



**NY REG 187 PRODUCT TRAINING BY CARRIER as of 4/27/22**

AIG (U.S.Life)	<b>Pinpoint Global (PREFERRED)</b>	<a href="#">Pinpoint Global</a>
	<b>Kaplan (PREFERRED)</b>	<a href="https://portal.kaplanfinancial.com/partner/AIGLIFE">https://portal.kaplanfinancial.com/partner/AIGLIFE</a>
	<b>Quest CE</b>	<a href="#">Quest CE</a>
	<b>RegEd</b>	<a href="#">RegEd</a>
	<b>SuccessCE</b>	<a href="http://www.ag.successce.com">www.ag.successce.com</a>
ANICO	<p><b>Use ANICO website:</b> <a href="http://www.img.anicoweb.com">www.img.anicoweb.com</a></p> <p>For agents not yet appointed: <a href="https://imglearning.anico.com/">https://imglearning.anico.com/</a></p>	
EQUITABLE	<p><b>Use Equitable website:</b> <a href="https://naic.pinpointglobal.com/equitabledistributors/apps/default.aspx">https://naic.pinpointglobal.com/equitabledistributors/apps/default.aspx</a></p> <p>When registering, select “Equitable Distributors” as your broker/dealer</p>	
John Hancock	<p><b>RegEd:</b></p> <p>Website: <a href="https://secure.reged.com/TrainingPlatform/">https://secure.reged.com/TrainingPlatform/</a>            Course ID: 19JHancock_01            Title: New York Regulation 187 Product Training            Assignment ID: 19JH_01            Product Code/Just-In-Time Code: JHNY2019</p> <p><b>Kaplan:</b></p> <p>Website: <a href="https://portal.kaplanfinancial.com/partner/JHTraining/portal">https://portal.kaplanfinancial.com/partner/JHTraining/portal</a>            Login: National Producer Number (NPN)</p> <p><b>LIMRA:</b></p> <p>Website: <a href="https://knowledge.limra.com">https://knowledge.limra.com</a>            Username: National Producer Number (NPN)</p>	



Lincoln	<p><b>RegEd, LIMRA, Kaplan, QuestCE, SuccessCE</b>  Each vendor provides the following courses:</p> <ul style="list-style-type: none"> <li>- Lincoln Fixed Individual Life Insurance Nov. 2019 ***</li> <li>- Lincoln Variable Individual Life Insurance Nov. 2019</li> <li>- For RegEd, Lincoln MoneyGuard Dec. 2019 (must first enter product code: <b>lincolnmoneyguard</b>)</li> </ul> <p>*** For Lincoln Fixed Individual Life use product code <b>LincolnFixedLife</b></p>																
National Life Group	<p>Go to <a href="http://www.nationallife.com">www.nationallife.com</a> and log into your account.</p> <ul style="list-style-type: none"> <li>o Go to the <b>Training/Product</b> icon <ul style="list-style-type: none"> <li>▪ Under <b>Product</b> click on <b>Life</b> <ul style="list-style-type: none"> <li>▪ Click on the <b>Products Training</b> icon</li> <li>▪ Please click on and read each training</li> <li>▪ Don't forget to check the box indicating you have read all the materials and click <b>Submit</b>.</li> </ul> </li> </ul> </li> </ul>																
Nationwide	<p><b>RegEd:</b></p> <table border="1" data-bbox="253 1213 1526 1562"> <thead> <tr> <th>Product Name</th> <th>RegEd Product Code</th> </tr> </thead> <tbody> <tr> <td>Nationwide - YourLife Guaranteed Level</td> <td>YourLife GL Term</td> </tr> <tr> <td>Nationwide - YourLife Simplified WL 120</td> <td>YourLife Simplified WL</td> </tr> <tr> <td>Nationwide - YourLife Whole Life 100 - 20 Pay Whole Life</td> <td>YourLife Whole Life 100-20-Pay</td> </tr> <tr> <td>Nationwide YourLife CareMatters -NY</td> <td>YourLife CareMatters NY</td> </tr> <tr> <td>Nationwide YourLife Indexed UL Protector - New York</td> <td>YourLife Indexed UL Prot</td> </tr> <tr> <td>Nationwide YourLife Indexed UL Accumulator - New York</td> <td>YourLife Indexed UL Accum</td> </tr> <tr> <td>Nationwide No-Lapse Guarantee UL II</td> <td>No Lapse Guar UL II</td> </tr> </tbody> </table>	Product Name	RegEd Product Code	Nationwide - YourLife Guaranteed Level	YourLife GL Term	Nationwide - YourLife Simplified WL 120	YourLife Simplified WL	Nationwide - YourLife Whole Life 100 - 20 Pay Whole Life	YourLife Whole Life 100-20-Pay	Nationwide YourLife CareMatters -NY	YourLife CareMatters NY	Nationwide YourLife Indexed UL Protector - New York	YourLife Indexed UL Prot	Nationwide YourLife Indexed UL Accumulator - New York	YourLife Indexed UL Accum	Nationwide No-Lapse Guarantee UL II	No Lapse Guar UL II
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New York Life	<b>LIMRA</b>																



