



Ivers & Alcorn

Funeral Home
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GENERAL PRICE LIST

Prices Effective May 9, 2018
Subject To Change Without Notice

FOR MORE INFORMATION ON FUNERAL,
CEMETERY, AND CREMATION MATTERS; CONTACT:

Department of Consumer Affairs
Cemetery and Funeral Bureau
1625 North Market Boulevard Suite S-208
Sacramento, California 95834
(916) 574-7870

Guide To Using This Booklet

Prior to drafting any contract for goods or services, the responsible party or the decedent's survivor who is handling the funeral arrangements is entitled to receive a copy of any preneed agreement in the possession of the funeral establishment that has been signed and paid for, in full or part, by or on behalf of the decedent.

We would like to point out that the goods and services contained in this booklet are those that we can provide to our customers. You may select only the items that you desire. However, any funeral arrangement that you select will include a charge for our basic services and overhead. If legal or other

requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

We start with a reflection on the importance of the funeral ritual as an integral part of the healing process after someone we love has passed on. This is followed by a brief description of each of the elements of the funeral ritual that serves to continue the healing process. With this as background, we then discuss the options – burial or cremation – for how your loved one will be cared for after death.

Having decided your preference for care of your loved one, we then go on to explain the most common types of funeral services for burial and cremation. Your choices here will be guided by personal preferences and by religious customs, and will influence the subsequent selection of our series and supporting merchandise. For your convenience, we created “Funeral Service Packages” which reflect the most commonly selected funeral services. Each includes a detailed breakdown of all costs so that you can determine value for yourself.

We would like to point out that the goods and services contained in this booklet are those that we can provide to our customers. You may select only the items that you desire. However, any funeral arrangement that you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

Services Include:

- Our basic service fee
- Care of your loved one
- Use of our facilities, equipment and staff
- Use of transportation, equipment and staff

Merchandise Includes:

- Caskets and alternative containers
- Outer burial containers
- Urns and urn vaults
- Other merchandise including stationery, flowers, clothing and permanent memorials

Other Funeral Costs Include:

- Honorariums for clergy, pallbearers, and/or musicians
- Third party business expenses for cemeteries, local business services and government

The final section of this booklet is a “Funeral Planning Worksheet” which allows our funeral director to review the selections you have made before agreeing to the contract. At this point

we will be asking you for your preference in settling your account, including a down payment for us to start making arrangements for any selected third party services.

Agreement for payment of goods and services is required prior to the services rendered. For your convenience we accept cash, debit card, check or credit cards (Visa or MasterCard). We also accept payment through verifiable, irrevocable and assignable insurance payments.

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The Funeral Ritual

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Why Funerals Are Important

Funerals are an important part of the healing process after someone we love has passed on:

- They help us to come to terms with the reality of death
- They are a time to remember
- They are a time for community and mutual support
- They are a time to say goodbye
- They are a time of transition from life before death to life after death

Elements of The Funeral Ritual

The funeral ritual is organized to help accomplish each of the elements above:

The Visitation – Also known as “the wake”, spending time with the deceased is a time for family and friends to see your loved one for the last time and truly begin to come to terms with the reality of death. The casket can be open or closed and visitation is a personal and cultural choice.

The Tribute – Also known as “the reflection”, “eulogy”, or “remembrance”; the tribute is part of the funeral ceremony and is a personal reflection from one or several people on the life of your loved one. The tribute may be delivered in our chapel, in a place of worship, or in an environment chosen by you.

The Procession – Also known as “the motorcade”, the procession is the orderly transportation of your loved one to their final resting place. A symbol of mutual support and public honoring of the death, it is led by the deceased in the funeral coach and is followed by family and friends.

The Committal – Also known as “the interment”, “entombment” or “scattering ceremony”; the committal brings finality to the funeral ritual as family and friends offer their final private thoughts to your loved one.

