$73 - \$92 per ton)
 Water-source heat pumps (\$81 per ton)
 Packaged terminal AC & HP (\$65 per ton)
 Central DX AC Systems (\$40 - \$72 per ton)
 Dual Enthalpy Economizer Controls (\$250)
 Occupancy Controlled Thermostats (\$75 each)
 A/C Economizing Controls (\$85 - \$170 each)

Ground Source Heat Pumps

Closed Loop (\$450-750 per ton)

Gas Heating

Gas-fired boilers < 300 MBH (\$300 per unit)
 Gas-fired boilers ≥ 300 MBH - 1500 MBH (\$1.75 per MBH)
 Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH (\$1.00 per MBH)
 Gas-fired boilers > 4000 MBH (Calculated through Custom Measure)
 Gas furnaces (\$300-\$400 per unit)
 Gas infrared heaters - indoor only (\$300 - \$500 per unit)
 Boiler economizing controls (\$1,200 - \$2,700 per unit)

Variable Frequency Drives

Variable air volume (\$65 - \$155 per hp)
 Chilled-water pumps (\$60 per hp)
 Compressors (\$5,250 to \$12,500 per drive)

Natural Gas Water Heating

Gas water heaters ≤ 50 gallons (\$50 per unit)
 Gas-fired water heaters > 50 gallons (\$1.00 - \$2.00 per MBH)
 Tankless water heaters replacing a free standing water heater > 82 energy factor (\$300 per heater)
 Gas-fired booster water heaters (\$17 - \$35 per MBH)

Premium Motors

Three-phase motors (\$45 - \$700 per motor) (**Incentive was discontinued effective March 1, 2013 except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe from the program commitment date to complete the installation.**)

Refrigerator/Freezer Case Premium Efficiency Motors (ECM)

Fractional (< 1 HP) Electronic Commutated Motors (ECM) (\$40 per for replacement of existing shaded-pole motor in refrigerated/freezer case)

Prescriptive Lighting

New Linear Fluorescent

T-12, HID and Incandescent to T-5 and T-8 (\$25 - \$200 per fixture) **(Note: T12 replacements are only available for buildings impacted by Hurricane Sandy)**

New Induction (\$70 per replaced HID fixture)

New LED

Screw-in/Plug-in (\$10 - \$20 per lamp)

Refrigerator/Freezer Case (\$30 - \$65 per fixture)

Outdoor pole/arm/wall-mounted luminaires (\$100 - \$175 per fixture)

Display case (\$30 per case)

Shelf-mounted display and task (\$15 per linear foot)

Wall-wash, desk, recessed (\$20 - \$35 per fixture)

Parking garage luminaires (\$100 per fixture)

Track or Mono-Point directional (\$50 per fixture)

Stairwell and Passageway luminaires (\$40 per fixture)

High-Bay, Low-Bay (\$150 per fixture)

Bollard (\$50 per fixture)

Luminaires for Ambient Lighting of Interior Commercial Space
Linear panels (\$50 per fixture)

Fuel pump canopy (\$100 per fixture)

LED retrofit kits (custom measures)

New Pulse-Start Metal Halide (\$25 per fixture)

Linear Fluorescent Retrofit (\$10 - \$20 per fixture)

Induction Retrofit (\$50 per retrofitted HID fixture)

New Construction/Complete Renovation (performance-based)

Note: Incentives for T-12 to T-5 and T-8 lamps with electronic ballast in facilities (\$10 per fixture, 1-4 lamps) and T-5/T-8 high bay fixtures (\$16 - per fixture) were discontinued effective March 1, 2013 for T-12 retrofits replacements except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe of one year from the project commitment date to complete the installation

Lighting Controls

Occupancy Sensors

Wall mounted (\$20 per control)

Remote mounted (\$35 per control)

Daylight dimmers (\$25 per fixture controlled, \$50 per fixture for office applications only)

Occupancy controlled hi-low fluorescent controls (\$25 per fixture controlled)

