

December 8, 2011

Re: 2012 Weber Grill Program

Dear Orgill Customer,

For a number of years Weber-Stephen Products has partnered with Orgill to provide retailers top of the line grills and accessories. Weber recently announced a change to their policies concerning how retailers can sell and market their products. These changes have been put in place to protect the Minimum Advertised Price ("MAP") and their brand name. Beginning in 2012, Weber will require adherence to these new procedures in order for you to continue selling their products.

Enclosed you will find the specific pricing and selling guidelines implemented by Weber. The manufacturer will enact these new compliances beginning January 1, 2012. In order to make sure your product distribution is not interrupted, you will need to sign the enclosed documents and return them to the below address or fax before the new year.

Orgill, Inc. Fax: (901) 522-6154 Attention: Clarke Erwin or Attn: Clarke Erwin

PO Box 140

Memphis, TN 38101

We appreciate you taking the time to review, sign, and return these forms so that we can continue to fulfill your premium grill needs. Thank you for your business and your compliance to these new procedures.

Sincerely,

Geoff McCaslin Merchandise Manager



December 8, 2011

RE: New Terms for Weber Purchasing Privileges

Dear Orgill Customer:

Our company has entered into an Agreement with Weber-Stephen Products LLC, the manufacturer of WEBER brand grills and accessories (Weber Products) which restricts our rights to sell WEBER Products only to retailers who agree to certain conditions on their resale of Weber Products. Therefore, this letter informs you that in order to maintain your company's buying privileges for Weber Products from us after January 1, 2012 you need to confirm your agreement to the following:

You agree not to offer for sale, advertise or sell any Weber Products:

- (i) On or through the internet except on websites related to your "brick and mortar" operations and which are disclosed to us in writing.
- (ii) To any person located outside of the 48 contiguous United States of America
- (iii) To any other retailers or to wholesale distributors

Please confirm your understanding of, and agreement to, these conditions by having an officer of your company sign where indicated below. If you fail to do so and do not return a signed copy of this letter by December 15, 2011, your buying privileges for all Weber Products will be terminated effective January 1, 2012, and we will not accept or fill any orders for Weber Products you may place. If you agree to these conditions but do not follow them after January 1, 2012 we shall immediately, upon learning of your breach, terminate your buying privileges for Weber Products.

If you have any questions, please contact the undersigned.

Sincerely,

Geoff McCaslin
Merchandise Manager

AGREED AND ACCEPTED:

Orgill account #:

Company Name:

By:

Name:

Title:



December 8, 2011

RE: Weber-Stephen Products LLC Policies

Dear Orgill Customer:

Weber-Stephen Products LLC ("Weber"), the manufacturer of WEBER brand grills and accessories (Weber Products), has developed certain policies and programs that all retailers of its Products are expected to follow. We attach a copy of (i) Weber's "No Conversion" policy; and (ii) Weber's Minimum Advertised Price Policy (collectively, the "Policies").

Failure to follow the Policies will result in loss of cooperative advertising dollars, loss of buying privileges for Weber Products and/or other consequences.

If you have any questions, please contact the undersigned.

Sincerely,

Geoff McCaslin Merchandise Manager

### AGREED AND ACCEPTED:

We acknowledge receipt of and agree to comply with the Policies. We agree to take reasonable measures to inform and educate all of our employees involved in the sale, display, assembly, advertising and marketing of Weber Products, as to the Policies.

Orgill account #:	 	 
Company Name:		
Ву:		 
Date:		



# NO-CONVERSION POLICY 11/15/2011

Weber-Stephen Products LLC ("Weber-Stephen") does not authorize, approve or condone the conversion of its propane gas grills to natural gas, or the conversion of its natural gas grills to propane. Weber-Stephen does not offer or provide any gas train conversion kits, will not undertake any conversions for consumers or retailers, and will not train or offer any instructions for such conversion(s).

Any retailer who (i) converts a Weber® natural gas grill to propane; or (ii) converts a propane gas grill to natural gas; or (iii) offers for sale or sells a gas train conversion kit for use on or in connection with a Weber® grill; or (iv) provides any instruction to a consumer to convert a Weber® grill, is subject to immediate termination of its buying privileges of all Weber Products.

Any conversion or attempted conversion of a Weber® gas grill will void any remaining warranty provided by Weber-Stephen. A retailer, who despite the terms of this policy, converts or attempts to convert, or instructs a consumer to convert, or provides a gas train conversion kit for a Weber® grill, assumes any and all liability for any damages, injuries, death, disability, expenses, costs and fees (including attorneys fees) which arises out of or relates to such acts.

#### Weber-Stephen Products LLC Minimum Advertised Price ("MAP") Program

Effective Date: January 1, 2012 Issue Date: November 14, 2011

#### **Purpose**

For over fifty years, Weber-Stephen Products LLC ("Weber") has invested a substantial amount of time and money advertising its iconic WEBER brand grills and accessories in the United States ("Weber Products"). In addition, Weber has invested heavily in Research & Development and positioned its Weber Products as high-end with premium features and benefits that Weber customers desire and seek out. Weber offers substantial warranties on Weber Products and has a robust Customer Service team that provides warranty support, spare parts, advice and other support for all Weber customers.

