

THE FIRST SESSION:

Coach People To Grow Their Business

#1 - GOALS AND VISION

- ▶ A great place for us to start is to figure out what your ultimate vision & ultimate goals are for your business, then turn them into shorter term goals and an action plan you can get started with this week. Sound good...?
- ▶ Quickly write down what your business will look like when it's a completely finished masterpiece.
- ▶ **Dream bigger!** Keep going.
 - What does ultimate success look like in your business?
- ▶ Give space to share what they've written.
- ▶ Great! Now let's make a 1 year plan.
- ▶ If you could wave a realistic magic wand, where would you like your business to be in the next year?
- ▶ How many clients & customers do you want to have?
- ▶ How much revenue?
- ▶ How many leads?
- ▶ What type of leads (phone numbers, emails, FB, other)?
- ▶ How many hours a week do you want to work?

- ▶ What would you do during that time, if you had complete freedom?

- ▶ Great! Now let's create an action plan to get started...

- ▶ What are 3 actions you could take this week that would move you forward towards that vision the fastest...?

- ▶ How do you feel about taking those actions this week?
 - If not great: what actions would you feel great about taking this week?

- ▶ What did you find most valuable from today's session?