# **Position Objective and Responsibilities**

# **Job Title: Mechanic**

Reports To: Shop Manager

# **Position Objective**

To distribute and market auto parts, lube oil and related products; to install and service automotive, truck and farm tires; and to provide auto mechanical service in a manner that will optimize the cooperative's market share and savings, improve the cooperative's efficiency, help achieve the cooperative's mission and goals, and result in outstanding customer service.

# **Position Responsibilities**

The mechanic's responsibilities involve sales, service, inventory, maintenance, and other duties as assigned by the shop manager.

The mechanic will maintain a positive attitude that promotes team work within the cooperative and a favorable image of the cooperative.

#### Sales

Sales involves assisting the shop manager in establishing and achieving sales goals as well as selling to customers when the shop manager is unavailable.

- 1. Ensure all parts, equipment, and labor are accounted for and billed properly
- 2. Use work orders or other means of accounting for all work done

#### Service

Service involves providing friendly and efficient service and making recommendations for products sold that will benefit the customer.

### Provide friendly and efficient service

1. Greet all customers enthusiastically and promptly in person and over the phone

- 2. Perform general automotive repairs, and perform other service work as requested by customers and management
- 3. Sell replacement TBA items, such as belts, wiper blades, batteries, filters, and related products
- 4. Sell, install, and service tires, hydraulic, and automotive parts
- 5. Handle all customer complaints promptly and follow through until a solution is achieved, through the shop manager

### Make proper recommendations for all products sold

- 1. Make no recommendation or installation that will result in a product problem (ie wrong tire rating)
- 2. Maintain an excellent working knowledge of the complete oil line, parts, tires etc.
- 3. Attend all product updates and training sessions as requested by management

#### Maintenance

Maintenance involves maintaining equipment, service bays and the display area, office, and pricing merchandise properly when applicable.

## **Maintain service bays**

- 1. Keep equipment in good mechanical condition and wash as needed
- 2. Ensure shop floor is swept at least once daily
- 3. Keep tools, equipment, and walls clean and free of grease and dirt smudges
- 4. Keep customers' cars clean and free of grease and dirt smudges
- 5. Wear a clean uniform daily and be personally neat
- 6. Follow regular cleaning and maintenance schedule provided by management

### Maintain display area

1. Maintain a clean and orderly inventory and display area inside and outside the building.

## **Price merchandise properly**

1. Ensure that all merchandise sold is properly priced

### **Other Duties**

The mechanic will uphold cooperative policies, perform other duties as assigned by management, and will enforce and uphold the cooperative's credit policy.

# **Uphold cooperative policies**

1. Uphold all cooperative policies

## Perform other duties as assigned by management

1. Perform duties as requested by management

## Enforce and uphold the cooperative's credit policy

- 1. Make credit terms known to all employees and customers when charges are requested
- 2. Ensure that customers pay at the time of service
- 3. Do not extend credit to customers who do not have approved credit
- 4. Keep personal accounts current