In addition, Weber believes, and it has been consistently demonstrated, that the successful sale of Weber Products involves a deep understanding of the features and benefits of the various Weber Products and a commitment to enhancing the consumer's outdoor cooking experience. We support our retailers' efforts to do so with training programs, on-line support and other activities to create a staff knowledgeable in the Weber Product line. The Weber MAP Program is designed to protect the premium value of Weber Products and protect investments made by Weber and its retailers.

In addition to this MAP Program, Weber will continue its cooperative advertising program, which provides qualified retailers with support for their efforts to advertise and promote the Weber brand and Weber Products, in compliance with the MAP Program guidelines and the terms and conditions of the cooperative advertising program.

The Weber MAP Program applies to all Weber distributors, dealers and resellers of Weber Products ("Resellers").

#### Summary of Program

Weber has adopted, in its business judgment, the MAP Program set forth in this communication. The MAP that corresponds to each of the Weber Products covered by this Program ("Covered Products") is described in Weber's then-current MAP Schedule (as defined herein). A violation of this Program occurs when a Reseller advertises a Covered Product below its MAP. The Weber MAP Program applies only to advertised prices and does not relate to the actual sales price of any Weber Product. Resellers are free to set the selling price of Weber Products. Weber does not seek any person's agreement on minimum selling prices and no representative of Weber or employee is authorized to accept any agreement on minimum selling price.

### Applicable Media

The Weber MAP Program applies to traditional media such as flyers, posters, coupons, mailers, inserts, newspapers, magazines, catalogs, mail order catalogs, television and radio. The Weber MAP Program also applies to internet and internet related electronic media such as email newsletters, email solicitations, Reseller websites and third party websites. Any price information relating to the Covered Products on an internet website which can be accessed directly through any hypertext link or by any other method which uses the hypertext transfer protocol (http) is considered to be advertising for purposes of this Program. Automated email responses to customer pricing requests are also considered advertising. Any prices shown in the shopping cart on a Reseller's Website are considered advertised prices and subject to this Program until the consumer is committed to purchase the Covered Product. Emails sent in response to specific customer inquiries about a particular Covered Product are not considered advertising nor is a phone number or hot line set up to provide verbal responses to specific customer inquiries about pricing.

The Weber MAP Program is not applicable to any in store advertising that is displayed only in the store and is not distributed to any customer(s) other than while the customer is visiting a physical store. The MAP Program does not apply to shelf talkers, price tags or window displays. However, advertising any of the Covered Products below it or their respective MAP on exterior store banners is a violation of the MAP Program.

#### **Enforcement**

Resellers advertising a Covered Product below its MAP set by Weber will be subject to (i) loss of accrued cooperative advertising dollars, termination from the Weber cooperative advertising program for the balance of the current Weber fiscal year and loss of discretionary marketing funds for the first offense and (ii) termination (indefinitely) of buying privileges for Weber Products for the second offense (or the first offense in the event the Reseller is not party to the Weber cooperative advertising program). Weber reserves the right to determine whether a violation of the MAP Program has taken place, and it will do so in its sole and absolute discretion and independent judgment.

#### Guidelines

- 1. Each Covered Product must be advertised at its MAP or higher. Attached is the MAP schedule effective January 1, 2012 which identifies all Covered Products. ("MAP Schedule"). Weber reserves the right to modify the MAP Schedule from time to time and will provide thirty (30) days notice of any such changes.
- 2. In order to permit identification of the specific unit(s) in an advertisement, the Weber model numbers must be shown when advertising Weber Products.
- 3. Assembly and free delivery offers are acceptable discounted offers that will not be considered as lowering the advertised price below MAP. However, advertising a price for these services and then showing the value of these services as free or discounted will be determined to be a violation of the MAP Program if the advertised value of these services implies a price lower than MAP.
- 4. The offer of "free" propane tank refills and exchanges with the purchase of a Covered Product is an acceptable discounted offer that will not be considered as lowering the advertised price below MAP.
- For bundled product advertising, Resellers may not offer implied savings below MAP, whether or not the
  price of both products is listed. Among other things, this includes offering a free gift at the point of sale to a
  customer who is buying a Covered Product advertised at its MAP. Any "gift with purchase" promotions
  must exclude Covered Products.
- 6. Should a Reseller advertise "open a store credit card and get X% off purchases," the Reseller must state "excludes Weber products" or "does not apply to Weber products" in the advertisement if the implied price is lower than any MAP. Any other storewide or category event savings must specifically exclude Covered Products if the implied price is lower than any MAP.
- 7. Any Reseller who advertises "meet or beat by x%" online or at store level must exclude Covered Products from the advertisement in order to be in compliance with the MAP Program. Resellers should use statements such as "excludes Weber products" or "does not apply to Weber products" in this situation.
- Discontinued Weber Products can only be removed from the MAP Schedule and the MAP Program by Weber. A decision by Weber to discontinue any specific Product does not necessarily mean that the discontinued Product is no longer subject to the MAP Program.
- 9. Weber reserves the right to change, modify or discontinue the terms of the MAP Program at any time within its sole discretion.
- 10. Weber's interpretation of the MAP Program and its application controls.

