

### Recommended Vendor Websites for Packaging Materials

[www.mygirlfriendshouse.com](http://www.mygirlfriendshouse.com)– Cellophane bags, wraps

[www.lpballoons.com](http://www.lpballoons.com)– Baskets, cellophane, organza & shopping bags, etc.

[www.nashvillewraps.com](http://www.nashvillewraps.com)– Gift boxes, pre-tied bows, ribbon, etc.

[www.theboxdepot.com](http://www.theboxdepot.com)– Boxes, Acrylic boxes, pull bows, etc.



### Sample Holiday Orders for the New Fall/Holiday Products

## \$200 W/S DEMO ONLY WHOLESALE ORDER

| SECTION 1 PRODUCTS                                                     | RETAIL  | QTY       | TOTAL           |
|------------------------------------------------------------------------|---------|-----------|-----------------|
| TimeWise Volu-Firm Set                                                 | \$199   | 1         | \$199           |
| Hollywood Mystique Bold Shine Lip Color-Radiant Red                    | \$ 15   | 1         | \$ 30           |
| Hollywood Mystique Bold Shine Lip Color– Poised Pink                   | \$ 15   | 1         | \$ 30           |
| Hollywood Mystique Eye Intrigue Color Quad                             | \$ 20   | 1         | \$ 40           |
| Hollywood Mystique Gel EyeLiner– Jet Black                             | \$ 16   | 1         | \$ 32           |
| Hollywood Mystique Gel Eye Liner– Tempting Teal                        | \$ 16   | 1         | \$ 32           |
| Beauty That Counts Nouri Shine Plus Lip Gloss– Inspiring               | \$ 14   | 1         | \$ 14           |
| Beauty That Counts Nouri Shine Plus Lip Gloss– Possibilities           | \$ 14   | 1         | \$ 14           |
| Satin Hands Satin Smoothie Hand Scrub– Fragrance Free                  | \$ 18   | 1         | \$ 18           |
| Satin Hands Satin Smoothie Hand Scrub– Peach                           | \$ 18   | 1         | \$ 18           |
| Dance To Life Eau de Parfum                                            | \$ 50   | 1         | \$ 50           |
| True Original Cologne Spray                                            | \$ 36   | 1         | \$ 36           |
|                                                                        |         | Retail    | \$431           |
|                                                                        |         | Wholesale | <b>\$215.50</b> |
| SECTION 2 BUSINESS SUPPLIES                                            | RETAIL  | QTY       | TOTAL           |
| *NEW* Holiday Look Book                                                | \$3.50  | 2         | \$7.00          |
| Free Gift With Purchase– Mini Fragrance Free Satin Hands Pampering Set | \$20.00 | 1         | \$20.00         |
| TW Repair Volu-Firm Set sampler set/3                                  | \$ 4.00 | 2         | \$ 8.00         |
| True Original Fragrance Towelette Sampler                              | \$1.75  | 1         | \$ 1.75         |
| Sampler Cards– Hollywood Mystique Colors pk/5                          | \$3.00  | 1         | \$ 3.00         |
| Dance To Life Sampler Vials pk/6                                       | \$4.00  | 1         | \$ 4.00         |
| TOTAL SECTION 2                                                        |         |           | <b>\$43.75</b>  |



## Sample Holiday Orders for the New Fall/Holiday Products

**\$400 W/S PERSONAL USE–**

**(Holiday Shopping for Friends & Family- Sample Wholesale Order)**



| SECTION 1 PRODUCTS                                                     | RETAIL  | QTY | TOTAL    |
|------------------------------------------------------------------------|---------|-----|----------|
| TimeWise Volu-Firm Set                                                 | \$199   | 2   | \$398    |
| Hollywood Mystique Bold Shine Lip Color-Radiant Red                    | \$ 15   | 2   | \$ 30    |
| Hollywood Mystique Bold Shine Lip Color– Poised Pink                   | \$ 15   | 2   | \$ 30    |
| Hollywood Mystique Eye Intrigue Color Quad                             | \$ 20   | 2   | \$ 40    |
| Compact Mini                                                           | \$ 16   | 1   | \$ 16    |
| Dual End Eye Applicator                                                | \$ 2.50 | 1   | \$ 2.50  |
| Hollywood Mystique Gel EyeLiner– Jet Black                             | \$ 16   | 2   | \$ 32    |
| Hollywood Mystique Gel Eye Liner– Tempting Teal                        | \$ 16   | 2   | \$ 32    |
| Hollywood Mystique Nail Lacquer– Radiant Red                           | \$ 9    | 2   | \$ 18    |
| Hollywood Mystique Nail Lacquer– Tempting Teal                         | \$ 9    | 2   | \$ 18    |
| Beauty That Counts Nouri Shine Plus Lip Gloss– Inspiring               | \$ 14   | 1   | \$ 14    |
| Beauty That Counts Nouri Shine Plus Lip Gloss– Possibilities           | \$ 14   | 1   | \$ 14    |
| Satin Hands Satin Smoothie Hand Scrub– Fragrance Free                  | \$ 18   | 1   | \$ 18    |
| Satin Hands Satin Smoothie Hand Scrub– Peach                           | \$ 18   | 1   | \$ 18    |
| Dance To Life Eau de Parfum                                            | \$ 50   | 1   | \$ 50    |
| Dance To Life Radiant Shimmer Lotion                                   | \$ 18   | 1   | \$ 18    |
| True Original Cologne Spray                                            | \$ 36   | 1   | \$ 36    |
| Retail                                                                 |         |     | \$802.50 |
| Wholesale                                                              |         |     | \$401.25 |
| SECTION 2 BUSINESS SUPPLIES                                            | RETAIL  | QTY | TOTAL    |
| *NEW* Holiday Look Book                                                | \$3.50  | 2   | \$7.00   |
| Free Gift With Purchase– Mini Fragrance Free Satin Hands Pampering Set | \$20.00 | 1   | \$20.00  |
| TW Repair Volu-Firm Set sampler set/3                                  | \$ 4.00 | 2   | \$ 8.00  |
| True Original Fragrance Towelette Sampler                              | \$1.75  | 1   | \$ 1.75  |
| Sampler Cards– Hollywood Mystique Colors pk/5                          | \$3.00  | 1   | \$ 3.00  |
| Dance To Life Sampler Vials pk/6                                       | \$4.00  | 1   | \$ 4.00  |
| TOTAL SECTION 2                                                        |         |     | \$43.75  |