HID or Fluorescent Hi-Bay Controls

Occupancy hi-low (\$35 per fixture controlled)

Daylight dimming (\$45 per fixture controlled)

Refrigeration

Covers and Doors

Energy-Efficient doors for open refrigerated doors/covers (\$100 per door)

Aluminum Night Curtains for open refrigerated cases (\$3.50 per linear foot)

Controls

Door Heater Control (\$50 per control)

Electric Defrost Control (\$50 per control)

Evaporator Fan Control (\$75 per control)

Novelty Cooler Shutoff (\$50 per control)

Food Service Equipment

Cooking

Combination Electric Oven/Steamer (\$1,000 per oven)
 Combination Gas Oven/Steamer (\$750 per oven)
 Electric Convection Oven (\$350 per oven)
 Gas Convection Oven (\$500 per oven)
 Gas Rack Oven (\$1,000 single, \$2,000 double)
 Gas Conveyor Oven (\$500 small deck, \$750 large deck)
 Electric Fryer (\$200 per vat)
 Gas Fryer (\$749 per vat)
 Electric Large Vat Fryer (\$200 per vat)
 Gas Large Vat Fryer (\$500 per vat)
 Electric Griddle (\$300 per griddle)
 Gas Griddle (\$125 per griddle)
 Electric Steam Cooker (\$1,250 per steamer)
 Gas Steam Cooker (\$2,000 per steamer)

Holding

Full Size Insulated Cabinets (\$300 per cabinet)
 Three Quarter Size Insulated Cabinets (\$250 per cabinet)
 Half Size Insulated Cabinets (\$200 per cabinet)

Cooling

Glass Door Refrigerators (\$75 - \$150 per unit)
 Solid Door Refrigerators (\$50 - \$200 per unit)
 Glass Door Freezers (\$200 - \$1,000 per unit)
 Solid Door Freezers (\$100 - \$600 per unit)
 Ice Machines (\$50 - \$500 per unit)

Cleaning

Dishwashers (\$400 - \$1,500 per unit)

Other Equipment Incentives*

Performance Lighting (\$1.00 per watt per square foot below program incentive threshold, currently 5% more energy efficient than ASHRAE 2007 for New Construction only.)

Custom electric and gas equipment incentives (not prescriptive)

*Equipment incentives are calculated based on type, efficiency, size, and application and are evaluated on a case-by-case basis. Contact us for details.

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NEW JERSEY'S CLEAN ENERGY PROGRAM

DIRECT Install

Let us pay up to 70% of your energy efficiency upgrade.

Sometimes, the biggest challenge to improving energy efficiency is knowing where to and how to get through the process. Created specifically for existing small to medium facilities, Direct Install is a turnkey solution that makes it easy and affordable to upgrade high efficiency equipment. Direct Install is designed to cut your facility's energy costs replacing lighting, HVAC and other outdated operational equipment with energy efficient alternatives. The program pays up to 70% of retrofit costs, dramatically improving your payback on the project. There is a \$125,000 incentive cap on each project.

ELIGIBILITY



Existing small to mid-sized commercial and industrial facilities with a peak electric demand that did not exceed 200 kW in any of the preceding 12 months are eligible to participate in Direct Install. Applicants will submit the last 12 months of electric utility bills indicating that they are below the demand threshold and have occupied the building during that time. Buildings must be located in New Jersey and served by the state's public, regulated electric or natural gas utility companies.

