5 lessons with Eugenia Oganova

LESSON 5: Wealth Energetics of Sacred Sales

How to activate the Energetics of Vision-based sales vs Problem-based sales to sell your premium offers with ease

Do you have a higher level sales problem:

- Feeling out of integrity focusing on all the pain points all the time?
- Not sure what you should be selling on the "buy now" button and what via conversation?

| • | Going too long on the sales calls trying to be nice? Other? |
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| Do you | ı have a lower level sales problem: |
| • | Hating to sell altogether, judging having to sell as "I shouldn't have to, they should just come"? Not getting 'yes' on the sales calls and feeling guilty about asking to be paid higher fees? Not selling in your presentations & content, feeling embarrassed about selling and avoiding it? Other? |
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Activate harmonious Sales Energetics

| What is the old paradigm problem-based sales? | | | | |
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| What does the sacred selling process that doesn't feel like sales look like? | | | | |
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| What are the basics of Sacred Sales energetics process? | | | | |
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| What are the three things you need to create a harmonious sales experience? | | | | |
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| What is the main reason your client chooses you vs someone else? | | | | | |
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| What do you need to do yourself before every sales call and why is it important? | | | | | |
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| Practice your Sales Energetics | | | | | |
| What fee do you want to sell your offer for? (think of one specific offer and the next level client) | | | | | |
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| Imagine you are on the sales call and in front of you is your ideal potential client – describe this (what they | | | | | |
| came to you for, what you feel like, etc.) | | | | | |
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Imagine connecting with them on the vision they have vs the pain points – what does this feel like for you? Imagine presenting your unique brilliance and your offer as the solution for what they're struggling with, while confidently holding your Soul Expertise in your body – how do they react to your words and energy? Imagine telling them your fee – confidently and as a logical conclusion to showing them your brilliance – what do you feel they would say?

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| What interference patters that block the flow of energy during the sales process came up for you during this exercise? (fears, insecurities, worth issues, etc.) | | | | |
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| What does it feel like to have the energy flow during the sales call and hear your potential client say 'yes' with ease because not only do they understand what you are offering and see your unique brilliance, but they feel understood by you? | | | | |
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| HOMEWORK >> What are your 3 biggest take-aways from Lesson 5? | | | | |
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In the LESSON 5 thread, answer this question:

| What do you need to do to energetically prepare yourself for the sales call and what is the main focus you want to have during the call? | | | | | | | |
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PS1 – the winner of the \$1000 in savings towards the Conscious Future Mastermind will be announced later on today! Can't wait to see who that lucky person is (5)

PS2 – if you want to continue working together to help you fully step into the Premium Energetics and align your Business with your unique way that works for you, with flow and consistency, apply to The Conscious Future Mastermind.

It is a 12-month experience to help get grounded in your Purpose, infuse your Business & Marketing strategy with your unique Soul Design, and expand your wealth capacity to attract more money & opportunities (while getting your spiritual needs met & having space for self-care.)

THANK YOU so much for participating in this 5 day activation! I am so honored and delighted that you chose to put yourself first and go through this transformation for yourself and your business – to hold more WEALTH and FLOW!

With Love in Light and Dark, - Eugenia