### Confidential

The terms of the Weber MAP Program are confidential and Resellers should not discuss the Program with, or disclose the Program to, any third parties.

#### **Questions and Communications**

All questions regarding the application, interpretation or enforcement of the Program should be directed to:

MAP Administrator Weber-Stephen Products LLC 200 East Daniels Road Palatine, IL 60067

MAP@weberstephen.com Hotline: 224-836-2783

Mar. No.	LIDC	Effective January 1, 2012	2042 844 D
Item No.	UPC	Weber® Q® 100 Series Gas Grills	2012 MAP Pricing
386002	0 77924 07538 4	Weber Q-100 Gas Grill	\$149.00
516501		Weber Q-120 Gas Grill	\$179.00
510501	077321000107	11000 Q 120 000 01111	Ç173.00
		Weber® Q® 200 Series Gas Grills	
396002	0 77924 07540 7	Weber Q-200 Gas Grill	\$199.00
566002	0 77924 07546 9		\$229.00
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		Weber® Q® 300 Series Gas Grills	
426001	0 77924 06552 1	Weber Q-300 Gas Grill	\$349.00
586002	0 77924 07547 6	Weber Q-320 Gas Grill	\$379.00
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		Weber® Q® 140 Electric Grill	
522001	0 77924 00639 5	Weber Q-140 Electric Grill	\$229.00
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		Weber® Q® 240 Electric Grill	
592001	0 77924 00577 0	Weber Q-240 Electric Grill	\$279.00
		Weber® Spirit® 200 Series Gas Grills	
4411001	0 77924 08081 4	Spirit E-210 Gas Grill LP Black - PE Steel Grates & Bars	\$399.00
4511001	0 77924 08086 9	Spirit E-210 Gas Grill NG Black - PE Steel Grates & Bars	\$419.00
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		Weber® Spirit® 310 Series Gas Grills	
4421001	0 77924 08087 6	Spirit E-310 Gas Grill LP Black - PE Steel Grates & Bars	\$499.00
4521001	0 77924 08085 2	Spirit E-310 Gas Grill NG Black - PE Steel Grates & Bars	\$519.00
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		Weber® Spirit® 320 Series Gas Grills	
4431001	0 77924 08082 1	Spirit E-320 Gas Grill LP Black - PE Steel Grates & Bars	\$549.00
		Weber® Genesis® 310 Series Gas Grills	
6511001	0 77924 00511 4	Genesis E-310 Gas Grill LP Black - PE Cl Grates & PE Bars	\$699.00
6512001	0 77924 00615 9	Genesis E-310 Gas Grill LP Copper - PE CI Grates & PE Bars	\$699.00
6517001	0 77924 00616 6	Genesis E-310 Gas Grill LP Green - PE CI Grates & PE Bars	\$699.00
6611001	0 77924 00614 2	Genesis E-310 Gas Grill NG Black - PE CI Grates & PE Bars	\$719.00
6550001	0 77924 00625 8	Genesis S-310 Gas Grill LP - Stainless Lid, Grates & Bars	\$849.00
6650001	0 77924 00624 1	Genesis S-310 Gas Grill NG - Stainless Lid, Grates & Bars	\$869.00
		Weber® Genesis® 330 Series Gas Grills	
6531001		Genesis E-330 Gas Grill LP Black - PE CI Grates & PE Bars	\$799.00
6532001		Genesis E-330 Gas Grill LP Copper - PE CI Grates & PE Bars	\$799.00
6537001		Genesis E-330 Gas Grill LP Green - PE CI Grates & PE Bars	\$799.00
6631001		Genesis E-330 Gas Grill NG Black - PE CI Grates & PE Bars	\$819.00
6570001		Genesis S-330 Gas Grill LP - Stainless Lid, Grates & Bars	\$949.00
6670001	0 77924 00502 2	Genesis S-330 Gas Grill NG - Stainless Lid, Grates & Bars	\$969.00
		Weber® Summit® 420 Series Gas Grills	
7121001	0 77924 00279 3	Summit E-420 Gas Grill LP Black	\$1,499.00
7221001		Summit E-420 Gas Grill NG Black	\$1,499.00
7120001		Summit S-420 Gas Grill Stainless Steel LP	\$1,329.00
7220001		Summit S-420 Gas Grill Stainless Steel NG	\$1,529.00
7220001	077324002003	Summit 5 420 das d'in stanness steet No	Ÿ1,323.00
		Weber® Summit® 470 Series Gas Grills	
7171001	0 77924 00275 5	Summit E-470 Gas Grill LP Black	\$1,899.00
7271001		Summit E-470 Gas Grill NG Black	\$1,929.00
7170001		Summit S-470 Gas Grill Stainless Steel LP	\$1,899.00
7270001		Summit S-470 Gas Grill Stainless Steel NG	\$1,929.00
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		Weber® Summit® 620 Series Gas Grills	
7321001	0 77924 00414 8	Summit E-620 Gas Grill LP Black	\$1,899.00
	0.77924.00415.5	Summit E-620 Gas Grill NG Black	\$1,929.00
7421001	0 77324 00413 3		
7421001 7320001		Summit S-620 Gas Grill Stainless Steel LP	\$1,899.00

