Fill out 20 lines and receive 50% off!

<table>
<thead>
<tr>
<th>WHAT WOMEN DO YOU KNOW WHO ARE LEADERS?</th>
<th>WHAT WOMEN DO YOU KNOW WHO GO ABOVE &amp; BEYOND?</th>
<th>WHO DO YOU KNOW WHO TRULY LOVE PEOPLE?</th>
<th>WHO DO YOU KNOW WHO IS COMPETITIVE?</th>
</tr>
</thead>
</table>

*Referrals must be 20 years of age and older*
Tell Me What You Think

1) What did you enjoy the most about our time together?

2) Of the products you tried today, which ones would you like to take home?

3) Of the products you tried today, which would you add to your wish list?

4) What are you excited to try or learn more about at your follow-up appointment?
   - Microdermabrasion
   - Revealing Radiance Facial Peel
   - Customized Color Makeover
   - How to use Professional Brushes
   - 5 Minute Dash out the Door Look
   - Deep Cleansing Charcoal Mask

5) When we get together for your follow-up do you prefer?
   - Daytime
   - Evening
   - Weekends (select one)
   - Alone
   - With Friends (select one)

6) My Interests Are: (Check all that apply)
   - Earning Free Products, exclusive gifts and special offers for hosting a get together with friends
   - Being on a Test Panel for future new products
   - Learning more about the Mary Kay Business Opportunity
   - VIP Preferred Customer: receives a free “The Look” Magazine quarterly and qualifies for sales and discounts throughout the year!

8) What would you like to have more of in your life right now?
   - FUN/GIRLFRIEND TIME
   - MONEY
   - FLEXIBILITY AND FREEDOM
   - TO MAKE A DIFFERENCE IN SOMEONE’S LIFE

9) If I had only 5 Minutes to share with you more about the Mary Kay business opportunity what would you want to know?

10) How would you rate your interest level in learning more about the Mary Kay Business Opportunity?

Not Interested At All 1 2 3 4 5 6 7 8 9 10 Let’s Get Started Today!

What’s in the Bag?