

**THE PHCC HVAC CONTRACTOR OF THE YEAR**  
*Sponsored by Rheem Manufacturing*  
2018 Application



The new degree of comfort.™



PLUMBING-HEATING-COOLING  
CONTRACTORS ASSOCIATION  
Best People. Best Practices.™

This application should be completed in black ink and must be returned with supporting material no later than **July 1, 2018**. Applications must be fully filled out for consideration. Additional pages may be attached if necessary.

Submit your application by emailing all necessary materials to [membership@naphcc.org](mailto:membership@naphcc.org).

**IMPORTANT NOTES:** No member may receive this award more than once in a 10-year period. Application must include formal endorsement letter from affiliated state or local association (where applicable). Members-at-Large are to include references from three other PHCC members. Selections will be made by the PHCC Membership Committee.

Entrant's Name \_\_\_\_\_

Entrant's Company \_\_\_\_\_ Business Title \_\_\_\_\_

Company Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone Number \_\_\_\_\_ E-mail \_\_\_\_\_

**Describe briefly how you demonstrate the following:**

**1. PROFESSIONALISM**

Training of personnel, programs designed to insure customer satisfaction, creative management procedures, etc.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**2. MERCHANDISING SKILLS**

Showroom development and utilization, journeyman selling, selling up, advertising, and public relations efforts.

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\_\_\_\_\_  
\_\_\_\_\_

**3. MANAGEMENT SKILLS**

Innovative management techniques and procedures. Innovative office procedures, in-house training of personnel and computer utilization.

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\_\_\_\_\_  
\_\_\_\_\_

**4. INNOVATIVE HVAC PRACTICES**

Time-saving procedures such as bar coding of parts, electronic dispatching of technicians; shop prefabrication and any other methods used that increase productivity while increasing/maintaining customer satisfaction and job quality.

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\_\_\_\_\_

**5. TRADE INVOLVEMENT**

Participation in apprentice training, industry funds, code committees, labor negotiations and association leadership.

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**6. COMMUNITY SERVICE**

Achievements in civic activities that enhance the public image of the PHC industry.

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\_\_\_\_\_

**7. Please attach a photograph of yourself (optional—for publicity purposes only).**