	Effective January 1, 2012	
UPC		2012 MAP
	Weber® Summit® 670 Series Gas Grills	
7924 00277 9	Summit E-670 Gas Grill LP Black	\$2,499.00
7924 00281 6	Summit E-670 Gas Grill NG Black	\$2,529.00
7924 00238 0	Summit S-670 Gas Grill Stainless Steel LP	\$2,499.00
		\$2,529.00
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	Weber® Summit® 460 Built-in Series Gas Grills	
7924 00653 1	Summit S-460 Gas Grill Stainless Steel LP Built-In	\$2,099.00
		\$2,099.00
7324 00034 0	Summit 5 400 das drin stanness steet No Bane in	\$2,033.00
	Wahan® Currentia® CCO Built in Social Cas Caille	
		40.500.00
		\$2,699.00
7924 00656 2	Summit S-660 Gas Grill Stainless Steel NG Built-In	\$2,699.00
	Wahan® 19 F" Characal Vattles	
		4=0.00
		\$79.00
7924 02531 0	18.5" Black One-Touch Gold Kettle Grill	\$129.00
		\$99.00
		\$149.00
		\$159.00
7924 04064 1	22.5" Dark Blue One-Touch Gold Kettle Grill	\$159.00
	Weber® 26.5" Charcoal Kettle	
7924 08146 0	26.5" Black One-Touch Gold Kettle Grill	\$299.00
	Weber® 22.5" One-Touch Platinum	
7924 00236 6	22.5" One-Touch Platinum Black	\$249.00
	Weber® Performer® Series Charcoal Kettle Grills	
7924 00220 5	22.5" Black Performer Grill w/ Touch & Go Ignition	\$329.00
		\$279.00
		\$329.00
		\$329.00
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	Weber® Ranch®	
7924 02417 7	The Ranch Kettle - 37.5" Black	\$1,299.00
	Weber® Smokey Mountain Cooker™ Smoker	
7924 08157 6	Weber® Smokey Mountain Cooker™ Smoker  Smokey Mountain Cooker - 18 5" Black	\$299.00
	Smokey Mountain Cooker - 18.5" Black	\$299.00
		\$299.00 \$399.00
	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black	
7924 08148 4	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black Weber® Smokey Joe® Portable Grills	\$399.00
7924 08148 4 7924 02513 6	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills Smokey Joe Silver Grill	\$399.00
7924 08148 4 7924 02513 6	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black Weber® Smokey Joe® Portable Grills	\$399.00
7924 08148 4 7924 02513 6	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills Smokey Joe Silver Grill Smokey Joe Gold Grill	\$399.00
7924 08148 4 7924 02513 6 7924 02515 0	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills	\$399.00 \$29.99 \$34.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill	\$399.00 \$29.99 \$34.99 \$49.99
7924 08148 4 7924 02513 6 7924 02515 0	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills	\$399.00 \$29.99 \$34.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill	\$399.00 \$29.99 \$34.99 \$49.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8 7924 02521 1	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8 7924 02521 1	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill	\$399.00 \$29.99 \$34.99 \$49.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8 7924 02521 1	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99
7924 08148 4  7924 02513 6  7924 02515 0  7924 02519 8  7924 02521 1	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber® Style™ Accessories	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99
7924 08148 4  7924 02513 6  7924 02515 0  7924 02519 8  7924 02521 1  7924 06031 1	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber® Style™ Accessories  Weber Style™ Accessories	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99
7924 08148 4  7924 02513 6  7924 02515 0  7924 02519 8  7924 02521 1  7924 06031 1  7924 07468 4  7924 07312 7	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber Style™ Accessories  Weber Style Poultry Roaster  Weber Style Pizza Stone	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99 \$129.00