SYSTEMS & EQUIPMENT ADDRESSED BY THE PROGRAM

Lighting
Heating, Cooling & Ventilation (HVAC)
Refrigeration
Motors
Natural Gas
Variable Frequency Drives



Measures eligible for Direct Install are limited to specific equipment categories, types and capacities. Boilers may not exceed 500,000 Btuh and furnaces may not exceed 140,

III. PAY FOR PERFORMANCE (P4P)



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HOME

RESIDENTIAL

COMMERCIAL, INDUSTRIAL
AND LOCAL GOVERNMENT



COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

EXISTING BUILDINGS

PARTICIPATION STEPS

APPLICATIONS AND
FORMS

APPROVED PARTNERS

NEW CONSTRUCTION

FAQS

BECOME A PARTNER

COMBINED HEAT & POWER AND
FUEL CELLS

LOCAL GOVERNMENT ENERGY
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT
PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

[Home](#) » [Commercial & Industrial](#) » [Programs](#) » [Pay for Performance](#)

Pay for Performance - Existing Buildings

Download program applications and incentive forms.

The Greater the Savings, the Greater Your Incentives

Take a comprehensive, whole-building approach to saving energy in your existing facility. Earn incentives that are directly linked to your savings. Pay for Performance relies on a



program partners who provide technical services under direct contract to you. Acting as your energy expert, your partner will develop a whole-building energy reduction plan for each project with a whole-building technical component of a traditional energy audit, a financial plan for full implementation of energy efficient measures and a construction schedule for installation.

Eligibility

Existing commercial, industrial and institutional buildings with a peak demand over 100 kW for any of the preceding twelve months are eligible to participate including hotels and casinos, large office buildings, family buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Buildings that fall into the following customer classes are not required to meet the 100 kW demand threshold to participate in the program: hospitals, public colleges and universities, 501(c)(3) non-profit organizations, affordable multifamily housing, and local governmental entities. Your energy reduction plan will define a comprehensive package of measures capable of reducing the existing energy consumption of your building by 15% or more.

Exceptions to the 15% threshold requirement may be made for certain industrial, manufacturing, water treatment and datacenter building types whose annual energy consumption is heavily weighted on process loads. Details are available in the high energy intensity section of this page.

ENERGY STAR Portfolio Manager

Pay for Performance takes advantage of the ENERGY STAR Program with Portfolio Manager, EPA's interactive tool that allows facility managers to track and evaluate energy and water consumption across all of their buildings. The tool provides the opportunity to load in the characteristics and energy usage of your buildings and determine an energy performance benchmark score. You can then assess energy management goals over time, identify strategic opportunities for savings, and receive EPA recognition for superior energy performance.



This rating system assesses building performance by tracking and scoring energy use in your facilities and comparing it to similar buildings. That can be a big help in locating opportunities for cost-justified energy efficiency upgrades. And, based on our findings, you may be invited to participate in the Building Performance with ENERGY STAR initiative and receive special recognition as an industry leader in energy efficiency.

Incentives

**OIL, PROPANE & MUNICIPAL
ELECTRIC CUSTOMERS**

Pay for Performance incentives are awarded upon the satisfactory completion of three p milestones:

EDA PROGRAMS

Incentive #1 - Submittal of complete energy reduction plan prepared by an app program partner - Contingent on moving forward, incentives will be between \$5 \$50,000 based on approximately \$.10 per square foot, not to exceed 50% of th annual energy expense.

SBC CREDIT PROGRAM

Incentive #2 - Installation of recommended measures - Incentives are based on the projected level of electricity and natural gas savings resulting from the installation of comprehensive energy-efficiency measures.

PAST PROGRAMS

TOOLS AND RESOURCES

Incentive #3 - Completion of Post-Construction Benchmarking Report - A completed report verifying energy reductions based on one year of post-

PROGRAM UPDATES

implementation results. Incentives for electricity and natural gas savings will be based on actual savings, provided that the minimum performance threshold of savings has been achieved.

CONTACT US



A detailed Incentive Structure document is available on the applications and form

Steps to Participation

[Click here](#) for a step-by-step description of the program.