## Sample Holiday Orders for the New Fall/Holiday Products

**\$600 W/S PART TIME**

**(2 Parties- Sample Wholesale Order)**



| SECTION 1 PRODUCTS                                                     | RETAIL  | QTY       | TOTAL           |
|------------------------------------------------------------------------|---------|-----------|-----------------|
| TimeWise Volu-Firm Set                                                 | \$199   | 2         | \$398           |
| Hollywood Mystique Bold Shine Lip Color-Radiant Red                    | \$ 15   | 3         | \$ 45           |
| Hollywood Mystique Bold Shine Lip Color- Poised Pink                   | \$ 15   | 3         | \$ 45           |
| Hollywood Mystique Eye Intrigue Color Quad                             | \$ 20   | 4         | \$ 80           |
| Compact Mini                                                           | \$ 16   | 1         | \$ 16           |
| Dual End Eye Applicator                                                | \$ 2.50 | 1         | \$ 2.50         |
| Hollywood Mystique Gel EyeLiner- Jet Black                             | \$ 16   | 3         | \$ 48           |
| Hollywood Mystique Gel Eye Liner- Tempting Teal                        | \$ 16   | 3         | \$ 48           |
| Hollywood Mystique Nail Lacquer- Radiant Red                           | \$ 9    | 3         | \$ 27           |
| Hollywood Mystique Nail Lacquer- Tempting Teal                         | \$ 9    | 3         | \$ 27           |
| Beauty That Counts Nouri Shine Plus Lip Gloss- Inspiring               | \$ 14   | 3         | \$ 42           |
| Beauty That Counts Nouri Shine Plus Lip Gloss- Possibilities           | \$ 14   | 3         | \$ 42           |
| Satin Hands Satin Smoothie Hand Scrub- Fragrance Free                  | \$ 18   | 3         | \$ 54           |
| Satin Hands Satin Smoothie Hand Scrub- Peach                           | \$ 18   | 3         | \$ 54           |
| Dance To Life Eau de Parfum                                            | \$ 50   | 3         | \$150           |
| Dance To Life Radiant Shimmer Lotion                                   | \$ 18   | 3         | \$ 54           |
| True Original Cologne Spray                                            | \$ 36   | 2         | \$ 72           |
|                                                                        |         | Retail    | \$1204.50       |
|                                                                        |         | Wholesale | <b>\$602.25</b> |
| SECTION 2 BUSINESS SUPPLIES                                            | RETAIL  | QTY       | TOTAL           |
| NEW* Holiday Look Book                                                 | \$3.50  | 2         | \$7.00          |
| Free Gift With Purchase- Mini Fragrance Free Satin Hands Pampering Set | \$20.00 | 1         | \$20.00         |
| TW Repair Volu-Firm Set sampler set/3                                  | \$ 4.00 | 2         | \$ 8.00         |
| True Original Fragrance Towelette Sampler                              | \$1.75  | 1         | \$ 1.75         |
| Sampler Cards- Hollywood Mystique Colors pk/5                          | \$3.00  | 1         | \$ 3.00         |
| Dance To Life Sampler Vials pk/6                                       | \$4.00  | 1         | \$ 4.00         |
| TOTAL SECTION 2                                                        |         |           | <b>\$43.75</b>  |



