CLOSING
CONSULTATION
QUESTIONS

1) Did you have a good time?

2) If money was no object, what would you take home with you? (Wishlist)

SELL:
3) What would you like to take home with you today?

BOOK:
4) Would a weekday or weekend work better for your follow up glamour consultation?

RECRUIT:
5) Have you ever thought about doing something like Mary Kay?