The Gathering – Also known as “the celebration” or “the reception”; the gathering is an informal time for family to say thank you to friends who shared in the funeral ritual. It can take place anywhere the family chooses and is a time to offer condolence and mutual support and to begin the transition of life after death.

Burial or Cremation

Choosing the method of care for your loved one after death is a personal decision and in some cases, a religious or cultural one. Whatever your preference, we encourage you to consider including each of the elements in the funeral ritual as they are in integral part of the healing process from moving from life before death to life after death.

Funeral Service Packages

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Burial Package

Complete Funeral Service

This service package does not include: Additional service fees for services scheduled on weekends or holidays; Merchandise such as casket, outer burial container, stationery, flowers, clothing or permanent memorial; Other Funeral Costs involved in conducting a funeral such as honorariums and third party business expenses; cemetery charges; and/or sales tax.

Basic Services Fee

Services of Funeral Director, Staff & Overhead.....\$1695.00

Care & Preparation of the Deceased

Transfer of deceased to funeral home within 35 miles..... \$595.00

Embalming.....\$695.00

Dressing, Casketing & Cosmetology.....\$325.00

Use of Facilities & Staff

Use of our facility, services of our Funeral Director, Staff in Coordinating and Supervising the Visitation (One Visitation Period)\$795.00

Use of our facility, services of Funeral Director, Staff in Organizing and directing the funeral ceremony ..\$795.00

Use of Automobile & Staff

Transportation of deceased to cemetery or other facility each event.....\$395.00

Transportation of flowers and/or equipment.....\$165.00

Optional

Transportation of family/pallbearers by limousine (seats six).....\$295.00

Package discount.....-\$520.00
 IVERS & ALCORN CHARGE CASH ADVANCE ITEMS ADDITIONAL.....TOTAL \$5235.00

Burial Package

Graveside Funeral Service with Visitation

This service package does not include: Additional service fees for services scheduled on weekends or holidays; Merchandise such as casket, outer burial container, stationery, flowers, clothing or permanent memorial; Other Funeral Costs involved in conducting a funeral such as honorariums and third party business expenses; cemetery charges; and/or sales tax.

Basic Services Fee

Services of Funeral Director, Staff & Overhead.....\$1695.00

Care & Preparation of the Deceased

Transfer of deceased to funeral home within 35 miles.....\$595.00

Embalming.....\$695.00

Dressing, Casketing & Cosmetology.....\$325.00

Use of Facilities & Staff

Use of our facility, services of our Funeral Director, Staff in Coordinating and Supervising the Visitation (One Visitation Period).....\$795.00

Use of our facility, services of Funeral Director, Staff in Organizing and Directing the graveside ceremony.....\$795.00

Use of Automobile & Staff

Transportation of deceased to cemetery or other facility each event.....\$395.00

Transportation of flowers and/or equipment.....\$165.00

Optional

Transportation of family/pallbearers by limousine (seats six).....\$295.00

Package Discount..... -\$520.00

IVERS & ALCORN CHARGE CASH ADVANCE ITEMS ADDITIONAL.....TOTAL: \$5235.00

Funeral Service Packages

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Burial Package

Graveside Funeral Service without Visitation

This service package does not include: Additional service fees for services scheduled on weekends or holidays; Merchandise such as casket, outer burial container, stationery, flowers, clothing or permanent memorial; Other Funeral Costs involved in conducting a funeral such as honorariums and third party business expenses; cemetery charges; and/or sales tax.