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PAY FOR PERFORMANCE APPLICATION FORM

July 1, 2013 - June 30, 2014

Utility Serving Applicant:

<input type="checkbox"/> New Jersey Natural Gas	<input type="checkbox"/> Atlantic City Electric	<input type="checkbox"/> Jersey Central Power & Light	<input type="checkbox"/> PSE&G
<input type="checkbox"/> Other Electric Service Provider (please specify): _____	<input type="checkbox"/> Elizabethtown Gas	<input type="checkbox"/> Rockland Electric Co.	<input type="checkbox"/> South Jersey Gas
<input type="checkbox"/> Other Fuel Provider: _____	<input type="checkbox"/> Oil: _____	<input type="checkbox"/> Other (Please specify): _____	

Instructions

1. Read the program material to determine project qualification.
2. Read the Participation Agreement and sign where indicated.
3. Fill out all applicable spaces on this form.
4. Provide a copy of the customer's company W-9 form.
5. Provide the most recent consecutive 12 month period of utility bills for the project.

6. Provide brief description of facility.
7. Partner must submit the application package via e-mail, mail or fax **DIRECTLY** to the Market Manager – see back of this form.

Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.

Customer/Owner Information (payment will be made to entity entered here)

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone/Fax	E-mail	Federal ID/SSN	

Partner Information

Company Name		Project Contact/Title	
Company Address		City	State Zip
Phone	Fax	E-mail	

Project Information

Project Name			
Building Address		City	State Zip
Utility Account Number(s): Electric		Gas	
* Note: Please use the back of this page for additional utility accounts if quantity exceeds space allotment.			
Annual Peak kW Demand	Building Type		Number of Buildings
Size of Building(s) (gross sq/ft)		Direct, Master or Sub Metered	

Funding

☐ Check the box if an Energy Savings Improvement Program (ESIP) will be a source of funding. ESIP allows government agencies to pay for energy related improvements using the value of the resulting energy savings.

Do you expect to receive funding under any other efficiency programs? ☐ No ☐ Yes If Yes, please specify below:

Utility Program #1 – Utility: _____	Program Name: _____
Utility Program #2 – Utility: _____	Program Name: _____
Federal Program #1 – Organization: _____	Program Name: _____
Federal Program #2 – Organization: _____	Program Name: _____
Other Program – Organization: _____	Program Name: _____

Additional Project information

Additional Utility Account(s)

Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number

Additional Comments:

Complete this application form and send it directly to the Commercial/Industrial Market Manager by e-mail, mail or fax.

New Jersey's Clean Energy Program
c/o TRC Energy Services-P4P
900 Route 9 North, Suite 404 • Woodbridge, NJ 07095

Phone: 866-657-6278 • Fax: 732-855-0422
E-mail: P4P@NJCleanEnergy.com

Visit our website: NJCleanEnergy.com/P4P

New Jersey SmartStart Buildings[®] is a registered trademark. Use of the mark without the permission of the New Jersey Board of Public Utilities, Office of Clean Energy is prohibited.

*Incentives/Requirements subject to change.



002-FY14-04/14

Pay For Performance-Existing Buildings

Participation Agreement

Definitions:

Design Incentives – Incentives that may be offered to design professionals by the Program.

Design Services – Services that may be offered to design professionals under the Program.

Energy-Efficient Measures – Any device eligible to receive a Program Incentive payment through the NJ Clean Energy Commercial and Industrial Program (New Jersey SmartStart Buildings).

New Jersey Utilities – The regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

Administrator – New Jersey Board of Public Utilities, Office of Clean Energy

Participating Customers – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

Product Installation or Equipment Installation – Installation of the Energy-Efficient Measures.

Projects with a contract threshold of \$14,187 (increasing to \$15,444 effective July 1, 2014) are required to pay no less than prevailing wage rate to workers employed in the performance of any construction undertaken in connection with Board of Public Utilities financial assistance, or undertaken to fulfill any condition of receiving Board of Public Utilities financial assistance, including the performance of any contract to construct, renovate or otherwise prepare a facility, the operations of which are necessary for the receipt of Board of Public Utilities financial assistance. By submitting an application, or accepting program incentives, applicant agrees to adhere to New Jersey Prevailing Wage requirements, as applicable.

