USTA Northern California 2012 Annual Meeting November 3, 2012

USTA Northern California Office, Alameda CA

Call to Order: Michael Cooke, President, called the meeting to order at 10:00am, without a quorum of the organization members/proxy holders. Without a quorum, he then referred to the agenda topics not requiring a vote.

Introduction of Guests and Introductory Comments: The President recognized directors, proxy holders and organizations, Election Committee members, staff and guest in attendance. He commented on the growth of the Section moving from #6 to #4. He also commented on the progress of 10& Under Tennis ("TAUT") and Junior Team Tennis. He then introduced Dale Caldwell, National USTA Board member and former President of the Eastern section. Mr. Caldwell provided a report and update on USTA activities. Areas covered were:

- *U.S. Open
- *Membership
- *League participation
- *TAUT
- *Facilities

4.000 TAUT courts

- *USTA Serves
- *Changes to the Junior National Schedule
- *College tennis

During his presentation, Mr. Caldwell responded to questions concerning retention for TAUT members, reasons surrounding the changes to the Junior National Schedule, and National's involvement in College tennis.

Roll Call of Active Organization Members: The noting the presence of a quorum by the President, Steve Leube, Executive Director, then called the roll of the proxy holders present. Proxy holders and organizations representatives present validated a quorum.

Approval of Minutes: The minutes of the November 12, 2011 Annual Meeting were presented for approval. On motion duly made, seconded, and carried, the minutes of the November 12, 2011 meeting were unanimously approved.

Treasurer Report: The Chairman called upon Mr. Collins to provide a report covering NorCal's financial status. Mr. Collins noted that NorCal was financially sound and is ahead of plan with net income projected at \$117,000 above plan. He commented on the decrease in expenses. He noted that for 2013, the budget will run at a minimal deficit and that the reserves are well capitalized. Thereafter, on motion duly made, seconded and carried, the 2013 Budget was unanimously approved. In addition, on motion duly made, seconded and carried, the Audit Report was unanimously approved.

Committee Reports: The President noted that Committee Reports of the 2012 Committees were available for review.

Old Business/New Business: The President noted that there was no old or new business to be brought up at the meeting.

Election of Directors: Mr. Leube introduced Mr. Lang Johnston from Corporate Election Services who was hired to handle the voting process. Mr. Johnston described the process used during the election. He noted that quorum was established (56.7%) and ballots were handed out to organizational members or their representatives. He noted that 15,506 votes was the maximum number of votes represented by organization members, 7,754 votes represents a quorum, and 8,792 votes were present at the Annual Meeting.

Mr. Leube noted that there were 8 director positions to be filled and a slate was proposed by the Election Committee. He then read off the list of candidates for the 2012 USTA Northern California Board:

Slate candidates represented the following:

Margie Campbell

Jason Scalese

Andrea Norman

Mark Fairchilds

Cheri King

Linda Peltz

Mike Dickey

Pam Sloan

Other nominees who submitted applications:

Hunter Gallaway

Brian Cory

Alvin Hom

Kim Fuller

Suzy Cossette

Dale Evans

Sarah Robinson

Chris Caputo

It was noted that candidates on the slate received 1,152 votes per board position to be elected and 9,216 votes in total. Total votes available were 70,336. One hour was allotted to the voting process pursuant to the election procedures. Completed ballots were to be given to the Nominating Committee.

Voting began at 10:35 am and was to be completed by 11:35 am.

At 11:30 am, the President reconvened the meeting and called the meeting to order. Mr. Johnston read the following results:

Directors elected to the Board and the number of votes received:

Suzy Cossette9,124Margie Campbell8,952Jason Scalese8,472Mark Fairchilds8,072

Chris Caputo	8,000
Andrea Norman	7,820
Mike Dickey	7,820
Sarah Robinson	7,820

Candidates not elected to the Board and the number of votes received:

Pam Sloan	1,952
Cheri King	1,152
Linda Peltz	1,152
Alvin Hom	0
Brian Cory	0
Dale Evans	0
Hunter Gallaway	0
Kim Fuller	0
Grand Total	70,336

The President congratulated the new directors and thanked the Election Committee and Mr. Johnston for their services.

Adjournment: On motion duly made, seconded and carried, the meeting was adjourned at 11:35 am.

Respectfully submitted,

Christine Costamagna Secretary