Basic Services Fee

Services of Funeral Director, Staff & Overhead.....\$1695.00

Care & Preparation of the Deceased

Transfer of deceased to funeral home within 35 miles..... \$595.00

Sanitary Care.....\$200.00

Refrigeration (California law requires refrigeration of an unembalmed body after 24 hours).....\$295.00

Dressing & Casketing.....\$325.00

Use of Facilities & Staff

Services of our Funeral Director & Staff in organizing and directing the graveside ceremony.....\$795.00

Use of Automobile & Staff

Transportation of deceased to cemetery.....\$395.00

Transportation of flowers and/or equipment.....\$165.00

Optional

Transportation of family/pallbearers by limousine (seats six).....\$295.00

IVERS & ALCORN CHARGE CASH ADVANCE ITEMS ADDITIONAL.....TOTAL \$4760.00

Burial Package

Memorial Funeral Service

This service package does not include: Additional service fees for services scheduled on weekends or holidays; Merchandise such as casket, outer burial container, stationery, flowers, clothing or permanent memorial; Other Funeral Costs involved in conducting a funeral such as honorariums and third party business expenses; cemetery charges; and/or sales tax.

Basic Services Fee

Services of Funeral Director, Staff & Overhead.....\$1,695.00

Care & Preparation of the Deceased

Transfer of deceased to funeral home within 35 miles.....\$595.00

Sanitary Care.....\$200.00

Refrigeration (California law requires refrigeration of an unembalmed body after 24 hours).....\$295.00

Dressing & Casketing.....\$325.00

Use of Facilities & Staff

Use of our facility and Services of our Funeral Director & Staff in organizing and Directing the memorial service.....\$795.00

Use of Automobile & Staff

Transportation of deceased to cemetery.....\$395.00

Transportation of flowers and/or equipment.....\$165.00

Optional

Transportation of family/pallbearers by limousine (seats six).....\$295.00

IVERS & ALCORN CHARGE CASH ADVANCE ITEMS ADDITIONAL..... TOTAL: \$4760.00

Cremation Package

Complete Funeral Service

This service package does not include: Additional service fees for services scheduled on weekends or holidays; Merchandise such as casket, outer burial container, stationery, flowers, clothing or permanent memorial; Other Funeral Costs involved in conducting a funeral such as honorariums and third party business expenses; cemetery charges; and/or sales tax.

Basic Services Fee

Services of Funeral Director, Staff & Overhead.....\$1695.00

Care & Preparation of the Deceased

Transfer of deceased to funeral home within 35 miles.....\$595.00

Embalming\$695.00

Dressing and Casketing\$325.00

Use of Facilities & Staff

Use of our facility, services of our Funeral Director, Staff in
Coordinating and Supervising the Visitation (One Visitation Period)\$795.00

Use of our facility, services of our Funeral Director & Staff in organizing and
Directing the funeral ceremony.....\$795.00

Use of Automobile & Staff

Transportation of deceased to Crematory.....\$395.00

Transportation of flowers and/or equipment.....\$165.00

Optional

Transportation of family/pallbearers by limousines (seats six).....	\$295.00
Package Discount.....	-\$520.00
IVERS & ALCORN CHARGE CASH ADVANCE ITEMS ADDITIONAL.....	TOTAL: \$5235.00

Funeral Service Packages

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Cremation Package Memorial Funeral Service

This service package does not include: Additional service fees for services scheduled on weekends or holidays; Merchandise such as casket, outer burial container, stationery, flowers, clothing or permanent memorial; Other Funeral Costs involved in conducting a funeral such as honorariums and third party business expenses; cemetery charges; and/or sales tax.

Basic Services Fee

Services of Funeral Director, Staff & Overhead.....\$1695.00

Care & Preparation of the Deceased

Removal & Transfer of deceased to funeral home within 35 miles.....\$595.00

Sanitary Care.....\$200.00

Refrigeration (California law requires refrigeration of an unembalmed body after 24 hours).....\$295.00

Use of Facilities & Staff

Use of our facility, services of our Funeral Director & Staff in organizing and Directing memorial service.....\$795.00

Use of Automobile & Staff

Transportation of deceased to Crematory.....\$395.00

Transportation of flowers and/or equipment.....\$165.00

Optional

Transportation of family/pallbearers by limousine (seats six).....\$295.00

IVERS & ALCORN CHARGE CASH ADVANCE ITEMS ADDITIONAL.....TOTAL \$4435.00

Services

Prices Effective May 9, 2018. Subject To Change Without Notice.

