

Essentials of Project Management

PROVEN METHODS ♦ NEW MGT. TOOLS ♦ LEARNING FROM PEERS

June 6 to 9, 2018 at the Viega Educational Facility
in Nashua, New Hampshire near Manchester-Boston Regional Airport

THE CONSTRUCTION GAME IS STILL THE SAME, BUT YOU MUST PLAY FASTER AND SMARTER!

The priorities of our customers and the rules of the game have changed in this “New Normal” economy. The good news is that the best techniques for making a profit have not!

Since 1996, the Foundation’s intensive *Essentials of Project Management* workshop has taught attendees that planning, common sense, standard procedures and clear communication are the keys to strong productivity and steady profits. PM’s who understand the impact of every decision they make and know when to say “No” can make all the difference between company failure and success.

Our professional trainers, led by Purdue professor **Kirk Alter**, give managers the tools they need to use on every project to keep the field workforce supplied with the equipment, materials and information they need to keep productivity and profits at maximum. Attendees learn the rules of the construction game – and how to play to win it!

WHO SHOULD ATTEND:

- Subcontractor Business Owners & Top Managers
- Project Managers
- Estimators
- Lead Foremen
- Superintendents



TOPICS INCLUDE:

- The Power of Pre-Construction Planning
- Your Secret Weapon: Prefabrication
- Partnering with Your Suppliers
- Understanding What’s in the Contract
- Knowing When & Why to Say “No”
- Sharing the Plan: Turnover Meetings
- Identifying Lost Time and Delays
- Winning at the Change Order Game
- Using Scheduling to Avoid Delays
- Project Billing & Cash Flow
- Painless Project Close Outs

Attendees who attended this class at Purdue are encouraged to return for another round of training!

REGISTRATION IS LIMITED – To allow the best interaction & learning, registration is limited to just 24 participants. Most companies send attendees in pairs to help reinforce strategies learned at the course – plus there are special registration discounts for multiple attendees.

WHAT PAST ATTENDEES HAVE TO SAY

I wanted to thank you for the best training experience of my career. The Essentials program was incredibly insightful and effective in changing the way we do business. All I can say is THANK YOU!

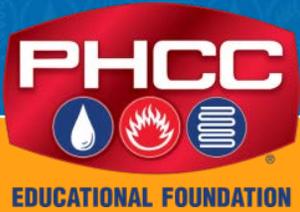
David Halverson, Owner of Halverson Mechanical



Back when I was a foreman, I saw Kirk Alter teach a PHCC seminar called “Foreman as Field Leader”. Thanks to that session, I completely changed how I handled my field guys. It really helped me to focus on keeping the workforce productive. It was at that point that my career moved to the next level.

*I knew the **Essentials** class would be great because of Kirk’s passion for passing on his experience. His enthusiasm and energy really gets you going and he has a great way of using stories to teach.*

- Bob Hilty, Botto Mechanical Corp.



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HOW TO REGISTER

Get a preview of the class or register online at

phccfoundation.org/essentials

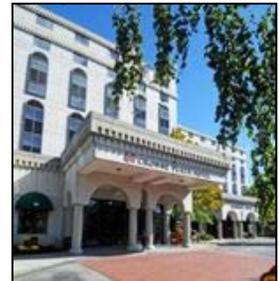
Online Registration Opens April 2nd

Your registration fee includes 4 days of instruction and all course materials, plus lifetime access to an online Excel training course.



Our host and sponsor for this class is Viega. In addition to use of their training facility, they will provide lunch and dinners for the attendees, plus refreshments throughout the day.

Registration does not include attendee sleeping rooms, but Viega has negotiated a special discounted rate for our group at the nearby Crowne Plaza Hotel. Rooms are \$119 + tax and include a free daily breakfast for our group, plus a complimentary shuttle ride to the hotel from Manchester-Boston Airport (MHT).



REGISTRATION RATES FOR THE ESSENTIALS OF PROJECT MANAGEMENT CLASS

June 6-9, 2018 at the Viega Training Facility in Nashua, New Hampshire, near Manchester-Boston Airport.

- \$1,995 Early Registration, Single Attendee
- \$1,795 Each, Early Registration for Two More Attendees from the Same Company

Regular rates apply after April 27, 2018 (Add \$100 to the registration fee above)

A \$500 deposit **per attendee** is required to reserve your seat. Your credit card will be billed for the remainder of registration fees due at 45 days out from the class.



Thanks to our sponsor Viega for their support of this educational offering.

If you need additional information, please call (800) 533-7694 or e-mail zink@naphcc.org.

Connected in quality.