Principal	<p><a href="http://www.principal.com/LearnLifeProductsNY">http://www.principal.com/LearnLifeProductsNY</a></p> <p><i>No test, but must certify on the Product Training Certification/Best Interest new business form that the training was read</i></p>
Protective Life	<p><b>RegEd:</b> <a href="https://secure.reged.com/TrainingPlatform/">https://secure.reged.com/TrainingPlatform/</a></p> <p><b>Course Product Codes:</b></p> <ul style="list-style-type: none"> <li>• Protective Series Passport Term Life NY: <b>PSPTNY</b></li> <li>• Protective Series Whole Life: <b>PSWLNY</b></li> <li>• Protective Series Estate Maximizer: <b>PSEMNY</b></li> <li>• Protective Classic Choice Term NY: <b>PCCTNY</b></li> <li>• ProClassic II UL: <b>PC2ULNY</b></li> <li>• Protective Non-Participating Whole Life Insurance: <b>NPWLNY</b></li> </ul>
Prudential	<p><b>Kaplan (preferred)</b> – can also use RegEd, QuestCE &amp; SuccessCE (will accept LIMRA) Kaplan &amp; RegEd also auto feed to Pru when completed.</p> <p>Click here to go to Kaplan:  <a href="https://portal.kaplanfinancial.com/partner/PruTraining/portal/create-account?redirect=">https://portal.kaplanfinancial.com/partner/PruTraining/portal/create-account?redirect=</a></p> <p>Once on Kaplan's site with your <b>new account</b>, put in your cart:</p> <ol style="list-style-type: none"> <li>1. Reg 187 training (if you have not taken it already)</li> <li>2. Prudential Term Product Training</li> <li>3. Prudential Permanent Product Training</li> </ol> <p>Check out.</p> <p>Take the classes.</p> <p>Kaplan will email you certificates of completion and notify Prudential digitally.</p>



Securian	<p><b>QuestCE:</b> <a href="https://learn.questce.com/naicsuitability/">https://learn.questce.com/naicsuitability/</a>          (carrier name is listed as Minnesota Life – Securian)          Module Name: Securian – NY Reg 187 Life Product Training          Course Number: PLIFE1262019</p>												
Symetra	<p><a href="https://financialprofessionals.symetra.com/SalesTools/LearningCenter/ProductTraining">https://financialprofessionals.symetra.com/SalesTools/LearningCenter/ProductTraining</a>          The above link has two parts for new or existing users and how to access the <b>RegEd</b> training.          To get to the product training at RegEd, enter product code <b>FSNYterm</b>.</p>												
Transamerica	<p><b>RegEd:</b></p> <table border="1" data-bbox="370 842 1466 1037"> <thead> <tr> <th>Course Name</th> <th>Course #</th> <th>Product Code</th> <th>Vendor</th> </tr> </thead> <tbody> <tr> <td>Transamerica – Final Expense Portfolio Training</td> <td>19TL_01</td> <td>TLFINALEXP</td> <td>RegEd</td> </tr> <tr> <td>Transamerica – Financial Foundation IUL</td> <td>19TL_02</td> <td>TLFFIUL</td> <td>RegEd</td> </tr> </tbody> </table>	Course Name	Course #	Product Code	Vendor	Transamerica – Final Expense Portfolio Training	19TL_01	TLFINALEXP	RegEd	Transamerica – Financial Foundation IUL	19TL_02	TLFFIUL	RegEd
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William Penn	<p><b>LIMRA:</b> training module will include a link to the Legal &amp; General <b>Products At A Glance</b> flyer, which will provide training on all product features.</p>												