

Getting a (beach) read on the real estate scene in the Hamptons this summer

1. The asking price in mid-June for an undeveloped 9.4-acre residential property with partial oceanfront views in Amagansett:

\$110 million

2. The price paid by financier Ron Baron in May 2007 for a 40-acre oceanfront residential property in East Hampton, an all-time Hamptons record:

\$103 million

3. The cost of renting an eight-bedroom house in Quogue for two summer months with perks like a private chef, spa treatments and a personal cosmetic surgeon:

\$500,000

4. The cost of renting the house without any of the extra perks:

\$225,000

5. The number of reported visitors at a December open house for a new East Hampton home on a one-acre lot that was priced to sell quickly at \$5.2 million:

400

6. The number of visitors at five open houses *The Real Deal* attended in early May in East Hampton and Sag Harbor:

4

7. The percentage of Hamptons brokerage Town & Country Real Estate's leases signed by foreigners as of late May, up from 5 percent the previous year:

19%

8. The U.S. dollar value of the euro, now accepted at Hamptons retailers like Loaves and Fishes and hotels like the Bridgehampton Inn:

\$1.55

9. The number of lis pendens, or preliminary foreclosure actions, in the five East End towns from October to March, a 30 percent increase from the prior six-month period:

415

10. The number of foreclosure auctions scheduled in the five East End towns from October to March, a 40 percent increase from the prior six months:

42

11. The number of East End homes seized by banks in the first four months of 2008, compared to none in the same period last year:

8

12. The value of the copper fixtures stolen recently from designer Isaac Mizrahi's Bridgehampton home, one of many vacant East End properties to be robbed of the valuable metal:

\$1,000

13. The asking price for a 55-acre North Haven estate known as Tyndal Point as of early June, down from \$80 million in January 2007:

\$75 million

14. The asking price for a 60-acre Bridgehampton estate with an 18-hole U.S.G.A.-rated golf course, down from \$75 million several years ago:

\$68 million

15. The asking price for a 77-acre parcel in Montauk owned by former talk show host Dick Cavett, the largest vacant oceanfront property remaining on the East End:

\$30 million

16. The number of East End homes on the market in the first quarter of 2008, up from 1,472 in the prior-year quarter:

1,848

17. The median sales price for an East End home in 2007, up 14.7 percent from \$625,000 the previous year:

\$717,000

18. The median sales price for an East End home in the first quarter of 2008, up just 1.9 percent from \$775,000 in the prior-year quarter:

\$790,000

19. The number of homes sold in Southampton's luxury market (top 10 percent of sales) in the first quarter of 2008, compared to 20 in the prior-year quarter:

8

20. The number of homes sold in East Hampton's luxury market in the first quarter of 2008, compared to 10 in the prior-year quarter:

2