Descriptions and Itemized Price Lists For Services

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

Basic Services of Funeral Director, Staff and Overhead.....\$1695.00

This fee represents a proportionate share of our operating cost necessary to provide our customers with the best facilities and services that we can offer. It is made up of two components: services of our Funeral Director, staff and basic overhead.

Our Services Include:

- Conducting the arrangement conference
- Planning the funeral
- Consulting with family and clergy
- Sheltering of remains
- Obtaining necessary permits and authorizations
- Coordination with the cemetery, crematory and/or other third parties

Our Overhead Includes:

- Taxes
- Licenses
- Utilities
- Fees
- Insurance
- Staff Salaries

This fee for our basic services of Funeral Director, staff and overhead will be added to the total cost of the funeral arrangements you select. (This fee is already included in our charges for

Services

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Care of the Deceased

Transportation.....\$595.00

♦Transfer of Decedent to the funeral home within 35 miles

Embalming\$695.00

Embalming is a chemical process that provides temporary preservation of the body and eliminates certain health hazards. Sanitary preparation of the deceased is part of the embalming process. This procedure must be completed by a funeral professional licensed by the state. Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with visitation. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.

Cremation.....Cash Advance Fee \$298.50

The casket or cremation container is brought to a crematory where it is placed in a cremation chamber (Retort) which is heated to an extremely high temperature. The intense heat reduces the casket or cremation container, as well as the remains, to small bone fragments which are then placed in a processor and reduced in size. The cremated remains are then placed in an urn or temporary container and returned to the family. This fee is charged by an outside provider and is subject to restrictions. It also includes the Department of consumer affairs fee.

Other Preparation of the Deceased

Sanitary Care - washing and disinfection of unembalmed deceased.....\$200.00

Dressing and Casketing.....\$325.00

Custody and Sheltering - charge per day (after initial 3 days) Embalmed.....\$195.00

Restoration - charge per hour..... \$95.00

Hair Dressing - service of our hairdresser (prices may vary based on need).....\$45.00

Refrigeration - unembalmed (after initial 3 days \$50.00 per day).....\$295.00

Services on holidays, weekends and/or after hours are available and will be charged at a premium.

Use of Facilities, Equipment & Staff

VISITATION

Our Premises

Use of our facility and service of our Funeral Director and staff in coordinating and supervising the visitation (one visitation period)..... \$795.00

Off Premises

Service of our Funeral Director and staff in coordinating and supervising the visitation (one visitation period).\$795.00

FUNERAL CEREMONY

Our Premises

Use of our facility and service of our Funeral Director and staff in organizing and directing the funeral ceremony..... \$795.00

Off Premises

Services of our Funeral Director and staff in organizing and directing the funeral ceremony in a facility other than our funeral home.....\$795.00

Service of our Funeral Director and staff in organizing and directing of the graveside ceremony..... \$795.00

MEMORIAL SERVICE

Our Premises

Use of our facility and service of our Funeral Director and staff in organizing and directing the memorial service..... \$795.00

Off Premises

Services of our Funeral Director and staff in organizing and directing the memorial service in a facility other than our funeral home..... \$795.00

Additional charge for use of Facilities and Staff on Saturdays, Sundays and Holiday.....\$500.00

Use of Transportation, Equipment & Staff

TRANSPORTATION OF DECEASED

Use of Funeral Coach and Driver.....\$395.00

Use of Removal Vehicle and Driver.....\$595.00

TRANSPORTATION OF FAMILY

Use of Company limousine or sedan and driver (2 hour minimum).....\$295.00

Use of Company limousine or sedan and driver after 3 hours (per hour).....\$100.00

TRANSPORTATION OF FLOWERS AND EQUIPMENT

Use Of Flower Van And Driver.....\$165.00

Use Of Utility Vehicle And Driver.....\$165.00

TRANSPORTATION OF CLERGY AND/OR PALLBEARERS

Use Of Lead Vehicle And Driver.....\$295.00

OTHER TRANSPORTATION CHARGES

Transportation of Decedent beyond 35 miles (charge per mile one way)\$3.00

Transportation to/from airport (San Francisco/Sacramento).....\$695.00

Genealogy Research

Basic Record Search – One record search request\$25.00

(a basic record search request must have at least the following information: last name, first name and year of death. We do not guarantee a successful search.)

