Start your Success Story WITH MARY KAY FOR ONLY $100!

3 FORMS OF INCOME

Sales
50% Commission
• At Beauty Experiences
• On Reorders
• Online & On-the-Go

Career Car
Career Car (insurance included) Or Cash Compensation
Receive 4% - 36% Commission Receive “Love Checks” Leadership Position with no glass ceiling

Build a Team

WHAT CAN YOU PROJECT FROM YOUR SALES IN 1 YEAR?

The average beauty experience has approximately:
• $200+ in total sales • 4 guests • $50 in orders per guest
The average customer reorders approximately $200/yr.
We love residual income!

FINANCIAL
• Average Part-Time Consultant can generate $5K - $25K annually (refer to chart on the right).
• Full-Time Directors can generate $5K - $20K monthly.
• Average NSD is an official Mary Kay Millionaire.
• Family Security Program provides after-retirement income for NSD’s.
• Tax deductions can include car mileage, office supplies, travel, business supplies, etc...
• U.S. tax laws were created to benefit business owners.

WHAT ARE THE PERKs?

FREEDOM • FLEXIBILITY
• A home business makes a great PLAN B.
• Enjoy flexible working hours.
• Enjoy the freedom of being your own boss.
• Transform your life and reach your dreams.
• Increase your influence and financial circumstances.
• Write your own paycheck.

FOUNDATIONAL GROWTH
• God 1st, Family 2nd, Career 3rd.
• Mary Kay’s mission – Enriching Women’s Lives.
• Living by the Golden Rule - treating others the way you want to be treated.
• Becoming the best version of yourself.
• Positively impacting other women.
• Knowing God created you for something more.

FUN • FRIENDS • FRIVOLOUS
• No quotas & no territories allow you to focus on relationship building.
• Friends are always fun, especially when there are no drama mamas.
• Travel to your fun, inspirational, tax deductible Mary Kay events.
• Be a part of a team and fall in love with creating wins.
• Weekly recognition fills your cup and fuels your dream.
• A buffet of diamonds, gift cards, 5-star luxury trips and other prizes await you.

Starter Kit Contents
$394 IN FULL SIZE RETAIL PRODUCTS + TOOLS & SAMPLES

WHAT IS MY NEXT BEST STEP?

THANK YOU FOR YOUR TIME & OPINION! TAKE YOUR NEXT STEP TO YOUR HAPPY FUTURE!