Program – The Commercial and Industrial Energy-Efficient Construction Program (New Jersey SmartStart Buildings) offered herein by the New Jersey Board of Public Utilities, Office of Clean Energy pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

Program Incentives – Refers to the amount or level of incentive that the Program provides to Participating Customers pursuant to the Program offered herein (see description under "Incentive Amount" heading).

Program Offer – Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities identified above.

Program Manager – TRC Energy Services.

Application and Eligibility Process – The Program pays incentives after the installation of qualified energy-efficient

measures that were pre-approved (for exceptions to this condition, please refer to "Exceptions for Approval".) In order to be eligible for Program Incentives, a Customer, or an agent (contractor/vendor) authorized by a Customer, must submit a properly completed application package. The package must include an application signed by the customer; a complete (current) utility bill; and technology worksheet and manufacturer's cut sheets (where appropriate). This information must be submitted to the Program Manager before equipment is installed. Applications for measures that are self installed by customers must be submitted by the customer and not the sales vendor of the measure, however, the customer may elect to assign payment of the incentive to the sales vendor. This application package must be received by the Program Manager on or before June 30, 2014 in order to be eligible for the fiscal year July 1, 2013-June 30, 2014 incentives. The Program Manager will review the application package to determine if the project is eligible for a Program Incentive. If eligible, the Customer will receive an approval letter with the estimated authorized incentive amount and the date by which the equipment must be installed in order for the approval to remain in effect. Upon receipt of an approval letter, the Customer may then proceed to install the equipment listed on the approved application. Equipment installed prior to the date of the Program Manager's approval letter is not eligible for an incentive. The Program Manager reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the approval letter. All equipment must be purchased within 12 months of date of application. **Any Customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

Exceptions for Approval – The Application and Eligibility Process pertains to all projects except for those involving either Gas Heating, Unitary HVAC or Motors having an incentive amount less than \$5,000 that were installed within 12 months of receipt of the application. These measures, at this incentive level, may be installed without prior approval. In addition, but at the sole discretion of the Program Manager, emergency replacement of equipment may not require a prior approval determination and letter. **In such cases, please notify the Program Manager of such emergencies as early as possible, that an application will soon be sent in that was not pre-approved.**

Post-Installation Approval – After installation is completed, the Customer, or an agent authorized by the Customer, must finalize and submit an invoice for the purchase of the equipment (material cost must be broken out from labor costs), and any other required documentation as specified on the equipment application or in the Program Manager's initial approval letter.

Please refer to the program guide on the NJCleanEnergy.com/ssb website for the complete Application and Eligibility Process.

The Program Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing product or equipment (if applicable) and the Energy-Efficient Measures

installed under this Program, either prior to issuing incentives or at a later time.

Energy-Efficient Measures must be installed in buildings located within a New Jersey Utilities' service territory and designated on the Participating Customer's incentive application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program materials and incentive applications. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease. Design Incentives are available to design professionals as described in the Program materials and applications. A different and separate agreement must be executed by participating design professionals to be eligible for this type of incentive. The design professional does not need to be based in New Jersey.

Equipment procured by Participating Customers through another program offered by New Jersey's Clean Energy Program or the New Jersey Utilities, as applicable, is not eligible for incentives through this program. Customers who have not contributed to the Societal Benefits Charge of the applicable New Jersey Utility are not eligible for incentives offered through this program.

Incentive Amount – Program Incentives will equal either: a) the approved Program Incentive amount, or b) the actual equipment cost of the Energy-Efficient Measure, whichever is less, as determined by the Program Manager. Products offered at no direct cost to the customer are ineligible. Incomplete application submissions, applications requiring inspections and unanticipated high volume of activities may cause processing delays. Program Incentives are limited to \$500,000 per utility account in a calendar year. Contact the Program Manager regarding any questions.

Tax Liability – The Program Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number to the Program Manager on the application form in order to receive a Program Incentive. In addition, Participating Customers must also provide a Tax Clearance Form (entitled "Business Assistance or Incentive Clearance Certificate") that is dated within 90 days of equipment installation.