7924 08148 4  7924 02513 6  7924 02515 0  7924 02519 8  7924 02521 1  7924 06031 1  7924 07468 4  7924 07468 1  7924 07485 1	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber Style™ Accessories  Weber Style Poultry Roaster  Weber Style Pizza Stone  Weber Style Charcoal Grill Tool Holder	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99 \$129.00 \$29.99 \$49.99 \$9.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8 7924 02521 1 7924 06031 1 7924 07468 4 7924 07486 8 7924 07486 8	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber Style™ Accessories  Weber Style Poultry Roaster  Weber Style Pizza Stone  Weber Style Charcoal Grill Tool Holder  Weber Style Silicone Basting Brush	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99 \$129.00 \$29.99 \$49.99 \$9.99 \$9.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8 7924 02521 1 7924 06031 1 7924 07468 4 7924 07485 1 7924 07488 8 7924 07488 8	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber Style™ Accessories  Weber Style Poultry Roaster  Weber Style Pizza Stone  Weber Style Charcoal Grill Tool Holder  Weber Style Silicone Basting Brush  Weber Style SS Vegetable Basket - Large	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99 \$129.00 \$29.99 \$49.99 \$9.99 \$9.99 \$19.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8 7924 02521 1 7924 06031 1 7924 07468 4 7924 07485 1 7924 07488 8 7924 07488 8	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber Style™ Accessories  Weber Style Poultry Roaster  Weber Style Pizza Stone  Weber Style Charcoal Grill Tool Holder  Weber Style Silicone Basting Brush	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99 \$129.00 \$29.99 \$49.99 \$9.99 \$9.99
7924 08148 4  7924 02513 6  7924 02515 0  7924 02519 8  7924 02521 1  7924 06031 1  7924 07468 4  7924 07485 1  7924 07486 8  7924 07488 2  7924 07489 9	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber Style™ Accessories  Weber Style Poultry Roaster  Weber Style Pizza Stone  Weber Style Charcoal Grill Tool Holder  Weber Style Silicone Basting Brush  Weber Style SS Vegetable Basket - Large	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99 \$129.00 \$29.99 \$49.99 \$9.99 \$9.99 \$19.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8 7924 02521 1 7924 06031 1 7924 07468 4 7924 07485 1 7924 07486 8 7924 07488 2 7924 07489 9 7924 07490 5	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber Style™ Accessories  Weber Style Poultry Roaster  Weber Style Pizza Stone  Weber Style Charcoal Grill Tool Holder  Weber Style Silicone Basting Brush  Weber Style SS Vegetable Basket - Large  Weber Style SS Grill Pan	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99 \$129.00 \$29.99 \$49.99 \$9.99 \$19.99 \$19.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8 7924 02521 1 7924 06031 1 7924 07468 4 7924 07485 1 7924 07486 8 7924 07488 2 7924 07489 9 7924 07491 2	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber Style™ Accessories  Weber Style Poultry Roaster  Weber Style Pizza Stone  Weber Style Charcoal Grill Tool Holder  Weber Style Silicone Basting Brush  Weber Style SS Vegetable Basket - Large  Weber Style SS Roast Holder	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99 \$129.00 \$29.99 \$49.99 \$9.99 \$19.99 \$19.99 \$29.99
7924 08148 4 7924 02513 6 7924 02515 0 7924 02519 8 7924 02521 1 7924 06031 1 7924 07468 4 7924 07485 1 7924 07486 8 7924 07488 2 7924 07489 9 7924 07490 5 7924 07492 9	Smokey Mountain Cooker - 18.5" Black Smokey Mountain Cooker - 22.5" Black  Weber® Smokey Joe® Portable Grills  Smokey Joe Silver Grill  Smokey Joe Gold Grill  Weber® Go-Anywhere® Portable Grills  Charcoal Go-Anywhere Grill  Gas Go-Anywhere Grill  Weber® Wood Burning Fireplace  Weber® Wood Burning Fireplace  Weber Wood Burning Fireplace  Weber Style™ Accessories  Weber Style Poultry Roaster  Weber Style Pizza Stone  Weber Style Charcoal Grill Tool Holder  Weber Style Silicone Basting Brush  Weber Style SS Vegetable Basket - Large  Weber Style SS Roast Holder  Weber Style SS Roast Holder	\$399.00 \$29.99 \$34.99 \$49.99 \$59.99 \$129.00 \$29.99 \$49.99 \$9.99 \$19.99 \$19.99 \$19.99 \$19.99
	7924 00281 6 7924 00282 3 7924 00653 1 7924 00654 8 7924 00655 5 7924 00656 2 7924 02531 0 7924 02531 0 7924 02534 1 7924 02534 1 7924 02540 2 7924 04064 1 7924 04064 1 7924 0020 5 7924 0020 5 7924 0020 5 7924 00362 2 7924 00361 5	

