



**Ballard Partners Expands, Former Deputy Mayor of Miami-Dade County
Chip Iglesias Joining Miami Office**

-Iglesias to serve as Chair of Ballard Partners' Local Government Practice-

TALLAHASSEE – Florida’s leading government affairs firm, Ballard Partners, today announced the addition of a new partner, Genaro “Chip” Iglesias, who will serve as the Chair of Local Government Practice and will be based in the Miami office. Iglesias, a long-time public servant, brings in-depth knowledge of local government operations and years of experience working at the city and county level to the Ballard Partners team.

“With his extensive background in city and county government, Chip will be an incredible asset to our team and will help achieve positive results for our clients,” said Brian Ballard, president of Ballard Partners. “We are excited to have Chip join us and bring his expertise on various issues.”

Iglesias brings more than 30 years of experience working in one of Florida’s largest counties, Miami-Dade. Iglesias has served as Deputy Mayor of Miami-Dade County since 2011 where he oversaw the Office of the Mayor, and more than 9,000 employees in the Police, Fire-Rescue and Emergency Management, Corrections and Rehabilitation, Medical Examiner and Community Information and Outreach Departments. Before joining the county, Iglesias was the Key Biscayne Village Manager. As Chief Executive Officer of the Village government, he was responsible for a \$27 million operating budget.

“I am thrilled to have the opportunity to join Ballard Partners,” said Iglesias. “I look forward to bringing my skills and experience to Brian’s team and contributing to the legacy of success that Ballard Partners has built.”

Previously, Iglesias was the Chief of Staff to then-City of Miami Manager Carlos Gimenez and was his Chief of Staff when he was a member of the County Commission. As the Chief of Staff to the City Manager, Iglesias served on the Executive Management Team that was responsible for a workforce of 3,600 employees and a \$450 million budget. He advocated for the city’s legislative priorities at the local, state and federal level. Iglesias also served as Chief of Staff to then-County Commissioner Jimmy Morales where he directed all legislative and political efforts, as well as managed media, community and constituent issues.

A member of the City of Miami Fire Department as a fire fighter/paramedic for 24 years, Iglesias rose to the rank of Captain. He received his Masters of Business Administration from Florida International University and his Bachelor of Arts in Public Administration from Barry University.

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Ballard Partners has been named by state and national publications as the leading government affairs firm in the Sunshine State. The Florida-based lobbying firm, with offices in Tallahassee, Jacksonville, West Palm Beach, Miami, Orlando and Tampa, combines extensive experience in government affairs with unwavering advocacy to maximize results for the clients they serve. Visit <http://ballard-partners.com> for more information.