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**Selling Days**: 229
### TOYOTA U.S. SALES SUMMARY
September 2019

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**Selling Days**

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### TOYOTA U.S. HYBRID SALES SUMMARY

**September 2019**

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<th>2019</th>
<th>2018</th>
<th>DSR %</th>
<th>VOL%</th>
<th>2019</th>
<th>2018</th>
<th>DSR %</th>
<th>VOL%</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOYOTA PRIUS HYBRID</td>
<td>6,164</td>
<td>7,378</td>
<td>-9.2%</td>
<td>-16.5%</td>
<td>50,258</td>
<td>68,925</td>
<td>-26.8%</td>
<td>-27.1%</td>
</tr>
<tr>
<td>TOYOTA COROLLA HYBRID</td>
<td>1,576</td>
<td>0</td>
<td>0.0%</td>
<td>0.0%</td>
<td>11,050</td>
<td>0</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOYOTA CAMRY HYBRID</td>
<td>1,810</td>
<td>1,756</td>
<td>12.0%</td>
<td>3.1%</td>
<td>20,393</td>
<td>17,490</td>
<td>17.1%</td>
<td>16.6%</td>
</tr>
<tr>
<td>TOYOTA AVALON HYBRID</td>
<td>317</td>
<td>660</td>
<td>-47.8%</td>
<td>-52.0%</td>
<td>5,072</td>
<td>6,095</td>
<td>-16.4%</td>
<td>-16.8%</td>
</tr>
<tr>
<td>TOYOTA MIRAI</td>
<td>62</td>
<td>159</td>
<td>-57.6%</td>
<td>-61.0%</td>
<td>1,249</td>
<td>1,155</td>
<td>8.6%</td>
<td>8.1%</td>
</tr>
<tr>
<td>TOYOTA HIGHLANDER HYBRID</td>
<td>1,487</td>
<td>897</td>
<td>80.2%</td>
<td>65.8%</td>
<td>13,077</td>
<td>10,954</td>
<td>19.9%</td>
<td>19.4%</td>
</tr>
<tr>
<td>TOYOTA RAV4 HYBRID</td>
<td>9,148</td>
<td>4,459</td>
<td>123.0%</td>
<td>105.2%</td>
<td>62,881</td>
<td>36,995</td>
<td>70.7%</td>
<td>70.0%</td>
</tr>
<tr>
<td>LEXUS ES HYBRID</td>
<td>613</td>
<td>826</td>
<td>-19.3%</td>
<td>-25.8%</td>
<td>6,391</td>
<td>3,701</td>
<td>73.4%</td>
<td>72.7%</td>
</tr>
<tr>
<td>LEXUS GS HYBRID</td>
<td>0</td>
<td>2</td>
<td>-100.0%</td>
<td>-100.0%</td>
<td>7</td>
<td>35</td>
<td>-79.9%</td>
<td>-80.0%</td>
</tr>
<tr>
<td>LEXUS UX HYBRID</td>
<td>565</td>
<td>0</td>
<td>0.0%</td>
<td>0.0%</td>
<td>6,017</td>
<td>0</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>LEXUS NX HYBRID</td>
<td>630</td>
<td>664</td>
<td>3.1%</td>
<td>-5.1%</td>
<td>6,591</td>
<td>6,226</td>
<td>6.3%</td>
<td>5.9%</td>
</tr>
<tr>
<td>LEXUS RX HYBRID</td>
<td>956</td>
<td>1,493</td>
<td>-30.4%</td>
<td>-36.0%</td>
<td>11,117</td>
<td>10,434</td>
<td>7.0%</td>
<td>6.5%</td>
</tr>
<tr>
<td>LEXUS LS HYBRID</td>
<td>8</td>
<td>17</td>
<td>-48.9%</td>
<td>-52.9%</td>
<td>126</td>
<td>258</td>
<td>-51.0%</td>
<td>-51.2%</td>
</tr>
<tr>
<td>LEXUS LC HYBRID</td>
<td>3</td>
<td>4</td>
<td>-18.5%</td>
<td>-25.0%</td>
<td>25</td>
<td>83</td>
<td>-69.8%</td>
<td>-69.9%</td>
</tr>
<tr>
<td>LEXUS CT HYBRID</td>
<td>0</td>
<td>0</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0</td>
<td>4</td>
<td>-100.0%</td>
<td>-100.0%</td>
</tr>
<tr>
<td><strong>TOTAL TMNA HYBRID</strong></td>
<td>23,339</td>
<td>18,315</td>
<td>38.5%</td>
<td>27.4%</td>
<td>194,254</td>
<td>162,356</td>
<td>20.2%</td>
<td>19.6%</td>
</tr>
<tr>
<td><strong>TOTAL TOYOTA HYBRID</strong></td>
<td>20,564</td>
<td>15,309</td>
<td>46.0%</td>
<td>34.3%</td>
<td>163,980</td>
<td>141,615</td>
<td>16.3%</td>
<td>15.8%</td>
</tr>
<tr>
<td><strong>TOTAL LEXUS HYBRID</strong></td>
<td>2,775</td>
<td>3,006</td>
<td>0.3%</td>
<td>-7.7%</td>
<td>30,274</td>
<td>20,741</td>
<td>46.6%</td>
<td>46.0%</td>
</tr>
</tbody>
</table>