## Effective January 1, 2012

	una	Effective January 1, 2012	2042.445
1tem No. 6446	UPC 0.77924.07500.1	Weber Style Stainless Steel Fish Turner	<b>2012 MAP</b> \$15.99
6448		Weber Style Heavy Duty Grill Brush	\$29.99
6449		Weber Style SS Kabob Set	\$29.99
6451		Heavy-Duty Grill Brush Replacement Heads	\$9.99
6452		Weber Style Barbeque Apron	\$24.99
6453		Weber Style SS Rib Rack	\$29.99
6456		Weber Style Grill Gloves	\$29.99
6457		Weber Style Barbeque Mitt	\$12.99
6481		Weber Style SS Vegetable Basket - Small	\$14.99
6466		Weber Original Porcelain-Enameled Cast-Iron Plancha (Projected Availability - January, 2012)	\$89.99
		William Co. Co. Transport	
6469	0.77024.01114.6	Weber® Original™ Barbecue Tools  Weber Original Wok Tool Set	\$19.99
6468 6515		Weber Original Q Stainless Steel Two-Piece Tool Set	\$15.99
6610		Weber Original Congress Steel 1 Wo-Field 1001 Set	\$13.99
6615		Weber Original Fork	\$10.99
6620		Weber Original Spatula	\$11.99
6625		Weber Original Spatula Weber Original Two-Piece Stainless Steel Tool Set	\$23.99
6630		Weber Original Three-Piece Stainless Steel Tool Set	\$29.99
6645		Weber Original Portable Two-Piece Stainless Steel Tool Set	\$18.99
6650		Weber Original Sausage Tongs	\$14.99
6655		Weber Original Pincers	\$14.99
6661		Weber Original Silicone Basting Brush	\$8.99
6664		Weber Original Basting Mop	\$11.99
6668		Weber Original Basting Mop Replacement Heads (2 pack)	\$9.99
		Weber® Original™ Cookware	
6405	0 77924 07465 3	Weber Original Shish Kabob Set	\$21.99
6406	0 77924 07466 0	Weber Original Rib Rack	\$12.99
6409	0 77924 07469 1	Weber Original Salt & Pepper Shaker Set	\$5.99
6429	0 77924 00241 0	Weber Original Small Roast Holder	\$10.99
6469	0 77924 01083 5	Weber Original Rib / Roast Rack	\$17.99
6470	0 77924 01113 9	Weber Original Fish Basket - Small	\$24.99
6471	0 77924 01084 2	Weber Original Fish Basket - Large	\$29.99
6482	0 77924 08183 5	Weber Original Poultry Roaster	\$14.99
7420	0 77924 00411 7	Weber Original Porcelain-Enameled Cast-Iron Sear Grate Set - Gourmet BBQ System	\$54.99
7421	0 77924 00412 4	Weber Original Porcelain-Enameled Cast-Iron Griddle Insert - Gourmet BBQ System	\$27.99
7422	0 77924 00413 1	Weber Original Porcelain-Enameled Cast-Iron Wok Insert - Gourmet BBQ System	\$49.99
8833	0 77924 00429 2	Weber Original Porcelain-Enameled Cast-Iron Griddle Set - Gourmet BBQ System	\$54.99
8834		Weber Original Porcelain-Enameled Cast-Iron Sear Grate Insert - Gourmet BBQ System	\$27.99
8835		Weber Original Hinged Plated Cooking Grate Set - Gourmet BBQ System	\$29.99
8836	0 77924 01328 7	Weber Original Pizza Stone (Projected Availability - January, 2012)	\$34.99
	_	Weber® Accessories	
6401		Barbecue Mitt Black	\$7.99
6415	0 77924 07475 2		\$4.99
6416	0 77924 07476 9		\$6.99
6417	0 77924 07477 6	Drip Pan for Summit S-400 & S-600 Series & Gold D & Platinum D	\$10.99
6419		Weber Digital Pocket Thermometer	\$14.99
6423	0 77924 07483 7	12" Three Sided Grill Brush	\$7.99
6424		21" Three Sided Grill Brush	\$9.99
6427		Grill Out Table Light	\$29.99
6454		XL Drip Pans - 5 PK	\$5.99
6463		12" Grill Brush (Bamboo Handle)	\$5.99
6464		18" Grill Brush (Bamboo Handle)	\$6.99
6474		Barbecue Apron Black w/ Red Kettle (Replaces 8403)	\$9.99
6475		Weber Apron - Black / Black & White Towel Set	\$19.99
6476		Barbecue Apron Red w/ Black Kettle (Replaces 18902)	\$9.99
6477		Weber Apron - Red / Black & White Towel Set	\$19.99
7576	0 77924 01120 7	Weber Smoker Box - Universal SS	\$21.99

6479

0 77924 01332 4 Grill Press (Projected Availability - January, 2012)

