MINUTES OF THE 2015 ANNUAL MEETING OF THE USTA NORTHERN CALIFORNIA ORGANIZATIONAL MEMBERS

USTA NORCAL OFFICE - ALAMEDA, CALIFORNIA SATURDAY, NOVEMBER 14, 2015

Directors Present: Rosie Bareis, Margie Campbell, Gordon Collins, Suzy Cossette, Terry Cossette, Mark Fairchilds, Alvin Hom, Paul Kepler, Andrea Norman, Linda Peltz, Sarah Robinson, Jason Scalese, Jack Walker

Directors Absent: Mike Dickey, Jack Drimmer, Frank Haswell,

Delegate Present: Michael Cooke

Advisory Directors Present: Christine Costamagna, Pam

Sloan

Legal Counsel & Parliamentarian Present: Les Hausrath

Staff Present: Steve Leube, Executive Director

Guests Present: Andrea Barnes, Lauren Barnikow, Pam Cooke, John Dale Evans, Kim Fuller, Bill Johnston, Lang Johnston, Dale Russell, Tyler Nii, Andrew Valdez

Call to Order: With a quorum present, President Margie Campbell call the 2015 Annual Meeting of the USTA Northern California Organizational Members to order at 10:10 A.M.

Roll Call: Lang Johnston, President of Corporate Election Services, called the roll of organizational members. He determined that a quorum was present and that the business at hand could be conducted.

Election Committee: The Election Committee of Andrea Barnes, Mark Fairchilds, Bill Johnston, Dale Russel, and Jason Scalese was introduced and thanked for their diligent work.

Approval of Minutes: It was moved and seconded to approve the minutes of November 8, 2014, with the elimination of "pm". The minutes were approved as corrected.

Introduction of National Guests: USTA National Board of Directors' members Lauren Barnikow and Andrew Valdez were introduced and thanked for taking the time to attend this meeting. Lauren Barnikow was an elite player who played at Stanford; she was a top junior player; presently she lives in San Francisco and is employed by Alphabet. Andrew Valdez lives in Salt Lake City, Utah, where he is a senior judge. Mr. Valdez spoke about his life and how he became involved in tennis: as a young boy he was selling newspapers on the street where he confronted a man about buying a newspaper from him and not at a store. This man agreed to buy his newspapers if Mr. Valdez would agree to play tennis. This man then mentored Mr. Valdez, who eventually became a ranked junior player and then went onto college as a tennis player. He has written a book about his life called "No One Makes It Alone." He stated that "tennis saved my life." Along with Sylvia Duenas-Bielser and a TSR, he visited a correctional institute in Hollister on Friday and spoke to the iuveniles in residence about his life and about tennis. Mr. Valdez then chronicled his three years of interviewing for the USTA National Board and urged all not to give up on whatever they are seeking. He did not want to state any directives from the National Board as he felt that USTA Northern California does things out of the box and is producing wonderful programs.

Appeals: There were no appeals to be considered.

Secretary's Report: There was no report from the Secretary.

Treasurer's Report: Treasurer Jack Walker reported that the year to date income through September 30, 2015, was \$618,182

which is \$356,190 ahead of budget. The net income for the yearend is projected to be \$78,586, which will be \$203,641 ahead of the adjusted budget of <\$125,055>. The major reasons for the positive projection are that the League Department (\$91,000) had increased fees, the Junior Department (\$68,000) had an excess, the Foundation commitment (\$50,000) was not spent, and the high school tennis court budget (\$25,000) was not used to it's extent. The legal expenses of USTA NorCal continue to exceed budget, and investment income is negative as of year to date due to the changes in the stock market.

Committee Reports: The 2015 Year End Committee reports are included in the packet distributed and represent the work completed in 2015 and the work planned for 2016.

Old Business: There was no old business. **New Business:** There was no new business.

Election of Directors: Mr. Leube explained the election process and indicated that all ballots were due in one hour. All calculations would be verified by the election committee and by the hired election service. He reminded all that not only were there seven directors to be elected, but that there was a By-Law change to be voted upon. Mr. Leube then introduced Mr. Lang Johnston, President of Corporate Election Services, who was hired to manage the election of directors and the By-Law change on behalf of USTA NorCal. Mr. Johnston reported that the proxies representing a quorum of votes had been submitted and stated the following report on the proxies received:

- a) Outstanding NorCal votes: 13,349 (359 members)
- b) Votes represented by proxies: 8237
- c) Total Organizational Members Submitting Proxies: 179
- d) Quorum of proxies received: 59%
- e) Maximum cumulative votes to be cast: 57,659 (8237 times 7 candidates to be elected)
- f) Proxies submitted in Secretary's name: 891 (891 votes are distributed to each of the seven candidates named on the slate

The candidates proposed for election and noted on the slate were Christine Costamagna, John Dale Evans, Alvin Hom, Tyler Nii, Linda Peltz, Pam Sloan, and Jack Walker. Other nominees not selected for the slate but who are eligible to receive votes were Terry Cossette and Stephanee Lawrence. One hour was allotted to the voting process pursuant to the election procedures. The annual meeting of USTA Northern California Organizational Members was recessed when the voting procedure began and reconvened approximately one hour later. Mr. Johnston read the names of the candidates elected to the Board of Directors for 2016, and included the number of cumulative votes received:

Christine Costamagna	8356
Pal Sloan	8231
Alvin Hom	6747
Jack Walker	6742
John Dale Evans	6737
Tyler Nii	6732
Linda Peltz	6727

The candidates not elected to the Board for 2016 with their cumulative votes are as follows:

Terry Cossette	6722
Stephanee Lawrence	0

The By-Law change was passed with 42,182 (75%) in favor and 14,812 (25%) against.

President Margie Campbell congratulated the newly elected directors and thank the Election Committee for their services.

Adjournment: There being no further business for the 2015 Annual Meeting of the USTA Northern California Organizational Members, the meeting was adjourned at 11:52 A.M.

Respectfully submitted, Linda Peltz, Secretary