Endorsement – The Program Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

Warranties – THE PROGRAM MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITLY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.

Limitation of Liability – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against the Program Manager or the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Program Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Program Manager, its representatives, or subcontractors, or the Administrator, be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Program Manager under this Program shall be individual, and not joint and/or several.

Assignment – The Participating Customer may assign Program Incentive payments to a specified vendor.

Participating Customer's Certification – Participating Customer certifies that he/she purchased and installed the equipment listed in their application at their defined New Jersey location. Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements listed in the application.

Termination – The New Jersey Board of Public Utilities reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

Acknowledgement – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Program Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the NJ SmartStart Buildings Program. Additionally, I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program.

CUSTOMER'S SIGNATURE
PARTNER SIGNATURE
By signing, I certify that I have read, understand and agree to the Participation Agreement listed above.

IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)



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Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. The program also allows agencies to reduce energy usage with minimal expenditure of new financial resources.

This Local Finance Notice outlines how local governments can develop and implement an ESIP at their facilities. Below are two sample RFPs:

Local Government
School Districts (K-12)

All RFPs must be submitted to the Board for approval at ESIP@bpu.state.nj.us.

The Board also adopted protocols to measure energy savings:

Measuring Energy Savings
Procedures for Implementation

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Local units considering an ESIP should carefully review the Local Finance Notice, the law, and consult with qualified professionals to determine how they should approach the task.

The NJ Board of Public Utilities sponsored Sustainable Jersey in the creation of an ESIP Guidebook that explains how to implement the program. The guidebook also includes a list of successful projects and a list of helpful resources.

FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit as prescribed in P.L.2012 c.55.

ENERGY REDUCTION PLANS

If you have an ESIP plan that needs to be submitted to the Board of Public Utilities, please email it to ESIP@bpu.state.nj.us. Please limit the file size to 3MB (or break it into smaller files).

Frankford Township School District
Northern Hunterdon-Voorhees Regional High School
Manalapan Township (**180 MB** - Right Click, Save As)

ESIP PROGRAM

Final version 42413

BPU RULES

1. Public Entity must decide if they will use an ESCO or DIY method or Hybrid thereof prior to issuing the RFP and the RFP must state the intended method. A change in the project procurement model after the RFP closing date will be cause for immediate rejection and disqualification of potential Clean Energy program incentives.
2. RFP procedures shall be adhered to as per the legislation, including the use of BPU approved forms. Any alteration of the forms, without prior approval from the BPU shall be grounds for rejection.
3. RFP must include copy of an audit (ASHRAE Level II w/Level III for lighting) and audit must be prepared by a firm classified by DPMC in the 036 discipline.
4. All firms, including professional services, whether using ESCO or DIY model, must be DPMC classified.
5. If an Architect is engaged by the public entity, the architectural fees are the responsibility of the public entity and must be paid directly to the firm. These fees may be included in the energy cost savings analysis and payback.

ESCO's may contract directly with an architectural firm, in which case the architectural firm serves as a subcontractor to the ESCO and the project related service costs may be included within the project's economic model.

6. Public entity shall conduct pre-bid meetings and site visits per existing statutes.

In the interest of open public bidding transparency, it is a requirement of the BPU that all proposers must attend the pre-proposal bid meeting.

7. There shall be no negative cash flow in any year of the program.
section 7 (1)(a)
"the energy savings resulting from the program will be sufficient to cover the cost of the program's energy conservation measures."
8. SREC values are not permitted to be used in the energy cost savings calculations.
9. Capital cost avoidance values are not to be used in the energy savings calculations.
10. Operational and Maintenance (O&M) cost savings may be permitted in the cost savings calculations, but only with supporting documentation.
11. Blended utility rates shall not be permitted. Use the actual utility tariff or local contracted rates if there is a third party supplier.

