

OUR 2019 IMPACT IN MAINE:

**356** new businesses were started with SCORE's help.

**923** new jobs were created.



**3,076** people attended 179 workshops with topics on everything from business plans and financial projections to social media.



135 volunteers counseled **3,768** small businesses across the state.



Hours donated by volunteers: **18,705** We helped create one new job every 20 hours!

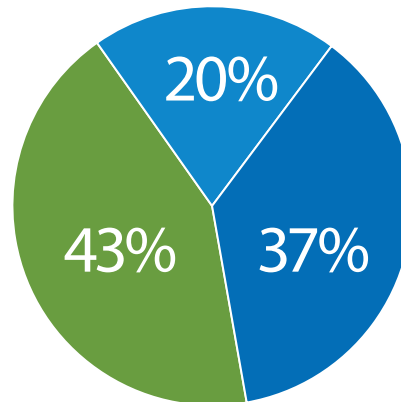


With 7 locations in Maine and counting, SCORE advises clients at all stages of their business.



**START-UPS**

Acquired or started a business in the last year.



**PRE-STARTS**  
Thinking of starting a business.



**IN OPERATION**  
Business has been in operation over one year.

Founded in 1964, SCORE has a national volunteer network of more than

# 10,000 mentors

## The nation's largest volunteer business mentoring service

SCORE is a nationwide nonprofit organization dedicated to the formation, growth and success of small businesses. Founded in 1964, SCORE is a resource partner of the U.S. Small Business Administration (SBA) operating through a volunteer network of more than 10,000 mentors. These mentors help emerging and existing small businesses solve problems and improve competency as they create businesses, jobs and revenue in their communities.

Small business is the growth engine of our economy, and SCORE has a proven track record of helping entrepreneurs create small businesses and jobs for America. In 2019, SCORE helped create over 29,681 new businesses, and over 97,387 jobs across the U.S.

## Fuel for small business growth in Maine

SCORE supports Maine's vibrant small business sector through FREE confidential mentoring, FREE and low-cost business workshops, and vetted resources for entrepreneurs. Most of our mentoring relationships are measured in years, not months.



We meet with our clients **face-to-face, virtually, or on the phone**, to create actionable business plans.



We provide **expertise on financials that matter** such as cash flow, achieving a healthy balance sheet, and improving the bottom line.



Our services are free, and we are here **"For the Life of Your Business."**

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## Insight based on experience

SCORE certified mentors have owned and operated their own small businesses, or served in management positions for both large and small companies. The key ingredient SCORE mentors bring is real-world business experience our clients can count on.

## Central access for Maine entrepreneurs

SCORE regularly collaborates with other small business resource providers in our community, such as the Department of Economic and Community Development, the Maine Technology Institute, the Maine Center for Entrepreneurs, the Women's Business Center, Small Business Development Centers, and New Ventures. SCORE is always looking for new partnerships and collaborations to support small business growth in Maine.

For every \$1 the Federal Government appropriated to SCORE, our clients returned \$34.66 to the federal treasury in tax revenues.

\$1

SCORE

\$34.66

## A uniquely efficient government resource

SCORE is so efficient that it actually makes taxpayers money. Nationally, we are a lean organization with 24 paid employees in 2019 supporting over 10,000 volunteers and 300 chapter locations. That's a volunteer-to-staff ratio of over 400 to one!

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