#1 Profit Level Inventory
- Mary Kay Ash said “You can’t sell from an empty wagon.”
- Place your Initial Inventory order to match your goals and planned activity (Chat with your Sales Director for advice on inventory options to take advantage of the Ready, Set Sell! bonus program). BONUS - Place a Star order of $1800 wholesale or more in your agreement plus 1 month and receive your Business Building Kit FREE.

Date Completed

#2 Plugging In
- MK UNIVERSITY: Interactive online lessons that will help you understand the basics of the business.

Date Completed

- SKIN CARE CONFIDENT: From set to supplement, get serious about skin care.

Date Completed


Date Completed

- LEGAL MATTERS: The NEW Legal Principles and Social Media Education Module can help you and your business be successful.

Date Completed

- WATCH & LEARN: Attend 3 parties with your recruiter and/or Director and earn your Money Bag!

Date Completed

#3 People You Know
- Make a list of 50 people you know, 18 years or older that have skin! They can support you in starting your business, and give their opinion.
- Put a star next to at least 6 women whom you’d like to have on your team.

Date Completed

#4 Plan Your Work
- PERFECT START: Facial 15 customers beginning with your first party or facial and receive your Perfect Start Charm.

Date Completed

- POWER START: Facial 30 customers in a one month period beginning with your first party or facial and receive your Power Start Charm.

Date Completed

- POWER START PLUS: Complete 30 facials and share the opportunity with 6 people and receive your Power Start Plus Charm.

Date Completed

#5 Pearls of Sharing
- Complete 3 sharing opportunities with your Sales Director and earn your Pearl Earrings.

Date Completed

- Complete 3 additional sharing opportunities with your Sales Director and earn your Pearl Bracelet.

Date Completed

- Add one new personal team member in your first month and earn your Pearl Necklace.

Date Completed

#6 Personal Business Tools
- Open a checking account that is separate from your personal account.

- Sign up for ProPay.

- Sign up for your Mary Kay Personal Website.

Date Completed

Bonuses
Complete these 6 boxes in your first 30 days and earn your Beauty Coat!