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**CONSULTING CIVIL ENGINEER**  
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May 3, 2004

G4-011

Scott Oliver  
Oliver Technologies, Inc.  
467 Swan Ave., P O Box 9  
Hohenwald, TN 38462-1223

Dear Scott:

This letter is to confirm that the Oliver Technologies, Inc. (O.T.I.) Adjustable Outrigger will provide the same support of the rim joist as a perimeter pier will up to a maximum load of 1700 lbs when installed in accordance with the O.T.I. Adjustable Outrigger Installation Instructions.

This safe working load of 1700 lbs. was determined by testing which I witnessed and after appropriate safety factors specified by the Federal Manufactured Home Construction and Safety Standards had be applied.

I hope that this provides the information that you require.

Sincerely,



Edward M. Salsbury, P.E.