\$24.99

# Effective January 1, 2012

Itam Na	LIDC	Effective January 1, 2012	2012 MAD
Item No.	UPC	Weber® FireSpice® Cooking Woods	2012 MAP
17002	0 77924 00112 3	Pecan Chips 360 cu. in. 3lb bag	\$3.99
17002		Pecan Chunks 360 cu. in. 5lb bag	\$6.99
17004		Apple Chips 360 cu. in. 3lb bag	\$3.99
17005		Apple Chunks 360 cu. in. 5lb bag	\$6.99
17006		Cherry Chips 360 cu. in. 3lb bag	\$3.99
17007		Cherry Chunks 360 cu. in. 5lb bag	\$6.99
17053		Hickory Chips 210 cu. in. 3lb bag	\$3.99
17056	0 77924 17056 0	Hickory Chunks 360 cu. in. 5lb bag	\$6.99
17103	0 77924 17103 1	Mesquite Chips 210 cu. in. 3lb bag	\$3.99
17106	0 77924 17106 2	Mesquite Chunks 360 cu. in. 5lb bag	\$6.99
17302	0 77924 01197 9	Cedar Planks - 2 pack	\$9.99
17906	0 77924 01092 7	Trial Size Wood Chips - 4 pack, Hky/Ap/Ch/Be	\$11.99
17907	0 77924 01093 4	Trial Size Wood Chips - 4 pack, Mes/Ap/Ch/Be	\$11.99
17908	0 77924 01094 1	Trial Size Wood Chips - 6 pack	\$14.99
		Weber® Q Grill Accessories	
6501	0 77924 07501 8	6 ft Adapter Hose for Gas Go-Anywhere Grills & Q	\$24.99
6503	0 77924 07503 2	Weber Q Grill Out Handle Light Q 100/Q200	\$24.99
6504	0 77924 07504 9	Weber Q 100 Griddle w/ Handles	\$34.99
6505	0 77924 07505 6	Weber Q 200 Griddle w/ Handles	\$44.99
6506	0 77924 07506 3	Weber Q 300 Griddle	\$44.99
6508	0 77924 07508 7	Weber Q Cart Stationary	\$89.00
6512	0 77924 00117 8	Weber Q 300 Warming Rack	\$19.99
6515	0 77924 01195 5	Weber Q Stainless Steel 2 Piece Tool Set	\$15.99
6549	0 77924 00468 1	Weber Q Cart Assembly	\$49.99
7580	0 77924 01098 9	Weber Q Handle Light Q 300 Series	\$24.99
7581		Weber Q Thermometer Universal	\$9.99
7582		Weber Q Cooking Grate Q 100 Series	\$34.99
7583		Weber Q Cooking Grate Q 200 Series	\$44.99
7584	0 77924 01102 3	Weber Q Cooking Grate Q300 Series  Covers	\$64.99
6550	0.77024.07512.4	Weber Baby Q Cover	\$7.99
6551	0 77924 07513 1	i '	\$9.99
6552		Weber® Q™ Premium Vinyl Cover - fits Q200 and Q220	\$19.99
6553		Weber® Q™ Premium Vinyl Cover - fits Q300	\$19.99
6554		Weber® Q™ Premium Vinyl Cover - fits Q100 and 200 with Rolling Cart	\$19.99
		Weber® Gas Grill Accessories	
75.40	0.77024.00672.0	Covers	¢40.00
7549	0 77924 00673 9	Genesis Grill Center Cover	\$49.99
7552	0 77924 07456 1	Premium Cover for Genesis Silver C Grills  Premium Cover for Genesis E. Series E. Series & S. Series	\$49.99
7553	0 77924 07457 8	Premium Cover for Genesis E-Series, EP Series & S-Series  Premium Cover for Summit 400 Series	\$49.99
7554	0 77924 07458 5	Premium Cover for Summit 400 Series	\$49.99
7555 7573	0 77924 07459 2 0 77924 08219 1	Premium Cover for Summit 600 Series Premium Cover for Genesis A & B / Spirit Series Grills	\$54.99 \$39.99
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7516	0.77024.07420.5	Handle Lights Weber Grill Out® Handle Light	\$24.99
7310	077324074233	Griddles	324.33
7404	0.77024.00240.5	Weber Summit Griddle	¢54.00
7404 7531	0 77924 08349 5	Cast Iron Grill for Spirit 200 Series, Spirit 500 and Genesis Silver A	\$54.99 \$44.99
7542		Cast Iron Grill for Genesis and Summit Grills	\$44.99
7566		Cast Iron Griddle for Genesis E-Series and S-Series Grills	\$59.99
7,300	37732+000230	Rotisseries	<i>- 233.33</i>
7519	0.77024.07422.5	Genesis E/S series Rotisserie	\$79.99
7519		Summit 400 Series Rotisserie	\$79.99
7571		Summit 400 Series Rotisserie	\$99.99
7572		Spirit, Genesis & Platinum Rotisserie / Updated w/adj. collar design	\$79.99
1312	37732+073733	Smoker Boxes	Ş13.33
		SHIOKEI DONES	1
75 41	0.77024.00022.2	Canacia Smaker E/S	¢00 00
7541		Genesis Smoker E/S Genesis Smoker Roy '11 w Stainless Steel Grate	\$89.99
7541 7563 7575		Genesis Smoker E/S Genesis Smoker Box '11 w Stainless Steel Grate Genesis Smoker Box '11 w Cast-Iron Grate	\$89.99 \$99.99 \$89.99