Advanced Record Search – Multiple record search requests.....\$75.00
(an advanced record search request must have at least the Following information: last name, first name and year of date. We do not guarantee a successful search.)

Minimal Services

FORWARDING REMAINS TO ANOTHER FUNERAL HOME.....\$1,290.00
 Reduced basic service fee of our Funeral Director, Staff & Overhead.....\$695.00
 Transfer of the Decedent to the funeral home within 35 miles.....\$595.00

ADDITIONAL CHARGES (BASED ON NEED)

Embalming (if relevant).....\$695.00
 Refrigeration if body is not embalmed.....\$295.00
 Transportation to/from airport (San Francisco/Sacramento).....\$695.00

RECEIVING REMAINS FROM ANOTHER FUNERAL HOME.....\$1,980.00
 Reduced basic services of our Funeral Director, Staff & Overhead.....\$695.00
 Transportation of deceased to cemetery or crematory within 35 miles.....\$395.00
 Custody and Sheltering – Charge Per Day (Initial 3 Days).....\$195.00
 Transportation from Sacramento or San Francisco airport.....\$695.00

These services do not include: other preparation of the deceased *(except as specifically indicated above)*; visitation or funeral ceremony; merchandise; equipment *(except as specifically indicated above)*; cemetery cost; newspaper notices; or sales tax.

Minimal Services

Immediate Burial (Without Burial Ceremony) \$2765.00 To \$10760.00

Services Include:

Reduced basic service fee of our Funeral Director, Staff & Overhead.....\$955.00
 Transfer of Decedent to the funeral home within 35 miles.....\$595.00
 Sanitary Care – washing & disinfecting of unembalmed deceased.....\$200.00
 Dressing & Casketing.....\$325.00
 Transportation of remains to cemetery within 35 miles.....\$395.00
 Refrigeration.....\$295.00
TOTAL SERVICE COST.....\$2765.00

Casket Choices (Choose A or B)

A. With Casket Provided By Customer.....\$0.00
B. With A Casket Selected From Our Funeral Home.....\$1795.00 TO \$7995.00

(Please refer to Our Casket Price List)

SUMMARY OF TOTAL COST FOR:

A. Immediate Burial With Casket Provided By Customer; or.....\$2765.00
B. Immediate Burial With A Casket Selected from our funeral home\$4560.00 TO \$10760.00

These services do not include: other preparation of the deceased (except as specifically indicated above); visitation or funeral ceremony; merchandise; (except as specifically set out above); automotive equipment; (except as specifically set out above); cemetery cost; newspaper notices; or sales tax, cash advance items.

Direct Cremation (Without Funeral Ceremony).....\$1490.00 To \$2985.00

Services Include:

Reduced basic service fee of our Funeral Director, Staff & Overhead.....	\$395.00
Transfer of Decedent to the funeral home within 35 miles.....	\$595.00
Sanitary Care – washing & disinfecting of unembalmed deceased.....	\$200.00
Refrigeration.....	\$295.00
Transportation of remains to the crematory.....	\$395.00
Total Service Cost.....	\$1880.00
Package Discount.....	\$390.00
Cremation Container Choices (Choose A, B or C):.....	\$1490.00
Cremation Container Choices (Choose A, B or C):	
A. With Cremation Container Provided By Customer; Or.....	\$0.00
B. With Alternative Container; Or.....	\$195.00
C. With A Cremation Casket Selected from Our Funeral Home.....	\$595.00 TO \$1495.00
Summary Of Total Cost For: Direct Cremation With A Cremation Casket Selected From Our Funeral Home	
A. Direct Cremation With Cremation Container Provided By Customer; Or.....	\$1490.00
B. Direct Cremation With Alternative Container; Or.....	\$1685.00
C. Direct Cremation With A Cremation Casket Selected from Our Funeral Home.....	\$2085.00 TO \$2985.00

These services do not include: other preparation of the deceased (except as specifically indicated above); visitation or funeral ceremony; merchandise; (except as specifically indicated above); automotive equipment; (except as specifically set out above); cemetery cost; newspaper notices; or sales tax.