## Sample Holiday Orders for the New Fall/Holiday Products

**\$1000 W/S FULL TIME**

**(4 Parties- Sample Wholesale Order)**



| <b>SECTION 1 PRODUCTS</b>                                              | <b>RETAIL</b> | <b>QTY</b> | <b>TOTAL</b>   |
|------------------------------------------------------------------------|---------------|------------|----------------|
| TimeWise Volu-Firm Set                                                 | \$199         | 3          | \$597          |
| Hollywood Mystique Bold Shine Lip Color-Radiant Red                    | \$ 15         | 6          | \$ 90          |
| Hollywood Mystique Bold Shine Lip Color- Poised Pink                   | \$ 15         | 6          | \$ 90          |
| Hollywood Mystique Eye Intrigue Color Quad                             | \$ 20         | 6          | \$120          |
| Compact Mini                                                           | \$ 16         | 4          | \$ 64          |
| Dual End Eye Applicator                                                | \$ 2.50       | 4          | \$ 10          |
| Hollywood Mystique Gel EyeLiner- Jet Black                             | \$ 16         | 6          | \$ 96          |
| Hollywood Mystique Gel Eye Liner- Tempting Teal                        | \$ 16         | 6          | \$ 96          |
| Hollywood Mystique Nail Lacquer- Radiant Red                           | \$ 9          | 4          | \$ 36          |
| Hollywood Mystique Nail Lacquer- Tempting Teal                         | \$ 9          | 4          | \$ 36          |
| Beauty That Counts Nouri Shine Plus Lip Gloss- Inspiring               | \$ 14         | 6          | \$ 84          |
| Beauty That Counts Nouri Shine Plus Lip Gloss- Possibilities           | \$ 14         | 6          | \$ 84          |
| Satin Hands Satin Smoothie Hand Scrub- Fragrance Free                  | \$ 18         | 6          | \$108          |
| Satin Hands Satin Smoothie Hand Scrub- Peach                           | \$ 18         | 6          | \$108          |
| Dance To Life Eau de Parfum                                            | \$ 50         | 4          | \$200          |
| Dance To Life Radiant Shimmer Lotion                                   | \$ 18         | 4          | \$ 72          |
| True Original Cologne Spray                                            | \$ 36         | 3          | \$108          |
|                                                                        |               | Retail     | \$2000         |
|                                                                        |               | Wholesale  | <b>\$1000</b>  |
| <b>SECTION 2 BUSINESS SUPPLIES</b>                                     | <b>RETAIL</b> | <b>QTY</b> | <b>TOTAL</b>   |
| NEW* Holiday Look Book                                                 | \$3.50        | 2          | \$7.00         |
| Free Gift With Purchase- Mini Fragrance Free Satin Hands Pampering Set | \$20.00       | 1          | \$20.00        |
| TW Repair Volu-Firm Set sampler set/3                                  | \$ 4.00       | 2          | \$ 8.00        |
| True Original Fragrance Towelette Sampler                              | \$1.75        | 1          | \$ 1.75        |
| Sampler Cards- Hollywood Mystique Colors pk/5                          | \$3.00        | 1          | \$ 3.00        |
| Dance To Life Sampler Vials pk/6                                       | \$4.00        | 1          | \$ 4.00        |
| TOTAL SECTION 2                                                        |               |            | <b>\$43.75</b> |

## OPTIONAL SECTION 1 AND

### SECTION 2 PRODUCTS

## SECTION 1- Hostess Gifts



Travel Roll Up Bag Hostess Gift  
(Empty)  
\$30 Retail- \$15 Wholesale

Mary Kay®  
Compact Pro® (Empty)  
\$35.00 Retail-  
\$17.50 Wholesale

## SECTION 2- New & Updated

### DISPLAY



Lipstick Caddy  
\$3



Lipstick  
Caps  
PK 10/ \$2



Magnetic  
Cosmetic  
Display Tray  
\$3



Cosmetic Caddy  
\$7.50



Quilted  
Cosmetic  
Bag Trio  
\$13

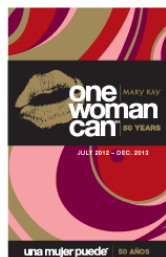
### SKIN CARE CLASS SUPPLIES



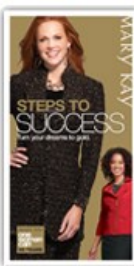
Revised! Beauty Book  
With Instructor's  
Guide-Now includes  
TimeWise Repair  
(9/12 version), pk./10  
\$2.00



Revised! Customer  
Profile—Now includes  
TimeWise Repair  
(8/12 Version), pk./25  
\$1.25



REVISED! Date Book  
(July 2012 - Dec.  
2013) (bilingual)  
\$3.00



REVISED! Steps to  
Success Career Path  
Brochure pk./5 \$2

Revised! Ready, Set,  
Sell! Inventory Options  
for New Consultants  
Brochure, - now in-  
cludes TW Repair  
Bundle- pk./5 \$2.00



NEW! SPECIAL  
EDITION!  
(Available  
through  
12/15/2013  
while supplies  
last) Miracles  
Happen -  
Mary Kay  
Autobiography  
(Audiobook)

