2020 Belgard University - Business Track Agenda
TUESDAY, FEBRUARY 11th, 2020

8:00am - 8:30am
REGISTRATION

8:30am – 9:30am
USING DESIGN TEAMS TO MAXIMIZE TIME
Presented by Shawn Fink - Belgard BDS Team (Georgia) (1 ICPI CE Credit)
BREAK – 9:30am – 9:40am – BREAK

9:40am – 10:40am
MAKING MORE MONEY w/ LANDSCAPE LIGHTING (1 ICPI CE Credit)
Presented by Jim Frederick - Tru-Scapes Lighting (Pennsylvania)
BREAK – 10:40am – 10:50pm – BREAK

10:50am – 11:50pm
TAKING EXCELLENT PHOTOGRAPHS OF YOUR PROJECTS (1 ICPI CE Credit)
Presented by Chipper Hatter, Belgard National Photographer (California)
LUNCH – 11:50pm – 12:50pm

12:50pm – 1:50pm
WHAT’S NEW WITH BELGARD FOR 2020
Presented by Josh Kirby, Ben Howe, & Jimmy Craig - Belgard (Tennessee)
BREAK – 1:50pm – 2:00pm – BREAK

2:00pm – 5:00pm
KEYNOTE SPEAKER
Going from Good to Great Seminar
TRACKING 7 KEY KPI’S TO TAKE YOUR BUSINESS TO THE NEXT LEVEL (3 ICPI CE Credits)
Presented by Frank Bourque, Frank Bourque Business Consultant (Ottawa, Ontario)

5:00pm
Relax & Get Ready for The Belgards Awards Dinner & Cornhole Tournament