State filing fee or crematory fee.

If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers that we provide are cardboard.

Merchandise

Descriptions & Price Ranges For Merchandise

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

Adult Casket.....Range from \$1795.00 To \$7995.00

The purpose of the casket is to provide a final resting place for your loved one and to provide shelter from cemetery elements. We are pleased to make available a large selection of metal and wood caskets in a variety of exterior materials and interior finishes for you to choose from. Caskets can also be

personalized to reflect the hobbies or interest of your loved one. Our Funeral Director will explain the personalization options to you. A complete price list will be provided at the funeral home.

Rental Casket.....Range from \$1095.00

The purpose of the rental casket is to provide a means to support your choice for funeral service with visitation as an alternative to purchasing a casket. Our Funeral Director will explain our casket rental program to you. A complete price list will be provided at the funeral home.

Alternative Container.....Range from \$195.00 To \$1,495.00

The purpose of the alternative container is to encase the body for the purpose of cremation. They are made of fiberboard or composition materials and do not have ornamentation or a fixed interior lining. Our Funeral Director will explain the alternative container options to you. A complete price list will be provided at the funeral home.

Cremation Containers.....Range from \$195.00 To \$1495.00

The purpose of the cremation casket is to provide a dignified means of protection and shelter for your loved one. We make available several casket options whether your choice be funeral service with visitation or direct cremation. A complete price list will be provided at the funeral home.

Infant Caskets.....Range from \$138.00 To \$2,938.00

A complete price list will be provided at the funeral home.

Infant Alternative Container.....Range from \$40.00

The purpose of the alternative container is to encase the body for the purpose of cremation. They are made of fiberboard or composition materials and do not have ornamentation or a fixed interior lining. Our Funeral Director will explain the alternative container options to you. A complete price list will be provided at the funeral home.

Outer Burial Containers.....Range From \$650.00

The purpose of the outer burial container is to protect your loved one from the cemetery maintenance equipment and environmental elements. Not all containers provide the same level of protection so we offer several different types for you to choose from. Our Funeral Director will explain the options to you. A complete price list will be provided at the funeral home.

In most areas of the country, state or local law does not require that you buy a container to surround the casket in the grave. However, many cemeteries require that you have such a container so the grave will not sink in. Either a grave liner or burial vault will satisfy these requirements.

Other Funeral Cost

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Installation & Service Fee

An installation and service fee will be added to your Outer Burial Container selection. Prices will vary based on the cemetery chosen.

OTHER MERCHANDISE

We are pleased to offer a number of other products to support the funeral service that you choose. These include stationery, flowers, clothing, mementos, permanent memorials and other miscellaneous items. A complete list will be provided at the funeral home. Our Funeral Director will explain these products to you.

Descriptions of Other Funeral Costs

Arranging and conducting the funeral may also involve a number of other people and businesses. Costs associated with these services fall into two categories – honorariums and third party business expenses.

Honorariums

It is customary for the family to offer a token of their thanks to people who played a special role in the funeral ceremony. These are typically gratuitous in nature. For your convenience, we will provide you with thank you cards and envelopes so that you can include a personal note with your stipend.

Typical Honorariums Include:

Clergy
Musicians - Charge per Musician
Pallbearers

Other Services

Fees for Permits, Death Certificates, Newspaper, etc.
Fees for Crematory use
Fees for Floral Arrangements
Fees for Notary Services

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