

ECOVA ENERGY MANAGER SERVICE

Working as a seamless extension of your internal team, an Ecova Energy Manager will help you tackle rising commodity prices, changing regulations, and new consumer demands. A dedicated Energy Manager will support your proactive and actionable energy management strategy.

Utilizing Ecova's Best Practices Toolkit, your dedicated Energy Manager will evaluate a variety of options for effectively managing your energy and water consumption and recommend actionable measures that align with your financial criteria.

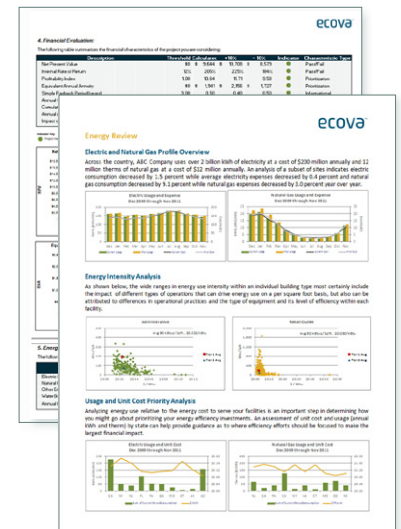
Ecova's Energy Manager Service uses a four-step continual improvement process to guide your organization through successful energy management:



1. ANALYZE

Analyze trends in energy and water consumption/expense data, assess your current energy management projects, and survey sites for other relevant information related to equipment and operations.

- **Review Existing Project Lists:** Review of past and existing capital, operations, and maintenance project lists to understand prior efforts and develop a strategic approach for future efforts.
- **Site Profile Opportunity Assessment:** Capture basic equipment and site information along with operational practices to identify a list of easy-to-implement low/no cost operational improvements and capital investment opportunities across your portfolio.
- **Equipment Inventory:** Assessment and prioritization of opportunities through the provision of an on-line survey tool to capture relevant equipment information.
- **Custom Analytics and Reporting:** Data segmentation and tracking against specific performance metrics to enhance your ability to make informed business decisions related to energy management.



2. IDENTIFY

Identify and prioritize capital, operations, and maintenance opportunities to reduce energy consumption and associated costs across your portfolio.

- **Energy Review:** Review of portfolio-wide energy consumption data to identify trends and establish a strategy to realize energy savings opportunities that provide the greatest value to your organization.
- **Investment Criteria / Project Prioritization:** Documented, detailed set of criteria including return on investment (ROI), net present value (NPV), and life cycle cost analysis (LCCA) among others, to improve project prioritization and decision-making.

- **Financial Review:** Financial assessment of specific opportunities. Ranges from a general assessment based on standard criteria for a project, such as payback and potential incentives, to a detailed analysis of an opportunity using specific financial criteria in order to obtain capital funding.

3. TAKE ACTION

Implement both operational and behavior-based energy efficiency measures. The primary focus of the service is to identify and implement best practices that can be leveraged across the organization to optimize performance, resulting in energy and cost savings.

- **Project Installation Management:** Support of project installations including product evaluation and testing, proposal review, and vendor selection guidance.
- **Best Practices Toolkit:** Custom tailored information about how to assess your operations, equipment, and projects by drawing on components of Ecova's Best Practices Toolkit. Components of the best practice toolkit can include:



- **Product Standards Guide:** Defined standards for equipment specifications and processes to reduce consumption and operating expenses. Enables the maximization of ROI through standard application of best practices.
- **Best Practices Guide:** A fundamental operational policies and procedures guide to encourage the implementation of best practices at a site to optimize energy and water performance and maximize equipment life.

4. MONITOR

Establish recurring reviews at defined intervals to enable a collaborative approach for evaluation of performance. This level of monitoring supports mid-course correction in a continuous improvement approach.

- **Measurement and Verification:** Quantification of the success of energy savings projects through normalized reporting and equipment monitoring to verify results and guide implementation of future projects.

RESULTS

Using the continual improvement process outlined above, an Ecova Energy Manager will help guide your organization through analysis, identification, and implementation with recurring reviews to evaluate progress and work as a seamless extension of your internal team. Ecova's focused effort builds long-term energy management effectiveness and is designed to maximize energy and cost savings based upon your defined business objectives.



SEE MORE

Gain visibility into the performance of equipment, staff and service vendors across your enterprise.



SAVE MORE

Lower your energy expenses and maximize your labor and capital expenditures through focused and proactive management of projects across your enterprise.



SUSTAIN MORE

Build a lasting advantage for your business by understanding what projects will give your business the greatest return on investment and drive further improvements.

CONTACT US TODAY

Find out how we can put these solutions to work for you.

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