



Executive Director – Greater Midland Tennis Center

Be part of the largest tennis center in the Midwest and one of the top 10 centers in the nation... Enjoy living in a community that celebrates the sport of tennis, so much so, it was even named Best Tennis Town in 2009. The Greater Midland Tennis Center in Midland, Michigan is seeking a highly engaged, experienced and dynamic leader to fill its Executive Director role.

The Executive Director leads the overall operations of one of the most successful tennis centers of its kind. Reporting directly to the CEO, the Executive Director will engage in and maintain community relationships, grow program participation and membership engagement, enhance quality programming, develop volunteers and manage a \$2,000,000 annual budget.

About Greater Midland Tennis Center

Greater Midland Tennis Center is well respected in the local community and on the national tennis scene as a leader in programming, welcome center and pro shop management. A thriving facility, it boasts 39 total courts: 16 indoor courts and 15 outdoor hard courts, four outdoor quick-start courts and four outdoor clay courts. The Tennis Center enjoys a large membership base and offers a variety of programming including league play, youth development, tennis lessons and an up-and-coming academy. In addition, the center houses a pro shop to serve its members with all of their tennis needs.

The Tennis Center is also home to the Dow Corning Tennis Classic, a \$100,000 USTA Pro Circuit Event for women celebrated every February. It is recognized as one of the top stops on the ITF/USTA Pro Circuit by players, officials and more than 15,000 guests!

The Tennis Center is a fantastic branch of Greater Midland, a recreation, social services and wellness focused not-for-profit. Our centers include the tennis center, a curling center, a community center, two family service centers, a fitness center, nonprofit consulting business and corporate wellness. These organizations have been serving the Midland community since 1919.

Greater Midland was awarded the Cool Place to Work Award by Crain's Detroit Business and Grand Rapids Business Review thanks to a great staff, wonderful benefits and a strong team atmosphere.

Position Requirements:

The ideal candidate will have 10+ years' experience with tennis center management; proven success in program or membership development of a tennis center; excellent written and verbal communications skills; outstanding human relations skills; and absolute dedication to the team environment. Tennis tournament management experience and operations experience a plus, but not required.

About Midland, MI

Located in the middle of the lower peninsula of Michigan, Midland offers a high quality of life with a small town feel yet close access to many big city amenities, including a thriving downtown, Fortune 500 companies, several universities, an international airport and a variety of entertainment options like minor league baseball and live





theater. Voted one of the 100 Best Communities for Young People by *America's Promise*, Midland County is family friendly and is less than two hours from Detroit, Lansing, Ann Arbor, and Traverse City. Midland boasts a great cost of living with a peaceful quality of life.

Web Resources:

www.greatermidland.org Greater Midland www.midlandtennis.com Tennis Center

www.macc.org Midland Area Chamber of Commerce www.midlandcvb.org Midland Convention and Visitor's Bureau

To Apply:

If your background and experience are a match for this position, please send a cover letter and resume to resume@greatermidland.org.

Deadline to apply: August 8