For the RFP proposals, the public entity shall define the utility rates in the RFP

12. Contracted third party utility rates may only be used for the term of the contract (5 yr. maximum)
Subsequent years are to be projected at the utility tariff rates plus the annual BPU escalation rates.
13. Public entity shall conduct M&V (measurement and verification) at the one (1) year operational date and shall provide a copy of the M&V report to the Board of Public Utilities.

For the RFP proposals, the ESCO shall provide the cost for the one (1) year M&V only. For comparative purposes, the one year M&V pricing shall be indicated on the proposal Form VI, under the “Annual Service Costs” column. Additional M&V costs are at the discretion of the local unit and are not to be included in the proposal.

14. The decisions made by BPU staff regarding compliance or other issues that arise in connection with the RFP procurement process shall be considered a final decision of the BPU. Any appeal will need to be through the New Jersey Superior Court, Appellate Division.
15. For the RFP proposals only, Demand Response (DR) revenues claimed by ESCO’s can only be projected for a maximum period of three (3) years. DR revenue projections beyond three years will not be permitted. DR revenues must be included and presented under the “Energy Rebates/Incentives” column of FORM VI.
16. ESCO “fees” proposed during the RFP phase of the project cannot increase post-award. ESCO’s are required to maintain the fee percentages through final contract negotiations and construction of the Board approved Energy Savings Plan
17. Public Bid openings shall be held on the due date of the proposal submissions. The public entity shall announce the name of the bidder and the total dollar amount. After award of a contract, all proposals received will be made available by the owner for public inspection
18. Rejection of bids by the public entity shall be conducted in accordance with the appropriate sections of the applicable legislation, as stated in Title 40A:11-13.2. Additionally all proposals must be returned to the respective ESCO’s upon rejection.
19. Field changes that exceed 5% of the project cost require BPU approval.
20. Energy Savings Plans (ESP) that is dependent upon incentives from the Clean Energy Program must review the current program requirements, at the time of application, for each incentive to insure eligibility. If any program incentive is denied, resubmission of all ESIP related forms will be necessary to remain ESIP qualified.

APPENDIX F

Photos

ECM-1 Add the Boiler and HVAC Equipment to the DDC controls



Existing Boilers

ECM-2 Replace Electric DHW Heater with Gas Fired Condensing Heater



Existing DHW Heater

ECM-3 Install Vending Misers



Existing Vending Machines

ECM-4 Replace High Flow Plumbing Fixtures with Low Flow Plumbing Fixtures

No Pictures Available

ECM-L1 Lighting Replacement / Upgrades



Existing Lights

ECM-L2 Install Lighting Controls (Occupancy Sensors)

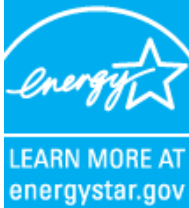
No Pictures Available

ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

See ECM L-1 and L-2

APPENDIX G

EPA Benchmarking Report



ENERGY STAR® Statement of Energy Performance

N/A

Matelson Hall

Primary Property Function: College/University
Gross Floor Area (ft²): 34,000
Built: 1961

**ENERGY STAR®
Score¹**

For Year Ending: January 31, 2014
Date Generated: July 20, 2014

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address

Matelson Hall
300 Pompton Road
Wayne, New Jersey 07470

Property Owner

,
(____)____-____

Primary Contact

,
(____)____-____

Property ID: 4113364

Energy Consumption and Energy Use Intensity (EUI)

Site EUI

81 kBtu/ft²

Annual Energy by Fuel

Natural Gas (kBtu) 1,884,300 (68%)
Electric - Grid (kBtu) 868,695 (32%)

National Median Comparison

National Median Site EUI (kBtu/ft²) 153.6
National Median Source EUI (kBtu/ft²) 262.6
% Diff from National Median Source EUI -47%

Source EUI

138.4 kBtu/ft²

Annual Emissions

Greenhouse Gas Emissions (Metric Tons CO2e/year) 210

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

,
(____)____-____



**Professional Engineer Stamp
(if applicable)**