

ELKHART GRAIN COMPANY

2017 HARVEST RATES AND POLICIES

CORN

STORAGE	18¢ per bu. to 1-1-18 2.5¢ per month thereafter
DRYING	3¢ per 1% removed up to 20% 2¢ per 1% removed above 20%-28% 3¢ per 1% removed above 28%
MOISTURE SHRINK	1.4% per 1% removed (breaking on the 10 th) Shrunk to 15.0 for cash sale Shrunk to 14.0 for storage and Price Later
PRICE LATER	15¢ per bu. to 1-1-18 2.5¢ per bu/ month thereafter PL rate is subject to change.

All corn grade factors, including moisture, will be load by load.
All other discounts will be market scale at time of delivery.

Drying charges for stored corn will be billed as fields are completed and payable by 1-10-18. 1.5% per month service charge will be charged on past due accounts.

SOYBEANS

STORAGE	20¢ per bu. to 1-1-18 3.0¢ per month thereafter
MOISTURE SHRINK	1.25% per ½% over 13.0%
PRICE LATER	18¢ per bu. to 1-1-18 3.0¢ per bu/month thereafter PL rate is subject to change.

All soybean grade factors, including moisture, will be load by load.
All other discounts will be market scale at time of delivery.

NOTICE:

Starting Wednesday, September 20th and each subsequent Wednesday until the end of Harvest, grain not contracted for fall delivery will be stored unless previous arrangements have been made.

Drying charges will be deducted from January checks unless other arrangements have been made by December 20th, 2017.

We reserve the right to charge a carryover charge in addition to a new minimum on the 2017 crop in August 2018.