Item No.			
	UPC		2012 MAP
7524	0.77024.07424.0	Cooking Grates	¢64.00
		Replacement Cooking Grates Stainless Steel Genesis Silver A/500 & Spirit E-210 Cook Grates Genesis A Porcelain Cast Iron/Spirit 200	\$64.99 \$64.99
		Genesis Silver A, Spirit E-200 & Spirit 500 Porcelain-Enameled Steel Cooking Grates	\$29.99
		Genesis E-300 Series Porcelain-enameled Cast-Iron Cooking Grate	\$64.99
7525		Spirit E-300 Series, Silver & Gold B & C, 1000-2000-3000 Replacement Porcelain Enamel Cooking Grates	\$39.99
7526	0 77924 07439 4	Cook Grates Genesis B/C Porcelain Cast Iron/Spirit 300	\$69.99
7527	0 77924 07440 0	Spirit E-300, Genesis Silver B & C, Gold B & C, 1000-2000-3000 SS Cooking Grate Set	\$69.99
7528	0 77924 07441 7	Genesis E-300 & S-300 Series Stainless Steel Cooking Grates	\$119.99
		Flavorizor® Bars	
		Flavorizer Bars for Spirit 500 & Genesis - A gas grills	\$29.99
		Stainless Steel Flavorizer Bars for Spirit 500, Spirit E-210 & Genesis Silver A Gas Grills  Porcelain Enameled Flavorizer Bars for Spirit 700, Genesis Silver B & C	\$49.99 \$34.99
		Stainless Steel Flavorizer Bars for Spirit E-300, S-300 Series & Genesis Silver B & C	\$64.99
		SS Flavorizer Bars For Genesis & Platinum Series	\$89.99
		Porcelain Enameled Flavorizer Bars for Genesis E Series Gas Grills	\$34.99
7540	0 77924 07453 0	Stainless Steel Flavorizer Bars for Genesis E & S Series Gas Grills	\$79.99
		Summit Side Burners	
83003	0 77924 00180 2	Summit B/I Dual Side Burner LP	\$999.00
83004	0 77924 00181 9	Summit B/I Dual Side Burner NG	\$999.00
<del></del>		Weber® Genesis® Grill Center Cabinets	
		Genesis Grill Center Accessory Cabinets - Stainless	\$499.00
7591	0 77924 00658 6	Genesis Grill Center Accessory Cabinets - Black	\$499.00
		Wahar® Charcast Grill Accessories	
7401	0 77924 06864 5	Weber® Charcoal Grill Accessories	\$3.99
		Charcoal Dividers	\$7.49
		Charcoal Briquet Holders	\$14.99
		Weber Work Table	\$49.99
7416	0 77924 07393 9	Rapid Fire® Chimney Starter	\$14.99
7417	0 77924 07394 6	Lighter Cubes	\$3.29
2290	0 77924 02290 6		\$139.99
		Covers / Carry Bags	
		Basic Cover for 18.5" Kettles Basic Cover for 22.5" Kettles	\$5.99
		Premium Cover for 18.5" Kettles	\$7.99 \$17.99
		Premium Cover for 12.5" Kettles	\$19.99
		Weber Work Table Cover	\$29.99
	0 77924 07412 7	Premium Cover for Performer Series	\$39.99
7457	0 77924 00351 6	22.5" One Touch Platinum Cover	\$39.99
		Weber Wood Burning Fireplace Cover	\$19.99
		Premium Cover for 26.5" Kettles	\$24.99
6555	0 77924 01330 0	Smokey Joe Carry Bag (Projected Availability - January, 2012)	\$19.99
	0.77004.07006.0	Charcoal and Cooking Grates	4= 40
		Cooking Grate For Smokey Joe Grills Cooking Grate For 18.5" Kettles	\$7.49
7432 7433		Hinged Grate For 18.5" Kettles	\$13.99 \$14.99
		Cooking Grate For 22.5" Kettles	\$15.99
		Hinged Grate For 22.5" Kettles	\$18.99
		Charcoal Grate For Smokey Joe Grills	\$6.99
7440	0 77924 07405 9	Charcoal Grate For 18.5" Kettles	\$8.99
7441	0 77924 07406 6	Charcoal Grate For 22.5" Kettles	\$10.99
		Wahay® Convine Replacement Parts Chaycool or Con	
6414	0 77924 07474 5	Weber® Genuine Replacement Parts - Charcoal or Gas Weber Casters	\$5.99
V414	0 11324 0/4/4 5	WEDEL GUSTELS	\$3.55
		Weber® Genuine Replacement Parts - Gas Grills	
7501	0 77924 07414 1	Weber Gas Grill Hose and Regulator Kit - Silver A	\$21.99
		Weber Gas Grill Hose and Regulator Kit - Gold B&C, Silver B&C	\$21.99
7506	0 77924 07419 6	Weber Gas Grill Stainless Steel Burner Tube Set - Old Gold & Platinum	\$49.99
	0 77924 07420 2	Weber Gas Grill Stainless Steel Burner Tube Set - Silver A	\$34.99
7508		Weber Gas Grill Stainless Steel Burner Tube Set - Genesis B & C	\$44.99
7509		Weber Gas Grill Ignitor Kit - Pre-Stopwatch Engineering	\$10.99
		Weber Gas Grill Ignitor Kit - Post Stopwatch Engineering	\$10.99
7510			
7510 7513	0 77924 07426 4	Weber Genesis Gas Grill Warming Rack - Silver B/C/Gold/Platinum	\$11.99
7510 7513	0 77924 07426 4 0 77924 07427 1		

UPC	·	2012 MAP
	Weber® Genuine Replacement Parts - Charcoal Grills	
0 77924 07384 7	Weber Charcoal Grill Lid Handle	\$5.99
0 77924 07386 1	Weber One Touch 22.5" Silver Ash Catcher w/Clips	\$12.99
0 77924 07388 5	Weber 22.5" One Touch Cleaning System Kit	\$11.99
0 77924 01096 5	Weber 18.5" One Touch Cleaning System Kit (Aluminized Steel)	\$11.99
0 77924 01097 2	Weber 22.5" One Touch Cleaning System Kit (Aluminized Steel)	\$14.99
	0 77924 07384 7 0 77924 07386 1 0 77924 07388 5 0 77924 01096 5	<del></del>