



PLUMBING-HEATING-COOLING
CONTRACTORS ASSOCIATION®
Best People. Best Practices.

MEMBER BENEFITS

PLUMBING-HEATING-COOLING-CONTRACTORS — NATIONAL ASSOCIATION

Get the Knowledge, Contacts & Tools You Need to Succeed

As a member of the PHCC community, you can turn to a wide network of experienced colleagues for insights into best practices, tools and resources, as well as benefit from protection from over-regulation. What's more, you can also save thousands of dollars by taking advantage of discounts on products and services.

Be More Profitable

- Marketing & Advertising Resources
- Find a Contractor Online Resource
- Legislative & Regulatory Leadership
- PHCC Community Network
- PHCC Key Suppliers & Associates
- Online Buyers' Guide
- Training & Education
- Peer Groups for Focused Market Insights
- Workforce Resources

Work Smarter & Safer

- Up-to-date Codes & Regulations
- Training & Apprenticeship Programs
- Safety & Risk Management Tools
- Legislative & Regulatory Leadership
- PHCC Educational Foundation
- Training via Virtual University
- Webinars and Other Training Resources
- Best Business Practices
- PHCC Water Supply Calculator
- PHCC Labor Unit Database

Save Money

- Marketing & Advertising Resources
- Discounts on Goods & Services
- Handbooks & Manuals
- Training & Education
- Member Discounts on Meetings

Make Connections

- PHCC Community Network
- PHCC Key Supplier Network
- Peer to Peer Networking Groups
- Get Involved Locally
- CONNECT Conference & Tradeshow
- My PHCC
- Who's Who Membership Directory

Build a Qualified Workforce

- Plumbing & HVACR Apprentice & Journeyman Training
- Scholarships
- Assessment Tests
- Instructor Workshop
- PHCC Career Center & Job Board

BEST PEOPLE. BEST PRACTICES.®

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Member/Non-Member Tangible Benefits Comparison

BENEFITS COMPARISON

Apprentice / Journeyman Training	Member Discount	Member Per Unit	Non-Member Per Unit	Savings Per Unit
Pre-Apprentice Courses	20%	\$79	\$99	\$20
Plumbing and HVACR Textbooks	10%	\$85.95	\$94.95	\$9.00
Plumbing & HVACR Apprentice eLearning (Online — Available for 1st, 2nd, 3rd, and 4th year students)	28%	\$562	\$782	\$220
Service Technician Training				
Total Opportunity Performance Systems (QSC)	37%	\$110	\$150	\$40
Business Management Education				
Online Webinars - 2 available each month, broad range of topics covering business management, technical and emerging technologies	100%	Member Benefit	\$99	\$99
CONNECT Conference / Product & Technology Showcase	16%	\$495	\$595	\$100
Business Operations — for service and repair contractors (QSC)	16.7%	\$249	\$299	\$50
Service Manager/Supervisor — for service and repair contractors (QSC)	20%	\$399	\$499	\$100
Unity Conferences — for signatory contractors	7.6%	\$600	\$650	\$50
CCA Conferences — for construction contractors	7.3%	\$695	\$750	\$55
QSC Power Meetings - for service and repair contractors	5.7%	\$495	\$525	\$30
Essentials of Project Management Course	5%	\$1,895	\$1,995	\$100
Federated Insurance Open for Business Program — Disaster Continuity Planning Tools	100%	Member Benefit	Member Benefit	\$199 & up
Business Management Tools				
Overhead and Profit Calculator	20%	\$199	\$249	\$50
PHCC Labor Unit Database	57%	\$199	\$349	\$150
Technical / Code				
PHCC Water Supply Calculator		Member Benefit	Member Benefit	Member Benefit
Techline — Expert Advice on Code Questions and Clarifications	100%	Member Benefit	Member Benefit	Member Benefit
National Standard Plumbing Code (2009,2012,2015)	33%	Varies	Varies	Varies
National Standard Plumbing Code w/ Illustrations (2009,2012,2015)	32%	Varies	Varies	Varies
Discount Programs / Programs				
ConsensusDocs — Complete Package	20%	\$799	\$999	\$200
ConSensusDocs — Subcontracting Only	20%	\$439	\$549	\$100
NATE Manuals	33%	\$30	\$45	\$15
PHCC Who's Who Directory	100%	Member Benefit	\$75	\$75
PayAnywhere Point of Sale Credit Card Processing		\$1,000 free processing, no equipment, set up or other fees, low swipe rate of 2.69% all in		Member Benefit
ExxonMobil Gas		Save \$.05 per gallon with the ExxonMobil Fleet Card—and enroll for free.		Member Benefit
FCA US LLC (Chrysler)		\$500 private incentive discount & \$1,000 OJT allowance per vehicle		Member Benefit
Aramark — work apparel		Save 25% on work clothes that promote your business		Member Benefit
TradeWraps Truck Wraps and Promotional Materials		5% discount on full or partial vehicle wraps and promotional items		Member Benefit
Enterprise Fleet Management		Discounts on vehicle leasing		Member Benefit
Market Hardware — Web site design and management		Discounts on website design, hosting and search optimization		Member Benefit
Hudson Ink — Marketing Services		Discounts on marketing services, free newsletter		Member Benefit
Time Communications		Discounts on 24/7 call answering services		Member Benefit



Additional benefits and savings available through PHCC's state and local chapters

Potential Savings Per Unit
\$2,000+